



May
2013

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Leading Businesses
Leading Communities

Awards, Expo, International Trade at Small Biz Luncheon



CHAMBER MISSION

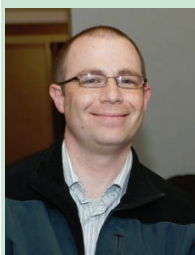
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Stacy Merola, page 5



Mayor Linda Balzotti, page 7



Mark D'Agostino, page 8

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the Enterprise



★ METRO SOUTH CHAMBER OF COMMERCE ★

Thursday, May 16, 2013

The Shaw's Center,
1 Feinberg Way, Brockton

10am - 12pm: Business Expo
12pm - 1:15pm: Small Business
Luncheon
1:15pm - 3pm: Business Expo

Awards Luncheon Sponsor

Bank of America.



Prior Small Business of the Year Recipients

Vicente's Tropical Grocery, Elie Baking Co., Prisco's Market & Steve's Lawn Care, MCG Partners, Heights Crossing, Westgate Lanes, Cindy's Kitchen, Northeast Wholesale Nail & Fastener Supply Co., Dupliron, Inc., Modern Auto Body, United Furniture, Inc., Robert Sharkansky & Company, CPA

Prior Entrepreneur of the Year Recipients

Billy Michaud, Sparky's Import Repair, Richard Rosen of McGuigan's Pub, Patricia Winberg of Topnotch Design Studio, Michelle Cully of XPressman Trucking & Courier, Inc., Robert Monahan of UPPA Baby, Howard Wright of Wright Technology, Rob Peters of Rob Peters Entertainment, Jeffrey Chrzanowski of Spark Street Autobody, Charles Bernard of The DJ Experience, James Messinger of The Crazy Chfs Caterers, Jerome Offutt of Top Quality Staffing, Randy Yanoff of Eye of the Tiger Karate

ATHENA - Honoring Exceptional Women; Call for Nominations



On Thursday, June 13, the Metro South Chamber of Commerce and Crescent Credit Union will present the 15th Annual **ATHENA Award** during a special program to an exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full

Continued on page 2



2013 Business Expo to feature over 30 businesses



Bruce Drossman, Export Finance Manager, Export-Import Bank of the United States



Stefanie Holland, Director, International Policy at the U.S. Chamber of Commerce

The 2013 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on Thursday, May 16, 2013, 12pm at the Shaw's Center, 1 Feinberg Way, Brockton. The featured topic will be International Trade.



The featured speaker is **Bruce Drossman, Export Finance Manager for the Export-Import Bank (Ex-Im Bank) of the United States**, the official Export Credit Agency of the U.S. Government. The Ex-Im Bank enables

U.S. companies to turn export opportunities into real sales that help maintain and create U.S. jobs and contribute to a stronger national economy. Ex-Im Bank has supported more than \$456 billion of U.S. exports. On average, 85% of their transactions directly benefit U.S. small businesses.



Also speaking is **Stefanie Holland, Director of International Policy for the U.S. Chamber of Commerce**. The U.S. Chamber is the world's largest business organization, representing the interests of

Continued on page 2

Business Expo
Grand Sponsor:



Business Expo
Supporting Sponsors:

COMCAST BUSINESS



Warren Walks City, Talks Business



U.S. Senator Elizabeth Warren visits Brockton. (Pictured with Christopher Cooney, Chamber President & CEO).

More on page 11

Rocky Marciano Statue Gains Attraction on Rt. 24 Signs



Metro South Chamber, Rocky Marciano Statue Committee and City celebrate Victory.

More on page 8

Metro South & Randolph Chambers Agree to Affiliation

The Randolph Chamber becomes the 6th membership organization to form a business affiliation with the Metro South Chamber.



More on page 5

Join the Chamber, All-Inclusive Trip to Thailand/Hong Kong



November 1 - 9, 2013 • \$2,899 All-Inclusive

More on back cover

Membership Drive



Join before
May 13
for \$2000+
in incentives.

More on page 9

THURSDAY, JUNE 13, 2013

The Shaw's Center,
1 Feinberg Way, Brockton

8am - 9am: ATHENA Expo
9am - 10am: ATHENA Breakfast
10am - 11am: ATHENA Expo

Featuring the:



Grand Sponsor:



Supporting Sponsors:



Small Biz Luncheon (Continued from page 1)

more than 3 million businesses of all sizes, sectors, and regions.

The Small Business and Entrepreneur Awards, sponsored by Bank of America, will be presented at the luncheon to businesses that have displayed employment/staying power, growth, innovation and social responsibilities. Nominees include Acella Construction in Norwell, Brilliant Move in Avon, Crystal's Kitchen in W. Bridgewater, Evans Machine Co in Brockton, Hogie's Hobbies in Brockton, Sky 8 Shrimp

Farm in Stoughton, and Solex Payroll Systems in Stoughton.

Tickets are \$35 for members and \$45 for future-members. Register by calling Kim at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/calendar-registration. Corporate tables of 10 and sponsorships are still available. Don't forget to schedule time before or after the luncheon to attend the 2013 Business Expo (see below).

EXPO Featured at Small Business Luncheon



Thursday, May 16, 2013

10 am - 12 pm: Business Expo

12 pm - 1:15 pm: Small Business Awards Luncheon
Featuring the Export-Import Bank of the United States and the U.S. Chamber of Commerce

1:15 pm - 3 pm: Business Expo

Expand your business and promote your company to hundreds of prospective clients at the 2013 Business Expo, presented in conjunction with the Small Business Awards Luncheon, May 16, 2013 at the Shaw's Center, Brockton. More than 30 businesses will be featured in this table top Expo. Expo tables are \$299 for members and \$399 for future-members, and includes 1 awards luncheon ticket. Tables are selling fast, contact Kimberly Prosper today, 508.586.0500 x 231 or email kprosper@metrosouthchamber.com. The Expo is free to attend.

Join the Chamber at Abington Bank Open House

Wednesday, May 22, 5:30 pm - 7:30 pm, Abington

**BUSINESS
OPEN HOUSE**



Join the Metro South Chamber for an Open House networking event at Abington Bank, 6 Harrison Avenue in Abington on Wednesday, May 22 from 5:30 pm - 7:30 pm.

Looking for great rates? Tired of the "big bank" impersonal service? Then it's time you tried the truly local alternative - Abington Bank. Abington Bank has been quietly meeting the financial needs of families and individuals since 1888.

They are proud of their record and proud to be local. Abington Bank is also involved in many fundraisers and giving back to the community. 24 hour ATM available. For more information

about Abington Bank, call 781-878-0045 or visit theabingtonbank.com.

This is a casual event that presents a great way to make business contacts, so bring plenty of business cards! In addition, refreshments and hors d'oeuvres will be served. This event is free of charge, but reservations are required. To register, contact Jen Egan, 781-792-9024, jegan@theabingtonbank.com

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services. General information will be provided on the following: Small Business Counseling (SCORE) Small Business / Development Centers • Business Information Center SBA 7(a) • Loan Guaranty Program • 8(a) Business Development HUB/Zones • Small Disadvantaged Business Assistance • Government Contracting Opportunities. The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on May 15 and June 19, 2013. Contact CareerWorks at 508.513.3400 for further workshop information.



ATHENA Award Program (Continued from page 1)

leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates and the United Kingdom. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities and government.

In addition to the ATHENA Award presentation, the breakfast program will feature a keynote speaker and a special Chamber Centennial give-away. The breakfast will run from 9am-10am with the ATHENA Expo running from 8am-11am. Tickets for the breakfast pro-

gram are \$25 for members and \$35 for future-members. To register or to nominate an individual, please contact Kim Prosper, kprosper@metrosouthchamber.com, 508.586.0500 x 231, or visit www.metroouthchamber.com/calendar-registration.

