

Actionreport

December
2010

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Regional Focus; Affiliations at Sold Out 97th Annual Meeting

More than 450 members of the business community gathered at the sold out Metro South Chamber of Commerce 97th Annual Meeting and Expo at the Massasoit Conference Center in Brockton to hear Mary Richardson, former co-anchor of Chronicle and new Community Liaison at Caritas Christi Healthcare.

During her presentation, Richardson shared anecdotes and discussed her 25 years of experience at Chronicle, the transition to a new job at Caritas that came out of retirement, and what the purchase of Caritas hospitals by the Cerberus Corporation is going to mean for the community. Richardson also discussed the new Emergency Department being built at Good Samaritan Medical Center in Brockton and its economic and social impact on the area. At Caritas, Richardson will continue her career of reporting in the media by producing videos highlighting the good work and successes of the hospitals.

Chamber Chairman Peter Neville of Concord Foods spoke at the event and stated, "Regional collaboration is our main focus in 2011. Collaboration between communities on issues of



Peter Neville, Chamber Chair

water, sewer and transportation and collaboration between chamber/business associations around advocacy, networking and business assistance are key to a competitive Metro South region. Our partnerships will strengthen both business and community this coming year."

Every year, the chamber bestows special awards to organizations that have had an economic impact on the Metro South community by investing more than \$1 million in the past year.

The ten recipients this year were Baystate Ford in South Easton, Bridgewater State University for the Marshall Conant Math & Science Center, the City of Brockton for the Advanced Water Reclamation Facility, E*Fill America, Inc. in West Bridgewater, Logan Furniture in Avon, McGuigan's Pub in Whitman, Nissan 24 in Brockton, NorthEast Electrical in Brockton, Paramount Rug Company in Brockton and Webster Bank in Brockton.

Wednesday's event also featured the Business-to-Business Expo with over 65 representatives from area businesses, the Charles E. Fuller Memorial Chamber Service Award, and Chamber Board Service Awards. See inside for more on the Annual Meeting.

BSU President; SDO Director at December Breakfast

Thursday, December 16, 7:30 am - 9:00 am



Dana Mohler-Faria

Join us at the next Good Morning Metro South breakfast on Thursday, December 16 from 7:30 am - 9:00 am at the Westgate Hotel & Conference Center, 195 Westgate Drive. The featured speaker is **Dana Mohler-Faria**, President of Bridgewater State University.

An integral part of the campus community for nearly two decades and a lifelong resident of Southeastern Massachusetts, Dr. Mohler-Faria has followed a path of achievement that undoubtedly resonates well with many of the college's nearly 10,000 students. President Mohler-Faria is the first person of color to lead Bridgewater State University and is only the second Cape Verdean in the United States to be elected the president of a higher education institution. He founded Connect, a Southeastern Massachusetts partnership dedicated to advancing the regional mission of public higher education. In addition to his work as president, Dr. Mohler-Faria also serves as Massachusetts Governor Deval Patrick's special advisor for education, an unpaid position in the governor's cabinet.

Also speaking at this breakfast is Reggie

Nunnally, Executive Director of the Supplier Diversity Office (SDO), formerly SOMWBA. (See page 2 for more information on SDO).

In addition, attendees are encouraged to bring coats to the breakfast for the Crescent Credit Union Winter Coat Drive.

Good Morning Metro South is being sponsored by Lincoln Technical Institute and St. Joseph Manor. Lincoln Tech, Brockton provides hands-on training from industry experienced instructors, programs in Health Sciences and Spa Services, assistance with resume preparation and interview skills and access to local employers. St. Joseph Manor is a 118-bed non-profit nursing home located on a 26 wooded acre campus. The campus also houses the Mater Dei Adult Day Health program which serves 60 clients per day offering support and relief to caregivers who have 24-7 hour responsibility of a loved one, by providing your family member a place to spend the day.

The cost to attend is \$20 for members and \$35 for future-members and includes breakfast and networking opportunities. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/register.html.

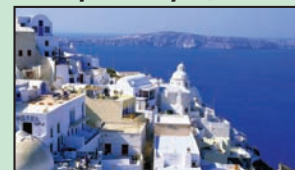
97th Annual Meeting Recap 450 Attendees; 65 Exhibitors



Keynote Speaker Mary Richardson, Former Co-Ancor of WCVB TV's Chronicle and New Community Liaison for Caritas Christi Health Care

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Tour Greece with the Chamber May 14 - May 23, 2011



See page 10 for more on this trip

Visit Hong Kong October 2011



See page 11 for more on this trip

It's Coming!





GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held at the Chamber Office on Friday, December 10 at 12pm. The featured speaker is Jass Stewart, Brockton City Councilor At-Large.

Born in Dallas, Texas, Jass Stewart earned a Bachelor of Science in Communications and a Master's degree in Education from Boston University. He also studied at MIT as a Senior Research Fellow in the Department of Urban Studies and Planning.

Jass has served in key media outreach positions for major multimillion-dollar national and international media outreach efforts since 1994, including executive leadership roles at Blackside Films (producers of the public television series *Eyes on the Prize*), Invent Media, Big Picture Learning, and Jobs for the



Jass Stewart

Future.

He currently serves on the board of the Boys and Girls Club of Brockton and the Center for the Advancement of Science Exploration at Bridgewater State University. Stewart also served on the boards of Brockton Neighbors United, the Brockton Telecommunications Commission, the Mayor's Taskforce on After-School Programs, Neighborhood Crime Watch, and the Mayor's Office of Cultural Affairs. In addition, he maintains close ties to several organizations in the greater Boston area.

The cost to attend is \$5 for members and \$15 for future-members. To register, please contact Lisa at 508.586.0500 x 225, email lkeene@metrosouthchamber.com, or register online at metrosouthchamber.com/register.html.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

Small Business Counseling (SCORE)

Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2-4 pm on the third Wednesday of each month. The next workshops will be held on December 15, 2010 and January 19, 2011. Contact CareerWorks at 508.513.3400 for further workshop information.

Buying a Franchise - Score Workshop

Thursday, December 9, 2010, 9:00 am - 10:30 am

The Metro South Chamber of Commerce is happy to announce its upcoming workshop, *Buying a Franchise, Is It For You?* This workshop will be held at the Chamber, 60 School Street, Brockton, on December 9, 2010 from 9-10:30 a.m.

Business franchising offers many opportunities; this form of ownership has helped many entrepreneurs get started in business and succeed. A well-known brand name, a clear business model to follow and mentors on hand to give advice may be that franchising is an ideal solution for you.

