

# Actionreport

December  
2008

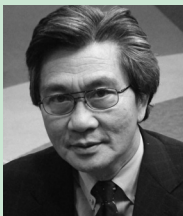
www.metroouthchamber.com

Leading Businesses  
Leading Communities



## CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Dr. Roger Bayog, page 4



Stephen McDuffy, page 7



Alyssa Surrette, page 9

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## Chamber Establishes Priorities for New Year!

### Sanborn Elected Chair, Holiver Chair-Elect



Scott Sanborn, Sovereign Bank,  
Chamber Chairman

Scott Sanborn of Sovereign Bank and John Holiver of Caritas Good Samaritan Medical Center were elected as chair and chair-elect of the Metro South Chamber of Commerce at its 95th Annual Meeting held at the Massasoit Conference Center in Brockton. Over 400 people attended the event with more than

50 exhibitors participating. Mr. Sanborn thanked past chairman Ray Ledoux for his service over the past two years and presented him with a hand-crafted chair featuring his name and the dates of his service to the chamber. Mr. Sanborn also highlighted some of the Chamber's top priorities for the coming year including the creation of a competitive workforce division with staff support, regional leadership on transportation and infrastructure investment issues and collaboration with state, regional and local business/economic development organizations.



John Holiver, Caritas Good Samaritan, Chair-Elect

### Remarks of Chamber President & CEO, Christopher Cooney at 95th Annual Meeting



Christopher Cooney

Today we mark 95 years of service as a regional chamber of commerce. Much has changed in the ensuing years, but almost a century later, our mission remains the same - to ensure the economic advancement of the Metro South Region.

We work to achieve this mission through identifying priorities important to the business community. Whether it is highlighting major construction opportunities; advancing regional transportation objectives; advocating for economic incentives, spearheading business assistance, supporting major infrastructure investments or testifying for fair and reasonable commercial tax rates, the chamber is ever present and representing you and the best interests of a competitive marketplace.

What began with 12 Brockton businessmen has evolved into over 1,000 businessmen - and women - from over 18 communities. Our membership is engaged, active, and diverse.

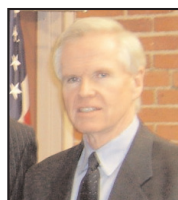
This past year the Chamber held, hosted or sponsored an unprecedented number of events and we registered a record number of participants. We have maintained a strong and secure financial position, and this, coupled with exceptional leadership from the Board, has allowed us

*Continued on page 9*

## A Better Brockton, Real Estate at December Breakfast

Sponsored by: **Caritas Good Samaritan Medical Center**

Join us at the next Good Morning Metro South Breakfast on **Thursday, December 11** from **7:30am-9:00am** at the Holiday Inn, 195 Westgate Drive, Brockton. The featured speaker is Donald A. Walsh, newly appointed President & CEO of the 21st Century Corporation and Building Better



Donald A. Walsh

Brockton. In this position, Walsh will also serve as President & CEO of Building a Better Brockton, an entity established to replace the Brockton Re-development Authority, formerly under the mayor's office. Building a Better Brockton is a public agency under the 21st Century Corp, a private



Kimberly Allard-Moccia

nonprofit agency.

Walsh was the founder and leader of the Dorchester Bay Economic Development Corporation, has served in economic development positions for the town of Walpole, NStar and Boston Edison, and is the founding chair at the Mass Alliance for Economic Development.

Also speaking will be Kimberly Allard-Moccia, Broker/Owner of Century 21 Professionals and representative from the Plymouth and South Shore Association of Realtors (PASS), the second largest realty trade association in Massachusetts covering 18 communities from the Neponset Bridge to the Cape Cod Canal. PASS consists of 2,400 realtors and affiliates who have expertise in

*Continued on page 2*



### 95th Annual Meeting Recap



Keynote Speaker Keith Westrich,  
State Director of Connecting Activities



Over 400 business professionals attended  
along with over 50 exhibitors



- Economic Awards, page 6
- Award Recipients, page 7
- Fuller Award, page 7
- Expo Photos, page 8
- Additional photos, page 9

**It's Coming!**

A TASTE OF  
*Metro South*  
March 18, 2009



## GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held at the Chamber Office on Friday, December 12 at 12pm. The featured speaker is Tom Kennedy, Senator Elect for Second Plymouth and Bristol District.



Tom Kennedy,  
Senator Elect

Tom Kennedy is a lifelong Brocktonian. He is a graduate of Stonehill College and received his Master's Degree from Harvard University's John F. Kennedy School of Government. Tom Kennedy was elected as a City Councilor of Ward 2, Brockton in 1978 where he served for 8 years.

In 1983, Tom Kennedy became the Democratic State Representative of the 9th Plymouth District.

He has served as Chairman of the House Committee on Post Audit and Oversight, Vice-Chairman of the powerful and prestigious Committee on House Ways and Means, and was an Assistant Majority Leader and ranking Senior Veteran of the 160 member House. In

addition, Tom Kennedy has served on the Board of Directors of the New England Sinai, the New England Board of Higher Education and the Fuller Craft Museum and is a member of the Knights of Columbus and the Brockton Association of Retarded Citizens.

If you would like to attend this meeting, please contact Lisa at the Chamber at 508.586.0500 x 225. Lunch will be provided.

## Brockton Celebrates Santa; New World Record



More than 500 Brocktonians in Santa Hats gathered on Main Street at the former site of Edgar's Department Store for the dedication of the James Edgar, first Department Store Santa, plaque. The day consisted of celebration, music and dancing in the streets. Footage of the event aired on WBZ TV Channel 4 that night. A new world record for Santa Hats worn at the same time was set.

GMMS, continued from page 1

all facets of the real estate transaction. During the breakfast meeting, Kimberly will clarify misinformation surrounding the market at this time.

Good Morning Metro South is being sponsored by Caritas Good Samaritan Medical Center, a 231-bed, acute-care hospital providing a full range of inpatient and outpatient services to Brockton and 22 neighboring communities. For more informa-

tion, visit [www.caritasgood-sam.org](http://www.caritasgood-sam.org).

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program. Register by calling Kim at 508.586.0500 x 231, or register online at [www.metroouthchamber.com](http://www.metroouthchamber.com). The cost is \$20 for members and \$25 for non-members.

## New Construction at a Glance . . .



Chili's Restaurant  
Lowe's Plaza, Rt. 106, West Bridgewater



Hope Center  
Stonehill College Campus, Easton

## A Plan For Renaissance Village



David Rodriguez-Pinzon, EDFC, recently spoke to the Government Affairs Committee about plans for the Renaissance Village in Downtown Brockton. The plan calls for a mixed use development with over 400 new housing units covering an entire city block. (Former Enterprise, Gardner and Taymor Buildings).



