

Action report



September 2016

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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"Chronicle" Reporter & Author Ted Reinstein at Breakfast

Wednesday, September 14th | 7:30 am - 9:00 am

The 2016/2017 Season of Good Morning Metro South will kick off on **Wednesday, September 14, 7:30 am - 9:00 am** at the **Conference Center at Massasoit, 770 Crescent Street in Brockton**, sponsored by **Crescent Credit Union**. This breakfast will feature guest speaker **Ted Reinstein**, WCVB-TV's "Chronicle" Reporter and esteemed author.

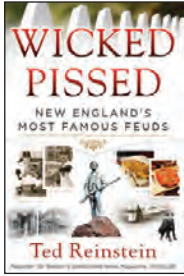
Ted Reinstein has been a reporter for Boston's WCVB-TV's "Chronicle," the nation's longest-running locally-produced nightly newsmagazine since 1995. He also provides reports and commentary on Sunday mornings for the station's political roundtable show, "On The Record." Ted has been a member of the WCVB editorial board since 2010.



His first book, *New England Notebook: One Reporter, Six States, Uncommon Stories*, was released in May, 2013 by Globe-Pequot Press. The book recounts many of Ted's favorite people and stories from his travels all around New England. National Geographic Traveler named it one of its "Best Picks," and the book is now in its second-printing. In April 2016, Globe Pequot Press released Ted's second book, *Wicked Pissed: New*

England's Most Famous Feuds, which Ted will discuss at the event.

The Good Morning Metro South breakfast will also feature a segment with **Spectra Energy**. Spectra Energy moves the energy that moves us forward – in the form of natural gas, oil and natural gas liquids. Learn more at spectraenergy.com.



This event is sponsored by **Crescent Credit Union**. Founded in 1919, Crescent Credit Union was originally chartered to serve the financial needs of employees at the Tarlow Brothers Leather Company in Brockton, but today serves over



50,000 members. Their mission is to provide you with the great feeling of better banking. Visit crescentcredit.org to learn more about services.

Don't miss the Breakfast Season Kick-off! Tickets are \$25 for members, \$35 for future-members and includes a full breakfast and networking opportunities. Register online at metrosouthchamber.com/calendar or contact Athena Lavoie at 508.586.0500 x 231, alavoie@metrosouthchamber.com.

103rd ANNUAL meeting

November 16, 2016



Wednesday, November 16, 2016

The Conference Center at Massasoit, Brockton

ANNUAL MEETING LUNCHEON: 12:00 pm - 1:45 pm
Luncheon Speaker: Steve Greene, Chairman of W.B. Mason

Steve Greene, chairman of W.B. Mason will be joining us at our upcoming 103rd Annual Meeting on **Wednesday, November 16**. When **Steve Greene** became president in 1979, W.B. Mason was a small company with annual sales of about \$3 million, but Greene was eager to build upon his family's legacy. Focusing on personalized customer service, the company's door to door sales model revolutionized the industry and catapulted it to \$20 million in sales by 1993 when Greene became chairman of the board.

At the luncheon, there will also be awards, special give-aways, music, and more as we celebrate 103 years of serving the business community. Tickets are \$100 per person and benefit the Metro South Chamber Education Foundation, Business Assistance Center, and Chamber Innovation Fund.



BUSINESS-2- BUSINESS EXPO: 10:30 am - 12:00 pm • 1:45 pm - 3:00 pm

The Business-2-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost for an Expo table is \$499 for members, \$599 for future-members. Reserve your space now, Expo tables will run out. The Expo is free to walk the floor.

Premier Sponsor:



Sponsor:



Meet Your Legislators!

Wednesday, October 5,
Stonehill College



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on **Wednesday, October 5** for the 27th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of **Stonehill College** in Easton from 5:00 - 7:30 pm.

Sponsored by:



Continued on page 2

Display Your Commitment to Business & Community



The Metro South Chamber of Commerce has produced a new 2017 members' window decal. Showcase your Chamber member pride by displaying one on your storefront window!



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

Friday, September 9 | 12:00 pm - 1:15 pm

The next Government Affairs meeting will be held at the Metro South Chamber of Commerce on **Friday, September 9 at 12:00 pm**. The meeting will feature **Brad McDougall, Vice President of Government Affairs at Associated Industries of Massachusetts (AIM)**, who will provide an overview of the ballot questions for the upcoming Massachusetts election.

Election Day is November 8th; get informed before you vote! More information will be provided on the following ballot questions/topics:

- **Question 1** would allow the Gaming Commission to issue an additional slots license.
- **Question 2** would authorize the approval of up to 12 new charter schools, or enrollment expansions in existing charter schools by the state Board of Elementary & Secondary

Education per year.

- **Question 3** would prohibit certain methods of farm animal containment.

Sponsored by:



GET OUT THE VOTE!



- **Question 4** would legalize recreational marijuana for individuals at least 21 years old.

Brad McDougall leads AIM's taxation and employment law public policy practice.

A former Congressional aide, he advises senior executives on a variety of legislative and regulatory issues such as intellectual property and trade secrets, regulatory reform, the state budget and economic development.

If you would like to attend and learn more about these important topics, please register at metrosouthchamber.com/calendar, or contact Athena Lavoie, 508.586.0500 x231, alavoie@metrosouthchamber.com. The cost to attend is \$8 members, \$15 future-members; a light lunch is included.

Free Workshops, Doing Business with the State



Sponsored by:



In partnership with the MA Supplier Diversity Office (SDO), and sponsor Crescent Credit Union, the Metro South Chamber will offer a series of two free business workshops this fall, both taking place at Crescent Credit Union's Learning Center, 115 Commercial Street in Brockton.

Visit metrosouthchamber.com/calendar to register.

Tuesday, September 20 | 10:00 am - 12:00 pm

Connecting Your Business to the Commonwealth

This workshop is designed for businesses that are interested in learning how to do business with the State. Participants will learn:

- About the bidding process and where to find bidding opportunities
- The basics of COMMBUYS, the Commonwealth's online Market Center
- How to market to public entities (including state and local agencies)
- About SDO's Small Business Purchasing Program & SDO Certification

Visit metrosouthchamber.com/calendar to learn how to register.

Tuesday, October 11 | 10:00 am - 12:00 pm

SDO Pre-Certification Workshop

Are you interested in learning how to apply for SDO certification? This workshop is for you. To apply for certification as a Minority, Woman, and/or Disadvantaged Business Enterprise, attending this Pre-Certification workshop is required. Get information on how to begin the certification process. By attending this workshop, you will:

- Become more marketable for government entities
- Learn about new government bidding opportunities
- Create business to business (B2B) partnerships

* Visit the Chamber flickr page to view photos from past events, including Business After Hours, Good Morning Metro South, Ribbon Cuttings, and more: www.flickr.com/photos/metrosouthchamber



Meet Your Legislators & Elected Officials!

Wednesday, October 5 | 5:00 pm - 7:30 pm

Continued from page 1



The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew face-to-face contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster

stronger relationships with local officials. The Metro South Chamber Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Register online at metrosouthchamber.com/calendar or contact Athena Lavoie, 508.586.0500 x231, alavoie@metrosouthchamber.com. This event is \$5 for members and \$15 for future-members.