Prior ATHENA Recipients

- 2012 Ruth Bramson, Girl Scouts of Eastern MA
- 2011 Elaine Reiser, Brockton Area Multi-Services
- 2010 Anne DeMinico, St. Joseph Manor
- 2009 Sue Joss, Brockton Neighborhood Health Center
- 2008 Vanessa Tierny, Brockton Area Multi-Services
- 2007 Susan Szachowicz, Brockton High Principal
- 2006 Loretta Degrazia, East Coast Petroleum
- 2005 Marianne Wroble Cox, WXB 1460am Radio
- 2004 Shailah Stewart, Brockton Public Schools
- 2003 Linda Faria Braun, The Adult Learning Center
- 2002 Christine Karavites, Proteas Consulting
- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

ATHENA EXPO: 8:00 am - 9:00 am; 10:00 am - 11:00 am



If you are a woman owned business, or a business that supports women and would like extra exposure, we invite you to display at the 2013 Women's Expo, presented in

conjunction with the ATHENA Program. Table top displays are \$99 for members and \$129 for non-members and includes 1 breakfast ticket.

The EXPO will take place on Thursday, June 13, 2013 from 8:00 am - 9:00 am and 10:00 am - 11:00 am at the Shaw's Center, 1 Feinberg Way, Brockton. For more information or to reserve your table, contact Kimberly Prosper at 508.586.0500 x 231 or email kprosper@metrosouthchamber.com.



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues of importance to them with their elected officials.

Friday, May 10, 2013, 12:00 pm

Join us on Friday, May 10 at 12:00 pm - 1:15 pm at the Chamber, 60 School Street, Brockton, for our monthly Government Affairs Meeting. The guest speaker will be State Representative Geoff Diehl.

Inaugurated to the State House in 2011, Geoff Diehl represents the 7th Plymouth District (Abington, East Bridgewater and Whitman). He currently serves on the House and Joint Committee on Ways & Means, the House and Joint Committee on Rules and the Committee on Personnel and Administration. In 2011, he was named an "Emerging Leader" by the State Legislative Leadership Foundation, and was an alternate delegate to the 2012 GOP National Convention, representing



Geoff Diehl

the 8th Congressional District.

Prior to serving as State Representative, Diehl served as an Account Executive at Sign Design then Poyant Signs while assisting wife Kathy Joe in the opening of their small business, Boss Academy of Performing Arts in Hanson.

Sponsored by:




If you would like to attend this meeting, please contact Yara at the Chamber, 508.586.0500 x 227, ycardoso@metrosouthchamber.com, or register online at metrosouthchamber.com/calendar-registration. The cost to attend is \$8 for members and \$15 for future-members and includes lunch.

To Join the Chamber, Call Kathleen Lynch, 508.586.0500 x 229 or email klynch@metrosouthchamber.com

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - On Deck Sports/Promounds
Chair of the Board William Morse <i>Mutual Bank</i>	Joe Cardinal -National Grid
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	Peter Dello Russo - Bridgewater Savings Bank
Chair-Elect Susan Joss <i>Brockton Neighborhood Health Center</i>	Francis Dillon - Stonehill College
Treasurer John McGovern <i>Rodman & Rodman, PC, CPA's</i>	Gregory Hart - Ercolini & Company, LLP
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Vice Chair Government Affairs Susan Joss <i>Brockton Neighborhood Health Center</i>	Robert Kenworthy - Bank of America
Vice Chair Membership Development Patricia Williams <i>HarborOne Credit Union</i>	Ray Ledoux - Brockton Area Transit
Immediate Past Chair Peter Neville <i>Concord Foods</i>	Jeffrey Liebman - <i>Good Samaritan Medical Center/Steward</i>
CHAMBER STAFF	Dr. Dana Mohler Faria - <i>Bridgewater State University</i>
Christopher Cooney, CCE President and CEO x 223	Jim Murphy LSP - GeoInsight
Yara Cardoso Connecting Activities x 227	Gerard Nadeau - Rockland Trust Company
Kathleen Lynch Membership Director x 229	Jonathan "Jay" Pike - Sharkansky LLP
	Andrew Raczka -Abington Bank
	Andrew Schwartz <i>Law Office of Andrew H. Schwartz, LLC</i>
	Larry Siskind - <i>Siskind and Siskind Attorneys at Law</i>
	Art Sullivan -Consultant
	Peter Vlaco - Brophy & Philips Company, Inc.
	Dr. Charles Wall - <i>Massasoit Community College</i>
	508-586-0500 Front Desk x 221
	Kimberly Prosper, IOM VP of Programs & Events x 231
	Lisa Pearce Finance x 230
	Alison van Dam, IOM VP of Marketing & Communications x 222
<i>Newsletter Written & Designed by Alison van Dam</i> <i>Printing Donated by The Enterprise</i>	

<h1>Networking at Events</h1> <p>is one of the most effective ways to grow your business!</p>	
<h2>MAY Calendar</h2>	
7	Executive Board Meeting 3:00 pm
10	Government Affairs 12:00 pm
15	Ambassador Meeting 8:00 am
16	Small Business Awards & EXPO <i>The Shaw's Center, 1 Feinberg Way, Brockton</i> EXPO begins 10:00 am Luncheon & Awards 12:00 pm EXPO ends 3:00 pm
22	Board Meeting 12:00 pm
22	Open House at Abington Bank 5:30 pm <i>6 Harrison Avenue, Abington</i>
27	Memorial Day - Chamber Closed
Coming Up	
June	
5	Ambassador Meeting 8:00 am
13	ATHENA Awards Program & EXPO <i>Shaw's Center, 1 Feinberg Way, Brockton</i> EXPO begins 9:00 am Breakfast & Awards 10:00 am EXPO ends 11:00 am
19	Business After Hours/Member Drive Wrap-Up 5:30 pm <i>Brockton Rox/The Shaw's Center, 1 Feinberg Way, Brockton</i>
Save the Date	
July	
4	Independence Day - Chamber Closed
August	
6	Executive Board Meeting 3:00 pm
8	Business After Hours at Harry's Westgate Pub 5:30 pm <i>59 Westgate Drive, Brockton</i>
28	Board of Directors 12:00 pm
Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.	



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.



Business or Pleasure...

THE METRO SOUTH REGION: THE HEART OF EASTERN MASSACHUSETTS

Massachusetts
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The Metro South region offers the best of all worlds; cultural and corporate advantages, top notch education, exceptional health care facilities, rich culture, fun recreational activities, natural beauty, and the serenity of historic New England.

Find exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map and brochure.

METRO SOUTH REDO
Regional Economic Development Organization

For more info, contact the Metro South Chamber of Commerce, 508.586.0500 • www.metroouthchamber.com



Celebrate the great things going on!

Diabetes Education Classes Announced

The Brockton Visiting Nurse Association (BVNA) Diabetes Center, recognized by the American Diabetes Association, will hold diabetes self-management group education classes for two 5 week series at the BVNA offices at 500 Belmont St, Brockton. Topics covered include understanding diabetes, stress management, diabetes complications, blood glucose monitoring and results interpretation, meal and medication management, carbohydrate counting and food label reading, activity and exercise options, standards of care for keeping healthy and reducing complications, as well as facilitating behavior changes and goal setting. Series #1: 5pm-7pm (Tues/Thurs); June 18, 20, 25, 27 and July 25. Series #2: 1p-3p (Tuesdays); July 9, 16, 23, 30 and Sept 10. Registration is required. Please call Julie Lom RN CDE at 508-894-5237.

Effectively Using Mail, Past & Present

Join the United States Post Office Postal Customer Council on May 15 for a trip to the past (and future)! Learn in an entertaining way, the contrast and similarities of effectively using mail in 1620 vs effectively using mail in 2020. Lunch and network with us at Plymouth Plantation, 137 Warren Avenue in Plymouth from 12pm-3pm. Register online at semappcc.org or call 508-559-1958. Tickets are \$39 and include the lunch and learn.

Leadership Gold 4 Women Seminar

The Leadership Gold 4 Women Seminar will take place on Thursday, May 23, 8am-4pm at the Holiday Inn, 700 Myles Standish Blvd in Taunton. You will learn the six Basic Human Needs, The Life Cycle of a Business, The Art of Negotiation, Mastering Time Management and Leadership. Speaking will be consultant Joanie Winberg and Jerel Benjamin, LG4W Founder. Tickets are \$299 per person. For every ticket purchased, get one free. Price includes continental breakfast, lunch and an event workbook. Register online at womenleadershipseminar.com, or call 508-947-2750. Sponsored by Bridgewater Savings Bank.

