



September
2014

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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Regional Economic Development at Business Breakfast

Wednesday, September 24, 7:30 am

The 2014/2015 Season of Good Morning Metro South will kick off on **Wednesday, September 24, 7:30 am - 9:00 am** at the **Fuller Craft Museum, 455 Oak Street in Brockton.**

and document steps for establishing a regional water use and reclamation authority. This study is based upon best practices and with the intent to derive greater use and economies of scale through better management and coordination of existing

Sponsored by:



Dan Hodge,
UMass Donahue Institute



Gary Leonard, Brockton
Main Street Manager



*The first 40 attendees will
receive Boston Masspass books!



Rob May,
Brockton City Planner



Robert Jenkins, Brockton
Redevelopment Director

This edition of Good Morning Metro South will feature topics of Regional Economic Development, including the regional water/sewer study initiative and a chance to meet a panel of new leaders involved in the economic development of Brockton.

The featured speaker will be Dan Hodge, Director of Economic and Public Policy Research at the UMass Donahue Institute, who will give an update on the Chamber commissioned regional water/sewer study. The Metro South Chamber recently announced a partnership with the University of Massachusetts Donahue Economic Development Institute to study

infrastructure. In particular, the existing infrastructure includes the desalination plant and regional water reclamation facility while also researching the best use of a tiered water/sewer rate structure. Dan Hodge also recently helped to conduct the CSX railroad study in Brockton.

In addition, a panel session will address the latest developments in the changing face of Brockton and introduce you to Gary Leonard, Brockton's new Main Street Manager, Rob May, Brockton's new City Planner, and Robert Jenkins, the new

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**101st ANNUAL
meeting**

November 19, 2014



Ken Gronbach

Wednesday, November 19, 2014

The Conference Center at Massasoit, Brockton

ANNUAL MEETING LUNCHEON: 12:00 pm - 1:45 pm

Luncheon Featured Speaker: Ken Gronbach, Demographer, Futurist, & Author

Ken is a futurist and demographer with a unique and inspiring perspective on the power of people. He engages his audiences with clear, irrefutable demographic facts to forecast how shifting demography will shape cultures, governments, markets and workforces. Widely acclaimed as an expert in the field of demographics and generational marketing, Ken has written three compelling books on the subject.

At the luncheon, there will also be awards, special give-aways, music, and celebration as we conclude our 100th year of serving the business community. Tickets are \$100 per person and benefit the Metro South Chamber Education Foundation and the Centennial Innovation Capital Campaign fund.



BUSINESS-2-BUSINESS EXPO: 10:30 am - 12:00 pm • 1:45 pm - 3:00 pm

The Business-2-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost for an Expo table is \$499 for members, \$599 for future-members. Reserve your space now, Expo tables will run out. The Expo is free to walk the floor.

—More information on the Annual Meeting Luncheon, Expo, and sponsorships on page 8—

Meet Your Legislators!

**Wednesday, October 1,
Stonehill College**



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on **Wednesday, October 1** for the 24th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of **Stonehill College** in Easton from 5:30 - 7:30 pm.

Sponsored by:

**STONEHILL
COLLEGE**

—Continued on page 2—

Chamber Hosts Economic Development Tour



The Metro South Chamber of Commerce recently held an Economic Development bus tour of Downtown Brockton, allowing attendees to see first-hand the exciting projects taking place in the heart of the city. Sites included the Scheibe Building, Enterprise Block, City Hall Plaza, Station Lofts, and more. Turn to page 9 to learn more about the tour and the opportunities for development in Brockton.

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Networking and Meet & Greet at Westgate Lanes

Thursday, September 18, 5:30 pm - 7:30 pm

Business After Hours: 5:30 pm - 7:30 pm



Tuesdays and live music Fridays and Saturdays, 13 Brunswick Gold Crown Billiard Tables, High Definition TVs, and over 60 bowling lanes. For more information, visit www.westgatelanes.com.

To register or for more information, contact Athena Lavoie at 508.586.0500 x 231, alavoie@metrosouthchamber.com or register online at www.metroouthchamber.com/calendar-registration. The cost to attend is \$5 for members, \$15 for future-members, and free for new members.



Join us at Harry's Westgate Pub located at 59 Westgate Drive in Brockton from 5:30 pm - 7:30 pm for a Business After Hours on Thursday, September 18. Form and nurture new business connections while enjoying refreshments and cash bar courtesy of Harry's Westgate pub. In addition, take advantage of bowling opportunities following the After Hours.

Harry's Westgate Pub, open 365 days a year, offers delicious food, live entertainment with karaoke Sundays and

New Member Meet & Greet: 4:00 pm - 5:30 pm, prior to Business After Hours

The New Member Meet & Greet gives new members, prospective members, and new employees of existing member companies an opportunity to introduce yourselves to other new members and meet the staff at the Metro South Chamber. **Whether you are a new member or new to your company, you are invited to attend this session.**

The New Member Meet & Greet will take place at Harry's Westgate Pub prior to the Business After Hours Networking Event. The Meet & Greet and Business After Hours is free for new members to attend. Please bring plenty of business cards for networking and some promotional materials about your business to share. Register online at www.metroouthchamber.com/calendar-registration. If you have questions, contact Kathleen Lynch at 508.586.0500 x 229, klynch@metrosouthchamber.com.

Mansfield Bank to Host Business After Hours

Thursday, October 16, 5:30 pm - 7:30 pm



Please join us on Thursday, October 16 from 5:30 pm - 7:30 pm for a Chamber Business After Hours networking event at Mansfield Bank located at 728 West Center Street in West Bridgewater.

Founded in 1883, Mansfield Bank has been a cornerstone of the Mansfield, Massachusetts community. Still a cooperative bank owned by their depositors, Mansfield Bank features a five-location branch network, and an experienced staff of one hun-

dred dedicated professionals. Mansfield Bank is particularly known for the strength of their commercial and residential lending teams, the friendly expertise of their branch employees, and the significant commitments they make to charitable causes. Visit mansfieldbankonline.com for more information.

Register online at metrosouthchamber.com/calendar, or contact Athena Lavoie, alavoie@metrosouthchamber.com, 508.586.0500 x 231. This event is complimentary, but pre-registration is required. Don't forget your business cards!

October Breakfast to Feature Health Care Topics

Wednesday, October 22, 2014 • 7:30 am - 9:00 am
Moakley Center at Good Samaritan Medical Center, Brockton

Save
the
Date!

Please save the date and plan to join us for breakfast on Wednesday, October 22 at the Moakley Conference Center at Good Samaritan Medical Center, located at 235 North Pearl Street in Brockton. This will be the second program in the 2014/2015 Good Morning Metro South breakfast series, and will focus on health care topics. Save the date and stay tuned for details to follow! For more information about Good Samaritan, visit goodsamaritanmedical.org.

Free Legal Clinics for Small Business

Friday, October 10, 1:00 pm - 4:30 pm by Appointment

The Massachusetts Small Business Development Center Network (MSBDC) is pleased to announce that the prestigious law firm of Partridge Snow & Hahn LLP has generously offered to hold free legal clinics for small businesses in their office and outreach sites.

A clinic will be held on Friday, October 10 at the Metro South Chamber of Commerce, 60 School Street, Brockton. You will be able to schedule a confidential 30 minute meeting with Chris Cassara, a partner at

Partridge Snow & Hahn, between 1:00 - 4:30 pm to discuss general legal questions such as corporate structure, leases, contracts insurance, employment, franchising, etc.

