

Leading Businesses
Leading Communities



CHAMBER MISSION
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Nancy Mouratidis, page 5



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Susan Szachowicz, ATHENA Award Recipient, page 7

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New Housing Spurs Neighborhood Transformation

Then

Now

Brockton Housing Authority Home Ownership Development

Address	Year Built	Assessment	Program
28 Turner St	2004	\$315,000.00	BHAYMCA
26 Walnut St	2000	\$273,400.00	BHAYMCA
36 Walnut St	2006	\$291,400.00	BHAYMCA
43 Walnut St	2006	\$250,000.00	BHAYHabitat
90 Wyman	2006	\$250,000.00	BHAYHabitat
Plot 12-1 Wyman St	2007	\$210,000.00	BHABIC
Plor 12-1 Wyman St	2007	\$210,000.00	BHABIC

Total Value: \$1,799,800.00

Plot 24, Turner Street when acquired by the Brockton Housing Authority in the early 1990's.

A duplex constructed on the same lot by the BHA in collaboration with the City and the BRA using Federal HOME funds.

In the 1990's, Brockton, through the Mayor and City Council moved forward with a plan for housing to reuse vacant lots in the Pleasant Prospect neighborhood. The Brockton Redevelopment Authority (BRA) and the Brockton Housing Authority (BHA) used HOME funds to construct the first units in this area. Soon a synergy was created in which the BRA, BHA, and the City worked with the Old Colony YMCA Youthbuild program, Habitat for Humanity and the Brockton Interfaith

Community (BIC) to construct affordable living in the neighborhood. As a result of these cooperations, publicly owned home ownership in the Pleasant Prospect neighborhood is now currently assessed at approximately \$1,800,000.

The investment of HOME funds together with the investment of City lots has helped spur private investment with 16 units of private development in the last four years, currently assessed at over \$4,250,000.

Then

Now

Private Development

Address	Year Built	Assessment
11 Crowell St	2005	\$300,200.00
15 Crowell St	2005	\$300,500.00
39 Haverhill St	2006	\$200,000.00
41 Haverhill St	2006	\$200,000.00
43 Haverhill St	2006	\$200,000.00
95 N. Warren Ave	2005	\$211,480.00
97 N. Warren Ave.	2005	\$211,480.00
125 N. Warren Ave.	2003	\$288,300.00
53 Walnut St.	2004	\$266,400.00
59 Walnut St.	2003	\$303,900.00
95 Walnut St.	2003	\$277,900.00
46 W. Rossetter St.	2005	\$278,700.00
50 W. Rossetter St.	2005	\$278,000.00
60 Wyman St	2004	\$304,000.00
64 Wyman St	2005	\$313,000.00
60 Wyman St.	2004	\$315,900.00

Total Value: \$4,250,680.00

125 North Warren Avenue c. 1990, gives a sense of the quality of the housing stock in the neighborhood.

125 North Warren Avenue c. 2007, after a private investor built this house, currently assessed for \$288,300.

De-Sal Plant Rids Region of Water Woes



Jeff Hanson and John Murphy, project originators stand on the banks of the Taunton River.

Brockton has faced a looming water shortage for decades, but an end to the economic threat is in sight with the construction of New England's first desalination plant in Dighton, Massachusetts.

Desalination is the process in which dissolved salt and other minerals are removed from sea water to create freshwater. Before long, brackish water from the Taunton River water will be drawn in and purified, and will then be sent through a 16 mile pipeline, now about 40% built, to Brockton.

Brockton will receive more than 4 million gallons of water per day from the facility, which is expected to be completed by next spring. Inima expects all permitted water to be sold within the year.



Erik Nottleson, Project Manager, Inima USA Corporation, owner of the Aquaria desalination plant

EFAW Update

In March 2006, one hundred key stakeholders joined forces to tackle a waiting list of over 1,800 individuals seeking to learn English. Now, partners include

English For All Workers students Louisa Schaeffer (l) and Jeanne Sylvestre (r) with Mayor James Harrington



Verizon, the Brockton Area Workforce Investment Board (BAWIB), the Brockton Adult Learning Center (ALC), Career Works, Massasoit Community College, Bridgewater State College, the University of Massachusetts Donahue Institute and the Metro South Chamber of Commerce. The Chamber secured funding to support two Customer Service classes. They were held at the Adult Learning Center and the Brockton Area Career Center. Industry leaders provided expertise in developing the customer service curriculum and also spoke to students regarding the importance of good customer service.

An English For All Workers class will be offered in July and September 2007. For more information, contact Career Works at (508) 513-3472.

Brockton Featured On Chronicle T.V.

Recently, the popular news magazine Chronicle, featured a real estate segment in which Brockton was recognized as being a prime location for first time homebuyers because of its great quality of houses at an affordable price.



Among the featured properties was SoCo146, which combines the charm of an old mill building with the amenities of today. The lofts are low in cost and are convenient to the commuter rail.

More Brockton Based Economic Development . . .



New Middle School,
North Quincy Street



ACE Surgical Supply Co. Inc. Expansion,
Pearl Street



Condo Conversion,
Main Street



Court Street Commons, Townhouses,
Court Street



Supreme Coffee Plaza,
Main Street



Subway Shopping Plaza,
Belmont Street, West Side



New CVS,
Corner of Centre Street and Lyman Street



Woodward's Auto Spring Expansion,
Montello Street

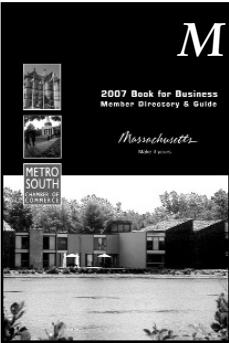


Chestnut Woods Senior Community,
Off of West Chestnut Street



Social Security Administration Building,
Christy's Way

Free Business Listings for Members



Metro South Chamber Book for Business

Chamber members should received their **annual verification form** in the mail over the past few weeks. Have you seen yours? This form will be used for your free listing in the next **Metro South Book for Business**. The Metro

South Book for Business is a member directory and guide distributed to over 5,000 business leaders. This form will also be used for telephone referrals made by the Chamber. Please verify the information, mark any corrections and/or omissions and return it. If you have any questions please contact Alison van Dam at 508.586.0500 x 222.

