

**Leading Businesses
Leading Communities**



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Actionreport

December
2010

www.metroouthchamber.com

Chamber Champions City, Region in New Year!



Scott Sanborn, Sovereign Bank,
Chamber Chairman

"I'm energized about the future of Metro South. Our strategic geographic location, our extensive transportation infrastructure and our ample water/sewer capacity place us on top of so many business expansion and relocation lists. What's more, our

people capacity is second to none in Massachusetts. With a workforce of more than 250,000 throughout the region we provide skilled workers suitable for virtually all business sectors across the board.

Our strength is in our diverse economy and the people like you who provide us the leadership and investment necessary to move our region forward. On behalf of the Chamber, I look forward to this coming year, to witness first-hand what we can prepare, promote and produce together for the benefit of our businesses and community."



Christopher Cooney,
Chamber President & CEO

Remarks of Chamber President & CEO, Christopher Cooney at 96th Annual Meeting

"As we mark our 96th year as the Chamber of Commerce for the Metro South Region, we look back on a year full of business advocacy, assistance and association and we thank you for your active participation and meaningful contributions.

This year will provide even more opportunities for businesses to engage with the Chamber. Together, we can anticipate, act and help remove obstacles that would threaten or impede our progress as a region. It is your active participation that makes a difference.

Over the past twelve months, with the support of the Chamber staff, members have provided testimony and letters of support which have directly impacted laws and policies in such critical areas as stimulus funding, economic development, gateway cities incentives and business taxation.

Our community has benefited from the presence

Continued on page 5

Chancellor Motley to Speak at December Breakfast

Wednesday, December 9, 7:30 am - 9:00 am

Join us at the next Good Morning Metro South Breakfast on **Wednesday, December 9** from 7:30am-9:00am at the Holiday Inn, 195 Westgate Drive, Brockton. The featured speaker is **J. Keith Motley, Ph.D.**, the 8th Chancellor of the University of Massachusetts Boston.



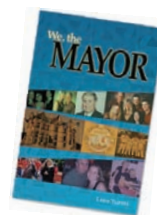
J. Keith Motley, Ph.D.

As Chancellor of UMass Boston, Motley oversees approximately 15,000 students, a faculty of more than 900, and a \$294 million annual budget. Chancellor Motley leads growth in UMass Boston's faculty research spending, which has increased to more than \$46 million in 2008-2009, and the university's

expansion of private development funding, which has increased by nearly 200% under his leadership.

Motley also serves on the American Council on Education's Commission on Effective Leadership, and works as a mentor for the American Association of State Colleges and Universities' Millennium Leadership Initiative. Prior to his appointment as Chancellor on July 1, 2007, Dr. Motley served as vice president for business, marketing, and public affairs

at the University of Massachusetts President's Office.



Also at this meeting, **Lees Yunits**, wife of former Mayor Jack Yunits, will discuss her book, "We the Mayor," a memoir of her husband's tenure in Brockton City Hall from 1996-2006. In addition, **Kathleen Ludgate, Regional Director of the U.S. Census Bureau** will

speak about the upcoming 2010 census.

Good Morning Metro South is being sponsored by **Good Samaritan Medical Center**. Good Samaritan Medical Center, a 231-bed, acute-care hospital providing a full range of inpatient and outpatient services to Brockton and 22 neighboring communities. For more information, visit www.caritasgoodsam.org

The cost to attend is \$20 for members and \$25 for non-members and includes breakfast and networking opportunities. To register, contact Kim Prosper at 508.586.0500 x 231 or kprosper@metroouthchamber.com or register online at www.metroouthchamber.com/register.html.

96th Annual Meeting Recap 450 Attendees; 60 Exhibitors



Harvey Hirschhorn, CFA, Managing Director & Chief
Portfolio Strategist at Bank of America

- Economic Awards, page 6
- Award Recipients, page 7
- Expo Photos, page 8
- Additional Photos, page 9
- Fuller Award, page 9

Incredible India with Chamber March 23-31, 2010



Journey into Ireland with Chamber April 17-25, 2010



See page 11 for more on these trips

It's Coming!





GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held at the Chamber Office on Friday, December 11 at 12pm. The featured speaker is Thomas J. O'Brien, Treasurer of Plymouth County.

Thomas J. O'Brien was appointed Treasurer of Plymouth County in 2006 and re-elected in 2008 for a 6 year term. As treasurer, O'Brien, manages the budget, makes sure the bills are paid, and finds ways to provide services while saving money. He is also chairman of the



Thomas J. O'Brien

Plymouth County Retirement Association.

Prior to serving as treasurer, O'Brien was State Representative of the 12th Plymouth District. He also worked for MetLife Insurance Company, a Boston law firm, and was a financial consultant.

The cost to attend is \$5 for members and \$10 for non-members. To register, please contact Lisa at 508.586.0500 x 225, email lkeene@metrosouthchamber.com, or register online at metrosouthchamber.com/register.html.

Save the Date: January Government Affairs

Friday, January 8, 2010, 12:00 pm

The featured speaker will be **Andrew Bagley, Director of Research and Public Affairs for the Massachusetts Taxpayers Foundation.** In this position, Bagley oversees a number of projects, in particular issues surrounding state transportation finances and management. Register for this event by calling Lisa Keene at 508.586.0500 x 225 or online at metrosouthchamber.com/register.html. The cost to attend is \$5 for members; \$10 for non-members and includes lunch.

Network at Business After Hours

St. Joseph Manor, Thursday, December 3, 5:30 pm - 7:30 pm



Please join us on Thursday, December 3, 5:30 pm - 7:30 pm for a Business After Hours event at St. Joseph Manor, 215 Thatcher Street, Brockton, for an evening of networking and refreshments.

St. Joseph Manor provides high quality, compassionate care for people of all beliefs and traditions. Here at St. Joseph Manor, we provide short-term rehabilitation care, including: physical therapy, speech therapy, occupational therapy, pain management, wound care, intravenous therapy and hospice



care. Other services include long-term care, respite care and an adult day health program. Most of our long-term residents live in private rooms and the remainder live in semi-private rooms. For more information, visit www.sjmbrockton.org.

The cost to attend is \$5 for members and \$10 for non-members and includes hors d'oeuvres and a bar. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/register.html. Don't forget your business cards!

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next Ambassador meet-

ings will meet on Wednesdays, **December 2** and **January 7** from 8:00 - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton.

To become an Ambassador, call John at the Chamber at 508.586.0500 ext. 229, or email jnesti@metrosouthchamber.com.

MASS Data Security Officials to Speak

Tuesday, December 15, Holiday Inn-Brockton, 195 Westgate Dr.

2:30 pm - 3:00 pm: Networking
3:00 pm - 4:00 pm: Panel Discussion
4:00 pm - 5:00 pm: EXPO/ Product Demonstration, Networking, Cash Bar

The Commonwealth of Massachusetts has issued rules, which take effect on March 1, 2010, that impose significant data security requirements on businesses possessing personal information of state residents, including businesses based outside Massachusetts.