Learn from our franchising industry expert Mr. John Rogozenski, a Business Counselor from SCORE who has helped hundreds of individuals in evaluating the franchise industry. He has been associated with the franchise industry for more



than 35 years and has worked for national retail concepts including Dunkin' Donuts and Baskin-Robbins. He was personally responsible for developing over 300 new facilities and was a senior development executive for many years.

The content is designed to provide you with what you need to know about deciding if franchising is the right vehicle for you, selecting a brand, financing and the due diligence process. The instructor brings years of experience in all aspects of the franchising industry. Attendees are encouraged to bring their specific questions to the workshop.

This workshop is free to the public; however space is limited so reserve your space today by calling 508.586.0500 x 225 or emailing lkeene@metrosouthchamber.com.



Business After Hours at Good Samaritan



Good Samaritan Medical Center
A CARITAS FAMILY HOSPITAL

Good Samaritan Medical Center will be hosting a Business After Hours Networking Event on Thursday, December 9, 5:30 pm - 7:30 pm at the Moakley Conference Center on the Good Samaritan Campus, 235 North Pearl Street, Brockton.

Good Samaritan Medical Center is a 231-bed, acute-care hospital offering world-class health care to 22 communities in southeastern Massachusetts. They provide comprehensive inpatient, outpatient and emergency services, advanced diagnostic imaging, Centers of Excellence in oncology and cardiology, award-winning orthopedic care, special-

Thursday, December 9

ized care in surgery, and family centered obstetrics with a level-two nursery. Good Samaritan also has specialized programs in occupational health, pain management, substance abuse and diabetes. Good Samaritan Medical Center is growing! Construction is currently underway for a new \$30 million, state-of-the-art Emergency Department which will serve approximately 60,000 patients annually. More information is available at www.CaritasGoodSam.org.

This is a casual event that presents a great way to make business contacts, so bring plenty of business cards! The event is \$5 for members and \$15 for future-members. To register, call Kim at 508.586.0500 x 231.

SDO Pre-Certification Workshop

Pre-certification Workshop for Minority or Women Owned Businesses

Tuesday, December 14, 2010, 2:00 pm-4:00 pm

SDO Satellite Office @ the Chamber, 60 School Street, Brockton



Learn about the state certification process and explore how certification can benefit your business from the Supplier Diversity Office (formerly the State Office of Minority and Women Business Assistance)

Pre-Certification Session:

The Supplier Diversity Office requires all interested businesses to attend this session in order to apply for certification as a Minority,

Women, or Disadvantaged Business Enterprise. This session will include information about the regulations, qualifications, process, and other information needed to begin the certification process. It will also include information from the Supplier Diversity Program (formerly AMP) detailing the process to take advantage of upcoming opportunities for certified M/WBE's.

To register, visit metrosouthchamber.com/events.html.

Supplier Diversity Office Opens in Chamber



MA Supplier Diversity Satellite Office Ribbon Cutting

Tuesday, December 14, 2010, 12:15 p.m.

60 School Street Brockton (Inside the Metro South Chamber)

The Massachusetts Supplier Diversity Office (SDO) will celebrate the opening of their satellite office in the Chamber building on December 14 with networking at 12:15 p.m. and a ribbon cutting ceremony at 1:00 p.m. RSVP for this event to Kim Prosper at 508.586.0500 x 231, or email kprosper@metrosouthchamber.com.

The SDO (formerly SOMWBA) is a state agency that assists minority and woman owned businesses. In addition, they certify businesses that meet certain criteria. For more information, visit www.somwba.state.ma.us.



Reginald A. Nunnally, Executive Director of SDO and Christopher Cooney, Chamber President & CEO

The Ambassador Team • Win-Win Opportunity!



Friend Weiler

The Chamber welcomes Friend Weiler of HarborOne Credit Union as the Chair of the Ambassador Team.

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member sup-

port, increasing awareness and promoting active participation in Chamber programs and services.

The next Ambassador meeting will meet on Wednesday, January 5 from 8:00 - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton. To become an Ambassador, call John at the Chamber at 508.586.0500 ext. 229, or email jnesti@metrosouthchamber.com.

BOARD OF DIRECTORS**DIRECTORS****OFFICERS**

Chair of the Board
Peter Neville
Concord Foods

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
William Morse
Mutual Bank

Treasurer
David Orloff
Sharkansky & Co., LLP, CPA's

Vice Chair Community Affairs
Andrea Papadopoulos
Arista Associates, Inc.

Vice Chair Economic Development
Pat Ciaramella
Old Colony Planning Council

Vice Chair Government Affairs
Susan Joss
Brockton Neighborhood Health Center

Vice Chair Membership Development
Patricia Williams
HarborOne Credit Union

Immediate Past Chair
Scott Sanborn
Sovereign Bank

CHAMBER STAFF

Christopher Cooney
 President and CEO x 223

Lisa Keene
 Business Development x 225

Kathleen Lynch
 Connecting Activities x 227

John Nesti
 Member Services x 229

Jane Callahan - *HR Alternatives*

Richard Colon - *Verizon Communications*

John Costa - *Backstage Hardware & Theatre Supply*

Loretta DeGrazia - *East Coast Petroleum*

Peter Dello Russo - *Bridgewater Savings Bank*

Anne DeMinico - *St. Joseph Manor*

Francis Dillon - *Stonehill College*

Jeffrey Dukess - *Frenette & Dukess, PC*

Sheila Gonzalez - *Bank of America*

Steven Gordon - *Good Samaritan Medical Center*

Steve Hall - *National Grid*

John McGovern - *Rodman & Rodman, PC, CPA's*

Edward Minnock - *Bridgewater State University*

Jim Murphy - *Wheatstone Engineering & Consulting, Inc.*

Gerald Nadeau - *Rockland Trust Company*

Bill Scanlon - *Community Newspapers (The Enterprise)*

Andrew Schwartz
Law Office of Andrew H. Schwartz, LLC

Larry Siskind - *Siskind and Siskind Attorneys at Law*

Art Sullivan - *Consultant*

508-586-0500 Front Desk x 221

Kimberly Prosper
 Program Director x 231

Kerry Sullivan
 Finance x 230

Alison van Dam
 Director of Communications x 222

*Newsletter Designed by
 Alison van Dam*



ACCREDITED
 CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

DECEMBER *Calendar*

1	Ambassador Meeting	8:00 am
7	Executive Committee	3:00 pm
9	Buying a Franchise- Is It For You? (SCORE Workshop)	9:00 am
9	Greece Trip Webinar <i>Visit www.metroouthchamber.com/greece.html to register</i>	11:00 am
9	Business After Hours - Good Samaritan Medical Center <i>Moakley Center, 235 North Pearl Street, Brockton</i>	5:30 pm
10	Government Affairs	12:00 pm
14	MA Supplier Diversity Office Ribbon Cutting	12:15 pm
14	SDO Pre-Certification Workshop	2:00 pm
15	Board of Directors	12:00 pm
16	Good Morning Metro South <i>Westgate Hotel & Conference Center, 195 Westgate Drive, Brockton</i>	7:30 am
24	Chamber Closed (for Christmas)	
31	Chamber Closed (for New Year's)	