Chamber Programs Taking Shape

The Chamber will be holding key **planning sessions** this summer in order to establish priorities for various member programs. Interested Chamber members are encouraged to attend. Your participation is helpful in providing the best possible programming for the **Government Affairs**, **Good Morning Metro South** and **Human Resource Management Council** meetings held through the year. Please note the date of the



meeting you would like to attend, and call 508.586.0500 x 231 to confirm your attendance.

Opportunities for Customers & Contacts

Ambassador Team/Membership

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. Presently, there are over twenty business professionals on the Ambassador Team.

Government Affairs Committee

Government affects your life every day. Legislative actions at municipal offices, on Beacon Hill, and in Washington D.C. affect your organization's continued ability to prosper. With widespread concern over the status of the national economy, now more than ever is the time to speak out and be heard on taxes, regulations, and other issues that affect your bottom line. The Government Affairs Committee meets every month to discuss issues of concern to Metro South businesses.

Human Resource Management Council

The Human Resource Management Council (HRMC) supports and provides continuing education and consulting to professionals in the ever-changing world of human resources. Regardless of the size of your business, human resource issues directly affect you, and the resources of the Council can be your link to vital information.

The Chamber provides many opportunities to expand your business contacts.

For a complete list of all Chamber committees, please visit www.metroouthchamber.com or call 508-586-0500 x221.

The following planning sessions will take place at the Chamber:
*Government Affairs - July 18 at 12:00 pm
*Good Morning Metro South - August 8 at 12:00 pm
*Human Resource Management Council - August 9 at 12:00 pm

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Pasquale Ciaramella - <i>Old Colony Planning Council</i>
Chair of the Board Reinald G. Ledoux, Jr. <i>Brockton Area Transit Authority</i>	Jack Conway - <i>Jack Conway & Company, Inc.</i>
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	John Costa - <i>B C Tent & Awning Company</i>
Chair-Elect H. Scott Sanborn <i>Sovereign Bank</i>	Loretta DeGrazia - <i>East Coast Petroleum</i>
Treasurer Gary R. Oman <i>Gary R. Oman, P.C.</i>	Dotun Diyaolu - <i>Pharmacist</i>
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Vice Chair Economic Development Robert Kenworthy <i>Bank of America</i>	Linda Faria Braun - <i>Adult Learning Center</i>
Vice Chair Government Affairs Christine Karavites <i>Proteas Customized Consulting</i>	John Holiver - <i>Caritas Good Samaritan Medical Center</i>
Vice Chair Membership Development Daniel Trout <i>The Community Bank</i>	Susan Joss - <i>Brockton Neighborhood Health Center</i>
Immediate Past Chair Stephen Hall <i>National Grid</i>	Kelly Carney Kelly - <i>Raynham Taunton Greyhound Park</i>
	Stephen McDuffy - <i>Holmes-McDuffy Florists</i>
	Dana Mohler-Faria - <i>Bridgewater State College</i>
	William Morse - <i>Mutual Bank</i>
	Gerard Nadeau - <i>Rockland Trust Company</i>
	Basan Nembirkow - <i>Brockton Public Schools</i>
	David Orloff - <i>Sharkansky & Co., LLP, CPA's</i>
	Andrea Papadopoulos - <i>Arista Associates, Inc.</i>
	Lester Schindel - <i>New England Sinai Hospital</i>
	Larry Siskind - <i>Siskind and Siskind Attorneys at Law</i>
	John Vlaco - <i>Brophy & Phillips Co., Inc.</i>
	Charles Wall - <i>Massasoit Community College</i>
	Patricia Williams - <i>HarborOne Credit Union</i>
CHAMBER STAFF	
508-586-0500 Front Desk x 221	
Christopher Cooney President and CEO x 223	Eddie Terrenzi Membership and Public Relations x 225
Kerry Sullivan Finance x 230	Alison van Dam Communications Coordinator x 222



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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ACTION Report

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events
is one of the most effective ways
to grow your business!

JULY Calendar

4	Chamber Closed - Independence Day	
9	Member Verification Begins	
12	Summer Concert Series (Thursdays through August 16)	6:00 pm
	<i>Height's Crossing, 35 Christy's Drive, Brockton</i>	
18	Government Affairs Planning Session	12:00 pm
25	Foundation Board Meeting	12:00 pm
	Nominating Committee Meeting	2:30 pm
	Executive Committee Meeting	3:30 pm
29	Cape Verdean Festival	12:00 pm
	<i>Keith Field, Arnone Elementary 135 Belmont Street, Brockton</i>	

Coming up

August

8	Good Morning Metro South Planning Session	12:00 pm
9	Human Resource Management Council Planning Session	12:00 pm
29	Board Meeting	12:00 pm

Save the date

September

3	Labor Day- Chamber Closed	
5	Ambassador Meeting	8:00 am
14	Government Affairs	12:00 pm
20	Good Morning Metro South	7:30 am
	<i>Holiday Inn - Brockton, 195 Westgate Drive</i>	

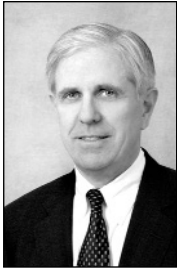
Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

GOODNews

Celebrate the great things going on!

Leo C. Donahue named Senior VP

Leo C. Donahue has been named Senior Vice President at HarborOne Credit Union in Brockton. In this position, Mr. Donahue will be responsible for the Retail Banking Division.



Leo C. Donahue

Prior to joining HarborOne, Mr. Donahue worked at Baybank, Warren Bank, and North Shore Bank in Peabody. He has more than 30 years of retail banking experience, and 20 years in divisional or regional management roles.

McCollem new ICU Director

Caritas Good Samaritan Medical Center has hired Kerry McCollem as the patient care director of the Intensive Care Unit.



Kerry McCollem

McCollem worked for the the last 6 years at Boston Medical Center as an RN in the ICU and per diem in the emergency department at Brockton Hospital. He also worked as an EMT for American Medical Response in Brockton.

He entered the nursing profession after gaining management experience as a security systems administrator and account manager for Eastern Utilities. He holds numerous certifications, including RN, MMHC, and CCRN.

