

Actionreport

May
2008

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Elizabeth Tarrant, Page 5



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the Enterprise

Awards Luncheon: Recognizing Small Business

Wednesday, May 21, 2008, 12:00 pm - 1:30 pm

The Metro South Small Business Awards luncheon is scheduled for Wednesday, May 21, at The Shaw's Center from 12:00 - 1:30 pm. The Metro South Chamber of Commerce and Bank of America Small Business Services have joined forces to recognize small business achievements and their economic impact on the region. The featured speaker will be **Scott Kirsner**.

Boston Globe columnist and blogger Scott Kirsner will offer an illustrated, high-speed overview of the past, present, and future of innovation in New England. He'll discuss some of the most promising companies and sectors today and some of the challenges all entrepreneurs face.

Scott Kirsner has been writing about innovation for more than a decade. His Innovation Economy column appears in the Globe every Sunday, and he also maintains a companion blog at <http://www.innoeco.com>. It covers technology, life sciences, entrepreneurship, and venture capital in New England. Scott's writing has also appeared in Business Week, Variety, Wired, Fast Company, Newsweek, CIO, Salon.com, the San Jose Mercury News and the New York Times.

Scott is the author of the book *The Future of Web Video* and the editor of *The Convergence*



Scott Kirsner,
Boston Globe Technology Columnist

Guide: Life Sciences in New England. He serves as program chair for three local events: the Nantucket Conference on Entrepreneurship & Innovation, Convergence: The Life Sciences Leaders Forum, and Future Forward.

As always, the Metro South Small Business Awards luncheon is a great networking opportunity. In addition, business/tech workshops and numerous businesses will be featured at the Tehcnology EXPO, sponsored by Bay State Gas.

Pre-registration is required. Tickets for the luncheon are \$35 for members and \$45 for non-members. The workshops and admission to the Expo are open to the public. To register or for further information call the Chamber at 508.586.0500 ext 231. Registration is also available online at www.metroouthchamber.com/register.html.

Prior Entrepreneur of the Year Recipients

- 2007 Howard Wright of Wright Technology
- 2006 Rob Peters of Rob Peters Entertainment
- 2005 Jeffrey Chrzanowski of Spark Street Autobody
- 2004 Charles Bernard of The DJ Experience
- 2003 James Messinger of The Crazy Chfs Caterers
- 2002 Jerome Offutt of Top Quality Staffing
- 2001 Randy Yanoff of Eye of the Tiger Karate

Prior Small Business of the Year Recipients

- 2007 Westgate Lanes
- 2006 Cindy's Kitchen
- 2005 Northeast Wholesale Nail & Fastener Supply Co.
- 2004 Dupliron, Inc.
- 2003 Modern Auto Body
- 2002 United Furniture, Inc.
- 2001 Robert Sharkansky & Company, CPA



Small Business Awards to Feature Technology Expo

Wednesday, May 21, 2008, 10:00 am - 3:00 pm



The Chamber is partnering with ACS Services to include the 2008 Small Biz/Tech Expo as part of the Small Business Awards luncheon. This is an opportunity for businesses to learn about new technology and meet local and national technology vendors. In addition, a number of businesses and technology workshops and demos are scheduled throughout the day.

As always, this event is a great networking opportunity. To register or for further information, call Kim at 508.586.0500 x 231.

Exhibiting Companies Include . . .

Monster.com	SEED
Adtran, Inc.	Liberty Mutual
Paetec	Curry College
IKON	Sign Design
Linksys	Old Colony YMCA
AppRiver	Randolph Savings
Wright Technology	Network Health
ACS Services	Bank of America
Comcast	Bay State Gas Co.
The Community Bank	The Enterprise

If you would like to reserve a booth, call
Kim Bewsher at 508.586.0500 x 231

Nominations Due for Athena Award

On Thursday, June 19, at the Holiday Inn, Brockton, the Metro South Chamber of Commerce will present the 9th Annual **ATHENA Award** to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and



has expanded to over 350 cities in the United States, Russia, and Canada. It is presented in the form of a hand-cast bronze sculpture, symbolizing the strength, courage and wisdom of the recipient.

The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government. By honoring exceptional leaders, others will be encouraged to excel.

Tickets are \$20 for members and \$25 for non-members. To register or to nominate an individual, please call Kim Bewsher at 508.586.0500 x 231, or visit www.metroouthchamber.com. **Nominations are due by May 26.** Sponsored by Sovereign Bank.

Susan Szachowicz,
2007 ATHENA
Award Recipient



Next Business After Hours at The Charlie Horse

May 28, 2008, 5:30pm - 7:30 pm

Please join us for a "feel good" Business After Hours on Wednesday, May 28, 2008, from 5:30pm - 7:30pm. This event is hosted by the Charlie Horse, located at 674 West Center Street, West Bridgewater (rt. 106), and is being co-sponsored by the Special Olympics MA's South Section Staff.

Make new business contacts in a casual setting and learn about individual, family and corporate volunteer opportunities with one of the most fun and rewarding charities in the world.

The Charlie Horse houses good food, large screen tvs for sporting events, function space, a dance floor, pool hall, and arcade. For more information, visit www.thecharliehorse.com.

Special Olympics is a worldwide organization dedicated to empower-



Special Olympics

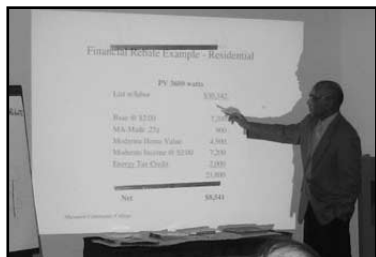
ing individuals with an intellectual disability to become physically fit, productive and respected members of society through sports training and competitions year round. For more information, visit www.specialolympicsma.org.

The event is \$5 for Chamber members and \$10 for non-members. The first 100 to arrive will receive a gift from the Special Olympics! As always, don't forget to bring your business cards. To register, call Kim Bewsher, 508.586.0500 x 231.



The Charlie Horse, rt. 106, W. Bridgewater

Go Green Seminar Held at Chamber



At a workshop recently held at the Chamber, Frank Paris informed attendees about energy costs and what can be done for cost savings now and in the future. The workshop, sponsored by Massasoit Community College and the Metro South Business Assistance Center, also provided case studies of companies who have successfully implemented green initiatives, and about tax breaks and state rebate programs available.

The Ambassador Team • Win-Win Opportunity!

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next Ambassador meetings will meet on **May 7 and June 4** from 8:00 - 9:00 am at the Metro South Chamber of Commerce.