Coming Up
January

5	Ambassador Meeting	8:00 am
11	Executive Committee	3:00 pm
12	SEED Workshop	9:00 am
14	Government Affairs	12:00 pm
20	Good Morning Metro South <i>Westgate Hotel & Conference Center, 195 Westgate Drive, Brockton</i>	7:30 am
25	Restaurant Workshop	8:30 am
26	Board Meeting	12:00 pm

Save the Date
February

2	Ambassador Meeting	8:00 am
10	Executive Committee	3:00 pm
11	Government Affairs	12:00 pm
16	Good Morning Metro South <i>Westgate Hotel & Conference Center, 195 Westgate Drive, Brockton</i>	7:30 am

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

GOODNews

Celebrate the great things going on!

Members send your Good News to
avandam@metroouthchamber.com

Good Samaritan Medical Center Designation

Good Samaritan Medical Center has been named to the Leapfrog Group's annual class of top hospitals, only one of five in Massachusetts to achieve that distinction for quality and safety this year. The Leapfrog Group's annual class of top hospitals - 65 overall from a field of nearly 1,200 was announced December 1st. The selection is based on the results of the Leapfrog Group's national survey that measures hospitals' performance in crucial areas of patient safety and quality. The results are posted on www.leapfroggroup.org.

Rodriguez Joins South Shore Savings Bank

South Shore Savings Bank announces that MonaLisa Rodriguez, of Brockton, has joined the Bank as Manager of its Columbian Square, Weymouth branch. Ms. Rodriguez previously worked for RBS Citizens Financial Group as an Assistant Branch Manager and Supervisor of the Card Risk Prevention Group. She graduated from the University of Massachusetts Dartmouth with a B.A. degree in Sociology/Criminal Justice. Originally chartered in 1833, South Shore Savings Bank is a full-service community bank with assets of approximately \$950 million and 14 branches.

Hanjani Receives "Rx for Excellence"

Sohel Hanjani, MD, recently received the Rx for Excellence "Heroes from the Field" award from the Massachusetts Medical Law Report, in partnership with Massachusetts Lawyers Weekly. The awards celebrate Massachusetts' top professionals in promoting quality and risk management in health care. Dr. Hanjani is the chief of Obstetrics and Gynecology at Good Samaritan Medical Center. He earned his medical degree at Aberdeen University Medical School in Scotland and completed his residency at Temple University Hospital in Philadelphia, PA. His areas of clinical interest are: Gynecologic laparoscopy and hysterectomy, including robotics, infertility, menopause, sexuality, adolescent gynecology and high risk pregnancy. Dr. Hanjani's office is located at 830 Oak Street, Suite 201W. His office can be reached at 508-583-4961.

Community Bank Assists Local Food Pantries

The Community Bank is helping our local food pantries by serving as a drop point for non-perishable food items during the winter months. This is part of the bank's ongoing efforts to support the local communities. Suzanne Fernandes, VP/Regional Retail Administrator, of The Community Bank, said "We are so proud to take this opportunity to raise awareness and support food pantries in the community." Visit a branch location in Brockton, Bridgewater, Lakeville, or Sandwich.

HarborOne Credit Union Honored

Wolters Kluwer Financial Services announced at the 14th annual CRA & Fair Lending Colloquium that HarborOne Credit Union is one of two winners of the event's 2010 Community Impact Awards. The awards

honor bank compliance professionals and their innovative Community Reinvestment Act (CRA) or community development programs. HarborOne was recognized for its MultiCultural Banking Center, which provides low and moderate-income residents, minorities and immigrants with financial education and resources. The center helps participants avoid financial predators and instead gain a thorough understanding of borrowing and saving through courses offered on financial literacy, credit counseling and home ownership in four different languages. In addition, HarborOne recently partnered with the Neighborhood Housing Services to raise more than \$2 million in grants to help residents with homeownership and with foreclosure mitigation.

Mutual Bank Acquires Saffler Lot

Mutual Bank has acquired the landmark Saffler property located at 342 Bedford Street (Route 18), CEO Glen S. White announced. White said that the Bank's management team and Board of Directors will study the best possible use of the property, which could possibly include a Mutual Bank presence on the site. "Route 18 is a high traffic area with considerable commercial activity which makes it a choice business location," he said. He did not offer a timetable for a final decision regarding the property but added, "As a Bank that has been headquartered in Whitman for more than 120 years, we are committed to this town. Regardless of what final plans we develop for the Bedford Street property, our main office at 570 Washington Street will continue to be available to serve our many customers who visit this location."

Brockton Area Arc, Inc. CARF accredited

The Commission on Accreditation of Rehabilitation Facilities (CARF International) conducted a survey, by invitation of the Brockton Area Arc's Day Habilitation program. "The CARF survey measured conformance with the CARF standards for our organization and our Day Habilitation program services," said Executive Director, Jay Lynch. The Brockton Area Arc (BAArc) received the highest rating, a three year accreditation! The CARF report stated: "This achievement is an indication of the organization's dedication and commitment to improving the quality of the lives of the persons served. Services, personnel, and documentation clearly indicate an established pattern of practice excellence." An organization receiving a three-year Accreditation has put itself through a rigorous peer review process, demonstrating to a team of surveyors that its programs and services are of the highest quality, measurable, and accountable.

East Coast Petroleum Recognized

Loretta DeGrazia and her company East Coast Petroleum has been voted one of the Top 100 Women-Led Businesses in the region. She will be recognized at an event organized by the

Boston Business Journal and the Commonwealth Institute on Wednesday, December 8 in Boston

The Community Bank Recognized

The Community Bank has once again outpaced its much larger competitors to become a leader in SBA loans to local small businesses. The Bank was 5th in the state for 504 loans to third party lenders, 5th in the number of ARC loans, and ranked 11th in 7a Loans. The rankings are issued annually in October, based on the number of loans originated by banks in the SBA fiscal year, which runs Oct. 1 to Sept. 30. "The Community Bank is extremely proud of achieving these rankings. We are committed to our small businesses, and to meeting their needs. Helping small businesses grow in these tough economic times is of critical importance in our communities," said John O'Connor, President and CEO of The Community Bank.