The intent of the rules is to protect sensitive data and safeguard the public's privacy. If your business holds personal information of others, including businesses that accept credit cards for payment - this session is for you. Learn what you need to

know about the law and gain new perspectives from regulators and enforcers of the law.

The cost to attend is \$29 for members and \$49 for non-members. Call Kim at 508.586.0500 x 231 or register online at www.metroouthchamber.com/register.html.

Data Security Expo

If your organization has a data security product or service you are encouraged to attend as an exhibitor. Each exhibiting company will have time for a live product demonstration. **The cost to exhibit is \$129 for members and \$179 for non-members.** Exhibit space is limited, call the Chamber office today, 508.586.0500 x 231.



Barbara Anthony, Undersecretary, Office of Consumer Affairs and Business Regulation. Barbara was appointed by Governor Deval Patrick in May, 2009. She has spent her career promoting consumer causes, and is one of the state's most well-known consumer advocates and is a highly respected public interest lawyer.



Scott D. Schafer, Chief, Consumer Protection Division, Office of Attorney General, Commonwealth of Massachusetts. Scott investigates and prosecutes those that violate the Massachusetts Consumer Protection Act, with a focus on predatory lending, foreclosure and loan modification issues, internet safety and security, electronic commerce and privacy and security of consumers' personal information.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:



Small Business Counseling (SCORE)

Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on **December 16, 2009** and **January 20, 2010**. Contact CareerWorks at 508.513.3400 for further workshop information.

JUST ONE PLACE HAS IT ALL

Find it fast or sell it fast... **furniture, bikes, tools or yard sales.**
Find what you're looking for in your classified **SUPERSTORE.**

WICKED LOCAL.com **The Enterprise**

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - HR Alternatives
Chair of the Board Scott Sanborn <i>Sovereign Bank</i>	Pasquale Ciaramella - <i>Old Colony Planning Council</i>
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	Richard Colon -Verizon Communications
Chair-Elect Peter Neville <i>Concord Foods</i>	Jack Conway -Jack Conway & Company, Inc.
Treasurer Gary R. Oman <i>Gary R. Oman, P.C.</i>	John Costa - Opportuniti Knox
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Vice Chair Economic Development Daniel Trout <i>The Community Bank</i>	Francis Dillon -Stonehill College
Vice Chair Government Affairs Christine Karavites <i>Proteas Customized Consulting</i>	Jeffrey Dukess - Frenette & Dukess, PC
Vice Chair Membership Development William Morse <i>Mutual Bank</i>	Sheila Gonzalez -Bank of America
Immediate Past Chair Reinald G. Ledoux, Jr. <i>Brockton Area Transit Authorit</i>	Fred Mason - National Grid
CHAMBER STAFF	Dana Mohler-Faria - <i>Bridgewater State College</i>
Christopher Cooney President and CEO x 223	David Orloff - Sharkansky & Co., LLP, CPA's
Lisa Keene Business Development x 225	Andrea Papadopoulos - Arista Associates, Inc.
Kathleen Lynch Member Services x 228	Bill Scanlon -Community Newspapers <i>(The Enterprise)</i>
John Nesti Member Services x 229	Andrew Schwartz <i>Law Office of Andrew H. Schwartz, LLC</i>
	Larry Siskind - <i>Siskind and Siskind Attorneys at Law</i>
	John Vlaco - Brophy & Phillips Co., Inc.
	Charles Wall - Massasoit Community College
	Patricia Williams - HarborOne Credit Union
	508-586-0500 Front Desk x 221



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

DECEMBER Calendar		
2	Ambassador Meeting	8:00 am
3	Business After Hours <i>St. Joseph Manor, 215 Thatcher Street, Brockton</i>	5:30 pm
8	Executive Committee	3:00 pm
9	Good Morning Metro South <i>Holiday Inn, Brockton, 195 Westgate Drive, Brockton</i>	7:30 am
11	Government Affairs	12:00 pm
15	Data Security Conference & EXPO <i>Holiday Inn, Brockton, 195 Westgate Drive, Brockton</i>	2:30 pm
16	Board Meeting	12:00 pm
25	Christmas - Chamber Closed	

Coming Up January		
1	New Year's Day - Chamber Closed	
6	Ambassador Meeting	8:00 am
8	Government Affairs	12:00 pm
12	Connecting Your Business to the Commonwealth	9:00 am
12	Executive Committee	3:00 pm
14	SEED Workshop	TBA
21	Good Morning Metro South <i>Holiday Inn, Brockton, 195 Westgate Drive, Brockton</i>	7:30 am
26	Business After Hours <i>Crescent Credit Union, 115 Commercial Street, Brockton</i>	5:30 pm
27	Board Meeting	12:00 pm
28	Regional Water/Sewer Forum <i>Alumni Hall, Stonehill College</i> <i>Visit metrosouthchamber.com/events.html for more info</i>	6:30 pm

Save the Date February		
3	Ambassador Meeting	8:00 am
10	Good Morning Metro South <i>Holiday Inn, Brockton, 195 Westgate Drive, Brockton</i>	7:30 am
12	Government Affairs	12:00 pm
15	President's Day - Chamber Closed	

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

GOODNews Celebrate the great things going on!

Mechanics Cooperative Bank Supports...

The Fall River United Way's annual fundraising efforts received a big boost after Mechanics Cooperative Bank proudly donated \$10,000. The \$10,000 donation will help compliment the federal fundraising campaign serving over 35 health and human service agencies in the Fall River area. The benefits will be felt directly at local food pantries and soup kitchens as we enter the winter and holiday season. Last year, the United Way and their affiliated agencies served over 64,000 people in need within our community. As a community bank in Fall River, Mechanics Cooperative Bank is proud and committed support of the Fall River United Way.

HarborOne Credit Union Receives Award

Friends of Old Colony Hospice spent a "Night On the Town" at the recent 30th Anniversary Fundraising Gala helping raise almost \$60,000 for the services and programs Old Colony Hospice provides to patients, their families and the community. The inaugural recipient of the Old Colony Hospice Humanitarian Award was James Blake of HarborOne Credit Union for his belief and support of our mission to provide the highest quality hospice and palliative care to patients and support to their families. HarborOne Credit Union has been a long-time supporter. Several of their employees participate each year in the memorial walk and serve on committees. The bank also provides additional financial support through event sponsorship and has helped fund technology initiatives that enable the nurses' real time access to a patient's medical records improving patient care.

Controller Service & Sales Hires Engineer



Robert Day

Controller Service & Sales of Avon added Robert Day as Senior Sales Engineer for major construction projects. Robert has previously held similar positions with Eaton/Cutler Hammer and Square D.