Christopher Cooney, Chamber President & CEO; Ray Ledoux, Immediate Past Chair; Christine Karavites, Vice Chair of Government Affairs; David Rodriguez-Pinzon, President & CEO of the Economic Development Finance Corporation (EDFC); Don Walsh, President of Building a Better Brockton and Brockton 21st Century Corporation.

# AD



**BOARD OF DIRECTORS****OFFICERS**

Chair of the Board  
**Scott Sanborn**  
*Sovereign Bank*

President and CEO  
**Christopher Cooney**  
*Metro South Chamber of Commerce*

Chair-Elect  
**John Holiver** - *Caritas Good Samaritan Medical Center*

Treasurer  
**Gary R. Oman**  
*Gary R. Oman, P.C.*

Vice Chair Community Affairs  
**Rick Colon**  
*Verizon*

Vice Chair Economic Development  
**Robert Kenworthy**  
*Bank of America*

Vice Chair Government Affairs  
**Christine Karavites**  
*Proteas Customized Consulting*

Vice Chair Membership Development  
**Daniel Trout**  
*The Community Bank*

Immediate Past Chair  
**Reinald G. Ledoux, Jr.**  
*Brockton Area Transit Authority*

**CHAMBER STAFF**

**508-586-0500** Front Desk x 221

**Christopher Cooney**  
President and CEO x 223

**Kim Bewsher**  
Program Director x 231

**Lisa Keene**  
Membership x 225

**DIRECTORS**

**Pasquale Ciaramella** -  
*Old Colony Planning Council*  
**Jack Conway** - *Jack Conway & Company, Inc.*  
**John Costa** - *B C Tent & Awning Company*  
**Loretta DeGrazia** - *East Coast Petroleum*  
**Jeffrey Dukess** - *Frenette & Dukess, PC*  
**Brenda Hunter** - *Shaw's Supermarkets, Inc.*  
**Susan Joss** -  
*Brockton Neighborhood Health Center*  
**Fred Mason** - *National Grid*  
**Dana Mohler-Faria** -  
*Bridgewater State College*  
**Mark Moreau** - *TD Banknorth*  
**William Morse** - *Mutual Bank*  
**Basan Nembirkow** - *Brockton Public Schools*  
**Peter Neville** - *Concord Foods*  
**David Orloff** - *Sharkansky & Co., LLP, CPA's*  
**Andrea Papadopoulos** - *Arista Associates, Inc.*  
**Lester Schindel** -  
*New England Sinai Hospital*

**Andrew Schwatz**  
*Law Office of Andrew H. Schwartz, LLC*

**Larry Siskind** -  
*Siskind and Siskind Attorneys at Law*

**Lydie Ultimo** - *TERI*

**John Vlaco** - *Brophy & Phillips Co., Inc.*

**Charles Wall** - *Massasoit Community College*

**Patricia Williams** - *HarborOne Credit Union*

**Kathryn Sayles**  
Competitive Workforce x 229

**Kerry Sullivan**  
Finance x 230

**Alison van Dam**  
Director of Communications x 222

**Networking at Events**

is one of the most effective ways  
to grow your business!

**DECEMBER Calendar**

<b>3</b>	<b>Ambassador Meeting</b>	8:00 am
<b>4</b>	<b>Retirement Plan Workshop - Morgan Stanley</b>	12:00 pm
<b>9</b>	<b>Winning Inc. Workshop</b>	11:30 am
<b>9</b>	<b>Executive Committee</b>	3:00 pm
<b>11</b>	<b>Good Morning Metro South</b> <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
<b>12</b>	<b>Government Affairs</b>	12:00 pm
<b>17</b>	<b>Board Meeting</b>	12:00 pm
<b>18</b>	<b>Global Business Workshop</b>	8:30 am
<b>25 &amp; 26</b>	<b>Christmas - Chamber Closed</b>	

**Coming Up  
January**

<b>7</b>	<b>Ambassador Meeting</b>	8:00 am
<b>9</b>	<b>Government Affairs</b>	12:00 pm
<b>13</b>	<b>Executive Committee</b>	3:00 pm
<b>15</b>	<b>Good Morning Metro South</b> <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
<b>19</b>	<b>Martin Luther King Jr. Day - Chamber Closed</b>	
<b>22</b>	<b>Business After Hours</b> <i>IKEA, 1 IKEA Way, Stoughton</i>	5:30 pm
<b>28</b>	<b>Board Meeting</b>	12:00 pm
<b>30</b>	<b>New Member Orientation</b>	8:00 am

**Save the Date  
February**

<b>4</b>	<b>Ambassador Meeting</b>	8:00 am
<b>10</b>	<b>Good Morning Metro South</b> <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
<b>13</b>	<b>Government Affairs</b>	12:00 pm
<b>16</b>	<b>President's Day - Chamber Closed</b>	
<b>26</b>	<b>Business After Hours</b> <i>Crazy Chef/Loco Tapas Bar, 520 Foundry Street, Easton</i>	5:30 pm

Note: All meetings are held at the  
Metro South Chamber Office unless other wise indicated.



**ACCREDITED**  
CHAMBER OF COMMERCE

**CHAMBER MISSION:** To serve the interests  
of member businesses while providing community  
leadership to ensure the economic advancement of  
the Metro South region.

**Metro South Chamber of Commerce**  
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info@metrosouthchamber.com  
www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible  
for the editorial content of this publication.

The Chamber wishes to assure our members of our intention  
to provide physically challenged participants equal access to  
all programs. If you or your employees have special needs in  
this area, please let us know by calling the Chamber at 508-  
586-0500 at least 48 hours in advance.

## GOODNews

*Celebrate the great things going on!*

### Kid's Holiday Shop at Children's Museum

The Children's Museum in Easton will hold its annually festive Kids' Holiday Shop on Saturday, December 6th from 10am-5pm and Sunday, December 7th from 12pm-5pm. The special "kids only" shop features an assortment of gifts for friends and family!

Museum admission during this weekend is \$3 per person; members as always are free.

The Museum is located in the Old Fire Station on Sullivan Avenue in North Easton Village. For more information, call The Children's Museum in Easton at (508) 230-3789 or check our website, [www.childrensmuseumineaston.org](http://www.childrensmuseumineaston.org).

### HarborOne Credit Union Food Drive

HarborOne Credit Union will be holding a food drive with the Greater Plymouth Food Warehouse on Saturday, Dec. 13, from 10 am to 1 pm. Residents can donate non-perishable food items at the Plymouth branch, located at 43 Commerce Way, any time during normal banking hours through the holidays.

HarborOne Credit Union is offering free photos with Santa Claus to everyone who makes a food or monetary donation to help the hungry. HarborOne will also waive fees for coin counting to anyone who brings change to donate to the Greater Plymouth Food Warehouse. For more information about HarborOne, call 508-895-1000 or go to [www.harboronecu.com](http://www.harboronecu.com).

