

Action report



June 2014

www.metroouthchamber.com

Leading Businesses
Leading Communities

ATHENA Program: Honoring Women; Speakers, Expo, Luncheon



Thursday, June 19, 2014

11am - 12pm: Women's Expo
12pm - 1pm: ATHENA Luncheon
1pm - 2pm: Women's Expo

On Thursday, June 19, the Metro South Chamber of Commerce and Eastern Bank will present the 16th Annual ATHENA Award during a special Luncheon to Ms. Janet Trask, an exceptional individual who has achieved excellence in her profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. The luncheon will take place at the Mockingbird Restaurant & Martini Lounge Miraval Ballroom, 838 N. Bedford Street in East Bridgewater, from 12:00 pm - 1:00 pm.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government.

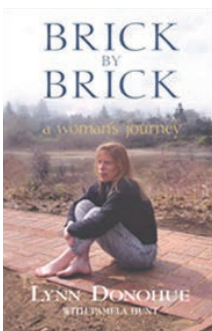
Luncheon tickets are \$30 for members and \$40 for future-members. To register, please visit www.metroouthchamber.com/calendar-registration. Tables of 10 still available.

WOMEN'S EXPO 2014 (11:00 am - 2:00 pm)



If you are a woman owned business, or a business that supports women and would like extra exposure, we invite you to display at the 2014 Women's Expo. Table Top displays are \$99 for members and \$149 for future-members and includes 1 lunch ticket. For more information or to reserve your table, contact Donz Soares at 508.586.0500 x 227 or email donz@metroouthchamber.com. The EXPO is free to walk the floor.

ATHENA LUNCHEON (12:00 pm - 1:00pm)



The ATHENA Luncheon will feature Lynn Donohue, author of "Brick by Brick: A Woman's Journey".

Brick by Brick is Lynn Donohue's first published work. A native of New Bedford, MA, Lynn became the first female member of Bricklayer's Local 39, working on construction projects from Boston to Cape Cod. After decades as a bricklayer, Lynn founded Argus Construction Corp., a firm which began with two employees and a pickup truck and grew into a multi-million-dollar business with more than 50 full time employees. Ever mindful of her roots, Lynn established the Brick by Brick Foundation in Greater New Bedford to help high school dropouts and others struggling in their careers. Today, Lynn teaches workshops and speaks on entrepreneurship and personal success. Attendees of the 2014 Small Biz Awards Breakfast will recognize this inspirational story as told by Ted Reinstein of Chronicle.

In addition, the ATHENA Award will be presented.

Sponsored by: **Eastern Bank**

ABOUT THE ATHENA AWARD RECIPIENT



Janet Trask

Janet Trask, RN, has been a nurse for over forty-one years. She currently is a Nurse Case Manager in Primary Care at the Brockton Veterans Hospital, and has worked at the VA in Brockton for over twenty-eight years. She has recently received a Master's Degree in Nursing, and was inducted into the Sigma Theta

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Chamber Completes Branding, Pursues Study of Regional Water & Sewer

The Chamber recently received the results of a branding study completed by Connolly Partners, the Massachusetts Office of Travel and Tourism marketing agency. After a ten month process involving personal interviews, data analysis, and market study, the new tag-line was unveiled, "When Metro South is home, everything is within reach." A brand book complete with color, font, and imagery recommendations has been completed, which will be incorporated into future branding initiatives for the Metro South region.

In a related regional initiative, the Chamber announced a partnership with the University of Massachusetts Donahue Economic Development Institute to study and document steps for establishing a regional water use and reclamation authority based upon best practices and with the intent to derive

greater use and economies of scale through better management and coordination of existing infrastructure. In particular, the existing infrastructure includes the desalination plant and regional water reclamation facility while also researching the best use of a tiered water/sewer rate structure. For more information, please contact Chris Cooney, Chamber President & CEO at 508.586.0500 x223, chris@metroouthchamber.com.

**WHEN METRO SOUTH IS HOME,
EVERYTHING'S WITHIN REACH**



Creative Economy Bus Tour to Lowell



Join the Metro South Chamber of Commerce for an exciting tour of Trinity's Appleton Mills (developer of Brockton's Enterprise Block) in Lowell, MA! The bus will depart from 88 Lincoln Street in Brockton at 9:00 am on Friday, June 20, 2014, returning at approximately 3:30 pm.

The tour is a great opportunity to learn about Trinity's Appleton Mills development project and make new connections. The trip will include a tour of the Appleton Mills Artist live/work spaces, lunch and discussion, and a Lowell overview/walking tour. For more information on Appleton Mills, visit www.liveappletonmills.com.

Space is limited on this stimulating bus tour; reserve your seat now! Suggested donation is \$25 to attend. For more information or to RSVP, contact Alison van Dam, 508.586.0500 x225, avandam@metroouthchamber.com.



Chamber Awards Small Businesses



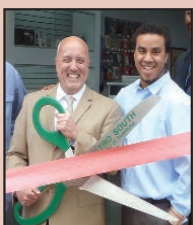
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CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Kimberly Prosper
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Mayor Carpenter & Luis Andrade
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Melissa Rodriguez
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Grand Opening & Networking at Mutual Bank

Tuesday, June 3, 5:30 pm - 7:30 pm



Mutual Bank will host a Chamber Business After Hours on **Tuesday, June 3, 5:30-7:30pm**, to celebrate the recent opening of their new banking center at **342 Bedford Street in Whitman**.

The new, 5600 square foot, two-story building is the tenth office for Mutual Bank. It houses a full-service retail branch and offices for the Bank's growing Residential Lending division. Glen White, CEO, and Bill Morse, President at Mutual Bank will welcome everyone to the new location. "The timing is right for this expansion. We at Mutual Bank are

optimistic about this region, and the Bedford Street banking center helps us meet our goal to bring responsive, local banking to a wider audience of families and businesses in our market." In all, the new location employs 15 or more full and part time employees. More information at MyMutualBank.com.

Join us for an evening of networking and celebration. Register online at metrosouthchamber.com/calendar-registration or contact Kim Prosper, 508.586.0500 x231. This event is complimentary but please RSVP in advance.

Join the Chamber at WXBR Open House

Tuesday, June 10, 5:00 pm - 7:00 pm



Join the Metro South Chamber for an Open House networking event at **WXBR 1460 AM, 250 Belmont Street in Brockton**, on **Tuesday, June 10** from **5:00 pm - 7:00 pm**.

