

# Actionreport



April  
2013

www.metroouthchamber.com

Leading Businesses  
Leading Communities



## CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Breaking, page 5



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## AG Lifts EPA Consent Decree on Regional Wastewater Plant

Environmental Secretary Richard Sullivan Opens Door to Greater Regional Collaboration

The Chamber received good news this past week when Brooke Thompson, Chief of Business, Technology and Economic Development for Attorney General Martha Coakley conveyed to Chamber President and CEO, Christopher Cooney that the EPA Consent Decree had been lifted on the Brockton regional waste water facility. Around the same time, Secretary Richard Sullivan issued a certificate allowing communities with existing relationships for sewerage a more direct route to expanding those agreements.

Chamber president and CEO, Christopher Cooney said, "Imagine having access to a regional sewer (water reclamation) facility that could serve



Brockton and surrounding town's commercial needs. Now, picture this solution already built and operating within a short distance away. The Brockton Area Water Reclamation Facility treats about 10 million gallons of sewerage a day and has the capacity to handle double this amount. The

facility is one of the finest of its kind in the country. Recently renovated at a cost of one hundred million dollars it is positioned to handle the greatest needs of the region while benefiting from economies of scale in its operation." He went on to say, "This facility will position the Metro South region competitively going forward. It is great to have the support of the Attorney General and the Secretary in encouraging greater regional collaboration for the benefit of all."

## It's Time to Move to a Regional Governance Model

Abington, Avon, Brockton, Easton, E. Bridgewater, Stoughton, W. Bridgewater, Whitman

The Chamber is advocating for a sustainable and cost-effective water supply and wastewater treatment strategy for the greater Brockton region. More than 170 million dollars in the past seven years was spent on the construction of a regional desalinization plant in Dighton and the redevelopment of the regional wastewater treatment plant in Brockton. These facilities, according to recent studies can accommodate projected growth for the entire region through at least the year 2030. Both facilities are tremendous regional assets that will produce exceptional value to any participating partner community (think less cost and lower taxes). The Chamber has recently lead tours of both facilities to encourage community and business leaders to benefit from these existing facilities. The Chamber has approved a resolution calling on all public agencies and officials to maximize use of these facilities for maximum regional and sustainable benefit. A model of shared regional collaboration is in order.

## Small Biz Awards & EXPO

Thursday, May 16 • Shaw's Center



Call for Award Nominations & Exhibitors

The 2013 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on Thursday, May 16, 2013, 12pm at the Shaw's Center, Brockton. The Small Business and Entrepreneur Awards are presented to businesses that have displayed employment/staying power, growth, innovation and social responsibility. We are now accepting nominations. Also at the Luncheon will be an informative keynote speaker. This year's topic will be trade. In addition, an Expo will run from 10 am - 3:00 pm.

Lunch tickets are \$35 for members and \$45 for future-members. Register with Kimberly Prosper, 508.586.0500 x 231, kprosper@metrosouthchamber.com or online at metrosouthchamber.com/calendar-registration.

More on page 8

## ATHENA Awards & EXPO

Thursday, June 13 • Location TBD



On Thursday, June 13, the Metro South Chamber of Commerce and Crescent Credit Union will present the 15th Annual ATHENA Award during a special program to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

Tickets are \$25 for members and \$35 for future-members and includes food and a special keynote speaker. Table top Expo booths will also be available. To register or to nominate an individual for an ATHENA award, please call Kim Prosper at 508.586.0500 x 231, kprosper@metrosouthchamber.com, or visit metrosouthchamber.com/calendar-registration.

More on page 8

## Chamber Advocates for Rt 24 Rocky Statue Sign



Rocky Marciano Statue,  
photo by MattGleasonPhotography.com

The Metro South Chamber of Commerce urges the Brockton City Council to support the inclusion of a "Rocky Marciano State/Park" placard on the existing state highway route 24 "ATTRACTION" signs at exit 17.

The wonderful statue of the American athletic superstar, Rocky Marciano, represents so much to so many throughout the world. His name is synonymous with the "American Dream". His story is universally understood by so many who have worked to better themselves by overcoming obstacles. Rocky further distinguished himself by remembering where he came from and acknowledging the root of his success, Brockton, Massachusetts. The World Boxing Council, for these reasons, commissioned a beautiful twenty-two foot sculpture of Rocky Marciano and presented it to the people of Massachusetts. The unveiling of the statue at Champions Park drew thousands of people and garnered international media attention. It stands the tallest monument to a professional sports figure in North America.

By all measures, this monument is an attraction. A simple placard on an existing highway sign, it would seem, is the least we can do to help people find their way to this remarkable statue of an exceptional person who is an inspiration to many.

## April is Membership Month Join now for \$2000+ in incentives



Membership Drive:  
May 1-2, 2013.

Pictured: Friend Weiler, Drive Chair

See page 11 for more information



## Business After Hours at Wood Palace Kitchens

**Thursday, April 25, 5:30 pm - 7:30 pm**

Join us on Thursday, April 25 from 5:30 pm - 7:30 pm for a Business After Hours Networking event in the Wood Palace Kitchens Showroom located at 7 Mill Street in Middleboro.

Wood Palace Kitchens creates excellence in kitchen style and design using natural, corian counter and quartz countertops along with beautiful contemporary kitchen cabinets and kitchen island designs.. Wood Palace Kitchens has been helping people build their dream kitchen/baths for over 30 years. They assist in creating the perfect design for their lifestyle, needs, space and budget. For more information about Wood Palace Kitchens, visit [www.woodpalacekitchens.com](http://www.woodpalacekitchens.com).

This event is complimentary and includes hors d'oeuvres and



refreshments. For more information or to register, please visit [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration) or contact Kimberly Prosper, 508.586.0500 x 231, [kprosper@metroouthchamber.com](mailto:kprosper@metroouthchamber.com). As always, don't forget your business cards.

## Join the Chamber at Abington Bank Open House

**Tuesday, May 22, 5:30 pm - 7:30 pm, Abington**

**BUSINESS  
OPEN HOUSE**



Join the Metro South Chamber for an Open House networking event at Abington Bank, 6 Harrison Avenue in, Abington on Wednesday, May 22 from 5:30 pm - 7:30 pm.

Looking for great rates? Tired of the "big bank" impersonal service? Then it's time you tried the truly local alternative - Abington Bank. Abington Bank has been quietly meeting the financial needs of families and individuals since 1888.

They are proud of their record and proud to be local. Abington Bank is also involved in many fundraisers and giving back to the community. 24 ATM available. For more information about

Abington Bank, call 781-878-0045 or visit [theabingtonbank.com](http://theabingtonbank.com).

This is a casual event that presents a great way to make business contacts, so bring plenty of business cards! In addition, refreshments and hors d'oeuvres will be served. This event is free of charge, but reservations are required. To register, contact Jen Egan, 781-792-9024, [jegan@theabingtonbank.com](mailto:jegan@theabingtonbank.com)

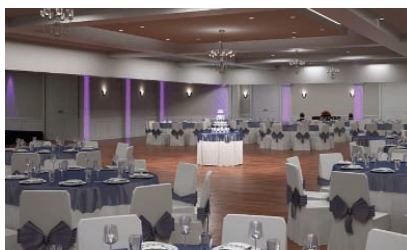
## Canoe Club Ballroom Open House & Ribbon Cutting

After three months of closing their doors and undergoing a complete interior renovation, the Canoe Club Ballroom will finally re-open with a brand new look for 2013!!! The business community is invited to attend and view the facility. Add a touch of elegance and class to your next event at the Canoe Club Ballroom.

The open house will take place on April 4 and feature complimentary refreshments from 6 pm - 9 pm. There will be an official ribbon cutting ceremony at 7:30 pm. For more information about the facility, please visit [www.canoeclubballroom.com](http://www.canoeclubballroom.com) or call 508-588-4747.



**Wednesday, April 3**  
6:00 pm - 9:00 pm : Open House  
7:30 pm: Ribbon Cutting  
2 South Street, West Bridgewater



## All Travelers Welcome; All-Inclusive Trip to Asia

Join the Metro South Chamber of Commerce for the adventure of a lifetime...

### HONG KONG & THAILAND



**November 1-9 • Only \$2,899 All-Inclusive\***

#### Bangkok

Visit the Golden Palace containing works of art in Thai and European styles. View The Emerald Buddha. Explore the Art of the Kingdom Exhibition at Anata Samakhom Throne Hall. Take a Klong Tour passing Wat Arun, a trip on the canals of Thonburi on a long-tailed boat. Visit the National Snake Farm & Leather Shop and Four Face Buddha. Enjoy a BBQ seafood buffet and Ramayana buffet dinner puppet show.