Please contact the MSBDC office at 508-673-9783 x10 to reserve your time slot. Appointments will be made on a first come, first serve basis. Any business participating in the clinic will be expected to sign a general waiver regarding conflicts, etc.



The MSBDC (www.msbd.org/semass) provides free and confidential business advice to existing or prospective small business people. We also offer training seminars on a variety of topics, including starting a business, financial planning, government procurement, marketing, social media, and international trade assistance.

Partridge Snow & Hahn LLP (www.psh.com) is a full service business law and litigation firm with offices in Providence, RI New Bedford, MA and Westborough, MA.

Meet Your Legislators & Elected Officials!

Wednesday, October 1, 5:30 pm - 7:30 pm

Continued from page 1

The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew face-to-face contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres.

Legislative actions at municipal offices, on Beacon Hill and in Washington, are having far greater impact on Metro South area businesses than ever before. As a result, there is a greater need for our business community to speak out and be heard on regulations affecting commerce and industry.

As a member of the Metro South Chamber, your organization has a

vested interest in helping foster stronger relationships with local officials. The Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Register by calling Athena Lavoie at 508.586.0500 ext. 231, email alavoie@metrosouthchamber.com, or register at www.metroouthchamber.com/calendar. This event is \$5 for members and \$15 for future-members.

U.S. Small Business Programs Offered

Attend a FREE SBA workshop designed to highlight the various SBA programs and services that are available to prospective or current entrepreneurs who need assistance in starting or expanding their business. General information will be provided on the following:

- SCORE- Counselors to America's Small Business
- MSBDC- Mass Small Businesses Development Centers
- BIC's- Business Resource Centers
- SBA Guaranty Loan Programs: 7(a), Micro Loans, Patriot & SBA Express Loans & 504-Project Loan Development
- Government Contracting Opportunities: 8(a) business Development, HUBZones (Historically Underutilized Business Zones), Small Disadvantaged Business, and Surety Bonding (when applicable - 2 yrs in-business experience required)
- Disaster Assistance

The workshop will be held at CareerWorks, 34 School Street, Brockton from 2 - 4 pm on the third Wednesday of each month. The next workshops will be held on September 17, 2014 and October 15, 2014. Contact CareerWorks at 508.513.3400 for further workshop information.

CareerWorks



BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Jane Callahan - <i>HR Alternatives</i>
Chair of the Board William Morse <i>Mutual Bank</i>	Joe Cardinal - <i>National Grid</i>
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CHAMBER STAFF	Robert Kenworthy - <i>Bank of America</i>
Christopher Cooney, CCE, IOM President and CEO x 223	Dr. Dana Mohler Faria - <i>Bridgewater State University</i>
Athena Lavoie Director of Programs & Events x 231	Jim Murphy LSP - <i>Tracey Environmental, LLC</i>
Kathleen Lynch, IOM Membership Director x 229	Gerard Nadeau - <i>Rockland Trust Company</i>
	Jonathan "Jay" Pike - <i>Sharkansky LLP</i>
	Andrew Raczka - <i>Abington Bank</i>
	Kathleen Smith - <i>Brockton Public Schools</i>
	Peter Vlaco - <i>Brophy & Philips Company, Inc.</i>
	Dr. Charles Wall - <i>Massasoit Community College</i>
	508-586-0500 Front Desk x 221
	Melanie McGrath Communications Coordinator x 222
	Lisa Pearce Finance x 230
	Alison van Dam, IOM VP of Marketing & Communications x 225
<i>Newsletter Written & Designed by Melanie McGrath</i> <i>Printing Provided by The Enterprise</i>	



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

Networking at Events
is one of the most effective ways to grow your business!

SEPTEMBER Calendar

3	Ambassador Meeting	8:00 am
5	Government Affairs Meeting	12:00 pm
18	Business After Hours <i>Harry's Westgate Pub, 59 Westgate Drive, Brockton</i>	5:30 pm
24	Good Morning Metro South <i>Fuller Craft Museum, 455 Oak Street, Brockton</i>	7:30 am
Coming Up October		
1	Legislative Reception <i>Donahue Hall, Stonehill College, Easton</i>	5:30 pm
7	Executive Committee Meeting	3:00 pm
8	Ambassador Meeting	8:00 am
10	MSBDC Free Legal Clinic	1:00 pm
13	Columbus Day - Chamber Closed	
16	Business After Hours <i>Mansfield Bank, 728 W.Center Street, W. Bridgewater</i>	5:30 pm
22	Good Morning Metro South <i>Moakley Center, Good Samaritan Medical Center, Brockton</i>	7:30 am
30	Board of Directors	12:00 pm
Save the Date November		
5	Ambassador Meeting	8:00 am
11	Veteran's Day - Chamber Closed	
14	Government Affairs Meeting	12:00 pm
19	101st Annual Meeting & Expo <i>Conference Center at Massasoit, 770 Crescent St, Brockton</i>	
	Expo Begins	10:30 am
	Annual Meeting Luncheon	12:00 pm
	Expo Ends	3:00 pm
27	Thanksgiving - Chamber Closed	

**"When Metro South is Home,
Everything's Within Reach"**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.

GOODNews

St. Joseph Manor Receives Deficiency-Free Rating

St. Joseph Manor is proud to announce that it has received a deficiency-free survey rating on its annual Massachusetts Department of Public Health, Division of Health Care Quality Survey, a rigorous state examination which evaluates facility quality, safety, administration, cleanliness, nursing care, activity programming, protection of resident rights and food service. St. Joseph Manor was built on a mission of compassion and care. From its state-of-the-art short-term rehab to its thoughtfully designed spiritual care program, St. Joseph Manor sets the standard for quality care in greater Boston. These surveys, and the subsequent ratings, are a useful tool for prospective and current residents, their families and health care practitioners, to make informed choices about the quality of a skilled nursing facility. Visit sjmbrockton.org.

SBDC Hires Anne Fenton

The Massachusetts Small Business Development Center Network (MSBDC) is pleased to announce the hiring of Anne Fenton in the role of Client Services Coordinator. Fenton has a rich background, having worked with health and human service agencies, non-profit organizations, and other industries. She has over 20 years experience in administration, development, marketing, operations management, volunteer organization, staff training, and trade show production. She also is a committed community volunteer. Visit msbdc.org to learn more.

Mechanics Cooperative Bank Donates to Community

Recently, Steppingstone and the First Step Inn received a \$2500 contribution from Mechanics Cooperative Bank in consideration of their efforts to support the homeless in Fall River. Since 2003, Steppingstone's First Step Inn has operated as the primary transitional homeless shelter for individuals in Fall River, MA. President and CEO of Mechanics Cooperative Bank, Joseph T. Baptista Jr. said: "The consolidation of Fall River's homeless shelter system into the First Step Inn will enable more of the City's homeless population to have access to on-site supportive services which will help them secure permanent housing."

Good Sam. Named in Top 20 Best Hospitals in MA

For the second consecutive year, Good Samaritan Medical Center has been ranked among the Top 20 best hospitals for 2013-14 in Massachusetts by U.S. News & World Report. The publication ranks 115 hospitals in Massachusetts. Good Samaritan Medical Center has been ranked #18 in the state and #13 in the Boston Metro Area. The annual U.S. News Best Hospitals rankings recognize hospitals that excel in treating the most challenging patients. "It is gratifying to see the fruits of dedicated investments in equipment, technology, and facilities that we have made in many areas," says John A. Jurczyk, FACHE, president of the medical center. For more information on the U.S. News Hospital Rankings, visit health.usnews.com/best-hospitals.