Formerly known as WBET, 1460 AM WXBR has been serving the Boston Metro South area since 1946. As the only commercial licensed station in the area, WXBR is Metro South residents' turn to

for local news, weather, traffic, local and national sports. WXBR is home to the Brockton Rox baseball team and Brockton High School sports. Their signal radiates for a distance of 35 to 40 miles and is heard from Boston to Cape Cod. For more information about WXBR 1460 AM, visit wxbr1460.com.

This is a casual event that presents a great way to make business contacts, so bring plenty of business cards! In addition, refreshments and hors d'oeuvres will be served. This event is free of charge, but reservations are required. To register, contact Ron van Dam, 508-525-4550, info.wxbr@gmail.com.

Certification Workshop; Doing Business With MA

Tuesday, June 24, 9:00 am - 11:00 am
Metro South Chamber, 60 School Street, Brockton

Division of Capital Asset Management and Maintenance



the DCAMM Certification Application requirements and the process for becoming certified as a Prime & Filled Sub-bidder for those interested in bidding on M.G.L. Chapter 149 and 149A vertical building construction work in the Commonwealth.

To register for this free workshop, please visit sdo.osd.state.ma.us, select Sessions > Instructor Led Instructions > DCAMM Vertical Construction Contracting Prime & Sub-bidder Certification Workshops or call 617.727.4006 x31467.

Save the Date!



Please save the date and join us for a Business After Hours networking event on **Tuesday, July 15** at **McLaughlin Chevrolet, 741 Temple Street in Whitman**, from **5:30 pm - 7:30 pm**.

This event is complimentary but please RSVP in advance. Register online at metrosouthchamber.com/calendar-registration, or contact Donz Soares, 508.586.0500 x227.

F1 Racing, E.Bridgewater- Business After Hours

Tuesday, June 17, 5:30 pm - 7:30 pm

Please join us on **Tuesday, June 17** for a night of fun, food, and networking at **F1 Outdoors Kart Racing, 798 Bedford Street in East Bridgewater** from **5:30 pm - 7:30 pm**.



Karting is the fastest growing motorsport in the US, and F1 Outdoors is absolutely the most exciting venue for a group event! They offer open racing arrive & drive, competitive leagues, clubs, and of course, you can always plan a private event for your company, group, or fundraiser. Whether you are a novice new to karting, young or old, F1 Outdoors offers instructional opportunities for you to learn and experience the thrill

of kart racing. Visit f1outdoors.com.

Come test your racing skills! There will be cookout food, a cash bar, and networking.

Guests can race the karts on a first come, first serve basis. You must be 18 years or older to drive a kart, have a valid ID, and consume no alcoholic beverages prior to racing. Closed-toe shoes and casual dress are required. This event is weather-permitted, no rain date.

Register online at www.metroouthchamber.com/calendar-registration or contact Donz at 508.586.0500 x227. This event is complimentary for members, and \$25 for future-members.



Lady C&J Soulfood Celebrates Opening

Tuesday, June 17, 12:30 pm



Join the Metro South Chamber and new Chamber member **Lady C&J Soulfood & Catering** at **12:30 pm** on **Tuesday, June 17** as we celebrate the opening of their new restaurant at **10 Perkins Avenue in Brockton!**

Lady C&J Soulfood is a brand new, family operated business located in Brockton. Offering a full range of Southern comfort food from BBQ ribs and fried chicken to pasta dishes, fish plates, various sides and desserts, Lady C&J Soulfood is sure to satisfy any appetite. Our recipes have been gathered over six generations and across

three families with strong roots in the south and its tradition of BBQ and soul food. Enjoy eating in their comfortable and casual dining room, or take food home with you. Lady C&J Soulfood will be open 7 days a week from 11:00 am - 7:00 pm. Visit www.LadyCJSoulfood.com for complete menu and specials.

This celebration will include a clown with balloon animals for the kids, free popcorn, and restaurant specials. Register by contacting Kathleen Lynch, 508.586.0500 x229, klynch@metrosouthchamber.com.



All Welcome for Exciting Travel Opportunities!

Save the date for these exciting Metro South Chamber travel opportunities! **Deposits are due by Monday, July 7.**

Join a Riverboat Cruise from Amsterdam to Zurich, Switzerland and enjoy 7 nights and 9 days of breathtaking sights, luxury, and culture. This trip takes place **October 19-27, 2014** with extension options in Paris and Amsterdam. Prices start at just \$3098.

Another exciting travel opportunity is to the amazing islands of the Azores, the perfect backdrop for your 8-day exploration of nature's masterpiece. This trip will take place from **November 11- 18, 2014**. Prices start at just \$2,199.

Visit www.metroouthchamber.com/events/travel for more information or contact Alison van Dam, 508.586.0500 x225, avandam@metrosouthchamber.com.



BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - HR Alternatives
Chair of the Board	Joe Cardinal -National Grid
William Morse	Pat Ciaramella - Old Colony Planning Council
<i>Mutual Bank</i>	Peter Dello Russo - Bridgewater Savings Bank
President and CEO	Francis Dillon - Stonehill College
Christopher Cooney	Steve Hall - Control Point Technologies
<i>Metro South Chamber of Commerce</i>	Gregory Hart - Ercolini & Company, LLP
Chair-Elect	Kim Hollon - Signature Healthcare
Susan Joss	Richard Hynes - Barbour Corporation
<i>Brockton Neighborhood Health Center</i>	Gigi Johnson - Christo's To-Go Restaurant
Treasurer	Robert Kenworthy - Bank of America
John McGovern	Dr. Dana Mohler Faria -
<i>Rodman & Rodman, PC, CPA's</i>	<i>Bridgewater State University</i>
Vice Chair Community Affairs	Jim Murphy LSP - Tracey Environmental, LLC
Loretta DeGrazia	Gerard Nadeau - Rockland Trust Company
<i>East Coast Petroleum</i>	Jonathan "Jay" Pike - Sharkansky LLP
Vice Chair Economic Development	Andrew Raczka -Abington Bank
Ray Ledoux	Kathleen Smith -Brockton Public Schools
<i>Brockton Area Transit</i>	Peter Vlaco - Brophy & Philips Company, Inc.
Vice Chair Government Affairs	Dr. Charles Wall -
Susan Joss	<i>Massasoit Community College</i>
<i>Brockton Neighborhood Health Center</i>	
Vice Chair Membership Development	
Patricia Williams	
<i>HarborOne Bank</i>	
Immediate Past Chair	
Peter Neville	
<i>Concord Foods</i>	
CHAMBER STAFF	508-586-0500 Front Desk x 221
Christopher Cooney, CCE, IOM	Lisa Pearce
President and CEO x 223	Finance x 230
Kathleen Lynch	Donz Soares
Membership Director x 229	Programs/Events x 227
Melanie McGrath	Alison van Dam, IOM
Communications Coordinator x 222	VP of Marketing & Communications x 225
Kimberly Prosper, IOM	
VP of Programs & Events x 231	
<i>Newsletter Written & Designed by Melanie McGrath</i>	
<i>Printing Provided by The Enterprise</i>	

ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.