Brockton Day Nursery Earns Reaccreditation

Brockton Day Nursery (BDN) earned its 5-year reaccreditation from the National Association for the Education of Young Children (NAEYC). In March of 1991, Brockton Day Nursery became the first early childhood program in the Brockton area to be accredited. The reaccreditation allows the organization to continue a long tradition of excellence. More than 6,600 programs are currently accredited by NAEYC and 811 programs are located in Massachusetts. The reaccreditation is valid for 5 years, from 2013-2018. To earn NAEYC Accreditation, Brockton Day Nursery went through an extensive process, measuring the program and its services against the NAEYC Early Childhood Program Standards. For more information visit [\[daynursery.org\]\(http://daynursery.org\) or call 508-588-2700.](http://www.brockton-</p>
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NEES Assists Large Company in Expansion

New England Expansion Strategies (NEES) has helped The MathWorks, Inc. receive approval of a \$3,000,000 Investment tax Credit by the state's Economic Assistance Coordinating Council. The MathWorks is the world's preeminent leader in mathematical computing software for engineers and scientists and is headquartered in Natick, MA. The company plans to add a second major facility in Natick with an investment of \$113 million for the acquisition, renovation, and equipping of the approximately 500,000 s.f. facility. The MathWorks has committed to adding 600 new full-time jobs at the proposed expansion site making it one of the largest job creation projects in the state. Additionally, the company has committed to retaining its 1,875 current employees in Natick and to add another 179 full-time jobs. The MathWorks will grow from its current employee level of 1,875 to 2,654 by the completion of these 2 certified projects. neexpansion.com/Pages/News.aspx

Signature Healthcare Opens New Space

Signature Healthcare has announced the opening of brand-new clinical space in Easton at Two Washington Place, 31 Roche Brothers Way. It is Signature Healthcare's first medical space in the town, and is part of a larger medical office expansion and renovation plan intended to better serve the patient population. The two-story space encompasses 50 Signature Healthcare physicians and employees in the disciplines of Internal Medicine, Laboratory, OB/GYN, Imaging, Pediatrics and Plastic Surgery. Conveniently located with plenty of parking, the esthetically pleasing space was built with patient comfort in mind including warm color palates and exam rooms positioned to improve patient flow. Physicians from Signature Healthcare's 110 Liberty Street location in Brockton will be moving to the new space.

HarborOne Credit Union Donates

The Board of Directors of HarborOne Credit Union announced that it had made the following donations to local community organizations: Two-thousand five hundred dollars (\$2,500) to the Brockton Boys and Girls Club annual Black Tie and Tennis Shoes Dinner; One thousand dollars (\$1,000) to the Old Colony Easton YMCA's Kids Tri-Team, Triathlon training program; One thousand dollars (\$1,000) to the Massasoit Community College Foundation; One thousand dollars (\$1,000) to the Mansfield Pop Warner Football Inc.

Bridgewater Savings Bank Donates

Bridgewater Savings announced that its Charitable Foundation has made a donation of \$1,000 to the East Bridgewater Police Department's Dare Program. "We

strive to help our communities and we are thrilled to provide assistance to programs such as this that empowers young adults to lead healthy lifestyles and enhances independent growth", said James C. Lively, Bridgewater Savings President and CEO. Bridgewater Savings has also announced that its Charitable Foundation has made a donation of \$2,500 to Old Colony Elder Services.

Brockton Garden Club Annual Plant Sale

The Brockton Garden Club will hold its Annual Plant Sale on Saturday, May 18th on the premises of The Brockton Park Department, 45 Meadow Lane (the former site of the Campello Swimming Pool) - off of South Main Street, from 8:30 A.M. - 11:00 A.M. There will be a wide array of perennials, herbs and shrubs. The Brockton Garden Club Scholarship Committee will feature geraniums in a great variety of colors. Our plants are home-grown and tested by New England weather and will be a wonderful addition to your yard.

John Nesti Joins Brockton Rox

John Nesti has joined the Brockton Rox front office as Director of Corporate Sales. John formerly worked for Comcast Business Class and, prior to that, as Membership Director with the Metro South Chamber of Commerce. John is responsible for selling group outings, luxury seats, corporate picnics, game/event sponsorship, and stadium signage. The Rox also host school trips, youth athletics fundraisers, birthday parties, scout sleep-over nights and other events at Campanelli Stadium. The Rox open their 2013 season in Brockton on Saturday, June 8. For more information, visit brocktonrox.com or call 508-559-7000.

Brockton Haiti Flag Celebration

Friday, May 17: Haiti Flag Celebration, 9:30 am - 12 pm at City Hall Plaza, 45 School Street, Brockton. Presented by Mayor Linda M Balzotti and the South Shore Haitians United for Progress.

Fuller Craft Spring Opening Reception

Sunday, May 19: Spring Exhibitions Opening Reception: 1:00 pm - 5:00 pm, Fuller Craft Museum, 455 Oak Street, Brockton, 508.588.6000. More info at www.fullercraft.org. Join us to celebrate the opening of three remarkable new exhibitions Across the Grain: Turned and Carved Wood, Reversible Reactions: Art Meets Science @ The MIT Glass Lab, and Sharing Inspiration: Work by Fuller Craft Museum Docents.

Annual Blue Dog Walk & BlueFest

The Annual Blue Dog Walk & BlueFest will take place Rain or shine at the Easton NRT Sheep Pasture starting with registration at 9am, and the walk at 10am. Come support your local Shelter dogs and the rescued dogs of the West Bridgewater Animal Control. There will be live music by the official Blue Dog Band MILK & BONES, a BBQ lunch and back sale, agility, recall, and leash control demonstrations, face painting, kids activities and so much more! For more

information, visit bluedogshelter.com.

Historic Citizen Award Event

Sunday, May 19: 2:00-4:00 p.m. at Temple Beth Emunah the Brockton Historical Society will be holding the Historic Citizen Award Event: Dewey Stone Documentary Screening. The program highlights the background of Brockton native Dewey Stone and his involvement behind the establishment of the State of Israel on May 14th 1948. Ken Feinberg will be Master of Ceremonies. Tickets are \$50 per person and \$40 for students and can be purchased by calling Barbara Lutz: (508) 583-4987 or on our website www.brockton-historicalsociety.org

Massasoit's Annual Foundation Golf Classic

Monday, May 20: Massasoit Community College's 14th Annual Foundation Golf Classic will take place at the Thorny Lea Golf Club - 159 Torrey Street, Brockton, at 1:00pm. Registration and lunch begin at 11:30am and a shotgun start, scramble format scheduled for 1pm; cocktails, dinner, raffle and prizes to follow. All entries must be received no later than May 13, 2013. Costs: \$200 per golfer or \$800 per foursome (included lunch, golf and dinner); \$75 per non-golfing guest (includes dinner at the Thorny Lea Golf Club). Sponsorships are available. Please contact Marilyn Burke for more information at 508-588-9100, X2602 or mburke@massasoit.mass.edu.

Workplace Safety Workshop

Thursday, May 23: Workplace Safety Workshop, 9:30 am - 11:30 am at CareerWorks, 34 School Street in the Mezzanine Level/Large Conference Room. Part 1: Kathleen Manson, director of the Department of Industrial Accidents will discuss how to tap into resources of the state's Workplace Safety Training and Education Grant Program which awards up to \$25,000 to employers to fund workplace safety training. Part 2: Timothy Irving, Compliance Assistance Specialist for OSHA. The workshop is free, but space is limited. Contact Tom Haheisy, 508-513-3436, thaheisy@careerworks.org, or Andrea Kingman, 508-513-3442, akingman@careerworks.org.

Family Fun Day/Walk Against Hunger

Sunday, June 2: Family Fun Day and Walk Against Hunger, 11 am to 2 pm at Campanelli Stadium, Feinberg Way, Brockton. The Brockton Rox will offer kids' activities including a dash around the bases, a petting zoo, Busy Bee jumpers and appearances by Rox players and the mascot K.O. A leisurely 1.5-mile walk will wind around the grounds. Food for picnics in the outfield will be sold. Tickets are \$20 for a family of four, \$10 for an adult and \$5 for a child. All proceeds will benefit the food pantry of The Charity Guild. For more information call Michael Molyneux at (508) 699-2980.

Metro South & Randolph Chambers Agree to Affiliation

The Randolph Chamber of Commerce recently signed an affiliation agreement with the Metro South Chamber of Commerce, joining the Stoughton Chamber of Commerce, Norwell Chamber of Commerce, Bridgewater Business Association, East Bridgewater Business Association and the Avon Industrial Park Association who also have affiliations with the Metro South Chamber of Commerce.

