



Action report

Leading Businesses
Leading Communities



CHAMBER MISSION

To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.



Bill Murray, Rox Owner, Page 5



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Chamber Celebrates Centennial Year in 2013

“The purpose of this chamber of commerce shall be to promote the commerce, trade, industry and public interests of the city of Brockton and surrounding region; to promote and regulate a commercial exchange; to acquire and disseminate business information; to establish and maintain uniformity in commercial usages; and to promote just and equitable principles of trade.”
February 14, 1913



The Metro South Chamber of Commerce was founded in 1913 by 13 businessmen. Predominately composed of manufacturing businesses, especially shoe manufacturers, the Chamber set out to advance the region economically by providing a network of business resources.

While the industries have changed over the past 100 years, the goals and impact of the Metro South Chamber have not.

The Chamber invites you to join us this year as we celebrate our Centennial year. During the year, we will be recounting the successes of the Chamber and

the region over the years, as well as looking forward to the future. This will be done through enriched programming with exciting and well known speakers and added entertainment, special surprise give-aways at Chamber meetings that pay homage to the past, as well as encourage further business relationships to form, and enhanced publications that highlight the past, present and future and all the members who make everything possible.

There will also be a Capital Campaign to raise \$350,000 to renovate and upgrade the Chamber Building, a former Edison power plant, in order to best represent and serve as the hub of business in the Metro South region. The year will culminate with the 100th Annual Meeting & Expo scheduled for November 20, 2013.

To read about the Chamber’s 100th birthday, see page 2. To learn about the Centennial Book for Business, see page 2. To learn about the Capital Campaign, see side article. For more information, visit www.metroouthchamber.com

State Treasurer, Gaming Commission Chair at Next Breakfast

Wednesday, January 16, 2013

Join us at the next Good Morning Metro South Breakfast on **Wednesday, January 16** from 7:30am-9:00am at the **Martin Institute at Stonehill College, Easton.**



Steven Grossman

The featured speaker is **Steven Grossman, Treasurer and Receiver General.** Elected Treasurer in 2010, Steve protects the public’s money, helps create jobs, boosts small businesses and brings new standards of transparency and disclosure to state government. Steve has saved taxpayers over \$11 million in reduced service fees and administrative costs. He established the Small Business Banking Partnership which has deposited over \$250 million of Treasury cash reserve funds in community banks to help from Massachusetts small businesses and promote creation. Steve also oversaw a record breaking fiscal year in 2012 with the State Lottery earning \$981 million in net projects for taxpayers and the Unclaimed Property Division returning over \$93 million worth of cash, stock and mutual funds to their rightful owners.



Stephen P. Crosby

Also speaking is **Stephen P. Crosby, Chair of the Massachusetts Gaming Commission.** The mission of the Massachusetts Gaming Commission is to create a fair, trans-

parent, and participatory process for implementing the expanded gaming law passed by Legislature in November, 2011.

Sponsored by:
 Eastern Bank



ship as active citizens in service to an improved human community. Visit www.stonehill.edu.

As always, the GMMS breakfast program is a great networking opportunity. Guests are encouraged to stay for the informal networking immediately following the program. The cost to attend is \$25 for members and \$35 for future-members. Register by calling Kim at 508.586.0500 x 231, email kprosper@metroouthchamber.com or register online at metroouthchamber.com/calendar-registration.

Save The Date: February 14, 2013
Good Morning Metro South
 Chamber Celebrates 100 Years!
 Featuring Norm Bossio, Speed Networking & More.
 See page 2.

Metro South Building Renovation Project



After a century of encouraging companies to build and invest in facilities in the Metro South area, the Chamber is renovating its historic office building. *Learn how you can help on page 11.*

Business Community Opposes Tax Increase

Several Chamber Board Members and Business owners testified along with Chamber President/CEO Christopher Cooney at the recent tax hearing held in Brockton. Brockton’s tax rate has gone from attractive to unfavorable over the past 3-5 years.

Continued on page 7

Great Restaurants at 21st Annual “Taste” Event

March 20, 2013



More on page 6

What Are Your Financial Statements Saying?

Thursday, January 10, 2012

8:30 am to 11:00 am

Metro South Chamber, 60 School Street, Brockton

Jonathan Pike of Sharkansky CPA's LLP will present a workshop to show you ways to save time and gain more knowledge from your QuickBooks accounting system.



ability. You will also review how to calculate basic Financial Ratios and find out what the ratios and trends within Financial Statements indicate to a banker, vendor or investor and receive highlights of the tax laws in effect for 2012 and 2013 and potential tax saving opportunities.

To register for this free workshop, visit metrosouthchamber.com/calendar-registration, or contact Doris at doris@metrosouthchamber.com, or Yara Cardoso, 508.586.0500 x 227, ycardoso@metrosouthchamber.com.

Business Love & Inspiration; Speed Networking at Breakfast

Chamber Turns 100, February 14, 2013, Brockton

LOVE IS IN THE AIR. Show your love for your business by joining us on Valentine's Day, February 14, for a special Good Morning Metro South Breakfast from 7:30 am - 9:00 am at The Shaw's Center, 1 Feinberg Way, Brockton. February 14 also marks the 100th anniversary of the Chamber's inception. To celebrate this momentous occasion, there will be music provided by the Brockton Symphony Orchestra, and very special giveaways!



The program will start promptly at 7:45 am with a special **Speed Networking** session. This session, similar to the popular "speed dating" concept, will allow you to share your professional backgrounds and business goals with other business leaders on a one-to-one basis. Join us and accelerate your business contacts and build lasting business relationships with fellow business leaders.



Norm Bossio

The featured speaker of Good Morning Metro South will be motivational speaker **Norm Bossio**, who will teach you how to *Love Your Business*. For over 30 years, Norm Bossio has spoken in front of 3 million audience mem-

bers. Having keynoted national conferences in virtually every major industry, Norm's audiences have included clients ranging from Bill Clinton to Stephen King. Prior to starting his own business, he served as a teacher, principal, and superintendent of schools. For 8 years, Norm was an adjunct faculty member and consultant to the management certificate program at Stonehill College. Norm has hosted a national public television special, recently published a book, and was named Speaker of the Year by the Yankee Chapter of Meeting Planners International.

This event is being sponsored by Blue Cross Blue Shield (BCBS) of Massachusetts. BCBS of Massachusetts works hard to make sure that their three million members have access to the high quality, affordable health insurance they have expected and deserved for 75 years. For more information, visit bluecrossma.com.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and giveaways. If you would like to register, please call Kim Prosper at 508.586.0500 x 231, email kprosper@metrosouthchamber.com or register online at metrosouthchamber.com/calendar-registration.

Sponsored by:



MASSACHUSETTS

Chamber to Host Business Plan Workshops

Thursday, January 24, 9 am - 12 pm < (Session I) >
Thursday, January 24, 1 pm - 4 pm < (Session II) >

Metro South Chamber of Commerce, 60 School Street, Brockton, MA

The South Eastern Economic Development (SEED) Corporation will hold free basic business



workshops aimed at assisting potential and existing entrepreneurs.

Session 1: "Learn the Fundamentals in Planning, Preparing For, and Financing Your Business" is geared toward helping potential entrepreneurs evaluate and understand the fundamentals of owning one's own business. Information on how to get started, where and how to get financing and the loan application process will be presented. Attendees will also be provided with a free guide to writing a business plan and other materials.

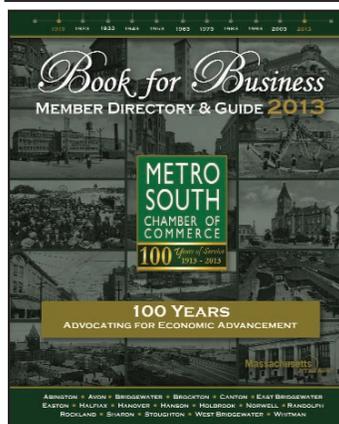
Session 2: "Understanding the Purpose of Financial Statements and How They Can Help Determine the

Health of Your Business" is focused on helping attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate his/her business more efficiently.