#### Pattaya

Relax during the morning on the beautiful beach at Coral Island. Visit Nong Nooch, a world renowned place for its impressive Elephant and Thai Cultural Shows along with what is considered the biggest and most beautiful botanical garden in Southeast Asia. Take an elephant ride, then visit the Pattaya Four Regions Floating market. Visit World Gems Pattaya and local produce market.

#### Ayuthaya

Ayuthaya is a ruined city built in 1350 A.D. that had been the capital of Siam. Visit the temples of Wat Yai Chai Mongkol, Wiha Phra Mongkhon Bophit, and Wat Phra Si Sanphet.

#### Hong Kong

Fly to the city known as the east pearl--Hong Kong. Cross the Tsing Ma Bridge, the longest suspension bridge. Visit the Avenue of Arts, which pays tribute to outstanding professionals of Hong Kong's film industry. Look down from The Peak and get the incredible view of the city and Victoria Harbor. Take a one way ride with Peak Tram. The Ngong Ping 360, consists of a cable car journey and a themed village. Visit the Repulse Bay with its clean and well tended beach. Finally, visit Stanley, a former fishing village.

\* Price includes roundtrip airfare, transportation to and from JFK, meals, 4 and 5 star accommodations, deluxe bus tours, fluent English-speaking tour guides and attractions. \$300 deposit due April 20. For more info, contact **Doris Flecchia** at 508.586.0500 x 221, [doris@metroouthchamber.com](mailto:doris@metroouthchamber.com), or visit [metroouthchamber.com](http://metroouthchamber.com). Presented by the Metro South Chamber and Citslinc, a company that works with over 800 chambers in 49 states to send annually over 20,000 people to China and other Asian destinations.

#### FREE INFO SESSION TO LEARN MORE

**Thursday, April 11, 5:30 pm**

**Bickford's Restaurant, 37 Oak Street Extension, Brockton**  
Refreshments will be served. Please RSVP to Doris Flecchia, 508.586.0500 x 221, [doris@metroouthchamber.com](mailto:doris@metroouthchamber.com)

## Brockton Garden Show Features Plants; Travel

**Sunday, April 14, 2013, 10:00 am - 4:00 pm**




The Brockton Garden Club will present the 2013 Garden Show on Sunday, April 14 from 10am-4pm at Brockton High School, 470 Forest Avenue, Brockton in the Green and Azure cafeterias.

Many exhibitors and hundreds of attendees will come together for the show. The April show marks the end of winter and the start of spring with beautiful plants, cut flowers, unique garden gadgets, food, a Chinese auction, Art in Bloom and a Kids Corner. The famous floral designer Bill Graham will demonstrate a variety of floral designs with running commentary, and Arborist Carl Brodeur will be on hand to share his landscaping expertise and answer questions. For more information, visit the club's website at [www.brocktongc.org](http://www.brocktongc.org).

The Metro South Chamber of Commerce will have a booth at the 2013 Brockton Garden Club with a travel table promoting their upcoming trip to Hong Kong/Thailand. Stop by the Chamber booth to find out more about the trip, talk with a representative, and take away a special fortune cookie. For more information, contact Doris, [doris@metroouthchamber.com](mailto:doris@metroouthchamber.com), 508.586.0500 x 221.

BOARD OF DIRECTORS	DIRECTORS
<b>OFFICERS</b>	<b>Jane Callahan</b> - On Deck Sports/Promounds
Chair of the Board	<b>Joe Cardinal</b> -National Grid
<b>William Morse</b>	<b>Peter Dello Russo</b> - Bridgewater Savings Bank
Mutual Bank	<b>Francis Dillon</b> - Stonehill College
President and CEO	<b>Gregory Hart</b> - Ercolini & Company, LLP
<b>Christopher Cooney</b>	<b>Kim Hollon</b> - Signature Healthcare
Metro South Chamber of Commerce	<b>Richard Hynes</b> - Barbour Corporation
Chair-Elect	<b>Robert Kenworthy</b> - Bank of America
<b>Susan Joss</b>	<b>Ray Ledoux</b> - Brockton Area Transit
Brockton Neighborhood Health Center	<b>Jeffrey Liebman</b> -
Treasurer	Good Samaritan Medical Center/Steward
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<b>Patricia Williams</b>	Brophy & Philips Company, Inc.
HarborOne Credit Union	<b>Dr. Charles Wall</b> -
Immediate Past Chair	Massasoit Community College
<b>Peter Neville</b>	
Concord Foods	
<b>CHAMBER STAFF</b>	<b>508-586-0500 Front Desk x 221</b>
<b>Christopher Cooney, CCE</b>	<b>Kimberly Prosper, IOM</b>
President and CEO x 223	VP of Programs & Events x 231
<b>Yara Cardoso</b>	<b>Lisa Pearce</b>
Connecting Activities x 227	Finance x 230
<b>Kathleen Lynch</b>	<b>Alison van Dam, IOM</b>
Membership Director x 229	VP of Marketing & Communications x 222
Newsletter Written & Designed by Alison van Dam	



**ACCREDITED**  
CHAMBER OF COMMERCE

**CHAMBER MISSION:** To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

**Metro South Chamber of Commerce**  
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**ACTION Report**    **Volume 13 - Issue 3**  
(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087.

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

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<div>Networking at Events</div> is one of the most effective ways to grow your business!		
APRIL Calendar		
2	Membership Drive Kick Off/Ambassador Meeting	8:00 am
	Victorian House at T.J. Smith's, 13 Cross Street, E. Bridgewater	
3	Canoe Club Ballroom Ribbon Cutting	7:30 pm
	2 South Street, West Bridgewater	
4	Free Small Business Legal Workshop	6:00 pm
9	Connecting Activities Partnership Career Day	8:00 am
	The Shaw's Center, 1 Feinberg Way, Brockton	
11	China Trip Info Session	5:30 pm
	Bickford's Restaurant, 37 Oak Street Extension, Brockton	
15	Patriot's Day - Chamber Closed	
17	Careers in Health Seminar (Being a Successful Student)	4:15 pm
20	Keep Brockton Beautiful Day (call 508-580-7827)	
23	DCAM Workshop	8:30 am
25	Business After Hours - Wood Palace Kitchens	5:30 pm
	7 Mill Street, Middleboro	
30	U.S. Senate Primary	
Coming Up		
May		
1,2	Membership Drive ( & Ambassador Meeting)	8:30 am
	Merkert-Tracy Hall, Stonehill College, Easton	
6	Buffalo Bills Grand Opening	10:00 am
	500 Westgate Drive, Brockton	
7	Executive Board Meeting	3:00 pm
10	Government Affairs	12:00 pm
15	Careers in Health Seminar (Dental Assistant/Hygienist)	4:15 pm
16	Small Business Awards & Luncheon	
	The Shaw's Center, 1 Feinberg Way, Brockton	
	EXPO (ends at 3:00 pm )	10:00 am
	Luncheon	12:00 pm
22	Board Meeting	12:00 pm
22	Business After Hours at Abington Bank	5:30 pm
	6 Harrison Avenue, Abington	
27	Memorial Day - Chamber Closed	
Save the Date		
June		
5	Ambassador Meeting	8:00 am
13	ATHENA Award Program (Location TBD)	TBD
14	Government Affairs	12:00 pm
19	Careers in Health Seminar (Surgical Tech)	4:15 pm
19	Business After Hours at the Brockton Rox & Membership Drive Wrap-Up Party	5:30 pm
	1 Feinberg Way, Brockton	
25	U.S. Senate Election	

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.



## Celebrate the great things going on!

### Commissioner Cotney to Visit Credit For Life Fair

The Office of the Division of Banks of the Commonwealth of Massachusetts announced that Commissioner David Cotney plans to visit the 13th annual Credit for Life Fair held in Brockton at the Massasoit Community College Field House on Thursday, June 13 from 9 AM to 1 PM. The Credit for Life Fair was adopted by the local financial institutions comprising the Brockton Housing Partnership and introduced to Brockton in 2001. On average 250-275 students from Brockton High and other Youth Support organizations have participated annually making the Brockton Fair the longest continuously running financial youth fair in the country. The fair asks the students to simulate what their economic situation would be at the age of 25.