Investing 101 - Member Led Workshop

Wednesday, October 12 | 12:00 pm - 1:30 pm



Join us on **Wednesday, October 12, 12:00 pm** at the Metro South Chamber of Commerce, 60 School St., Brockton for a light lunch and Member-Led workshop all about investing! Member Laura Bradeen of Primerica is teaching Investing 101, a free seminar that will cover the following topics:

- How Money Works - Basic Financial Principles
- The Rule of 72 - How Compound Interest Works
- The 3 D's of Investing - Discipline, Dollar Cost Averaging & Diversifying
- What is a Mutual Fund?
- Retirement Products

For more information or to register, please e-mail Laura at JUWC5@primerica.com. Please include your full name and phone number in your e-mail.

Business After Hours at Wood Palace Kitchens

Wednesday, October 27, 5:30 pm - 7:30 pm




Wood Palace Kitchens, Inc. will hold a Chamber Business After Hours networking event on **Thursday, October 27, from 5:30 pm - 7:30 pm, at 7 Mill Street in Middleboro.**

Wood Palace Kitchens quietly began operations in the summer of 1979 in the humble surroundings of owner Tim Holick's garage. Today the company employs the brightest and most talented Sales People and Certified Kitchen Designers that can be found anywhere, teams of seasoned and accomplished installers that are the

rave of every customer, and a staff of support personnel that make it easy for everyone to work with Wood Palace Kitchens. The company has implemented an exhaustive 4 point quality control system and holds all vendors to the strictest standards of performance. Learn more by visiting woodpalacekitchens.com.

This event will include networking, catering Chef Michael Morway of Craftship Catering, raffles, and more. It is complimentary to attend, but pre-registration is required. Register online at metrosouthchamber.com/calendar, or contact Athena Lavoie at alavoie@metrosouthchamber.com, 508.586.0500 x 231.

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Paul Anghinetti - <i>Bank of America</i>
Chair of the Board Susan Joss <i>Brockton Neighborhood Health Center</i>	Jason Barbosa - <i>Vicente's Tropical Grocery</i>
President and CEO Christopher Cooney <i>Metro South Chamber of Commerce</i>	Jane Callahan - <i>HR Alternatives</i>
Chair-Elect Gerard Nadeau <i>Rockland Trust Company</i>	Joe Cardinal - <i>National Grid</i>
Treasurer Gregory Hart, CPA <i>Cohn Reznick</i>	Joseph Casey - <i>HarborOne Bank</i>
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Vice Chair Government Affairs Ray Ledoux <i>Brockton Area Transit Authority</i>	Peter Dello Russo - <i>Bridgewater Savings Bank</i>
Vice Chair Membership Development Friend Weiler <i>Consultant</i>	Francis Dillon - <i>Stonehill College</i>
Immediate Past Chair William Morse <i>Mutual Bank</i>	Kim Hollon - <i>Signature Healthcare</i>
	Richard Hynes - <i>Barbour Corporation</i>
	John Jurczyk - <i>Good Samaritan Medical Center</i>
	Mahsa Khanbabai - <i>Khanbabai Immigration Law</i>
	Jim Murphy LSP - <i>Tracey Environmental, LLC</i>
	Peter Neville - <i>Concord Foods</i>
	Jonathan "Jay" Pike - <i>Sharkansky LLP</i>
	Andrew Raczka - <i>Abington Bank</i>
	Kathleen Smith - <i>Brockton Public Schools</i>
	Stan Usovicz - <i>Verizon</i>
	Peter Vlaco - <i>Brophy & Philips Company, Inc.</i>
	Dr. Charles Wall - <i>Massasoit Community College</i>
CHAMBER STAFF	508-586-0500 Front Desk x 221
Christopher Cooney, CCE, IOM President and CEO x 223	Alison van Dam, IOM VP of Business Development/Operations x 225
Athena Lavoie Director of Programs & Events x 231	Marissa Recor Finance x 230
Melanie McGrath Communications Coordinator x 222	Klete Squires Membership Director x 229
Doris Flecchia Office Assistant x 221	
<i>Newsletter Written & Designed by Melanie McGrath Printing Provided by The Enterprise</i>	



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087
tel: 508 586-0500/fax: 508 587-1340
info@metrosouthchamber.com
www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

SEPTEMBER Calendar

7	Ambassadors Meeting	8:00 am
9	Government Affairs	12:00 pm
14	Good Morning Metro South <i>Conference Center at Massasoit, 770 Crescent Street, Brockton</i>	7:30 am
20	Connecting Your Business to the Commonwealth <i>Crescent Credit Union, 115 Commercial Street, Brockton</i>	10:00 am
22	Open House Hosted by Rob Peters Entertainment <i>Comfort Inn Randolph-Boston, 1374 N. Main Street, Randolph</i>	3:00 pm
Coming Up October		
5	Legislative Reception <i>Donahue Hall, Stonehill College, Easton</i>	5:00 pm
10	Columbus Day - Chamber Closed	
11	Executive Committee Meeting	3:00 pm
11	SDO Pre-Certification Workshop <i>Crescent Credit Union, 115 Commercial Street, Brockton</i>	10:00 am
12	Ambassadors Meeting	8:00 am
12	Investing 101 Workshop	12:00 pm
19	Good Morning Metro South <i>Moakley Center at Good Samaritan Medical Center, Brockton</i>	7:30 am
26	Board of Directors	12:00 pm
27	Business After Hours <i>Wood Palace Kitchens, 7 Mill Street, Middleboro</i>	5:30 pm
Save the Date November		
2	Ambassador Meeting	8:00 am
11	Veteran's Day	
18	103rd Annual Meeting & Expo <i>Conference Center at Massasoit, 770 Crescent St, Brockton</i> Expo Begins Annual Meeting Luncheon Expo Ends	10:30 am 12:00 pm 3:00 pm
24	Thanksgiving - Chamber Closed	

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.

GOODNews

Members - Send Good News to
avandam@metrosouthchamber.com
Sponsored by: Good Samaritan



Good Samaritan Sponsors Local Farmer's Markets

Good Samaritan Medical Center is a Platinum Sponsor to both the Stoughton Farmer's Market and the Brockton Farmer's Market in an effort to support the markets as they provide fresh and local produce to the communities the hospital serves. Both markets participate in the Supplemental Nutrition Assistance Program (SNAP) by accepting SNAP EBT cards for purchase. Stoughton participates in a SNAP Match program that will double those using EBT up to \$20 (for \$40 in tokens). The Brockton Farmer's Market is located at City Hall Plaza every Friday from 10am - 2pm; Stoughton Farmer's Market operates on the First Parish Universalist Church Green every Saturday, also from 10am - 2pm, rain or shine. For more information, visit goodsamaritanmedical.org.

Brockton Farmers Market Continues Through Fall

Buy Fresh, Buy Local! The Brockton Farmers Market, which began this summer, will continue at the City Hall Plaza, Fridays from 10 am - 2 pm, and running until October 28, 2016. For more information, visit brockton.ma.us.

BCDC Offers Office Skills Readiness Program

The Brockton Community Development Corporation is holding an Office Skills Readiness Program in September. Two tracks are offered - one day program to be completed in one week, or an evening program to be completed in two weeks. Topics will include computer basics and file management, research skills using the internet, using MS Word, Excel, Powerpoint, and Publisher, and more. This course is ideal for those looking for work in offices and need to improve their skill set. The registration fee is \$50; classes will take place the Converge Christian Center, 1367 Main Street in Brockton. For more information, visit brocktoncdc.info, email brocktoncdc@gmail.com, or call 508.565.8534.