New England Sinai Offers CarePages

New England Sinai Hospital is now offering all patients and their families a new, complimentary program called CarePages. These personal, private web pages help family and friends communicate when someone is facing illness. It will make it easy for patients and their families to stay in touch before, during and after their stay at the hospital.

According to the *Wall Street Journal*, CarePages provide private and secure sites that are fully integrated with the host hospital, and cannot be found with a Google search. With CarePages, patients and families can update everyone at the same time and can post contact information and visiting hours. Creating a personal page is fast, easy, private and secure. To learn more about this exciting

new service, visit www.newenglandsinai.org and click on the CarePages icon.

Old Colony Students Write to Troops

Preschool students at the Old Colony YMCA on West Chestnut Street, Brockton, have written letters to troops serv-



Front: Students Mikayla Harvie, Isiah Silva, Kylie Cruz
Back Row: Rockland Trust Employee Stephanie Pretti, students Kesean Fernandes, Aaliyah Brito, Naseim Thomas, Joseani Moriz, Emily Blake, and teacher Marcia Perry

ing overseas in the US Armed Forces as part of an initiative by Rockland Trust. Rockland Trust has partnered with Special Kindness in Packages, a Brockton-based organization to collect care packages. Collection boxes were placed in all 52 Rockland Trust branches in S.E. Massachusetts and the Cape to collect donations of health and beauty items, snacks, books, and games. The preschool children's letters will be included in the care packages.

Cape Verdean Festival

The 30th Annual Cape Verdean Association of Brockton Gala Dinner will take place on Saturday July 28 from 7pm-1am at the Shaw's Center in Brockton. Tickets are \$40 per person.

The Brockton Cape Verdean Festival will take place on Sunday July 29, from 12pm-7pm at the Keith Field, Arnone Elementary School, 135 Belmont St., Brockton. For more information or sponsorship, please call 508.559.0056.

Fuller Craft Museum: Pulp Fiction

Intrigue and adventure mingled with the crowd on a recent evening at Fuller Craft Museum's Pulp Fiction party.



Fuller Craft Director Gretchen Keyworth, Jamie Jaffee, Colleen Messing, & Alydna Dewhirst

Guests became part of the mystery as

ImprovBoston played out a delicious imaginary art theft among the patrons attending Fuller Craft's annual fundraiser.

The "missing" art object was a basket made and donated by artist Donna Rhae Marder. Honorary Event Chairs Wendy Tarlow Kaplan and Martin Kaplan, Jane and Neil Pappalardo, and Margaret and Michael Mone were at the top of the suspect list as the game played out. Eventually the mystery was solved and the basket was restored to raffle winner and board member Pat Warner.

Nominate Local Heroes

The Southeast Area Office invites you to nominate individuals or groups that either live or work in the Greater Plymouth County. Nominations should be related to fire, rescue, humanitarian or other lifesaving acts between January '06-July '07. To nominate someone, submit the full name and contact information of both nominee and nominator and a 100-200 word description of the nominee's act. Nominations are due by July 31, 2007. For more information and the nomination form, please call 508-586-4790, x 103, or visit: www.bostonredcross.org/southeast

"Operatunity" Presents Guys & Dolls

Operatunity Performing Arts Center will present *Guys and Dolls* on Sunday, July 29 at 12pm and 3pm at the Rubenstein Auditorium, Striar JCC, 445 Central St, Stoughton, Ma. For more info, please call 781-341-2016 x 179, email info@operatunity.org, or visit the website at www.operatunity.org.

Operatunity moves to the Orpheum Theater in Foxboro in August 2007!

SMALL BUSINESS SPACE

Available at Chamber

Call 508-586-0500 x221

Customer Service Seminar

As a partner in the Mayor's Higher Education Collaborative, Massasoit Community College will offer a customer Service Program at 34 School Street in downtown Brockton. The training will take place July 12, 19, and 26, 9am-12pm. Topics Include "Knowing Your Customer," Successful Customer Communication," and "'The Customer is Always Right' - What Does it Mean?" Cost is \$189 per attendee. Each participant will receive a certificate upon completion of the program on July 26th. To register or for more information, please call (508) 588-9100 x 2011. A registration form will be faxed to you.

Conway/Fannie Mae Partnership



Jack Conway & Co. Realtors and the mortgage giant Fannie Mae recently unveiled a new partnership aimed at promoting Fannie Mae's Responsible lending products to eligible Massachusetts homebuyers. The joint venture was rolled out to 400 Conway associates at a recent seminar at the Boston Marriot-Quincy. Pictured from left to right are; Lorenzo Wooten, Regional Sales Manager for Fannie Mae, Debbie Campbell, Sr. V.P. for CFS, Rosemary O'Neil, V.P. of CFS, Anita Hamilton, Sr. Business Manager for Fannie Mae, and Richard Cahill, President of Jack Conway & Co. Realtors.

Nancy Mouratidis Promoted

Bridgewater Savings Bank has promoted Nancy Mouratidis to Branch Manager at the Raynham branch.

AD

SMALL BUSINESS INCUBATOR SPACE
Now Available at the Chamber
Call 508-586-0500 x221

Mrs. Mouratidis has over 25 years experience in the banking industry. In 1993, Mrs. Mouratidis and her husband owned and operated a pizza shop in Easton where she learned valuable managerial and team building skills. Since joining the Bridgewater Savings team, she has received the Employee of the Quarter award on numerous occasions and was also awarded Employee of the Year honors by the bank in 2004.



Nancy Mouratidis

Seed Corp. Launches New Web Site

South Eastern Economic Development (Seed) Corporation has launched a new Website, www.seed-corp.com. Visitors to the site will find the new look to be more user friendly and full of helpful information on starting up, expanding and obtaining financing for small businesses. The new site provides users with a comprehensive overview of various loan programs and links to local resources, and technical assistance providers. Other features include an events calendar with information about SEED's free Entrepreneurial Workshop Sessions, a downloadable Business Plan Booklet, and access to relevant forms and other important information.

