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METRO SOUTH CHAMBER OF OMMERCE



Leading Businesses Leading Communities



CHAMBER MISSION To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



John Regan, page 2



Christine Smith, page 5



Steve Hall, page 7

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Economic Shift and Casino Gambling

Join us at the next Good Morning Metro South Breakfast on Wednesday, December 12 from 7:30am-9:00am at the Holiday Inn, 195 Westgate Drive, Brockton. The featured speaker is Clyde W. Barrow, Ph.D.,



Business Name

Cindy's Kitchen/

(Sevigny's)

Custom Blends Concord Foods Inc

Back Bay Bagel Company

Brockton Beef & Provision

Brockton Spice Company

Crocetti's Oakdale Packing

(South Shore Meats)

F B Washburn Candy Co.

Fairfield Farm Kitchens

Greyson Confections

International Food Gourmet

Corporation (II Nissen)

Liberty Bakery Kitchen

Maria's Food Products Inc.

M & A Trading Inc.

M & M Seafood Inc.

(Maria's Ravioli)

Melary Food Dist.

Pasta Bene, Inc.

Precision Foods

Super 88

Spence & Co. Ltd.

Montello Baking Co.

Montilio's Baking Co.

Nutramax Products, Inc

Superior Baking Co Inc

Washburn Candy Co.

Ice House Inc, The

Interstate Brands

Italian Kitchen Iessica's Bakerv

Island Oasis

Clyde W. Barrow, Ph.D. is the director of the Center for Policy Analysis at UMass Dartmouth and also heads the New England Gaming

Research Project. Sponsored by: Dr. Barrow is a leading expert on the impact of gaming on

Dr. Clyde W. Barrow

Political Science from Texas A&M and a M.A. and Ph.D.

from the University of California. Dr. Barrow's expert opinion is frequently cited in the media. His research and commentary has been cited in 611 newspaper articles. He has made 127 radio appearances and 84 television appearances, particularly on questions related to state and regional economic development and Massachusetts public policy.

Good Morning Metro South is being sponsored by Bridgewater State College. Bridgewater State College is among the commonwealth's most progressive institutions of higher learning. As the comprehensive public college of Southeastern Massachusetts, Bridgewater State College provides valuable education to students and uses its intel-

lectual, scientific and technological resources to support and advance the economic and cultural life of the region and the state.

Also speaking is Jay O'Brien of the Special Olympics Massachusetts and Rich Morgan of Rich Morgan Photography.

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program. Register by calling Kim at 508.586.0500 x 231. The cost is \$20 for members and \$25 for non-members.





Keynote Speaker Mark Hellendrung President of Narragansett Beer and former President of Nantucket Nectars



Over 450 business professionals attended along with 62 exhibitors

Sponsored By:



-- Continued on Page 5 --



Food Items

Spices/seasonings

Bakery products

Bakery products

Bakery products

Bakery products

Fish & seafood

Seafood

Ravioli

Near East Bakery/ Elie Baking Bakery products

Frozen drink mixes

Supermarket items

Bakery products

Cough drops

Drv mix food

Smoked seafood

Bakery products

Roasts, specialty trays

All natural dressings, marinades

Apple Kits, seasoning product

Various organic entrees, soups

Ice, coal, wood pellets, ice luges

Pasta, fresh meats, cheeses, pastries

Bakery products, wedding cakes

Pasta, gnocchi, sauces, pizza

Ribbon and assorted candy

Asian vegetables, fruits, seafood

Hard candy/ribbon candy

Plastic Lemons and Limes, Candy

Sausage, shaved steak, hamburger

Bagels

Meat

Gowell's Home Made Candy Chocolates, fudge, truffles, nuts

What Do These Businesses Have in Common? They All Call Brockton Home. From Shoe City to... Food City? School City? or HealthCare City?

Brockton has a long proud history. Founded as an agricultural community, it soon found the production of Shoes as its claim to fame. Now, food producers, food processors and food distributors are increasingly making Brockton their home. With its central location, skilled labor, infrastructure and business friendly policies Brockton businesses now produce everything from ribbon candy to smoked salmon. Thousands of food items are made in Brockton and distributed throughout the United States and internationally each day (see partial listing of food businesses to left).

In addition, many new schools can be found in Brockton. From kindergarten to college, Brockton is home to them all. Trinity Catholic Academy opened earlier this year and is a model for Catholic education throughout New England. This twelve million dollar academy joins three new public elementary schools and will soon be joined by two more in 2008. SABIS International School has also recently announced the addition of a Brockton campus to serve the entire Metro South Region. Massasoit Community College, Bridgewater State College, The University of Massachusetts, Eastern Nazarene, and Stonehill College all have a strong presence in the community with



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GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to n discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held at the Chamber Office on Friday, December 14 at



12pm. The featured speaker is John Regan, Vice President of Government Affairs for Associated Industries of Massachusetts (AIM).

John Regan, Vice President of AIM

AIM's mission is to improve the economic climate

of the Commonwealth of Massachusetts by proactively advocating fair and equitable public policy, and by providing relevant, reliable information and excellent services.

As Vice President, Mr. Regan is responsible for overseeing AIM's activities in legislative, regulatory, litigation and ballot initiatives. In addition to overall management, Mr. Regan focuses on specific issues dealing with economic development, tort and product liability reform, unemployment insurance and workers

compensation insurance.

Mr. Regan joined the staff of AIM in December 2000. Prior to AIM, he served as Executive Vice President for Operations at MassDevelopment and also served under Governors Weld and Cellucci as the state's director of the Office of Business Development.

The January Government Affairs Meeting will be held on January 11 and will feature Senator Robert Creedon and State Representative Geraldine Creedon. If you would like to attend either of these meeting, please contact the Chamber at



Christopher Cooney; Chamber President/CEO, Representative Geraldine Creedon, Jon Hurst; President/CEO of the Retailers Association of Massachusetts (RAM), and Scott Sanborn; Sovereign Bank at the Government Affairs meeting held in November.

Brockton's Largest Employers . . .

Company/Business	Employees	Industry
VA Boston Healthcare System	4999	Hospital
City of Brockton	3263	City Government
Brockton Hospital	1813	Hospital
Caritas Good Samaritan	1760	Hospital
Medical Center		1
Old Colony YMCA	1200	Social Service
WB Mason	1200	Business Supplies
Massasoit Community College	1066	Education
BAMSI	1058	Human Services
Bridgewater Goddard Park	381	Hospital
Medical Assocociates		
Enterprise of Brockton	250	Newspaper
Foot Joy Shoes	250	Manufacturing
Phar Merica	250	Pharmacy
Shaw's Supermarkets	250	Grocery Store
US Post Office	250	Post Offices
Bay State Gas Company	240	Utilities
Concord Foods	225	Food Preparation
Brockton Professional Baseball	170	Pro Sports
Brockton Area Transit	167	Transportation
Brockton Visiting Nurses	150	Hospital
Association		
Barbour Corporation	130	Manufacturing
Wal-Mart	100	Department Store
HarborOne Credit Union	100	Finance
Home Depot	100	Home Centers
Lowes	100	Home Centers
Super Stop & Shop	100	Grocery Store
Uno Foods	100	Restaurant
	Provided by: Brockton	21st Century Corporation

Business Issues Breakfast

Human Resource Management

The next Human Resource Management Council (HRMC) meeting will take place on Thursday, December 6 at the Holiday Inn in Brockton.

