



Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Yara Cardoso, page 5



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Printing Donated by
the Enterprise

Newsletter Designed
by Alison van Dam

Chamber Offers Discounted Health Insurance



Chamber Health Coop

from the Massachusetts Association of Chambers of Commerce

Long-awaited discounts for small businesses are here. The Massachusetts Association of Chamber of Commerce Executives (MACCE) recently introduced the Chamber Health Coop, a group purchasing program that makes health insurance more affordable for businesses with 1 to 50 full-time employees.

Any small business that belongs to one of the more than 60 participating chambers of commerce and other business associations is eligible to join the Chamber Health Coop. The Metro South Chamber of Commerce is among this first wave of organizations to make the program available to its members.

Our members can save hundreds or thousands of dollars a year on their health insurance from Fallon Community Health Plan, Harvard Pilgrim Health Care and Health New England, which are each discounting several of their plans. Fallon and Harvard Pilgrim are trimming rates by 3 percent, and Health New England by 5 percent. Businesses with a maximum of 50 employees who work 30 or more hours a week can now enroll for coverage beginning as soon as August.

"The Commonwealth is pleased to support the new Chamber Health Coop through MACCE," said Governor Deval Patrick. "Small

businesses are vital to our continued economic success here in the Commonwealth and we need more innovative programs like the coop to reduce the high costs of health care that inhibit growth and development."

"Chambers have fought for years to lower the cost of health insurance. We are pleased that Governor Patrick, Senate President Murray, and Speaker DeLeo share this aim and helped pave the way for group purchasing cooperatives," said MACCE President Tom O'Rourke. "The Chamber Health Coop will give businesses one more tool they can use to lower the cost of insurance for themselves and their employees."

In addition to offering savings on health insurance plans, the Chamber Health Coop provides wellness programs to help employees live healthier lives that in turn may help keep premium costs at bay. The health and wellness offering is free for all covered employees and their families.

To learn more, visit www.ChamberHealthCoop.com or email insurance@metrosouthchamber.com. To join the Chamber and take advantage of these health insurance discounts, contact Kathleen Lynch at 508.586.0500 x 229 or email klynch@metrosouthchamber.com.

Chamber Welcomes 170 New Members; Approaches Centennial

"We are excited about having over 170 New Members join us since January. It is a positive sign showing the strength of our Chamber as we approach our Centennial Year Celebration."

- Peter Neville, Chamber Chairman, Concord Foods



In May, The Chamber held a Membership Drive at Merkert Tracy Hall on the campus of Stonehill College. During the drive, one hundred Chamber volunteers called on local businesses, highlighting the benefits of becoming a Chamber Member and sharing how Chamber membership has helped grow their business. Over 120 businesses joined during the drive, 170 in total since January, strengthening the Chamber's network as we approach our Centennial year long Celebration in 2013.

During the Chamber's Centennial year, there will be special programming and an enhanced, limited-edition Book for Business Member Directory & Resource Guide. There will also be a Capital Campaign to raise money for building renovations and updated technology & resources within the Chamber building located at 60 School Street,

Brockton. Donor Wall and Plaque Naming opportunities are available. For more information, or to support the Chamber by donating to the Capital Campaign, contact Alison van Dam at 508.586.0500 x 222, avandam@metrosouthchamber.com. For a list of new members, see pages 8-10. To read more about the Membership Drive, including top sellers, see page 7.

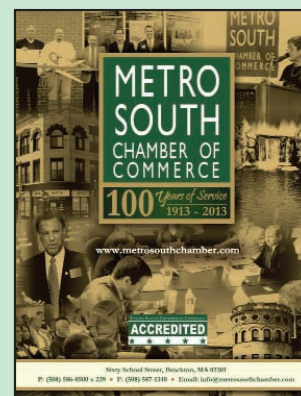
ATHENA AWARD



2012 ATHENA Award Recipient Ruth Bramson, Girl Scouts of Eastern Massachusetts

For a bio and more from the event, see page 11

2013 BOOK FOR BUSINESS Special Centennial Edition



The Metro South Chamber is producing the 2013 Book for Business Member Directory & Resource Guide this fall. The 100+ page directory has a circulation of over 5,500 copies and is mailed to all member businesses, town halls, affiliate members, legislators, libraries and additional Metro South businesses.

Look for your Annual Verification form by email or mail this summer to update your listing in the directory.

