



# Action report

May 2005

Always about OPPORTUNITY

**CHAMBER MISSION**  
To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Wayne Oliver of Remax Advanced Realtors, page 5



Representative Creedon, page 8



Rhonda Bennett of Mr. Appliance, page 11

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## 14<sup>th</sup> Annual Small Business & Entrepreneur Awards Breakfast at Shaw's Center

Thursday, May 26, 2005 - 7:30 - 9:30 am



Ed Valenti, author and entrepreneur

The Metro South Small Business Awards breakfast is scheduled for May 26, 2005 at The Shaw's Center from 7:30 - 9:15 am. The Metro South Chamber of Commerce and Bank of America Small Business Services have joined forces to

honor area businesses. Responsible for creating some of America's most successful advertising campaigns including the legendary \$50 million dollar Ginsu knife television campaign. Ed Valenti is considered by business scholars, educators and pop culture sociologists alike to be one of the pioneers of television direct marketing, and an innovator who paved the way for today's infomercial and home shopping

recognize small business achievements and their economic impact on the region.

Ed Valenti, successful entrepreneur and author of "The Wisdom of Ginsu" kicks off the breakfast at this special event

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networks. Industry pundits have labeled him the "godfather" of TV infomercial and the "master of the art of persuasion." Described by the Discovery Channel as a "creative genius," Ed was one of the first to successfully sell

Article continued to page 5

## Chamber's Legislative Breakfast Brings Beacon Hill to You



Speaker of the House, Salvatore DiMasi

The legislative edition of the Good Morning Metro South breakfast program is scheduled for Wednesday, May 11, 2005 from 7:30 to 9:15 a.m., at the Massasoit Conference Center on Crescent Street in Brockton.

Representatives, has been a voice for common sense, openness and inclusion since being elected to the House in 1978.

On issues important to the people of the 3rd Suffolk District, the City of Boston and the Commonwealth of Massachusetts, Speaker DiMasi has been able to forge consensus among his

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Salvatore F. DiMasi, Speaker of the Massachusetts House of

colleagues in order to move the legislative agenda forward in positive ways.

As always Good Morning Metro South

Article continued to page 10

## Business 1<sup>st</sup> EXPO

Shaw's Center • May 26, 2005



More than 50 businesses will be featured at the Metro South Business 1<sup>st</sup> EXPO. The EXPO is being held at The

Shaw's Center in Brockton on May 26, 2005 from 7:30 am – 3:30 pm. In addition to connecting the public to member businesses, the Metro South Business 1<sup>st</sup> EXPO will feature the 14th Annual Small Business Awards Breakfast, four Human Resource Management Council workshops, and a Business Solutions luncheon. Exhibitors are encouraged to register prior to May 13th, to receive the discounted member rate of \$349. Each exhibitor space includes one 6' skirted table, two chairs, plus entry to all four Business Solutions Workshops, the awards breakfast and luncheon. This event is being sponsored by Bank of America, BlueCross/BlueShield, Bay State Gas, UPS, The Enterprise, and WBET Radio 1460 AM.

For further information on purchasing an EXPO table or tickets to the Small Business Awards Breakfast or the Business Solutions Luncheon, please call Kerrie at 508.586.0500 ext 231.

See related articles on page 5



Call 508-586-0500 x229



## Spring Business Workshops

The Professional Development Center at Massasoit Community College has made some exciting changes to their regular programs. They are now offering a **Small Business Series**, a



**Mid-Management Series**, and **Computer Thursdays**. Each of the Series will run

three different programs, and people can choose to take just one or all three. They run one morning only, always on Tuesdays, and are direct, upbeat and full of important information the business person can put to use, and they all take place at our new training location, at the Massasoit Conference Center. The Computer Thursdays are ongoing with plenty of classes scheduled in May and June. The PCDC also offers classes on the Canton Campus such as QuickBooks II, Integrating MS Word and Excel, and Tax & Financial Planning for your Small Business. For further information please contact **Irene Donoghue** at 508.588.9100 ext 2013, or via email, [idonoghue@massasoit.mass.edu](mailto:idonoghue@massasoit.mass.edu).

You're invited to **The Energy Market 2005**. Since the electric industry's restructuring launch in

### Massachusetts Electric

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1998, tens of thousands of Massachusetts customers have shopped and selected a competitive power supplier. As you may know, the transition mechanism known as Standard Offer Service ended February 28, 2005. To guide you through this change, AIM and your local electric company are sponsoring these meetings to help you understand more about the end of Standard Offer Service and educate you about your options. Attend this seminar to learn more about: Changes in the electricity markets and how they affect you,

Services offered by your local electric company and how to shop for competitive power supply. Additionally, you'll meet active power suppliers and brokers as well as hear from customers who have selected a competitive power supplier and what they've learned from their experiences. You'll meet energy suppliers in a tradeshow format and have an opportunity to meet with AIM representatives, your peers, and your local electric company staff- all in one place and in less than one day! These seminars are brought to you by the associated industries of Massachusetts (AIM), Massachusetts Electric, NSTAR Electric and Western Massachusetts Electric Company. For online registration and a complete agenda go to [www.aimnet.org](http://www.aimnet.org) or contact **Janet Aheam** at 508.357.4426.

