

Good Morning Metro South!

Thursday, September 20, Holiday Inn Brockton

Mayoral Forum
October 18

September
2007

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



John Ryan, page 4



Loann West, page 5



Hank Saunders, page 9

CONTENTS

- Calendar of Events 3
- Good News 4
- Renewing Members 10
- Upcoming Events 12

The Metro South Chamber of Commerce is presenting the first **Good Morning Metro South** of the season on **Thursday, September 20** from 7:30-9:00 am at the **Holiday Inn and Conference Center** located at 195 Westgate Drive, Brockton.



Dr. Dana Mohler Faria, President of Bridgewater State College

The featured speaker at the Breakfast is **Dr. Dana Mohler - Faria**, President of Bridgewater State College.

Few people personify the spirit, mission and character of Bridgewater State College more than its 11th president, Dr. Dana Mohler-Faria. An integral part of the campus community for nearly two decades and a lifelong resident of Southeastern Massachusetts, Dr. Mohler-Faria has followed a path of achievement that undoubtedly resonates well with many of the college's nearly 10,000 students.

President Mohler-Faria is the first person of color to lead Bridgewater State College and is only the second Cape Verdean in the United States to be elected the president of a higher education institution.

Shortly after becoming president, Dr. Mohler-Faria undertook an aggressive plan to

expand the number of full-time, tenure-track faculty at the college. He also founded Connect, a partnership dedicated to advancing the regional mission of public higher education. Under his leadership, the college endowment has grown to \$17 million is the largest for any state college in the Commonwealth.



In addition to his work as president, Dr. Mohler-Faria also serves as Massachusetts Governor Deval Patrick's special advisor for education, an unpaid position in the governor's cabinet.

Toby Stapleton will also be speaking at the Breakfast.

Toby Stapleton is Executive Director, of the International Trade Assistance Center (ITAC). The International Trade Assistance Center is a private, non-profit organization that provides international trade assistance to local companies.

The Good Morning Metro South is being sponsored by St. Joseph Manor. St. Joseph Manor is a 118-bed non-profit nursing home located on a 26 wooded acre campus. The campus also a our Mater Dei Adult Day Health program which serves 60 clients per day offering support and relief to caregivers who have 24-

Continued on page 7

Workforce Key to Success



The Metro South Chamber has partnered with The Institute for a Competitive Workplace, (an affiliate of the U.S.



Greg Roth, Institute for Competitive Workplace, Diana Digiorgi, Old Colony Elder Services and recipient of the Alfred P. Sloan Award, and Christopher Cooney, Chamber President/CEO.

Chamber of Commerce) to present the Alfred P. Sloan Award for Business Excellence in Workplace Flexibility.

The Flexibility Award honors those who are proactive and acting as role models for business excellence in flexible scheduling, job sharing, cross rotations, and encouraging employees in continuing their education.

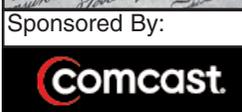
The Award is part of a nationwide initiative that aims to highlight the importance of flexibility as a workplace strategy to enhance business competitiveness. The US Chamber has selected the Metro South Chamber to present the award again in 2008.

Legislative Reception

Thursday, October 4, Stonehill College, Easton



Donahue Hall, Stonehill College



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on Thursday, October 4 for the 18th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of Stonehill College in Easton from 5:00-7:30 p.m. The reception is sponsored by Comcast and Stonehill College.

The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew face-to-face contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres.

Legislative actions at municipal offices, on Beacon Hill and in Washington are having far greater impact on Metro South area

Continued on page 7

Bank of America Supports Small Business

Bank of America recently presented a check to the Metro South Chamber of Commerce for the Business Assistance Center (BAC) and Edison Business Incubator space (EBI). The BAC and EBI provide resources and counseling to entrepreneurs and small businesses throughout the region. If you would like to learn more about the EBI or BAC services offered, contact the



Chamber at 508.586.0500 x 223. Pictured above L-R: Howard Wright, Wright Technologies, a company which grew from the EBI, and Robert Kenworthy and Paul Anghinetti of Bank of America.



H.R.M.C. Calendar!

Human Resource Management Council

The next **Human Resource Management Council (HRMC)** meeting will take place on Thursday, **September 13, 8am** at the Holiday Inn in Brockton.

Kathryn A. Swanson Flannery, M.S., Consultation Program Supervisor, **Massachusetts Division of Occupational Safety** will be showcasing a free consultation service designed to help employers recognize and control potential safety and health hazards at their work-sites, improve their safety and health program, assist in training employees, and possibly qualify for a one-year exemption from routine OSHA inspections.



This service, which is jointly funded by the DOS and the U.S. Department of Labor, Occupational Safety and Health Administration (OSHA), is primarily targeted for smaller businesses (less than 250 employees per establishment or 500 employees nationwide) in high hazard industries; such as manufacturing, healthcare, and construction. Your firm's name and any other information you provide will be kept confidential.

Also at this meeting will be **Tim Irving, ARM, CSP, OSHA Compliance Assistance Specialist.**

Pre-register by calling **508.586.0500 ext. 231**. The cost is \$18 for members and \$28 for non-members.

Business Breakfasts at Bridgewater State

Dane Bedward



Vice President and General Manager, Genzyme Corporation
Tuesday, September 18, 8:30 am
RSVP by September 13

Mary Pat Cormier, Esquire
Edwards Angell Palmer & Dodge
Tuesday, October 16, 8:30 am
RSVP by October 11

Holly Bond
Founder, Bulldog Interactive Fitness
Monday, October 26, 8:30 am
RSVP by October 25

General information for breakfasts:

Rondileau Campus Center, Council Chambers, Bridgewater State College

Admission is free.

Email externalprograms@bridgew.edu or call 508.531.2725 to RSVP and for more information.



Health Insurance Mandate Update

The new Massachusetts Health Care Reform requires nearly all adults to carry health insurance. It is Massachusetts' plan to reduce the number of people who do not have health insurance and to work to improve the cost and quality of health care.

As of July 1, 2007, employers with 11 or more full time employees must adopt and maintain a Section 125 Plan which uses the federal tax code to allow employees to pay for insurance with pre-tax dollars. They must also pay a "fair and reasonable" share of their employees' health insurance or pay a Fair Share Contribution of up to \$295 per employee. Employers must pay a Free Rider Surcharge when they don't offer a Section 125 Plan and

when employees or their dependents get medical care that is paid by the state's "Free Care Pool" for the uninsured. They must also complete an Employer Health Insurance Responsibility

Disclosure Form to report if they offer a qualified 125 Plan.