Please call SEED Corporation at 508-822-1020, for more information or to register for a free workshop. Breakfast and lunch will also be provided free of charge to attendees.

For more information on SEED and its programs, please call the SEED office at 508-822-1020 or visit www.seedcorp.com.

Centennial Book For Business Arriving Soon



legislative leaders, community demographics, regional and economic data and a complete membership listing. The book also includes a full color map of the Metro South region, highlighting hotels, golf courses, industrial parks, town halls and other points of interest.

In addition, the 2013 Centennial Book for Business will contain a history of the Chamber and industry within the region over the past 100 years, featuring historic postcards and images.

Copies of the Book for Business will be distributed throughout the region to banks, real estate offices, town hall offices, all Chamber members, area colleges, and sent to all relocating businesses and families interested in the Metro South area. For more information, contact Alison van Dam, 508.586.0500 x 222.

The Chamber of Commerce will soon be distributing the **Centennial 2013 Metro South Book for Business**. The book features area dining, lodging, public golf courses, recreation,

U.S. Small Business Programs Offered

Attend a **FREE SBA** workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

- **SCORE**- Counselors to America's Small Business
- **MSBDC**- Mass Small Businesses Development Centers
- **BIC's**- Business Resource Centers
- **SBA Guaranty Loan Programs:** 7(a), Micro Loans, Patriot & SBA Express Loans & 504-Project Loan Development
- **Government Contracting Opportunities:** 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding (when applicable - 2 yrs in-business experience required)
- **Disaster Assistance**

The workshop will be held at **CareerWorks**, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on **January 16** and **February 20, 2013**. Contact CareerWorks at 508.513.3400 for further workshop information.



Your Small Business Matters

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Middleboro, MA 02346



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781.767.2244 (f)

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Mutual Bank

President and CEO
Christopher Cooney
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Brockton Neighborhood Health Center

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Vice Chair Government Affairs
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Vice Chair Membership Development
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HarborOne Credit Union

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Peter Neville
Concord Foods

CHAMBER STAFF

Christopher Cooney, CCE
President and CEO x 223

Yara Cardoso
Connecting Activities x 229

Kathleen Lynch
Membership Director x 227

DIRECTORS

Jane Callahan - On Deck Sports/Promounds

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Francis Dillon - Stonehill College

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Kim Hollon - Signature Healthcare

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Jonathan "Jay" Pike - Sharkansky LLP

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Andrew Schwartz
Law Office of Andrew H. Schwartz, LLC

Larry Siskind -
Siskind and Siskind Attorneys at Law

Art Sullivan -Consultant

Peter Vlaco -
Brophy & Philips Company, Inc.

Dr. Charles Wall -
Massasoit Community College

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Kimberly Prosper
Program Director x 231

Lisa Pearce
Finance x 230

Alison van Dam, IOM
Director of Communications x 222

Newsletter Written & Designed by Alison van Dam



CHAMBER MISSION: To serve the interests of member businesses while providing community leadership to ensure the economic advancement of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

JANUARY Calendar

9	Ambassador Meeting	8:00 am
10	QuickBooks Workshop	8:30 am
11	Government Affairs	12:00 pm
15	Executive Board/Foundation Meeting	12:00 pm
16	Good Morning Metro South The Martin Institute @ Stonehill College, Easton	7:30 am
21	Martin Luther King Jr. Day - Chamber Closed	
24	SEED Workshop (full day)	9:00 am
28	Business After Hours Chili Head BBQ, 320 W. Center St, W. Bridgewater	4:00 pm 5:30 pm
30	Board of Directors	12:00 pm

Coming Up February

6	Ambassador Meeting	8:00 am
8	Government Affairs	12:00 pm
14	Good Morning Metro South (Chamber Turns 100) The Shaw's Center, 1 Feinberg Way, Brockton	7:30 am
18	President's Day - Chamber Closed	

Save the Date March

5	Executive Board Meeting	3:00 pm
6	Ambassador Meeting	8:00 am
8	Government Affairs	12:00 pm
20	Taste of Metro South The Shaw's Center, 1 Feinberg Way, Brockton	5:30 pm
27	Board of Directors	12:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South business Assistance Center (BAC) unless otherwise indicated.

HarborOne Credit Union Scholarships

HarborOne Credit Union has renewed its college scholarship program for 2013. Ten, one thousand-dollar, scholarships will be offered subject to the following conditions: Eligible candidates include high school seniors legally residing in the credit union's field of membership, consisting of Plymouth, Norfolk, Bristol or Barnstable counties whose immediate family has an active membership account at HarborOne. Applications will be accepted at HarborOne offices between February 1 and March 31. Only the first fifty completed applications received by the HarborOne Scholarship Committee will be considered. No more than the first five received from any particular high school will be given consideration, and no more than two scholarships will be awarded to any high school. Evaluation will be based upon Academic Record, Community and School Activities, Recommendations, Awards and Recognition, an Essay and the appearance of the Application. Applications and other details will be available at the HarborOne website, www.harborone.com on February 1, 2013. Students without access to a computer can request a copy at any HarborOne branch.

Brockton Day Nursery Tutoring Program

Brockton Day Nursery is proud to announce Tutoring Academic Program funded by the Massachusetts Department of Secondary and Elementary Education. The program is to be held during the After School/Out of School Time Program at Brockton Day Nursery. The program will run Monday-Wednesday, from 3pm until 6pm, and will benefit the 65 students attending the program daily. The Massachusetts Department of Secondary and Elementary Education kindly awarded Brockton Day Nursery grant funding, in the amount of \$22,500, to support the program. Funding will employ six to eight tutors from surrounding universities, including Stonehill College and Bridgewater State University. For more information visit www.brockton-daynursery.org or call 508-588-2700.

MLK Luncheon

Sunday, January, 20th, 2013 - Temple Beth Emunah's Brotherhood & Sisterhood, area churches, Eastern Bank, and Stop & Shop, invites everyone to join together at the 17th annual free kosher luncheon to honor the memory of Dr. Martin Luther King Jr. The Keynote speaker is Dr. Emmett G. Price III. Dr. Price is Associate Professor of Music and the former department chair of African American Studies at Northeastern University. He is an acclaimed scholar, celebrated speaker, ordained minister, and a professional musician. The event is free of charge, open to all and will begin at 1:15pm. For more information, please call (508) 583-5810 or visit www.templebethemunah.org.

Sock-A-Thon

SHM Alternative College, Inc, a non-profit

organization that brings homeless mothers together from different backgrounds to increase self-awareness, understanding and social and community support, is hosting a month long SOCK-A-THON Event. Donate a pair of "NEW" Adult or Children's SOCKS in January 2013. Please send the socks to Attn: Doreen E. White-McDuffy at 341 Plain Street, Brockton, MA 02302. We are hoping to collect thousands of socks to be distributed to Homeless mothers and children all over Massachusetts. You can follow the event on our website at www.shmalternativecollege.org

Dr. O. Yusef Kudsi Accepting Patients

Park Surgical Associate is pleased to welcome Dr. O. Yusef Kudsi, a general surgeon, to its practice. Dr. Kudsi, who specializes in minimally invasive surgical procedures, earned his medical degree at the University of Aleppo, in Syria and was an exchange student at Harvard Medical School. He also holds a master's of business administration from the Lebow College of Business at Drexel University and also received a diploma in laparoscopic surgery from Strasbourg University, in France. Dr. Kudsi is a General and Gastrointestinal surgeon, who specializes in minimally invasive surgery. Dr. Kudsi's areas of special interest include procedures for the stomach, small bowel, colon, gallbladder, hernias including hiatal hernias, solid organs such as splenectomy, and endocrine surgery which involves surgery on the Thyroid, Parathyroid, and Adrenal glands. He also specializes in bariatric surgery. Additionally he will be a member of the Good Samaritan Medical Center robotics-assisted surgical team. Dr. Kudsi is seeing patients at 1 Pearl Street, Suite 2700. His office may be reached at 508-584-4104.

