

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Caitlin Gieza, page 5



Pete Kelly, page 6



Kevin McLaughlin, page 8

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Newsletter Designed
by Alison van Dam

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Action report



June 2012

www.metroouthchamber.com

Honoring Women; Channel 5 Reporter, Awards, Expo, Workshops



Thursday, June 14, 2012

8am - 9am: Women's Expo
9am - 10am: ATHENA Breakfast
10am - 11am: Women's Expo
11am - 12:00pm: Workshops

On **Thursday, June 14**, at the **Shaw's Center**, 1 Feinberg Way, Brockton, the Metro South Chamber and HarborOne Credit Union will present the 14th Annual ATHENA

Award during a special breakfast to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The featured speaker is **Michele McPhee**, an **investigative reporter for WCVB Channel 5** in Boston. A veteran crime journalist, she is best-selling true crime author of numerous novels, some of which have been adapted for movies. McPhee was the Police Bureau Chief for the New York Daily News for nearly 10 years, covered Ground Zero on 9/11, and as been a commentator on breaking news for national programs on CNN, MSNBC and the Fox News Network. McPhee has also hosted her own talk radio program and has been awarded first place for "Serious Column" by the New England Press Association. Her books have included "A Professor's Rage", "A Date With Death" based on the Craigslist killer, "When Evil Rules" and "A Mob Story." McPhee is a recent New England Emmy Nominee.

The ATHENA Awards Program was created in 1982



Michele McPhee, Investigative
Reporter for WCVB Channel 5

Sponsored by:



and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber believes in

the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government.

Tickets are \$25 for members and \$35 for future-members. Expo tables are \$99. To register, reserve your expo table, or to nominate an individual for an ATHENA award, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or visit events.metroouthchamber.com.

For more information on the **ATHENA Woman's EXPO**, the **Geek Girl Help Desk** and **workshops** presented by the Geek Girls and Mark Singer in conjunction with the ATHENA Breakfast, **See page 2.**



Chamber Visits DC to Discuss Regional Concerns

Opening up Access to Greater Capacity of Waste Water Important for Growth and Jobs

Metro South Chamber Chairman Peter Neville, Chair-Elect Bill Morse and Chamber CEO, Christopher Cooney traveled to Washington DC recently to meet with Senator Scott Brown, Senator John Kerry and EPA specialist Jim Gordon of Congressman Lynch's Office. The Chamber delegation pressed upon the representatives the need to have the "consent decree" lifted by the EPA in order for the regional facility located in Brockton to provide needed wastewater treatment services to the surrounding communities. The facility has recently undergone more than 100 million dollars in renovations and is among the most efficient and effective systems within the country. According to recent studies, it is well positioned to handle the regions needs for the foreseeable future. The Chamber along with OCPC, the city of Brockton and most all surrounding towns are requesting the consent decree be lifted so capacity limits can be raised to accommodate regional need. The Chamber has identified this issue as among the most important facing the region's future. "Virtually everyone in this region

would benefit from greater regional wastewater capacity and this facility is the best option available to provide the capacity we need to thrive" said Christopher Cooney, Chamber president and CEO.



Geoff O'Hara, U.S. Chamber of Commerce; Bill Morse, Chair-Elect; Bonnie Biochi; Senator Scott Brown; Peter Neville, Chair of the Board; and Christopher Cooney, Chamber President & CEO



Peter Neville, Chair of the Board, Bill Morse, Chair-Elect and Christopher Cooney, Chamber President & CEO stand on the roof of the U.S. Chamber across from the White House in Washington D.C.

Attorney General to Open Office at Chamber



Attorney General
Martha Coakley at
recent Chamber
Legislative
Luncheon



Attorney General Martha Coakley has agreed to open an office at the Chamber's building in the heart of Brockton. The office is expected to open by early July and will host the HomeCorps Loan Modification Initiative. The program will be coordinated by an Assistant Attorney General who is a specialist responsible for providing direct assistance to homeowners seeking loan modifications to avoid foreclosure. The office will be open five days per week and function full time to assist homeowners. "The Chamber is pleased to provide space for this very important initiative. We are also happy to partner with the Attorney General to address this very important issue facing our communities, residents and the economy," said Chamber president and CEO, Christopher Cooney. To learn more about the Attorney General's HomeCorps Initiative, go to www.mass.gov/homecorps.

Small Biz Awards Recap



Jason Barbosa, Vicente's Tropical Grocery, Small Business of the Year Award Recipient. See page 8 & 9 for more on the nominees, recipients, speakers and EXPO

ATHENA Program to Feature Women Achievements, WCVB's McPhee, EXPO and Workshops

14th Annual ATHENA Program
Thursday, June 14, 2012
The Shaw's Center,
1 Feinberg Way, Brockton

8am - 9am: ATHENA Expo
9am - 10am: ATHENA Breakfast
10am - 11am: ATHENA Expo
11am - 12:00pm: Workshops

ATHENA Breakfast: 9:00 am - 10:00 am



Past ATHENA Recipients include:

Elaine Reiser, Brockton Area Multi-Services; Sue Joss, Brockton Neighborhood Health Center; Vanessa Tierny, Brockton Area Multi-Services; Dr. Susan Szachowicz, Brockton High Principal, Loretta Degrazzia, East Coast Petroleum, Marianne Wroble Cox, WXBR 1460am Radio; Shailah Stewart, Brockton Public Schools; Dr. Linda Faria Braun, the Adult Learning Center; Christine Karavites, Proteas Consulting; Barbara Duffy, BAMS; Noelle Foye, Fuller Craft Museum; Janice Cunningham, East Bridgewater Police.

EXPO: 8:00 am - 11:00 am



If you are a woman owned business, or a business that supports women, we invite you to display at the 2012 Women's Expo, presented in conjunction

with the ATHENA Program. Table top displays are \$99 for members and \$129 for non-members and includes 1 breakfast ticket.

The EXPO will take place on **Thursday, June 14, 2012 from 8:00 am - 9:00 am and 10:00 am - 11:00 am** at the Shaw's Center, 1 Feinberg Way, Brockton. For more information or to reserve your table, contact Kimberly Prosper at 508.586.0500 x 231 or email kprosper@metrosouthchamber.com.

Geek Girls Help Desk: 8:00 am - 12:00 pm



Stop by the famous Geek Girl Tech Help Desk and get your Social Media Questions Answered! The Geek Girls will be on hand to answer your questions

on social media, marketing, apps and more. Come with questions, or perhaps sit down for a quick Social Media assessment on your business. Fill out a **Social Media Speed Consulting Form** so we can help you with your strategy. Learn about the hottest and newest apps for your smartphone to make your mobile networking strategy while on the road.

Bernardi Honda Business After Hours

Wednesday, June 6, 2012, 5:30 pm - 7:30 pm

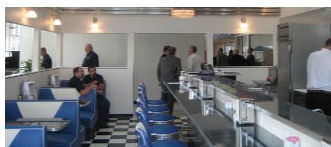


1950's style Jimbo's Diner. For more information, visit

www.bernardihonda.com.

Join the Metro South Chamber of Commerce and Bernardi Honda of Brockton for a Business After Hours on Wednesday, June 6, 2012, 5:30 pm - 7:30 pm, at Bernardi Honda, 300 Manley Street in Brockton. There will be networking opportunities, refreshments and prizes!

Bernardi Honda has one of the largest inventories of certified Honda cars, trucks and SUVs in the Central Massachusetts area. Featuring a business center with desks where customers can hook up their laptops as well as eat at the



Jimbo's Diner

Workshops: 11:00 am - 12:00 pm

Presented in conjunction with the ATHENA Award Program, three concurrent workshops will be presented. The cost to attend a workshop is free with a admission to the ATHENA breakfast. The cost to attend a workshop without purchasing an ATHENA Ticket is \$25 for members, \$35 for future-members.