Mutual Bank Opens New Branch

Mutual Bank is an independent, mutually-owned bank serving the community's personal and small business banking needs, with full-service offices



New Mutual Bank in Middleboro

in Whitman, Brockton, Carver, Falmouth, Halifax, and Hanson. The Bank has operated continuously as an independent local institution for more than a century. The Main office is located at 570 Washington Street in Whitman, MA. Mutual Bank is proud to open it's eight location in Middleboro at 438 West

Grove Street. Thomas J. Pratt will serve as Branch Manager.

Art Aspire Exhibit in Brockton

The Art ASPIRE Program brings together professional local artists to work with a group of youngsters on a weekly basis over a period of time. This



Tian Washington makes a pop-up book at the Carney Academy

year's sites included the Cape Verde Association, Champion Charter School and Gilmore Academy in Brockton, Hathaway School, De Valles School and Carney Academy in New Bedford. You can see the exhibit at the Fuller Craft Museum, 455 Oak Street, June 30 - Nov. 4. Call 508.588.6000 x 130 for more information.

Joseph McParland Joins Rockland Trust



Joseph McParland

Joseph Mcparland as been named Reverse Mortgage Loan Officer. In this role, he will provide reverse mortgages to senior citizens. He will be located in the Bank's Hanover Mortgage office and can be reached at 781-982-6767. Prior to joining Rockland Trust, Mr. McParland worked for Nationwide Financial Services, was Vice President for CitiStreet Financial,

and served over 23 years as a U.S. Army reservist, retiring as a Lieutenant Colonel.

MassDevelopment New Additions:

James E. Lyndon as senior vice president, economic development, Garret Hurley as vice president, finance, and Rio Sacchetti as assistance vice president, asset management. MassDevelopment, the state's finance and development authority, works with businesses, nonprofit organizations, financial institutions and local officials to stimulate economic growth across the Commonwealth. See www.massdevelopment.com to learn more.

ESOL Classes Offered

The Cape Verdean Association is offering "English as a Second Language" Classes. The basic level class is offered Mondays and Thursdays, 5pm-8pm. The intermediate level class is offered Sundays, 10am-2pm. The Association also provides a literacy class for older adults to learn the basic english alphabet. The course costs \$60 for one year and there are waivers if needed. Please call Leny at 508.559.0056 for more information.

Brockton "Coffee Hour"

Meet with Mayor Harrington and voice your concerns. Talk about current issues, discuss youth program opportunities, and more. Dates and Locations: July 12 - 10am, Hancock Park Playground; July 19 - 10am, Walker Playground; July 26-10am, Gilmore Playground; August 2-9am, Downey School Playground. All participants will enjoy free coffee and Donuts from Dunkin Donuts.

Robert Mulligan: Originator of the Year



HarborOne Credit Union is pleased to name Robert Mulligan Mortgage Originator of the Year for 2006. Mr. Mulligan originated \$20.4 million of more than \$157 million in first mortgages for the HarborOne Credit Union last year. He has more than 20 years experience in mortgage lending, and has been an employee of HarborOne since 1996. (L-R) Marcia Dmitruk, Senior Vice President, Mortgage Division of HarborOne congratulates Robert Mulligan, along with HarborOne's President and CEO James W. Blake.

Old Colony Hospice Golf Tournament

The 5th Anniversary Tournament will be held on August 21 at 12:30pm at Spring Valley Country Club in Sharon. Hit the links and help raise awareness and funds for Old Colony Hospice to ensure that patients receive the medication and equipment they need. Registration is at 11:30 am. The day will also feature hole in one and putting contests, a silent auction with unbelievable prizes, and other activities.

Entry is \$225 and includes cart, lunch, Nike golf shirt, use of shower and sauna, and dinner. Silent Auction donations welcome. Call 781.341.4145 x 204 to register or to sponsor.

Send all Good News stories to:
avandam@metrosouthchamber.com

Celebrating 50 Years of Machining Excellence



2007 marks F.H. Peterson's 50th year of business. Since their incorporation in 1957 they have been machining parts for a wide variety of customers including: Aerospace, Construction, Nuclear, Optics, Power Generation, Pump and Shipping industries to name a few.



Starting off in 1957 Floyd H. Peterson and Stan urban with 6 other men started their "operation in 5,000 sq. ft. of the old Kimball Bros. and Sprague building at 157 Centre Street in downtown Brockton. In July 1961, they moved to a 6,000 sq. ft. building in Stoughton, MA with 12 employees. In 1977 Stan urban took over as President and guided it through modern times.

With a great team of dedicated and hard working employees, they have prospered into a world class job shop. The company has grown to a 30,000 sq. ft. building consisting of 50+ pieces of machinery including horizontal and vertical milling, lathes, EDM, and grinding machines and now employs a 60 person team.

Their ISO certified climate controlled facility can handle your entire job, large or small, from prototype design through short run production. Their team can also reverse engineer from an existing component. Through internal CAD/CAM systems, they are able to translate your CAD files into machine-able data.

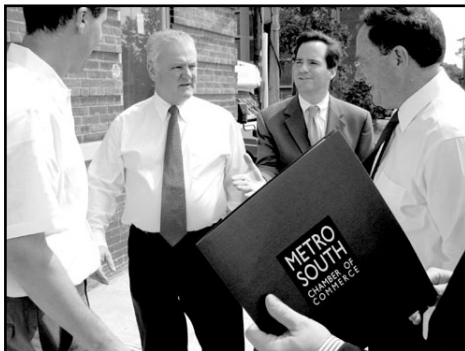
F.H. Peterson is located at 143 South St., Stoughton, MA 02072.
For more information, visit www.fhpetersonmachine.com or Call 1-800-567-0080.

Chamber Hosts Secretary O'Connell on Tour of City

On June 1, Daniel O'Connell, Secretary of Economic Development and Housing, visited Brockton and was guided on an informative tour of the city. Sites included Brockton Solar Brightfields, Concord Foods, Campanelli Stadium, SoCo Lofts, Pleasant Prospect Neighborhood, and the VA Hospital.



Secretary O'Connell with Concord Foods President Peter Neville



Mike Juliano, Mayor James Harrington, Christopher Cooney and Secretary O'Connell stand outside Soco Lofts 146



Secretary O'Connell with Chamber Chair Ray Ledoux of the Brockton Area Transit Authority inside the BAT Bus Terminal garage.

