

Action report June 2009 www.metrosouthchamber.or www.metrosouthchamber.com

Leading Businesses Leading Communities

ACCREDITED

CHAMBER MISSION To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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Printing Donated by the Enterprise

Honoring Women; Awards, Expo, Noted Author

Wednesday, June 17. Breakfast: 8 am - 9 am. Expo: 7:30-8am, 9 am - 10am



On Wednesday, June 17, at the Shaw's Center, Brockton, the Metro South Chamber of Commerce will present the 11th Annual ATHENA Award during a special breakfast to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way,

and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government. By honoring exceptional leaders, others will be encouraged to excel.

The featured speaker is Margaret Benefiel, Ph.D., CEO of ExecutiveSoul.com & Noted Author. Margaret Benefiel is the author of Soul at Work and The Soul of a Leader and has written for many business and managerial magazine publications. Margaret will discuss how businesses can thrive in tough economic times, relating stories of business owners who keep their employees fully engaged in their work, resulting in powerful financial benefits.



Margaret Benefiel

In addition, before the breakfast and immediately following, there will be a Women's Expo. Booths are still available for \$99 and include a lunch ticket.

Tickets for the Breakfast are \$25 for members and \$35 for nonmembers. The first 100 attendees

"Today's global community desperately needs leaders with soul. Margaret Benefiel's ground breaking book meets that need beautifully, by teaching principles of soulful leadership, illustrated with stories of real leaders who practice them. Required reading."

- Archbishop Desmond Tutu, Nobel Peace Prize Winner

at the breakfast will receive a copy of Benefiel's book, The Soul of a Leader. Tables of 10 are still available. To register, please call Kim Prosper at 508.586.0500 x 231, or visit www.metrosouthchamber.com.

2009 ATHENA Expo Vendors

St. Joseph Manor Health Care Sovereign Bank Mary Kay - Brockton Lasell College

Curry College Corporate Gifts Boston The Community Bank
Boston Medical Center-**HealthNet Plan**

Sponsored by:



Sovereign Bank ROX





Chamber to Host Small Business Summit to Promote ARC Funds

Small Businesses are being provided a whole new round of stimulus programs designed to bolster their position within the marketplace. The United States Small Business Administration (SBA), Mayor James Harrington and the Metro South Chamber of Commerce invite small businesses, commercial bankers, accountants and friends to attend a two hour session on the new America's Recovery Capital (ARC) program. The program provides loans of up to \$35,000. to businesses with no interest charged for five years. The ARC program may be used to pay lines of credit and credit card debt. The new program will begin accepting applications in June. Commercial lenders including banks and credit unions will issue the loans with a 100% guarantee from the U.S. SBA.

The Small Business Summit is scheduled for Thursday, June 25, 2009 in Brockton. It will begin at 8:30 and conclude at 10:30. To register for this free event, contact Kim Prosper at 508-586-0500 ext. 231.

The President signed new economic recovery legislation, the American Recovery and Reinvestment Act of 2009 (ARRA) two months ago. Here are some key tax highlights for small businesses and their employees: Net Operating Loss Carryback

Small businesses with deductions exceeding their

income in 2008 can use a new net operating loss tax provision in ARRA to get a refund of taxes paid over the past 5 years instead of the usual two.

To accommodate the change in tax law, the IRS has updated Publication 536, Net Operating Losses (NOLs) for Individuals, Estates and Trusts, as well as the instructions for Form 1045 and Form 1139, which small businesses will use to take advantage of the car-

An IRS news release and question-and-answer document have more information on the net operating loss carryback provision. Technical information is contained in Revenue Procedure 2009-19.

Section 179 Deduction

A qualifying taxpayer can choose to treat the cost of certain property as an expense and deduct it in the year the property is placed in service instead of depreciating it over several years.

Under ARRA, qualifying businesses can continue to expense up to \$250,000 of section 179 property for tax years beginning in 2009. Without ARRA, the 2009 expensing limit for section 179 property would have been \$133,000. The \$250,000 amount provided under

Continued on page 9 -

UMASS Completes Business Survey

The UMass Dartmouth -Center for Marketing Research recently completed an extensive survey of businesses throughout the Metro South region...

See page 2 for full story

New Markets Tax Credit Renewed

Rockland Trust Community Development LLC recently received notice that it will receive another round of New Markets Tax Credit Funds to benefit low-income throughout the region. The New Markets Tax Credit Program was enacted to foster job creation and stimulate economic growth in low income areas. To learn more about how your business can benefit from this program, go to www.cdifund.gov/programs/nmtc.

President of Ireland **Visits Metro South**

The President of Ireland, Mary McAleese recently visited the Irish Cultural Centre of New England in Canton, MA



President Mary McAleese and James Harrington, Mayor of Brockton



President Mary McAleese and Jack Conway, Jack Conway and Company, Inc.



GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

2008-2009 Featured Speakers:



Attorney General Martha Coakley; State Representative Geraldine Creedon; Mayor of Brockton James Harrington; Senator Thomas Kennedy; State Representative Michael Brady; State Representative Louis Kafka; State Representative Daniel Webster; Brockton City Council President Timothy Cruise

The next Government Affairs meeting will be a Planning Session held on Friday, **June 12** at **12:00 p.m.** During this meeting, speakers for the upcoming year will be discussed.

Come tell us which officials you would like to meet and speak with.

If you would like to attend please R.S.V.P. by calling Lisa at the Chamber at 508.586.0500 ext. 225.

The Chamber will be holding key **planning sessions** in order to establish priorities and brainstorm speakers for 2009-2010 events. Chamber members are encouraged to attend and help in providing the best possible programming.

Government Affairs - Friday, June 12 at 12:00 pm Good Morning Metro South - Wednesday, August 12 at 12:00 pm

Advantage Home Health Care Grand Opening



Tuesday, June 9, 4:30 pm - 7:00 pm 1041 Pearl Street, Unit H, Brockton (Behind White's Bakery)



Mary Ryan, Administrator; Jayne Kelleher, Business Development

Advantage
Home Health
Care Services
invites you to
celebrate our
ribbon cutting
ceremony as
we officially
open the doors
to our new

home care company! Please join us for light refreshments and a tour of our facility.

Advantage Home Health Care Services is a new and exciting Home Health Care provider covering Southeastern and South Shore Massachusetts. We are looking forward to bringing our quality team of

professionals into your client's home and are available 24 hours a day, 7 days a week. Here at Advantage, we offer nursing, home health aides, homemakers, physical, occupational, and speech therapy along with social and nutritional services. Our senior management team has over 20+ plus years of medical and home care experience specializing in services from orthopedics to wound care. As qualified professionals, we are able to provide ongoing CEU education and training to assure clients are given the quality care needed while recovering in their homes. Advantage is a JCAHO accredited home care agency.

For more information, please call 508-584-2900.

To Join the Chamber, Call John Nesti, Director of Member Services, 508.586.0500 x 229 or email jnesti@metrosouthchamber.com

Ice Cream Social at Neighborhood Health Center

Thursday, June 4, Brockton Neighborhood Health Center, 5:30-7:30 pm



The June Business After Hours will take place on Thursday, June 4 from 5:30 pm-7:30 pm at the Brockton Neighborhood Health Center (BNHC), 63 Main Street, Brockton.



The BNHC is pleased to host an Old Fashioned Ice Cream Social and

networking opportunity. Attendees will also get a chance to see the new facility and learn more about health care services of interest to companies and staff in these challenging economic times. Ice cream will be provided by Hilliard's.