ADVERTISE TO THOUSANDS

Advertise in the Book for Business and get a leg up on the competition. Rates start at just \$425. Contact Alison at 508.586.0500 x 222, avandam@metrosouthchamber.com

Save the Date!

**Chamber of Commerce
Annual Meeting:
November 14**

Business After Hours at Baypointe Rehabilitation

Wednesday, August 15, 5:30 pm - 7:30 pm



Join us for an evening of networking and refreshments at Baypointe Rehabilitation & Skilled Care Center, 50 Christy Place, Brockton, on Wednesday, August 15 from 5:30 pm - 7:30 pm.

Baypointe Rehabilitation & Skilled Care Center offers comprehensive, cost-effective rehabilitation and nursing care in a skilled care setting. At Baypointe, we are dedicated to providing an intensive, short-term program for medically stable patients. Our goal is to help patients reach optimum level of

functioning so that they may return home or to a like-community. We achieve this through a mix of medical, nursing and therapeutic excellence. Baypointe recently achieved a 5 out of 5 stars rating as determined by the U.S. government's Centers for Medicare and Medicaid Services (CMS). For more information, visit www.baypointerehab.com.

This event is \$5 for members and \$15 for future-members. As always, don't forget your business cards. To register, contact Kim at 508.586.0500 x 231, email kprosper@metrosouthchamber.com, or register online at events.metroouthchamber.com.

Networking at Bridgewater Savings Bank

Wednesday, September 12, 5:30 pm - 7:30 pm

Please join us on Wednesday, September 12 from 5:30pm - 7:30pm for a Chamber Business After Hours networking event at Bridgewater Savings Bank, 14 Main Street in Bridgewater Center.

The Right Bank, Right Around The Corner. Bridgewater Savings is an independent community bank that offers a full line of personal and business banking products and services, with eight convenient locations around the Metro South area. Since 1872, Bridgewater Savings has grown steadily by supporting the local com-

munity and providing the financial expertise and friendly, knowledgeable service our customers expect. Visit www.bridgewatersavings.com.

Bring your business cards and join us for an evening of networking, refreshments and prizes. Register online at events.metroouthchamber.com, or contact Kim Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x 231. This event is \$5 for members and \$15 for future-members.



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will take place on Friday, September 14, 12:00 pm - 1:15 pm at the Metro South Chamber, 60 School Street, Brockton. The featured speaker is John Regan, Executive Vice President for Government Affairs for Associated Industries of Massachusetts (AIM).



John Regan

AIM is the state's largest non-profit association of Massachusetts' employers with 6,500 members and their 650,000 employees. AIM promotes the well being of members and the Commonwealth by advocating fair and equitable public poli-

cy and providing relevant information.

In John's role, he manages all government affairs functions, overseeing administrative and legislative advocacy, regulatory issues, litigation and ballot initiatives. He also focuses on issues dealing with economic development, tort and product liability reform, unemployment insurance and workers compensation insurance.

If you would like to attend please R.S.V.P. online by visiting events.metroouthchamber.com, by calling the Chamber at 508.586.0500, or emailing lkeene@metrosouthchamber.com. The cost to attend is \$5 for members and \$15 for future-members.

Good Morning Metro South- Save The Date

Wednesday, September 19, 7:30 am - 9:00 am

Good Morning Metro South (GMMS) brings you important speakers in a television talk show style format. With a crowd of 150-200 people, these meetings are also a great place to network. GMMS is held at various member businesses. Speakers this past season have included Dave Andelman, Phantom Gourmet, James Shelton III, US Department of Education, Commissioner Richard Freeland and Michele McPhee, Investigative Reporter. (See season ticket on back page for more featured speakers and learn how to get discounted tickets).

The 2012/2013 Season of Good Morning Metro South will kick off on Wednesday, September 19, 2012, 7:30 am - 9:00 am (location TBD) Additional dates this fall are Thursday, October 25 and Thursday, December 13. Sponsorships are still available.

Tickets are \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. As always, don't forget your business cards! To register or for more information, visit events.metroouthchamber.com, or contact Kimberly Prosper at kprosper@metrosouthchamber.com, 508.586.0500 x 231.

Business After Hours Networking This Fall

Thursday, September 27, 5:30 pm - 7:30 pm

Please join us Thursday, September 27 from 5:30pm - 7:30pm for a Chamber Business After Hours networking event at the Boys & Girls Club of Brockton, 233 Warren Avenue, Brockton, sponsored by Crescent Credit Union.