5 Steps to Successful Retirement Planning for Women

Women often have unique concerns and needs when it comes to retirement planning, and, in the past, those concerns haven't been adequately addressed by the financial planning community. In this presentation, Mark Singer, certified financial planner, will discuss the importance of retirement planning for women, special concerns for widows or those who are recently divorced, estate planning basics, and more. He'll also outline key steps women can take to strengthen their financial position and get ready for retirement. *Mark Singer is a CERTIFIED FINANCIAL PLANNER™ professional. An expert on the topic for over 25 years, Mark is the creator of the Retirement Roadmap and the Financial Organizer System, and has shared his expertise nationally in The Wall Street Journal, ABCNews.com, FoxNews.com and Bloomberg Radio, as well as locally on NECN and WRKO.*



Mark Singer

LinkedIn: More Than Just Collecting Numbers



Connecting with people on LinkedIn is more than collecting numbers. LinkedIn is a powerful business tool that provides opportunities to build business relationships never before available. Learn how to effectively interact in groups, use LinkedIn as a communication tool, use the power of Company Pages for businesses and job seekers and 5 tips to building a profile that helps you be found inside and outside of LinkedIn. *Geek Girl is a network of professional women tech experts offering training and workshops in everything from turning on the computer to advanced programming. For more information, visit geekgirlcamp.com*

Marketing Strategies Using Social Media

Learn how social media has revolutionized how we communicate and what it means for you and your business. This workshop will provide an overview of social media tools to include: search engine optimization (SEO), importance of blogging, social networking (Facebook, LinkedIn, Twitter, Google+, YouTube and Pinterest), Google small business tools, and e-newsletters. *Geek Girl is a network of professional women tech experts offering training and workshops in everything from turning on the computer to advanced programming. For more information, visit geekgirlcamp.com*



Holiday Inn Express Business After Hours

& Ribbon Cutting Ceremony: June 21, 2012

Join the Metro South Chamber of Commerce and Holiday Inn Express as we celebrate the Grand Opening of the new Holiday Inn Express with a Business After Hours networking event and Ribbon Cutting Ceremony. This black & white themed celebration will take place on Thursday, June 21, 2012 at 405 Westgate Drive in Brockton from 5:15 pm - 7:30 pm with the ribbon cutting ceremony at 5:15 pm. This fun filled evening will include refreshments, a hotel scavenger hunt and great prizes!

Holiday Inn Express Hotel Brockton offers travelers comfort, convenience and affordability. The hotel is within minutes of the area's



historic sites, universities and business destinations, and is within walking distance to Westgate Mall. Great for business or pleasure, the Holiday Inn Express also contains free wi-fi and business center resources, as well

as complimentary hot breakfast and free parking. For more information, visit

This event is complimentary for members and \$10 for future members. **Please RSVP in advance, this event will sell out.** To register or for more information, register online at events.metroouthchamber.com or contact Kimberly Prosper at 508.586.0500 x 231, kprosper@metrosouthchamber.com. Don't forget your business cards!

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - HR Alternatives
Chair of the Board Peter Neville Concord Foods	Richard Colon - Verizon Communications
President and CEO Christopher Cooney Metro South Chamber of Commerce	Loretta DeGrazia - East Coast Petroleum
Chair-Elect William Morse Mutual Bank	Peter Dello Russo - Bridgewater Savings Bank
Treasurer John McGovern Rodman & Rodman, PC, CPA's	Francis Dillon - Stonehill College
Vice Chair Community Affairs Andrea Papadopoulos Arista Associates, Inc.	Kim Hollon - Signature Healthcare
Vice Chair Economic Development Steve Hall Prism Energy Services	Robert Kenworthy - Bank of America
Vice Chair Government Affairs Susan Joss Brockton Neighborhood Health Center	Jeffrey Liebman - Good Samaritan Medical Services
Vice Chair Membership Development Patricia Williams HarborOne Credit Union	Marc Lucas - Attorney at Law
Immediate Past Chair Scott Sanborn TD Bank	Dr. Dana Mohler Faria - Bridgewater State University
CHAMBER STAFF	Jim Murphy LSP - TRACEY Environmental
Christopher Cooney, CCE President and CEO x 223	Gerald Nadeau - Rockland Trust Company
Lisa Keene Business Development x 225	Jonathan "Jay" Pike - Sharkansky LLP
Kathleen Lynch Membership Director/ Connecting Activities Interim x 229	Bill Scanlon - Community Newspapers (The Enterprise)
	Andrew Schwartz Law Office of Andrew H. Schwartz, LLC
	Larry Siskind - Siskind and Siskind Attorneys at Law
	Art Sullivan - Consultant
	Peter Vlaco - Brophy & Philips Company, Inc.
	Dr. Charles Wall - Massasoit Community College
	<i>Newsletter Designed by Alison van Dam</i>

METRO SOUTH CHAMBER OF COMMERCE

ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce
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Photo and print production by Mark Mahoney, The Enterprise

Networking at Events

is one of the most effective ways to grow your business!

JUNE Calendar

6	Business After Hours - Bernardi of Brockton 300 Manley Street, Brockton	5:30 pm
8	Government Affairs	12:00 pm
12	Financial Statements for Small Businesses	8:30 am
12	Amalfi Coast Trip Info Session	6:00 pm
13	Ambassador Meeting	8:00 am
14	ATHENA Awards Program & EXPO Shaw's Center, 1 Feinberg Way, Brockton EXPO 9:00 am Breakfast & Awards 10:00 am Workshops 11:00 am	
14	LincolnTechnical Institute Ribbon Cutting 365 Westgate Drive, Brockton	1:15 pm
15	SDO Pre-Certification Workshop	10:00 am
21	Business After Hours/Ribbon Cutting Holiday Inn Express, 405 Westgate Drive, Brockton	5:15 pm
29	Connecting Your Business to the Commonwealth	10:00 am
Coming Up July		
4	Independence Day - Chamber Closed	
20	Cheer Pack Ribbon Cutting One United Drive, W. Bridgewater	12:00 pm
Save the Date August		
7	Executive Committee	3:00 pm
15	Baypointe Rehabilitation Business After Hours 50 Christy's Place, Brockton	5:30 pm
22	Board of Directors Meeting	12:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

CheerPack to Open Headquarters This Summer

Ribbon Cutting Ceremony • July 20, 2012 • W. Bridgewater

Join Cheer Pack and the Metro South Chamber of Commerce as we welcome Cheer Pack's manufacturing and headquarters facility to One United Drive in West Bridgewater with a special ribbon cutting ceremony on July 20, 2012 at 12:00 pm.

Cheer Pack manufactures innovative flexible packaging for the food and beverage industry, providing convenience and practicality. The move from Plymouth to the 315,000 sq ft West Bridgewater location represents an investment of approximately \$23 million and will create 77 new jobs.

For more information on Cheer Pack, visit www.cheerpack.com. For more information on the ribbon cutting, or to RSVP, contact Stacia at 508.927.7877, sdraper@cheerpack.com.



GOODNews

Celebrate the great things going on!

Members: Send your Good News to avandam@metrosouthchamber.com

Mechanic's Bank Baptista - A Community Bank Hero
Banker & Tradesman presents the Community Bank Hero's of 2012 to Mechanic's Bank President and CEO, Joseph T. Baptista Jr. The Community Bank Heroes Award highlights community bankers who are admired for their ability, their courage and their strength. However, in addition to their professional success, this award measures the impact these individuals and their organizations have on the local community. "I am both proud and honored to receive this award" said Mr. Baptista. In his tenure as President and CEO of Mechanics Cooperative Bank the organization has more than tripled in size with the completion of two (2) bank mergers and the addition of six (6) new retail branch locations. Coupled with this impressive business growth, Mr. Baptista and the bank have increased their charitable contributions as well, pledging that at least 10% of Total Net Income will be donated and distributed to non-profit and social service organizations within our community. That amounted to over \$200,000 in charitable donations in 2011 and over \$900,000 in local contributions.