For more information, visit the Connector website, www.mahealthconnector.org. The Health Connector is an independent state agency that administers much of the law. The Connector sets the standards for the health insurance that adults must now carry, helps individuals and employers get more affordable health insurance coverage and works with insurance companies to create new health insurance choices for individuals and employers.

Do You Have an HR Question?

Try the Human Resource Hotline

All employers must now post the new 0. Where can I find a copy?

As of July 24, 2007, every employer subject to the Fair Labor Standard Act's minimum wage provisions must post, and keep posted, a notice explaining the Act in a conspicuous place in all of their establishment.

Download your **FREE** poster at www.dol.gov/esa, or click the link on the Chamber homepage.



In addition, find an overview of the new law and articles which discuss Massachusetts state Minimum wages at the Society for Human Resource Management website, www.shrm.org

If you have a human resource question, simply e-mail the HR hotline at hrhotline@metrosouthchamber.com or log onto www.metroouthchamber.com. For more information contact **Kim Bewsher** at **508.586.0500 ext. 231**.

Sponsored by:



Metro South Chamber Participates in I-495 Collaborative

The Metro South Chamber of Commerce and a group of economic development practitioners and other stakeholders gathered in late July at Bridgewater State College, under the auspices of the college's Institute for Regional Development, to explore and discuss the possibility of forging a mutually beneficial regional economic development collaborative.

Situated in the fastest growing region in the Commonwealth, the cities and towns on the southernmost part of I-495 anchor a burgeoning regional economy with the potential

to expand and attract and retain even more businesses and create even more jobs.

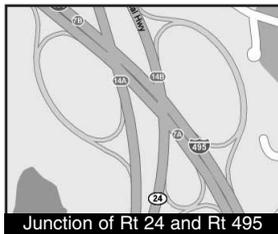
Local agencies represented included The Metro South Chamber of Commerce, The Taunton Area Chamber of Commerce, The Cranberry Country Chamber of Commerce, The Old Colony Planning Council, The Plymouth Regional Economic Development Foundation, The Industrial Development Commission of Taunton, The Brock-

ton 21st Century Corporation, The Town of Bridgewater, MassDevelopment and Bridgewater State College.

Mr. Donald Sullivan, community and economic development director of the Southeastern Regional Planning and Economic District, presented a regional demographic summary which led to a roundtable discussion as to whether it would be mutually beneficial for these 20 proposed communities to band together in an effort to create a regional entity

focused on economic development. This focus, for example, might take the form of sharing technical resources, lending expertise, exchanging ideas, co-operative marketing and collaborating on infrastructure, transportation or other regional issues.

The group was enthusiastic about exploring this collaborative and fall meetings are planned to further identify stakeholders, define the new organization's mission, develop a work plan and engage state and legislative leaders in the collaboration.



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Pasquale Ciaramella -
Old Colony Planning Council

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John Costa - *B C Tent & Awning Company*

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John Holiver - *Caritas Good Samaritan Medical Center*

Susan Joss -
Brockton Neighborhood Health Center

Kelly Carney Kelly -
Raynham Taunton Greyhound Park

Stephen McDuffy - *Holmes-McDuffy Florists*

Dana Mohler-Faria -
Bridgewater State College

William Morse - *Mutual Bank*

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Lester Schindel -
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Larry Siskind -
Siskind and Siskind Attorneys at Law

John Vlaco - *Brophy & Phillips Co., Inc.*

Charles Wall - *Massasoit Community College*

Patricia Williams - *HarborOne Credit Union*

Kerry Sullivan
 Finance x 230

Eddie Terrenzi
 Membership and Public Relations x 225

Networking at Events

is one of the most effective ways to grow your business!

SEPTEMBER Calendar

3 Chamber Closed - Labor Day

5 Ambassador Meeting 8:00 am

13 Human Resource Management Council 8:00 am
Holiday Inn, 195 Westgate Drive, Brockton

14 Government Affairs 12:00 pm

20 Good Morning Metro South 7:30 am
Holiday Inn, 195 Westgate Drive, Brockton

Coming up
October

3 Ambassador Meeting 8:00 am

4 Legislative Reception 5:00 pm
Stonehill College, Donahue Hall, North Easton

8 Chamber Closed - Columbus Day

10 Executive Committee 3:00 pm

12 SOMWBA Workshop 11:00 am

18 Good Morning Metro South - Mayoral Forum 7:30 am
Holiday Inn, 195 Westgate Drive, Brockton

24 Business After Hours 5:30 pm
TD Bank North, 3 Roche Brothers Way, North Easton

26 Board Retreat 8:00 am
Stonehill College, Donahue Hall, North Easton

Save the date
November

7 Ambassador Meeting 8:00 am

9 Government Affairs 12:00 pm

14 Annual Meeting & EXPO 10:30 am-3 pm
Massasoit Conference Center, Route 27, Brockton
Expo Meeting 12:00 pm

24 Brockton Holiday Parade TBA
Downtown Brockton

29 Business After Hours 5:30 pm
Caritas Good Samaritan, 235 N. Pearl Street, Brockton

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

Photo and print production by Mark Mahoney, The Enterprise



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The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Photography by Rich Morgan
 www.richmorganphotography.com

Website Design by www.mc-internet.com

GOODNews

Celebrate the great things going on!

Dr. Greenwald Joins Brockton Hospital

Marc Greenwald, M.D., FACP, has been announced Chief of Medicine at Brockton Hospital. Dr. Greenwald will play a key role in setting the overall course and direction of medical care in this community.



Dr. Marc Greenwald

Prior to coming to Brockton Hospital, Dr. Greenwald served as Chief Medical Officer at the Fallon Clinic in Worcester, served as Vice President of Quality Assurance and Improvement at Guthrie Health and as Vice President of Quality and Outcomes at Robert Packer Hospital, both in Pennsylvania.

Webster Bank New Hires

John P. "Jay" Ryan has joined Webster Bank as senior vice presi-



Patricia Paola



John P. Ryan

dent, government finance, and is charged with developing and overseeing the bank's public entity business in Rhode Island and Southeastern Massachusetts. Patricia Paola has joined Webster as vice president, government finance, serving city and town governments, housing authorities, schools and water districts. For more information about Webster Bank, visit www.WebsterOnline.com.

