

Actionreport

October
2007

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

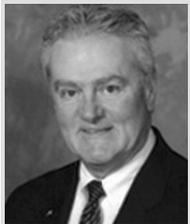
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Maria Bielawski, page 2



Jarod Gray, page 5



Mayor James Harrington, page 11

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Legislative Reception

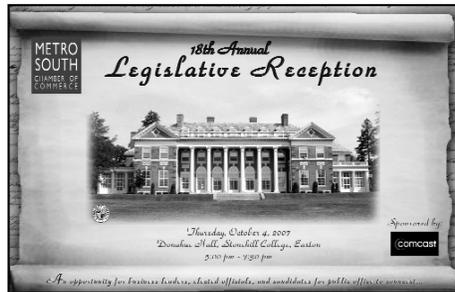
Thursday, October 4, Stonehill College, N. Easton



Sponsored By: The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local officials to gather on Thursday, October 4 for the 18th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of Stonehill College in Easton from 5:00-7:30 pm. The reception is sponsored by Comcast and Stonehill College.

The reception is a casual event at which business leaders, elected officials, and candidates for public office and renew face-to-face contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres.

Legislative actions at municipal offices, on Beacon Hill and in Washington are having far greater impact on Metro South businesses than ever before. As a result, there is a greater need for the business community to speak out and be heard on regulations affecting commerce and industry.



As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Register by calling Kim at 508. 586.0500 ext. 231. This event is \$5 for members and \$10 for non-members. **Pre-registration is necessary.**

See the list of attending legislators on page 9

Mayoral Forum At Next Chamber Breakfast

Thursday, October 18, Holiday Inn Brockton

Join us at the next **Good Morning Metro South** breakfast for a special Mayoral Forum on Thursday, October 18 from 7:30 -9:00am at the Holiday Inn, 195 Westgate Drive, Brockton, featuring Mayor James Harrington and Jass Stewart. This is a great opportunity to hear from the candidates for Mayor. Business people are encouraged to participate by attending this important forum and asking questions relative to the business climate in Brockton.

Also speaking is Dr. Marylou Buyse, President and Chief Executive Officer of the Massachusetts Association of Health Plans.

Dr. Buyse received her Bachelor of Science degree from Hunter College and her medical degree from the Medical College of Pennsylvania. She also holds a Masters of Science degree in Preventive Health and Medical Administration from the University of Wisconsin, Madison.



Dr. Marylou Buyse

Dr. Buyse is board-certified in several medical specialties including medical genetics, pediatrics, and medical management, and continues to maintain a primary care practice in West Roxbury. She also serves on numerous boards, commissions and task forces. She is a member of the Advisory Committee for the Health

Sponsored by:
Brockton Hospital



Continued on page 2

94th Annual Meeting & Business 2 Business Expo

Wednesday November 14, 2007
10:30 am - 3:00 pm

The Annual Meeting and Business-to-Business Expo is soon approaching. Mark your calendars for this special event! Join other business people and community leaders and attend the annual meeting to celebrate businesses working together for the future of the Metro South Region.

At the Expo explore the products and services of value to your business and profitable business contacts with over four hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

This year's key note speaker is **Mark Hellendrung**, a young entrepreneur and president of Narragansett Beer.



Mark Hellendrung, President of Narragansett Beer



Mark graduated from Brown University and joined the accounting firm of KPMG International. In 1999, Mark became president of Nantucket Nectars,

Continued on Page 2

Grand Sponsor:



Contributing Sponsors:



MEMBERProfile

Healing Touch Massage Clinic



Maria Bielawski, Owner, Healing Touch Massage Clinic

What is unique or special about your firm and the products and services you offer?

Pleasant office with soft music played in the background and a professional staff. Maria is a physical Therapy Assistant with a background in medical massage. Services include hot stone massage reflexology, neuromuscular therapy and deep tissue massage.

What markets do you serve?

Both men and women of all ages.

What is your main business objective concerning your customers and the business community?

To help people learn how to relax and also to help with chronic pain.

The Chamber features a Member Profile in each issue of the Action Report.

Members are selected randomly from those in attendance at the Good Morning Metro South (GMMS) breakfasts.

Address:

348 N. Pearl Street (Rt. 27),
Brockton, 02301

Phone: 508-427-6679

Year Established: 2005

Number of Employees: 2

What is your market area?
Southeastern MA.

Products or Services:

Swedish massage and medical massage

Good Morning Metro South continued from page 1

Care Cost and Quality Council.

Dr. Buysse has served on the faculties of several distinguished medical schools and currently has a faculty appointment at Tufts University School of Medicine and teaches at the Boston University School of Public Health.

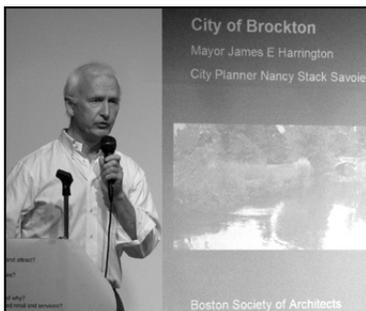
Good Morning Metro South is being sponsored by Brockton Hospital. Brockton Hospital is a private, not-for-profit community teaching hospital that serves nearly 400,000 residents in 20 communities in southeastern Massachusetts. For

over 100 years, Brockton Hospital has provided high quality health care to the community with generous doses of care and compassion.

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program.

Register by calling Kim at 508.586.0500 x 231. The cost is \$20 for members and \$25 for non-members.

Plan Brockton 2008



A large crowd of business owners, civic leaders and Brockton residents recently gathered at the Plouffe Elementary School to share opinions about Brockton in order to update the master plan and establish priorities for the city's future. Topics discussed included employment opportunities, housing, recreation, health and well being, education, and transportation.

The session is one of a 3 part series directed by Mayor James Harrington, managed by Nancy Stack Savoie and the Office of the City Planner and sponsored by the Metro South Chamber of Commerce. The series is being guided by the Boston Society of Architects and the Community Design Resource Center. For more information, please contact The Office of the City Planner at 508-580-7113.