Controller Service is a distributor of industrial motor control, power distribution & automation products servicing the New England marketplace. Controller supports more than 90 product lines including ABB, Eaton and Honeywell.

Dressbarn Partners with Toys for Tots

To ensure no child goes empty handed, Dressbarn is launching its Toys for Tots Drive for the second year in a row. The toy collection will take place November 19th through December 15th. During this time, Dressbarn stores across the country will encourage residents to donate new, unwrapped toys by giving customers who donate 15 percent off their purchase of a regular-priced item. All of

the toys collected will be given to children in the community. Dressbarn has locations in Randolph, Brockton, Avon and Raynham. Contact Pauline Bartlett at the Randolph store at 781-963-7061.

Signature Healthcare Receives Accreditation

Signature Healthcare's Transitional Year Residency Program has received continued full accreditation following its 2009 review. Sponsored by Tufts Medical Center, the teaching program is now in its 34th year. The hospital hosts residents for one year before they begin their specialty training in residencies such as Radiology, Anesthesiology, Radiation Oncology, and Ophthalmology. Accreditation from the Council for Graduate Medical Education (ACGME) is accomplished through a peer review process and is based upon established standards and guidelines.

Community Bank Supports School on Wheels

The Community Bank presented a check to the "School on Wheels" recently. The funds were raised from registration fees from its Women's Business Exchange seminar series. David Curtis, President of The Community Bank, said "We are so proud to take this opportunity to raise awareness and support for valuable programs in the community, while at the same time providing a unique forum for business education and networking."

School on Wheels is funded entirely through donations and receives no governmental assistance. It provides children living in homeless shelters and transitional apartments with one-on-one after-school tutoring, new backpacks, books, and school supplies, and educational advocacy and support. Since its 2004 founding, School on Wheels has helped more than 1,200 Massachusetts children stay focused on learning during times of fear and uncertainty in their lives.

New Program for Innovators & Inventors

The Massachusetts Small Business Development Center Network (MSBDC) is pleased to announce a new collaboration with Inventor and Educator Elizabeth Pierotti to bring an "award winning" program to this area which provides support to innovators through comprehensive assessment, coaching, training and networking. The program is called "Innovation Monday" and it consists of two Phases and a series of Gates through which clients advance by completing tasks relative to their product ideas. Here's what one of the participants said: "This course is direct, informative, honest, actionable, realistic and game tested. If you are an inventor, then this is heaven." Innovation Monday is available through the local website www.msbd.org/semass or state website www.msbd.org. You can also call MSBDC at 508-673-9783 for more information.

Engaging Employees to Drive Results

Join Bob Kelleher and Chuck Mollor for an internationally recognized and certified two-day workshop on December 8th and 9th at the Babson Executive Conference Center in Wellesley, MA. Over a comprehensive and intensive two days, discover how to tap into your ability to engage and transform your organization. As companies begin to recover from our recession, it is critical that today's leaders understand their role in re-engaging their employees to drive high performance. For more information, visit www.mcgparters.net/ProgSchedule.

Brockton's Promise Mentor Recruitment Rally

The Caring Adults Team of Brockton's Promise will hold the 2nd Annual Mentor Recruitment Rally on January 28, 2010 from 5:00 - 8:00 PM at The Shaw's Center, 1 Lexington Avenue in Brockton.

Last year 250 people responded to the call to attend. The evening will feature networking opportunities to connect people and programs, a sit-down dinner to honor mentoring in Brockton, a presentation about mentoring and the awarding of Brockton's Promise In Action Award for the Mentor of the Year.

The ultimate goal of the rally is to increase awareness of the mentoring programs that exist in Brockton, promote mentoring as a powerful community response to the needs of our youth, and to encourage at least 100 new mentors to get involved. We are especially in need of attracting young professional male mentors who represent the diversity of the Brockton community who can show our youth their positive potential.

Massasoit Community College Goes Green

Massasoit Community College has partnered with community organizations and employers and received a \$200,000 grant from the Massachusetts Clean Energy Center to provide training in construction trades, such as; Basic Construction Skills, OSHA Construction, Mathematics for Energy Efficiency, Basic Weatherization, Introduction to Energy Efficiency, Green Products, Customer Service and Sales, as well as workshops on Employability Skills, Green Jobs Career Search, and a hands-on internship component.

Also through the grant, a program has been added that will facilitate coordination of energy efficiency and building science training curriculum throughout the Massachusetts Community College system. A second program will offer on-line training opportunities for on-going professional development in green building concepts and design.

In addition to the solar and wind workshops and the grant program, Massasoit gained NABCEP (North American Board of Certified Energy Practitioners) approval to provide a 60-hour Solar PV (Photo-voltaic)

Technology course, as well as the NABCEP Assessment for the Solar PV Certificate of Basic Knowledge.

Tamboo Office Party 5:05

Each Thursday, Bamboo Bistro & Ultra Lounge will host an Office Party at 5:05 pm. This is the perfect way to Network with local business, be seen and heard. Each time you attend, drop off your business card. The office with the most business cards by the end of the month will win an office party at the lounge. The events will feature a \$5 after work menu, great music, networking, and relaxation in posh upscale atmosphere. For more information, call 508.584.8585. Bamboo is located at 252 Main Street, Brockton. Spotlight your Office: feature your company info with slideshow, info and microphone, share events, set up a company table, receive VIP treatment.

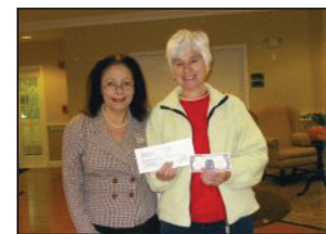
2009 Jingle Bell Run

Saturday, December 5: City of Champions 2009 Jingle Bell Run. Registration at noon at the Holiday Inn, 195 Westgate Drive, Brockton. The race will begin at 1pm. This 2 mile run/walk will benefit the Enterprise Helping Hands Fund. Entry Fees- Adults: \$20 cash or check (cash deductible), Children under 12: Bring one new unwrapped toy. Receive a free raffle ticket and enjoy delicious food donated by The Grill and other local restaurants, prizes, silent auction and holiday cheer. Festive holiday costumes encouraged. Prizes awarded to best children's costume, best adult costume and best team. For more information, contact Anne.

Hayes Appointed to Good Samaritan Board

Kathleen Hayes, Vice President of Business Services at The Community Bank has been recently appointed to the Caritas Good Samaritan Medical Center Board of Trustees. Kathy is an active member of the Metro South Chamber of Commerce, a volunteer for the Old Colony YMCA Strong Kid's Campaign and a board member at the United Way of Greater Plymouth County.

Douglas A. King Builders



Cheryl Anderson of Weichert Realtors in South Easton, is presented a check for \$1000.00 from Roberta Richard, Activities Director of Queset on the Pond, 7 Roosevelt Circle, South Easton for having a client sign a one year lease at our luxury over 55 apartment complex.