Founded in Brockton in 1919, Crescent Credit Union (CCU) is a not-for-profit financial institution providing better banking solutions via 8 full-service branches in Brockton, Taunton, and Norwell, and

online at www.crescentcredit.org. CCU is rated 5 stars by BauerFinancial and winner of the 2010 Dora Maxwell Award for Social Responsibility. Visit www.crescentcredit.org.

Bring your business cards and join us for an evening of networking, refreshments and prizes. Register online at events.metroouthchamber.com, or contact Kim Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x 231. This event is complimentary.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will present Autumn-Fest on Saturday, September 29, 10-4 on the Campus of Bridgewater State University. Call Cheryl at 508-946-8350 if you are interested in sponsoring or have other questions. The BBA also holds monthly meetings the third Thursday of each month.

The **Stoughton Chamber of Commerce** will host a Summer Barbecue at Camp Westwood, 808 West Street in Stoughton on Monday, July 23, 5:30 pm - 8:30 pm. Join us for sports, fun and challenging activities, Catering by Linda, and DJ Chris Zienko of Men in Black. \$15.00 per person. For more information, visit stoughtonma.com or call 781-297-7450.



The **Norwell Chamber of Commerce** will host their Taste of Norwell on October 18 at the Cushing Center, 5:30 pm - 8:30 pm. Save the Date! Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** promotes a healthy business environment by providing a unified voice for business, a forum for networking, education of businesses and support to community activities. Visit www.eastbridgewaterbiz.com.



The **Avon Industrial Park Association (AIPA)** serves as an advocate for the Avon Industrial Park. Issues of concern include the possibility of sewerage in the town and park beautification. For more information, call Bob Costa at 508-586-0900.



BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - HR Alternatives
Chair of the Board Peter Neville Concord Foods	Richard Colon -Verizon Communications
President and CEO Christopher Cooney Metro South Chamber of Commerce	Loretta DeGrazia - East Coast Petroleum
Chair-Elect William Morse Mutual Bank	Peter Dello Russo - Bridgewater Savings Bank
Treasurer John McGovern Rodman & Rodman, PC, CPA's	Francis Dillon - Stonehill College
Vice Chair Community Affairs Andrea Papadopoulos Arista Associates, Inc.	Kim Hollon - Signature Healthcare
Vice Chair Economic Development Steve Hall Prism Energy Services	Robert Kenworthy - Bank of America
Vice Chair Government Affairs Susan Joss Brockton Neighborhood Health Center	Jeffrey Liebman - Good Samaritan Medical Services
Vice Chair Membership Development Patricia Williams HarborOne Credit Union	Marc Lucas - Attorney at Law
Immediate Past Chair Scott Sanborn TD Bank	Dr. Dana Mohler Faria - Bridgewater State University
CHAMBER STAFF	Jim Murphy LSP - TRACEY Environmental
Christopher Cooney, CCE President and CEO x 223	Gerald Nadeau - Rockland Trust Company
Yara Cardoso Connecting Activities x 229	Jonathan "Jay" Pike - Sharkansky LLP
Lisa Keene Business Development x 225	Bill Scanlon -Community Newspapers (The Enterprise)
Kathleen Lynch Membership Director x 227	Andrew Schwartz Law Office of Andrew H. Schwartz, LLC
Newsletter Written & Designed by Alison van Dam	
	Larry Siskind - Siskind and Siskind Attorneys at Law
	Art Sullivan -Consultant
	Peter Vlaco - Brophy & Philips Company, Inc.
	Dr. Charles Wall - Massasoit Community College


Networking at Events

is one of the most effective ways to grow your business!

JULY Calendar

4	Independence Day - Chamber Closed	
11	Board Meeting	12:00 pm
12	Chamber Appreciation Night at the Rox 1 Lexington Avenue, Brockton	7:05 pm
Coming Up August		
7	Executive Committee	3:00 pm
15	Business After Hours Baypointe Rehabilitation, 50 Christy Place, Brockton	5:30 pm
15	SBA Workshop Career Works, 34 School Street, Brockton	2:00 pm
29	Board of Directors Meeting	12:00 pm
Save the Date September		
3	Labor Day - Chamber Closed	
5	Ambassador Meeting	8:00 am
5	Costa Rica Trip Info Session	6:00 pm
12	Business After Hours Bridgewater Savings Bank, 14 Main St., Bridgewater	5:30 pm
14	Government Affairs	12:00 pm
19	Good Morning Metro South Location TBD	7:30 am
23	Rocky Statue Dedication Champion Park, Brockton High School	TBD
27	Business After Hours Crescent Credit Union, 233 Warren Ave, Brockton	5:30 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.



