

Action11e101tc Great Food, Fun, and Phantom Gourmet at Taste Event! Last Chance to Story for Brockton



www.metrosouthchamber.com

ACCREDITED

Leading Businesses

Leading Communities

CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



ia Francois, page 7



Gail Delgado, page 9



Brendan O'Neill, page 11

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Member Profiles



- Sample tastes from over 40 area restaurants
- Discover cultural and community service organizations
- Enjoy live entertainment from local performers including the BHS Jazz Band, Brockton Symphony Quartet, Cardinal Spellman Acappella group & more!

Plus: Phantom Gourmet Appearance

Dave Andelman, CEO of Phantom Gourmet will make a special guest appearance at the Taste! Phantom Gourmet is one of the best known, local brands in New England. Get your restaurant noticed; limited spaces are still available!



\$35. Must be purchased in advance. Visit: metrosouthtaste.com For more information, see page 6.





Win a MassPass coupon book!

Senate President Rosenberg at Legislative Luncheon

Friday, April 29, 2016 | 12:00 pm - 1:30 pm | Bridgewater State University

The Metro South Chamber of Commerce cordially invites you to attend our Annual Legislative Luncheon, to take place on Friday, April 29, 12:00 pm - 1:30 pm in the Rondileau Campus Center Ballroom at **Bridgewater State University**. This year's featured speaker will be Senate President Stan Rosenberg.

The Metro South Legislative Luncheon offers Chamber members and the community an opportunity to hear from state and federal elected officials. This is a great place for networking, as well as to meet and mingle with selected and elected officials from throughout the Metro South region.

Senator Stan Rosenberg was unanimously elected by his colleagues to be the 93rd President of the Massachusetts Senate on January 7, 2015.



Sponsored by:

Since his first election, Senator Rosenberg has remained deeply committed to improving the lives of the people of Massachusetts. He is the first Jewish and first openly

gay legislator to lead the Massachusetts Senate in its over-three-hundred year history.

A 1977 graduate of UMass Amherst, where he

- Continued on page 2

Tuesday, March 1, 4:00 pm

Last Chance to Show Support

for Brockton Casino!



LAST CHANCE

The last public input hearing for the proposed Brockton Resort Casino & Entertainment Destination will be held on Tuesday, March 1, 4:00 pm at the Conference Center at Massasoit, 770 Crescent Street in Brockton.

This is our final opportunity to make a positive and impactful impression on the MA Gaming Commission before their final decision to grant Brockton a license is made at the end of March. We encourage you to get out and show your support for this extraordinary new entertainment option for our city and region.

The Metro South Chamber of Commerce Board of Directors believes Brockton deserves consideration for a resort destination gaming facility on the site of the Fairgrounds. The proposal by Rush Street Gaming features twenty five acres of resort amenities, gaming and entertainment. Payments to the city of Brockton will likely exceed 10 million dollars per year. More than 1,500 jobs are expected with preference given to Brockton residents. In addition, the casino will be required to engage local businesses and vendors to supply a significant portion of goods and services to the facility. Supporters are invited to the

reception area at Massasoit Conference Center beginning at 3:30 pm. You can also provide your comments to the MA Gaming Commission by emailing mgcomments@state.ma.us with the subject line "Request to address the Commission/MG&E Brockton."

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GOVERNMENT*Affairs*

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for area businesses to discuss issues important to them with their elected officials.

Friday, March 11, 2016, 12:00 pm

Join us on Friday, March 11, 12:00 pm at the Chamber, 60 School Street, Brockton, for our monthly Government Affairs Meeting. The guest speaker will be newly elected State Representative Gerry Cassidy.

Newly elected as State Representative for the 9th Plymouth District in Brockton, Gerry Cassidy has worked as a Legislative Aide at the Massachusetts State House for over 28 years. He served most recently as an Aide to State Senator Mike Brady and was the former





Rep. Gerry Cassidy

recently as an Aide to State ______ attend is \$8 for members Senator Mike Brady and was the former and \$15 for future-members and Legislative Aide to the late State Senator, includes a light lunch.

Tom Kennedy. Mr. Cassidy

served two terms as Ward 3

City Councilor in Brockton

from 2000 - 2003. He is a

longstanding Democratic

City Committee Member

and a life-long Brocktonian.

attend, please contact

Athena Lavoie, 508.586.0500

x231, email alavoie@met-

register online at met-

rosouthchamber.com/events-

registration. The cost to

rosouthchamber.com,

If you would like to

Associated Industries of MA (AIM) Speaks to Chamber



Sue Joss, Chamber Chair, Brockton Neighborhood Health Center; Anne Beauregard, Brockton City Council; Brad MacDougall, Vice-President of Government Affairs, AIM; Debbie Carroll, Regional Director of Southeast & Central, AIM; Christopher Cooney, Chamber President & CEO. Brad and Debbie provided a Beacon Hill update and talked about the electricity & energy policy, HR labor laws, ballot questions, and more. You can find more information at aimnet.org.

Senate President at Legislative Luncheon (cont.)

Friday, April 29, 12:00 pm - 1:30 pm

earned a B.A. in Community Development & Arts Management, Rosenberg began his work in public service as an aide to former State Senator and longtime Congressman John Olver. He was first elected to the Massachusetts House of Representatives in 1987.

Rosenberg was then elected to the Senate in 1991, where he has been entrusted by his colleagues time and again with leadership positions such as Majority Leader, President Pro Tempore, and Chair of the Senate Committee on Ways and



Means. He is known as an accessible, responsive leader and champion of affordable and world-class education, fair taxation, government transparency, and environmental protection. He played a key role in the passage of many groundbreaking bills guaranteeing

equality before the law in the Commonwealth.

The Legislative Luncheon is sponsored by Bridgewater State University and Massasoit Community College.

To register or for more information, contact Athena Lavoie, 508.586.0500 x 231, alavoie@metrosouthchamber.com, or register online at www.metrosouthchamber.com/calendar-registration. The cost to attend is \$39 for members and \$49 for future-members and includes lunch.

Business After Hours at Crescent Credit Union

Wednesday, April 20, 5:30 - 7:30 pm



Please save the date for a Business After Hours networking event on Wednesday, April 20 from 5:30 pm - 7:30 pm at Crescent Credit Union, 115 Commercial Street in Brockton.

Founded in 1919, Crescent Credit Union was originally chartered to serve the financial needs of employees at the Tarlow Brothers Leather Company in Brockton, Massachusetts. As the credit union grew, it moved into a small building on Crescent Street and adopted the street's name. Today, they serve over 50,000 members who look to them as their financial partner. When you bank with Crescent, feel confident in knowing your deposits are invested locally. Crescent puts your money to work right here, in your community, in the form of prudent home loans, car loans, and business loans to your friends and neighbors. Learn more at crescentcredit.org.

To register, visit metrosouthchamber.com/calendar-registration or contact Athena Lavoie, alavoie@metrosouthchamber.com, 508.586.0500 x231. This event is complimentary to attend, but please RSVP in advance.

Networking, refreshments, and raffles are included - don't forget your business cards!

Free Small Business Advising Sessions Offered

Tuesday, March 29 & Wednesday, April 20 - by Appointment

Massachusetts Small Business

Development Center

Network

As a business owner, you have a million decisions to make. You're not alone! The Massachusetts Small Business Development Center (MSBDC) can help you with high quali-

ty, confidential, no cost business advice.

Entrepreneurs and small business owners are invited to meet with a Business Advisor, for

hour-long sessions, at the Metro South Chamber of Commerce, 60 School Street in Brockton on Tuesday, March 29 and Wednesday, April 20 to discuss anything from new business start ups to existing business strategies.

