



November
2012

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



EquipNet Ribbon Cutting,
page 6



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Chamber Moving Forward on Regional Interests & Tax Rates

At Issue, Regional Economic Development, Rail Yards, Wastewater Facilities and Business Development

Chamber Chairman, Peter Neville, CEO of Concord Foods and Chamber President, Christopher Cooney led discussions with top Massachusetts leaders to move critical issues forward. Secretary Richard Davey, Transportation, heard concerns about making better use of the 30 acre CSX rail yard that lies dormant in the center of Brockton. The site is a tremendous regional asset that could provide greater access to rail transportation for goods handled by area businesses. The group also discussed, better maintenance, promotion and use of state highway route 24, the Main Street for the Metro South region.

Neville, Cooney, and Pat Ciaramella of Old Colony Planning Council met with Secretary Rick Sullivan, DEP, to open up access to the Brockton Advanced Water Reclamation Facility for the benefit of the entire region. The facility recently received a one hundred million dollar renovation and is better equipped to serve the region as a result. Representatives of Easton, Avon, West Bridgewater and Brockton attended the meeting. Abington, Whitman, East Bridgewater and Stoughton are also considered as potential interested parties. An emphasis on providing greater sewer capacity to businesses and industrial park areas was the focus of the meeting.

Cooney met with Secretary Greg Bialecki, Economic Development, to stress the importance of Brockton as a Gateway City. He specifically mentioned the rail yards, route 24, sewer capacity and water supply with an emphasis on regional thinking and action to improve the entire area. Secretary Bialecki was extremely helpful and has agreed to support regional thinking on improving these areas. Cooney serves on the Secretary's Small



Secretary Richard Davey



Secretary Greg Bialecki



Secretary Rick Sullivan



Business Round Table Council where topics like these can be further pursued. The Chamber recently received a renewed state designation as one of a dozen Regional Economic Development Organizations. Along with the designation, financial resources have been received to engage leaders and execute plans beneficial to fostering business development and growth in the Metro South Region.

Continued on page 11

99th Annual Meeting to Feature UMass President; EXPO



Wednesday, November 14, 2012

Conference Center at Massasoit
770 Crescent Street, Rt 27, Brockton

Schedule:

Business-to-Business EXPO: 10:30am-12:00pm
Annual Meeting Luncheon: 12:00pm-1:45pm
Business-to-Business EXPO: 1:45pm-3:00pm



Keynote Speaker:

Dr. Robert Caret,
President,
University
of Massachusetts

Premier Sponsor:



UMass Donahue Institute

The 99th Annual Meeting and Business-to-Business Expo will be held on Wednesday, November 14 at the Conference Center at Massasoit, Route 27, Brockton from 10:30am-3pm. Join 500 other business people and community leaders and attend the annual meeting to celebrate businesses working together for the future of the Metro South Region.

The featured speaker is Dr. Robert L. Caret, University of Massachusetts President.

Dr. Robert L. Caret was elected President of the five-campus, 68,000-student University of Massachusetts system on January 13, 2011. Ranked as the 19th best university in the world in the Times of London's 2011 World Reputation Rankings, UMass was established

Continued on page 2

William Morse Elected Chamber Chairman



William Morse,
Mutual Bank

The Chamber is pleased to announce that William Morse of Mutual Bank has been elected Chairman of the Metro South Chamber.

William Morse has served as President of Mutual Bank a \$380 million community bank serving customers through nine branch office in Southeastern Massachusetts and Cape Cod, since 2006. He currently serves as Chairman of the Board of School on Wheels, is a member of Bankers' Mutual Resource and is past Chairman of Trustees of Massasoit Community College, and past Chairman of MASSFIT, the Massasoit Financial Institutions Training program.

Morse was first elected to the Chamber board in 2006, joining the executive committee in 2009 as Vice-Chair of the membership division. Morse also served as Chair of the Ambassador Team and two years as Chair-Elect.

As the Chamber Chair, Morse will work with the Board, Chamber Staff, and membership to champion the Chamber in its mission to serve the interests of member businesses while providing community leadership and ensuring economic advancement throughout the Metro South region.

Make your

VOTE

vote count!

**Election Day is
November 6, 2012**

Visit Today!
www.VoteForBusiness.com
www.brockton.ma.us

Annual Meeting, Continued from page 1

in 1863 and consists of the flagship campus in Amherst, along with campuses in Boston, Dartmouth, Lowell and Worcester.

President Caret, a native New Englander, assumes the presidency of the University of Massachusetts after completing highly successful presidencies at San Jose State University and Towson University. President Caret presided over periods of significant growth at both universities and gained national acclaim for eliminating race-based graduation disparities at Towson.

President Caret has authored many articles in business and professional publications in the fields of chemistry, chemical education and higher education. He co-authored four textbooks in the fields of organic chemistry and allied health chemistry. The Maryland Chapter of the American Chemical Society recognized President Caret's achievements by honoring him with the George L. Braude Award in 2005.

The University of Massachusetts is the largest university in New England, with an enrollment of more than 68,000 students and graduating more than 13,000 students a year. UMass research expenditures exceed \$500 million and the University has become a national leader in generating licensing income. UMass has spent \$2 billion on campus construction and renovation over the past decade and its economic impact on the Commonwealth of Massachusetts is estimated at nearly \$5 billion a year.

Also at this meeting, **Economic Impact Awards** will be presented to

businesses who have made a significant investment in the Metro South region over the past year. Those receiving the award include Cheer Pack North America, EquipNet, LoJack Corporation, The Mattress Maker of New England, Lombardo's, Hardy's Fine Food and Catering, the Holiday Inn Express, Market Basket in Brockton and West Bridgewater, Old Colony YMCA, West Elm Village (Mechanics Cooperative Bank), and the Governor Ames Community Park.

Board service awards will also be presented, as well as the Charles A. Fuller Award, presented to an individual whose leadership performance, personal example and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.

Schedule time before or after the Annual Meeting Luncheon to attend the Business-2-Business EXPO and learn about the products and services of over 65 businesses and organizations. **The EXPO is free to walk the floor.**

Lunch tickets are \$45 for members and \$55 for future-members. **This event will sell out so pre-registration is required.** New members are encouraged to attend and will receive a special ribbon for additional networking and as an introduction to the business community. To register, please call Kim Prosper at 508.586.0500 x 231 or register online at www.metroouthchamber.com. Premier Sponsor: The University of Massachusetts Donahue Institute.

Annual Meeting Corporate Table Supporters

Bridgewater Credit Union
Bridgewater Savings Bank
Bridgewater State University
Brockton Area Transit Authority
Brockton Area Workforce Investment Board
Brockton Housing Authority
Crescent Credit Union
Eastern Bank
The Enterprise / CNC Gatehouse Media
Good Samaritan Medical Center
HarborOne Credit Union (Two Tables)

Massasoit Community College
Mutual Bank
Old Colony Planning Council
Old Colony YMCA (Two Tables)
Rockland Trust Company
Sharkansky LLP, CPA's
Signature Healthcare
Siskind & Siskind, LLC
University of Massachusetts-Dartmouth
University of Massachusetts Donahue Institute
University of Massachusetts-Boston

Supporting Sponsors:



Celebrating 100 Years of Service in 2013



The Metro South Chamber of Commerce is turning 100 years old! In recognition of this milestone, the Chamber will embark on a year long celebration, including a capital campaign fundraiser, enriched programming and events, and enhanced media and publications highlighting the past one hundred years of industry and commerce within the

region, as well as the members that make all of the Chamber's success possible.

We hope that you will join us in the kickoff of our Centennial celebration by attending this year's 99th Annual Meeting & EXPO.

