Brackton • Canton • East Bridgewater • Easton • Halifax • Hanover • Hanson • Holbrook • Norwell • Randolph • Rockland • Sharon • Stoughton • West Bridgewater • Whitman Abinaton • Avon • Bridaewater



Leading Businesses Leading Communities



CHAMBER MISSION To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Rui Cardosa Santos, page 5



Tim Holick, page 8



Thursday, June 16, 2011 Expo: 8:00 am - 9:00 am Breakfast Awards Program: 9:00 am - 10:00 am Expo: 10:00 am - 11:00 am

On Thursday, June 16, at the Shaw's Center, Brockton, the Metro South Chamber of Commerce and HarborOne Credit Union will present the 13th Annual ATHENA Award during a special breakfast to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leader-

ship potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government.

The featured speaker is Dr. Carol Hardy-Fanta, Director of the Center for Women in Politics and Public Policy at UMass Boston's John W. McCormack Graduate School of Policy and Global Studies. Dr. Hardy-Fanta is a nationally recognized scholar on



Dr. Carol Hardy-Fanta Director of the Center of Women in Politics & Public Policy, UMass Boston

Latina/o politics and has published widely on the intersection of gender, race and ethnicity in politics and public policy. Her public policy focuses on benchmarking women's economic and political progress.

The breakfast awards program will run from 9am-10am with the ATHENA Expo running from 8am-11am. Tickets are \$25 for members and \$35 for future-

haws

members, and expo tables are \$99 and include 1 Breakfast ticket. To register, please contact Kim Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x 231, or visit www.metrosouthchamber.com.

Past Recipients include: Sue Joss, Brockton Neighborhood Health Center; Vanessa Tierny, Brockton Area Multi-Services; Dr. Susan Szachowicz, Brockton High Principal, Loretta Degrazzia, East Coast Petroleum, Marianne Wroble Cox, WXBR 1460am Radio; Shailah Stewart, Brockton Public Schools; Dr. Linda Faria Braun, the Adult Learning Center; Christine Karavites, Proteas Consulting; Barbara Duffy, BAMSI; Noelle Foye, Fuller Craft Museum; Janice Cunningham, East Bridgewater Police.

A HARBORONE[®]

Snonsored hu:





Chamber President and CEO, Christopher spoke Cooney with U.S. Senator John Kerry about requesting EPA Senator John Kerry acceptance of Mas-

Chamber Meets With

sachusetts DEP limits for the recently renovated Advanced regional Water Reclamation Facility in Brockton. The Senator visited the area last week when the two spoke about the issue that could lead to greater regional wastewater collaboration. The Chamber is advocating for the Massachusetts DEP limit over the lower EPA limits. The higher state DEP limit would allow processing of an additional two million gallons of wastewater each day, potentially benefiting additional towns within the area. The regional facility currently serves Abington, Whitman and Brockton.

"Many surrounding towns are in need of wastewater treatment services. Since this facility is nearby and has recently undergone more than ninety-million dollars in renovations, we could make better use of it before any more money is invested in creating new redundant facilities throughout the region. By adopting the higher Massachusetts DEP limits, the region could potentially benefit in terms of operating efficiencies, economic development and job retention." said Chamber President and CEO, Christopher Cooney.

More than 100 **Businesses** Join the Chamber

The Chamber has welcomed more than 100 New Members this year. A special new member orientation and reception is planned for August 25th at the ICC in Canton. See page 3 for more information.



Lynnel Cox, page 11

CONTENTS

| Calendar of Events | 3 |
|--------------------|----|
| Good News | 4 |
| Small Biz Awards | 8 |
| New Members | 1 |
| Renewing Members | 1 |
| Mini Profiles | 12 |
| | |

Newsletter Designed by Alison van Dam

Printing Donated by The Enterprise



SOUTH

Social Media Workshop Series for Business





Tweets & Blogs: How This Can Help With SEO Wednesday, June 8, 2011 9:00 am - 11:00 am

Join us for this FREE workshop where you will learn a basic overview of Twitter and blogging, how they work with search engine optimization (SEO), investigating their uses along with three recognized blogging platforms (Wordpress, Typepad and Blogger), Widget and conversion mechanisms, structuring of blogs, ideas for writing and case studies of different types of blogs.

This workshop is free and will take place at Crescent Credit Union, 115 Commercial Street, Brockton. For registration/information, contact Tammi or Alison at the MSBDC at 508-673-9783 or register online at www.msbdc.org/semass and click on Event Calendar. Funded in part through a cooperative aggreement with SBA.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to Career Works prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:



Small Business Counseling (SCORE)

Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government **Contracting Opportunities**

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on June 15, 2011 and July 20, 2011. Contact CareerWorks at

508.513.3400 for further workshop information.

What Speakers Would You Like to See This Year?

Program Planning Session, Friday, June 10, 2011, 12:00 pm

The Chamber will be holding a key planning session in order to establish priorities and brainstorm speakers for 2011-2012 events. Chamber members are encouraged to attend and help in providing the best possible programming. The Planning Session will take place on June 10 at 12:00 pm at the Metro South Chamber, 60 School Street, Brockton. RSVP by calling Lisa Keene at 508.586.0500 x 225, lkeene@metrosouthchamber.com, or Kim Prosper, 508.586.0500 x 231, kprosper@metrosouthchamber.com.

2010-2011 Government Affairs Featured Speakers:



William Delahunt, Former Congressman; Suzanne Bump, State Auditor; Michael Brady, State Representative; Thomas Kennedy, Senator; John Regan, Executive Vice President, Associated Industries of Massachusetts; Geoff Diehl, State Representative: Brian Joyce, Senator

2010-2011 Good Morning Metro South/Annual Events Featured Speakers:



Linda Balzotti, Mayor of Brockton; Dana Mohler-Faria, President of Bridgewater State University;Katherine Hesse, Partner, Murphy, Hesse, Toomey & Lehane, LLP; Barbara Anthony, Undersecretary, Office of Consumer Affairs & Business Regulations; Mary Richardson, Former Co-Anchor of Chronicle and Community Liaison for Caritas Christi Health Care; Charlie Baker, Former Candidate for Governor; Stephen Michon, FutureWorks

After Hours at the Community Bank

Wednesday, June 22

Please join us on Wednesday, June 22 from 5:30 pm - 7:30 pm for a Chamber Business After Hours networking event at the Community Bank headquarters located at 1265 Belmont Street, Brockton.

The Community Bank, headquartered in Brockton since

1877, serves the communities of southeastern Massachusetts from its locations in Brockton, Bridgewater, Lakeville, and Sandwich. In addition to a complete selection of banking services for businesses and including individuals Free Checking and Online Banking, The Bank also specializes in a wide range of competitive commercial and residential mortgages and loans. The Bank's logo, the big



green kite, represents the Bank's unique approach to business and its commitment to simplifying banking for its customers.

Join us for an evening of networking, raffles, drinks, and catered fine food at the Community Bank. This event is free to attend. Register by contacting Kimberly Prosper, kprosper@metrosouthchamber.com or call 508.586.0500 x 231. As always, don't forget your business cards!

Criolo Cultural Clothing Opens Downtown



Mayor Linda Balzotti holds a custom made photo. The photo was later printed onto a t-shirt



olo Cultural Clothing located at 162 Main St., Brockton

Golf Town Opens in Avon



Golf Town recently opened in Avon, MA, celebrating with a ribbon cutting ceremony. From L to R: Vice President of New England, Lucas Badinski, CEO & President Stephen Bebis, Metro South Chamber of Commerce Director of Member Services, John Nesti, Avon Golf Town General Manager Mike Hicks and Ron Hornbaker Vice President of Sales and Operations. The Golf Town is located at 75 Stockwell Drive, Avon



Luis Barbosa, Hostelino Ribeiro, Mayor Linda Balzotti, Owner Will Barbosa and Guilhermina Barbosa cut the ribbon

Criolo Cultural Clothing recently celebrated their Grand Opening with a Ribbon Cutting at their store located at 162 Main Street in downtown Brockton.