Left: Hubert Murray AIA RIBA, Archited + Planner

EXPO Sponsorship Opportunities

Sponsoring the Annual Meeting and EXPO offers your company exposure to the local business community and an opportunity to network with business leaders in the area. Not only does it create an awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

All Sponsorships include a Table in the Exhibit Hall, two tickets to the Annual Meeting Luncheon, Recognition during event and in program guide, and Attendee Mailing Lists (Valued at \$375). Sponsorship categories can be tailored to fit your company needs. Call Kim Bewsher at 508.586.0500 x 231 for more information, or download your application on the www.metroouthchamber.com homepage.

Sponsorships Still Available

Tote Bag Sponsor: Have your company logo printed on Tote Bags and place your company's literature inside the Tote Bags. (\$3500)

Registration Sponsor: Have your company logo displayed on attendee badge neck wallets, receive signage at registration table, and place company literature in Tote Bags (\$2500)

Hors d'oeuvres Sponsor: Receive signage at the hors d'oeuvres station in the EXPO hall, 10:30am-12:00pm. (\$1500)

Annual Meeting continued from page 1

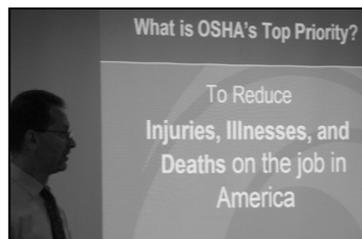
helping his friends, Tom First and Tom Scott, grow a regional juice outfit into a nationally recognized brand. In 2003, while looking for a new project, Mark stumbled on the tragic story of Narragansett Brewing Company, once the largest brewery in New England. Despite two decades of no advertising and limited availability, people still got excited when they talked about Narragansett Beer. Seeing an opportunity to develop the brand, Mark purchased the rights to Narragansett Beer

from the Pabst Brewing Company in 2005, becoming its president. Now, the company is strengthening its brand and depends heavily on door to door sales, billboards, radio and print advertising, and event marketing to achieve its success.

Contact the Chamber at 508.586.0500 ext. 221 to register for this event. The cost is \$41 per person or \$410 per table of ten.

For Expo space see article page 8

Employer Breakfast



At a recent Human Resource Management Council meeting, Tim Irving, ARM, CSP (left), OSHA Compliance Assistance Specialist, spoke about safety in the workplace. For more information, visit www.osha.gov. For a free consultation program, visit www.mass.gov/dos.

The next Human Resource Management Council meeting will be held at 8 am on December 6, at the Holiday Inn-Brockton.

Bill's Taxi Ad

BOARD OF DIRECTORS

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Brockton Area Transit Authority

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Metro South Chamber of Commerce

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Gary R. Oman, P.C.

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Vice Chair Economic Development
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Vice Chair Membership Development
Daniel Trout
The Community Bank

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Stephen Hall
National Grid

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508-586-0500 Front Desk x 221

Christopher Cooney
 President and CEO x 223

Kim Bewsher
 Program Director x 231

Membership x 225

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Pasquale Ciaramella -
Old Colony Planning Council

Jack Conway - *Jack Conway & Company, Inc.*

John Costa - *B C Tent & Awning Company*

Loretta DeGrazia - *East Coast Petroleum*

Dotun Diyaolu - *Pharmacist*

Jeffrey Dukess - *Frenette & Dukess, PC*

Linda Faria Braun - *Adult Learning Center*

John Holiver - *Caritas Good Samaritan Medical Center*

Susan Joss -
Brockton Neighborhood Health Center

Kelly Carney Kelly -
Raynham Taunton Greyhound Park

Stephen McDuffy - *Holmes-McDuffy Florists*

Dana Mohler-Faria -
Bridgewater State College

William Morse - *Mutual Bank*

Gerard Nadeau - *Rockland Trust Company*

Basan Nembirkow - *Brockton Public Schools*

David Orloff - *Sharkansky & Co., LLP, CPA's*

Andrea Papadopoulos - *Arista Associates, Inc.*

Lester Schindel -
New England Sinai Hospital

Larry Siskind -
Siskind and Siskind Attorneys at Law

John Vlaco - *Brophy & Phillips Co., Inc.*

Charles Wall - *Massasoit Community College*

Patricia Williams - *HarborOne Credit Union*



CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

Metro South Chamber of Commerce
 Sixty School Street, Brockton, MA 02301-4087
 tel: 508 586-0500/fax: 508 587-1340
 info@metrosouthchamber.com
 www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photography by Rich Morgan
www.richmorganphotography.com

Networking at Events

is one of the most effective ways to grow your business!

OCTOBER Calendar

3	Ambassador Meeting	8:00 am
4	Legislative Reception <i>Stonehill College, Donahue Hall, North Easton</i>	5:30 pm
8	Chamber Closed - Columbus Day	
10	Executive Committee	3:00 pm
12	SOMWBA Workshop	11:00 am
18	Good Morning Metro South - Mayoral Forum <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
24	Business After Hours <i>TD Banknorth, 3 Roche Brothers Way, North Easton</i>	5:30 pm
26	Board Retreat <i>Stonehill College, Donahue Hall, North Easton</i>	8:00 am
Coming Up November		
7	Ambassador Meeting	8:00 am
9	Government Affairs <i>Speaker: John Hurst, CEO, Retailers Association of Mass.</i>	12:00 pm
14	Annual Meeting & EXPO <i>Massasoit Conference Center, Route 27, Brockton</i> EXPO Meeting Luncheon	10:30am-3 pm 12:00 pm
24	Brockton Holiday Parade <i>Downtown Brockton</i>	TBA
29	Business After Hours <i>Caritas Good Samaritan, 235 N. Pearl Street, Brockton</i>	5:30 pm

Save the Date December

5	Ambassador Meeting	8:00 am
5	Executive Committee	3:00 pm
6	Human Resource Management Council <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	8:00 am
12	Good Morning Metro South <i>Holiday Inn, 195 Westgate Drive, Brockton</i>	7:30 am
14	Government Affairs <i>Speaker: Jon Regan, Associated Industries of Mass</i>	12:00 pm
19	Board Meeting	12:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

Photo and print production by **Mark Mahoney, The Enterprise**

GOODNews

Celebrate the great things going on!

Gaming Industry Expert to Speak at CareerWorks

On Thursday, October 18, as part of Governor Deval Patrick's Massachusetts Career Day, Career Works will hold an on-site job fair geared toward the retail, transportation and hospitality industries. During a special lunchtime presentation, Clyde W. Barrow, Ph.D., the director of the Center for Policy Analysis at UMass Dartmouth, will discuss the hottest public policy issue facing Massachusetts and our region - casino gambling. Dr. Barrow heads the New England Gaming Research Project and is a leading expert on the impact of gaming on economic and workforce development.