Business to Business Expo Exhibitors



FREE TO WALK THE EXPO FLOOR

November 14, 2012, 10:30 am - 3:00 pm
Conference Center @ Massasoit, Brockton

ABC Disposal Services Inc.
ABC Specialties
ADP
Allegra Print & Imaging
B.C. Tent & Awning Company, Inc.
Bank of America
Bath Fitter
BAWIB / YouthWorks
Beacon Telecom, Inc.
Blue Cross/Blue Shield of Massachusetts
Bridgewater Credit Union
Bridgewater Savings Bank
Bridgewater State University
Bridgewater Trophy
Brockton Area Arc, Inc.
Brockton Youth Foundation
CC-Teknologies Inc.
CertaPro Painters
Chamber Health Coop
Connecting Activities
Costco Wholesale, Avon
Crescent Credit Union
Curry College
Eastern Bank
Edward Jones Investments
Father Bill's and MainSpring
Fisher College
FUN Enterprises, Inc.
Good Samaritan Medical Center
Guardian Hospice and Palliative, Inc.
HarborOne Credit Union

Hope Health
Hub Technical Services
Lombardo's
Massasoit Community College
Mechanics Cooperative Bank
Metro South Chamber of Commerce
Montilio's Baking Company
Mutual Bank
N-Hance
NorthEast Electrical Distributors
Old Colony Elder Services, Inc.
Old Colony YMCA
Owens Corning Residential Products of New England
Prism Energy Services
Remote Quality Bookkeeping
Ribbon Gift Program / TD Enterprises
Rich Morgan Photography
Rob Peters Entertainment
Roger Keith & Sons Insurance
SCORE
Sharkansky LLP, CPA's
ShelfGenie
Sign Design, Inc.
Signature Healthcare
South Eastern Economic Development (SEED)Corp.
St. Joseph Manor Health Care, Inc.
Sullivan Tire & Auto Service - Brockton
The Enterprise / CNC Gatehouse Media
UMASS Dartmouth
UMass Donahue Institute
Verizon Communications

"Champion" Raffle Prizes at Annual Meeting



Attend the Metro South Chamber's 99th Annual Meeting for the opportunity to win great prizes! Prizes include a signed Dave Cowens Celtics jersey, a signed Tim Thomas Bruins poster, a Hilliard's Candy gift basket, The Back Nine (4) Green Fees, Irving's Hardware Gift Certificate, Brown Chiropractic Massage Certificate, Store Land Passes, Six Flag Passes, Free BC Tent Rental and more. For more information, to buy your tickets, or to donate a raffle prize, contact Kimberly Prosper at 508.586.0500 x 231, or email kprosper@metroouthchamber.com. Price of tickets: 1 for \$5; 3 for \$10; 10 for \$20.

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - HR Alternatives
Chair of the Board Peter Neville Concord Foods	Richard Colon - Verizon Communications
President and CEO Christopher Cooney Metro South Chamber of Commerce	Loretta DeGrazia - East Coast Petroleum
Chair-Elect William Morse Mutual Bank	Peter Dello Russo - Bridgewater Savings Bank
Treasurer John McGovern Rodman & Rodman, PC, CPA's	Francis Dillon - Stonehill College
Vice Chair Community Affairs Andrea Papadopoulos Arista Associates, Inc.	Kim Hollon - Signature Healthcare
Vice Chair Economic Development Steve Hall Prism Energy Services	Robert Kenworthy - Bank of America
Vice Chair Government Affairs Susan Joss Brockton Neighborhood Health Center	Jeffrey Liebman - Good Samaritan Medical Services
Vice Chair Membership Development Patricia Williams HarborOne Credit Union	Dr. Dana Mohler Faria - Bridgewater State University
Immediate Past Chair Scott Sanborn TD Bank	Jim Murphy LSP - GeoInsights
CHAMBER STAFF	Gerald Nadeau - Rockland Trust Company
Christopher Cooney, CCE President and CEO x 223	Jonathan "Jay" Pike - Sharkansky LLP
Yara Cardoso Connecting Activities x 229	Andrew Schwartz Law Office of Andrew H. Schwartz, LLC
Lisa Keene Business Development x 225	Larry Siskind - Siskind and Siskind Attorneys at Law
Kathleen Lynch Membership Director x 227	Art Sullivan - Consultant
Newsletter Written & Designed by Alison van Dam	
	Peter Vlaco - Brophy & Philips Company, Inc.
	Dr. Charles Wall - Massasoit Community College



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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www.richmorganphotography.com

ACTION Report

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photo and print production by Mark Mahoney, The Enterprise

Networking at Events
is one of the most effective ways
to grow your business!

NOVEMBER Calendar

6	Election Day	
7	Ambassador Meeting	8:00 am
7	Mansfield Bank Business After Hours 728 West Center Street, West Bridgewater	5:30 pm
9	Government Affairs	12:00 pm
14	99th Annual Meeting & EXPO Massasoit Conference Center, Route 27, Brockton Expo Begins Annual Meeting Luncheon Expo Ends	10:30 am 12:00 pm 3:00 pm
22, 23	Chamber Closed for Thanksgiving	
27	Tax Strategies Workshop	8:30 am
28	Diversity Business Celebration The Shawls Center, 1 Feinberg Way, Brockton	4:30 pm
28	CHIPPS Business After Hours Taunton Holiday Inn, 700 Myles Standish Blvd, Taunton	5:00 pm
Coming Up December		
4	Executive Board Meeting	3:00 pm
4	Introduction to QuickBooks	8:30 am
5	Ambassador Meeting	8:00 am
6	Business After Hours 15 Roche Bros. Way, N. Easton	5:30 pm
11	Financial Management for Non-Profits	8:30 am
13	Good Morning Metro South The Charlie Horse, 670 Old West Center St., W. Bridgewater	7:30 am
14	Government Affairs	12:00 pm
14	MSBDC Legal Clinic	1:00 pm
19	Board of Directors	12:00 pm
25	Christmas - Chamber Closed	
Save the Date January		
9	Ambassador Meeting	8:00 am
10	Advanced QuickBooks	8:30 am
11	Government Affairs	12:00 pm
15	Executive Board Meeting	12:00 pm
16	Good Morning Metro South Location TBD	7:30 am
24	SEED Workshop	TBD
30	Board of Directors	12:00 pm
Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.		

Members: Send your good news to avandam@metrosouthchamber.com

Celebrate the great things going on!

Brown Chiropractic Collection for My Brother's Keeper

My Brother's Keeper is asking for non-perishable food items to help those in need this Thanksgiving. From November 1st through November 16th, please bring in as many non-perishable food items as you can Brown Chiropractic located at 45 Pearl Street in Brockton. Everyone who brings in at least one item will receive a raffle ticket for a prize. On Friday November 16th we will pick a winner! Our winner can choose either prize: A \$50 gift certificate to Market Basket or a one-hour massage! For more information on My Brother's Keeper, visit www.mybrotherskeeper.org. For more on Brown Chiropractic, visit drbrowndc.com.

Rodman & Rodman Wins 100 Best Award

Rodman & Rodman has been named one of the 100 "Best Accounting Firms to Work for" by Accounting Today. This is the third consecutive year in which Rodman & Rodman has received this honor. The annual national list was created by Accounting Today and Best Companies Group to identify, recognize and honor the best places of employment in the accounting industry. The list-making firms will be published in the December issue of Accounting Today. For more info, visit BestAccountingFirmstoWorkfor.com.

Brockton Day Nursery Receives Grants

Brockton Day Nursery is the proud recipient of several foundation grants in the total amount to date of \$36,000 from The Clippership Foundation, Fallon Community Health Foundation, and The Franklin Square House Foundation. The allocated grants will be used to fund a preschool bathroom renovation project at Brockton Day Nursery. The new green friendly and energy efficient project will enable the center to continue providing a safe, nurturing, warm and child-friendly environment inside the classroom, and extending to the bathroom area. The bathrooms will also aid in encouraging children in their toilet training process as well as engaging them in their own personal hygiene. The center expects to start the renovation project early winter and complete by spring.

artKitchen Cafe Now Open

Looking for a place to unwind after a long day? The artKitchen Café located at Fuller Craft Museum, is open every Thursday evening beginning at 6:30 pm. The series boasts a wide selection of bands and solo performers that cover a range of musical styles from: jazz, soul, rock, world, and original music. Come relax with a glass of wine or beer, listen to some live music, and enjoy some tasty comfort food like homemade apple pie, baked ziti, warm lentils, or mac &

cheese. Admission to the Museum on Thursday evenings 5:00 pm to 9:00 pm is still free. However admission to artKitchen Café is generally \$5 Members/ \$8 Nonmembers, but watch the schedule on www.fullercraft.org for the most up-to-date information on performers and admission.