### UMass Boston Breaks Ground

UMass Boston recently broke ground on the second project—a \$113M academic building—in its \$700M plan to add facilities and redesign the campus on Dorchester Bay. Once completed in fall '15, the three-sided, interdisciplinary building will house classrooms, chemistry labs, and studio space for artists, musicians, and dancers. The 181k SF building (aiming for LEED Silver) will also have faculty and staff offices, a café, a student lounge, study spaces, a multimedia studio classroom, four 150-seat discussion halls, and a 500-seat lecture hall. And for the first time, UMass Boston will have case-method classrooms.

### Good Samaritan E. Bridgewater MRI Suite

Good Samaritan announced the expansion of its MRI imaging capabilities with the addition of a new location in East Bridgewater on March 1, 2013. The state-of-the-art MRI imaging suite offers service five days a week and is located at The Good Samaritan Medical Center East Bridgewater MRI, 1 Compass Way (Rte. 18 / N. Bedford St.) East Bridgewater. Hours at the new site are Monday - Friday - 7:00 a.m. - 5:30 p.m. Scheduling for this site is available now through area physician offices who need to refer patients for MRI diagnostic testing. For more information on MRI imaging and all other services available at Good Samaritan Medical Center, or to find a doctor, visit [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org).

### Old Colony Elder Services Promotes

Old Colony Elder Services (OCES), a private, non-profit agency designated as an Aging Services Access Point (ASAP) located in Brockton, has recently promoted Barbara Kosovske, M.Ed. to Senior Care Options (SCO) Program Manager. In her new position, Ms. Kosovske will oversee the OCES SCO Program (primarily Senior Whole Health, United Health Care and NaviCare plans) and manage the SCO supervisory staff. Senior Care Options is a partnership between MassHealth and Medicare that

provides an integrated and complete package of health care and social services for low-income seniors.

### Good Samaritan Earnings Blue Distinction Center

Blue Cross Blue Shield of Massachusetts has recognized Good Samaritan Medical Center as a Blue Distinction Center for Knee and Hip Replacement. The Program highlights hospitals with proven expertise in delivering specialty care. Good Samaritan Medical Center offers comprehensive knee and hip replacement services, including total joint replacement of the arthritic knees, hips, shoulders and other joints. Good Samaritan's was chosen as a Blue Distinction Center for Knee and Hip Replacement because of factors related to quality, safety, and efficiency. Information on selection criteria is available on [www.bcbbs.com](http://www.bcbbs.com).

### Sharkansky LLP Now offering IT Services

Sharkansky LLP ([www.sharkcpa.com](http://www.sharkcpa.com)), a tax and accounting firm serving the greater Boston area, is expanding its services to include IT installation, maintenance and support. Since many clients are small businesses with limited technology resources, this type of assistance not only provides an important service but also the convenience of meeting many needs with a single firm. Technology services include: Help desk support, Software installation and support, Ongoing network maintenance, Hardware and desktop deployment, Technology consultation, Implementation of paperless environment procedures, and Compliance with 201 CMR 17.00 MA Data Security Law. For more information, contact Sharkansky LLP at 508-584-2120 or email [partners@sharkcpa.com](mailto:partners@sharkcpa.com).

### HarborOne Credit Union Donates

The Board of Directors of HarborOne Credit Union announced today that it had recently made the following donations in support of local community causes: Five thousand dollars to renew its support of the Continue Hours at Mansfield Public Schools (CHAMPS) Institute summer enrichment program for elementary school children, Two-thousand Five Hundred dollars to Catholic Charities South to sponsor its Annual Spring Gala event, Two thousand Five Hundred dollars on behalf of the American Cancer Society's annual Relay for Life fundraising walk in Mansfield.

### YMCA Healthy Kids Day

Saturday, April 20: YMCA Healthy Kids Day at Central Brockton Branch. Join us from 10am - 1pm for free fun for the whole family, including: face painting, bounce house, karate demo, family swim time, child ID program, refreshments, giveaways, raffles, health & safety vendors, and a 5K Fun Run / 1 Mile Walk that begins at 9am; registration begins at 8am. 508-583-

2155, [www.oldcolonymca.org](http://www.oldcolonymca.org) to learn more!

### 5th Annual Breakfast With Champions

Sunday, April 7: Brockton Youth Foundation's 5th Annual Breakfast with Champions, 10 am, at The Shaw's Center, 1 Feinberg Way, Brockton. Please join us to celebrate and honor student and adult leaders who have made a difference in the lives of our youth. This year's Honorees include Arnie Danielson, Brockton Arts; Jean Mech, Summerfest; Vivian Rene, Old Colony YMCA; Brian Rogan, Kennedy Elementary School; and Peer Mediation program, Brockton High School, 60 students dedicated to helping fellow students resolve difficult situations with respectful solutions. Tickets are \$30 for adults and \$20 for students. Call 508.584.2506 or visit [www.brocktonyouthfoundation.org](http://www.brocktonyouthfoundation.org). Sponsors, advertisers and auction donors still needed.

### Celebrate Opening Day with Hogie's Hobbies

Monday, April 8: Hogie's Hobbies, 138 Main Street, Brockton will provide hot dogs from 12 noon till 2:00 p.m. to celebrate opening day of the Red Sox. Everyone is invited to listen to the game and check out the baseball memorabilia. Come have some spring time fun!

### H.O.P.E. Fundraiser

Saturday, April 13: H.O.P.E. Fundraiser. Mary & Casey Waldron will be hosting a fundraiser in support of the We Care Hope Fund for cancer patients at Signature Healthcare. This fund is designed to help local cancer patients get to and from their appointments and to assist with other essentials needed during their treatment. The event will take place at the Raynham Dog Track at 1958 Broadway in Raynham and will start at 7:30pm. For tickets or more information call or e-mail Mary & Casey Waldron at (508) 586-0394/ [maryandcaseyhope@gmail.com](mailto:maryandcaseyhope@gmail.com) / contact Holly Whitman, Signature Healthcare Foundation at (508) 941-7179/ [giving@signature-healthcare.org](mailto:giving@signature-healthcare.org) or visit [www.MySignatureCare.org](http://www.MySignatureCare.org) and click on Make a Gift and donate directly to the We Care HOPE Fund and we will add your name on the ticket list.

### School on Wheels Outrunning Homelessness

Saturday, April 27: School on Wheels presents Outrunning Homelessness, a race and fun walk sponsored by Crescent Credit Union. 5k race or 2.6 mile walk at DCR's Borderland State Park, 259 Massapoag Avenue, Easton. Registration is at 8 am. Run/walk starts at 9am. Register at [sowma.org](http://sowma.org) or call 508-587-9091. Email [dennis@sowma.org](mailto:dennis@sowma.org) with any questions. Also currently seeking t-shirt sponsors.

### The Money Conference

Saturday, April 27: The Money Conference, Financial Empowerment for Individuals & Families. 9am-3pm at Massasoit

Community College, One Massasoit Blvd, Brockton. This is a free community event focusing on money management, tax preparation, credit education and financial strategies. Special guests include State Treasurer Steven Grossman, Mayor Linda Balzotti and Keynote Speaker Carol Lewis. Includes budgeting and setting financial goals, credit and debt management, retirement planning, taxes and financial goal setting, paying for college, military and veteran family finances.

### Brockton Symphony Orchestra Concert

Sunday, April 28: 3:00 PM, the Brockton Symphony Orchestra season concludes with the full orchestra presenting a concert entitled "Loves Eternal Flame." at the orchestra's Brockton home, West Middle School, West St. Brockton. [www.brocktonsymphony.org](http://www.brocktonsymphony.org), 508-588-3841

### Champions Fighting Cancer Walk

Sunday, May 5: Join us at the 14th Annual Champions Fighting Cancer walk on Sunday, May 5th and come celebrate over a decade of success in our community! Visit our new website, where you can register and view the latest information about this amazing event. Visit [www.MySignatureCare.org](http://www.MySignatureCare.org) and click on the Champions Fighting Cancer Walk banner for more information and like us on Facebook!

### Walmart "Empowering Women Together"

Walmart has launched an online destination on Walmart.com that gives shoppers who want to buy unique and interesting products the opportunity to do so while supporting small women-owned businesses around the world. With each purchase, consumers lift and empower the women behind these products to create new jobs and improve both their own lives and the lives of their families and communities. At launch, Empowering Women Together will offer shoppers more than 200 items from 19 businesses in nine countries. Each of the businesses participating in Empowering Women Together is fueled by women with inspiring stories, facing challenges such as poverty, lack of education, domestic abuse and physical limitations.