The organizations will share information regarding issues and initiatives of regional concern such as wastewater, water supply, transportation, regional competitiveness and economic / work-force development. In addition, each organization will provide reciprocal member rates and preferences for each other's members. Communications will incorporate items of interest from each organization and relevant information will be shared on an on-going basis.

"The Randolph Chamber of



Commerce is very excited to be affiliated with the Metro South Chamber of Commerce. The opportunity to attend each other's programs will offer great benefits and provide broader networking opportunities that could lead to more businesses working together. Everybody wins," said Linda Werman, President of the Randolph Chamber of Commerce.

The agreement is the result of a regional business association and chamber's meeting held last summer. Additional business organizations in Brockton, Easton, and Canton have all been approached to adopt similar agreements at this time.

"Regional thinking and action is essential in addressing the needs of our area now and into the future. Sustainability of services is dependent upon creating solutions tied to efficiency and economies of scale," said Metro South Chamber President and CEO Christopher Cooney.

Geek Girls Conference - Discount for Members



The Geek Girls Conference Cape Cod will take place on **Saturday, May 11, 8am-6pm** at the Cape Cod Community College in West Barnstable. With over 90 tech workshops, a Speaker Series with incredible women and the famous Geek Girl Help Desk, you will find the skills you need to succeed! Classes range from Adobe Suite to Microsoft Office to digital photography to all things social media. Chamber Members save 20% off \$169 cost. Contact Doris for the discount code, doris@metrosouthchamber.com, 508.586.0500 x 221.

Canoe Club Ballroom Celebrates Renovations



The Canoe Club Ballroom, located at 2 South Street in West Bridgewater recently celebrated the renovation of their ballroom with a ribbon cutting ceremony and reception. Chamber member businesses, Chamber staff and ambassadors, and local dignitaries were in attendance. Pictured bottom right: Drew Clancy, Stacy Merola, Laura Merola and Paul Merola. For more information about The Canoe Club Ballroom, visit www.canoecclubballroom.com or call 508-588-4747.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will host a meeting at Eastern Bank in Bridgewater on Thursday, May 16 at 6:30 pm For more information visit www.bridgewaterbiz.biz or call President Nick Palmieri at 508-259-1171.



Join the **Stoughton Chamber of Commerce** will hold their June Meeting on June 3 at The Chateau, 1165 Park Street, Stoughton, from 6 pm - 7:30 pm. Enjoy some great Italian food and the topic "Meet Your Town Officials". This event will sell out fast. Call Joanne Schneider at 781-492-5876 or visit www.stoughtonma.com. Tickets are \$25 and include a full meal.



The **Norwell Chamber of Commerce** will host their **Awards Dinner** on **May 16**, at Barker Tavern in Scituate from 6:00 pm - 9:00 pm. The Citizen of the Year will be presented to Richard Sulc. The Business of the Year will be presented to JP Gallagher. Tickets are \$45 per person. For more information, visit norwellchamberofcommerce.com.



The **Avon Industrial Park Association** will meet with the Avon Board of Selectmen and Town consultants on May 9 to present findings of the Local Sewerage Feasibility Study, 7:30 pm at Town Hall. There will be an AIPA General Meeting on June 19, 8am at Logan Furniture. For more information, visit www.avonindustrialpark.org.



The **Randolph Chamber of Commerce's** The Best Taste of Randolph will take place Wednesday, May 8, 5:30 pm - 7:30 pm at Randolph Middle School 225 High Street, Randolph. Join us for fine food, DJ, raffles and prizes. \$10 students, \$15 adults, \$40 families of 4. All tickets are \$10 more at the door. The Randolph Chamber will hold a Business After Hours on Thursday, May 30, 5:30 pm - 7:30 pm at The May Institute, 14 Pacella Park Drive, Randolph. Join us for an evening of networking and refreshments provided by Not Your Average Joes. \$5 for members, \$10 for non-members. Visit www.randolphchamberofcommerce.org or call 781-963-6862 for tickets and information on both events.

"Brockton Knocks Down Diabetes" This June



Brockton will again be "Knocking Down Diabetes" with an intensive city-side week long campaign running from June 8-June 15, 2013. Activities will include a Tradeshow and Health Fair, free workshops and presentations, culminating with a "Walk, Just For Walking" on June 15 at Brockton High School and Campanelli Stadium. For more information on sponsorship opportunities and the events schedule, contact Leo MacNeil at lmacneil@harborone.com.

Robert Kraft Visits BNHC



Robert Kraft, Chairman & CEO of The Kraft Group and owner of the New England Patriots recently visited the Brockton Neighborhood Health Center located at 63 Main Street in Brockton at the request of his late wife, Myrna Kraft. Luke Logan and The Brockton Neighborhood Health Center presented Kraft with a New England Patriots jersey signed by the staff of the Neighborhood Health Center.

Legislative Luncheon: State of the City/Region Hosted by Chamber

Mayor Linda Balzotti expanded long-standing tradition by holding the very first State of the City/Region outside of Brockton City Hall. The Chamber hosted nearly two hundred people at the Shaw's Center to hear Brockton's first female Mayor address the current state of affairs for the city with many topics touching on regional items of concern. In less than one hour and fifteen minutes the Mayor covered a very large number of topics and answered more than eighteen questions asked by various attendees from the business community. A complete video recording can be viewed on cable access or by contacting the Chamber at 508.586.0500 x 222. The audience was pleased that the Mayor had time to answer every question asked on issues ranging from the redevelopment of city hall plaza to public safety precautions taken in light of the recent Boston bombings. She went on to cover tourism promotion, highway signage and economic development while also mentioning commercial tax rates and areas of regional collaboration and cooperation possible in the coming months and years," said Chamber President and CEO Christopher Cooney. I think this format allowed the Mayor to expand her audience while providing an opportunity for business people to gain clarity directly from her on items that are of concern to them and their business interests. I hope we can offer and provide this format again to whoever is elected Mayor in the future. It is a very positive way to engage in important dialogue with the business community," said Cooney.

Photos by www.RichMorganPhotography.com. Sound by www.RobPetersEntertainment.com. Video by Brockton Community Access.



Brockton Mayor Linda M. Balzotti



Dr. Dana Mohler-Faria, Bridgewater State University; Sue Joss, Brockton Neighborhood Health Center, Chamber Vice-Chair of Government Affairs; Mayor Linda Balzotti; Dr. Charles Wall, Massasoit Community College; William Morse; Mutual Bank, Chamber Chair of the Board; Christopher Cooney, Chamber President & CEO

Sponsors:



Sue Joss, Chamber Vice-Chair of Government Affairs



Christopher Cooney, Chamber President & CEO



Dr. Dana Mohler Faria, President of Bridgewater State University



Dr Charles Wall, President of Massasoit Community College



Linda Balzotti, Mayor of Brockton; Jan Miller, Eastern Bank, Pin (above) Sponsor



Beth Roll Smith, W. Bridgewater Public Library; Linda Werman, Old Colony Hospice; Kate Archard, Steven Archard.com



Michael Mullin, City of Brockton; Peter Asaf, Massasoit Community College; Christopher Cooney, Chamber President & CEO

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Upcoming Business After Hours

Business After Hours are informal networking events held at member companies. Attendance ranges from 75-150 people. All After Hours take place from 5:30 pm - 7:30 pm

Wednesday, May 22, 2013
(Abington Bank, Abington)

Wednesday, June 19, 2013
(The Shaw's Center/Brockton Rox, Brockton)
Membership Drive Wrap-Up/Business After Hours

Thursday, August 8, 2013
(Harry's Westgate Pub, Brockton)
New Member Reception/Business After Hours

Thursday, September 12, 2013
(Fisher College, Brockton)
Ribbon Cutting Ceremony/Business After Hours

Thursday, September 26, 2013
(Simpson Springs, South Easton)

Thursday, October 17, 2013
(DeSantis Chevrolet, Brockton)

November/December
Regional Business After Hours TBD

Wood Palace Kitchens Showroom; Networking

For more information, call Timothy Holick at 508-947-1975 or visit www.woodpalacekitchens.com. Photos by RichMorganPhotography.com