HarborOne Hires

James W. Blake, President and CEO is pleased to announce the addition of Brian Desmond and Anthony Massarone to the Residential Mortgage Team. They will be responsible for the origination of loans for purchase, refinance, and construction of residential homes. Desmond brings with him over 15 years in the financial industry. He recently served as a Sales Professional for Boston Freightliner. Massarone has over 12 years of financial services and over 20 years of sales experience. Prior to joining HarborOne he served as a Mortgage Specialist for Direct Federal Credit Union.

SEED Small Business Lending

South Eastern Economic Development (SEED) Corporation has increased its lending to small businesses 20 percent in the fiscal year ended September 30, 2012. Under all its loan programs, SEED made 134 loans totaling \$40 million. These loans assisted in the creation of 688 new jobs in the region, and leveraged another \$73 million in bank loans and private funds. 91 loans were approved and closed under the SBA 504 Program for a total of \$38 million. These loans assisted in the creation of 495 new jobs and leveraged \$66 million in bank loans and private funds. Under SEED's small loan programs, 42 loans were made for a total of \$1.9 million. These loans ranged from \$9,000 to \$120,000, assisted in the creation 187 new jobs, and leveraged \$7 million in bank loans and private funds. For more information about the SBA 504 Program and other SEED loan programs, please call 508-1020 or visit SEED at www.seedcorp.com.

Jennifer Minor Named Accredited Administrator

Jennifer Minor of Rodman & Rodman P.C. Named an Accredited Administrator in Accounting Practice Management. Rodman & Rodman, P.C., an independent accounting and tax firm with offices in Newton and Braintree, announced that Jennifer Minor, MSHR, Director of Administration has received the distinction of Accredited Administrator in Accounting Practice Management (AAPM). As an AAPM, Ms. Minor has been designated as an expert with an exceptional level of competence in the field of accounting firm management. A native of Wellesley, Ms. Minor resides in Marshfield, MA. Ms.

Minor has been employed with Rodman & Rodman P.C. for 12 years and oversees day-to-day operations and human resources.

Mechanics Cooperative Bank Supports United Way

The United Way of Greater Fall River's 2012 fundraising efforts get a huge push as Mechanics Cooperative Bank proudly donated \$10,000 to their annual capital campaign. The \$10,000 donation will help support the capital fundraising campaign that serves over 31 health and human service agencies in the Fall River area. The benefits will be felt directly by local residents at food pantries and soup kitchens through the 2012 winter season. Last year, the United Way and their affiliated agencies served over 60,000 people in need within our community.

Lincoln Tech Advisory Board Meeting

Thursday, November 8: Lincoln Tech Fall 2012 Advisory Board Meeting. The Lincoln Tech Fall 2012 Advisory Board Meeting will be from 5:30 pm at 365 Westgate Drive, Brockton. Meet the campus directors, staff, faculty as well as network with other professionals in the community. During the meeting, local employers are given the opportunity to evaluate Lincoln Tech programs and provide feedback that is vital to ensuring training programs reflect industry needs. RSVP to Laura Forth, lforth@lincolntech.com, 508-041-0730 x 43503

War Memorial Building Open House

Sunday, November 11: War Memorial Building Open House at 10.30 a.m. Residents will have the opportunity to tour the building, 156 West Elm Street, immediately following welcoming remarks at 10.30 am. Tours will be given between 10.45 a.m. to 1 p.m. The City of Brockton's Veterans' Parade will kick-off at the War Memorial at 11.30 am. For more information, call the Mayor's office at 508-580-7123

Holiday on Broadway

Friday, November 30: "Holiday on Broadway," at 6:00 pm, the Shaw's Center. The annual holiday concert of the Charity Guild will feature show tunes sung by Lynne Albanese, Nancy Gustafson, Lia Macrina and Alan Thomas, among others. Bethany Conway, winner of the "Voices of Champions" competition, will also sing. Dinner is at 6:45pm, and the concert is at 8:00pm. The Dinner and show is \$55. The concert alone is \$25 or \$10 for students. Register at www.thecharityguild.org or call Jason at 508-583-5280.

Brockton Symphony Orchestra

Sunday, December 2: THE BROCKTON SYMPHONY ORCHESTRA HOLIDAY POPS CONCERT will be held at West Middle School Auditorium on West Street, Brockton MA. The concert will begin at 3:00 P.M. with pops favorites, marches, songs,

polkas and much more. Soprano Kimberly Moller will sing an opera aria, a holiday carol and selections from "My Fair Lady". Brockton's Kennedy School Chorus returns by popular demand. Adult \$25, senior and student \$20, children under 12 FREE. Brockton Symphony Orchestra, PO box 1407, Brockton MA 02303-1407, brocktonsymphony.org 508-588-3841.

Receivership Program Seminar

The City of Brockton is seeking local licensed contractors, real estate agents, lenders and attorneys to renovate and sell distressed homes as part of its Receivership Program. Those interested are invited to attend the Abandoned/Vacant Property Receivership Training Seminar on Wednesday, November 7, 11:00 am - 1:00 pm at the Brockton Public Library, 304 Main Street. Lunch will be served. Guest speakers include Mayor Linda Balzotti and representatives from Mass Housing Partnership and the MA Attorney General's Office. To RSVP or for more information, please contact the Brockton Redevelopment Authority at 508-586-3887 or abandonedhousing@state.ma.us.

HarborOne Offers Brockton Symphony Music

HarborOne will be hosting the Brockton Symphony Chamber Orchestra at its Campello branch, 1601 Main Street, Brockton, 11am-1pm on Friday, November 30 and Friday, January 4, and on the following first Friday of each month. For more information, call 508-895-1420.

Catholic Charities Thanksgiving Food Distribution

Catholic Charities is looking for volunteers to help out at the Annual Thanksgiving Food Distribution which will feed 1000 people on Tuesday November 20, 2012. Additional volunteers are needed for November 21 at the Foot Pantry to assist in the 300 households scheduled to pick up their food. For more information please contact: Nicki Meade Draves, Catholic Charities South at 508-587-0815 x264. Visit tinyurl.com/southvolunteer. If you are interested in assisting in the Holiday Toy Drive, please visit tinyurl.com/brockton-toydrive.

Plan Your Holiday Party at the Charlie Horse

The Charlie Horse in West Bridgewater offers a beautiful function room with flagstone fireplace, nine foot HD projector screen and seven 50" HD monitors. The Charlie Horse has many different menu options from buffets to plated meals to help you build your perfect party package. In addition, take advantage of the bowling lanes or arcade. For more information, visit www.thecharliehorse.com or call 508-583-7252.

Morse, Tartaglia Receive Awards at Massasoit Gala



Chamber trio Charlie Tartaglia, George's Cafe; Dr. Charlie Wall, Massasoit Community College, Bill Morse, Mutual Bank

Mutual Bank President and Chief Operating Officer and incoming Chamber Chair William J. Morse and Chamber member Charlie Tartaglia of George's Cafe were recently awarded the President Medallion Award at the Massasoit Community College Annual Gala. Selection for this honor is based upon outstanding support for the college and overall contribution to the greater community.