One of our featured presenters will be Jennifer Magny. Jennifer is a Certified Identity Theft Risk Management Specialist. She gives talks across the country regarding identity theft and helps companies move toward compliance in safeguarding customers and employees personal information.

Identity theft is a huge problem, netting billions annually for thieves and leaving victims with lingering credit problems. Learn about the risks of identity theft in the business world and find out what you need to do to be in compliance with recently passed federal/state laws concerning the use and security of personal information.

Presenting our second segment





Caritas Business After Hours at Moakley Center



Jennifer Magny

Catherine Reuber



Robert Gustafson, President of Crescent Credit Union; John Holiver, President of Caritas; raffle winner Robert Lynch, CPA/PFS of Thevenin, The Moakley Center at Caritas Good Samaritan Medical Center drew more than 75 members. Lynch, Bievenue, LLP; Chamber President Christopher Cooney.





on best practices in of Massachusetts managing day-to-day challenges in HR will be Jane E. Callahan, president and owner of Primary Vision Company and HR Alternatives. Jane Callahan has over 11 years of practical Human Resources management coupled with a degree in Industrial Personnel Psychology and an MBA.

Presenting in conjunction with Jane will be Catherine Reuben, Partner, Robinson & Cole LLP. Catherine received her J.D. from Harvard Law School and her B.A. from Amherst College. Catherine serves as co-chair of the MA Bar Association's Labor and Employment Law Section.

Pre-register for this event by calling 508.586.0500 ext. 231. The cost is \$18 for members and \$28 for non-members. A hot breakfast buffet

is included.

www.metrosouthchamber.com

BOARD OF DIRECTORS	DIRECTORS			
OFFICERS	Pasquale Ciaramella -		Networking at Events	
Chair of the Board	Old Colony Planning Council Jack Conway -Jack Conway & Company, Inc.		is one of the most effective ways	
Reinald G. Ledoux, Jr.			to grow your business!	
Brockton Area Transit Authority	John Costa - B C Tent & Awning Company Loretta DeGrazia - East Coast Petroleum		to grow your busiless:	
President and CEO	Dotun Diyaolu - Pharmacist			
Christopher Cooney	Jeffrey Dukess - Frenette & Dukess, PC	DECEM	BER Calendar	
Metro South Chamber of Commerce	John Holiver - Caritas Good Samaritan	DECEM	BER Calchaar	
Chair-Elect	Medical Center	5	Ambassador Meeting	0.00
H. Scott Sanborn	Brenda Hunter - Shaw's Supermarkets, Inc.			8:00 am
Sovereign Bank	Susan Joss -	5	Executive Committee	3:00 pm
Treasurer	Brockton Neighborhood Health Center	6	Human Resource Management Council	8:00 am
Gary R. Oman	Stephen McDuffy - Holmes-McDuffy Florists	-	Holiday Inn, 195 Westgate Drive, Brockton	0.00 am
Gary R. Oman, P.C.	Dana Mohler-Faria -	12	Good Morning Metro South	7:45 am
Vice Chair Community Affairs	Bridgewater State College		Holiday Inn, 195 Westgate Drive, Brockton	7.45 am
Rick Colon Verizon	William Morse - Mutual Bank	14	Government Affairs	12:00 pm
	Basan Nembirkow - Brockton Public Schools		Speaker: John Regan, Associated Industries of Mass	12.00 pm
Vice Chair Economic Development	David Orloff - Sharkansky & Co., LLP, CPA's	19	Board Meeting	12.00
Robert Kenworthy Bank of America	Andrea Papadopoulos - Arista Associates, Inc.		0	12:00 pm
	Lester Schindel - New England Sinai Hospital			
Vice Chair Government Affairs	Larry Siskind -			
Christine Karavites Proteas Customized Consulting	Siskind and Siskind Attorneys at Law	Coming Up		
	Lydie Ultimo - TERI	January		
Vice Chair Membership Development Daniel Trout	John Vlaco - Brophy & Phillips Co., Inc.	9	Ambassador Meeting	8:00 am
The Community Bank	Charles Wall - Massasoit Community College	10	Ŭ	0.00
	Patricia Williams - HarborOne Credit Union	10	SEED Workshop	8:30 am
Immediate Past Chair Stephen Hall		11	Government Affairs	12:00 pm
National Grid				
		15	Executive Committee	3:00 pm
CHAMBER STAFF		1/		7:45 am
508-586-0500 Front Desk x 221		16	Good Morning Metro South <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7. 4 3 aiil
Christopher Cooney	Kerry Sullivan		1011011 111, 133 VVESIGUE DI 10C, DI OCNON	
President and CEO x 223	Finance x 230	23	SBA Express Lenders Seminar	10:00 am
		24	Cash Flow Seminar with Joe Kameese	9:30 am
Kim Bewsher	Alison van Dam	21	cush riow benintar with joe Rameese	2.50 alli

Lisa Keene Membership x 225

Program Director x 231

MFTRC SOUTI ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce Sixty School Street, Brockton, MA 02301-4087 tel: 508 586-0500/fax: 508 587-1340 info@metrosouthchamber.com www.metrosouthchamber.com

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Communications x 222

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photogrpahy by Rich Morgan www.richmorganphotography.com

Save the date **February**

25

30

New Member Orientation

Board Meeting

6	Ambassador's Meeting	8:00 am
	Good Morning Metro South Holiday Inn, 195 Westgate Drive, Brockton	7:45 am
15	Government Affairs	12:00 pm
27	Human Resource Management Council	8:00 am

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

Photo and print production by Mark Mahoney, The Enterprise

8:00 am

12:00 pm

GOODNews

Celebrate the great things going on!

Gesualdo: Bridgewater Savings New VP Joseph Gesualdo has joined Bridgewater Savings' Raynham and Bridgewater branch offices as Vice President and Commercial Loan Officer.



Mr. Gesualdo has over 20 years of experience in the banking industry. Prior to joining Bridgewater Savings, Mr. Gesualdo was a Vice President and

Joseph Gesualdo

a vice President and Relationship Manager at Sovereign Bank in New Bedford, Massachusetts.

Mr. Gesualdo received a Bachelor of Arts degree from Bloomfield College in 1975, and holds certificates from the Mortgage Lending School, the Commercial Lending School, and the Massachusetts School for Financial Studies.

Fuller Craft Bazaar and Networking

On December 12, from 6-8pm, a private Contemporary Studio Members reception will be held. The Contemporary Studio Members is a group of young professionals who support the museum through a mix of social events centered on the museum's new exhibitions. The catered event will feature a fashion show with musical entertainment and an opportunity to purchase items at a discount. The night will culminate with a dessert and champagne reception. This special event is free but reservations are required. Contact Nicki Meade Draves at (508) 588-6000 ext. 123 or at devassoc@fullercraft.org for reservations and tickets.