Mechanics Cooperative Bank Donates

Mechanics Cooperative Bank's Board of Directors and Executive Leadership Team are proud to announce a donation totaling \$30,000 to local fuel assistance programs and food banks during this holiday season. Mechanics Cooperative Bank will direct these funds to eleven (11) local organizations throughout Taunton, Fall River, Raynham, Bridgewater, Dighton, Somerset and Swansea.

Comcast is Hiring!

Find out why Comcast has been voted one of the best places to work year after year. Comcast is looking for residential, care, and business to business sales professionals to join their growing organization. Bring your talents and resume to the upcoming open house on Saturday, January 12, 10am-2pm at Lombardo's, 6 Billings Street in Randolph.

G.T. Reilly & Company Hires

G.T. Reilly & Company has added two new professionals to its staff: Anton Rozowsky recently joined the firm as an entry-level

staff accountant. Rozowsky is a 2011 graduate of the University of Massachusetts (Amherst) with a Bachelor of Science in Business Administration and Master of Science in Accounting. He formerly worked for Goldberg & Associates in Needham as a tax preparer. Larry Stanford recently joined the firm as an entry-level staff accountant. Stanford is a May 2012 graduate of Stonehill College with a Bachelor of Science in Business Administration. He is a Master of Science candidate in Accounting at Boston College. He lives in North Easton.

Rodriguez Named Mutual Bank Assistant Manager

Mutual Bank, a community bank with nine branches throughout Southeastern Massachusetts announces that Alex G. Rodriguez of Brockton has been named Assistant Manager in the Bank's Brockton region. He will maintain offices at both the Brockton West and Whitman branch locations. Rodriguez recently completed his Associates Degree in General Business at Massasoit Community College and is pursuing a Bachelor's Degree at Eastern Nazarene College. Prior to his current assignment, he served as assistant manager in the Mutual Bank Hanson office.

East Coast Petroleum On Social Media

East Coast Petroleum/Eastline HVAC is now employing both Facebook and Twitter in order to improve our services and responsiveness for our customers. Here are a few examples of how you can benefit by following our pages; Like us on Facebook to receive tips as to how you can save money on your monthly energy costs via status updates. Contest announcements will be broadcast via status updates. Prizes include free oil, discounts on equipment, and discounted services on HVAC from our company. Following us on Twitter allows us to speak directly to you, the customer, in real time. Tweet us with any questions or comments you may have and we'll respond as soon as possible. Our first Facebook contest is already underway. Just get 10 people to like us on Facebook or follow us on Twitter to win a FREE Pro - 1 digital thermostat. Once your ten people have liked our page or followed us, just send a list of their names to our Facebook mailbox. After a quick check you will receive a confirmation message containing details as to how you can obtain your prize!

NAACP MLK Annual Breakfast

Dr. Martin Luther King Jr. Annual Breakfast Please Join Brockton Area NAACP on January 19, 2013 for the 27th annual Dr. Martin Luther King Jr. Breakfast. Held at: 1 Feinberg Way Brockton, MA 02301. Time: 9 am to 12 noon. The Keynote Speaker is the Director of Do Right Ministries Lee G. Farrow. Entertainment: features Love Divine Gospel Group and Indaba Theatres of New England. Tickets: \$30.00 per adult

and \$15.00 for 18 year olds and under. For ticket information please contact Brockton Area NAACP at 1-508-587-0502.

BAWIB Business Plan Competition

The Brockton Area Workforce Investment Board (BAWIB) and the Future Entrepreneurs Series Planning Team will be holding their 3rd Annual Youth Business Plan Competition in May 2013. BAWIB encourages innovation and creativity in youth employment and provides assistance to youth in these areas at YouthWorks, 34 School St, Brockton. To be eligible for the Business Plan Competition, participants must be ages 16-21 and reside or attend school in one of the towns of Abington, Avon, Bridgewater, Brockton, East Bridgewater, Easton, Hanson, Stoughton, West Bridgewater, and Whitman. BAWIB will award cash prizes to two age groups, 16-18 and 19-21, in the amount of \$500, \$250, and \$100 for the top three submissions in each. A written plan as well as a PowerPoint presentation must be submitted to the Director of Youth Services at klove@bawib.org by 4/1/2013 at 3pm. Selected finalists will prepare a 10 minute oral presentation for a panel of judges in May 2013 (exact date and time TBA). Visit www.bawib.org/youth/entrepreneurship for more information or call (508) 584-9800.

Tools to Grow for Companies

Massachusetts Growth Capital Corporation presents Tools to Grow for Companies and Growth Companies. Management Assistance and Flexible, Customized Working Capital Financing. Eligible small businesses have Annual sales above \$100,000, in business at least one year, located in a Gateway City, are poised for growth and will require new full time employees to accomplish growth plan. They will receive one-on-one support to help get loan ready and position your company for growth (50% matching grant up to \$7,500) and customized, flexible financing up to \$250,000. Eligible growth companies have annual sales above \$1 million and in business at least a year, poised to grow 10% or more, committed to stay in MA and will require new full time employees to accomplish growth plan. They will receive one-on-one support to help get loan ready (50% matching grant up to \$25,000) and customized flexible financing up to \$1 million. For more, visit www.massgcc.com, or call 617-337-2817.

Brockton Garden Club Meeting

The Brockton Garden Club will meet on Monday, January 28 at the Arnone School on Belmont Street. Doors open at 6:30 pm. This event includes a speaker, socializing and refreshments. For more info, contact Judy, 508-697-3429. Visit us at www.brocktongcl.org.

Connecting Activities Job Shadowing Program



The Connecting Activities Partnership will be holding the annual Job Shadow Program. Students from each of the participating schools will job shadow in a field of their interest to gain insight and experience through the work environment. Job Shadowing is an activity which allows you to spend time in the workplace with the person who has a job that is of interest to the student. "National Groundhog Job Shadow Day" is an awareness raising event. Over one million students nationwide spend the day in the workplace "shadowing" adults as they went through a normal day on the job. This year's job shadow will take place on Friday, February 1st, 2013.

Engineering, Fire Fighter, Hair Salon, Lawyer, Magician, Marketing, Office Assistance, Police Officer, Psychology, Sports Management, Teachers, Therapy, Waste Collection, And much more!

The Brockton Area Connecting Activities Partnership connects schools and businesses to provide structured work-based learning experiences for students, relates students' academic lessons in school with their career ambitions, and utilizes the Massachusetts Work Based Learning Plan to guide learning and productivity on the job.

To have a student participate in a job shadow experience at your company, please feel free to contact Yara Cardoso at ycardoso@metroouthchamber.com or (508) 586-0500 x227.

Interested Fields/Positions Include:
Animal Care, Biochemistry, Business Marketing, Chef, Crime Scene Investigator, Customer Service, Doctor,



GOVERNMENT Affairs

The monthly Government Affairs meetings are held at the Chamber and provide an opportunity for member businesses to discuss issues important to them with their elected officials.

The next Government Affairs meeting will be held on **Friday, January 11, 2013** at the Chamber Office. The featured speakers will be **Britte McBride** and **Brooke Thompson** from the **Office of the Attorney General**.

Britte and Brooke will be discussing the HomeCorps program and satellite office located in the Chamber building, as well as other updates from the Attorney General's Office.

The HomeCorps Program offers

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direct loan modification advocacy to distressed Massachusetts borrowers, in order to help many residents avoid unnecessary foreclosure.

To attend this meeting, please contact Kimberly Prosper at 508.586.0500 x 231, email kprosper@metroouthchamber.com, or register online at metroouthchamber.com/calendar-registration. The cost to attend is \$5 for members and \$15 for non-members and includes lunch.