MSBDC clients range from novice entrepreneurs to highly respected and experienced business owners who receive advice in the following areas: Financial management & loan assistance;

> Increased profit & business growth; Business, marketing & strategic plans; Internet marketing & social media; Understanding cash flow; Increasing sales, Lowering

operating costs; Improving customer satisfaction; Launching a business; Assisting with business plans; and more!

Appointments are required & subject to availability. **To schedule a session** at the Chamber, please call the MSBDC office at (508) 673-9783, extension 10.

Tuscany Travel - Book by April 29 for Discount



Leave everyday life behind and escape to Tuscany! The Metro South Chamber of Commerce is partnering with Central Holidays to offer a 9 day, 7 night trip to Tuscany, Italy this fall - November 1-9, 2016. **Reserve your space by April 29, 2016** to reserve the early-bird rate of \$2,999, including hotels, meals, day trips, coach transportation from Brockton, and airfare from Boston.

Known for its beautiful landscapes, its rich artistic legacy, and vast influence on high culture, Tuscany is widely regarded as the true birthplace of the Italian Renaissance. Join in this opportunity of a lifetime to explore the endless opportunities that Tuscany has to offer. To learn more and download reservation form, visit metrosouthchamber.com/events/travel.

BOARD OF DIRECTORS	DIRECTORS		Networking at Events	
OFFICERS	Jason Barbosa - Vicente's Tropical Grocery		is one of the most effective ways	
Chair of the Board	Jane Callahan - HR Alternatives		to grow your business!	
Susan Joss Brockton Neighborhood Health Center	Joe Cardinal -National Grid			
President and CEO	Joseph Casey - HarborOne Bank	MARCH	Calendar	
Christopher Cooney <i>Metro South Chamber of Commerce</i>	Fred Clark - Bridgewater State University			
Chair-Elect	Peter Dello Russo - Bridgewater Savings Bank	9	Ambassadors Meeting	8:00 am
Gerard Nadeau Rockland Trust Company	Francis Dillon - Stonehill College	11	Government Affairs	12:00 pm
Treasurer	Gregory Hart - Cohn Reznick	15	Executive Committee	3:00 pm
John McGovern McGovern Business Valuation	Kim Hollon - Signature Healthcare	23	A Taste of Metro South	5:30 pm
	Richard Hynes- Barbour Corporation	00	The Shaw's Center, 1 Feinberg Way, Brockton	
Vice Chair Community Affairs Robert Kenworthy	John Jurczyk - Good Samaritan Medical Center	29	MSBDC Advising Sessions cal	ll to schedule
Bank of America	Mahsa Khanbabai - Khanbabai Immigration Law	30	Board of Directors	12:00 pm
Vice Chair Economic Development Pat Ciaramella	Jim Murphy LSP- Tracey Environmental, LLC	Coming Up		
Old Colony Planning Council	Peter Neville - Concord Foods	April		
Vice Chair Government Affairs Ray Ledoux	Jonathan "Jay" Pike - Sharkansky LLP	5	Ambassador Meeting	8:00 am
Brockton Area Transit Authority	Andrew Raczka - Abington Bank		Ü	0.00 uiii
Vice Chair Membership Development Friend Weiler	Kathleen Smith -Brockton Public Schools	18	Patriot's Day - Chamber Closed	
Town Moderator	Stan Usovicz -Verizon	20	MSBDC Advising Sessions cal	ll to schedule
Immediate Past Chair William Morse	Peter Vlaco - Brophy & Philips Company, Inc.	20	Business After Hours	5:30 pm
Mutual Bank	Dr. Charles Wall - Massasoit Community College	00	Crescent Credit Union, 115 Commercial Street, Brockton	
	<i>J O</i>	29	Legislative Luncheon <i>Bridgewater State University</i>	12:00 pm
CHAMBER STAFF	508-586-0500 Front Desk x 221			
Christopher Cooney, CCE, IOM President and CEO x 223	Alison van Dam, IOM VP of Business Development/Operations x 225	Save the Date May		
Athena Lavoie Director of Programs & Events x 231	Doris Flecchia Office Assistant x 221	4	Ambassador Meeting	8:00 am
Melanie McGrath Communications Coordinator x 222	Marissa Recor	10	Executive Committee	3:00 pm
Newsletter Written & Designa	Finance/Controller x 230		Business After Hours	
Printing Provided by	· ·		Abington Bank, 6 Harrison Avenue, Abington	5:30 pm
METRO	ACTION Report Volume 16 - Issue 3	13	Government Affairs	12:00 pm
METRO SOUTH CHAMBER OF COMMERCE CHAMBER OF COMMERCE	(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087.	18	Small Business Awards Luncheon (tentative) The Shaw's Center, 1 Feinberg Way, Brockton	12:00 pm
CHAMBER MISSION: To best serve the unique interests and needs of member businesses	Periodical Postage Paid at Brockton, MA. POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087	25	Board of Directors	12:00 pm
and to champion the broader vitality of the Metro South region.	The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.	30	Memorial Day - Chamber Closed	
Metro South Chamber of Commerce Sixty School Street, Brockton, MA 02301-4087	The Chamber wishes to assure our members of our intention			

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated. 3

to provide physically challenged participants equal access to

all programs. If you or your employees have special needs

in this area, please let us know by calling the Chamber at

508-586-0500 at least 48 hours in advance.

tel: 508 586-0500/fax: 508 587-1340

info@metrosouthchamber.com

www.metrosouthchamber.com

GOODNews

Members - Send Good News to mmcgrath@metrosouthchamber.com
Sponsored by: Good Samaritan



Good Samaritan Sponsors The Heart is a Serious Matter

Good Samaritan Medical Center, along with the women of the Psi Iota Omega chapter of Alpha Kappa Alpha Sorority, Inc., recently partnered with several area organizations to present The Heart Is A Serious Matter - A Day in the Fight for a Healthier Heart. The event was held at the Westgate Mall in Brockton to commemorate Heart Health Month in February. Partnering organizations included Old Colony YMCA, American Heart Association, Brockton Visiting Nurse Association, Signature Healthcare, Brockton Neighborhood Health Center, and the American Diabetes Association - each of which offered free health screenings and education to those in attendance. Visit goodsamaritanmedical.org.

Lithuanian Heritage Day to be Celebrated This Month

Join us at the annual, regional event celebrating the customs and traditions of South Shore Lithuanian/Americans to be held at St Michael's Parish, 87 N Main St, Avon on Saturday, March 5. Mass will be held at 4:00 pm, followed by dinner in the parish hall. Lithuanian dishes and traditional American food will be featured, as well as a cultural display and presentation. Tickets are \$15.00 and must be purchased in advance. Learn more information at brockton.ma.us/Information/Events.

UMASS Student Manages Local Student Painters

This summer, local UMass Amherst student Stephen Ulich will be branch manager for "Student Painters" in Brockton and Bridgewater as part of an internship program. Student painters is a national organization run by the Young Entrepreneurs Across America. Ulrich will be hiring approximately 10 students as painters and marketers, who will use their earnings to contribute to their college tuition! Ulrich will also be donating 10% of his personal profits to one of three non-profit organizations which were chosen by himself and the two marketers, to be decided by number of leads generated by the group.