Celebrate the Holidays with Downtown Parade

Saturday, November 24, 1:00 pm - 4:00 pm

The 26th annual Brockton Holiday Parade will take place in Downtown Brockton on **Saturday, November 24, 2012**. The theme is "Home for the Holidays...Support Our Troops!"

There will be a Downtown Treasure Hunt at 9:00 am, free pictures with Santa at 9:30 am at 141-143 Main Street and City Hall Activities will take place from 10:00 am - 4:00 pm.

The parade will begin at 1:00 p.m. in front of the old BAT Terminal on Main Street, ending at City Hall Plaza. It will feature creative floats, clowns, marching bands, marching processions and, of course, a very jolly man in red. Parking is available at the parking garage located on the corner of Main and Crescent Streets at no charge. In years past, the event has attracted over 25,000 people from in and

around the Brockton area. Over 2,500 people from the community, schools, and business groups march in the parade. The parade marshal will be Armond Colombo, the "winningest coach in Massachusetts state football history".

Musical organizations and marching processions are encouraged to participate. Awards are presented for the best floats and marchers. To participate, call the DBA at 508.587.4322. For more information, visit www.firstdepartmentstore-santa.com.



Santa Hat Challenge - Simulcast With Ireland

Saturday, November 26, 1:00 pm - 4:00 pm



Join us on Sunday, November 18th in Brockton, MA 1:00 pm EST and at 6:00 pm in Mullingar, Ireland to set a world record for the most santa hats on two continents simultaneously!!!!

In 2009, over 500 people gathered in front of a plaque (donated by Good Samaritan Medical Center) dedicated to Mr. Edgar at the location of the original Edgars Department store in Downtown Brockton. The following year the Irish Echo reported that Mullingar Ireland joined in on the fun and broke Brockton's record by gathering 780 people subsequently a brotherhood was bonded

between the two cities. Later in November of that year Brockton reclaimed the record with 982 and in 2011 set a new record with 1780.

In 2012 Brockton and Mullingar have agreed to join forces to attempt the first ever Live Simulcast of The Santa Hat Challenge by gathering the most people wearing Santa Hats Intercontinentally. This incredible endeavor will bond our communities forever and help spread the word of the story of Mr. James Edgar becoming the First Department Store Santa in 1890.

In addition, there will be arts & crafts, food, fun, music with DJ Joe Lupica, dancing, and a "Passport to History". In addition, the Boys & Girls Club will be collecting used sneakers. Sign in is at 11 am in Downtown Brockton at Main & Crescent Street in front of the parking garage. For more information, visit www.santahatchallenge.com.

Connecting Activities Teaches Business Etiquette



Student Joyce Lyman of Southeastern Regional Vocational Technical practices the importance of a memorable greeting

Connecting Activities starts the school year with an interactive Business Etiquette Event hosted by Susan Callender from "Oh My Gauche!" a "leader in international etiquette and protocol training." Part of the mission of this professional imaging service is to "promote etiquette education and positive, life enhancing social skills to urban youth through targeted programs and partnerships with schools and key community programs." Students from partnering Connecting Activities schools came together at the Arnone School in



Brockton to learn how to better their communication skills, easy tips on manners, and being respectful in the classroom. The students interacted with the host, asked questions and were eager to volunteer and be used as examples during the session. This event was the first of a two part series with Susan Callender of "Oh My Gauche!" Students are eager to come together in a business lunch style setting to be held in November. During the event they will learn table etiquette and the importance of professionalism in a business meeting with food. For more information on "Oh My Gauche!" and their services, please visit www.ohmygaucheinc.com. This program is funded by the Brockton Area Workforce Investment Board with The Department of Elementary and Secondary Education's Connecting Activities Grant.

What's Next? Subscribe to the E-Update to Find Out

The Chamber eUpdate is a weekly email service published Monday afternoons created to keep the business community informed about chamber events, news, trends, and services available. In addition, all members are invited to submit text for events, free of charge, in the Member Events section. **Advertise in the eUpdate**



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With 3,500+ subscribers, the eUpdate is a great way to advertise and reach key business leaders and decision-makers about your firm's products and services. Our trackable statistics show above-average results with over 40% of subscribers reading the Chamber eUpdate each week. When you advertise, your

ad will be linked directly to your website. Side column ads and featured ads are available

To sign-up to receive the e-update, call Alison at 508.586.0500 x 222, email avandam@metrosouthchamber.com, or visit www.metroouthchamber.com/news-media/e-update.

The e-update is sponsored by HarborOne Credit Union. Established as Brockton Credit Union in 1917, HarborOne is now the largest state-chartered community credit union in New England and one of the top 100 in the country with over \$1.8 billion in assets, 14 full-service branches and a mortgage office. For more information, visit www.harborone.com.

Murphy & Papadopoulos Assist in Rocky Planning



The Chamber thanks Chair Members Jim Murphy of Geolnsight and Andrea Papadopoulos of Arista Associates for their hard work and dedication in assisting in the planning on success of the Rocky Marciano Weekend events in September.

Pictured: Peter Neville, Chamber Chair, Jim Murphy, Geolnsight, Andrea Papadopoulos, Arista Associates, and Christopher Cooney, Chamber President & CEO. Rocky Marciano 24" x 32" Stanley Bauman reprints (like the one pictured) are available for purchase at the Chamber office for \$150 each. Proceeds to benefit Champions Park. For more information, call 508.586.0500 x 229 or email yardoso@metrosouthchamber.com.

RailYards, Route 24 Topics at Recent Breakfast

Photos by RichMorganPhotography.com, Sound by RobPetersEntertainment.com
Video by Brockton Community Access. Check listings for airtimes.



Richard A. Davey, MassDOT Secretary & Chief Executive Officer



Janet Kavinoky, Director, Transportation & Infrastructure, US Chamber



Sponsors Tony Simonelli, CEO and Vanessa Tierney, COO of Brockton Area Multi Services (BAMS) are interviewed by Sue Joss, Brockton Neighborhood Health Center



Sandii Rollock, WATD 95.9FM; Charles Kilmer, Old Colony Planning Council; Stephanie Gray, SMH Electronics



Secretary Richard Davey; Paul Merian, Tuxedos by Merian; Janet Kavinoky, US Chamber Americans for Transportation Mobility Coalition



Alex Bezanson, BTA Development Corp; Secretary Davey; Bob Toomey, BTA Development, Corp

Do You Need an Intern?

Connect with the Connecting Activities Program

Do you need extra assistance around the office?
Would you like to help shape the future of the Metro South region's skilled workforce?

The Brockton Area Connecting Activities Partnership program connects students from local high schools to worksites based on career interests. For more information, contact Yara Cardoso at 508.586.0500 x 229, email ycardoso@metrosouthchamber.com or visit www.metroouthchamber.com/programs/connecting-activities.



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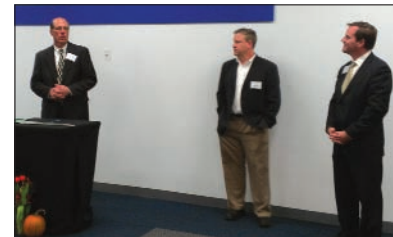
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EquipNet Opens Headquarters in Canton



EquipNet recently celebrated the relocation of their world headquarters to a new 100,000 sq foot facility located at 5 Dan Road in Canton. The day consisted of a ribbon cutting, refreshments and tours. In attendance were Chamber board members and ambassadors, EquipNet staff, and elected officials. Remarks were made by Representative William Galvin, Senator Brian Joyce, EquipNet CEO Roger Gallo and Metro South Chamber President & CEO Christopher Cooney. Pictured bottom left: William Galvin, Roger Gallo and Christopher Cooney.