To become an Ambassador, call Lisa Keene at the Chamber, 508.586.0500 ext. 225.

Chamber Says No to More Taxes

House Bill 4672 - the Corporate Tax Bill

Here we go again, Senator Cynthia Stone Creem, (D- Newton, Brookline, Wellesley) is proposing more taxes on Massachusetts businesses. The Senate Chair of the Joint Committee on Revenue stated recently that the Senate would amend the House tax bill by offering a "counterproposal" less generous to businesses and raising more revenue for the state's bottom line. This has caused the employer community considerable concern and we respectfully request that the House and Senate resist the notion to tax their way out of the 2009 fiscal year budgetary challenges. Not only are the short-term revenue estimates for combined reporting questionable given the economic downturn, the state's long term fiscal stability is jeopardized by further erosion of the business climate and the job base.

Imposing \$400 million in new taxes on the business community during this recessionary period is not prudent. As some well-respected economists discussed recently, solving the country's economic challenges is all about choices. Lawmakers in Massachusetts can decide to impose new taxes on businesses as a way to solve the current fiscal challenges, so long as they realize two things: first, because corporate profits are highly cyclical, achieving a specific short-term goal for new rev-

enue from corporate taxes during a downturn is unlikely; and second, there is a long-term price to pay, i.e., Massachusetts will be an even more expensive state in which to do business and business leaders will opt to invest and create jobs in places with a higher rate of return.

Similarly, it appears that Beacon Hill leaders have decided to adopt a combined reporting taxing scheme. The question now before the legislature is: Which version will they adopt? Adopting the Governor's version of this business tax bill provides the Commissioner of Revenue with wider and broader powers. The House version of the bill, while still burdensome to business, improves the fairness of the Governor's original proposal by making it more predictable and equitable and provides much needed statutory specificity on many of the key provisions in this legislation. The Chamber and AIM urges the legislature to adopt the House version.

We urge the business community to contact your Representatives and Senators and Senator Stone Creem and tell them enough is enough. To contact your state representative and senator go to: www.metroouthchamber.com/gaffairs.html, or call the House Switchboard at 617-722-2000 or the Senate Switchboard at 617-722-1276.

AMP Workshop Assists Women, Minorities



At a meeting held in April, The Commonwealth's Affirmative Market Program (AMP) invited all Minority and Women-owned Business (M/WBEs) to learn about maximizing M/WBE status, how to find opportunities for AMP partnerships, and how to market as an AMP participant to state entities.

For more information about the AMP program, visit the State Office of Minority and Women Business Assistance (SOMWBA) website at www.somwba.state.ma.us.



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BOARD OF DIRECTORS	DIRECTORS	Networking at Events is one of the most effective ways to grow your business!	
OFFICERS	Pasquale Ciaramella - <i>Old Colony Planning Council</i>	MAY Calendar	
Chair of the Board Reinald G. Ledoux, Jr. <i>Brockton Area Transit Authority</i>	Jack Conway - <i>Jack Conway & Company, Inc.</i>	7	Ambassador's Meeting 8:00 am
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	John Costa - <i>B C Tent & Awning Company</i>	9	Government Affairs 12:00 pm
Chair-Elect H. Scott Sanborn <i>Sovereign Bank</i>	Loretta DeGrazia - <i>East Coast Petroleum</i>	13	Principles of Lean Manufacturing 7:15 am
Treasurer Gary R. Oman <i>Gary R. Oman, P.C.</i>	Jeffrey Dukess - <i>Frenette & Dukess, PC</i>	14	Executive Committee 3:00 pm
Vice Chair Community Affairs Rick Colon <i>Verizon</i>	John Holiver - <i>Caritas Good Samaritan Medical Center</i>	15	Getting the Most Out of Your Employees 9:00 am
Vice Chair Economic Development Robert Kenworthy <i>Bank of America</i>	Brenda Hunter - <i>Shaw's Supermarkets, Inc.</i>	21	Small Business Awards Luncheon & Expo <i>The Shaw's Center, 1 Feinberg Way, Brockton</i> Expo 10:00 am - 3:00 pm Luncheon & Awards Program 12:00 pm - 1:15 pm
Vice Chair Government Affairs Christine Karavites <i>Proteas Customized Consulting</i>	Susan Joss - <i>Brockton Neighborhood Health Center</i>	26	Memorial Day - Chamber Closed
Vice Chair Membership Development Daniel Trout <i>The Community Bank</i>	Stephen McDuffy - <i>Holmes-McDuffy Florists</i>	28	Board Meeting 12:00 pm
Immediate Past Chair Stephen Hall <i>National Grid</i>	Dana Mohler-Faria - <i>Bridgewater State College</i>	28	Business After Hours 5:30 pm <i>Special Olympics & Charlie Horse, Rt. 106, Bridgewater</i>
CHAMBER STAFF	William Morse - <i>Mutual Bank</i>	Coming Up June	
508-586-0500 Front Desk x 221	Basan Nembirkow - <i>Brockton Public Schools</i>	4	Ambassador's Meeting 8:00 am
Christopher Cooney President and CEO x 223	David Orloff - <i>Sharkansky & Co., LLP, CPA's</i>	13	Government Affairs 12:00 pm
Kim Bewsher Program Director x 231	Andrea Papadopoulos - <i>Arista Associates, Inc.</i>	19	Athena Awards 7:45 am <i>Holiday Inn, 195 Westgate Drive, Brockton</i>
Lisa Keene Membership x 225	Lester Schindel - <i>New England Sinai Hospital</i>	25	SBA Seminar 8:30 am
	Larry Siskind - <i>Siskind and Siskind Attorneys at Law</i>	26	Business After Hours 5:30 pm <i>Fuller Craft Museum, 455 Oak Street, Brockton</i>

METRO SOUTH
CHAMBER OF COMMERCE

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CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photo and print production by Mark Mahoney, The Enterprise

Do You Have an HR Question?


Try the Human Resource Hotline

Does your business have Human Resource questions? Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field. Simply e-mail your questions to the HR hotline at hrhotline@metrosouthchamber.com or log onto www.metroouthchamber.com.

For more information contact **Kim Bewsher** at 508.586.0500 ext. 231.

Sponsored by:


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of Massachusetts

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

GOODNews

Send your Good News to avandam@metrosouthchamber.com

Celebrate the great things going on!