Rockland Trust 8th Reading Makes Cent\$ Program

Earlier this summer, Rockland Trust launched their 8th Annual Reading Makes Cent\$ program, an initiative that offers students the opportunity to increase their literacy level and learn fiscal responsibility during their summer break from school. Recently, Gerry Nadeau, Executive Vice President of Commercial Lending at Rockland Trust, along with fellow colleagues Linda Solomon and Lauren DeAngelo joined children of the Boys and Girls Club of Brockton and encouraged them to read over the summer and educated them on the critical significance of financial awareness. Learn more at rocklandtrust.com.

School on Wheels Holds 2016 Rodman Ride for Kids

The School on Wheels Team is ready to gear up for the 26th Annual Rodman Ride for Kids on September 24 in Foxboro, MA. It's

time to build a team and get excited to ride 25, 50 or 100 miles or be a virtual rider to help support kids impacted by homelessness in our community. The Rodman Ride for Kids will top funds raised by School on Wheels with a 5% match. To register, become a sponsor, or learn more information, please visit sowma.org/events/the-rodman-ride-for-kids.

Student Wins Gold in National NAACP ACT-SO

Second time participant, Chelsey Skeete representing the NAACP Brockton Area Branch, won a Gold Medal at the 38th ACT-SO National Completion held in Cincinnati, Ohio on July 17, 2016. This year's national ACT-SO competition had over 600 students from around the country competing in 32 categories. ACT-SO - the Academic, Cultural, Technological and Scientific Olympics, is a youth program under the administrative aegis of the National Association for the Advancement of Colored People (NAACP). To learn more, visit naacp-brocktonbranch.org.

Mutual Bank CEO to Retire at Year End

Mutual Bank, a full-service bank with offices throughout southeastern Massachusetts, announced today that Chief Executive Officer and Chairman Glen S. White will retire from the Bank and its board in December. Succeeding White as CEO will be Richard B. Spencer, Executive Vice President and Chief Financial Officer. White's retirement caps a 34-year association with Mutual Bank. During Glen's tenure, Mutual Bank has achieved a series of benchmarks that influenced asset growth from \$106 to over \$475 million. The branch network expanded from four to nine offices, and full-service solutions were added for business banking, commercial lending and home mortgage financing. Visit mymutualbank.com.

Remember September Music Festival

Remember September Music Festival will take place on Saturday, September 10 from 1:00 pm - 11:00 pm. It is an all day, all ages Music Festival featuring 20 of the hottest local bands on two stages at the Brockton Fairgrounds (600 Belmont Street, Brockton). This festival is to remind us all of the effects of 9/11 across the world. It will feature live music from Zero Hero, Cruel Miracle, Tempting Heights, The Woods and more. The tickets cost \$20 in advance and \$25 at the door. A portion of the proceeds go to MA Public Safety Charter. For more information, find "Remember September Music Festival" on Facebook.

26th Annual Caring for Kids Golf Tournament

The Brockton Visiting Nurse Association is gearing up for their 27th Annual Golf Tournament, to be held on Monday, September 19th! The 2016 tournament is a very special event, as BVNA will be

expanding the care that is provided from the funds raised and we will be honoring three very special people at the evening ceremony: Al Arruda, Karen Porter and Phil Tarallo. For information on the tournament, including sponsorship and honoree recognition opportunities, go to www.brocktonvna.org.

Annual Greek Food Festival in Brockton

Get ready for the Premier Greek Festival on the South Shore! Join us at the Annunciation Greek Orthodox Church located at 457 Oak Street in Brockton from Thursday, September 15 - Sunday, September 18th. Make sure to bring an empty stomach for your favorite foods: Baked Lamb, Pastitsio, Dolmathes, Gyros, hand-made pastries and more. Walk around the marketplace and enjoy live Greek music. There will also be plenty of activities for kids. For more information, visit annunciationbrockton.org/greekfestival.

Mechanics Cooperative Bank Appoints Sr. VP

Join Whelan Associates, LLC, as they celebrate the grand opening of 3 Washington Place on September 29th. The evening will kick off with a ribbon cutting ceremony at 5:00 pm, followed by networking and refreshments. The event will conclude at 7:30 pm. Three Washington Place is a new 2-story, 26,000 sq. ft. class A medical office building, located at 3 Washington Street on Route 138 in Easton. Please RSVP to Alison van Dam, alisonvandam@whelanassociates.com.

More Than 574 Babies Born in 2016 at Good Sam.

Good Samaritan Medical Center has announced that its maternity ward has delivered 574 babies in 2016 as of July 20, 2016. Good Samaritan offers a wide range of holistic care and services that ensure moms and dads get the training they need before and after their child arrives. The combination of pre and post-natal services are aimed at keeping our youngest patients and their parents both healthy and happy. To make an appointment with one of Good Samaritan Medical Center's highly experienced OB/GYNs or pediatricians, call 800-488-5959 or visit www.steward.org/doctorfinder.

Crescent Credit Union Completes Summer Food Drive

Crescent Credit Union recently completed a summer food drive to benefit the food pantry at The Charity Guild. Crescent's four Brockton branches collected non-perishable food donations from credit union members and non-members alike. Contributions were distributed to those in need over the eleven month school summer vacation in the Brockton area. The Charity Guild's food pantry serves more than 14,000 people each year and almost 40% are children. For more information, visit The Charity Guild at 501 Main Street, Brockton, online at thecharityguild.org or call 508-583-5280.

Brockton Uncorked - Expressions of Cabo Verde

Raise a toast to Brockton Uncorked- a wine-tasting event to take place on Saturday, September 10, 6:00 pm - 10:00 pm at Enso Gallery, 50 Centre Street Brockton. Enjoy a tasting reception, authentic dining, culture, live performances and DJ featuring Cape Verdean music. Throughout the gallery will be work from Cape Verdean artists. Tickets are \$80. With each ticket purchased, a Cape Verdean Creole-English Dictionary by Manual Da Luz Goncalves will be donated to a student. Proceeds will also benefit Brockton Public Schools "Brockton Kids Count" Campaign. Visit brockton.ma.us to find more info.

G.T. Reilly & Co. Hires New Tax Director

Charles R. Kennedy, CPA, has joined G.T. Reilly & Company as Tax Director. A tax professional with nearly 20 years of experience, Kennedy has worked previously at national and regional accounting firms in the greater Boston area. G.T. Reilly & Company is a full-service accounting and consulting firm whose clients include corporations, individuals, closely-held family businesses, multi-national companies, nonprofit organizations and financial institutions. The firm offers accounting, auditing and tax services, as well as business valuations, management consulting and estate planning. Visit gtreilly.com.

Campello Community Strut

Come celebrate our community! Join Campello Main Streets, the City of Brockton, Brockton Redevelopment Authority, Brockton 21st Century Corporation, Brockton Arts, Eastern Bank and the Campello Business Association for a celebration of our art, our music and our food. Saturday, September 17th from 11:00 am - 6:00 pm. Located on Main and South Streets, Campello, Brockton. Visit facebook.com/CampelloMainStreets for more information.

HarborOne U Offers Free Classes in Brockton

Reflecting HarborOne's focus on helping small businesses grow and prosper, HarborOne U offers classes geared specifically to meet their needs. Upcoming classes being offered in Brockton include: Planning for a Healthy Business, Sept. 12; Citizenship Preparation, Sept. 12, 14, 27, & 29, and more. To learn more and register, visit harborone.com/harboroneu.