BNHC is a non-profit, multicultur-



al, community health center providing services to lowincome and marginalized populations in the greater Brockton area. In its efforts to meet the health care needs of the community, the center currently offers primary, preventive and

specialty health and dental services to more than 17,000 patients and provides more than 90,000 visits annually. BNHC constructed a new \$17 million community health center that doubled its capacity and began seeing patients in November 2007. In the next few months, BNHC will break ground on a new expansion.

This is a casual event that presents a great way to make business contacts so bring plenty of business cards! The event is \$5 for members and \$10 for non-members. To register, call Kim at 508.586.0500 x 231, or register online at www.metrosouthchamber.com/register.html.

UMASS Completes Business Survey

The UMass Dartmouth - Center for Marketing Research recently completed an extensive survey of businesses throughout the Metro South region. The study focused on current economic and political confidence factors specifically addressing perceived business priorities relative to economic stimulus funding for the region.



Nearly half of the respondents rated the current business environment locally as good with specific concern around utility costs, commercial property costs and unfriendly political representation. Improvements to state highway route 24, including its conversion to a federal highway, was overwhelmingly the top priority for businesses relative to the use of stimulus funds. More findings will be published on-line at metrosouthchamber.com and in the July issue of the Action Report newsletter.



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Charles Wall - Massasoit Community College

Patricia Williams - Harbor One Credit Union

Networking at Events

is one of the most effective ways to grow your business!

JUNE Calendar

3	Ambassador's Meeting	8:00 am
4	Business After Hours Brockton Neighborhood Health Center, 63 Main Street	5:30 pm
9	China Information Session Dunn Conference Suite, Room B, Bridgewater State College	9:00 am
12	Government Affairs Planning Session	12:00 pm
16	LinkedIn Workshop	8:00 am
16	AMP Workshop	12:00 pm
16	Executive Committee	3:00 pm
17	ATHENA Award Breakfast & Expo The Shaw's Center, 1 Feinberg Way, Brockton	7:30 am
18	SOMWBA Workshop	10:00 am
24	Board Meeting	12:00 pm
25	Small Business Summit with SBA and Mayor Call Kim to register, 508.586.0500 x 231.	8:30 am

CHAMBER STAFF

508-586-0500 Front Desk x 221

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Metro South Chamber of Commerce

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President and CEO x 223

Lisa Keene

Business Development x 225

John Nesti

the Metro South region.

Member Services x 229

Kimberly Prosper

Program Director x 231

Kathryn Sayles

Competitive Workforce x 227

Kerry Sullivan

Finance x 230

Alison van Dam

Director of Communications x 222

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photo and print production by Mark Mahoney, The Enterprise

Save the date

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Coming Up **July**

August

11	Executive Committee	3:00 pm
12	Good Morning Metro South Planning Session	12:00 pm
26	Board of Directors Meeting	12:00 pm
27	Business After Hours Irish Cultural Centre, 200 New Boston Drive, Canton	5:00 pm

Tall Ships After Hours Aboard MV Columbia Point

University of Massachusetts Boston

Quickbooks for Beginners

Business Assistance Center Meeting

6:00 pm

12:00 pm

8:30 am

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated. 4 ACTION Report June 2009 www.metrosouthchamber.com

GOODNews

Celebrate the great things going on!

Members: Send your Good News to avandam@metrosouthchamber.com

MassHousing Honors South Shore Savings



Thomas Gleason, MassHousing Executive Directory and Brian Desmond, South Shore Savings Bank

MassHousing recently honored South Shore Savings Bank and six other mortgage lenders at Annual Home Ownership Awards Ceremony, for their promotion and origination of Mass Housing's afford-

able mortgage and mortgage insurance products.

South Shore Savings Bank was presented with an award for being the top producer of MassHousing's Homeowner Septic Repair loan program. Through a combined effort of the Department of Environmental Protection, the Massachusetts Department of Revenue, and MassHousing, the program makes below-market-rate loans available to homeowners faced with the need to repair a failed septic system to meet the Commonwealth's Title V requirements.

Conway Registry

Now in its 15th year, Jack Conway & Company's Real Estate Referral Registry recently recruited its 1,000 referral associate. Currently the registry has more than 600 associates active in its database, all of whom contribute leads to the Real Estate company, which are then handled by agents. In existence for 15 years as a wholly-owned subsidiary of Conway Co., the registry has generated more than \$176 million in business since 1998.

To join the Referral Registry, and be a part of the next 1,000 members, call Dawn Stevens at 781-871-0080 ext. 318, or email her at dstevens@jackconway.com.

Caring With Excellence Awards



Good Samaritan Medical Center honored nine exceptional caregivers recently. Good Samaritan began presenting the Caring With Excellence Awards in 1989. The goal of the program is to honor and recognize employees who go above and beyond in their daily efforts of treatment to patients, families and each other.

The recipients of the 2008 Caring with Excellence Awards are:

Scott A. Stewart, M.D., Physician Award; Timothy J. Pasquarello, P.A. and Thomas F. Stack, C.R.N.P., M.S.N., Advanced Practitioner Award; Norma J. Winchell, R.N., Nurse Award; Guerda Casame, C.N.A. and Deborah A. Ford, Allied Health Professional Award; Christopher Coleman, E.M.T. - P., Community Member Award; Anne B. Bercovitch, M.D. and Lionel G. Bercovitch, M.D., Physician Service Medal Recipients.

School Of Nursing Receives Accreditation

The Signature Healthcare School of Nursing has been granted a full eight year accreditation by the National League for Nursing for "achievement of quality and excellence in nursing education." The accreditation process reviews all aspects of the school, including governance, curriculum, staffing, facilities and resources. The school first achieved accreditation in 1957 by the National League of Nursing and has successfully been awarded accreditation every eight years. Originally established in 1897, it is the last remaining hospital-based nursing school in Massachusetts, and graduates consistently receive high rates of passing grades on the nursing boards.

Champions Fighting Cancer Walk



Bob Sullivan, Sullivan Tire Co., Paul Viano, Rockland Trust

Rockland
Trust announces its support of
the 10th annual
"Champions
Fighting Cancer
Walk" to benefit
Signature
Healthcare
Brockton Hospital and the

Chrystine M. Sullivan Memorial Foundation. The former wife of Sullivan Tire president Bob Sullivan, Chrystine lost her four and a half year battle to cancer in August of 1999. Friends and family initiated the Cancer Walk to build an endowment to support those that live with and fight cancer. This is the tenth year that Rockland Trust has supported the walk, which took place on May 4.

David Edinburgh, MD, Honored

David Edinburgh, MD, of Sharon, was recently honored by his patients with a Patients' Choice recognition.

The award is tabulated by MDx Medical Inc. and is based upon feedback of more than 40,000 patients across the United States who provide information online about their experiences with their doctors. The patients rate various components such as bedside manner, doctor-patient



Dr. David Edinburgh, MD

face time, degree of follow-up, courtesy of office staff and overall opinions.

Dr. Edinburgh joins a select number of physicians who received this award. Of the nation's approximately 720,000 active

physicians, fewer than 5% were accorded this honor by their patients in 2008.

Brockton:Bio Tech Gold Level Designation

Mayor James E. Harrington in conjunction with The Brockton 21st Century Corporation and Building A Better Brockton has announced that through their efforts in working with the State of Massachusetts and the Massachusetts BioTech Council, the City of Brockton has been designated as a BioReady Community. In a ceremony held in Cambridge, the City of Champions was distinguished with a gold level designation by the Biotechnology council.