### Brockton Library "National Coin Week"

Saturday, April 20: The Brockton Public Library and sponsor the Brockton Library Foundation on 304 Main Street, Brockton are kicking-off National Coin Week beginning at 1:00 p.m. Richard Hand, Jr. will present the basics of coin collecting and have guest speakers on the theme "Buffalo Nickel Centennial: Black Diamond Shines Again" which will include celebrating 100 years, guest speakers and so much more. This is a free event open to the public and children seven and up. Call the Children's Room at 508-580-7890 ext 301 for more info.

# Annual "Keep Brockton Beautiful" Day



**Saturday, April 20, 2013**

Keep Brockton Beautiful Day, started in part by the Metro South Chamber of Commerce more than a decade ago, will be held on Saturday, April 20 from 9:00 am - 12:00 pm, rain or shine. Volunteers are needed to participate and work together to clean parks, neighborhoods and other public areas for the betterment of Brockton. This is a great chance to fulfill community service projects. Form your own teams or register as an individual. Registration will take place from 7:30 am - 8:30 am at Heights Crossing, 35 Christy's Place, Brockton. A cook-out and raffles will follow the clean-up at 12 noon at Heights Crossing. For more information, call Pat at 508-580-7827 or visit [www.brockton.ma.us](http://www.brockton.ma.us). You may also pick up a registration packet in the Mayor's Office.

There will be a Kick Off Meeting on April 9 in the GAR Room in City Hall, 45 School Street, Brockton at 7:00 pm. For more information, call 508-580-7827.

## "Brockton Knocks Down Diabetes" This June



Brockton will again be "Knocking Down Diabetes" with an intensive city-side week long campaign running from June 8-June 15, 2013. Activities will include a Tradeshaw and Health Fair, free workshops and presentations, culminating with a "Walk, Just For Walking" on June 15 at Brockton High School and Campanelli Stadium. For more information on sponsorship opportunities and the events schedule, contact Leo MacNeil at [lmacneil@harborone.com](mailto:lmacneil@harborone.com).

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The Bridgewater Business Association (BBA) will host the 2nd annual Meet & Greet event on Wednesday, April 10 from 5:30 pm - 8:00 pm, hosted by Sullivan Tire, 300 Bedford Street, Bridgewater. Join us for this free event open to all businesses in Greater Bridgewater and beyond. Includes complimentary food and cocktails, guest speakers, networking, hourly door prizes and raffles to benefit the BBA Charity Fund. For more information or to sponsor, visit [www.bridgewaterbiz.biz](http://www.bridgewaterbiz.biz).

Join the Stoughton Chamber of Commerce at the 8th Annual Doin' It For Diane fundraiser for The Stoughton Food Pantries on Saturday, April 20, 6 pm - 9 pm at the Portuguese National Club. Light fare dinner and dessert will be served, and there will be entertainment, raffles and live and silent auction. Tickets are \$20 in advance, \$25 at the door. Visit [www.stoughtonma.com](http://www.stoughtonma.com).



The Norwell Chamber of Commerce will host their Awards Dinner on May 16, at Barker Tavern in Norwell from 6:00 pm - 9:00 pm. For more information, visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com).

The East Bridgewater Business Association (EBBA) was founded in 1993 to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship. For more information, visit [www.eastbridge-waterbiz.com](http://www.eastbridge-waterbiz.com).



The Avon Industrial Park Association recently unveiled a new website at [www.avonindustrialpark.com](http://www.avonindustrialpark.com). The website contains featured businesses, recent news, information on the association, and a directory of members.

# Station Lofts Breaks Ground in Brockton



Capstone, a Cambridge developer, recently broke ground on the \$9 million Station Lofts, the redevelopment of a historic factory into 25 units of housing in Brockton, which will be completed by June of 2014. Pictured: Bill Morse, Chamber Chair, Mutual Bank; Jason Korb, Capstone CEO; Christopher Cooney, Chamber President & CEO; Jim Murphy, Geolnsight, Chamber Board.

## Chamber Supports Brockton Trinity Project

Office, Retail, Artist Lofts, Housing and Parking Garage Planned



Chamber President and CEO, Christopher Cooney is advocating for the approval of the Trinity proposal for the Enterprise Block in downtown Brockton. The one hundred million dollar project will add office, retail, artist lofts, housing and parking facilities on the former site of the Enterprise Newspaper. In his recent letter to councilors, he writes, "Please allow me to voice my support of the Trinity project. The Chamber is in support of moving this project forward. It is very important we expedite this process to ensure momentum and to encourage other investment in the downtown. Trinity has a remarkable record of very effective development and the Chamber believes this quality development will add value to the community."



## GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues of importance to them with their elected officials.

**Friday, May 10, 2013, 12:00 pm**

Join us on Friday, May 10 at 12:00 pm - 1:15 pm at the Chamber, 60 School Street, Brockton, for our monthly Government Affairs Meeting. The guest speaker will be State Representative Geoff Diehl.

Inaugurated to the State House in 2011, Geoff Diehl represents the 7th Plymouth District (Abington, East Bridgewater and Whitman). He currently serves on the House and Joint Committee on Ways & Means, the House and Joint Committee on Rules and the Committee on Personnel and Administration. In 2011, he was named an "Emerging Leader" by the State Legislative Leadership Foundation, and was an alternate delegate to the 2012 GOP National Convention, representing



Geoff Diehl

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the 8th Congressional District.

Prior to serving as State Representative, Diehl served as an Account Executive at Sign Design then Poyant Signs while assisting wife Kathy Joe in the opening of their small business, Boss Academy of Performing Arts in Hanson.

If you would like to attend this meeting, please contact Yara at the Chamber, 508.586.0500 x 227, [ycardoso@metrosouthchamber.com](mailto:ycardoso@metrosouthchamber.com), or register online at [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration). The cost to attend is \$8 for members and \$15 for future-members and includes lunch.

## Representative Cronin Speaks to Government Affairs Committee



Sue Joss, Vice-Chair of Government Affairs; Brockton Neighborhood Health Center; State Representative Claire Cronin; Bill Morse, Chamber Chair, Mutual Bank; Christopher Cooney, Chamber President & CEO



# "Taste" Featured 50 Restaurants, Great Food, Exciting Music, FUN Give-Aways

The 21st Annual "A Taste of Metro South" entertained a crowd of over 700 people with food, music, and fun. The evening promoted many of the positive aspects of living in the Metro South Region. A portion of the proceeds benefit the Metro South Chamber of Commerce Foundation for Education. Photos by [www.RichMorganPhotography.com](http://www.RichMorganPhotography.com). Visit [www.flickr.com/photos/metroouthchamber](http://www.flickr.com/photos/metroouthchamber) to see all photos from the event.



Costco Wholesale, Avon



Panera Bread, Brockton



Baypointe Club & Grille



Bertucci's Brockton



Boston Market, Brockton



Christo's Restaurant



Crocetti's & Rachel's Catering



Freda's Fine Foods & Spirits



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Texas Roadhouse Brockton



The Lobster Barn



Stoneforge Grill



Jake's Bar & Grille

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Loretta DeGrazia, Vice Chair of Community Affairs and Brockton Mayor Linda Balzotti wear their official Taste of Metro South aprons. With Christopher Cooney, Chamber President & CEO



Ron van Dam, The New WXXB 1460 interim operations manager and on-air personality is interviewed by Noubie Rateau of Brockton Community Access Channel

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Thank you to our media partners, Brockton Community Access Channel, Rich Morgan Photography, Rob Peters Entertainment, WXBR 1460 AM, Boston MassPass and the Buzz Around



Gowell's Homemade Candy



McGuiggan's Pub



The Shaw's Center



George "Silver Fox" Cataldo



Brockton High Jazz Band



FUN Enterprises, Inc. caricatures



## Thank you...

to all those who participated in the 21st Annual Taste of Metro South on March 20, 2013 at the Shaw's Center in Brockton.