Dr. Bright Joins Caritas Good Samaritan



Dr. Mark Bright

Mark Bright, MD, has joined the medical staff at Caritas Good Samaritan Medical Center. Board-certified in family medicine, Dr. Bright is a fellow of the American Academy of Family Physicians and member of the MA Academy of Family Physicians. Prior, Dr. Bright practiced as a staff physician at Bridgewater Goddard Park Medical Associates, Raynham. He performed his residency in family medicine at the Naval Hospital in Charleston, SC. He also served on active duty in the United States Naval Reserve as chief medical officer aboard the USS Orion and at the Naval Weapons Station Branch Clinic. Dr. Bright practices from his office at One Pearl St., Ste. 1400, Brockton. Appointments may be made with Dr. Bright by calling 800-488-5959, ext. 775.

Dr. Oldenburg: Cancer Liaison Physician



Dr. Nicklas Oldenburg

Nicklas Oldenburg, M.D., Chief of Radiation Oncology at Signature Healthcare, recently received a three-year appointment as Cancer Liaison Physician at Signature Healthcare Brockton Hospital. Cancer Liaison Physicians are an integral part of cancer programs accredited by the American College of Surgeons Commission on Cancer (CoC). Dr. Oldenburg will belong to a national network of over 1,600 volunteer physicians who are responsible for providing leadership and direction to establish, maintain, and support their facilities' cancer program. Dr. Oldenburg will help spearhead CoC initiatives within Signature Healthcare's cancer program. His areas of expertise include: prostate, head and neck, gastrointestinal, and lung cancer. Dr. Oldenburg joined Signature Healthcare in fall 2007.

Caritas Good Samaritan Cancer Program

A Three-Year Approval with Commendation has been granted to the cancer program at Caritas Good Samaritan Medical Center by the Commission on Cancer of the American College of Surgeons. Receiving care at a Commission on Cancer-approved program ensures that a patient will have

access to a comprehensive menu of services including: wide array of state-of-the-art services and technology for diagnoses and treatment, a multispecialty team approach to coordinate the best treatment options, information about ongoing clinical trials and new treatment options, access to cancer-related information, education and support, a cancer registry that collects data on type and stage of cancers and treatment results and offers lifelong patient follow-up, ongoing monitoring and improvement of care, and most importantly quality care close to home.

This month, Caritas Good Samaritan Medical Center will break ground on a new 9,000-square-foot radiation treatment center which is being built in response to the need for locally-provided cancer care.

Abington Bank: New Name and Logo



Abington Bank has officially changed its name from the former North Abington Co-operative Bank. Also, the bank is celebrating 120 years in service by introducing a new logo, refining its customer service practices, and will be offering new products in the coming month. The bank has also established a new tagline, "You can expect more," all in an attempt to fulfill its mission of becoming the preferred local alternative to other banks in the area. The Abington Bank team underwent 12 months of customer service training to fine tune the skills of employees at every level. Abington Bank customers can expect even more changes for the better in the short term, such as bank lobby renovations this spring to create a more customer-focused atmosphere and other contemporary products and services designed with their needs in mind.

New Doctor of Gastroenterology



Dr. Joel Solomon

Caritas Good Samaritan Medical Center announced the addition of Joel Solomon, M.D., to the department of gastroenterology and will be treating patients at two medical offices in Brockton. Dr. Solomon has more than 38 years of experience practicing gastroenterology, having served on the medical staff at Signature

Healthcare Brockton Hospital. Since 1989, he has served as a Clinical Professor of Medicine at Boston University School of Medicine. He previously served as a consulting physician at the Boston VA Hospital. Dr. Solomon received his M.D. from the State University of New York Downstate Medical Center. He completed both his residency and fellowship in gastroenterology at the University of Colorado Medical Center in Denver. Dr. Solomon is now accepting new patients at both offices: To make an appointment for the 190 Quincy Avenue office, call 508-587-1960. For the One Pearl Street office, call 508-588-3174.

Senator Joyce Visits MY TURN

Senator Brian Joyce visited youth enrolled in MY TURN, Inc.'s Connecting to Work program early in April. The Senator recognizes there is a critical need for more community programs, and is visiting MY TURN to learn more about its success at helping out-of-school youth obtain their G.E.D.'s and transition successfully into the world of work. Selected by the PEW Partnership as a "Solution for America," MY TURN's award-winning programs equip youth with the skills and confidence necessary to develop strategies and tools and gain practical life skills and work experience needed to overcome obstacles and barriers to employment.

New President & CEO of Caritas Christi



Dr. Ralph de la Torre

The board of governors of Caritas Christi Health Care have announced the appointment of Ralph de la Torre, M.D. as president and CEO. A renowned cardiac surgeon with dual graduate degrees from Harvard Medical School and Massachusetts Institute of Technology, Dr. de la Torre will be responsible for overseeing the operations of the system's six-hospital network. Prior to joining Caritas Christi, Dr. de la Torre was founder, president and CEO of the Cardiovascular Institute and Cardiovascular Management Associates at Beth Israel Deaconess Medical Center, managing 1,200 physicians, non-physician providers, support staff and hospital personnel in multiple locations. He was a key contributor to the hospital's financial and quality based turn around over the past several years. In addition to his management roles at BIDMC, Dr. de la

Torre has served as a member of the Harvard Medical Faculty Physicians board which managed the 1,000 physicians tied to BIDMC.

OPCCY Healthy Kids Walk and EXPO

Join the Obesity Prevention Center for Children and Youth (OPCCY) in their efforts to create a healthier way of life in Brockton by becoming a sponsor of this year's Healthy Kids Walk and Expo which is being held on Sunday, September 21 at the Campanelli Stadium, Home of the Brockton Rox. Thousands of people are invited to participate in this historic event. Please join us as a walk sponsor. For more information on the OPCCY, please contact Marnite Dolne at (508) 587-1157. For event operations questions, please contact Megan Ward at (617) 786-0010 or mward@tiffaniewilliamsco.com.

OPCCY was founded by Brockton residents, Marnite and Wilson Dolne, and encourages healthy eating and lifestyle choices through free, multi-disciplinary programs that draw on the expertise of clinicians, and nutritionists. As part of the programs exercise component, the center provides tennis and basketball clinics, and a variety of nautilus equipment.

Rockland Trust Donates . . .



Chris Oddleifson, President and CEO, Rockland Trust, Derek O'Connor, Abington Branch Manager, Rockland Trust, Robert Baker, Chairman, Night Before the Fourth Committee, Tom Banks, Regional Branch Manager, Rockland Trust and Bill Matteson, Senior Vice President, Rockland Trust)

Rockland Trust has donated \$5,000.00 to Abington's Night Before the Fourth Celebration which is a tradition of celebrating the nation's birthday with a band concert and fireworks display at the town's Memorial Field. The annual celebration, which has been held since 1976, is funded entirely by private donations, sponsorships and fundraising activities. A Check for \$5,000.00 was presented to Robert Baker, chairman of the Abington Night Before the Fourth Committee on Tuesday, April 1st at Rockland Trust's new Abington branch at 381 Center Avenue (rt 123).