Jack Conway Receives Award

The Scituate Chamber of Commerce awarded Jack Conway, founder and chairman of Jack Conway and Co., the Chick Gates 2007 Excellence in Business Award for Lifetime Achievement at their annual dinner meeting at the Barker Tavern in Scituate.

The award, named in honor of Chick Gates of Gates Clothing in North Scituate, pays tribute to Jack Conway's long-term business success and leadership. He was



one of four receiving the award that night.

A resident and ardent supporter of the town of Scituate, Conway was the president of the Scituate

Chamber in 1980, and was

recognized as Citizen of

Jack Conway

the Year in 1991.

Jack Conway Co. is celebrating its 51st Anniversary as the largest independently owned real estate company in Massachusetts. The firm has 43 sales offices from Boston to Cape Cod, plus it operates its own mortgage company, Conway Financial Services.

Webster Bank Holiday Food Drive

There is still time to participate in Webster Bank's holiday food drive! The six-week food drive benefiting local food pantries goes until December 10. Webster employees and customers are encouraged to fill a bag with nonperishable food and drop it off at any of the 29 Webster branches located in Rhode Island and southeastern Massachusetts.

"Our local food banks and pantries work very hard to put food on the table for tens of thousands of hungry people in our community, and every year the demand for their services goes up," said Robert Twomey, president of Webster Bank's Massachusetts/Rhode Island region. "Through their participation in Webster's annual food drive, our community-minded employees and customers have found a way to help their neighbors in need."

Donations made at Webster branches will benefit various organizations in Fall River, New Bedford, Mattapoisett, Dartmouth, Easton, Brockton, Taunton, Mansfield, Stoughton, Attleboro, Seekonk and Rhode Island.

American Red Cross Seeks Volunteers

The American Red Cross of Massachusetts Bay is seeking weekend volunteer CPR instructors. Current CPR certification is required. For more information on becoming an instructor, call 508-586-4790, ext 119. They are also seeking volunteers for their Disaster Services Division. All training is provided. Contact Mike Chaplain at 508-586-4790, ext 108 for more information.

Watson Joins Rockland Trust

Michael E. Nickley, Senior Vice President Rockland Trust's Residential Mortgage Division, announces the appointment of Jennifer Watson as Vice President and Regional Sales Manager, Residential Mortgage Division. In this position, Ms. Watson will manage Mortgage Sales for the south coast area, including Bristol, Plymouth and Barnstable counties and Rhode Island. Ms. Watson will work out of the New Bedford Commercial Lending Center. Ms. Watson has over twenty-five

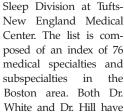
years experience in the mortgage industry. Prior to joining Rockland Trust, Ms. Watson was Sales Manager for Countrywide Home Loans in Dartmouth, Massachusetts. Prior to

Jennifer Watson

that, she worked for Wells Fargo Mortgage Company

"Best Doctors" at New England Sinai

Alexander C. White, MD, Chief of Pulmonary Medicine at New England Sinai Hospital and Nicholas S. Hill, MD, Director of Sinai's Outpatient Pulmonary Rehabilitation Program, were among the pulmonary and critical care physicians named to the 2007-2008 Best Doctors in Boston, published in the November issue of Boston Magazine. Dr. Hill is also the Chief of Pulmonary, Critical Care and



been among the top pulmonary/critical care physicians in prior year listings. Dr. Nicholas S. Hill has been elected by his peers for inclusion in Best Doctors in the last five consecutive reviews (1998 to 2008) and Dr.

Alexander White has

been elected by his peers for inclusion in the last two consecutive reviews (2005-2008). The list of top-ranked doctors was created by the Boston-based company Best Doctors (bestdoctors.com), founded in 1989 by Harvard Medical School-affiliated physicians.

Brockton High Holiday Concert

December 18 and 19: Brockton High School Holiday Concert, 7:30 p.m., BHS Auditorium. Tickets are \$4 and can be purchased at BHS main office located at 470 Forest Ave, Brockton and at the BAMSI Administrative offices on 10 Christy's Drive, Brockton. The concert will feature wellknown holiday classics preformed by over 400 talented student musicians and choral groups. Wednesday's night performance hosted by BAMSI will benefit the Conway Children's Advocacy Center. Tickets are available to the public on a first come first served basis. For additional information, call the BHS Music Department at (508) 580-7656 or BAMSI at (508) 580-8700

Columbia Electric New Hire: Purcell

Columbia Electric Supply Inc., the region's leading wholesale electrical supply distributor since 1932, announces that Bob Purcell of Quincy has joined the company as Manager of its recently opened South Boston branch, located at 474 Dorchester Avenue in South Boston.

In this role, Purcell, who has more than 30 years experience in the electrical, technical recruitment and electronics industries, primarily in management, will oversee all operations of Columbia Electric's new Boston branch. Since 1932, Columbia Electric has been a leading wholesale electrical supply distributor for southeastern Massachusetts. For more information, visit www.columbiaelec tric.com

Children's Museum : Mardi Gras

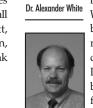
On Saturday, February 9th, help support Brockton Day Nursery and the Children's Museum in Easton by assisting with the annual Mardi Gras Madness celebration! This event needs lots of planning committee volunteers, and folks to work the day and evening of the event. An evening filled with food stations, music, entertainment, raffles and auctions, Cajun cooking demos, beads, dancing, contests and so much more serves to benefit local educational programs for children.

Located at the Shaw's Conference Center in Brockton, MA, tickets cost \$60 per person and recommended dress is casual and fun.

Please contact the Children's Museum in Easton at (508) 230-3789 or Brockton Day Nursery at (508) 588-2700 to make donations or sponsorships, or if you would like to volunteer with this exciting event

Smith Receives Woolfson Award

New England Sinai Hospital nurse Christine Smith, RN, has been presented with the \$500 Woolfson 2007 Making a Difference Award. She was honored for her dedication to patients and her warm and compassionate manner. Smith has been with Sinai since 2000 and is a resident of Brockton, MA.



Dr. Nicholas Hill

Chamber to Hold SEED Meeting

The South Eastern Economic Development (SEED) Corporation and Rockland Trust Community

Development, LLC will hold two basic business workshops aimed at assisting potential and exist-

ing entrepreneurs. The free workshops are being held at the Metro South Chamber of Commerce, 60 School Street, Brockton on Thursday, January 10.

The first of these workshops entitled "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" will be held from 9 a.m. to Noon, and the second

... From Shoe City Continued From Page 1 -

the addition of a new facility to house an Education Collaborative well on its way.

Health care is Brockton's leading industry and accounts for its highest employment by sector. The new eighteen million dollar Neighborhood Health Center opened last week and joins Brockton Hospital, Caritas Good Samaritan Hospital, Bridgewater Goddard Medical Center, The VA Hospital and nearby New England Sinai Hospital to make the city and region a destination for exceptional workshop entitled "Understanding the Purpose of Financial Statements and How They Can Help

> Determine the Health of Your Business" will be held from 1- 4 p.m. Registration begins at 8:30 a.m. Breakfast

and lunch will be provided free of charge to attendees.