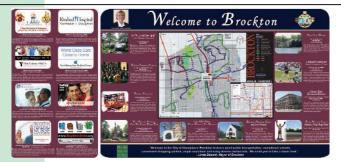
Criolo Cultural Clothing (C3) specializes in creating custom designs according to the customer's specifications based on culture, personality, and lifestyle. From custom photos and graphic design to apparel and novelty items, C3 brings customers' ideas to life thru media and communications. For more information, contact Will Barbosa at 508-942-9265.

www.metrosouthchamber.com

ACTION Report June 2011

| BOARD OF DIRECTORS | DIRECTORS | | Networking at Events | |
|---|--|---|---|---------------------|
| OFFICERS | Jane Callahan - HR Alternatives Richard Colon -Verizon Communications | | is one of the most effective ways to grow your business! | |
| Chair of the Board Peter Neville Concord Foods | John Costa - Backstage Hardware & Theatre Supply | JUNE (| <mark>Calend</mark> ar | |
| President and CEO Christopher Cooney | Loretta DeGrazia - East Coast Petroleum Peter Dello Russo - Bridgewater Savings Bank | 8 | Tweets & Blogs Workshop Crescent Credit Union, 115 Commercial Street, Brockton | 9:00 am |
| Metro South Chamber of Commerce Chair-Elect William Morse | Anne DeMinico - St. Joseph Manor Francis Dillon - Stonehill College Jeffrey Dukess - Frenette & Dukess, PC | 10 | Government Affairs & Good Morning Metro South Planning Session (see page 2) | 12:00 pm |
| Mutual Bank Treasurer | Sheila Gonzalez -Bank of America Steve Hall- National Grid | 16 | ATHENA Awards Shaw's Center, 1 Lexington Avenue, Brockton | 8:00 am |
| David Orloff Sharkansky & Co., LLP, CPA's | John McGovern - Rodman & Rodman, PC, CPA's Edward Minarda | | Business Expo Awards & Breakfast Business Expo | 9:00 am 10:00 am |
| Vice Chair Community Affairs Andrea Papadopoulos Arista Associates, Inc. | Edward Minnock - Bridgewater State University Jim Murphy- Wheatstone Engineering & Consulting, Inc. | 22 | Business After Hours at Community Bank 1265 Belmont Street, Brockton | 5:30 pm |
| Vice Chair Economic Development Pat Ciaramella Old Colony Planning Council | Gerald Nadeau- Rockland Trust Company Bill Scanlon -Community Newspapers (The Enterprise) | Coming Up July | | |
| Vice Chair Government Affairs Susan Joss | Andrew Schwartz Law Office of Andrew H. Schwartz, LLC | 4 | Independence Day - Chamber Closed | |
| Brockton Neighborhood Health Center Vice Chair Membership Development Patricia Williams | Larry Siskind - Siskind and Siskind Attorneys at Law Art Sullivan -Consultant | 13 | China & Hong Kong/Thailand Trip Info Session Country Inn & Suites, 50 Christy's Drive, Brockton | 6:30 pm |
| HarborOne Credit Union | | Save the Date August | e | |
| Scott Sanborn TD Bank | | 9 | Executive Committee | 3:00 pm |
| CHAMBER STAFF | 508-586-0500 Front Desk x 221 | 10 | Mutual Bank Open House /Networking Mutual Bank, 656 Crescent Street, Brockton | 5:30 pm |
| Christopher Cooney President and CEO x 223 | Kimberly Prosper Program Director x 231 | 25 | New Member Orientation & Reception Irish Cultural Centre, 200 New Boston Drive, Canton | 4:00 pm |
| Lisa Keene Business Development x 225 | Kerry Sullivan Finance x 230 | 25 | Business After Hours at Irish Cultural Centre Irish Cultural Centre, 200 New Boston Drive, Canton | 5:30 pm |
| Kathleen Lynch Connecting Activities - Internships x 227 | Alison van Dam Director of Communications x 222 | 31 | Board of Directors Meeting | 12:00 pm |
| John Nesti Nombor Services v 220 | Newsletter Designed by | Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated. | | |
| Member Services x 229 | Alison van Dam | Dromot | Vour Ducinos Across the City | |

Promote Your Business Across the City



This is your opportunity to reach thousands of people daily! The Brockton Information Boards contain information on local attractions and a bus map of the city. They are placed at 7 prominent locations around the city, including City Hall/the Chamber, the BAT terminal, the Downtown MBTA Train Station, the Downtown Parking Garage, the Brockton Historical Society, and the Fuller Craft Museum. The purpose of the boards is to help people navigate around the city and increase tourism, fostering growth within the city. For more information on the boards, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com

Vice Chai Patricia

CHAMB



CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce Sixty School Street, Brockton, MA 02301-4087 tel: 508 586-0500/fax: 508 587-1340 info@metrosouthchamber.com www.metrosouthchamber.com

Photography by Rich Morgan * www.richmorganphotography.com Photo and print production by Mark Mahoney, The Enterprise

(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA. POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

Volume 11 - Issue 6

ACTION Report

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.



Celebrate the great things going on!

Members: Send your Good News to avandam@metrosouthchamber.com

Mechanic Cooperative Names ...

Mechanics Cooperative has named Paula M. Botelho Vice President and Commercial Loan Officer. Botelho, "an excellent business lender with strong sales experience" as well as a dedicated member of the community, has served on the loan committees of the New Bedford Economic Development Council and South Eastern Economic Development Corporation, in addition to her past involvement with Junior Achievement and the United Way.

Crescent Employees Support Strong Kids Campaign

At the Brockton Fairgrounds, 80 Crescent Credit Union employees, family, and friends raised \$15,000 for the Old Colony YMCA Strong Kids Campaign. The money will send kids to camp, help kids get off the streets and into YMCA programs, give kids role models, and help teens stay healthy and active. For the past 3 months, Crescent employees collected contributions from credit union members, business partners, family and friends - all leading up to the Strong Kids Walk.

Panera Bread Donates to South Shore Hospital

Panera Bread has donated \$7,162 to South Shore Hospital, the Operation Dough-Nation partner for select South Shore bakery-cafes. Contributions generated through Operation Dough-Nation support cancer care at South Shore Hospital. Funds raised advance care for thousands of patients in the region and provide clinical resources for caregivers. The Operation Dough-Nation partnership between Panera Bread and South Shore Hospital began in 2010. Through the partnership, customers can make donations to the Hospital through the Community Breadbox[™] located at the registers at Panera Bread bakery. Panera also supports hospital fundraisers such as the Walk for Hospice, and other initiatives. For more information on Panera Bread please visit www.panerabread.com.

The Community Bank Welcomes Dwyer

The Community Bank announces Martie M. Dwyer has been elected Senior Vice President and Senior Loan Officer for The Community Bank. A veteran banker with extensive commercial lending and retail experience, she is responsible for the bank's Commercial and Residential loan portfolios. She is actively involved in the community and is significantly increasing employee participation in a wide range of charitable events.

Good Samaritan Physicians Awarded

Nearly two dozen physicians who are on staff at Good Samaritan Medical Center or affiliated with the hospital have been named as Patients' Choice Award winners for 2010. MDx Medical, Inc., which tabulates the award, has released its full list of award winners. Every month, more than 100,000 patients across the United States provide online feedback about their experiences with their doctors. They rate various components such as bedside manner, doctor-patient face time, degree of follow-up, courtesy of office staff and overall opinions. MDx Medical, Inc., uses this information to tabulate the awards. The notation of these physicians' distinction will be prominently displayed on a broad collection of web sites, including Vitals.com, Right Health, Google and a variety of managed care sites. For more information, www.patientschoice.org.