Chamber members: Send your Good News to Alison van Dam
avandam@metroouthchamber.com

Chamber Supports Bridgewater Planning Session



The Chamber recently helped facilitate a planning session for Bridgewater businesses held at Bridgewater State College. The session was coordinated through the Bridgewater Business association and the Old Colony Planning Council with assistance from several economic development and business organizations. Selectman, Christopher Flynn, closed the session with an eye towards having the Selectmen review and develop an action plan for future consideration.

MainSpring Work Express Program Expanding Services



Since 1999, the Main Spring Work Express program has provided clean-up services to public and not-for-profit business organizations throughout the region. The program is designed to strengthen the skills and productivity of homeless people by providing a structured work environment and skills training experience while they transition back into the workforce. Workforce Development Coordinator, Paul Key and Work Express Coordinator, Carlos Agosto recently met with Chamber CEO, Christopher Cooney to discuss the expanded program. Business people interested in Main Spring services can contact Paul Key at 508.587.5441 x 206 for additional information.

Thank you to Sign Design for Parade of Signs



170 Liberty Street, Brockton
508.580.0094
www.signdesigninc.com

The Chamber of Commerce, Downtown Business Association and the Holiday Parade Committee recently thanked Ron Ferigno of Sign Design for his generous contribution of several signs displayed at the Brockton Holiday Parade. "Sign Design is a consistent contributor to the greater Brockton community and Ron deserved significant recognition for his many contributions throughout the years," said Chamber CEO, Christopher Cooney.

Chamber Priorities, continued from page 1

of an active and involved membership in meetings, forums, hearings and debates on topical subject matters that affect us all.

I'm proud to say that this organization is among the few that are recognized by the United States Chamber as a 5 star accredited Chamber of Commerce. Although this designation is earned by the Chamber Board and staff, we know we are fortunate to have a 5-star membership as well.

It is you who make this chamber what it is today. Thousands of community and business people attended hundreds of programs this past year. You have helped make this chamber stronger than ever, and with your support we will continue to grow.

In fact, since 2008, we have increased all areas of operations and have added three additional staff positions. With 8 staff in total, we look forward to an

unprecedented level of activity in 2010 and ask you to join with us to make our collective business perspective felt throughout the region.

The proposed meals tax, dialogue on health care reform at both the state and national levels, and proposed unemployment tax increases are some of the issues facing us, as business people, in the year ahead.

At the same time, we are also committed to expanding our promotion of Brockton and the surrounding communities. Through these efforts, we will continue to emphasize the superior location, infrastructure and value found by both home buyers and business people within this region.

2010 promises to be a year in need of business perspective. As the Chamber of Commerce for Metro South, I promise you, with your support, we will provide it!"

JOIN

the ChamberToday!

Call John at 508.586.0500 x 229
or Kathy Lynch at 508.586.0500 x 228

Connecting Activities SPOTLIGHT

The Metro South Connecting Activities Partnership spotlights youth involved in structured internships with local employers. To learn more about this and other competitive workforce programs, contact Kathryn Sayles at the Chamber by calling (508) 586-0500 ext. 227 or via e-mail ksayles@metrosouthchamber.com.



Intern, Jenna Wax, with supervisor Julie Hayes. Jenna, a student from Stoughton High School, is involved in a year long internship at New England Sinai Hospital located in Stoughton

"Jenna is a student from Stoughton High School, who is currently involved in a year long internship at New England Sinai Hospital located in Stoughton. Jenna is an intern in the radiology department. Her responsibilities include transporting patients, and assisting technologists with portable X-Rays. Jenna has become proficient at processing the images by using the computerized radiology system, and sending them electronically to the radiologist. Working with Registered Radiology Technologists has given Jenna another career path to pursue. Her bubbly personality helps put patients at ease, and a smile on their face. To quote a patient, 'You just made my day'. This internship program gives the student a perspective to another side of medicine through real time observation."

- Julie Hayes, Directory of Radiology, New England Sinai Hospital

Connecting Activities is an initiative funded by the Department of Elementary and Secondary Education and is supported by the Metro South Connecting Activities Partnership, a collaboration of the Brockton Area Workforce Investment Board and the Metro South Chamber of Commerce.

Do You Have an HR Question?

Does your business have Human Resource questions?
Do you know where to turn for the answers?

Try the Human Resource Hotline

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field.

Simply e-mail your questions to the HR hotline at hrhotline@metrosouthchamber.com.

Chamber Donates Census 2010 Shirts to Sports Teams



Census 2010 t-shirts were created to raise awareness of the importance of the Census to students in the local school systems and their families within the community. By giving youth Census 2010 t-shirts, they learn about the program and can then inform and encourage their parents to participate in the Census 2010 questionnaire. The t-shirts initiative engages youth to help ensure every child and every household members is counted in 2010. In an effort to further the campaign, the Metro South Chamber has donated shirts to local community sports teams to be used as team jerseys. Pictured: Team players from East Bridgewater play at the Bridgewater Dome. T-shirts were printed by ABC Specialtees, a SOMWBA certified company, and funded by the US Census.

Benefit from Chamber Sustainability Survey

PEOPLE. PLANET. PERFORMANCE.

The Metro South Chamber has partnered with Green Plus (www.gogreen-plus.org) to announce a new initiative which will allow businesses to achieve a credible "green" certification in order to convey their commitment to responsible and sustainable operations.

Please complete a brief survey on sustainability so that the Chamber may assess the needs of the business community and help to increase knowledge, community engagement, environmental impact and business success. You may find the survey on the Chamber homepage at www.metroouthchamber.com

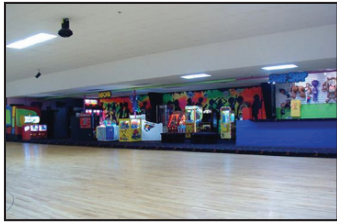


GREEN PLUS

Institute for Sustainable Development

Nine Honored for Over \$50 Million Investment Within Region

Carousel Family Fun Center



Carousel Family Fun Center, Whitman

Located at 1055 Auburn Street in Whitman, Carousel Family Fun Center employs one full-time and 20 part-time employees, and represents a million dollar investment. Owner Charlene Conway bought the business, formerly known as Skatetown USA in 2005 and the building in November of 2006, renovating it and saving it from wreckage. The building is now 20,000 square feet of floor area and can accommodate 400 people for skating, functions and more. With a second location in Fairhaven, Carousel Family Fun Center offers a full array of fun including roller skating, birthday parties, private parties, programs, company outings, special events, music, videos, snack bars, pro skate shops, and arcades. www.carouselskate.com

