

Actionreport

November
2010

www.metroouthchamber.com

Leading Businesses
Leading Communities

Annual Meeting to Feature Chronicle's Mary Richardson



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



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97th Annual meeting

Wednesday, November 17, 2010

Conference Center at Massasoit
770 Crescent Street, Rt 27, Brockton

Schedule:

Business-to-Business EXPO: 10:30am-12:00pm
Annual Meeting Luncheon: 12:00pm-1:45pm
Business-to-Business EXPO: 1:45pm-3:00pm



Keynote Speaker:

Mary Richardson, former co-anchor of WCVB-TV's Chronicle, and new Community Liaison for Caritas Christi Health Care

The **Annual Meeting and Business-to-Business Expo** will be held on Wednesday, November 17 at the Conference Center at Massasoit, Route 27, Brockton from 10:30am-3pm. Join other business people and community leaders and attend the annual meeting to celebrate businesses working together for the future of the Metro South Region.

At the Expo, explore the products and services of value to your business and profitable business contacts with over four hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

The featured speaker is Mary Richardson. Richardson began her broadcasting career in 1973 at KCRA-TV in Sacramento, CA. By 1975, she was the station's co-anchor for the 5PM and 11PM newscasts. The former WNAC-TV brought

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Peter Neville Elected Chamber Chair



Peter Neville,
Concord Foods

The Chamber is pleased to announce that Peter Neville, CEO of Concord Foods has been elected the Chair of the Chamber.

Concord Foods is a food manufacturer located in Brockton, MA, which has over 800 finished goods and 215 employees. Concord's several product lines include complimentary items for the produce department, breaders and batters and ice cream and confectionary items.

Peter serves on the Finance Committee in Westwood, is a member of the Young Presidents Organization (YPO), former Chairman of Brockton 21st Century Corporation and Co-Chair of the Southeast Regional Competitiveness Council. He received a B.S. from Lehigh University and an MBA from Babson College. Previously, he spent 5 years in Sales and Marketing with Black & Decker.

Peter joined the Metro South Chamber Board in 2008. For the past year, Peter has served as the Chair-Elect. As the new Chamber Chair, Peter will work with the Board, Chamber Staff, and membership to champion the Chamber in its mission to serve the interests of member businesses while providing community leadership and ensuring economic advancement throughout the Metro South region.



Business to Business Expo Exhibitors

ABC Specialties
Allegra Print & Imaging
AT&T Mobility
B.C. Tent & Awning Company, Inc.
Bank of America
Bath Fitter
Baypointe Rehabilitation
Blue Cross/Blue Shield of MA
Boston Business Journal
Boston Medical HealthNet Plan
Bridgewater Credit Union
Bridgewater Savings Bank
Brockton Area Arc
Brockton Area Networking Group
BAWIB
Carousel Family Fun Center
CNC Gatehouse Media
Comcast
Connecting Activities

Constellation NewEnergy
Costco Wholesale #303
Curry College
Eastern Bank
Extra Space Storage - Whitman
Family & Community Resources
Father Bills and MainSpring
Good Samaritan Medical Center
HarborOne Credit Union
Health Services Administrators
Henson Jackson Art Gallery/Framery
Hub Technical Services
Jack Conway & Company, Inc.
Liberty Mutual
Lincoln Technical Institute
Massasoit Community College
Mechanics Cooperative Bank
Metro South Chamber
Murphy,Hesse,Toomey & Lehane
Old Colony Elder Services
Old Colony Planning Council
Owens Corning

Prospect Mortgage
Red Jacket Resorts
Rich Morgan Photography
Rob Peters Entertainment
Rockland Trust Company
Rodman & Rodman, PC, CPAs
Rogers & Gray Insurance
Scentsy
SCORE
Servpro of Weymouth
Sign Design, Inc.
Signature Healthcare
Brockton School of Nursing
SEED Corp.
Sullivan Tire & Auto Service
The Community Bank
The Ockers Company, Inc.
United Way of Greater Plymouth County
Verizon Communications
WATD 95.9FM

Brockton Businesses to Be Heard on Property Tax Increases

Contact the Chamber to tell your story

Brockton City Council President Christopher MacMillan has promised Brockton businesses an opportunity to share their property tax pain with the City Council at a hearing to be held within the next few weeks.

"Brockton Business property tax rates are nearly double Brockton residential rates and with the down-economy combined with shifting valuations, Brockton's businesses are looking for relief" said, Chamber President and CEO, Christopher Cooney. "It is very important city

councilors understand the concerns of their business owner constituents, many of whom both live and operate businesses in Brockton." said Chamber Chair, Scott Sanborn.

The Chamber will be coordinating testimony and encourages businesses to share their story of the impact business property taxes are having. If you would like to write a letter or testify in person please contact Chris Cooney at (508)-586-0500 x 223 or chris@metrosouthchamber.com.

**Make your
VOTE
vote count!**

*Today is Election Day,
November 2, 2010*

Visit Today!
www.VoteForBusiness.com
www.brockton.ma.us

Annual Meeting, Continued from page 1

o'clock newscast. Richardson joined WCVB in 1980 as a news reporter and anchor. She also served four years as the host of Five on Five. For a decade Richardson co-hosted the annual Holiday at Pops! Concert as well as the popular Pops Goes the Fourth! Celebration. Richardson is best known as the co-anchor of WCVB-TV's Chronicle from 1984-2010. Chronicle is the nation's longest running locally produced nightly news magazine.

In April 2010, Richardson received the first-ever Tim Russert Award from Boston Healthcare for the Homeless. Other honors bestowed on Richardson include: the 2009 National Academy of Arts and Sciences Silver Circle Award recognizing Richardson's significant contributions to her community, the television industry and to individuals training for careers in the field of television; a 2009 Honorary Doctorate from Regis College; and the Exceptional Woman Award in 2008.

With Richardson as co-anchor, Chronicle has won two prestigious Alfred I. duPont-Columbia University Awards, several national Gabriel Awards and numerous local Emmy Awards. As co-host of Pops Goes the Fourth!, she shared a national Primetime Emmy nomination. Over the years, Richardson has generously donated her time to countless Massachusetts chari-

ties, such as Horizons for Homeless Children in Boston, Boston Healthcare for the Homeless, the Inner City Schools Foundation, as well as the New England Province of Jesuits. In addition, Richardson co-produced an Emmy Award-winning documentary on AIDS with her husband, Stan Levin.

Richardson is now a community liaison for the Caritas chain's six hospitals, working to ensure that local residents know about the resources available to them. As part of her new job, she drives to the six hospitals, meets people at the facilities, finds out what their needs and gripes are, and works with hospital officials to address them. She's also producing small pieces for webcasts that feature each hospital, a part of the job that is nearly identical to what she did on Chronicle for 26 years.

Also at this meeting, **Economic Impact Awards** will be presented to businesses who have made a significant investment in the Metro South region over the past year. Board service awards will also be presented. Entertainment and sound will be provided by **Rob Peters Entertainment**.

Tickets are \$45 for members and \$55 for future-members. **Corporate tables of 10 are still available.** To register, please call Kim Prosper at 508.586.0500 x 231 or register online at www.metroouthchamber.com.

Annual Meeting Corporate Table Supporters

Bank of America
Bridgewater Savings Bank
Bridgewater State University
Brockton Area Transit Authority
Brockton Area Workforce Investment Board
Brockton Housing Authority
CareerWorks
CNC/Gatehouse Media/The Enterprise
Eastern Bank
The Community Bank

Good Samaritan Medical Center
HarborOne Credit Union
Jack Conway & Company, Inc.
Massasoit Community College
National Grid
Old Colony Planning Council
Rockland Trust Company
Rodman & Rodman, PC, CPAs
Stonehill College

Sponsored by:**MA Development Funds Flow to Brockton**

Brockton received a special Massachusetts state grant to provide assistance for the redevelopment of brownfields within the city. Lieutenant Governor Tim Murray presented the city with a check for more than \$150,000 to help Brockton with planning and economic development. Brockton 21st Century Corporation received the bulk of the funds and will administer a portion of the initiative in cooperation with other city agencies.