GOODNews

Send your Good News to avandam@metrosouthchamber.com

WB Mason & Massasoit Golf Classic

WB Mason and Massasoit Community College's 9th Annual Foundation Golf Classic will be held on Monday, June 2nd at the Thorney Lea Golf Club, 159 Torrey St. in Brockton. The festivities being at 1pm with a shotgun scramble format followed by cocktails, dinner, a raffle, and prizes. Entries are limited and must be received by May 26. The cost is \$200 per golfer; \$800/foursome (includes lunch, golf, and dinner). Sponsors raise from \$100-200. Contact Marilyn Burke, 508.588.9100 x 2602. For additional information visit www.thornyleagc.com.

St. Joseph Manor Golf Tournament

St. Joseph Manor, Brockton, will hold its 17th Annual Golf Tournament at Easton Country Club on June 9th. All proceeds directly benefit the 118 residents and 60 adult day health clients. The tournament costs \$135 and includes cart, giveaways, prizes, breakfast and lunch. To register or for sponsor information, contact Marni Dunton, 508.583.5834 x 3058.

Capital Realty Partners and MCG Partners..

Capital Realty Partners and MCG Partners will hold its 2nd Charity Golf Classic on Monday, July 14 at LeBaron Hills Country Club in Lakeville to benefit the Jimmy Fund and Dana-Farber Cancer Institute. The tournament costs \$150 per person and includes greens fees, golf cart, putting green, practice and driving range access, bag drop off, men and women locker rooms with showers and steam room, box lunch, dinner, auction, and prizes. For non-golfers - please join us for dinner and use the pool and fitness facilities during the golf tournament for a nominal fee. To register (sign-up your foursome now!), to become a sponsor, or for more information, please contact Adrienne Kravitz at 508-279-0900 or akravitz@capitalrealtypartners.com.

Brockton Historical Society Golf Tourny

The Brockton Historical Society will be holding their First Annual D.W. Field Memorial Golf Tournament on Thursday May 22. Coffee and Registration begins at 7 am followed by a Shotgun start at 8 am and Luncheon and awards at 2 pm. There will be money prizes awarded to 1st (\$300), 2nd (\$200), and 3rd (\$100) place winners. Collecting, archiving and sharing the history of Brockton are the basic tasks of the Brockton Historical Society to preserve Brockton's wonderful heritage. One of our duties is to raise funds so that we can continue this work and to main-

tain our collection. All proceeds from this event go directly to the Homestead, the Fire Museum and the Shoe Museum. For more information in regards to becoming a sponsor or participating in the tournament call 508-583-1039 or visit brocktonhistoricalsociety.org

Ms. Tarrant: New Chief Operating Officer



Elizabeth Tarrant

Elizabeth Tarrant has been named new Chief Operating Officer for Health Care of Southeastern Massachusetts. Over the course of her twenty years of service with Health Care, Elizabeth has held many positions including program director of Attleboro Family Planning, Clinic Coordinator of the Division of Reproductive Health Services, and for the past ten years, Division Director for Reproductive Health Services.

Elizabeth has a Bachelors degree in Social Work and a Masters Degree in Public Health from Boston University. She will work with a staff of nearly 200 here at Health Care.

Elizabeth replaces Mr. Jan Goldstein who retired on April 11, 2008. Please welcome her to her new position at Health Care.

The New Tamboo; Opening Soon

Tamboo, an upscale Bistro rivaling the best in Providence and Boston right here in Downtown Brockton at 252 Main Street is being revamped and revitalized. Plans include a fully operational upscale restaurant with a newly trained and friendly staff, a highly informed and professional management team, a marketing plan that includes: business lunches, specialty box lunches and catering for business and organizations, dinner parties, private parties and meetings, industry nights, live jazz and blues, and Saturday night music and dance. The exciting new Menu has been expanded and boasts of exotic and beautifully presented American and Island Fare, as well as an extensive wine collection and specialty bar. Tamboo will launch in late May with a VIP Reception and business luncheon.

Comcast Business Class Line

Comcast, the nation's leading provider of entertainment, information and communications, has announced the launch of Comcast Business Class Voice, a high-

ly reliable voice service that gives the underserved small and medium-sized business community across New England a viable alternative to the traditional phone company. With the availability of Business Class Voice, small and medium-sized businesses can now subscribe to Comcast's popular Triple Play of cable television, high-speed Internet and voice services for as low as \$99 a month.

Comcast's Business Class suite of services are designed to help small and medium-sized businesses work faster and more efficiently by providing them access to a full array of communications technologies, many of which have been previously reserved only for large businesses. Comcast's Business Class line of services offers customers dedicated support and individual attention, 24x7, plus the convenience of one bill. Business Class customers can access a variety of packages and offerings that can be tailored to meet the demands of their business.

Emmanuel House - Open House

On Sunday, May 18th from 9AM-2PM, Emmanuel House Residence Assisted Living, 25 East Nilsson Street, Brockton will be hosting an Open House to celebrate the opening of their new Alzheimer's Care Residence dedicated to the care of individuals with Alzheimer's disease, dementia and memory loss. Tours of the Alzheimer's Care Residence as well as the traditional assisted living apartments will be offered. Pam McCormack, Manager of the Southeast Region for the Massachusetts Chapter of the Alzheimer's Association, will be speaking at 10AM regarding the new services and programs offered by the Alzheimer's Association. Vendor tables specific to the caregiver journey related to Alzheimer's disease and related forms of dementia will be on hand to offer free information, advise and literature. Refreshments will be served. To RSVP or to obtain more information about the Open House, please call 508-588-5334 and ask for Susan at ext 626 or Valerie at ext 613. This event is free and open to the general public.

BSB Flight Training Program Returns Home

Bridgewater State College and the city of New Bedford announced that BSC's flight training program will return to its former home at the city's airport for the start of the 2008-09 academic year. The agreement was announced by Mayor Scott W. Lang and BSC President Dana Mohler-Faria at a press conference held at

New Bedford Regional Airport. The college will be entering into a five-year lease of the Plumbers Building, which is on airport property. The space will be renovated over the summer for the use of roughly 150 aviation students. Eleven leased aircrafts will be stationed at the facility, as will the program's soon-to-be-hired chief flight instructor and a number of part-time instructors. The aviation science program is housed within the college's School of Business. The academic and flight training portions of the program will be overseen by Mr. Frank Sargent, associate dean of the school.