Brockton Welcomes Technology Expo

On June 14th, ACS Services presented the ACS Technology Solutions Showcase at Campanelli Stadium. Featured presenters included Microsoft, HP, Adtran, EMC Insignia, and AppRiver.



Jim Cranshaw, ACS, William Adams, Sr., President/CEO of ACS, and Vince Cirelli, ACS



A representative of AppRiver explains their services to onlookers



ACS Vice President William Adams, Jr. demonstrates a product to Jeanne Crawley of Health Enterprises



Those in attendance enjoyed the learning and networking experience

MEMBERProfile

Whelan Associates, LLC

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(508)984-4101 fax
www.whelanassociates.com

Year Established: 2001

Products or Services:

We offer strategic real estate services for clients big and small. Whether you need a 50,000 sq. ft. office building, or a 5,000 sq. ft. office space, Whelan Associates, LLC has proven success with projects of all sizes.

Number of Employees: 15

What is unique or special about your firm and the products and services you offer?

Whelan Associates, LLC is a leading provider of strategic real estate services, including development, construction, property management, leasing and advisory services. Whelan Associates provides representation to professional, medical and industrial clients throughout the construction process, from groundbreaking to completion and beyond.

What is your market area?

Whelan Associates, LLC market area currently includes Greater Boston and Providence areas, but are open to opportunities in other areas as well.

What markets do you serve?

Whelan Associates, LLC primarily serves clients in the professional, medical and industrial markets.

What is your main business objective concerning your customers and the business community?


Our main business objective at Whelan Associates is to continue to provide Class A Office, medical and industrial space to businesses in Southeastern New England, utilizing the latest technologies in order to keep our clients at the top of their industries.



Brian Droukas

The Chamber features a Member Profile in each issue of the Action Report.

Members are selected randomly from those in attendance at the Good Morning Metro South (GMMS) breakfasts.


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SERVING AREA BUSINESS SINCE 1975

Chamber of Commerce Celebrates Accomplished Women

The Metro South Chamber of Commerce and Sovereign Bank presented the ATHENA Award on Thursday, June 14, 2007, at the Holiday Inn, Brockton. The following people were honored at the 2007 Awards program:

2007 ATHENA Award Recipient Dr. Susan Szachowicz



Christopher Cooney, Chamber Presidnet, Host Lou Russo, Comcast, Award Recipient Dr. Susan Szachowicz, Brockton High School, Guest Speaker Chazy Dowaliby, Editor of The Enterprise



Dr. Susan Szachowicz, Principal of Brockton High School, accepting her award

Dr. Szachowicz is the principal at Brockton High School, where she serves as a mentor and role model for many women at Brockton High School, from housemasters to students. Her passion to provide meaningful experiences for students is evident in the support and leadership she provides for “extra curricular activities” at the high school. Dr. Szachowicz has served the community working on numerous committees, including the Assessment Development Committee for the MCAS program, MA Commission on Time and Learning, the City Multicultural Committee, and the Commonwealth Futures Dropout Prevention Team. As a result of her direction, Brockton High was selected as a National Model School for outstanding student achievement 2004-2007, and the 2006 National School Change Award.



Chazy Dowaliby, Dr. Laura Delaplain, Rosa Evora, Dr. Susan Szachowicz, Linda Smith, Gretchen Keyworth

ATHENA Award Honorees



Dr. Laura Delaplain

Dr. Laura Delaplain has served as Executive Director at the Norma Kent Pastoral Counseling Center since 1986. She is also a member of the New England Conference of the United Methodist Church where she has volunteered by serving on the Bishop’s Sexual Ethics Task Force, the Marriage and Ministry Project, the Board of Ordained Ministry, and the District Committee on Ministry. Dr. Delaplain has mentored women students and clinicians in supervision since 1986. She has facilitated an interdenominational clergywomen’s support group, has provided Lay Speaker Training and spiritual retreats for women, and co-led a workshop on domestic violence.



Rosa Evora

Ms. Rosa Evora works in the Clerical-Constituent Support Department at the, Plymouth County Registrar of Deeds. and is a trilingual Armed Forces Veteran. She serves on the Board of the Brockton Library Foundation and volunteers her time working for Habitat for Humanities, two radio stations, Cape Verdean Cable Television, and fund raising for world poverty groups. She is currently in the process of becoming a volunteer for the Brockton Adult Learning Center where she will assist young people seeking GED’s with translation, tutoring, and encouragement.



Gretchen Keyworth

Ms. Gretchen Keyworth has been Executive Director at the Fuller Craft Museum since 2003. She has been a mentor for her staff by encouraging them to think outside the box, and has created new positions in order to promote employees’ abilities and interests while challenging them. Ms. Keyworth has also engaged the museum in exploring the potential for utilizing a craft based industry to help revitalize SE Massachusetts. She is drawing Brockton and area officials together with local businesses and organizations to develop ideas and plans. In addition, Ms. Keyworth has served the community on various committees, including the Society of Arts and Crafts, the Artists Foundation, and the Studio Potter Organization.



Linda Smith

Ms. Linda Smith is president of Standard Modern, a state of the art woman owned business enterprise that has been in operation for over 50 years. Standard Modern goes beyond “standard” printing by including direct marketing, fulfillment services, branding, and promotional products. Ms. Smith has participated in parent/teacher organizations, has taught religious education and volunteers on a number of boards, where she provides advice and guidance.

Sovereign Bank



Sponsors Friend Weiler and Celius Camilo, Sovereign Bank, with Christine Karavites, Proteus Consulting

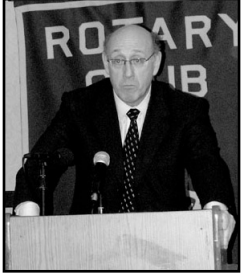


Guest Speaker Chazy Dowaliby, Editor of the Enterprise and the Patriot Ledger Newspapers



Greg Roth, Institue for Competitive Workforce at the U.S. Chamber of Commerce with Diana DiGiorgi, Old Colony Elder Services, Recipient of the Alfred P Sloan Award for Excellence in Workplace Flexibility. The award honors those that are being proactive and acting as role models for business excellence in flexible scheduling, job sharing, cross rotations, and encouraging employees in continuing their education.