Tim Holick, Wood Palace Kitchens; Christopher Cooney, Chamber President & CEO



Over 50 business people attend the Wood Palace Kitchens Business After Hours in their showroom at 7 Mill Street in Middleboro



John Nesti, The Brockton Rox;
Laurie Blair-Lamb, Laurie B Design



Mark D'Agostino, R.F. D'Agostino Insurance Agency;
Kathleen Lynch, Director of Membership, Metro South Chamber



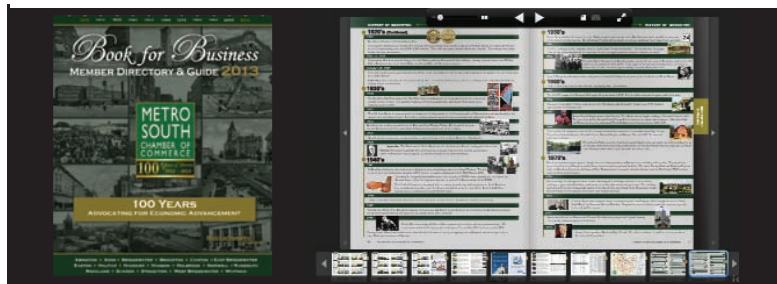
Tracy McCarthy, Independent Insurance Broker; Patrick Grealley,
N-Hance; Murray Vetsen, Source4



Michael Carriero, North Easton Savings Bank;
Kevin Brower, HarborOne Credit Union

2013 Centennial B4B Available Online!

Contains 7 Page History of Brockton



The Chamber has posted the 2013 Centennial Book for Business on the website through Issuu, a powerful publication site with a dynamic library. Visitors can now flip through pages of Chamber publications with ease in an interactive book format, as well as comment on and download the documents.

The Centennial Book for Business is a 116 page full color Member Directory and Resource Guide, featuring area dining, lodging, public golf courses, recreation, legislative leaders, education, community demographics, a map of the region, member listings and more. Special this year, there are 7 pages containing a timeline of the history of Brockton, tracking the social and economic events that shaped the city and impacted the world. The Book also contains a 2 page timeline of the history of the Metro South Chamber of Commerce. To view the directory, visit metrosouthchamber.com/news-media/book-for-business or issuu.com/metrosouthchamber/docs/b4b2013. For more information on any Chamber publication, including advertising, inclusion, or to receive your hard copy of the Book, please contact Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com.

Connecting Activities 2013 Career Day



The 16th Annual Brockton Area Connecting Activities Career Day, sponsored by the Metro South Chamber of Commerce, The Brockton Area Workforce Investment Board and The Rotary Club of Brockton was held on April 9th, 2013 at the Shaw's Center in Brockton. The event provided over 180 students the opportunity to meet with about 50 businesses and leaders about careers, job placement, skills training, and more! Students from the Brockton Public

Schools, Southeastern Regional Technical Vocational High School, Whitman-Hanson Regional High School, Avon High School, and North River Collaborative Schools joined together to ask questions and explore different career opportunities. The students were also encouraged to participate in dressing for success and showing their best business attire during this event to be entered into a raffle. A special thank you to the businesses who participated in this event, we could not have done it without you:

Ailano School of Cosmetology, Inc., Bank of America, BAWIB/YouthWorks, Baypointe Rehabilitation & Skilled Care Center, Beacon Financial Planning, Inc., Best Buy, Boys & Girls Club of Brockton, Bridgewater State University, Bristol County Savings Bank, Brockton Area ARC, Brockton Community Access Cable, Brockton Day Nursery, Brockton Fire Department, Brockton Neighborhood Health Center, Brockton Police Department, Cape Verdean Association of Brockton, Inc., CareerWorks, Catholic Charities South, City of Brockton, Denim Nation of America, Federal Bureau of Investigation, Home Depot, IBEW Local Union 223, Brockton Blue Dog Shelter/J.M. Pet Resort, Johnson and Wales University, Lincoln Technical Institute, Mary Kay Cosmetics, Massasoit Community College, Metro South Chamber of Commerce, Neighborhood Housing Services, New England Institute of Technology, Ocean Spray Cranberries, Inc., Old Colony Elder Services, Old Colony Hospice, Porter and Chester Institute, Practical Nursing Program at Blue Hills Regional, Rotary Club of Brockton, Sears, Sign Design, Signature Healthcare - Brockton Hospital, Southeastern Technical Institute, The Massachusetts State Police, U.S. Marine Corps.

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www.bridgew.edu
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Office of Professional Development
(508) 531-1250

Curry College
Milton, Massachusetts
www.curry.edu
(617) 333-2364

Continuing Education
& Graduate Studies
(617) 979-3547

Massasoit Community College
Brockton, Massachusetts
www.massasoit.mass.edu
(508) 588-9100

Professional Development Center
(508) 588-9100, extension 1302

Stonehill College
Easton, Massachusetts
www.stonehill.edu
(508) 565-1321

Center for Nonprofit Management
(508) 565-1858

University of Massachusetts Boston
Boston, Massachusetts
www.umb.edu
(617) 287-6000

Division of Corporate
and Professional Training
(617) 287-6934

University of Massachusetts Dartmouth
Dartmouth, Massachusetts
www.umassd.edu
(508) 999-8000

Professional & Continuing
Education Center
(508) 999-9292

University of Massachusetts Donahue
Shrewsbury, Massachusetts
www.donahue.umassp.edu
(774) 455-7372

Corporate Training
(774) 455-7367

CareerWorks
Brockton, Massachusetts
www.careerworks.com
(508) 513-3400

Useful Websites

www.act.org - American College Testing program that provides monthly newsletters and tips for college-bound students and their parents

www.collegeispossible.org - Coalition of America's Colleges and Universities provides information on how to choose and pay for college

www.college.gov - US Department of Education - Provides important information and a road map through the college planning process - Includes good articles and advice for students and parents.

www.connectsema.org - CONNECT goals: To improve the quality, accessibility and affordability of higher education - To advance the economic, educational and cultural life of Southeastern Massachusetts.

www.fafsa4casterd.gov - Federal student financial aid information & assistance in completing the FAFSA aid form.

www.firstinthefamily.org - Straight-up, practical advice from first-generation students who have made it to college.

www.knowhow2go.org - American Council on Education - Focus on assisting students and parents in the college application process.

www.yesican.gov/secondary/index.html - White House Initiative on Educational Excellence for Hispanic Americans - Contains information on preparing for and paying for college.

www.collegeboard.com - The College Board - Helps connect students to college information.

www.nacacnet.org - National Association for College Admission Counseling - Great newsletters and resources for parents and students. Newsletter "Steps to College" - English and Spanish Guides for parents

www.princetonreview.com - Loads of information on selecting schools - Advice on how to fill out applications - Scholarship information and college/university rankings.

www.schoolsuccessinfo.org - Lots of information for parents on how to help your son or daughter as they search for the right college or educational program

www.wibge.org - Information on colleges and universities in Rhode Island - Financial aid and scholarship information - French, Spanish, Portuguese, English college application information.




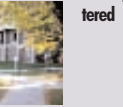
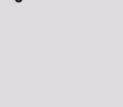




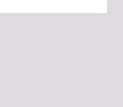


www.mycollegeoptions.com - College Search site that helps find the school that is the best match for you. Resources for parents, too!

readysetgotocollege.com - MA Department of Education - Sites encourages more high school and middle school students to think about attending college.

www.students.gov - Lots of good information about financial aid and federal and local programs to help students get ready to attend college.

Reprinted with permission from the National Association for College Admission Counseling, 2009.

Juniors & Seniors : Plan Your College Career

June	July	August	September	October	November	December	January	February	March	April	May
<p>Take SAT I and SAT II tests if pre-registered</p> <p>Talk to advisor - Make sure you are still on track to graduate</p> 	<p>Participate in a summer program, internship or college prep program</p> <p>Request applications from organizations that sponsor scholarships</p> 	<p>Talk to parents about college suggestions</p> <p>Request college catalogues, applications and financial aid information online</p> <p>Visit college campuses</p> 	<p>Visit college campuses on "top ten" list</p> <p>Ask teachers for letters of recommendation - Provide copies of forms</p> 	<p>Meet with guidance counselor or college advisor to plan courses and evaluate transcript</p> <p>Take SAT I, SAT II, Subject Tests, ACT if pre-registered</p> 	<p>Write draft of college essay - Ask teachers to review and make comments</p> <p>Narrow college applications to six to eight colleges</p> 	<p>Research potential scholarships, grants and loans</p> <p>Complete final draft of college essay</p> <p>Remind teachers to complete and submit their letters of recommendation</p> <p>Make copies of FAFSA and scholarship application forms</p> 	<p>Complete and submit the FAFSA as soon after January 1 as possible</p> <p>Check college application deadlines</p> 	<p>Complete individual college financial aid forms</p> 	<p>Schedule college interviews</p> 	<p>College acceptance and rejection letters begin to arrive</p> 	<p>Inform college about your decision to accept or reject Admission Offer</p> <p>GRADUATION!</p> 

Reprinted with permission from the National Association for College Admission Counseling, 2009.