Poyant Signs, Inc Contracts with Datacom

Integrated enterprise business system provider Data.com International, Inc. ("Datacom"), has announced that New Bedford, MA, based Poyant Signs, Inc. ("Poyant"), one of New England's largest custom sign manufacturers, has contracted with Datacom to implement its dataSIGN Product Suite, to manage and streamline Poyant's operational and financial resources.

According to Poyant's President, Richard Poyant, "At the time that we first met the dataSIGN team we were early in the planning and research stage of looking for an enterprise information system that could satisfy all the business information needs of our rapidly expanding business. Since that time we have done significant due diligence on the various product alternatives, including management team visits to their current users."

Poyant Signs designs, builds, installs and maintains exterior and interior signs throughout the New England Region. For more information about Poyant Signs, visit www.poyantsigns.com.

Abington Bank Unveils New Product

Abington Bank, celebrating 120 years in service and new branding, has unveiled a new product, Green Wave Checking, which is being introduced this spring to acknowledge changes at the bank. The account requires no minimum balance and includes free checks, free online banking and bill payment, and free automated teller machine (ATM) transactions at Abington Bank and at 2,800 SUM ATMs nationwide." munity, especially education, for every Green Wave Checking account that is opened, Raczk said the bank will donate \$10 to the Abington Education Foundation or St. Bridget's School.

Certification for Criminal Offender Records

Human Resource Management Council

At a recent Human Resource Management Council Business Issues Breakfast, attendees gained training and information on certification to request Criminal Offender Record Information (CORI) for non-criminal justice purposes. The featured presenter was Lisa Cutulle, Supervisor with the Criminal History Systems Board (CHSB).



home health aides, youth athletic coaches, and municipal government agencies.

Individuals may also obtain a copy of their personal criminal record from the CORI Unit. Excluding law enforcement agency requests, the unit processes an average of 100,000 requests per month.

For more information, please contact the CHSB's Cori Unit at 617-660-4640.



See page 9 for the next Human Resource workshop being held at the Chamber

Chamber Showcases at Career Day



The Chamber recently exhibited at the 11th Annual Career Day at the Shaw's Center. Over 900 high school students interested in learning about emerging industries, careers, and various businesses and non-profits attended. The event was sponsored by the Enterprise Newspaper Education, and The Brockton Rox and The Shaw's Center, in collaboration with the Metro South Chamber of Commerce, BAWIB, Brockton Rotary and Community and Schools for Career Success. Pictured: Lisa Keene, Director of Membership and Business Development at the Chamber met over 200 students while explaining the role of the Chamber of Commerce.

Rox Business After Hours

Photos by Rich Morgan, www.richmorganphotography.com



Brian Voelkel, Brockton Rox General Manager addresses the crowd at the Shaw's Center



Brockton Rox Staff: Bailey Frye, Teri Kuskoski, Brockton Rox mascot K-O, Loretta Sullivan, and Steve Bowker



Cheryl Showstack, The Enterprise; Sheila Sullivan-Jardim, BAWIB; and Pat Caramella, Old Colony Planning Council

Sponsored by:



Lou Paragonia and Andy Racka, Abington Bank



Bonnie Black, Lincoln Tech; Ken Cheo, Winfree Business Growth Advisors; Larry Venenzia, Sovereign Bank



Beth Roll Smith, W. Bridgewater Library; Joe Kameese, American Business Connection; Jim Foley, CL Noonan Containers

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Cooney Selected as Ford Foundation Fellow



Christopher Cooney, Chamber President/CEO

Christopher B. Cooney, CCE, President and CEO of the Metro South Chamber of Commerce was recently selected as a Fellow with the Ford Foundation on Regionalism and Sustainable Development (RSD). The fellowship offers chamber executives a unique opportunity to deepen their understanding of regionalism and sustainable development concepts, policies and practices, as well as forge new relationships with chamber leaders across the country.

Mr. Cooney has worked with chambers for 18 years. He has served as President and CEO of the Cape Cod Canal Region Chamber of Commerce (MA) and Vice-president of the Plymouth Area Chamber of Commerce (MA).

Cooney currently serves as immediate past-president of the New England Association of Chamber of Commerce Executives (NEACCE) and is past president of the Massachusetts Association of Chamber of Commerce Executives (MACCE). Cooney is a graduate of the U.S. Chamber of Commerce Institute for

Organization Management at the University of Delaware, the American Economic Development Council's Economic Development Institute at the University of Oklahoma, the Aspen Institute at the Wye River and the Center for Creative Leadership in Greensboro, NC.

The Ford Foundation selection committee cited Cooney's experience. They wrote, "Your work experience and knowledge will enhance discussions during our meetings and guide your development of a regional action plan (RAP) that will focus your learning on an issue critical to your region."

Cooney holds a degree in economics from the University of Massachusetts and a Masters degree in public administration from Suffolk University, Boston. In addition, Cooney serves on numerous regional, state and national boards and holds a gubernatorial appointment to the Massachusetts Workforce Investment Board.

The Ford Foundation's missions is to strengthen democratic values, reduce poverty and injustice, promote international cooperation and advance human achievement. Visit www.fordfound.org for more information.

U.S Chamber Hosts Small Business Summit

Metro South Chamber of Commerce Chairman, Ray Ledoux of BAT and Chamber President/CEO, Christopher Cooney recently attended the U.S. Chamber of Commerce Small Business Summit. The summit is designed to provide business and chamber leaders with an opportunity to attend briefings on various business, economic and political issues by high ranking officials within the US government. While attending the event, the two had an opportunity to meet with former



President George W. Bush

White House Chief of Staff, Andy Card of Holbrook and attend breakfast with President George W. Bush. Ledoux and Cooney also visited the offices of Senator Ted Kennedy, Senator John Kerry and Congressman Stephen Lynch. The Chamber is laying the ground work for future legislative fly-ins to Washington DC in order to show support for the business perspective on issues that impact the competitiveness of the region.



Andy Card, former President G.W. Bush Chief of Staff, Chamber Chairman, Ray Ledoux and Mack McLarty former Bill Clinton Chief of Staff at Small Business Summit



Holbrook native, Andy Card, former White House Chief of Staff with Chamber President, Christopher Cooney in Washington D.C.



The Stepping Out for Old Colony Hospice 10th Memorial Walk was a great success thanks to you!



The support received from our walkers and their donors, our corporate sponsors and our volunteers makes a direct impact on the care we give to our patients each and every day.