Brilliant Move Services in Employee Relocation

Whether you call it "Employee Relocation" or "Move Management," Jean Brillant wants to be your company's partner in the complex and growing world of moving workers from

Members - Send Good News to
mmcgrath@metrosouthchamber.com

point a to point b. Now marking the 10th year for Brilliant Move based in Avon, Mass., Brillant says, "No two employee moves are the same. Each is a complex process with lots of moving pieces (pun intended). Experience and the right contacts are crucial." This year, Brilliant Move's Founder and President, Jean Brillant partnered with 1-800SHIPPING.com to accommodate the growing number of requests from clients seeking long distance and international moves for employees. Brilliant Move focuses on New England but partners with others for long-distance and international assignments. Visit Brilliant Move's new website: www.brillant-move.net. Jean Brillant can be reached at jean@brillantmove.com / (617) 524-4052.

Bridgewater Savings Bank Donates to Pro-Home Inc.

Bridgewater Savings Bank announced that its Charitable Foundation has made a donation of \$2,500 to Pro-Home, Inc. Pro-Home, Inc. has been helping thousands of families by offering down payment and closing cost assistance to first-time homebuyers, pre and post foreclosure services, credit and debt counseling, and FDIC-based Money Smart seminars. "We recognize the valuable work Pro-Home does every day for our communities," said James C. Lively, Bridgewater Savings President and CEO. "We are happy to do our part in helping families realize the dream of homeownership." For more information, visit bridgewatersavings.com.

Golf FORE Blue Tournament

Join the Blue Dog Shelter for its Annual Golf FORE Blue Tournament on Monday, September 8 at the Easton Country Club, 265 Purchase Street in Easton. While supporting your Blue Dog Shelter, you'll enjoy an 18 hole course, contests, food and drinks, a silent auction, and raffles! There will also be contests on the course and prizes specific to men's and women's teams. 8 am registration and 9:30 am shotgun start. Sponsorships are available. For more information, call 508-436-6446 or visit www.bluedogshelter.com.

WATD 95.9 FM Radio Wins Regional & National Awards

WATD-FM radio has received two national and six regional Edward R. Murrow Awards '14 for Excellence in Electronic Journalism. Awards are given to radio, television, and online news organizations. In the small-market radio division, WATD received national awards for best breaking news for its coverage of the Boston Marathon bombings, and for best use of sound/video for a feature, "Peepers: A Call of Love," about the call of frogs in the spring. The station received New England regional awards in six categories, including overall excellence, best newscast for Midday Report with Christine James, breaking news, feature reporting, investigative reporting, and best use of sound/video. WATD has been the South Shore's Radio Station since 1977. Tucked away in Marshfield, the station offers excellent local and regional news, live coverage of breaking stories, high school sports, and a variety of music and specialty programs, and is the only news and information station in the area.

Spiller Named Managing Partner of Sharkansky LLP

The Partners of Sharkansky LLP are pleased to announce that Howard Spiller has been named the firm's new managing partner. He succeeds Joe Shulman who served as the firm's managing partner for the past 5 years. Joe will continue

leading the firm's tax department and doing what he enjoys most; serving his clients. Howard joined Sharkansky in 1983 and has over 30 years of experience providing clients with various accounting, tax and advisory. Howard is a member of the Massachusetts Society of CPAs and American Institute of Certified Public Accountants. He is also a long-time board member of the Boys & Girls Club of Brockton and Crescent Credit Union. Visit sharkcpa.com to learn more.

Scholar-Leaders from Cape Verde Tour HarborOne

Through an affiliation with Bridgewater State University, fifteen scholar-leaders from the Instituto Pedro Pires in Cape Verde traveled to HarborOne Bank's unique Multicultural Banking Center on July 10 for a visit, tour of the facilities and a lengthy conversation about progress at the Center. The Pedro Pires Institute for Leadership is an independent, non-partisan, non-profit foundation dedicated to research, education, training and open dialog on important national and international issues. HarborOne established its Multicultural Banking Center in 2007 in the midst of the subprime mortgage crisis where Brockton was witnessing the highest foreclosure rates in the state of Massachusetts and those primarily affected were immigrants and minorities. The visitors asked many questions and expressed appreciation to HarborOne for its visionary efforts to help immigrants of the region. Visit harborone.com to learn more.

Park Surgical Associates Join Steward Medical Group

Good Samaritan Medical Center, a part of the Steward Health Care System is pleased to announce that Park Surgical Associates, Inc., a prominent group of five surgeons in Brockton, will become a member of Steward Medical Group effective August 1, 2014. "Good Samaritan Medical Center has a long and robust history with Park Surgical Associates, starting with their founding partners, Dr. Edward Gray and Dr. John Crowe, each of whom held leadership positions with our organization..." stated John A. Jurczyk, FACHE, President of Good Samaritan Medical Center. "The legacy and standard set by both is the same standard Good Samaritan strives for daily. This is a natural move to align surgical talent with the needs of our community." Additional information is available at www.goodsamaritanmedical.org.

HarborOne Announces Corporate Donations

The board of directors of HarborOne Bank recently announced donations to local non-profits. The Matt Light Foundation and School on Wheels each received \$5,000. HarborOne also donated \$2,000 to Signature Healthcare and \$1,500 to the Brockton Visiting Nurse Association. For more information, visit harborone.com/about/news/.

25th Annual Caring for Kids Golf Tournament

Join Brockton Visiting Nurse Association for a wonderful day of golf, food, fun, and fellowship on Monday, September 15 to support the Caring for Kids Program. This program has cared for hundreds of children aged birth to 18 years in their homes for more than 30 years. The tournament will take place at Thorny Lea Golf Club, 159 Torrey Street in Brockton from 10:30 am - 7:30 pm. For more information, visit brocktonvna.org or contact Linda Richards, 508-894-5286, clkgolf@brocktonvn.org.

Chamber Appreciation Social & Open House

Thursday, September 18: 95.9 FM WATD 2014

Chamber Appreciation After Hours Social and Open House at WATD, 130 Enterprise Drive, Marshfield from 5:00 pm - 7:00 pm. Tour the WATD facilities, enjoy refreshments, networking and fun and meet South Shore business owners just like you. To RSVP, please call 781-837-1166 ext. 300.

ESL Classes to Air on Brockton Community Access

Recognizing the critical need for English Language development and job skills classes for the city's burgeoning immigrant population, Mayor Bill Carpenter is pleased to announce that over the next few months the office of Mayor Bill Carpenter and Brockton Community Access will be producing a series of ELS classes. The classes will specialize in helping Brockton residents acquire English skills to increase employment opportunities; this class is called "English for Employment." This represents an unprecedented partnership between the Brockton Area Workforce Investment Board, Career Works, Brockton Public Schools, Brockton Community Access, and the Mayor's Office. We hope you enjoy this series as the Mayor's office looks to continue to bring crucial services. Air times: BCA Ch.98 11:30am, 4:00pm, 7:30pm & BCA Ch.12 10:30am, 3:30pm, 10:30pm.

Greek Food Festival

September 18-21: Annunciation Greek Orthodox Church will hold their Annual Greek Food Festival, at 457 Oak Street in Brockton. Free admission and food to go. The festival will include authentic Greek food, music and dance performances, vendors, and more. Visit www.annunciation-brockton.org for more information.

BDN 120th Anniversary Gala

The Brockton Day Nursery will be celebrating 120 years of delivering high quality education and social services to children and their families in the Greater Brockton area. In honor of the 120th anniversary, Brockton Day Nursery will be hosting a gala to celebrate on September 19 at the Massasoit Conference Center in Brockton. A cocktail reception will be held at 6:00 pm with dinner and entertainment to follow at 7:00 pm. Sponsorship and advertising opportunities are available. To purchase tickets or for more information visit brocktonday.org.