The **US Small Business Administration** will be conducting a seminar on **Identity Theft**. This informative seminar will allow you to learn how to protect yourself and your business from the theft of any personal information such as names, addresses, and credit card numbers. The information can range from your personal or business matters to your clients. The Small Business Administration will present and "SBA Overview" after the "identity Theft" portion of the program.

The seminar will be held on **May 17th, 2005** at the **Metro South Chamber of Commerce** from **9:00 -11:30 am**. For reservations, please email **Anna Outerbridge** at [anna.outerbridge@sba.gov](mailto:anna.outerbridge@sba.gov) or call her at 617.565.8510.



## Chamber in Bloom with Work Express



The Work Express Program has recently completed a spring clean-up of the landscaping at the Metro South Chamber of Commerce building at School Street in Brockton. Pictured is Jonnie Watkins, Work Express Program Director and Christopher Cooney, President and CEO of the Chamber. Work Express (est.1997) offers homeless people valuable work experience in a supportive environment; it has grown from 8 to 20 participants. Each person works four hours every morning on basic cleaning, maintenance and landscaping activities in downtown Brockton. In the afternoon and evenings, participants attend adult education and life skills classes, as well as receive individual career counseling.

## Summer Intern Program Taking Shape

The **Summer of Work and Learning** will be held again this summer at **Brockton High School** for the twelfth summer in a row. The Summer of Work and Learning is a well established, highly regarded summer program that gives high school students a unique opportunity to take a closer look at career options, while helping them develop skills



essential for success in high performance workplaces. It is coordinated by Communities and Schools for Career Success (CS<sup>2</sup>). Students are placed at work sites that closely

match their interests.

Interested organizations should contact **Shailah Stewart**, Brockton Public Schools, at 508.580.7445, or email her at [sstewart@ci.brockton.ma.us](mailto:ssewart@ci.brockton.ma.us).

## WalMart Supports Small Businesses

Donna O'Connor of the United States Small Business Administration (SBA), Rosa Gaskin, Public Relations Manager for WalMart and Mike Aubin Store Manager of Walmart, Oak Street, Brockton present a check to support the Metro South Small Business Assistance Center and the Edison Business Incubator in Brockton. The center and the incubator are both located at the Chamber of Commerce on School Street in Brockton.



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508-586-0500 Front Desk x 221

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**Christopher Cooney**  
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**Frank Gillooly**  
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**Ann Marrese**  
 Controller x 230



**CHAMBER MISSION:** To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

*Networking at Events*  
 is one of the most effective ways  
 to grow your business!

**MAY** Calendar

- 4** **Ambassadors Meeting** 8:00 a.m.
- 11** **Legislative Breakfast** 7:30 a.m.  
 Massasoit Conference Center, Crescent Street, Brockton
- 26** **14<sup>th</sup> Annual Small Business Awards Breakfast** 7:30 a.m.  
 Shaw's Conference Center, 1 Lexington Drive, Brockton
- 26** **Business 1<sup>st</sup> Expo** 9:00 a.m. - 3:00 p.m.  
 Shaw's Conference Center, 1 Lexington Drive, Brockton
- 26** **Business Solutions Workshops**  
 Shaw's Conference Center, 1 Lexington Drive, Brockton
  - **The New Independent Contractor Law** 9:10 am
  - **Accessing State Workshop Training Funds** 10:10 am
  - **New OSHA Regulations for 2005** 11:10 am
  - **Doing Business with the Government** 1:30 pm
- 26** **Business Solutions Luncheon** 12:00 / Noon  
 Shaw's Conference Center, 1 Lexington Drive, Brockton
- 30** **Memorial Day - Chamber Closed**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC) unless otherwise indicated.

*Coming up*

**June**

- 1** **Ambassadors Meeting** 8:00 a.m.
- 10** **Government Affairs** 7:45 a.m.
- 14** **Executive Committee** 4:00 p.m.
- 15** **ATHENA Award Breakfast** 7:30 a.m.  
 Radisson Hotel and Conference Center, 195 Westgate Drive, Brockton
- 22** **Board Meeting** 12:00/Noon



Article continued from page 1

household products on television and coined the phrase, "But wait there is more!®" Do you need to sharpen your competitive edge? In an age of advanced technology, Ed's back to basic nuggets of personal and business wisdom, dubbed Ginsuisms® are lessons in the lost art of dealing with people.

Valenti will discuss the importance of not losing touch with the basic interpersonal relationships and business practices that have been, and continue to be the cornerstone of Ed's successful career. The wisdom that Ed Valenti shares is sure to inspire and resonate with today's entrepreneurs, marketing and sales executives, or anyone striving for professional or personal success. Take away from the breakfast event proven strate-

gies on how to hire the best people, set and achieve goals, negotiate better deals, achieve greater success with people, deal with problems, and much, much more.