Signature Healthcare Builds New Cancer Center

Signature Healthcare is putting your donations to work in the construction of the new comprehensive cancer care center on the campus of Signature Healthcare Brockton Hospital. While construction of the new building, scheduled for completion in late 2017, gets underway, enhanced cancer services have already begun in recently constructed space within the hospital. The new cancer center is being built in partnership with Beth Israel Deaconess Medical Center. Visit signature-healthcare.org to learn more.

Rob Peters Entertainment Appreciation Party



Rob Peters Entertainment is teaming up with Atlantic Kitchen and the Comfort Inn in Randolph to host an interactive and fun appreciation party for all Chamber members on **Thursday, September 22, 2016**. The fun will begin at **3:00 pm** and continue until 7:00 pm, with plenty of food, a cash bar, hourly prize giveaways, facilitated networking, fun activities, an appearance by the Magic 106.7 Street Team, and more!

This complimentary event is hosted by Chamber member Rob Peters Entertainment. Learn how to register at metrosouthchamber.com/calendar.

Developments Taking Place in Brockton

Copeland Chevrolet



Copeland Chevrolet is moving from its current location at 1555 Main Street to a site under construction, right off of Exit 17B, Route 24 on Pearl Street. The project broke ground in May and is expected to be completed by January 2017.

New CVS Pharmacy on Main St.



A new CVS Pharmacy is being built on Main Street in Brockton, on the site of the old KFC building. DMR Construction is working on the building, with financing provided by Eastern Bank.

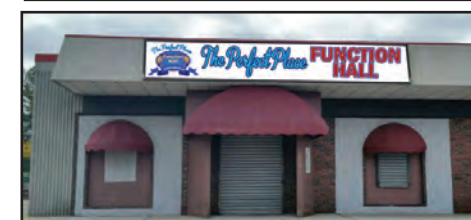
1960's Detroit Movie Set on Frederick Douglas Ave.



Filming for Oscar-award winning director Kathryn Bigelow's untitled Detroit project will take place in Brockton during the month of September. Storefronts on Frederick Douglas Avenue in Brockton have been transformed into 1960's storefronts to resemble those during the 1967 Detroit riots, which will be the subject of the drama.



Perfect Place Opens This Month



The Perfect Place, Brockton's newest function facility, will celebrate its grand opening on September 15th, 5:00 pm - 9:00 pm at 2039 Main Street in Brockton (K-Mart Plaza). Call 774.259.0096 to learn more, or visit theprecplacebrockton.com.

Cape Cod Cafe Pizza



Gary Leonard, Brockton Main Street Manager, Brockton 21st Century Corporation, shows off new barrels of flowers decorating Main Street in Campello Brockton, right in front of Cape Cod Cafe Pizza.

MassDevelopment/TDI Fellow Speaks to Board



George Durante, the new TDI (Transformative Development Initiative) Fellow in Brockton, recently spoke to the Chamber's Board of Directors about the three year plan implementation for development in Brockton. To learn more, visit TDI Brockton's new CoUrbanize website: coubanize.com/projects/downtown-brockton-tdi, or contact George Durante at gdurante@massdevelopment.com.



Display Your Commitment to Business & Community



The Metro South Chamber of Commerce has produced a new 2017 window decal. Showcase your Chamber member pride by displaying one on your storefront window!

The decal promotes Metro South Chamber of Commerce as "The Place for Face to Face," and will be mailed to all new members and renewing members upon their anniversary date moving forward. For more information on becoming a member, please contact Klete Squires, 508.586.0500 x229, ksquires@metrosouthchamber.com.

Coffee With the Mayor at Elvera's Cafe



Mayor Bill Carpenter recently hosted "Coffee with the Mayor," during which he bought a cup of coffee to all who stopped by Elvera's Cafe in Brockton on their way to work, in order to celebrate the coffee shop's re-opening. Elvera's Cafe and several other Main Street businesses were forced to close for over five weeks after underground fires disrupted downtown Brockton. Repairs have been made and Elvera's Cafe is back in business. Stop by today to pick up a cup of gourmet coffee, sandwich, pastry, or gift certificate. Elvera's Cafe is located at 132 Main Street in Brockton. Visit their Facebook page to learn more.

Salem Media Boston Tour



Representatives from the Metro South Chamber recently toured new member Salem Media Group Boston's location in Quincy. Salem Media Group houses multiple radio stations targeted towards audiences interested in Christian and family-themed content. Klete Squires, Membership Director, Metro South Chamber; Jeff Johnson, Multimedia Marketing Specialist, Salem Media Group; Carol Simmons, General Sales Manager, Salem Media Group; Christopher Cooney, Chamber President & CEO

Dean Elmore Visits Chamber



Christopher Cooney, Chamber President & CEO (right) recently met with Dr. Elmore Alexander, Dean of the Ricciardi College of Business at Bridgewater State University. Dr. Alexander was brought on as the dean in September 2013, bringing more than three decades of experience in higher education. To learn more information, visit bridgew.edu

OCAC Holds Backpack Drive



The Otis Civilian Advisory Council, an organization of civilian and military members, collected over 1,600 backpacks and school supplies during "Operation Backpack" for children of service members during "back-to-school" time.

Children's Museum in Easton



Paula Peterson Hutcheson, Executive Director of the Children's Museum in Easton kicks off the museum's annual "Night at the Brewseum" fundraiser

Art Celebrated at Redeveloped Cultural Center

Photos by Robin Howard, C&C Design Studio (ccdesignstudio.com)



Christopher Cooney, Chamber President & CEO; Gerry Cassidy, State Representative; Shaynah Barnes, Brockton City Councilor at Large; Helena Fruscio, MA Creative Economy Director; Howard Miselman, Stacy Adams Cultural Arts Center; Arnie Danielson, Brockton Arts; Stephen Torrey, Torrey & Associates, Stacy Adams; Senator Michael Brady; Plymouth County Sheriff Joseph McDonald, Jr.; Keith Ransom, Stacy Adams Cultural Arts Center; Christopher Cooney, Chamber President & CEO

A Grand Opening celebration was held at the Stacy Adams Cultural Arts Center, a newly redeveloped 57,000 sq. ft. facility located at 33 Dover Street in Brockton. The center houses Brockton Art's Gallery 33, meeting space, and over 70 collaborative studio spaces for artists, and was developed by Torrey & Associates. The event kicked off Brockton Arts' Downtown Brockton Arts & Music Festival. Learn more at brocktonarts.org and stacyadamsca.com.



Helena Fruscio, MA
Creative Economy Director



Arnie Danielson,
Director, Brockton Arts



Mayor Bil Carpenter,
City of Brockton



Steve Torrey, Torrey & Associates;
Howard Miselman, Continental Funding
Corp. redeveloped & co-own the Center



Members of the community, artists, business leaders, and legislators to celebrate art & innovation at the Stacy Adams Cultural Arts Center Grand Opening



Arnie Danielson, Brockton Arts, leads tours of the redeveloped, three story building of over 70 artist studios

Crescent Hosts Midsummer Night in the Garden

Photos by Robin Howard, C&C Design Studio (ccdesignstudio.com)



New Chamber members gathered inside the beautiful Queset House before the Business After Hours to get acquainted with the Chamber and meet other new members



Harrison Bonner, CC Solutions; Lynn Smith, OCES; Kevin Martignetti, CC Solutions; Alex Cwiakala, CC Solutions



Jacqueline Betty & Jen Neary, J.M. Pet Resort are on hand to inform guests about J.M. Pet Resort's pet day care, grooming, training, and more, as well as Blue Dog Shelter's mission to provide a safe haven for dogs in need of shelter. Visit jmpetresort.com.