9 Chambers to Combine Networking**Wednesday, November 3, 2010, 4:30 pm - 7:00 pm**

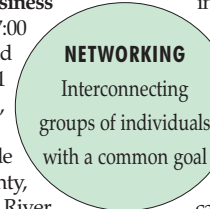
On Wednesday, November 3, 2010, Chambers In Partnership for Progress (C.H.I.P.P.S) invite you to attend the **Regional Business**

After Hours from 4:30-7:00 p.m. at the Mansfield Holiday Inn, 31 Hampshire Street, Mansfield.

Meet business people from the Cranberry County, Cape Cod Canal, Fall River, Metro South, New Bedford, Plymouth Area, Taunton Area, Tri-Town and United Regional Chambers of Commerce. Last year's networking event brought together a crowd of

nearly 300 business professionals and entrepreneurs. This is a great opportunity to meet members from surrounding chambers.

To register for this event please call the Chamber at 508.586.0500 ext. 231. The event is free for members, \$15 for future-members. Come and enjoy hot and cold hors d'oeuvres, 50/50 raffle, cash bar and most importantly a lot of **NETWORKING!** Don't forget your business cards. Sponsored by **Health Services Administrators and Bridgewater State University**. Sound by **Rob Peters Entertainment**.

**Business After Hours at Good Samaritan****Thursday, December 9**

Good Samaritan Medical Center will be hosting a Business After Hours Networking Event on Thursday, December 9, 5:30 pm - 7:30 pm at the Moakley Conference Center on the Good Samaritan Campus, 235 North Pearl Street, Brockton.

Good Samaritan Medical Center is a 231-bed, acute-care hospital offering world-class health care to 22 communities in southeastern Massachusetts. They provide comprehensive inpatient, outpatient and emergency services, advanced diagnostic imaging, Centers of Excellence in oncology and cardiology, award-winning orthopedic care, special-

ized care in surgery, and family-centered obstetrics with a level-two nursery. Good Samaritan also has specialized programs in occupational health, pain management, substance abuse and diabetes. Good Samaritan Medical Center is growing! Construction is currently underway for a new \$30 million, state-of-the-art Emergency Department which will serve approximately 60,000 patients annually. More information is available at www.CaritasGoodSam.org.

This is a casual event that presents a great way to make business contacts, so bring plenty of business cards! The event is \$5 for members and \$15 for future-members. To register, call Kim at 508.586.0500 x 231.

Buying a Franchise, Is It For You?**Thursday, December 9, 2010, 9:00 am - 10:30 am**

The Metro South Chamber of Commerce is happy to announce its upcoming workshop, **Buying a Franchise, Is It For You?** This workshop will be held at the Chamber, 60 School Street, Brockton, on December 9, 2010 from 9-10:30 a.m.

Business franchising offers many opportunities; this form of ownership has helped many entrepreneurs get started in business and succeed. A well-known brand name, a clear business model to follow and mentors on hand to give advice may be that franchising is an ideal solution for you.

Learn from our franchising industry expert Mr. John Rogozenski, a Business Counselor from SCORE who has helped hundreds of individuals in evaluating the franchise industry. He has been associated with the franchise industry for more



than 35 years and has worked for national retail concepts including Dunkin' Donuts and Baskin-Robbins. He was personally responsible for developing over 300 new facilities and was a senior development executive for many years.

The content is designed to provide you with what you need to know about deciding if franchising is the right vehicle for you, selecting a brand, financing and the due diligence process. The instructor brings years of experience in all aspects of the franchising industry. Attendees are encouraged to bring their specific questions to the workshop.

This workshop is free to the public; however space is limited so reserve your space today by calling 508.586.0500 x 225 or emailing lkeene@metroouthchamber.com.

BOARD OF DIRECTORS**DIRECTORS****OFFICERS**

Chair of the Board
Scott Sanborn
TD Bank

President and CEO
Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect
Peter Neville
Concord Foods

Treasurer
Gary R. Oman
Gary R. Oman, P.C.

Vice Chair Community Affairs
Sue Joss
Brockton Neighborhood Health Center

Vice Chair Economic Development
Daniel Trout
Mutual Bank

Vice Chair Government Affairs
Christine Karavites
Proteas Customized Consulting

Vice Chair Membership Development
William Morse
Mutual Bank

Immediate Past Chair
Reinald G. Ledoux, Jr.
Brockton Area Transit Authority

CHAMBER STAFF

Christopher Cooney
President and CEO x 223

Lisa Keene
Business Development x 225

Kathleen Lynch
Connecting Activities x 227

John Nesti
Member Services x 229

Jane Callahan - HR Alternatives
Pasquale Ciaramella -
Old Colony Planning Council
Richard Colon - Verizon Communications
Jack Conway - Jack Conway & Company, Inc.
John Costa - Backstage Hardware
& Theatre Supply
Loretta DeGrazia - East Coast Petroleum
Francis Dillon - Stonehill College
Jeffrey Dukess - Frenette & Dukess, PC
Sheila Gonzalez - Bank of America
Steve Hall - National Grid
Dana Mohler-Faria -
Bridgewater State College
David Orloff - Sharkansky & Co., LLP, CPA's
Andrea Papadopoulos - Arista Associates, Inc.
Bill Scanlon - Community Newspapers
(The Enterprise)
Andrew Schwartz
Law Office of Andrew H. Schwartz, LLC
Larry Siskind -
Siskind and Siskind Attorneys at Law
John Vlaco - Brophy & Phillips Co., Inc.
Charles Wall - Massasoit Community College
Patricia Williams - HarborOne Credit Union

508-586-0500 Front Desk x 221

Kimberly Prosper
Program Director x 231

Kerry Sullivan
Finance x 230

Alison van Dam
Director of Communications x 222

Newsletter Designed by
Alison van Dam

Networking at Events

is one of the most effective ways
to grow your business!

NOVEMBER Calendar

2	Election Day	
2	Business EXPO & Marketing Keynote	8:30 am
	RCC Ballroom, Bridgewater State University	
3	Ambassador Meeting	8:00 am
3	Regional Business After Hours	4:30 pm
	Mansfield Holiday Inn, 31 Hampshire Drive, Mansfield	
10	Tweets & Blogs	8:30 am
	Crescent Credit Union, 115 Commercial Street, Brockton	
12	Government Affairs	12:00 pm
17	97th Annual Meeting & EXPO	
	Massasoit Conference Center, Route 27, Brockton	
	Expo Begins	10:30 am
	Annual Meeting Luncheon	12:00 pm
	Expo Ends	3:00 pm
26	Chamber Closed (Thanksgiving November 25)	

**Coming Up
December**

1	Ambassador's Meeting	8:00 am
7	Executive Committee	3:00 pm
9	Buying a Franchise- Is It For You? (SCORE Workshop)	9:00 am
9	Business After Hours - Good Samaritan Medical Center	5:30 pm
	Moakley Center, 235 North Pearl Street, Brockton	
10	Government Affairs	12:00 pm
15	Board of Directors	12:00 pm
16	Good Morning Metro South	7:30 am
	Westgate Hotel & Conference Center, 195 Westgate Drive, Brockton	
24	Chamber Closed (for Christmas)	
31	Chamber Closed (for New Year's)	

**Save the Date
January**

5	Ambassador Meeting	8:00 am
11	Executive Committee	3:00 pm
12	SEED Workshop	9:00 am
14	Government Affairs	12:00 pm
20	Good Morning Metro South	7:30 am
	Westgate Hotel & Conference Center, 195 Westgate Drive, Brockton	
26	Board Meeting	12:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South
Business Assistance Center (BAC) unless otherwise indicated.



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests
of member businesses while providing community
leadership to ensure the economic advancement of
the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087
tel: 508 586-0500/fax: 508 587-1340
info@metrosouthchamber.com
www.metroouthchamber.com

Photography by Rich Morgan
www.richmorganphotography.com

ACTION Report Volume 10 - Issue 11

(USPS-410630) is published monthly except for combined
July/August for \$5.00 per year by the Metro South Chamber of
Commerce, Sixty School Street, Brockton, MA 02301-4087.
Periodical Postage Paid at Brockton, MA.
POSTMASTER: Send address changes to Action Report,
Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible
for the editorial content of this publication.