### Caritas Good Samaritan Hires Dr. Bayog



Dr. Roger Bayog

Caritas Good Samaritan Medical Center announced the appointment of Roger Bayog, MD, as the new chief of psychiatry and director of the medical center's Senior Behavioral Health unit.

The Senior Behavioral Medicine unit at Caritas Good Samaritan Medical Center provides psychiatric services to adults age 65 and over who may suffer with depression, anxiety, and dementia-related problems, or has difficulty coping with the everyday stressors related to aging.

Dr. Bayog has more than 30 years of experience in working in the field of psychiatry. He has been an assistant clinical professor of psychiatry at Harvard Medical School and Tufts University School of Medicine.

### Representative Canavan Reads to Children

State Representative Christine Canavan read to a group of young children at



Representative Canavan

Signature Healthcare Brockton Hospital during a recent visit, emphasizing the importance of reading aloud.

Signature Healthcare participates in Reach Out and Read (ROR), a national children's literacy program that focuses on young children at risk of entering school unprepared to learn. Studies show that children who are exposed to ROR show improved language development.

Signature Healthcare Brockton Hospital, which became a Reach Out and Read Site in 1996, is one of four ROR Sites in Representative Canavan's District; together they provide books to more than 4,100 children every year. Reach Out and Read serves children at 229 locations across the Commonwealth of Massachusetts, reaching more than 174,000 infants, toddlers and preschoolers each year.

### New England Sinai Helps Patients Adapt



Ribbon Cutting at New England Sinai's Simulated Living Center

New England Sinai Hospital's new Simulated Living Center is now open. The Simulated Living Center's true-to-life scenarios are designed to help patients develop, practice and master the skills they need to perform daily life tasks safely once they return home.

The Center is equipped with a supermarket, restaurant booth and take-out counter, bathroom, bedroom, living room, garage and car, kitchen, training bathroom and office. Patients gain the skills and confidence they need in a controlled and supervised setting fully staffed by physical and occupational therapists, and other clinical professionals.

### HarborOne Wins Dora Maxwell Award

HarborOne Credit Union's MultiCultural Banking Center has won the Dora Maxwell Award from the Massachusetts Credit Union League. HarborOne will now compete for the National Maxwell Award presented by the Credit Union National Association

(CUNA). HarborOne won the National Award in 2003 for its role in establishing the Credit for Life Financial Literacy Fair.

Since 1987, the Dora Maxwell Social Responsibility Recognition Award has honored credit unions for charitable works in their communities. The Maxwell award is presented to credit unions in seven asset-size categories. HarborOne is in the largest category, credit unions with more than \$500 million in assets.

HarborOne opened its MultiCultural Banking Center last September in its former headquarters in downtown Brockton. The Center was created to help low and moderate-income residents, minorities and immigrants avoid predatory financial practices through education. The MultiCultural Banking Center has received national recognition for its innovative education, multilingual setting and its outreach to community organizations.

### Community Support Fund

Eighteen United Ways from across the Commonwealth are uniting for a new statewide drive to provide emergency assistance for basic needs this winter. The emergency appeal, called the Community Support Fund, will leverage the support of residents from the Commonwealth to create a safety net for individuals and families in crisis. The Fund will work with Mass2-1-1, United Way's free health and human service hotline, which will enable people to donate to the fund or access help.

It is the first time that United Ways across the state have joined together under a singular community-wide response. United Ways across the state have agreed to distribute 100 percent of the funds raised in their local communities.

100% of the United Way Community Support Fund dollars will be distributed in the communities in which they were raised as emergency assistance to families and individuals. United Way will issue grants from the Fund to partner agencies able to assess the greatest need, and provide supportive services this winter.

### Brockton High Holiday Concert

December 16 and 17: Brockton High School Holiday Concert, 7:30 p.m., BHS Auditorium. Tickets are \$4 and can be purchased at BHS main office located at 470 Forest Ave, Brockton and at the BAMSI Administrative offices on 10 Christy's Drive, Brockton. The concert will feature well-known holiday classics performed by over 400 talented student musicians and choral groups. Wednesday's night performance hosted by BAMSI will benefit the Conway Children's Advocacy Center. Tickets are available to the public on a first come first served basis. For additional information, call the BHS Music Department at (508) 580-7656 or BAMSI at (508) 580-8700

### Mutual Bank Opens in Plymouth

Mutual Bank, a leading independent community bank with branches in Whitman, Brockton, Falmouth, Halifax, Carver, Middleboro and Hanson, will open its newest location at 2 Pilgrim Hill Road in Plymouth, Dec. 8th.

The 3600 square foot storefront location off Samoset Street (near Exit 6) will offer full service, including the bank's "Totally Free Checking" program, business banking services, 24-hour ATM service, two-bay drive-up, and safe deposit boxes.

Mutual Bank has expanded its operations in the last several years. The Bank opened a Middleboro branch in 2007, on the heels of adding locations in Brockton and Falmouth resulting from the 2006

# AD

## Chamber Members, send your Good News to [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com)

merger with the former Security Federal Savings Bank.

### Signature Healthcare and YMCA Collaborate

Signature Healthcare and the Old Colony YMCA have formed an affiliation to develop collaborative health and fitness programs throughout Southeastern Massachusetts.

As part of the agreement, Signature Healthcare and the Old Colony YMCA will co-sponsor health education events, meetings and screenings at locations throughout a 31-community region.

The Old Colony Y will bring further reach to award winning hospital outreach programs such as Signature Healthcare's Better Beginnings and Reach Out And Read, while breaking new ground by offering office space to Signature Healthcare physicians for on-site health and preventive care visits.

### Donate an Unwrapped Toy

Plymouth Bristol Central Labor Council with Senator Marc Pacheco are collecting toys for families of Local Troops on December 8. Stop by the Brockton Shaws Center from 5:30pm-8:30 pm to donate a toy. For more information, call 508.816.5019.

### Photos With Santa

The Community Bank is hosting Photos with Santa! Stop in for some holiday cheer and bring your children for a free instant photo with Jolly Old Saint Nick! (You are welcome to bring cameras). Santa will be visiting The Community Bank branches on Friday, Dec. 5th, 3:30-4:30 pm at the Bridgewater branch located on 110 Main Street and Saturday, Dec. 6th, 9:00-10:00 am at the Brockton branch located on 1265 Belmont Street.

### Alzheimer's Talk

When Frank Broyles' wife, Barbara, was diagnosed in 1999, Alzheimer's disease was an unknown opponent. Broyles, athletic director for the University of Arkansas, decided to give other caregivers a game plan and developed a book called, Coach Broyles' Playbook for Alzheimer's Caregivers: A Practical Tips Guide.

On Monday, Dec. 11, 2008 at 4 pm, New England Sinai Hospital's Assistant Director of Sinai's Alzheimer's Adult Day Health Center, Deborah Ribak, LSW, will talk about the book and offer some of her own tips to help caregivers.