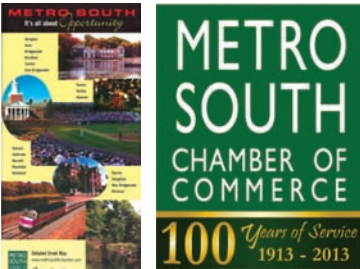
CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087
tel: 508 586-0500/fax: 508 587-1340
info@metrosouthchamber.com
www.metrosouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.



Advertise on Regional Map, Reach 60,000

The Chamber receives thousands of requests for maps annually. Street maps are valuable resources for people relocating to the region as well as for businesses targeting a specific area and residents looking to navigate their neighborhood. The Chamber will be producing new street maps of the Metro South region this summer. We would like to extend an opportunity for you to advertise on this valuable resource. Along with the print version, your ad will be displayed on the Chamber website creating a circulation of over 60,000 viewers. All Chamber members receive 10% off! For more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.

Photography by Rich Morgan * www.richmorganphotography.com
Photo and print production by Mark Mahoney, The Enterprise

HarborOne Awards 2012 Scholarships

HarborOne Credit Union presented ten one thousand dollar scholarship checks to ten graduating high school students recently. HarborOne President Senior VP of Marketing, Jim Rice, presented the checks to the students at a reception for them and their parents at the company headquarters. Recipients include Matthew Hermenau (Somerset Berkley), Courtney Durant (Whitman-Hanson), Megan Golding (Brockton), Jim Rice, Senior Vice President, HarborOne, Nicole Wezowicz (Taunton), Emily Thomas (Bridgewater Raynham), Kaelyn Hilliard (Bridgewater Raynham), and Meghan Lynch (Cardinal Spellman).

Bridgewater Savings Donates

Bridgewater Savings Bank announced that its Charitable Foundation has made a donation of \$2,500 to South Shore Housing. The Bridgewater Savings Charitable Foundation, Established in 2003, donated \$2,500 to South Shore Housing's Self-Sufficiency program to help families overcome unexpected financial barriers.

New Congregate Meal Site

Old Colony Elder Services (OCES) has recently opened a new congregate meal site at Brockton Haitian Tabernacle Church located at 696 North Main Street. The congregate meal site is open three days a week, Tuesday, Wednesday and Friday to serve a noon time meal. The meals are catered by Jeano's a four-star Haitian Creole Restaurant, located at 759 Main Street in Brockton. Members of the Brockton Haitian Tabernacle Church age 60 or older and/or disabled persons of any age can make reservations to attend this congregate meal site. Members who would like to attend the congregate meal site may apply at the Brockton Haitian Tabernacle Church. OCES has five additional congregate meals sites in Brockton. To learn about congregate meal sites within our service area, contact OCES at (508) 584-1561.

G.T. Reilly Hires Jodoin

G.T. Reilly & Company has added an audit professional to its staff. Cortney M. Jodoin has joined the firm as a staff accountant. She is a 2012 graduate of Bridgewater State University with a Master of Science in Accountancy. She lives in Uxbridge. G.T. Reilly & Company is a full-service accounting and consulting firm whose clients include corporations, individuals, closely-held family businesses, multi-national companies, nonprofit organizations and financial institutions. The firm offers accounting, auditing and tax services, as well as management consulting and estate planning.

United Way Annual Meeting

On June 6th over 200 people attended the United Way of Greater Plymouth County's 90th Annual Meeting held at the Shaw's Center in Brockton. Outgoing Chair, William McCann of Wells Fargo Advisors,

was pleased to hand over the gavel to Leo MacNeil, SVP Community Relations at HarborOne Credit Union, the United Way's new Chair and Chief Volunteer Officer. Also at this meeting, Dana Mohler Faria of Bridgewater State University, Patrick Hamilton of the Old Colony Planning Council and Kevin T. White, CPA of BlumShapiro were inducted as new members of the United Way of Greater Plymouth County Board of Directors. The 2010 "Circle of Caring" Campaign Awards were presented to HarborOne Credit Union, Ocean Spray Cranberries, Old Colony Y and Rockland Trust. The 2010 "Circle of Caring" Chairman's Award was given to Enterger - Pilgrim Station and The Suzanne Deslongchamps Community Spirit Award was given to Francis Dillon of Stonehill College. The Common Good Award was presented to Brockton's Promise in the area of Education, FamilyWise Community Service Partnership in the area of Health and Brockton Housing Partnership in the area of Income.