Robert Gustafson, President & CEO, Crescent Credit Union; Jennifer Pelletier, Automated Business Solutions (winner of the raffle prize drawing); Christopher Cooney, Chamber President & CEO; Leah Page, Branch Manager, Crescent Credit Union.



State Representative Walter Timilty, Candidate for Senate; Isobel Wilson, I.W. Homes, Inc.; State Representative Claire Cronin



The Queset House Gardens at Ames Free Library, located at 51 Main Street in Easton, is a beautiful Italianate style garden and a newly restored historic location. Visit amesfreelibrary.org/queset-garden to learn more.



Christopher Cooney, Chamber President & CEO; Kate Klise, Author-in-Residence at Ames Free Library; Fred Ames, Oakes Ames Memorial Hall

Crescent Credit Union sponsored a Midsummer Night in the Garden, a beautiful Business After Hours at the Queset House Gardens in Easton that included live string music, catering by Christo's To Go, soda tastings with Simpson Spring, raffles, networking, and more. Crescent Credit Union was founded in 1919 and today serves over 50,000 members. Learn more at crescentcredit.org.



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NWCN13469593

Office Suite Available at Edison Building

Looking for office space? The Metro South Chamber is offering an office suite for rent. The offices are located in the heart of Downtown Brockton in the historic Chamber office building at 60 School Street. The suite is a 1,000 square foot space made up of six offices, all with exposed brick walls. Occupant space includes use of:

- Conference room
- Access to training courses, seminars, consulting services, and resource library
- Hospitality area
- Photocopying/faxing facilities
- High-speed internet access
- Access to ample parking

For more information, contact Christopher Cooney, Chamber President & CEO at 508.586.0500 x223, chris@metrosouthchamber.com.

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\$225/MONTH!**



Metro South Businesses Celebrate Opening



IM Wireless is a premium Verizon Wireless retailer with locations throughout Massachusetts and New Hampshire. They celebrated their newest location at 300 Plymouth Street in Halifax with a Metro South Chamber Ribbon Cutting Ceremony. Proprietor Sanat Palia was joined by family and friends, employees, and business leaders to celebrate. To learn more, visit imwireless.net

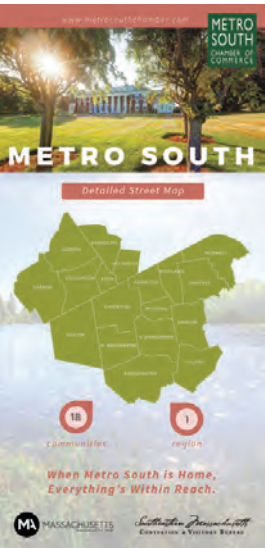
Victory Human Services, 1115 W. Chestnut Street, Brockton

Photo by Peter Czymbor, Office of Mayor Bill Carpenter



Victory Human Services recently held a Grand Opening celebration for their new Brockton headquarters at Victory Office Park, 1115 West Chestnut Street in Brockton, with a Ribbon Cutting Ceremony. Victory Human Services (VHS) is a private, non-profit agency servicing the Greater Boston Area by providing comprehensive support for individuals and families with developmental disabilities and mental illness. President & CEO of Victory Human Services Albert Senesie was joined by employees; Bill Callahan, William Callahan Real Estate; Todd Drager, Eastern Insurance; State Representative Gerry Cassidy; Chamber President & CEO Christopher Cooney, and more. Visit victoryhs.com for more information.

New Metro South Map Released This Month



Due to high demand, the Metro South Chamber has produced a new Metro South Regional street map. This map is only printed every 2-3 years; 15,000 copies of the updated Metro South map will be available and distributed in relocation packets, mailings, tourism centers, real estate companies, hotels, and at conventions, expos, and meetings. If you would like copies to display in your business, distribute to new hires, etc, please contact Doris at 508.586.0500 x221, doris@metrosouthchamber.com.

Thank you to map advertisers:
Bell Stoughton | Bridgewater Savings Bank | Brockton Area Workforce Investment Board (BAWIB) | Brockton Community Schools | Chase Corporations, Global Operations Center | Crown Uniform & Linen Service | Cushman Insurance Group | Downtown Brockton Association | Eastern Bank | Evans Machine Company, Inc. | Fairway Lawn Care | Good Samaritan Medical Center | GROW Associates, Inc. | Mansfield Bank | North Easton Savings Bank | Paramount Rug Company, Inc. | Residence Inn by Marriott Boston/Bridgewater

Chamber, BSU, Rotary Club at Thorny Lea

The Rotary Club of Brockton and Thorny Lea Golf Club sponsored a Business After Hours at the Thorny Lea Golf Club, 159 Torrey Street in Brockton, in partnership with Bridgewater State University, and special guests from the Mandela Washington Fellowship for Young African Leaders. Photos by Robin Howard, C&C Design Studio, ccdesignstudio.com



Ian Denelle, Solar City; Steve Greene, W.B. Mason, Brockton Rotary Club; Eric Lutz, MDCOM, Brockton Rotary Club



Adeniyi Adedokun, Mandela Washington BSU Fellow; Sean Adejumo & Grace Morakinyo, Trauma to Wellness



Diana Jennings, Bridgewater State University; Relebohile Sehapi, Mandela Washington BSU Fellow



The Mandela Washington BSU Fellows were recognized and presented with a flag and Chamber pen, by Christopher Cooney, Chamber President & CEO



Fred Clark, President, Bridgewater State University



Todd Haskell, Deputy Assistant Secretary, Dept. of State



Brent Warren, Brockton Rotary Club Immediate Past President



Chris Barron, CCM, General Manager, Thorny Lea Golf Club

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103rd Annual Meeting & Business Expo

SAVE THE DATE!

Wednesday, November 16, 2016
10:30 am - 3:00 pm, Conference Center at
Massasoit, 770 Crescent Street, Brockton



Annual Meeting Luncheon

12:00 pm - 1:45 pm

Join other business people and community leaders and attend the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Steve Greene, Chairman of W.B. Mason, as well as networking, awards, and raffles. Attendees will receive a special giveaway. The cost to attend is \$100 for members and \$135 for future members. For information and to reserve your ticket, contact **Athena Lavoie** at 508.586.0500 x 231 or email alavoie@metrosouthchamber.com. You may also purchase tickets at www.metroouthchamber.com/calendar-registration.

Business-to-Business Expo

10:30 am - 3:00 pm

At the Expo, explore the products and services of value to your business and profitable business contacts with over five hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

RESERVE YOUR BOOTH SPACE NOW:

The Business-to-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost of a table is \$499 for members. (Future-Member rate: \$599). Since space is limited, registrations are on a first come, first served basis. To reserve your table, call **Athena Lavoie**, at 508.586.0500 x231.



Sponsorship Opportunities Available

Sponsoring the Annual Meeting and EXPO offers your company exposure to the local business community and creates awareness for your products and services. Sponsorships can be tailored to fit your company needs. Call **Athena Lavoie** at 508.586.0500 x 231 or email alavoie@metrosouthchamber.com.