Good Samaritan Medical Center



Good Samaritan Medical Center
Radiation Oncology Center, Brockton

Good Samaritan Medical Center's new Radiation Oncology Center, located on 818 Oak Street in Brockton represents a high quality, convenient alternative to treatments in Boston for patients in the greater Brockton area expecting the latest in sophisticated therapy. The cornerstone of care in the radiation therapy building is the linear accelerator. This state-of-the-art technology offers both intensity modulated radiation therapy (IMRT) and image-guided radiation therapy (IGRT). The center also has a CT scanner which is used to develop more precise and accurate treatment plans for patients. It is also the home of the Good Samaritan Cancer Support Group and houses the Millie Moynihan Cancer Resource Center, which allows the public to research cancer diagnoses

and available treatments. With an investment of \$6 million, the 10,000 square foot radiation therapy center completes the circle of care Good Samaritan provides for cancer patients in the community.

www.caritasgoodsam.org

North End Motors



North End Motors, Canton

North End Motors has been selling used cars and providing auto loans and guaranteed financing for over 20 years to the Brockton and greater Boston area. North End Motors opened in 1986 and was purchased a short time later by Mohammad Ahmed. Since then, the company has grown its business and has added three additional locations. The company recently purchased the Blue Hill's Lincoln Mercury building in Canton and a 4+ acre lot turning it into North End Motors, Canton. The newest location is the largest yet, with the company employing more than 40 people. This facility represents a \$3 million investment. North End Motors sells all Makes and Models including Toyota, Nissan, Mazda, Honda, Cadillac, Hummer, Dodge and Chevy and buys most of their inventory from factory sales. In addition, North End Motors recently began providing vehicles for rent in Canton. www.northendmotors.com

On Deck Sports



On Deck Sports, Brockton

On Deck Sports is the retail division of ProMounds, a company which has grown over the last 8 years into a leading manufacturer of baseball and softball products. When launched in 2001, ProMounds had 4 employees and specialized in creating portable pitching mounds. Since the expansion of the

company in 2007 with On Deck Sports, they now employ 25 people and offer netting, gym and physical education equipment and strength and conditioning products. Additionally, its products and services include synthetic grass for high-end landscaping and artificial turf removal, as well as supply. It has also designed and constructed nearly 400 indoor baseball and softball training facilities throughout the United States, and provided artificial turf to groups around the world. In 2008, On Deck Sports, formally located in a 5,000 square foot facility in Brockton, moved to an 18,000 square foot headquarters, warehouse and manufacturing site at 88 Spark Street, Brockton. www.ondecksports.com

Old Colony Elder Services



Old Colony Elder Services,
Donovan Conference Center, Brockton

Old Colony Elder Services (OCES), located at 144 Main Street, Brockton has renovated its conference center. The newly redesigned Donovan Center is 4,000 square feet. It helps meet the changing needs of this non-profit organization, assisting elders, their families and caregivers by offering supportive in-home and community-based services. The Donovan Center now accommodates a variety of functions ranging from 200 person conferences to small meetings and training sessions. In addition, the space includes rest rooms, a kitchen and partitions to allow multiple meet-

ings to take place simultaneously. The Donovan Center is now renting to businesses and organizations. OCES is working on a new phase of renovation which will transform a 6,000 square foot area into a business area. www.oc-elderly.org

Prestige Car Wash



Prestige Car Wash, Brockton

Prestige Car Wash has the newest and best equipment in the industry. Their hi-tech car wash provides the ultimate combination of high pressure water, soft cloth technology that is gentle on your vehicle's finish, and premium quality soaps and conditioners that clean, protect and provide ultimate shine every time you wash. Employing 6 people, The Prestige Car Wash building is 6,347 sq ft and located at 245 North Pearl Street, Brockton. Additional Prestige Car Washes are in Taunton and Canton, and 2 Prestige Gas Stations are located in Brockton. www.prestigewash.com

Stonehill College



Stonehill College Science Center, Easton

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Christopher Cooney, Chamber President & CEO; Tim Valentine, Old Colony Elder Services - Donovan Center; Dan Trout of the Community Bank accepting on behalf of North End Motors; Joe Murphy, On Deck Sports; Steven Gordon, Good Samaritan Medical Center Radiation Oncology Center; Charlene Conway, Carousel Family Fun Center; Fran Dillon, Stonehill College - new Science Center; Mary Waldron, 21st Century Corp accepting on behalf of Prestige Auto Wash, Luke Maclean, Sullivan Tire; Scott Sanborn, Chamber Chair of the Board; Brian Droukas, Whelan Associates

The new Science Center at Stonehill College, located near the campus entrance from Route 123, anchors the southern part of the 375-acre campus. The 89,639 gross square foot building is 33% larger than MacPhaidin Library, and is the most recent major academic construction at the college. The Center houses the departments of Biology, Chemistry, Physics and Psychology, including laboratories, classroom spaces, faculty offices, new state-of-the-art psychology research and teaching labs, and a 500 seat atrium. It also features an innovative laboratory space that allows the integration of lab and lecture in chemistry and biology labs. In addition, it integrates many green, sustainable features that minimize water usage, reduce green house gases and deploy recycled materials, as well as a rooftop garden over the atrium. The new Center represents an investment of \$34 million. www.stonehill.edu

Sullivan Tire Co.



Sullivan Tire Co., Abington

Sullivan Tire, founded in 1955 by Bob Sullivan in a small building in Rockland, has grown to become a successful, large scale automotive business spanning across Massachusetts, New Hampshire, Rhode Island, Maine and Connecticut. Sullivan Tire Co., Inc. provides repair services for brakes, timing belts, emissions, heating and cooling engines, transmissions, alignments, shocks, struts, and tires. The company also offers passenger and truck tires, and preventive maintenance services. Sullivan Tire has more than 75 facilities encompassing retail, commercial and wholesale outlets, 950 employees and more than \$100 million in annual sales. The newest location at 1215 Bedford Street in Abington is 72,000 sq. ft. and employs 10 people. The Brockton, Abington, East

Bridgewater and Rockland locations are all active members of the Metro South Chamber and together represent a significant market presence within the Metro South region. www.sullivantire.com

Whelan Associates, LLC



Two Washington Place, Whelan Associates, Easton

Whelan Associates, LLC has constructed a Class A medical office building at Two Washington Place in Roche Bros.

