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December  
2016

www.metroouthchamber.com

Leading Businesses  
Leading Communities



#### CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



James Keefe,  
Trinity Management  
page 6



Nelson Fernandes  
JJ's Caff    
page 10



Jeni Mather  
J.M. Pet Resort  
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## U.S. Chamber Economist to Speak at Breakfast

Wednesday, December 14, 7:30 am - 9:00 am, Concord Foods in Brockton

The election is over and Donald Trump has been elected President, but what does it mean for U.S. and Global economies, and for you as a business owner? Find out at December's Good Morning Metro South event. Join us on December 14 from 7:30 am to 9:00 am for a Good Morning Metro South event! The event begins at 7:30 am at Concord Foods, 10 Minuteman Way, Brockton. We welcome J. D. Foster, a United States Chamber of Commerce's Vice President and Chief Economist.

Prior to joining the Chamber in June 2013, Foster was the Norman B. Ture Senior Fellow in the Economics of Fiscal Policy at The Heritage Foundation, a nonprofit research organization. Foster writes on tax policy and entitlement reform, as well as on matters of monetary policy and international economics. He received a B.A. in economics and a B.A. in mathematics from the University of Colorado, an M.A. in economics from Brown University, and a Ph.D. in economics from Georgetown University.

The U.S. Chamber met with the incoming administration including Vice President Elect Mike Pence.



J.D. Foster, Chief Economist  
United States Chamber of Commerce

Hear what he had to say to the U.S. Chamber when J.D. visits Brockton.

This event is sponsored by Cambridge Savings Bank. For over 180 years, they have provided banking services that enable those in their community to lead financially productive lives, from savings and checking accounts to business loans and home mortgages. Visit [www.cambridgesavings.com](http://www.cambridgesavings.com) to learn more.

The breakfast will be catered by Peppercorn's Caf   & Catering in Stoughton. The Residence Inn by Marriott Boston/Bridgewater is our Hospitality Sponsor.

The cost to attend is \$25 for members and \$35 for future members; this includes breakfast and networking opportunities. Tables of ten are also available for reservation. You can register online at [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration) or contact Athena Lavoie at (508) 586-0500 x 231, or by email at [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).

Sponsor:



Event Host:



## Honored - Who But Steve Greene of W.B. Mason?

Over 500 Celebrate Investment and Accomplishments

A sold-out crowd of over 450 business people and community leaders attended the Metro South Chamber of Commerce 103rd Annual Meeting & Expo on November 16, 2016 at the Conference Center at Massasoit in Brockton. Crescent Credit Union was the premier event sponsor, with major sponsor UMass Donahue Institute and additional supporting sponsors. The event celebrated the start of the Metro South Chamber's 103rd year of serving businesses and recapped a very busy year featuring more than 70 programs, initiatives, and events.



Steve Greene, Chair of W.B. Mason

The celebration included an Expo featuring over 50 businesses, caricatures by FUN

Enterprises, a photo booth with Rob Peters Entertainment, valuable raffles and give-aways, and keynote speaker Steve Greene, Chair of W.B. Mason.

The event also featured the presentation of numerous awards including the Charles A. Fuller Award to William Morse, President & CEO of Mutual Bank, and Economic Impact Awards, which were presented to 12 local companies whose combined investment exceeds \$65 million dollars and represents employment of over 298 people in the Metro South region.

Gerry Nadeau, Executive Vice President of Commercial Banking at Rockland Trust, was elected the new Chair of the Metro South Chamber Board.

Premier Sponsor:



Major Sponsor:



Continued on page 10

For more information on  
Business Expo, see page 7  
Awards, see page 8- 9

## Brockton Tax Hearing It's Time to Speak Up!

December 12, 2016  
Brockton City Hall

Join us at Brockton City Hall in the Council Chambers on Monday, December 12th at 7:00 pm to prevent an increase in the Brockton Commercial Tax Rate. Let your concerns be heard!

Brockton is the hub of the Metro South Region (south of Boston). With an extensive infrastructure, ample workforce, and strategic location, it is an attractive city for businesses looking to grow and expand. Aside from these factors, among the most prominent indicators a business considers in choosing where to operate is the commercial tax rate. This is particularly true when comparing a nearby community or a similar sized "gateway city." When combining a lower commercial tax rate with lower water and sewer rates, Brockton can gain a significant strategic advantage in attracting and retaining business. In order to achieve growth, Brockton must provide value to business. Setting a more competitive rate is a clear sign that Brockton wants business!

The current commercial tax in Brockton is 32.03 for every \$1,000 of a property's assessed value (factor of 1.57). While it decreased over the past couple of years, Brockton still has the 4th highest commercial tax rate in the Metro South region and the 24th highest in the state. In recent years the Brockton City Council has begun to recognize the importance of attracting/retaining business in creating an economically viable community. Important to this strategy is setting an attractive commercial tax rate, thereby increasing the commercial tax base and alleviating the burden to residents. To ensure that Brockton moves forward, we need to encourage the City Council's favorable vote on December 12th.

If you are unable to attend, please contact your City Councilor and voice your opinions. We must help councilors understand the long-term negative impact an increase will have on business.





## GOVERNMENTAffairs

The monthly Government Affairs meetings provide an opportunity for area businesses to discuss issues important to them with their elected officials.

Friday, December 9, 2016, 12:00 pm

Join the Chamber for a Government Affairs Meeting on Friday, December 9 at 12:00 at the Chamber office on 60 School Street, Brockton. Stephen P. McAllister of the U.S. Chamber of Commerce will speak about the U.S. Chamber's legislative plans for the upcoming year.

Stephen P. McAllister is Senior Manager of the Eastern Region for the US Chamber of Commerce. Steve works with chambers of commerce, members of Congress in each state, their staffs, trade associations and the media across the region to support the U.S. Chamber's agenda. The U.S. Chamber's goal is "to generate

Sponsored by:



Stephen P. McAllister

stronger, more robust economic growth, create jobs, and expand opportunity for all Americans". Steve lives in Warwick, Rhode Island and this November was elected to the Warwick City Council.

The U.S. Chamber of Commerce is the world's largest business organization representing the interests of over 3 million businesses of all sizes, sectors, and regions.

To register, please visit [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration) or e-mail Athena Lavoie at [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com) with your RSVP.

## Ribbon Cutting - Asia One

Tuesday, December 13 | 12:00 pm - 2:00 pm

On Tuesday, December 13th, Asia One will hold a Ribbon Cutting Ceremony to celebrate their new location at 708 Belmont Street in Brockton, 12:00 pm - 2:00 pm.

Asia One offers a variety of foods, from traditional Chinese and Japanese dishes to some of the best sushi around. When you're looking for great cuisine at an affordable price, Asia One is the one to remember! For more information, please contact Klete Squires at [ksquires@metroouthchamber.com](mailto:ksquires@metroouthchamber.com).



## Ribbon Cutting - Jackson Hewitt Tax Service

Thursday, January 5 | 12:00 pm - 1:30 pm

On Thursday, January 5, Jackson Hewitt Tax Service will hold a Ribbon Cutting Ceremony to celebrate their new location at 1280 Belmont Street in Brockton, 12:00 pm - 1:30 pm.

As certified tax preparers, Jackson Hewitt Tax Service holds itself to a standard even higher than required by the IRS. They know the tax code better than others. They ask more of the right questions to find the credits and deductions you deserve that others miss. The bottom line is that your tax return is 100% accurate or they pay. For more information, please email [ashleigh.bolte@jtax.com](mailto:ashleigh.bolte@jtax.com).