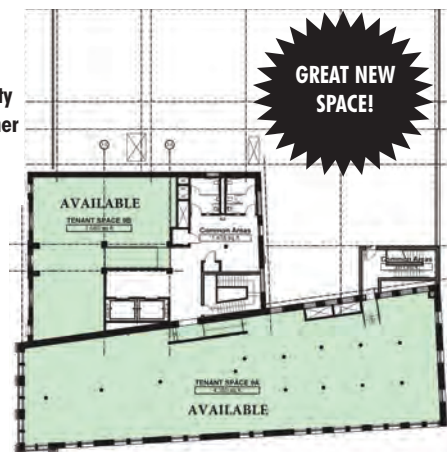
Enterprise Center Commercial Space Available

Office space, retail, and restaurant space is available for lease at the new Enterprise Center in Brockton! Trinity Management recently renovated the former Enterprise building in downtown Brockton, turning it into the Enso Flats and Centre 50, apartments, artist live/work space and an art gallery. There is still 52,000 square feet set aside for retail/commercial space.

Four floors of space are available for offices, retail, and restaurant space. If you are interested in occupying a portion of this space and being a part of the exciting transformation of the downtown Brockton area, or for more information, please contact **Jonathan Brahmer** at Trinity Financial, 617.720.8400, jbrahmer@trinityfinancial.com.



Left: Jonathan Brahmer, Vice President, Asset Management, Trinity Financial; Christopher Cooney, Chamber President & CEO



New Laws You Need to Know

From AIM, Associated Industries of Massachusetts, aimnet.org.



New Veteran's Day Law

The HR edge from late July included an article about a new law signed by Governor Baker concerning veterans. The article stated that employers of 50 or more would have to provide paid time off for a veteran taking Memorial Day and Veteran's Day off if the veteran chose to participate in a holiday exercise, parade or service in his or her community of residence. Upon further review, the statute actually only applies to employees actually taking Veteran's day off and not Memorial Day. Please note that. The article on the AIM website will be updated to reflect this change.

Form I-9

Employers use the Form I-9 to verify the eligibility of all new hires to work legally in the United States. After being updated in 2013, the form had an expiration date of March 31, 2016. The expectation was that a new form would be issued by that date. And, in fact, the U.S. Citizenship and Immigration Service (USCIS) released a draft of an updated form last Thanksgiving. Since then, no new form has been issued so all employers should continue to use the current I-9 form until further notice.

FLSA compliance

While most are aware of the new Fair Labor Standards Act (FLSA) regulations increasing the salary threshold from \$455 per week to \$913 a week takes effect on December 1, some of you may not have checked out the calendar yet. December 1 is a Thursday (i.e. mid pay week) so you should consider moving the transition date for any reclassified employees up a week or two (depending on your payroll cycle) to ensure timely compliance.

New Pay Equity Law

The new law was signed by Governor Baker on August 1. While it has significant impact on Massachusetts employers such as removing prior pay questions from an employment application, the law does not officially take effect until July 1, 2018. Employers should be using this 22-month window to gather as much information as possible about the law and review existing hiring practices, policies and compensation practices. As part of that process AIM will be hosting a Just in Time webinar on September 13 on the pay equity law.

If you have any questions about these or any other HR related issues, please contact the AIM Employer Hotline at 800-470-6277.

Report of the Nominating Committee

The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2019 are Pat Ciaramella, Old Colony Planning Council; Fred Clark, Bridgewater State University; Gerry Nadeau, Rockland Trust.

Nominated to serve a two-year term in the Class of 2018 are Paul Anghinetti, Bank of America; Jim Murphy, Tracey Environmental; Mahsa Khanbabai, U.S. Immigration Law; Kathleen Smith, Brockton Public Schools.

Nominated to serve a one-year term in the Class of 2017 are Nelson

Fernandes, JJ's Caffee; Jeni Mathers, J.M Pet Resort/Blue Dog Shelter; Jason Barbosa, Vicente's Supermarket; Stanley Usovich, Verizon.



In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed

by September 11, 2016. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting.

New Board members will take office at the Chamber's Annual Meeting on November 16, 2016. All Board of Directors meetings are open to any Chamber member who wishes to attend.

\$10,000 Available to Your Office: Tips & More on Workplace Wellness

Good Samaritan Hosts Workplace Wellness Workshop



Mari Ryan, CEO/Founder of Advancing Wellness, presents the "Working on Wellness" at Good Samaritan Medical Center. If you have any questions, Ms. Ryan can be reached at 617.921.0784, mari@advwellness.com

Good Samaritan Medical Center recently joined forces with the Metro South Chamber to hold two sessions of "Working on Wellness," a free workshop that taught employers and business leaders about implementing a wellness program at their business.

Working on Wellness is a statewide worksite wellness program that offers up to \$10,000 in seed funding and training to help organizations build a fun and effective wellness program, unique to each workplace.

Worksite wellness programs can lower healthcare spending and lead to healthier, happier, and more productive employees. **Applications are due on**



September 17, 2016; you must participate in a webinar in order to apply. Apply and learn more at www.mawow.org.

10 Tips for an Effective Wellness Program - Learn How to Get \$10,000 to Implement

From Wellness Workdays, www.wellnessworkdays.com. Developing an effective wellness program can lead to insurance cost savings and a more productive, content and healthy workforce. Use the tips below to get the most from your health and wellness plan.

1.) Incentivize: Choose incentives carefully focusing on those that promote a healthy lifestyle for employees and are accessible to anyone who completes the program requirements. Be sure to choose incentives that fit your organization's culture.

2.) Use Biometric Screenings as a Snapshot: Biometric screenings can be helpful for basic prevention as most measure employees' blood sugar, BMI, cholesterol and blood pressure. The screenings are useful for employees to evaluate their own health and can be collected in the aggregate as a tool to measure overall workforce health and improvements year over year.

3.) Offer More Than Biometric Screenings: Biometric screenings are an effective tool that can help guide the development of the programs that will be most useful to your employees. Use the data to develop initiatives that target the health issues that face your workforce. While you may think wellness challenges would be fun to implement, if your employees are suffering from high blood pressure and elevated cholesterol levels, it may be beneficial to add programs on nutrition, healthy cooking and stress relief practices.

4.) Don't Use Scare Tactics: Success stories are more empowering and effective than deadlines or loss of privileges. Employer-based wellness programs work when employees and management feel vested in the outcome of their choices.

5.) Consult Experts: A wellness vendor can help you develop a customized program that targets the health needs of your employees. If direct expert consultation is not feasible, pull health information from credible sources and stay up to date on the science of wellness. Fads and trends are just that and are not the type

Apply Now for Wellness Tax Credit!



Small businesses (200 or fewer employees) that establish a certified wellness program may be eligible to apply for a state tax credit of up to 25% of the cost of their wellness program (maximum credit is \$10,000 per year).

Businesses must meet certain eligibility requirements and must apply by **December 31, 2016** to be considered.

Tax Credit Checklist:

☐ See if your business and wellness program qualify: www.mass.gov/wellnesstaxcredit

☐ Certify your wellness program by completing a short, online application available at www.mass.gov/wellnesstaxcredit

☐ Submit your Certificate and Seal of Approval with your 2016 tax return (You will receive a Certificate and Seal of Approval upon approval for the tax credit).

If you are a small business, take advantage of this cost saving opportunity! Learn more at www.mass.gov/wellnesstaxcredit.

of wellness foundation needed for employees to build healthy lifestyles.