### RESTAURANTS

Auntie Anne's Pretzels • Baypointe Rehab. & Skilled Care • Bertucci's Restaurant • Bickford's Grille • Blue Hills Brewery • Boston Market • Brazil Grill • Brockton High School Fine Arts Café • Brockton Rox • Brockton Visiting Nurse Association • Buffalo Wild Wings • C.M. Petti Market & Deli • Cake in a Box • Christo's Restaurant • Costco Wholesale Avon • Crocetti's Oakdale Packing Co & Rachel's Catering • Daddy's Dairy • Edible Arrangements Brockton, • Freda's Fine Foods & Spirits • Fresh Catch Restaurant & Sushi Bar • Good Samaritan Medical Center • Gowell's Candy • Hardy's Fine Food & Catering • Harry's Westgate Pub & Grill • Heights Crossing • Hill's Home Market • Jake's Bar & Grill • Jimbo's Diner at Bernardi Honda • Just Desserts • Kinfolks Award Winning BBQ • Lobster Barn, Luanda Restaurant • McGuiggans Pub • Montilio's Bakery • Panera Bread • Signature Healthcare • Simpson Spring Company • Southeastern Regional Vocational Technical Hight School • St. Joseph Manor • Stella's Pizza • Stoneforge Grill • Sun Wholesale Wine • Texas Roadhouse • The Bay Pointe Club & Grille • The Meadow Brook Restaurant • The Shaw's Center

### ORGANIZATIONS

The New 1460 AM WXBR • Bernardi Honda Brockton • Boston Masspass • Brockton Rox • Brockton Symphony Orchestra • Brockton Visiting Nurse Association • Buzz Around • FUN Enterprises, Inc. • Good Samaritan Medical Center • Height's Crossing/ Baypointe Rehabilitation Center • The Metro South Chamber of Commerce • Metro South Chamber Travel • Mutual Bank • Old Colony Elder Services • Rob Peters Entertainment • Signature Healthcare • St. Joseph Manor

### ENTERTAINMENT


Brockton High School Jazz Band • The Tequila Amigos • Rob Peters Entertainment • Brockton Symphony Orchestra Chamber Group • George "The Silver Fox" Cataldo • The Council Chords

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Contact your Regional President, Bob Twomey at 401.228.2040 to learn more.



## Business EXPO - Reserve Your Booth Now!

**Wednesday, May 16, 2012**  
**The Shaw's Center, Brockton**  
10am - 12pm: Business Expo  
12pm - 1:30pm: Small Business Luncheon  
1:30pm - 3pm: Business Expo



Promote your company to prospective clients at the 2013 Business Expo presented in conjunction with the Small Business Awards Luncheon.

More than 30 businesses will be featured in this table top Expo. Reserve your table by April 30 and secure an early bird rate of \$259 for members and \$359 for non members. After April 30, the cost of a table will increase to \$299 for members and \$399 for non-members. **Prices include one lunch ticket.**

Sponsorship opportunities are also available. For more information call, Kim Prosper at 508.586.0500 x 231 or email [kprosper@metrosouthchamber.com](mailto:kprosper@metrosouthchamber.com).

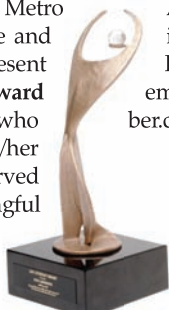
## ATHENA Award Recognizes Women

**Thursday, June 13; Call for Nominations**

On Thursday, June 13, the Metro South Chamber of Commerce and Crescent Credit Union will present the 15th Annual **ATHENA Award** to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government.

To nominate an individual for an



ATHENA award, or for more information, please call Kim Prosper at 508.586.0500 x 231, or email [kprosper@metrosouthchamber.com](mailto:kprosper@metrosouthchamber.com). The deadline is May 4, 2013.



### Prior ATHENA Recipients

- 2012 Ruth Bramson, Girl Scouts of Eastern Massachusetts
- 2011 Elaine Reiser, Brockton Area Multi-Services
- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazia, East Coast Petroleum
- 2005 Marianne Wroble Cox, WXHR 1460am Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

## Constellation Energy Program for Chamber Members

Constellation is pleased to announce the Metro South Chamber of Commerce



**Constellation**  
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Energy Program. Energy has risen to one of the top five expenses for many businesses. Constellation helps members like you develop energy management solutions to protect their bottom line, free up capital for investment, and achieve environmental goals and remain competitive.

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free online energy management tools to track usage and billing, dedicated focus on serving business and customized energy offers specifically designed for businesses.

Turn-Key solutions include electric power supply, strategic load response, renewable energy, natural gas supply, solar solutions and energy efficiency upgrades.

For more information, call 1-888-549-6098, visit [constellation.com](http://constellation.com)/MetroSouth or email associations@constellation.com. To join the Chamber, contact Kathleen Lynch at 508.586.0500 x 229.

## Call For Small Biz Award Nominations

**Thursday, May 16; Call for Nominations**

The Metro South Chamber of Commerce recognizes the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. All members are invited to participate in the selection process to name the 2013 Annual Small Business of the Year and Entrepreneur of the Year award winners.

### Nominating someone is easy...

You may nominate your own business or any other business you deem worthy (maximum of one nomination per category). Submit a summary of your reasons for the nomination, based on the criteria listed here. You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber. Nominees must be a for-profit business.

### Criteria...

**Small Business of the Year Award:** 50 or less full-time equivalent employees (Two part-time employees = one full-time); in business more than 3 consecutive years under the current ownership; for-profit business.

**The Entrepreneur of the Year Award:** 10 full-time employees or equivalence; in business less than 3 years; a for-profit-business.

Companies will be rated on their creativity and imagination in the development of their business, their

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demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due by April 6, 2013. Visit

[www.metroouthchamber.com](http://www.metroouthchamber.com) to download the nomination form. Winners will be announced at the Small Business and Entrepreneur Luncheon on **May 16th, 2013** and will receive an engraved plaque and publicity. For more info, call Kimberly Prosper at 508.586.0500 x 231.

### Prior Small Business of the Year Recipients

- 2012 Vicente's Tropical Grocery
- 2011 McGuigan's Pub
- 2010 Prisco's Market
- 2009 MCG Partners
- 2008 Heights Crossing
- 2007 Westgate Lanes
- 2006 Cindy's Kitchen
- 2005 Northeast Wholesale Nail & Fastener Supply Co.
- 2004 Dupliron, Inc.
- 2003 Modern Auto Body
- 2002 United Furniture, Inc.
- 2001 Robert Sharkansky & Company, CPA

### Prior Entrepreneur of the Year Recipients

- 2012 Billy Michaud, Sparky's Import Repair
- 2011 Al Ata, Elie Baking Corp
- 2010 Patricia Winberg, Topnotch Design Studio
- 2009 Michelle Cully, XPressman Trucking & Courier
- 2008 Robert Monahan of UPPAbaby
- 2007 Howard Wright of Wright Technology
- 2006 Rob Peters of Rob Peters Entertainment
- 2005 Jeffrey Chrzanowski of Spark Street Autobody
- 2004 Charles Bernard of The DJ Experience
- 2003 James Messinger of The Crazy Chefs Caterers
- 2002 Jerome Offutt of Top Quality Staffing
- 2001 Randy Yanoff of Eye of the Tiger Karate

## Buffalo Wild Wings to Open in May; Win Free Wings

Buffalo Wild Wings®, winner of scores of best wings and best sports bar awards, is opening its newest location at 500 Westgate Drive, Brockton on **Monday, May 6th.**

To celebrate, the sports grill and bar will be **offerings free wings for a year** (6 free wings a week) to the **first 100 guests** in line for the restaurant's 10am opening. Local wing fanatics are encouraged to arrive early and must remain present until the doors open to receive the prize. Buffalo Wild Wings is the destination for wing fanatics and sports fans alike with its unique experience, flavorful food and fun, energetic atmosphere.

The Brockton Buffalo Wild Wings features big screens and wall-to-wall HD TVs for ultimate event and sports



viewing.

Buffalo Wild Wings is known for its 16 signature sauces and 5 dry seasonings, making its wings and other menu items customizable creations. Its boldly flavored menu includes boneless wings, specialty burgers and sandwiches, sharables, wraps, salads and Naked Tenders®, but the main attraction continues to be Buffalo NY-style chicken wings. A variety of limited-time special offerings keeps the menu new and fresh. Buffalo Wild Wings also two signature events each week; Wing Tuesdays® and Boneless Thursdays®, where guests can order their favorite traditional or boneless wings at a special price.

For more information, visit [www.buffalowildwings.com](http://www.buffalowildwings.com).



# STEM Career Exploration Event

Photos by David Wilson, BSU University News

The Metro South Chamber of Commerce and the Brockton Area Workforce Investment Board in collaboration with Bridgewater State University and the Office of External Affairs held the 2nd Annual STEM Career Exploration Event on March 18th, 2013. Over 50 high school students came together and were exposed to a "speed networking" style setting discussing different STEM careers, opportunities, and ideas. The event was created last year in response to Lieutenant Governor Tim Murray's WOW Initiative to promote STEM (Science, Technology, Engineering and Mathematics) education across Massachusetts. In ten minute fragments, over 50 high school students from the Metro South area moved from table to table discussing fields such as engineering, health services, forensics, aviation, and much more. Two BSU students also spoke with the youth about college life and coursework in the STEM fields. The event also included a keynote about STEM education and research by Dr. Arthur Goldstein, Dean



Sheila Sullivan-Jardim, BAWIB



of BSU's Bartlett College of Science and Mathematics. The event ended with tours of the new Marshall Conant Science Building at BSU.