Rocky Marciano Statue Gains Attraction on Route 24 Signs - City, State Officials Credited



Route 24 Attractions Sign, featuring Marciano Stadium and the Rocky Marciano Statue, a 22-foot, \$250,000 statue donated to Brockton by the World Boxing Council in September of 2012.

Rocky Marciano has scored another victory! The 22-foot Rocky Marciano statue, paying tribute to the Brockton-born undefeated heavyweight champion of the world, is now featured on the Attractions Sign Exit 17A on AMVETS Memorial Highway Route 24.

The Rocky Marciano Statue was unveiled in September of 2012 in Brockton, drawing thousands of people and garnering international media attention due to its record breaking size and Rocky's inspirational story. Following the overwhelming reception, the Metro South Chamber of Commerce and the Rocky Marciano Statue Committee urged the state to promote the attraction on the Route 24 highway signs. The state district highway director initially denied the request, stating that the statue lacked "regional significance".

With the backing and support of State Representatives Claire Cronin, Michael Brady and Christine Canavan, Senator Tom Kennedy, Mayor Linda Balzotti and the Brockton City Council, state transportation officials have reached a compromise to promote Rocky Marciano Stadium, which includes an image of the statue.

"We're very happy we've come to a compromise and come as close as we can to meeting that initial request that Mayor Linda Balzotti and folk in the city had initially requested," said Michael Versek, spokesman for the Massachusetts Department of Transportation.

The state transportation department will also pay for any signs needed for Belmont Street to guide visitors to Marciano Stadium located on the campus of Brockton High School off of Forest Avenue.

Business After Hours with The Brockton Rox

Wednesday, June 19, Includes Free Brockton Rox Ticket



Join the Metro South Chamber of Commerce, The Brockton Rox and The Shaw's Center for a special Business After Hours on June 19, 5:30 pm - 7:30 pm at The Shaw's Center, 1 Feinberg Way, Brockton. The night will consist of networking, refreshments, prizes and baseball.

The Brockton Rox, part of the Futures Collegiate Baseball League, will play 54 games this season; 27 away and 27 at home. They will kick off the 2013 home season on Saturday, June 8, facing off against the Nashua Silver Knights at 7:05 pm. Ticket information, updates on players and upcoming promotions can be viewed at www.brocktonrox.com.

The Shaw's Center is a 15,000 square-foot facility featuring current technology, top-notch catering, and flexible function space, located adjacent the Campanelli Stadium, home of The Brockton Rox. For more informa-



tion, visit www.theshawscenter.com.

Thank you to the 2013 Metro South Chamber of Commerce Membership Drive volunteers and welcome new members! This event will also serve as a wrap-up party for the 2013 Membership Drive. All attendees of the Business After Hours will receive a free ticket to the Brockton Rox baseball game following the Business After Hours as they face off against the North Shore Navigators. The Business After Hours is free for Membership Drive volunteers and New Members, \$5 for all other members and \$15 for future-members. The Business After Hours will occur rain or shine. The following baseball game is weather permitting. To register, please visit www.metroouthchamber.com/calendar-registration or contact Kimberly Prosper at 508.586.0500 x 231, kprosper@metroouthchamber.com. Don't forget your business cards!

Are You in Need of Extra Help This Summer?



If so, The YouthWorks Summer Jobs Program provides local employers with hardworking youth with the motivation and skills necessary to get you through the summer and potentially beyond. We evaluate each youth extensively and provide a Work Readiness and Health and Safety curriculum before connecting youth with their employers, ensuring the highest rate of success. This is truly a win-win situation for local businesses as well as the community. The program is scheduled to begin July 1, 2013. If you can give a youth an opportunity for employment this summer, please contact one of our Employer Engagement Specialist at (508) 584-9800 for more information. This program is funded by the Brockton Area Workforce Investment Board (BAWIB) and Commonwealth Corporation.

Fair Housing Event at Westgate Mall A Success



Paul Morrison, Barbara Cox, and Ewana Lindo-Smith of the Brockton Redevelopment Authority; Brockton Mayor Linda M. Balzotti; Robert Jenkins and Marcus Rozbitsky of the Brockton Redevelopment Authority and Christopher Cooney, Chamber President & CEO at the Fair Housing Event in Brockton's Westgate Mall

The event promoted the goal of providing equal access and opportunities for all in housing. Over 40 vendors consisting of banks, credit unions, realtors and non-profits provided information on issues relating to purchase of homes, foreclosure prevention, energy saving opportunities and government programs. The event was organized by the Brockton Redevelopment Authority and brought important information to hundreds of pre-Easter holiday shoppers at Westgate Mall.

Join the Chamber by May 13, \$2,000+ in Incentives

Including The Enterprise Ad, \$100 W.B. Mason Coupon, 8 weeks of the Boston Business Journal, networking opportunities and 2014 Book for Business Listing



Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, access to health and dental plans, a variety of marketing opportunities and more, for you and your business. Chamber membership is affordable no matter how small your business - 70% of our members have 10 or fewer employees - and it provides your business with tremendous opportunity.

JOIN DURING THE MONTH OF MAY TO RECEIVE:

- FREE** 2 col. X 5" ad in The Enterprise or The Enterprise Action Report (based on availability), \$500 value
 - FREE** \$100 Coupon to W.B. Mason's WhattaBargain Outlet, \$100 value
 - 10 **FREE** 30 second radio spots on WXBR Radio AM 1460, \$500 value
 - 10 **FREE** 30 second radio spots on WATD Radio 95.9 FM, \$500 value
 - FREE** 8 Week Delivery of the Boston Business Journal (8 weeks)
 - FREE** Set of Chamber Membership Mailing Labels (800 prospects) \$150 value
 - FREE** Enhanced member listing on the Chamber website with hotlink to website a \$50 value
 - FREE** admission to 4 business after hours, \$60 value
 - FREE** admission to ATHENA Awards Program, \$35 value
 - FREE** member profile in the Action Report Newsletter distributed through the Enterprise, \$150 value
 - 2 **FREE** Listings in the 2014 Edition, Book for Business Membership Directory & Resource Guide
 - FREE** pass for Member Orientation
 - FREE** listing in the Action Report Newsletter with contact information
 - FREE** enhanced member listing on the Chamber website with hotlink
 - 2 **FREE** tickets to a Brockton Rox Game, courtesy of Metro South Chamber of Commerce!
 - FREE** access to members-only page of website to post discounts, events, and more
 - FREE** copy of the 2013 Annual Book for Business
 - FREE** opportunity to promote company at event share tables and at the Chamber
 - FREE** opportunity to promote company in the Action Report and the e-Update blast
- And More!!**

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For more information or to set up an appointment, contact Kathleen Lynch at 508.586.0500 x 229 or email klynch@metroouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

Sponsored by:



Join the Team! Ambassador's Meeting

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. Presently, there are over twenty business professionals on the Ambassador Team. The next Ambassador Meetings will meet on May 15 and June 5 from 8:00 am - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton. For more information on becoming a Chamber Ambassador, contact Kathleen Lynch, 508.586.0500 x 229, klynch@metroouthchamber.com. To view the list of Ambassadors, visit metroouthchamber.com/about-the-chamber/ambassadors.

WELCOME *New Members*

Welcome some of the new members who have joined during the April/May Membership Drive. Join by May 13, to be listed in June's Publication!