Dr. Clyde W. Barrow

CareerWorks also will conduct tours of its newest affiliate - YouthWorks, the career and educational resource center serving youth age 14 to 21. YouthWorks is collocated with CareerWorks at 34 School Street, across from City Hall. For more information about Career Day, call 508-513-3416.

Allegra Print Owner Elected to NAC

With four Allegra Print & Imaging locations in Brockton, Dedham, Plymouth and Mansfield, owner Tony Ward was elected to the franchise system's Network Advisory Council (NAC). The NAC, founded in 1983, is made up of 13 elected members representing more than 400 franchise members throughout North America. Ward will serve a three-year term.

The NAC allows for open communication and networking among franchise owners and the world headquarters. Council representatives play an important role in working with fellow owners to review plans, programs and mutual concerns in order to strengthen and improve the franchise system. Allegra Network LLC is one of the world's largest print and graphic communications franchises, linking more than 400 locations in North America and the United Kingdom. Allegra Print & Imaging is located at 195 Liberty St. in Brockton. For information, visit the company's Web site at www.allegrabrockton.com.

Caritas Promotes Monique Aleman

John Holiver, president of Caritas Good Samaritan Medical Center, has announced the promotion of Monique Aleman to the position of Vice President of Development, Communications and Marketing.

A member of the senior leadership team for the past eighteen months, Aleman is assuming additional responsibilities for development and fundraising on behalf of CGSMC. She holds a BS in International Relations from Tufts University and has over 20 years of experience in sales, marketing, public relations, community outreach and development in various health care organizations as well as for-profit companies.

Bridgewater State Work 'N' Serve Expo

A Work 'N'Serve Expo, co-sponsored by the Office of Career Services and the Community Service Center at Bridgewater State College, will be held on Wednesday, October 17 from 1:00-3:00 p.m. in the Rondileau Campus Center Ballroom.

This free event provides interested individuals with an opportunity to meet with over 50 employers who have employment, internship and volunteer opportunities. The Bridgewater State College Work 'N' Serve Expo is open to all BSC students and alumni as well as students from other area colleges and members of the general public.

Please call 508.531.1328 or visit www.bridgew.edu/careerservices for more information or to register.

Costco Offer for Chamber Members

Free Shopping Weekend for Metro South Chamber Of Commerce Members!

October 13th and 14th 2007

Costco

120 Stockwell Dr.

Avon, MA 02322

Shop during the event with a FREE WEEKEND PASS or become a Costco Member and Receive Special Costco GIFT. Please bring this invitation to the Avon Costco Warehouse.

G.T. Reilly & Co Named 2007 All-Star Firm

G.T. Reilly & Co. has been named by Inside Public Accounting magazine as a 2007 All-Star Firm. For the fifth consecutive year, IPA ranked the firm as one of the top ten CPA firms in the nation in Human Resources & Professional Staff Retention. According to IPA, "As a group, these firms represent the most stable, people-oriented firms with a focus on work-life balance". IPA measures over 300 firms based on a number of factors, including the average length of service of professional staff employees, employee turnover ratios, training opportunities and salaries. Inside Public Accounting is a publication of The Platt Consulting Group.

G.T. Reilly & Company is a full-service

accounting and consulting firm whose clients include corporations, individuals, closely-held family businesses, multinational companies, non-profit organizations and financial institutions. The firm offers traditional accounting, auditing and tax services, as well as management consulting services and estate planning.

Wheatstone Engineering Welcomes . . .

Wheatstone Engineering & Consulting Inc., a Braintree based environmental consulting firm specializing in due diligence



Amy McElroy

site assessment, contaminated site management by a Licensed Site Professional, property development and environmental property management issues welcomes Amy McElroy to its staff as Project Manager. Ms. McElroy brings more than 19 years of experience in the environmental industry. Her fields of expertise include environmental assessment, human health and environmental risk characterizations, remedial design and implementations, regulatory permitting, emergency response, due diligence and site investigation, geophysical investigations, and aquifer characterization. Ms. McElroy is also a member of the Hanover

Conservation Commission and is currently working to obtain her LSP license.

Massasoit Workforce Training

"Massasoit Motivations", the workforce training series offered through Massasoit Community College announces "Upgrading to Office 2007~Are YOU Ready?" Get on board with the new options and features that can make you a more effective and efficient part of your office. This training breakfast will be held in the Louison Board Room on the Massasoit Community College Brockton campus on Friday, October 5, 2007. Registration and continental breakfast begin at 8:15 am and the program runs from 8:30-9:30 am. Massasoit's Professional Development Center is coordinating the event and can be contacted at 508-588-9100; extension 2011 or 2013 for registration information.

Fuller Craft Welcomes Miguel Rodriguez

Fuller Craft Museum welcomes new chief development officer Miguel A. Rodriguez to the staff. Coming from a strong background working with cultural organizations in the Boston area, Rodriguez will lead the Museum's devel-

Advanced Business Concepts
Ad

opment department in its continuing growth and expansion.

Rodriguez most recently served as director of development for Opera Boston. During his tenure there he created the signature fund raising gala InnOVATION and developed the Audience Stewardship Program. Prior to Opera Boston, he was general manager of Boston Landmarks Orchestra and Boston Musica Viva and executive director of the Boston chorus Coro Allegro.

Rodriguez is also an experienced lyric tenor. He attended the Opera Institute of Boston University for his graduate studies. Rodriguez currently serves on the Board of Overseers for Opera Boston, is a member and founding president of the New England Orchestra Consortium and is a member of the Massachusetts chapter of the Association of Fundraising Professionals.

Mansfield Bank - New Branch Hires

Susan M. Cunniff will be responsible for bank operations and business development as branch manager when Mansfield Bank opens its new branch on 728 West Center Street (at the intersections of Routes 106 and 24) in West Bridgewater in mid-October.

Cunniff joined Mansfield Bank as assistant vice president in mid-June from Hingham Institution for Savings, where she was assistant vice president and

branch manager in the South Hingham branch for four years.