Old Colony Hospice, a non-profit organization, serving 38 cities and towns in Bristol, Norfolk and Plymouth Counties. For more information, please call us at 781-341-4145 or visit us online www.oldcolonyhospice.org

We make it our business to help your business in more ways than one.

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This combination of products, people and specialized knowledge provides an unbeatable package of services to businesses.

See how the Webster business banking team can find a way for you and your business. **Contact Robert Twomey at (508) 235-1301 • rtwomey@websterbank.com or Ana Dyer at (508) 235-1744 • adyer@websterbank.com and see how they can find a way for you.**

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Chamber Hosts Senate President Therese Murray at Legislative Luncheon

Photos by Rich Morgan, www.richmorganphotography.com



Senator James Timilty, Senate President Therese Murray, and Senator Robert Creedon



Lou Russo, Comcast; Christine Karavites, Proteas Consulting; Mayor James Harrington of Brockton; Senate President Therese Murray; Ray Ledoux, Chamber Chair of the Board; Charlie Wall, Massasoit Community College; Christopher Cooney, Chamber President/CEO



Vice Chair of Chamber Government Affairs
Christine Karavites, Proteas Consulting



State Representative Thomas Kennedy



Daniel Salvucci, Whitman Selectman; Frank Lynan, Whitman Town Administrator; Robert Creedon, State Senator



Pat McCarthy, Old Colony Elderly Services; Daniel Holbrook, Chair of the Board of Whitman Selectman



Senate President Therese Murray



Mary Walden, 21st Century Corporation; John Buckley Jr., Plymouth County Registry of Deeds; Gerry Cassidy, Aid to Representative Thomas Kennedy; Jim Walsh, MassDevelopment



Mayor James Harrington is interviewed by Mark Linde of Brockton Community Access Television



State Representative Christine Canavan; Andrea Papadopoulos, Arista Associates, Inc.; State Representative Geraldine Creedon

Public Officials Also in Attendance:

Shaynah Barnes, Office of Congressman Stephen F. Lynch
Lance Benamino, Halifax Fire Chief
Robert Burr, Chairman of the Board of Selectman, Canton
David Colton, Easton Town Administrator
Collen Corona, Chair of the Board of Selectman, Easton
Timothy Cruz, Plymouth County District Attorney

Christopher Flynn, Bridgewater Selectman
Anne Holbrook, Whitman School Committee
Dori Jameson, Abington Assistant Town Manager
Herbert Lemon, Jr., Bridgewater Selectman
Allen McCarthy, State Representative
George Rogers, Bridgewater Fire Chief

Sponsored By:



Lincoln Tech Students Job Shadow at Chamber



The Metro South Chamber of Commerce has sponsored more than a dozen interns/shadows this semester. Students have come from Bridgewater State College, Stonehill College, Brockton High School and Lincoln Tech.

Seated: Lori Gonyou, Kristen Sloan, Toi Dang
Standing: Cyndi Moriarty, Angela Atanacio, and Lisa Keene

Workshop Attendees Become Energy Efficient



At a workshop held at the Chamber early in April by National Grid and Constellation NewEnergy, attendees learned about energy costs, energy audits and incentives, HVAC opportunities, lighting opportunities and employee productivity improvements.

Left to Right:
Robert Moran, National Grid; Tony Lonergan, Constellation New Energy; Michael Connolly, Constellation New Energy; and Michael Karas, Constellation New Energy.

Principles of Lean Manufacturing Workshop

Presented by MassMEP (Manufacturing Extension Partnership)

Tuesday, May 13, 2008

7:30 a.m. - 12 noon

Chamber Office, 60 School Street, Brockton

\$125/person (Continental Breakfast will be provided)

To register, contact Kathie Mahoney at 508-831-7020 or kathiem@massmep.org.

Join us for a hands-on workshop that guides participants through the transition from a traditional manufacturing environment to a lean, world-class enterprise. By introducing and implementing Lean principles, your company can improve efficiencies, reduce waste, increase profitability and provide customers with high quality products at competitive prices. Companies that are interested in reducing their inventory, improving their overall quality, improving their on-time delivery performance, improving their productivity, and lowering their manufacturing costs should attend.

Access the Small Business Administration

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

Small Business Counseling (SCORE)

Small Business | Development Centers • Business Information Center

SBA 7(a) • Loan Guaranty Program • 8(a) Business Development

HUB/Zones • Small Disadvantaged Business Assistance

Government Contracting Opportunities

The workshop will be held at **CareerWorks**, 34 School Street, Brockton from 2 - 4 pm on Wednesday, May 21, 2008. Contact CareerWorks at 508.513.3400 for further workshop information.



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.



State Representative Thomas J. Calter

Representative, 12th Plymouth District. Representative Calter currently serves as the Chairman of the Kingston Democratic Town Committee. Representative Calter has worked in the Environmental Service Industry for more than thirty years. He has created hundreds of jobs, mentored dozens of young professionals, met weekly payrolls and rebuilt struggling organizations. Representative Calter earned a Masters Degree in Business Administration from Northeastern University in 1989.

This is your opportunity to have an informal discussion with legislators about important issues currently being discussed in the State House.

If you would like to attend this meeting, please contact Lisa at the Chamber, 508.586.0500 x 225.

The next Government Affairs meeting will be held at the Chamber on Friday, May 9 at 12pm. The speaker will be Representative Thomas J. Calter.

Thomas Calter (D) is a State

Join the Chamber!!

Call Lisa Keene, 508.586.0500 x 225

Member Led Workshop

GETTING THE MOST OUT OF YOUR EMPLOYEES

Thursday, May 15, 2008

9:00 a.m. to 11:00 a.m.

Chamber Office, 60 School Street, Brockton

\$25 per person

To register, call Lisa Keene at 508.586.0500 x 231

Are you getting what you expect from your employees in attitude & behavior?
Are they constantly positioning for credit when things go well?
Are they quick to pass blame when things do not?
Do you get the performance and results you expect?

What if everyone in your company:

- Knew the business's mission and their role in creating success?
- Knew the priorities of the company and worked with a sense of urgency?
- Gave freely to obtain goals, and were not concerned with who got the credit?
- Consistently obtained attainable results?
- Valued everyone's ideas?
- Openly shared feedback?
- Had fun at work?

This is a two hour workshop that will give you a roadmap to get your company in alignment and start you on a path to creating this environment.

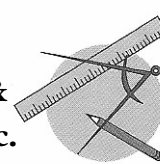
If you are a business owner with any number of employees or a senior level executive, this workshop is not to be missed.