Brockton Redeals Santa Hat Record

Brockton recently snatched an unofficial world record back from Ireland when 872 Santa Clauses came to town. In 2008, 507 Brocktonites donned Santa hats but were one-upped a year later by 714 Santa-hatted residents of Mullingar, Ireland. Brockton edged into the world record lead once again, and this time plans to submit its achievement to Guinness. Brockton's Santa hat record is only one of the city's holiday claims to fame. In 1890 Scottish immigrant James Edgar, proprietor of Edgar's Department Store, donned a Santa suit and became the first-ever department store Santa Claus.

Crescent Credit Union Coat Drive

Now- January 8: - Crescent Credit Union is participating as a Corporate Partner in Anton's Cleaners Coats for Kids winter-coat collection drive. Crescent is collecting coats good, quality coats - the kind you would give to a friend - for any age and in any size. Coats can be dropped off at any of Crescent Credit Union's five Brockton branches, and at WB. Mason's corporate office at 59 Centre Street in Brockton. For more information, visit www.crescentcredit.org or call 508-559-5409.

Jingle Bell Run

Saturday, December 11: Brockton 2010 Jingle Bell Run- a 2 mile fun run/walk to benefit the Enterprise-Helping Hands Fund. Registration, 12pm, race time, 1pm, at the Westgate Hotel and Conference Center, 195 Westgate Drive, Brockton. \$20 cash or check, tax deductible for adults, children under 12- \$10 or one new unwrapped toy. Enjoy food donated by the Grill and other local restaurants, prizes, silent auction and holiday cheer. The first 100 to register will receive a free prize. Festive holiday costumes encouraged- prizes will be awarded. For more information, email greenbeachab@yahoo.com.

Franklin Sports Holiday Sale

Saturday, December 11: Franklin Sports Giant Holiday Sale, back by popular demand. With new items and lower prices. Street hockey, indoor games, outdoor games, baseball, soccer, youth sports, and much more. Unbelievable prices! 8am-3pm at Franklin Sports, 17 Campanelli Parkway, Stoughton. Visit www.franklinsports.com.

Family & Community Resources Open House

Thursday, December 16: Family and Community Resources, Inc. Open House. Enjoy a tour of our beautiful old Victorian with delightful treats and lovely holiday music. 5-8pm, 18 Newton Street, Brockton. For more information, call 508-583-6498 or visit www.fcr-ma.org.

Concert at First Lutheran Church

Saturday, December 18: St. Petersburg Russia Men's Ensemble at the First Lutheran Church, 900 main St. Brockton on Saturday, December 18 at 2 pm. The concert will feature sacred and secular music from the Russian tradition and be about 90 minutes in length followed by a reception at the church. Admission will be by free will donation. A great time to take a break from holiday shopping. For more information, call Jim Benson at 508-586-9021.

The Print Pro Holiday Sale

Use the Print Pro for All your Print & Promotional Holiday Orders. Holiday Season Is Fast Approaching and in honor of the holidays Carol Rudick The Print Pro Your One Stop Source For All Your Print And Promotional Items On The South Shore And Cape Cod is offering to all Metro South Chamber members a 15% discount on your first new order of \$400.00 or more through December 31, 2010. (It must be a first time order, repeat and existing orders are not eligible for this discount). So for your Holiday Gifts please remember: If You Can Think It, I Can Ink It. Carol Rudick The Print Pro. Ph: 781-413-5197. Email: csrudick@msn.com. www.carolrudicktheprintpro.com.

Mary Richardson Thanks the Chamber

"Your delicious chocolates just arrived and were shared by half of the Caritas staff. Thank you so much. I cannot get over how many delicious things are "Made in Brockton"! My husband actually made the banana bread mix. He couldn't wait for the weekend for me to do it. It was marvelous. Now I'm holding out for him to make the apple crumb pie!! It was such a pleasure to spend time with you and your colleagues. What a terrific group. You really are a special bunch, and I had a wonderful time that day. All the best and Happy Holidays!"

- An Email received by Mary Richardson, following her keynote presentation at the Metro South Chamber 97th Annual Meeting.

Let's Talk Taxes . . .



IT'S TIME TO SPEAK-UP!

What:
Brockton Commercial Property Tax Hearing

Who:
Brockton Business Owners
and Commercial Property Tax Payers

Where:
City Council Chambers, 2nd Floor, City Hall
45 School Street, Brockton, MA

When:
Monday, December 13, 2010, 7:00 p.m.

Why:
This is your opportunity as Brockton business owners and commercial tax payers to speak up regarding the proposed 2011 tax rate. The new rate will be set at this hearing.



RSVP: Metro South Chamber of Commerce,
60 Street, Brockton, MA: 508-586-0500 x231,
or email kprosper@metrosouthchamber.com.
www.metroouthchamber.com.

RSVP 508.586.0500 x 231

Article courtesy of Needel, Welch & Stone, PC

It's not unusual for commercial property taxes to rise as local governments seek more money for schools, law enforcement, fire protection and other needs. But when you get your tax bill, take a close look. It may have increased too much. **Check out these items:**

Number transpositions - It's possible for assessors to make errors in the physical descriptions of properties. They might list the property as being 21,000 square feet when it is actually 12,000. Transposition of numbers is one of the more common mistakes when recording data.

Improvements - The bill may include

assessments for improvements that were never made.

Classification - The assessor might improperly classify your property into a category with a higher rate. Check into whether you are eligible for special rates or credits. Some jurisdictions apply total and partial exemptions and credits to property tax, based on how the property is being used. However, it is the owner's responsibility to apply for these. In other jurisdictions, there is a lower tax rate for vacant commercial and residential property.

For full article, visit bizactions.com/pop_artsam.cfm?id=2089,1390&type=3.

Chamber Urges Greater Use of Water Reclamation Facility



Advanced Water Reclamation Facility (AWRF) in Brockton



Jon Hoisak of Veolia Water shows clear, water sample exiting AWRF

Business and community leaders from Abington, Avon, Brockton, Easton, East Bridgewater and West Bridgewater recently participated in a tour at the recently renovated, Advanced Water Reclamation Facility (AWRF, formerly wastewater treatment plant) at 303 Oak Hill Drive, Brockton. The tour was coordinated by the City of Brockton, Old Colony Planning Council and the Metro South Chamber of Commerce. Tour participants viewed the state of the art facility featuring more than \$87 million dollars in recent renovations (since 2006) and ultra-violet-light cleaning technology. The tour raised the awareness the AWRF's cleaning

capacity and impressive track record of service to the community.