Contact Tamarah Barao at 508-822-1020 by Thursday, January 3rd for registration and directions. SEED Corporation holds this workshop series on a monthly basis throughout the region. For information on future sessions, please contact SEED at 508-822-1020 or visit their website at www.seedcorp.com.

medical care.

CORPORATION

Brockton's diversified industry base and strong commitment to education and workforce development position it for continued success. With desalinated water beginning to flow in the spring of 2008 and transit oriented development continuing to transform the neighborhoods around Brockton's three rail stations the future has never looked brighter, even when Shoe's in Brockton were the talk of the town.

Chamber Participates In Rail Tour



State Representative Tony Cabral and Chamber President Christopher Cooney at the recent tour of the Stoughton option for rail expansion to New Bedford and Fall River. The tour, along with two others reviewing the Attleboro and Middleborough rail options were coordinated by Kristina Egan, South Coast Rail Manager for the Massachusetts Executive Office of Transportation.

Sponsored by:

Do You Have an HR Question?

BlueCross BlueShield of Massachusets *Try the Human Resource Hotline* Does your business have Human Resource questions? Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field.

Simply e-mail your questions to the HR hotline at hrhotline@metrosouthchamber.com or log onto www.metrosouthchamber.com.

For more information contact The Chamber at 508.586.0500 x 231.

The Making a Difference Award was established in 1998. The award is presented twice a year, in November and in May, to recognize a nurse or nursing assistant who



life of a patient or family. Smith is a graduate of Massasoit Community College and credits her colleagues on Wing 1C at Sinai "for helping me to become

has made a difference in the

Christine Smith

______ the nurse I am today, and reserves special thanks for her supervisor Nurse Manager Emily Monteagudo and colleague Eleanor Andrews, RN.

Rockland Trust New Hire: Dennehy

Deidre Dennehy, CFA, has been appointed Vice President and Portfolio Manager at Rockland Trust. In this role, Ms. Dennehy will be responsible for managing client portfolios, performing securities research and setting investment policy.

Prior to joining Rockland Trust, Deidre was a Senior Research Analyst with Wood



MacKenzie, where she researched and analyzed the financial and business strategies of global pharmaceutical and biotech companies. Previously, Ms. Dennehy was an Assistant

Deidre Dennehy

Vice President with Appleton Partners, where

she managed investment portfolios for high net worth individuals, and performed equity research. Deidre holds a B.S. in Psychology from Duke University. She is a CFA charter holder and member of the CFA Institute and Boston Security Analyst Society.

Photos With Santa

The Community Bank is hosting Photos with Santa! Stop in for some holiday cheer and bring your children for a free instant photo with Jolly Old Saint Nick! (You are welcome to bring cameras). Santa will be visiting The Community Bank branches on the following dates:

Friday, December 7th, 3-4 pm, 110 Main Street, Bridgewater

Saturday, December 8th, 9:30 -10:30 am 1265 Belmont Street, Brockton

Jubilate Chorale Concert

Sunday, December 9: 3:00 p.m. Jubilate Chorale presents their winter concert "A Christmas Message" featuring traditional holiday favorites in new musical settings to delight and reflect the season of hope and love. Location: Christ Congregational Church, 1350 Pleasant Street, Brockton. Advance ticket prices; \$20 for adults and \$15 for seniors and students. Call 508.427.6640. Add tickets at the door are \$22. Plan to join us!

Be a Santa to a Senior

December 10 and 11: Home Instead Senior Care "Be a Santa to a Senior." The general public is invited to come and help in citywide gift wrapping parties. Come down to Knights of Columbus, 254 Hancock Street in Abington, MA. December 10: 10am-2pm. December 11: 5pm-9pm.

December 13-18: Delivery of gifts to seniors in the community.

If you or someone you know is interested in volunteering to help with our giftwrapping, please contact Home Instead Senior Care at (781) 447-8999.

Rockand Trust Donates to SNEEF

Rockland Trust, through its wholly owned community development subsidiary Rockland Trust Community Development Corporation II, has donated \$15,000.00 to the University of Massachusetts Advanced Technology and Manufacturing Center (ATMC) in Fall River to sponsor the Southern New England Entrepreneurs Forum (SNEEF), it was announced today. Under the auspices of the ATMC, SNEEF is an organization dedicated to providing technology-oriented businesses with education, counseling and networking opportunities to help



Michael Savage, VP, New Markets Tax Credit Coordinator Rockland Trust, John Clark, First Vice President, Commercial Banking, Rockland Trust and John Miller, Acting Chairperson, SNEEF

grow their businesses and meet the challenges of raising venture capital. Rockland Trust's financial counseling investment is made as part of its New Markets Tax Credit Program (NMTC) and will sponsor a series of five venture capital programs to be held at the ATMC in 2007-2008.

SEND YOUR GOOD NEWS TO: avandam@metrosouthchamber.com

Ten Honored for Recent Investment in Metro South



X&O Restaurant - located at 217 Washington Street in Stoughton is a family-run restaurant bringing big-city style and savory Greek, Italian and American cuisine South of Boston. X&O European Trattoria opened in 1999 in downtown Quincy. This marked the realization of a longtime concept for a restaurant with European flavor on the South Shore. After serving Quincy for nearly a decade, the Gregoriadas family invested over 2 million dollars to bring its renowned European flair to Stoughton. A distinct metropolitan motif is found everywhere, from artistic light fixtures hanging from the ceiling to the fully stocked bar that runs the length of the restaurant. At X&O European Trattoria, you can relax, sip a glass of wine or a frothy cappuccino and enjoy an authentic, generously portioned entrée.



Brockton Neighborhood Health Center, Brockton

Brockton Neighborhood Health Center - located at 63 Main Street in Brockton, is a non-profit, multicultural, community health center with 150 employees. Incorporated in 1992 Brockton Neighborhood Health Center began providing services in 1994 in a mobile medical van operating out of a church parking lot. Since then, the center has grown rapidly to provide desperately needed services to low-income and marginalized populations in the greater Brockton area. In an effort to meet the health care needs of the community, the 17 million dollar Brockton Neighborhood Health Center opened on November 5, 2007. This new facility, encompassing 58,000 square feet, doubles the health center's

capacity to serve low-income, diverse, medically underserved patients in Brockton and surrounding communities. Brockton Neigh-borhood Health Center serves an extremely diverse patient population including Brazilian, Cape Verdean, Haitian, Latino, Portuguese, African American, and Caucasians, 70 % of whom live in poverty.



Compass Medical, East Bridgewater

Compass Medical, P.C. - Compass Medical, P.C. is located at 1 Compass Way on Route 18 in East Bridgewater. The 70,000 square foot Southeast Medical Center (SMC) officially opened for business on July 30, 2007, and represents an investment of over 7 million dollars. Compass Medical P.C. offers fully-integrated, quality medical care with easy access to comprehensive primary and specialty care, as well as testing services, including laboratory and comprehensive digital radiology services including X-Ray, 64 Slice CT Scan, Bone Densitometry, Digital Mammography, Ultrasound, and MRI.