50th Anniversary Children's Concert March 6th

The Brockton Symphony, in conjunction with the Brockton High School Concert Band, the Plouffe Academy Gold Band, and the South Middle School Jazz Choir, will celebrate 50 years since the release of Mary Poppins and The Sound of Music on Sunday, March 6th. Pianists Carol Chaffee and Amy Freedman Korim celebrate the collaboration with the Brockton Symphony in a rousing reprise of Saint-Saëns' Carnival of the Animals, narrated by Harry Williams and Ken Feinberg. Tickets: \$10 adults, \$5 children, under 5 FREE. Family Discount price: \$20 (includes up to 2 adults and any number of students and children). Please call (508) 588-3841 for family discount. Reserve tickets online at brocktonsymphony.org/.

Massasoit Annual Women's History Month Luncheon

Please join the Women's Resource Center at Massasoit Community College at their annual luncheon in recognition of National Women's History Month on Wednesday, March 9th, 12:00 pm - 1:00 pm at Massasoit's Brockton Campus - Upper Student Lounge at the Student Center, 1 Massasoit Blvd. The featured keynote speaker will be Linda S. Spears, Commissioner, MA Department of Children and Families. This is a free event and seating is limited; a light lunch will be included. Please RSVP by March 7 to Donna LeClair at 508-588-9100 x1484, dleclair2@massasoit.mass.edu.

Local Banker Elected Committee Leader of GBAR

Barry Aldorisio, a Sales Manager with Cambridge Savings Bank in Cambridge MA has been elected as Vice Chairperson of the Greater Boston Association of Realtors® (GBAR) Roadshow Committee for 2016. As a GBAR committee leader, Barry Aldorisio is responsible for ensuring that the committee meets its programming goals and business initiatives as set forth in the association's strategic plan. An Affiliate member since 2012, Aldorisio currently serves on the GBAR Roadshow Committee. Visit cambridgesavings.com to learn more.

Old Colony YMCA's Annual Spin-a-thon

Join the Old Colony YMCA as they pedal with a purpose! The Annual Spin-a-thon will take place on Saturday, March 12; help to make this year the best yet! One hour is all it takes to help make a significant impact in the life of a local family. Your participation in this event will help support those in need in our community; all proceeds raised will benefit the Y's Annual Support Campaign. To learn more or to book a bike, visit old-colonyymca.org/events/spin.

Bridgewater Savings CEO To Retire at Year-End

James C. Lively will retire on December 5, 2016 after a 40 year career in banking, 33 of which of were spent at Bridgewater Savings Bank. He will be succeeded by Peter Dello Russo, the Bank's current President and COO. During his tenure as President and CEO, the Bank has grown from a four branch, 100 million dollar asset bank to over 500 million in assets with eight locations. Peter Dello Russo has more than 30 years of financial management experience, including 15 years at Bridgewater Savings Bank. He was elected Executive Vice President and COO in 2013 and more recently President and Chief Operating Officer at the Bank's Annual Meeting on December 7, 2015. For more information, please visit bridgewatersavings.com.

Fuller Craft Celebrates New Exhibitions March 13

Join Fuller Craft Museum to celebrate three new exhibitions; Material Witness:

Joan Pearson Watkins - Potter, Educator, and Collector; Visions from the Lathe: Selections from the Massachusetts South Shore Woodturners; and Paper and Blade: Modern Paper Cutting. Join us for the reception on Sunday, March 13, with a 3:00 pm lecture by artist Béatrice Coron. Reception included with the cost of admission. Learn more at fullercraft.org.

HarborOne Offers Ten College Scholarships

HarborOne is excited to renew ten college scholarships of \$1,000 each for the upcoming academic year to deserving high school seniors who embody a commitment to community and academic excellence. The student's immediate family must have an active account with HarborOne Bank (immediate relatives of HarborOne employees or Board Members are not eligible). Scholarship must be used to attend an accredited 2 or 4 year college or technical school. The deadline to apply is March 31, 2016. To download the instructions and application, visit harborone.com/About-Us/Community.

St. Patrick's Day at Children's Museum in Easton

Please Join the Children's Museum in Easton on Thursday, March 17 from 10:00 am - 4:00 pm and celebrate St. Patrick's Day with Celtic music, crafts and a little leprechaun magic. Best of all, wearing of the green will get you a special treat at the front desk! Free with admission to the museum. For more information visit childrensmuseumineaston.org.

Winter's End Celebration!

Join USA Christmastown and Downtown Brockton Association for their Third Annual Black Tie Gala on Saturday, March 19. This event will start at 7:00 pm at the Brockton War Memorial Building, 156 West Elm Street in Brockton. Celebrate all that is wonderful about the City of Champions! Featuring: Presentation of the Good Samaritan Medical Center, James Edgar Community Service Award to Bill McGauley of the Brockton Youth Foundation, as well as the presentation of the Muse Award. Live Music with Electra 225. \$50.00 per person, 21+ only, black tie encouraged - purchase your ticket at Tuxedos by Merian and receive a Tuxedo Rental for \$50.00. Learn more at brockton.ma.us/Information/Events.

Mechanics Cooperative Bank Supports Education

Mechanics Cooperative Bank, and President and CEO Joseph T. Baptista Jr., are proud to announce their support of Greater Fall River Re-Creation and their HiSET Education Program. Mechanics Cooperative Bank donated \$5,000 to this specific cause for the purchase of state-of-the-art laptops and computer equipment to create a modern, technical teaching environment for community learning. Greater Fall River RE-CREATION, is a non-profit recreation and prevention

based organization, providing educational and developmental programs to the residents in the Greater Fall River area. Learn more at gfrrec.org or Mechanics-Coop.com.

Brockton Rotary Pancake Breakfast

Make sure to attend Brockton Rotary's annual pancake breakfast, Saturday, March 19, 8:00 am at Annunciation Greek Orthodox Church, 457 Oak St, Brockton. Tickets are \$5/person and available at the door, children 3 and under are free. Come have your photo taken with the Easter Bunny. Children's Craft Activities, Raffle Items and a Silent Auction will take place Learn more at brocktonrotaryclub.org.

Massasoit Names Members to Board of Trustees

Massasoit Community College is pleased to announce that Governor Charlie Baker has appointed Ann Sullivan and Thomas J. (TJ) Lacey to the College's Board of Trustees. Ms. Sullivan and Mr. Lacey were both sworn in on Wednesday, February 10, 2016 prior to the monthly Board meeting. Ms. Sullivan is the President and CEO of Metro Equipment Corporation, and owner of OARS Enterprises, LLC. Mr. Lacey joined Comcast in 1988, and has been in senior leadership positions since 2005.

Moving Heels for Meals on Wheels

Join OCES for a 5K Road Race/Walk To Benefit their Meals on Wheels Program on Sunday, March 20 - 9am start at Silver Lake Regional High School, 260 Pembroke St in Kingston. There will be prizes, tshirts for registrants, gift bags, and refreshments. To Register, visit ocesma.org. To Sponsor: contact Chris McLaren, cmclaren@ocesma.org, or call 508 584-1561 ext 309.

Kids' Easter Egg Hunt in Brockton

Bring your kids, 12 and under, on Saturday, March 26 to come enjoy arts and crafts, an egg and spoon race, then search and fill your basket with eggs, have a free photo with the Easter Bunny, and take home a Bunny Bag treat of goodies. Hosted by the Keith Park Neighborhood Association at the Fruth Center Gym, 891 Montello Street in Brockton, behind the 1st Evangelical Lutheran Church beginning at 1:00 pm. To learn more, visit brockton.ma.us/Information/Events.

5th Annual Health & Wellness Symposium

Save the date for Buzz Around's 5th Annual Health & Wellness Symposium - Sunday, April 3, 2016 at the Center at Sachem Rock, 355 Plymouth Street in East Bridgewater. This free event educates on wellness concepts, quality food, relaxation techniques, energy building, and much more. Includes massages, meditation, food samples, and workshops. Learn more at buzzaround.info/health-wellness-symposium.