Mansfield Bank Sponsors Summer Reading

Mondays, July 11th - August 15th: "One World, Many Stories," is the 2011 Children's Summer Reading Program at the Ames Free Library in Easton. The program, underwritten by Mansfield Bank, encourages kids of all ages to develop lifelong reading habits, weaving magic, music and more. Contact Madeline Miele Holt of Ames Free Library for more information.

SEED Corp Launches New Website

The South Eastern Economic Development (SEED) Corporation announced the launch of their newly redesigned Web site www.seedcorp.com. Visitors to the site will find the new look to be more user-friendly and full of helpful information on starting up, expanding and obtaining financing for small businesses. The new site provides users with a comprehensive overview of various loan programs and links to local resources, and technical assistance providers. Other features include an events calendar with information about SEED's free Entrepreneurial Workshop Sessions, a downloadable Business Plan Booklet, and access to relevant forms and other important information. For more information on SEED and its programs, please call 508-822-1020 or visit SEED's new Web site at www.seedcorp.com.

HUD Funding Supports 10 Homeless Families

The United Way of Greater Plymouth County announces that the U.S. Department of Housing & Urban Development (HUD), recently awarded \$286,330 to the Brockton-Plymouth area for two new housing projects through its Continuum of Care Homeless Assistance Program. Ten homeless households will benefit from this new HUD funding. Father Bill's & MainSpring (FBMS), a non-profit agency dedicated to ending homelessness in Southeastern, MA, was chosen to assist seven chronically homeless individuals and three families to resettle in apartments in the community with rental assistance and supportive services. Heads of these households will be persons with disabilities who require support to achieve and sustain self-sufficiency. HUD funding to the Brockton-Plymouth area from the 2010 process, totaled more than \$672,000. The United Way of Greater Plymouth County assists community providers to apply for these funds annually.

YouthWorks Launches Website

The Executive Office of Labor and Workforce Development's Commonwealth Corporation announced the new YouthWorks website aimed at connecting employers with young people looking for work. The brand new portal, http://massyouthemployment.org allows employers to explore how to hire young people, by registering as a worksite, posting jobs, and learning more about the benefits of hiring teens in today's competitive economy. It will serve as a resource for teens looking for a summer job, as well as providing tips and information about getting ready for work and exploring careers. The Patrick-Murray Administration is also anticipating additional summer jobs funding from the current budget deliberations, with the potential to bring the total up to 4,000 jobs for youth this summer.

HarborOne Names Administrative Officer

James W. Blake, President and CEO of HarborOne Credit Union, has announced the

promotion of Elza Rebolo to Administrative Officer: Ms. Rebolo joined HarborOne in 1995 as a Mortgage Processor and then Mortgage Processing Supervisor. She has worked directly for James Blake as Executive Assistant for the past 15 years. Her responsibilities include corporate duties assigned by the CEO, Board Chair or Committee Chair. Ms. Rebolo has taken various Banking courses and certificate programs.

Mutual Bank Participates in Relay for Life

Staff members of Mutual Bank, a full-service bank with nine branches throughout Southeastern Massachusetts and on Cape Cod will again participate in the Bridgewater, Lakeville & Middleboro Relay for Life in the hopes of raising \$10,000 for research and programs facilitated by the American Cancer Society. An estimated 40 Mutual Bank employees will take part in the fundraising event, slated June 17-18 at the Bridgewater-Raynham Regional High School.

Conway Commercial Connection Learns About Appraisals

Shaun Fitzgerald, vice-chairman of the Town of Easton's Board of Assessors, was the enthusiastic guest speaker at a recent meeting of the Conway Commercial Connection in Abington. Fitzgerald spoke to a group of Jack Conway Realtors about the commercial appraisal process and how to calculate a capitalization rate on income-producing property. Fitzgerald says "Simply put, capitalization rates are an indirect measure of how fast an investment will pay for itself". Fitzgerald's presentation was the latest in a series of informational meetings held at the Conway Commercial Connection on Rte. 123 in Abington, a recently established branch of the 42-office Jack Conway & Company.

Brockton Area Networking Group Meetings

BANG meets every other Wednesday from 7:30 am -9:00 am at Hardy Catering, 740 North Main Street, West Bridgewater, MA 02379. (Next meeting June 8, 2011) BANG B2B Sphere Group meets for breakfast every other Wednesday from 9:00 am - 10:00 am at the Pearl St Diner, 1050 Pearl Street, Brockton, MA 02301. (Next Meeting June 1, 2011). BANG Financial/Real Estate Sphere Group meets every other Friday from 9:00 am - 10:00 am at Wainwright Law Office, 255 North Pearl Street, Brockton, MA 02301. BYOB (Next meeting June 3, 2011). For more information, call 508-942-4504 or visit www.bangworks.org.

Belle Epoque Events to Celebrate 1 Year Anniversary

Belle Epoque will host a DJ on Fri. June 10th from 6-9pm to play some tunes. Enjoy entertainment, a wonderful meal, and samples of food. Belle Epoque will have a live band on Saturday, June 11, 7-9 pm to perform Caribbean rhythm & other music. Belle Epoque is located at 793 Crescent Street, Brockton. Call 508-580-0020 or visit www.bellepoquefoods.com.

Office Space Available

The First Evangelical Lutheran Church has office space available for lease in their Fruth Center at 891 Montello St. Non-profits preferred but all will be considered. There are 3 interconnected offices (24×20 each) each and possibly a fourth if more space is needed. Rates are very good. Handicap Accessible. For more information, call Jim Benson at 508-586-9021.

Rocky Marciano Website

The Enterprise has created a special Rocky Marciano Website on their website. Visit it at www.enterprisenews.com/rocky.

5th Annual NIE Children's Book Sale Fundraiser

Help continue to provide newspapers and other education resources to local schools by donating your gently used children's books. Proceeds will go towards the Enterprise and Patriot Ledger NIE Programs which provided over 40,000 newspapers in the classroom each work and other resources, materials and contests. Drop off locations are GateHouse Media, 15 Pacella Park Drive, Randolph, the Enterprise, 1324 Belmont Street, Brockton or the Patriot Ledger, 400 Crown Colony Drive, 4th floor, Quincy, 9am-5pm. For more information, call 508-427-4010 or email cshowstack@enterprisenews.com. The book sale will take place on June 18.

St Joseph Manor Golf Tournament

Monday, June 13, 2011, St. Joseph Manor Health Care in Brockton, Massachusetts, will hold its 20th Annual Golf Tournament at the Easton Country Club in South Easton, Massachusetts. All proceeds directly benefit our 118 residents and 60 adult day health clients. Tournament costs \$135.00 and includes cart, giveaways, player prizes, continental breakfast and luncheon. Don't golf? Participate by becoming a sponsor or advertising in our program booklet. To register as a golfer, sponsor or for additional information please contact Marni Dunton, Marketing Coordinator at 508-583-5834 ext. 3058 or via email at mdunton@SJMbrockton.org.

Greater Brockton Health Fair

Saturday, June 25: Greater Brockton Health Fair sponsored by AARp/Walgreens Wellness Tour. At the Trinity Baptist Church, 1180 Main Street, Brockton, 10am-4pm. The purpose of this event is to provide information on resources available to people so they can lead healthier lives.

Home Health & Child Care Community Fun Day

Sunday, June 26: Home Health & Child Care Services 1st Annual Community Fun Day. The event will begin with a lunch of burgers, hotdogs, baked beans, salads, desserts and drinks. Throughout the afternoon there will be raffles, a silent auction, games and activities for children (plus a few surprises) and music provided by "Boston Sound". 12:4pm at the Brockton VFW, 238 N. Quincy Street. Advance tickets-\$10 adult, \$ 5 children. At the door- \$12 adult, \$550 children. Call 508-436-6060, or email fundraiser@hhcc.org.

Andrew Milian Named Man of the Year



Chamber Member Andrew Milian of Liberty Mutual has been named Man of the Year for the Massachusetts Chapter of The Leukemia &

Lymphoma Society. Andrew raised more than \$40,000 for the cause. Andrew will now be entered in the national competition. For more information, contact Andrew at 781-740-1920 x 54564.