6.) Communicate: The key to success in business as well as employee wellness is good internal communication. Employees need to know how to get involved and how to get questions and concerns answered. Good communication can get employees excited about the health and wellness plans offered. Develop a multi-faceted communications approach that will reach all employees.

7.) Choose the Right Provider: There are many wellness providers that can make a program a success. Find the right fit for your corporate culture by asking questions and getting references.

8.) Get Employee Feedback: An effective program involves employees and addresses their needs and interests while also placing value on their opinions. Feedback is a proactive way to ensure your health program is delivering what your workforce wants and needs.

9.) Encourage Participation: Employees will participate in a wellness program that is proven to benefit them. Employers should refrain from forcing employees to engage in a program. Voluntary participation often leads to healthy results and an overall content workforce.

10.) Wellness Should Be Stress-free: If employees feel stressed about meeting strict requirements or are uncertain about expectations, a wellness plan defeats its own purpose. Additionally, no health and wellness program is perfect. It needs to be tweaked, evaluated and reviewed on an ongoing basis to achieve the best results.

October Breakfast to Feature Life Sciences

Wednesday, October 19th • 7:30 am - 9:00 am
Moakley Center at Good Samaritan Medical Center, Brockton



Sponsored by Tufts Health Care and hosted by Good Samaritan Medical Center, the October Good Morning Metro South will take place on **Wednesday, October 19** and feature guest speaker **Travis McCready, President & CEO of MA Life Sciences Center.**

Mr. McCready is responsible for leading the ongoing implementation of the \$1 billion MA Life Sciences Initiative, a public-private partnership that has contributed to Massachusetts' emergence as the global leader in life sciences. McCready directs and oversees the Center's investment strategy, along with the agency's operations, programs, and partnerships. Learn more at masslifesciences.com.



Space is limited; reserve your seat now at metrosouthchamber.com/calendar.

Chamber Wishes Fond Farewell to Melanie McGrath



The Metro South Chamber of Commerce bids a fond farewell to Melanie McGrath, Communications Coordinator. Over the last three years, Melanie has played an important role in many chamber projects and initiatives including production of the annual Book for Business Resource Guide & Member Directory, the monthly Action Report newsletter, the weekly e-update, the Brockton Information Boards, Regional Map, and many other Chamber marketing and event materials.

She began working with the Chamber in 2013, after graduating Summa Cum Laude from Bridgewater State University with a Bachelor of Arts degree. Melanie will be moving on to join the marketing team at Cards & Pockets, a wedding and event invitation printing and supply company located in Easton, Massachusetts.

"Melanie is a leader with extraordinary skills and a strong work ethic. We will miss her and wish her well," said Christopher Cooney, Chamber President and CEO.

WELCOME New Members

- AVO Fence and Supply**
Mr. Andrew Knott
50 Washington Street
Stoughton, MA 02072
(781) 341-2963
www.avofenceandsupply.com
Fences

KMS Editing
Ms. Kate Strassel
46 Hillside Avenue
East Bridgewater, MA 02333
(617) 771-6324
www.kmsediting.com
Business Support Services

Massachusetts Baptist Deacon & Deaconess Association
Mr. Kevin Pearson
551 Pine Grove Drive
Brockton, MA 02301
(617) 538-0155
www.mbdda.org
Community Service Organization/Non-profit

Mobile Mini of West Bridgewater
Mr. Kuriakos Petroulas
125 Manley Street
West Bridgewater, MA 02379
(508) 427-5869 Ext:2099
www.mobilemini.com
Storage

Residential Mortgage Services
Mr. Rolando Lima
PO Box 292
N. Easton, MA 02356
(508) 818-5159
www.rmsmortgage.com
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Road To Responsibility
Ms. Serenity Belo
355 Webster Street
Hanover, MA 02339
(781) 536-4509
www.roadtoresponsibility.org
Human Service Organizations

Salem Media Group Boston
Mr. Jeff Johnson
500 Victory Road, Floor 2
N. Quincy, MA 02171
(617) 691-2527
www.am1260thebuzz.com
Media

The Arbors of Stoughton
Ms. Kathi Crowley
2121 Central Ave
Stoughton, MA 01701
(781) 344-0310
www.arborsassistedliving.com
Assisted Living

The Perfect Place
Mr. Fred Fontaine
2039 Main Street
Brockton, MA 02301
(774) 480-5106
www.theperfectplacebrockton.com
Restaurants/ Function Facilities

Triple G Scaffold
Mr Robert Grigas
29 Accord Park Drive
Norwell, MA 02061
(781) 681-9090
www.triplegscaffold.com/
Contractors Equipment/Supplies/ Scaffolding

IM Wireless
Mr. Sanat Palia
300 Plymouth Street
Halifax, MA 02338
(339) 933-8808
www.imwireless.net
Telecommunications

Victory Credit Services
Ms. Allison Nuovo
P.O. Box 1496
Middleboro, MA 02346
(781) 820-5396
www.victorycreditservices.com
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Yard Services, LLC
Mr. Kevin Herlihy
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Community Newspaper Company
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Hurkett & Associates
Living the Dream Auto Care
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Mansfield Bank - Easton
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Robert L. McCormack, Public Adjusters
Saphire Event Group
St. Joseph Manor Health Care, Inc.
Sullivan Tire & Auto Service
Teen Challenge New England, Inc.
Thomas J Curtin, DDS
TRACEY Environmental
U.S. Small Business Administration
Vicente's Tropical Grocery
Westside Behavioral Health, LLC
William M. Callahan Real Estate
Wright Technology Group

Promote Your Business! List & Advertise in B4B

In an effort to streamline communications and “go green” at the Chamber, the annual verification form can be completed online in the Members Only Section of the Chamber Website. The updated information will be used in the Annual Book for Business Member Directory. The information on the form will also be used for telephone referrals made by the Chamber.

The Metro South Book for Business is a colorful, 100 page member directory and guide. It contains town information, business and residential demographics, legislative information, and 2 free listings for each member. View last year’s Book for Business at www.metroouthchamber.com/news-media/book-for-business.



The 2016 Book for Business was distributed to 5,000 people, including members, business leaders, town halls, libraries, surrounding Businesses in the region, Business Associations, and more.

The Members Only Login Page can be found at metroouthchamber.com/membership/member-login. Please contact Alison van Dam at 508.586.0500 x 225, avandam@metroouthchamber.com if you have not received your login information.

A reminder with instructions and login info has been sent to members by email and mail.

Advertise in the 2017 Book for Business!

Don’t miss the opportunity to place an ad in the 2017 Book For Business, sent to over 5,000 people and businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorial listing will receive extra embellishment. This opportunity is sure to give you a leg up in the competition by receiving added exposure.


Don’t have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a full color ad for you, free of charge. The ad is yours to use for additional promotions or for other publications.

Reserve your space now and save! Discounted rates have been extended until September 16, 2016. Call Alison at 508.586.0500 x 225 or email avandam@metroouthchamber.com for more information and for ad rates.


The Ambassador Team • Win-Win Opportunity!

Interested in meeting new people and area businesses while supporting the Metro South Chamber? The Ambassador Team could be a good fit for you! The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Metro South Chamber programs and services.

The next **Ambassador meetings** will be held on October 12 and November 2, 2016 from 8:00 - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton. For more information, please contact Doris at 508.586.0500 x221, doris@metroouthchamber.com.