"This regional facility has been superbly outfitted with the very latest technology. It is a valuable asset that needs to be better utilized to serve the entire region for the benefit of all - businesses, residents and advocates for sustainability. The Chamber urges federal and state officials to clear the way to greater regional usage of this plant to remedy some of the most pressing and persistent needs within the region," said Christopher Cooney, President and CEO of the Metro South Chamber of Commerce.

Connecting Activities SPOTLIGHT

The Metro South Connecting Activities Partnership spotlights youth involved in structured internships with local employers. To learn more about this and other competitive workforce programs, contact Kathleen Lynch at the Chamber by calling (508) 586-0500 ext. 227 or via e-mail klynch@metrosouthchamber.com.



Intern, Lauren Wilkens (right) of Whitman Hanson Regional High School with supervisor Ann Marie Guthro (left). Lauren is involved in a yearlong internship at White's Pastry Shop in Hingham.

"Lauren started her internship at Whites Pastry Shop in Hingham in late September. In her relatively short stay with us, she has been exposed to all aspects of bakery operation and has become a valued member of our team. Whether filling the showcase for the storefront or learning how to frost a cake and make a rose, Lauren is attentive and dedicated. She is very eager to learn and never failed to practice any newly acquired cake decorating skills at home.

A senior in high school, Lauren is dependable and enthusiastic and has an amazing commitment to work ethic. Already accepted into culinary school for next year, I am confident that Lauren will not only succeed, but excel in any field she chooses."

- Ann Marie Guthro, Whites Pastry Shop



Intern, Emily Brain (right) of Whitman Hanson Regional High School with supervisor Meaghan Glassett (left). Emily is involved in a yearlong internship at Whitman and Hanson Express in Hanson.

"Emily Brain is an intern at the Whitman and Hanson Express newspapers. She works with the staff to help ensure complete coverage of events and news in the communities. Emily is a quick learner. She is very enthusiastic, driven and energetic. She does well taking on tasks and is able to complete all that is assigned to her. Over the past few months, Emily has gained experience photographing events, submitting Question of the Week and writing articles. She has also been along for interviews with various sources for new articles. Emily has a true understanding of how a news room operates. She has gone above and beyond what she has been asked to do. The Express is excited to have her for a second semester, where she will continue to enhance her writing skills."

- Meaghan Glassett, Editor, Whitman and Hanson Express

More Business Affiliation Agreements Signed

Communications, Advocacy and Regional Benefits, Priorities

The Norwell, Stoughton and Metro South Chamber of Commerce have recently signed affiliation agreements after board members in Norwell and Stoughton affirmed the agreement. These Chambers join the East Bridgewater Business Association which recently approved an affiliation with the Metro South Chamber of commerce last month. The organizations will share information regarding issues and initiatives of regional concern such as wastewater, water supply, transportation, regional competitiveness and economic/workforce development. In addition,

each organization will provide member rates and preferences for each other's members. Communications will incorporate items of interest from each organization and relevant information will be shared on an on-going basis. The agreement is the result of a regional business and chamber's meeting held this past summer at Christo's in Brockton. Additional business organizations in Brockton, Avon, Easton, Canton and Randolph have all been approached to adopt similar agreements at this time.



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Ten Honored for Over \$50 Million Investment Within Region

Baystate Ford, South Easton



Baystate Ford, previously located in a 30,000 square foot facility at 1776 Washington Street in Stoughton has relocated to a new 38,000 square foot dealership and service center at 703 Washington Street (Route 138) in South Easton. The new facility at the formerly occupied DeSantis Ford and Tanner Ford site represents a \$7 million investment including land, building and fixtures. It carries a state of the art show room, waiting area and service center. The new dealership has 15 new employees and 40 transferred employees from other locations. Baystate Ford carries New and Pre-Owned Ford Cars, featuring the Focus, Fusion, Mustang, Taurus, Edge, Flex, Escape, Explorer, Expedition, Ranger, and more. To learn more, visit www.baystateford.com

Bridgewater State University - The Marshall Conant Math & Science Center, Bridgewater



The future of science and mathematics in Southeastern Massachusetts will soon emerge on the west side of Bridgewater State University's campus. A new 213,000 square foot science and math center, double the size of the college's Conant Science Building, will be the locus for nearly 800

science and math majors, providing modern working space for study and research. The new center represents an investment by the state of Massachusetts of \$98.7 million. Project features include building façade with rain screen technology, lab spaces with compressed air, lab vacuum, natural gas and purified water; new greenhouse to enhance the Biology Program and LEED Silver designation. The Marshall Conant Math & Science Center, near completion, will open in 2011. For more information, visit www.bridgew.edu.

City of Brockton- Advanced Water Reclamation Facility, Brockton



The City of Brockton recently completed upgrade improvements at the Advanced Water Reclamation Facility at 303 Oak Hill Way, Brockton, on the Salisbury Plain River. An initial investment of approximately \$16.5 million in improvements was recently completed. The Advanced Water Reclamation Facility opened in 1963 and expanded in 1986. It is now one of the largest gravity fed systems in the United States and it services approximately 107,000 people through treatment units and disposal units. Upgrades to the Facility since 2004 have included design services and construction costs totaling \$87 million. The facility currently is licensed to handle 18.5 million gallons of water per day with peak flows of fifty million gallons accommodated. The Advanced Water Reclamation Facility employs 31 people. For more information, visit www.mwpc.org/brockton.htm.

E*Fill America, Inc., W. Bridgewater



E*Fill America Inc., a national chain of distribution warehouses headquartered in Randolph is now leasing space in the Boston Apparel Group Building at 1 United Drive in the Campanelli Industrial Park in West Bridgewater. The company has made a substantial investment in the 500,000 square foot facility and has hired 40 people from the area with hopes of staffing around 100 local employees. E*Fill America stores goods, provides direct order fulfillment, handling U.S. Customs requirements, and transports imported goods to regional distributors. It is one of North America's largest warehouse companies providing logistics solutions to customers worldwide. For more information, visit www.efillamerica.com.

Logan Furniture, Avon



In 2009, Logan Furniture purchased a 127k square foot Distribution Facility on a 7 acre lot at 1 Kiddie Drive in the Avon Industrial Park. Upon moving, Logan Furniture invested a significant amount in upgrades and improvements, with more planned in the next few months for racking, equipment and software. Logan Furniture offers new styles, special finishes and original designs for furniture to fit all rooms. They also sell rugs, art, mirrors, lamps and accessories to match your home. Logan Furniture employs approximately 50 people. Founded in 1993, Logan Furniture grew from a single 5,000 square foot showroom in Dorchester, MA to five locations today totaling 200k square feet. For more information, visit www.loganfurniture.com.