Chamber Meets with Cape Verde Officials



Veronica Carvalho Martins, Commercial Attache for the Consulate General, Rui Cardosa Santos, President, and Eileen Almeida Barbosa, Board Member of the Cape-Verdean Investment Promotion Agency met with the Chamber's Board of Directors recently to discuss opportunities of mutual benefit in Cape Verde. Christopher Cooney, Chamber President & CEO; Chamber Chair-elect Bill Morse of Mutual Bank; Mayor Linda Balzotti; Rui Cardosa Santos, Veronica Martins and Eileen Almeida Barbosa.

Panera Opens on Belmont Street, Brockton



Steve Morgan, Manager at the new Panera Bread, celebrates the grand opening at the new rt. 123 location in Brockton on the Easton line. Also in attendance were Chamber board members, ambassadors and members of the City Council.

Applications Being Accepted for Summer Jobs

Mayor's Summer Jobs Program Brockton students aged 16-24 are encouraged to sign up for Mayor Balzotti's 2011 Summer Jobs Program.

During the summer, qualifying youth will be placed with a business or community partner to learn new skills and work habits that will enable them to build a strong foundation for a successful career. The goal of the program is to place 350 young people in jobs this summer.

Students may apply by clicking on the link of the City of Brockton homepage. If you are eligible for the program, you will be invited in for an interview in June. Sponsored by Mayor Linda Balzotti and the City of Brockton, the Brockton Area Workforce Investment Board and the Metro South Chamber of Commerce.

Vocational

Construction Career Day Provides Hands-On Exploration

The construction industry is facing a crisis within its workforce. The average age of a construction worker in the United States is now 45 years old. As baby boomers move toward retirement, finding younger workers who can pass time-tested skills has become a challenge.

In order to prevent this crisis from happening, a

Construction Career Day event designed to expose high school students to a broad range of opportunities in the construction field was held on May 4th and May 5th at the New England Laborers Training Academy in Hopkinton. This two-day event, which hosted over twelve hundred students from Massachusetts, was organized by a Construction Career Day Steering Committee made up of representatives from various construction fields and representatives of the Massachusetts Department of Secondary and Elementary Education (DESE).

Brockton High School, Stoughton High School and Southeastern Regional



Brockton High School students Andrew Ballinger (left) and Luis Huaman (right) are instructed by Ashland, MA firefighters

in this event, accessible to them through the Metro South Connecting Activities Partnership, a collaboration of BAWIB, the Metro South Chamber of Commerce, and the DESE, which provides high school youth with meaningful

High School participated

Technical

ences in order to build academic, technical, and workplace skills.

The Goal of Construction Career Day was to remove the perceived stigma from the word "construction" and to broaden the understanding of the industry. During the day, students were able participate in a number of hands on activities such as operating backhoes, excavators, pavers and rollers, concrete finishing, welding and electrical work. Students were also given the materials to build a tool box that they could take home and even weld a personalized gift for Mother's day. For more information on Connecting Activities, call Kathy Lynch at 508.586.0500 x 227.





Supervisor Domingas Silva, Adventure Dental with intern Shanice Lobo, a student at Stoughton High School

The Metro South Connecting Activities Partnership spotlights youth involved in structured internships with local employers. To learn more about this and other competitive workforce programs, contact Kathleen Lynch at the Chamber by calling (508) 586-0500 ext. 227 or via e-mail klynch@metrosouthchamber.com.

Shanice Lobo is a senior at Stoughton High School. She started her internship at Adventure Dental in November of 2010 for a work-study program. While here, she worked along side and was mentored by lead Dental Assistant Domingas Silva. Shanice learned the importance of work ethic, responsibility, and being compassionate towards patient needs. Though her studies she's leaning towards becoming a Nurse Anesthetist, she found that the dental field is quite interesting, and is enjoying working with us. Shanice Lobo has been an outstanding addition to our staff. She is reliable and hard working. She has an out-

Since March, Terry has been working in the Brockton-based School on Wheels of Massachusetts office, reporting to Education

Coordinator Caroline Jones. "Terry first

approached us after attending one of our vol-

unteer tutor training sessions," said Jones. "He

expressed an interest in grant writing and men-

toring. Terry is intelligent and mature. His calm

demeanor is perfect for the type of program

services we offer." Founder and Executive

Director Cheryl Opper explained the important

role the Stoughton High School senior has with

School on Wheels. "My hope is that he comes

standing personality and will go far in any career path she chooses. - Domingas Silva, Lead Dental Assistant, Adventure Dental



Intern Terry Smith of Stoughton High School with supervisor Caroline Jones of School on Wheels, Massachusetts

back after his freshman year of college to work with us again. He clearly understands the importance of tutoring children and families experiencing homelessness," Opper added. "We need more youth like Terry to become involved in service oriented programs in their communities." During the 10 week internship, Terry assisted Jones with the educational component of School on Wheels' program services. He helped do research as well as collect important student data. Most importantly, Terry tutored and mentored young male students in the Brockton community. In August Terry will attend Tuskegee University in Alabama.

- Caroline Jones, Education Coordinator, School on Wheels, Massachusetts

Auditor Suzanne Bump Speaks to Chamber



Suzanne Bump, State Auditor and former Secretary of Labor and Workforce Development recently spoke at the Chamber's Government Affairs meeting. Also speaking was James DeChene, Manager of the Eastern Region of the U.S. Chamber of Commerce.

Boston Irish Festival June 17 Through June 19

The Irish Cultural Centre of New England in Canton will present the 2011 Boston Irish Festival Friday, June 17- Sunday, June 19. Featuring Irish Music, step dancing, Ceili Dancing, Irish arts tent, Irish films tent, genealogy, music workshops, Gaelic Sports featuring the Northeast GAA, Tea House, amusements and games, children's activities, food and refreshments, shopping, bands and more. \$15/day or \$35 weekend pass. For more information, call 1-888-GO-IRISH or visit www.bostonirishfestival.info.

5

Brockton Rox Host After Hours



Matthew Del Papa and Chef Doug from Legal Seafoods in Braintree hand out samples of their famous Clam Chowder



Richard Hooke, Crescent Credit Union Nadege Denis, Crescent Credit Union



Josh Davis and Barry Walters; Boston Limo Shuttle Service, LLC



Brian Droukas, Brockton Rox Jay Pike, Sharkansky LLP, CPA's



Walter Herlihy, Beacon Financial Planning, Inc. Sabina Herlihy, Sabina T. Herlihy and Associates



Kimberly Prosper, Metro South Chamber; Tim Holick, Wood Palace Kitchens, Inc; Michael Canina, Brockton Rox

Former Boxing Champion Holmes Visits the Region

Specializing In...

Elegant Floral Designs • Balloons Fruit Baskets Corporate Specialist • Wedding Consultants

Funeral Consultants

DAILY PROMPT DELIVERIES

TO BROCKTON AND VICINITY

OR ANYWHERE IN THE WORLD

All Major

Credit Cards

Accepted ...



HOLMES-McDUFFY

FLORISTS, INC

visit our website at www.holmesmcduffy.com

EVERY BLOOMINZ

110 North Leyden Street

Brockton, MA 02302

508-586-2000

Since 1927

3rd Generation

Family Owned & Operated Chamber President and CEO Christopher Cooney recently spoke with former Boxing Champion Larry Holmes at an event sponsored by the University of Massachusetts Dartmouth Center for Marketing Research. Cooney and Shaynah Barnes of Congressman Lynch's office attended the scholarship event.

All Travelers Invited to Explore Asia This Fall



Wednesday, July 13, 6:30 pm Country Inn and Suites, 50 Christy's Drive, Brockton

On Wednesday, July 13, come learn about the upcoming trips to Hong Kong & Thailand or to China! This information session will go over details and answer questions regarding the trip. The info session is for anyone interested in traveling to Hong Kong & Thailand or to Beijing, Suzhou, Shanghai and Hangzhou, China.