Comedy Nite FUN!draiser

On Saturday, September 28, The Children's Museum in Easton will host a Comedy Nite FUN!draiser at the Oakes Ames Memorial Hall located at 3 Barrows Street, North Easton. Mike Murray will be headlining the event, with Nick Yousif as the host. The event also features Nick Albanese. Intimate cabaret seating will be available for a fun night of laughter to benefit The Children's Museum in Easton. Tickets are \$25 per person, doors open at 7pm. For more information, visit childrensmuseumineaston.org/comedy_nite.aspx.

Back-to-School Skate at Carousel Family Fun Center

Saturday, September 6: Carousel Family Fun Center will host a back to school event to end the summer, where you can win some awesome school gear and kickoff the school year with fun! Admission is \$7, and skate rental is \$3. The Carousel Family Fun Center of Whitman is located at 1055 Auburn Street, Whitman. For more information, visit www.carousel skate.com.

Report of the Nominating Committee

The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2017 are Kim Hollon, Signature Health Care; Richard Hynes, Barbour Corporation; Reinald Ledoux, Brockton Area Transit; Andrew Raczka, Abington Bank; Charles Wall, Massasoit Community College; John Jurczyk, Good Samaritan Medical Center.

Nominated to serve a two-year term in the Class of 2016 are William Morse, Mutual Bank; Kathleen Smith, JD, Brockton Schools; GiGi Tsaganis Johnson, Christo's Inc.; Pat Ciaramella, Old Colony Planning Council; Friend Weiler, HarborOne Bank.

Gain Exposure with Brockton Info Boards!



Gain business exposure while supporting the revitalization of the city of Brockton by sponsoring a space on the Brockton Information Boards!

The Brockton Information Boards (BIBs) feature local attractions as well as a map of Brockton containing major routes, transportation services, schools, and train stations.

The BIBs support the revitalization of the "City of Champions" by promoting area businesses and locales, thereby, retaining dollars and fostering growth.

Sponsors will be highlighted with a photo, logo, contact information, and description of their business. Your sponsor space will be displayed on each of the 7 boards across 6 locations. With increased visitors in Downtown Brockton due to recent and continuing developments such as Station Lofts, the Enterprise Block, and City Hall Plaza, the Boards are sure to receive increased attention.

Prices to sponsor begin at \$1,500 for a one-year agreement. For more information, contact Melanie McGrath, 508.586.0500 x222, mmcgrath@metroouthchamber.com.

Ercolini & Co. Combines with Cohn Reznick



Ercolini & Company recently announced the completion of their combination.

The combination brings added bench strength and industry expertise to both firms and more than doubles the size of CohnReznick's Boston practice, positioning the Firm among the top 15 in the Boston market. Ercolini & Co. is now known as CohnReznick and will move to CohnReznick's office at One Boston Place.

Nominated to serve a one-year term in the Class of 2015 are Dana Mohler Faria, Bridgewater State University; Mahsa Khanbabai, JD; Jason Barbosa, Vicente's Tropical Grocery; John Kinneally, T.F. Kinneally and Company.



In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must

be filed by September 12, 2014. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting. New Board members will take office at the Chamber's Annual Meeting on November 19, 2014. All Board of Directors meetings are open to any Chamber member who wishes to attend.

Chamber Welcomes Athena Lavoie

The Metro South Chamber is pleased to announce the addition of Athena Lavoie to its staff as the new Director of Programs and Events.

In her new role, Athena will be responsible for all Chamber programs and events. This includes the monthly Business After Hours and Good Morning Metro South breakfasts as well as the Taste of Metro South, Legislative Luncheon, Small Business Awards, ATHENA Program, and the Chamber's Annual Meeting and Business Expo.

Athena graduated from Roger Williams University in 2008 with a Bachelor's degree in Communications.

Her past experience includes planning and program management in higher education at Mount Ida College and Bryant University. Feel free to contact Athena to welcome her to the Metro South Chamber, or for information on any of the Chamber's programs and events at 508.586.0500 ext. 231 or via e-mail at alavoie@metroouthchamber.com.



Athena Lavoie

Cooney Reappointed to MA Workforce Board



Christopher Cooney, CCE, IOM

Christopher Cooney, President and CEO of the Metro South Chamber of Commerce, was recently reappointed to serve on the Massachusetts Workforce Investment Board by Governor Deval Patrick. Cooney was initially appointed by Governor Mitt Romney. His term will run through 2016.

The Massachusetts Workforce Investment Board (MWIB) advises the Governor on building a strong workforce development system aligned with state education policies and economic development goals. To learn more, visit www.mass.gov/lwd/eolwd/mwib.

Consul General of Cape Verde, Pedro Carvalho, recently visited the Metro South Chamber in Brockton to meet with President and CEO Christopher Cooney in order to share ideas on strengthening the economic relations between Cape Verde and Massachusetts.



The Brockton Rox recently hosted an All-Star baseball game on July 24, 2014 at Campanelli Stadium in Brockton. Block Party activities before the game included a Kids Zone, Face Painting, Live Music, Refreshments, and more! Visit www.brocktonrox.com to learn more. Photo by Mike Canina, Brockton Rox

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McLaughlin Chevrolet Hosts Business After Hours

Photos by www.richmorganphotography.com



Barry Greene, Providing Excellence Through Technology; James Lang, Orchard Financial; Vanessa Leite, Brockton Day Nursery



AC Anders, FUN Enterprises, Inc.; Rob Sheldon, ABC Specialties



Dan Adams, McLaughlin Chevrolet Fleet Manager, speaks to the crowd gathered at McLaughlin Chevrolet in Whitman



Dan Adams, McLaughlin Chevrolet; raffle prize winner Marilyn Greenstein, WATD FM Radio; Bill Morse, Mutual Bank



Robert Astore, Coldwell Banker Residential Brokerage; Lisa Wyn, Bath Fitter



McLaughlin Chevrolet is a family-owned dealership located at 741 Temple Street in Whitman. Visit mclaughlinchevy.com to learn more.

Interested in Hosting an Event at Your Business?

Host a Metro South Chamber Business After Hours networking event and introduce your business to the community! Business After Hours are informal networking events held at member companies giving Chamber members an opportunity to network with a variety of business people in an informal setting. Attendance ranges from 75 to 150 people. At Business After Hours, businesses can make new connections, enjoy refreshments, beverages, tours, prizes, and more.

If you are interested in hosting a Business After Hours at your facility and would like to learn more, please contact Athena Lavoie, Director of Programs and Events, at 508.586.0500 x231, alavoie@metrosouthchamber.com.

Five Guys Burgers & Fries Opens in Brockton!



In August 2014, Five Guys Burgers and Fries celebrated the grand opening of their newest location at 27 Westgate Drive in Brockton with a ribbon cutting ceremony. In attendance were Five Guys employees, Metro South Chamber representatives, elected city officials, and members of the community. Five Guys Burgers and Fries offers fresh burgers grilled to perfection along with fresh-cut fries cooked in pure peanut oil. There are over 250,000 possible ways to order a burger at Five Guys. Stop in and try one today! Visit www.fiveguys.com for more information.

MEMBERProfile



Nicki Meade Draves

Meade Draves Consulting

(774) 274-2560
njmeade@gmail.com

Year Established: 2007

Products or Services:

External Affairs Consulting

Number of Employees: 1

What is unique or special about your firm and the products and services you offer?