## Lessons on Lobbying, Advocacy at Government Affairs



On Friday, November 4, Stefanie Cox of Nexus Werx, LLC provided a lesson in lobbying. Stefanie used 15 years of combined political and non-profit experience to outline the basics of this important legislative tool. Topics included differentiating between advocacy and lobbying, determining whether you should integrate lobbying into your organization and how, and the keys to developing a successful ask.

## January Breakfast at Stonehill

On January 18, the Metro South Chamber of Commerce will host the Good Morning Metro South event at the Martin Institute at Stonehill College, located at 320 Washington Street in Easton. Join in the networking and enjoy a delicious meal! Tickets are \$25 for Members and \$35 for Future Members. For more info, call Athena Lavoie at (508) 586-0500 x 231, or email her at [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com).



## Basic Entrepreneurial Workshops with SEED

Thursday, January 26 | 9:00 am - 3:00 pm

The South Eastern Economic Development (SEED) Corporation and workshop sponsor Rockland Trust Community Development Corporation will hold two free basic business workshops aimed at assisting potential and existing entrepreneurs at the Metro South Chamber of Commerce, 60 School Street, Brockton on Thursday, January 26th from 9:00 am - 3:00 pm.

### Session I

"Learn the Fundamentals in Planning, Preparing, and Financing Your Business," 9:00 a.m. to Noon. Registration begins at 8:30 a.m. Breakfast will be provided free of charge to attendees.

This workshop is geared toward helping potential entrepreneurs evaluate and understand the fundamentals of owning one's own business. Information on how to get started, where and how to get financing and the loan application process will be presented. Attendees will also be provided with a free guide to writing a business plan and other materials.



### Session II

"Understanding the Purpose of Financial Statements and How They Can Help Determine the Health of Your Business" will be held from 1:00 p.m. to 4:00 p.m. Lunch will be provided free of charge to attendees.

This workshop's focus is to help attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to efficiently operate their business.

Please call SEED Corporation at (508) 822-1020 ext. 318, to register for either or both sessions. For more information on SEED and its programs, please visit SEED's website at [www.seedcorp.com](http://www.seedcorp.com).

## Turbo Charge Your Business - January 11

Wednesday, January 11 | 2:30 pm - 4:00 pm

Are you looking to start or expand your business? This workshop will help you gain a better understanding of SBA programs and services. Presentation topics will include:

- MSBDC - Mass Small Business Development Center
- SCORE - Counselors to America's small businesses
- SBA Guarantee Loan Programs
  - 7(a) Loans - Microloans
  - SBA Express Loans
- Government Contracting Opportunities:
  - 8(a) Business Development
  - HUBZones (Historically Underutilized Business Zones)
  - Small Disadvantaged Business
  - Surety Bonding
  - Disaster Assistance
- CWE - Center for Women & Enterprise


The meeting will be held at the Metro South Chamber on January 11, 2017 from 2:30 pm - 4:00 pm. RSVP online at <http://bit.ly/2ge7X2C>.



## RENEWINGMembers Thank You !

AGM Industries, Inc.  
Auburn Construction Co., Inc.  
Bay Copy  
Belmont West Associates  
Burgess Pest Management  
Cambridge Savings Bank  
Cape Cod Cafe, Inc.  
CohnReznick  
Creative Communications  
East Coast Transit Services, Inc.  
GROW Associates, Inc.  
Hilliards Chocolate System  
Home/Health & Child Care Services, Inc.

HopeHealth Massachusetts, Inc.  
McCaul Land Title Company  
Mia Regazza Ltd  
Murphy, Hesse, Toomey & Lehane, LLP  
New England Baling Wire, Inc.  
New York Life - Rodney Kornegay  
Randolph Savings Bank  
South Eastern Economic Development (SEED) Corp.  
South Shore Rehab & Skilled Care Center  
Sullivan Tire Company, Inc.



## ACCREDITED

### CHAMBER OF COMMERCE

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**Metro South Chamber of Commerce**  
 Sixty School Street, Brockton, MA 02301-4087  
 tel: (508) 586-0500/fax: (508) 587-1340  
[info@metrosouthchamber.com](mailto:info@metrosouthchamber.com)  
[www.metrosouthchamber.com](http://www.metrosouthchamber.com)

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

**Photography by: Rich Morgan • [www.richmorganphotography.com](http://www.richmorganphotography.com)**

## DECEMBER *Calendar*

## Coming Up January

Note: All meetings are held at the Metro South Chamber Office or  
Metro South Business Assistance Center (BAC),  
60 School Street, Brockton unless otherwise indicated.



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# Save the Date February

|    |   |          |
|----|---|----------|
| 1  | Ambassador Meeting  | 8:00 am  |
| 9  | <b>Business After Hours + Young Professionals Event</b><br><i>Fuller Craft Museum, 455 Oak Street, Brockton</i> | 5:00 pm  |
| 10 | <b>Government Affairs Meeting</b>   | 12:00 pm |



## GOODNews

Members - Send Good News to  
kelsey@metrosouthchamber.com

Sponsored by:



### Mechanics Cooperative Bank's \$100,000 Gift To Bristol Community College Is Making People Smile!

Mechanics Cooperative Bank is proud to support Bristol Community College (BCC) with a \$100,000 gift in support of the new John J. Sbrega Health and Science Building's Dental Hygiene program! The new BCC Dental Hygiene program prepares graduates to competently begin professional dental hygiene practice and is accredited by the Commission on Dental Accreditation (CODA) of the American Dental Association. BCC Dental Hygiene students receive a thorough foundation in general sciences, dental hygiene science and have the opportunity to develop the necessary knowledge and clinical skills to be successful.

### Massasoit Community College, in Partnership, with Corcoran Management Company and Home Market Food, Honored for Supporting Employee English Classes

English for New Bostonians (ENB) and its English Works Campaign recently held the "Raising Our Voices: Recognizing ESOL Leadership in Business and the Community" breakfast. Here they honored nine businesses and labor/management partnerships that have joined with government and non-profit agencies to offer their immigrant workers the chance to learn English at work. Included in the honorees were Corcoran Management Company and Home Market Foods in partnership with Massasoit Community College. The business leaders honored at the breakfast stressed the tangible impact of English classes on their employees and their business operations.

### Santa Claus is Coming to Town!

Attention families: Santa and his helpers will be at Mansfield Bank at 73 Belmont Street in Easton on Friday, December 9th from 4:00 pm to 7:00 pm. You can enjoy free hot cocoa and other goodies and leave with a photo of your child with Santa. Parking is convenient, no reservations are necessary, and all are welcome. For more information please call 508-230-3424.

### Brockton Celebrates Holiday Season

Enjoy a holiday concert presented by the Brockton Pops Orchestra on Sunday, December 11 at 3:00 pm at Brockton's West Middle School. Lift your spirits at this celebration of Assistant Conductor Dr. Emilian Badea's 10th Anniversary with the Holiday Pops. Listen to (and sing along with) your favorites and new gems from around the world. It will be truly memorable celebration! Please visit [www.brocktonsymphony.org](http://www.brocktonsymphony.org) for more information.

### State Representative Michelle DuBois Hosts Christmas Party

Come visit the Buckley Performing Arts Center at Massasoit Community College, 1 Massasoit Boulevard in Brockton on Monday, December 12 at 5:30 for a free Christmas Party. The event will feature holiday music, hot cocoa, sweets, a toy and food drive, and pictures with Santa Claus. Families are welcome for this free photo opportunity. Donated toys and non-perishable food item will be distributed to local families in need via the Brockton Police Department. Stop by for some warmhearted holiday fun! For more information please call Anne in the Office of State Representative DuBois at (617) 722-2011.