Dr. Aronson, named VP of MPMS



Scott Aronson

Scott M. Aronson, DPM, a staff member at Caritas Good Samaritan Medical Center, has been elected Vice President of the Massachusetts Podiatric Medical Society (MPMS), an affiliate of the American Podiatric Medical Association (APMA). Dr. Aronson has served on the MPMS board since

2003 and has coordinated the participation of MPMS member podiatrists in the American Diabetes Association's Boston Walk for Diabetes and the Diabetes Expo for the past four years and currently chairs the MPMS Public Education and Information Committee.

G.T. Reilly New Hires

Steven A. Robbins and Daniel P. Alcott recently joined the audit and accounting department of G.T. Reilly & Company in Milton, Massachusetts as entry-level Staff Accountants.

G.T. Reilly & Company is a full-service accounting and consulting firm whose clients include corporations, individuals, closely-held family businesses, multi-national companies, non-profit organizations and financial institutions. The firm offers traditional accounting, auditing and tax services, as well as management consulting services and estate planning.

SNEEF Forum

The Southern New England Enterprise Forum (SNEEF) will have its first meeting at 5:00 pm on September 13th at the Advanced Technology and Manufacturing Center in Fall River with a focus on renewable energy. Congressman Delahunt, a leader in policy on marine renewable energy, will keynote, schedule permitting, and will be followed by a panel of industry and venture capital experts. SNEEF is dedicated to fostering entrepreneurship through presentations and networking. The meeting will start with a networking Clambake by the Lake, followed at 6:00 by the formal program. The cost of the program is \$20 with advanced registration and \$25 at the door. Reservations may be made by calling the Program Director, Colleen Powers, at 508-910-9823 or cpowers@umassd.edu. For more information see www.sneef.umassd.edu

Children's Museum and Comcast

The Children's Museum in Easton announced a partnership with Comcast in recognition of the Museum's Volunteer programs. The \$5,290 grant will support volunteers

who contribute to making the Museum a fantastic place for children and families to learn, grow, and play.

The Children's Museum in Easton offers over 100 classes, programs and special events per year, many of which are conducted with the assistance of volunteering parents, children, business professional's, college students and retirees. Comcast and The Children's Museum in Easton share a similar outlook on volunteerism.

The Comcast donation will help the Museum expand and formalize its continuing volunteer efforts as the Museum annually has over 500 volunteers ranging in age from 11 to adult.

Conway Ad Group Wins Awards

The Conway Ad Group, recently won four international communication awards for its Golden Jubilee video, "Conway Country - The Dream, the Destiny."



Jack Conway, Chairman, Lou Leta, Digital Video Consulting, Marie Fricker, Ad Group Director, and Dennis Lilla, V.P. of Conway Sales.

The 28-minute tribute, written by Jack Conway Advertising Director Marie Fricker and produced by Lou Leta of Digital Video Consulting in Marshfield, was a nostalgic documentary chronicling Jack Conway's 50-year journey from cub sports reporter at the old Boston Record American to founder and chairman of the largest independent real estate company in five of the six New England States.

All proceeds from the sales of the DVD to Conway associates and friends were donated to the MainSpring Coalition for the Homeless in Brockton.

Mutual Bank Reverse Mortgage

Mutual Bank, a leading community bank with eight full service offices in Southeastern Massachusetts and Cape Cod, has announced that it has introduced a new reverse mortgage program. The reverse mortgage is a loan that allows older homeowners

to convert part of the equity in their homes into tax-free income. Its primary design is to strengthen a senior's financial independence by providing funds without having to sell the home, give up title, or take on a new monthly mortgage payment.

Like a traditional mortgage, the reverse mortgage is secured by the equity in the house; unlike other mortgages, it requires no monthly payments. Mutual Bank will host seminars on the reverse mortgage program for interested parties. In the meantime, anyone with questions is encouraged to call 781-447-4488.

Old Colony YMCA Annual Meeting

Event: 120th Annual Meeting of the Old Colony YMCA

Date: Wednesday, November 7, 2007

Place: Martin Institute, Stonehill College

Time: Noon (sharp) - 2 pm

For reservations: Darlene Silverman, (508) 583-2155 or dsilverman@oldcolonymca.org.

Caritas Teleconferencing

Although he is thousands of miles away in Iraq, U.S. Marine Corps

Melissa Greene holds newborn daughter Janelle Margaret for her husband Corporal Tyrelle Greene



Lance Corporal Tyrelle Greene, 22, was able to witness daughter's birth thanks to video teleconference equipment at Caritas Good Samaritan Medical Center and Freedom Calls Foundation, a New Jersey-based non-profit that fosters communication between deployed troops and their families at home. Caritas Good Samaritan Medical Center recently installed the state-of-the-art video teleconference system, part of a \$250,000 initiative across Caritas Christi Healthcare's six-hospital system.

The video teleconference equipment at Caritas Good Samaritan Medical Center is also used for meetings and presentations, cutting down on drive time and mileage expenses for staff and physicians. Caritas Christi is also looking at

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U.S. Wealth Management, LLC Hire

Loann West

U.S. Wealth Management, LLC, a firm specializing in providing wealth management programs through CPA firm affiliates and financial advisors, has announced that Loann West has joined the company as Marketing and Coaching Coordinator. In this role, she will create marketing materials and work closely on marketing with agents in the field. She will also be responsible for the creation and distribution of internet marketing materials, website marketing and conference organization.

NE Sinai Hospital Alzheimer's Clinic

If you have a friend or loved one with Alzheimer's disease, you may know there are common behavior problems associated with this illness. But do you know the three stages of Alzheimer's, and that they can overlap? "The Stages of Alzheimer's Disease and What to Expect" will be the topic presented by Sinai's Deborah Ribak, LSW, on Thursday, September 13, 2007 from 4:00 to 5:30 pm at New England Sinai Hospital's Alzheimer's Adult Day Health Center. at 143 York Street in

Stoughton, located directly across the street from the hospital. The program is free and open to the public and offers caregivers a chance to socialize, share tips and take time out from caregiving. Free handouts will be available and a question and answer session will follow the talk.

For more information and to register, call Sinai's Adult Day Health Program by Tuesday, September 11, 2007 at (781) 297-1375

Transition to Tomorrow Summit

Bridgewater State College is sponsoring a summit for public administrators in Southeastern Massachusetts on Thursday, September 13, 2007 in the Rondileau Campus Center. The program will begin with registration at 11:30 a.m. and will conclude with a reception at 5:00 p.m. This free event is designed for leaders from area non-profit and governmental agencies. The concurrent sessions, which begin following a light lunch at 12:00 noon, will offer advice in workforce development, media relations, environmental sustainability and performance based supervision. Presenters will include professionals from the master's in public administration program at BSC as well as invited experts.