As always the Good Morning Metro South breakfast is a great networking opportunity. Guest are encouraged to stay for informal networking immediately following the program and to stick around for the Business Solutions Workshops, the Business 1st EXPO and the Business EXPO luncheon.

Pre-registration is required and easy. To register or for further information call the Chamber at 508.586.0500 ext 231 or simply visit the Chamber website at [www.metroouthchamber.com](http://www.metroouthchamber.com).

## Biz EXPO Luncheon Features Leone

Topic: *Shoebomber, Security and Safety*



Gerry Leone of the U.S. Department of Justice

The **Business Solutions Luncheon** is scheduled for **May 26, 2005** at the **Shaw's Center** from **12:00 / Noon - 1:30 pm**.

**Gerard Leone** of the **United States Department of Justice** is the guest speaker and will discuss the latest information on security for you business while reflecting on the famous "Shoebomber" and "Woodward" cases.

Mr. Leone oversees litigation support and case matters for

Vance clients within New England legal community. He is an attorney and distinguished former prosecutor, who served at the highest level in local, state and Federal offices handling some of the most noteworthy cases over the past 16 years.

Most recently, Mr. Leone was the First Assistant U.S. Attorney for the District of Massachusetts. Immediately after September 11, 2001, pursuant to the executive order of the U.S. Attorney General, he was appointed by the U.S. Attorney as the first Anti-Terrorism Coordinator for the Commonwealth of Massachusetts.

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As a result of all of his prosecutorial efforts while in the U.S. Attorney's office, Mr. Leone received the FBI Director's Award for the successful prosecution of Al Qaeda terrorist "shoe bomber" Richard Reid, and the Executive Office of the U.S. Attorney's Director's Award for Superior performance.

For nearly three years, Mr.

Article continued on page 8

## Business Solution Workshops

**Business 1<sup>st</sup> EXPO • Shaw's Center • May 26<sup>th</sup>**

Attend one or all of these power packed forums that feature leading experts to advise you and your company on staying



Patrick Griffin,  
OSHA Compliance

competitive. Topics include: OSHA Regulations-Ensuring Compliance, with guest speaker Patrick Griffin. Griffin will discuss types of OSHA inspections, conduct of the inspector, types of violations and penalties and abatement requirements. The program will also address components of a safety and health program and guidance on compliance issues as well as workplace fatalities in New



Maria Carey Lallemand,  
BAWIB

England. The OSHA website and use of the website will also be addressed. The second workshop will be Accessing State Training Dollars presented by Maria Carey Lallemand. She will inform participants about 18 million dollars available for Massachusetts businesses to train their employees each year. The third workshop is on The

New Independent Contractors Law, with guest speaker Michael Bertoncini from Murphy, Hesse, Toomey & Lehan. Mr. Bertoncini concentrates in labor and employment related litigation, labor negotiations, labor arbitrations and development of employee handbooks and



Michael Bertoncini,  
Murphy, Hesse, Toomey & Lehan

personnel policies. Mr. Bertoncini has appeared before the Massachusetts Commission Against Discrimination, the National Labor Relations Board, and the Massachusetts Superior Court. Mr. Bertoncini also advises employers on various employment related issues, including family and medical leave, sexual harassment, and reasonable accommodations for disabled employees.

The Fourth Workshop is Procurement - Do Business with the Government with guest speaker Dan Lilly of the Massachusetts Procurement Technical Assistance Center.

To register for the workshops simply call the Chamber at 508.586.0500 ext. 221. The workshops are free for those who pre-register or \$20 at the door.



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# MEMBERProfile

## Remax Advanced Realtors



Wayne Oliver

area is the towns & neighboring towns included in the Metro South area.

*What is special or unique about your firm and the products and services you offer?*

What is unique about Remax Advanced Realtors is that we offer our clients the services of full-time, experienced and knowledgeable real estate agents, our office has extensive listings in the surrounding area towns.

*What is your main business objective concerning your customers and the business community?*

Remax Advanced Realtors main business objective concerning our clients and the business community is to provide a high level of professionalism and personal service in the real estate market.

*Please list any awards, honors or special recognition your firm has received.*

Top Achiever Award from Remax of New England, Wayne Oliver; Owner/Broker of remax Advanced Realtors with 18 years of experience in the field is the President of the Tri County Board of Realtors, he is the past VP and Director of the Greater Brockton Board of Realtors.

Phone: 508.587.3629

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674 Old West Center Street  
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www.homessouthshore.com

Products or Services:  
Real Estate Sales

What markets do your company serve?  
We service the residential & commercial sales market.

Number of Employees? 35

What is your market area?  
Remax Advanced Realtors market

# Nominations for ATHENA Award Now Being Accepted

*Nomination Deadline is Friday, May 20, 2005*

The Metro South Chamber of Commerce and Sovereign Bank are pleased to announce the 2005 ATHENA Award program. The program was created in 1982 and has expanded to over 350 cities in the United States, Russia, and Canada. It is presented in the form of a hand-cast bronze sculpture, symbolizing the strength, courage and wisdom of the recipient.