### DCAMM Focus Groups

Massachusetts needs your input! Division of Capital Asset Management and Maintenance (DCAMM) cordially invites you to a Focus Group of Business Owners. This is your chance to share your experiences and insights into doing business or attempting to do business in Massachusetts. Each group interview will include design and construction business owners who provide services in construction and design. Your comments will be kept confidential, according to established legal and policy standards. No identifying information will be included in the final report. Meetings will be held in Metro Boston, Springfield, Worcester, Lawrence, and Acushnet-New Bedford. Meetings will occur from December 6 through December 15. For information on your area's event and to register, please visit [interviews.nera.com](http://interviews.nera.com).

### Hope Hospice Announces the 26th Annual Tree of Memories

Hope Hospice announces the start of its annual Tree of Memories event, celebrating its 26th year. Ornamental scallop shells inscribed to honor loved ones adorn nineteen trees in outdoor displays during the holiday season in towns across the region. Hope Hospice's chaplains and social workers hold non-denominational ceremonies at each tree providing those who attend a chance to share in remembering their loved ones. Donations will support other families experiencing the impact of serious illness or loss. Shells can be hung on a tree in any location and may be reserved with a donation in any amount to Hope Hospice. Anyone can be honored, regardless of whether they were a patient of Hope Hospice or HopeHealth. Following the holidays, people may keep their shells as mementos. A ceremony will take place in Brockton at Ocker's Company, 830 West Chestnut Street on Friday, December 9 at 12:00 pm.

### Fuller Craft Gingerbread House Workshop

On Saturday, December 10, 1:00 pm – 3:00 pm, the Fuller Craft Museum is hosting a Gingerbread House Workshop and Storytelling periodically throughout the day. To prevent lines at this very popular and tasty workshop, please sign up for one of the 4 following seatings: 10:00 am, 11:00 am, 1:00 pm, or 2:00 pm. Admission for our holiday guests on that day will be \$5 per person. This fee includes a seat in the Gingerbread House workshop (gingerbread, candy, and fixings all included), entry to storytelling sessions, entry to our galleries, and a chance to see a marvelous, old-fashioned train set. Enter a raffle to win a gingerbread house thanks to Montilio's Baking Company. For more information, please visit [www.fullercraft.org/event/a-fuller-craft-holiday-weekend](http://www.fullercraft.org/event/a-fuller-craft-holiday-weekend).

### Bridgewater Savings Bank Welcomes James Flynn

James Flynn has joined Bridgewater Financial Advisors, located at Bridgewater Savings Bank, as a Registered Representative of Infinex Investments, Inc. Flynn joins Bridgewater Financial Advisors, offering securities through Infinex Investments, Inc., with over 30 years of experience in the financial industry with prestigious firms such as Bank of New York - Mellon Bank, Merrill Lynch, and Putnam Investments. He earned a Bachelor of Science Degree in Management from the University of Massachusetts with concentrations in Finance, Economics and Accounting. He is a strong advocate for customized financial planning and provides this service for his clients so they have a clear road map to achieve their goals in regards to retirement and college planning.

### OCES Joined the #GivingTuesday Movement to Raise Money for Emergency Fund

For the second year, Old Colony Elder Services (OCES), the non-profit agency proudly serving older adults and individuals with disabilities throughout greater Plymouth County and surrounding communities, participated in the #GivingTuesday movement to raise money for their Emergency Fund program. #GivingTuesday is a global day dedicated to charity and generosity that inspires people to collaborate in improving their local communities. OCES' Emergency Fund helps meet the needs of at-risk low-income older adults and individuals with disabilities who are in a crisis or emergency circumstance that threatens their health and/or living situation. Each year the OCES fundraising goal is to add to the Emergency Fund's capacity to make a critical difference in the lives of the consumers that are served.

### Workspace@45 Launch Party

Visit Workspace@45 at 45 Dan Road in Canton on Thursday, December 8 at 5:00 pm for a networking event to celebrate the new site's opening. Workspace45 is the newest flexible office center in Canton, offering Private Furnished Offices, CoWorking and Virtual Office Services. At this party you can tour the facility, enjoy wine and tasty treats, enter raffles, receive a free CoWorking Day Pass, and enjoy special Savings on select offerings. For more information, please visit [johnflatleyco.com/gallery/workspace45-gallery](http://johnflatleyco.com/gallery/workspace45-gallery).

### Bridgewater Celebrates Opening of Academy Building Town Offices

A major three-year renovation project to rehabilitate the historic structure into usable work spaces for the Town's administrative offices. The project was funded through capital bonding and with funds approved by the Bridgewater Community Preservation Committee. The total cost of the project was \$7.5 million. The Academy Building renovation project was conducted by Town of Bridgewater in cooperation with Tappe Architects, Bargmann, Hendrie & Archetype, Inc., and M. O'Connor Contracting, Inc. A grand opening ceremony will be held on December 4 at 11:30 AM at the site, 66 Central Square, Bridgewater.

### Special Offer for Local Businesses from Planet Fitness

Planet Fitness is joining the Crescent Plaza in Brockton and is celebrating by offering local businesses a membership deal. Prospective members can enjoy a rate of \$10 a month and \$1 down at their new location at 715 Crescent Street. Don't wait: the offer expires on December 16. Call (508) 510-4936 for more information.

### SEED Selects J.M. Pet Resort of Brockton as "Small Business of the Year"

The South Eastern Economic Development (SEED) Corporation has selected J.M. Pet Resort of Brockton, Ma. as the "Small Business of the Year" for 2016. "J.M. Pet Resort is an excellent example of entrepreneurship and sound management, and being able to turn a passion for the well being of animals into a successful business," stated Maria Gooch-Smith, SEED's executive director. The business was established 18 years ago by Jeni Mather, the owner and pres-



Pat Ciaramella, SEED Director, Jeni Mather, J.M. Pet Resort, Christopher Cooney, Chamber CEO and President



## Travel to Peru Through the Chamber in 2017!

Early Bird: \$3,249!



Discover Peru’s dazzling highlight, Lima, Machu Picchu, the Incan wonders of Cusco and much more. With a culture and history as assorted as its countryside, Peru offers travelers unmatched adventure and moments of heightened emotion. See the dramatic peaks and valleys

of the Andes and the pre-Columbian cities that have been carved into its landscape. In the evenings, relax in well-appointed and comfortable accommodations. Stroll the historic city of Cusco that seamlessly blends Spanish and Incan cultures. Travel by train along the Urubamba River to the Sacred Valley and foothills of the Andes, and arrive in Machu Picchu. This and much more awaits you. The trip will take place from October 12 through October 20 and will cost \$3,249.

For more information about this, great opportunity, please visit [www.metroouthchamber.com/events/travel](http://www.metroouthchamber.com/events/travel).

## Upcoming Networking Opportunities

### Multichamber After Hours at BSU- December 6

On Tuesday, December 6 from 5:30 pm - 7:00 pm, Bridgewater State University will host a Holiday Business After Hours for regional Chambers of Commerce. Join the Metro South Chamber, alongside other organizations, at the Mohler-Faria Science & Math Building at 24 Park Avenue in Bridgewater to develop new contacts for your business with your peers from across the region. Enjoy delicious food and cash bar all while enjoying a live performance by the A Capella Singers.