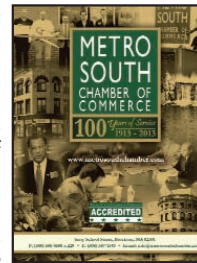
Since the company was founded in May, 1999, EquipNet has become a global leader in helping companies buy, sell and manage their surplus equipment. The EquipNet workforce has grown from 2 original employees to a staff of 115 people with offices in Canada, Latin America, the UK, Europe, India and Asia. The EquipNet Marketplace has become the world's largest online venue for buying and selling pre-owned laboratory instrumentation and manufacturing equipment in the pharmaceutical, biotech, chemical, food, beverage and personal care sectors. EquipNet's mission is to revolutionize the way Massachusetts companies and global corporations manage their surplus assets, helping them to be both ecologically green and economically wise. For more information, visit www.equipnet.com

Last Chance For Inclusion in Centennial Book

The Metro South Chamber of Commerce is celebrating one hundred years of serving the business community in 2013. In recognition of this milestone, the Chamber will be producing a special edition Centennial Book for Business and Resource Guide (B4B).

The B4B is distributed to over 5,000 people including member businesses, new businesses, visitors, residents, town halls, libraries, and more. In addition, it is posted online where it receives over 10,000 views annually.

This year, the B4B will contain a photo recap of the past 100 years,



history of the Chamber, information on the region, including healthcare facilities, education, and community profiles.

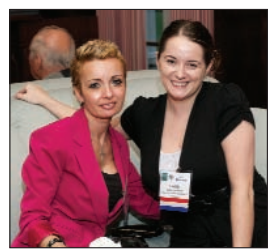
Each Chamber member receives 2 free listings. Members may update their annual verification form online to ensure accurate listings in the Members Only Section of the Chamber web.

The Members Only Login Page can be found under the Membership tab on the Chamber website at www.metroouthchamber.com. Please contact Alison van Dam at 508.586.0500 x 222, avandam@metrosouthchamber.com if you have not received your login information or if you have additional questions.

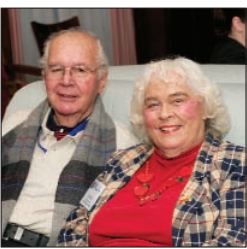
Advertise in the 2013 Centennial Book for Business

Don't miss the opportunity to place an ad in the 2013 Book For Business and stand out against the competition. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will be highlighted. This opportunity is sure to give you a leg up in the competition by helping you receive added exposure. Enhanced listings are also available. Don't have the time to create an ad, or the money to pay a designer? We will create one for you, free of charge. Call Alison at 508.586.0500 x 222 or email avandam@metrosouthchamber.com for more information and for ad rates.

Elected Officials and Business Leaders Meet at Legislative Reception



Aida Coelho and Caitlin Kenderson, Representative Christine Canavan's Office



Bill Beyer, William E. Beyer Design; Janice Beyer, (Former) Brockton School Committee



Claire Cronin, Candidate for State Rep; Mary Lou Durdan, SE Rehab & Skilled Care Center



Colleen Corona, Connor Reed, Town of Easton; Gregory Enos, Town of Whitman; Mary Waldron, Brockton 21st Century Corp; Pat Ciaramella, Old Colony Planning Council



State Representative Michael Brady; Lisa Green, Town of Whitman



Peter Neville, Chamber Chair, speaks at the Annual Legislative Reception at Donahue Hall on the Campus of Stonehill College



Special Thanks to:
The Brockton Community Access (BCA) for covering the event.
Photos by Rich Morgan Photography



Crescent Credit Union; City Councilor Jass Stewart; Shelley Clough, Crescent Credit Union



Kevin Lynam, Attorney at Law; Scott Lambiasi, Town of Whitman; Frank Lynam, Town of Whitman



State Representative Geoff Diehl; Sheila Sullivan Jardim, BAWIB; Kathleen Lynd, Metro South Chamber



Andrea Papadopoulos, Arista Associates; Alison van Dam, Metro South Chamber; Shaynah Barnes, Congressman Stephen Lynd's Office; Jim Benson, W. Bridgewater



Christopher Cooney, Chamber President & CEO; State Representative Geraldine Creedon; Sue Joss, Chair of Government Affairs; Peter Neville, Chamber Chair




Senator Thomas Kennedy

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GOVERNMENTAffairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

Friday, November 9, 12:00 pm - 1:15 pm, Chamber Office



Thomas Kennedy

The featured speaker is Senator Thomas Kennedy of the 2nd Plymouth and Bristol District. Thomas Kennedy is serving his second term in the State Senate after proudly serving as State Representative in the Massachusetts General Court for over 25 years, representing the City of Brockton. Kennedy currently serves as Chair, Joint Committee on Consumer

Protection and Professional Licensure, Joint Committees on Election Laws, Public Service, Revenue and Ways and Means and the Senate Committee on Ways and Means.

If you would like to attend please R.S.V.P. online by visiting metrosouthchamber.com/calendar-registration, by calling the Chamber at 508.586.0500, or emailing lkeene@metrosouthchamber.com. The cost to attend is \$5 for members and \$15 for future-members and includes lunch.

Sponsored by:



SAVE THE DATE
Friday, December 14, 12:00 pm - 1:15 pm, Chamber Office



Michael Brady

The featured speaker will be State Representative Michael Brady. Michael Brady was born and raised in Brockton, Massachusetts. He has represented the 9th Plymouth District and Ward 2 since 1996, first as a Member of the School Committee (1996-1997), then as City Councilor (1997-2009), and City Council President (2002). In 2008, Michael Brady was elected State Representative of the Ninth Plymouth District. Brady currently serves on the Joint Committee on Public Safety and Homeland Security, the Joint Committee on State Administration and Regulatory Oversight, the Joint Committee on Ways and Means, and the House Committee on Ways and Means. Register by visiting www.metroouthchamber.com, or contacting Lisa Keene at 508.586.0500 x 225, lkeene@metrosouthchamber.com. The cost to attend is \$5 for members, \$15 for future-members and includes lunch.

Committee on Ways and Means, and the House Committee on Ways and Means. Register by visiting www.metroouthchamber.com, or contacting Lisa Keene at 508.586.0500 x 225, lkeene@metrosouthchamber.com. The cost to attend is \$5 for members, \$15 for future-members and includes lunch.

Make New Contacts, Join the Ambassador Team



The next Ambassador Team meetings will take place on Wednesdays, November 7 and December 5 at the Chamber Office. The Ambassador Team meets monthly to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. For more information, contact Kathleen Lynch at 508.586.0500 x229 or email klynch@metrosouthchamber.com. There are currently openings available on the Chamber Ambassador Team.

- CURRENT CHAMBER AMBASSADORS**
- Friend Weiler (Chair),**
HarborOne Credit Union

Angel Nieves,
AFLAC-Brockton

Brian Droukas,
Sovereign Bank

John King, Jr.
Cirecs, Inc.

Joseph Kameese,
American Bookkeeping Solutions

Mark Ofstein,
Costco Wholesale, Avon

Richard Hooke,
Crescent Credit Union
- Robert Tufts,**
SET Associates

Yashin Cerritos,
Mutual Bank

Carla Ganter,
Mary Kay

Jayne Kelleher,
Advantage Home Health

Kelly Le,
Bridgewater Savings Bank

Marguerite Salvucci,
South Coastal Bank

Nancy Chiappini,
Home/Health and Child Care
- Rochelle Sugarman,**
Old Colony Elder Services

Sandi Rollock,
WATD 95.9FM

Susan Cuniff,
Mansfield Bank

Linda Werman,
Old Colony Hospice

Cheryl Showstack,
CS Consulting Services

Leon Ettin,
MSW Financial Partners

Daniel Donovan,
Eastern Bank

Paul Merian,
Tuxedos by Merian

Public Policy Professor; Book Fair at Next Breakfast

Thursday, December 13, 2012, 7:30 am - 9:00 am

Join us at the next Good Morning Metro South breakfast on Thursday, December 13 from 7:30 am - 9:00 am at The Charlie Horse, 674 Old West Center Street (rt 106), Bridgewater. The featured speaker is Auditor Suzanne Bump.