On Wednesday, June 15, 2005, the Metro South Chamber of Commerce will present the ATHENA Award to an

exceptional individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

To nominate an individual, please contact Kerrie at 508.586.0500 ext 231. An ATHENA Award nomination form will be mailed upon request. Nominations are due by Friday, May 20, 2005.

# Senator Baddour and Creedon Tour City



Top: BAT Administrator Ray Ledoux, Senator Robert Creedon and Senator Stephen Baddour tour the new SoCo Lofts in Brockton.  
Below: Mayor Jack Yunits, Senator Creedon and Senator Baddour discuss parking needs in Downtown Brockton.



New residents of the SoCo Lofts on Commercial Street, over look the commuter rail station and the police department in Brockton.  
Below: SoCo owner, Jim Goldenberg, Steve Cruz and Senator Creedon discuss the recent investment Jim has made in the Brockton area.



# Webster Bank Makes Introduction



Robert M. Annon Jr., Senior Vice President and Manager of Webster Bank and Jeffrey G. Millman, Senior Vice President of Commercial Banking, Webster Bank recently spent some time visiting clients and businesses in the Metro South region. The purpose of these visits was to inform people about the extensive services and convenience Webster Bank offers at its branches through the Metro South region.



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### Program...

**7:30 am**  
**14<sup>th</sup> Annual Small Business Awards**  
**Speaker: Author, Ed Valenti, The Ginsu Knife Guy**  
**Topic: Entrepreneurial Success, "The Wisdom of Ginsu"**

**9:00am - 3:00 pm**  
**Business 1st EXPO**  
**Over 50 businesses**

**Business EXPO Workshops**  
**9:10 am - The New Independent Contractor Law**  
**10:10 am - Accessing State Training Dollars**  
**11:10 am - New OSHA Regulations for 2005**  
**1:30 pm - Procurement: Doing Business with the Government**

**12:00/Noon - 1:15 pm**  
**Business Solutions Luncheon**  
**Speaker: Gerard T. Leone, U.S. Dept. of Justice**  
**Topic: Security and Anti-Terrorism - Training, Education and Protocol**

**3:00 pm**  
**Business EXPO Concludes**

Sponsored By:



### EXPO Exhibitors:

*The Enterprise, Bay State Gas, The Shaw's Center, Dupliron, Storage USA, Rob Peters Entertainment, Massachusetts Electric, Crimson Security Group, Mr. Appliance of Brockton, Harvard Pilgrim Health Care, Hub Technical Services, SEED Corporation, Signature Apparel, United Parcel Service, Jack Conway & Company, American Express Financial Advisors, Inc., Blue Cross Blue Shield, WBET Radio 1460 AM, Bank of America, Meserve Travel, The Community Bank, CareerWorks, and many, many more of the regions best businesses all in one location!*

**Thursday, May 26, 2005**

**9:00 am - 3:00 pm**

**The Shaw's Conference Center**

**(One Lexington Ave., Brockton)**

Presented by the  
**Metro South Chamber of Commerce**



*Breakfast & Lunch Program*

**For details on how to participate, please contact Kerrie at 508.586.0500 ext. 231**

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**Main Entrance**



Shaw's Center Main Phone: 508-559-7090

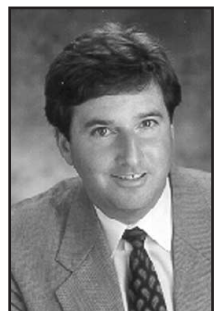
The Shaw's Center is next to Brockton High School and the behind the Registry of Motor Vehicles

**FROM THE NORTH:** Take 1-93 South. Take Rt. 24 South exit. Take exit 17A - 123 East to Brockton. Proceed .7 mile going past Brockton High School and bear right at 7-Eleven. Take first right after fire station onto Lexington Avenue. The Shaw's Center is on your right.  
**FROM THE EAST-PLYMOUTH/HINGHAM:** Take Rt. 3 North. Take 1-93 / 128 South to Dedham. Bear left taking Rt. 24 South to Brockton. Take exit 17A - 123 East to Brockton. Proceed .7 mile going past Brockton High School and bear right at 7-Eleven. Take first right after fire station onto Lexington Avenue. The Shaw's Center is on your right.  
**FROM RHODE ISLAND/SOUTH:** Route 95 North to Massachusetts. Take Exit 6A - Route 495 South. Take Exit 7A to Route 24 North. Take exit 17A - 123 East to Brockton. Proceed .7 mile going past Brockton High School and bear right at 7-Eleven. Take first right after fire station onto Lexington Avenue. The Shaw's Center is on your right.  
**FROM THE WEST I-90 / MASS PIKE:** I-90 East to Exit 14 - I-95/128. Take I-95 / 128 South - turns into I-93 at Exit 12. Follow I-93 bear right onto Rt. 24 South. Take exit 17A - 123 East to Brockton. Proceed .7 mile going past Brockton High School and bear right at 7-Eleven. Take first right after fire station onto Lexington Avenue. The Shaw's Center is on your right.