Registration is required. For more information or to register, please contact Sharon Hines at shines@bridgew.edu or 508.531.1387.

Playground Built By Kids

In early August, more than 250 volunteers gathered to construct a brand new playground from start to finish all in one day. The playground was designed based on input from the children of the Boys & Girls Club of Brockton and given to the KaBOOM!

planners. Build-A-Bear Workshop provided financial and volunteer resources. Twenty-three new play



activities were built, including Rockblocks, Adventure Bridge and a U-Bounce.

Volunteers contributed more than 1,200 hours of service, reclaiming 2,666 square feet of empty fields as playground space for kids. The Play space is located at the Harold D. Bent Park in Brockton on the corner of Ash Street and Belmont Avenue.

Caring For Kids Golf Tourny

The 18th Annual Caring for Kids Golf Tournament is Monday, September 10, 2007 at Thorny Lea Golf Club, Brockton. The event begins at 1 pm following a buffet lunch in the clubhouse. A dinner with prizes for golf, raffles and an auction follows golf. Proceeds from

the golf tournament directly benefit the Caring for Kids Program. The Caring for Kids Program, a special service of the Brockton Visiting Nurse Association, provides specialized home health care for children who suffer from catastrophic, life threatening illnesses and their families. For more information about the golf tournament or the Caring for Kids Program, please call the Brockton Visiting Nurse Association at 508-587-2121.

Entrepreneurial Workshop

On Wednesday, September 19, SEED Corporation will present a free entrepreneurial workshop at the Holiday Inn, 700 Myles Standish Blvd., Taunton from 8:30am-4pm. Learn the fundamentals of planning, preparing for and financing your business, and how to learn and understand financial statements. Register by September 12. For more information, contact Tamarah Barao at 508.822.1020.

Wait Until You Meet Tiffany

She's the exciting new grand ballroom at the recently expanded, beautifully remodeled Four Points by Sheraton Norwood Hotel and Conference Center. And is Tiffany gorgeous! With fourteen-foot ceilings, alabaster chandeliers, mahogany and granite bars, and garden terrace, Tiffany is a perfect host for elegant weddings, Bar/Bat Mitzvahs, proms, special occasions, company parties and corporate events.

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The Tiffany Ballroom

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Chamber Tracks Rail Project



Chamber Board member Pat Ciaramella of OCPC and Chamber President Christopher Cooney participated in a familiarization tour with the MBTA in July. The Greenbush Line through Hingham with service to Scituate, MA was the focus for the afternoon. The tour highlighted many aspects of rail service including station design, parking facilities, infrastructure components, inter-model operations and economic development.



Above: MBTA double-decker commuter rail car unloads passengers at a station platform on the new Greenbush line.

Right: Pat Ciaramella of OCPC listens to a MBTA project engineer describing the anticipated Greenbush rail activity set to begin this fall.

MassDevelopment Opens Office in Chamber

MassDevelopment has opened an office on the first floor of the Chamber Building located at 60 School Street, Brockton. MassDevelopment provides the financial tools and real estate expertise needed to stimulate economic growth across the state of Massachusetts. For more information, call 508-586-9669.

Pictured to the right: Jim Walsh of MassDevelopment with Christopher Cooney, Metro South Chamber President/CEO.



MassDevelopment, the state's economic development authority, is partnering with Chambers of Commerce across the Commonwealth to publicize finance and development tools available to support your business.

New Markets Leveraged Loan Fund

MassDevelopment has launched a new financing program called the New Markets Leveraged Loan Fund. This fund will support business growth and job creation in areas of the state identified by federal mandate as low-income census tracts. The New Markets program draws on funds allocated to MassDevelopment by the U.S. Department of Treasury's New Markets Tax Credit program, created to attract capital from the private sector to low income communities through tax credit incentives. MassDevelopment is one of only five outlets in the Commonwealth with access to this program, issuing loans that range

from \$50,000 to \$2 million.

29 South Canal LLC used a \$1.2 million New Markets loan to finance the renovation of an 80,000-square-foot mill building in Lawrence. The new facility, named the South Canal International Business Center, now serves as a trade center and base of development for international companies interested in opening manufacturing or sales facilities in the United States. The improvements allowed the Center to accommodate 20 additional companies and will bring more than 30 new jobs to the area in the first two years.

MassDevelopment is committed to helping your business grow by providing financing solutions that fit your needs. We have regional offices located throughout the state; in Devens, Fall River, Lowell, Springfield and Worcester. Please call us at 1-800-445-8030, or visit massdevelopment.com for more information about the New Markets Leveraged Loan Fund and other MassDevelopment programs.

Report of the Nominating Committee

The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve a three-year term in the Class of 2010 are Pat Ciaramella; OCPC, Rick Colon; Verizon, Susan Joss; Neighborhood Health, Ray Ledoux; BAT, and Andrea Papadopoulos; Arista Associates.

Nominated to serve a two-year term in the Class of 2009 are Loretta Degrazia; East Coast Petroleum and John Holiver; Caritas Good Samaritan Medical Center.

Nominated to serve a one-year term in the Class of 2008 are Frank Briel; IKEA, Brenda Hunter;

Shaw's, Steve McDuffy; Holmes McDuffy Florists, and Lydie Ultimo; T.E.R.I.

In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by **September 14, 2007**. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to all active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting. New Board members will take office at the Chamber's Annual Meeting on November 14, 2007. All Board of Directors' meetings are open to any Chamber member who wishes to attend.

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800-437-3844 (U.S. & CANADA)
FAX (508) 697-0043



Save the Date!

94th Annual Meeting and Business-to-Business Expo

Wednesday, November 14, 2007 from 10:30 a.m.-3:00 p.m.
Massasoit Conference Center, Brockton

The Annual Meeting and Business-to-Business Expo is soon approaching. Mark your calendars for this special event!

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Annual Meeting

12:00 pm - 1:45 pm

Join other business people and community leaders and attend the annual meeting to celebrate businesses working together for the future of the Metro South Region. The Featured Speaker will be announced at a later date. Cost: \$41 members, \$55 non-members. Call **Kim Bewsher** at 508.586.0500 x 231 for tickets and info.

Business-to-Business Expo

10:30 am - 3:00 pm

At the Expo explore the products and services of value to your business and profitable business contacts with over four hundred attendees. Be sure to schedule time either before of after the annual meeting to participate in the Business-to-Business Expo.