SEED Receives \$50,000 from Rockland Trust

South Eastern Economic Development (SEED) Corporation announced today that it has received \$50,000 from the Rockland Trust Community Development Corporation to provide financial counseling to small businesses in Massachusetts and Rhode Island. The bank's support will enable SEED to continue to provide financial counseling targeted to low-income community businesses and residents through group and one-on-one workshops and sessions. The funding was provided through \$50 million in tax credits awarded to Rockland Trust by the federal government's New Markets Tax Credit program. The New Markets Tax Credit Program was enacted in December 2000 and is designed to foster job creation and stimulate economic growth in low-income communities across America. Rockland Trust has received four such awards from the program totaling \$191 million to date.

Golf Classic X

Oppenheimer Funds, a MassMutual Financial Group company, has signed on as the Title Sponsor for the Golf Classic X to benefit Old Colony Hospice. The 10th Anniversary Tournament takes place on Monday, August 20th at Thorny Lea Golf Club, Brockton. Reserve your 4-some by July 1 and save \$100. There are only a few 4-somes left. Sign up today. Visit www.oldcolonyhospice.org or call Linda Werman at 781-341-4145. Sponsorship opportunities available - Metro South Chamber Friends sponsoring the tournament to date include: Brockton Visiting Nurse Association, Brophy & Phillips, Inc., Costco Wholesale, St. Joseph Manor

Golf Balls From Above

Golf Balls From Above - Monday, August 20th, 2012 - an aerial golf ball drop raffle

brought to you by Brophy & Phillips - this special feature of the Old Colony Hospice Golf Classic X takes place at the conclusion of the golf game when a helicopter will drop 1500 numbered golf balls onto the 18th hole fairway and 3 lucky winners will receive cash prizes - \$10 per chance - only 1500 to be sold. First prize - \$1500, Second prize - \$1000, Third prize - \$500.

Food for Friends Food Pantry

The Food for Friends Food Pantry at First Lutheran Church is moving across the parking lot to the lower level of the church's Fruth Center at 891 Montello Street. This move will allow more space for handling a growing number of clients and will increase the size of the pantry space threefold. In 2011 Food for Friends distributed close to 200,000 pounds of food into the Brockton community. To meet the growing demand and to properly fixture the pantry, Food for Friends is reaching out to the community for donations of good retail gondola shelving of financial donations to offset the purchase of shelving. In addition, the pantry has begun a fund drive to raise money to purchase a small box truck for runs in and out of Boston to the Greater Boston Food Bank. Donations of all amounts are welcome, donations of \$1,000.00 or more will be acknowledged by the donor's names on the box of the truck. A donation of \$2,500.00 or more the donors name will appear on the highly visible rear door. Anyone willing to make a donation to either the expansion of the pantry or the truck fund may do so by mailing the donation to Food for Friends Food Pantry 900 Main St. Brockton, MA 02301, or online at www.firstevlutheran.org and visit the giving page. For additional information contact Jim Benson at 508-586-9021 or jbenson@firstevlutheran.org

Rogers & Gray Joins Health Cooperative

Members of the Employee Benefits Division of Rogers & Gray Insurance have received their certification to offer cooperative health insurance through the newly created Retailers Association of Massachusetts (RAM) Health Care Cooperative and the Massachusetts Association of Chambers of Commerce Executives (MACCE) Health Care Cooperative. In 2012, the Massachusetts Division of Insurance announced that RAM and MACCE had been approved as two of the group purchasing cooperatives authorized by law to negotiate with insurance carriers in order to obtain health insurance for its small business members. Rogers & Gray Insurance has completed the program and received its certification and is now authorized to negotiate on the behalf of RAM and MACCE members. Rogers & Gray is a member of RAM and sits on the RAM Advisory Board and is an active member in multiple Chambers of Commerce and asso-

ciated committees. Benefits of participating in a Health Care Cooperative range from discounted rates to consumer driven plans. To learn more, please contact: Beth Kennelly, Manager, Employee Benefits Rogers & Gray Insurance bkennelly@rogersgray.com 508.790.4417.