Sullivan Tire Chamber Employee Benefit Program

Sullivan Tire - Metro South Chamber Employee Benefit Program for members and employees of the Metro South Chamber and family members. 10% discount on all labor and parts except sale items. Offered at over 52 Sullivan Tire locations. Contact Rich Jennings for your special account number by calling 781-331-4178

Boston Irish Festival

June 8-June 10: Boston Irish Festival at the Irish Cultural Centre of New England, 200 New Boston Drive, Canton. Join us for amusements, Irish goods, Irish culture, dancing, food, Irish music, crafts and more. Visit www.bostonirishfestival.info for more information. Call 1-888-GO-IRISH. Tickets are \$15 per person per day.

Home/Health & Child Care Rummage Sale

Saturday, June 9, 2012 (Rain Date June 10, 2012): Giant Rummage Sale- 9 am to 4 pm - Fundraiser for Home/Health and Child Care Services, Inc., at 15 Jonathan Drive, Brockton, MA. Many varied items for sale: Office supplies/monitors, clothing, furniture, household items, small appliances, toys, books, etc. Something for everyone! Come support a good cause. Visit our website at www.hhcc.org for more information.

Youth & Arts for Teens Summer Camp

Bridgewater State University will hold its 16th Annual Arts for Youth & Arts for Teens Summer Camp. Every summer, visitors to Arts for Youth are treated to an amazing display of creativity, as they walk down

hallway after hallway decorated with the camper's vibrant art work, enjoy musical and theatrical performances, watch original, highly entertaining movies, animation shorts, or puppet plays, and the list goes on! So come on board and celebrate the arts with us this summer! Located at Bridgewater Raynham Regional High School. Session one will be from June 25-July 13 and session two will be from July 16-August 3. Full and half day schedules offered. For more information, visit www.bridgew.edu/artsforyouth or email matthew.greene@bridgew.edu.

The Charity Guild Voices of Champions

Sunday, June 10: The Charity Guild will be holding auditions for a new vocal competition, "The Voices of Champions." Auditions will take place at the Shaw's Center from 1-5pm. Anyone interested must call for an appointment and pay the \$5 registration fee. Auditions may be done in singles or group, all ages welcome. Bring your own accompaniment. The final competition will be held Sept 27 at 6pm during Charity Guild's Harvest Gala. For more information, call 508-583-5280 or visit www.thecharityguild.org.

St. Joseph Manor Golf Tournament

Monday, June 11: St. Joseph Manor will hold its 21st Annual Golf Tournament at the Easton Country Club in South Easton, Massachusetts. All proceeds directly benefit our 118 residents and 60 adult day health clients. Tournament costs \$135.00 and includes cart, giveaways, player prizes, continental breakfast and luncheon. Don't golf? Participate by becoming a sponsor or advertising in our program booklet. To register as a golfer, sponsor or for additional information please contact Marni Dunton, Marketing Coordinator at 508-583-5834 ext. 3055 or via email at mdunton@SJMbrockton.org

The Big B Thrift Store Opens

Sunday, June 24: The Big Brother Big Sister Foundation will celebrate the grand opening of their first Thrift Store "The Big B supporting Big Brothers Big Sisters" with the "B Stylish" Charity Fashion Show on Sunday June 24th from 2pm - 4pm. Children with their mentors from the Brockton YMCA Big Brother Big Sister Program will model fashions from "The Big B" on the runway, styles for the whole family will be on display. Families will be able to enjoy refreshments, music, raffles, and great deals on merchandise. All purchases made at "The Big B" benefit Big Brother Big Sister programs throughout the state. The "B Stylish" Fashion Show is free to the public. The new store is located at the Crescent Plaza, 715 Crescent St. in Brockton For more information please visit their events page at

www.bbbsfoundation.org or call 1-800-483.5503.

Greater Brockton Health Fair

Saturday, June 16: 2nd Annual Greater Brockton Health Fair at Brockton High School 470 Forest Avenue, Brockton, 11am-4pm. Sponsored by Walgreens and the Greater Brockton Community Health Network Area. Presented in conjunction with the Brockton AmeriCorps Building a Sustainable Community Event. The Health Fair is focused on improving resident access to social services and health resources. We welcome and invite both for-profit and non-profit businesses and organizations to participate in this community-wide event. For more information, visit <http://www.survey-monkey.com/s/CZNSGK>

Old Colony Elder Services To Spread Awareness

Elder abuse is on the rise. Last year, Old Colony Elder Services' Protective Services department staff assisted over 800 abused or neglected elders within the service area. OCES helps elders who have been victims of neglect or harm from a caregiver; types of abuse include physical, verbal, psychological and financial. To keep elders living safely in their homes, Protective Service Workers provide assessments, advocacy and resources. World Elder Abuse Awareness Day is Friday, June 15, 2012. OCES will have information booths set up at local pharmacies and supermarkets in Brockton, Stoughton, Plymouth, Rockland and Wareham. OCES' Protective Services staff will provide educational and outreach materials and be available to answer questions. For more information, call 508-584-1561.

Bridgewater Savings Bank Donates

Bridgewater Savings Bank announced that its Charitable Foundation has made a donation of \$1,000 to the St. Vincent de Paul Society Food Pantry. The Saint Vincent de Paul Society is a group of volunteers who operate a food pantry, co-administer the Feed The Hungry program, and have several other programs that we are working on to help those in need in the community. The group plans several fundraising events throughout the year. Bridgewater Savings participates annually in the Holiday food drive. Bridgewater Savings Bank has also donated \$1,000 to the Soule Homestead Education Center. The Soule Homestead Education Center is a community based nonprofit education center to provide agricultural and environmental educational programs for the benefit of area schools and the general public.

Rodman & Rodman PC. Participates in Walk

Rodman & Rodman, P.C. partners participated in "A Walk Home: The Walk for Adoption" last weekend to raise awareness

and funds for the Massachusetts Adoption Resource Exchange (MARE) and its work to recruit adoptive parents for children and teens in state foster care. Rodman & Rodman is a leading accounting, tax and business services firm with offices in Braintree and Newton. The event was held at Jordan's Furniture facility in Taunton. In addition to walking in the event, the partners have donated a total of \$1,300 to the organization along with two tickets to a Boston Red Sox/Toronto Blue Jays baseball game. The Walk for Adoption event raised more than \$70K. For more information, visit www.firstgiving.com/mare.

HarborOne Credit Union Donates

The Board of Directors of HarborOne Credit Union recently announced the following donations to local non-profit organizations: Five thousand dollars to the Attleboro YMCA "Best Friends" Campaign, Four thousand dollars to the Brockton Boys & Girls Club "Black Tie and Tennis Shoes" Gala, Ten thousand dollars to the Old Colony YMCA, Two thousand five hundred dollars to Bridgewater State University, Two thousand five hundred dollars to My Brother's Keeper Family Walk, Two Thousand five hundred dollars to Bridgewater State University, Two thousand five hundred dollars to South Shore Hospital, One thousand eight hundred and seventy-five dollars to Trinity Catholic Academy.

OCPC Transportation Improvement Draft

In accordance with the Public Participation Process developed by the Old Colony Metropolitan Planning Organization (MPO), Old Colony Planning Council (OCPC) is making the DRAFT FFY 2012-215 Transportation Improvement Program (TIP) Amendment, the DRAFT FFY 2013-2016 Transportation Improvement Program (TIP), and the DRAFT FFY 2013 Unified Planning Work Program (UPWP) available for public review and comment. The TIP serves as a prioritized listing of highway, bridge, and transit projects proposed for implementation during the next several federal fiscal years. Copies of these documents are available for review at the OCPC Offices (8:30 a.m. to 4:00 p.m.), at <http://www.ocpcrpa.org/>, and/or upon request. Written comments will be accepted until 9:00 AM on June 19, 2012. Public meetings are scheduled for June 14 at 12pm and June 19 at 10am at the OCPC office. Please contact Charles Kilmer at 508-583-1833 x 206 for more information. Written comments should be sent the Old Colony Planning Council, 70 School Street, Brockton, Attention: Charles Kilmer.