McGuigan's Pub, Whitman

McGuigan's Pub opened at 546 Washington Street in downtown Whitman in December of 2009. With a substantial investment, McGuigan's Pub



is a fashionable, upscale Irish sports pub with a lively bar and dining room, situated in a completely remodeled 3,000 square foot, 19th century building. McGuigan's Pub features a wheelchair-accessible, 60-person dining area and a 50-person bar area highlighted by the elegant 54-foot mahogany bar, eight flat screen TVs and two Keno screens. In the short amount of time it has been open, McGuigan's Pub has made an impact on the Town of Whitman. They have hosted a road race with proceeds donated to the Whitman Food Pantry and Athletic Department at Whitman-Hanson High School, as well as having hosted a Brockton Family & Community Resources Fundraiser, ALS Fundraiser and MDA Fundraiser. McGuigan's was named Best Bartenders on the South Shore and Best Hangout on the South Shore in 2010 by South Shore Living Magazine. McGuigan's employs 35 people. For more information, visit www.mcguiganspub.com.

Nissan 24, Brockton



Nissan 24, formerly Santilli's Nissan Center, is located at 1016 Belmont Street, Brockton at Routes 24 and 123. Nissan 24 has made a substantial investment in the purchase of both the dealership and the property. Nissan 24 carries a full line of new and pre-owned cars, hybrids, suv's, crossovers and trucks, including Sentra, Maxima, Altima, Murano, Pathfinder, Versa, Titan, Frontier, and more. Nissan 24 currently employs 28 people and is set for expansion. The City of Brockton recently approved Nissan 24 for a \$3 million expansion and renovation of the facility. The route 24 corridor around exit 17 (Brockton's Auto Mile) now hosts five major automobile brands. For more information, visit www.nissan24auto.com

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Chamber Rewards Business Leaders for Creating Economic Impact

NorthEast Electrical, Brockton



NorthEast Electrical has relocated from Canton to 560 Oak Street, Brockton. The move has relocated approximately 200 jobs and added an additional number of new jobs and represents

an investment of \$7 million. The new home of NorthEast Electrical is a 200,000 square foot building formerly occupied by Apex Distributors that occupied only 30% of the building. The building is now nearly at full occupancy. NorthEast is a full-service electrical distributor to Electrical Contractors, Industrial, OEM, Utility, and Institutional customers. With its' Industrial/OEM Division, NorthEast Electrical Distributors has grown into one of the largest electrical distributors in New England offering 32 convenient locations. The company operates these 32 strategically located branch locations throughout the 6 New England States. For more information, visit www.needco.com.

Paramount Rug Company, Brockton

Paramount Rug has relocated from West Street, Brockton to 71 Manley Street, Brockton in the former Nissan Auto showroom. The new 13,000-square-foot facility, located conveniently off of Route 24, has a



Scott Sanborn, Chamber Past Chair; David Traks, Baystate Ford; Dana Mohler-Faria, Bridgewater State University; Mayor Linda Balzotti, City of Brockton, Advanced Water Reclamation Facility; Brian Tirrell, E*Fill America, Inc.; Emadeddin Muntasser, Logan Furniture; Richard Rosen, McGuigan's Pub; Ed McCarthy, Nissan 24; Don Block, NorthEast Electrical; Greg Kashgagian, Paramount Rug; Chris Guenette, Webster Bank; Christopher Cooney, Chamber President & CEO



showroom with touch-screen informational centers where customers can decide on décor. The new showroom is one of the most modern and up-to-date flooring showrooms on the South Shore. The business sells residential and commercial flooring, including carpet, ceramic tile, vinyl, laminate, area rugs, and hardwood floors. Paramount Rug opened in 1928 with dry cleaning services, adding rug sales and cleaning two decades later. They were located at 430 West St. for about 50 years before mov-

ing to Manley Street. The facility employs 14 people and represents a significant ongoing investment and commitment to the City of Brockton. Paramount Rug has a second location in Hyannis. For more information, visit www.paramountrug.com.

Webster Bank, Brockton



Webster Bank has opened a new 3,027 sq

ft branch at 719 Belmont Street Brockton in the Shaw's Plaza across from Brockton High School. The branch employs around 15 people and represents an investment of over \$1 million. Since 1935, Webster Bank has been helping individuals, families and businesses find a way to achieve their financial goals. Webster provides business, consumer and mortgage banking, insurance, financial planning, trust and investment services through a network of 181 banking offices in four states. Webster ranks as one of the largest commercial banks in the United States and one of the largest independent banks headquartered in New England with more than \$17 billion in assets. For more information, visit www.websteronline.com



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More Than 500 Attend B2B Expo in Brockton

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Mark Ofstein, Nicole True,
Costco Wholesale #303



Marjorie Duffy,
Curry College



Katy Augustyn, Sheila O'Loughlin,
Father Bill's & MainSpring



Patty Allo, Deborah Johnson,
Good Samaritan Medical Center



Eveline Henson-Jackson,
Henson Jackson Art Gallery & Framery



Stephan Ward Smith
Health Service Administrators (HSA)



Bill Bures, Liam Henderson,
Hub Technical Services



Bonnie Black,
Lincoln Technical Institute



Louise Howard,
Massasoit Community College



Lucille Dallaire, Nicole Welch,
Old Colony Elder Services



John Hoyle,
Owens Corning of New England



Cora Holbrook,
Prospect Mortgage



Paul Ronty
Red Jacket Mountain View Resort



Ray Vassil and Rob Peters, Rob Peters Entertainment,
with Christine Karavites, Proteas Consulting



Jim Smith,
Rockland Trust



Marie Baumeister, Jennifer McKeon,
Scentsy



Scott Clement, Sign Design
with Alex Perez, Burrito Wraps Mexican Grill



David Sprague, Sandii Rollock
WATD 95.9 FM



Dave Mitchell, Jon Velozo, Bob Sears
The Ockers Company, Inc.



Mark Sullivan,
Sullivan Tire & Auto Service

Chamber Elects Eight New Board Members

The Metro South Chamber of Commerce welcomes eight new members to its Board of Directors: **Peter Dello Russo**, Bridgewater Savings Bank; **Anne DeMinico**, St. Joseph Manor; **Steven Gordon**, Good Samaritan Medical Center; **Steve Hall**, National Grid; **John McGovern**, Rodman & Rodman, PC, CPAs; **Edward Minnock**, Bridgewater State University; **Jim Murphy**, Wheatstone Engineering & Consulting, Inc., and **Art Sullivan**, Consultant.