Healthy Habits Initiative at Boys & Girls Club



The Boys & Girls Club has a brand new Healthy Habits initiative! One feature of this program is a Tower Garden (pictured, left, with young members), donated by The Juice Plus + Foundation, who has pledged to put one Tower Garden in every Boys & Girls Club across the country!

The Tower Garden is part

of the Boys & Girls Club's STEAM Education Program (Science, Technology, Engineering, Art, and Mathematics), but is now being integrated into their Healthy Habits Initiative along with their newly developed Cooking Club and "Garden to Groceries" project. The vision is to teach Boys & Girls Club members about sustainability and how to provide for themselves when financial resources



or access to nutritious food may be scarce. They will learn how to grow and prepare their own meals and snacks using our very own Tower Garden. They will also be presenting Metro South these dishes at A Taste of Metro South on March 23!

Learn & Teach at the Business Assistance Center

The Metro South Business Assistance Center (BAC), a partnership of over twenty organizations, is a high-tech, one-stop business resource center that offers counseling, technical assistance, and financing to potential, existing and expanding businesses. Workshops are offered at the BAC in a variety of topics including investing, marketing, social media, retirement plans, and more.

Members have the opportunity to host an educational member-led workshop at the Metro South BAC free of charge. To learn more about hosting, please contact Athena Lavoie at 508.586.0500 x231, alavoie@metrosouthchamber.com.



James O'Connell, President of Trinity Security Solutions, recently hosted a workshop at the Chamber about contingency planning. To learn more, visit trinitysecuritysolutions.com



Pauline Swanson, Economic Development Specialist for the U.S. Small Business Administration (SBA), leads a workshop about the programs and services offered by SBA to "turbo charge your business." Visit sba.gov/ma for more info and workshop dates.

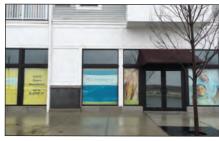
Southfield Development Continues

Southfield is a vibrant new 1,400-acre community located in Weymouth, just 25 minutes south of Boston. Southfield contains new homes clustered in intimate neighborhoods of single family homes, townhouses, cottages, 55+ living, and apartments, as well as bike paths, walking trails, recreation parks, and green spaces. Take a look at the most recent development below, or visit southfield.com.









Chamber Host to Development Meetings



Rob May, Brockton City Planner, presents a "Transformative Development Initiative (TDI)" study to Brockton Redevelopment Authority, supported by MassDevelopment. The purpose of the TDI study is to establish development strategies in downtown Brockton.

District Improvement Financing



MassDevelopment hosted a workshop on the Transformative Development Initiative (TDI) and District Improvement Financing (DIF), discussing the potential for economic development and redevelopment projects as well as the importance of infrastructure financing

Transformative Development Initiative Down Payment Assistance Roundtable



The Brockton Redevelopment Authority (BRA) and NeighborWorks of Southern MA hosted a Down Payment Assistance Roundtable event to provide an overview of the program and get feedback for methods of improvement. There were over 50 lenders and realtors in attendance. Learn more about the program at buybrockton.org.

MIT Graduate Students Develop Plan



A group of graduate students at MIT is working with the City of Brockton to develop a comprehensive economic development plan, looking specifically at Health Care and the Creative Economy. The students met at the Chamber with key city leaders to gain insight.

Enso Art Gallery Celebrates Opening Exhibition



Located in downtown Brockton at 50 Centre Street, Enso Art Gallery recently celebrated their inaugural exhibition, "Growing Pains," with an Opening Reception. Growing Pains presents work created by the gallery's resident artists (living at the Enso Flats), in conversation with natives to the Brockton art scene.

The exhibition will be on display through March 13, 2016. The gallery is open to the public on Tuesday, Thursday, Friday, and Saturday from 12:00 pm - 5:00 pm. For more information, please visit ensoartgallery.com.

BSU to Hold Their Largest Career Fair in April

Bridgewater State University will be holding their largest career fair ever on Thursday, April 14th, 11:00 am - 2:00 pm in the Tinsley Athletic Center on campus in Bridgewater. There will be approximately 125 employers in attendance. This event is open to all Bridgewater State University students, alumni, and the community. Learn more at microsites.bridgew.edu/careerservices/upcom-

Columbia Gas - Commitment to Community



Columbia Gas of MA is committed to the community and being a valued neighbor in the communities they serve. Chavonne Baldwin is the new Manager of Communications and Community Relations in Southeastern Massachusetts at Columbia Gas of MA, pictured with Sue Joss, Chamber Chair, Brockton Neighborhood Health Center (left); Christopher Cooney, Chamber President & CEO (right). Contact Chavonne at 508.580.0100 x1221, cbaldwin@nisource.com, or visit columbiagasma.com to learn more about the company.

Your Guide to the Taste, Restaurants Online



- View participating restaurants and organizations with full contact information and websites
- View what each restaurant will be serving
- Learn where to buy your tickets, or purchase tickets online
- View photos and videos from past years
- View the lineup of entertainment

metrosouthtaste.com

Great Entertainment, Phantom Featured at Taste





Brockton High School Jazz Band

Dave Andelman, CEO, Phantom Gourmet

A great lineup of entertainment will be featured at the Taste of Metro South event, with live music performances by the Brockton High School Jazz Band, Brockton Symphony Orchestra quartet, and Cardinal Spellman High School's Acappella group Symphonium. Rob Peters Entertainment will be there to keep the fun going throughout the night. More entertainment to come!

Phantom Gourmet CEO Dave Andelman will make a guest appearance. The well-known restaurant show, known by the tagline "Food and Fun. That's all we serve," is on myTV38 and WBZ4 in Boston, plus stations in Providence & Maine.

Restaurant Spaces Still Available!

We invite your restaurant to participate in the widely popular and anticipated "Taste of Metro South."

Metro South is home to a multitude of multi-cultural cuisine, unique hidden gems, and fine dining options. A Taste of Metro South celebrates these restaurants, putting them in front of local consumers and business by showcasing their specialties in sample size for 500 people. Guests leave with a contact directory of participating restaurants.

This is your opportunity to participate in the premier food and entertainment event of the year while receiving free marketing opportunities! Download the vendor application and see photos from last year's event at **metrosouthtaste.com**.

IS THERE A RESTAURANT YOU'D LIKE TO SEE PARTICIPATE?

Let us know! Call Athena at 508-586-0500 x231.





TICKETS AVAILABLE AT <u>METROSOUTHTASTE.COM</u>

or at the Metro South Chamber of Commerce, 60 School Street, Brockton (Across from City Hall), Monday-Friday, 9 am-4:30 pm.

Ticket Price: \$35. Tickets must be purchased in advance. Call 508.586.0500 x 231 for tickets and more information

RESTAURANTS & FOOD SERVICE

More than 40 restaurants expected, including: Annunciation Greek Orthodox

Church (Greek Festival) • Baypointe Rehab./Heights Crossing • Boys & Girls Club • Brockton Farmer's Market • Elvera's Cafe • Freda's Fine Food & Spirits • Good Samaritan Medical Center • Italian Kitchen • JJ's Caffe • Just Desserts • Lawadessa • Niko's Bar & Grill • Orange Leaf, Brockton • Peppercorns Cafe • Petti's Market & Deli • Prisco's Market • Signature Healthcare • Simpson Spring • Southeastern Regional Tech. High School • Southeastern Technical Institute • Stoneforge Grill • The Brockton Rox • The Shaw's Center •

ORGANIZATIONS

Wood Palace Kitchens • Many more restaurants to come!