The Massachusetts Biotechnology Council, inaugurated the statewide BioReady Communities Campaign in 2008. As part of the Campaign, the MBC Economic Development Advisory Group (EDAG) developed criteria to both guide communities.

For more information about the Mass Biotechnology Council/MassEcon rating, please contact Peter Abair, Director of Economic Development at the Mass Biotechnology Council, (617) 674-5100, for information about this designation www.massbio.org.

Culturally Appropriate Victim Services

Brockton Family and Community Resources Presents "Culturally Appropriate Victim Services," at Stonehill College on Friday, June 5 from 8:30 am to 2:30 pm. During this full day conference, strategies to ensure outreach and services that are culturally appropriate and hereby optimally effective will be discussed. The keynote speaker, Dr. Oliver Williams, is a nationally recognized scholar and advocate and the Director of the Institute on Domestic Violence in the African American Community at the University of Minnesota. Registration is \$40 and includes lunch. To register, call 508.583.6498 or register online at www.brocktonfamilyandcommunityresources.com/about.html.

Your Local Office Sponsors Blood Drive

Your Local Office is teaming up with American Red Cross to Boost Blood Supply on Monday, June 8. The need is constant and the gratification is instant. The blood drive will take place from 8:00 am-1:00 pm. Registration is at Your Local Office, 214 Main Street, Brockton. The Drive is being hosted next door to Mulligan's Pub. Free parking is available for all donors in the parking garage. All donors will receive 6 free chocolate covered strawberries from Edible Arrangements.

St. Joseph Manor Golf Tournament

St. Joseph Manor Health Care in Brockton, Massachusetts, will hold its 18th Annual Golf Tournament at the Easton Country Club on Monday, June 8 in South Easton. All proceeds directly benefit our 118 residents and 60 adult day health clients. Tournament costs \$135.00 and includes cart, giveaways, player prizes, continental breakfast and luncheon. To register as a golfer, sponsor or for additional information please contact Marni Dunton, at (508) 583-5834 x 3058 or via email at mdunton@SJMbrockton.org.

Special Olympics Summer Games

Special Olympics Massachusetts 2009 Summer Games', from June 19 to 21, features aquatics, athletics, gymnastics, power lifting, roller skating, tennis and volleyball. Compete, volunteer, or support the Special Olympics. Visit the Special Olympics Massachusetts South Section website at www.specialolympicsma.org/south.

Children's Museum in Easton Road Race

Join the Children's Museum in Easton for their 15th Annual Road Race on Sunday, June 21. Run, walk, volunteer, learn about Team Hoyt, or come enjoy Father's Day festivities with your family. All proceeds will benefit the hands-on exhibits at the museum. For more information, visit at www.childrensmuseumineaston.org.

Brockton City Lights

The Brockton Library Foundation, working together with the Brockton Historical Society and the Greater Brockton Society for Poetry and the Arts, will host Brockton City Lights on Saturday, June 20, 2009, from 8:00 p.m. to 12 a.m. The benefit event will be held at the Brockton Public Library, 304 Main Street. Brockton City Lights will feature an evening of live music, great food, jazz, elegant company and engaging performances with overtones of the beat generation.

GOODNews

Proceeds from this event will be used to continue the ongoing mission of the Brockton Library Foundation, the Brockton Historical Society, and the Greater Brockton Society for Poetry and the Arts. Tickets may be purchased online at www.brocktoncitylights.com or by contacting Barbara Lutz at 508.583.4987.

Doing Business in China Forum

There will be a doing Business in China Forum to be held on Wednesday, June 10 from 5:30 pm - 8:00 pm at the Advanced Technology Manufacturing Center, 151 Martine Street, Fall River. The Southern New England Entrepreneurs Forum (SNEEF) and the Advanced Technology Manufacturing Center are sponsoring this networking and information event which will feature a panel of China experts.

Among items discussed will be assessing what it takes to gain a foothold in China, preparing appropriate collateral materials and communications, adapting product designs for a Chinese market, identifying and managing sales, developing a comprehensive export compliance, implement an intellectual property protection plan, and locating reliable component and subassembly vendors. To register, visit www.sneef.umass.edu or call 508-910-9823. Don't forget, the Metro South Chamber is sponsoring a trip to China October 11-19.

Costco Raises Money for Children's

Employees from Costco were recently honored for their dedication to Children's. Through hard work and a can-do spirit, Costco associates raised over \$140,000 for Children's in a little more than 30 days. They received certificates of appreciation for selling balloon icons and putting together bake sales and golf tournaments during a month long national fundraising campaign conducted through Children's Miracle Network (CMN). CMN saves lives by helping 170 children's hospitals across North America raise funds. Since 2003, Costco has raised more than \$610,000 for Children's.

Bandmasters Drum Corps International

On Saturday, June 27, Bandmasters Youth And Arts organization will present Saturday Night Lights, "Marching Against Cancer," a special event partner for the Dana-Farber Cancer Institute and The Jimmy Fund. The Drum Corps International Show will take place at 6:30 pm at the Brockton High School Rocky Marciano Stadium, 470 Forest Avenue. Featured will be the 7th Regiment from London CT, Citation from Burlington, MA, The Defenders from

Rockland, MA, The Muchachos from Manchester, NH and the Spirit of Newark from Newark, NJ. Also, from 5-7:30 pm there will be a bone marrow drive. For more information, call 781-963-2345 or 781-963-3148, or visit www.saturdaynightlights.com.

Risk Factors for Heart Disease Talk

On Monday, July 27 at 2pm at the Brockton Cardiology Associations, 830 Oak Street, Suite #205W, Brockton, Heather Luke, Registered Exercise Physiologist of American College of Sports Medicine will speak about the warning signs of heart attack and stroke and how you can reduce your risk. This one hour lecture provides information about your cardiovascualar system, risk factors for cardiovascualr disease, warning signs of heart attack and stroke and ways to reduce your risk. Space is limit-Please call Heather Luke at 508.583.4440 to register.

Alzheimers' Awareness Week

Everyone is invited to participate and join us for our Kick Off activities to benefit the Memory Walk from June 13 to June 20 at Blue Hills Alzheimer's, located at 1044 Park Street, Stoughton. June 13: Free hot dog, 1-3pm. June 14: Free coffee and donuts, 9-11am. June 15: Free S'mores, 3-5pm. June 16: Alzheimers' Education, 1-3pm. June 17: Free blood pressure check, 1-3pm. June 18: Alzheimer's Education, 6-7pm. June 19: Buy a dollar daisy/free ice cream, 4-6pm. June 20: Moonwalk and free popcorn, 11am-2pm. The Memory Walk will be held at the Plymouth Plantation Sunday, October 4, at 9:00 am.

Chamber Showcases at Enterprise Career Day



The Chamber recently exhibited at the 12th Annual Career Day at the Shaw's Center. Over 900 high school students interested in learning about emerging industries, careers. and various businesses and non-profits attended. Pictured: Cheryl Showstack, Educational Outreach at the Enterprise; John Nesti, Membership Director at the Chamber, Kathryn Sayles, Connecting Activities/ Competitive Workforce Coordinator at the Chamber; Brian Hannon, Youth Services Director at BAWIR

QuickBooks For Beginners Workshop

Wednesday, July 15, 2009, 8:30 am - 12:00 pm Metro South Chamber of Commerce, 60 School Street, Brockton

Gain the tools you need to successfully operate your business. You will receive a general overview of OuickBooks, learn key setup features and understand the basics of recording income, expenses and reconciling bank COMMUNITY



Instructor Frank Guinan has owned his own business, Integrity Business Solutions, for 8 years. Through his business he provides CFO services including internal system review, financial report analysis, and strategic planning. He is also a "QuickBooks Guru" providing setup, maintenance and troubleshooting as a Certified ProAdvisor.