Mayor's Summer Concert Series:

The InFractions - July 12, 2012 Heights Crossing, 35 Christy's Place, Brockton. Mayor Linda M. Balzotti announces the start of the Mayor's Summer Concert series Thursday, July 12th. The series of musical performances begin at 6 p.m. on the patio at Heights Crossing, 35 Christy's Place. All the summer concerts are free and open to the public. In addition to music, each concert will also feature a raffle and light refreshments. The Mayor's Summer Concert series is sponsored by the Brockton Cultural Council. For more information about the Mayor's Summer Concert Series, please contact the Mayor's Office at (508) 580-7123.

Grow Associates Appoints Thompson

Grow Associates, Inc. a nonprofit organization serving adult men and women with disabilities, has appointed Debra Thompson as its associate executive director of programs. A Halifax resident and Massachusetts native, Thompson has been in the human services field since 1985, she earned her master's of special education at Salem State College in 2008. She has been employed at Grow for four years having taken on the oversight of the day habilitation program and community program as director.

Youth Participate in Business Plan Competition

The Brockton Area Workforce Investment Board is pleased to announce the winners of the Future Entrepreneurs Series Youth Business Plan Competition. The competition gave youth between the ages of 16-21 from area schools the opportunity to explore their dreams of starting their own business and gain knowledge of entrepreneurship through the process of participating in developing a business plan. The primary goal of the competition is to encourage the entrepreneurial spirit among youth and to foster the development of feasible business ideas. It is our hope that the youth who entered the competition plan to implement their business in the near future. The top three winners were presented with a certificate and cash prize. Third Place: Philip Falkof, Brian Kaplan and Christina Bacon of Stoughton High for their business plan "Super Solar." Second Place: James Arena, from Whitman-Hanson Regional High School for his business plan "Jim's Lawn Care." First Place: Alex Hochstrasser from Whitman-High School for his business plan AlexHawkPhotography.

Chamber Welcomes Yara Cardoso

The Chamber is pleased to announce the addition of Yara Cardoso to its staff as the new Connecting Activities Coordinator in cooperation with Brockton Area Workforce Investment Board. Her focus will be connecting youth to career experiences through Connecting Activities program. The program encourages employers to provide mentor opportunities and teacher externships within various industry sectors.

Yara is a Brockton resident and a recent graduate from Bridgewater State University majoring in Management with a minor in Accounting & Finance. Yara has been heavily involved with the Bridgewater State University com-



Yara Cardoso

munity, serving as Senate Chairperson and President of the Student Government Association and just ending her term as the First Student Trustee of the Bridgewater State University Foundation Board. Yara is also an INROADS, Inc. Alumna, an internship program designed "to develop and place talented underserved youth in business and industry and prepare them for corporate and community leadership." Yara is a graduate from Brockton High School where she was also involved in the community with the Mayor's Youth Council and Women's Commission at the Mayor's Office.

For more information about the Connecting Activities Program, Contact Yara at 508.586.0500 ext.227, email ycardoso@metrosouthchamber.com or visit metrosouthchamber.com/ca.html.

YouthWorks Summer Jobs Program

ARE YOU IN NEED OF EXTRA HELP THIS SUMMER?

If so, YouthWorks has talented young men and women ages 16-21 who want to work for you. The YouthWorks Summer Jobs Program provides local employers with hardworking youth with the motivation and skills necessary to get you through the summer and potentially beyond. We evaluate each youth extensively and provide a Work Readiness and Health and Safety curriculum before connecting youth with their employers, ensuring the highest rate of success. This is truly a win-win situation for local businesses as well as the community. If you can give a youth an opportunity for employment this summer, please contact one of our Employer Engagement Specialist at (508) 584-9800 for more information. This program is funded by the Brockton Area Workforce Investment Board (BAWIB) and Commonwealth Corporation.

Lincoln Tech Launches Dental Assisting Program



Lincoln Tech Brockton recently held a ribbon cutting ceremony to celebrate the launch of their Dental Assisting program. The Dental Assisting program is designed to prepare enrolled students with a strong foundation on which to build a successful career as a competent entry-level dental assistant. A well-rounded curriculum offers the student knowledge and skills in the technical areas of preventive dentistry, four-handed dentistry, chair side assisting and more. The campus has over 1600 square feet of dedicated learning space with 3 clinical operatories for hands-on learning, industry-specific digital and traditional radiography equipment and new sterilization equipment for clear infection control and OSHA learning experiences. In addition, the curriculum boasts new materials on handling equipment to learn restorative and prosthodontic procedures. Upon completion of the program, graduates are encouraged to sit for the Radiation Health and Safety exam. Lincoln Tech is located at 365 Westgate Drive in Brockton. For more information, call 508-941-0730 or visit www.lincolntech.com