↓



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PLAY

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold the 28th Annual Autumn-Fest on September 24, from 10 am - 4 pm on the campus of Bridgewater State University in front of Boyden Hall. This family fun day includes sampling the wonderful products and services of BBA members and vendors, delicious food and treats from local eateries, music, crafts, live demonstrations, activities, and more. Visit www.autumnfest.net.

The **Stoughton Chamber of Commerce** will host "What's Moving and Shaking in Stoughton" on Monday, September 26 from 11:30 am - 1:00 pm at Outback Steakhouse, 45 Mazzeo Drive in Randolph. Learn about new business, Stoughton Site Finder, Proposed Sewer Expansion, and more. Visit www.stoughtonma.com.



The **Norwell Chamber of Commerce** will host its Annual Meeting & Welcome New Members Luncheon at The Fours in Norwell on Thursday, September 22, 12:00 pm - 1:30 pm. To learn more, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** will hold their 18th Annual Business Expo and Family Fun Day on September 10, 2016 at the East Bridgewater Common from 10:00 am - 2:00 pm. Join in for music, face painting and balloon art, pony rides, and more. Visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park, Avon, MA. For more information, call Bob Costa at 508-586-0900. Visit avonindustrialpark.org.

The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org.



ProLink Networking Group is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at D'Agostino Insurance Agency. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at 508-279-4194 or email craigpina@gmail.com.

The **South Shore Women's Business Network (SSWBN)** will hold a September Breakfast to Raise Awareness for Women Veterans on Thursday, September 29, 7:30 am - 9:30 am at Linden Ponds, Derby Street Clubhouse in Hingham. Please visit www.sswbn.com to learn more and register.



Tashanna Johnson, Summer Chamber Intern



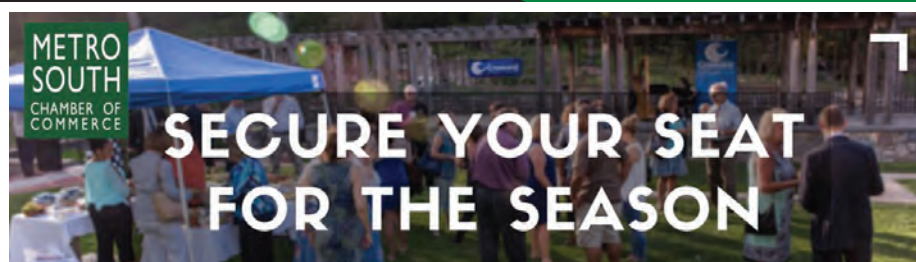
The Chamber would like to thank Tashanna Johnson for her hard work interning during the summer months at the Metro South Chamber of Commerce.

Tashanna is currently a high honor student at Brockton High School, where she will start her junior year this fall. During her time at the Chamber, Tashanna has acquired serviceable skills in networking and researching that she can later use in her dream career of editing for a publishing company.

Tashanna was connected to the Chamber through the Brockton Area Workforce Investment Board (BAWIB)'s YouthWorks summer job program. YouthWorks is a state-funded youth jobs program, which provides funds that communities use to pay wages to youth for summer jobs—usually in the public or non-profit sector. The primary component of the YouthWorks program is subsidized employment at public or non-profit agencies, departments, and authorities. For more information, visit www.bawib.org.

You Never Know Who You'll Meet at a Chamber Event ...

Become a Season Ticket Holder!



The new season of Metro South Chamber events is about to begin, and we want you to be there! Reserve your 2016-2017 Season Ticket now and get access to events all year long. **The season ticket includes:**

- All Good Morning Metro South Programs (5 Programs, \$125 value)
- All Business After Hours (12, up to \$60 value)
- Annual Legislative Reception (\$5 value)
- Annual Legislative Luncheon (\$45 value)
- ATHENA Award Luncheon (\$39 value)
- Small Business Awards Luncheon (\$39 value)
- 1 Taste of Metro South Ticket (\$35 value)

Apply 1st Breakfast Cost Toward Your Season Ticket

All for just \$219.- (Savings of \$100+)

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SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$219 = \$ _____

Additional Taste Tickets (limit 2): # _____ Discounted Tix x \$25 = \$ _____

2016 Annual Meeting Expo Table: _____ x \$399 (Discounted) = \$ _____

Book for Business Advertising (5% Discount)

___ 1/6 page, \$425 ___ 1/3 page, \$546 ___ 1/2 page, \$816 ___ full page, \$1591

☐ I am interested in being a Good Morning Metro South Corporate Sponsor

Total Cost \$ _____

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Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and more. Call to learn more today or email Klete Squires, ksquires@metrosouthchamber.com.

Lakes, cities, countryside. In Metro South, we have access to it all, anytime we want. With the super accessible highway and commuter rail, it's easy to commute to Boston, head to the Cape for a beach weekend or catch a Patriots game at Gillette. Plus, with gorgeous parks, golfing, shopping, diverse multi-cultural dining options and attractions like the Fuller Craft Museum, Blue Hills ski area and the Brockton Rox, there's so much to enjoy—right here at home. With a thousand things to see and do, right in our backyard, it's obvious why many of us are Metro South residents for life. When Metro South is Home, Everything's Within Reach.

Call the Metro South Chamber for your free brochure or visit our website to see more attractions! 508.586.0500 | www.metroouthchamber.com

**Metro South
Site Finder**

metrosouthsitefinder.com

Search for available commercial sites for purchase or lease in the Metro South region, or list a property!

**When Metro South is Home,
Everything's Within Reach**

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care facilities**, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South
Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com

BUSINESS EVENTS *Planner*

September 9

Government Affairs

12:00 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Brad McDougall, AIM, will present an overview of upcoming ballot questions during this luncheon (see p. 2)

\$8 Members' \$15 Future-Members

Register online: metrosouthchamber.com/calendar

September 14

Good Morning Metro South

7:30 am - 9:00 am

Conference Center at Massasoit

770 Crescent Street, Brockton

Join us for our kick-off breakfast program with speaker Ted Reinstein, "Chronicle" reporter and author (see p. 1)

\$25 members, \$35 future-members

Register online: metrosouthchamber.com/calendar

September 20

SDO Commonwealth Workshop

10:00 am - 12:00 pm

Crescent Credit Union Learning Center

115 Commercial Street, Brockton

Learn how you can do business with the state! This workshop is free and open to the public (see p. 2)

Complimentary to Attend

Register online: metrosouthchamber.com/calendar

IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: alavoie@metrosouthchamber.com

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Metro South Chamber of Commerce
Sixty School Street
Brockton, MA 02301-4087

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October 5

Legislative Reception

5:00 pm - 7:30 pm

Donahue Hall

Stonehill College, Easton

This is your opportunity to interact with elected officials at the state, federal and local levels in a casual setting. (see page 1)

\$5 members, \$15 future-members

Register online: metrosouthchamber.com/calendar

October 19

Good Morning Metro South

7:30 am - 9:00 am

Moakley Center, Good Samaritan Medical Ctr

235 North Pearl Street, Brockton

Join us for breakfast and hear from Travis McCready, President & CEO of MA Life Science Center (see p.11)

Cost: \$25 members, \$35 future-members

Register online: metrosouthchamber.com/calendar

October 27

Business After Hours

5:30 pm - 7:30 pm

Wood Palace Kitchens

7 Mill Street, Middleboro

Join us for an evening of networking and refreshments at a Chamber member business! (see page 2)

Complimentary to Attend

Register online: metrosouthchamber.com/calendar