The Chamber wishes to assure our members of our intention
to provide physically challenged participants equal access to
all programs. If you or your employees have special needs in
this area, please let us know by calling the Chamber at 508-
586-0500 at least 48 hours in advance.

GOODNews

Celebrate the great things going on!

HarborOne Supports Brockton Music

When a recent article appeared in "The Enterprise" appealing for donations to help defray the cost of new uniforms for the Brockton High School Marching Band, the Board of Directors of HarborOne wasted no time in responding. At the very next meeting of the board, they voted to donate \$15,000 to the music department. The Brockton High Music Department wants to purchase 175 new uniforms and is hosting a fundraising concert on November 7 at the school auditorium, a tribute to the late Dick Johnson. Tickets are \$5 and are on sale at the main office of Brockton High.

SE Mass Economic Development Summit

200 attendees representing business and industry, economic development agencies, government, and higher education are expected at the CONNECT Economic Development Summit on Tuesday, November 9, from 8 a.m. to 1 p.m. at the Indian Pond Country Club in Kingston. The event will feature a release of the CONNECT report on the economic impact of the six CONNECT institutions. Another highlight will be a presentation on regional economic trends and opportunities by Dr. Michael Goodman, Chair, Department of Public Policy, University of Massachusetts Dartmouth and Co-editor, Mass Benchmarks. Panels will include Small Business Creation & Entrepreneurship, Health Care & Life Services, Renewable Energy & Green Technology, Public Service, Applied Computer Technology, and Marine Science & Technology. A schedule of the day's program is available at the CONNECT website: www.connectsemass.org.

Mutual Bank Names...

Elizabeth Shea has been named Business Loan Assistant for Mutual Bank. "Liz will be a key member of our Business Lending team," said Glen S. White, Mutual Bank CEO. "Her fifteen years' banking and business lending support experience includes almost any kind of business loan imaginable. She understands the nuts and bolts processes necessary to get loans closed quickly, and we'll be relying heavily on that expertise."

Chao Joins Good Samaritan Medical Center

Simon Chao, MD, an orthopedic and spine surgeon, has joined the team of Orthopedic Care Specialists in North Easton and the active medical staff at Good Samaritan Medical Center. Dr. Chao brings expertise to the Greater Brockton area for adult spine surgery; minimally invasive spine surgery; adult spinal deformity; degenerative spine

SEND YOUR GOOD NEWS TO:
avandam@metrosouthchamber.com

disorders; spine trauma and tumors of the spine. He is a graduate of the University of Pennsylvania and earned his medical degree from Temple University School of Medicine. Dr. Chao recently completed a Fellowship in Adult Spine Surgery at Massachusetts General Hospital and Brigham & Women's Hospital, in Boston. Last fall, Good Samaritan Medical Center was recognized by Blue Cross with a "Blue Distinction Award" for hip and knee replacement procedures. Dr. Chao's office is located at Orthopedic Care Specialists, Inc., 15 Roche Bros. Way, North Easton. In addition to English he also speaks Mandarin and Spanish. His office may be reached at 781-344-3535.

Community Bank New Commercial Loan Officer

The Community Bank has named Greg Glennon Vice President, Commercial Loan Officer. He will work from the Bank's headquarters in Brockton, and will assist small businesses throughout the region. Greg joins the bank with over 30 years experience in commercial lending at local banks. He has served his community in many organizations, most notably as the former president of the Lion's Club in Quincy. The Community Bank, founded in 1877, operates 8 locations in southeastern Massachusetts; in Brockton, Bridgewater, Lakeville, Sandwich, Falmouth and Hyannis.

2+2 Transfer Agreement

Massasoit Community College President Charles Wall and Curry College President Kenneth Quigley signed an agreement on October 18 to offer a 2 + 2 Transfer Agreement between Massasoit Community College's Associate Degree in Criminal Justice and Curry College's Bachelor of Arts Degree with a major in Criminal Justice. Students graduating from the Massasoit 2 + 2 Criminal Justice Program are guaranteed acceptance into the Curry College Criminal Justice Bachelor of Arts Program. Curry College will also offer a renewable Merit Transfer Scholarship in the amount of \$6,500 for Criminal Justice students who have graduated from Massasoit with a minimum 3.0 GPA. For more information on the Massasoit/Curry 2 + 2 Program, contact Massasoit at 508-588-9100 x 1461 or the Curry College Admission Office at 617-333-2210.

Jane Callhan Joins Community Bank

The Community Bank is pleased to announce that Jane E. Callahan has been named Vice President, Human Resources. She will be based at the Brockton head-

quarters, working to assist more than 80 employees across southeastern Massachusetts. For the past 17 years, Jane has been the Principal of HR Alternatives and Primary Vision Consulting, an HR consulting, management coaching and training company established in 1994 and located in Bridgewater. Her background includes several years of practical Human Resources management coupled with a degree in Industrial Personnel Psychology and an MBA. Jane is currently a Director of The Metro South Chamber of Commerce. She has been a Trustee of Goddard Health Services, Inc., and a member of the Bridgewater State College Foundation. She is a former adjunct instructor of UMASS Boston and Stonehill College in their Human Resources Certificate programs.

Bank of America Awards United Way...

Bank of America associates presented a \$28,722 check to United Way of Greater Plymouth County after volunteering for United Way Day of Caring at the Boys and Girls Club of Brockton. Bank of America has partnered with United Way for more than 70 years, supporting the organization both financially and with volunteer hours. "What a great day, and what a great organization Bank of America is," exclaimed Dennis Carman, United Way of Greater Plymouth County president and CEO. "We have relied heavily over the years on compassionate and generous organizations like Bank of America to help us meet the local needs of our neighbors, especially our youth".

Brockton Neighborhood Health Center Receives

The Brockton Neighborhood Health Center was recently notified that it will receive an \$11.3 million federal grant to expand its facility in downtown Brockton. Chief executive officer Sue Joss said the grant, the largest ever received by the Main Street health center, will be used to add four more floors to the one-story urgent care addition that the health center opened in July. Since opening its new five-story building in November 2007, Joss said, the health center has been growing by 20 to 25 percent a year. It expects to record 130,000 patient visits this year. The grant was awarded through the Health Resources and Services Administration of the U.S. Department of Health and Human Services, Joss said.

Verizon Talent Show

Verizon customers are invited to submit an audio or video clip of their singing or on-air talents by Nov. 14 at the Community Auditions website www.communityauditions.com. 6 winners will be announced on the website Nov 19, three of the winners will be among the singing contestants on the popular "Community Auditions" TV talent show. Community Auditions is New England's longest running tv show. The other three winners will perform on-air duties. The show will be taped on Dec 5 at

MGM Grand at Foxwoods Resort. The Winners will be VIP guests and treated to a stat at the resort.

St. Joseph Manor Holiday Shopping Event

Sunday, November 14: St. Joseph Manor 3rd Annual Holiday Shopping Event, 12-3pm. There will be various vendors selling gifts for the holidays. Some vendors include; Tastefully Simple, Mary Kay, Tupperware and more! We will have a gift wrapping station available and a kids table. The event is open to the community. Please come by for one stop shopping, great raffle prizes and to help support St. Joseph Manor, 215 Thatcher Street, Brockton, MA 02302. For more information please call, 508-583-5834. www.SJMBrockton.org

Winfree Business Growth Advisors

Wednesday, November 17: Winfree Business Growth Advisors will conduct a free workshop for business owners, Sales Managers and Independent Agents. Do you need to get in front of better prospects, hire a top performer, or eliminate "think it over's"? Get the answers here. The session will be held from 8:30 am to 10:30 am at 25 Braintree Hill Office Park, Suite 200, Braintree, MA. For reservations call Ken Cheo at 781-930-3220 or email kcheo@winfree.org.