Ken Cheo is a Principal with Winfree Business Growth Advisors "Results Guaranteed". He helps business owners double and triple their sales by helping them to develop a results proven marketing and prospecting strategy, hiring top performers, implementing a selling system that gets results, keeping them accountable, and ongoing coaching and mentoring.

Jim Moniz is the Owner of NorthEast VisionLink, a member firm of the VisionLink Advisory Group. Jim and his team help companies use vision-linked incentive programs to achieve significantly higher levels of growth.

E.J. Smith Construction & Engineering, Inc. Moves Into Edison Business Incubator

**E.J. Smith
Construction &
Engineering Inc.**



Contact:

Earnest J. Smith, President

Address:

60 School Street, Suite 115, Brockton

Phone: 508.638.0765

Website: www.ejsmithcontracting.com

Year Established: 2006

Number of Employees: 10 fulltime

Products or Services:

Heavy civil construction and real estate development.

What is your market area?

Brockton; MA, CT, RI, NH, VT, NY, NJ.

What is unique or special about your firm?

Minority and veteran owned contractor with substantial bonding capacity. E.J. Smith Construction & Engineering is SOMWBA and SBA certified and part of the Government Mentor-Protege Program.

Please list awards or special recognition

Part of Government Agencies' Mentor-Protege Program used for development of government sponsored projects.

What markets do you serve?

Private and government contracts

What is your main business objective concerning your customers and the business community?

To assist in the real estate development of Brockton and the surrounding communities.

RENEWING Members Thank You !

A B General Contractors, Inc.	Mihos Realty LLC
AccuRounds	Morse Insurance Agency, Inc.
Anderson Insulation	New England Baling Wire, Inc.
Associacao Caboverdiana De Brockton, Inc.	Niccoli Brothers Oil
Back Bay Bagel	North Main Street Veterinary Clinic, Inc.
Bayside Financial Insurance Agency	Old Colony Elderly Services, Inc.
Beaver Woodworking Supplies, Inc.	Old Town Real Estate LLC
Brockton Day Nursery, Inc.	Packard Paper Corporation
Brockton Housing Authority	Park Air
Brockton Redevelopment Authority	Pine Oaks Golf Course
Burke & Associates	R. E. Lyons & Son Fire Equipment Corp
C.L. Noonan Container Service, Inc.	R.F. D'Agostino Insurance Agency
Carousel Family Fun Center	Raynham Taunton Greyhound Park
Corporate Realty Associates	ReCom Heating & Air Conditioning, Inc.
F.H. Peterson Machine Corp	RPB Systems & Services
Father Bills and MainSpring	Salameh Home Furniture
Fitzgerald Appraisals	Scott Johnson Landclearing
Gouthro Plumbing & Heating	Simpson Spring Company
Hackwell-Boone Insurance Agency, Inc.	Starr Psychiatric Center, P.C.
Hanson Printing Company, Inc.	Supreme House of Pizza
Harmony Two Liquor Store	The Ockers Company, Inc.
Hennessey & MacInnis, Inc.	Torrey & Associates
Holbrook Cooperative Bank	Trojan Recycling, Inc. and Transfer Station
IKEA	Verc Rentals, Inc.
Irving's Home Center	Vieira & DiGianfilippo, Ltd.
Judith A. & Richard Clark	Webster Bank, N.A.
Liberty Mutual	Westfield Child Center
	Wynn & Wynn, P.C.

WELCOME New Members

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Ms. Janice Teller-Levy
493 Belmont Street
Brockton, MA 02301
508-583-9090
Insurance

Equal Exchange
Ms. Meghan Hubbs
50 United Drive
West Bridgewater, MA 02379
774-776-7400
www.equalexchange.com
Coffee Services

Liberty Mutual
Mr. John Donovan
50 Derby Street
Hingham, MA 02043
781-740-1920
Insurance

Liberty Tax Service
Mr. Neal Braver
495 Westgate Drive
Brockton, MA 02301
508-580-9900
www.libertytax.com
Tax Return Preparation

Mechanics Cooperative Bank
Ms. Donna Linhares
72 Main Street
Bridgewater, MA 02324
508-697-4686
Bank/Financial

Salameh Home Furniture
Mr. Alaa Salameh
291 Main Street
Brockton, MA 02301
508-587-1128
Furniture

Starr Psychiatric Center, P.C.
Dr. David Starr
529 Pearl Street
Brockton, MA 02301
508-580-2211
Medical

Tamboo Restaurant
Mr. Chrismin Charlot
282 Main Street
Brockton, MA 02301
508-584-8585
www.tamboolife.com
Restaurants

Chamber Backs "Buy Brockton" Program

The Brockton Housing Partnership launched a program Wednesday that will provide discounted services and 100-percent financing with no down payment to home buyers who purchase bank-owned properties in Brockton.

The program, called "Buy Brockton," is the first home buying initiative of its kind in Massachusetts.

The program is a joint effort between Brockton Mayor James E. Harrington and the city of Brockton, The Metro South Chamber of Commerce, MassHousing, Brockton 21st Century Corporation and a group of Brockton-area community banks, credit unions and businesses, to promote and preserve homeownership in the city of Brockton.

Buy Brockton allows borrowers to purchase homes in the city that are bank owned, in foreclosure, or being sold in a short sale (where the purchase price is less than what is owed on the home) without the borrower having to put down a 5-percent down payment as

required by most lenders for home purchases in a declining market, such as Brockton.

MassHousing will provide borrowers with its MI Plus(tm) mortgage insurance, an enhanced mortgage insurance policy that helps pay the borrower's mortgage for up to six months in the event they lose their job.

The Rockland Trust Company, HarborOne Credit Union, North Easton Savings Bank, Crescent Credit Union, Community Bank, Avon Cooperative, Dedham Institute for Savings and Mutual Bank, have together committed \$35 million for the program and will offer the same interest rate and discounts. The program features a 30-year, fixed-rate mortgage with a discounted rate currently set at 5.62 percent with no points.

To learn more about how you can participate as a business or homeowner in Buy Brockton, contact Stephen Pike at 508.238.2007 or the Chamber of Commerce at 508.586.0500 x 223.



Need help starting your business? Searching for money to start your business?

The Metro South Business Assistance Center can help!

The Metro South Business Assistance Center (BAC), a partnership of over twenty organizations, is a high-tech, one-stop business resource center that offers counseling, technical assistance, and financing to potential, existing and expanding businesses.