Office 24, Brockton

Office 24 - developed by Juliano Enterprises, a real estate development and contracting company founded in 1989. Juliano Enterprises acquires, builds and manages residential, retail and commercial real estate. JEI has developed more than 575 thousand square feet of property worth over 80 million dollars throughout the South Shore of Massachusetts. Their most recent project features one 20,365 square foot building and one 12,000 square foot building located at 1324 Belmont Street in Brockton. Office 24 is professionally managed, premier office space boasting generous amenities.

Stylish conference rooms, IKEA kitchenettes and beautifully landscaped green spaces are all contained in this new commercial development.



Stonehill College, Easton

Stonehill College - founded in 1948 by the Congregation of Holy Cross whose members established the University of Notre Dame (1842) is located at 320 Washington Street in North Easton recently completed a 2,400 seat stadium which is one of the premier athletic facilities in the Northeast 10-Conference. This 4 million dollar investment, named W.B. Mason Stadium at Stonehill College, also has a 400-meter, eight-lane track, artificial turf, specialty areas for track and field events, and lighting for evening use. The football, field hockey and women's lacrosse teams will play their games there. Stonehill athletics comprises 14 sports, 20 varsity teams and over 400 student-athletes.



Brockton Housing Authority, Brockton

Brockton Housing Authority - In 1999, Pleasant Prospect was a landscape of dilapidated, boarded up buildings, not one new single-family home had been built here in over 50 years. But by the end of 2006, the BHA and its partners had transformed Pleasant Prospect into a neighborhood in the truest sense of the word. First, building a core neighborhood of 17 homes established the Pleasant Prospect renaissance. BHA added nine new homes in 2006 Partnerships with Brockton YouthBuild, South Shore Habitat For Humanity and the Brockton Interfaith Community enabled five new homes Private developers built 19 homes, including three condominiums in

2006. By early 2007, a total of 50 affordable homes, fronted by freshly paved streets and new sidewalks, have replaced blight. Pleasant Prospect is back to life; a vital part of Brockton.



Copeland Toyota, Brockton

Copeland Toyota - Copeland Toyota Scion, recently expanded its dealership more than five times its original size, making it New England's largest Toyota Scion facility. Copeland Toyota recently invested more than 7 million dollars transforming a new Brockton location from a 16,000 square foot cinderblock warehouse to an 86,000 square foot show place. Copeland Toyota has made Brockton its home for over 35 years. Its newest location has filled a void in an area targeted for economic development and has provided additional jobs for the region. Their original location at 1554 Main Street remains in service as the Copeland Pre-Owned Auto Discount Center offering all makes and models. Toyota Motor Corporation has recently honored Copeland Toyota with its "President's Award" for excellence.



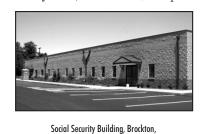
Trinity Catholic Academy, Brockton

Trinity Catholic Academy Brockton Brockton's Catholic schools are one of the first regions to implement the Archdiocese of Boston's 2010 Initiative. The Brockton plan created one school system located on two campuses with the addition of Pre-K classes. This model will be implemented at Catholic schools throughout the state. The two buildings were gutted in a 14 million dollar project that included all new technical systems, windows and interior walls. The lower campus is located at a newly upgraded and expanded St. Edward's, serving Pre K-Grade 3. The upper campus is located at a newly renovated St. Colman School and serves Grades 4-8.



Shelby Plaza, Halifax

Shelby Plaza - is a new commercial development located at the intersection of Routes 106 and 58 in Halifax (284 Monponsett Street) near the Walmart Plaza. The plaza is owned by Joe and Tina Tonello, also owners of Harmony Liquors, a fixture in Halifax since 1996. The Plaza boasts over 22,000 square feet of retail and office space on four acres of land. Shelby Plaza represents an investment of over 3.5 million dollars. The Tonello's recently relocated Harmony Liquors and their eight employees into the new plaza. Joe Tonello, an automobile enthusiast, named the plaza after the Ford Shelby, a version of the Mustang. Christy Place, LLC. - is a 13,500 square

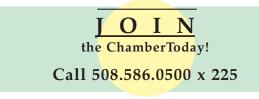


foot building located on over six acres of land at 30 Christy Drive in Brockton. The building's primary tenant is the U.S. Government, specifically, the Social Security Administration. The Social Security Administration has 25 full-time employees that service over 35,000 customers annually at the Brockton location. The Managing Partners/ Owners of Christy Place are Robert Clark and Robert Susi who have invested over 3.5 million dollars in the project. The two have been developing properties in New England for the past four years. The second phase of this project has been permitted and will house a twostory, 30,000 square foot office building conveniently located off Route 24 at Exit 18 in Brockton.

Economic Impact Award Recipients



Clockwise from bottom right: Joe and Lisa Tonello, Shelby Plaza; Mary Waldron, Brockton 21st Century Corporation, accepting on behalf of Trinity Academy; Alan MacLoud, Christy's Place, LLC; Nancy Stack-Savoie, City of Brockton, accepting on behalf of Stonehill College; Christopher Cooney, Chamber President/CEO; Manos Gregoriades, X&O Restaurant; Mike Juliano, Juliano Enterprises, accepting on behalf of Office 24; Compass Medical; Donna Daley, City of Brockton, accepting on behalf of Copeland Toyota; Richard Sergi, Brockton Housing Authority; Sue Joss, Brockton Neighborhood Health Center.



Hall Receives Charles A. Fuller Award

Hall



Annual Meeting, the Metro South Chamber of Commerce presented the **Charles A. Fuller Chamber Service Award** to Stephen T. Hall of National Grid.

At its 94th

Mr. Stephen T. Hall, Regional Vice President, National Grid

began his career in electricity with

Steve

Maine Public Service in 1978, joining Eastern utilities in 1981. He now serves as regional vice president with National Grid, servicing over 500,000 customers in 49 cities and towns, including Brockton and the surrounding communities.

Steve joined the Chamber Board in 1998. Since then, he has held numerous leadership positions including Vice-Chair of Govern-ment Affairs, Chair-Elect and Chairman of the Board. In addition to his chamber involvement, Steve has served as chair of the United Way of Greater Plymouth County and on the Board of the 21st Century Corporation as well as numerous other community betterment organizations.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

Special Thanks To Our Sponsors . . .