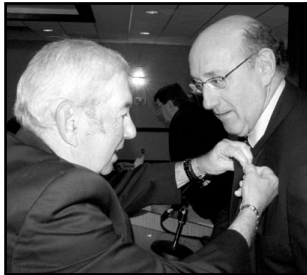
Attorney Feinberg and the War Memorial



Attorney Feinberg speaking to Brockton Rotary Club members



Dr. Robert Haglund and Attorney Feinberg



Attorney Feinberg getting pinned as honorary Rotary Club member

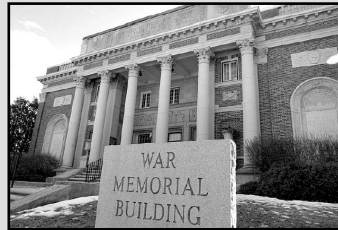
On June 14, Attorney Kenneth Feinberg became an honorary Brockton Rotary Club member at the Holiday Inn, Brockton, where he recounted touching stories of providing relief and counseling to those who had lost loved ones or had sustained injuries on 9/11.

In 2001, Attorney Feinberg was appointed to organize and administer the September 11th Victims' Compensation Fund. In honor of his efforts, the Feinberg Foundation was established with a commitment to support the Brockton War

Memorial Restoration Project. This project, in addition to allowing the community to honor those who served our country in time of war, will also enrich the community by providing a home to a downtown Performing Arts Center and the Brockton Symphony Orchestra.

The Project Steering Committee, working closely with the Brockton War Memorial Foundation and the Kenneth Feinberg Foundation ask for the community's involvement and support to achieve its goals through volunteer work and fundraising.

What Can You Do to Contribute to the War Memorial?



The War Memorial Building is located at 156 West Elm Street in downtown Brockton. For more information on how you can contribute to the fund, please call 508.588.1400, or visit www.cityofbrockton.com. Also, look for fundraising concerts later this year.

Stepping-Stone Initiative

Individuals, businesses and service organizations are encouraged to contribute to fund the renovation and restoration of the exterior masonry, facade and stair treads or "stepping stones" at the entrance of the building.

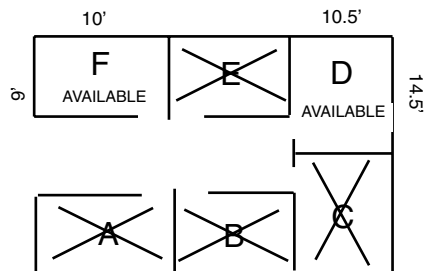


Buy- A Brick

The dedication Walkway involves a proposal to purchase individually inscribed bricks which will be assembled into the walkway of the soon to be constructed elevator lobby and tower. Make a lasting impression and help pave the way for the War Memorial Restoration Project.



Chamber Offers Space to Start-Ups



The **Metro South Chamber of Commerce** is offering small business office/suites to home based businesses looking to make the transition into the office market. Offices are located at the Chamber's office building at 60 School Street in Brockton. Individual offices or multiple suites are available and range from \$350.00 - \$450.00 per month. All offices are furnished and all feature exposed brick walls and high speed internet access. Contact **Eddie** for more information at 508.586.0500 x 225.

Chamber Action on eUpdate



Sign up for the Chamber's eUpdate and stay up-to-date on local business news. Chamber eUpdate is a weekly email newsletter service for members created exclusively to keep them informed about chamber events, news, trends, and

services available to the business community.

The service is free for members and is CAN-SPAM Act compliant. Sign-up is easy. To subscribe, simply visit the Chamber website at: metrosouthchamber.com/subscribe

Look for our new, updated eUpdate format and design. Take the eUpdate survey and tell us what you would like to see more of in your electronic mail:
<http://survey.constantcontact.com/survey/a07e23ys8f9f2ta8jmh/start>

HarborOne Opens MultiCultural Banking Center



HarborOne President & CEO James Blake; VP of HarborOne MultiCultural Center Aginaldo Fonseca; Consul General of Cape Verde Maria de Jesus Mascarenhas; Brockton Mayor James Harrington; Brockton Interfaith Community organizer Carol Delorey; Commissioner of Banks Steven L. Antonakes

On June 4, in an effort to help low and moderate-income residents, minorities and immigrants avoid predatory financial practices, HarborOne Credit Union President and CEO James Blake announced the creation of the MultiCultural Banking Center in Brockton.

The Center, believed to be one of the first of its kind in the nation, will help people avoid mortgage gimmicks that have helped fuel the foreclosure crisis, which has severely impacted the Brockton area. The Center is also designed to help move people into mainstream banking products and away from payday lending, expensive check cashing services, unscrupulous pawnshop owners and rent-to-own vendors.

The Center will offer courses in the basics of personal finance, credit counseling, first-time home ownership, foreclosure prevention, and other subjects. These courses will be taught in Spanish, Portuguese and French in addition to English. English as a second language

courses will also be offered. Those who complete the courses will have access to a checking account, guaranteed \$500 line of credit, and specialized loans and other products.

"The Multicultural Banking Center is not a quick fix solution to predatory lending issues," stated Blake. "We view this as a long term initiative that will provide the information and skills necessary to help residents of the area make better informed financial decisions."

The Center will be located at 68 Legion Parkway in downtown Brockton. Former offices in this location will be converted into classrooms and meeting space. A hands-on computer lab will provide basics in technological literacy. Renovations will occur over the summer and is expected to open in September.








James Blake, President & CEO of HarborOne

You Never Know Who You'll Meet at a Metro South Chamber Meeting

				
Deval Patrick	James Harrington	George Donnelly	Chazy Dowaliby	Thomas O'Brien
<u>Governor of Massachusetts</u>	<u>Mayor of Brockton</u>	<u>Editor of Boston Business Journal</u>	<u>Editor of the Enterprise and the Patriot Ledger</u>	<u>Treasurer of Plymouth County</u>

Look around and you'll see that the most successful businesses in the community and the region are all members of the Metro South Chamber of Commerce. The secret to their success? They understand the value of Chamber membership and its importance to the success of their business and the community. Membership is a low cost solution to making new contacts and strengthening existing business relationships. Chamber membership provides businesses of all sizes with the opportunity to build their business network. Through membership, businesses can increase their visibility and demonstrate their professionalism and expertise to a wide audience.