Cunniff also brings more than a dozen years' experience at Peoples Savings Bank, based in Brockton, where she was a branch sales and operations manager from 1994 to 2002 and credit review supervisor from 1990 to 1994.



Susan M. Cunniff

David Tetreault has been named Assistant Branch Manager for the new branch in West Bridgewater.

Tetreault joined Mansfield Bank in 2001 as Assistant Vice President/Consumer Lending Manager.

Most recently he had assumed additional responsibilities as a Mortgage Loan Officer.

Tetreault will be assisting Susan Cunniff, the Branch Manager, with the overall operation of the branch and also



David Tetreault

will continue as the Consumer Loan Manager for all branches of Mansfield Bank.

Earlier, he spent 15 years in the consumer-lending department at First Citizens Federal Credit Union of New Bedford.

Cycles for Sinai

Cycles for Sinai, a benefit run for patient care programs at New England Sinai Hospital presented by the Sinai Men's Associates and sponsored by Costco will take place on Sunday, October 21. Motorcyclists will gather at 9:30 am at the "New" Rodman Suzuki on Route 1 North (Providence Highway) & Walpole Street in Sharon and tour a 50-mile route through the scenic highways and byways of Southeastern Massachusetts. Cycles for Sinai offers interested riders an opportunity to get out there, enjoy the ride and help a good cause at the same time." A \$15 donation is requested for riders interested in participating. Enjoy barbeque fare and music immediately following the run. For more information, please call Margi Sandman at 781-297-1333.

The Sinai Men's Associates was founded by a group of men interested in providing volunteer and financial support to the hospital and its patients. Members serve as ambassadors to the community, and are involved in a variety of fund raising activities

Winifree Business Growth Webinar

Join the Webinar on Wednesday, October 17 at 2pm. Ken Cheo of Winifree Business Growth Advisors will speak about the seven killers of business growth. Whether you own a business or work in a business, this talk will be relevant to your success. Your knowledge of the 7 killers will set you on the path of achieving your full potential. Have you experienced any of the 7 killers?

1. Lack of sales and marketing
2. Hiring the wrong people into the wrong jobs or retaining the right people
3. Cash flow, maintaining profits, inadequate margins
4. No coaching or mentoring of employees
5. Absence of strong leadership
6. No innovation or quality improvement
7. No exit strategy, business succession plan or business valuation

Learn how to prevent them from affecting your performance. For more information call 781-353-6493 or email kcheo@winfree.org.

Emmanuel House Open House

Emmanuel House Residence Assisted Living, located on 25 East Nilsson Street, Brockton will hold an Open House on Sunday, October 14 from 9am-2pm. They will be celebrating their

Swedish and German heritage with food, crafts and traditional costumes in collaboration with the First Evangelical Lutheran Church. RSVP to 508-588-5334 ext. 613.

Brownfields Seminars

MassDevelopment will hold a series of seminars to discuss recent changes in Massachusetts' brownfields incentive programs. Seminars are free and open to municipalities, developers, bankers, property owners, accountants, attorneys, licensed site professionals, non-profits and others.

October 2: Robertson on the River Building, Taunton

October 16: The Advanced Technology and Manufacturing Center, Fall River

October 23: The Lanam Club, Andover
October 30: Hampton Inn & Suites, Boston Crosstown Center

All workshops are 9-11am. RSVP to Noel at 617-603-3123.

Brockton Hospital New Additions

Nicklas B. E. Oldenburg, MD and Kathy Radie-Keane, MD have joined Brockton Hospital Radiation Therapy Center. Drs. Oldenburg and Radie-Keane also hold staff positions at NorthMain Radiation Oncology in

Providence, RI, and both are clinical assistant professors in Radiation Medicine at Brown University School of Medicine.

Dr. Oldenburg's areas of expertise include prostate cancer, head and neck cancers, gastrointestinal cancers, and lung cancer. He has extensive experience with transrectal ultrasound-guided (TRUS) prostate implants as well as Intensity Modulated Radiation Therapy (IMRT). Dr. Radie-Keane's specialty areas of interest include breast, Gyn, lung, lymphomas and head and neck cancers. She has had extensive experience with Intensity Modulated Radiation Therapy.



Dr. Nicklas Oldenburg



Dr. Kathy Radie-Keane

Federal Telephone New Hire



Federal Telephone and Communications is pleased to announce the addition of Jarod Gray (left) to the staff. Federal Telephone is located on 700 West Center Street, West Bridgewater. Call 1-866-463-3374 for more information.

HobbsbrookHospitality
Ad



Jim Walsh, MassDevelopment



MassDevelopment, the state's economic development authority, is partnering with Chambers of Commerce across the Commonwealth to publicize finance and development tools available to support your business.

MassDevelopment: Emerging Technology Fund

MassDevelopment's Emerging Technology Fund (ETF) supports high-tech expansion in Massachusetts by providing loans and guarantees for technology-based manufacturing facilities and equipment. The ETF targets companies ready to transition from research and development to production. It provides loans of up to \$2.5 million for purchasing equipment, improving leased space, or acquiring and renovating facilities. Any technology-based company expanding or launching its manufacturing opera-

tions in the Commonwealth is eligible to apply.

In 2004, Aspen Aerogels, Inc. - a producer of cutting edge products that offer the ultimate in thermal and acoustical insulation performance - received a \$1.5 million MassDevelopment Emerging Technology Fund loan to build 10,000 square feet of new, customized laboratory space in Northborough. The facility allows the company to improve its manufacturing capacity, providing new employment opportunities to Massachusetts.

MassDevelopment is committed to helping your business grow by providing financing solutions that fit your needs. We have regional offices located throughout the state; in Brockton, Devens, Fall River, Lowell, Springfield and Worcester. Please call us at 1-800-445-8030, or visit massdevelopment.com for more information about the Emerging Technology Fund and other MassDevelopment programs.

Brockton Building Boom Continues . . .

Brockton is in the midst of a building boom; adding jobs while expanding tax revenues. Over 125 million dollars in building permits have been approved in Brockton within the past 9 months.



New School, Colonel Bell Drive



WB Mason renovations 59 Centre Street



Brockton Neighborhood Health Center, Downtown Brockton



Walgreens, Montello Street

9 Chambers to Combine Networking

On Wednesday, November 7, 2007 the nine Southeastern Massachusetts area Chambers of Commerce will host a **Regional Business After Hours** from 4:30-7:00 p.m. at the Taunton Holiday Inn, 700 Myles Standish Boulevard, Taunton.