Participating Chambers include the Metro South Chamber, Plymouth Area Chamber, Cape Cod Canal Region Chamber, New Bedford Area Chamber, United Regional Chamber, Cranberry Country Chamber and Tri-Town Chamber.

### Randolph Savings Bank Business After Hours- December 15



Please visit Randolph Savings Bank located at 129 North Main Street in Randolph on Thursday December 15th from 5:00 pm - 7:00 pm for a Business After Hours. Enjoy networking opportunities with fellow Chamber members while forming new business connections and growing your customer base. This networking event with feature refreshments, raffle prizes and more!

Randolph Savings Bank believes in people helping people – it was their belief when they first opened in 1851, and it

holds true today. For over 150 years, they have provided individuals, families, homeowners and businesses a wide variety of products that are convenient and hassle-free.

They have kept pace with customers’ changing financial needs by offering innovative products. We have five full service locations and two lending centers serving our Massachusetts communities. Randolph Savings Bank is dedicated to providing outstanding service to each and every customer.

For more information, contact Athena Lavoie at (508) 586-0500 x 231, [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com) or register online at [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration). This event is complimentary, but we ask that you please pre-register. Don’t forget to bring your business cards!

### North Easton Grammar School Business After Hours- January 11

You are cordially invited to join the Metro South Chamber of Commerce and Douglas A. King Builders, Inc. for a Business After Hours networking event on Wednesday, January 11 from 5:00 pm - 7:30 pm at North Easton Grammar School, 115 Main Street, North Easton. This event will celebrate the 100th anniversary of the North Easton Grammar School building in N. Easton, and the 50th anniversary of

Douglas A. King Builders, Inc.

Attendance is complimentary; appetizers and cocktails will be served. Please pre-register for this event. For questions or registration assistance, please contact Athena Lavoie, (508) 586-0500 x231, [alavoie@metrosouthchamber.com](mailto:alavoie@metrosouthchamber.com) or register online at [www.metroouthchamber.com/calendar-registration](http://www.metroouthchamber.com/calendar-registration).



## New Chamber Ambassadors Want to Meet You, Help You Meet Others!

The Chamber is pleased to welcome three new Ambassadors: Robert Sansone of Heartland Payment Systems, Albert E. Lawrence, III of Capital Lease Group, and Ann Mayers of the Fuller Craft Museum.

Interested in connecting your business to the more than 1,000 member businesses, affiliates and resource partners in our area while supporting the Metro South Chamber? The Ambassador Team could be a good fit for you! The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Metro South Chamber programs and services.

The next Ambassador meetings will be held on December 7th, 2016 from 8:00 - 9:30 am at the Residence Inn by Marriott Boston/Bridgewater, 2020 Pleasant St, Bridgewater, MA 02324. For more information, please contact Doris at (508) 586-0500 x221, [doris@metrosouthchamber.com](mailto:doris@metrosouthchamber.com).



Robert Sansone, Heartland Payment Systems; Albert E. Lawrence, III, Capital Lease Group; and Ann Mayers, Fuller Craft Museum

## Enterprise Block to Get New Garage, More Housing

It was recently announced during a special announcement by Lt Gov Karyn Polito at the Enso Flats art Gallery, that Trinity Development will kick off Phase 2 of the Enterprise Block development with a new multi-floor parking garage. The project will be funded with a \$10 million grant through the MassWorks infrastructure program aimed at supporting housing production, economic development, and job creation.

The municipal garage construction project follows up on the \$62 million Phase One of the Enterprise Block project that was unveiled last year, involving the Enso Flats and Centre 50 Apartments, which features a mix of 113 affordable- and market-rate apartments with a first-floor art gallery, along with the Enterprise Center commercial building that has 52,000 square feet of office space with an unfinished 4,000-square-foot restaurant area. (Space still Available. Contact Jonathan Brahmer at 617-720-8400 for leasing information.) See page 6 for photos from a recent After Hours at Enterprise Main.

## Millions Available for Small Business Loans



South Eastern Economic Development (SEED) Corporation announced recently that during Fiscal Year 2016, it made 69 small business loans totaling \$17 million, and assisting in the creation of 272 new jobs. The loans were made to businesses in the region under all of SEED's loan programs, which range from micro loans up to \$50,000, small loans up to \$200,000, and SBA 504 loans up to \$5.5 million. Since its certification in December 1982, SEED has made \$351 million in loans to 2,012 start-up and expanding small businesses with potential for growth and job creation. These businesses have created 12,346 new jobs. For more information about the SBA 504 Program and other SEED loan programs, please call 508-822-1020 or visit SEED at [www.seedcorp.com](http://www.seedcorp.com).

### Loans Available for Brockton Businesses

The Brockton Micro Loan Program is a partnership between SEED Corporation, the City of Brockton, Metro South Chamber and Brockton 21st Century Corporation, providing Brockton for-profit businesses loans ranging from \$1,000 to \$50,000 for working capital, leasehold improvements, machinery and equipment, furniture and fixtures, inventory, or refinancing of business credit card debt. Loan terms are good for up to 120 months at low fixed interest rates of 5-6%. For more information on the Brockton Micro Loan Program, contact Angela Knight at [aknight@seedcorp.com](mailto:aknight@seedcorp.com), (508) 822-1020 x 312.



## Whitaker Features SHOP.com



This member-led workshop featured Shop.com representative Monica Whitaker, who taught attendees money-savings methods using the website.



## Chamber, City Attend Governor’s Summit



Governor Charlie Baker, Lieutenant Governor Karyn Polito, Housing and Economic Development Secretary Jay Ash and other administration officials met on October 19th for an Economic Development Summit. This event featured breakout sessions on innovation, infrastructure, workforce, housing, and sector strategies and competitiveness. Local leaders assembled to discuss Massachusetts’ economic future.

## Chamber Sponsors Regional Supplier Diversity Session



The Resource Panel featured moderator Bonnie Borch-Rote, Supplier Diversity Office, John Fitzpatrick, Supplier Diversity Office, Pauline Swanson, Small Business Administration, Commissioner Bruce Stebbins, MA Gaming Commission, Ken Messina, MassBiz Networks



The Operational Services Division partnered with the Massachusetts Office of Access and Opportunity and the Massachusetts Office of Business Development. The event featured speed networking with statewide contractors to help small and/or diverse businesses connect.

## SEED Corp Hosts Brockton Lenders Breakfast

Please join Mayor Bill Carpenter, SEED Corporation, the Metro South Chamber of Commerce, Brockton 21st Century Corporation, and the Brockton Redevelopment Authority for the Brockton Lenders Breakfast to discuss targeted loan programs for small businesses in Brockton. It will be held at the Donovan Center on 144 Main Street in Brockton on Thursday, December 8 at 8:50 am.

SEED Corporation has loan funds available specifically for small businesses in the City of Brockton. SEED works with lending institutions in Brockton to inform businesses of available loan programs. SEED's loans programs may assist them in obtaining financing in conjunction with local banks and credit unions or before conventional financing in possible. As branch managers and commercial lenders, you are uniquely qualified to identify customers. For information, Please contact Jessica Mello at (508) 822-1020 x 318 or email [jmello@seedcorp.com](mailto:jmello@seedcorp.com) for registration/information.

## New Space Featured at Main Street Business After Hours



Chamber members view the upstairs office space at Enterprise Main. This open area is ready for tenant fitout.



The view from Enterprise Main's top floor. For leasing information, please see page 5.