Architect's Studio

Mr. Jerome Dixon
PO Box 4000
Easton, MA 02334
508-230-9684
Architecture

Awon's Tire & Auto Center

Mr. Eddie Awon
530 North Main Street
Brockton, MA 02302
508-427-0007
www.awonstireandautocenter.com
Auto Service

Beacon Clinical Research, LLC

Mr. Raymond Nomizu
45 Pearl Street Suite B&C
Brockton, MA 02301
508-584-2030
www.beaconclinical.com
Medical

Body Stop, Inc.

Mr. Richard Ferreira
1753 Broadway
Raynham, MA 02767
508-967-7907
Trucking

Brockton Junior Boxers

Mr. Charles Williams
PO Box 1685
Brockton, MA 02303
508-586-0562
www.brocktonjuniorboxers.org
Athletics

Caregiver Homes of Massachusetts

Ms. Mary Frugoli
2300 Crown Colony Drive, Suite 103
Quincy, MA 02169
781-223-6612
www.caregiverhomes.com
Caregivers/Human Service Organizations

Empire Loan

Mr. Russell Lesman
353 Washington Street
Stoughton, MA 02072
781-341-2500
www.empireloan.com
Pawn Broker

Fontaine's Cleaners

Mr. Fred Fontaine
75 Pleasant Street
Brockton, MA 02301
508-584-2066
Dry Cleaners/Laundries

Grammar Goddess Communication

Ms. Susan Rooks
36 Sharron Drive
S. Easton, MA 02375
508-238-8664
www.grammargoddess.com
Training Consultants

Italian Kitchen

Mr. John Tosches
1071 Main Street
Brockton, MA 02301
508-586-2100
www.italiankitchenofbrockton.com
Restaurants

Just Desserts

Ms. Lisa Lundin
1 Main Street
Bridgewater, MA 02324
508-807-0387
www.justdessertscafe.net
Bakeries

Kurt's Corner

Mr. Vijay Patel
353 Wareham Street
Middleboro, MA 02346
508-946-1617
Liquor Stores

Littleton Realty Group

Ms. Ruth Littleton
478 Torrey Street, #6A
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Flooring

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Mr. Mark Roukos
1324 Belmont Street
Brockton, MA 02301
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www.newheightsrealestate.com
Real Estate/Construction

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www.northerncomforthvac.com
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Mr. George Skogstrom
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www.sabusinesslaw.com
Attorneys

Sky 8 Shrimp Farm, LLC

Mr. James Tran
250 Tosca Drive
Stoughton, MA 02072
781-297-3888
www.sky8shrimpfarm.com
Food Suppliers/Market

Slap Shotz Family Sports Pub

Mr. Jeff Sinkiewicz
39 East Main Street
Avon, MA 02322
508-584-9200
www.slapshotzpub.com
Restaurant

Temple Liquors, Inc.

Mr. Vijay Patel
42 Temple Street
Whitman, MA 02182
781-447-3911
Liquor Store

RENEWING *Members* Thank You

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Advanced Lock and Key
B.N. Yanow Company
BANG - Brockton Area Networking Group
Bath Fitter
Beacon Telecom, Inc.
Big Brother/Big Sister Foundation, Inc.
Bill's Taxi/A & A Metro Transportation
Brian Gibbs
Bridgewater Savings Bank
Britton & Son Truck Tire Service
Brockton VA Medical Center, CWT
Brockton Youth Foundation
Brophy & Phillips Co., Inc.
C.M. Petti Market & Deli
Carousel Family Fun Center
Celia Insurance Agency, Inc.
Cheryl Hodge-Spencer, DMD
Christo's, Inc.
Cirees, Inc.
Colonial Maintenance Contractors Inc.
Congressman Stephen Lynch
Duval's Pharmacy Inc.
Gouthro Plumbing & Heating
H.W. Temps, Inc.
Hale Street Properties
Harbor Insurance Group, LLC
Koso America
Law Office of Victor and Goldman
LGD Financial Service
Mary Kay - Carla Ganter
Masoneilan Dresser
McDonald's
McGuiggan's Pub
Mihos Realty LLC
Modern Auto Body
Network Health
Nissan 24
North Easton Savings Bank
North Main Street Veterinary Clinic, Inc.
Old Colony Elder Services, Inc.
Old Town Real Estate LLC
Orchard Financial & Insurance
OtterBox
Paramount Rug Company, Inc.
Peppercorns Cafe & Catering
Philip Nessler, Jr., Esq.
Pilling Engineering Group Inc.
Randolph Chrysler-Jeep
Rogers & Gray Insurance
Shoe City Auto Sales, Inc.
Southeastern Oral & Maxillofacial Surgeons
Stonebridge Cafe
Super 8 Metro South
The Guardian Center for Skilled Nursing,
 Rehabilitative Service
Tuxedos By Merian Inc
Wainwright & Wainwright,
 Attorneys at Law
Ward Enterprises
Weiss Sheet Metal
Westfield Child Center
Wood Palace Kitchens Inc.
Wrapsol LLC

Receive over \$2,000+ in incentives when you join by May 12, 2013. For more information, contact Kathleen Lynch, Director of Membership, 508.586.0500 x 229, klynch@metrosouthchamber.com. Visit www.metroouthchamber.com.

U.S. Senator Elizabeth Warren Walks City, Talks Business

U.S. Senator Elizabeth Warren met with community and business leaders one recent Saturday morning to learn about recently announced Brockton business development and housing creation projects in downtown, Brockton. Chamber President and CEO Christopher Cooney met with Warren and conveyed the importance of supporting the redevelopment of Brockton and the positive impact a revitalized city center has on the entire Metro South region. "As Brockton goes, so goes the region. It is important to recognize the correlation between the economic success of the city and the surrounding communities. A stronger Brockton means a more robust economic core to a dynamic and well positioned Metro South Region. It is easy to recognize the many strengths of the region when considered as part of a whole. Public and private colleges and universities, public utilities such as water supply/regional sewer capacity, transportation with direct links to the capital city(Boston) along with abundant health care facilities, a diverse economy



Brockton Mayor Linda Balzotti, Senator Warren, Sue Joss of the Brockton Neighborhood Health Center and Pat Ciaramella of Old Colony Planning Council walk in downtown Brockton



Mayor Linda Balzotti (left) and Senator Warren envision Jason Korb (right) of Capstone Communities LLC's plan for Station Lofts in downtown Brockton



Senator Warren visits Tuxedo's by Merian in downtown Brockton, pictured with owner John Merian



Senator Warren and Chamber President & CEO Christopher Cooney in front of the Stand Fire Memorial in Brockton City Hall Plaza

and a wonderful skilled workforce all contained in a great location offering real value for property buyers of all types," said Cooney The Senator toured with Jason Korb, owner of the Station Lofts (25 new housing rental units) and Kenan Bigby of Trinity Development Corporation(mixed use facilities on former "Enterprise" Block). She also visited John Merian of Tuxedo's by Merian and Chairman of the Downtown Brockton Association. Sue Joss, CEO for The Brockton Neighborhood Health Center also toured the Senator around the recently expanded facility. Mayor Linda Balzotti accompanied the Senator along the tour while introducing several city councilors and elected officials along the way. The Chamber hopes to host the Senator again this year as part of the Chamber's Centennial Celebration which will conclude at the Chamber's 100th Annual Meeting scheduled for November 20, 2013.

Fisher College Opens New Location in Brockton

Fisher College is pleased to announce the opening of its new Brockton site location at 370 Oak Street, Brockton, MA in May 2013. The first term begins Monday, May 6, 2013.

Fisher College has been a member of the Brockton community for over twenty years, working in partnership with Brockton Hospital to offer relevant healthcare degrees for careers in the healthcare sector. The new Brockton site location will provide students with an expanded offering of traditional, blended, and online degree programs through Fisher's Division of Accelerated and Professional Studies (DAPS) including Communications and Media Studies, Criminal Justice, Human Services, Management, Psychology, and certificates in Medical Assistant and Medical Coding.

The goal of the new Brockton site location is to expand the services offered and improve convenience for current and prospective students in the greater



Brockton/Metro South region. The facility is located five minutes from Route 24 (Exit 18B) to accommodate students commuting between points north of Providence and south of Boston, and is also accessible from the BAT bus lines. For more information, please call (774) 296-7650.

"The launch of our new Brockton site location has been highly anticipated by our students, faculty, and staff," stated Dr. Thomas McGovern, President of Fisher College. "Fisher College has a longstanding commitment to offering quality education to members of the Brockton community, and we expect that the new Brockton site will further enhance our ability to do so."