Auditor Suzanne Bump

Suzanne M. Bump is the 25th Auditor of the Commonwealth, one of six constitutional officers in Massachusetts, and the first female elected to this role in the state's history. She was elected to the Office in 2010. Since her election, Auditor Bump has begun to examine areas like the state's system of tax breaks, credits and incentives for the business community, to identify broken systems within state government, and to determine whether state vendors who provide services ranging from health care to education are delivering the benefits the public expects. During fiscal year 2011, the Office issued 189 audit reports and disclosed \$80 million in waste, cost savings opportunities and lost revenue enhancements.

Auditor Bump served in Governor Deval Patrick's Cabinet as Secretary of Labor and Workforce Development. She also served eight years in the state legislature, representing Braintree in the Massachusetts House of Representatives. A native of Whitman, Massachusetts, Auditor Bump attended Cardinal Spellman high school, graduated from Boston College with a bachelor's degree in English and received her juris doctorate from Suffolk University School of Law.

Also speaking is Reginald A. Nunnally, Executive Director of the Supplier Diversity Office (SDO), appointed by Governor Patrick in 2009. In addition to its service to minority and women busi-

Sponsored by:



Reginald Nunnally

ness enterprises, SDO has the responsibility to certify businesses that meet certain criteria, helping them win government contracts. Nunnally also implemented the American Recovery and Reinvestment Act Technical Assistance Program, a Technical Assistance Program that collaborated with the private sector, government sector and the supply chain to link certified Minority and Women owned firms to economic opportunity.

GMMS is sponsored by HopeHealth, formerly known as Hospice & Palliative Care of Cape Cod and Hospice of Boston and Greater Brockton, a community-based non-profit organization that delivers a wide range of medical care, care management and support services. For more information, visit HopeHealthCo.org. It is co-sponsored by St. Joseph Manor, offering traditional long-term nursing care, short-term rehabilitation, respite care, hospice care and an adult day health program. For more information, visit SJMBrockton.org. GMMS is also sponsored by Crescent Credit Union. Founded in Brockton in 1919, Crescent Credit Union is a not-for-profit financial institution providing better banking solutions via 8 full-service branches in Brockton, Taunton, and Norwell, and online at www.crescentcredit.org.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com.

Historic Postcards Sought for Centennial; Book



James Benson, past president of the Brockton Historical Society, lifelong resident of the Brockton area and local historian, will be assembling historic postcards of Brockton as part of Arcadia Publishing's Post Card History series, to be released in the fall of 2013. If you would like to contribute to the publication, please contact Christopher Cooney at the Metro South Chamber of Commerce, 508.586.0500 x 223, chris@metrosouthchamber.com.

Tax Strategies for Business Workshop

Tuesday, November 27, 2012
8:30 am to 11:00 am

Metro South Chamber, 60 School Street, Brockton

The buzz word for business improvement and advancement these days tends to be social media. However, while we understand the importance of promoting one's company, we also know that promotion means nothing if the financial side of a business is not in order. Join us as we help you gear up for end-of-the-year taxes. Learn first-hand from metroouthchamber.com



a tax professional how mastering this essential skill can improve your business. Presented by Coastal Community Capital.

To register for this free workshop, visit metroouthchamber.com/calendar-registration, or contact Lisa Keene at 508.586.0500 x 225, email lkeene@metroouthchamber.com

Non-Profit Financial Optimization Workshop

Tuesday, December 11, 2012
8:30 am to 11:00 am

Metro South Chamber, 60 School Street, Brockton

For any company, having the tools to understand and manage your finances is the key to success. However, as a non-profit, you have the added benefit of tax exemption, deductions, applying for public and private grants, in addition to employing volunteers. Tracking it all can be time consuming and confusing. This workshop will help you establish



guidelines and policies, allocate for profit/cost centers, maintain records, raise capital, and measure results. Presented by Coastal Community Capital.

To register for this free workshop, visit metroouthchamber.com/calendar-registration, or contact Lisa Keene at 508.586.0500 x 225, email lkeene@metroouthchamber.com

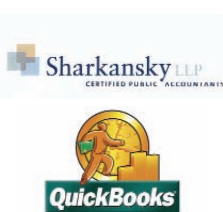
Introduction to QuickBooks Workshop

Tuesday, December 4, 2012
8:30 am to 11:00 am

Metro South Chamber, 60 School Street, Brockton

Sharkansky CPA's LLP will present a QuickBooks workshop for beginners. Whether you are a business owner or responsible for keeping the books at a small business, this workshop will teach you how to set up QuickBooks, add customers and invoice items, add vendors and payment criteria, select a Chart of Accounts, and use Classes to track divisions. You will also learn how to gain efficiency by reconciling your bank statement and budgeting and selecting bills to pay, as well as using memorized transactions on a monthly basis, and printing checks that are recorded instantly. There will be an Advanced QuickBooks Workshop on Thursday, January 10, 8:30 am - 11:00 am at the Chamber office.

To register for either of these free workshops, visit www.metroouthchamber.com/calendar-registration, or contact Lisa Keene at 508.586.0500 x 225, or by email at lkeene@metroouthchamber.com



U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following: **Small Business Counseling (SCORE)** • **Small Business / Development Centers** • **Business Information Center SBA 7(a)** • **Loan Guaranty Program** • **8(a) Business Development HUB/Zones** • **Small Disadvantaged Business Assistance** • **Government Contracting Opportunities**

The workshop will be held at **CareerWorks**, 34 School Street, Brockton from 2 - 4 pm on **November 21, and December 19, 2012**. Contact CareerWorks at 508.513.3400 for further workshop information.

MSBDC Legal Clinics for Businesses

Friday, December 14, 2012

1:00 pm - 4:00 pm by appointment

Metro South Chamber, 60 School Street, Brockton

The Massachusetts Small Business Development Center Network (MSBDC) is very pleased to announce that the prestigious law firm of Partridge Snow & Hahn LLP has generously offered to hold free legal clinics for small businesses in our office and outreach sites. On December 14th you can meet with one of Partridge Snow & Hahn's attorneys to discuss general legal questions such as corporate structure, leases, contracts, insurance, employment, franchising, etc.



You will be able to schedule a confidential 30 minute meeting with Chris Cassara, a partner at Partridge Snow & Hahn, between 1:00 and 4:30 p.m. by calling MSBDC's office at 508-673-9783 x10. Any business participating in the clinic will be expected to sign a general waiver regarding conflicts, etc.

9 Chambers to Combine Networking

Wednesday, November 28, 2012, 5:00 pm - 7:00 pm



REGIONAL CHAMBER BUSINESS AFTER HOURS Chambers in Partnership for Progress (C.H.I.P.P.S.)

On Wednesday, November 28, 2012, Chambers In Partnership for Progress (C.H.I.P.P.S.) invite you to attend the **Regional Business After Hours** from 5-7 p.m. at the Taunton Holiday Inn, 700 Myles Standish Blvd, Taunton.

Meet business people from the Cranberry County, Cape Cod Canal, Fall River, Metro South, New Bedford, Plymouth Area, Taunton Area, Tri-Town and United Regional Chambers of Commerce. Last year's networking event

brought together a crowd of nearly 300 business professionals and entrepreneurs. This is a great opportunity to meet members from surrounding chambers.

To register for this event please call the Chamber at 508.586.0500 ext. 231. Cost is free for members, \$15 for future-members. Come and enjoy hot and cold hors d'oeuvres, 50/50 raffle, cash bar and most importantly a lot of NETWORKING! Don't forget your business cards. Sponsored by **Massasoit Community College**.

Business After Hours in Easton

Thursday, December 6, 2012, 5:30 pm - 7:30 pm



Please join us on Thursday, December 6 from 5:30pm - 7:30pm for a Chamber Business After Hours networking event at 15 Roche Bros. Way, N. Easton.