The Chamber is sponsoring this nine-day trip in partnership with Citslinc, a company with 29 years of experience in the tour business. In the past 2 years the Metro South Chamber has sent 175 people to China. The trip to Hong Kong and Thailand is priced at \$2,849 and the trip to China is priced at \$2,230. Both trips include round trip airfare, transportation to JFK Airport, 3 meals each day, 4 and 5 star accommodations, entrance to attractions, deluxe bus tours, English-speaking tour guides and more. For more information and a complete itinerary, call Alison van Dam at 508.586.0500 x 222 or visit www.metrosouthcamber.com/travel.html.

Networking at BAWIB





Michele Aberasturia, BAWIB;

Tina Glidden, CareerWorks



Alex Perez, Burrito Wraps;

Angel Nieves, AFLAC

Robert Diehl, BAWIB; Mary Bohan, Brockton Area Private Industry Council; Jim Long, Controller Service & Sales, Inc.



Bob Regan, Servpro of Weymouth; Brian Shimkus, CertaPro Painters



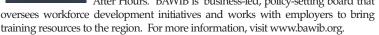
Sheila Sullivan-Jardim, BAWIB



on; Food catered by Burrito Wraps Mexican Grill



The Brockton Area Workforce Investment Board (BAWIB), located at 34 School Street, Brockton, recently held a Business After Hours. BAWIB is business-led, policy-setting board that dovelopment initiatives and worke with employees to bring



Chamber Hosts Former U.S. Congressman William Delahunt at Legislative Luncheon











John Buckley, Registrar of Deeds; State Representative Geoff Diehl: Senator John Keenar







Cedric Cromwell, Chair of the Wampanoag Council Board





Chair of the Chamber Board Peter Neville

Sound by Rob Peters Entertainment, www.robpetersentertainment.com Check Brockton Community Access schedule for airings of this event.

Photos by Rich Morgan, www.richmorganphotography.com



Charles Wall, Massasoit Community College; Edward Minnock, Bridgewater State University; Sue Joss, Vice Chair of Government Affairs; William Delahunt, Former U.S. Congressman; Cedric Cromwell, Chair of the Wampanoag Council Board; Peter Neville, Chamber Chair; William Morse, Chair-Elect; Christopher Cooney, Chamber President & CEO



Daniel Salvucci, Town of Whitman Selectman; Charles Kilmer, Old Colony Planning Council



Senator Thomas Kennedy: Pat Ciaramella, Old Colony Planning Council: Emmet Haves, Smith, Ruddock and Haves



7

Cheralyn Cockshaw of Brockton High School sings the National Anthem

RadarFrog

Save here and everywhere. Visit us at www.RadarFrog.com

Add RadarFrog to your Direct Mail campaign for 3 months for just \$75

For more details call The Patriot Ledger 617-786-7180 The Enterprise 508-638-5580



Brockton Mayor Linda Balzotti; John Yazwinski, Father Bills & Mainspring

Chamber of Commerce Celebrates Small Businesses

The Small Biz EXPO featured over 40 local companies. Photos Courtesy of Rich Morgan, www.richmorganphotography.com.



Brian Droukas, The Brockton Rox



Kirsten Knox and Justin Jette Comcast Business Class (Event Sponsor)



Donna Leitao, Rich Morgan Photography



Sheila Gonzalez and Jessica Fox, Bank of America (Event Sponsor)



David Small, Michael Schwartz, SCORE



John Duval and Dottie Duval, Apothecare South Shore, Inc.



Stephan Ward- Smith, alth Service Administrators

Health Service Administrators



Jennifer McKeon, Scentsy



Pat LaBrecque and Rich Jennings,

Sullivan Tire



Ronan McGann and Lindsay Medeiros, Beacon Telecom, Inc.



Gary Laboa, Marathon Commercial Solutions



Carol Rudick,

The Print Pro

Joh



John Hoyle and John Arnold Owen's Corning



Jason Robbins and Chris Linnehan, WBZ News Radio 1030 AM



Romam Moyseowicz and Viktor Sargsyan, Verizon



Stephen Michon, FutureWorks, Featured Speaker

Premier Sponsors: Bank of America



Sheila Gonzalez and Paul Arghinetti, Bank of America, Event Sponsor



Justin Jette, Comcast, Event Sponsor



2011 Nominees: John Duval, Apothecare South Shore; Mary Waldron, 21st Century Corp; Kathy and Richard Rosen, McGuiggan's Pub; Kristin and John Martin, Mia Regazza; Elie Ata and Al Ata, Elie Baking Corp; Francisco Mendez and Sheyla Mendez, Hungry Coyote, DJ Calixte, Belle Epoque; Bill and Janine Sims, Cake in a Box. Not pictured: Beaver Woodworking Supplies and The Mockingbird Restaurant.



Jack Conway speaks with Stephen Michon



John Lloyd, OnPoint Coaching, Representative Michael Brady

2011 Small Business Award Recipients

Entrepreneur of the Year

McGuiggan's Pub 546 Washington St Whitman • www.mcguigganspub.com McGUIGGAN'S PUE



McGuiggan's Pub opened in downtown Whitman in December of 2009 with 10 employees. They have since grown to employ 35 people. McGuiggan's Pub is a fashionable, upscale Irish sports pub with an elegant 54-ft mahogany bar, 60 person dining area, and 8 flat screen tv's, situated in a completely remodeled 3,000 square foot, 19th century building. McGuiggan's has made an impact on the community. They have hosted a road race that generated \$5,000 donated to the Whitman Food Pantry and Whitman Athletic Department, as well as having hosted a Brockton

Richard & Kathy Rosen

Family & Community Resources Fundraiser, ALS Fundraiser and MDA Fundraiser. They also coordinated an unfurling of the world's largest Irish flag on St. Patrick's Day. McGuiggan's was named Best Bartenders on the South Shore and Best Hangout on the South Shore in 2010 by South Shore Living Magazine. They have invested at least 1 million dollars in the community, including the purchase of the church across the street for additional parking.

Small Business of the Year Elie Baking Corp

204 N. Montello St., Brockton • www.neareastbakery.com



Elie Baking Corp is a full service commercial baking company offering pita products, gyro, bagels and tortillas to its customers. They pride themselves on capturing authentic old world flavor and quality in all its product lines, using custom designed machinery. Elie Baking began over 20 years ago in the Boston area and have since relocated to Brockton in a 48,000 sq foot building with an investment of \$1,700,000. Elie Baking is a minority owned business hiring 40-45 employees. They started with one customer and have grown to serve hundreds of clients in 8 states including all of New England,

Elie Baking Corp.

Abe Ata, Mary Waldron (21st Century Corp), Al Ata

Florida, and Virginia. Elie Baking plans on expanding to include clients all over the country, renovations inside the facility and out, an increase to a 24 hour operation and production of new product ideas. In the community, Elie Baking has donated to various Hunger causes. Al serves on the board of CEO's for the Council on Hunger and participates in St. Theresa's Church festival.

John and Kristin Martin, Mia Regazza 268 Washington Street, Abington • www.miaregazza.com



Mia Regazza is an Italian Restaurant that has been in business for over 3 years. They started with fifteen employees but grow to over 30 employees during the busy season. Since opening, Mia Regazza has expanded their gazebo, added a larger bar and more attractive drinks, desserts, and

specials. They also offer preferred seating for groups of four or more. In the community, Mia Regazza has donated food to the Spagone Walk, Christie Coombs Walk and golf tournaments. They have participated in the Relay for Life and have donated to the Whitman Hanson Taste for Dollars and Scholars. They also created the Delta Dawn non-profit to raise money for breast cancer as well as having raised over \$200,000 for paramedic's scholarships. Mia Regazza has won recogni-tion for participation in the annual fishing derby, has received 2 awards in a row by the Patriot Ledger as one of the best restaurants on the South Shore, was named the Best of South Boston by South Shore Living Magazine, and has also received a Diner's Choice Award.