Reserve Your Booth Space Now!

The Business-to-Business Expo is a great opportunity to reach over three hundred business people throughout the Metro South region. Designed to be a personal table top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience.

The cost of a booth is \$309 for members. Call before **October 14** and receive the discounted price of \$259. In previous years, the Chamber's response to this opportunity has been very strong. Since space is limited, registrations are on a first come, first served basis. To reserve your booth space, and for sponsorship opportunities, call **Kim Bewsher**, at 508.586.0500 ext. 231.

Patty Joe's Po-Boy Cafe Open For Business



Patricia (Patty) McKenna and Arthur "Joe" McKenna, Owners of Patty Joe's Po-Boy Cafe stand outside their cafe located on 1209 Bedford Street, Abington. For more information call 781-878-0855

Thanks to our top prize Membership Drive Sponsor: Ducktours

Redeem this coupon at any Boston Duck Tour Booth to receive your discount.



ride & save!
ON BOSTON DUCK TOURS

\$200 off

PRESENT THIS COUPON TO RECEIVE \$2 OFF ALL ADULTS, SENIORS, STUDENTS AND CHILDREN WEEKDAYS ONLY VALID UNTIL 11.27.07



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

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The featured speaker will be **Jass Stewart**, founder of Invent Media Corp., and candidate for the 2007 mayoral election.

A graduate of Boston University, Stewart earned a Bachelor of Science in Communications and Literature and a Master's degree in Educational Media. He also studied at MIT as a

Senior Research Fellow in the Department of Urban Studies and Planning. Since college, Jass Stewart has served in key media outreach positions for major multimillion-dollar national and international media outreach efforts.



Jass Stewart, Candidate for Brockton Mayor

Also speaking will be Geoff O'Hara from the U.S. Chamber of Commerce.

If you would like to attend this meeting and have the opportunity to hear from and speak to Jass Stewart, candidate for mayor, please contact the Chamber at 508.586.0500 x 221.



In August, Chamber members and staff met at the Government Affairs Planning Session to discuss speakers for the upcoming year.

Legislative Reception, Continued From Page 1

businesses than ever before. As a result, there is a greater need for our business community to speak out and be heard on regulations affecting commerce and industry.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face con-

tacts at the state, federal and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Register by calling Kim at 508.586.0500 ext. 231. This event is \$5 for members and \$10 for non-members. **Pre-registration is necessary.**

Good Morning Metro South, Continued From Page 1

hour responsibility of a loved one. by providing your family member a place to spend the day.

St. Joseph Manor attends to the needs of the whole person...mind and spirit. For more information about the Mater Dei Adult Day Health program please call 508-583-8313 or visit www.SJMbrockton.org

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for informal networking immediately following the program. Register by calling Kim at 508.586.0500 ext. 231 The cost is \$20 for members and \$25 for non-members.

Leading Businesses • Leading Communities
Join the Chamber of Commerce

Call 508.586.0500 x225

Kim Bewsher Joins Chamber Staff



Kim Bewsher, Program Director

series and business after hours.

Prior to joining the staff of the Chamber, Kimberly was the Meetings & Education Coordinator for the Home Care Alliance (HCA) of MA in Boston. There she organized an impressive range of educational programs for HCA members. Kimberly's past experience also includes trade show management for many industry leading expositions around the country, as well as significant training in hospitality and meeting planning in Disney World. She holds a bachelor's degree in Hospitality/ Tourism from Lasell College in Newton, MA.

Feel free to contact Kimberly at 508.586.0500 ext. 231 or via e-mail at KBewsher@metrosouthchamber.com for information on any of the Chamber's upcoming events.

The Chamber is pleased to announce the addition of Kimberly Bewsher as Program Director at the Chamber. Kimberly will organize all of the chamber's programming and events including the monthly Good Morning Metro South breakfast

Join the Team!

The next **Ambassador Team meetings** will meet on **September 5 and October 3** from 8-9 am at the Metro South Chamber of Commerce.



Ambassadors met recently to discuss current issues and new ways to support Chamber member businesses.

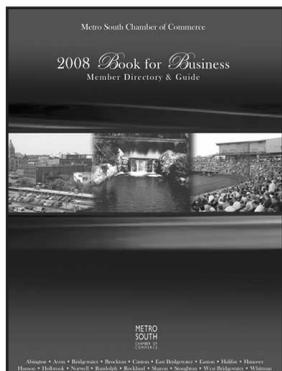
The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and serv-

ices. Presently, there are over twenty business professionals on the Ambassador Team.

To become an Ambassador, contact Eddie at 508.586.0500 x225.

Last Chance to Advertise- Book For Business

Don't miss your last opportunity to place a 2008 Book For Business Advertisement. The book is distributed to all chamber members, real estate offices, town offices, colleges, hotels and families interested in relocating to the area. Your ad will be listed in close proximity to your free business directory listing and is sure to give you a leg up in the competition by receiving added exposure.



Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a professional quality full color ad for you, free of charge. The ad is yours to use for additional promotions or for other publications.

Some Businesses have already taken advantage of this opportunity including *Advanced Business Concepts, Inc., Old Colony Elderly Services, Modern Auto Body, and Boufides Insurance Agency.*

Please see www.metroouthchamber.com/pdf/adexamples.pdf for examples of past ads created. Call Alison at 508.586.0500 x 222 or email avandam@metrosouthchamber.com for more information and for ad rates.

Business Email Update Now Available



Focused on What Matters. Prioritized For Success.



The Chamber eUpdate has been redesigned, both in look and in content. Sign up for the Chamber's eUpdate and stay up-to-date on Chamber events and updates, local business news, and community and Chamber member events.

Many new features have been added to the eUpdate. One new section is the weekly question. Email your answer to the Chamber and gain free publicity by including contact information and a short description of your company.

The Chamber is also now offering sponsorship and advertising opportunities in the eUpdate. Place a special discount or coupon on the page and see a boost in sales and company recognition. The eUpdate currently has 700+ subscribers and continues to grow.

In addition, the list of community events has been expanded to include information on all things going on in Brockton. Find information on museum exhibits, fairs and attractions, and the Brockton ROX baseball games.

The service is free and is CAN-SPAM Act compliant. Non-members are welcome to sign up, however may not post information on seminars and events or take advantage of the advertising opportunities. To subscribe, simply enter your email address in the box at the bottom of our homepage, www.metroouthchamber.com

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The eUpdate has been redesigned, both in looks and in content

www.metroouthchamber.com Call Alison at 508.586.0500 x 222 or email avandam@metrosouthchamber.com if you have any questions or suggestions about what would make the eUpdate more valuable to you.