Chamber Hosts State Rep Candidates Forum



Claire Cronin



Mark Linde



Jass Stewart



Robert Sullivan

On June 8, the Chamber held a State Representative Candidates Forum with candidates for the 11th Plymouth District State Representative Primary at the Chamber Office in Brockton. The candidates responded to questions submitted by Chamber staff, board, and members, with an emphasis on business related issues. Sue Joss, Chair of Government Affairs and President & CEO of the Brockton Neighborhood Health Center served as the moderator. Footage of the forum can be seen on Brockton Community Access. Check your local listings for times. You may also contact the Chamber at 508.586.0500 x 222.

Metro South Represents at Bio Conference



Governor Deval Patrick speaks at the 2012 Bio International Conference held in Boston in June



Kimberly Prosper and Alison van Dam of the Metro South Chamber of Commerce represent the Regional Economic Development Organization at a booth in the Mass Pavilion

The Metro South Chamber of Commerce and the Metro South Regional Economic Development Organization (REDO) exhibited at the 2012 Bio International Conference held at the Boston Convention Center in June as part of an effort to grow awareness of the Metro South region as a viable location for bio-tech companies to relocate to. The region has a great location and value, ample water supply, an updated and expanded water reclamation facility, skilled workforce, four institutes of higher education, and quality commercial space available. Brockton, Canton, Abington & Rockland, Randolph and West Bridgewater have all been designated as bio-ready communities by MassBio. For more information, call 508.586.0500 x 223.

Chamber Bids Fond Farewell to Kerry Sullivan



The Chamber bids a fond farewell to Kerry Sullivan, Bookkeeper at the Metro South Chamber for the past 6 years. Kerry will be joining the staff of On Deck Sports/Promounds in Brockton. The Chamber thanks her for her past service and wishes her well in her future endeavors.

Lisa Pearce has been hired to provide accounting services for the Chamber. She can be reached by calling 508.586.0500 x 230.



LIKE US ON FACEBOOK
www.facebook.com/metrosouthchambercommerce

Chamber Welcomes 120 New Members During May Membership Drive

Top Individual Sales - Brian Droukas, Sovereign Bank



Brian Droukas of Sovereign Bank (pictured with Christopher Cooney, Chamber President & CEO) was the top seller at the 2012 Membership Drive with 12 New Members

Top Team Sales - Bridgewater Savings Bank



Edward Sousa, James Duffy, Kelly Le, Nancy Koczela, Joseph Gesualdo and Russell Dupuis of Bridgewater Savings Bank, the top selling team at the 2012 Membership Drive with 24 new members. Kelly Le led the team with nine new members.



The Call Center at Merkert Tracy Hall, Stonehill College

The Chamber would like to thank all sponsors and volunteers that assisted during the successful May 30 and 31 Membership Drive at Stonehill College in Easton which brought in 120 New Members to the Metro South Chamber network. For more information on membership, contact Kathleen Lynch at 508.586.0500 x 229, klynch@metroouthchamber.com.

"It was a pleasure and a lot of fun Chairing this year's Membership Drive. Having the sage advice of Pat Hoey, the incredible help from the Chamber staff, particularly Kathy Lynch, the support from the Board of Directors, who provided the backbone of the Teams and the great facilities at Stonehill College, all contributed to the outstanding success we enjoyed. It was an added treat that we exceeded our goal of 100 new members, which was set in recognition of the Chambers Centennial in 2013. Welcome on board to the 120 new members and thanks to the 100 volunteers that made it happen! "

Friend Weiler, HarborOne Credit Union, Membership Campaign Chair

Thank You Incentive Partners & Sponsors



Thank You to Our Team Captains

- | | |
|---|---|
| Jim Blake,
HarborOne Credit Union | Heather Nelson,
Sovereign Bank |
| Bob Gustafson,
Crescent Credit Union | Mark Cocuzzo,
Comcast Business Class |
| Ed Sousa,
Bridgewater Savings Bank | Jeff Russell,
Old Colony Y.M.C.A. |
| Scott Sanborn,
TD Bank | Sandii Rollock,
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Chamber Appreciation Night at the Rox