To register for this workshop, please call Lisa at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com. This workshop, co-sponsored by Coastal Community Capital, is free to attend.

Getting You LinkedIn

Tuesday, June 16th, 8:00 am - 10:00 am Metro South Chamber of Commerce, 60 School Street, Brockton

Technology is a wonderful thing, especially if you **Linked in** know how to work it. As social networking becomes more acceptable in the workplace, there is a need for education on its practices. For many, joining a social network and figuring it out can be frustrating as well as time consuming.



If you've been invited to join LinkedIn and are not sure how it can best be utilized, please join us at our next workshop. We will walk through the basics of social networking, open an account on LinkedIn, and identify marketing tools within the site. You will leave with information that will get your profile up and running because in today's economy, why would you miss out on a FREE marketing opportunity.

The speaker will be Tricia White, Small Business Advisor at the Massachusetts Small Business Development Center. To register, please call Lisa Keene at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com.

Tall Ships After Hours Event - Boston



Wednesday, July 8, 6-9pm **Departing from UMASS Boston**

The Metro South Chamber is offering a special trip aboard the M/V Columbia Point in Boston. The Columbia Point is an all weather, 64 ft U.S. Coast Guard certified vessel featuring a large open deck

and galley area. Heavy Hors D'ouevres will be served and a cash bar will be available aboard the ship. The cost of a ticket is \$49. This cruise is limited to 70 people and is expected to sell out quick. Call Kim Prosper at 508.586.0500 x 231 or email kprosper@met-

Buybrockton.org Advertises on BAT Buses



The Metro South Chamber supports the Buy Brockton Program with the sponsorship Buybrockton.org advertisem on the back of selected mini

Brockton Area Transit Buses. The Buy Brockton Program offers bank owned, foreclosed, or homes being sold in a short sale at a discounted 30 year fixed rate, closing cost assistance, and mortgage insurance. For more information, please call the Chamber at 508.586.0500 x 222 or visit www.buybrockton.org.



Chamber of Commerce Celebrates Small Businesses



Hub Technical Services Joe Lovetere 44 Norfolk Ave, Easton www.hubtechnical.com

Ine Lovetere

Hub Technical Services a HP/Compaq authorized service

provider founded in 1996. Joe Lovetere and his partners bought the company in 2004. The company has grown from 17 employees in 2006 to 35 employees in 2008. In 2005, 2006, and 2007, Hub Technical increased sales each year by 100%. In 2008, they increased sales by 25% and were rated 18th among the 100 fastest growing service providers by CNR Magazine. They closed 2008 with \$10 million in sales. The company has also contributed to the community. Joe is chairman of the CIT Advisory Committee at Brockton High School and participates in a co-op program with students, as well as serving on the IT Advisory Board at New England Sinai. In addition, he supports many other local chambers and non-profits. Hub Technical is a JP Elite Partner, Sonicwall Gold Medallion Partner and Microsoft Gold Partner.



Salon Esprit Bruce Marquis 225 Bedford Street, East Bridgewater www.salon-esprit.com

consultant.

bought, developed and operated a chain of 8 business salons starting in 1988 under the name of Family Salons, Inc. Bruce has since consolidated his efforts Salon Esprit in East Bridgewater. The salon's mission is to be the best salon around by offering quality service and convenience to clients, while supporting the community and allowing employees the opportunity to earn a good living with many benefits not normally provided to hair salon employees. The salon employs 14 people, 50% of which have been there for over 10 years. Salon Esprit volunteers and donates to many charities including the Old Colony YMCA, United Way, Rotary Club, American Cancer Society and Autism Speaks. In addition, they donate shampoos and conditioners to homeless and women's shelters and provide free haircuts to those donating to "Locks of Love."

mer

2009 Award Recipients

Entrepreneur of the Year



XPressman Trucking & Courier, Inc. Michelle Cully 57 Teed Drive, Randolph xpressman.com

Michelle Cully

Michelle Cully, President & CEO of XPressman

Trucking and Courier, Inc., started her business in 1993 with a phone line in her parent's laundry room, calling businesses and asking if they needed a courier service. XPressman Trucking and Courier has since employed 25 people, moved to increasingly larger facilities, and in 2008, their revenues reached nearly \$4 million. Today, the company delivers packages for hundreds of businesses and serves as a courier for major banks in the region. Last year, XPressman was named "Delivery Agent of the Year" by Design Within Reach Furniture Company. The company is also involved in the community, raising money for cancer research, contributing to South Shore Hospital and women's shelters, and as a member and leader of numerous trade organizations. Michelle is sharing her formula for entrepreneurial success; she is writing a book to be published later this year.





Chuck Moller and Adrienne Kravitz

mcgpartners.net MCG Partners is a premier

Bridgewater

MCG Partners

Chuck Moller

and Adrienne

481 Bedford St.,

Kravitz

provider coaching, leadership development, talent management, organizational effectiveness, and sales training solutions. The 8 person staff does this by upholding their belief in partnership and teamwork, passion, accountability and MCG Partners has urgency. coached and mentored thousands of executives and management teams. Husband and wife team, Chuck and Adrienne, have been advising for over 25 years. MCG Partners is an active and contributing member of the community and charitable organizations through volunteerism, participation, board involvement and Some of these sponsorship. organizations include the Pan Mass Challenge, the Arts Business Council, SEMAP, and American Liver Foundation Run for Research.



Burrito Wraps Mexican Grill Alejandro Perez 688 Crescent Street/ 707 Warren Ave, Brockton burritowrapsbrockton.com

Burrito Wraps serves authentic, fresh, high quality Mexican food at a great value. Owner Alex Perez opened Burrito Wraps wanting to become more involved in Brockton and the community. Burrito Wraps has recently opened a second location on Warren Avenue to serve a growing customer base. Both locations provide an authentic Mexican dining experience. The restaurant has used creative marketing by sponsoring the 1460 AM WXBR news and by appearing on the station's "The Booth" from 1-3 on Fridays at the Warren Avenue location. Burrito Wraps contributes to many nonprofits such as the Old Colony YMCA. The restaurant currently employs 5 people and focuses on the community and building a good reputation.



The Peruvian Place Angel Hinostroza 55 City Hall Plaza, Brockton (508) 580-0147

Mr. Angel Hino-

Angel Hinostroza

stroza and his son Angel opened The Peruvian Place in November of Angel worked in the restaurant business for years in his home country, but wanted a better life. He moved to America and earned a living washing clothes for five years. He then took a chance, following his and opening Peruvian Place. The restaurant, located in City Hall plaza is open from 10am-7pm daily. Their menu consists of traditional Peruvian food and American cuisine. The restaurant employs 2 full-time and 4 part-time restaurant professionals. The Peruvian Restaurant has outdoor seating available overlooking city hall.