Special Thanks to: The Office of External Affairs at BSU, Kelly Hess and Sarah Kendrick of BSU, Dr. Arthur Goldstein of BSU, David Price of BSU, Diane Ferrera of Accuounds, John Santore of BSU, Laura Sebastyn of Compass Medical, Paul Souza of Plymouth County's Sheriff's Department, Peg Legendre of the Cambridge Science Festival, Reed Brockman of the Society of Civil Engineers, Samuel Butcher of Loureiro Engineering, Shawn Diotte of Concord Foods, Kathryn St. Laurent and Jasmin Hicks of BSU. Thank you to our BSU Student Tour Leaders: Jasmin Hicks -Biology, Cassandra Howard, Special Ed & Comm Disorders, Audrey Dors, History Major, Jeffrey Venancio, Biology Major, Natasha Mariano, Chemistry Major, Valerie Ivancic, Chemistry Major, Michael McGurk, Biology Major.



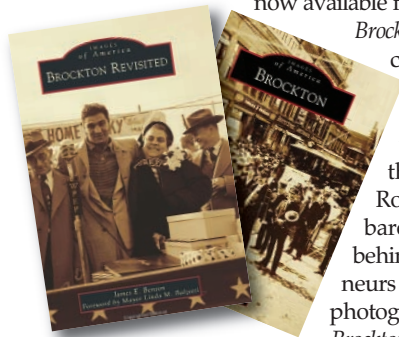
John Santore, Bridgewater State University



Laura Sebastyn from Compass Medical talks to students

## "Brockton Revisited" Reveals Historic Images

*Brockton Revisited*, a book written by Brockton Historian James E. Benson, with foreword by Mayor Linda M. Balzotti and published by Arcadia Publishing, is now available for purchase!



*Brockton Revisited* takes readers through the city's pinnacle of prestige and power and an idyllic time in history in the 1950s and 1960s. It tells the story of Brockton, the "City of Champions", earned through its fame for champions like Rocky Marciano, the great shoe industry barons, the immigrants who worked behind the shoe bench and the entrepreneurs who followed the shoe industry. Many photographs were taken by Stanley Bauman.

*Brockton Revisited* and *Brockton* are available for purchase at the Brockton Historical Society for \$20 (discounted from the cover price). Proceeds benefit the society. They can also be purchased online at [www.brocktonhistoricalsociety.org](http://www.brocktonhistoricalsociety.org) or at the Brockton Historical Society, 216 N. Pearl Street, the first and third Sundays of the month, 2-4pm. Look for Benson's newest book, *Brockton History in Old Postcards*, in August.

# Free Small Business Legal Workshop

Thursday, April 4, 6:00 pm - 8:00 pm  
Metro South Chamber, 60 School Street, Brockton

Is your business structure exposing you to unnecessary risks?  
Are you interested in expanding your business?  
Are you curious about protecting yourself and your business?



The Supplier Diversity Office is pleased to bring another business learning opportunity to you. The Lawyers' Committee for Civil Rights and Economic Justice along with the law firm of WilmerHale are hosting a free 2 hour clinic.

Please register by contacting Sarah Gautier, [sgautier@lawyerscom.org](mailto:sgautier@lawyerscom.org), or call 617-988-0611.



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## DCAM Vertical Construction Certification Workshops

Tuesday, April 23, 8:30 am - 11:00 am  
Metro South Chamber, 60 School Street, Brockton



This workshop is geared to assisting the MBE/WBE community in becoming DCAM-certified. This program will cover the DCAM Certification Application requirements and the process for becoming certified as a Prime Contractor & Filed Sub-bidder for those parties interested in bidding on M.G.L. Chapter 149 and 149A vertical building construction work in the Commonwealth. Additional information will be provided on the bidding process and requirements. To register, please visit [www.somwba.state.ma.us/workshop/xss\\_main.asp?workshopid=51](http://www.somwba.state.ma.us/workshop/xss_main.asp?workshopid=51) or contact Yara Cardoso at 508.586.0500 x 227.

## Careers in Healthcare Beyond Nursing Seminars



Thinking about a career in healthcare?

Attend a Careers in Healthcare Beyond Nursing Seminar the 3rd Wednesday of each month. Seminars take place from 4:15 pm - 5:15 pm at the Metro South Chamber of Commerce, 60 School Street, Brockton. Each month learn about the job descriptions, job opportunities and career outlooks. These workshops are open to the community and free to attend.

April 17: Are you ready to go to school? Do you have the time? Are you organized? Do you have study strategies? Answer these questions and learn skills to become a successful student.

May 15: Dental Assistant/Dental Hygienist

June 19: Surgical Tech

July 17: Respiratory Therapist

RSVP to Yara Cardoso, 508-586-0500 x 227, [ycardoso@metrosouthchamber.com](mailto:ycardoso@metrosouthchamber.com). This project is funded by a Workforce Training Fund granted through the Commonwealth of Massachusetts, Executive Office of Labor & Workforce Development.

## WXBR 1460 AM Back on the Air!



WXBR 1460 AM is back on the air under new ownership! Tune in to listen to all the Brockton and surrounding towns' news. Featuring the morning news and the Ron van Dam show. Listen live at [www.wxbr1460.com](http://www.wxbr1460.com). Host your own 1 hour radio show for only \$150! For more information, call 508-525-4550. The Chamber is happy to partner with WXBR 1460 AM to offer free radio spots to new members. For more information, contact Kathleen Lynch at 508.586.0500 x 229 [klynch@metrosouthchamber.com](mailto:klynch@metrosouthchamber.com). Pictured above right: Christopher Cooney, Chamber President & CEO and WXBR owners Ed Lozama and Jhonson Napoleon.

# WELCOME *New Members*

## Making an Investment in Our Community

### Auto Store 24

Mr. Hank Tuohy  
572 South Main Street  
Randolph, MA 02368  
(781) 961-1550  
www.autostore24.com  
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### Chrysler Jeep Dodge Ram 24

Mr. Hank Tuohy  
1020 Belmont Street  
Brockton, MA 02301  
(877) 229-8362  
www.chryslerjeep24.com  
*Auto Sales & Service*

### Buffalo Wild Wings

Mr. Scott Hardy  
486 Westgate Drive  
(Opening May 6)  
Brockton, MA 02301  
www.buffalowildwings.com  
*Restaurants*

### Horlick Co, Inc.

Mr. Shawn Hennessey  
91 Pacella Park Drive  
Randolph, MA 02368  
(781) 963-0090  
www.horlick.com  
*Manufacturers (Motor Generators)*

### Canoe Club Ballroom, Inc.

Ms. Stacy Merola  
PO Box 475  
West Bridgewater, MA 02379  
(508) 588-4747  
www.canoeclubballroom.com  
*Function Facilities*

### The Shaw's Center

Ms. Donna Sampson  
1 Feinberg Way  
Brockton, MA 02301  
(508) 559-7090  
www.theshawscenter.com  
*Function Facilities*

# RENEWING *Members Thank You !*

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Back Bay Bagel  
Boston Medical Center HealthNet Plan  
Bridgewater Credit Union  
Brockton Area Workforce Investment Board  
Brockton Fair  
Brockton Housing Authority  
Brockton Public Library  
BTA Development Corp.  
Central Glass Company, Inc.  
Claremont Companies  
Community Newspaper Company  
Contract Decor International, Inc.  
Country Inn & Suites  
Dahlborg-MacNevin Funeral Home  
DeSantis Chevrolet  
ECO Recycling Systems, Inc.  
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Everett's Auto Parts  
Executive Advertising Specialties  
Extra Space Storage  
Father Bill's and MainSpring  
Fitzgerald Appraisals  
G & G Commercial System  
Geek Girl  
GeoInsight, Inc.  
Harrington Insurance Agency, Inc.  
Hennessey & MacInnis, Inc.