Plaza off of Route 138, Easton with an investment of \$8.8 million. The two-story, 42,000 square foot brick building has a magnificent glass skylight atrium entrance feature. Two Washington Place was strategically designed to accommodate the latest medical technologies making it a perfect fit for tenants, including Brockton Urology and South Shore Dermatology Physicians, currently employing 45 people with one office still not leased. The building is the 2nd in the Washington Place development. Whelan Associates is now working on a 3rd phase at Three Washington Place. When completed, the total investment of the three buildings will be \$26.5 million. www.whelanassociates.com

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Harvey Hirschhorn, Bank of America



Shawn McCartee and Bonnie Black
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Nick Sikorski and Joe Lovetere,
Hub Technical Services



David Small,
SCORE



Grace Doherty and Michael DeCoffe,
Embassy Rehabilitation & Health Center



David Mendell,
Costco Wholesale



Sandra Porazzo-Perry and Sandra Coelho
Essentials Laser & Med Spa



John Turco,
Rogers & Gray Insurance Agency



Sylvester Ingeme, Cathy Prevette, Stephanie
Mandigo, Bridgewater Credit Union



Holly Laubinger,
Boston Business Journal



Charles Kresser,
Global Gourmet Partners



Jim Conlon and Chris Aghiayan
US Office Solutions



Janet Messler,
Green Akers Florists



Danny LaFeriore
Carousel Family Fun Center



Rob Peters and Ray Vassil
Rob Peters Entertainment



Meghan Weaver and Brian Karp,
Universal Benefit Plans



Stephen Priso and Alex Priso
Priso's Market



Stephan Ward-Smith
Health Services Administrators



Rich Jennings,
Sullivan Tire

Chamber Elects Four New Board Members

The Metro South Chamber of Commerce welcomes four new members to its Board of Directors: **Jane Callahan, HR Alternatives; Fran Dillon, Stonehill College; Sheila Gonzalez, Bank of America; Bill Scanlon, Community Newspapers (Enterprise).**

In their new role as directors, they will be responsible for helping the Chamber carry out its mission: to serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South

region. The 27 member Board of Directors are elected from and by members of the Metro South Chamber of Commerce.

The Chamber's Board of Directors meets regularly to address policy and issues of economic and community concern.

The next Board of Directors meeting will be held on December 16 at the Metro South Chamber of Commerce located at Sixty School Street in Brockton. For more information on joining the Chamber contact John Nesti at 508.586.0500 x 229.



Jane Callahan,
HR Alternatives



Fran Dillon,
Stonehill College



Sheila Gonzalez,
Bank of America



Bill Scanlon,
Community Newspapers

Kenworthy Receives Fuller Award



Scott Sanborn, Chamber Board Chair; Bob Kenworthy, Bank of America, Fuller Service Award Recipient, Christopher Cooney, Chamber President & CEO

At its 96th Annual Meeting, the Metro South Chamber of Commerce presented the **Charles A. Fuller Chamber Service Award to Bob Kenworthy of Bank of America.**

Bob Kenworthy, Bank of America Senior Vice President & Senior Client Manger began his banking career over 30 years ago at New Bedford Institution for Savings (NBIS), after working several years as a middle school math teacher. He completed his MBA while working as a branch manager and later accepted an area manager position for BayBank. In 1989, he began covering the Greater New Bedford area and later covered the Greater Brockton area and points north. As BayBank merged into BankBoston, then Fleet, and now Bank of America, Bob has continued as business officer, typically earning top peer

ranking each year.

Bob has volunteered on the boards of many area organizations including the Metro South Chamber of Commerce, where he has served for over 8 years and contributed directly to the establishment of the Metro South Business Assistance Center and the Annual Small Business Awards Program. Beyond his Chamber involvement, Bob has served on the boards of the Rotary Club of Brockton, United Way of Greater Plymouth County, the International Trade Assistance Center, Commissioner of Banks Loan Review Board, and the Millicent Library in his home town of Fairhaven.

Bob consistently contributes his time and talent to every chamber program that comes along. He is a positive influence and has made a difference for the Chamber and community.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

Annual Meeting Rewards Investment, Promotes Business



Mark Joseph and Chris Louis of Brockton High School sing a beautiful a capella version of the National Anthem



Harvey Hirschhorn, (B of A) CFA, Managing Director & Chief Portfolio Strategist discusses economic trends and projections



Over 400 people attended the 96th Annual Meeting at the Massasoit Conference Center, Brockton

*Photos Courtesy of
richmorganphotography.com*

*Video Footage Courtesy of BCA
Check www.metroouthchamber.com for this and more
Chamber videos.*

*Sound provided by
Rob Peters Entertainment*

Special Thanks for the 96th Annual Meeting

The Chamber wishes to thank the following companies for their generous donations to benefit the Chamber's Education Foundation:

Comcast Business Class, A. Walecka & Son, Inc., Essentials Laser Med Spa, Carla Genter-Mary Kay Brockton, Old Colony YMCA, Burrito Wraps, Mexican Grill, SEED Corp., East Coast Petroleum, HarborOne Credit Union, Carousel Family Fun Center, Small Business Administration, Brockton Neighborhood Health Center, Allegra Print & Imaging

We would also like to thank the following for all their hard work and support during the 96th Annual Meeting:

Featured Sponsors: Comcast Business Class, Constellation New Energy, Health Services Administrators, Good Samaritan Medical Center, Blue Cross Blue Shield, Fallon Community Health Plan, HarborOne Credit Union, Boston Business Journal, Old Colony Elder Services, Holmes-McDuffy Florists, Inc., Gowell's Candy

Corporate Supporters: Bank of America, Bridgewater State College, Brockton Area Transit Authority, Brockton Housing Authority, Citizens Bank of Massachusetts, Father Bills & Mainspring, Jack Conway & Co., Liberty Square Group, Mansfield Bank, Massasoit Community College, New England Sinai Hospital, Old Colony Planning Council, Old Colony YMCA, Rockland Trust, Sharkasny LLP, CPA's, Sovereign Bank, Stonehill College, the Community Bank, the Enterprise

Additional Thanks: Harvey Hirschhorn, CFA, Managing Director & Chief Portfolio Strategist; Mark Joseph, Chris Louis, and Penny Knight, Brockton High School Music Department; Scott Sanborn, Sovereign Bank; Linda Bean, Conference Center at Massasoit; Brockton Community Access; WATD 95.9FM; Rob Peters Entertainment; Rich Morgan Photography; Sandii Rollock, WATD 95.9; Bob Wisgirda, WXBR 1460 AM; Bob Tufts, SET Associates; Joe Kameese, American Bookkeeping Solutions; Jim Silverman, Jack Conway and Co., John Costa, Opportuniti Knox; Steve Damon, Jack Conway and Co., Carla Ganter, Mary Kay-Brockton.

RENEWINGMembers *Thank You !*

Abington Family Dental Care
Affordable Closet Systems
Baypointe Rehabilitation & Skilled Care Center
Belmont Dry Cleaners
Brockton Educational Foundation, Inc.
Brockton Neighborhood Health Center
Brockton Parking Authority
Brockton Visiting Nurse Association
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Illuminated Interiors
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Lion Labels, Inc.
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Rockland Trust Company
Self Help, Inc.
SET Associates
Sir Speedy Printing Center
Sovereign Bank
Spark Street Auto Body
Timber Lanes, Inc.
Waste Management of MA
Wynn & Wynn, P.C.