Frank Cannizzaro, The Mockingbird Restaurant 838 N. Bedford Street, East Bridgewater • www.mockingbirdrestaurant.com



The Mockingbird Restaurant offers Contemporary Italian cuisine with a combination of flavors and styles that are fresh, creative and satisfying. The Mockingbird offers a modern and friendly atmosphere and boasts the largest martini menu on the South Shore. Chef and Proprietor Frank Cannizzaro has been a professional chef for the past 15 years

and has worked in the food service industry since the age of 15. Frank opened his first restaurant at 26 years old in Middleboro, working there for 3 years before starting the venture of opening a full-service dinner restaurant. The Mockingbird opened in June of 2000. Since its beginning, the Mockingbird has seen major renovations, from a run-down building into a clean, contemporary, and modern restaurant. The Mockingbird has been named one of the best restaurants of the South Shore and was featured on TV Diner.

2011 Award Finalists

John Duval, Apothecare South Shore, Inc.

720 Centre Street, Brockton • www.apothecareinc.com



Apothecare South Shore, Inc. provides prescriptions and supplies to group homes, home deliveries, specialty medication for children, and drug rehabilitation programs. During the 1980's, local phar-

macies were having trouble staying afloat against competition from places like CVS and Walgreens. John Duval began researching prescription alternatives. In 1995, John started providing services to 6 group homes. In 1997, services increased to 40 group homes, and in 2000, delivery services increased to 300 home deliveries, 400 group homes, 300 drug rehab patients and 4 hospices. John started Apothecare, Inc. in 2002 and purchased the Centre Street, Brockton location in 2009, providing services from Boston to Cape Cod and the RI border. They employ 30 full time and 30 part time employees with 24/7 coverage. John has 10 drivers and provides home delivery services to 2500 patients monthly. In the community, Apothecare has been involved in the "Take back Drug Program" with the Whitman Police department. John received the Mass Pharmacy of the Year Award in 1988 as well as the Independent Pharmacy of the Year Award in 1988.

Lawrence Forta, Beaver Woodworking Supplies 1 Brockton Ave., Brockton • www.beaverwwsupplies.com



It is owner Larry Forta's dream to carry every-BEAVER WOODWORKING SUPPLIES thing having to do with woodworking. Beaver Woodworking Supplies focuses on happy cus-tomers and believes that they are the best and

most truthful form of advertising. Larry thrives on thinking of the most efficient and innovative ways to get a job done. When he is not on the floor, he can be found behind his desk looking through piles of catalogs and books full of the latest and best in woodworking information and tools. Beaver Woodworking Supplies boasts an inventory of over 20,000 products. Half of these sales are form Industrial Accounts, Cabinet Shops, Hospitals, Local Schools and Universities. Now offering adhesives, power hand tools, saw fences, hinges, cutters, decorative hardware, finishes, cabinet hardware, hand tools, clamps, molding, solid resurfacing, router bits and more. Beaver Woodworking Supplies has been in business for 48 years and employs 10-19 people.

DJ Calixte, Belle Epoque

793 Crescent Street, Brockton, www.bellepoquefoods.com



Belle Epoque is a Haitian/Caribbean Café and Bakery owned and operated by the Calixte and Devaris Family. Belle Epoque opened their doors in May of 2010 and currently staff 3 cooks. Their formula for success, according to co-owner DJ Calixte, is to stay focused and always think of new ways to grow the business. Future goals for the café include bringing a new flavor to Brockton by consistently offering delicious Caribbean dishes to the community and by

introducing live entertainment. Belle Epoque is now serving Sangria, beer and wine and offers catering for all occasions.

Janine and Bill Sims, Cake in a Box

15 Broad Street, Bridgewater • www.thecakeinabox.com



Janine Sims had been decorating cakes for over a decade and always wanted to own her own cake shop. In July 2010, Janine and Bill Sims opened Cake in a Box, offering unique, delicious and custom made cakes in 42 flavors. Since their opening, Cake in the Box has extended their hours to meet the needs of area residents and hired 4 additional employees. They have also become the preferred wedding cake vendor for the Villa at Ridder Country club, supply desserts for 2 local restaurants

and have had an increase in demand for their cakes. Cake in the Box has contributed to the community by donating cakes and raffle items to the Bridgewater Public Library, Boy Scouts, Girl Scouts and numerous benefit functions for medical research and school functions, as well as offering discounts for local businesses. They have also participated in the work intern program with Whitman-Hanson High. Cake in the Box, the first bakery in Bridgewater Center in years, operates out of a 672 square foot building.

Francisco Mendez, Hungry Coyote

1753 S. Main Street, Brockton



Hungry Coyote is a restaurant offering authentic Mexican food, made fresh every day. Owner Francisco Mendez was raised in Mexico where he entered the restaurant business, but dreamed of moving to America and starting a restaurant here. He saw a growing city and an oppor-NGRY COYOTE tunity in Brockton and opened his restaurant during a struggling economy. Hungry Coyote has now stabilized and has even acquired a beer and wine

license. They have been in business for 2 years and employ 3 part time and 1 full time employee. In the community, Hungry Coyote has donated food to the Brockton Boxer Wrestling Team, Black and Blue Law Enforcement, and community blood drives. In the future, Hungry Coyote would like to grow in the community and expand their business by building more restaurants including a location in Downtown Brockton.

NEWInvestors - Welcome!

Making an Investment in our Community!

ACS Services, Inc.

Mr. William Adams, Jr. PO Box 554 North Easton, MA 02356-0554 508-238-6334 www.acs.com **Computer Sales/Services**

AFA Massachusetts, Inc. Mr. Andrew H. Sheehan 200 High Street Boston, MA 02110 617-772-5900 x 231 www.afaprotectivesystems.com Alarms Security

BANG -

Brockton Area Networking Group Mr. Joe Kameese 240 West Center Street #2 West Bridgewater, MA 02379 508-942-4504 www.bangworks.org Agencies/Association

Bella Cosmetology Center Ms. Sarah Pena 252 Belmont Street Brockton, MA 02301 508-857-5787 **Beauty Salons/Supplies**

Bernardi Hyundai &

Honda of Brockton Mr. Dennis Eaniri 300 Manley Street Brockton, MA 02301 508-408-4540 www.bernardiautogroup.com Auto Sales & Service

Bookkeeper's Corner Mr. Robert Tomasello 800 Hingham St., Suite 200N Rockland, MA 02370 781-871-0207 www.bookkeeperscorner.com Bookkeeping

Brockton Equipment Spilldam Mr. Tim Prevost 89 North Montello Street Brockton, MA 02301 508-583-7850 Manufacturers

RENEWING *Members* Thank You ! Rehabilitation Ctr

A Plus Blue Lion Insurance Agency, LLC Aquaria LLC Arista Associates, Inc. B C Tent & Awning Company, Inc. Back Bay Bagel Bayside Financial Insurance Beltone New England **BizChecks Payroll Service** BlumShapiro Brockton Day Nursery C.M. Petti Market & Deli Cardinal Spellman High School Colony House Skilled Nursing and

Brockton VA Medical Center, CWT Media Concepts Mr. Terence McDonough 940 Belmont Street Brockton, MA 02301 774-826-1980 Employment **Business Support Services**

Chase Corporation, Global Operations Ctr Ms. Darlene Campisano 295 University Avenue Westwood, MA 02090-2315 781-332-0731 www.chasecorp.com Manufacturers

Composite Design Studio

Mr. Kyle Tornow 41 Hawthorne Street Roslindale, MA 02131 617-378-5354 CompositeDesignStudio.com Construction Management

DeAndrade Tax, LLC Mr. John DeAndrade 333 Warren Avenue Brockton, MA 02301 508-588-1388 **Financial Services**

HSF - Group Mr. Gregory F. Hunter PO Box 291A Duxbury, MA 02331 781-820-7669 www.hsf-group.com Financial Services **Business Consulting Services**

Law Office of Samuel P. Reef Ms. Elaine Reef 4 Main Street 508-559-0300 Brockton, MA 02301-4027 Attorneys

McSweeney & Ricci Insurance Agency Ms. Deb Hutchings 420 Washington Street Braintree, MA 02184 781-952-4146 www.mcsweeneyricci.com Insurance

Cromwell Consulting, Inc.