The free talk will be held at Sinai's Alzheimer's Adult Day Health Center, located at 143 York Street in Stoughton, MA. Everyone attending the talk will receive a copy of Coach Broyles' book. Registration is requested. Please call 781-297-1375.

### War Memorial Ceremony

Mayor James E. Harrington and the Steering Committee for the War Memorial Restoration Project are holding the Work-in-Progress Ceremony on Friday, Dec. 5 at 12:00 pm. This event marks the end of Phase I Construction for the War Memorial Building. The Ceremony will include a brief speaking program and an Open House until 5:00 PM.

The City of Brockton has been involved with an ongoing effort to repair, refurbish and restore the historic War Memorial Building, 156 West Elm Street, in downtown Brockton that was originally constructed in 1929. The expanded effort to save this historic, architectural treasure has been designated as the War Memorial Restoration Project.

For more information call 508-580-7123 or 508-588-1400 or visit our new website [www.brocktonwarmemorial.com](http://www.brocktonwarmemorial.com)

### Jack Conway Opens Scituate Harbor Office

Jack Conway & Co has opened a new Scituate Harbor office at 88 Front Street named the Columbia Building after the first American ship to circumnavigate the globe. The \$2.2 million building includes retail rental space on the first floor, with office rental space on the second and third floors. The third floor is luxury grade and has balconies overlooking the area. The building was designed by local architect Donald Lonergan and built by Cohasset's Jack Antoine. Jack Conway is celebrating its 52nd anniversary as the largest independently owned real estate company in Massachusetts. There are 40 sales offices from Boston to Cape Cod.



Jack Conway and Scituate Harbormaster Mark Patterson unveil the nameplate on the new Columbia Building

### Glen White named to Patriot Ledger Panel



Glen White

Glen White, CEO of Mutual Bank, a community bank with 8 branches throughout Southeastern Massachusetts and Cape Cod has been named to the Patriot Ledger's Economic Advisory Panel.

White joins the prestigious panel of business and academic leaders lauded by the daily newspaper based in Quincy as "some

of the best and brightest minds on the South Shore."

White has been with Mutual Bank for the past 26 years. In addition to serving as the Bank's CEO, he is also the institution's Chairman of the Board.

### JLS Mailing Honors Young Artist



JLS Mailing Services is promoting awareness of the work of the Boston Children's Hospital among its clients and prospects by featuring a painting by 10 year old Boston Children's Hospital patient, Maddie, who unfortunately passed away during the design and production process. The painting features a colorful sunset and a butterfly. JLS is widely distributing the calendar among the business community. On the back is information about the hospital and the life of the young artist. Calendars may be obtained by calling JLS Mailing Services at 508-313-1001.

### School on Wheels Open House

School on Wheels of Massachusetts has

a new home at 831 Pleasant Street, Brockton. School on Wheels provides the highest education for children affected by homelessness by providing one-on-one tutoring, backpacks, school supplies, books, school advocacy and parent workshops. Come to the open house on Wednesday, December 10 from 5pm-8pm to tour the space and learn how to make a positive impact on the lives of the children. Light refreshments will be served. For more information, call 508-587-9091. RSVP to [Cheryl@sowma.org](mailto:Cheryl@sowma.org).

### Fuller Craft Body Bazaar

The Body Bazaar at the Fuller Craft Museum, 455 Oak Street, Brockton is going on now - January 19, 2009. Come in to buy unique hand made jewelry, hats, scarves, accessories and gifts for the whole family. The opening reception will be held on December 7 from 12-5pm where visitors will save 10% on all their purchases, and members will save 15%-20% on their purchases. On December 3 from 6-8pm, join the Contemporary Studio young professionals group for craft and cocktails. For more information, visit [www.fullercraft.org](http://www.fullercraft.org).

Sponsored by:



## Do You Have an HR Question?

### Try the Human Resource Hotline

Does your business have Human Resource questions?  
Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field.

Simply e-mail your questions to the HR hotline at [hrhotline@metro-southchamber.com](mailto:hrhotline@metro-southchamber.com) or log onto [www.metro-southchamber.com](http://www.metro-southchamber.com).

For more information contact **The Chamber** at 508.586.0500 x 231.

# AD



# Nine Honored for Recent Investment in Metro South



Elie Baking Company, Brockton

**Elie Baking Company** - Elie Baking Company, established in 1992, recently consolidated the West Roxbury, West Chestnut Street (Brockton) MA and Saco, Maine locations into a 48,000 sq ft facility at 204 North Montello Street in Brockton. The investment of \$1,700,000 produced 10 jobs for the region. The company prides itself on capturing authentic old world flavor and quality in all its product lines and now has the capabilities and breadth to be recognized as a full service commercial baking company offering pita products, gyro, bagels and tortillas to its customers. Elie Baking Company currently sells products under numerous brand names from Maine to Virginia and will soon enter the Florida market.

[www.neareastbakery.com](http://www.neareastbakery.com)



KORSCH America, Inc., South Easton

**KORSCH America, Inc.** - Located at 18 Bristol Drive in South Easton, KORSCH America is the North American Division of KORSCH AG, a premier, global supplier of tablet compression technology established in Berlin in 1918. KORSCH offers cutting-edge technology for feasibility, development, scale-up, and high volume production applications. The company line also includes specialty equipment for multi-layer technology, wash-in-place technology, and high-containment applications. KORSCH America has invested \$1,500,000 into their Easton location and

employs 20 people.  
[www.korschamerica.com](http://www.korschamerica.com)



Mansfield Bank, West Bridgewater

**Mansfield Bank** - Mansfield Bank recently constructed a new bank at 728 West Center Street in West Bridgewater. Employing 8 people, the 3,300 sq ft branch has been designed with an inviting lobby area, office space, a drive up ATM and two drive-up lanes, and plenty of parking for customer convenience. Mansfield Bank, at over \$280 million in assets, was established in 1883 to provide personal and commercial banking products to the towns of Mansfield, Norton, Plainville, Attleboro, and North Attleboro, as well as the surrounding communities. The West Bridgewater branch is the bank's fourth branch.

[www.mansfieldbankonline.com](http://www.mansfieldbankonline.com)



Mutual Bank, Whitman Center

**Mutual Bank** - Mutual Bank has renovated their 100+ year old Corporate Center/ Whitman branch location at 570 Washington Street in Whitman Center. The first floor has received a makeover including enhanced office space providing additional privacy for customers transacting business, an i-bank for online banking and bill payment in the branch, and a more spacious comfortable waiting area. In addition, there is more driver friendly exterior signage for the building and the installation of protective awnings to help pedestrians during inclement weather.

The Corporate Headquarters employs 88 people. Mutual Bank is an independent, mutually-owned bank serving the region's personal and small business banking needs, with full-service offices in Whitman, Hanson, Halifax, and Carver.