The Chamber wishes to thank the following companies for their generous donations to benefit the Chamber's Education Foundation:

- Narragansett Beer Shaw's Supermarkets Healing Touch •
- The Brockton 21st Century Corporation Easton Country Club •
- PROTEAS Customized
 Clarion Nantasket Beach Resort & Spa
- Crystal Cleaners Good Days Restaurant• Old Colony YMCA •
- Gowell's Candy
 Mohegan Sun Resort & Casino
 Stoneforge
 - Carousel Family Fun Center Hilliard's House of Candy •
 - Shaw's Supermarkets Atlantic Beach Casino Resort •

The Chamber would also like to thank the following for all their hard work and support during the 94th Annual Meeting:

Grand Sponsor: HarborOne Credit Union; Contributing Sponsors: Mansfield Bank, Blue Cross Blue Shield of MA,Steve McDuffy, Holmes-McDuffy Florist; Mark Hellendrung, Narragansett Brewing Company; Ray Ledoux, Brockton Area

Transit Authority; Linda Bean; Conference Center at Massasoit; Sgt. Daniel M. Clark, "The Singing Trooper"; Mark Linde & Mike Tremblay, Brockton Community Access; John Costa, BC Tent & Awning; Rob Peters Entertainment; Rich Morgan Photography; Christine Karavites, Proteas Consulting; Steve Damon and Jim Silverman, Jack Conway & Company; Bob Wisgirda, WBET 1460 AM; Anne Beauregard, Brockton Library Foundation; Bob Tufts, SET Associates; Marilyn Lynt, Old Colony Elderly Services; Kim Pelland and Marilyn Hughes, Brockton Area Transit Authority.

MEMBER-LEDWorkshop

Cash Flow - Life Blood of Your Company

Thursday, January 24, 2008 9:30am - 11:30 am at the Chamber of Commerce Office 60 School Street, Brockton

This workshop is intended to assist new business owners by helping to understand and utilize the cash flow system.

The presenter is Joseph Kameese. Mr. Kameese is the owner and founder of the management consulting firm American Business Connections. He has been operating for thirty years in the consulting field, helping small business to grow through the use of financial and accounting models.

To register please call the Chamber at 508-586-0500 x231 by January 11.

Over Sixty Companies Exhibit at Annual Meeting EXPO



Keven Berge, 6 Foot 3 Design



Christy Kendrick,



Dan Daley, ACS Services, Inc.



Jay Ramsdell, Rhona Dias, John Costa, B C Tent & Awning Company, Inc,



Quinn C. Curtin, Frank Micciantuono, Joshua Smith, Comcast



Courtney Tilton, Noel Barbosa, The Community Bank



Acme Glass

Jeanne Drake, Mark Ofstein, Costco



Richard Sasso, Sheldon Cooper, Home Instead Senior Care



Sonya Coulstring, Adrienne Burt, **IKEA Stoughton**



Erica Shaughnessy, Makeovers Salon & Spa



Norman Hayes, Susan Cunniff, David Petreault, Mansfield Bank



Irene Donaghue, Massasoit Community College



Eric Goldstein, Boston Medical Center HealthNet Plan



Marilyn Lynt, Lucille Dallaire, Old Colony Elderly Services, Inc.



Michael Perreult, P.M.P. Associates, LLC



Sean-Patrick MacDonald, Sherwin Williams

Richard Welton,

United Way



Christine DiMestico, Reilly O'Neale, Sign Design



Mike Jones, Extra Space Storage



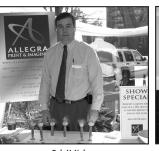
James Zuis, Darlene Madera, New England Sinai Hospital

Robert Kaseta, Margie McNally,

Illuminated Interiors



Jay O'Brien, Klete Squires, Special Olympics



Bob McNulty, Allegra Print & Imaging



Tim Chapin, Philip Hamric, Timber Lanes, Inc.



Jessica Fox, Robert Kenworthy, Lucila Velasques, Bank of America

Chair of

the Board

Reinald G. Ledoux, Jr.

Brockton Transit Authority

.

Treasurer

Chamber Elects Two New Board Members

At its 94th Annual Meeting the Metro South Chamber of Commerce welcomed two new members to its Board of Directors. Ray Ledoux of Brockton Area Transit. and Chair of the

Board of Directors, introduced Brenda Hunter of Shaw's Supermar-kets, Inc., and Lydie Ultimo of The Education Resouces Institute (TERI) to the Metro South Chamber

In their new role as directors, they will be responsible for helping the Chamber carry out its mission: to serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South



Lydie Ultimo,

TERI

Brenda Hunter, Shaw's Supermarkets, Inc.

of Directors are elected from and by members of the Metro South Chamber of Commerce. The Cham-

region. The 30

member Board

ber's Board of

Directors meets regularly to address policy and issues of economic and community concern.

The next Board of Directors meeting will be held on December 19 at the Metro South Chamber of Commerce located at Sixty School Street in Brockton.

For more information on joining the Chamber contact Lisa Keene at 508.586.0500 x 225.

Chamber Honors Outgoing Board Members



Linda Faria Braun, Adult Learning Center, Gerard Nadeau, Rockland Trust and Kelly Carney Kelly, Raynham Taunton Greyhound Park receive awards of recognition for their service as Chamber Board members from Christopher Cooney (right), Chamber President/CEO.

Post Your Jobs on the Web for Free

With the click of a button, area employers can now post their job openings for free with CareerWorks, the Massachusetts One-Stop Career Center serving the Brockton area.

A new form on CareerWorks' web site, at www.careerworks.org, allows employers the convenience of posting job openings online.

Employers can find the form on the home page of CareerWorks' Web site and on the Employer Opportunities page. Simple click on "Online Job Order Form," complete the form and click on the "Submit Job Posting" button.

Employers who prefer to down-

load the job posting from the web site and return it to CareerWorks by email or fax may continue to do so.

Job postings submitted online or by email or fax are posted with the Massachusetts One Stop Employment System and America's Job Bank, making them accessible to thousands of job seekers.

"Our new online posting service gives employers efficiency, convenience and immediate access to job seekers," said CareerWorks Director Kim McLaughlin.

For more info go to

www.careerworks.org

2008 Executive Board Members

President and CEO



Christopher Cooney Metro South Chamber of Commerce

> Vice Chair **Community Affairs**



Rick Color

Verizon

Vice Chair

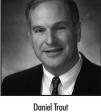
Membership Development

Gary R. Oman Gary R. Oman, P.C.

Vice Chair **Government Affairs**



Christine Karavites Proteas Customized Consulting



The Community Bank

Stephen Hall National Grid

Abington and Canton - Most Tech Friendly

2007 Rank	Community	2006 Rank
1	Abington	11
2	North Andover	171
3	Uxbridge	42
4	Grafton	13
5	Canton	129
6	Walpole	169
7	Medway	51
8	Athol	71
9	Shrewsbury	87
10	Douglas	31

Two Metro South Communities ranked among the most technology friendly in Massachusetts. Abington and Canton have adopted permitting and policies that are designed to attract technology based companies. The rankings are determined by the Massachusetts High Technology Council. The Chamber applauds these communities and their leadership in this important industry sector. To learn more, visit www.masstrack.org

Chamber Participates in Arts & Culture Tour



Alison van Dam, Communications Coordinator at the Metro South Chamber of Commerce recently joined representatives from the Fuller Craft Museum on a tour of the Berkshires in order to gain insight into the creative economy and its potential for economic development. Pictured: Alex Rysman, President, Romm & Co.;Gretchen Keyworth, Executive Director, Fuller Craft Museum, Alison van Dam, Communications; Chamber of Commerce, and Miguel Rodriguez, Chief Development Officer, Fuller Craft