Massachusetts Conference for Women

December 9: The Massachusetts Conference for Women, featuring TV Host Judge Glenda Hatchett, Auma Obama, Advisor for CARE USA, Christy Turlington, Model Actress and Activist, Victoria Reggie Kennedy, Health Care Reform Advocate, Gloria Steinem, Iconic Activist for Women's Rights, and Elizabeth Lesser, Omega Institute Founder. Also featuring a career fair. At the Boston Convention and Exhibition Center. Early bird registration ends November 5. Individual, \$135, you and a friend, \$250, table to 10, \$1250. Visit www.maconferenceforwomen.org

Irish Cultural Centre Drawing

Saturday, December 11: 30,000 Annual Drawing at the Irish Cultural Centre, plus an additional 15 cash prizes. Drawing held at 6pm at the ICC Christmas Open House. Tickets available now by calling 781-821-8291 or email info@irishculture.org.

Brockton Rotary Club Tasting

Friday, November 12: Brockton Rotary Club- A Tasting of Wine, Beer and Sweets. An enjoyable evening of socializing, with food, friends and drink. 5-8pm at the Shaw's Center. All proceeds to benefit the Brockton Community. Raffle Items donated by local businesses. Tickets are \$25 each and are available by contacting Tina White at 508-821-1845 or email brocktonrotarywinetasting@hotmail.com.

Metro South Gains University, BSU Going Global



Bridgewater State University President Dr. Dana Mohler Faria talks with international students and community members during the program held on campus to celebrate the official change in designation from college to university. Chamber President, Christopher Cooney and past-chairman Ray Ledoux attended the event.

On Wednesday, November 3, Bridgewater State University will host a gala for the grand opening of the Center for International Engagement, an office aimed at establishing cross-cultural relationships with universities abroad. The public is invited to attend the center's grand opening from 1-6 pm at the center's headquarters on the third floor of the university's Maxwell Library at 10 Shaw Road, Bridgewater. The event will feature food from around the world, photo and interview opportunities with visiting international students and scholars, and a 3pm formal speaking ceremony.

US Senator Scott Brown to Serve as Grand Marshall

Saturday, November 27, 1:00 pm - 4:00 pm



Senator Scott Brown

The annual Brockton Holiday Parade is being sponsored by the Downtown Brockton Association (DBA), the City of Brockton and the Campello and Montello Business Associations.

Free pictures with Santa, sponsored by Independence Associates /Luxedos by Merian, will take place at 10am at 141-143 Main Street. City Hall Activities will take place from 10:00 am - 4:00 pm.

The parade will begin at 1:00 p.m. in front of the old BAT Terminal on Main Street, ending at City Hall Plaza. It will feature creative floats, clowns, marching bands, marching processions and, of course, a very jolly man in red.

Parking is available at the parking garage located on the corner of Main and Crescent Streets at no charge. The Grand Marshall is **US Senator, Scott Brown**.

In years past, the event has attracted over 25,000 people from in and around the Brockton area. Over 2,500 people from the community, schools, and business groups march in the parade.

Musical organizations and marching processions are encouraged to participate. Awards are presented for the best floats and marchers. To participate, call the DBA at 508.587.4322.



Brockton's Santa Hat Challenge- Help Set A Record!



Participate in Brockton's Santa Hat Challenge on Sunday, November 21st, 2010. Help Brockton kick-off the holiday season and break the record for the most people wearing Santa hats in one place! Show your Brockton Pride and honor Brockton's own James Edgar, the country's first Department Store Santa! Brockton previously set the record with 507 people donning Santa hats, but was beat last year by Mullingar, Ireland with 719 people. Help Brockton bring the record back home.

ACCE NATIONAL STUDY: When You Join a Chamber

- Consumers are 44% more likely to think favorably about your business
- Consumers are 63% more likely to buy your goods and services

To learn more about joining the Metro South Chamber, call **John Nesti** at 508.586.0500 x 229, email jnesti@metrosouthchamber.com or visit metrosouthchamber.com

Business Affiliation Agreement Signed

The East Bridgewater Business Association and the Metro South Chamber of Commerce recently signed an affiliation agreement after a unanimous member vote in East Bridgewater affirmed the agreement. The organizations will share information regarding issues and initiatives of regional concern such



as wastewater, water supply, transportation, regional competitiveness and economic/workforce development. In addition, each organization will provide member rates and

preferences for each other's members. Communications will incorporate items of interest from each organization and relevant information will be shared on an on-going basis. The agreement is the result of a regional business and chamber's meeting held this past summer at Christo's in Brockton. Business organizations in Stoughton, Avon, Easton, and Norwell are all considering adoption of similar agreements at this time.

Tweets and Blogs, How This Can Help With SEO

Wednesday, November 10, 2010, 8:30 am - 11:00 am
Crescent Credit Union, 115 Commercial Street, Brockton

Basic overview of Twitter and blogging, how they work with search engine optimization (SEO), investigating their uses along with three recognized blogging platforms (Wordpress, Typepad and Blogger), widget and conversion mechanisms, structuring blogs, ideas for writing and case studies of different types of blogs.

The presenter is Tricia White, Senior Business Advisor with the MA Small Business Development Centre Network (MSBDC) - SE Region. The MSBDC provides free and confidential business advisory services to existing or prospective small business people. They also offer training seminars on a variety of topics, including starting a business, financial planning, government procurement, marketing and strategic planning.

To register or for more information, call Tammi or Alison at the MSBDC office at 508.673.9783 or register online at www.msdbc.org/semass.



Westgate Hotel & Conference Center

The Westgate Hotel & Conference Center

Holiday Inn in Brockton has recently changed names to become the Westgate Hotel & Conference Center, but continues to be the home of the Chamber Good Morning Metro South Breakfast series.

Planning a Wedding, Bridal Shower, Christening or a Holiday Party? Think of us for your special occasion.

Enjoy Dinner at the Grill Restaurant and receive 10% off when you bring this article. For more information, call Cheryl Stork-Pierce, Director of Catering 508-436-6262.

195 Westgate Drive, Brockton



BSU Grad Student to Work at Chamber

International student Amilcar Monteiro has accepted a position at the Metro South Chamber of Commerce and will begin work on a technology conversion to a web-based computer technology database. The conversion is occurring as a part of the Chamber's technology plan enacted in accordance with the Chamber's reaccreditation with the U.S. Chamber of Commerce. Amilcar will also integrate the technology within an enhanced cloud computing framework while synchronizing social media components to enhance overall member oriented communication efficiencies and effectiveness.

Chamber Leads 152 to China; Next Year Hong Kong



Board Member Andrea Papadopoulos in China

Photos by John Nesti and Kimberly Prosper; Metro South Chamber of Commerce

152 community and business leaders, including Board Members Andrea Papadopoulos and Bill Morse, recently returned to Massachusetts after a nine day visit to four cities in China. The group travelled with the Metro South Chamber of Commerce and the Chinese International Trade Service (CITSLINC) and toured the business centers of Beijing, Shanghai, Suzhou and Hangzhou, and an optional group tour to Xi'an to see the Terra Cotta Soldiers. Attractions included the Forbidden City, The Temple of Heaven and the Great Wall of China. Travelers also spent time exploring the World Expo in Shanghai consisting of over 242 countries and international organizations. China represents one of the world's fastest growing economies, with 10,000 high rises built in the city of Shanghai in the past quarter century alone.