GOVERNMENT AFFAIRS - SAVE THE DATE

12:00 pm - 1:15 pm, Chamber Office, 60 School Street, Brockton

Friday, February 8: State Representative Geoff Diehl, 7th Plymouth District, serving Abington, East Bridgewater and Whitman. Geoff serves on the House Committee on Ways and Means, House Committee on Rules and the House Committee on Personnel and Administration.

State Representative Michael Brady Speaks to Chamber



State Representative Michael Brady addressed the Chamber at the December Government Affairs Meeting. Pictured: Christopher Cooney, Chamber President & CEO; Philip Carver, UMass Boston, Sponsor; Robert Brady, Avon Seledman; Sue Joss, Vice Chair of Government Affairs; State Representative Michael Brady; Jass Stewart, Brockton City Councilor; Peter Vlacou, Brophy & Philips Company

Networking & New Member Reception at Chili Head BBQ

Monday, January 28, 2013, West Bridgewater

Business After Hours: 5:30 pm - 7:30 pm

Join us at Chili Head BBQ, 320 West Center Street (rt 106) in West Bridgewater for a Business After Hours. Form and nurture new business connections in the New Year while enjoying refreshments and drinks courtesy of the Chili Head.

Chili Head BBQ, home of the Big Rack, has recently renovated their bar and restaurant area. Chili Head hosts local live music and open mics weekly, Wednesdays-Saturdays. Come down for great food, great music and great brews! For more information, visit www.chiliheadbbq.com.

To register or for more information, call Kim Prosper at 508.586.0500 x 231, email kprosper@metroouthchamber.com or register online at metroouthchamber.com/calendar-registration. The cost to attend is \$5 for members and \$15 for future-members.



New Member Reception: 4:00 pm - 5:30 pm, prior to Business After Hours

The New Member Reception gives new members, prospective members, and new employees of existing member companies an opportunity to network and explore the many programs and services available to Metro South Chamber Members. **Whether you are a new member, new to your company, or a long time member who wants to know "what's new at the Chamber", you are invited to attend this session.**

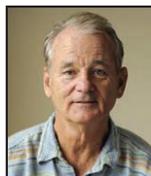
The New Member Orientation will take place at Chili Head BBQ prior to the Business After Hours Networking Event. The orientation and Business After Hours is free for new members to attend. Please bring plenty of business cards for networking and some promotional materials about your business to share. Pre-register for this event by calling Kim at 508.586.0500 x 231 or email kprosper@metroouthchamber.com.

TO LEARN MORE ABOUT CHAMBER MEMBERSHIP

Contact Kathleen Lynch, 508.586.0500 x 227, klynch@metroouthchamber.com

Brockton Rox Owner Bill Murray Praises Team

Article Courtesy of The Enterprise



Bill Murray

When Bill Murray isn't busy being typically snarky and funny in one of his goofy comedies, or atypically roguish and charming in his new drama, "Hyde Park on Hudson," he has a

hobby, one that he practices, locally, during the warm months. For the past decade, Murray has been a founding co-owner of the Brockton Rox, an independent

baseball team that was originally part of the Can-Am and Northern leagues. But with some problems, mostly monetary ones, plaguing the team, the decision was made to shift to the amateur ranks, joining up with the Futures Collegiate Baseball League.

Murray is happy with the change. "We've had some struggles and have lost money any number of times in the past," he said, during a break from his

"Hyde Park" interview sessions. "At a certain point there was a thought that maybe we should just fold it up. But Brockton loves having the ballpark, and we felt it was really important to keep it going even if it was not profitable. So we reconstituted it."

That means the team will now feature NCAA players and, like others in the league, must have at least 15 players living in or playing college ball in New England.

"We became sort of a college wood bat league," said Murray, "and that was a delightful change. There's

probably a little less power in the league, because they're a little younger. But the enthusiasm is higher. They go really hard. And we may have actually made money this past year."

Though Murray is often tied up with a busy movie schedule when the season is in swing, he makes an attempt to visit the park whenever possible. Murray attended a couple of games last season and hopes to attend more in the future.

"...The team was good this year... I think the adjustment we made was a really positive one. It felt great." - Bill Murray



21st Annual TASTE OF METRO SOUTH

Wednesday, March 20, 2013, 5:30 pm - 8:00 pm
Shaw's Center, Brockton

TICKETS AVAILABLE AT WWW.METROSOUTHCHAMBER.COM

Ticket Price: \$35. Tickets must be purchased in advance.
Call 508.586.0500 x 231 for tickets and more information



Like us at www.facebook.com/atasteofmetrosouth to stay up to date on participating restaurants, organizations and entertainment acts.

Calling All Restaurants; Taste of Metro South

We invite your restaurant to participate in the widely popular and anticipated "Taste of Metro South."

Celebrate living and working in the region with a night of food and entertainment. You provide your speciality in sample sizes for 500 people, and we provide the opportunity to market your business to the ideal target audience.

Participating restaurants will be listed on our website with a logo and link, receive promotion in "The Action Report" newsletter, receive mentions on facebook and social media, will have their logo and contact information placed in the program and event presentation, and receive the opportunity for radio and television promotion.

Sponsorships are also available. For more information, please contact Kim Prosper at 508.586.0500 x 231 or email kprosper@metroouthchamber.com. Download the vendor application and see photos from last year's event at metroouthchamber.com/events/taste.

DO YOU KNOW OF A NEW RESTAURANT IN TOWN, OR IS THERE A RESTAURANT YOU'D LIKE TO SEE PARTICIPATE?

Let us know! Call 508-586-0500.

Take Part in the Region's Most Anticipated Annual Food Event!

March 20, 2013
5:30 pm - 8:00 pm
The Shaw's Center
Brockton

750+ POTENTIAL CUSTOMERS IN ATTENDANCE!

Over 60 diverse delicious area restaurants expected.
Also featuring live entertainment and giveaways.
Celebrate living and working in the Metro South region.

Networking at North Easton Surgery Center



Elizabeth Marcus, Brockton Library Foundation;
Steve Sylvia, F.M. Approvals



Neal Braver, Liberty Tax Services;
Stan Hurwitz, Creative Communications



Jeffrey Liebman, President,
Good Samaritan Medical Center



Over 50 people came out for the Business After Hours held at the Good Samaritan Medical Center N. Easton Surgery Center held at 1 Washington Place, 15 Roche Bros Way.



Amanda Culhane, Residence Inn by Marriott, Brockton; James Berry, H.T. Berry Company; Bill Scher, Sandler Training



Jane Callahan, On Deck Sports;
Fred Adams, Cobblestone Management



Reverend Jim Thomas, Ordained Minister;
Christina Barros, SE Technical Institute



Beth Roll Smith, W. Bridgewater Library;
Rick Bailly, Ortho Sport

Meet Your 2013 Chamber Ambassador Team



Back Row: Angel Nieves, AFLAC; Rochelle Sugarman, Old Colony Elder Services; Carla Ganter, Mary Kay; John King, Cirees, Inc; Susan Cunniff, Mansfield Bank; Jayne Kelleher, Advantage Home Health Care Services; Cheryl Showstack, CS Consulting Services; Daniel Donovan, Eastern Bank; Brian Droukas, Sovereign Bank.

Front Row: Bob Tufts, SET Associates; Sandii Rollock, WATD 95.9 FM; Bob Wisgirda, Metro South Resources; Linda Werman, Old Colony Hospice; Friend Weiler, HarborOne Credit Union; Nancy Chiappini, Home/Health and Child Care Services, Inc; Richard Hooke, Crescent Credit Union; Kelly Le, Bridgewater Savings Bank; Paul Merian, Tuxedos by Merian

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.

The next **Ambassador meetings** will take place on Wednesdays, January 9 and February 6, 2013 from 8:00 - 9:00 am at the Metro South Chamber of Commerce, 60 School Street, Brockton. To become an Ambassador, contact Kathy at the Chamber at 508.586.0500 ext. 229, klynch@metroouthchamber.com.