Networking at Events

is one of the most effective ways to grow your business!

JUNE Calendar

3	Business After Hours/Grand Opening	5:30 pm
	<i>Mutual Bank, 342 Bedford Street, Whitman</i>	
4	Ambassadors Meeting	8:00 am
10	Business Open House	5:00 pm
	<i>WXBR 1460 AM, 250 Belmont Street, Brockton</i>	
17	Ribbon Cutting Ceremony	12:30 pm
	<i>Lady C&J Soulfood & Catering, 10 Perkins Ave, Brockton</i>	
17	Business After Hours	5:30 pm
	<i>F1 Racing, 798 Bedford Street, East Bridgewater</i>	
19	ATHENA Awards & Expo	
	<i>The Mockingbird Restaurant & Martini Lounge</i>	
	<i>838 N. Bedford Street, East Bridgewater</i>	
	<i>Expo Set-up</i>	10:30 am
	<i>Expo Begins</i>	11:00 am
	<i>Luncheon & Awards</i>	12:00 pm
	<i>Expo Ends</i>	2:00 pm
20	Lowell Artist Lofts Tour	9:00 am
24	DCAMM Certification Workshop	9:00 am

Coming Up
July

4	Independence Day - Chamber Closed	
15	Business After Hours	5:30 pm
	<i>McLaughlin Chevrolet, 741 Temple Street, Whitman</i>	
16	OSD/SDO Pre-Certification Workshop	10:00 am
	Brockton Economic Development Tour	TBD

Save the Date
August

5	Executive Committee Meeting	3:00 pm
27	Board of Directors Meeting	12:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

"Knock Down Diabetes" This June



Brockton will again be "Knocking Down Diabetes" with an intensive city-side week long campaign running from June 14-June 21, 2014. Activities will include free workshops, seminars, prize drawings, and other events, culminating with a run/walk on June 21. For more information on sponsorship opportunities and the events schedule, visit www.harborone.com/diabetes.

Canoe Club Ballroom Celebrates 50 Years

You are cordially invited to attend the 50th Anniversary Celebration at the Canoe Club Ballroom! Come celebrate with the Merola family as they commemorate the past 50 years of ownership. This celebration reception will take place on Thursday, June 12 from 7:00 pm - 10:00 pm at the Canoe Club Ballroom, 2 South Street in West Bridgewater. There will be passed hors d'oeuvres throughout the evening, as well as a cash bar, and DJ entertainment by entertainment specialists. Please RSVP to CCBAnniversary@gmail.com.

Crescent Credit Union Hires Nancy Van Lenten

Crescent Credit Union President Robert Gustafson is pleased to announce the hiring of Nancy Van Lenten as Mortgage Originator for the City of Brockton and the surrounding region. Nancy brings with her over sixteen years of lending experience. "Nancy understands that the purchase or refinance of your home can be one of the most important decisions you will make for you and your family," said Mr. Gustafson. "It's her job to make the process as easy as possible for the client." Real estate transactions often occur during evening hours and on weekends. "I pride myself on being available when you need me," says Van Lenten. For more information visit www.crescentcredit.org or call Nancy Van Lenten at 781-686-6921.

Brockton Library Receives Donations

The Brockton Public Library is pleased to report that Library Trustee Chairman Eliot "Ed" Miller has generously donated \$2,000 to the John C. Thomas Memorial Scholarship Fund. This money will help fund scholarships for deserving Brockton High School students. Mr. Miller also donated \$1,000 to Brockton Library Foundation to be used toward renovation of the West Branch library. We sincerely appreciate these generous gifts. If you wish to make a donation toward renovation of West Branch or in memory of John Thomas, our Olympic medal-winning trustee who passed away last year, please contact Elizabeth Marcus, Library Director at 508-580-7890 x101.

Good Sam Medical Center Receives "A" Safety Grade

Good Samaritan Medical Center (GSMC) was awarded another "A" in the Leapfrog Group's Spring 2014 Hospital Safety Score, which rates how well hospitals protect patients from accidents, errors, injuries and infections. The Hospital Safety Score is compiled under the guidance of the nation's leading experts on patient safety and is administered by The Leapfrog Group (Leapfrog), an independent industry watchdog. All ten acute care hospitals in the Steward Health Care System (Steward) received "A" grade from Leapfrog. "As patients begin to take a more active role in selecting where to receive health care, it has never been more important to focus on hospital safety and transparency. The 'A' hospitals, including Good Samaritan Medical Center, are helping us to raise the standards of health care nationwide," said Leah Binder, president and CEO of Leapfrog. Visit www.stewardgoodsamaritan.org or www.leapfroggroup.org.

Hope Health Campaign Receives Leadership Gift

HopeHealth, formerly known as Hospice &

Palliative Care of Cape Cod, announced today that The Donald C. McGraw Foundation has donated \$750,000 to the McCarthy Care Center (MCC) capital campaign. This transformational gift will support the enhancement of the facility and establish a board-directed fund for MCC's ongoing maintenance—two essential strategic initiatives. Located in Sandwich, MCC is the area's only specially licensed, hospice inpatient unit. "I deeply appreciate how MCC provides not only exceptional medical care, but dignity and support for the entire family," said David McGraw. For more information about Hope Health or the McCarthy Care Center Campaign, visit HopeHealthCo.org.