Meade Draves Consulting offers a

creative approach to external affairs by blending creativity with smart business experience. I find strategic solutions for writing concerns, community engagement, volunteerism, fund raising, donation policies, and giving analysis.

What is your market area?

Metro South, South Shore, Metro West & Bostondirect.

What markets do you serve?

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Display Your Commitment to Business, Community



The Metro South Chamber of Commerce has produced a new 2015 window decal. Showcase your Chamber member pride by displaying one on your storefront window! The decal promotes the new regional branding tagline "When Metro South is home, everything's within reach." The decal will be mailed to all new members and renewing members upon their anniversary date. For more information, contact Kathleen Lynch klynch@metrosouthchamber.com or call 508-586-0500 x229.

Summer Networking at D.W. Field Golf Course

Photos by www.richmorganphotography.com



Tim Carpenter, D.W. Field Golf Course; Todd Marlin, The Brockton Rox; Bob Costa, BC Tent & Awning



Debi Brackett, Mansfield Bank; Lewis Victor, Law Offices of Victor & Goldman, PA



Shaynah Barnes, City of Brockton; Nicki Meade Draves, Meade Draves Consulting; John Merian, Tuxedos by Merian; Ebony Cotterell, Solex Payroll Systems



James Jamoulis, Cape Code Café, Inc; Suzanne Fernandes, Eastern Bank



Mark Lashkari, New Design Architects; Mahsa Khanbabai, U.S. Immigration Law



Christopher Cooney, President and CEO, Metro South Chamber; Bill Carpenter, Mayor, City of Brockton; raffle prize winner Marylou Armstrong, Nover-Armstrong Associates, Inc; Rob May, City of Brockton



D.W. Field Golf Course, located at 331 Oak Street in Brockton, is an 18-hole, 70-par public golf course that opened in 1927. Visit www.dwfieldgolfcourse.com for more information.

Crescent Credit Union Celebrates 95 Years

Photos by www.richmorganphotography.com



Stanley Hurwitz, Creative Communications; Sandii Rollock, WATD FM Radio; Ollie Spears, Webster Bank



Andrea Papadopoulos, Arista Associates, Inc; Pedro De Jesus, La Nueva Mega



Daniel Gardener, School on Wheels MA; Cheryl Oppen, School on Wheels MA; Lou Brambilla, Brockton Neighborhood Health Center



Amanda Sanford, Bankers Life; Aaron Gagnier, Bankers Life



Natalia Piasecki, Jonah Wein, Christine Dasylva, Monica Smedo, and Jim Ouellette of Crescent Credit Union



Kathy Lynch, Metro South Chamber; Jonah Wein, Crescent Credit Union; Robert Gustafson, President and CEO of Crescent Credit Union



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Save
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101st Annual Meeting and Business-to-Business Expo

Wednesday, November 19, 2014 from 10:30 am - 3:00 pm
Conference Center at Massasoit, 770 Crescent Street, Brockton

Annual Meeting Luncheon

12:00 pm - 1:45 pm

Join other business people and community leaders and attend the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Demographer Ken Gronbach, networking, awards, and raffles. Attendees will receive a collection of specialty foods manufactured in the region. The cost to attend is \$100 for members and \$135 for future members. Call **Athena Lavoie** at 508.586.0500 x 231 or email alavoie@metrosouthchamber.com for tickets and info. You may also purchase tickets at www.metroouthchamber.com/calendar.



Business-to-Business Expo

10:30 am - 3:00 pm

At the Expo, explore the products and services of value to your business and profitable business contacts with over five hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

RESERVE YOUR BOOTH SPACE NOW:

The Business-to-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost of a table is \$499 for members. (Future-Member rate: \$599). In previous years, the Chamber's response to this opportunity has been very strong. Since space is limited, registrations are on a first come, first served basis. To reserve your table, call **Athena Lavoie**, at 508.586.0500 x231.



Sponsorship Opportunities Available

All sponsorship categories can be tailored to fit your company's needs. Call **Athena Lavoie** at 508.586.0500 x231 for prices and information.

Commercial Food Waste Disposal Ban - Oct. 1

At the beginning of 2014, the Patrick Administration finalized MA statewide commercial food waste ban regulations in order to reduce the Commonwealth's waste stream. This ban, which will divert food waste to energy-generating and composting facilities, will take effect on **October 1, 2014**.

"We are committed to protecting our natural resources and creating jobs as the Commonwealth's clean energy economy grows," said Energy and Environmental Affairs (EEA) Secretary Rick Sullivan.

The ban, regulated by the Massachusetts Department of Environmental Protection (MassDEP), will require any entity that disposes of at least one ton of organic material per week to donate or re-purpose the useable food. Any remaining food waste will be shipped to an anaerobic digestion (AD) facility, where it will be converted to clean energy, or sent to composting and animal-feed operations.

Food materials and organics make up 25 percent of the current waste stream, making the disposal ban an important component of the Patrick Administration's strategy to reduce waste disposal. The ban will help the Commonwealth reach its goals to reduce the waste stream by 30 percent by 2020 and 80 percent by 2050.

Residential food materials and food waste from small businesses are not included in the ban. The disposal ban affects approximately 1,700 businesses and institutions, including supermarkets, colleges, universities, hotels, convention centers, hospitals, nursing homes, restaurants and food service and processing companies.

MassDEP also established the "RecyclingWorks in Massachusetts" program to help businesses and institutions increase recycling and comply with the Massachusetts waste disposal bans. Visit recyclingworksma.com for more information.

AMBASSADOR of the Quarter

Marni Dunton
St. Joseph Manor
Health Care, Inc.
215 Thatcher Street,
Brockton
508-583-5834
www.sjmbrockton.org



Marni Dunton,
St. Joseph Manor Health Care, Inc.

Please list your past experience and educational background.

I have my Bachelor of Science in Psychology from Bridgewater State University. Before working at St. Joseph Manor, I was the Public Information Specialist at CareerWorks in Brockton.

What is your business?

St. Joseph Manor Health Care, Inc., is built on a mission of compassion and care, welcoming people of all faiths and traditions. From our state-of-the art short term rehab to our thoughtfully designed spiritual care program, we set the standard for quality care in greater Boston. At St. Joseph Manor Health Care, we work hard to meet the physical, emotional, and spiritual needs of each of our residents. Low staff turnover allows for long-term relationships between residents, staff and families. A vibrant life enrichment program keeps residents mentally and physically engaged.

How long have you been in this business?

I have been working with St. Joseph Manor for 10 years. I started out as the part-time Marketing Coordinator and am now full time as the Director of Marketing and the ECS Coordinator, which I am responsible for overseeing our electronic medical records through auditing and education.

How long have you belonged to the Chamber? When did you become an Ambassador? I have been an Ambassador since last year. I have always been an active member while working here at St. Joseph Manor and with my previous employer, CareerWorks.

How does your Chamber membership work for you?

It's a wonderful organization to be a member of. St. Joseph Manor has hosted many networking events which has allowed us to build upon our reputation here in Brockton and the surrounding areas.

What additional organizations do you belong to? I previously sat on the Board of Directors for GROW Associates. I also volunteer for the Taste of Metro South Committee.

The Ambassador of the Quarter program highlights and rewards Ambassadors who go above and beyond in their duties as a member of the Ambassador Team. See below for details on joining the team.

Serving Members - Ambassador Team!

The next **Ambassador Team meetings** will take place on **Wednesday, September 3, 2014 and Wednesday, October 8, 2014** from 8:00 am-9:00 am at the **Metro South Chamber of Commerce, 60 School Street in Brockton**.