Greg Glennon, Eastern Bank, Murray Velstein, Source4, and David Willis, South Shore Bank



Christopher Cooney, Chamber President and CEO, Jonathan Brahmer, Trinity Financial, and Rob May, City of Brockton



James Keefe, Founder and Principal of Trinity Management shares a few words about the Enterprise Main Building



John King, Cirees, Inc, and Brockton Mayor Bill Carpenter



Amy Korim, Brockton Rotary Club, and Bob Wisgirda, Plymouth County Charter Study Commissioner



James Keefe and Brockton Mayor Bill Carpenter

## Architect Visits City to Plot Historic



Robert May, City Planner, Hubert Murray, architect and planner, and Chamber President and CEO Christopher Cooney met in November to discuss an effort to create a Downtown Brockton map featuring sites of historic significance and potential development value

## Brockton Holiday Parade Honors Officer Rosie



Brockton High School Marching Band's holiday marches



James Edgar Award Recipient Officer Rosie Vasquez-Brown with daughter and friend, fellow police escorts, and car provided courtesy of Todd Copeland



Community members recently gathered to build a Brockton parklet for public and recreation use. The project, spearheaded by MassDevelopment TDI Fellow George Durante provides a temporary sidewalk extension that typically occupies parking spaces as a means of creating more community space for people to enjoy. They are used in cities all over the world to promote business activity and create unique spaces in urban environments. The Brockton parklet made its premier in front of Tuxedos by Merian during the downtown Holiday Parade. Look for more parklet events next spring!



Hallamores Clydesdales trotting in the parade in Downtown Brockton

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NW-CN13505915



# More Than 50 Companies Exhibit and Make Connections at Business Expo



Patrick Wendt  
Fisher College



Kevin Brower and Barry A. Reagan  
HarborOne Bank



Robin Howard  
C&C Design Studio



Robin Uraivoli  
Beacon Financial Planning



Albert E. Lawrence III and Ali D'Agostino  
Capital Lease Group



Reiko McNeil and Suzanne Catraio  
Bridgewater Savings Bank



Nicoline Batista and Krystel Love  
Brockton Area Workforce Investment Board



Humberto Santiago and Matthew St. Germaine  
Bank of America



Gene LaPierre and Phil Herzberg  
B.C. Tent & Awning Company, Inc.



Kyle Bentley  
Neponset Restoration, DBA SERVPRO of Milton/Braintree



Josh Narciso and Dianne Cardoza  
Mechanics Cooperative Bank



Berkley Christian and Andrew Hayden  
W.B. Mason



Michael Blondin, Linda Sacchetti, and Cidalia Rodrigues  
Brockton Area Transit Authority



Amanda Lucier and Meredith Kennedy  
Good Samaritan Medical Center



Anne Anders-Celeste  
FUN Enterprises



Jessica Mello  
South Eastern Economic Development (SEED) Corp.



Lynn Smith, Connie Blackler, and Brenda Carrens  
Old Colony Elder Services



Paul Bello, South Shore Vocational Technical High School, and John Ward, Mansfield Bank



Lynn Correia  
ABC Disposal



Lisa Bettencourt  
Residence Inn by Marriott, Boston/Bridgewater



Joanne Schneider, Eastern Bank, and Gail Delgado, Brockton Area ARC

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NWCN13506461



# Recognition for \$65 Million Investment and Over 289 Jobs!



**Baynes Electric Supply, Co., Inc.**  
*West Bridgewater*  
Baynes Electric Supply has invested \$1 million on a new 70,000 sq ft central distribution center located at 321 Manley Street in West Bridgewater. The new facility provides expanded office space, allowing for the addition of 25 new employees. It also contains a state of the art warehousing and logistics operation to service its contractor customers throughout New England and National Account Customers throughout North America. Baynes Electric, a family business founded in 1956, is a leading, independent wholesale distributor of electrical and lighting products. For more information, visit [www.bayneselectric.com](http://www.bayneselectric.com).

**Brewster Ambulance Service**  
*Brockton*

Brewster Ambulance Services has been selected as the new 911-call ambulance provider for the City of Brockton. In order to accommodate the increase in service, Brewster Ambulance has opened two new centers located at 790 West Chestnut Street and 225 North Montello Street, in addition to their existing location at 73 Perkins Avenue. The expansion has been instrumental in the City of Brockton Champion Plan, providing quick transfers from the Stairway to Recovery offices to local Opioid treatment partners. Founded in 1906, Brewster Ambulance is one of New England’s oldest ambulance services. With a total of 15 locations in the state and a combined workforce of 900, it is also the largest, privately owned company of its kind in Massachusetts. For more information, visit [www.brewsterambulance.com](http://www.brewsterambulance.com).



**Burgess Pest Management**  
*West Bridgewater*  
Burgess Pest Management has constructed a new, modern, 7,500 sq ft, 2-story corporate headquarters at 177 South Main Street in West Bridgewater on the site of a formerly condemned home. The new facility allows for the expansion of their landscape services, property management division and air quality line, as well as a new training facility. The project represents an investment of \$1.26 million and has added 8 jobs for a total employment of 49. Burgess Pest Management was founded in 1929 and has since grown to become one of the largest pest and turf management firms in the state. They are currently working on their third corporate acquisition in a two-year time frame. For more information, visit [www.burgesspest.com](http://www.burgesspest.com).

**Central Rock Gym**  
*Randolph*

Central Rock Gym is a new 20,000 sq ft indoor rock climbing center located at 445 High Street in Randolph. The facility contains state of the art expansive climbing walls and cutting edge fitness equipment. They also offer professional yoga classes and various youth programs and summer camps. Central Rock Gym was founded by brothers Joe and Ed Hardy in 2009. They have 7 locations in MA, CT and RI. The Randolph facility represents an investment of \$3 million, retention of 30 employees, and the creation of 30 new part time and full-time positions. Visit Central Rock Gym from 9am -1 pm on Saturday, November 19th and Sunday November 20th for a free trial/demo! For more information, visit [www.centralrock-gym.com](http://www.centralrock-gym.com).



**Old Colony YMCA**  
*Stoughton*  
The old Colony YMCA Striar Campus, located at 445 Central Street in Stoughton, has expanded their facility from 84,000 sq ft to 108,600 sq ft, adding a new 12,000 sq ft Health and Wellness Fitness Center with all new cardio and strength equipment, as well as a 12,600 sq ft indoor youth sports area with new restroom facilities and family changing area. The project represents an investment of \$6 million, the retention of 140 jobs, and the creation of 15 jobs. Old Colony Y serves 31 communities in Southeastern Massachusetts with programs for all ages and abilities, designed to build healthy spirits, minds, and bodies. For more information, visit [www.oldcolonyymca.org](http://www.oldcolonyymca.org).

**PPG Aerospace - Cuming Microwave**  
*Avon*

PPG Aerospace recently acquired Cuming Microwave Corporation located at 264 Bodwell Street in Avon. Cuming Microwave is a global supplier of specialty coatings and materials that absorb microwaves and radio waves, such as radar. The company’s products are used in military aircraft and have applications in end-uses such as electronics, telecommunications, medical and automotive. The company employs about 160 people and operates three manufacturing facilities in Avon. PPG Aerospace is the world’s largest supplier of aircraft windshields, windows and canopies and leading global producer and distributor of aerospace coatings, sealants and packaging and application systems. For more information, visit [www.ppgaerospace.com](http://www.ppgaerospace.com).