Home/Health & Child Care Services, Inc.  
Irving's Home Center  
John E. McCluskey, Esq. PC  
Juliano Enterprises  
L & R Cleaning Services  
Liberty Tax Service  
Low Price Distribution, Inc.  
Massachusetts School Counselor Association  
McCormick & Sons Insurance Agency, Inc.  
McLaughlin Chevrolet, Inc.  
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Montello Heel Manufacturing, Inc.  
Morse Insurance Agency, Inc.  
Motorcars International, Inc.  
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Pawtucket Red Sox  
R.E. Lyons & Son Fire Equipment Corp  
Ranfac Corp  
Rockland Ice Rink  
Roger Ferguson, Horticulturist  
School on Wheels of MA  
Tech Mechanical  
Tedeschi's  
The Brockton Rox  
Torrey & Associates  
TWB Associates, Inc.  
VHS Transportation Company, Inc.  
WATD 95.9FM  
Westgate Lanes and Pub

## Geek Girls Conference - Discount for Members



The Geek Girls Conference Cape Cod will take place on **Saturday, May 11, 8am-6pm** at the Cape Cod Community College in West Barnstable. With over 90 tech workshops, a Speaker Series with incredible women and the famous Geek Girl Help Desk, you will find the skills you need to succeed! Classes range from Adobe Suite to Microsoft Office to digital photography to all things social media. Chamber Members save 20% off \$169 cost. Contact Doris for the discount code, [doris@metrosouthchamber.com](mailto:doris@metrosouthchamber.com), 508.586.0500 x 221.

## Are You in Need of Extra Help This Summer?



If so, The YouthWorks Summer Jobs Program provides local employers with hardworking youth with the motivation and skills necessary to get you through the summer and potentially beyond. We evaluate each youth extensively and provide a Work Readiness and Health and Safety curriculum before connecting

youth with their employers, ensuring the highest rate of success. This is truly a win-win situation for local businesses as well as the community. The program is scheduled to begin July 1, 2013. If you can give a youth an opportunity for employment this summer, please contact one of our Employer Engagement Specialist at (508) 584-9800 for more information. This program is funded by the Brockton Area Workforce Investment Board (BAWIB) and Commonwealth Corporation.

## U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

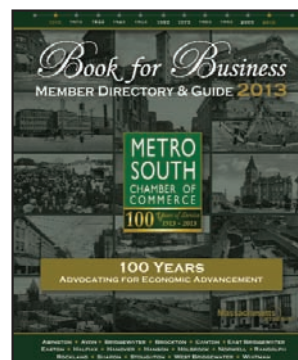
- **SCORE**- Counselors to America's Small Business
- **MSBDC**- Mass Small Businesses Development Centers
- **BIC's**- Business Resource Centers
- **SBA Guaranty Loan Programs**: 7(a), Micro Loans, Patriot & SBA Express Loans & 504-Project Loan Development
- **Government Contracting Opportunities**: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding (when applicable - 2 yrs in-business experience required)
- **Disaster Assistance**

The workshop will be held at **CareerWorks**, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on **April 17 and May 15, 2103**. Contact CareerWorks at 508.513.3400 for further workshop information.



## Centennial Book Arriving This Month

The Chamber of Commerce will soon be distributing the **Centennial 2013 Metro South Book for Business**. The book features area dining, lodging, public golf courses, recreation, legislative leaders, community demographics, regional and economic data and a complete membership listing. The book also includes a full color map of the Metro South region, highlighting hotels, golf courses, industrial parks, town halls and other points of



interest. In addition, the 2013 Centennial Book for Business will contain a history of the Chamber and industry within the region over the past 100 years, featuring historic postcards and images.

Copies of the Book for Business will be distributed throughout the region to banks, real estate offices, town hall offices, all

Chamber members, area colleges, and sent to all relocating businesses and families interested in the Metro South area. For more information, contact Alison van Dam, 508.586.0500 x 222.

## Find Interns on the New CONNECTLink Portal

Has your business ever considered offering an internship? Hiring interns can benefit you, the student(s) you employ, and even the community you serve.



Southeastern MA companies seeking to connect with the talented and eager students in our region can go to **CONNECTLink**, a new, one-stop portal for companies seeking interns and other employees. Business can

enter their company profiles and position listings in one place and the information will automatically feed to all five **CONNECT** schools - Bridgewater State

University, Bristol, Cape Cod, and Massasoit Community Colleges, and University of Massachusetts Dartmouth. Find the **CONNECT** Link Internship Portal at [www.connectsemass.org](http://www.connectsemass.org).



## Special Thanks to Membership Drive Team Captains

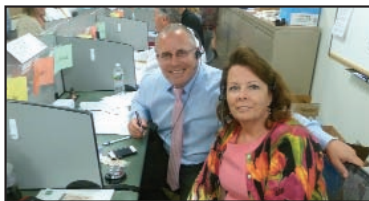


Friend Weiler,  
Drive Campaign Chair

The following Metro South business people have stepped up to a leadership position as team captains of the Metro South Chamber Membership Drive. Their effort and support helps to benefit the growth of the Chamber, allowing for increased and enhanced programs, events, education, services and initiatives supporting business advocacy. We are still looking for captains to lead 2 teams of 5. If you are interested in participating, please contact Kathleen Lynch, 508.586.0500 x 229, klynch@metrosouthchamber.com.

**The Chamber wishes to thank:** Friend Weiler, HarborOne Credit Union, Drive Campaign Chair; Matthew Insana, HarborOne Credit Union; Joseph Tansey, Rockland Trust; Jeffrey Russell, Old Colony YMCA; Ed Sousa, Bridgewater Savings Bank; Jay Pike, Sharkansky LLP, CPAs; Dan Trout, Mutual Bank; Scott Stephenson, Eastern Bank; Andrew Schwartz, Law Office of Andrew H. Schwartz, LLC; Heather Nelson, Sovereign Bank; Peter Vlaco, Brophy & Philips; Jonah Wein, Crescent Credit Union; Jim Murphy, GeoInsight, Inc; Robert Kenworthy, Bank of America; Sue Cunniff, Mansfield Bank.

## Call for Membership Drive Volunteers & Prizes



Brian Droukas, Whelan Associates;  
Heather Nelson, Sovereign Bank

April of 2013 is an important month for the Metro South Chamber of Commerce as we focus on growing our membership in honor of our year-long

2013 Centennial Celebration. The membership campaign will culminate in a Membership Telephone Drive on May 1 & 2, 2013 at Stonehill College in Easton. If you are a Chamber member who would like to participate in the drive in order to form a stronger business community and express to others what Chamber membership has meant to you, please contact Kathleen Lynch at 508.586.0500 x 229 or email klynch@metrosouthchamber.com.

### Call for Prize Donations; Gain New Potential Customers

The Metro South Chamber asks for your support in this valuable campaign by donating a prize to the 2013 Membership Drive. This is a simple way to promote your business, gain extra visibility and introduce your business to new, potential customers. Suggested donations include: gift certificates, savings bonds, bottles of wine/liquor, free passes to cultural or education events, tickets to concerts/sporting events, free ads, clothing, vacation get-aways, promotional products (pencils, mugs, mouse pads), sports memorabilia and other traditional or creative prizes.

For your donation, you will receive recognition in the May and June Action Report Newsletters, recognition on the Chamber website (hundreds of views daily), the Chamber e-Update (sent to 3,500 subscribers weekly), direct promotion to 100 campaign volunteers, and listed as a sponsor/donor in press releases sent to our media outlets.

For more information or to donate a prize, contact Kathleen Lynch at (508) 586-0500 ext. 229, or email klynch@metrosouthchamber.com.

## Important Dates For Drive Volunteers

**Tuesday, April 2: Membership Drive Kickoff & Ambassador Meeting, 8:00 am - 9:00 am, The Victorian House at T.J. Smith's, 13 Cross Street, E. Bridgewater**

**May 1 & 2: Membership Drive at Stonehill College, Easton**

**Wednesday, June 19: Business After Hours at the Brockton Rox & Campanelli Stadium, Brockton/ Membership Drive Wrap-Up Party, 5:30 pm - 7:30 pm. (Free Admission for Volunteers)**

*In addition, all drive volunteers will receive (2) complimentary ROX ticket vouchers and a Chamber Centennial pin, as well as the opportunity to win prizes such as vacation getaways, wine bottles, gift certificates, electronics and more, and will receive promotion in the various Chamber communications, including the Action Report and E-Update.*

## Join the Chamber In April, \$2,000+ in Incentives

*Including The Enterprise Ad, \$100 W.B. Mason Coupon, 8 weeks of the Boston Business Journal, networking opportunities and 2014 Centennial Book Listing*



Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, access to health and dental plans, a variety of marketing opportunities and more, for you and your business. Chamber membership is affordable no matter how small your business - 70% of our members have 10 or fewer employees - and it provides your business with tremendous opportunity.