Jeni Mather

J.M. K-9 Training Jeni Mather 760 West Chestnut Street, Brockton www.jmk9.com

Jeni Mather has been

the owner and opera-

tor of J.M. K-9 Training since 1998. Summer employment for the company is 26 part time workers, 9 full time workers and 20 volunteers. The center, which serves up to 150 dogs, provides pet products, doggie daycare, boarding, training, pet sitting, grooming, and pick-up and delivery service for pets and products. In addition, it is the home for the Easton and West Bridgewater dog It also houses the pounds. Brockton Blue Dog Shelter, a no kill shelter and rescue program which has taken in over 1200 dogs since its inception in 2001. Jeni Mather is the West Bridgewater dog officer. She also hosts a radio show on WXBR 1460 called "Ask the Dog Lady" and has been published in The Pet Gazette. Currently, Jeni is

looking to move to a larger facility

at 1014 Pearl Street with an estimat-

ed investment of \$1 million.



Precision Textile Color, Inc. Mary Vigeant 244 Liberty Street, Suite 4, Brockton precisiontex.com

Textile Precision Color, launched in

October 2005, is the exclusive US licensee of the ChromaShare suite of internet based color management software products providing absolute accuracy for online color viewing. This allows for a "green" approach and cost reductions in travel and shipping. Clients include Aeropostale, J. Crew, Calvin Klein, LOFT, J. Jill, Life is Good, Ann Taylor, and more. Precision Textile Color sales were \$590,000 in 2008, a 50% increase from the previous year due to the addition of online swatch sales. Mary is now working on a plan to tap the global market by creating a new corporation, ChromaShare International, Inc., that will merge Precision Textile Color, Inc and ChromaShare LTD based out of UK. The Brockton facility will serve as the service center, providing color measurement and evaluation services. In 2008 the Boston Herald named Mary Vigeant a "Woman to Watch."

Business Awards Luncheon Features Table Top Expo

The Small Biz EXPO featured over 25 local companies. Photos Courtesy of Rich Morgan, www.richmorganphotography.com.



Frank Sehastian and Stan Straus SCORE



Mark Ofstein, Costco Wholesale; **Doreen Daley, Edible Arrangements**



Lucila Velasquez, Sheila Gonzalez and Jessica Fox, Bank of America (Event Sponsor)



Russ Allen Sign-A-Rama



Josh Smith, Mike Iannetta, Dave English Comcast Business Class (Contributing Sponsor)



Joanne Schneider and Noel Barbosa The Community Bank



Kelly Nevins Boston Medical Center HealthNet Plan



Marsha Gaudet and Beth Curtin Coastal Community Capital



David Sprague and Sandii Rollock WATD 95.9 FM



Raena Camacho, Brockton 21st Century Corp/Building a Better Brockton

XPressman Trucking, MCG Partners Receive Top Business Awards



Robert Kenworthy and Paul Anghinetti, Bank of America, Event Sponsor



Jeffrey Taylor, Creator of Monster.com and Eons.com



James Blake, HarborOne Credit Union; Charlie Hickey, CareerWorks; Jeffrey Taylor, Monster.com & Eons.com creator; Christopher Cooney, Chamber President & CEO

Video Available on the Web

To see a video of the Luncheon Program, courtesy of BCA, including an inspiring and entertaining presentation by Jeffrey Taylor, Monster.com & Eons.com creator, please visit the video section of our website. This web component can be found at www.metrosouthchamber.com/video.html. The video will be posted mid June.

Premier Sponsor:

Bank of America

Accepted...

Special thanks to Edible Arrangements, Green Akers Florists, Rob Peters Entertainment, Rich Morgan Photography, Brockton Community Access, The Shaw's Center, Comcast Business Class, The Enterprise and Health Services Administrators



Robert Kenworthy, Bank of America; Chuck Moller and Adrienne Kravitz, MCG Partners, 2009 Small Business of the Year; Jeffrey Taylor, Keynote Speaker; Michelle Cully, XPressman Trucking and Courier, Inc., 2009 Entrepreneur of the Year; Scott Sanborn, Chamber Chair; Paul Anghinetti, Bank of America



MEMBERProfile - Philip Sharkey



Philip Sharkey

Address, Phone, Website: 448 Turnpike Street, S. Easton, MA; 508-230-5901; www.hireauth.com

Year Established: 1997

Number of Employees: 1

Products or Services:

Employment Background Screening detailed background investigations

What is unique about your firm and the products and services you offer?

We provide a comprehensive background screening report thereby limiting exposure to potential employee theft, violence and costly turnover.

The Hire Authority, Inc.

Recent surveys indicate that 20 to 30% of potential applicants are falsifying job applications. A "liar" does not change and he/she will be dishonest again! We also understand the importance of customer services as we provide our detailed report in a timely fashion.

What is your market area?

National, with a local concentration. We have clients in all fields.

What awards/honors/special recognition has your company received?

Member: LPDAM (Licensed Private Detective Association of MA); Member: NAPBS (National Association of Professional Background Screeners).

What is your main business objective? We believe that a company has the right to provide a safe as well as productive work place for their employee population as well as the general public. In today's society, how can you afford not to know? Unfortunately, we often receive a new client after an incident has occurred. Be pro-active, protect yourself and invest in a quality screening

China Trip Draws Praise, Produces Business

Info Session: Tuesday, June 9, Bridgewater State College

Testimonials about China Trip

".. Your tour guides were exceptional, and the flow of activities perfectly laid out. Our rooms were fantastic.. Our guests on the trip gave testimonials all saying they had a wonderful time. We even had one person on the trip who is now interested in doing business in China.. The business mixer was a great opportunity.."

"..[We] just returned from China and the response from our people was just amazing. Everyone, without exception, was impressed and excited about the experience. I first want to thank you and your China crew for an outstanding experience. Secondly, I would like to schedule a second trip!"

Space is limited! Reserve your spot now



Leo Liu, Citislinc Representative, addresses The questions at the China Info seven-night Session at Stonehill

The Metro South Chamber Commerce is chartering an all inclusive travel trip to Beijing, Shanghai, Suzhou, and Hangzhou, China. nine-day, runs from October 11 to October 19,

2009. The trip is priced at \$1,999 per person (based on double occupancy) and includes bus transportation to and from John F. Kennedy International Airport, round-trip international airfare, four and five-star hotel accommodations, all incountry transportation, three meals a day and fluent English-speaking tour guides. Groups registering with a total of 25 will



be assigned their own charter bus and travel guide in China. A deposit is due by June 15. For more information, itinerary, or to pay your deposit, visit www.metrosouthchamber.com/china.html.

An additional information session has been added on Tuesday, June 9 at at 9:00 am at the Dunn Conference Suite, Room B, Bridgewater State College, adjacent to the Moakley Center.

Chamber, Rox at After Hours





Chris Carminucci, new Manager of the Brockton Rox

Steve Bowker and Bailey Frye of the Brockton Rox test Brockton Rox Mascot K-O out Rob Peters trivia equipment used at the games.



ducted a marketing workshop







Jay Pike, Sharkansky and Co.; John Davison, Rockland Trust Co.; Doug Palmacci, Embroidme



Steve Wedge, Fast Techs; Pete Turner, U.S. Office Solutions



Gregg Myett and David Flynn, Burgess & Capeway Pest Management; Dana McNeill, HarborOne Credit Union; John Costa, B.C. Tent & Awning; Bailey Frye, Brockton Rox, Rob Peters, Rob Peters Entertainment

Higher Education Collaborative Survey



The Mayor's Higher Education Collaborative, under the direction of Mayor James E. Harrington, strives to increase college and career opportunities for the constituents of Brockton and the Metro South Region. Certificate programs, professional development workshops and preparatory courses are offered in downtown Brockton at three locations.