Bringing Your Good Idea to Market

Got a New Product Idea?

If the answer is "yes" and you'd like to do something about it, you will not want to miss this exciting new course. Designed for individuals and companies who want to innovate more effectively and on a budget, this is your chance to find the information and the resources you need to move successfully from the drawing board to the marketplace - regardless of prior experience. Areas of concentration include:

- o Project planning/product evaluation
- o Conducting market research
- o Searching for prior art & the competition
- o Getting customer & consumer feedback
- o Proving/developing your product
- o Protecting your proprietary ideas
- o Choosing the best path to market
- o Preparing prototypes/presentations
- o Getting to decision makers/marketing
- o Creative business planning
- o Negotiating contracts that work
- o Finding local resources and allies.

This is an eight-session course presented by Elizabeth M. Pierotti, inventor, educator, and author of "The Inventing Life" along with guest experts in many fields.

Dates: Tuesdays & Thursdays, Oct. 2 through Oct. 25, 6:00 p.m.-8:00 p.m.

Location: Advanced Technology & Manufacturing Center, 151 Martine Street, Fall River, MA.

Fee: \$425. per attendee (includes the "The Inventing Life" book plus class).

To REGISTER: Call Colleen Powers (508) 910-9823 or E-MAIL: cpowers@umassd.edu

New Chamber Program Added: Longstanding Member Recognition
Members will be recognized for the anniversary of their memberships. Acknowledgement will be in the form of certificates, recognition at events, and renewals in the Action Report. See page 10.

Chamber Sponsors Higher Ed Meeting



Left: Minh Ly, Research Manager for the Umass Donahue Institute, Right: Chris Cooney, Chamber President; Christine Karavites, Senior Consultant, Proteas Consulting; Dr. Lynn Griesemer, Director of Donahue Institute; James Harrington, Mayor of Brockton, John Costa, President, CD Tent and Awning Co.; Minh Ly; Dr. Eric Heller, Director of Research, Evaluation and Information Technology, Umass Donahue Institute; Adrian Haugabrook, Vice president, Local College Access, TERI; Charles Wall, President, Massasoit Community College

More than forty business and community leaders met in July to discuss collaboration among and between higher education entities from throughout the region. Recent survey findings pointed to the increasing need and desire for additional higher education programs including degree completion, master degree level and certification programs. The group is beginning to offer classes in Brockton and would like to grow the number of classes offered in response to the recent survey findings. In addition, a progress report was outlined regarding additional English classes being offered throughout the region. Look for classes beginning in October.

USS Dogfish Attracts Many to Brockton

U.S. Navy veterans who served aboard the USS Dogfish (SS-350) will hold their 13th reunion in Brockton from September 5-9. The Dogfish was put in commission in 1946 during World War II. Few realize that the Submarine forces suffered the highest percentage of losses of any of our armed forces. Read more about the Dogfish at <http://www.dogfish.com>

Pictured to the right: Hank Saunders, Reunion Chairman and Veteran of the U.S. Navy aboard the submarine during the Cold War.



Consumers Favor Chamber Members

A new national study reveals that membership in a local chamber of commerce can significantly boost a business's image among consumers, as well as among other businesses. In a scientific survey of 2000 U.S. adults, The Shapiro Group, and Atlanta-based strategic consulting firm, found positive perceptions of chamber members in a number of areas, including overall favorability, consumer awareness and reputation, and likelihood of future patronage.

The study, commissioned by the American Chamber of Commerce Executives (ACCE) showed that when respondents were told that a particular small business was a member of a local chamber, they were 44 percent more likely to rate it favorable than study respondents who were not told of the chamber affiliation. Respondents were also 63 percent more likely to want to purchase goods or services from a small business that is a chamber member.

"We discovered that informing someone about a company's chamber membership opens the door to substantial increases in positive perceptions of that business," said Alex Trouteaud, Ph.D., senior strategist for The Shapiro Group. "There clearly is a feeling by our respondents that

chamber membership is synonymous with quality and desirability."

The positive impact of perceived chamber membership is felt by big businesses, too. For example, when consumers believed that a restaurant chain was a member of the local chamber of commerce, they were 40 percent more likely to eat at the franchise in the future. And if a consumer believed that one of the major automobile manufacturers was a member of its local chamber, that a consumer was 9 percent more likely to consider purchasing his or her next car from that automaker.

"Join your local chamber, be an active participant in your chamber's programs and be sure to let your customers and prospects know you're a proud chamber supporter when they come in your business and when they see your marketing material," said Jim Blasingame, small business expert and president of Small Business Network, Inc.

J. mac Holladay, CEO of Market Street Services, an economic development consulting firm based in Atlanta that helped create the study, said, "It is refreshing to learn what we have suspected for years -- that chamber membership and community involvement are good investments."

Kool Smiles Ribbon Cutting



Mayor James Harrington leads the ribbon cutting at Kool Smiles, Dentistry for Kids. Behind them is the large waiting room area and indoor playground.

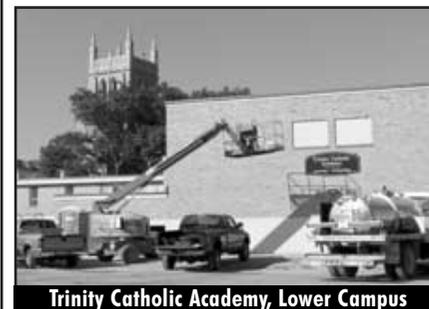


The hygiene room provides a sense of comfort for children as it allows for multiple children to receive cleanings at once.

Kool Smiles, which currently has 34 offices across the U.S., has opened a new office at 715-9A Crescent Street, Brockton. Kool Smiles delivers fun, caring dental service to patients while providing convenience, comfort and peace of mind for patient's parents. For more information, or to schedule an appointment, please call 508-894-0112.

Trinity Catholic Academy

Brockton Provides Model



St. Edward's, Sacred Heart, and St. Casimir Catholic Schools in Brockton are being organized into a large regional school with two campuses that will serve students throughout the area. The school will have the resources of a public school, with the discipline of the Catholic community. Leaders in other communities are studying ways to incorporate the Brockton model into their own communities.

In accordance with the 2010 Initiative, the reorganization was funded through grants, donations, and in-kind services.