Boston Masspass • Braemoor Health Center • Brockton Day Nursery • Brockton Symphony Orchestra • H&R Block • Metro South Chamber of Commerce • Mutual Bank • OCES (Old Colony Elder Services) • Rob Peters Entertainment • Signature Healthcare • Tufts Health Plan • More organizations to come!

SPONSORS











































Multi-Cultural Business Event Features Local Business Success, Resources

Celebrating business & diversity in Metro South with a Business Resource Expo, Woman & Minority Owned Business Panel, Networking, & More - Photos by www.richmorganphotography.com - Sponsored by:









Nelson Fernandes, General Manager of JJ's Caffe in Brockton, has Cape Verdean heritage and over 13 years of experience in hospitality. Visit jjscaffe.com to learn more.



Shane Gooding, Owner/President of The Sound Lab speaks about starting his company, a music recording, sound engineering and regional hip-hop hub in Brockton. Learn more at soundlabma.com.



Brockton, is of Haitian descent and runs his graphic Let's Write Life, an empowering journaling design/photography business that thrives on building company, as well as the creator of eHUB, a colthe community through design. Visit hlimprints.com. laborative workspace. Visit letswritelife.com.



Herkins Francois, Owner of H&L Imprints in Latonia Francois is the "Trailblazing Owner" of



Scott Sanborn, Senior Vice President of HarborOne Bank (Business Panel Sponsor), speaks of their commitment to community growth. Their HarborOne U program offers free personal, financial, and business classes to the public. Learn more at harborone.com.



HarborOne Bank, (Business Panel Sponsor)



Consulate General of Cape Verde, (Veronica Martin)



MA Small Business Development Center (MSBDC)



Supplier Diversity Office (SDO)



Mutual Bank



Associacao Caboverdiana De Brockton



Rockland Trust, (BAC Sponsor)



Brockton Area Branch - NAACP



Rotary Club of Brockton & **Haitian Community Partner Foundation**



Eastern Bank



SCORE Counselors



Old Colony Planning Council



Community Connections of Brockton



Steve Abrams, Brockton NAACP; Rodney Kornegay, NY Life; Matthew Johnson, NY Life - Rodney Kornegay



The Multi-Cultural Business Forum & After Hours drew a crowd of over 200 to The Shaw's Center, 1 Feinberg Way in Brockton



Mayor Bill Carpenter opened the panel in support of the Multi-Cultural event



Todd Marlin, SVP/GM of the Brockton Rox, welcomed guests on behalf of the Shaw's Center. The Shaw's Center has a capacity for over 500 with three banquet rooms, a beautiful rotunda overlooking Campanelli Stadium, an outdoor tent and lawn area, and in-house executive chef. Visit theshawscenter.com to learn more about hosting your next big event there and brocktonrox.com for upcoming schedule.



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Associacao Caboverdiana De Brockton

Moises Rodrigues/Monica Tavares 575 N. Montello Street, Brockton (508) 559-0056 | www.cvassociation.webs.com Non-profit whose mission is to provide education, health, civic, social and human services to Cape Verdeans and other people residing in greater Brockton Area.

Brockton 21st Century Corporation

Michael Gallerani/Gary Leonard 50 School Street, Brockton (508) 586-0021 | www.brockton21.com Enhances the position, image, & perception of Brockton as a desirable place to live and work by encouraging financial investment, business development, job creation, and retention through economic development.

Brockton Area Workforce Investment Board (BAWIB)/ CareerWorks Sheila Sullivan-Jardim

34 School Street, Brockton (508) 584-3234 | www.bawib.org | careerworks.org BAWIB is a business-led, policy-setting board that oversees workforce development initiatives in our ten-community region. BAWIB works with employers to bring training resources to the region and fosters regional collaborations. BAWIB houses CareerWorks, providing job seekers with the tools to find the right job.

Brockton Interfaith Community

Isabel Lopez

Central United Methodist Church 65 West Elm Street, Brockton (508) 587-9950 | www.mcan-pico.org/affiliates/bic BIC was created by area clergy and lay leaders driven to action by troubles facing Brockton. For Over 25 years, BIC has been working to change the balance of power in low and moderate income communities of color.

Brockton Area Branch—NAACP

Steven Bernard

PO Box 1535, Brockton

(508) 587-0502 | www.naacp-brocktonbranch.org The NAACP is the oldest, largest, strongest and most effective civil rights organization in America. The NAACP's mission is to ensure the political, educational, social and economic equality of right of all persons. Membership is available.

Brockton Redevelopment Authority

Robert Jenkins 50 School Street, Brockton (508) 586-3887

brocktonredevelopmentauthority.wordpress.com

The BRA is a quasi-public agency contracted by the City of Brockton that is tasked with community development & economic revitalization, specifically for low-moderate income households and areas.

City of Brockton Mayor Bill Carpenter/ Rob May

45 School Street, Brockton (508) 580-7123 | www.brockton.ma.us Brockton, home to approximately 95,000 residents and 2,700 businesses, is a City dedicated to fostering economic growth. The Mayor recently revived the dormant Diversity Council. The City's Planning department also recently released a Downtown Brockton Action Strategy plan.

Community Connections of Brockton

Juliana Langille 1367 Main Street, Brockton (508) 857-0272 www.ccbrockton.com

Community Connections of Brockton increases neighborhood-based networks of support to strengthen families, build communities and prevent child abuse and neglect. They also offer a variety of educational programs throughout the year.

Consulate General of Cape Verde

Pedro Graciano Gomes de Carvalho/ Veronica Martins 300 Congress Street, Quincy (617) 353-0014 | www.conscvboston.org

Provides an open window to connect directly with central government in Cape Verde, providing notary services, judicial and civil registrations and granting of entry visas. Also promotes and strengthens official relations between Cape Verde and the US.

Haitian Community Partners (HCP)

Marline Amedee 37 Belmont Street, 3rd Floor, Brockton (508) 588-0400

www.haitiancommunitypartners.org

HCPS's mission is to work in partnership with other organizations to advance and integrate the underprivileged in the social and political development of their city through education, advocacy, lobbying, and services. Membership is available.

Massachusetts Office of Business Development (MOBD)

Peter Milano/Maria Marasco 10 Park Plaza, Suite 3730, Boston (617) 973-8600

www.mass.gov/hed/economic/eohed/bd

The Massachusetts Office of Business Development (MOBD) is the state's one-stop source for businesses seeking to relocate to Massachusetts and businesses wishing to expand their current operations here.

MassDevelopment

Larry Cameron
275 Martine Street, Fall River
(508) 678-0533 | www.massdevelopment.com
MassDevelopment provides low cost financing for businesses and non-profit organizations in Massachusetts for every phase of a development project.

Massachusetts Export Center

10 Park Plaza, Suite 3730, Boston (617) 973-8664 | www.mass.gov/export

The mission of the Massachusetts Export Center is to help companies throughout the Commonwealth achieve success in global markets, thereby contributing to economic growth in the state.

MassMEP

100 Grove Street Suite 108, Worcester (508) 831-7020 | www.massmep.org MassMEP is a collaborative center that provides Massachusetts manufacturers with the resources they need to prepare for success in today's advanced manufacturing environment.

MA Small Business Development Center

Jill Beresford

60 School Street, Brockton - (by appointment)

(508) 673-9783 | www.msbdc.org

MSBDC offers existing and future entrepreneurs with free one-on-one expert business advice and training focusing on business growth and strategies, financing and loan assistance as well as strategic, marketing and operational analysis.