Last years networking event brought together a crowd of nearly 300 business professionals and entrepreneurs. This is a great opportunity to meet members from surrounding chambers.

NETWORKING
Interconnecting groups of individuals with a common goal

Meet business people from the Attleboro, Cranberry County, Metro South, New Bedford, Fall River, North Attleboro, Tri-Town, Plymouth and Taunton Chambers of Commerce.

To register for this event please call the Chamber at 508.586.0500 ext. 231. The event is free for members and \$10 for non-members. Come and enjoy hot and cold hors d'oeuvres, 50/50 raffle, cash bar and most importantly a lot of NETWORKING! Don't forget your business cards.



Office 24, Belmont Street



New Middle School, North Quincy Street



Paradise Caribbean Restaurant, Corner of West Elm Street and Warren Avenue



SoCo 146 Loft Condos, Interior, Court Street, City Center

Sponsored by:



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Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

SERVING AREA BUSINESS SINCE 1975

Health Care Reform Assistance Is Here

Health Care Law Update

As of July 1, 2007 Massachusetts employers must comply with all three regulations set forth in the Health Care Reform Law (Chapter 58 of the Acts of 2006). The "Fair Share" Assessment regulation actually went into effect on October 1, 2006 and the final two regulations went into effect on July 1, 2007. Do not assume that a definition or calculation for one regulation applies to all; each employer regulation must be considered on an individual basis.



The Fair Share Contribution (FSC)

Massachusetts Law requires employers with 11 or more full-time equivalent employees (FTE) in Massachusetts to make a "fair and reasonable" contribution to the cost of their full-time employees' health insurance. The test to determine whether you currently make a "fair and reasonable" contribution is described below. Employers that fail the test will be required to pay an annual fee of up to \$295 per full-time employee, with the amount being pro-rated for part-time employees.

The Rundown

- Payroll Year = October 1 to September 30
- Do you have 11 or more FTE?
 - Take the payroll hours starting October 1 and ending September 30. FYI: Payroll hours include Jury Duty and paid leave, vacation, sick time, etc.
 - Exclude hours of employees who worked less than a month.
 - If any employee worked more than 2000 hours, just count 2000 hours for him or her.
 - Divide by 2000 to get your FTE number for the Fair Share Assessment.
 - If your number is 11 or more, you are subject to the Assessment unless you pass the primary or secondary test (see below).
- The Test:
 - 25% or more of your full time employees[1] take up your offer of health insurance benefits.

OR

 - Offer to pay at least 33% of the cost of an individual health care premium for all full-time employees (employed at least 90 days)
 - If an employer passes either test, they do not have to pay the Fair Share Assessment.
- The Division of Unemployment Assistance is responsible for definitions, calculations and payments for the Fair Share Assessment.

Section 125/Free-Rider Surcharge

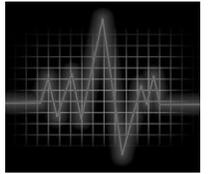
Employers with 11 or more full-time equivalent employees in the Commonwealth are required to have a Section 125 cafeteria plan as of July 1, 2007. A Section 125 plan allows employees to pay for their health insurance coverage on a pre-tax basis, and the premium payments are not subject to state and federal income taxes or FICA. Doing so exempts employers from the law's "free rider" surcharge, which is triggered when an employee meeting certain income requirements and/or a dependent receives free care more than three times a year, or if an employer has five or more instances of employees and/or their dependents receiving free care in a year. The state can then charge the employer for 20-100% of the cost of that free care depending on the size of the company. To avoid this surcharge, which could potentially be very costly, employers with 11 or more full-time equivalent employees (FTE) in the Commonwealth are required to have a Section 125 cafeteria plan that complies with the regulations issued by the state and file a copy of the plan with the Health Insurance Connector. For this rule, a "premium-only" plan is legally sufficient and there is no requirement for an employer contribution toward health benefits.



- If, once you've done the math, and you have 11 or more FTE's, you need to allow your employees to use pre-tax dollars for health premiums, but you do not need to contribute to those premiums for this regulation.
- You are required to mail a copy of your Section 125 Plan to the Commonwealth by October 1, 2007.
- You may exclude some employees from your Section 125 Plan:
 - Employees under 18 years of age.
 - Temps. (<12 consecutive weeks).
 - Part-timers (< 64 hrs. per month).
 - Wait staff, bartenders, service workers at less than \$400 in payroll per month.
 - Student interns.
 - Seasonal employees w/ visas.
- If you are an employer of 11+ FTE's, and don't offer a Section 125 Plan, you can be charged when you employees or their dependents use a certain level of state funded "Free Care" (i.e. \$50,000 of medical services consumed by an individual, multiple emergency department visits by employees or their dependents.)
- Depending on the circumstances, the Free Rider Surcharge can run up to tens of thousands of dollars.
- Detailed regulations about Section 125 Plans can be found at www.mahealthconnector.org through the Employer Link.

Health Insurance Responsibility Disclosure (HIRD)

The final regulation requires both employers and employees to fill out a Health Insurance Responsibility Disclosure (HIRD) form. The Employer HIRD Form will certify that you, the employer, meet certain Health Care Reform requirements. This form is currently under development by the Mass. Division of Health Care Finance and Policy (DHCFP). It will ask basic information about your business and the benefits that you offer. Employers with 11 or more FTE's will file this "master" form with the state one time each year to certify your benefits.



However, recently the Division of Unemployment Assistance (DUA) has decided to incorporate into the Fair Share Contribution filing process the Health Insurance Responsibility Disclosure information so employers can satisfy two required reports in one on-line filing. DUA will share employers' responses with DHCFP, thereby relieving the employer of the requirement to submit a separate report to that division.

Employers are also responsible for distributing and collecting the Employee forms as well as retaining the forms for three years. The Employee Form will state whether an employee has declined to enroll in an employer-sponsored health plan or declines to participate in the employer's Section 125 plan. The Employee HIRD form is your record that you offered benefits to your employees. You will need to provide a copy of the completed and signed form to each employee. Employees who decline coverage may need this form at tax time. You do not need to send these forms to the state. Keep completed forms on file for 3 years.