### JOIN DURING THE MONTH OF MAY TO RECEIVE:

- FREE** 2 col. X 5" ad in The Enterprise or The Enterprise Action Report (based on availability), \$500 value
- FREE** \$100 Coupon to W.B. Mason's WhattaBargain Outlet, \$100 value
- 10 FREE** 30 second radio spots on WXBR Radio AM 1460, \$500 value
- FREE** 8 Week Delivery of the Boston Business Journal (8 weeks)
- FREE** Set of Chamber Membership Mailing Labels (800 prospects) \$150 value
- FREE** Enhanced member listing on the Chamber website with hotlink to website a \$50 value
- FREE** admission to 4 business after hours, \$60 value
- FREE** admission to ATHENA Awards Program, \$35 value
- FREE** member profile in the Action Report Newsletter distributed through the Enterprise, \$150 value
- 2 FREE** Listings in the 2014 Centennial Edition, Book for Business Membership Directory & Resource Guide
- FREE** pass for Member Orientation
- FREE** listing in the Action Report Newsletter with contact information
- FREE** enhanced member listing on the Chamber website with hotlink
- 2 FREE** tickets to a Brockton Rox Game, courtesy of Metro South Chamber of Commerce!
- FREE** access to members-only page of website to post discounts, events, and more
- FREE** copy of the 2013 Annual Book for Business
- FREE** opportunity to promote company at event share tables and at the Chamber
- FREE** opportunity to promote company in the Action Report and the e-Update blast

**= OVER \$2,000.00 IN PROMOTIONAL BENEFITS**  
(Base Rate is \$295 + \$5 per full time employee)

For more information or to set up an appointment, contact Kathleen Lynch at 508.586.0500 x 229 or email klynch@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

## Chamber Membership is Key To Your Business Success



"The Metro South Chamber of Commerce is a major force promoting and serving Brockton's business community. I always encourage area businesses to become active in the Chamber. The Chamber is a great advocate for the city and we're fortunate to have such a committed organization working to enhance the future of Brockton."

*Linda Balzotti, Mayor, City of Brockton*



"My membership in the Chamber continues to be invaluable in raising the visibility of my business through quality networking, the directory listing, and advertising opportunities. The Chamber offers key information for the growth of my business and is one of my best business partners!"

*Angel Nieves, Special Projects Coordinator, AFLAC*



"The Metro South Chamber of Commerce has always been an important element in the fabric of the community. The chamber does a great job bringing businesses and our elected officials together to find solutions to challenging issues."

*Christine Karavites, Senior Consultant, Proteas Consulting*

Buy Local From These Chamber of Commerce Members

Brilliant Move



33 Wales Avenue, Unit D, Avon  
617-524-4052 • [www.brilliantmove.net](http://www.brilliantmove.net)

We make sure every customer has a smooth experience with their In-house moves, local moves, long distance moves, and short and long term solutions. We fit into customer schedules working on weekends and with no increase in rates or hidden fees. We also partner with Regarding Style, a professional organization and move management company. Specializing in corporation and residential, packing/ unpacking and moving/ staging/ design. Call for your free estimate.

Advanced Lock & Key



1554 Man Street, Brockton  
508-586-6686 • [www.advancedlock.net](http://www.advancedlock.net)

We are a fully insured, locally owned business. We specialize in a large array of Automotive, Commercial and Residential locks and locksmith services. We offer several grades of quality hardware and services to ensure the safety and security of your family or business property. Our trained staff will guide you in selecting the right hardware for you. Since 1998 we have focused on offering what need, from simple lockouts to complex master key systems. No job is too big or too small.

Four Deep Sports Talk



23 Mary Lane, Bridgewater  
866-692-3759 • [www.fourdeepsportstalk.com](http://www.fourdeepsportstalk.com)

Four Deep Sports Talk is a non-profit radio/Internet sports show dedicated to highlighting youth and high school programs in New England. Advertise with us! Our program uses 5,000 watts of power to reach southeastern, MA. When we webcast our show online or tape delay, your company will have its own template of information, as well as bonus coverage on our web site. In addition, our support staff will relay your contact information to callers. Call us today!

24 Auto Group



1016-1020 Belmont Street, Brockton  
[nissan24auto.com](http://nissan24auto.com) • [chryslerjeep24.com](http://chryslerjeep24.com)

While the greater Boston area is one of the most tight-knit communities on the planet, we don't always agree. That's why the 24 Auto Group offers something for everyone. Check out the award-winning service of the best Chrysler Jeep Dealership in MA, Chrysler Jeep 24. Or head next door to the biggest selection of Sentras, Rogues and Altimas Boston has to offer at Nissan 24. It's all here at 24 Auto Group in Brockton! Visit us online.

Chamber Members Enjoy Networking & Delicious Food at Tutto Bene Business After Hours

Tutto Bene, formerly Pasta Bene, offers the best in authentic Italian food and contemporary Mediterranean fare. Tutto Bene is open Monday-Saturday at 4:30 pm at 1050 Peel Street, Brockton. For more information, visit [www.benemeansgood.com](http://www.benemeansgood.com). Photos by Rich Morgan Photography, [www.RichMorganPhotography.com](http://www.RichMorganPhotography.com).



Stan Hurwitz, Creative Communications; Craig Pina, New York Life Insurance; Laurie Blair Lamb, Laurie B. Design



Brian Hoffman, Children's Museum in Easton; Bob E. Mance, Robert E. Mance Wealth Management Advisor



Sharita Gregory and Doreen White-McDuffy, SHM Alternative College



Carla Ganter, Mary Kay Cosmetics; Ron Matta, Candidate for Brockton Mayor



Guests enjoy delicious Italian food courtesy of Tutto Bene.

BUSINESS EVENTS Planner

April 3

Ribbon Cutting & Open House

6:00 pm - 9:00 pm  
Canoe Club Ballroom  
2 South Street, West Bridgewater

View the new Canoe Club Ballroom facilities. Host your next event here. Specializing in weddings. 7:30 pm ribbon cutting

Free to attend  
For more information, call 508-588-4747

April 11

Hong Kong/Thailand Trip Info Session

5:30 pm - 6:30 pm  
Bickford's Restaurant  
37 Oak Street Extension, Brockton

Learn more about the All-Inclusive Trip to Asia running from November 1-9, 2013. Open to all travelers. RSVP required for the info session.

Trip: \$2,899 All Inclusive. Info Session Free to Attend  
For more information, call 508-586-0500 ext. 221

April 23

DCAM Workshop

8:30 am - 11:00 pm  
Metro South Chamber of Commerce  
60 School Street, Brockton

Geared towards assisting the MBE/WBE community in becoming DCAM Certified as a Prime Contractor & Field Sub-bidder

Free to Attend  
For more information, call 508-586-0500 ext. 227

IT'S EASY TO REGISTER!

508-586-0500 x 231  
508-587-1340  
E-mail: [info@metrosouthchamber.com](mailto:info@metrosouthchamber.com)  
Online: [www.metroouthchamber.com](http://www.metroouthchamber.com)  
Send reservation and payment to:  
Metro South Chamber of Commerce  
Sixty School Street  
Brockton, MA 02301-4087



FIND US

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- linkedin.com/groups?gid=1830527
- youtube.com/user/metrosouthchambercom
- flickr.com/photos/metrosouthchamber
- issuu.com/metrosouthchamber

April 25

Business After Hours

5:30 pm - 7:30 pm  
Wood Palace Kitchens  
17 Mill Street, Middleboro

Enjoy networking at a Chamber member business. Refreshments will be served. Do not forget your business cards!

Tickets: Complimentary  
For more information, call 508-586-0500 ext. 231

May 1 & 2

Membership Drive

8:30 am - 12 pm, 12:30 pm - 4:00 pm  
Merkert-Tracy Hall  
Stonehill College, Easton

Join the Chamber to receive over \$2,000 in incentives. Calling all members to serve as volunteers to help grow the Chamber network.

Free to participate  
For more information, call 508-586-0500 ext. 229

May 16

Small Business Awards

10:00 am - 3:00 pm  
The Shaw's Center  
1 Feinberg Way, Brockton

Join us for a lunch with Trade theme, awards program, and Business EXPO. Nominate a company for an award! See page 8 for more information.

Tickets: \$35 members, \$45 future-members  
For more information, call 508-586-0500 ext. 231