Lincoln Tech Launches Dental Assisting Program

Ribbon Cutting • Thursday, June 14, 2012 • 1:15 pm • Brockton



Lincoln Tech's Brockton campus now offers the Dental Assisting program. The Dental Assisting program is designed to prepare the student with a strong foundation on which to build a successful career as a competent entry-level dental assistant. A well-rounded curriculum offers the student knowledge and skills in the technical areas of preventive dentistry, four-handed dentistry, chair side assisting and more.

The campus has over 1600 square feet of dedicated learning space with 3 clinical operatories for hands-on-learning, industry-specific digital and traditional radiography equipment and new sterilization equipment for clear infection control and OSHA learning experiences. In addition, the curriculum boasts new materials on handling equipment to learn restorative and prosthodontic procedures. Upon completion of the program, graduates are

encouraged to sit for the Radiation Health and Safety exam.

"We are thrilled to bring Dental Assisting training to the Brockton community. Lincoln Tech has been providing training to the Brockton - Allied Health community and we feel the addition of Dental Assistant training will not only help Brockton businesses but also give residents additional educational opportunities", says Angela Corby, Lincoln Technical Institute's Executive Director of the Brockton campus.

Lincoln Tech's Brockton, MA campus is accredited by the Accrediting Council for Independent Colleges and Schools, ACICS.

Lincoln Tech will hold a **Ribbon Cutting Ceremony** for the new Dental Assistant Program on **Thursday, June 14, 2012, 1:15 pm** at the **Brockton campus, 365 Westgate Drive**. All are invited to attend, enjoy refreshments, tour the campus, meet the staff and faculty and learn more about Lincoln Tech Programs. Please RSVP to Laura Forth, 508-941-0730 x 43503, lforth@lincolntech.com.

Construction Career Day Provides Hands-On Exploration



The construction industry is facing a crisis within its

workforce. The average age of a construction worker in the United States is now 45 years old. As baby boomers move toward retirement, finding younger workers who can pass time-tested skills has become a challenge. In order to prevent this from happening, a Construction Career Day event designed to expose high school students to a broad range of opportunities in the construction field was held on May 2nd and May 3rd at the New England Laborers Training Academy in Hopkinton. This two-day event, which hosted over twelve hundred students from Massachusetts, was organized by a Construction Career Day Steering Committee made up of representatives from various construction fields and representatives of the Massachusetts Department of Secondary and Elementary Education (DESE). Brockton High School, Stoughton High School and Southeastern Regional Vocational Technical High School partici-



Arthur Wamness, a student at North River Collaborative learns cutting and burning from Tom Roderick, Jr., Local 133 Laborer



Colleen Lariviere, Southeastern Regional High School cuts open a windshield with a hand saw while Ashland Fire Fighter Mike Torosian

pated in this event, accessible to them through the Brockton Area Connecting Activities Partnership, a collaboration of BAWIB, the Metro South Chamber of Commerce, and the DESE, which provides high school youth with meaningful worksite learning experiences in order to build academic, technical, and workplace skills. During the day, students were able participate in a number of hands on activities such as operating backhoes, excavators, pavers and rollers, concrete finishing, welding and electrical work. For more information on Connecting Activities, call Kathy Lynch at 508.586.0500 x 227.

Government Affairs • State Representative Candidates Forum

A special edition June Government Affairs Meeting will feature a forum with candidates for the 11th Plymouth District State Representative primary. It will take place on Friday, June 8, 12:00 pm at the Chamber office. This meeting is invite only but will be aired on the Brockton Community Access Channel following the event. For more information, or to submit questions to be asked during the forum, contact Lisa at 508.586.0500 x 225, lkeene@metroouthchamber.com.

Stonehill to Assist Chamber Centennial Campaign



Caitlin Gieza

The Chamber is pleased to announce the addition of Caitlin Gieza as an intern focusing on the development of the Centennial Campaign over the summer. Caitlin is a rising sophomore at Stonehill College studying Finance. Last spring, she went through Stonehill's Developing Fundraising Leaders Institute (DFLI), where she learned from the Stonehill Advancement team and Center for Nonprofit Management about the basic ins and outs of nonprofit development. Through her internship with the Metro South Chamber, Caitlin hopes to gain insight to capital campaign development.

Chamber Bids a Fond Farewell to Monteiro



Amilcar Monteiro

The Metro South Chamber bids a fond farewell to Amilcar Monteiro, Technology Assistant/Intern at the Chamber for the past two years. Amilcar recently graduated with his masters from Bridgewater State University where he participated in the International Studies Internship Program.

Amilcar's work at the Chamber was pivotal in the expansion of the Chamber's social media presence and development of the new Chamber website to be launched later this summer. His spirit, passion, perspective, and determination served as a great asset to the organization. Amilcar returns to Cape Verde in June where he will continue his work at the Cape Verde Chamber of Commerce.

Connecting Activities Intern Hired for Summer



Irene Giannakakis

Recent Stoughton High School graduate Irene Giannakakis has joined the Metro South Chamber staff for the summer. Irene will be focusing on assisting in the Careers in Health Grant Funded Program. In the fall, Irene will be attending the University of Massachusetts Dartmouth where she will pursue a major in Business Administration & Management.

Irene began at the Chamber as an intern through the Connecting Activities Program, a grant funded program offered through the Brockton Area Workforce Investment Board, the Metro South Chamber, and the City of Brockton, that matches area employers with youth to provide unique worksite learning experiences.

For more information about the Connecting Activities Program, call 508.586.0500 x 227.

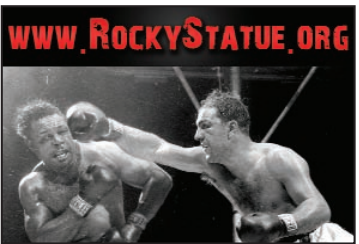
Marciano Statue to be Unveiled; Fundraising Underway

Saturday, September 22, 2012

Champion Park, a landscaped area paying tribute to Brockton Boxer Rocky Marciano will open this September at Marciano Stadium on the campus of Brockton High School.

Champion Park will feature a 20 foot statue of Rocky Marciano landing his knock-out punch against Joe Walcott. The statue will stand on a hexagon-shaped granite platform surrounded by a 32 foot wide circle of brick pavers and a brick wall with plaques boasting Rocky's accomplishments. The 27 foot long walkway will be surrounded by flowers and green space leading to a 10 foot wide iron arch welcoming visitors to "Champion Park." The park is the design of Brockton landscape architect Bob Keene and R.J. Messina is serving as the general contractor.

Fundraising is currently underway,



calling for a major sponsor of the park and sponsors of the 3,000 engraved bricks in the 32 foot circle of brick pavers. The park benches are also open for sponsorship.

The statue dedication will coincide with a series of events during the week-end of September 22, 2012, nearly 60 years to the day after Marciano knocked out Jersey Joe Walcott to earn the heavyweight title. For more information on sponsorship opportunities or events, visit www.rockystatue.org.

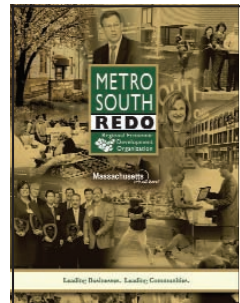
Chamber Releases Centennial Member Decals



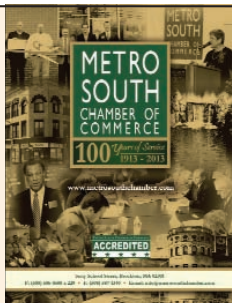
In 2013, the Metro South Chamber will celebrate one hundred years of serving the business community. As part of the centennial celebration, there will be a major fundraising campaign and special events, publications and speakers throughout the year.

In honor of the Centennial, the Chamber has issued a limited edition 2013 Member Decal to be displayed in the storefront of all member businesses. New members can expect to receive their decals this month. All renewing members will receive the decal upon renewal. For more information on the new Chamber decals, please contact Alison van Dam, 508.586.0500 x 222, avandam@metroouthchamber.com.