This event is sponsored by Good Samaritan Medical Center. Good Samaritan Medical Center is a member of Steward Health Care, the largest fully integrated community care organization in New England. They have received the Gold Seal of Approval from the Joint Commission on

Accreditation of Health Care Organizations for meeting all of its national standards for health care quality and safety, and they have the highest rating possible for a community hospital cancer program. The Roche Bros office specializes in general orthopedics, sports medicine, joint replacement, hand surgery, spine surgery, diagnostic imaging and rehabilitation.

Bring your business cards and join us for an evening of networking, refreshments, and more. Register online at metroouthchamber.com, or contact Kim Prosper, kprosper@metroouthchamber.com, 508.586.0500 x 231. This event is complimentary, but pre-registration is required.

RENEWINGMembers Thank You !

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Copeland Toyota
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East Coast Transit Services, Inc.
Fallon Community Health Plan
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Joe Angelo's Cafe & Deli
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Murphy,Hesse,Toomey & Lehane, LLP
My Brother's Keeper
Prophett- Chapman Cole & Gleason
Funeral Homes & Cremation Serv
Residence Inn by Marriott Brockton
Robert E Mance-Wealth Management Advisor
Rose Therese Cap & Gown Company
Simpson Spring Company
Sir Speedy Printing Center
Spark Street Auto Body
Tedeschi's
The Crazy Chefs Caterers
The Woodlands at Abington Station
TransPro Courier

After Hours Networking at Mutual Bank



Michael Molyneux, The Charity Guild;
Richard Potter, Fisher College



Filomena Veiga, Cape Verdean Association; Brian Droukas, Sovereign Bank; Craig Pina, New York Life Insurance



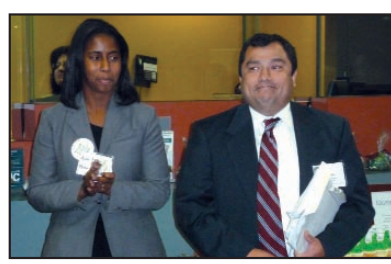
Chris Hesse, Timberline Construction; Alex Perez, Burrito Wraps; Arnie Danielson, Brockton Arts



Gail Delgado, Brockton Area ARC;
Amanda Culhane, Resident Inn by Marriott



Chamber members enjoy the benefits of networking at the Mutual Bank Business After Hours at 777 Belmont Street, Brockton



Aida Monteiro and Yashin Cerritos, Mutual Bank

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www.heavenlyspirits.info
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Ms. Brenda Moynihan
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www.shelfgenie.com
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To Join the Chamber,
Contact Kathleen Lynch,
508.586.0600 x 229
klynch@metrosouthchamber.com
or visit
metrosouthchamber.com

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.

The **Bridgewater Business Association (BBA)** will hold Christmas on the Common on December 2, 1pm-4 pm on the Bridgewater Town Common. Bring the family to meet Santa Claus, and enjoy pony rides, holiday music, food and hot drinks. In addition, the Bridgewater Masons Hall will host an indoor Christmas Bazaar. Registration is now open and sponsorships are available. For more information, contact Cheryl Bildeau at 508-946-8350 or visit www.bridgewaterbiz.biz.

The **Stoughton Chamber of Commerce** will host its Annual Holiday Party on Monday, December 3, 5:30 pm - 9:30 pm at the Portuguese National Club. For more information, visit www.stoughtonma.com. \$15 members, \$25 non-members.

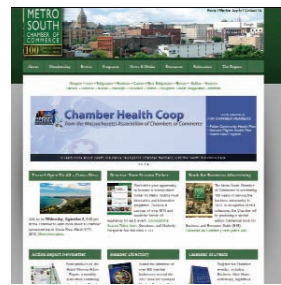
The **Norwell Chamber of Commerce** has awarded grants to DKD, formerly Doorknockdinner.com, Campus of Caring, New England Arts for Animals and Norwell Public Library. The Norwell Chamber of Commerce promotes civic, economic and social welfare of its members and the Town of Norwell. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** will hold a board meeting open to all members on November 8 at 8:30 am at the Victorian House at T.J. Smith's, 13 Cross Street in East Bridgewater. For more info or to register, contact Joe Smith at 508-378-7436.

The **Avon Industrial Park Association (AIPA)** serves as an advocate for the Avon Industrial Park. Issues of concern include the possibility of sewerage in the town and park beautification. For more information, call Bob Costa at 508-586-0900.



Enhance Your Online Member Listing



Did you know that as a Chamber member you have the opportunity attract customers by uploading a member to member discount or a general public coupon to your listing on our online membership directory? Take advantage of this benefit by logging into the "Members Only" section of our website which also allows members the opportunity to update a business description, add social media links, add items to the community

calendar and register for events. To obtain your user name and password, simply login to the member login section of the Chamber's website located at www.metroouthchamber.com or call the Chamber at 508-586-0500 x 222. Please note, only primary contacts of a business have supervisor privileges to make changes to a business web listing.

Brockton Area Diversity Business Celebration

Wednesday, November 28, 2012 • THRIVE Award

The Brockton 21st Century Corporation in conjunction with Mayor Linda M. Balzotti and the Brockton City Council and the Metro South Chamber will be holding a Diversity Business Celebration on **Wednesday, November 28th, 2012** at the **Shaw's Center** from **4:30 p.m. - 7:30 p.m.** Stakeholders involved include the Metro South Chamber of Commerce, Small Business Administration (SBA), SCORE, SEED, MassDevelopment, MSBDC and the Supplier Diversity Office (SDO), among others.

The program goals are to: **recognize** the various businesses and their impact on the local economy, bring **awareness** of the available resources at their fingertips, **educate** the various businesses on new developments, programs financing seminars and workshops readily available and to **award**, through a ceremony, selected businesses so that their personal suc-



cess stories can be shared. This event is being coordinated as a way of continuing to provide technical assistance and outreach to business owners in the Brockton area. Small businesses create and retain jobs and are the backbone of our community that help us "THRIVE" not just survive!

The event agenda includes a panel discussion by the stakeholder organizations offering advice and information. Light fare and refreshments will be served throughout the duration of the program

Those interested in attending should contact the Brockton 21st Century Corporation at 508-586-0021 or email smallbusiness@brockton21.com. This event is free to attend, but RSVP is mandatory. If you are a woman and/or minority owned business, entrepreneur or start up business in Brockton, this event is for you.

Chamber Participates in Photo Mural Project



The Metro South Chamber of Commerce will be participating in City of Champions: Youth Vision in Context by proudly displaying a large-scale photograph by a young Brockton photographer on its building at 60 School Street, Brockton. A total of 10 works will be exhibited around downtown Brockton. An opening reception for the exhibit took place on November 2, 5:00 at Joe Angelo's Café with an Inaugural Walking Tour taking place on November 3. This project is presented in collaboration with photographer Mary Beth Meehan, Historian Willie A. Wilson, Jr., and Artists for Humanity, with generous support from the Massachusetts Foundation for the Humanities, the Brockton Redevelopment Authority, the Office of Mayor Linda Balzotti, Brockton Community Schools, Stonehill College and Downtown Brockton Building Owners.

After Hours Networking at Bath Fitter



Jim Murphy, Geolinsight;
Gail Delgado, Brockton Area ARC



Eric Bishop, Lisa Mansur, Lisa Wynn;
Bath Fitter



Jason Haines, Mattie Escorts; Timothy Holick,
Wood Palace Kitchens

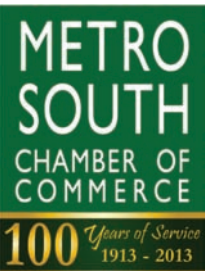
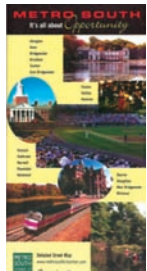


Laurie Blair-Lamb, Laurie B Design; Steve Sorkin, Blue Hill Press;
Len Pudt & Andrea Pudt, National Physical Therapy



Bath Fitter helps you plan a bath renovation on a budget, from acrylic bathtub liners to tub-to-shower conversions. Bath Fitter is located at 25, Turnpike Street in W. Bridgewater. For more information or to schedule your free estimate, visit www.bath-fitter.com or call 508-521-2780. Photos by richmorganphotography.com.