Thursday, July 12, 7:05 pm, Campanelli Stadium Brockton



Thursday, July 12 is Chamber Appreciation Night and Summer Beach Party for the whole community at the Brockton Rox game, Campanelli Stadium, 1 Lexington Avenue in Brockton. Chamber Ambassador and Membership Drive Chair Friend Weiler from HarborOne Credit Union will be throwing out the first pitch. The Brockton ROX will be playing the Seacoast Mavericks at 7:05 pm. During the game, stop by the Chamber booth! The first 1,000 kids will get a free frisbee. Tickets can be purchased online at www.brocktonrox.com, at the box office, or by calling 508-559-7000. The Brockton Rox Season runs until August 9. Featuring Friday night fireworks, Sunday family days, and other fun promotions. For more information, view the schedule at www.brocktonrox.com.



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information, itinerary, or to pay your deposit, visit www.metroouthchamber.com/china.html.

Featured attractions include the Great Wall of China, Tiananmen Square, Temple of Heaven, Forbidden City, Ming Tombs, Yu Garden, Jade Factory, Summer Palace, Tiger Hill, Green Tea Plantation, Chinese Acrobat Show, and more. To learn more, contact Alison van Dam at 508.586.0500 x 222, avandam@metroouthchamber.com.

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FREE INFO SESSION:

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Bernardi, Brockton Business After Hours

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Ruth Bramson, CEO,
Girl Scouts of Eastern Massachusetts

Since her 2008 appointment as Chief Executive Officer of the Girl Scouts of Eastern Massachusetts (GSEM), Ruth N. Bramson has overseen the merger of three separate Girl Scout organizations and has elevated Girl Scouts in Massachusetts to one of the highest performing Girl Scout councils in the country. Ruth's passion for advancing leadership opportunities for women and girls infused with her accomplishments and experiences in the corporate and public sectors have brought the organization fresh ideas and a new perspective that have led to tremendous success. In the last year GSEM has increased girl and adult membership by 1.6%, as well as increased retention rates to 70%.

Under Ruth's direction, GSEM launched a highly visible marketing campaign focused on the girl: All HER All TogetHER, securing annual placements on billboards, busses, trains and buildings throughout Massachusetts. Girl Scouts of the USA refers to the GSEM branding campaign as the preeminent marketing campaign for Girl Scouts in the country. Having increased public visibility of Girl Scouts, Ruth established strategies and policies to focus on reaching every girl through the "Diversity Initiative." Since the launch of the program, Girl Scouts has partnered with over 30 neighborhood organizations, reaching thousands of girls. Membership among girls of Hispanic, Asian, and mixed races has increased steadily every year since Ruth became CEO and articulated increasing the diversity of Girl Scouts as a top priority. Ruth has maintained a strong focus on reaching girls in underserved communities, establishing much needed Girl Scout programs in after-school and community centers in areas that report high drop-out, pregnancy, and violence rates among girls. Ruth also formed the first CEO Girl Advisory Committee – a committee of girls, aged 6 – 17, who meet monthly to discuss issues they feel are important to the organization and to girls today.

Ruth often says that "service is the rent we pay for living," and she most notably answered that call of service in 1997 when she singlehandedly founded Suited for Success in response to the large number of women leading single-family households. This nonprofit organization assisted economically disadvantaged women in moving from welfare to self-sufficiency. Ruth continues her volunteering with a number of non-profits and government agencies that focus on the advancement of women, diversity, education, and the prevention of homelessness and domestic violence.

In the community, Ruth has served as a member of the Governor's STEM Operations Council, served on the Advisory Board of the Women of the Association of Latino Professions in Finance and Accounting, as Commissioner of the Massachusetts Commission on the Status of Women, and has served on the Junior Achievement Advisory Board.



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Mark Singer holds a workshop on Retirement Planning for Women in conjunction with the ATHENA Program

Women Led Businesses Featured at Business Expo



Michele McPhee, Investigative Report, shows her book
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Penny Ramseyer & Lynne Goyuk,
Sullivan & Cogliano Training Centers



Andrea Baumann & Jen Vondenbrink,
Geek Girl



Cindy Tyo & Gina Holick,
Wood Palace Kitchens



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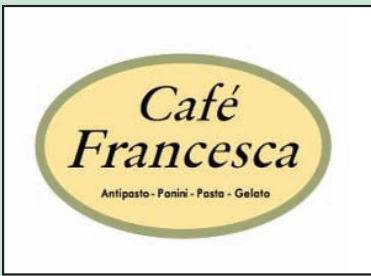
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