New Member Folders Released in Honor of the 2013 Chamber Centennial



The Metro South Chamber of Commerce Centennial Folders contain a nostalgic collage of Chamber events, speakers, awards, and community photos. The inside flap of the folder contains ten reasons to join the Chamber. The folders will be distributed to new members and prospects. For more information or to receive your free folder, contact Alison van Dam, 508.586.0500 x 222, avandam@metroouthchamber.com



Explore the Amalfi Coast, Italy This Fall!

Info Session, Tuesday, June 12, 2012, 6pm



Whether it is culture, gastronomy, cutting edge design, sybaritic pleasures or simply the art of doing nothing and soaking up the atmosphere, Italy is a country for lovers of all that is good in life. The Amalfi Coast's mixture of history and nature are yours to discover from the Cathedral of Amalfi, to the villas in Ravello and the numerous churches. From Galli's Isles in front of Positana to the Emerald Grotto, near Conca Dei Marini, the Amalfi Coast will captivate you with its warmth and beauty.

Join the Metro South Chamber on this 9 day tour running from October 30-November 7, 2012. \$2,399 includes hotels, meals, flight, transfers and transportation to and from JFK, tours, guides and motor coaches. Optional 2 night Rome extension offered. For more information, contact Alison, 508.586.0500 x 222, avandam@metroouthchamber.com. Attend the free Information Session at the Chamber, 60 School Street, Brockton on **Tuesday, June 12, 6pm**, to learn more.

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All Travelers Invited to Explore Asia, Only 4 Seats Remain

China, October 17-25, 2012

Only \$2,130 per person



After a successful trip the past three years, The Metro South Chamber of Commerce is chartering an all inclusive travel trip to Beijing, Shanghai, Suzhou, & Hangzhou, China.

The 9-day, 7-night trip runs from October 17-25. The trip is priced at **\$2,130** per person and includes bus transportation to and from John F. Kennedy International Airport, round-trip airfare, four and five-star hotel accommodations, all in-country transportation, 3 meals a day, attractions and fluent English-speaking tour guides. A \$300 deposit is due by July 1. For more information, itinerary, or to pay your deposit, visit www.metroouthchamber.com/china.html.

Featured attractions include the Great Wall of China, Tiananmen Square, Temple of Heaven, Forbidden City, Ming Tombs, Yu Garden, Jade Factory, Summer Palace, Tiger Hill, Green Tea Plantation, Chinese Acrobat Show, and more. To learn more, contact Alison van Dam at 508.586.0500 x 222, avandam@metroouthchamber.com, or Lisa Keene at 508.586.0500 x 225.

Open House Networking at Abington Bank

Photos by www.richmorganphotography.com



The Abington Bank is located at 6 Harrison Avenue in Abington. For more information, visit www.theabingtonbank.com



Deb and Frank Colanino, DeSantis Chevrolet; Paul Sullivan, Sullivan Tire



Vincent Errichetti, MA Restaurant & Business Alliance; Angel Nieves, AFLAC



Pete Kelly, Providence Sports; Bob Mance, Wealth Management Advisor



Tim Holick, Wood Palace Kitchens, enjoys food courtesy of the Abington Ale House



Andy Raczka, Abington Bank; Susan Cuniff, Mansfield Bank, winner of Red Sox Tickets donated by Abington Bank



Angela Aguiar, The Villa; Rich Morgan, Rich Morgan Photography; Lauren Harrington, The Villa



Andy Raczka, Abington Bank; Lisa Virello, Morgan Stanley Smith Barney, winner of Red Sox Tickets donated by Abington Bank

Regional Marketin Map to Reach 60,000



The Chamber receives thousands of requests for maps annually. Street maps are valuable resources for people relocating to the region as well as for businesses targeting a specific area and residents looking to navigate their neighborhood. The Chamber will be producing new street maps of the Metro South region this summer. We would like to extend an opportunity for you to advertise on this

valuable resource. Along with the print version, your ad will be displayed on the Chamber website creating a circulation of over 60,000 viewers. All Chamber members receive 10% off! For more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.

"Brockton Knocks Down Diabetes" This Month



A Community Strikes Back
June 9-23, 2012

Two weeks dedicated to awareness and control of diabetes and prevention of obesity.

The incidence of both Type I and Type II diabetes in Brockton is higher than the statewide average with childhood obesity becoming a major concern in the Brockton Schools and adult onset diabetes being a problem in ethnic communities. Brockton will be "Knocking Down Diabetes" with an intensive city-wide two week campaign running from June 9-June 23.

The week will kick off with a Changing Diabetes free community health day on June 9, 10am-2pm at the Shaw's Center, 1 Feinberg Way, Brockton. Take part in health screenings, an interactive cooking demonstration, educational vendor displays, and hear from Signature Healthcare Experts. From June 10-22, there will be additional activities, free admission to the YMCA and health clubs, healthy recipe submission, and free workshops and presentations from over 30 participating organizations. The week long campaign will culminate with a 2.5 mile "Walk, Just For Walking" on June 23 at HarborOne Credit Union, 770 Oak Street, Brockton (co-sponsored by Good Samaritan Medical Center). Check-in time is 7:30 am with an 8:30 am start. For more information, including a full itinerary, giveaways and raffles, or to learn more about the Walk, visit www.harborone.com/diabetes.

Region Prepares for MassBio Conference

BioReady Seminar Held for Municipalities



Massachusetts leads the country in the BioTechnology Industry with over 500 companies located within the state. It also receives the highest per capita NIH funding. The Metro South region is home to over 45 of these companies.

The Metro South region provides exceptional location and value for BioTech companies interested in locating to the area. In addition, the region contains valuable resources such as New England's only desalination plant, an expanded and upgraded water reclamation facility, a skilled workforce, four institutes of higher education and three technical schools.

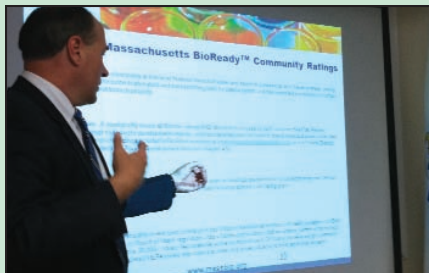
Existing BioReady communities with-



in the region, as designated by MassBio, are Canton, Abington & Rockland, Brockton, Randolph and West Bridgewater.

The Metro South Chamber of Commerce will be representing the Metro South region at the upcoming 2012 Bio International Convention taking place at the Boston Convention & Exhibition Center from June 18-June 21. For a copy of the Metro South BioTechnology brochure, contact Alison van Dam, avandam@metrosouthchamber.com. For more information on the Bio International Convention, visit convention.bio.org.

MA BioTech Seminar Held for Town's Bio Certification



Peter Abair of the Massachusetts BioTech Council speaks to town officials and representatives from Brockton, Stoughton, Whitman, Easton, Bridgewater, Avon, and Randolph about the criteria for obtaining a high level BioReady Designation

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Chamber of Commerce Celebrates Small Businesses

The Small Biz EXPO featured over 30 local companies. Photos by www.richmorganphotography.com. Sound by robpetersentertainment.com



Jeffrey Yost,
Bank of America (Event Sponsor)



James Pickering,
Old Colony Hospice



Suzanne Catraio, Nancy Koczela & Kelly Le,
Bridgewater Savings Bank



Lisa Wyn,
Bath Fitter



Rob Sheldon,
ABC Specialties



Jason Jette & Mark Cocuzzo,
Comcast Business Class



Lindsay Medeiros & Ronan McGann,
Beacon Telecom



Jon Hoyle,
Owens Corning



Jonah Wein & Natalia Piasecki,
Crescent Credit Union



Kevin McLaughlin,
Tiger Payment Solutions



Kevin Brower,
HarborOne Credit Union



Scott Ferigno,
Sign Design



Mark Ofstein,
Costco Wholesale



Linda Brackett,
Bridgewater Credit Union



Chris Dickinson,
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Domenic Giandomenico, U.S. Chamber's
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Robert Kenworthy,
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Christopher Cooney, Chamber
President & CEO