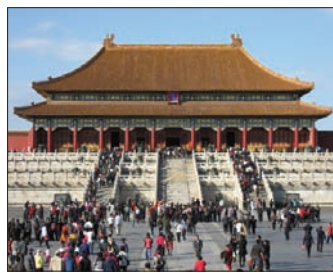
The Chamber and CITSLINC will be leading a tour in the Fall of 2011 to Hong Kong, including the areas of Taipei, Hong Kong and Macau. For more information, contact **Alison van Dam** at the Chamber at 508.586.0500 x 222, avandam@metrosouthchamber.com



Chamber Members Karen Boyle, Servpro, Fred Fontaine, Fontaine Cleaners, and Jeanie Martins, Martins & Associates Real Estate at the Silk Factory in Suzhou



Terra Cotta Soldiers in Xi'an



Forbidden City



The Bund, Shanghai



World Expo in Shanghai



Great Wall of China



Lingering Garden



Shanghai Markets



Summer Palace, Beijing

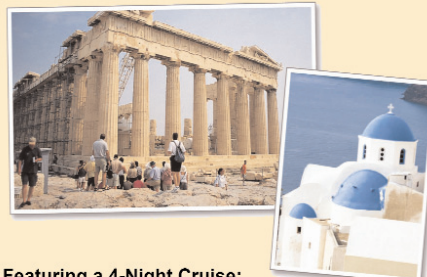
Metro South Business Assistance Center

Online: www.metroouthchamber.com/cyberbac.html
 Located at the Chamber: 60 School Street, Brockton
 Phone: 508.586.0500 | Fax: 508.587.1340 |
info@metrosouthchamber.com
Offering: Counseling, reference materials,
 a computer lab and business related software.

Tour Greece; Featuring a 4 Night Cruise

Metro South Chamber of Commerce Trip to
ATHENS & THE GREEK ISLANDS

MAY 14 - 23, 2011



Featuring a 4-Night Cruise:
 Mykonos, Kusadasi, Patmos, Rhodes, Crete & Santorini

Featuring:

- 10 Days, 18 Meals
- 4 Night Cruise of Greek Islands & Turkey
- Mycenae
- Athens
- The Acropolis
- Olympic Stadium
- Taverna Dinner Show
- Beautiful Beaches

\$2,849 per person

Price includes Port Charges, Hotels, Transfers, Cruise, Round Trip Air from Logan and more...

TRIP INFO SESSION:

Monday, November 8, 2010 from 5:30 pm - 6:30 pm
 West Bridgewater Public Library, 80 Howard Street, West Bridgewater

For more information, visit www.metroouthchamber.com/greece.html, or contact **Alison van Dam** at 508.586.0500 x 222, avandam@metrosouthchamber.com.

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Sean Noonan, Town of Easton; Steven Anastas, Town of Stoughton



State Representative Michael Brady; Bob Gustafson, Crescent Credit Union; Robert Brady, National Electrical Testing and Services



Christine Abrams, Candidate for State Representative; Angelo D'Emilia, Candidate for State Representative; Bob Wisgirda, WXHR 1460 AM



Pat Caramella, Old Colony Planning Council; Christine Karavites, PROTEAS Consulting; Colleen Corona, Easton Selectman; State Representative Geraldine Creedon;



Full Room at Donahue Hall, Stonehill College

Sponsored by:



Columbia Gas
of Massachusetts
A NISource Company

RICHMORGAN
PHOTOGRAPHY

Special Thanks to:
WAJD 95.9 FM and the
Brockton Community Access (BCA)
for covering the event.
Photos by Rich Morgan Photography



Doug Smith, Stonehill College; Janice Beyer, Brockton School Committee; Ray Ledoux, Brockton Area Transit and Past Chair



State Representative Christine Conavan is interviewed by Mark Linde of Brockton Community Access



Thomas Brophy and Jass Stewart, Brockton City Councilors



Mary Waldron, Brockton 21st Century Corp; Timothy Sullivan, Brockton School Committee



Sandii Rollock, WATD 95.9 FM; Senator Thomas Kennedy; David Tedesco, New England Sinai



Carl Kowalski, Town of Whitman; Christine Karavites, Vice-Chair of Government Affairs



Richard Francis, Brockton Fire Chief; Ken Thompson, Brockton Mayor Balzotti's Office



Daniel Salvucci, Whitman Selectman; Tim Cruz, Office of the Plymouth County DA

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GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.



Brian A. Joyce

The next Government Affairs meeting will be held on Friday, **November 12, 2010 at 12:00 pm** at the Chamber Office. The featured speaker is Senator Brian A. Joyce.

Senator Brian A. Joyce is serving his seventh term in the Senate, representing the Norfolk, Bristol and Plymouth district, which includes Avon, Braintree, Canton, East Bridgewater, Easton, Milton, Randolph, Sharon, Stoughton, and West Bridgewater.

Senator Joyce is the Senate Chair of the Joint Committee on State Administration and Regulatory Oversight as well as the Senate Vice Chair of the Housing Committee. He is a member of the Senate Committee on Ways and Means, and sits on the Financial Services, Public Safety and

Homeland Security, and Public Service Committees. He also sits on the Special Standing Committee on Federal Stimulus Oversight, and has been named Acting Vice Chair of Higher Education. While focusing much of his current efforts on economic expansion initiatives, Senator Joyce's priorities include housing, job creation, public safety, education, fiscal discipline and issues impacting senior citizens and persons with disabilities. Prior to joining the Senate, Senator Joyce served in the Massachusetts House of Representatives as the 7th Norfolk District State Representative for the towns of Milton and Randolph.

This is your opportunity to have an informal discussion with an elected official and learn about important issues. The cost to attend this lunch meeting is \$5 for members and \$15 for future-members. To register, please contact Lisa at the Chamber, 508.586.0500 x 225.

MEMBERProfile

Costco Wholesale



Nicole True,
Costco Wholesale

120 Stockwell Drive,
Avon MA
P: 508-232-4001
www.costco.com

Year Established:
Avon Costco: 1991

Products or Services:
Costco offers everything from eggs to diamonds at whole sale prices.

Number of Employees:
135 at the Avon location

What is unique or special about your firm and the products and services you offer?
Costco is the largest wholesale club in the industry. Members enjoy low warehouse prices on brand-name merchandise for home and business; plus: Fresh Bakery, "Prime & Choice" Meats, Produce and Deli, 1-Hour Photo, Tire Center, Optical Department, Pharmacy, and much more. We also offer up to a 3 year FREE extended warranty on electronic products.

Monthly Chamber Ambassador Meeting

The next **Ambassador Team** meetings will take place on Wednesdays, November 3 and December 1 at the Chamber Office. The Ambassador Team meets monthly to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To become an Ambassador, contact John at 508.586.0500 x229.



What is your market area?

Costco is national and international with over 500 warehouses.

What markets do you serve?

Our Avon location serves the South Shore, Cape Cod, and Rhode Island.

Awards and Honors:

Children's Miracle Network in support of Children's Hospital Fundraising Award, New England Sinai Hospital-Award of Merit.

Business Objective:

Costco is a full service Wholesale provider offering low costs, customer and business support, and 100% Satisfaction Guarantee on membership and merchandise. A Full Service Business Coordinator is available to match your needs and maximize your profitability.

Each month, a Chamber member is selected randomly at the Good Morning Metro South Breakfast to receive a member profile.

BSU President to Speak At Breakfast

Thursday, December 16, 2010, 7:30 am - 9:00 am

Join us at the next Good Morning Metro South breakfast on Wednesday, December 16 from 7:30 am - 9:00 am at the Holiday Inn, Brockton, 195 Westgate Drive. The featured speaker is **Dana Mohler-Faria**, President of Bridgewater State University.

Few people personify the spirit, mission and character of Bridgewater State University more than its 11th president, Dr. Dana Mohler-Faria. An integral part of the campus community for nearly two decades and a lifelong resident of Southeastern Massachusetts, Dr. Mohler-Faria has followed a path of achievement that undoubtedly resonates well with many of the college's nearly 10,000 students.

President Mohler-Faria is the first person of color to lead Bridgewater State University and is only the second Cape Verdean in the United States to be elected the president of a higher education institution.

Shortly after becoming president, Dr. Mohler-Faria undertook an aggressive plan to expand the number of full-time, tenure-track faculty at the University. He also founded Connect, a Southeastern Massachusetts partnership dedicated to advancing the regional mission of public



Dana Mohler-Faria

Sponsored by:



higher education. Under his leadership, the college endowment has grown to \$17 million is the largest for any state college in the Commonwealth.

In addition to his work as president, Dr. Mohler-Faria also serves as Massachusetts Governor Deval Patrick's special advisor for education, an unpaid position in the governor's cabinet.