Chair-Elect

9



Scott Sanborn Sovereign Bank

Vice Chair **Economic Development**



Robert Kenworthy Bank of America

Immediate Past Chair

Region's Best Businesses Celebrate Over 20 Years of Chamber Membership

Colonial Maintenance Contractors

1460 WXBR Radio Bank of America **Barbour** Corporation Bay Copy Bay State Gas Company Bearce Insurance Agency, Inc. Benoit & Associates, LLC Bobs Auto Body Bridgewater State College Brockton Area Association for **Retarded** Citizens Brockton Area Workforce Investment Board Brockton Fair Brockton Hospital Brockton Visiting Nurse Association Butler Built Pavements, Inc. Campanelli Companies Cape Cod Cafe, Inc. Capeway Aluminum & Vinyl, Inc. Caritas Good Samaritan Medical Center Caritas Good Samaritan Occupational Health Services Central Stores, Inc. TV & Appliances

Chatham West Appartment Christo's, Inc. Citizens Bank of Massachusetts

Colony House Skilled Nursing and Rehabilitation Ctr Comcast Copeland Toyota Corcoran Management Company Crescent Credit Union Cushman Insurance Dahlborg-MacNevin Funeral Home East Coast Transit Services, Inc. Franklin Sports, Inc. Fuller Craft Museum Gowell's Candy Shop, Inc. Halifax Car Wash/Aqua Spray Hanson Printing Company, Inc. HarborOne Credit Union Hayward Boynton & Williams, Inc. Hilliards Chocolate System Holmes-McDuffy Florists, Inc. Home Health Resources, Inc. Home/Health and Child Care Services Independence Insurance Agency Isam Mitchell & Company, Inc. J. Frank Conley, Inc. Jack Conway & Company, Inc. John DeCosta Jr., Inc. Lock & Security John E. McCluskey, Esq. PC John F. Mack Distributors

Kitchen Sales, Inc. L & J Corp Lambert Auto Repair Law Office of Janet B. Cole Le Baron Foundry, Inc. M. Donahue Associates, Inc. Massasoit Community College Maver Memorials, Inc. McCormick & Sons Insurance Agency, Melvyn D. Cohen, Attorney at Law Montello Heel Manufacturing, Inc. Mutual Bank Mutual Oil Company, Inc. National Grid Needel Welch & Stone, PC Nemo's Carry All Market, Inc. New England Sinai Hospital & Rehabilitation Center Old Colony Planning Council Old Colony YMCA Parent, McLaughlin & Nangle Paul E. Clancy Real Estate Plymouth County Development Council Powers & Waitt CPAs Prudential Linn Real Estate R. E. Lyons & Son Fire Equipment Corp Rockland Trust Company

Roger Keith & Sons Romm & Company, Inc. S & M Painting and Remodeling, Inc. Sampson & Hall Funerals Shaw Glass Company, Inc. Shaw's Supermarkets, Inc. Shields Health Care Group, Inc. Smith, Buckley & Hunt Insurance Agency Stonehill College Stonehouse Gardens Norwell Greenhouse, Inc. Stoughton Motel Supreme Enterprises Tele-Dynamics, Inc. The Community Bank The Enterprise Tosca-Brady Insurance Agency of Randolph Inc. United Way of Greater Plymouth County, Inc. **UNITI Credit Union** Verizon Communications W. B. Mason Company, Inc. Warren Jewelers Westgate Lanes and Pub Westgate Mall

300+ Attend Regional After Hours in Taunton

Participating Chambers of Commerce: Metro South, Attleboro, Cranberry Country, Fall River, North Attleboro, Tri-Town, Pymouth and Taunton



Advantage Petroleum Ailano School of Cosmetology/ Ultima Designs Belmont Dry Cleaners Brockton Library Foundation Christy Place LLC Collins Crane & Rigging Service, Inc. Gerald S. Deroches, CPA Eagle Elevator Company, Inc. East Coast Transit Services, Inc. Edward C. Hayden CPA PC Frenette & Dukess

HWO Investment Advisory Independence Insurance Agency J. Frank Conley, Inc. Kitchen Sales, Inc. MassDevelopment Metro South MRI, An Affiliate of New England Health Imaging Parent, McLaughlin & Nagle Robert P. Savilonis Woodworking Stoughton Motel Waste Management of MA

Thanks to those members celebrating membership milestones this month

5 Year Members: The Woodlands at Abington Station

15 Year Member: Brockton Neighborhood Health Center

10 Year Member: AGM Industries, Inc. Conway Insurance Agency, Inc. Sportswear, Inc.

25 Year Member: Independence Insurance Agency

Meeting McDonalds Opens Dialogue



The Chin Family recently assumed management of three McDonalds locations in the city of Brockton. Carol, Vern and Karen Chin met with Chamber Chair, Ray Ledoux, Mayor Jim Harrington and Chamber president, Christopher Cooney to discuss recent economic development occurring throughout the region. The Chin's have joined the Chamber and are committed to be active in the community.



Dan Daley, ACS Services, Inc.; Attorney Robert Pellegrini; Gary McNaughton, McMahon Associates; Rick Hamilton, Mansfield Bank



Joseph Kameese, American Business Connection and Paul McNamara, P.M. Custodial Services



Christopher Cooney, Chamber President and Klete Squires, Special Olympics



Jim Foley, C.L. Noonan Container Service, Inc.., and Keri Cottingham, Barlo Sign Company

Ready, Set, Grow! Workshops

This workshop will help you gain a better understanding of the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in Career Works starting or expanding their businesses.

Workshop Date: Wednesday, December 12

Time:	2:00 - 4:00p.m
RSVP:	508-513-3400
Location:	Career Works
	34 School St.,
	Brockton

Brockton Neighborhood Health Center Opens



The grand opening of the NEW Brockton Neighborhood Health Center took place on November 2. More than 700 friends, neighbors, patients, staff and dignitaries attended event.

The new health center building is five stories high and encompasses

58,000 square feet. Located on the corner of Main Street and Legion Parkway, it was constructed in the center of

downtown Brockton in the heart of Brockton's federally designated Medically Underserved Area. The new building has enabled BNHC to consolidate three of its four sites, and increase operating space from 21,000

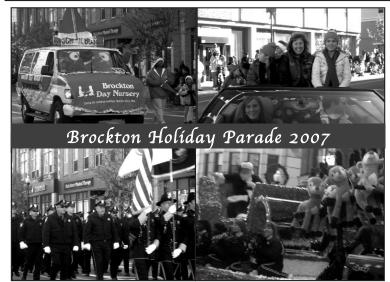


to 57,000 sq. ft. In addition, 1,200 sq. ft of the building's ground floor has been leased to an independent retail pharmacy to ensure BNHC patients have convenient access to needed discounted medications.

Mayor Harrington commented that the construction of the new health center meets one of his key economic goals and serves as the economic engine for added growth in the area already abuzz with development.

For more information, call the Brockton Neighborhood Health Center at 508-559-6699, or see the Economic Award Description on page 6.