Advertise on Regional Map, Reach 60,000



The Chamber receives thousands of requests for maps annually. Street maps are valuable resources for people relocating to the region as well as for businesses targeting a specific area and residents looking to navigate their neighborhood. The Chamber will be producing new street maps of the Metro South region this fall. We would like to extend an opportunity for you to advertise on this valuable resource. Along with the print version, your ad will be displayed on the Chamber website creating a circulation of over 60,000 viewers. All Chamber members receive 10% off!

For more information, contact Alison van Dam at 508.586.0500 x 222 or email avandam@metroouthchamber.com.

Regional Interests & Tax Rates, Continued from page 1

The Chamber is also testifying before city and town officials in favor of attractive commercial tax rates in communities that set a higher commercial tax rate than taxes on residential properties. Avon and Brockton businesses want to remind Selectmen and City Councilors of the jobs and added benefits businesses bring to a community. A strong business base provides added value to support city and town operations. Increasing Tax rates above \$30. per \$1,000. on businesses can cause them to look elsewhere. Half of the Metro South Communities offer a lower unified tax rate that can save businesses tens of thousands of dollars on their tax bill by moving a few miles to another town. The Chamber urges the approval of a tax rate that **attracts** businesses that provide jobs and revenue for the community. The Chamber advocates for a commercial tax rate under \$30. per \$1,000. in Avon and Brockton where both communities are just below that level now.

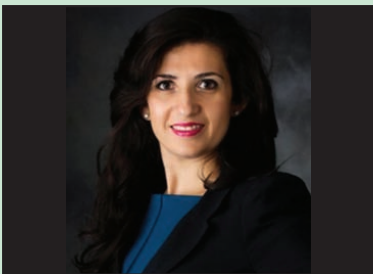
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Law Office of Mahsa Khanbabai



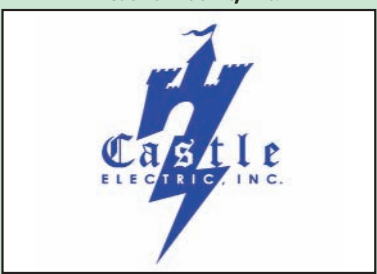
71 Legion Parkway, Suite 11, Brockton
508-297-2065
The Law Offices of Mahsa Khanbabai is dedicated to immigration & naturalization issues. We represent individual, nonprofit, educational & business clients needing work visas or green cards. A significant portion of our practice is devoted to assisting international dental & medical graduates seeking work visas, J-1 Waivers, & green cards. For more information, email mahsa@mk-immigration.com.

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We are an energy management and procurement company. All of our services are provided at no cost to our clients. TaylorCC runs energy auctions where major suppliers of both electricity and natural gas compete to provide you the lowest possible supply price. We work for you, not the suppliers. TaylorCC also provides at no cost an online Utility Module system that tracks all of your properties regarding their actual vs budget supply usage and cost as compared to budgeted supply usage and cost.

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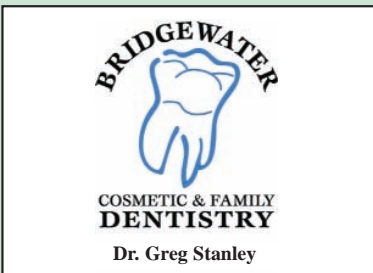
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617-438-6176 • www.castleelectric.biz
Castle is a family run electrical company. We know what it is like to be a homeowner; it is not easy to choose the right company to provide service to your most valuable asset. We use our years of experience to get the job done right the first time. We arrive on time; provide prompt, clean and reliable service. We use Upfront Pricing so there are no surprises. Once a contract is agreed upon we stick it. We treat our customers as we would like to be treated, and build our business on our happy customers!

Crystal's Kitchen



4 South Main Street, W. Bridgewater
508-510-5295 • crystalskitchenma.com
Crystal's Kitchen is a unique Asian restaurant in West Bridgewater that serves dishes using a lot of fresh organic herb and spices. Our menu offers a wide range of multi cultural cuisine from all over Asia such as Malaysia, Thailand, and Japan. Our goal is for you to have a good dining experience from our kitchen with special homemade recipes. Therefore, please come enjoy and have a relaxing time with us.

Bridgewater Cosmetic & Family Dentistry



318 Broad Street, Bridgewater
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Our smile is one of the first things people notice about you. Changing your smile with cosmetic dentistry can change your life. People will notice your confidence and personality instead of your dental problems. Everybody deserves a healthy smile! Preventive dentistry has the potential to improve overall health. Whether you simply want a brighter smile or need a total smile makeover, Bridgewater Cosmetic & Family Dentistry will ensure all your dental expectations are exceeded!

Montilio's Baking Company



134 Spark Street, Brockton
508-894-8855 • www.montilios.com
Montilio's, a premier bakery and cake shop, is a combination of family history, European traditions, and a desire to create the best. For more than 50 years, Montilio's has provided world-class wedding cakes and pastries. Trust Montilio's to supply your clients or staff with a gift they will love and enjoy this Holiday Season! Please call for more information on our corporate gift program, 508.894.8855 x 201.

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YOUR BUSINESS PROFILE HERE...

When You Join the Chamber.
Call Kathleen at 508.586.0500 x 229,
or email:
klynch@metrosouthchamber.com

60 School Street, Brockton • 508-586-0500 x 229
www.metroouthchamber.com
Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and Energy Purchasing Programs. Call Kathleen to learn more today!

BUSINESS EVENTS Planner

November 7

Business After Hours

5:30 pm - 7:30 pm
Mansfield Bank
728 West Center Street, W. Bridgewater
Enjoy networking and refreshments courtesy of Mansfield Bank. Don't forget your business cards!

Cost: Complimentary
Please RSVP at 508.586.0500 ext. 231

November 9

Government Affairs

12:00 pm - 1:30 pm
Metro South Chamber of Commerce
60 School Street, Brockton
Providing the opportunity for business people to discuss issues of importance with elected officials relative to the business and economic climate.

Cost: \$5 members, \$15 future-members
Please RSVP at 508.586.0500 ext. 225

November 14

99th Annual Meeting & Expo

10:30 am - 3:00 pm
Massasoit Conference Center
770 Crescent Street, Brockton
EXPO: 10:30 am - 3:00 pm
Annual Meeting: 12:00 pm - 1:45 pm

Cost: \$45 members, \$55 future-members
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 231
508-587-1340
E-mail: info@metrosouthchamber.com
Online: www.metroouthchamber.com
Send reservation and payment to:
Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087



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- flickr.com/photos/metrosouthchamber
- issuu.com/metrosouthchamber

November 27

Tax Strategies Workshop

8:30 am - 11:00 am
Metro South Chamber of Commerce
60 School Street, Brockton
Join Coastal Community Capital as they help you gear up for end-of-the-year taxes. Learn how mastering this skill can improve your business.

Cost: Free to attend
Please RSVP at 508.586.0500 ext. 225

November 28

Regional Business After Hours

5:30 pm - 7:30 pm
Taunton Holiday Inn
700 Myles Standish Boulevard, Taunton
Enjoy networking with the nine Southeastern Massachusetts area Chambers of Commerce. Don't forget your business cards!

Cost: Free for members, \$15 for future-members.
Please RSVP at 508.586.0500 ext. 231

December 6

Business After Hours

5:30 pm - 7:30 pm
Sponsor: Good Samaritan Medical Center
15 Roche Bros Way, N. Easton
Enjoy networking and refreshments courtesy of Good Samaritan Medical Center. Don't forget your business cards!

Cost: Complimentary
Please RSVP at 508.586.0500 ext. 231