In their new role as directors, they will be responsible for helping the Chamber carry out its mission: to serve

the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region. The 27 member Board of Directors are elected from and by members of the Metro South Chamber of Commerce.

The Board of Directors meets regularly to address policy and issues of economic and community concern.

The next Board of Directors meeting will be held on December 15 at the Metro South Chamber of Commerce located at Sixty School Street in Brockton. For more information on joining the Chamber contact John Nesti at 508.586.0500 x 229.



Top Row: Peter Dello Russo, Bridgewater Savings Bank; Anne DeMinico, St. Joseph Manor; Steven Gordon, Good Samaritan Medical Center; Steve Hall, National Grid. Bottom Row: John McGovern, Rodman & Rodman, PC, CPAs; Edward Minnock, Bridgewater State University; Jim Murphy, Wheatstone Engineering & Consulting, Inc.

Ray Ledoux Receives Fuller Award



Scott Sanborn, Chamber Board Past Chair, Ray Ledoux, Brockton Area Transit, Fuller Service Award Recipient, Christopher Cooney, Chamber President & CEO

At its 97th Annual Meeting, the Metro South Chamber of Commerce presented the **Charles A. Fuller Chamber Service Award** to Ray Ledoux, Certified Financial Planner and Administrator at Brockton Area Transit Authority.

Ray was born and raised in Brockton and began his career in transit in 1980 driving busses at UMass Amherst where he attended classes as an undergraduate Finance major. Ray is at heart, a local boy - done good. His commitment to Brockton, the chamber and the surrounding communities is steadfast, strong and effective.

Upon his election to the Chamber's Board, Ray soon became involved in vir-

tually every facet of the organization bringing his managerial and financial expertise to the table. His list of involvement with the chamber is extensive and includes chairmanship of the government affairs division, financial oversight task force, and executive committee. He most recently served as the chamber's immediate past-chair after a two year term as chairman.

Beyond Ray's chamber involvement, he has served on many community organizations including the Old Colony Council Boy Scouts of America, Southeast Homeland Security Advisory Council and the American Cancer Society.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

Annual Meeting Rewards Investment, Promotes Business



Keynote Speaker Mary Richardson, Former Co-Anchor of WCVB TV's Chronicle and New Community Liaison for Caritas Christi Health Care



"The passing of the gavel" in which new Chamber Chairman Peter Neville of Concord Foods (left) with Christopher Cooney, Chamber President & CEO (right) present Scott Sanborn, outgoing Chamber Chairman (center) with a chair, a gift of the Metro South Chamber.



Brockton High School Senior Cheralyn Cockshaw sings the National Anthem



The VFW Post 1046 Color Guard Posts the Colors



Over 450 people attended the 97th Annual Meeting at the Massasoit Conference Center, Brockton

Photos by
Rich Morgan
Photography,
Video by **Brockton**
Community Access,
Sound by **Rob Peters**
Entertainment

Chamber Thanks Outgoing Board Members



Chamber Service Awards were presented at the Annual Meeting in appreciation of Board Members Significant Contributions. Pictured: Jack Conway, Jack Conway & Company; Christine Karavites, Proteas Consulting; Dr. Dana Mohler-Faria, Bridgewater State University; Dan Trout, Mutual Bank; Gary Oman, Gary Oman, CPAs; Ray Ledoux, Brockton Area Transit Authority; Dr. Charles Wall, Massasoit Community College

RENEWING Members Thank You !

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New England Sinai Hospital
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Plymouth & Brockton Street Railway Co.
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Vermont Pure Springs.



A Nissan Offer For Chamber Members

Join Nissan 24's Community Partners Program!

A partnership available only to local businesses and their employees with special discounts available to employees, family members and referrals.

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To take advantage of this offer, contact **Hank Tuohy** at 508.588.9520 x 152, or email htuohy@nissan24auto.com. Nissan 24 is located at 1016 Belmont Street, Brockton, directly off Route 24. Visit www.Nissan24Auto.com.

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Brockton Holiday Parade 2010



Regional After Hours Draws Over 250

Over 250 people recently attended the Regional Business After Hours at the Mansfield Holiday Inn. Chambers represented include the Metro South, Cranberry County, Cape Cod Canal, Fall River, New Bedford, Plymouth Area, Taunton Area, Tri-Town, and United Regional Chambers of Commerce.



Damien Johnson, Comcast Business Class; Kimberly Prosper, Metro South Chamber; Mark Olstein, Costco Wholesale; Ray Vassil, Rob Peters Entertainment; Richard Hooke, Crescent Credit Union; Jonah Wein, Crescent Credit Union



Joe Kemese, American Bookkeeping Solutions and Kleite Squires, Special Olympics Massachusetts



Mary Ryan, Advantage Home Health Care; Mike Kelley, Velocity Express, Inc.; Jayne Kelleher, Velocity Express, Inc.

Small Business Program Kicks Off in Brockton

Article by Mary Waldron, Brockton 21st Century Corporation

On Tuesday November 9th, the Brockton 21st Century Corporation launched its Small Business Program with Mayor Linda M. Balzotti. The goal of the program will be to provide Brockton's small businesses with the necessary resources and technical assistance to foster both prosperity and sustainability. With limited resources, we procured for a consultant and that contract was awarded to OnPoint Coaching. John Lloyd, the company's principal, will serve in a part-time for approximately 10 months. John will have on-site office hours in our offices located at 50 School Street - second floor, from 8:30 a.m. to noon Tuesdays and Thursdays. This will provide the Corporation with about 40 hours a month with assistance to Brockton's small business. Ultimately, this program starts to address the need to reach out to our small business community.

In her opening remarks, Mayor Balzotti stated, "This program will help kick start Brockton's economic engine, providing assistance to small businesses not only helps those already here, but makes the city more attractive to business-owners looking to locate a business in the area."

Small business owners will receive assistance through monthly night time training sessions focused on addressing the challenges and opportunities small businesses face as well as providing solutions and guidance. An analysis of an existing small business database will be done, as well as a needs assessment of what resources Brockton's small businesses need. "Our goal with this program is to provide the appropriate support, resources, and direction to the small business in the community for growth and vitality," said Lloyd.