Employees who are required to sign a HIRD form must do so within 30 days after the close of their employer's open enrollment period or by September 30 of the reporting year, whichever comes first. If an employee refuses to sign and date the form, the refusal should be noted in writing and signed by an authorized company representative.



Background Information on Health Care Reform

- Signed into law April 12, 2006
- Proposed Regulations - June 2006
- Final Fair Share Regulation - October 2006
- Technical Corrections - October 2006 and January 2007
- Emergency Regulations Adopted (HIRD, Free Rider) - July 2007
- Final Regulations - July 2007

The Rundown

- Payroll Year = April 1 to March 31
- Do you have 11 or more FTE?
 - All hours, All employees (regardless of length of employment)
 - Divide by 2000

**For more information,
visit www.mahealthconnector.org**

Join the Team!

The next **Ambassador Team** meetings will meet on **October 3** and **November 7** from 8-9 am at the Metro South Chamber of Commerce.

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. Presently, there are over



Ambassadors meet monthly to discuss current issues and new ways to support Chamber member businesses.

twenty business professionals on the Ambassador Team.

To become an Ambassador, contact Kim at 508.586.0500 x231.

Eddie Terrenzi Accepts New Position



The Metro South Chamber bids a fond farewell to Eddie Terrenzi (left). Eddie has been the Membership Director at the Chamber for the past year. Eddie has accepted a new position as sales representative for Defense Contractor, Incident Control Systems of New Bedford, MA.

Professional Development Trainings

Outstanding Customer Service

Thursdays, 10/25 and 11/1
9am-12pm, \$115/attendee

Learn some of the field- tested techniques professionals use to provide excellent service to their customers.

Presented by Massasoit. Call 508-588-9100 x 2011 to enroll. All classes will be held at Career Works

Identifying and Developing New Leaders

Tuesdays, 11/6, 11/13, 11/20/ 11/27
2pm-5pm, \$230/attendee

Learn how to identify and develop leadership characteristics in co-workers and in yourself.

Business-to-Business Expo

November 14, 2007, 10:30 am-3:00 pm
Massasoit Conference Center, Route 27, Brockton

As part of the 94th Annual Meeting, the Metro South Chamber of Commerce will host a **Business-to-Business Expo** on Wednesday, **November 14, from 10:30 am - 3:00 pm**, at the **Massasoit Conference Center** in Brockton. The Business-to-Business Expo is a great opportunity

to reach over four hundred business people throughout the Metro South region. Designed to be a personal table top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience.

The cost of a booth is \$309. **Call before October 12 and receive the discounted price of \$259.** In previous years, the Chamber's response to this opportunity has been very strong. Since space is limited, registrations are on a first come, first served basis. To reserve your booth space, call **Kim Bewsher**, Program Director, at 508.586.0500 ext. 231.



Christa St. Peter and Mark Ofstein of Costco at the 2006 Business EXPO

Chamber Welcomes Kateri McIntire

Kateri McIntire (right) has joined the Chamber as a public relations intern. Kateri attends Bridgewater State College with a major in Communication Studies. She is in her final semester and will pursue a career in public relations upon graduation.



Chamber Jumpstarts Networking



Left: Debra Blanchard of Deb's Home Cooking gets interviewed by Christine Karavites of Proteas Consulting Middle: Toby Stapleton, Executive Director of the International Trade Assistance Center (ITAC). Right: Louise Gallagher, Director of the Mater Dei Adult Day Health Program at St. Joseph Manor, the Breakfast sponsor



Meeting attendees enjoy the Breakfast Buffet at the Holiday-Inn Brockton



Robert Tufts, SET Associates, Featured Speaker Dr. Dana Mohler-Faria, President of Bridgewater State College, Christopher Cooney, Chamber President/CEO

Sponsored by:



Ray Ledoux, from Brockton Area Transit Authority (BAT), Chairman of the Chamber Board of Directors and emcee for the breakfast



Darlene Marks and Shannon Donovan of Bridgewater State College read over literature at the Breakfast Share Table.

Photos Courtesy of
Rich Morgan, www.richmorganphotography.com

Candidates Confirm for Chamber Reception

Legislative Reception, Thursday, October 4 - Stonehill College, Donahue Hall



Representative Christine Canavan



Senator Robert Creedon



Representative Geraldine Creedon



Representative Lou Kafka



Representative Thomas P. Kennedy

Additional Confirmed State and Local Official:

Gerald Corcoran, Selectmen, Town of Abington
James Harrington, Mayor of Brockton

Jass Stewart, Candidate for Mayor
Dennis Eaniri, City Councillor Ward 3

John Buckley, Register of Deeds
Daniel Salvucci, Selectmen, Town of Whitman

Chamber Chosen for Second Time

The *When Work Works* program is both a national and a local initiative highlighting the importance of workplace effectiveness and flexibility as strategies to enhance businesses' competitiveness and yield positive business results. An important component of the initiative is the introduction of the Alfred P. Sloan Award for Business Excellence in Workplace Flexibility.



The Sloan Awards for Business Excellence in Workplace Flexibility honors companies that have successfully used flexibility to meet both employer and employee goals. This is the first award of its kind to validate companies' performance, programs and policies with employee input, differentiating it from any other current award. Over 300 employers have applied for the award and cover all ranges of employer size and industry.

In 2007, the US Chamber selected the Metro South Chamber as one of 24 communities nationwide to present the Alfred P. Sloan Award. The Chamber has been selected to present the award again in 2008.

To learn more log onto www.uschamber.com/cwp or contact Kim Bewsher at 508-586-0500 x231.

In a survey conducted in 2001, The six themes that emerged for building an effective workplace were:

- Providing job autonomy
- Learning opportunites
- Supervisor support
- Coworker support
- Employee involvement in management decision-making
- Workplace flexibility

Cooney Honored by ITAC



Representative Michael Rodrigues, Christopher Cooney, Chamber president, and Toby Stapleton, president of ITAC

Chamber CEO, Christopher Cooney, received recognition for his role as the chairperson of the International Trade Assistance Center

(ITAC) at its annual meeting held in Lakeville, MA. State Representative Michael Rodrigues, chair of the Labor and Workforce Development Committee and ITAC President Toby Stapleton presented Cooney with a plaque in appreciation for his years of service. ITAC provides free advisory services to southeastern Massachusetts businesses wishing to conduct commerce internationally. Demand for ITAC's services is projected to grow rapidly due to the internet and the relatively weak American dollar. To learn more about ITAC, go to www.itac.org.