BAMSI Celebrates 40th Anniversary

Brockton Area Multi-Services, Inc. (BAMSI) recently celebrated their 40th Anniversary with a Magic of Home Gala. Montilio's Bakery Company of Brockton donated a 40th birthday cake to celebrate BAMSI's 40 years of "bringing people and services together". For more information, please visit www.bamsi.org.

HarborOne Bank Donates

The board of directors of HarborOne Bank recently announced the following donations to local non-profits: \$10,000 to the Old Colony YMCA Strong Kids Campaign, \$3,000 to Stonehill College, \$2,500 to Catholic Charities South, \$2,500 to the Brockton Boys and Girls Club, \$2,500 to Signature Healthcare Champions Fighting Cancer Walk, \$2,500 to the Walk to end Alzheimer's, \$1,500 to the American Cancer Society Mansfield Relay for Life, \$1,000 to Trinity Catholic Academy, \$1,000 to the Cape Verdean Association, and \$1,000 to Club Madeirense S S Sacramento Charitable Foundation. Visit harborone.com.

Free Workshops to Support Parents

Brockton Police & Community Education will present a three part workshop series this summer from 6-8 pm at the Brockton Main Library, 304 Main Street in Brockton. The first workshop, covering Discipline, Setting limits, and Preventing bullying will take place on June 23 and 24. The second workshop in the series taking place on July 21 and 22 will cover Using Social Media Safely & Responsibly. The third and final workshop, entitled What Every Parent Needs to Know, will take place on August 4. Registration is open to all parents, primarily geared towards parent of middle school and high school children. Children will not be allowed to attend; babysitting is available upon request, must email with ages of children: nancy@brocktonpolice.com. Dinner is included. Registration is required by calling 508-897-5377 or by visiting www.brocktonpolice.eventbrite.com. Sponsored by Operation Divinity, the Office of Mayor Bill Carpenter, and Brockton's Promise Safe Places.

BSU & United Way Complete Community Assessment

On Wednesday, April 30th, Bridgewater State University (BSU) and the United Ways of Southeastern MA gathered at BSU to celebrate the completion and success of their Regional Community Needs Assessment. The survey, conducted by Bridgewater State University's Institute for Policy Analysis and

Regional Engagement, was sent out to key stakeholders of United Way community partners in each of the five regions in the last week of October and the first week of November of 2013. Useful data was collected from approximately 120 of 150 surveys attempted. "We are so grateful to our friends at Bridgewater State University for their help in conducting this Needs Assessment", said United Way of Greater Plymouth County President & CEO Dennis Carman. "We have used the data to help us revise our community need areas of health, education, and income so that we can direct our dollars raised to those initiatives which help us to meet our goal of serving the 75,000 people in the community who are of the very lowest income and are the most in need." To view the electronic version of the report, visit www.uwgpc.org/2014-community-needs-assessment.

World Elder Abuse Awareness Day Walk

On Friday, June 13, The Brockton Council on Aging and Old Colony Elder Services invite you to march with us against elder abuse. This walk will take place at the Brockton Council on Aging, 10 Father Kenney Way in Brockton, beginning at 12:00 pm. There will be speakers, refreshments, and lunch following the walk. Please RSVP by June 6 to Jessie Almeida, jalmeida@oldcolonyelderservices.org, 508-584-1561 x330.

John A. Jurczyk President of Good Sam Medical Center

Steward Health Care System recently announced the appointment of John A. Jurczyk, FACHE, as president of Good Samaritan Medical Center in Brockton. Jurczyk has served as interim president of Good Samaritan Medical Center since February 2014. Previously, he was COO of Steward's Saint Anne's Hospital in Fall River. "John has served in leadership roles within the Steward system for more than ten years and he has done an excellent job as interim president of Good Samaritan Medical Center," said Mark Girard, M.D., president of Steward Hospital Company, a division of Steward. "Good Samaritan Medical Center is one of the highest rated community hospitals in the country. I am pleased to be working side-by-side with excellent doctors, nurses, and non-clinical staff who serve the Brockton-area communities with such tremendous success," said John A. Jurczyk. For more information, please visit www.goodsamaritanmedical.org.

St. Joseph Manor Golf Tournament

On Monday, June 9, 2014, St. Joseph Manor Health Care in Brockton will hold its 23rd Annual Golf Tournament at the Country Club of Halifax, in Halifax, Massachusetts. All proceeds directly benefit our 118 residents and 60 adult day health clients. Tournament costs \$150.00 and includes cart, green fees, full use of putting green, practice range and unlimited range practice balls, giveaways, player prizes, lunch and award dinner reception. Don't golf? Participate by becoming a sponsor or advertising in our program booklet. To register as a golfer, sponsor or for additional information please contact Marni Dunton, Director of Marketing at 508-583-5834 ext. 3055 or via email at mdunton@SJMBrockton.org.

Beacon Telecom Collaborate Event

You are invited to join the Beacon Telecom Team for a truly unique experience. Come take in the fantastic waterfront harbor views while enjoying food and drinks at the Boston Winery and Venezia Restaurant. Attendees will be automatically entered into a drawing for special prizes! Learn more from the experts about collaborative communication solutions, integrating voice, video, BYOD-mobility, and data/network. During Sponsor sessions, you will learn more about Avaya's IP Office Contact Center and Video Conferencing platforms. Partner experts will be accessible to answer any questions on all collaborative products including vendor services, call analytics, hardware and more! This event will take place on Thursday, June 26 at the Boston Winery from 3:00 pm - 9:00 pm. For more information or to RSVP, visit www.beacontelecom.com/collaboratewithbeacon.

HarborOne Bank Names New A.V.P. BSA Officer

James W. Blake, President and CEO of HarborOne Bank has named Maryann Lane as the new A.V.P., BSA Officer. Ms. Lane started her career with HarborOne over 19 years ago. She has grown within the organization serving in several roles including Teller, Payroll Department Supervisor, NOW Department Manager, Payment Services Manager and most recently Assistant Vice President, Operations Department. In this newly created position Ms. Lane will be responsible for overseeing the Bank Secrecy/Anti Money Laundering and Customer Identification programs. She is a graduate of the CUNA Management School. For more information, visit harborone.com.