[www.mymutualbank.com](http://www.mymutualbank.com)



North Easton Savings Bank, South Easton

**North Easton Savings Bank** - North Easton Savings Bank has opened a new branch location at 20 Eastman Street, South Easton. North Easton Savings Bank's Eastman Street office is a full-service branch with walk-up and drive-up ATM access, providing personal and commercial banking services. North Easton Savings Bank serves southeastern Massachusetts with nine offices in Easton, Norton, Mansfield, and North Attleborough. North Easton Savings Bank is a full service, mutual savings bank, a member of FDIC, DIF and an Equal Housing Lender.

[www.northeastonsavingsbank.com](http://www.northeastonsavingsbank.com)



Paradise Caribbean Restaurant, Brockton

**Paradise Caribbean Restaurant** - Located on 98 West Elm Street on the Corner of Warren Avenue in Brockton, Paradise Caribbean Restaurant offers superb, healthy, authentic Jamaican food. The site was previously a former tenement building that burned to the ground and was an unsightly lot for many years. The approximately 1,000 sq ft restaurant now offers an inviting, warm, comfortable, social atmosphere where customers relax to

music and enjoy their meals. An investment of \$1 million dollars has been made and 4-5 new jobs have been created.

[www.paradisecaribbeanrestaurant.com](http://www.paradisecaribbeanrestaurant.com)



Paul Clark Volkswagen, Brockton

**Paul Clark Volkswagen** - Located at 122 Liberty Street, Brockton, near exit 17A off Route 24, Paul Clark Volkswagen is a family owned business, established in 1986. The new facility has created more than 15 jobs with a private investment of over \$3 million dollars. The building offers Wifi Connectivity, a waiting area with a big screen TV and circular desks at which to work. Its close proximity to the highway is a draw for customers and the large volume of cars allows Paul Clark Volkswagen to earn factory incentives and to sell quality cars at prices below the competition.

[www.paul-clark.vwdealer.com](http://www.paul-clark.vwdealer.com)



Target, Stoughton

**Target** - Located at One Hawes Way in Stoughton, on Route 139, the 144,000 square foot one-story building is the first Target store in New England to feature a below-ground 533 car space parking lot. The store also features escalators and a Vermaport, a vertical transportation system that allows customers to move from the store level to the parking lot level. In addition to the millions invested in the building, Target is investing \$3 million in redesigning the intersec-

## Chamber Rewards Economic Impact

tion leading to the store, adding turning lanes, road widening, traffic lights, a Veterans memorial and sidewalks. These renovations will greatly benefit the town of Stoughton and the surrounding businesses. The new Target location employs more than 250 people. [www.target.com](http://www.target.com)



T.F. Kinnealey, Brockton

**T.F. Kinnealey & Co., Inc.** - Previously located on Massachusetts Ave in Boston, T.F. Kinnealey & Co., Inc. has moved to a 99,000 sq ft building on 7.1 acres at 1100 Pearl Street, Brockton. The company has invested \$5.2 to purchase the property and \$5.5 to create a state of the art food manufacturing and distribution facility. An estimated 10 new jobs have been created in addition to the 100 existing positions from Boston. Founded in 1939, T.F. Kinnealey has earned its reputation as one of the premier suppliers of meats to fine restaurants, hotels and resorts in the U.S. and overseas. [www.kinnealey.com](http://www.kinnealey.com)



Christine Karavites accepting on behalf of Target in Stoughton; Mary Waldron accepting on behalf of Paul Clark Volkswagen; Elie Ata, Elie Baking Company; Hal Horvat, Mansfield Bank; Dan Trout accepting on behalf of KORSCH America, Inc.; Christine Grundy, Mutual Bank; Courtney Palm, North Easton Savings Bank; Nadine Gregory and Mark McCreath, Paradise Caribbean Restaurant; Bob Wallace, T.F. Kinnealey & Co., Inc.; Christopher Cooney, Chamber President & CEO

## Special Thanks for the 95th Annual Meeting . . .

The Chamber wishes to thank the following companies for their generous donations to benefit the Chamber's Education Foundation:

GROW Associates • Life Resources • COSTCO • Brockton Area ARC • Residence Inn by Marriott, Brockton • Old Colony YMCA • Sharkansy & Company • East Coast Petroleum • Home Instead Senior Care • Brockton Rox • Seed Corporation • Proteas Consulting • Home/Health & Childcare Services • Massasoit Community College • Federal Telephone & Communications • HarborOne Credit Union • Seymour Entertainment, Inc

We would also like to thank the following for all their hard work and support during the 95th Annual Meeting:

**Grand Sponsor:** Brockton Area Workforce Investment Board **Lead Sponsors:** PAETEC and Comcast **Contributing Sponsors:** Health Services Administrators, Blue Cross Blue Shield, Fallon Community Health Plan, HarborOne Credit Union, Boston Business Journal, Old Colony Elder Services, Holmes-McDuffy Florists, Inc., Gowell's Candy **Additional Thanks:** Keith Westrich, State Director of Connecting Activities; Valerie Amaral, Miss Massachusetts 2007; Alyssa Surette, Charlie Savage, Pleasant Street Piano; Scott Sanborn, Sovereign Bank; Ray Ledoux, Brockton Area Transit Authority; Linda Bean; Conference Center at Massasoit; Mark Linde & Mike Tremblay, Brockton Community Access; John Costa, BC Tent & Awning; Rob Peters Entertainment; Rich Morgan Photography; Christine Karavites, Proteas Consulting; Bob Wisgirda, WXHR 1460 AM; Anne Beauregard, Brockton Library Foundation; Bob Tufts, SET Associates; Kathy Riddell, Brockton Area Transit Authority; Joe Kemeese, American Business Connection; Jim Thomas, Jim's Appliance and Drain Cleaning.

## Tufts Receives Charles A. Fuller Award



Bob Tufts, S.E.T. Associates

At its 95th Annual Meeting, the Metro South Chamber of Commerce presented the **Charles A. Fuller Chamber Service Award** to **Bob Tufts of S.E.T. Associates.**

Bob Tufts began his professional career in Brockton with BayState Gas Company - a career that spanned thirty five years and included many leadership roles.

Upon his retirement, Bob and his wife Shirley started S.E.T. Associates, a specialty product company. Soon after, he joined the Metro South Chamber of Commerce to promote his new business. A short time later he became involved with the Chamber's

Ambassador Committee. Bob is one of the longest standing members of the committee and often is called upon to provide leadership to the group. Bob consistently contributes his time and talent to every chamber program.

Beyond Mr. Tufts' chamber involvement, he has served many community organizations including the Brockton Rotary Club and various boards in the town of Easton.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

## Chamber Thanks Outgoing Board Members



Left: Stephen Hall, National Grid  
Right: Stephen McDuffy, Holmes-McDuffy Florists.