Fran Dillon, Event Emcee,
Stonehill College



Walter Herlihy, Beacon Financial Planning; Rolf Lundberg, Sr. Vice
President for Congressional and Public Affairs, U.S. Chamber of
Commerce; Domenic Giandomenico, U.S. Chamber's Institute for
Competitive Workforce; Mary Waldron, 21st Century Corporation;
Christopher Cooney, Chamber President & CEO



MASS HYSTERIA, a musical satirical cabaret that pokes fun at local personalities and politics of Massachusetts entertains the audience.
(www.masshysteriamusical.com)

Nicole True, Costco; Sandii Rollock, WATD 95.9 FM; Anne Beauregard,
the Brockton Library Foundation; Jass Stewart, City Councilor

Premier Sponsors:

2012 Award Finalists

The Better Bean • Mr. Jared Cassidy

23 Central Square, Bridgewater • 508-279-9952 • www.betterbean.biz

The Better Bean is a café serving the finest coffee and fresh sandwiches, served daily in the heart of historic Bridgewater, MA. Owner Jared Cassidy has over ten years of experience in the food industry, having worked in a number of small "mom and pop shops" as well as larger corporations such as Starbucks. Through his experience, Cassidy has learned how to combine an efficient system with a customer-based approach, complete with a home-like interior, gallery of local artists, and a stocked bookshelf, not typical of area competitors. The Better Bean has grown steadily over seven years, starting with one full-time employee, now employing 4 full-time employees. The Better Bean has received the Readers Choice Award from the Brockton Enterprise and Best Sandwich Shop in Bridgewater and Raynham. The Better Bean contributes to local fundraisers, schools and golf courses, donating many small gifts and products.

Paperback Junction • Ms. Tricia Peterson

699 Washington Street, Easton • 508-238-3034 • www.thepaperbackjunction.com

The Paperback Junction is an independent book store selling books, gifts and products. Owner Tricia Peterson saw a need for a book store in Easton. In 1984, she opened a used bookstore that quickly transformed into a full service bookstore serving Easton, Brockton, Bridgewater, Mansfield and Stoughton. Paperback Junction, now run by Tricia and her daughter Gretchen, carries all the latest hardcover and paperback books, specializing in children's books. In addition to books, the store carries a number of side lines, including World of Good, a Fair Trade Organization blending traditional handcrafts with modern design created by local artisan groups. The mission of the Paperback Junction is to provide excellent customer service for all local book lovers. They order books daily for customers, arriving within 24 hours and shipped to customers' houses free of charge. The Paperback Junction also holds local book signings. In the community, the Paperback Junction supports local schools and athletic teams, School on Wheels, My Brother's Keeper, and works with the Little Red School House on the Annual Spelling Bee.

Solex Payroll Systems, Inc. • Mr. Matthew Kaplan

907 Park Street, Stoughton • 781-297-9300 • www.solexpayroll.com

Solex Payroll Systems owners Robert Kaplan and son Matthew Kaplan are well known CPAs with over 35 years experience under the name MH Kaplan, CPA, PV. They began the payroll service in 1998 to help better service the clients of their CPA practice. Today, they provide payroll services to over 1,000 companies in over 40 states with over 15,000 paychecks issued per week. They have grown to employ 11 people with plans of hiring two additional employees. Solex Payroll Systems now offers direct processing of employee payroll of \$4-6 million and also offers taxpayer and file services, HR solutions, supplemental payroll benefits and integration with QuickBooks. They recently installed a pressure-seal payments system that can process over 7,000 payments in one hour and have created a program for online payroll and time management. Solex Payroll Systems is the 2008-2009 National License Pay Choice Award recipient for Outstanding Achievement. In the community, Solex Payroll Systems sponsors Stoughton youth soccer, participates in Metro South Fund raising, and makes contributions to area food banks.

Stephanie's Cleaners • Mr. Oscar Rios

508-587-5538 • 267 Main Street, Brockton

Stephanie's Cleaners owner Oscar Rios came to the United States in 1988 from Peru and began working at a dry cleaning business. He gained experience in the industry, and in 2005 opened his own dry cleaning business, relocating his family to America to pursue his endeavors. What began as a husband and wife operation has grown to 6 employees. Stephanie's Cleaners pride themselves on having the best customer service and strong community dedication, open seven days a week and available at all hours for a customer's emergency. Stephanie's Cleaners uses efficient, state of the art, energy saving equipment, allowing for the lowest prices while being environmentally sound. In addition to dry cleaning, Stephanie's Cleaners provides alternation and tailoring services on the premises. Stephanie's Cleaners is not just a business, but is a vital part of the neighborhood, hiring locally and giving back to the community. They support local churches and donate money to charities, special causes and little league sports teams. Oscar demonstrates true charity and believes in promoting a better community in which to live and work.

Trader's World Brockton • Mr. Hector Sabillon

21 Torrey Street, Brockton • 508-353-7441

Trader's World is a retail second-hand store selling any and all working products, including electronic gadgets, tools, video equipment, power tools, bikes, audio equipment, radios, jewelry, video games and more. Owner Hector Sabillon previously worked in a similar style shop and decided to open his own business in 2007. Since then, Trader's World has boasted a steady growth of 10-20% in business per year, starting with one employee and growing to 5 employees. Trader's World hires locally, training employees of all backgrounds who show interest and dedication to the business. Hector's main business objective is to grow from within and ultimately help the community grow. Hector, a Brockton High School graduate, often contributes to the High School in donations and volunteer time, as well as to other charitable organizations.

2012 Small Business Award Recipients

Entrepreneur of the Year

Sparky's Import Repair • Mr. Billy Michaud

845 Temple Street, Whitman • 781-857-2222



Billy Michaud

Billy Michaud, owner of Sparky's Import Repair, began his career as a mechanic in the armed forces. Upon release, he applied his talent for fixing cars by renting a space to fix and clean cars for other car dealers. The business grew, and in 2005 Billy opened his own auto repair shop. Sparky's has grown from one employee to seven qualified employees of different backgrounds. The business has grown from a couple of customers to being a well-respected business within the industry. The recent addition of a used 40-50 car dealership will bring in additional business growth and longevity. Billy's main business objective is to provide a knowledgeable, trustworthy and honest place for his customers to bring their cars for repair. Sparky's provides service to any car owner, import or domestic and Billy personally oversees all work to ensure ultimate customer satisfaction. In the community, Billy is involved with many non-profits and is always willing to help those in need.

Small Business of the Year

Vicente's Tropical Grocery • Mr. Jason Barbosa & Mr. Manuel Vicente

689 Main Street, Brockton • 508-580-0296



Jason Barbosa

In 1980, Manuel Vicente opened a small 900 sq ft Cape Verde Grocery store on N. Main Street in Brockton. In the 1990's, Manuel had outgrown the location and was looking to expand to a much larger facility within the community. In 2000, Manuel joined his brother Luis Vicente and partner Alino Rodrigues to open Vicente's Tropical Grocery Store in a 20,000 sq ft retail space that had previously been unoccupied for many years. Vicente's Tropical Grocery Store is a complete grocery store located in the heart of downtown Brockton. The store imports food brands from all over the world, including South America, Mexico, Portugal, Cape Verde, Haiti and Africa. They accommodate the diversely ethnic customer base within the city and throughout Massachusetts and Rhode Island, continuously evolving and growing to provide for the needs of the community. The once vacant grocery store now employs over 50 full time and part time employees. Vicente's serves as a community center where people of all backgrounds throughout the city convene to do their shopping together. Owners and management also support the community by contributing to local organizations and families in need.