**Residence Inn by Marriott – Boston/Bridgewater**  
*Bridgewater*

Claremont Corporation has developed Bridgewater’s first hotel, located at 2020 Pleasant Street along Lake Nippenicket. Residence Inn by Marriott-Bridgewater is a 73,805 square foot hotel featuring 96 spacious studios and one-bedroom suites. Each room contains a fully equipped kitchen, pull out sofa, work area and more. The facility also contains a 24 hour state-of-the-art fitness center, outdoor fire pit, sports court, 650 sq ft event space, complimentary breakfast, wi-fi, evening reception, and shuttle service to local businesses. Also on-site is The Nip, a chic bar, lounge and restaurant, now open to the public. The new hotel has created 25 jobs. For more information, visit [www.marriott.com/wbbw](http://www.marriott.com/wbbw).

**Russell & Pica Funeral Home**  
*West Bridgewater*

The landmark 100 year old Brockton Russell & Pica Funeral Home has expanded into West Bridgewater with a 8,000 sq ft facility located at 441 South Main Street (Route 28). Although West Bridgewater has almost 7,000 residents and two cemeteries, the town did not have a funeral home prior to Russell & Pica’s opening. The new state of the art funeral home consists of a spacious layout that can accommodate a small funeral or a large crowd. It also has a large chapel/viewing area, ample off-street parking and is handicap accessible. For more information, visit [www.russellpicafuneralhome.com](http://www.russellpicafuneralhome.com).



**Santana Restaurant and Function Hall**  
*Brockton*

Santana Restaurant & Function Hall has invested over \$2 million to renovate the former 22,872 sq ft Maple Alleys bowling center, located at 684 Crescent Street in Brockton, into restaurant, bar, and function space. Santana Restaurant specializes in Cape Verdean, American, Spanish and Portuguese cuisine. The function space, which is available for parties, graduations, christenings, birthdays and more, can accommodate up to 350 people. Stop by for live music every Friday night. For more information, visit [www.santanarestaurantandfunctionhall.com](http://www.santanarestaurantandfunctionhall.com).

**Stacy Adams Cultural Arts Building**  
*Brockton*

The Stacy Adams Cultural Arts Building is a 51,000 sq ft, three story building located at 33 Dover Street in Brockton. It houses 85 individual studios ranging in size with tenants representing all facets of the creative economy, including musicians, sound engineers, photographers, painters, dance studios, and more. Also attached is the 1,200 square foot Gallery 33, managed by Brockton Arts, rotating displays of art as well as serving as space for poetry slams, classes and meetings. The Stacy Adams Cultural Arts Building offers free parking, video surveillance, on site security, and a fun, creative atmosphere. The project represents an investment of \$1.3 million and the creation of 6 jobs. For more information, visit [www.stacyadamsclub.com](http://www.stacyadamsclub.com) or [www.brocktonarts.org](http://www.brocktonarts.org).



**Victory Human Services**  
*Brockton*

Victory Human Services has relocated their headquarters from Boston to the 41,850 sq ft Victory Park Executive Suites, located at 1115 West Chestnut Street in Brockton. The project represents an investment of \$2.6 million, retention of 52 jobs and the creation of 14 jobs. Victory Human Services (VHS) is a private non-profit organization, founded in 2000 by a group of health care professionals in the field to mend the disadvantage in the human service area in Massachusetts. They have an additional office in Dorchester. For more information, visit [www.victoryhs.com](http://www.victoryhs.com).

**Whelan Associates LLC, Three Washington Place**  
*Easton*

Three Washington Place is a new 26,600 sq ft, two-story Class A Medical Office Building located off of Route 138 in Easton. Three Washington Place is the third building developed at Washington Place, a 126,000 sq ft master-planned medical office park designed to accommodate the latest medical technologies including MRI, CT Scan, digital x-ray, and ambulatory surgical centers. The project represents an investment of \$11.7 million. Whelan Associates, LLC is a leading provider of strategic real estate services, including advisory, development, leasing, construction, and property management solutions. Whelan Associates recently hired 5 new employees to accommodate their growing portfolio. For more information, visit [www.whelanassociates.com](http://www.whelanassociates.com).



**2016 Economic Impact Award Winners**



Sue Joss (Brockton Neighborhood Health Center), Peter Zampine (Brewster Ambulance), Pat Caramella (OCPC accepting on behalf of PPG Aerospace-Cummings Microwave, Vinnie Marturano (Old Colony YMCA), Ed Hardy (Central Rock Gym), Ted Burgess (Burgess Pest Management), Mikki Baynes-Jackson (Baynes Electric Supply Co., Inc.), Christopher Cooney (Chamber President and CEO)

Sue Joss (Brockton Neighborhood Health Center), Rich Nicholls (Whelan Associates), Albert Senesie (Victory Human Services), Blandina Mendes and Restaurant Owners (Santana), Steve Torrey (Stacy Adams Cultural Arts Building), Mary Waldron (BSU, accepting on behalf of Russell & Pica Funeral Home), Christopher Cooney (Chamber President and CEO), Lisa Bettencourt (Residence Inn by Marriott Boston Bridgewater)





# Bill Morse Receives Charles Fuller Award



William Morse, President of Mutual Bank

At its 103rd Annual Meeting, the Metro South Chamber presented the Charles A. Fuller Chamber Service Award to William Morse, President & CEO of Mutual Bank.

William Morse has served as President of Mutual Bank a \$380 million community bank serving customers through nine branch offices in Southeastern Massachusetts and Cape Cod, since 2006.

Bill was first elected to the Chamber board in 2006, joining the executive committee in 2009 as Vice-Chair of the membership division. He also served as Chair of the Ambassador Team. Bill was elected as Chair of the Chamber Board in 2012. He transitioned to the role of former Chair in 2014 where he served another 2 years.

During his tenure, Bill was instrumental in a number of Chamber programs, including the initiative to raise \$354,000 for the Chamber’s Centennial Innovation Fund.

In the community, Bill is an advisor and former Chair of School on Wheels and former Goddard Health Foundation Board Member. He is also a member of Bankers’ Mutual Resource and is past Chairman of Trustees of Massasoit Community College, as well as past Chairman of the Massasoit Financial Institutions Training program.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

# Chamber Celebrates 103rd Annual Meeting

(continued from page 1)

During the program, Sue Joss reflected on the Chamber’s recent accomplishments, including hosting over 70 programs, growing membership engagement, and recent studies, such as the 65-acre Brockton Fairgrounds study to determine its best and highest use as well as the 32 acre Brockton CSX Railyard study and a Regional Water Supply and Treatment Authority study.

The Chamber also conducted several community familiarization tours with the Massachusetts Office of Business Development in Brockton and the towns of Easton, West Bridgewater, and Avon. During the tours, over 20 businesses that help drive the local economy were highlighted. The Chamber assisted over 95 companies to expand and relocate within the region through consultation, referrals, marketing, and the Chamber’s Regional Site Finder website. Multiple businesses accessed the Brockton Micro Loan program and the Business Assistance Center saw an influx of over 500 people. This activity and project investment totaled more than \$350 million dollars and the creation of over 980 jobs.

The Chamber testified at public hearings for lower commercial tax rates in Brockton and Avon, resulting in more attractive rates to help retain business and spur development.

Finally, The Chamber marketed the Metro South region as an attractive place to visit and do business, promoting the tagline generated through a regional branding process, “When Metro South is Home, Everything is Within Reach.”