WE WANT TO HEAR FROM YOU

Your input will help us as we design upcoming programs. Respond to survey on line at www.metrosouthchamber.com/highered.html.

> Information Gathering Sessions to hear your needs: (Held at the Chamber, 60 School Street Brockton) Tuesday, June 2, 2009, 5:30 - 6:30 pm Wednesday, June 3, 2009, 3:00 - 4:00 pm & 5:30 - 6:30 pm Call Kathryn at 508.586.0500 x 277 for more information.

Consultant Workshop Held at Chamber



At a recent workshop held at the Chamber, attendees learned about the process of becoming a consultant, including finances, proposals and contracts, compensation, legal issues, and how to market a consulting firm in tough economic times. Pictured left: Kate Archard from Bridgewater State College. For more information, call Lisa at 508.586.0500 x 225.

New Boards Seeking Sponsors

Ad Spaces

Map and Local Attractions



The Metro South Chamber of Commerce has revamped the Brockton Information Boards in an effort to promote a positive image of Brockton.

The new board features vivid, appealing colors and bright photos. Local attractions such as the Fuller Craft Museum, Brockton Rox, Brockton Historical Society, History Trail, Fairgrounds, City Hall Plaza and important monuments within the city are featured. At the center of the board is a map of Brockton containing major routes, transportation services, schools, and train stations.

The Chamber has created these Boards to provide an appealing and practical way to assist people in their navigation of Brockton while showcasing local businesses, promoting tourism, and helping current residents realize the "hidden gems" within the city. The boards are set at 6 different locations including the Brockton Area Transit Intermodal Centre, the downtown commuter rail station, the downtown parking garage, Metro South Chamber of Commerce/City Hall, the Brockton Historical Society and the Fuller Craft Museum.

The Chamber is currently seeking sponsors for the 2010-2011 boards. The new boards are expected to draw a great deal of attention from residents, visitors and businesses alike, so reserve your space now. All participating companies will be highlighted with a photo, logo, contact information and description of their business. For prices and more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com. The newly designed boards will be unveiled later this year.

MEMBERProfile - Nicholas Ingala



Nicholas Ingala, II, Publicity Inc.

Address, Phone, Website:

39 South Main Street, Mansfield 02048 Phone and Fax: 508-261-9511 Email: nick@publicityincorporated.com www.publicityincorporated.com

Year Established:

Number of Employees: 1

Products or Services:

Public relations counseling and marketing communications

What is unique about your firm?

As one of the oldest public relations firms in the Boston area, Publicity, Inc., has long experience in the full range of public relations and marketing communications activities for a wide variety of clients in business, industry, banking,

Publicity, Inc.

government, education, health care, sports, trade and public events and philanthropy and is able, through the expertise of its principal and affiliates, to accomplish any variety of client public relations and marketing communications goals.

What is your market area?

New England, primarily Massachusetts, Rhode Island and New Hampshire. We serve business, industry, banking, government, education, health care, sports, trade and public events and philanthropy.

What awards/honors/special recognition has your company received?

We do not have a long list of trade awards because the competitions take time away from our clients, but we have been recognized for the quality and longevity of our service by clients such as Championship Auto Shows the Bank of America Championship golf tournament and by pro-bono clients like Brockton Family & Community Resources.

What is your main business objective?

Our primary business objective is and always has been to influence our clients' publics to think and act positively on their behalf.

Arc Funds continued from page 2 —

the new law is reduced if the cost of all section 179 property placed in service by the taxpayer during the tax year exceeds

The new law does not alter the section 179 limitation imposed on sport utility vehicles, which have an expense limit of

More Help for Small Business

The Recovery Act also includes the following business-related provisions:

Reduction of Estimated Tax Payments: Normally, small businesses have to pay 110% of their previous year's taxes in estimated taxes. The Recovery Act permits small businesses to reduce their estimated payments to 90% of the previous year's taxes.

Extension of Bonus Depreciation Deductions Through 2009: Bonus depreciation is extended through 2009, allowing businesses to take a larger tax deduction within the first year of a property's purchase.

Capital Gains Tax Break for Investment in Small Business: Investors in small business who hold their investments for 5 years can exclude from taxation 75% of their capital gains.

Other Provisions for Employers and **Employees**

Increased Transportation Subsidy: Employerprovided benefits for transit and parking are up in 2009.

Up to \$2,400 in Unemployment Benefits Tax Free in 2009: Individuals should check their tax withholding.

COBRA: Health Insurance Continuation Subsidy: The IRS has extensive guidance for employers, including an updated Form 941, as well as information for qualifying individuals.

First-Time Homebuyer Credit Expands: Homebuyers who purchase in 2009 can a credit of up to \$8,000 with no payback requirement.

Enhanced Credits for Tax Years 2009, 2010: Details available on the earned income tax credit, additional child tax credit and American Opportunity Credit, a new higher education benefit.

Payroll Checks Increased This Spring: The Making Work Pay Tax Credit will mean \$400 to \$800 for many Americans. The IRS has issued new withholding tables for employers (see related article on withholding).

Money Back for New Vehicle Purchases: Taxpayers who buy certain new vehicles in 2009 can deduct the state and local sales taxes they paid.

Visit the IRS's American Recovery and Reinvestment Act of 2009 Web site, www.irs.gov/newsroom/article/0,,id=2 04335,00.html for more information.

Membership Drive Draws New Members



Chamber members talking with prospective members about the many benefits of Chamber membership.



Sam Kopper of WATD 95.9 FM provided remote coverage.



Top recruiter, Jay Pike, CPA of Sharkansky and Company.

Thank you to all those who participated in the 2009 Membership Drive. We are pleased to welcome over 40 new members. (See page 10 and back page).

Congratulations to our top recruiters Jay Pike of Sharkansky & Co., Attorney Andy Schwartz, and Frank Roche of SCORE.

A special thanks to our prize sponsors; The Sheraton Braintree Hotel, The Huntington Theatre, Cape Cod Central Railroad, HarborOne Credit Union, Irving's Home Center, American Repertory Theatre, Lyric State Company of Boston, Marriott Boston/Quincy, Improv Asylum, Pawtucket Red Sox, Sharkansky & Company, Handel and Haydn Society, The Community Bank, New Repertory Theatre, Mary Kay Cosmetics, Wizard of Adz, Mutual Bank, and Proteas Consulting.

If you are interested in joining the Chamber, please contact John Nesti at 508.586.0500 x 229, email jnesti@metrosouthchamber.com, or visit www.metrosouthchamber.com

NEWInvestors - Welcome!

Making an Investment in our Community!

Alan Siegel Financial Service Mr. Alan Siegel

50 Oliver Street, Suite 210 North Easton, MA 02356 (508) 238-0406 www.siegelfinancial.com Financial Services

Animal Protection Center of Southeastern Massachusetts

Mr. Chuck Givonetti 1300 West Elm Street Extension Brockton, MA 02302 (508) 584-0071 www.apcsm.org Animal Care/Adoption Center

Bay State Health & Fitness

Mrs. Carol Maloney 728 North Main Street West Bridgewater, MA 02379 (508) 584-2222 Health and Fitness

Blue Hills Alzheimer Care Center

Mr. Peter Callagy 1044 Park Street Stoughton, MA 02072-3793 (781) 344-7300 www.kindredhealthcare.com Nursing Homes/ Rehabilitation Centers

Brockton Cardiology Associates

Ms. Deborah Johnson 830 Oak Street, Suite 205 W Brockton, MA 02301 (508) 583-4440 www.brocktoncardiology.com Medical

CARR Marketing

Ms. Wendy O. Carr 22 Bishop Road Sharon, MA 02067 (617) 320-4833 Marketing/Public Relations

Churchill Linen Service, Inc.