If you want to compete and prosper in this growing economy, then consider joining the Metro South Chamber of Commerce and start building your business network. The Chamber is continually providing opportunity for members by organizing over 200 meetings, events and programs each year. If you would like to join one of the most dynamic business organizations in Massachusetts give us a call at 508.586.0500 ext. 225.

				
Jack Conway	Thomas Finneran	J.D. Hale	Tim Cahill	Dan O'Connell
<u>Founder, Jack Conway & Company, Inc. Realtor</u>	<u>Past Speaker of the House of Representatives</u>	<u>Publisher and Vice President, Yankee Publishing</u>	<u>Massachusetts State Treasurer</u>	<u>Secretary of Economic Development</u>

Metro South Chamber of Commerce Events 2006-2007 Season

Business After Hours	Ribbon Cuttings	Legislative Reception	A Taste of Metro South	Business First Expo	Legislative Breakfast
					

Mike McGowan, Sign Design and Eve Meglio, Federal Telephone and Communications; Sparkfish Owners Marybeth and Steve Parrott (center) and staff; John Holiver, Good Samaritan Medical Center with Representative Geraldine Creedon and Senator Robert Creedon; Ha Dao, Peter Dao & Lynn Quach, Chang Feng on Wheels; Christine DiMestico and Reilly O'Neale, Sign Design; Governor Deval Patrick answers audience questions

WELCOME *New Members*

Making an Investment in Our Community

A Circle of Women, New England
Ms. Gayle Kelley
555 Pleasant Street
Brockton, MA 02301
(508) 584-3180
Marketing/ Public Relations

Classic Designs, Inc.
Mr. James Morrison
220 South Main Street
West Bridgewater, MA 02379
(508) 559-2184
Automotive Service

Mary Kay Cosmetics
Ms. Emily T. Sullivan
65 Harvard Street
East Bridgewater, MA 02333
(508) 378-2705
Consultants

Smith Barney
Mr. Ari Taube
25 Recreation Park Drive, Suite 200
Hingham, MA 02043
(781) 740- 3066
Financial Services

Adaptive Prosthetic & Orthotic
Mr. Richard Butler
790 West Chestnut Street
Brockton, MA 02301
(508) 587-7300
Prosthetic

Deb’s Home Cooking
Ms. Debra Blanchard
183 Ridge Sreet
Brockton, MA 02302
(508) 588-1014
Food Service/ Design

NewFriends, Inc.
Ms. Catherine Nichols
259 Aldrich Road
Bridgewater, MA 02324
(508) 697-0388
Agencies/ Association

South Shore Savings Bank
Ms. Kerri-Ann Snyder
88 Pleasant Street
South Weymouth, MA 02190
(781) 337-3000
Banks/ Financial

Advantage Health Care Resources
Ms. Mary Ryan
1041 Pearl Street, Unit H
Brockton, MA 02301
(508) 584-2900
Health Care

Electro-Vac
Mr. Jonathan O’Keefe
453 East Center Street
West Bridgewater, MA 02379
(508) 586-7111
Vacuum Repair and Sales

The Pines
Mr. Jack Alger
469 Pine Grove Drive
Brockton, MA 02301
(508) 584-3300
Apartment

Sun Angels
Ms. Sandra Silva
474 East Ashland Street
Brockton, MA 02302
(508) 584-1509
Tanning

Avon Co-operative Bank
Mr. Jonathan Pierce
1 East Main Street
Avon, MA 02322
(508) 586-1355
Banks/Financial

Healing Touch Massage Clinic
Ms. Maria Bielawski
348 North Pearl Street
Brockon, MA 02301
(508) 427-6679
Physical Therapy

Sirius Solutions
Ms. Gayle Kelley
555 Pleasant Street
Brockton, MA 02301
(508) 584-3180
Marketing/ Public Relations

A Touch of Love
Ms. Charmaine Hewitt
PO Box 6201
Brockton, MA 02305
(508) 802-3864
Florists

Boufides Insurance Agency, Inc.
Ms. Catherine Hanron
457 Pleasant Street
Brockton, MA 02301
(508) 587-7500
Insurance

Knight International Weller
Mr. Richard Weller
500 Victory Road, Marina Bay
North Quincy, MA 02171
(617) 657-5110
Insurance

Sponsorship Opportunities Available

Sponsorship of a Chamber event offers your company exposure to the local business community and an opportunity to network with business leaders in the area. Not only does it create an awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

Sponsorships still available for the 2007/2008 season are:

- **Business After Hours** (*Attendance: 75-100*)
- **Good Morning Metro South** (*Attendance: 150-200*)
- **Legislative Reception** (*Attendance: 100-125*)
- **A Taste of Metro South** (*Attendance: 700-750*)
- **Awards Program** (*Attendance: 150-175*)
- **ATHENA Program** (*Attendance: 150-175*)
- **Book for Business** (*Over 5000 copies printed*)
- **Business 1st EXPO** (*Over 50 exhibitors*)
- **New Member Orientation** (*Quarterly: 100-125*)
- **Board Retreat** (*30 Board Members*)

Please call 508.586.0500 ext 231 for more information.

RENEWING*Members Thank You !*

6 Foot 3 Design
Annunciation Greek Orthodox
Church of Brockton, Inc.
Barbour Corporation
Beltone New England
Bob's Ski-Doo, Inc.
Brockton Furnace & Duct
Brockton Parking Authority
Colonial Fence Mfg, Inc.
Connolly Insurance
Copley at Stoughton Nursing Care
Center
Cromwell Consulting, Inc.
David F. Russell Funeral Home, Inc.
Eastern Bank
Easton Country Club, Ltd.
Emmanuel House Residence
Hale Street Properties
Handi Kids
Home Instead Senior Care
Jack Conway & Company, Inc.
JLS Mailing Services
John P. Kolentsas Financial Service,
Inc.
Made-to-Match, LLC.