Robert Kenworthy, Bank of America; Peter Neville, Chair of the Board; Mr. Matthew Kaplan, Solex Payroll Systems; Jason Barbosa, Vicente's Tropical Grocery; Billy Michaud, Sparky's Import Repair; Tricia Peterson, Paperback Junction; Hector Sabillon, Trader's World; Christopher Cooney, Chamber President & CEO



Over two hundred people attended the Small Business Awards & Luncheon held May 16, 2012 at the Shaw's Center, Brockton

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Mr. Frank C. Inzalaco, Sr
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West Bridgewater, MA 02379-1233
(508) 583-2771
Automotive Service

Brockton Library Foundation

Ms. Elizabeth Wolfe
P.O. Box 202
Brockton, MA 02303
(508) 580-0333
www.brocktonpubliclibrary.org
Associations/Association

Laing Plumbing & Heating

Mr. Rob Laing
24 Reed Place
Whitman, MA 02382
(781) 447-5039
Plumbing & Heating

Brockton Liquors

Mr. Domingos Veiga
385 North Main Street
Brockton, MA 02301
(508) 894-6771
www.brocktonliquors.com
Liquor

Lion Labels, Inc.

Ms. Tami Decelles
15 Hampden Drive, P.O. Box 820
South Easton, MA 02375-0820
(800) 875-5300
www.lionlabels.com
Labels/Decals

C Davis Group

Mr. Charles E. Davis
96 Dean Street
South Easton, MA 02375
(774) 776-6082
www.cdavisgroup.com
Self Defense

SH Spirits & More Corp.

Mr. Sopheakbotra Strunn
4 South Main Street
West Bridgewater, MA 02379-1765
(508) 583-0174
Liquor

C. A. Senechal Insurance Agency

Mr. Charles Senechal 167
Washington St. North Easton MA
02356-1118 (508) 238-0133
www.casenechalins.com
Insurance

Stephanie's Cleaners

Mr. Oscar Rios
267 Main Street
Brockton, MA 02301-5325
(508) 587-5538
www.stephaniescleanersinc.com
Dry Cleaners/Laundries

Cafe Francesca

Mr. Richard Dinunno
757 West Center Street
West Bridgewater, MA 02379
(508) 245-6446
www.cafefrancesca.com
Restaurants

The Truck Connection

Mr. Robert P. Barriale
P.O. Box 338
West Bridgewater, MA 02379
(508) 588-4752
Auto Repair & Service

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Join the Chamber of Commerce

Call Kathleen Lynch
508.586.0500 x229,

klynch@metrosouthchamber.com

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services. General information will be provided on the following:

Small Business Counseling (SCORE) Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities.

The workshop will be held at **CareerWorks**, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on **June 20, 2012 and July 18, 2012**. Contact CareerWorks at 508.513.3400 for further workshop information.

Membership Drive Campaign Update

The Chamber would like to thank all sponsors and volunteers that assisted during the May 30 and 31 Membership Drive at Stonehill College in Easton. A full list of volunteers, winners, prize donations and new members will run in the July/August edition of the Action Report. For more information on membership, contact Kathleen Lynch, 508.586.0500 x 229, klynch@metrosouthchamber.com.

Why Join Now Campaign Incentive Partners & Sponsors



Special Thank to Our Membership Drive Grand Prize Donors:

- Two Night Free Stay at Blue Rock Resort, including breakfast for two and a free round of golf, \$550.00 value, courtesy of **Red Jacket Resorts**
- Four Red Sox tickets with parking for 8/22/12 game vs. L.A. Angels, \$500.00 value, courtesy of **Health Services Administrators**
- Foursome with golf cart, \$400.00 value courtesy of **Thorny Lea Golf Club**
- 2 Free Hours of Clean-up or assessment for computers, \$250.00 value, courtesy of **Wright Technology Group**
- Two Red Sox tickets for the 7/21/12 game vs the Toronto Blue Jays, \$200.00 value, courtesy of **HarborOne Credit Union**
- One Nights Stay, \$160.00 value, courtesy of **Holiday Inn Express Brockton**
- Round Trip Passage for two, \$142.00 value courtesy of **Hy-Line Cruises**
- Four Tickets to 2012-2014 Season, \$120.00 value courtesy of **Wheelock Family Theatre**
- Meat Package- \$120 value, courtesy of **Crocetti's Oakdale Packing**
- Gift Certificate for one night stay, \$115.00 value courtesy of **Microtel Hotel Uncasville**
- Two tickets to One Performance for 2012-2013, \$112.00 value courtesy of **Handel & Hayden Society**
- Two complimentary tickets \$100 value, courtesy of **Improv Asylum**
- Family Membership \$100.00, value courtesy of **Puppet Showplace Theatre**
- Four Green Fees - \$100. Value, \$100.00 value, courtesy of **The Back Nine**
- \$100 gift certificate to Mia Regazza, courtesy of **Abington Bank**
- Complimentary one-way airport transfer, \$100.00 value courtesy of **Boston Limo and Shuttle Service, LLC**

**A full list of donors will be featured in the July/August issue of the Action Report*

The Winning Team will receive:

Private suite party at a **Brockton Rox** game on July 12th - Join in the fun and cheer on Friend Weiler, Campaign Chair, as he throws out the first pitch.

Important Dates:

June 6th - Business After Hours at Bernardi Honda of Brockton

June 11th - Membership Campaign Sales Close

June 14th - Membership campaign winners will be announced at the Athena Breakfast

June 21st - New Member Orientation, Ribbon Cutting & Business After Hours at the Holiday Inn Express

July 12th - Brockton Rox Suite party and public recognition for winning team.

RENEWINGMembers Thank You !

Advanced Real Estate Inc.

Alan Siegel Financial Services

Allegra Print & Imaging

Aqua Leisure Industries

Avon Co-operative Bank

B C Tent & Awning Company, Inc.

Bay State Cooling

Belton New England

Big Brother/Big Sister Foundation, Inc.

BizChecks Payroll Service

BlumShapiro

Brockton Day Nursery

Brockton Parking Authority

C.M. Petti Market & Deli

Churchill Linen Service, Inc.

City of Brockton

Conagh Technologies, Inc.

Cromwell Consulting, Inc.

CWB Contractors, Inc.

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Law Office of Andrew H. Schwartz, LLC

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Old Colony Council Boy Scouts of America

On Deck Sports - Promounds, Inc.

Pilling Engineering Group Inc.

Rivers Electrical Corporation

Robert Berks, Attorney at Law

Russell & Pica Funeral Home, Inc.

Shred-It

Siskind & Siskind LLC

Sky Telecommunications

The Executive Suite

Ward Enterprises

Warren Jewelers

Westside Behavioral Health, LLC

Wood Palace Kitchens Inc.

Yankee Sprinkler Company Co.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will present Autumn-Fest on Saturday, September 29, 10-4 on the Campus of Bridgewater State University. Call Cheryl at 508-946-8350 if you are interested in sponsoring or have other questions. The BBA also holds monthly meetings the third Thursday of each month.

The **Stoughton Chamber of Commerce** will host a Summer Barbecue at Camp Westwood, 808 West Street in Stoughton on Monday, July 23, 5:30 pm - 8:30 pm. Join us for sports, fun and challenging activities, Catering by Linda, and DJ Chris Zienko of Men in Black. \$15.00 per person. For more information, visit stoughtonma.com or call 781-297-7450.



The **Norwell Chamber of Commerce** will host a Multi-Chamber Business After Hours with the Hanover, Pembroke and Scituate Chambers at Malloy, Lynch, Bienvenue, LLP, 99 Longwater Circle, #200 in Norwell. The event will take place on Wednesday, June 6, 2012 from 5:30 pm - 7:30 pm. Visit norwellchamberofcommerce.com for more information.

The **East Bridgewater Business Association (EBBA)** was founded in 1993 to promote a healthy business environment in East Bridgewater by providing a unified voice for business, providing a forum for networking, providing education of businesses and providing support to community activities. Visit www.eastbridgewaterbiz.com.



The **Avon Industrial Park Association (AIPA)** was recently formed to serve as an advocate for the Avon Industrial Park and member businesses and to help the Avon community. Issues of concern include the possibility of sewerage in the town and park beautification. For more information, call Bob Costa at 508-586-0900.

Old Colony Planning Council Celebrates 45 Years



Stephen Crosby, new Chairman of the Massachusetts Gaming Commission was the keynote speaker at the recent Old Colony Planning Council 45th Annual Meeting. Chamber President Christopher Cooney requested a speedy process that would provide the intended benefit for the Southeastern region.