Trinity Catholic Academy will have more than 500 students. Grades k-3 will be at the former St. Edward's School building. Grades 4-8 will be at the former St. Coleman's School building. Tuition will be \$3,000 each year and \$4,000 for the pre-k program.

Trinity Catholic Academy, located at 37 Erie Avenue, Brockton, is set to open on September 10 under the slogan "A New Catholic School, A New Vision." The initiative represents over an 11 million dollar investment in Brockton.

National Study Findings:

- Consumers are 44% more likely to think favorable about a business that is a chamber member.
- Consumers are 51% more likely to be highly aware of a business that is a chamber member and 57% more likely to think positively of its local reputation.
- Consumers are 63% more likely to buy goods and services in the future from a company they believe is a member of a local chamber.
- When business decision-makers believe that a business is a chamber member, they are 37% more likely to think favorably of the business, 51% more likely to be highly aware of it, 58% more likely to think positively of its local reputation, and 59% more likely to buy goods and services from it.
- 82% of respondents believe that the local chamber of commerce helps create jobs and promotes local economic development.

For the full study of findings, see the ACCE website, www.acce.org/chamberstudy.aspx

WELCOME *New Members*

Making an Investment in Our Community

H & R Block

Mr. Mike Hirsch
4171 North Main Street
Fall River, MA 02720
800-377-1040

Financial Services

Interstate Refrigerant Recovery, Inc.

Mr. Timothy Maloof
12 Morse Place
Foxboro, MA 02035
508-543-5482

Environmental

Jubilate Chorale, Inc.

Ms. Jayne Snyder-Bennett
15 Hayward Street
North Easton, MA 02356
508-238-1741

Music

Kool Smiles

Ms. Marcia P. Griswold
715 Crescent Street, Suite 9
Brockton, MA 02302
508-894-0112

Dental

One Communications

Mr. Ben Zalvan
300 Congress Street, Suite 401
Quincy, MA 02169
617-657-6360

Telecommunications

Patty Joe's Po-Boy Cafe

Mr. Arthur J. McKenna
1209B Bedford Street
Abington, MA 02351
781-878-0855

Restaurants

Plant 2 Plate

Ms. Michele Hale
431 Battles Farm Drive
Brockton, MA 02301
781-812-5565

Catering

Pretty Picky Quality Consignment

Ms. Connie Whalen
13 Watson Street
Brockton, MA 02301
508-441-9259

Apparel

Secure IT Recycling Service, Inc.

Mr. Robert Carr
198 North Cary Street
Brockton, MA 02302
508-583-1160

Recycling

Senior Connection Center

Ms. Ann Brito
403 Main Street
Brockton, MA 02301
508-638-4002

Adult Supportive Day Care

Storage Pros Self Storage

Ms. Kathy MacDonald
145 Campanelli Industrial Drive
Brockton, MA 02301
508-584-4800

Storage

True Electrolysis

Ms. Judith Ultimo
567 Pleasant Street
Brockton, MA 02302
508-583-8332

Hair Removal

GRAND OPENING

Come join the Metro South Chamber of Commerce and Senior Connection Center in the Grand Opening of the multicultural Adult Supportive Day Care Center

This center is the first in the Brockton Area geared to support the many needs of our diverse elderly population in the community. A light lunch and refreshments will be served.

September 18, 12-2pm

Senior Connection Center
403 Main Street, Brockton

Call 508-638-4002 for more information

Summer Sunday In The Park

A Successful Summer Sunday in the Park brought a large crowd to D.W. Field Park in Brockton. The event, sponsored by Harbor One consisted of entertainment, food and merchandise booths and hay rides.



TD Banknorth To Host Networking Event



The next **Business After Hours** will be held at TD Banknorth in Easton on Wednesday, **October 24**.

This is a great way to make business contacts in a casual setting. Exposure for your business is your competitive edge, so bring plenty of business cards! The event is \$5 for members and \$10 for non-members. To register, call 508.586.0500 x 231



Kitchen Sales Proud Member of Chamber

Kitchen Sales is your stop for quality Kitchen Design and service. The business has been in operation over 30 years and employs 22 workers. The showroom, which is open 7 days a week, consists of 50 kitchen and vanity displays. Call 508-588-1234 or see www.kitchensales.com for more information. Kitchen Sales is located on 60 Manley Street, West Bridgewater, MA.

Barry Wood, President of Kitchen Sales



RENEWING Members Thank You !

1666 Liquors
A+ Tutoring
A1 Affordable Towing & Repair
Ace Surgical Supply Company
American Business Connection
Barnard Construction
Beals and Thomas, Inc.
Bobs Auto Body
Boston Celtics
Brockton Community Access (BCA)
Brockton Public Library
Cameron's On The Green
Cardinal Spellman High School
CareerWorks/UMDI
Carolyn Reis, Realtor
Changing Directions Counseling
Cingular Wireless
City of Brockton
Colony House Skilled Nursing and Rehabilitation Ctr
Council on Aging
Country Club of Halifax
Country Inn & Suites
Creative Cuts
CRTR Inc.
Edwards Movers, Inc.
Employee Assistance Program, Inc.
Gina Kinsella's Dance Studio
Gourmet Cafe
Hair It Is!
Heights Crossing
Holiday Inn Boston-Brockton
Kevin W. O'Neill Plumbing
Kitchen Sales, Inc.

Landerholm Electric Company, Inc.
Law Office of George L. Whiting, Jr.
Law Office of Janet B. Cole
Mackin Pallet & Trucking Co., Inc.
MSPCA Metro South Animal Care & Adoption Center
Northeast-10 Conference
P & D Builders, Inc.
Plymouth County Development Council
Precision Installations
Proprint Management
Proteas Consulting
Protection One
Quality Inn
Quality Plant Service
RE/MAX Landmark Realtors
Rick's Custom Fabrication
Robert G. Roy
Rosen Realty, Inc.
S & M Painting and Remodeling, Inc.
Sandra Smith-Robbins
Seismic Sound DJ's
SeraCare Life Sciences
Sign Design, Inc.
South Shore Supply
Sprint PCS Hingham
The Education Resources Institute
VKO, Inc. DBA Arley Corporation
Wal Mart #2122
Webster Printing and Mailing Co.
Wilco Sales Company
X & O Restaurant

Thanks to those members celebrating membership milestones this month

5 Year Members:
St. Joseph Manor Health Care, Inc.
Effective Logistics

10 Year Member:
Lyne Laboratories, Inc.

25 Year Member:
Maver Memorials, Inc.

Chamber Helps You Score With The Celtics



The Chamber and the Celtics are teaming up to offer some exciting programs this basketball season. For more information contact the Chamber at 508.586.0500 ext 221, or email tdalton@celtics.com.