The Ambassador team meets on a monthly basis to serve fellow members by providing information, resources, and member to member support, increasing awareness and promoting active participation in Chamber programs and services. Presently, there are over twenty business professionals on the Ambassador Team. Visit metrosouthchamber.com/about-the-chamber/ambassadors to view the team. If you are interested in becoming an Ambassador, contact Kathleen Lynch at 508.586.0500 x229, klynch@metrosouthchamber.com.

NEW!
Site Finder

Search for available commercial sites for purchase or lease in the Metro South region, or list a property.

metrosouthsitefinder.com

Metro South Downtown Brockton Tour Explores Economic Development

The Metro South Chamber of Commerce recently hosted a bus tour of Downtown Brockton to view recent sites of economic development, both newly completed developments and projects that are underway. This is the second economic development bus tour that the Metro South Chamber has offered during Summer 2014; the first tour was to Lowell, MA and Trinity's Appleton Mills artist work/live space. Attendees of the Downtown Brockton Development Tour had the opportunity to see the exciting projects first-hand, and hear from leaders of the developments. Highlights of the tour route included the Scheibe Building on Lincoln Street, BAT Bus Terminal and Parking Garage, Vicente's Tropical Market Site (& Brockton Neighborhood Health Center), Main Street- Ganley Building/Higher Education Collaborative, Enterprise Block/WB Mason, Station Lofts, City Hall Plaza/Liberty Bank, Corcoran Building, and Crescent Credit Union where the tour concluded with a Chamber Business After Hours networking event. For more information about the tour, please contact Alison van Dam, 508.586.0500 x225, avandam@metrosouthchamber.com.



Photos by Janet Trask



Sponsored by:



The tour began at the Scheibe Building on 88 Lincoln Street (a recent Brophy & Phillips renovation) with networking and refreshments from a Dell's Frozen lemonade stand



A panel discussion with host Peter Vlado of Brophy & Phillips kicked off the tour by giving attendees an overview of the City's developments and resources



Ray Ledoux, BAT, speaks about the 4,600 sq foot Intermodal Center, which includes coffee & food shops, parking garage, and more



The next stop: a 4.3 acre Pleasant Street site where Vicente's Tropical Grocery will open a 40,000 sq ft store & Brockton Neighborhood Health Center will expand. Pictured: Jason Barbosa & Sue Joss



The tour stopped at the Enterprise Block, Trinity Financial's redevelopment project which will create 215 housing units, 52,000 sq ft of office space, 10,000 sq ft of retail & artist exhibition, & 544 parking spaces



Kenan Bigby of Trinity Financial tells attendees about the Enterprise Block redevelopment project, expected to be completed in 2015



The tour continued on to the newly developed Station Lofts, where Jason Korb of developer Capstone Communities informed attendees about the 25 unit mixed-income residential building



The day concluded with a Chamber Business After Hours networking event at Crescent Credit Union on Commercial Street in Brockton

Brockton Properties Available for Sale or Lease!



• **157 Centre Street** - Available for Purchase or Lease
Located behind SoCo1 and built in 1900, this four story brick building consisting of 30,850 sq ft of space was previously approved for 24 apartments by the City of Brockton.



• **Alden Products Co Building** - Available for Purchase
63,000 sq ft mill building/development site located on 2.4 acres with frontage on 3 streets. Located at 117 N. Main Street, less than 1/2 mile to commuter rail. Sewer water and natural gas to site.



• **Corcoran Building** - Available for Purchase
Located at 30 Montello Street, the Corcoran Building will soon be vacated. 60,000 sq ft of space and 3 floors on top of a basement. Once sought to be developed as a museum and Arts Center.



• **Crown Linen** - Lots Available for Development
94,000 square foot facility that will house a laundering plant and administrative office space. The facility is located on a former Howard Johnson plant at 309 Battles Street in Brockton. Additional commercial lots are available for further development.



• **D'Angelos Building** - Available
The former D'angelo's property, located at 46 Montello Street. The property size is 2,075 sq ft on .7 acres. It is located at the intersection of Rt. 28 and Rt. 123 and is adjacent to the Commuter Rail Stop.



• **Federal Building (Slosburg)** - Space for Lease
Located at 166 Main Street. Featuring 28,406 sq of space. New roof in 2007, new ac/heating. Located next to the parking garage.



• **First Parish Building** - Space for Sale/Lease
Located on the corner of Main Street and Green Street. The location was the site of the former First Parish Church, which later moved to Pleasant Street. The property is now bank owned.



• **Lincoln School** - Available for Purchase
The Lincoln Alternative School, built in 1896 and located at 70 Highland Street in Brockton, is out to bid by the City of Brockton.



• **Petronelli Gym/Hibernia Club** - Available for Purchase
Former Petronelli Gym located at 28 Petronelli Way. Built in 1890, it is also the historical home of the St. Patrick's Total Abstinence Society and former Hibernia Club of Brockton. The property consists of four floors of raw space totalling 18,948 sq ft.



• **Protentis Plaza** - Space for Lease
Located at 156-162 Main Street in Downtown Brockton. The top two floors are currently available for lease.



• **Tuxedos by Merian Building** - Space for Lease
Space currently available for lease above Tuxedos By Merian located at 137 Main Street in Brockton. The building at 141-143 Main Street is also available for lease, located next to Tuxedo's by Merian



• **Vicente's Tropical Market** - Lots Available for Development
Vicente's Tropical market is opening a second location on 4.3 acre site of a long abandoned property at 160 Pleasant Street, Brockton. The site sits within 300 yards of a federally-designated "food desert." Additional space is available for businesses to move in.

WELCOME *New Members*

Aflac

Ms. Karen S. Darcy
1185 Turnpike Street
Stoughton, MA 02072
(781) 710-0163

Insurance

Brookhaven Hospice

Mr. Robert Foley
47 East Grove Street
Middleboro, MA 02346
(855) 820-4801
www.brookhavenhospice.com

Health Care

F1 Outdoors

Ms. Karen Quast
798 North Bedford Street
East Bridgewater, MA 02333
(508) 350-1000
www.f1outdoors.com

Entertainment

Five Guys Burgers and Fries

Mr. Robert Zinck
27 Westgate Drive
Brockton, MA 02301
(774) 381-7921
www.fiveguys.com

Restaurants

Massachusetts Rehabilitation Commission

Mr. Matthew Berard
110 Mulberry Street
Brockton, MA 02302
(508) 583-1530

www.state.ma.us/mrc/vr/brockton.htm

Employment

Human Service Organizations

PMI Old Colony Properties

Mr. Paul Bucchianeri
6 Berglund Avenue
Brockton, MA 02301
(781) 262-8177
www.pmioldcolonyproperties.com

Property Management

RMS Mortgage

Mr. Henry L. Greenfield
480 Turnpike Street
South Easton, MA 02375
(508) 230-9990
www.rmsmortgage.com/team-ma/henry-greenfield

Mortgage Lending

To join the Chamber,
Contact Kathleen Lynch
508.586.0500 x 229

RENEWING *Members Thank You !*

ACE Surgical Supply Company
Anania Plumbing & Heating, Inc.
Babel's Paint & Decorating
Bath Fitter
Berry and Lobel, PC
BFI Waste Services
Big Brother/Big Sister Foundation, Inc.
Bobs Auto Body
Bridgewater State University
Brockton Area Arc, Inc.
Brockton Area Workforce Investment Board
Brockton Arts
Brockton Clean Energy
Brockton Library Foundation
Brockton Symphony Orchestra
C.M. Petti Market & Deli
Cardinal Spellman High School
CareerWorks/UMDI
Chrysler Jeep Dodge Ram 24
Colony Center for Health and Rehabilitation
Conagh Technologies, Inc.
Conley, Peckham & Wood, PC
Council on Aging Mary Cruise
Kennedy Senior Center
Cromwell Consulting, Inc.
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Eascare
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Southeastern Oral & Maxillofacial Surgeons
Stoughton Flower Shop
The SoundLab
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Timeless Communications
Trufant Real Estate, Inc.
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Wal Mart #2122
Warren Jewelers
Wheel House Mortgage
William M. Callahan Real Estate

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will hold the 26th Annual Autumn-Fest on September 27, from 10 am -4 pm on the campus of BSU in front of Boyden Hall. This family fun day includes sampling the wonderful products and services of our BBA members and vendors, delicious food and treats from local eateries, music, crafts, live demonstrations, activities, and more. Booths still available. Visit www.autumnfest.net.