Chairman of the Board, Christopher Cooney weighed in on the importance of this program, "The Brockton small business program compliments the services that are currently being provided by the Small Business Assistance Center. SCORE and the SBA offer ongoing technical assistance and will further leverage the services of the B21st Small Business Program to address the needs of our business community"

In addition to this, John Lloyd will attend local, state, and federal meetings focusing on small business; and assist the Brockton 21st Century Corporation to establish monthly meetings with local, state, and federal

Chamber to Host Business Plan Workshops

Wednesday, January 12, 9am - 12pm < (Session I) >
Wednesday, January 12, 1pm - 4pm < (Session II) >

Metro South Chamber of Commerce, 60 School Street, Brockton, MA
Sponsored by: Rockland Trust Community Development LLC



The South Eastern Economic Development (SEED) Corporation will hold free basic business workshops aimed at assisting potential and existing entrepreneurs. The workshops are co-sponsored by local banks and credit unions, the MA Small Business Development Center (SBDC), Metro South Chamber of Commerce, Brockton 21st Century Corporation and SCORE (Service Corporation of Retired Executives).

Session 1: "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" is geared toward helping potential entrepreneurs evaluate and understand the fundamentals of owning one's own business. Information on how to get started, where and how to get financing and the loan application process will be presented. Attendees will also be provided with

a free guide to writing a business plan and other materials.

Session 2: "Understanding the Purpose of Financial Statements and How They Can Help Determine the Health of Your Business" is focused on helping attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate his/her business more efficiently.

Please call Tamarah Barao at SEED Corporation at 508-822-1020, for more information or to register for a free workshop. Breakfast and lunch will also be provided free of charge to attendees.

For more information on SEED and its programs, please call the SEED office at 508-822-1020 or visit SEED's website at www.seedcorp.com.

Thank
You...

97th Annual
meeting

The Chamber wishes to thank the following companies for their generous donations to benefit the Chamber's Education Foundation:

Red Jacket Mountain View Resort, Bank of America, HarborOne Credit Union, Pawtucket Red Sox, Baypointe Rehabilitation Center, Rock Reunion Clothing, Carla Ganter-Brockton Mary Kay, Father Bills & Mainspring, Irish Cultural Centre, Fuller Craft Museum, Burrito Wraps Mexican Grill, Puppet Showplace Theatre in Brookline, Bella's Pizzeria in Halifax, Residence Inn, Brockton, Westgate Hotel, Westgate Lanes. We would also like to thank the following for all their hard work and support during the 97th Annual Meeting:

Mary Richardson, VFW Post 1046 Color Guard, Cheralyn Cockshaw and the Brockton High School Music Department, Rob Peters Entertainment, Rich Morgan Photography, Brockton Community Access Channel, WAITD 95.9 FM, Holmes McDuffy Florists, Concord Foods, the Conference Center at Massasoit.

Featured Sponsors: Blue Cross Blue Shield of Massachusetts, Boston Business Journal, Comcast Business Class, the Conference Center at Massasoit, Good Samaritan Medical Center, Health Services Administrators, Hub Technical, Old Colony Elder Services.

Corporate Sponsors: Bank of America, Bridgewater Savings Bank, Bridgewater State University, Brockton Area Transit Authority, Brockton Area Workforce Investment Board, Brockton Housing Authority, CareerWorks, CNC/Gatehouse Media, Eastern Bank, Good Samaritan Medical Center, HarborOne Credit Union, Jack Conway & Company, Inc., Massasoit Community College, National Grid, Old Colony Planning Council, Old Colony YMCA, Rockland Trust Company, Rodman & Rodman, PC, CPAs, Sharkansky LLP, CPAs, Stonehill College, The Community Bank.

Coming Soon:

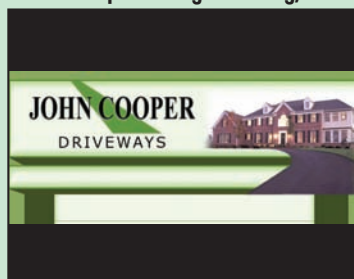
Hong Kong - October 2011

Travel to Hong Kong with the Metro South Chamber of Commerce and Citslinc International. For more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.



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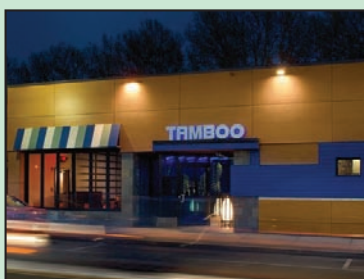
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Tamboor is an upscale venue serving Haitian inspired dishes and new American cuisine. The breathtaking décor, sleek, sensual, and dramatic design gracefully combine to form the hottest scene in the city. This stylish bistro includes a Manhattan style lounge and the Martini bar offers specialty drinks and high end liquors. Tamboor provides a comfortable and elegant atmosphere along with two private areas for social and corporate events. Tamboor...Food, Music, Life is different here.

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On the Mark Inc. is a full service, licensed, bonded, and insured Investigations firm. We specialize in criminal, civil, domestic, backgrounds, covert operations & security. Please visit our website at www.on-themark.com or call me at 508-889-2882. Licensed in Ma & RI. Private Investigator Mark Chaupetta has been profiled in Boston Magazine and the Boston Phoenix. He is also the host of a weekly radio show in Brockton called "On the Mark."

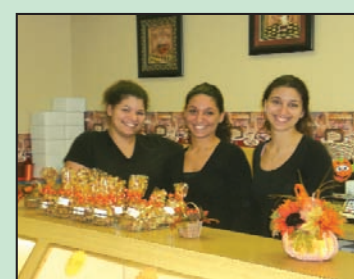
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BUSINESS EVENTS Planner

December 9

Business After Hours

5:30 pm - 7:30 pm

Good Samaritan Medical Center

Mookley Conference Center, 235 N. Peol Street, Brockton

This is a great networking event in a casual setting. Refreshments will be served. Do not forget your business cards!

Tickets: \$5 members, \$15 future-members

Please RSVP at 508-586.0500 ext. 231.

December 10

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$15 future-members

Please RSVP at 508.586.0500 ext. 225

December 14

SDO Ribbon Cutting & Workshop

12:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

12:15 pm: Networking & Refreshments

1:00 pm: Ribbon Cutting Ceremony

2:00 pm: SDO Pre-Certification Workshop

(See page 2 for more information)

Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Online: www.metroouthchamber.com

Send reservation and payment to: 📧



Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

Names of Persons Attending: _____

Events: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX

Happy HOLIDAYS

from the
Metro South Chamber of Commerce

December 16

Good Morning Metro South

7:30 am - 9:00 am

Westgate Hotel & Conference Center

195 Westgate Drive, Brockton

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$20 members, \$35 future-members

Please RSVP at 508.586.0500 ext. 231