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NW-CN12873289

Metro South Joins State at BioTech Conference

Massachusetts leads the country in the BioTechnology Industry with over 500 companies located within the state. It also receives the highest per capita NIH funding. The Metro South region is home to over 45 of these companies.

The Metro South region provides exceptional location and value for BioTech companies interested in locating to the area. In addition, the region contains valuable resources such as New England's only desalination plant, an expanded and upgraded water reclamation facility, a skilled workforce, four institutes of higher education and three technical schools. Existing BioReady communities within the region, as designated by MassBio, are Canton, Abington & Rockland, Brockton, Randolph and West Bridgewater.



The Metro South Chamber of Commerce will be representing the Metro South region at the upcoming **2013 Bio International Convention** taking place from **April 22-25, 2013** in Chicago, Illinois. The BIO International Convention is the largest global event for the biotechnology industry and attracts the biggest names in biotech, offers key networking and partnering opportunities, and provides insights and inspiration on the major trends affecting the industry. The Metro South Chamber also displayed a booth at the 2012 BIO International Convention which drew 16,505 industry leaders from 49 states and 65 countries.

For a copy of the Metro South BioTechnology brochure, contact Alison van Dam, avandam@metrosouthchamber.com. For more information on the Convention, visit convention.bio.org.

Business Community Turns Up and Turns Back Larger Tax Increase

Story from Page 1

Several Chamber Board Members and Business owners testified along with Chamber CEO Christopher Cooney at the recent tax hearing held in Brockton. Mark Donahue of M. Donahue and Associates, Larry Siskind, Siskind and Siskind and Board Chairman, Bill Morse, Mutual Bank all testified before the Brockton City

Council highlighting the value Brockton businesses by way of jobs and economic activity while describing how Brockton's tax rate has gone from attractive to unfavorable over the past 3-5 years. Bill Lucas, Belmont Dry Cleaners, Peter Neville, Concord Foods and Ed Byers, Cindy's Kitchen also attended along with more than one hundred people to urge the Brockton City council to resist any tax

Chamber Staff Directory



Top Row: Doris Flecchia (Office Manager), Yara Cardoso, Kathleen Lynch, Donzilia Soares (International Studies Program at BSU, Intern) Bottom Row: Kimberly Prosper, Christopher Cooney, Alison van Dam

MAIN PHONE LINE: 508.586.0500

President & CEO, Christopher Cooney, x 223, chris@metrosouthchamber.com
Connecting Activities, Yara Cardoso, x 227, ycardoso@metrosouthchamber.com
Director of Membership, Kathleen Lynch x 229, klynch@metrosouthchamber.com
Finance, Lisa Pearce, x 230, finance@metrosouthchamber.com
Program Director, Kimberly Prosper, x 231, kprosper@metrosouthchamber.com
Director of Marketing, Alison van Dam x 222, avandam@metrosouthchamber.com

hikes this year.

"The city's high business taxes are discouraging business owners from moving into the city," said Christopher Cooney, President & CEO of the Metro South Chamber of Commerce.

Several motions for a much higher commercial tax rate were defeated with a compromise vote moving the tax factor from 1.56 to 1.57. The Chamber has been

urging a rate of 1.50 each year has seen the council move it down from 1.73 to its current rate.

The Chamber urges businesses to remain committed to this issue. The next opportunity to impact this issue is the annual budget process that begins in April and features a public hearing in June. The chamber will publish the date of this hearing closer to June.

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 The Enterprise 508-638-5580

Auditor Suzanne Bump Speaks to Chamber



State Auditor Suzanne Bump



Christopher Kenney, CEO, St. Joseph Manor, Sponsor



David Rehm, CEO, Hope Health, Sponsor



Christine Karavites, Proteas Consulting, interviews Reggie Nunnally, Supplier Diversity Office



Jonah Wein, VP of Marketing, Crescent Credit Union, Sponsor

DJ service by Rob Peters Entertainment. Photography by Rich Morgan Photography.

Sponsored by:



Ed Stewart, The Charlie Horse in West Bridgewater, Event Host; Santa Claus delivers gifts; Rob Peters, Rob Peters Entertainment



Bob Costa, BC Tent & Awning; Jane Callahan, On Deck Sports; Gene LaPierne, BC Tent & Awning

Connect Your Business Online; Social Media

The Metro South Chamber of Commerce is on a number of Social Media Sites. Find us to stay up to date on current news and events. For more information, visit www.metrosouthchamber.com/news-media/social-media.



MEMBER Profile



Adele Enos, TD Enterprises

Phone/Web: 508-930-3722/
www.ibocity.com/AdeleEnos/shop

Year Established: 2011

Products & Services: 16 unique gift albums with 30+ brand name items for recipient to choose from.

What is unique or special about your firm: If a business is going to recognize and reward their employees and customers, this gift program will take the stress out of their hands. Our program is easy, cost effective, and will allow the recipient to choose the gift THEY want easily and within your budget.

TD Enterprises



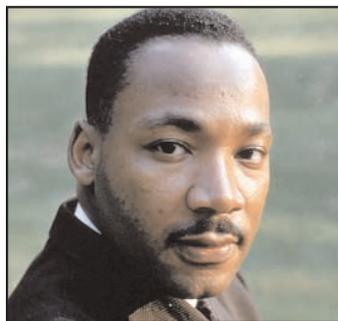
What is your market area: Anywhere gifts and incentives are needed.

What markets do you serve?: Businesses and individuals that are looking for unique and memorable gifts for employees, associates, and customers.

Business Objectives: To provide exemplary customer service to businesses in a simple, cost effective manner.

The gift program is perfect for family and friends birthdays, anniversaries, and people who just do not like to shop! We also offer specialty albums for baby, weddings, men and women, and food albums. Valentine's Day is just around the corner! Try one of our albums for lasting, memorable gift!

Local MLK Celebrations Planned



Dr. Martin Luther King, Jr.

Article from the www.thekingcenter.com

The Martin Luther King, Jr. Holiday celebrates the life and legacy of a man who brought hope and healing to America. We commemorate as well the timeless values he taught us

through his example -- the values of courage, truth, justice, compassion, dignity, humility and service that so radiantly defined Dr. King's character and empowered his leadership. On this holiday, we commemorate the universal, unconditional love, forgiveness and nonviolence that empowered his revolutionary spirit.

We call you to commemorate this Holiday by making your personal commitment to serve humanity with the vibrant spirit of unconditional love that was his greatest strength, and which empowered all of the great victories of his leadership. And with our hearts open to this spirit of unconditional love, we can indeed achieve the Beloved Community of Martin Luther King, Jr.'s dream.

Area MLK Day Events: Monday, January 21, 2013

See Good News on page 4 for MLK activities and contact the following organizations for further information on additional MLK Day celebrations:

- Bridgewater State University at 508.531.2446
- Brockton Area NAACP at 508.587.0502
- The Children's Museum in Easton at 508.230.3789
- Massasoit Community College at 508.588.9100 x 1309

2013 Holiday Calendar



Manufacturing
Retail Stores/
Supermarkets
Liquor Stores
Taverns/Bars
Banks
Stock Markets
State/County
Municipal Offices
Schools
Libraries
Mail Delivery

New Year's Day Tuesday, January 1	§	■	■	■	●	●	●	●	●	●	No
M.L. King Day Monday, January 21		■	■	■	□	■	●	●	●	●	No
President's Day Monday, February 18		■	■	■	□	■	●	●	●	●	No
Patriot's Day Monday, April 15		■	■	■	□	■	●	●	●	●	Yes
Memorial Day Monday, May 27	§	○	■	●	■	●	●	●	●	●	No
Independence Day Thursday, July 4	§	○	■	■	■	●	●	●	●	●	No
Labor Day Monday, September 2	§	○	■	■	■	●	●	●	●	●	No
Columbus Day Monday, October 14	§	◆	◆	■	■	●	●	●	●	●	No
Veteran's Day Monday, November 11	§	X	X	●	■	●	●	●	●	●	No
Thanksgiving Day Thursday, November 28		●	●	●	■	●	●	●	●	●	No
Christmas Day Wednesday, December 25		●	●	●	■	●	●	●	●	●	No

- Open
- Closed
- Manufacturers and other non-retailers may not open without local police permit.
- Open at the discretion of the individual bank. Most banks are expected to be closed on Martin Luther King Day.
- ◆ Blue Laws apply before noon. Local police permit is required to operate before noon.
- X Blue Laws apply before 1pm. Local police permit is required to operate before 1 pm.
- § Retail stores must pay time and one-half.