Funding for ABE and ESOL Programs



John Costa, Chair of BAWIB, Sheila Sullivan-Jardim, Executive Director of BAWIB, State Representative Christine Canavan, State Representative Geraldine Creedon, State Representative Michael Brady

The MA Executive Office of Labor and Workforce Development and the MA Department of Elementary and Secondary Education have announced the \$1.4 million funding for the MA LEARN AT WORK PROGRAM, for workplace Adult Basic Education (ABE) and English for Speakers of Other

Languages (ESOL), which will be administered by the Commonwealth Corporation.

In addition, the Mayor of Brockton, James E. Harrington announced an additional funding opportunity of \$50,000 for the Brockton Workforce Area through the Brockton Area Workforce Investment Board. The Brockton Area Workforce Investment Board has set Adult Basic Education and English for Speakers of Other Languages as a priority service area for local employers and their employees.

Rollerskating Fun at Carousel Family Fun Center

1055 Auburn Street, Whitman • 781-857-1286 • www.carouselskate.com
Holiday Skate: Sunday, January 3, 2010, 12:00 pm - 2:00 pm
Chamber Members Admission and Skates are Free!



Mark Ofstein, Costco; Jim Foley, Noonan Waste Service, Inc; Babbs, the Carousel mascot, Kim Prosper, Metro South Chamber, Alicia Anthony, Ranstad



Brett Peroni, Peroni Financial Group; Vincent Loyvano, Mutual Bank; Christine Beaudoin, Mutual Bank



Alex Perez, Burrito Wraps Mexican Grill, Raffle winner, Charlene Conway, Carousel Family Fun; Kerri Malloy, Professional Skater; Christine Beaudoin, Mutual Bank, Raffle Winner, Christopher Cooney, Chamber President & CEO



Jeff Cohen, One Stop Painting; Sandii Rollock, WATD 95.9 FM; Babbs, the Carousel Family Fun Center mascot, Christopher Cooney, Chamber President & CEO

WELCOME *New Members*

Making an Investment in Our Community

Bridgewater Ice Arena, LLC
Mr. Ben Ewing
20 Bedford Park
Bridgewater, MA 02324
(508) 279-0600
bridgewatericearena.com
Entertainment

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999 Bedford Street
Whitman, MA 02382
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Brockton, MA 02301
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www.HighTekAutoBody.com
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J and E Transportation Services LLC
Mr. Emmanuel A. Mecha
797 North Main Street
Brockton, MA 02301
(508) 202-3153
Transportation

Littleton Realty Group
Ms. Ruth Littleton
478 Torrey Street, Suite 6A
Brockton, MA 02301
(508) 587-0062
www.littletonrealtygroup.com
Real Estate/Appraisers

Nissan 24
Mr. Ed McCarthy
1016 Belmont Street
Brockton, MA 02301
(508) 588-9520
www.nissan24auto.com
Auto Sales & Service

One Stop Painting & Renovating, Inc.
Mr. Jeff Cohen
55 Treetop Way
Plymouth, MA 02360
(508) 888-3500
www.onestoppainting.com
Paint/Wallpaper

Raymond A. Wallace, Accountant
Mr. Raymond A. Wallace
301 West Center Street
West Bridgewater, MA 02379
(508) 584-5544
www.RayWallaceAccountant.com
**Accountants
Tax Return Preparation**

Chamber Supports Lions Club Night at Texas Roadhouse



The Brockton Lions Club recently held a fundraiser at Chamber Member Restaurant Texas Roadhouse at 124 Westgate Drive, Brockton. During the evening, Texas Roadhouse donated 10% of customer's total food purchases to support the Lion's Club and eye research. Pictured: Jim Silverman and Joe Kameese of the Lions Club, Kerri Pacheco of Texas Roadhouse, Christopher Cooney, Chamber President & CEO

Journey Into Ireland with Chamber in 2010

April 17-25, 2010, from \$1999 per person



Take an extraordinary tour of Ireland with the **Metro South Chamber of Commerce** and the **Irish Cultural Centre of New England**. Travel to Dublin, Galway, Killarney, and Limerick where a cultural journey into the Music, History, Sports, and Dance of Ireland awaits you!

Package Includes:

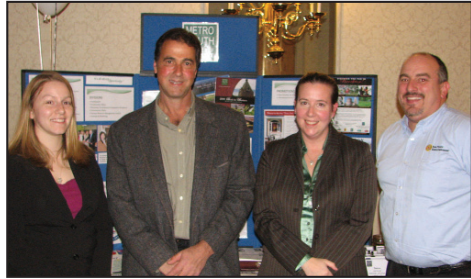
- Roundtrip airfare from Boston
- 7 nights hotel accommodations
- Breakfast daily
- 3 Hotel dinners
- Irish Ceili at the Bunratty Barn
- Entrance fees to Guinness Storehouse, Croke Park, Shannon River Viking Cruise, and Bunratty Folk Park
- Sightseeing includes Dublin, Ring of Kerry, Connemara, Cliffs of Moher
- And more!*

There will be an **Ireland Trip Informational Session** at the **Irish Cultural Centre**, 200 New Boston Drive, Canton, on **Tuesday, December 1st**. RSVP is required (see below).

This trip is open to all community members. For more information, a full itinerary, deposit information, or to RSVP for the info session, contact Lisa, 508.586.0500 x 225 or email lkeene@metrosouthchamber.com.

300+ Attend Regional After Hours in Mansfield

Chambers in Attendance included the Metro South Chamber, Cranberry Country, Fall River, Tri-Town, Plymouth, United Regional and Taunton Chambers



Kathryn Sayles, Metro South Chamber; Steve Occhipinti, Steve's Paint All; Kimberly Prosper, Metro South Chamber, Rob Peters, Rob Peters Entertainment



Josh Smith, Comcast Business Class; Danny Camacho, BC Tent & Awning; Christy Kendrick, Aame Glass, Damien Johnson, Comcast Business Class



Bob Wisgirda, WXB 1460 AM; Carla Ganter, Mary Kay; Joe Kemeese, American Bookkeeping Solutions; Alan Siegel, Alan Siegel Financial Services



Friend Weiler, HarborOne Credit Union, Event Sponsor

Connecting Your Business to the Commonwealth

Tuesday, January 12, 9:00 am - 5:00 pm (Registration at 8:30 am)
Metro South Chamber of Commerce, 60 School Street, Brockton

Interested in doing business with the Commonwealth of Massachusetts?

The Operational Services Division, State Office of Woman and Minority Owned Business Assistance, and Affirmative Market Program are offering a FREE workshop designed for businesses who are interested in learning how to do business with the State.

WHAT THE WORKSHOP WILL COVER...

- Where to find bidding opportunities
- Bidding process for Statewide Contracts
- Where to find ARRA - federal stimulus procurement & grant opportunities
- Comm-PASS overview • Marketing to public entities
- How to become SOMWBA Certified
- How the Affirmative Market Program supports SOMWBA Certified businesses
- And more!*

TO REGISTER:

To register for this free workshop, visit www.mass.gov/pace, and login to PACE. You may also call 617-720-5500, or email osdtraining@state.ma.us For additional information, visit www.mass.gov/osd.