TD Banknorth To Host Networking Event



TDBanknorth, 25 Washington St., Easton

The next **Business After Hours** will be held at TD Banknorth in Easton on **Wednesday, October 24**.

This is a great way to make business contacts in a casual setting. Exposure for your business is your competitive edge, so bring plenty of business cards! The event is \$5 for members and \$10 for non-members. To register, call 508.586.0500 x 231

TD Banknorth provides more than 409,000 Massachusetts and southern New Hampshire households with a full line of retail, commercial and small business banking products and services, and holds the state's fourth-largest market share. TD Banknorth has served customers and communities in Massachusetts for more than 100 years, and is recognized for a commitment to personalized service, long-term customer relationships, local decision making and community involvement. For more information about TD Banknorth products and services, contact Deborah Smith at 508-238-1628 or visit 25 Washington Street, N Easton.

Brockton Historical Society		BHS
 Historic Citizen Awards G. Petronelli - P. Petronelli Nov. 17, 2007 Massasoit Conference Center		ADMIT ONE Nov. 17, 2007 \$75.00 Dress: Creative Seating: Ringside MASSASOIT Conf. Center Cocktails: 6:30pm Dinner: 7:30 pm 508-583-4987
www.BrocktonHistoricalSociety.org		



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting is scheduled as a reception at Stonehill College on October 4th. The November meeting will be held on the 9th. If you would like to attend these meetings please contact the Chamber at 508.586.0500 x 221.

Upcoming Government Affairs Speakers

November 9, 2007

December 14, 2007



Jon Hurst,
President/CEO,
Retailers Association of Massachusetts
(RAM)



John Regan, Executive Vice President
for Government Affairs,
Associated Industries of Massachusetts
(AIM)

Highlights from September's Government Affairs Meeting

Right: Geoff O'Hara with the U.S. Chamber of Commerce spoke about the business agenda for the year ahead. In addition, Candidate for Mayor, Jass Stewart, addressed the committee about his run for office.



RENEWING Members Thank You!

- Bay Copy
- Brockton Pediatrics, Inc.
- Floral Fantasy
- Gowell's Candy Shop, Inc.
- Hawkeye Fence LLC
- Holy Cross Family Ministries
- Home/Health & Child Care Services, Inc.
- Milton Morris Real Estate
- Northeast Engineers

- P.K. Beauty Supply
- Powers & Waitt CPAs
- Progressive Equity Strategies
- Rodman & Rodman, PC, CPAs
- Stonehouse Gardens Norwell
- Greenhouse, Inc.
- The Charity Guild, Inc.
- Verizon Communications
- Winfree Business Growth Advisors

Thanks to those members celebrating membership milestones this month

5 Year Member:
South Shore Tri-Town Development

10 Year Member:
Farley Funeral Home, Inc.
George's Service Station
J. K. Olivieri Insurance Agency, Inc.
John T. Veale, D.M.D., Peter G. Veale, D.M.D.
Trufant Real Estate, Inc.
Wayne R. Mathews, Attorney

15 Year Members:
Brockton Area Multi-Services, Inc.
P.M.P. Associates, LLC
Stephanie A. Billingham,
Psychotherapist

20 Year Members:
Brockton Area Association for Retarded Citizens
Home/Health & Child Care Services, Inc.

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Managing Editor (Name and complete mailing address):
Same As Above

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60 School Street, Brockton, MA 02301

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Full Name: **Complete Mailing Address**
Rockland Trust Company
60 School Street, Brockton, MA 02301

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(3) Paid Distribution Outside the Mail Including (Street Vendors, Counter Sales, and Other Paid Distribution Outside USPS®)	0	0
(4) Paid Distribution by Other Classes of Mail Through the USPS (e.g., First-Class Mail®)	0	0
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<input type="checkbox"/> If the publication is a general publication, publication of this statement is required. Will be printed in the _____ issue of this publication.		
17. Signature and Title of Editor, Publisher, Business Manager, or Owner	Date	9/20/2007

I certify that all information furnished on this form is true and complete. I understand that anyone who furnishes false or misleading information on this form or who omits material or information requested on the form may be subject to criminal sanctions (including fines and imprisonment) and/or civil sanctions (including civil penalties).
PS Form 3526, September 2006 (Page 2 of 2)

Career Opportunities for Youths

The Brockton Area Workforce Investment Board has awarded a contract to the University of Massachusetts Donahue Institute to operate YouthWorks, the career and educational resource center serving youth age 14 to 21 in the greater Brockton area. YouthWorks provides



education, employment resources and GED programs, providing personalized career counseling, workshops, supportive services and referrals, mentoring youth to help them stay in school, introducing youth to careers through referrals to job shadowing opportunities, tours, guest speakers, career interest exploration, internships and summer jobs.

YouthWorks will continue to operate out of offices at 34 School St., across from City Hall, along with CareerWorks. The center is open weekdays from 9 a.m. to 4:30 p.m. Visit the YouthWorks Website at www.myyouthworks.com

YouthWorks' services include: Connecting teens and young adults to job training programs, post-secondary

Edison Memorial Marks History



"To commemorate the 1883 electrification of Brockton Massachusetts, commencing the illumination of America."



A group of Brockton High School students, led by Bob Martin, recently gathered near the Edison Memorial across the street from the historic Edison Building on School Street in Brockton. The memorial, created by artist Janos Stone serves as a lasting reminder of Edison's contribution to Brockton's history. Edison chose Brockton in 1881 because it featured a classic New England village center, was near Boston, and was one of the most progressive small cities in the nation. The Chamber and Old Colony Planning Council currently occupy the former Edison Power Plant.

Business Breakfasts at Bridgewater State

Mary Pat Cormier, Esquire
Edwards Angell Palmer & Dodge
Tuesday, October 16, 8:30 am
RSVP by October 11

Holly Bond
Founder, Bulldog Interactive Fitness
Monday, October 26, 8:30 am
RSVP by October 25

Rondileau Campus Center, Council Chambers,
Bridgewater State College
Admission is free.