Jim Davis, Group Sales Manager, Boston Celtics and Ted Dalton, Director of Corporate Partnerships and Business Development, Boston Celtics.



Lt. Governor Tim Murray Visits Brockton



Over sixty business and community leaders met with Lieutenant Governor Tim Murray on Friday August 10th to discuss issues important to the future of Brockton and the entire Metro South region. Economic development incentives, transportation, housing and job training

were all discussed. The meeting was held at the Shaw's Center before a Brockton Rox Game. Following the meeting, the Lieutenant Governor threw out the first pitch of the game. The Lieutenant Governor acknowledged the many similarities between Worcester where he served as Mayor and the city of Brockton. He pledged to support Brockton in the city's many economic development initiatives.



(L to R) Former Mayor of Brockton, Jack Yunits, Current Mayor of Brockton, James Harrington, and Lt. Governor Timothy Murray



A Pleasant Piano Experience In Stoughton

Fall is the perfect time to begin your child on piano lessons. Come to Pleasant Street Piano for professional instruction.

Pleasant Street Piano also sells a variety of grande, upright and digital pianos aimed for the family market. The showrooms, consistent with being a former residence allows buyers to envision how the instrument will look in a home setting.



Charlie Savage and Joanna Lang, Owners of Pleasant Street Piano, stand next to the trademark pink piano in front of their store/studio



Piano Show Room

Pleasant St. Piano is located at 161 Pleasant St, (Rt. 139), Stoughton, MA. For more information, call 781-341-3186, or visit www.pleasantpianos.com

Ready, Set, Grow! Workshops

This workshop will help you gain a better understanding of the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their businesses. General information will be provided on the following programs and services:

- Service Corps of Retired Executives (SCORE)
- Small Business Development Centers (MSBDC)
- Business Resource Centers
- SBA Guaranty Loan Programs: 7(a), Micro Loans, Express & 504's
- Government Contracting Opportunities: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding
- Disaster Assistance



SBA's cooperation does not constitute or imply endorsement of any opinions, products, and/or services. All SBA programs are extended to the public on a non-discriminatory basis.

Handicapped Accessible.

Workshop Dates: Wednesday:
September 19 November 14
October 17 December 12

Time: 2:00 p.m. until 4:00 p.m.
RSVP: 508-513-3400
Location: Career Works
34 School St., Brockton

Library Re-Opens in Brockton



The East Branch Brockton Library has re-opened after a long renovation. Changes include new carpeting, furniture and a paint job. The library now has 6 new computers with internet access available for use, a large selection of DVD's and a new story room. The meeting room (pictured on the left) has undergone major renovations and is open to the public for rental. The library is located on 54 Kingman Street. For more information please call 508-580-7892.

SOMWBA Workshop



At a State Office of Minority and Women Business Assistance (SOMWBA) Workshop held at the Chamber earlier this month, attendees worked towards their SOMWBA certification. The next SOMWBA Meeting held at the Metro South Chamber will be on October 12 at 11:00am. Visit www.somwba.state.ma.us for more info.

Parade Preparation

The 2007 Holiday Parade in Brockton will take place in Downtown Brockton on **Saturday, November 24**.

Any float, musical organization or marching procession is welcome to participate. Awards will be given out for the best floats and marchers. Registration is free and open to all, so be sure to register your organization today! The Cut off date is November 15th. Call 508-587-4322 for more information.

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FW Webb Opens New Building



FW Webb Company
Industrial Boulevard, Brockton



An Opportunity Not To Be Missed!

Become a Season Ticket Holder!

Registering for events has never been easier.

Good Morning Metro South (GMMS)

Includes 8 breakfast programs and "A Taste of Metro South"

Number of Tickets	Regular Payments	Season Tickets	Savings
4 Seats	\$655	\$584	\$72
Individual	\$164	\$146	\$18

Human Resource Management Council (HRMC)

Includes 4 breakfast programs and one half-day seminar

Number of Tickets	Regular Payments	Season Tickets	Savings
Individual	\$159	\$139	\$20

Become a Season Ticket holder for both of Metro South's most informative and innovative breakfast programs... Good Morning Metro South (GMMS) and the Human Resource Management Council (HRMC). With a Season Ticket you will automatically be registered for all Good Morning Metro South or HRMC programs and you will receive significant savings!

Company Name: _____

Name: _____ Preferred Name (for nametag) _____

Name: _____ Preferred Name (for nametag) _____

Name: _____ Preferred Name (for nametag) _____

Phone: _____ Fax: _____ E-mail: _____

Number of GMMS Seats (unlimited) _____ x \$146.00= _____ (total amount)

Number of HRMC Seats (unlimited) _____ x \$139.00= _____ (total amount)



Impact.

It takes the right tools to start - or grow - a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life. You'll get the tools and resources you need to grow and make a positive impact.

Access to the right tools. One more way the Chamber makes an impact.

Be a part of the **Metro South Chamber of Commerce**

Leading Businesses. Leading Communities.

Call: 508.586.0500 or visit www.metroouthchamber.com



BUSINESS EVENTS *Planner*

September 13

HRMC (Human Resource) Meeting

8 am
Holiday Inn-Brockton
195 Westgate Drive, Brockton

This is a great opportunity for Human Resource Managers and small business owners to sharpen their Human Resource skills.

Tickets: \$18 members, \$24 non-members
Please RSVP at 508.586.0500 ext. 231

September 14

Government Affairs Meeting

12 noon
Metro South Chamber of Commerce
60 School Street, Brockton

This meeting provides an opportunity for Chamber members to discuss issues and topics important to them and their elected officials.

Please RSVP at 508.586.0500 ext. 225

September 20

Good Morning Metro South

7:30 am - 9:00 am
Holiday Inn-Brockton
195 Westgate Drive, Brockton

This breakfast program provides an opportunity for Chamber members to network with other Chamber members and business owners in the region.

Tickets: \$20 members, \$25 non-members
Please RSVP at 508.586.0500 ext. 231

IT'S EASY TO REGISTER!

508-586-0500 x 221

508-587-1340

E-mail: info@metroouthchamber.com

Send reservation and payment to:

MSCC
Sixty School Street
Brockton, MA 02301-4087



PREREGISTRATION IS NECESSARY. Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

Names of Persons Attending: _____

Event: _____

Company: _____

Phone: _____

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!