Both were recently presented with Chamber Service Awards in appreciation of their significant contributions

## Criteria for Chamber Action

Before the Metro South Chamber for Commerce may take a position, expend resources or include an issue as part of its Business Plan, it must be tested against the following guidelines ----

1. Does the issue or the action relate to the Chamber's Mission?
2. Is it important to the membership?
3. Will it attract leadership and membership support?
4. Is it a duplication of effort?
5. Does the need justify the expenditure of resources?
6. Has the issue been considered by the appropriate staff and volunteer leadership of the Chamber?
7. Is it measurable?



# Companies Generate New Clients at Chamber Expo



Gay Martin,  
New England Sinai Hospital



Jim Brown and Jean Roche-Macdonnell,  
Servpro of Weymouth



Jeannette Travaline,  
Randolph Savings Bank



Tamara Crosby,  
Signature Healthcare



Jay O'Brien,  
Special Olympics Massachusetts



Brockton High School Students,  
Entrepreneurs in Action



Kathryn Sayles,  
Connecting Activities



Jessica Fox,  
Bank of America



Larry Roache,  
Continuity Programs, Inc.



John Costa, Jr., Rhona Dias, Danny Camacho,  
BC Tent & Awning



Steven Petluck,  
Brockton Area Association for Retarded Citizens



Damien Johnson, Josh Smith, Mike Iannetta,  
Comcast



Loretta Sullivan and Justin Stecz,  
Brockton ROX



Abigail Herman,  
Bridgewater Credit Union



Frank Celino,  
SEED Corp., Inc.



Cheryl Showstack,  
The Enterprise



Noel Barbosa,  
The Community Bank



Mark Ofstein, Eric DeSatnick, Dave Mendell,  
Costco Wholesale



Janet Baxter and Jim Silverman,  
Jack Conway & Company, Inc.



Rob Peters,  
Rob Peters Entertainment



## Chamber Elects Four New Board Members

The Metro South Chamber of Commerce welcomes four new members to its Board of Directors: Fred Mason, National Grid; Mark Moreau, TD Banknorth; Peter Neville, Concord Foods; Andrew Schwartz, Law Office of Andrew H. Schwartz, LLC.

In their new role as directors, they will be responsible for helping the Chamber carry out its mission: to serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region. The 30 member Board of

Directors are elected from and by members of the Metro South Chamber of Commerce.

The Chamber's Board of Directors meets regularly to address policy and issues of economic and community concern.

The next Board of Directors meeting will be held on December 17 at the Metro South Chamber of Commerce located at Sixty School Street in Brockton.

For more information on joining the Chamber contact Lisa Keene at 508.586.0500 x 225.



Mark Mason,  
National Grid



Mark Moreau,  
TD Banknorth



Peter Neville,  
Concord Foods



Andrew Schwartz,  
Law Office of Andrew Schwartz

### Chamber Priorities, continued from page 1

to expand our central role in promoting a climate favorable to business.

I'm proud of what we have achieved in 2008, and I believe we are well positioned to continue to take a leadership role.

As we focus our resources for 2009, workforce development will be a top Chamber priority. One of our key economic advantages in the region, in addition to our central location and our relatively inexpensive commercial and residential property, is our skilled workforce. We must preserve this advantage by investing in our communities, providing career advance-

ment, quality schools, exceptional healthcare and ample housing. We know times are challenging for many in business. This year we will strengthen the components that distinguish us while building on our competitive advantages.

The chamber is looking forward to an exciting new year full of opportunity to advocate for our members and build upon the strength of our chamber and community.

I thank you for your continued support and I look forward to working with you in the year ahead.

## Annual Meeting Rewards Investment, Raises Spirits



Christopher Cooney, Chamber President & CEO; Keith Westrich, Featured Speaker and State Director of Connecting Activities, a program recently adopted by the Chamber; Sheila Sullivan-Jardim, Executive Director of the Brockton Workforce Investment Board (BAWIB) and Grand Sponsor; Scott Sanborn, newly appointed Chamber Chair. Connecting Activities provides students with the opportunity to work with businesses through internships, thus strengthening both employees and youth in a competitive workforce initiative. For information, contact Kathryn at 508.586.0500 x 229.



Valerie Amaral, former Miss Massachusetts entertains an audience of over 400 prior to the lunch, and sings the National Anthem



"The passing of the gavel" in which Scott Sanborn, new Chamber Chairman (left) presents Ray Ledoux, outgoing Chamber Chairman (right) with a chair, a gift from the Metro South Chamber of Commerce. The Chamber recognizes and appreciates Ray's contribution as Chairman for the past two years.



Charlie Savage, Pleasant Street Piano; Alyssa Surrette, 15 year old singing talent; Jay O'Brien, Special Olympics Massachusetts. At the 95th Annual Meeting, Alyssa performed a song entitled "Look at Me," an original composition written by Charlie Savage for the Special Olympics. Charlie heard of the opportunity to write a theme song for the Special Olympics at a recent Chamber networking event where he was introduced to Jay O'Brien.

Photos Courtesy of  
[www.richmorganphotography.com](http://www.richmorganphotography.com)  
Video Footage Courtesy of BCA  
Check [www.metroouthchamber.com](http://www.metroouthchamber.com)  
for this and more Chamber videos.

## Chamber Establishes Priorities for New Year

**Vision:** Organization of choice for Metro South business professionals

**Mission:** To ensure the economic advancement of the Metro South region

### Leading on Issues of Regional Economic Infrastructure Importance

- Promote - Desalinated Water Supply as Alternative Source
- Facilitate - Economic Target Area Expansion and Coordination
- Endorse - Wastewater Treatment Capacity/Coordination
- Gauge - Impact of Commuter Rail Expansion Implementation
- Create - Awareness Around Impact of "Creative Economy Designation"

### Attracting, Training and Retaining a Competitive Workforce

- Connect - Competitive Workforce/Economic Development
- Expand - Higher Education Initiative Involvement and Support
- Pursue - English For All Workers Initiative to Reduce Backlog
- Support - Quality Housing, Education and Health Care Entities
- Sponsor - Sloan Workforce Flexibility/Human Resources Seminars

### Collaborating for a Climate Conducive to Competitive Commercial Development

- Endorse - Gateway Cities Incentives for Sustainable Development
- Operate - Business Assistance Center & Edison Small Business Incubator
- Advocate - Attractive Commercial/Industrial Tax Rate
- Present - Small Business Seminar Series to Strengthen Business Start-ups
- Attract - Green/Clean Production and Energy Industries