Travel to Incredible India with the Chamber

March 23-31, 2010, from \$1999 per person

Few countries have experienced the sudden economic growth like India has in the past decade. Now is the chance to experience first-hand the culture, business, and tourism climate of India in the trip of a lifetime.

The Metro South Chamber of Commerce is partnering with Indus Travels Inc. for an exciting trip to **Delhi, Agra and Jaipur, India**, from April 17-25, 2010. The trip is priced at \$1,999 per person (based on double occupancy) and includes international flights to and from JFK airport, airport transfers, deluxe hotels, daily buffet breakfast, sightseeing excursions in an air conditioned coach, English speaking tour guides, luggage handling, local taxes and service charges, monument entrance fees and an elephant ride in Jaipur. Sites and historic visits include the **Taj Mahal, the Lotus Temple, Ambar Palace, Qutub Minar and Rajghat**.

A \$300 per person, non-refundable fee is due by Jan 1 and is included in the total fair. A valid passport and India visa is required. A full itinerary is available online at www.metroouthchamber.com/india.html. For more information, contact Lisa Keene at 508.586.0500 x 225, lkeene@metrosouthchamber.com.



Member Led Workshop Draws Full House



John D. Lyod, Founder/Principal of OnPoint Coaching recently held a member led workshop on the Fundamental Approach for Business Growth. John discussed marketing, business development, strategic planning, project planning, sustaining growth and cash flow analysis. John will be holding part 2 of the workshop in the upcoming months. For more information, contact John D. Lyod at 617-359-0099 or visit onpointcoaching.com.

Mass Department of Labor Sepaks to Chamber



Christopher Cooney, Chamber President & CEO, State Representative Michael Brady, State Representative Daniel Webster, Featured Speaker George E. Noel, Director of the MA Department of Labor, Dan Trout, the Community Bank, and Tom Jones, Deputy Director at a recent Government Affairs meeting

Buy Local From These New Chamber of Commerce Members

Nissan 24



1016 Belmont Street, Brockton • 508-588-9520
www.nissan24auto.com
Nissan 24 (formerly Santilli's Nissan Center) is under new ownership and is proud to announce its grand re-opening. Come see our full line of new and pre-owned vehicles and schedule a test drive. Check our website for new & pre-owned specials and valuable coupons for our service and parts department. Now offering a \$24 oil change and tire-rotation. Come see what's in store at the new Nissan 24!

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378 Pleasant Street, East Bridgewater • 508-580-5646
www.dandreafoods.com
The idea of a food service supplier being small enough to pay attention to quality along with customer service large enough to offer incredible value is what drives the family of D'Andrea Foods. we value and maintain family-like business relationships with hundreds of restaurants, delicatessens and cafes. Services include: deli setup, menu planning, chemical planning, profit analysis and in-warehouse setup.

Raymond A. Wallace, Accountant



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The economic challenges this year have been exhausting for most individuals and businesses. We can help! Services Offered: Business consulting, budgeting, bookkeeping, tax preparation, tax planning, compliance issues, payroll tax services and financial planning for college or marriage. Our clients represent a diverse spectrum ranging from plumbing companies to real estate offices to medical practices. Now accepting new clients!

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Having worked in the financial services industry for 25+ years, Cheryle has an extensive knowledge of the financial markets; domestic and international. Her credentials include Series 6, 7, 63, 65, 31, and MA Health and Life Insurance Licenses. Cheryle believes in establishing a long-term financial goal, and strong communication and with clients, focusing on retirement planning. RBC Wealth Management is a division of RBC Capital Markets Corporation, Member NYSE/FINRA/SIPC.

EJ Cleaning Services



16 Westwood Avenue, Brockton • 774-444-5118
www.ejcleaning.com
E. J. Cleaning Services offers high-quality commercial office and house cleaning at affordable rates to businesses in Brockton and the surrounding area. Our wide array of services will give you all the solutions you need with the quality you expect. Initial Cleanings, Offices, Real Estate, Rentals, Move In/Move Outs, Closing Clean-Ups, Windows and Spring Cleaning services are available along with new construction clean-up. Call for a free estimate order to provide you with the best cleaning solution.

One Stop Painting & Renovating, Inc.



55 Treetop Way, Plymouth • 508-888-3500
www.onestoppainting.com
One Stop painting provides a dependable, high quality service from mid cape thru the south shore and many parts past Boston. OSP has been in business for over 24 years. Services include: Interior and exterior Painting, faux finish & Venetian plaster applications, polmix and zol-tone multispek applications, epoxy floor coating systems, concrete cleaning and sealing, plaster/sheetrock repairs and mold removal, water damage repairs, gutter cleanings and repairs, Carpentry services, and power wash services.

aNetworks, Inc.



160 Old Derby Street, Suite 112, Hingham
781-871-0709 • www.anetworks.net
Networks strives to provide service of outstanding quality with information technology services that assist our clients in achieving operational efficiency at a reasonable cost. aSentry™ Management Plans provide a complete solution for securing, supporting, and managing an company's network infrastructure. From proactive support and monitoring, to providing complete telephone, remote, and on-site support, our Management Plans ensure that your network is operating properly and securely.

Bridgewater Ice Arena, LLC



20 Bedford Park, Bridgewater • 508-279-0600
www.bridgewatericearena.com
Bridgewater Ice Arena is a twin surface, state of the art hockey facility located minutes from Boston, Providence and Cape Cod. The arena features a weight training facility, pro shop and full restaurant. Our full service skating facility is home to the Bridgewater Bandits, which offers hockey to players ages three to twenty. The arena also offers learn to skate / play hockey year round for all ages and levels, as well as daily stick time & public skating.

BUSINESS EVENTS Planner

December 3

Business After Hours

5:30 pm - 7:30 pm
St. Joseph Manor
215 Thatcher Street, Brockton

This is a great networking event in a casual setting. Refreshments will be served. Do not forget your business cards!

Tickets: \$5 members, \$10 non-members

Please RSVP at 508-586.0500 ext. 231.

December 9

Good Morning Metro South

7:30 am - 9:00 am
Holiday Inn-Brockton
195 Westgate Drive, Brockton

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231

December 11

Government Affairs

12:00 pm - 1:15 pm
Metro South Chamber of Commerce
60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$10 non-members

Please RSVP at 508.586.0500 ext. 225

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Online: www.metroouthchamber.com

Send reservation and payment to: 📧



Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

Names of Persons Attending: _____

Events: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX

December 15

Data Security Workshop & Expo

2:30 pm - 5:00 pm
Holiday Inn-Brockton
195 Westgate Drive, Brockton

If your business holds personal information of others, this session outlining the new law is for you. Featuring important speakers, an expo and networking.

Tickets: \$29 members, \$49 non-members

Please RSVP at 508.586.0500 ext. 231