# Legislative Breakfast - May 11, 2005

On Wednesday, May 11, 2005, business leaders and regional legislators will meet at the **Massasoit Conference Center** in Brockton to hear **Massachusetts Speaker of the House Savlatore F. DiMasi** discuss the state's overall financial situation and his plan for balancing the 2005 budget. In addition, participants will have the opportunity to interact with their local legislators and hear first hand about what is in store for the business community on Beacon Hill. The event is open to the public. To register, call the **Metro South Chamber of Commerce** at 508.586.0500 ext 221, or register online at [www.metroouthchamber.com](http://www.metroouthchamber.com). The cost is \$16 for members and \$23 for non-members.



Representative  
Thomas P. Kennedy

Representative  
Bruce Ayers

Representative  
Christine Canavan

Representative  
Kathleen Teahan

Representative  
Joseph Driscoll

Representative  
Daniel Webster

Representative  
Geri Creedon

Representative  
David Flynn

Senator  
Robert Creedon

*Biz EXPO article continued from page 4*

Leone served as Chief of the Criminal Bureau for the Massachusetts Attorney General prior to his Federal Service. In that capacity, Mr. Leone supervised all criminal investigations and prosecutions for the state attorney general office with a professional staff of over 85 people. Mr. Leone began his prosecutorial duties in the Middlesex County District Attorney's Office where he rose to become the Deputy First Assistant District Attorney. Twice he was the recipient of annual awards by the District Attorney for exceptional service to the office and the community.

Mr. Leone has been a frequent commentator and speaker on legal matters before such organizations as the American Bar Association, the Boston Bar Association, the Massachusetts Bar Association, and the National College of District Attorneys. In addition, Mr. Leone served as business advisory committee member to a city-wide

youth employment initiative, while directing a county wide community and school based crime prevention and priority prosecution program at the District Attorney's office.

Mr. Leone is a graduate of Harvard University where he received a Bachelor of Arts degree in American History and where he played football for four years, participated in the Big Brother program, and served as President of the boxing club. He holds a Juris Doctor degree from Suffolk University Law School.

This will be a great networking event. Guest are encouraged to stay for informal networking immediately following the program. To register or for further information call the Chamber at 508.586.0500 ext. 221 or to register online go to [www.metroouthchamber.com](http://www.metroouthchamber.com). The cost is \$35 for members and \$45 for non-members.



**Philip C. Nessralla, Jr.**  
Attorney at Law

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Lakeville, MA 02347  
Tel: (508) 946-9296  
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Email: [nessralla@aol.com](mailto:nessralla@aol.com)

1063 North Main Street  
Brockton, MA 02301  
Tel: (508) 583-1030  
Fax: (508) 584-0543

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**Shelley Tierney**  
OWNER

# GOODNews

*Great things going on in area businesses*

## Special Olympics of

Massachusetts is encouraging companies, small businesses, and civic organizations to enter teams to participate in the pledge driven Corporate Olympiad Saturday **May 22, 2005!** Events include volleyball, wiffle ball home run derby, hotshots basketball contest,



Special Olympics

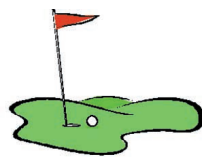
the Great Soccer Shootout, and a wacky obstacle course. Participating teams compete

for points based upon the amount of money raised by each team and points earned in each event. This "field day" is pledge driven, as teams earn additional points for monies raised. Teams can be comprised of employees, their families, members of civic organizations, and school programs. Teams who have competed in the past have raved about the outstanding relations, goodwill and employee morale, which has been generated by the Corporate Olympiad. To enter a team please call **Jeanne Thayer**, of Special Olympics Massachusetts at **508.821.3635**.

**Mary Meserve** of Meserve Travel has been recognized as a "STAR Performer" for 2004 by luxury travel provider, Classic Custom Vacations®. This accomplishment places Mary Meserve among a select group of top-selling travel agents from across the country, who will join Classic® representatives at an all-expense paid trip to Paraiso de la Bonita & Thalasso in Cancun this June. The reward trip will be held at the elegant, all-suite Paraiso de la Bonita Resort & Thalasso in Cancun, recipient of the AAA Five Diamond Award in 2005- the first property in Riviera Maya and the first independent property to receive this honor.

STAR Performers will also receive transfers to and from the airport; activities for two; and discounted pre- and post-event opportunities. Roundtrip airfare is included for the STAR Performer; air for guests will be available for purchase. Meserve Travel is a full service travel agency located at **387 West Center Street Rt. 106 in West Bridgewater**. Open Monday, Tuesday, Friday 10-6, Wednesday and Thursday 10-7 and on Saturday from 10-2.

**St. Joseph Manor** is sponsoring its **14th Annual Golf Classic** on **Monday, June 12, 2005** at the **Atlantic Country Club Golf Course** in Plymouth, MA. St.



Joseph Manor is a nonprofit nursing home and adult day health program. For over 40 years, we

have provided high quality care with respect and dignity to people of all faiths and traditions. For more information, please call **508.583.5834** between 9am and 7pm and ask for the tournament brochure.