Strategies & Assistance for Selling to Gov. Seminar

The SBA, Massachusetts Manufacturing Extension Partnership (MassMEP), and the Massachusetts Small Business Development Center (MSBDC) will host a seminar geared towards manufacturers on how to sell to the government on Wednesday, June 11th from 8:00 - 10:00 a.m. at the UMass Dartmouth Advanced Technology and Manufacturing Center on 151 Martine Street in Fall River. The seminar will include a panel with manufacturing executives and service providers that have expertise in manufacturing and government contracting. Speak directly with manufacturing companies who have successfully won government contracts. To RSVP for this free seminar, contact Norman Eng, 617-565-8510, norman.eng@sba.gov or visit www.massmep.org/upcoming_events.html.

United Way Annual Meeting & Awards Celebration

Please join United Way of Greater Plymouth County for their 92nd Annual Meeting & Awards Celebration on Wednesday, June 18 at Bridgewater State University, East Campus Dining Commons, located at 125 Burrill Ave in Bridgewater. This event will take place from 11:30 am - 1:00 pm, with lunch at noon and the program to follow. For more information, visit www.uwgpc.org. To register for the event, please contact Kimberly Allen, kallen@uwgpc.com, 508-583-6306 ext. 106.

Construction Season Continues

Recent Development Featured; Send your photos - mmcgrath@metrosouthchamber.com



Governor Deval Patrick and Mayor of Brockton Bill Carpenter are joined by state and local officials to celebrate the Ground-breaking for Brockton's City Hall Plaza reconstruction project



The Avon Industrial Park Association continues their efforts to enhance the Avon Industrial Park



Boston Fresh wholesale operation will soon occupy this newly renovated commercial space on West Chestnut Street in Brockton



Construction is underway at the Old Colony Planning Council, attached to the Chamber office on School Street in Brockton

Senator Kennedy Speaks to Chamber at Government Affairs



May Government Affairs Meeting: Charles Wall, President, Massasoit Community College; Pat Caramella, Old Colony Planning Council; Senator Thomas Kennedy; Ray Ledoux, Brockton Area Transit; Bill Morse, Chairman of the Board; Christopher Cooney, Metro South Chamber President & CEO

ATHENA Program *Continued from page 1*

International Honor Society of Nursing.

Ms. Trask is very involved in the community of Brockton where she and her family live. She is a Commissioner of the Brockton Housing Authority, and serves as Assistant Treasurer. She is on the Steering Committee of "Brockton's Promise."

Ms. Trask has been volunteering for the 6 years in "Brockton After Dark" a program that provides safe places for Brockton youth ages 13-20 to be off the streets from 6-10PM. Last year 1,100 youth participated. She is involved with Brockton Interfaith Community, a faith-based advocacy organization that addresses social-action issues affecting the community. Ms. Trask is on the Executive Committee of the Brockton Chapter of the NAACP and chairs the Health Committee. She also serves on the Massasoit President's Community Advisory Board.

Attend the ATHENA Award Luncheon on Thursday, June 19, from 12:00 pm - 1:00 pm at the Mockingbird Restaurant & Martini Lounge Miraval Ballroom, 838 N. Bedford Street in East Bridgewater, and see Ms. Janet Trask receive recognition for her hard work, determination, and service to others. Visit metrosouthchamber.com/calendar-registration to register or contact Donz Soares, 508.586.0500 x227.

Kimberly Prosper Accepts New Position at MMS



Kimberly Prosper
VP of Programs & Events

The Metro South Chamber bids a fond farewell to Ms. Kimberly Prosper, IOM, CMP. Kimberly has been with the Chamber since 2007. "I've enjoyed supporting the great work that the Metro South Chamber of Commerce does for the region; I will miss working with the members, committees, staff, and other partnering organizations," said Prosper.

Kimberly Prosper recently received her CMP (Certified Meeting Professional) Designation from the Convention Industry Council and has accepted a new position at the Massachusetts Medical Society. The MMS is the state's professional membership association for physicians and publishes the New England Journal of Medicine. Prosper will be overseeing four specialty society associations including the New England Dermatological Society in all areas of association management.

"Kim has done an extraordinary job at the Chamber, bringing positive change to many of the Chamber's programs. We wish her well in her new role at MMS," said Christopher Cooney, Chamber President and CEO.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold their monthly meeting on Thursday, June 19 at 6:30 pm with BBA Members Paul Rocha of Wheel House Mortgage Services and Tammi Thorp of Wheel House Real Estate, both located at 604 Bedford Street in East Bridgewater. Visit www.bridgewaterbiz.biz more information.

Stoughton Chamber of Commerce recently held their Annual "Meet Your Town Officials" meeting at the Chateau Restaurant in Stoughton. Guests included the Town of Stoughton Police Chief, Fire Chief, Town Manager, Town Planner, Town Engineer, DPW Superintendent, and more. For more information visit www.stoughtonma.com.



The **Norwell Chamber of Commerce** will host Lunch with Karyn Polito, candidate for Lieutenant Governor of Massachusetts on Thursday, June 19 from 11:30 am - 1:30 pm at the Norwell VNA & Hospice, 120 Longwater Drive in Norwell. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** will be holding a Meet and Greet on Tuesday, June 10 from 6:00 pm - 8:00 pm, hosted by Bridgewater Savings Bank, 29 Bedford Street, East Bridgewater. Drinks and appetizers will be served. For more information or to RSVP, please visit www.eastbridgewaterbiz.com.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park, Avon, MA. For more information, call Bob Costa at 508-586-0900. Visit avonindustrialpark.org.



The **Randolph Chamber of Commerce** will hold their annual Summer Social Networking Event on Tuesday, June 10 from 6:00 pm - 8:00 pm at Powers Farm in Randolph. Please RSVP by June 4 to the Chamber office, 781-963-6862 or email randolph_chamber@verizon.net. Visit www.randolphchamberofcommerce.org.



ProLink Networking Group is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at 508-279-4194 or email craigpina@gmail.com.

Chamber Welcomes 100+ New Members This Year

Top Individual Sales: Andy Raczka, Abington Bank



Andy Raczka, Abington Bank
RUNNERUPS: 2nd Place - Marni Dunton of St. Joseph Manor. 3rd Place: Craig Pina of Commonwealth Financial Group

Top Sales Team: Abington Bank



Lou Paragona, Abington Bank; Christopher Cooney, Metro South Chamber President & CEO (Teammates not photographed: Ida Frazier & Jen Egan, Abington Bank)
RUNNERUPS: 2nd Place - Team The Powerful Purple People Phoners led by Team Captain Murray Vetstein of Source 4
3rd Place: Team The Brockton Aces led by Team Captain Gail Delgado of the Brockton Area Arc, Inc.