Old Colony Planning Council

Pat Ciaramella

70 School Street, Brockton

(508) 583-1833 | www.ocpcrpa.org

The Old Colony Planning Council (OCPC) is a governmental entity that was established under state statute as a comprehensive regional agency to "prepare plans for the physical, social and economic development of the District".

SCORE Counselors (Southeastern MA)

Donna O'Connor

60 School Street, Brockton

(508) 587-2673 | www.sema.score.org

Southeastern Mass Score provides free and confidential business counseling tailored to meet the needs of your small business and personal objectives, as well as workshops.

SEED Corporation

Angela Knight

80 Dean Street, Taunton

(508) 822-1020 | www.seedcorp.com

As a regional non-profit economic development corporation, SEED Corp. focuses on job creation by financing all types of small businesses in MA and RI. Loans range from micro loans to SBA 504 loans. Special loan programs available for Brockton businesses and Creative Economy businesses.

South Shore Haitians United for Progress (SHUP)

Pastor Laudz Nicolas

1367 Main Street, Brockton

(617) 708-5984 | www.sshup.org

The mission of SHUP is to assist immigrants to access existing social services, and create social & educational programs that empower them to be self-sustaining. Strives to improve the social, cultural, economic and civic lives of Haitians Americans to benefit the community. Membership available.

Supplier Diversity Office (SDO) Operational Services Division

John Fitzpatrick

One Ashburton Place, Room 1017, Boston 60 School Street, Brockton (by appointment)

(508) 586-9606 | www.sdo.osd.state.ma.us

SDO promotes the development of minority and business owned business. Learn about selling to the state and becoming more marketable via SDO programs. Visit their table to register your firm on COMMBUYS website where Executive Agency bidding opportunities are posted.

U.S. Small Business Administration

Pauline Swanson

10 Causeway Street, Room 265, Boston

(617) 565-5564 | www.sba.gov/ma

SBA builds and maintains collaborative partnerships with business stakeholders such as economic development practitioners in Government organizations, chambers and associations, educational institutions, and civic/community organizations.

AMBASSADOR of the Quarter

Gail Delgado
Brockton Area Arc
1250 West Chestnut
Street, Brockton
508-583-8030
BrocktonAreaArc.org

What is your business?
Brockton Area Arc,
recruitment management of our Annual
Signature fundraising
event, "All Aboard The
Arc". My other hat is job
development helping the

individuals the Brockton Arc services to find jobs in the community.

How long have you been in this business? I have worked at the Brockton Area Arc for 5 years. The Arc was established in 1950, and is the nation's leading advocacy and service organization for people with intellectual and developmental disabilities, serving more than 1 million people with I/DD and their families through more than 700 state and local chapters.

Please list your past experience and educational background.

Past experience in the non-profit field with MDA, Makeawish, and community mission work. My educational background is primarily life experi-



Gal Delgado, Brockton Area Arc

ence and recently became a Certified Employment Support Professional.

How long have you belonged to the Chamber? When did you become an Ambassador? Brockton Area Arc has been a member of the Chamber since 1987. I became an Ambassador about two years ago.

How does your Chamber membership work for you?

It helps me to be connected with the Brockton Community and surrounding areas with many opportunities to network. Membership involvement is helpful for non-profits to promote their fundraising campaigns. Our "All Aboard The Arc" event this year is local, held at the Shaw Center, and is a \$10,000 drawing. For more information just send me an email at gdelgado@brocktonarc.net.

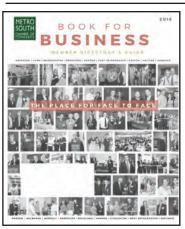
What additional organizations do you belong to?

Brockton Lions Club District 33-S and South Shore Collaborative on Employment (SSCE).

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. The next **Ambassador meetings** will be held on March 9 and April 6, 2016 from 8:00 - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton. For more information, please contact Doris at 508.586.0500 x221, doris@metrosouthchamber.com.

Metro South to Release '16 Book For Business



The Metro South Chamber of Commerce will soon be distributing the 2016 Metro South Book for Business. The book features area dining, lodging, public golf courses, recreation, legislative leaders, community demographics, regional and economic data and a complete membership listing. The book also includes a full color map of the Metro South region, highlighting hotels, golf courses, industrial parks, town halls and other points of interest.

"Once again, this year's Book for Business will feature 100 pages of information useful to residents, visitors, and businesses in the Metro

South region. It places the entire Chamber membership at your fingertips," said Christopher Cooney, President and CEO of the Chamber. Copies of the Book for Business will be distributed throughout the region to banks, real estate offices, town hall offices, all Chamber members, area colleges, and sent to all relocating businesses and families interested in the Metro South area.

For more information, contact Melanie McGrath at 508.586.0500 x 222, mmcgrath@metrosouthchamber.com.

Call For Small Biz Award Nominations

The Metro South Chamber and Bank of America recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities

jobs and economic opportunities in the Metro South region. We welcome you to nominate businesses for the 2016 Small Business of the Year and Entrepreneur of the Year awards. Nominating someone is easy...

You may nominate your own business or any other business you deem worthy. Call the Chamber at 508.586.050 x 231 for nomination forms. You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber.

Prior Small Business of the Year Recipients

2015 Maguire's Bar & Grill

2014 J.M. Pet Resort

2013 Solex Payroll Systems, Inc.

2012 Vicente's Tropical Grocery

2011 McGuiggan's Pub

2010 Prisco's Market

2009 MCG Partners

2008 Heights Crossing

2007 Westgate Lanes

2006 Cindy's Kitchen

2005 Northeast Wholesale Nail & Fastener Supply Co.

2004 Duplitron, Inc

2003 Modern Auto Body

2002 United Furniture, Inc.

2001 Robert Sharkansky & Company, CPA

Sponsored by:
Bank of America

Small Business of the Year Criteria: 50 or less full-time equivalent employees; in business more than 3 consecutive years under the current

ownership; for-profit business.

The Entrepreneur of the Year Criteria: 10 or less full-time employees or equivalence; in business less than 3 years; a for profit-business.

Companies will be rated on their creativity and imagination in the development of their business, their demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due to the Chamber by April 4, 2016. Recipients will be announced at the Small Business and Entrepreneur Luncheon in May, 2016.

Prior Entrepreneur of the Year Recipients

2015 The Sound Lab

2014 JJ's Caffe

2013 James Tran, SKy8 Shrimp Farm, LLC

2012 Billy Michaud, Sparky's Import Repair

2011 Al Ata, Elie Baking Corp

2010 Patricia Winberg, Topnotch Design Studio

2009 Michelle Cully, XPressman Trucking & Courier

2008 Robert Monahan of UPPAbaby

2007 Howard Wright of Wright Technology

2006 Rob Peters of Rob Peters Entertainment

2005 Jeffrey Chrzanowski of Spark Street Autobody

2004 Charles Bernard of The DJ Experience

2003 $\,$ James Messinger of The Crazy Chefs Caterers

2002 Jerome Offutt of Top Quality Staffing

2001 Randy Yanoff of Eye of the Tiger Karate

ATHENA Award Recognizes Leadership

Call for Nominations

This summer, the Metro South Chamber of Commerce and Eastern Bank will present the 17th Annual ATHENA Award to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

Sponsored by:

©Eastern Bank

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the lead-

ership of our businesses, communities and government.

To nominate an individual for an ATHENA award, or for more information, please contact Athena Lavoie at 508.586.0500 x 231, or email alavoie@metrosouthchamber.com. Learn more at metrosouthchamber.com/events/athena.