Good Morning Metro South is being sponsored by Lincoln Technical Institute and St. Joseph Manor. Lincoln Tech, Brockton provides hands-on training from industry experienced instructors, programs in Health Sciences and Spa Services, assistance with resume preparation and interview skills and access to local employers. St. Joseph Manor is a 118-bed non-profit nursing home located on a 26 wooded acre campus. The campus also houses the Mater Dei Adult Day Health program which serves 60 clients per day offering support and relief to caregivers who have 24-7 hour responsibility of a loved one, by providing your family member a place to spend the day.

The cost to attend is \$20 for members and \$35 for future-members and includes breakfast and networking opportunities. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at www.metroouthchamber.com/register.html.

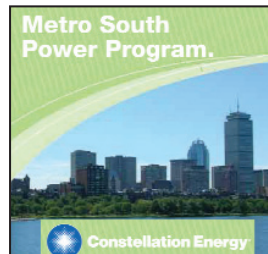
Metro South Power Purchasing Program

Together, the Metro South Chamber of Commerce and Constellation New Energy have collaborated to provide benefits to the chamber's members. Members have the ability to join an exclusive electricity power program, and access to information to help them manage their energy costs.

Members of all sizes and types may benefit from participation, ranging from small hotels and restaurants to large hospitals and universities.

Joining the power program gives your business better buying power, meaning a lower cost than purchasing energy on your own.

- **Group Buying Power:** An aggregation provides Constellation NewEnergy with greater predictability when purchasing power. The more consistent or flat the load is, the lower



the price.

- **Additional Services:** By serving the aggregation's electricity needs, Constellation NewEnergy has a unique opportunity to offer additional services to members, including demand management.

Constellation NewEnergy does not add additional charges or fees when a business switches to our service. Some utilities may charge a fee or do a true-up when a business switches from utility service.

The reliability of your electric service will remain the same as it has always been and your local utility is bound by law to provide equal service to all of its customers on a nondiscriminatory basis.

We can't guarantee savings, but we can tell you that purchasing in bulk as an aggregation may help reduce your cost of buying power.

For more information, call 1-866-237-7693 or visit www.newenergy.com/metrosouth.

The Metro South Chamber Recognizes . . .



Congratulations

to Signature Healthcare for their recent honors and awards!

- Signature Healthcare Brockton Hospital was one of only two Massachusetts hospitals in 2010 to win the prestigious Premier Award for Quality from the Premier Healthcare Alliance. This was the second time in two years they received this award.
- Tufts Health Plan Blue Ribbon designation, awarded to the top 25% of eligible primary care providers, using clinical quality measurement data.
- Brockton Hospital received the Joint Commission gold seal of approval.
- The Signature Healthcare Emergency Department won an American Hospital Association award for its Youth Athletic First Responders Program in the "Health Promotion" category.
- Gatehouse Media's Reader's Choice Award for best local hospital.



SIGNATURE
HEALTHCARE

Founded in 1896 as Brockton Hospital, Signature Healthcare Brockton Hospital is the oldest and largest inpatient facility in its service area. They are a community-based non-profit teaching hospital, providing a full range of clinical services. The Hospital has 253 licensed beds, including a 29-bed Hospital-based skilled nursing unit. In addition to providing medical/surgical, pediatric and obstetric services, the hospital offers inpatient and outpatient psychiatry, radiation oncology, cardiac catheterization, Level II nursery, and magnetic resonance imaging. Signature Healthcare Brockton Hospital is located at 680 Centre Street, Brockton. For more information, call 508-941-7000 or visit www.signature-healthcare.org.

Celebrate your achievements and send a list of honors and awards that your company has received in the past year to Alison at avandam@metrosouthchamber.com. Each month, a new business will be highlighted in the Action Report.

Networking at Residence Inn, Brockton



Ryan Cullen, Cartridge World Weymouth; West Chaplin, Extra Space Storage; Alan Clark, Extra Space Storage



Carol Rudick, The Print Pro; Jennifer McSharry and Kurt Dwyer, K. Dwyer Painting



Jennifer Gullins, Sapphire Event Group; Rob Peters, Rob Peters Entertainment; Lauren DeVoston, Sapphire Event Group



Holly Martin, Dupliron; Joanne DeFeo, Crescent Credit Union; Rosie Torres, Residence Inn by Marriott



Sheila Sullivan Jardim, BAWIB; Eline Hanson-Jackson, Henson Jackson Art Gallery Framery; Karen Slaby, Family & Community Resources



Barry Walters, Boston Limo & Shuttle Service; Michele Wein Grelly, Michele's Massage Studio; Kevin Brower, HarborOne Credit Union

AMBASSADOR of the Quarter

Anne Beauregard, Brockton Library Foundation

The Chamber would like to congratulate Anne Beauregard of the Brockton Library Foundation on being named Ambassador of the Quarter. Anne has been a Chamber ambassador for about 10 years.

"Being a Chamber Ambassador means spreading the word about great things going on, learning from others and being the 'foundation of communication' welcoming new businesses and organizations, introducing members to those who can help their businesses and organizations grow and it is about the added bonus of making some great friends. I have enjoyed my time with the Ambassador team because we have fun and create opportunity. We pass along ideas and support each others' goals. The chamber is the 'connector' and the ambassadors help perform that service" said Anne.

Anne Beauregard has been a member of the board of the Brockton Library Foundation for over seven years. The Foundation, created almost 20 years ago, aims to raise funds for programs, equipment, books and other learning materials for the sixth largest library system in the Commonwealth. Since the formation of the foundation, the main library received an addition to double in size.

Anne promotes the library on every available occasion and was Winnie the



Anne Beauregard at the recent Brockton Library Foundation Sock Hop event

"The Chamber has helped to 'connect' needs with business people and organizations. It is what has helped the Foundation with members making financial contributions for over ten years."

- Anne Beauregard

Pooh recently to an overflowing crowd attending the Annual Pancake Breakfast. In the evening many enjoyed dancing at the first ever 50's Sock Hop organized by the librarians.

Through the foundation's efforts, the Brockton Library has recently acquired "white boards" and new computers that are available for training classes.

There remain many financial challenges with budgets tight everywhere but the Foundation continues to grow and raise funds for library services. New members are always welcome. You may contact the library at 508-580-7890 or Anne at 508-584-6919 for more information. To become a Chamber Ambassador, call John Nesti at 508.586.0500 x 229.

Reach 5,200 People, Advertise in Business Directory



Looking for the marketing "bang for your buck" in a down economy? Looking to stand out against the competition? Then consider placing an advertisement in the Metro South

Chamber 2011 Book for Business Member Directory and Resource Guide!

The Book for Business is a 99-page, full-color, glossy publication containing a full member listing, map of the region, legislative information, town demographics, entertainment and recreation and more. It is distributed to over 5,200 people including member businesses, visitors, residents, town halls and libraries, as well as to all Brockton businesses. The premier publication of the region is utilized by professionals, business leaders, deci-

sion makers and potential customers throughout the year. In addition, the Book for Business is available online. In the past 3 months, the online version has been viewed 3,500 times.

Your ad will be listed in close proximity to your free business directory listing and is sure to give you a leg up in the competition by receiving added exposure. In addition, your alphabetical and categorical listing will be displayed bold and in green font. Don't have the time to create an ad, or the money to pay a designer? Our in house graphic designer will create a professional quality full color ad for you, free of charge.

Call Alison van Dam at 508.586.0500 x 222 or email avandam@metrosouthchamber.com for more information and for ad rates. You may also download the contract at www.metroouthchamber.com.

RENEWINGMembers Thank You !

ABC Specialties
Abington Bank
Advanced Realtors
Anania Plumbing & Heating, Inc.
Andre Robere Salon & Day Spa
B. E. Peterson, Inc.
Belmont Dry Cleaners
Blue Cross/Blue Shield of Massachusetts
Bobs Auto Body
Brockton Education Association
Champion Rehabilitation and Health Center
Charlie's Computers
Curry College
George's Service Station
Good Samaritan Medical Center
HR Alternatives/Primary Vision Consulting
IKEA Massachusetts LLC # 158
J. K. Olivieri Insurance Agency, Inc.
Korsch America, Inc.