The Chamber would like to thank all sponsors and volunteers that assisted during the successful April 30 and May 1 Membership Drive at Stonehill College in Easton which brought in 50+ New Members to the Metro South Chamber network. For more information on membership, contact Kathleen Lynch at 508.586.0500 x 229, klynch@metrosouthchamber.com, or visit www.metroouthchamber.com. Visit pages 10-11 for a listing of new members.

"It was a pleasure and a lot of fun Chairing this year's Membership Drive. Having the incredible help from the Chamber staff, particularly Kathy Lynch, the support from the Board of Directors and Ambassador Team, who provided the backbone of the Drive Teams, and the great facilities at Stonehill College, all contributed to the outstanding success we enjoyed. Welcome on board to the new members, and thanks to the volunteers that made it happen"

Friend Weiler, HarborOne Bank, Membership Campaign Chair

Thank You to Our Team Captains

Andy Raczka, Abington Bank
Team Abington Bank

Andrea Chadinha,
Bridgewater Savings Bank
Team Bridgewater Savings Bank

Murray Vetstein, Source 4
Team The Powerful Purple People Phoners

Gail Delgado, Brockton Area Arc.
Team The Brockton Aces

Kate Thomas, The Brockton Rox
Team Wally the Roxman

Dan Trout, Mutual Bank
Team Mutual Bank

Jonah Wein, Crescent Credit Union
Team Crescent Credit Union

Peter Vlado, Brophy & Phillips Co.
Team The Board & Friends

Mark Moreau, HarborOne Bank
Team HarborOne Bank

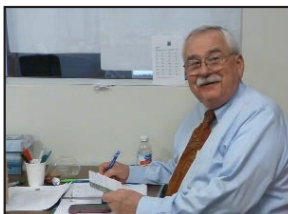
Joanne Schneider, Eastern Bank
Team Eastern Bank

Jay Pike, Sharkansky LLP, CPA's
Team The Sharks

Steven Noack, Webster Bank
Team Webster Bank

Joe Tansey, Rockland Trust
Team Rockland Trust

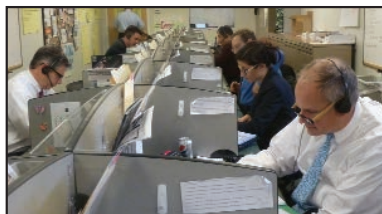
Rachel Labas, Signature Healthcare
Team Signature Healthcare



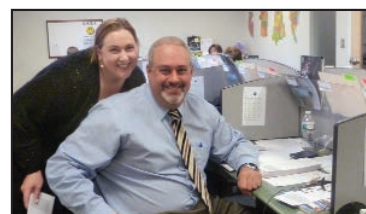
Friend Weiler, HarborOne Bank,
Membership Campaign Chair



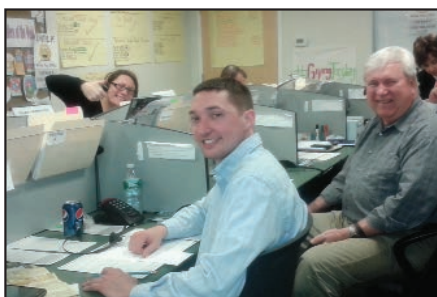
Ed Sousa, Jim Duff, Nancy Kozela, and Andrea Chadinha,
Bridgewater Savings Bank



Dan Trout, Mutual Bank (front right) along with a group of Chamber members volunteering at Stonehill College's Call Center



Nicki Meade Drave, Meade Draves Consulting;
Jonah Wein, Crescent Credit Union



Kate Thomas, Brockton Rox; Stephen Lang, Orchard Financial & Insurance;
John McGovern, Rodman & Rodman, PC, CPA's



Marni Dunton, St. Joseph Manor, 2nd Place for Top Individual Sales picks up a great prize donated by Gail Delgado, Independent Beauty Consultant

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I CellTronix Opens in Brockton



Mark Linde, School Committee Member, Southeastern Regional Vocational Technical High School; Joe Miranda, President, Cape Verdean Business Association; Bill Carpenter, Mayor of Brockton; Luis Andrade, I CellTronix; Fred Fontaine, City of Brockton; John Merian, Downtown Brockton Association President; Moises Rodrigues, Brockton City Councilor at Large. For more information about I CellTronix, visit icelltronix.com

Networking at Abington Bank

Photos by www.richmorganphotography.com



A room full of networking at Abington Bank



Andy Racza, Abington Bank, presents John Vemis, Regal Marketpalace with Red Sox tickets won during a raffle



New Chamber member Abington Ale House provides event catering



Ida Frazier and Jen Egan, Abington Bank



Melanie McGrath, Metro South Chamber of Commerce;
Rich Morgan, Rich Morgan Photography



Melissa Rodriguez, MmmLicious Cupcakes;
Richard Hooke, Crescent Credit Union

Small Business Celebration With the Rox

Sponsored by: Eastern Bank

Photos by Matt Dillane, Brockton Rox



Chris Cooney, Chamber President & CEO; Ollie Spears, Webster Bank and winner of Rox tickets raffle; Todd Marlin, Brockton Rox GM



Murray Velstein, Source 4 wins the Membership Drive Grand Prize, a \$400 shopping spree courtesy of Westgate Mall; pictured with Kathy Lynch, MS Chamber, and Friend Weiler, Drive Chair



The Shaw's Center and Brockton Rox Stadium are located at 1 Feinberg Way in Brockton



Cynthia Hodges, Lady C&J Soulfood & Catering; Paul Whelan, Whelan Legal Center



Attendees had the chance to network, enjoy Rox stadium and Shaw's Center refreshments, and view the new renovations and improvements at the Brockton Rox stadium



Guests enjoy lawn games and batting practice with the Brockton Rox staff; Pictured: Robert Astore, Coldwell Banker Residential at Campanelli Stadium

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Metro South Chamber of Commerce Celebrates Small Business Month

The Small Biz EXPO featured over 30 local companies. Photos by www.richmorganphotography.com.