Email externalprograms@bridgew.edu or call 508.531.2725 to RSVP and for more information.

New Senior Connection Center Opens In Brockton



Ana Brito, Owner of the Senior Connection Center and Mayor James Harrington of Brockton at the Grand Opening



Mayor James Harrington joined with dozens of Brocktonians to open the new Senior Connection Center



A group of women gather to socialize and play cards at the Center. Other activities offered include bingo, arts and crafts, crocheting, sing-a-longs, dancing, English classes, music, and exercise.

The Senior Connection Center Adult Supportive Day Care, located on 403 Main Street, Brockton aims to provide support and daily care to people from different cultures so they can experience new ideas, learn, and share in a safe environment. The program includes therapeutic activities, trips, English classes and nutritious meals.

The Center is open Monday through Friday, 8am-3pm. For more information, call 508-638-4002, or visit www.seniorconnectioncenter.org.

Greek Festival Draws Many To Brockton



The Annunciation Greek Orthodox Church of Brockton recently held its Annual Greek Food Festival. A large crowd came out over the 4 days to enjoy the world famous greek cuisine, the bazaar/marketplace, and Greek music and dancing. Above Left: Phyllis Poulos, Sultana Katsiopolous, Koula Palantzas, and Soula Psychos make Loukoumathes. Middle: Those in attendance choose from the large selection of Greek foods. Right: The Greek Orthodox Church located at 457 Oak St, Brockton.

Plant 2 Plate, LLC Michele Hale
President & C. E. O.
"Food as Therapy"
431 Battles Farm Drive
Brockton, MA 02301
Phone: 781.812.5565
Email: plant2plate@hotmail.com

Maria Bielawski
D.M., P.T.
Healing Touch Massage Clinic
348 N. Pearl Street suite 4B
Brockton, MA 02301
P: 508-427-6679
Cell: 508-846-2233

TRUE ELECTROLYSIS
PERMANENT HAIR REMOVAL
By: Judith Utomo R.E., R.P.
1-508-583-8332
587 PLEASANT ST.
BROCKTON, MA 02301

Ready, Set, Grow! Workshops

This workshop will help you gain a better understanding of the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their businesses. General information will be provided on the following programs and services:

- Service Corps of Retired Executives (SCORE)
- Small Business Development Centers (MSBDC)
- Business Resource Centers
- SBA Guaranty Loan Programs: 7(a), Micro Loans, Express & 504's
- Government Contracting Opportunities: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding
- Disaster Assistance



SBA's cooperation does not constitute or imply endorsement of any opinions, products, and/or services. All SBA programs are extended to the public on a non-discriminatory basis.

Handicapped Accessible.

Workshop Dates: Wednesday:

October 17
November 14
December 12

Time: 2:00 p.m. until 4:00 p.m.

RSVP: 508-513-3400

Location: Career Works
34 School St., Brockton

Ground Breaking for Fallen Firefighters in Brockton



Mayor James Harrington along with city officials and dozens of firefighters gathered outside Brockton City Hall for the ground breaking of the Strand Theater Fire Memorial on 9/11. The Strand Theatre, formally located at 15 School Street with a capacity of 1,685, burned down on March 10, 1941, killing 13 city firefighters and injuring 20 others. The monument, built of bronze and granite will depict a city firefighter from the Strand Theatre Blaze. The statue, which will be sculpted by Robert Shure, will stand more than 10 feet tall.

WELCOME *New Members*

Making an Investment in Our Community

Bay State Community Services, Inc.

Ms. Wanda Smith
141-143 Main Street
Brockton, MA 02301
508-427-4782

Human Service Organization

Independence Associates, Inc.

Ms. Constance Gallant
141 Main Street
Brockton, MA 02301
508-583-2166

Human Service Organization

Shipping Corporation International

Ms. Susan E. Lewis
16 Park Road
Brockton, MA 02301
508-584-3199

Freight Forwarder

Tiki Garden

Ms. May Lai
201 North Quincy Sreet
Abington, MA 02351
781-857-1300

Restaurant

Brockton War Memorial Foundation, Inc.

Mr. Harry R. Williams, III
70 Farnham Street
Brockton, MA 02302
508-580-7890

Agencies/Association

Mansfield Bank

Ms. Susan Ouellet
80 North Main Street
Mansfield, MA 02048
508-851-3600

Bank/Financial

The Cleaner Spot

Ms. Karen Rodrigue
531 Pleasant Street, Unit 1
Brockton, MA 02301
781-878-4934

Dry Cleaners

SMALL BUSINESS SPACE
Available at Chamber
Call 508-586-0500 x225

Do You Have an HR Question?

Sponsored by:

Try the Human Resource Hotline



Does your business have Human Resource questions? Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the HR field. Simply e-mail your questions to the HR hotline at hrhotline@metrosouthchamber.com or log onto www.metroouthchamber.com.

For more information contact **The Chamber** at 508.586.0500 x 231.



Impact.

It takes the right tools to start - or grow - a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life. You'll get the tools and resources you need to grow and make a positive impact.

Access to the right tools. One more way the Chamber makes an impact.

Be a part of the
Metro South Chamber of Commerce

Leading Businesses.
Leading Communities.

Call: 508.586.0500 or visit
www.metroouthchamber.com



BUSINESS EVENTS *Planner*

October 4

Legislative Reception

5:00 pm - 7:30 pm
Donahue Hall, Stonehill College
N. Easton

This reception is a casual event at which business leaders, elected officials and candidates for public office can talk while enjoying a complimentary bar and hors d'oeuvres.

Please RSVP at 508.586.0500 ext. 231

October 18

Good Morning Metro South

7:30 am - 9:00 am
Holiday Inn-Brockton
195 Westgate Drive, Brockton

This month's breakfast program will feature a mayoral forum.

Tickets: \$20 members, \$25 non-members
Please RSVP at 508.586.0500 ext. 231

October 24

Business After Hours

5:30 pm - 7:30 pm
TD Banknorth
3 Roche Brothers Way, North Easton

This networking event is a great opportunity to make business contacts in a casual setting.

Tickets: \$5 members, \$10 non-members
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 221

508-587-1340

E-mail: info@metrosouthchamber.com

Send reservation and payment to:

MSCC
Sixty School Street
Brockton, MA 02301-4087



PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

Names of Persons Attending: _____

Event: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!