Law Office of Joseph M. Fidler
MacDonald Plumbing & Heating
Magic Touch Nursery Pre-School Center
Philadelphia Insurance Companies
Prophet-Chapman Cole & Gleason
Funeral Homes & Cremation Serv
Roger P. Wedge, CPA
Rose Therese Cap & Gown Company
SET Associates
Spark Street Auto Body
Stephco Cleaning Systems Inc.
Storage Pros Self Storage
Sullivan Appraisal/Marlene Ann, Inc.
The Belli Group Strategic Marketing LLC
The Charity Guild, Inc.
University of Massachusetts Boston
Venus Cafe, Inc.
Wireless City

Bernardi Auto Group Finds a Home in Brockton

Article by Mary Waldron, Brockton 21st Century Corporation

On Thursday October 21st, Bernardi Brockton, LLC celebrated with Lt. Governor Tim Murray, Secretary Greg Bialecki, Rob Culver of MassDevelopment, members of the contracting team and members of the Brockton community including Mayor Linda M. Balzotti and Ward 3 Councilor Dennis Eaniri, the groundbreaking for the construction of a new Honda and Hyundai automotive dealerships at 300 Manley Street in Brockton. The project involved the demolition of the 300,000 square foot existing building (the former Northern Isles) and the construction of the two auto dealerships. The building has been underutilized for years until the Bernardi Auto Group purchased the site. The Brockton 21st Century Corporation worked side by side with the Mayor, City Councilor Eaniri, the City's departments and the Bernardi team to clearly identify the process that needed to be followed to result in the groundbreaking.

Ward 3 City Councilor, Dennis Eaniri, who worked diligently on behalf of the projected located in his ward stated, "The city of Brockton first and foremost welcomes Bernardi Auto as a new neighbor to the residents of Ward 3, and to the whole city. We are also grateful to Jim Carney and his team for having confidence in Brockton as a great place to live, work, shop and invest. As the thousands of commuters coming up Route 24 see the construction, they can see the activity in Brockton. I'm glad that Bernardi has found Brockton a great place to bring a business."

"This is great for the City of Brockton, the Bernardi Group, and the state. I am pleased that this project has come to our community. Bernardi will not just add to our com-

mercial tax base, but it will also bring needed new jobs to Brockton," said Mayor Linda M. Balzotti.

Bernardi President and Owner Jim Carney added, "Bernardi Auto Group is proud to partner with the City of Brockton and the Commonwealth of Massachusetts in the development and construction of our two auto dealerships at 300 Manley Street. Bernardi Honda and Bernardi Hyundai will invigorate the marketplace as a destination drawing visitors to Brockton from near and far. We will introduce 125 new job opportunities for a wide-range of skills and experience when our doors open, with additional positions available as our businesses mature and expand. We are honored to be welcomed to the City of Champions."

"This is another piece of the economic puzzle," said City Council President Chris Macmillan. "We saw it a month ago with NorthEast Electrical and we see it again here at Bernardi. We are a new energized community because of the investments like Bernardi Auto Group."



Top: Bernardi Auto Group Groundbreaking. Bottom: Senator Tom Kennedy; State Representative Michael Brady, Christopher Cooney, Chamber President & CEO; Jim Carney, Bernardi President & Owner, Mary Waldron, 21st Century Corporation; Dennis Eaniri, Ward 3 Councilor, Brockton Mayor Linda M. Balzotti

WELCOME New Members

Making an Investment in Our Community

Brockton Historical Society

Mr. Jim Benson
216 North Pearl Street
Brockton, MA 02301
(508) 583-1039
www.brocktonhistoricalsociety.org
Agencies/Association

Healthy Smiles Dental

Mr. Scott Bowers
120 West Center Street
West Bridgewater, MA 02379
(508) 894-8100
www.myhealthysmiles.com
Dental

KenMark Office Systems

Mr. John Loucks
PO Box 827
Mashpee, MA 02649
(508) 539-8800
www.kenmarkoffice.com
Office Equipment/Supplies

M3 Transportation

Ms. Tracy Maile
Brockton, MA 02302
(774) 259-8070
www.m3transportation.com
Transportation

TSG Global

Mr. Noah Rafalko
10 Cedar Brook Circle
Hollbrook, MA 02343
(617) 500-2900
www.tsgglobal.com
Telecommunications

To Join the Chamber,
Call John Nesti at
508.586.0500 x 229.

Bella's II in Halifax Celebrates Expansion



Josh Cutler, Candidate for State Representative; Liz Raven, On Air Personality for WATD 95.9 FM; Sandii Rollock, WATD 95.9 FM; Tony Muscolino, Bella's Pizzeria II.



Tony Muscolino shows off Italian Pastries at the new Italian Market expansion of Bella's II in Halifax



Bella's II, located at 319 Plymouth Street, recently celebrated its expansion with a ribbon cutting ceremony, give-aways and networking. The new Italian Deli Counter is stocked with authentic deli meats, grab and go meals, lasaga, cannolis, cookies, pastries, lavazza, and more. For more information, call 781-293-8788 or visit www.bellas-pizzeria.com.

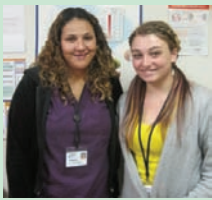
Expanded Health Insurance Services Via Web



We are pleased to announce our expanded relations with Health Service Administrators (HSA). The Chamber in combined efforts with HSA is offering to all members the One Resource Solution website. The One Resource Solution offers the most up to date information and resources about today's health plan choices allowing you to make informed decisions about choosing a health plan for you, your business, your employees and your families. Whether your questions pertain to comparing health plan benefits (from ALL state approved providers), how to get access to a variety of plans with affordable rates, or how the changing health care platform may affect an employer, the Chamber Team at HSA can help. For more information, click the "Affordable Health Insurance" link at metrosouthchamber.com/insurance.html.

Connecting Activities SPOTLIGHT

The Metro South Connecting Activities Partnership spotlights youth involved in structured internships with local employers. To learn more about this and other competitive workforce programs, contact Kathleen Lynch at the Chamber by calling (508) 586-0500 ext. 227 or via e-mail klynch@metrosouthchamber.com.



Intern, Julianna Cardella (right) of Stoughton High School with supervisor Ines Pinto (left). Julianna is involved in a yearlong internship at New England Sinai Hospital located in Stoughton.

"Julianna has been a volunteer at the Diabetes Center for the last three weeks and a great asset to the department. The Diabetes Center can be very busy at times and she is willing to take on any task asked of her whether it is copying new patient packets or designing our informational boards. She has an artistic side to her that is outstanding and she has used her talent to decorate our informational board which promotes our program. When volunteering, she always has a smile on her face and a great willingness to learn about diabetes. It is truly a joy to have her on our team."

-Ines Pinto, New England Sinai Hospital



Intern, Alyssa Kahn (right) of Stoughton High School with supervisor Laura Albonesi (left). Alyssa is involved in a yearlong internship at West Elementary School in Stoughton.

"Through the Work Study Program at Stoughton High, Alyssa is able to explore her desire to become an educator at an earlier age than most. For ten or more hours each week, Alyssa assists teachers in first and fourth grade classrooms by working with individuals and small groups or by assisting with the whole class lesson. She strives to make connections with individual students and ensures that each one is working to his or her best ability. When Alyssa enters the classroom, students' faces light up with smiles. Her patience, warmth, and eagerness to learn give Alyssa fine start to a career in education."