**New England Sinai Hospital and Rehabilitation Center** will once again open its doors this summer to area teens with an interest in health care and a desire to help. The **Summer Teen Volunteer program** gives 13-18 year olds the opportunity to find out more about the hospital while providing much needed support for patient social and recreational programs as well as ancillary and administrative departments. "Over the years, teens have been placed in almost every area and department of the hospital," explained Director of Volunteer Services **Margi Sandman**. "If they have expressed an interest in finding out more about a particular

department or career, we try our best to place them in that area." The eight week program is scheduled to be on **Tuesday, July 5**. Each participant will volunteer no more than 8 hours per week and must attend a half-day orientation. For more information, contact Volunteer & Auxiliary Services at **781.297.1333 ext. 1333**.

The **Brockton Housing Authority** held its annual meeting on March 23 and elected officers to the Board of Commissioners, and presented the authority's 2004



Gerard Nadeau

annual report and service awards. **Timothy J. Cruise** presented the **Community Service Award** to **Gerard Nadeau**, Senior Vice President for **Community Lending** at the **Rockland Trust Company**, for his professional guidance and involvement in neighborhood housing projects.

**Independent Bank Corp.** announced that **Donna Abelli Lopolito** and **Eileen C. Miskell** have been appointed to its Board of Directors of **Rockland Trust Company**. Ms. Lopolito is the interim Chief Financial Officer of **Phylogix, Inc.**, a biotechnology



Donna Lopolito

company based in Waltham, MA. and Ms. Miskell is the treasurer of Wood Lumber Company in Falmouth, MA.

"The appointment of Ms. Lopolito and Ms. Miskell is the result of a recruitment process that our Nominating Committee began almost a year ago. We are extremely pleased to add two individuals with such superb qualifications to the Board." stated **Thomas Teuten**, Chairman of the Board of **Independent Bank Corp.** and of **Rockland Trust Company**.



Eileen Miskell

**SBA** (Small Business Administration) and **CareerWorks** will be holding a workshop to help you gain a better understanding of the various SBA programs and services that are available to prospective or current entrepreneurs who need help in starting or expanding their business. The workshop will be held at **CareerWorks, 34 School Street**, Brockton, **May 25, 2005** from 2:00 - 3:30 pm. For further information please contact CareerWorks at **508.513.3400**.

## Do You Have an HR Question?

### *Try the Human Resource Hotline*

Does your business have Human Resource questions?  
Do you know where to turn for the answers?

The Metro South Chamber of Commerce has developed a hotline for your business to receive professional advice from experts in the Human Resources field.

Sponsored by:



Simply e-mail your questions to the HR hotline at

**hrhotline@metrosouthchamber.com** or log onto **www.metroouthchamber.com**.

For more information contact **Kerrie Blake** at **508.586.0500 ext. 231**.



## Taste Remembered...



Twenty-eight participating restaurants at the 2005 "A Taste of Metro South" made the selection of food amazing. The night was a success with over 750 people tasting treats from restaurants throughout the South Shore.



Stephen Brennan, Leah Andrade and Angela Raymond of Brennan's Blackthorne Tavern



Christian Linoie of Chili's Grill and Bar, Brockton

*Article continued from page 1*

is a great networking opportunity. Guests are encouraged to stay for informal networking immediately following the program. Begin your day by joining other Chamber members for breakfast and networking at 7:30 a.m. Pre-registration is required and easy.

To register or for further information call the Chamber at 508.586.0500 ext. 221 or by registering online at [metrosouthchamber.com](http://metrosouthchamber.com). The cost is \$16 for members and \$23 for non-members.

## Amarily's: Open for Business



Amarily's Skin Care located at 91 Bedford Street, East Bridgewater (Route 18) has recently joined the Chamber. Contact Irene Poirier at 508.350.0223 or via email at [www.amarilysskincare.com](http://www.amarilysskincare.com) to arrange for an appointment

Join the  
Chamber of Commerce  
NOW!

Call 508-586-0500 x229

## Brockton Receives Smart Growth Award

The Office of the City Planner has received a Smart Growth Innovation Award for the Greening of the Salisbury. City Council President James Harrington and City Planner Nancy Stack Savoie accepted the award from Governor Mitt Romney in a ceremony on Boston's Esplanade on April 19.

"Ten years ago, no one would have believed that the Salisbury River would become an important component in Brockton's Urban Renaissance" said City Planner Nancy Stack Savoie. On April 7, city officials broke ground for the newest park in the greenway at

the corner of Crescent and Montello streets. The planning for the Greening of the Salisbury began approximately eight years ago in recognition of the need for increased green space in downtown.

The new park was an abandoned gas station for 10 years. "It was an eyesore said Savoie but soon it will be a beautiful place with flowering shrubs and trees, benches and some picnic tables where people who live and work in the city will be able to sit and enjoy lunch." The Salisbury Greenway Park will also feature a brick walkway and a stone wall that will screen out traffic noise from Crescent Street. The park will also feature a water fountain in the midst of 16 granite columns.

Council president James Harrington, Senator Robert Creedon, and Steve Hall of Massachusetts Electric and Chairman of the Metro South Chamber of Commerce all spoke at the groundbreaking ceremony. Work on the park will be completed by the end of June.