Connecting Your Business to the Commonwealth

Friday, June 29, 2012, 10:00 am - 3:00 pm
Metro South Chamber of Commerce, 60 School Street, Brockton

The Connecting Your Business to the Commonwealth is open to ALL Vendors and provides businesses that are interested in doing business with the Commonwealth training on the procurement process and Comm-PASS.

The Operational Services Division, Supplier Diversity Office (formerly SOMWBA), Supplier Diversity Program (formerly Affirmative Market Program) offers this FREE workshop designed for businesses who are interested in learning how to do business with the State. This workshop includes: Where to find bidding opportunities, Bidding process for Statewide Contracts, Where to find ARRA - federal stimulus procurement &

grant opportunities, Comm-PASS Overview, Marketing to public entities, How to become SDO Certified, How the Supplier Diversity Program supports SDO Certified businesses.

Additional details are available at www.mass.gov/osd. Register at www.mass.gov/somwba, select Sessions>Instructor Led Sessions>Connecting Your Business to the Commonwealth. You may also contact Lisa Keene at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com.



Exciting Travel Open to All!

The Metro South Chamber is offering exciting international travel. Travel with a reputable organization at a great value. For more information, contact Alison van Dam at 508.586.0500 x 222, avandam@metrosouthchamber.com or visit www.metroouthchamber.com.

Netherlands, Belgium & Paris: September 10-20, 2012



Featuring the Floriade World Horticultural Expo, held only once every ten years. enjoy immersion in the culture of the Benelux region. Cruise the canals of Amsterdam by candlelight, stroll through the colorful displays of Keukenhof Gardens, explore historic Bruges and stroll the boulevards of Paris, France. You will also visit Giverny in France, the place that gives life to Monet's Water Lilies, the cathedral of Notre Dame and enjoy dinner in the Eiffel Tower. \$3899 based on double occupancy. Book now and save \$100. Additional dates are available, contact the Chamber for availability. For more information, visit collettevacations.com/link/497680.

Costa Rica: March 9 -17, 2013



Learn about Costa Rica's unique vegetation on a guided nature walk through the cloud forest, spot indigenous wildlife on a Cano Negro river boat cruise, and enjoy the tropical landscapes and breathtaking scenery surrounding Arenal Volcano. You will also visit a coffee plantation, visit a local school, explore the hanging bridges and relax on the beach. This trip offers something for everyone. \$2279 based on double occupancy. Book now and save \$100. For more information, visit collettevacations.com/link/499244.

Financial Statement Analysis for Small Business

Tuesday, June 12, 2012, 8:30 am - 10:00 am
Metro South Chamber, 60 School Street, Brockton

Sharkansky CPA's LLP will present a workshop on financial statement analysis for small business

on Tuesday, June 12 at the Chamber office. Attendees will receive an overview of financial statements, an introduction to ratios, learn how to calculate basic ratios, learn about the effect on bottom line with marginal



improvements and learn ways to improve cash flow and profitability.

For more information, or to register for this free workshop, contact Lisa Keene at 508.586.0500 x 225, lkeene@metrosouthchamber.com, or register online at events.metroouthchamber.com.

Supplier Diversity Office Pre-Certification Workshop

Friday, June 15, 2012, 10:00 am - 12:00 pm
Metro South Chamber, 60 School Street, Brockton



Learn about the state certification process and explore how certification can benefit your business from the Supplier Diversity Office (formerly the State Office of Minority and Women Business Assistance)

The Supplier Diversity Office requires all interested businesses to attend this session in order to apply for certification as a Minority, Women, or Disadvantaged Business Enterprise. This session will include information about the regulations, qualifications, process, and other information needed to begin the certification process. It will also include information from the Supplier Diversity Program (for-

merly AMP) detailing the process to take advantage of upcoming opportunities for certified M/WBE's.

This workshop is free to attend. To register, visit mass.gov/somwba, select Sessions>Instructor Led Sessions> A Pre Certification Session. If you have any additional questions, contact Lisa Keene at 508.586.0500 x 225 or email lkeene@metrosouthchamber.com

Buy Local From These Chamber Members

C Davis Group

96 Dean Street, South Easton
774-776-6082 • www.cdavisgroup.com
Dedicated to people interested in self-defense using martial skills and readily available products. Focused on average people getting older, with injuries or not involved in martial arts for years. Products include high quality defensive Canes, sticks, flashlights, ice scrapers and key chains plus Instructional DVD's and seminars for using these everyday items. Self defense in the home or street.

Woodlands at Abington Station

9 Woodlands Way, Abington
781-982-0076 • www.woodlandsbc.com
Developed by Beacon Communities, and set in a natural wooded environment, The Woodlands at Abington's offers high-quality, high-service 192-apartment rental community offers its residents the ultimate in tranquility and convenience. In walking distance to the commuter rail and featuring swimming pool, tennis court, wifi clubhouse, individual garages and 2-bdr/2-bth master suites with private balconies and more. Call today to tour your new home!

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Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346

Shelley Tierney
OWNER

508.947.8433 (p)
781.767.2244 (f)

The Boston Business Journal

160 Federal Street, 12th Floor, Boston
617-316-3260 • wjones@bizjournals.com
The Boston Business Journal (BBJ) provides the most comprehensive, exclusive coverage of local business news in the area. In addition to our weekly Friday paper, we publish an annual Book of Lists which is the ultimate reference tool, containing key contact information and facts for thousands of top local businesses, industries, professions, governmental units and non-profit organizations. Visit www.bizjournals.com for more information.

WrapSol

55 North Street, Canton
781-828-1860 • www.wrapSol.com
WrapSol, based in Canton Massachusetts, is a leader in screen protectors and protective film technologies for today's most popular consumer electronics devices including phones, tablets and computers. All products are made in the U.S.A. WrapSol recently opened its first two retail kiosk locations at the Natick and Providence Place Malls. For more information, visit www.wrapSol.com.

BUSINESS EVENTS Planner

June 6, 2012
Business After Hours
5:30 pm - 7:30 pm
Bernardi Honda, Bernardi Auto Dealers
300 Manley Street, Brockton
Enjoy networking at a Chamber member business. Refreshments will be served. Don't forget your business cards!
Free to Attend
For more information, call 508-586-0500 ext. 231

June 12, 2012
Financial Statements Workshop
8:30 am - 10:00 am
Metro South Chamber of Commerce
60 School Street, Brockton
Financial Statement Analysis for Small Business presented by Sharkansky LLP.
Free to Attend
For more information, call 508-586-0500 ext. 225

June 14, 2012
ATHENA Award Program & Expo
8:00 am - 12:00 pm
The Shaw's Center, Brockton
1 Feinberg Way, Brockton
Honoring women. Featuring Michele McPhee of Channel 5 News, Awards, Expo and Workshops.
Cost: \$25 members, \$35 non-members
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!
508-586-0500 x 231
508-587-1340
E-mail: info@metrosouthchamber.com
Online: www.metroouthchamber.com
Send reservation and payment to:
Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

June 14, 2012
Ribbon Cutting Ceremony
1:15 pm
Lincoln Technical Institute
365 Westgate Drive, Brockton
Join the Chamber as we celebrate the Grand Opening of the Dental Assisting Program at Lincoln Technical Institute.
Free to Attend
For more information, call 508-941-0730 x 43503

June 15, 2012
SDO-Pre Certification Workshop
8:30 am - 10:00 am
Metro South Chamber of Commerce
60 School Street, Brockton
Learn how you can earn certification as a Minority, Women, or Disadvantaged Business Enterprise.
Free to Attend
For more information, call 508-586-0500 ext. 225

June 21, 2012
Business After Hours/Ribbon Cutting
5:30 pm - 7:30 pm
Holiday Inn Express
405 Westgate Drive, Brockton
Enjoy networking while celebrating the Holiday Inn's Grand Opening. Don't forget your business cards!
Free to Attend
For more information, call 508-586-0500 ext. 231

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