-Corinne Brookshire, Guidance Counselor, O'Donnell Middle School

Chamber Helps Keep Teens "Into" School

Each school day 7,000 students become dropouts nationwide. The Metro South Chamber of Commerce along with Bank of America has chosen to help with this crisis within its own community. In October, volunteer presenters from the business community delivered CHOICES, an interactive decision-



Kim Willingham of Comcast and Andrew Milian of Liberty Mutual deliver the CHOICES program to 8th graders at Whitman Middle School.

making workshop that empowers teens to achieve academic success in pursuit of their career and life aspirations to 8th graders at Whitman Middle School. Throughout the academic year, presenters will deliver 12 workshops to local communities within the region. Members of the business community who delivered workshops in October were: Nicki Draves,

Catholic Charities, Andrew Milian, Liberty Mutual, Susan McKenna, Brockton Area Workforce Investment Board, and Kim Willingham, Comcast. To learn more information about CHOICES visit www.choices.org. To bring CHOICES to your community, please contact Kathleen Lynch, Connecting Activities Coordinator at 508-586-0500 x 227 or email klynch@metrosouthchamber.com.

Encouraging Young Entrepreneurs



Business members from the community presented a Future Entrepreneurs Series to over 100 students from Whitman-Hanson Regional High School, Stoughton High School, Brockton Public Schools, Old Colony YMCA Youthbuild, MY TURN, Inc., South Eastern Regional and Baypick in October at the Boys & Girls Club Teen Center. BAWIB sponsored this event along with other partners from the community.



Undersecretary of Business Regulation Speaks



Barbara Anthony, Undersecretary of Consumer Affairs and Business Regulation



Glenn Field, the National Weather Service

Sponsored By:



Photos by Rich Morgan Photography, DJ Service by Rob Peters Entertainment



Charlie Hickey, CareerWorks (event interviewer); Reginald Nunnally, MA Supplier Diversity Office; Barbara Anthony, Undersecretary of Consumer Affairs and Business Regulation; Fran Dillon, Stonehill College (event emcee); Christopher Cooney, Chamber President and CEO



Rochelle Sugarman, Family Caregiver Support Program, Old Colony Elder Services (OCES) and Nicole Welch, Program Development Manager, OCES



Dawn Cummings and Katherine Light, Bridgewater Savings Bank; Brian Moriarty, Neighborhood Housing Services; Friend Weiler, HarborOne Credit Union

U.S. Small Business Programs Offered



Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

Small Business Counseling (SCORE)

**Small Business / Development Centers • Business Information Center
SBA 7(a) • Loan Guaranty Program • 8(a) Business Development
HUB/Zones • Small Disadvantaged Business Assistance
Government Contracting Opportunities**

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on November 17, 2010 and December 15, 2010. Contact CareerWorks at 508.513.3400 for further workshop information.

Brockton Bakery Really Cooking

Montillio's Bakery of Brockton owner, George Montillio (right), expresses gratitude for receiving business financing from a new program developed to assist small businesses. Massachusetts Lt. Governor Tim Murray (left) visited and toured Montillio's at 134 Spark Street in Brockton. Many business and community leaders were also in attendance at the event.



Buy Local From These New Chamber of Commerce Members

Café Somada



306 Crescent Street, Brockton
508-232-6913

Owner Cecilia Vicente invites you to stop in to try their authentic homemade Cape Verdean dishes or traditional American fare. Serving breakfast, lunch and dinner, Café Somada is open Tuesday through Sunday, 7am to 9pm. A delicious variety of pastries and platters are offered and Café Somada is happy to cater your next party or function. Stop by on Thursday's from 4pm-9pm for Pasta Night, with chicken marsala, lasagna, shrimp scampi, chicken picatta, chicken & broccoli and more!

TSG Global, Inc.



10 Cedar Brook Circle, Holbrook • 617-500-4100 x119
kbeagan@TSGGlobal.com • www.tsgglobal.com
TSG Global is a privately held Facilities Based & Regulatory Compliant Telecommunications provider. Today, TSG operates a state of the art IP based network, specializing in VoIP, Data and SMS Texting. Our founder's consulting experience has defined our business methods, ideology and standards that continue to live within the fabric of our very existence. Our value is a direct result of meeting the telecom challenges confronted by Enterprise Customers. Contact Keith Beagan, for a risk-free assessment.

Fontaine's Cleaners & Laundromat



75 Pleasant Street, Brockton
508-584-2066

With its convenient downtown location on Pleasant Street, Fontaine's Cleaners & Laundromat is an easy place to bring your dry cleaning or to drop off laundry. Bring in your comforters, curtains, dresses, etc. 99 cent clean & press special for dress shirts, ask for details. Even stop into the barber shop for a haircut while you wait. Owner Fred Fontaine reminds you to keep your business local and support downtown business to keep Brockton moving in the right direction.

M3 Transportation



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www.m3transportation.com

M3 Transportation is a family-owned and operated livery service located in Brockton, featuring a Wheelchair Accessible, 10-Passenger Mini-Bus. We opened our doors in 2009 offering a personal and informal service to the City of Champions and beyond. Reliable, safe transportation anywhere you need to go. Airport and Wedding shuttle, Concerts, Ball Games, Birthday Parties and Crazy Nights Out! We are FMCSA Registered, DOT Compliant, FCC Registered and DPU Certified.

Healthy Smiles Dental



120 West Center Street, W. Bridgewater • 508-894-8100
www.myhealthysmiles.com

Dr. Tabbah is a well-versed, versatile and dedicated dentist with over 16 years experience. Dr. Tabbah is gentle, meticulous and enthusiastic about his profession, and extremely well liked by his patients. Dr. Tabbah received his Doctor of Dental Medicine degree from Tufts University; where he was recognized on the Dean's Honor Roll for excelling on his National Dental Boards. Dr. Tabbah is a member of the American Dental Association, the Massachusetts Dental Society and the South Shore Dental Society.

KenMark Office Systems

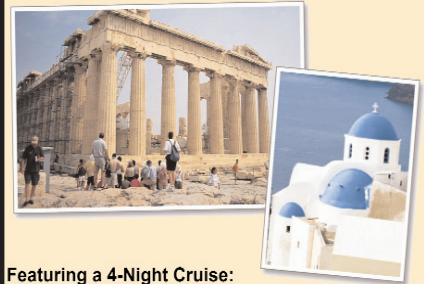


PO Box 827, Mashpee • 508-539-8800
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Metro South Chamber of Commerce Trip to ATHENS & THE GREEK ISLANDS

MAY 14 - 23, 2011



Featuring a 4-Night Cruise:
Mykonos, Kusadasi, Patmos, Rhodes, Crete & Santorini

See page 6 for more information.

BUSINESS EVENTS

November 3

Regional Business After Hours

4:30 pm - 7:00 pm

Mansfield Holiday Inn

31 Hampshire Street, Mansfield

Enjoy networking with the nine Southeastern Massachusetts area Chambers of Commerce. Don't forget to bring your business cards!

Free for members, \$15 for future-members

Please RSVP at 508.586.0500 ext. 231

November 12

Government Affairs

12:00 pm - 1:15 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Discuss issues of importance with elected officials relevant to the current business climate.

Tickets: \$5 members, \$10 future-members

Please RSVP at 508.586.0500 ext. 225

November 17

97th Annual Meeting & EXPO

10:30 am - 3:00 pm

Massasoit Conference Center

Rt. 27, Brockton

EXPO: 10:30am-3:00 pm

Annual Meeting: 12:00pm-1:45pm

Speaker: Mary Richardson. See page 1.

Tickets: \$45 members, \$55 future-members

Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: info@metrosouthchamber.com ✉

Online: www.metrosouthchamber.com

Send reservation and payment to: 📧



Metro South Chamber of Commerce

Sixty School Street
Brockton, MA 02301-4087

Names of Persons Attending: _____

Events: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX

December 9

Business After Hours

5:30 pm - 7:30 pm

Good Samaritan Medical Center

235 North Pearl Street, Brockton

This is a great networking event in a casual setting. Refreshments will be served. Do not forget your business cards!

Tickets: \$5 members, \$15 future-members

Please RSVP at 508.586.0500 ext. 231.

December 16

Good Morning Metro South

7:30 am - 9:00 am

Holiday Inn-Brockton

195 Westgate Drive, Brockton

This breakfast program features informative speakers in a talk show style format and also allows for networking opportunities.

Tickets: \$20 members, \$35 future-members

Please RSVP at 508.586.0500 ext. 231

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