Fisher College is an accredited four-year college located in Boston's historic Back Bay with instructional site locations in Boston, Brockton, New Bedford, and North Attlenborough. For more information about Fisher College, please call (617) 236-8800 or visit www.fisher.edu.

Contacts, Meetings & Metro South at Bio International



The Heart of Massachusetts




METRO SOUTH
Regional Economic Development Organization

METRO SOUTH IS BIO-READY

- Bio-Ready Communities: Canton, Abington, Rockland, Brockton, Randolph, West Bridgewater
- Home to EMD Serono, Organogenesis, Pharmasol, Cell Sciences, Pressure Biosciences, Biotech India, Sanofi Pasteur Biologics and Lyme Laboratories
- Ample desalinated water supply and expanded sewer capacity
- Skilled workforce from several universities and technical schools
- Easy access to Boston, Providence, Plymouth and Cape Cod

Left: Dr. Susan Windham-Bannister, President & CEO of Massachusetts Life Sciences Center. Middle: Metro South Regional Economic Development Bio-Ready Display at the International Bio-Tech Conference; Right: Gregory Bialecki, Secretary of Housing and Economic Development of Massachusetts

Chamber President and CEO, Christopher Cooney, CCE traveled to the twentieth annual Bio International meeting held in Chicago, IL last week. The Massachusetts Pavilion at the Expo is coordinated by the Massachusetts Biotechnology Council and features industry leaders, government officials and representatives from numerous gateway cities in Massachusetts. Worcester, New Bedford, Fall River, Quincy and Brockton all had representation at the meeting. The opportunity provides time to discuss various aspects of becoming a host community for bio tech companies and a chance to meet with various industry representatives. In addition, the Chamber is continuing discussions begun last year concerning possible resources available to develop a comprehensive business plan containing marketing and financial priorities enabling the region to identify and pursue facilities that would strengthen the region when it comes to hosting bio technology and life sciences industries. Follow-up meetings are planned and an application is being developed among key interested partners within the Metro South region.



Platinum Designation:
(Canton; Southfield
(Abington, Rockland,
Weymouth)

Gold Designation:
Brockton

Bronze Designation:
Randolph, W.
Bridgewater

Metro South BioTechnology

The Massachusetts Biotechnology Council recognizes these communities as having superior facilities and resources to provide the best suited buildings and sites for expansion of BioTech companies in MA.

All Travelers Welcome; All-Inclusive Trip to Asia

Join the Metro South Chamber of Commerce for the adventure of a lifetime...

HONG KONG & THAILAND



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Bangkok
Visit the Golden Palace containing works of art in Thai and European styles. View The Emerald Buddha. Explore the Art of the Kingdom Exhibition at Anata Samakhom Throne Hall. Take a Klong Tour passing Wat Arun, a trip on the canals of Thonburi on a long-tailed boat. Visit the National Snake Farm & Leather Shop and Four Face Buddha. Enjoy a BBQ seafood buffet and Ramayana buffet dinner puppet show.

Pattaya
Relax during the morning on the beautiful beach at Coral Island. Visit Nong Nooch, a world renowned place for its impressive Elephant and Thai Cultural Shows along with what is considered the biggest and most beautiful botanical garden in Southeast Asia. Take an elephant ride, then visit the Pattaya Four Regions Floating market. Visit World Gems Pattaya and local produce market.

Ayuthaya
Ayuthaya is a ruined city built in 1350 A.D. that had been the capital of Siam. Visit the temples of Wat Yai Chai Mongkol, Wihan Phra Mongkhon Bophit, and Wat Phra Si Sanphet.

Hong Kong
Fly to the city known as the east pearl-Hong Kong. Cross the Tsing Ma Bridge, the longest suspension bridge. Visit the Avenue of Arts, which pays tribute to outstanding professionals of Hong Kong's film industry. Look down from The Peak and get the incredible view of the city and Victoria Harbor. Take a one way ride with Peak Tram. The Ngong Ping 360, consists of a cable car journey and a themed village. Visit the Repulse Bay with its clean and well tended beach. Finally, visit Stanley, a former fishing village.

* Price includes roundtrip airfare, meals, 4 and 5 star accommodations, deluxe bus tours, fluent English-speaking tour guides and attractions. \$300 deposit due April 20. For more info, contact Doris Flecchia at 508.586.0500 x 221, doris@metrosouthchamber.com, or visit metrosouthchamber.com.

BUSINESS EVENTS Planner

May 10, 2013
Government Affairs
12:00 pm - 1:15 pm
Metro South Chamber
60 School Street, Brockton
Discuss issues of importance with elected officials and candidates relevant to the current business climate.
Tickets: \$8 members, \$15 future-members
For more information, call 508-586-0500 ext. 225

May 13, 2013
Membership Drive Ends
All Day
The Metro South Chamber
60 School Street, Brockton
Join the Chamber by May 13, to receive over \$2,000 in special incentives! More information on page 9.
For more information, call 508-586-0500 ext. 229 or email klynch@metrosouthchamber.com.

May 16, 2013
Small Business Awards & EXPO
10:00 am - 3:00 pm
The Shaw's Center
1 Feinberg Way, Brockton
Be a part of his premier venue showcasing products and services from local businesses. The day is packed with events, speakers, and awards. 12 noon lunch.
Tickets: \$35 members, \$45 future-members
For more information, call 508-586-0500 ext. 231

IT'S EASY TO REGISTER!
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Online: www.metroouthchamber.com
Send reservation and payment to:
Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087


May 22, 2013
Open House Networking
5:30 pm - 7:30 pm
Abington Bank
6 Harrison Avenue, Abington
Enjoy networking at a Chamber member business. Refreshments will be served. Do not forget your business cards!
Free to Attend
For more information, call 508-586-0500 ext. 231

June 13, 2013
ATHENA Award Program
8:00 am - 11:00 pm
The Shaw's Center
1 Feinberg Way, Brockton
Recognizing achievements by women in business with awards, speaker and an expo.
Tickets: \$25 members; \$35 future-members.
For more information, call 508-586-0500 ext. 231

June 19, 2013
Business After Hours
5:30 pm - 7:30 pm
The Shaw's Center
1 Feinberg Way, Brockton
Enjoy networking and the celebration of the Membership Drive Wrap-Up. All attendees will receive a free Brockton Rox ticket for the game following the After Hours.
Free for drive volunteers & new members; \$5 for members, \$15 for future-members.
For more information, call 508-586-0500 ext. 231


Buy Local From These Chamber Members

The Shaw's Center



1 Feinberg Way, Brockton
508-559-7090 • www.theshawscenter.com
The Shaw's Center offers a spectacular panoramic view of Campanelli Stadium, home of the Brockton Rox. The Shaw's Center's 15,000 sq ft facility allows us to cater to groups of 15 to 500. Our Event Specialists will assist you in arranging every detail of your event. We can coordinate all types of affairs from weddings and bar/bat mitzvahs to corporate meetings, award ceremonies and fundraisers. Commitment to Excellence for over 10 years.

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Robert Astore is a Broker/Realtor for Coldwell Banker Residential Brokerage in Easton, MA. With over 10 years in real estate, and being a Licensed Massachusetts Broker, have confidence that your most important asset is handled with professionalism, concern, and care- with a commitment to results. View testimonials at www.realestate-pro.com.

Governor Applauds New Cheer Pack Jobs

Chamber Recognized for Role in Recruitment

Governor Deval Patrick recently made a visit to Cheer Pack North America in West Bridgewater to tour the company that is making its mark on the state's manufacturing industry.

Last year, Cheer Pack, a company that develops and produces a line of innovative food and drink pouches, moved from Plymouth to One United Way in West Bridgewater, creating 182 jobs, far exceeding the 74 jobs they expected. Cheer Pack was assisted by the Metro South Regional Economic Development Organization (administered by the Metro South Chamber) in receiving \$1.4 million in Economic Development Incentive Funds, along with a 10% abandoned-building tax deduction and 15-year tax-incremental financing worth \$4.9 million.

"I am excited about this company because this is advanced manufacturing growing right here in Massachusetts, and we're glad to have been a part of it," said Governor Patrick.

(Pictured: Governor Deval Patrick and Christopher Cooney, Chamber President & CEO)



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