## RENEWINGMembers Thank You !

Abington Bank  
AGM Industries, Inc.  
Anania Plumbing & Heating, Inc.  
Baypointe Rehabilitation & Skilled Care Center  
Belmont Dry Cleaners  
Belmont West Associates  
Benoit & Associates, LLC  
Blue Cross/Blue Shield of Massachusetts  
Boston Business Journal  
Bridgewater Credit Union  
Brockton Community Schools  
Brockton Educational Foundation, Inc.  
Brockton Library Foundation  
Brockton Neighborhood Health Center  
Cape Cod Cafe, Inc.  
Capeway Aluminum & Vinyl, Inc.  
Catholic Charities South  
Changing Directions Counseling  
Collins Crane & Rigging Service, Inc.  
Concord Foods, Inc.  
Crescent Credit Union  
Curry College  
Cushman Insurance  
Denise Robichaud Interior Design  
East Coast Transit Services, Inc.  
Edible Arrangements  
Emmanuel House Residence  
Ercolini and Company, LLP, CPA's  
Extra Space Storage  
Farley Funeral Home, Inc.  
George's Service Station  
Gina Kinsella's Dance Studio  
Global Gourmet Partners  
Gowell's Candy Shop, Inc.  
Health Care of Southeastern Mass, Inc.  
Hilliards Chocolate System  
Irving W. Goldberg

J. Frank Conley, Inc.  
J. K. Olivieri Insurance Agency, Inc.  
John T. Veale, D.M.D., Peter G. Veale, D.M.D. Inc.  
Kelley Auctions LLC  
Kindred Hospital Northeast - Stoughton  
Lambert Auto Repair  
Law Office of Donald Williams  
Law Office of Joseph M. Fidler  
MacTaggart Scott & Co., Ltd.  
Milton Morris Real Estate  
Mutual Bank  
My Turn, Inc.  
Network Health  
New England Business Bulletin  
New England Sinai Hospital & Rehabilitation Center  
P.M.P. Associates, LLC  
Philadelphia Insurance Companies  
Robert P. Savilonis Woodworking  
Roger P. Wedge, CPA  
Rose Therese Cap & Gown Company  
SET Associates  
Sir Speedy Printing Center  
Small Smiles Dental Center  
South Eastern Economic Development (SEED)Corp.  
Spark Street Auto Body  
Sportswear, Inc.  
Stor-U-Self  
Sullivan Appraisal/Marlene Ann, Inc.  
The Charity Guild, Inc.  
The Crazy Chef's Caterers  
Thorny Lea Golf Club  
Town of East Bridgewater  
William R. Sullivan  
Wireless City

## 300+ Attend Regional After Hours in Mansfield

Participating Chambers of Commerce:

Metro South, Attleboro, Cranberry Country, Fall River, North Attleboro, Tri-Town, New Bedford, Plymouth and Taunton



A full room enjoyed the networking opportunities amongst 9 chambers at the Regional Business After Hours at the Mansfield Holiday Inn



Pat Ciaramella, Old Colony Planning Council, Jim Foley, Noonan Waste Service, Inc.



Joe Kemeese, American Business Connection, Cheryl Buteau, Tele-Dynamics, Inc.

## Mini Drive Draws 20 New Members



Bob Wisgirda, WXBR 1460 AM



Kelly Le, Bridgewater Savings



Chamber members call prospective members

Sponsored by:



The Metro South Chamber of Commerce recently held a mini membership drive in Alumni Hall at Stonehill College in Easton. Ambassadors, Board Members and Chamber members joined in the effort by calling prospective members.

20 new businesses have joined and an additional 86 businesses have expressed an interest in membership.

The Chamber would like to thank the following Chamber members for their participation: **Dan Trout**, The Community Bank; **Mike Blondin**, Brockton Area Transit Authority; **Bob Wisgirda**, WXBR 1460 AM; **Cheryl Showstack**, The Enterprise; **Jenna Stephenson**, Bridgewater State College; **Jim Silverman**, Jack Conway Real Estate; **Jim Thomas**, Jim's Appliance & Repair; **Kelly Le**, Bridgewater Savings Bank; **Linda Werman**, Old Colony Hospice; **Joe Kameese**, American Business Connection; **Jim Foley**, Noonan Waste; **Mike Zygiel**, Federal Telephone; **Ken Cheo**, Winfree Business Solutions.

The Chamber would also like to thank Christine Karavites, Proteas Consulting; David Orloff, Sharkansky & Company; and Loretta DeGrazia, East Coast Petroleum for donating prizes to top sellers.

For a partial list of new members joined, see back cover.

## The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next **Ambassador meetings** will meet on Wednesdays, **December 3** and **January 7** from 8:00 - 9:00 am at the Metro South Chamber of Commerce.

To become an Ambassador, call the Chamber at 508.586.0500 ext. 225

## WINNING Executive Brief

*"How to Grow Your Business Even in a Down Economy"*



Tuesday, December 9

11:30 am - 2:00 pm

Chamber Office

60 School Street, Brockton, MA

This workshop is for leaders whose companies face one or more of the following challenges:

- Not enough qualified prospects
- Presentations and proposals end up becoming "Unpaid Consulting"
- Goal setting, motivation and confidence aren't what they should be
- Not enough qualified referrals or introductions
- Far too many prospects want to "think it over"
- There's a lot of interest, but not enough bottom line results

Hosted by **Bob Murray**, Principal, **WINNING, Incorporated**. WINNING, Inc. specializes in leadership and sales force development. Our mission is to "Abolish mediocrity and develop business champions." Our nationally acclaimed business development system helps our clients exceed their goals and achieve their visions of success.

To register for event, please contact Lisa Keene at 508.586.0500 x 225, or email lkeene@metrosouthchamber.com. This event is free of charge and lunch will be provided.



## Chamber Rail Road Excursion Elegant, Enlightening



Over 200 people boarded the Cape Cod Central Railroad for a Chamber sponsored Plymouth County/Cape Cod Railroad Excursion. The chartered train ride was held in partnership with the Brockton Rotary Club and allowed participants to experience how rail service might be if it were to be reintroduced along the MBTA line. The excursion also marked the end of a series of events coordinated to celebrate the Chamber's 95 years of service to the Metro South region.

*Photos Courtesy of Rich Morgan, www.richmorganphotography.com*



## Member-Led Workshop on Retirement Plans

**Thursday, December 4**  
**How to Choose a Retirement Plan**  
Hosted by Morgan Stanley

**Time:** 12:00 pm - 1:30 pm  
**Location:** Metro South Chamber  
60 School Street, Brockton

This seminar will inform participants on how to choose a retirement plan.

The seminar will be presented by Brian Bouchard. Brian Bouchard is the Vice President, Retirement Plan Consultant and Eastern Team Leader for Morgan Stanley's Retirement Group. He is responsible

for all IRA and Qualified Plan Sales in the Eastern half of the United States.

Included in his responsibilities are the sale of ; 401(k) Plans, 403(b) Plans, 457(b) Plans, Defined Benefit Plans, SEP IRA Plans, SIMPLE IRA Plans, Owner-Only Plans, and the distribution strategies associated with those plans

This workshop will give the CPA's 1 hour of continuing education credit

Lunch will be provided by Morgan Stanley. Please RSVP with Matt McLaughlin, Matthew.McLaughlin@morganstanley.com or by calling 781-681-4919.