Prior ATHENA Recipients

2014 Janet Trask. Brockton VA Hospital 2013 Kathleen Smith, Brockton Public Schools 2012 Ruth Bramson, Girl Scouts of Eastern MA 2011 Elaine Reiser, Brockton Area Multi-Services

2015 Mary Waldron, BSU

2010 Anne DeMinico, St. Joseph Manor 2009 Sue Joss, Brockton Neighborhood Health Center

2008 Vanessa Tierny, Brockton Area Multi-Services

2007 Susan Szachowicz, Brockton High Principal 2006 Loretta Degrazia, East Coast Petroleum

2005 Marianne Wroble Cox, WXBR 1460am Radio

2004 Shailah Stewart, Brockton Public Schools2003 Linda Faria Braun, The Adult Learning Center

2002 Christine Karavites, Proteas Consulting

2001 Barbara Duffy, My Turn, Inc.

2000 Noelle Foye, Brockton Elementary School Nurse

1999 Janice Cunningham, East Bridgewater Police

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The Bridgewater Business Association (BBA) will hold their March meeting on Thursday, March 17th, 6:30 pm and be co-hosted by Supporting Strategies and Bridgewater State University - Office of University and Community Partnerships and will include a special presentation from Supporting Strategies on the Value of Bookkeeping

and Financial Strategies. It will take place in the Bridgewater Dining Room (BDR), Room 104 in the Rondileau Campus Center at 19 Park Ave. Parking is in the West Lot behind the Kelly Gym (34 Park Ave). Visit bridgewaterbiz. biz to learn more.

The Stoughton Chamber of Commerce will hold their "Caught You Doing Something Good" Appreciation Program in conjunction with their March meeting on March 8 at Copley at Stoughton, 380 Sumner Street beginning at 5:30 pm. Enjoy appetizers, networking, and award presentations. Visit stoughtonma.com for more information.





The Norwell Chamber of Commerce is now accepting nominations for their 2016 Business of the Year and Citizen of the Year awards, to be presented at their Award Night Ceremony in May. The deadline to submit nominations is April 7, 2016. Visit nor-

wellchamberofcommerce.com to learn more.

The East Bridgewater Business Association (EBBA) will hold a Lunch and Learn at the Old Colony YMCA, 635 Plymouth Street in East Bridgewater on Wednesday, March 16 beginning at 1:00 pm. More information to come; save the date and visit www.eastbridgewaterbiz.com to learn more.





The Avon Industrial Park Association is a non-profit group seeking to advance the advocacy and business of its mem-Industrial Park Association bers in public and private affairs. Membership is open to all

companies who operate within the confines of Avon Industrial Park. Visit avonindustrialpark.org for more information.

The mission of The Randolph Chamber of Commerce is to promote, enhance and strengthen the business interests of its members and to maintain and unify a sound and healthy business district and climate while contributing to the well being of the Randolph community. Visit randolphchamberofcommerce.org.





Prolink Networking Group, now in its third year, is a unique, **Prolink** category-exclusive business networking group in the Metro South region where members enjoy long-term friendships, referrals, informative presentation, and more. Meetings are held on alter-

nating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at 508-279-4194 or email craigpina@gmail.com.

The South Shore Women's Business Network (SSWBN) will hold a March Quarterly Breakfast, Helping and Honoring Homeless Women, on Thursday, March 24 with the help of Father Bill's and Mainspring. The event will take place from 7:30 am - 9:30 am at the SSWB



Linden Ponds Function Room, 203 Linden Ponds Way in Hingham. Hear guest speaker Susan Peter's inspiring story, enjoy a full buffet breakfast, networking, and raffles. Visit www.sswbn.com to learn more.

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Shelley Tierney

WELCOME New Members

Making an Investment in Our Community

Boyo Communications Mr. Jean Thevenin 566 Forest Avenue Brockton, MA 02301 (508) 586-6824 www.boyocommunications.com Sound Systems

Diversified Financial Management Mr. Mark Everett 80 Washington Street, Suite E-13 Norwell, MA 02061 (781) 792-0440 www.dfmwealth.com Financial Services

To Join the Chamber, contact Alison van Dam, 508.586.0500 x 227, avandam@metrosouthchamber.com Annual rates start at just \$295.

RENEWINGMembers Thank You!

Albert Merola-General Contracting Alphonse Leduc - Robert King, Inc. Annunciation Greek Orthodox Church of Brockton, Inc. Battles Farm Company Bill's Taxi/A & A Metro Transportation Boyo Communications Bridgewater Savings Bank **Brockton Fair Buffalo Wild Wings** Central Glass Company, Inc. Chapel of New Hope, Inc. Columbia Gas of Massachusetts Dahlborg-MacNevin Funeral Home Douglas A. King Builders, Inc. Father Bill's and MainSpring James E. Holmgren, CPA

Metro South Resources Michael Haikal Real Estate National Grid Parker Property Management Inc. Pressure BioSciences, Inc. **Rockland Trust Company** School on Wheels of MA Schuerch Corporation Stephco Cleaning and Restoration Tedeschi's The Children's Museum in Easton

The Guardian Center for Skilled Nursing, Rehabilitative Service The Woodlands at Abington Station Tufts Health Plan TWB Associates, Inc. Westgate Mall

Chamber Mourns Loss of WWII Veteran, POW

Daniel Miles

Daniel Miles, age 98, of Brockton, was the son of Lithuanian immigrants. After graduating from Norwood H. S. in 1934, he attended MIT and Northeastern University, graduating in 1940 with a Bachelor of Science Degree in Civil Engineering.



After graduation, Dan served as a Construction Engineer on military defense projects in the U.S. and throughout the Pacific Islands while working for Liberty Mutual/Boston office. He was captured by the Japanese in the Philippines in December 1941 and spent over 3 years in POW camps on the island of Luzon before being rescued by the 11th Airborne Paratroopers, of which the late Hugo Paparo of Brockton served. Dan returned to the U.S. and later joined his only brother, Andrew, at his established business, Miles Plumbing and Heating Co., located in the Montello section of Brockton. He was active in various service organizations over the years.

F. Edward Nicolas



F. Edward Nicolas, age 91, was a retired educator, former school principal and teacher. Born in Boston, he graduated from Somerville High School and received a Bachelor of Arts and Master of Arts degrees from Suffolk University.

During World War II, Mr. Nicolas served in the U.S. Navy for four years seeing action in the North Atlantic,

Caribbean on convoy duty, amphibious forces in the South, Central Pacific and the initial occupation of Japan. He also served in the U.S. Marines Corps R.O.C. Program. Following his career as a teacher, principal, and superintendent of schools in Plymouth, Nichols worked as a consultant to the Massachusetts Department of Education. He also served as a consultant to the Downtown Brockton Association and Brockton Central Group. He was a member of numerous local, state and national professional associations and received numerous awards and citations from the professional and civic organizations.

Calling All Businesses; Support Career Day

Tuesday, April 5, 2016, 8:00 am - 11:45 am



We are pleased to announce the 19th Annual Connecting Activities Career Day presented by the Brockton Area Workforce Investment Board and supported by the Metro South Chamber of Commerce. This initiative is designed as an opportunity to build stronger connections between schools, businesses, and the community.

The event, which will be held on **Tuesday**, **April 5th** from **8:00** am to **11:45** am at **The Shaw's Center** in Brockton, will provide high school students with the opportunity to explore careers in the following areas:

Education and Human Services, Finance, Business Management, Sales and Marketing, Manufacturing and Construction Trades, Information Technology, Arts, Media & Communication, Cosmetology, Armed Services, Health and Science, Government, Court System and Law Enforcement, Travel/Hospitality, Retail, Animal Care, and Architecture.