FREE services offered

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- Access to Computers & Online Resources
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- Professional Counseling (by appt.)
- Workshops & Seminars (fees may apply)



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Abington, Easton, West Bridgewater Commercial Development



North Easton Savings Bank
Corner of Foundary St. and Eastman St., Easton



Lowe's Home Improvement Construction (Former Ames Site)
Rt. 18, Abington



New Strip Mall
Manley Street, West Bridgewater



New Strip Mall
Rt. 106, West Bridgewater

New Businesses Now Open on Route 18, Abington



Abington Athletic Club
Rt. 18, Abington



Great Chow
Rt. 18, Abington



Sullivan Tire
Rt. 18, Abington



Thomas Michaels Kitchens
Rt. 18, Abington

Rich Morgan Opens Photography Studio



Chamber photographer, Rich Morgan, recently reopened his studio in West Bridgewater with additional equipment, a new sign, and a new photo studio.

Rich started working for Lewellyn Studios in Chicago as a photographer while in high school. He then served four years in the United States Air Force as a photographer and reconnaissance lab technician with two tours of duty in Vietnam. After graduating from Rochester Institute of Technology in the College of Graphic Arts and Photography, Rich worked for 25 years with Osco Drug and Eastman Kodak in production management and Quality Control for their processing facilities. In 2001, Rich Morgan Photography was opened in Milford MA. He has since recently moved the studio to 26 Crescent Street, West Bridgewater.

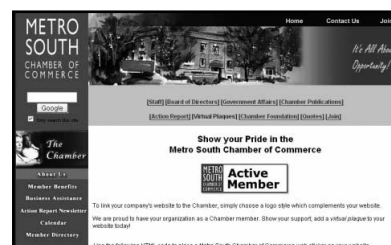
Rich Morgan Photography specializes in wedding, individual and family portraits, corporate events and product photography. He currently serves Cape Cod, South Shore Massachusetts and Rhode Island.

For more information, visit www.RichMorganPhotography.com



Carol Roy, Calligraphy for Your Fancy, Rich Morgan,
Rich Morgan Photography, Alison van Dam and
Kim Bewsher, Chamber staff

Chamber Website Receiving Rave Reviews



As the Chamber website grows, an increasing number of visitors are accessing new features and information quickly and conveniently.

One new feature of the website is a page dedicated to providing descriptions and registration information for upcoming small business and member-led workshops to be held at the Chamber office. This page can be found at www.metroouthchamber.com/events.html.

In addition, members and non-members alike may register for events at www.metroouthchamber.com/register.html. Visitors will be navigated to the Chamber e-commerce site where all major credit cards are accepted. Even attendees may now skip the hassle of invoices and paying at the door.

The Chamber website is also now offering downloadable virtual plaques. A virtual plaque identifies a

company as an active member of the Metro South Chamber of Commerce, and may be added to any company website. Virtual Plaques may be downloaded at www.metroouthchamber.com/plaques.html.

Visitors may also notice that on the home page, there are links to useful service organizations/entertainment in the area. Among those organizations are The Fuller Craft Museum, the Brockton Symphony Orchestra, The Children's Museum in Easton, the Commuter Rail, Brockton Area Transit, WXHR 1460 live stream, and the Enterprise.

Finally, there are an increasing number of advertising opportunities on the Chamber website. Different ad sizes and pages are open for advertisement. If a company wishes to advertise, but the resources and time required to create an ad are an issue, the Chamber will create the advertisement free of charge. Visit www.metroouthchamber.com for examples.

For more information on any of these new additions, contact Alison at 508.586.0500 x 2222.

"Maintain the Metro South Momentum"

"The chief business of America is business."
- Calvin Coolidge

President Calvin Coolidge, who also served as Governor of Massachusetts, espoused the importance of a strong business community. He recognized the strength businesses contribute to a democracy. This is why, today, the U. S. Government (IRS) recognizes Chamber of Commerce membership dues as a necessary business expense. Membership in the Chamber of Commerce is a tax deductible investment in your business and community.

To join the Chamber, call Lisa:
508-586-0500 x225.

METRO SOUTH CHAMBER OF COMMERCE

Why Are So Many Successful Businesses Chamber Members?

- Business Development Services
Edison Business Incubator
Business Assistance Center
- Professional Development
Educational Seminars and Workshops
- Energy Savings Program
Constellation New Energy
- Qualified Leads
Metro South Leads Group



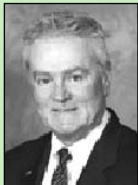
- Group Medical Insurance Rates
Blue Cross Blue Shield, Delta Dental, Harvard/Pilgrim, Tufts, United Health Care
- Cost Effective Advertising
Monthly Newsletter and Annual Book for Business
- Legislative Activities
Monthly meetings with legislators
- Rapid Referrals
Hundreds of referrals made daily

Chamber Membership is Key to Your Business Success

Call Lisa at the Chamber, 508-586-0500 Ext. 225

Join by June 11 and mention this ad, to save \$25, receive a FREE membership directory, a FREE set of mailing labels, and FREE admission to our next three (3) programs! Also, you will be entered into our drawing to win a free year of membership!

WE MEAN BUSINESS!
Education • Consultation • Research • Advocacy



"The Metro South Chamber of Commerce is a major force promoting and serving Brockton's business community. I always encourage area businesses to become active in the Chamber. The Chamber is a great advocate for the city and we're fortunate to have such a committed organization working to enhance the future of Brockton."

James Harrington
Mayor
City of Brockton

Member Referral Program:

If you recruit a member by June 11, you will receive FREE admission to the next two Breakfast Programs and two After Hour Events as well as recognition in the Action Report newsletter!

BUSINESS EVENTS Planner

May 9
Government Affairs
12:00 pm
Metro South Chamber of Commerce
60 School Street, Brockton

Join other Chamber members for this opportunity to interact with legislators and learn more about activity on Beacon Hill.

Please RSVP at Call 508.586.0500 x 225

May 21
Business Luncheon & Tech EXPO
10:00 am - 3:00 pm
The Shaw's Center
1 Feinberg Way, Brockton

Be a part of this premier venue showcasing products and services from local businesses. The day is packed with programs, events, speakers, and awards.

Tickets: \$35 members, \$45 non-members
Please RSVP at 508.586.0500 ext. 231

May 28
Business After Hours
5:30 pm - 7:30 pm
The Charlie Horse
Rt. 106, West Bridgewater

This is a great way to make business contacts in a casual setting. Sponsored by the Special Olympics Massachusetts and The Charlie Horse.

Tickets: \$5 members, \$10 non-members
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231

508-587-1340

E-mail:kbewsher@metrosouthchamber.com

Register online at www.metroouthchamber.com

Send reservation and payment to:
MSCC
Sixty School Street
Brockton, MA 02301-4087

PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

Names of Persons Attending: _____

_____ Event: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!