Parade Kicks Off Holiday Season



SBA Express Seminar

Wednesday, January 23, 2008, 10 a.m. - 12 noon Metro South Chamber of Commerce, 60 School Street

In order to be a successful SBA lender, you must know the basics! This training session is for existing and prospective SBA Express Lenders. Excellent for lenders who have Express authority, but who have not used this expedited program.

Learn how to easily grow your loan portfolio and find out why close to 90 % of SBA loans in Massachusetts are now being done Express! Also, we will discuss

requirements and procedures for becoming an Express Lender, Community Express, Export Express, the newly announced Patriot Express initiative, and ETRAN.

Presenters: Anne Rice Hunt -Lead Lender Relations Specialist, Mary Russell - District Counsel, and Bob Nelson - Springfield Bank Manager.

To register, contact the Chamber at 508-586-0500. The cost \$10.00 and Pre-registration required.

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next Ambassador meetings will meet on November 7 and December 5 from 8:00 - 9:00 am at the Metro South Chamber of Commerce.

To become an Ambassador, call the Chamber at 508.586.0500 ext. 221

Paul Seymour

Did you win in Small Claims? **But lose at collecting?** We can help!

All In One Enterprises Judgment Recovery Service

508-205-0017 AIOEnterprises@verizon.net

Small Smiles Opens For Business



Dr. JPaul leads the ribbon cutting for Small Smiles. On the right is Office Manager Ron Cohen.

pregnant women and mothers of children under the age of 3. Small Smiles has locations in twenty states with six offices in Massachusetts.



For more information or to make an appointment, call 508.588.8090 or visit www.smallsmiles.com

A fun and colorful waiting room

Hygiene room with multiple chairs

MEMBEROrientation

January 23 ~ 8:00 - 9:00 a.m.

Join us for a Member Orientation at the Chamber of Commerce building on Wednesday, January 23. The Member Orientation gives new members, prospective members, and new employees of existing member companies an opportunity to network and explore the many programs and services available to

The orientation will begin promptly at 8:00 a.m. Coffee and

Metro South Chamber members.

refreshments will be provided. The Member Orientation is free, but preregistration is required. Please call 508.586.0500 ext. 225 to register or email lkeene@metrosouthchambercom

Business Planning Workshop Series



Bridgewater State College Professor, Stanley Ross, recently led a seminar for entrepreneurs on how to start a business. The workshop was held in cooperation with the 21st Century Corporation and the Metro South Chamber of Commerce in downtown Brockton. Please see related story on back page. The next session is on December 10. For more information, contact Mary Waldron at 508.586.0021

Small Smiles Dental

Westgate Drive, Brockton, providing

quality dental care for children. The

facility contains 10 operative rooms and

6 hygiene chairs, parent consultation rooms, a professional, bilingual staff,

and a colorful, child-friendly atmosphere that puts children at ease. Small

Smiles is now serving MassHealth and UniCare children and MassHealth

Center is now open at 70



President Seymour Entertainment, Inc. Audio, Video & Music Production 34 Packard Way, Brockton, MA 02301 Ph: 508-895-9374 Fax: 508-895-9371 Website: www.seymourentertainment.com Email: seymourentertainment@yahoo.com

Chamber Awarded Two "Small Business" Grants

The Chamber recently received notice that it will receive two grants to assist small businesses through its Metro South Business Assistance Center. The Massachusetts Executive Office of Housing and Economic Development (EOHED) will provide additional resources to enhance the technology capabilities at the center while expanding its hours of operation to make it more convenient for entrepreneurs. In addition, Rockland Trust Development Corporation will provide additional resources to expand the number and scope of small business workshops. Small Business counseling will also be expanded and focus on businesses located in the new markets (urban core) of the city.

The Chamber will partner with The Brockton 21st



Christopher Cooney, Chamber President, Mary Waldron, Brockton 21st Century Corporation, Representative Thomas Kennedy, Representative Christine Canavan, Thomas Brophy, Brockton Councilor at Large standing in for Representative Geraldine Creedon



Chamber President/CEO Christopher Cooney with Rockland Trust Executive Vice President Gerald Nadeau

Century Corporation to provide the additional services. The Chamber and 21st Century Corporation acknowledge the work of Representatives Canavan, Creedon and Kennedy as well as Senator Creedon in receiving the EOHED and thank Rockland Trust for their support of small businesses.

WELCOME New Members

Making an Investment in Our Community

C C-Teknologies

Mr. Marek Oles 28 Marsden Street Brockton, MA 02302 508-269-5786 www.cc-tek.net *Computer Consultants*

Curry College Mr. Kenneth K. Quigley, Jr. 1071 Blue Hill Avenue Milton, MA 02186 617-333-2236 www.curry.edu Schools/Colleges Hercules Building Wrecking Co., Inc. Ms. Kimberly Mosini 243 East Ashland Street Brockton, MA 02302 508-588-3390 www.herculesdemolition.com *Contractors Specialty*

Network Health Ms. Elena A. Frias 101 Station Landing, 4th Floor Medford, MA 02155 781-393-3015

www.network-health.org

Health and Fitness

New England Business Bulletin Ms. Beth Perdue 25 Elm Street New Bedford, MA 02740 508-979-4474 www.nebulletin.com *Media*

Seymour Entertainment, Inc. Mr. Paul Seymour 34 Packard Way Brockton, MA 02301 508-895-9374 www.seymourentertainment.com Entertainment Sherwin Williams Company Mr. Sean-Patrick MacDonald 650 Oak Street Brockton, MA 02301 508-559-2020 www.sherwinwilliams.com *Paint/Wallpaper*

Small Smiles Dental Center Mr. Ron Cohen 70 Westgate Drive Brockton, MA 02301 508-588-8090 www.smallsmiles.com Dental

To learn more about chamber membership, call Lisa Keene at 508.586.0500 x 225

BUSINESS EVENTS *Planner*

December 6

Business Issues Breakfast

8 am

Holiday Inn-Brockton 195 Westgate Drive, Brockton

their human resource skills.

This is a great opportunity for human resource managers and Small Business owners to shaper

Tickets: \$18 members, \$24 non-members

Please RSVP at 508.586.0500 ext. 231

December 12

Good Morning Metro South

7:30 am - 9:00 am Holiday Inn-Brockton

195 Westgate Drive, Brockton

This breakfast program provides an opportunity for Chamber members to network with other Chamber members and business owners in the region.

Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231

January 16

Good Morning Metro South 7:30 am - 9:00 am

Holiday Inn-Brockton 195 Westgate Drive, Brockton

This breakfast program provides an opportunity for Chamber members to network with other Chamber members and business owners in the region. Tickets: \$20 members, \$25 non-members

Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 221 🕋 508-587-1340 🚔

508-58/-1340

E-mail:info@metrosouthchamber.com

Send reservation and payment to: 📩

MSCC Sixty School Street Brockton, MA 02301-4087



PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.



GRO-N-THINGS, INC. Interior Plant Maintenance and Design Service

P.O. Box 1246 Middleboro, MA 02346 508.947.8433 (p) 781.767.2244 (f)



Shelley Tierney OWNER

SERVING AREA BUSINESS SINCE 1975