Council President James Harrington, City Planner Nancy Stack Savoie, Senator Robert Creedon, and Metro South Chamber Chair Stephen Hall break ground for the newly expanded Salisbury Park in Brockton.

## Opportunities for Customers & Contacts

### Ambassador Team/Membership

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, and member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. Presently, there are over twenty business professionals on the Ambassador Team.

### Government Affairs Committee

Government affects your life every day. Legislative actions at municipal offices, on Beacon Hill, and in Washington D.C. affect your organization's continued ability to prosper. With widespread concern over the status of the national economy, now more than ever is the time to speak out and be heard on taxes, regulations, and other issues that affect your bottom line. The Government Affairs Committee meets every month to discuss issues of concern to Metro South businesses.

### Human Resource Management Council

The Human Resource Management Council (HRMC) supports and provides continuing education and consulting to professionals in the ever-changing world of human resources. Regardless of the size of your business, human resource issues directly affect you, and the resources of the Council can be your link to vital information.

The Chamber provides many opportunities to expand your business contacts.

For a complete list of all Chamber committees, please visit [www.metroouthchamber.com](http://www.metroouthchamber.com) or call 508-586-0500 x221.

# AMBASSADOR *of the Quarter*



Rhonda Bennett of Mr. Appliance

The Metro South Chamber of Commerce has named Rhonda Bennett as its Ambassador of the Quarter.

Rhonda has been involved with the Chamber since 2003. Upon joining, she became active on the Ambassador Team.

The Ambassador of the Quarter program highlights and rewards Ambassadors who go above and beyond in their duties as a member of the Ambassador Team. Each quarter, an outstanding Ambassador is featured in the Action Report newsletter.

# Ambassador Team Produces Results...

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. Presently, there are over twenty

business professionals on the Ambassador Team.

To become an Ambassador, please contact the Chamber at **508.586.0500 ext. 221**

The next Ambassador meeting will be held at the Chamber office on **May 4, 2005** from **8:00 - 9:00 am**.



Back Row: Bob Wisgridra of WBET Radio 1460 AM, Tony Melo of Coffee News, Marilyn Jackson of Old Colony Hospice, Dan Trout of The Community Bank, Bob Tufts of SET Associates, Shak Adebimpe of Citizens Bank of Massachusetts  
Front Row: Ada Alfonso of Alfonso Electric, Rhonda Bennett of Mr. Appliance and Cheryl Showstack of The Enterprise



A business only needs 1 reason to join the Metro South Chamber of Commerce.

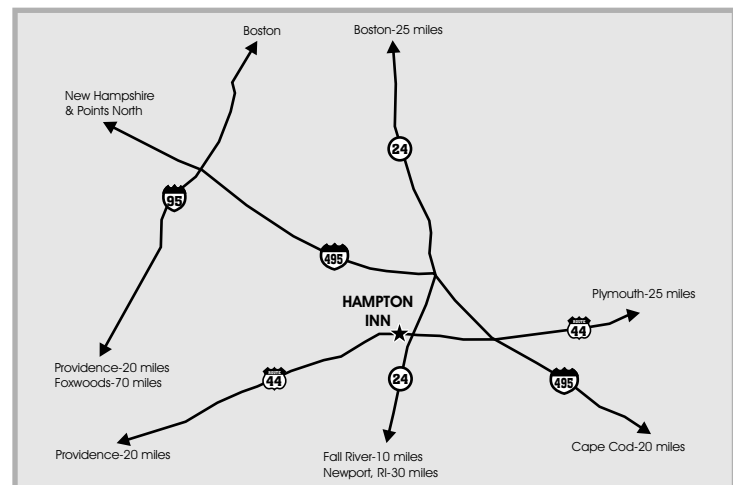
Here are 10...

- |                             |                               |
|-----------------------------|-------------------------------|
| 1. Networking               | 6. Legislative Action         |
| 2. Qualified Leads          | 7. Economic Growth            |
| 3. Referrals                | 8. Community Betterment       |
| 4. Business Resources       | 9. Cost Effective Advertising |
| 5. Professional Development | 10. Savings                   |



The Hampton Inn of Raynham is an ideal choice for both the business and leisure traveler. We are conveniently located at exit 13B (Rt. 44), off Route 24; directly in the hub of Southeastern Massachusetts. The major interstates of 495, 195, 93, and 95 are all within minutes of our hotel, as are the areas major thoroughfares of 138, 140, 104, 123, 18, and 28. Opening at **the End April 22, 2005**, the Hampton Inn of Raynham will boast of all the charm of a boutique style inn, yet will offer many of the amenities and services of a full service hotel.