Gerry Nadeau, incoming Chair, provided an outlook on future priorities:

“Many of our member businesses have cited that the most pressing issue facing their ability to operate is a well trained workforce. The Chamber has begun to pursue initiatives to close the skills gap, especially in the manufacturing industry. We will work with employers and partners to not only identify jobs, but train incumbent employees and fill jobs with stable, skilled labor. We will also work to create a pipeline of leaders by partnering to create a Young Professionals program and mentorship program. The Chamber will implement a diversity plan to build upon the strength of the community and ensure all voices are represented within the organization. As part of this plan, we will continue to host Supplier Diversity Office series, as well as the Multi-Cultural Business Forum in February. We will also implement a wellness strategy to encourage healthy, happy and productive workers and worksites....”

The Metro South Chamber looks forward to serving the business community as the local business hub in the coming years.

# Chairman of W.B. Mason, Entertainment at Annual Meeting

Photos by Rich Morgan Photography, Video by Brockton Community Access, Sound by Rob Peters Entertainment



Keynote Speaker Steve Greene, Chairman of W.B. Mason, details W.B. Mason’s success.



Susan Joss, Brockton Neighborhood Health Center, outgoing Chair, enjoys a gift with Gerry Nadeau, Rockland Trust, incoming Chair, and Christopher Cooney, Chamber CEO and President.



The Cardinal Spellman High School Cabaret Choir sings the National Anthem and God Bless America at the start of the Annual Meeting.



FUN Enterprises, Inc. provides caricature sketches for expo attendees



A crowd of over 450 business and community leaders attended the Chamber’s 103rd Annual Meeting Luncheon & Business Expo.



Brothers Steve and John Greene share a celebratory embrace.

# Chamber Elects Nelson Fernandes of JJ’s Caffè and Jeni Mather of J.M. Pet Resort to Board of Directors

The Metro South Chamber of Commerce welcomes two new members to its Board of Directors: **Nelson Fernandes, General Manager of JJ’s Caffè, and Jeni Mather, President of J.M. Pet Resort.**

The Metro South Chamber Board of Directors is responsible for helping the Chamber carry out its mission: to best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.

The Board of Directors meets regularly to address policy and issues of economic and community concern. The next Board of Directors meeting will be held on Wednesday, December 21, 12:00 pm at the Metro South Chamber.

Nelson Fernandes is the son of JJ Fernandes, the founder of JJ’S Caffè in Brockton. A veteran of the hotel business, he operates the restaurant with his father, the Owner/Chef.

Jeni Mather began her journey into pet care when, during her time as a Stonehill College student, she trained dogs. After graduating, she balanced two jobs as a trainer and a veterinary technician. She opened J.M. K-9 in 1999 and, in 2011, moved to a larger location and opened as J.M. Pet Resort.



Jeni Mather, J.M. Pet Resort



Nelson Fernandes, JJ’s Caffè



THANK YOU to our 110% Contributors!

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Brightview Canton  
Brockton 21st Century Corporation  
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ECO Recycling Systems, Inc.  
Edwina Martin House / EMH Recovery Inc.  
Electric by Design, LLC  
Elements Therapeutic Massage

Elite Health and Fitness  
Energy Conservation, Inc.  
Evans Machine Company, Inc.  
Farley Funeral Home, Inc.  
Five Guys Burgers and Fries  
Four Points Realty  
Friend S. Weiler  
Fuller Craft Museum  
Fun Enterprises, Inc.  
George's Cafe  
Grace Church  
Grant's Rental  
Graziano Redi-Mix Inc.  
GROW Associates, Inc.  
H.W. Temps, Inc.  
HarborOne Bank  
Healy & Healy, CPA  
Heights Crossing Assisted Living, LLC  
Hilliards Chocolate System  
Holiday Inn Express  
Home Health Resources, Inc.  
Hub Technical Services  
Independence Insurance Agency  
J. Frank Conley, Inc.  
J.K. Olivieri Insurance Agency, Inc.  
J.M. Pet Resort  
Jack Conway & Company, Inc.  
JJ's Caffé  
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Mansfield Bank - Easton  
Maplewood Country Day Camp & Enrichment Center  
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Paramount Rug Company, Inc.  
Pawtucket Red Sox  
Peppercorns Cafe & Catering  
Premium Printer Supplies  
Proteas Consulting  
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Randolph Savings Bank  
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Santander  
Saphire Event Group  
Sharkansky LLP, CPA's  
Sign Design, Inc.  
Signature Healthcare

Simpson Spring Company  
Source4  
South Eastern Economic Development (SEED) Corp.  
South Shore Rehab & Skilled Care Center  
Standard Modern Company, Inc.  
Stonebridge Cafe  
Stonebridge Homes Inc.  
Stoughton Motel  
Sullivan Appraisal/Marlene Ann, Inc.  
Sullivan Tire & Auto Service - Brockton  
Sulmonte & Frenier, LLP  
Super 8 Metro South  
Supreme Enterprises  
T.F. Kinnealey & Co.  
TD Bank  
Teen Challenge New England, Inc.  
The Brockton Rox  
The Charity Guild, Inc.  
The Mattress Maker of New England  
The Ockers Company, Inc.  
Thomas J Curtin, DDS

Timber Lanes, Inc.  
Town of East Bridgewater  
TRACEY Environmental  
Trojan Recycling, Inc. and Transfer Station  
Trufant Real Estate, Inc.  
U.S. Wealth Management  
Vicente's Tropical Grocery  
Victory Human Services  
W.B. Mason Company, Inc.  
Walker-Clay, Inc.  
Walkover Commons Apartments  
Ward Enterprises  
Weiss Sheet Metal  
Westfield Child Center  
Westside Behavioral Health, LLC  
Whelan Associates  
Willwork Inc., Exhibit & Event Services  
Wood Palace Kitchens Inc.  
Woodwards Auto Parts & Spring Shop  
Wright Technology Group  
Wynn & Wynn, P.C.  
Yamato Japanese Steak House

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosoouthchamber.com.



The **Bridgewater Business Association (BBA)** is a non-profit corporation, originally formed in 1984, devoted to the interests of the business community and the people they serve, in the Towns around Bridgewater, MA. They promote unity between towns and the business community and are committed to promoting goodwill among business owners, interacting with Town government, and encouraging growth of member businesses.

The **Stoughton Chamber of Commerce** is hosting their 14th Annual Chamber Holiday Party on Tuesday, December 6 at 5:30 pm. The Portuguese National Club, located at 21 Railroad Ave, Stoughton, will host the event. For more information, please visit stoughtonma.com



The **Norwell Chamber of Commerce** is hosting their Chamber Holiday Party on December 8 at 5:30 pm. at Tsang's Village Cafe, 644 Washington Street, Hanover. Register online at norwellchamberofcommerce.com/events.

The **East Bridgewater Business Association (EBBA)** was founded in 1993 “to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship.” Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** will host a blood drive on Monday, December 12 from 11:00 am to 4:00 pm. The event will take place at Logan Furniture on 1 Kiddle Drive, Avon/Door E/2nd floor. For more information, call Bob Costa at (508) 586-0900. Visit avonindustrialpark.org.

The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development.Visit www.randolphchamberofcommerce.org for more information.



**Prolink Networking Group** is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at D’Agostino Insurance Agency. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at (508) 279-4194 or email craigpina@gmail.com.

The **South Shore Women’s Business Network (SSWBN)** is dedicated to the success of it’s members. From banks to human resource professionals, from insurance providers and attorneys to editors and realtors, you’re bound to find people who share your business concerns. Please visit www.sswbn.com to learn more.