A crowd of over 150 people attended the 2014 Small Business Awards Breakfast and Expo held at the Shaw's Center in Brockton



Robert Kenworthy and Paul Anginetti,
Bank of America, Premier Luncheon Sponsors



Ted Reinstein, Reporter, Producer, and Anchor
for WCVB-TV Channel 5's "Chronicle", Author of "New England Notebook"



Kelly Enos & Shawn Connors
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Michael Richards & Shannon Cohan
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Kevin Brower & Joan Richards
HarborOne Bank



Jennifer Rutherford & Linda Kochanek
Carousel Family Fun Center



Woody Barra & Jim Coffey
Busy Bee Jumpers



Matt DiBiase & Ethan Barach
Next Step Living



Jennifer Luukkonen
Fisher College



Andrea Chadinha & Suzanne Cairaio
Bridgewater Savings Bank



Ken Barney & Richard Furtado
Interstate All Battery Center



Jim Cavanaugh & Becky Everett
Fallon Community Health Plan

Sound by www.robpetersentertainment.com,
Recorded by Brockton Community Access.

2014 Award Finalists



Premier Breakfast Sponsor:
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Lisa Lundin, Just Desserts Bakery & Cafe; Joseph Murphy, On Deck Sports; Peter Narsasian, P.A. Narsasian Landscaping; Christine Bertarelli, Simpson Spring Co.; Jeni Mather, J.M. Pet Resort; AC Anders, Nelson Fernandes, JJ's Caffe; Susan Joss, Chair of Government Affairs, Brockton Neighborhood Health Center; Christopher Cooney, Chamber President & CEO



FUN Enterprises, Inc. • Ms. AC Anders & Mr. Ken Abrahams
63 Tosca Drive, Stoughton • www.funenterprises.com

FUN Enterprises, Inc. is a full service entertainment company in operation since 1990. Over the past 20+ years, FUN Enterprises has evolved from a small entertainment business with caricature artists, carnival photos, photo buttons, antique photos, and spin art to interactive fun and games with over 50+ programs, personalized photos and logos, caricature and airbrush artists, performers and entertainers. They have also introduced an educational speaker series with widely renowned speaker, Michael Miller. Fun Enterprises' success comes from investigating industry trends, listening to client needs, and putting programs in place that have students, employees, clients, and fans walking away with experiences that last a lifetime. Their dedication and ability to adapt their business model with the changing economy has allowed them to grow from a \$250,000 company to a \$2.75 million company. FUN Enterprises also gives back to the community. On a national level, they have worked with Relay for Life Campaigns, Making Strides for Breast Cancer, and St. Jude's Hospital. On a local level, they have donated their services to area community events, chamber events, the Natick Drama workshop, and charity gold events. They also have an in-house program where their employees choose a cause for the year and work towards collecting donations and bringing awareness to the organization.

2014 Small Business Award Recipients



Entrepreneur of the Year

JJ's Caffe, LLC • Mr. JJ Fernandes & Mr. Nelson Fernandes
610 N. Main Street, Brockton • www.jjscaffe.com



Nelson Fernandes

Chef JJ Fernandes moved to the US from Cape Verde in 1981 and began work as a dishwasher at the Sheraton Boston Hotel. He quickly moved through the culinary ranks, and in 1996 was appointed as the Executive Chef at the Boston Park Plaza Hotel. Here, he cooked for such dignitaries as Presidents George Bush and Bill Clinton. In 2013, Chef JJ opened his own restaurant, JJ's Caffe in Brockton, serving gourmet breakfast and lunch. JJ's uses the freshest ingredients and products to offer quality meals and the exceptional service you'd find at a luxury hotel.

Since opening, they have relied solely on social media, word-of-mouth, online contests and menu naming options to market their business. Their ingenuity has paid off; a year into their opening they now employ 7 people, have grown from 50 to 700 customers per week, and have experienced a 75% increase in revenue. JJ's has been recognized by the Enterprise as "The Cheers of Brockton" and is currently the only 5-star rated restaurant on Yelp in the Greater Brockton Area. In the community, General Manager Nelson Fernandes serves on the Montello Business Association Board of Directors. They have also donated to the Massachusetts Hospital School, Criolas Contra Cancer, Ajudar a Ajudar, have sponsored shows, and are in the process of working with the Charity Guild on a cooking class. Goals for the future include offering corporate catering, outside seating, and interior renovations.

Small Business of the Year

J.M. Pet Resort • Ms. Jeni Mather
1014 Pearl Street, Brockton • www.jmpetresort.com



Jeni Mather

In 1999, Jeni Mather opened J.M. K-9 as a sole proprietor, renting a 2,000 sq ft building on West Chestnut Street in Brockton for dog training and obedience classes. In 2001, she added an additional 2,000 square feet, allowing for more capacity and a dedicated retail area, as well as a quarter acre of outside space for dog daycare. By 2009, J.M. K-9 had outgrown their location and needed to relocate.

They invested \$1 million in the 10,000 sq ft, 1.5 acre Pearl Street location, employing 27 people and renaming the business J.M. Pet Resort. Three years later, they launched new services such as In Home Day Training, Pet Sitting and Pet Taxi. Since then, they have launched an online retail shopping program and are in the process of expanding their existing location to incorporate a second level. The expansion will more than double the current space and allow for 50% more play space and boarding capacity, as well as increased retail and office space. J.M. Pet Resort currently has 49 employees, boards 24,000 dogs per year, and welcomes an average of 33,000 dogs per year to doggie daycare. They also recently received a registered Trademark for their behavioral PLAY train Daycare model. In 1999, Jeni founded the Blue Dog Shelter, rescuing over 1500 orphaned dogs, training them, and successfully placing 92% of the dogs into new and loving homes. The Blue Dog Shelter works with KINDNESS Day, the DARE program, Brockton Area Arc, and Heritage House. They have also created Sakari's Kids, an educational program that has extended into schools, clubs and community based programs, promoting anti-bullying, compassion and responsibility.