Fuller Craft Museum

Gary R. Oman, P.C.

Modern Auto Body

Old Town Real Estate LLC

RBC Wealth Management

R.F. D'Agostino Insurance Agency

MassHousing

Pillsbury Florist

Emmanuel House Residence

Hackwell-Boone Insurance Agency, Inc.

John DeCosta Jr., Inc. Lock & Security

Call John Nesti at 508.586.0500 x 229 to See Your Name Here Mr. Joseph Goldsberry

29 Church Street Whitman, MA 02382 774-240-1152 www.joegoldsberry.com Video Photography

New York Life Insurance Company

Mr. Phillip R. Perry 800 South Street, Suite 600 Waltham, MA 02453 781-398-8531 www.newyorklife.com Financial Services

Pattavina Networks

Mr. Tom Pattavina Trackside Plaza, 2 Canton St., F-101 Stoughton, MA 02072 781-297-7733 www.pattnet.com *Computer Sales/Services*

Proactive Philanthropy

Mr. Edward McPherson PO Box 675 Marshfield, MA 02050 781-929-9861 www.proactivephilanthropy.org Human Service Organizations

Ranfac Corp

Mr. Christoper Whelan 30 Doherty Avenue Avon, MA 02322-1174 508-588-4400 www.ranfac.com Medical Equipment Manufacturers

Right Deal Motors

Mr. Charlie El-Helou PO Box 455 Avon, MA 02322 508-388-9088 Auto Sales & Service

Sorgi and Minichiello, LLP Atty. Thomas J. Minichiello, Jr. 1399 Washington Street Hanover, MA, 02339 781-828-0770 www.sm-llp.net Attorneys **Real Estate/Property Management**

Robert Berks, Attorney at Law Russell & Pica Funeral Home, Inc. Signature Healthcare/Brockton School of Nursing Siskind & Siskind LLC South Shore Tractor & Farm Supply Supreme House of Pizza TD Bank Universal Business Equipment Corp. Ward Enterprises Warren Jewelers William M. Callahan Real Estate

Standard Modern Company, Inc. Ms. Linda Smith

47 Pleasant Street Brockton, MA 02301-3921 508-586-4300 www.standardmodern.com Printers

The Covenant Agency, LLC

Mr. Mark R. Adams 31 Hersey Avenue Whtiman, MA 02382 781-524-1357 www.covenantagency.com Insurance

The Executive Suite

Mr. Warren Rutherford 128 Airport Road Hyannis, MA 02601 508-778-7700 www.theexecutivesuite.com Human Resource Consultant

Toll Road Truck & Trailer Corporation

Mr. Mark Burgess 841 N Bedford St East Bridgewater, MA 02333-1127 508-378-3931 www.tollroad.us Truck/Trailer Equipment & Parts

USI New England

Mr. Ted Phillips 12 Gill Street, Suite 5500 Woburn, MA 01801 781-376-2713 www.usi.biz Insurance

WBZ News Radio 1030 AM

Mr. George Borden, IV 1170 Soldiers Field Road Boston, MA 02134 617-878-7109 www.CBSBoston.com Advertising Media

Wood Palace Kitchens Inc. Mr. Timothy Holick 7 Mill Street Middleboro, MA 02346 508-947-1975 www.woodpalacekitchens.com Home Improvements

Your Local Office

Mrs. Lynnel M. Cox 214 Main Street Brockton, MA 02301 508-588-8330 www.yourlocaloffice.com **Business Support Services**

Leading Businesses • Leading Communities

Join the Chamber of Commerce Call 508.586.0500 x229

Chamber Welcomes New Members





Lynnel Cox, Your Local Office



Paul Keys, Father Bills & Mainspring

More than one hundred new members have joined the Chamber since January. Membership means potential new business prospects, new savings, access to valuable resources and information, and more. For listings on all those that joined during the May Membership Drive, see page 10.

Top recruiters during the drive were Cheryle Brady, RBC Wealth Management, Lynnel Cox, Your Local Office, and Yashin Cerritos, Mutual Bank.

Other volunteers included Andrew Schwartz, Tracy Dixon, Friend Weiler, Paul Gravelese, Lourdes Nieves, Tom Moretti, Paul Key, Jean Delaney, Rochelle Sugarman, Mark Ofstein, Bob Regan, Yashin Cerritos, Richard Hooke, Lynnel Cox, Sandii Rollock, Sam Kopper, Bob Wisgirda, Andrew Milian, Jay Pike, Mike Spinelli, Jim Murphy, Bob Tufts.

Thank you to all those who donated prizes, including B.C. Tent & Awning, Blue Hills Brewery, Brockton Rox, Brown Chiropractic Center, Burrito Wraps, Captain John Whale Watching & Fishing, Catholic Charities, Christina's Fireside Grille, Concord Foods, Dead of Night Ghost Tours, E.J. Smith Construction, Emily Dickenson Museum Tour Package, Fuller Craft Museum, Good Days Restaurant, HarborOne Credit Union, Harvard Art Museums, Improv Asylum, Irving's Home Center, Mary Kay, MIT Museum, New England Revolution, Peabody Essex Museum, Providence Bruins, Stonehill College, Tastefully Simple, The Institute of Contemporary Art/Boston, The Lyric Stage Company of Boston, The Mary Baker Eddy Library, Universal Benefits Plans, Venus Café, and Westgate Hotel Holiday Inn Express.

If you are not currently a Metro South Chamber of Commerce member and are interested in learning how membership can benefit you, contact John Nesti, 508.586.0500 x 229, email jnesti@metrosouthchamber.com, or visit met-A special Thanks to: rosouthchamber.com.







Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact John Nesti at 508.586.0500 x 229 or email jnesti@metrosouthchamber.com.

Join the Stoughton Chamber of Commerce for a Business After Hours on June 9, 5:30 pm - 7:30 pm at the Courtyard by Marriott in Stoughton. There will be networking, a cash bar, food stations, a raffle for a stay at the hotel and a 50/50 raffle to benefit the Boston's Children Hospital. For more information, visit www.stoughtonma.com or call 781-297-7450.





The Norwell Chamber of Commerce will be hosting a Business After Hours event on Wednesday, June 8, 5:30 pm - 7:30 pm at Doug's Norwell Clipper, A Family Barbershop, located at

Norwell Chamber of Commerce 334 Washington Street in Norwell. Come network and visit Doug's shop. Light refreshments will be served. This event is free for

all. Visit norwellchamberofcommerce.com for more information.

The East Bridgewater Business Association Business Expo and Family Fun Day will be held on Saturday, September 17 from 10am-2pm at the East Bridgewater Town Common. We will have great music, train rides, jump house, and more. Calling all exhibitors. For more information, call Dianne at 508-350-0056 or Rose-Marie at 508-378-7450.



MEMBER*Profile*



80 Cedar Street, Canton, MA 02021 781-297-2200 www.beacontelecom.com

Year Established:

1933 by President of the Company, Jim Filbin

Number of Employees: 15

Products or Services:

Products include: Avaya and ShoreTel Voice Solutions, and LifeSize Video Conferencing Equipment. Services include: Voice, data and video solutions, Phone System Installation, Phone System Service, Maintenance Contracts, and Structured Cabling

What is unique about your firm? We are locally owned and operated with exceptional customer service history.

What is your market area?

Boston Metro and select government agencies in DC.

Markets Served?

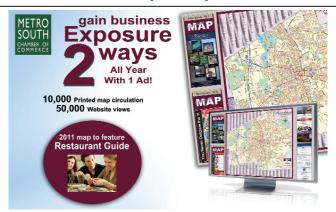
Private companies, institutional business and government agencies; any business that needs a quality phone system.