The **Stoughton Chamber of Commerce** will hold their September Meeting on Monday, September 8, 2014 from 6:00 - 7:30 pm at Chinatown Restaurant- save the date! For more information visit www.stoughtonma.com.



The mission of the **Norwell Chamber of Commerce** is to promote the civic, economic, and social welfare of its members and the Town of Norwell. For more information, visit norwellchamberofcommerce.com.

The **East Bridgewater Business Association (EBBA)** will hold their 16th Annual Business Expo and Family Fun Day on September 13, 2014 at the East Bridgewater Common from 10:00 am - 2:00 pm. Save the date! Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park, Avon, MA. For more information, call Bob Costa at 508-586-0900. Visit avonindustrialpark.org.

The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org.



ProLink Networking Group is an invitation-only, non-competitive business networking group. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit www.prolinknetworking.com or contact Craig Pina at 508-279-4194 or email craigpina@gmail.com.

The **South Shore Women's Business Network (SSWBN)** will hold their September Speaker Breakfast at Linden Ponds in Hingham on September 25 from 7:30 am - 9:30 am. The featured speakers will be Tracey Noonan and Dani Vilagie, who appeared on Shark Tank, speaking on "Backyard Business 101." Visit www.sswbn.com to learn more.



Chamber Welcomes Intern Marc Mentor



Marc Mentor

The Chamber would like to welcome Marc Mentor, who has been interning at the Metro South Chamber of Commerce over the summer months.

Marc currently attends Southeastern Regional Vocational Technical High School where he is studying Civil and Architectural Engineering. In the fall, Marc will start his senior year. He hopes to use his time at the Chamber to learn more about financial literacy and to develop his professional skills as a young prospective entrepreneur.

Marc was connected to the Chamber through the Brockton Area Workforce Investment Board (BAWIB) Connecting Activities program. Connecting Activities (CA) supports staff to recruit employers; prepare and place students in brokered work-based learning opportunities; and structure those experiences through the use of Massachusetts Work-Based Learning Plan. For more information, visit www.bawib.org.

Promote Your Business! List & Advertise in B4B

In an effort to streamline communications and "go green," at the Chamber, the annual verification form can be completed online in the Members Only Section of the Chamber Website. The updated information will be used in the Annual Book for Business Member Directory. The information on the form will also be used for telephone referrals made by the Chamber.

The Metro South Book for Business is a colorful, 100 page member directory and guide. It contains town information, business and residential demographics, legislative information, and 2 free listings for each member. View last year's Book for Business at

www.metroouthchamber.com/news-media/book-for-business.



The 2014 Book for Business was distributed to 5,000 people, including members, business leaders, town halls, libraries, surrounding Businesses in the region, Business Associations, and more.

The Members Only Login Page can be found at metroouthchamber.com/membership/member-login. Please contact Melanie McGrath at 508.586.0500 x 222, mmcgrath@metroouthchamber.com if you have not received your login information.

A reminder with instructions and login info will be sent through email and mail later this month.

Advertise in the 2015 Book for Business!

Don't miss the opportunity to place an ad in the 2015 Book For Business, sent to over 5,000 people and businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will receive extra embellishment. This opportunity is sure to give you a leg up in the competition by receiving added exposure.

Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a full color ad for you, free of charge. The ad is yours to use for additional promotions or for other publications.

Reserve your space now and save! Discounted rates are available until September 20, 2014. Call Melanie at 508.586.0500 x 222 or email mmcgrath@metroouthchamber.com for more information and for ad rates.

Regional Economic Development at Breakfast

Continued from page 1

Executive Director of Brockton Redevelopment Authority.

Gary Leonard, former director of the Campello Business Association, was recently announced as Brockton's new "Main Street Manager," a position at Brockton 21st Century Corporation, funded through the Brockton Redevelopment Authority and modeled on a national program. Leonard will coordinate public and private development efforts, work to attract new business, organize events, inventory vacant properties and promote the Brockton Business Corridor.

Rob May, an Indiana native with more than 20 years of planning and economic development experience, was chosen by Mayor Bill Carpenter to fill the position of Brockton's Director of Planning and Economic Development. He will be the city's first planning director in six years. In his new position, May will oversee all operations within the economic and planning department.

Robert Jenkins, who took over as the Brockton Redevelopment Authority's interim director in December 2013, was recently appointed as the permanent executive director. The Brockton Redevelopment Authority works as a contractor for the city, tasked with community development and economic revitalization, targeting low- and moderate-income households.

This event is sponsored by the Fuller Craft Museum. Fuller Craft Museum is the most exciting place to be in the world of contemporary craft. They offer a collection, exhibitions, demonstrations, workshops, and special events where you can literally touch the materials and objects. They strive to keep this work accessible, to put people in touch with the minds and methods of the makers, in touch with the values embodied by craft. Visit fullercraft.org to learn more.

The cost to attend is \$25 for members and \$35 for future-members and includes breakfast and networking opportunities. **The first 40 attendees will receive Boston MassPass books!** As always, don't forget your business cards! Register online at www.metroouthchamber.com/calendar or by calling Athena Lavoie at 508.586.0500 x 231, or email alavoie@metroouthchamber.com.

You Never Know Who You'll Meet at a Chamber Event ...

Become a Season Ticket Holder!



- All Good Morning Metro South Programs (5 Programs, \$125 value)
- All Business After Hours (12, \$60 value)
- Annual Legislative Luncheon (\$39 value)
- ATHENA Award Breakfast (\$25 value)
- Small Business Awards Luncheon (\$35 value)
- 1 Taste of Metro South Ticket (\$35 value)

All This for \$219.- (Savings of \$100)

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Email 4: _____

SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$219 = \$ _____

Additional Taste Tickets (limit 2): # _____ Discounted Tix x \$25 = \$ _____

2014 Annual Meeting Expo Table: _____ x \$399 (Discounted) = \$ _____

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___ 1/6 page, \$425 ___ 1/3 page, \$546 ___ 1/2 page, \$859 ___ full page, \$1675

☐ I am interested in being a Good Morning Metro South Corporate Sponsor

Total Cost \$ _____

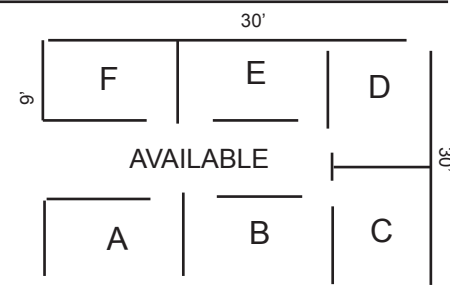
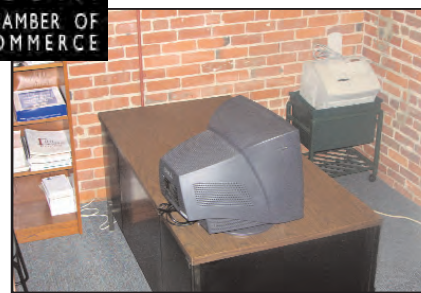
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(We will contact you for card number if paying by credit card)

Please fax to 508.586.1340 or mail to Metro South Chamber of Commerce, 60 School Street, Brockton, MA 02301. Questions, contact Alison van Dam, 508.586.0500 x 225, avandam@metroouthchamber.com.