2014 Award Finalists

Just Desserts Bakery & Cafe • Ms. Lisa Lundin
1 Main Street, Bridgewater • www.justdessertscafe.net



Just Desserts is a family-owned and operated neighborhood bakery in Downtown Bridgewater, offering everything from custom cakes to cupcakes and pastries to cookies. Owner Lisa Lundin is a self-taught baker and decorator with over 20 years of industry experience. Since opening Just Desserts in 2010, she now works to make every customer's life a little bit sweeter. Just Desserts

uses social media, facebook, pinterest, The Knot, and Groupon to inexpensively and effectively market their business. They have also teamed up with Bridgewater State University to offer students the ability to use their ConnectCard to make purchases. In just 3 1/2 years, Just Desserts has grown from 1 full time employee to 2 full time employees and 4-6 part time employees. They have gone from producing 5-10 cakes a week to 100 cakes a month. In the future, they plan to move to a larger facility with a dedicated section for Gluten-Free and Peanut-Free baking. They have received the 2013 and 2014 pick for The Best of The Knot, 2014 Weddingwire.com Couples Choice Award, and Gateway Media's Wicked Local Reader's Choice Awards. In the community, Just Desserts donates gift certificates, cakes and pastries to local charitable events, offers cake decorating classes to Girl Scouts, offers externships for students in culinary school, and works with Bridgewater State University and The Chamberlain International School to train young adults with emotional challenges in baking and work-place experience.

On Deck Sports • Mr. Joseph Murphy

88 Spark Street, Brockton • www.ondecksports.com



Joe Murphy, an assistant high school baseball coach, was looking for a solution to allow pitchers to work off a mound during the harsh New England winter.

After many attempts, he developed a portable foam based pitcher's mound, durable enough to handle the team's demands, yet delicate enough not to damage the gym floor. His invention, known as the ProMound, became the industry standard in portable pitching mounds. A few years later, Joe was able to pursue his passion full-time, and in 2001, he opened On Deck Sports, a leading manufacturer and supplier of artificial turf, sports netting, baseball and softball equipment, as well as gym and physical education equipment and strength and conditioning products. Within three years of opening, Joe moved from operating the business out of his parent's garage with 3 employees to a 5,000 sq ft facility in Brockton. They experience growth each year and now employ 42 people, operating out of a 35,000 sq ft showroom, manufacturing division, distribution center and sales and design offices in Brockton, with an additional 25,000 sq ft facility in Chatsworth Georgia. They have received a Metro South Economic Impact Award, multiple ABCA best in show awards, and Joe has been recognized on CNBC and Forbes business. In the community, On Deck Sports is a proud supporter of the Miracle League of Massachusetts, Brockton Little League, Brockton High School Baseball, and many other leagues and organizations. They also work with YouthWorks and have brought ProMounds spokesperson Jennie Finch to Campanelli Stadium.

P.A. Narsasian Landscaping • Mr. Peter Narsasian.
356 Turnpike Street, South Easton • www.pa-landscaping.com



When Peter Narsasian was in the fifth grade, he mowed lawns and shoveled driveways for his family and neighbors. In 2004, just nine years later, Peter started his own landscaping company. P.A. Narsasian Landscaping is a full service landscaping company for both residential and commercial properties. Services have grown and adapted to the seasons to include landscape and lawn maintenance, fertilizing, bush trimming, gutter cleaning, mulch installation, irrigation, plowing, plantings, salting and sanding. They also build and install patios, walkways and stone walls. When he started, Peter worked as the sole employee out of his parent's house. He rented space for several years before moving to his current location in 2010. The Easton facility includes two buildings, one for trucks and mowers and one for office space, as well as a retail yard for mulch, compost, gravel and granite products. They also now rent out 15 and 20 yard dumpsters to the public. Over the past 10 years, the company has grown to employ 13 people, business has increased by 10-20%, and they have grown from a \$50,000 company to a \$1.5 million company. P.A. Narsasian has been recognized with certificates from the Better Business Bureau and Cambridge Campus of Interlocking Pavers, as well as a certificate from the National Concrete Masonry Association. In the community, P.A. Narsasian supports local and school athletics, The Children's Museum in Easton, Ames Free Library, Easton Garden Club, the Lion's Club, and more.

Simpson Spring Company • Mr. Jim Bertarelli & Ms. Christine Bertarelli
729 Washington Street, Easton • www.simpsonspring.com



Founded in 1878, Simpson Spring is the oldest independent bottling plant in the United States, providing pure spring water and old-fashioned, hand-mixed soda in a variety of flavors from the natural Simpson Spring that dates back to 6000 B.C. During its heyday in the 1920's, Simpson Spring employed 250 people. More recently, the bottled water industry has been threatened by major corporations purchasing and selling pure spring water as filtered water. Simpson Spring, a family run business and true historical landmark, has demonstrated their staying power, remaining one of less than 100 independent bottlers in the United States. Simpson Spring has also demonstrated ingenuity and a commitment to staying local with the introduction of a campus Farmer's Market in 2012. The Farmer's Market, now open on Saturdays from 10am- 2pm, serves as an incubator for small businesses and as a platform for charities, schools and community groups to promote their cause. Free tours of the facility are also given twice a day during market hours. In the community, Simpson Springs is a member of SEMAP, NOFA and the Easton Chamber of Commerce, as well as the Metro South Chamber of Commerce. They also donate water and coolers to many charitable groups throughout the area.

CHAMBER WELCOMES 100+ NEW MEMBERS THIS YEAR

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www.508Marketing.com
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www.abingtonalehouse.com
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Attorneys

Law Office of Shawn R. Reilly

Mr. Shawn P. Reilly
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(781) 878-2568
Attorneys

Law Offices of Robert R. Pellegrini, Jr.

Att. Robert R. Pellegrini, Jr.
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Bridgewater, MA 02324
(508) 807-1131
www.rrpesq.com
Attorneys

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BUSINESS EVENTS Planner

June 10, 2014

Business Open House

5:00 pm - 7:00 pm

WXBR 1460 AM Radio

250 Belmont Street, Brockton

Join us for this casual night of making new business contacts and refreshments.

Free to Attend

To register, call WXBR, 508-525-4550

June 17, 2014

Business After Hours

5:30 pm - 7:30 pm

F1 Outdoors Kart Racing

798 Bedford Street, East Bridgewater

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Tickets: Complimentary members, \$25 future-members

For more information, call 508-586-0500 ext. 227

June 19, 2014

ATHENA Award Program & Expo

11:00 am - 2:00 pm

The Mockingbird Restaurant & Martini Lounge

838 N. Bedford Street, East Bridgewater

Honoring women. Featuring informative and entertaining speakers, awards, Expo and luncheon. (page 1)

Cost: \$30 members, \$40 future-members

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