What awards/honors/special recognition has your company received? Many product/reseller achievement awards.

What is your main business objective? Providing quality products and service to our valued customers.

Member Profiles in the Action Report are selected randomly from those in attendance at Chamber events. Call 508.586.0500 x 222 for more info.

Reach Over 60,000 People; Map & Restaurant Guide



The Chamber is producing new Brockton Street Maps this summer. The maps will contain a complete restaurant guide/listing. We would like to extend an opportunity for you to advertise in the new map/restaurant guide. Along with the print version, your ad will be displayed on the Chamber website creating a circulation of over 60,000 viewers. In addition, When you advertise, you location will be numbered on the map making it easier to bring customers straight to your door.

All Chamber members receive 10% off! For more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.

Hyundai and Honda Dealership Opens In Brockton



Bernardi Hyundai and Honda of Brockton are opening their doors on Manley Street, Brockton. Bernardi Vice President Amy Rossi and Public Relations person, Dennis Eaniri were joined by **Chamber** President and **CEO** Christopher Cooney at a recent meeting. The Bernardi Hvundai of Brockton is the largest of its kind in New England.

Criolo Cultural Clothina

• The Spirit of America 162 Main Street, Brockton

508-942-9265 • www.crioloculturalclothing.com Criolo Cultural Clothing(C3) brings you the ultimate

experience in the lastest trend emerging in fashion and communications; lifestyle design. Based on the idea of designing your own tshirt, C3 also offers

graphic design and printing of all styles and for all

* Massachusetts* 🖷

CALL OR REFER A CHAMBER MEMBER FIRST!

SendOutCards



5 West View Circle, Hingham • 781-749-5226

5 West View Circle, Hingham • 781-749-5226 www.sendoutcards.com/shavens SendOutCards helps you stay connected with CIREES, Inc. is a full service Engineering and vour clients and keeps you at the top of the mind. Architectural firm with nearly 300 years of invesyour clients and keeps you at the top of the mind. You create personalized cards online - we print them, stuff them and mail the card for you. Choose from over 13,000 cards or create your own. We make sending cards more convenient, less expensive and we never let you forget. For more information, contact your rep, Stacy Havens.

All Care Homecare, LLC



781-436-3352 • www.allcarehomecarema.com

We are a psychiatry and mental health private practice located at 294 Pleasant Street, Suite 205 in Stoughton, MA. The goal of treatment is to provide compassionate physical, mental, emo-tional and spiritual well being with or without medication, for clients from age 12 to seniors. We can also deliver services at your residence in nearby communities

McSweeney & Ricci Insurance Agency, Inc.



420 Washington Street, Braintree • 781-952-4146 www.mcsweenevricci.com

A full-service insurance agency founded in 1964, we provide personal and commercial insurance, financial services and risk management services to over 8,000 clients. The agency employs 62 consummate professionals in 3 MA locations and is in the top 6% of US insurance agen-cies based on premium volume. We are in our 2nd generation of ownership but core values remain the same, placing clients' interests and needs first.

BUSINESS EVENTS *Planner*

June 10, 2011

Program Planning Session

12:00 pm - 1:15 pm **Metro South Chamber of Commerce** 60 School Street, Brockton

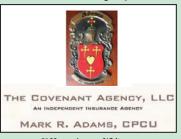
This meeting provides an opportunity for Chamber members to suggest speakers and topics for the legislative and breakfast program year ahead. (page 2)



540 Granite Street, Suite 206, Braintree

tigative, design and construction services experience. Our staff is proficient in the design of new, remodels, renovations and adaptive reuse projects. Our clientele runs the full gambit of retail, commercial, industrial, institutional and residential sectors

The Convenant Agency, LLC



31 Hersey Avenue, Whitman 781-524-1357 • www.covenantagency.com

We are an Independent Insurance Agency located in Whitman, but providing insurance services for busi-nesses and families throughout the South Shore and all of MA. Representing numerous insurance Companies, including Travelers, Peerless, Zurich, Hartford, Arbella, Philadelphia Insurance and many others. The Covenant Agency provides the best pro-tection and coverage at the most affordable pricing.



1170 Soldiers Field Road • 617-787-7109 www.CBSBoston.com

WBZ News Radio is New England's exclusive news and information station delivering up to the minute news, information, weather and traffic. Whether you have a large, medium, or small business, George Borden can design programs to achieve your marketing goals and help your business grow! Call him at 617-787-7109, to learn more about what WBZ News Radio/CBS Radio can do for you!

ATHENA Award Program & Expo

This is a great opportunity to network with other

members while enjoying a buffet breakfast followed by

a keynote speaker, awards and Expo. (page 1)

Cost: \$25 members, \$35 future-members

Please RSVP at 508.586.0500 ext. 231

June 16, 2011

8:00 am - 11:00 am

1 Lexington Avenue, Brockton

The Shaw's Center

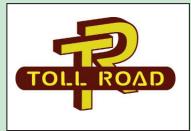


Wood Palace Kitchens, Inc.

7 Mill Street, Middleboro • 508-947-1975

www.woodpalacekitchens.com We design and install cabinetry for the home; from Kitchens, baths, home offices, built-ins and furniture. Going into our 33rd year, WP has been a leader in the industry in design, quality and craftsmanship to home owners and contractors in New England. We are unveiling our new "Americana Collection" of cabinetry to fill the needs of homeowners between the \$6-15,000.00 kitchens, which includes a WP lifetime warrantee on craftsmanship

Toll Road Truck & Trailer Corporation



841 N. Bedford Street, E. Bridgewater 508-378-3931 • www.tollroad.us

We are a leading truck equipment distributor in Southern New England. Providing sales, repair services, and parts for a wide variety of truck bodies & equipment including dumps, utilities, vans, boxes, hook lifts, liftgates, cranes, snowplows and many more. We are a State Inspection station for autos, trucks, and trailers of all sizes. We also offer metal fabrication and general welding services to help keep your fleet and equipment in compliance and on the job.

Proactive Philanthropy



PO Box 675, Marshfield • 781-929-9861

www.iamproactive.org We are a 501c3 organization that creates funding for nonprofits. We accept donated goods and assets, convert them into cash, and issue grants. We focus on creating the capital. We encourage individuals and companies to "donate" differently; from real estate, bulldozers, excess inventory, partnership interests, operating companies, art, music, and con-taminated property that is cleaned and resold. Anything that can be converted into cash can become funding.



Randolph • 877-462-4484

www.GO-BIG-Ads.com • email: gobigsale@me.com Billboard Connection will deliver your advertising message through the use of outdoor media anywhere in the U.S.A. Through the use of billboards, poster showings, malls, buses, taxi tops, airport dioramas or one of the many other forms of outdoor advertising your message will be delivered with the lowest cost per thousand impressions

JOIN THE CHAMBER FOR GREAT BENEFITS

YOUR BUSINESS **PROFILE HERE...**

...When You Join the Chamber. Call John at 508.586.0500 x 229, or email:

jnesti@metrosouthchamber.com

60 School Street, Brockton • 508-586-0500 x 229 www.metrosouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, net-working events, and puts you in touch with your legislators We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and Energy Purchasing Programs. Call John to learn more today!

June 22, 2011 **Business After Hours**

5:30 pm - 7:30 pm The Community Bank 1265 Belmont Street, Brockton

Enjoy networking at a Chamber member business. Refreshments will be served. Do not forget your business cards! (page 2)

Cost; \$5 members, \$15 future-members Please RSVP at 508.586.0500 ext. 231

July 13, 2011 China/Hong Kong Trip Info Session

6:30 pm - 7:30 pm **Country Inn & Suites** 50 Christy's Drive, Brockton

Learn about the Chamber sponsored all-inclusive trip to China or Hong Kong/Thailand, November 1-November 9, 2011, open to all. (page 6)

Free to Attend Please RSVP at 508-586.0500 ext. 222

WBZ News Radio 1030 AM