Makeovers Salon & Spa
McSweeney & Ricci Insurance
Agency, Inc.
Mihos Realty
Nelson Office Products
Northern LIghts Electric Company,
Inc.
Nu-Print, Inc.
Old Colony Planning Council
OMNI
Philip Nessralla, Jr., Esq.
Prospect Hill Company
Rivers Electrical Corporation
Rockland Ice Rink
Rose Therese Manufacturing, Inc.
Sovereign Bank
Staples
Supreme Enterprises
TD Banknorth
The Guardian Center for Skilled
Nursing, Rehabilitative Service
The Ockers Company, Inc.
Viking Recreation Center
Warren Jewelers
Westside Behavioral Health, LLC
Wm. J. Wolffe Electric, Inc.



The Chamber would like to thank
HSA
for sponsoring our Membership Drive
Call Debbie at 877.777.4414 for Health Insurance Quotes

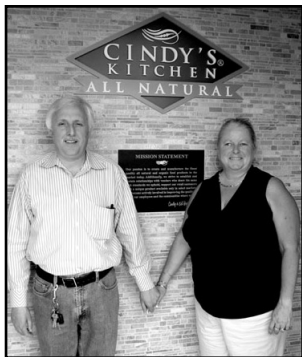
Cindy's Kitchen Opens Expanded Facility

Cindy's Kitchen (Custom Blends Inc.) is known for all natural, gourmet style salad dressings and dip that can be found in the refrigerated section of the supermarket.

In an April issue of *Everyday With Rachel Ray*, their Buttermilk Ranch Dressing was named the top Ranch Dressing in the country.



Cindy's Kitchen on Industrial Boulevard, Brockton, produces more than two hundred products at their new facility.



Ed and Cindy Byers, Owners of Cindy's Kitchen

Cindy's Kitchen recently expanded to a new facility located on Industrial Boulevard in Brockton. The company opened in Brockton in 1997 with one employee making salad dressing and sauces. Today, the company employs more than one hundred people producing more than two hundred products. To learn more about Cindy's Kitchen go to www.cindyskitchen.com.

Metrosouthchamber.com Job Forum

As a free service to Chamber members, job openings in area businesses and organizations can be posted on the Chamber's website. Dozens of member firms have taken advantage of the opportunity to be viewed by anyone who is job hunting.

To publish a job opening for your business or organization, please visit metrosouthchamber.com and click

on the Job Forums link on the homepage or email your information to info@metrosouthchamber.com.

There are no fees for this service. It is another exclusive Chamber member benefit. Job postings will refer applicants directly to member offices and will not be filtered through the Chamber office or website.

Brockton Brightfields Nationally Recognized

Brockton Brightfields solar power plant on Grove Street won the city the 2007 Livability Award at the U.S. Conference of Mayors in Los Angeles. The Award recognizes mayoral leadership for developing and implementing programs which improve the quality of life in America's cities. Brightfields is a 425 kilowatt solar energy generating station. It is currently the largest brownfield to brightfield nationwide and the largest solar power plant in New England.



Lowes Opens in West Bridgewater



Ryan Rymszewicz holds the wood in place as Store Manager Brian Paiva performs the "Wood-cutting" ceremony to celebrate the opening of the store.

The West Bridgewater Lowes, located at 724 West Center Street at the intersection of rt. 106, is now open. The superstore, under the management of Brian Paiva, has 117,000 square feet of sales space, including a garden center and lumber yard. 175 new jobs were created. Call (508) 559-5200 for more information or visit www.lowes.com.



Monday, July 9, 12-6p:
Come see Team Lowe's #48 Nextel Cup race car and get a FREE digital photo of yourself standing next to the car!

Ready, Set, Grow! Workshops

This workshop will help you gain a better understanding of the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their businesses. General information will be provided on the following programs and services:

- Service Corps of Retired Executives (SCORE)
- Small Business Development Centers (MSBDC)
- Business Resource Centers
- SBA Guaranty Loan Programs: 7(a), Micro Loans, Express & 504's
- Government Contracting Opportunities: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding
- Disaster Assistance



SBA's cooperation does not constitute or imply endorsement of any opinions, products, and/or services. All SBA programs are extended to the public on a non-discriminatory basis.

Handicapped Accessible.

Workshop Dates: Wednesday:
July 18 October 17
August 15 November 14
September 19 December 12

Time: 2:00 p.m. until 4:00 p.m.
RSVP: 508-513-3400
Location: Career Works
34 School St., Brockton

Need help starting your business? Searching for money to start your business?

The Metro South Business Assistance Center can help!

The Metro South Business Assistance Center (BAC), a partnership of over twenty organizations, is a high-tech, one-stop business resource center that offers counseling, technical assistance, and financing to potential, existing and expanding businesses.

FREE services offered

- Business Related Software
- Comprehensive Reference Library
- Professional Counseling (by appt.)
- Access to Computers & Online Resources
- Informational & Instructional Videos
- Workshops & Seminars (fees may apply)



Research, Consultation, Education, and Advocacy

PREMIER SPONSOR



Bank of America

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Sponsored by:



Do You Have an HR Question?

Try the Human Resource Hotline

Does your business have Human Resource questions?
Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field. Simply e-mail your questions to the HR hotline at hrhotline@metrosouthchamber.com or log onto www.metrosouthchamber.com.

For more information contact **The Chamber** at 508.586.0500 x 231.

Become a Season Ticket holder!

Registering for events has never been easier.

Includes 8 breakfast programs and “A Taste of Metro South”

<u>Number of Tickets</u>	<u>Regular Payments</u>	<u>Season Tickets</u>	<u>Savings</u>
4 Seats	\$655	\$584	\$72
Individual	\$164	\$146	\$18

Includes 4 breakfast programs and one half-day seminar

<u>Number of Tickets</u>	<u>Regular Payments</u>	<u>Season Tickets</u>	<u>Savings</u>
Individual	\$159	\$139	\$20

Number of HRMC Seats (unlimited) _____ x \$139.00= _____ (total amount)

BUSINESS EVENTS *Planner*

Please RSVP at 508.586.0500 ext. 225

Please RSVP at 508.586.0500 ext. 225

Please RSVP at 508.586.0500 ext. 225

MSCC
Sixty School Street
Brockton, MA 02301-4087

PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!