**Morgan Stanley**

## Global Business Workshop

**Global Business Management: Communication Issues in a Diverse World**  
**Thursday, December 18, 2008, 8:30 am - 10:30 am**  
**Metro South Chamber of Commerce, 60 School Street**



As companies increasingly operate internationally, they are faced with the challenging task of appointing employees able to work comfortably and effectively in multinational environments or on international assignments. This workshop teaches you the issues that affect cross-cultural communication and prepares you to successfully work within a global management system. Learn to communicate efficiently and tactfully with clients, direct reports, colleagues, your boss and senior management, elicit cooperation and respect by modeling and improve your image through the increased self-awareness you'll gain in this communication skills seminar.

**Key Topics Include**

- Cultural challenges in the workplace

- Cross-cultural communication styles
- Differences between cultural stereotypes and cultural generalizations
- The elements of verbal and non-verbal communication
- Identify the characteristics of the individualistic and collectivistic cultures
- Meeting expectations and protocols
- Culture clash and how to avoid failed communication

**Presenter:**

**Kate Archard**, communication professional who trains and coaches people to improve their success in the workplace.



## MEMBEROrientation

**January 30 ~ 8:00 - 9:00 a.m.**

Join us for a Member Orientation at the Chamber of Commerce building on Wednesday, January 30. The Member Orientation gives new members, prospective members, and new employees of existing member companies an opportunity to network and explore the many programs and services available to

Metro South Chamber members.

The orientation will begin promptly at 8:00 a.m. Coffee and refreshments will be provided. The Member Orientation is free, but pre-registration is required. Please call 508.586.0500 ext. 225 to register or email lkeene@metrosouthchamber.com.

**JOIN**  
**the ChamberToday!**

**Call 508.586.0500 x 225**

# WELCOME *New Members*

## *Making an Investment in Our Community*

**Brown Chiropractic Center, PC**  
Dr. Richard Brown  
45 Pearl Street  
Brockton, MA 02301  
508-864-4556  
www.drbrowndc.com  
*Chiropractor*

**Burgess and Capeway Pest Management**  
Mr. Ted Burgess  
240 West Center Street  
West Bridgewater, MA 02379  
508-587-4309  
*Pest Control*

**CITSLINC**  
Mr. Leo Liu  
108 N. Ynez Avenue #205  
Monterey Park, CA 91754  
www.citslinc.com  
*Travel*

**Coles Pond Leasing, LLC**  
Ms. Wanda F. Lucini  
45 Keenan Street  
West Bridgewater, MA 02519  
508-580-3999  
*Transportation*

**Duke Profit Plan**  
Mr. Aaron Duke  
3-E Commerce Way  
Carver, MA 02330  
508-866-2000  
www.dukeprofitplan.com  
*Business Coaching/ Consulting*

**Eastern States Insurance Agency**  
Mr. Newton Johnson  
50 Prospect Street  
Waltham, MA 02543  
781-642-9000  
*Insurance*

**EOMS Recycling Inc.**  
Mr. Robert Boucher  
PO Box 3608  
West Bridgewater, MA 02379  
508-587-9686  
www.eomsrecycling.com  
*Recycling*

**KORSCH America, Inc.**  
Frederick J. Murray & Scott Ettenhoffer  
18 Bristol Drive  
Easton, MA 02375  
508-230-9080  
www.korschamerica.com  
*Machinery/Sales*

**KVMG, Inc.**  
Mr. Kostas Geroukos  
568 Brush Hill Road  
Milton, MA 02186  
617-794-1105  
*Automotive-Gasoline*

**Moberg G Arthur & Son Inc.**  
16 Carroll Avenue  
Brockton, MA 02301  
508-586-1976  
*Contractors - Building (Roofing)*

**Northeast Visionlink**  
Mr. Jim Moniz  
50 Braintree Hill Park, #109  
Braintree, MA 02184  
781-822-7533  
*Financial*

**SIGN\*A\*RAMA**  
Mr. Russ Allen  
1470 Route 44  
Raynham, MA 02767  
508-822-7533  
www.signaramaraynham.com  
*Signs*

### 10 Reasons to Join the Chamber

1. New Business Contacts
2. Legislative Action
3. Professional Development
4. Economic Development
5. Human Resource Hotline
6. Publicity & Exposure
7. Referrals
8. Discounts & Savings
9. Business News & Info
10. Community Investment

*Call 508.586.0500 x 225 to Join*

**Televisuals**  
Mr. Ron van Dam  
620 Washington Street (rt. 138)  
South Easton, MA 02375  
508-864-4556  
www.televisuals.com  
*Video*

**UMass Boston**  
Mr. Philip Carver  
100 Morrissey Boulevard  
Dorchester, MA 02125  
617-287-7359  
www.umb.edu  
*School/College*

*Visit us online, [www.metroouthchamber.com](http://www.metroouthchamber.com)*

## BUSINESS EVENTS *Planner*

### December 11

#### Good Morning Metro South

7:30 am - 9:00 am  
**Holiday Inn-Brockton**  
195 Westgate Drive, Brockton

This breakfast program provides an opportunity for Chamber members to network with other Chamber members and business owners in the region.

Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231

### December 12

#### Government Affairs

12:00 pm  
**Metro South Chamber of Commerce**  
60 School Street, Brockton

This meeting provides an opportunity for Chamber members to discuss issues and topics important to them and their elected officials.

Please RSVP at 508.586.0500 ext. 225

### December 18

#### Global Business Workshop

8:30 am - 10:30 am  
**Metro South Chamber of Commerce**  
60 School Street, Brockton

This workshop teaches you the issues that affect cross-cultural communication and prepares you to successfully work within a global management system.

Please RSVP at 508.586.0500 ext. 225

### IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: [info@metroouthchamber.com](mailto:info@metroouthchamber.com) ✉

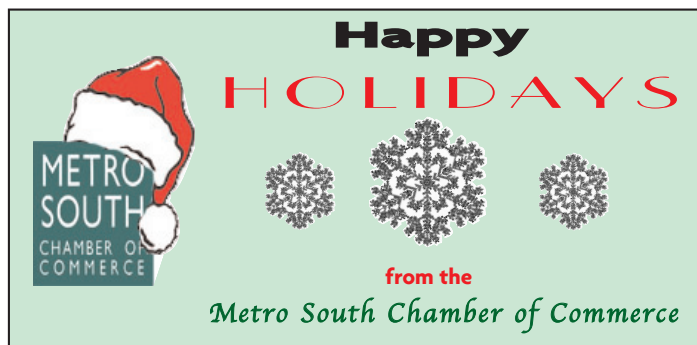
Send reservation and payment to: 📬

Register online at [www.metroouthchamber.com](http://www.metroouthchamber.com)

**MSCC**  
Sixty School Street  
Brockton, MA 02301-4087



**PREREGISTRATION IS NECESSARY.** Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.



Names of Persons Attending: \_\_\_\_\_

\_\_\_\_\_

Event: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_

**REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!**