Summary of State Laws Relative to Legal Holidays Blue Law

- apply until midnight
- on Columbus Day apply until noon
- on Veteran's Day apply until 1 p.m

Work permits for "Blue Law" holidays

- can be obtained at the discretion of local authorities
- should be requested 60 days in advance
- shall not cover more than one day Overtime
- In general, retailers** (with 8 or more employees) are required to pay a minimum of time and one-half to non-professional employees working on all Sundays. All retailers, regardless of size, are required to pay a minimum of time and one-half on New Year's Day, Memorial Day, Labor Day, Columbus Day, Independence Day, Veteran's Day and on January 2 in years on which January 1 fall on a Sunday.

Other Holiday Facts

- When January 1 falls on a Sunday, retailers may open for regular hours the following day.
- The provisions of the law relating to overtime, to the stipulation that a person cannot be required to work and to permits concerning the opening of retail stores on restricted holidays, are enforced by the department of Fair Labor & Business Practices.

For further information

- The information contained in this calendar is based on current state statues and regulations. For further information, contact the agencies listed below.
- For questions regarding permit regulations, contact the Executive Office of the Attorney General, Division of Fair Labor and Business Practices at 617-727-2200.
- For all other questions, please contact the Citizen's Information Service at 617-727-7030 or 1-800-392-6090.

When a legal holiday falls on a Sunday, it is observed on the following day. When a legal holiday falls on a Saturday, it is observed on that day.

* Chapter 136, Section 6 of the Massachusetts General Law provides a list of 54 clauses which detail different activities that are not prohibited on Sundays or holidays. These are know as exceptions to the Blue Laws.

** As defined in Chapter 136, Section 6, Clauses 25, 27, and 50 and in Chapter 138.

Trade & Export STEP Grants Available

The Massachusetts Office of International Trade and Investment ("MOITI"), in collaboration with the Massachusetts Small Business Development Center Network ("MSBDC") and the Massachusetts Export Center, has unrolled the Massachusetts State Trade and Export Promotion Grant Program ("STEP Program"). MOITI, through a grant from the United States Small Business Administration ("SBA"), will provide grants to eligible Massachusetts small businesses for the purpose of increasing export sales of their goods and services.

Grants under the STEP Program will be capped at \$10,000 per business to reimburse for costs associated with projects, activities or services undertaken during the period September 30, 2012 to September 30, 2013. Each grant recipient will be required to provide a match to cover at least 25% of the total approved cost for any project, activity or service (the "Match").

The STEP Program is intended to help offset international business development and related marketing costs for small businesses. Grant proceeds may be used for specific international business development and marketing costs,

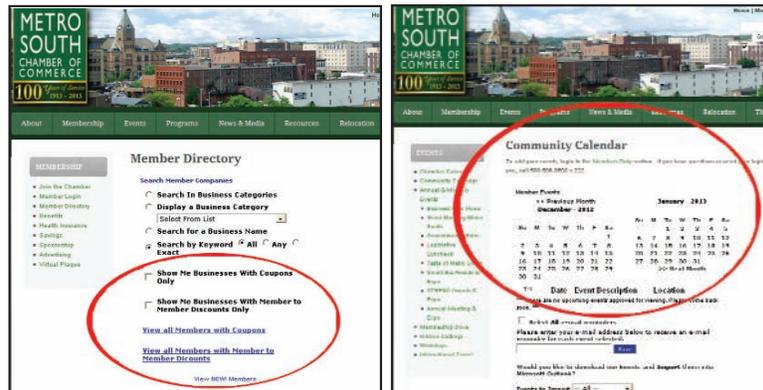
including foreign trade show and conference participation, MOITI and/or U.S. Department of Commerce ("DOC") sponsored trade missions, use of the U.S. Department of Commerce's Gold Key service and other DOC services, foreign business-to-business matchmaking services, translation and product localization-related services, including compliance with foreign regulatory requirements, and targeted advertising in overseas industry trade publications

In awarding grants, MOITI and MEC will likelihood that the project/initiative will lead to new or increased export sales of goods and services, likelihood that the project/initiative will lead to job creation in Massachusetts, and, the applicant's demonstrated commitment to increasing export sales of its good or services.

MOITI will accept submissions for consideration during the following two application periods: November 30, 2012 – February 28, 2013; and March 1, 2013 – May 30, 2013. Applicants not accepted in the first application period may reapply in the second period. For eligibility and application requirements, visit www.mass.gov/hed/economic/eohed/moiti/exporting/step-program.

Post Your Events & Coupons Online!

Take Advantage of Added Member Benefits in 2013



www.metroouthchamber.com/membership/member-login

Www.metroouthchamber.com currently receives thousands of impressions daily. Metro South Chamber of Commerce members can now explore new opportunities to gain exposure in the marketplace and foster new business relationships by taking advantage of the Members Only section of the Chamber website.

Upload or create a coupon, visible to anybody browsing the member directory on the website (metroouthchamber.com/membership/directory), or post a Member-to-Member discount, visible only to other Chamber members. Upload your events to the premier Community Calendar, visible to all visitors of the website, and gain more attraction and guests at your upcoming events. Please note that in the coming month, the Community section of the E-Update will pull only from the events uploaded to the Chamber website (metroouthchamber.com/communitycalendar).

To receive your unique user login and password for the Members Only section of the website, contact Alison van Dam, avandam@metroouthchamber.com, 508.586.0500 x 222. To learn more about Chamber membership, contact Kathleen Lynch, klynch@metroouthchamber.com, 508.586.0500 x 229.

RENEWING Members Thank You!

AGM Industries, Inc.	Laurie B Design
AJ's Cleaning and Maintenance Corp.	Law Office of Mark D. Petti
Altria Client Services	Lincoln Technical Institute
Beacon Financial Planning, Inc.	LoJack Corporation
Belmont Dry Cleaners	Massasoit Community College
Brockton 21st Century Corporation	Mia Regazza Ltd
Brockton Educational Foundation, Inc.	New England Sinai Hospital & Rehabilitation Center
Charlie's Computers	NorthEast Electrical Distributors
Commonwealth Mediation & Conciliation	Northeast Visionlink
Controller Service & Sales Co., Inc.	Old Colony YMCA
CRTR Inc.	Pawtucket Red Sox
Direct Media	Rockland Trust Company
Duncan Kitchen & Bath	Saphire Event Group
Eascare	South Coastal Bank
Electric by Design, LLC	Stephco Cleaning and Restoration
Energy Conservation, Inc.	Sullivan Tire & Auto Service - Rockland
Family Rehab Clinic, Inc., Physical Therapy	Texas Roadhouse
Four Points Realty	Tranquil Escape Day Spa
Good Samaritan Medical Center	Trans Courier Systems, Inc.
Hampden Technologies	United Way of Greater Plymouth County, Inc.
HarborOne Credit Union	University of Massachusetts Boston
Hill-Top Candy	Verizon Communications
Holiday Inn Express	William M. Callahan Real Estate
Holmes-McDuffy Florists, Inc.	
Home Health & Child Care Services, Inc.	

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold its monthly meeting on January 17, 6:30 pm with new BBA member Daniel Goulet of Fitness Together located at 220 Winter Street in Bridgewater. For more information, visit www.bridgewaterbiz.biz.