Each business will be provided with a display table. When developing your presentation, be mindful that this is not a job fair but a career awareness activity and our intent is to provide students with information about careers in a variety of areas. For more information, please contact Nicoline Batista at nbatista@bawib.org or (508) 584-9800 x23.

Free Tax Preparation for Brockton Households

Low to moderate income families in the Greater Brockton area are again eligible for free tax preparation, sponsored by NeighborWorks Southern Mass, the City of Brockton, Mayor Carpenter, and Massasoit Community College.



There will be Free Tax Preparation for qualified individuals from February 1 - April 11, 2016 at the Brockton Public

Library Main Branch, 304 Main St., Brockton on Mondays from 4:00 pm - 7:00 pm and at the Massasoit Community College Library in the Student Center, 1 Massasoit Blvd, Brockton, on Saturdays from 10:00 am - 1:00 pm.

The Household Income Limitation for this free service is \$53,000. Assistance will be provided on a first come, first serve basis.

For details on required documents, limitations, and eligibility, please visit buybrockton.org and click on "News."



NBC Reporter, Author at Breakfast

Sponsored



©Eastern Bank



Hank Phillippi Ryan, Investigative Reporter for Boston's NBC Affiliate & Award-Winning Author

Photos by Rich Morgan Photography. Sound by Rob Peters Entertainment. Video by Brockton Community Access Channel (check listings for air times).



A bestselling author of eight mystery novels, Hank has won multiple prestigious awards for her crime fiction: five Agathas, two Anthonys, the Daphne, the Macavitys, and for "The Other Woman," the coveted Mary Higgins Clark award. Her newest novel, "What You See," is getting rave reviews across the country.



Brendan O'Neill, Eastern Bank (Event Sponsor) is interviewed by Susan Joss, Chamber Chair, Brockton Neighborhood Health Center



Fran Dillon, Stonehill College, emcees the Chamber breakfast program



Rob Peters of Rob Peters Entertainment leads guests in a networking scavenger hunt activity during the program



Todd Drager, Eastern Insurance, (Chamber Ambassador), Brendan O'Neill, Eastern Bank (Event Sponsors); Christopher Cooney, Chamber President & CEO



Attendees participate in a fun networking scavenger hunt.
Pictured: Gary Leonard, Main Street Manager, Brockton
21st Century Corp.; Murray Vetstein, Source 4



Chavonne Baldwin, Tracy Stefanowicz, and Andrea Luppi, Columbia Gas of Massachusetts



In celebration of over 20 years of membership, Rob Peters Entertainment is offering a 10% discount to other Metro South Chamber members on any DJ services and photo

booth rentals through December 31, 2016. Visit robpetersentertainment.com.

Buy Local From These Chamber of Commerce Members

Electrical Wholesalers, Inc.



195 Liberty Street, Brockton • 508-521-6011 40 Reservoir Park Drive, Rockland • 781-681-9354 www.ew-ne.com

Electrical Wholesalers is a full service electrical distributor with branches throughout MA, RI, and NH. We provide the highest quality service to electrical contractors as well as residential, commercial and industrial users. We are operated on a local level by a team of the best and most experienced professionals in the industry. Headquartered in Stoughton, our guarantee is service, capability and expertise with every Electrical Wholesalers experience.

Michael Noonan Tree & Landscape



163 Mulberry Drive, Abington • 781-878-9898 www.noonantreelandscape.com

Noonan Tree & Landscape is a company specializing in Tree & Shrub care including spraying, fertilizing, and pruning. We also take great pride in our Tick & Mosquito Control, a 5 step program where we spray the property and perimeter for control of these insects. We can help with any of your Landscape & Construction needs. We started in business in 1981, giving us 35 years of experience.

Diversified Financial Management (DFM)



80 Washington Street, Suite E-13, Norwell 781-792-0440 • www.dfmwealth.com

Diversified Financial Management is a fee-only financial planning and investment advisory firm providing customized solutions for our clients.
DFM advises individuals on their personal investments, savings strategies and retirement income planning. DFM also works with businesses to design effective retirement and 401(k) plans. Please visit our website, www.dfmwealth.com, or call 781-792-0440 to learn more about our services and capabilities.

Join the Chamber!

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber. Call Alison at 508.586.0500 x 225, or email: avandam@ metrosouthchamber.com

Datel Communications



145 Bodwell Street, Avon • 508-580-2500 www.datelcommunications.com

Communications provides the highest quality telephone solutions for businesses all over New England. We are locally owned and operated, and have a highly trained technical and service staff. We offer traditional and "cloud based" systems, unified messaging and unified communications solutions, call center applications, and remote VoIP telephones. For more information, call 508-580-2500 or visit our website at www.datelcommunications.com

Premium Printer Supplies



10 Ridge Hill Road, Canton • 781-828-3320

www.premiumprintersupplies.com
In business since 2007, Premium Printer Supplies has been providing businesses and organizations with the best compatible toner cartridges at a savings of up to 40% over brands such as HP, Canon and Brother. Toners purchased through Premium Printer Supplies have proven to be a cost effective, environmentally friendly alternative to the high priced name brands. Save

60 School Street, Brockton • 508-586-0500 www.metrosouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and more. Call to learn more today!

Metro South Site Finder

metrosouthsitefinder.com

Search for available commercial sites for purchase or lease in the Metro South region, or list a property!



BUSINESS EVENTS Planner

March 11

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Join us for lunch with featured speaker Representative Gerry Cassidy at our monthly Government Affairs meeting. (see p. 2)

Cost; \$8 members, \$15 future-members To register, visit metrosouthchamber.com/calendar

March 23

Taste of Metro South

5:30 pm - 8:00 pm

The Shaw's Center

1 Feinberg Way, Brockton

This family event is a great opportunity to sample restaurants from throughout the region while enjoying live entertainment. metrosouthtaste.com (see p. 1 & 6)

Tickets: \$35. Must be purchased in advance. Reserve your tickets at metrosouthtaste.com

March 29

MSBDC Advising Sessions

by appointment, call to schedule **Metro South Chamber of Commerce**

60 School Street, Brockton

Looking for business advice? Schedule a free advising session with an MSBDC counselor to discuss anything from new start-ups to existing business strategies. (see p. 2)

Complimentary to Attend, To schedule, call 508-673-9783 x10

IT'S EASY TO REGISTER!



508-587-1340

E-mail: info@metrosouthchamber.com

Online: www.metrosouthchamber.com Send reservation and payment to:

Metro South Chamber of Commerce Sixty School Street

Brockton, MA 02301-4087

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youtube.com/user/metrosouthchambercom



flickr.com/photos/metrosouthchamber



May 11

Legislative Luncheon Business After Hours

5:30 pm - 7:30 pm

Abington Bank 6 Harrison Avenue, Abington

Save the date for an evening of networking and refreshments at a Chamber member business. Don't forget your business cards!

Tickets: Complimentary

To register, visit metrosouthchamber.com/calendar

April 20

Business After Hours

5:30 pm - 7:30 pm **Crescent Credit Union**

115 Commercial Street, Brockton

Enjoy networking, refreshments, and raffles at a Chamber member business - courtesy of Crescent Credit Union! (see p. 2)

Tickets: Complimentary

To register, visit metrosouthchamber.com/calendar

12:00 pm - 1:30 pm

April 29

Bridgewater State University

131 Summer Street, Bridgewater

Join other Chamber members for this opportunity to interact with legislators over lunch. Hear from keynote speaker Senate President Rosenberg. (see p. 1-2)

Tickets: \$39 members, \$49 future-members To register, visit metrosouthchamber.com/calendar