Mr. Ken DeDominici PO Box 3247 Brockton, MA 02304-3247 (508) 586-1953 www.churchill-linen.com Linen Suppliers

Coastline Heavy Duty Truck Parts, Inc.

Ms. Christine L. Webber 648 South Street East (Rear) Raynham, MA 02767 (508) 977-9900 www.coastlinetruckparts.com Truck/Trailer Equipment & Parts

Corporate Gifts Boston Ms. Eve Viens 147 Winthrop Street Brockton, MA 02301 (508) 588-1799 www.corporategiftsboston.com Product and Service Development

David St. Germain Jr., Remodeling Company

Mr. David St. Germain, Jr. 290 Union Street Braintree, MA 02184 (781) 356-4939 Home Improvements

De Andrade Tax, LLC

Mr. Joao De Andrade 333 Warren Avenue, Suite 4 Brockton, MA 02301 (508) 588-1388 Financial Services

Easton Smiles

Dr. Thomas Herlihy 191 Washington Street North Easton, MA 02356 (508) 238-1027 www.eastonsmiles.com Dental

ECO Recycling

Mr. John Morrissey PO Box 1989 Brockton, MA 02303 (508) 587-4499 Recycling

Exit Realty

Mr. Mark Maraglia 39 Torrey Street Brockton, MA 02301 (508) 588-0088 www.markmaraglia.com Real Estate/Appraisers

Gemini Tax Solutions LLC

Mr. Barry Sherman 1350 Belmont Street, Suite 112 Brockton, MA 02301 (508) 942-9190 Tax Return Preparation

HealthMarkets

Ms. Jeannette Schumacher 444 Depot Street South Easton, MA 02375 (671) 803-3897 www.jeannetteschumacher-ins.com Insurance Health

Heather's Place

Ms. Heather Burnham 1300 Plymouth Street East Bridgewater, MA 02333 (508) 715-4787 www.HeathersPlace106.com Restaurants

LGD Financial Service

Mr. Tony Lao 66 Rangelely Avenue Brockton, MA 02301 (508) 587-5098 Financial Services

Martins & Associates Real Estate, Inc.

Ms. Jeannie Martins 362 Centre Street Brockton, MA 02302 (508) 583-6060 www.martinsrealestate.net Real Estate/Residential

Mass Caregivers Corp.

Ms. Tammy Acim 288 Slocum Road North Dartmouth, MA 02747 (508) 993-8940 www.masscaregivers.com Human Service Organizations

Call John Nesti at 508.586.0500 x 229 to See Your Name Here

MCG Partners

Mr. Chuck Mollor 481 Bedford Street Bridgewater, MA 02324 (508) 279-0400 www.mcgpartners.net Consultants

Metro South Athletic Club

Ms. Maggie Canada 85 Liberty Street Brockton, MA 02301 (508) 588-3444 Health and Fitness

Michele's Massage Studio

Ms. Michele Wein-Crelly 455 West Center Street West Bridgewater, MA 02379 (508) 504-3443 www.michelesmassagestudio.com Massage Therapy

Mooney & Company Ms. Janet Mooney

PO Box 783 South Easton, MA 02375 (508) 878-5682 www.mooneyandcompany.com Accountants

Northeast Management

Mr. Brian Conrad PO Box 497 Easton, MA 02375 (508) 922-5499 Real Estate/Property Management

Pelo the Day Spa

Ms. Allison Leonard 708 Washington Street South Easton MA 02375 (508) 230-8130 Beauty Salon/Spa

Precision Textile Color, Inc.

Ms. Mary Vigeant 244 Liberty Street Brockton, MA 02301 (508) 897-6620 ext. 200 www.precisiontex.com Manufacturers/Color Development

Prisco's Market

Mr. Stephen W. Prisco P.O. Box 240 Bridgewater, MA 02324 (508) 697-2273 www.priscosmarket.com Grocers

Rock, Rock Accounting & Tax Service

Mr. Bernard Rock 24 Cross Avenue Brockton, MA 02301 (508) 583-1056 www.rockaccountingandtaxservice.com Accountants

Rocky Marciano Foundation

Mr. Denis Marrese 33 Brook Street Brockton, MA 02301 (508) 509-3236 www.rockymarcianofoundation.org Human Service Organizations

Scudder Bros Fuel Co., Inc.

Mr. Davis Scudder 157 Clinton Street Brockton, MA 02302-3895 (508) 586-3170 Fuel

TGA Nautilus Fitness, Inc.

Mr. Gordon Asack 244 Liberty Street Brockton, MA 02301 (508) 583-7322 Health and Fitness

The Brothers Group LLC

Mr. Frantz Blanc 506 West Center Street West Bridgewater, MA 02379 (508) 580-9794 Fuel

The Marochino Group

Ms. Jane F. Marochino 40 Alverona Road Bridgewater, MA 02324 (508) 697-7712 HR Consulting

The Rock Lobster

Mr. Heath Berkowitz 17 Dyke Road Marshfield, MA 02050 (508) 982-4011 Restaurants

U.S.I. New England

Mr. Dan Hill 12 Gill Street, Suite 5500 Woburn, MA 01801 (781) 376-2763 www.usi.biz Insurance

Ward Enterprises

Mr. Fred Ward 21 Taft Avenue Brockton, MA 02301 (508) 584-2918 Landscapers/Garden Supplies

RENEWINGMembers Thank You!

AccuRounds

Allegra Print & Imaging Annunciation Greek Orthodox Church of Brockton, Inc. B C Tent & Awning Company, Inc. Barbour Corporation Brockton Day Nursery Brockton Insurance Agency, Inc. Burke & Associates Cardinal Spellman High School City of Brockton Collins Crane & Rigging Service, Inc. Colony House Skilled Nursing and Rehabilitation Ctr Cromwell Consulting, Inc. F.H. Peterson Machine Corp G.T. Reilly & Company Grant Stanton Produce Company, Inc. Grow Associates, Inc. Hair It Is! Health Services Administrators Hub Technical Services Jack Conway & Company, Inc.

JLS Mailing Services John DeCosta Jr., Inc. Lock & Security Joseph Stadelmann Electrical Contractors, Inc. L & J Corp Needel Welch & Stone, PC Noonan Waste Service, Inc. North Easton Savings Bank On Deck Sports - Promounds, Inc. Pillsbury Florist Rivers Electrical Corporation Robert Berks, Attorney at Law Russell & Pica Funeral Home, Inc. Safeguard Siskind & Siskind South Shore Supply Southeastern Regional School District Triad Advertising Vermont Pure Springs Warren Jewelers Wm. J. Wolffe Electric, Inc. Wynn & Wynn, P.C.

Access U.S. Small Business Programs

Attend a FREE **SBA** workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

Small Business Counseling (SCORE)

Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance Government Contracting Opportunities

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on June 17 and July 15, 2009. Contact CareerWorks at 508.513.3400 for further workshop information.

AMP Workshop



Tuesday, June 16, 2009, 12:00 p.m. - 3:30 p.m. Metro South Chamber of Commerce, 60 School Street, Brockton

The Chamber in partnership with the Operational Services Division and the Affirmative Market Program invites all Minority and Women-Owned Businesses (M/WBEs) who are new to state procurement and are interested in:

- How to maximize your M/WBE status;
- How to find opportunities for AMP partnerships; and
- How to market as an AMP participant to state entities.