The **Stoughton Chamber of Commerce** recently assisted in Thelse Marks Food Pantry and St. Anthony's Free Marlet. The Chamber came to the aid of the Stoughton School District in moving the food from the nurse's office to the pantries. For more information, Visit www.stoughtonma.com.



The **Norwell Chamber of Commerce** will host a Disaster Preparedness Workshop on January 17, 5:45 pm - 8:30 pm at in the Norwell High School Auditorium, 18 South Street, Norwell. They will hold their Annual State of the Town Breakfast on

January 30, 7:30 am - 9:00 am at Friendship Home, 458 Main Street, Norwell. Meet Town Officials and hear them recap the year's events while networking. \$20 per person, breakfast included. RSVP by January 28. For more information, visit norwellchamberofcommerce.com.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship. For more information, visit www.eastbridgewaterbiz.com.



The **Avon Industrial Park Association (AIPA)** recently unveiled a new website at www.avonindustrialpark.com. The website contains featured businesses, recent news, information on the association, and a directory of members.



To advertise here, contact Bonnie Brunetti, 508-638-5582

WELCOME New Members

Making an Investment in Our Community

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Mr. Derek Fleming
300 Jefferson Blvd.
Warwick, RI 02886
(413) 387-7290
www.adp.com
Business Support Services

Atlantic Termite & Pest Control

Mr. Michael J. Andrews
P.O. Box 249
East Bridgewater, MA 02333
(508) 378-3188
www.atlantictermiteandpest.com
Pest Control

Boston Tavern

Mr. Bob Cioffi
389 West Center Street
West Bridgewater, MA 02379
(508) 583-0013
<http://thebostontavern.com>
Restaurants

Brockton Arts

Mr. Arnie Danielson
603 Summer Street
Brockton, MA 02302
(508) 326-9971
www.brocktonarts.org
Art

Busy Bee Jumpers & Tents

Mr. Jim Coffee
91 South Avenue
Whitman, MA 02382
(781) 447-8300
www.busybeejumpers.com
Rentals

Capital Lease Group, LTD.

Mr. Scott Kelly
145 Manley Street
Brockton, MA 02301-5584
(508) 584-3005
www.capitalleasegroup.com
Fleet Management Services

ELC Realty

Mr. Edward Campbell
P.O. Box 186
North Weymouth, MA 02191
(617) 997-6345
Commercial Rental Space

Helping Hand Company USA

Mr. R. Gregg Nourjian
258 Tosca Drive
Stoughton, MA 02072
(781) 436-5941
Health Care Products

Jeano's Restaurant

Ms. Berlangue Jean
769 Main St
Brockton, MA 02301
(508) 559-2610
www.jeanosrestaurant.org
Restaurants

Metro South Resources

Mr. Robert Wisgirda
279 Rockland Street
Brockton, MA 02301
(508) 243-1596
Marketing/Public Relations

Ortho Sport Physical Therapy Inc.

Mr. Joseph Howley
320 West Center Street
West Bridgewater, MA 02379
(508) 588-2800
www.ortho-sport.com
Physical Therapy

Reverend Jim Thomas

Mr. Jim Thomas
P.O. Box #326
West Bridgewater, MA 02379
(774) 274-8450
Religion

SHM Alternative College, Inc.

Ms. Doreen E. White-McDuffy
341 Plain Street
Brockton, MA 02302
(508) 559-9939
www.shmalternativecollege.org
Human Service Organizations

TW Lighting

Mr. Scott Nassa
200 Reservoir Street
Needham, MA 02494
(617) 830-2560
www.twlighting.com
Lighting Manufacturers Representative

Yale Appliance + Lighting

Ms. Kathleen Thomassen
75 Campanelli Parkway
Stoughton, MA 02072
(617) 825-9253
www.yaleappliance.com
Lighting Design

To Join the Chamber,
Contact Kathleen Lynch,
508.586.0500 x 229,
klynch@metrosouthchamber.com
Annual rates start at just \$295.

We're not just building our reputation. We're building yours.

Chamber Announces the Metro South Building Renovation Project



MSCC Building 1883

We're excited! After a century of encouraging companies to build and invest in facilities in the Metro South area, the Metro South Chamber of Commerce is renovating its historic office building. The historic Thomas Edison power plant, donated to the Metro South Chamber of Commerce in 1988, to serve as the Chamber's headquarters, is a landmark building and serves many businesses and organizations within the region. With more than \$120,000 in cash received, we are on our way.

We hope you're excited too, because for individuals and corporations located in Metro South, a renovated Chamber facility reflects well on each of us. It means high visibility for the Metro South region among relocation and expansion prospects. It means a state-of-the-art conference room available for the use of Chamber members, fully equipped with multi-media facilities. It means a more efficient Chamber to serve you better. It means the reinvestment and renaissance will be spreading to all of us who live and work in Metro South. This will reflect very well on the reputation of all of us who live and work here.

We need to raise an additional \$250,000. to renovate the Chamber's School Street building into an updated operational facility. We need to rehabilitate the masonry, replace the roof, rebuild the façade panels, paint, put in a lift to provide handicapped access and bring the building up to current code.

Now it's your turn. We need your very generous investment in the Metro South Building. This is an investment which will have permanent impact on the Chamber and the region it serves. Your corporate or private gift of \$25,000. will renovate a conference room which will be used to generate more investment in the region. Your gift of \$10,000 will renovate an office. Even a gift of \$1,000 will put the Chamber closer to our common goals of a healthy regional economy and a high quality of life.

Why help the Chamber? Because the Chamber helps you. The Chamber encourages corporations to locate and invest in the region, which raises the quality of our services and lives. It helps its members expand their businesses in Metro South. It retains professional help to represent your views to state and federal governments. It serves as a catalyst for you and other business people to communicate and solve common problems. It offers your company group health insurance plans. It provides you with many business-related services which are available at little or no cost.

Think hard about the many benefits of living and working in Metro South. Then think harder about how much you and your organization can possibly give to Metro South. And then give it. We need your support. Because while we're renovating this historic building, we're investing in the future of Metro South. And we're helping to build yours.

For more information, visit www.metroouthchamber.com/programs/capital-campaign or contact Christopher Cooney at 508.586.0500 x 223, chris@metroouthchamber.com.



MSCC Building 2012



Business Assistance Center

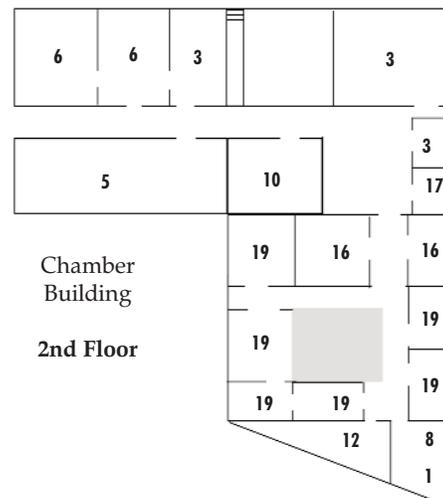
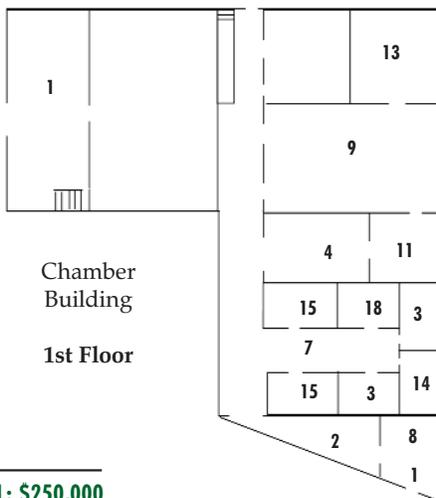


Edison Business Incubator Space

SUGGESTED DONATION AMOUNTS Naming Rights Available:

- 1. Entry & Vestibule \$25,000
- 2. Lobby (common area) Furnishings \$15,000
- 3. General Office \$10,000
- 4. SCORE Office \$15,000
- 5. Redevelopment Office \$15,000
- 6. Economic Development Office \$15,000
- 7. Edison Business Incubator \$35,000
- 8. Lobby Lift System \$20,000
- 9. Conference Room(Board, large) \$25,000
- 10. Conference Room(mid-size) \$15,000
- 11. Conference Room(Counseling) \$10,000
- 12. CEO Office \$10,000
- 13. Kitchen \$15,000
- 14. Attorney General HomeCorps Office \$10,000
- 15. Business Development Office \$10,000
- 16. Parking Authority Office Space \$10,000
- 17. Careers in Health Office Space \$10,000
- 18. Regional Economic Development Office \$20,000
- 19. Division Office Space \$10,000
(Communications, Programs, Finance, Education, Membership)

Total Remaining GOAL: \$250,000



PLEDGE FORM

Company/Organization/Individual _____ Check Enclosed Visa MC Amex

Billing Address _____ Name on Card _____

Phone/ Email _____ Card Number _____

Naming Option/Amount _____ Sec. Code _____ Exp Date _____

Signature _____ Date _____

Make checks payable to: Metro South Chamber of Commerce Foundation.
Mail this form to: Metro South Chamber of Commerce, 60 School Street, Brockton, MA 02301. **Fax to:** 508.586.1340.
 Your contribution to the Chamber's 501(c)(3) Metro South Chamber of Commerce Foundation is tax deductible.
 Such gifts may receive favorable tax treatment. Please communicate with your tax consultant.

Bickford's Grille



**BICKFORDS
.GRILLE.**

37 Oak Street Ext, Brockton
508-586-4200 • www.bickfords.com

A "breakfast anytime" tradition for decades known for the Big Apple and the 16 Wheeler, Bickford's now serves fresh baked turkey dinners, juicy, tender pot roast dinners and fresh seafood including broiled or fried scallops, whole belly clams and haddock. All seafood is delivered daily from Ipswich Shellfish and never frozen. Bickford's is an outstanding family restaurant - open 7am to 10pm daily, serving bountiful breakfast buffet weekends 8am to 2pm.

Dwyer's Glass Company



658 North Main Street, Brockton
508-584-4659 • www.dwyersglass.com

Dwyer's Glass Co., was established 34 years ago by current owners Scott and Susan Dwyer. We are a full service glass company providing window glass, screens and mirrors of all sizes, including complete truck and heavy equipment glass. We replace and repair commercial and store front properties which includes doors, windows and hardware. We use State of the art glass polishing machines and same day insulated glass using internal grids is also available. 24-hour emergency service is always our policy.

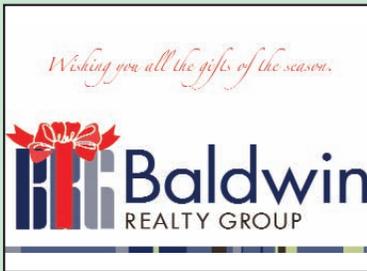
Heavenly Spirits



59 Main Street, Lakeville
508-947-9973 • www.heavenlyspirits.info

Heavenly Spirits, importers and distributors of award winning French spirits is owned and operated by Daniel and Christine Cooney of Lakeville, MA. Some of their uniquely French products include: Armagnac, Cognac, Calvados, Absinthe, Pastis, Rum, Vodka, and Whisky. Since 2009, Heavenly Spirits has been recognized as the single largest importer of Armagnac in the US, with distribution in eighteen US states.

Baldwin Realty Group



124 Main Street, Suite G, Carver
508-866-8276 • www.baldwin-realestate.com

Baldwin Realty Group has been serving Massachusetts for two generations. Tony Baldwin, CCIM is both broker and principal, serving his clients in Southeastern Massachusetts in Commercial and Industrial real estate investments. Baldwin Realty Group focuses on market analysis, financial analysis, and high-tech marketing to provide it's clients with the highest level of user decision analytics, ultimately allowing clients to make better investment decisions.

H.T. Berry Company



50 North Street, Canton
781-828-6000 • www.htberry.com

At H.T. Berry we strive to be the preeminent paper, disposable, food and beverage and janitorial supply distributor in the market place. We provide value added business solutions for our customers and strive to lower the overall cost of doing business. We view our business as a partnership with our suppliers, customers and co-workers. Contact us today at 781-828-6000, www.htberry.com.

Claremont Companies



One Lake Shore Center, Bridgewater
508-279-4307 • www.claremontcorp.com

Headquartered at Lakeshore Center in Bridgewater we are a privately owned and closely held real estate investment, development, and asset management firm. Founded in 1968 we develop large scale apartment complexes as well as hotels, retail centers, and office buildings. Today, Claremont Companies is actively pursuing new acquisitions and is focused on both existing properties and development opportunities within the multi-family, hotel, and mixed use asset classes.

Brown Chiropractic Center, PC



45 Pearl Street, Brockton • 508-587-8988
brownchiro01@aol.com • www.drbrowndc.com
A chiropractic and wellness office featuring hands on chiropractic care, massage therapy and rehabilitation from sports, auto and work injuries. Effectively helping our community manage pain without drugs or surgery for over 15 years. Proven Effective and Safe Pain Relief. Contact Dr. Richard L. Brown Today! 508.587.8988, brownchiro01@aol.com, or visit www.drbrowndc.com.

More Than Wheels



89 South Street, Boston
866-455-2522 • www.morethanwheels.org

MA residents need cars - and need good credit to buy reliable cars. More Than Wheels, an award-winning nonprofit, has helped 1700 families learn financial fitness, repair credit and buy cars. More Than Wheels partners with car dealerships and lenders to provide clients great deals. President Obama called More Than Wheels "...one of the four most innovative nonprofits in the U.S." For more information, visit www.morethanwheels.org.

Creative Communications



Stan Hurwitz

52 Cabral Circle, Stoughton • 508-269-0570
stanhurwitz@gmail.com • www.stanhurwitz.org
Since 1991, Stan Hurwitz manages both the strategic planning and creative sides of Marketing, Public Relations and Branding for businesses and non-profits of all sizes and types. Whether you need one newsletter or an ongoing multi-tiered marketing program, we'll work with you to develop "Ideas to Grow On." Free initial consultation. Contact Stan today, stanhurwitz@gmail.com, 508-269-0570.

Vicente's Tropical Grocery



689 Main Street, Brockton
508-580-0296

Vicente's Tropical Supermarket is your everyday supermarket, selling fresh produce, fresh meats, dairy, frozen foods, and bakery foods (fresh hot bread baked every half hour). We also specialize in specialty ethnic products from all over the world, including Cape Verde, Haiti, Portugal, Brazil, Dominican Republic, Peru, and Ecuador. We also offer Cape Verdean Take Out Food and have a Bill Payment Center. Come Visit Vicente's, "Your home away from home."

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For more info, contact the Metro South Chamber of Commerce, 508.586.0500 • www.metroouthchamber.com

BUSINESS EVENTS Planner

**January 11
Government Affairs**

12:00 pm - 1:15 pm
Metro South Chamber
60 School Street, Brockton

Meet representatives of the Attorney General's Office and learn about the HomeCorps Loan Program.

Cost: \$5 members, \$15 future-members
Please RSVP at 508.586.0500 ext. 231

**January 16
Good Morning Metro South**

7:30 am - 9:00 am
The Martin Institute
Stonehill College, Easton

This breakfast program features informative speakers and networking opportunities.

Cost: \$25 members, \$35 future-members
Please RSVP at 508.586.0500 ext. 231

**January 28
Networking & Member Reception**

5:30 pm - 7:30 pm
The Chili Head
320 W. Center Street, W. Bridgewater

Business After Hours informal networking. New member reception prior, 4:00 pm - 5:30 pm.

Cost: \$5 members, \$15 future-members, free for new members
Please RSVP at 508.586.0500 ext. 231

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