Chamber Offers Office Suite



The Metro South Chamber of Commerce is offering business office/suites to businesses. The Offices are located at the Chamber office building at 60 School Street in Brockton. All offices feature exposed brick walls and high speed internet access. Occupants also have use of the conference room and AV equipment, training courses and seminars in the Business Assistance Center, mailing center, and hospitality area. Contact Chris for more information at 508.586.0500 x 223, or chris@metroouthchamber.com.

Buy Local From These Chamber of Commerce Members

Gail Delgado, Mary Kay



Mary Kay Independent Beauty Consultant
508-813-2117 • www.marykay.com/gdelgado

We love irresistible products. From smiling skin to colorful cosmetics, Mary Kay offers products women love, and I can help you find your new favorites! Contact Mary Kay Independent Beauty Consultant Gail Delgado to discover more at 508-813-2117, or visit www.marykay.com/gdelgado for more information and to view products.

Elite Health and Fitness



1519 Central Street, Stoughton
781-297-0979 • www.elitefitcenter.com

Elite Health and Fitness is a locally owned and operated full service fitness facility located in Stoughton. Whether you are trying to lose weight or increase muscle mass, we have the staff and equipment to meet your needs. Our 35,000 square foot fitness facility is clean and well maintained, with state of the art fitness equipment. We have a number of programs and group exercise classes that will help motivate you, and a member service team that will keep you coming back.

Brookhaven Hospice



6 Beech Street, Framingham • 508-513-5514
www.brookhavenhospice.com

Brookhaven Hospice is dedicated to improving the quality of life through compassionate care for individuals and families facing an end-of-life illness. Our staff of highly qualified physicians, nurses, certified home health aides, social workers, clergy, and volunteers work in partnership with the patient, family, and their personal physician to make the final period of life comfortable and peaceful.

Apothecare



720 Centre Street, Brockton
508-588-6800 • www.apothecareinc.com

Apothecare is an independently owned long term care pharmacy focused on providing the highest quality pharmaceutical care to the patients we serve. With over a decade of experience, we take pride in our focus on exceptional customer service and individualized care. Our reputation has made us one of the area's largest pharmacy providers for group homes, assisted living communities, and hospice.

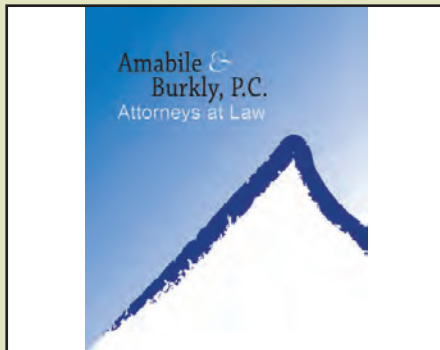
Minuteman Health, Inc.



179 Lincoln Street, Boston • 857-265-3339
www.minutemanhealth.org

Minuteman Health is a new non-profit, member-governed health insurance option for individuals, families, small businesses and their employees. A new idea that brings you high quality care from a select network of Massachusetts hospitals, doctors and specialists. To find out how Minuteman Health can make a difference for you or your company, learn more or get a quote at www.minutemanhealth.org.

Amabile & Burkly, P.C.



380 Pleasant Street, Brockton
508-559-6966 • www.abpclaw.com

Welcome to Amabile & Burkly, P.C. — your family law firm. Since 1981, we have been serving individuals and families from many communities. Please contact us to arrange a free consultation. We are a general practice firm that handles cases including, but not limited to, personal injury, criminal and probate matters. With offices in Brockton and Worcester, Massachusetts, our lawyers stand ready to help you with your legal needs.

Property Management, Inc.



141 Memorial Parkway, Suite 160, Randolph
www.pmioldcolonyproperties.com

PMI Old Colony Properties is a full service management company providing services to both residential and commercial properties. Our goal is to provide an owner with professional, state-of-the-art services at a very competitive price. We are here to protect and ensure the maximum return on your investment. From finding and qualifying renters to asset protection, we do it all. We make property management manageable!

Cory Manufacturing



343 Manley Street, W. Bridgewater • 508-510-3699
imperiacabinet.com • purekitchen.com

Cory Manufacturing crafts high-end custom kitchen cabinets in our West Bridgewater facility and sells through a retail dealer network. We carry on the legacy of the Imperia kitchen cabinet brand with the tooling and key staff of the Imperia Company. Recently, we introduced the Purekitchen product, a cabinet that exceeds the industry's environmental standards to further green building ideals.

EasCare Ambulance



16 Court Avenue, Brockton
781-585-1186 • www.eascare.com

EasCare Ambulance is unique mobile healthcare services provider, committed to delivering high quality, fully integrated clinical services. We have developed innovative solutions around payment and performance in order to meet the needs of our clients and the changing healthcare landscape. Visit eascare.com to learn more!

JOIN THE CONVERSATION

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BUSINESS EVENTS *Planner*

September 5, 2014

Government Affairs Luncheon

12:00 pm - 1:30 pm

Metro South Chamber of Commerce

60 School Street, Brockton

Join us for a light lunch and thoughtful dialogue on contemporary issues. Stay tuned for details!

Tickets: \$8 members, \$15 future-members

For more information, call 508-586-0500 ext. 231

September 18, 2014

Business After Hours

5:30 pm - 7:30 pm

Harry's Westgate Pub & Grill

59 Westgate Drive, Brockton

Enjoy networking at a Chamber member business. Refreshments will be served. Do not forget your business cards! (see page 2)

Tickets: \$5 members, \$15 future-members

For more information, call 508-586-0500 ext. 231

September 24, 2014

Good Morning Metro South

7:30 am - 9:00 am

Fuller Craft Museum

455 Oak Street, Brockton

This breakfast program provides an opportunity to hear from informative and entertaining speakers. It is also a great networking opportunity. (see page 1)

Tickets: \$35 members, \$45 future-members

For more information, call 508-586-0500 ext. 231

October 1, 2014

Legislative Reception

5:30 pm - 7:30 pm

Donahue Hall

Stonehill College, Easton

This is your opportunity to interact with elected officials at the state, federal and local levels in a casual setting. (see page 1)

Tickets: \$5 members, \$15 future-members

October 10, 2014

MSBDC Free Legal Workshop

1:00 pm - 4:30 pm

Metro South Chamber of Commerce

60 School Street, Brockton

During your free & confidential 30 minute appointment, discuss general legal questions with a law firm partner. (see page 2)

Free to Attend

To schedule an appointment, call 508-673-9783 ext. 10

October 16, 2014

Business After Hours

5:30 pm - 7:30 pm

Mansfield Bank

728 W. Center Street, West Bridgewater

Enjoy networking and refreshments at a Chamber member business. Bring your business cards! (see page 2)

Tickets: Complimentary

For more information, call 508-586-0500 ext. 231