WELCOME *New Members*

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|---|--|---|---|
| <b>Asia One Sushi &amp; Bar</b><br>Mr. Zi Quan Zhang<br>708 Belmont Street<br>Brockton, MA 02301<br>(508) 559-0000<br>www.AsiaOneMa.com<br><i>Asian Restaurant</i>                                      | <b>E Alves Cleaning Service</b><br>Ms. Eduarda Alves<br>1191 Washington Street<br>Stoughton, MA 02072<br>(781) 344-8700<br>www.ealvescleaningservice.com<br><i>Post Construction Cleaning/Janitorial</i> | <b>Lighthouse Strategic Partners</b><br>Mr. Kevin Glynn<br>9 Clayton Road<br>Middleboro, MA 02346<br>(508) 946-2655<br>www.lighthousestrategicpartners.com<br><i>Business Consultants and Coaches</i> | <b>Planet Fitness of Brockton</b><br>Ms. Tracy Waters<br>715 Crescent Street<br>Brockton, MA 02301<br>(508) 510-4936<br>www.planetfitness.com/offers/1549<br><i>Fitness Club</i>                          |
| <b>Cutting Edge Promotional Products</b><br>Ms. Jill St. Martin<br>99 Woodpecker Road<br>Stoughton, MA 02072<br>(781) 344-1596<br>www.cuttingedgepromotionalproducts.com<br><i>Promotional Products</i> | <b>Master Your Card</b><br>Mr. Neil Hare<br>2242 Hall Place, NW<br>Washington DC 20007<br>(202) 393-2935<br>www.masteryourcardusa.org<br><i>Business Support Services</i>                                | <b>MEI Security</b><br>Mr. Vik Solem<br>630 Park Street<br>Stoughton, MA 02072<br>(617) 544-7233<br>meisecurity.com<br><i>Training Consultants</i>  | <b>Lyles and Niles, LLP</b><br>Ms. Tiffanie Ellis-Niles<br>1191 North Main St, Suite 209<br>Randolph, MA 02368<br>(781) 767-7866<br>www.LylesandNilesLaw.com<br><i>Real Estate and Business Attorneys</i> |

To join the Chamber, contact Klete Squires  
(508) 586-0500 x 229, ksquires@metrosouthchamber.com.

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| <b>Mike Holmes Ad Design</b><br><br>363 West Street, Stoughton • (728) 344-4966<br>www.mikeholmesaddesign.com<br>Marketing Communications since 1985. Knowledgeable, accurate, fast, at a reasonable rate. Hire me for your next advertising, design or digital project, you will be glad you did. I enjoy being part of a team with my clients to achieve a successful objective. Email mike@mikeholmesaddesign.com or call (781) 344-4966 for more information. | <b>Pamela Sande &amp; Associates, LLC</b><br><br>100 Independence Drive, Hyannis • (774) 251-3007<br>www.psandeassociates.com<br>Your Business Partner for Total HR Solutions: <ul style="list-style-type: none"><li>• HR Practices and Compliance</li><li>• Employee Communications &amp; Handbooks</li><li>• Compensation &amp; Benefits</li><li>• Recruitment &amp; Onboarding</li><li>• Training &amp; Development</li><li>• HR Strategy &amp; Organizational Development</li></ul> | <b>Solstice Initiative</b><br><br>50 Milk Street • (617) 448-2810<br>www.solstice.us<br>80% of Americans are locked out of the solar market because they cannot install solar on their roof. Solstice Initiative, a local social enterprise, provides "community solar," which allows anyone with an electric bill to subscribe to a community solar garden in their area. There is no roof required, no cost to join, and participants will save 10% on their electric bill. To learn more, visit solstice.us/go-solar or contact Isaac Maze-Rothstein at isaac@solstice.us. | <b>Heartland Payment Services Offered</b><br><br>12 Herbert Street, Everett • (617) 803-3393<br>www.heartlandpaymentsystems.com<br>Heartland Payment Systems is a proud member of the Metro South Chamber. As the chamber's Preferred Payroll Provider, they are pleased to offer fellow chamber members a 10% discount on payroll services when you enroll before December 31, 2016. If you are interested, please contact Bob Sansone at (617) 803-3393 or at robert.sansone@e-hps.com. Heartland is a leading business technology company (A+ BBB rated) that provides payroll services to entrepreneurs of any size. |
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BUSINESS EVENTS *Planner*

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| <b>December 8</b><br><b>Brockton Lender’s Breakfast</b><br>8:30 am - 10:00 am<br><b>The Donovan Center</b><br>144 Main Street, Brockton<br><br>Join SEED Corp, The Metro South Chamber, Brockton 21st Century Corporation, and the Brockton Redevelopment Authority for the Brockton Lenders Breakfast to discuss targeted loan programs for small businesses in Brockton.<br><br><i>Cost: Free to attend</i><br>Register online: metrosouthchamber.com/calendar | <b>December 9</b><br><b>Government Affairs Meeting</b><br>12:00 pm -1:30 pm<br><b>Metro South Chamber of Commerce</b><br>60 School Street, Brockton<br><br>Join us at the Chamber on December 9, 2016 for our next Government Affairs meeting. featuring a presentation on the U.S. Chamber of Commerce’s legislative priorities for 2017.<br><br><i>Cost: \$8 members, \$15 future members</i><br>Register online: metrosouthchamber.com/calendar | <b>December 14</b><br><b>Good Morning Metro South</b><br>7:30 am - 9:00 am<br><b>Concord Foods</b><br>10 Minuteman Way, Brockton<br><br>Join the Metro South Chamber of Commerce for a networking opportunity and a presentation by U.S. Chamber of Commerce Economist J. D. Foster, sponsored by Cambridge Savings.<br><br><i>Cost: \$25 members, \$35 future members</i><br>Register online: metrosouthchamber.com/calendar | <b>IT’S EASY TO REGISTER!</b><br>(508) 586-0500 x 231 ☎<br>(508) 587-1340 🚗<br><b>E-mail: alavoie@metrosouthchamber.com</b><br><b>Online: www.metrosouthchamber.com</b><br><b>Send reservation and payment to:</b><br><b>Metro South Chamber of Commerce</b><br>Sixty School Street<br>Brockton, MA 02301-4087<br><br><b>FIND US</b><br> facebook.com/metrosouthchambercommerce<br> twitter.com/MetroSouth<br> linkedin.com/groups?gid=1830527<br> youtube.com/user/metrosouthchambercom<br> flickr.com/photos/metrosouthchamber<br> issuu.com/metrosouthchamber |
| <b>December 15</b><br><b>Business After Hours</b><br>5:00 pm - 7:00 pm<br><b>Randolph Savings Bank</b><br>129 North Main Street, Randolph<br><br>This event will include networking, food, raffles and more. It is complimentary to attend, but pre-registration is required.<br><br><i>Cost: Free to Attend</i><br>Register online: metrosouthchamber.com/calendar  | <b>January 11</b><br><b>Business After Hours</b><br>5:00 pm - 7:00 pm<br><b>Easton Business Center at the Former North Easton Grammar School</b><br>115 Main Street, North Easton<br><br>This event will include networking, food, raffles and more. It is complimentary to attend, but pre-registration is required.<br><br><i>Cost: Free to Attend</i><br>Register online: metrosouthchamber.com/calendar  | <b>January 18</b><br><b>Good Morning Metro South</b><br>7:30 am - 9:00 am<br><b>The Martin Institute at Stonehill</b><br>320 Washington Street, Easton<br><br>Join the Metro South Chamber of Commerce for a networking opportunity and a delicious meal. Sponsored by Stonehill College.<br><br><i>Cost: \$25 members, \$35 future members</i><br>Register online: metrosouthchamber.com/calendar                            |  |