- 87 Tastefully Appointed Guest Rooms and Suites
- Free Hot Breakfast Buffet served daily from 6am-10am.
- Free High Speed Internet Access in all Guest rooms
- Free Wireless High Speed Internet Access in Lobby & Meeting Rooms
- Business Center with Free High Speed Internet access
- Coffee Maker, Hair Dryer, Ironing Boards, & Voice Mail in all Guest Rooms
- Indoor Heated Pool and Whirlpool
- Two Meeting Rooms totaling 800 square feet
- Fitness Center with Cardiovascular equipment
- 24 Hour Suite Shop for Snacks and Sundries
- 100% Satisfaction Guarantee
- Hilton Honors



**At the Hampton Inn of Raynham, we make it easy so you can take it easy**

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E-mail: rayma\_hampton@hilton.com • <http://raynhamhamptoninn.com>



# RENEWING Members

Thank You !

A B General Contractors, Inc.  
 Allegra Printing & Imaging  
 Anderson Insulation  
 The Appraisers Collaborative  
 Back Bay Bagel  
 Bayside Financial Insurance Agency  
 Bridgewater Savings Bank  
 Bristol Investment Management  
 Brockton Housing Authority  
 Brockton Redevelopment Authority  
 Carousel Fun Center  
 CASSI  
 Judith A. & Richard Clark  
 Colonial Maintenance Contractors  
 Commonwealth Financial Network  
 Florio Construction  
 Edgar D. Fulton Realtors  
 Law Offices of S. David Goldberg  
 Gouthro Plumbing & Heating  
 H.W. Temps, Inc.  
 Hackwell-Boone Insurance Agency,  
 Higher Site  
 Irving's Home Center  
 La Parisienne Salon & Spa

Lambert Auto Repair  
 R.E. Lyons & Son Fire Equipment Corp  
 Marquis Consulting  
 W.B. Mason Company, Inc.  
 Metro South Athletic Club  
 Mihos Realty  
 Montello Heel Manufacturing, Inc.  
 Next Level, Inc.  
 Niccoli Brothers Oil  
 The Ockers Company, Inc.  
 Old Town Real Estate LLC  
 Pilling Engineering Group  
 Pine Hill Cemetery Association  
 Plaza Pharmacy & Home Health Care  
 Ramco Foods, Inc.  
 Raynham Taunton Greyhound Park  
 Rogers & Grey Insurance  
 South Shore Oil Heat Supply, Inc.  
 Southeastern Regional School District  
 Take-Five Vending, Ltd.  
 Trojan Recycling & Transfer Station  
 Webster Bank, N.A.  
 West Bridgewater Public Library

# WELCOME New Members

Making an Investment in our Community!

**Aflac**  
 Mr. Craig Pina  
 67 Debbie Road, Brockton, MA  
 Phone: 781.696.9511  
 Website: www.aflac.com

**Best Drain Service**  
 Mr. John Reardon  
 Stoughton, MA  
 Phone: 781.341.8886  
*Contractors Specialty*

**Diamond Insurance Agency, Inc.**  
 Mr. Salman Abdalla  
 1619 Main Street, Brockton, MA  
 Phone: 508.580.4848  
 Fax: 508.580.8688  
*Insurance*

**Food Service Consultants**  
 Mr. Joseph McGrath  
 PO Box 537, North Easton, MA  
 Phone: 508.272.9533

**Law Office of Samuel P. Reef**  
 Ms. Elaine Reef  
 144 Main Street, Brockton, MA  
 Phone: 508.559.0300  
 Fax: 508.587.7305  
*Attorneys*



Call Frank Gillooly at  
 508-586-0500 ext. 229

to learn how the Chamber can help your business.

# BUSINESS EVENTS Planner

## IT'S EASY TO REGISTER!

508-586-0500 x 221   
 508-587-1340   
 E-mail: info@metrosouthchamber.com

Send reservation and payment to:



**MSSC**  
 Sixty School Street  
 Brockton, MA 02301-4087

## May 4

### Ambassador Meeting

8:00 am  
 Metro South Chamber of Commerce  
 60 School Street, Brockton

Be part of a team that serves fellow members and increases awareness and promotion of Chamber programs and services.

Please RSVP by May 3, 2005 at 508.586.0500 ext. 221

## May 11

### Legislative Breakfast

5:30 - 7:30 pm  
 Massasoit Conference Center  
 Route 27, Crescent Street, Brockton

This is an excellent opportunity to meet potential clients, customers, other local business people, and interact with local legislators.

Please RSVP by May 10, 2005 at 508.586.0500 ext. 221 \$16 for members / \$23 for non-members

## May 26

### Business 1<sup>st</sup> EXPO

9:00 am - 3:00 pm  
 The Shaw's Center  
 One Lexington Ave, Campenelli Stadium, Brockton

Be a part of this premier venue showcasing products and services from local businesses. The day is packed with programs, events, speakers and awards.

Contact the Chamber for more information at 508.586.0500 ext. 231

**PREREGISTRATION IS NECESSARY.** Individuals registering at the event will be charged a \$5.00 late fee. For companies wishing to be billed there is a \$3.00 billing charge. Cancellations for all events must be received 24 hours in advance of the event, otherwise the company will be charged regardless of attendance.

Names of Persons Attending

Event

Company \_\_\_\_\_

Phone \_\_\_\_\_

REMINDER: We accept VISA, MasterCard and AMEX for dues and special events!