In addition, you will have the opportunity to learn and navigate Comm-Pass to:

- Locate bidding opportunities
- Find sub-contracting opportunities
- \bullet Market to potential bidding partners who seek SOMWBA certified business
- Understand the benefits of SmartBid
- Learn how to submit bids for statewide contracts online.

This workshop is designed as an introduction to the services and resources that AMP provides to the certified vendor community and to familiarize the vendor community with the state e-Procurement system known as Comm-PASS. All M/WBEs in all fields including goods, services, construction and design are invited. To register, call Lisa, $508-586-0500 \times 225$ or email lkeene@metrosouthchamber.com. This workshop is free to attend.

Good Samaritan Center; Cutting Edge

Good Samaritan Medical Center 818 Oak Street, Brockton, Call 508-427-2900





New Oncology/Radiation Therapy Center



The new Linear Accelator, used in radiation treatment



Dr. G. Stephen Brown, FACR, FASTRO, medical director of the Radiation Oncology Center and Mark Maraglia of Exit Realty stand in front of the Wall of Hope Tribute



James Murphy, Wheatstone Engineering; Monique Aleman and Jennifer Kovalidh, Good Samaritan Medical Center; Christopher Cooney, Chamber President & CEO



Eve Viens, Corporate Gifts Boston; Margarita Marmysh, Brockton Visiting Nurse Association; Gay Martin, New England Sinai; Muareen Cleary, Brockton Visiting Nurse



Lewis Victor, Law Office of Victor and Goldman; Michele Crelly, Michele's Massage Studio

AIM Speaks to Metro South Chamber



John Regan of Associated Industries of Massachuestts (AIM) recently spoke to the Chamber about the Massachusetts economic climate. AIM is the largest nonprofit, nonpartisan association of Massachusetts employers. Their mission is to improve the economic climate of Massachusetts, proactively advocate fair and equitable public policy and provide relevant, reliable information and excellent services. For more information, visit www.aimnet.ora.

SOMWBA Workshop



Thursday, June 18, 10:00 am - 1:00 pm Metro South Chamber of Commerce, 60 School Street, Brockton

The State Office of Minority and Women Business Assistance (SOMWBA) reviews the eligibility of minority and women business enterprises, and minority and female controlled non-profits, to participate in affirmative purchasing and contracting opportunities. Workshops are required for all interested principals of minority and women businesses or nonprofit organizations applying for certification through the State Office of Minority & Women Business Assistance.

WHAT THE WORKSHOP WILL COVER...

Business Affirmative Market Programs, SOMWBA's certification application, explanation of regulatory language & criteria necessary to be certified, required documentation for certification, explanation of the certification process

WHO SHOULD ATTEND...

The eligible owner/principal of any minority or women business enterprise, those assisting in the SOMWBA certification process (attorney, business advisor, or accountant)

Pre-registration is required. To register, visit www.somwba.state.ma.us or call 617-973-8692. An additional SOMWBA workshop is scheduled for June 18.

Buy Local From These New Chamber of Commerce Members

Alan Seigel Financial Services



50 Oliver St., Suite 210, N. Easton • 508-238-0406 www.seigelfinancial.com

Certified Financial Planner, Certified Fund Specialist, a Long Term Care Specialist and a fully licensed insurance broker. Focusing on creating and growing wealth, protecting and preserving wealth, plan distribution of wealth during life and at death in the most tax-advantaged way Pictured: Alan Seigel.

Ward Enterprises - Organic Lawn Care



21 Taft Avenue, Brockton • 508-584-2918 Ward Enterprises specializes in organic lawn care including mowing and trimming, rototilling, and spring and fall cleanups. Mr. Ward has a one-to-one relationship with each customer and tries to adapt to each customer's lawn care needs. Email fredward@comcast.net for more information.

Corporate Gifts Boston



147 Winthrop Street, Brockton • 508-588-1799 www.corporategiftsboston.com

For all your Corporate and Personal Gift giving needs, Nationally and Internationally. We create a wide variety of gournet gifts in traditional baskets or alternative containers to suit your tastes and your budget. Let us do the job for you! Email Eve Viens at eve@corporategiftsboston.com.

Mass Caregivers Corporation



288 Slocum Road, North Dartmouth • 508-993-8940 www.masscaregivers.com

Home is where your heart is- with us, it's where you'll stay. Offering dependable service, loving caregivers, peace of mind for the family, a high quality of life and independent living. Many languages spoken. Services include trans-portation, laundry, housekeeping, meal planning, grocery shopping, medical management and more.

Blue Hills Alzheimer Care Center



1044 Park Street, Stoughton • 781-344-7300 www.kindredhealthcare.com

Offering supportive and therapeutic environments. Kindred's approach is based on a ColorScape model, focusing on an indi-vidual's abilities rather than disabilities, while integrating care practices that support the highest level of functioning. Assisting early and advanced stages of Alzheimers'.

Prisco's Market



8 Romney Road, Bridgewater • 508-697-2273 ww.priscosmarket.com

Prisco's Market & Deli is a family owned and operated business. Offering fresh baked breads, full service deli, local fresh produce, unique grocery, delicious ice cream and healthy meals to go. Prisco's Market also contains a garden center and cafe.

Brockton Cardiology Associates



830 Oak Street, Brockton • 508-583-4440 www.brocktoncardiology.com

We have six physicians on staff, an accredited Echocardiogram Lab and an accredited Nuclear Stress Lab. We also offer EECP (Enhanced External Counter Pulsation), Holter Monitoring and Cardiac Event Monitoring. Pictured: Dr. Gary Miller, Ginger Colarusso, RN, Graham Foster, CNMT & Debbie Johnson, Practice Manager

Animal Protection Center of SE Mass.



1300 West Elm St. Extension • 508-584-0071

Formed in 2009 to serve the animal welfare needs of the Metro South region. The organization is working closely with the Massachusetts Society for the Prevention of Cruelty to Animals in Brockton with plans to base its future operations out of the MSPCA facility. Email info@APCSM.org to learn how to support this new community organization.

BUSINESS EVENTS Planner

June 4

Business After Hours

5:30 pm - 7:30 pm

Brockton Neighborhood Health Center

63 Main Street, Brockton

This social event is a great way to make business contacts in a casual setting while enjoying delicious ice cream. Don't forget your business cards!

Cost; \$5 members, \$10 non-members Please RSVP at 508.586.0500 ext. 231

June 12

Government Affairs Planning

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

This meeting provides an opportunity for Chamber members to suggest speakers and topics for the legislative year ahead.

Cost: \$5 members, \$10 non-members Please RSVP at 508,586,0500 ext. 225

June 17

Athena Award Program & Expo

7:30 am - 10:00 am

Holiday Inn, Boston-Brockton

195 Westgate Drive, Brockton

This is a great opportunity to network with other members while enjoying a buffet breakfast followed by a keynote speaker, awards and Expo.

Cost: \$25 members, \$35 non-members Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 221

508-587-1340

E-mail:info@metrosouthchamber.com

Online: www.metrosouthchamber.com

Send reservation and payment to:



Metro South Chamber of Commerce Sixty School Street Brockton, MA 02301-4087

GRO-N-THINGS, INC. Interior Plant Maintenance and Design Service

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Shelley Tierney OWNER

SERVING AREA BUSINESS SINCE 1975

Names of Persons Attending:___

Event:

Company:

Phone:

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!