

Ictionreport www.metrosouthchamber.com



Leading Businesses Leading Communities

ACCREDITED

CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the South region.



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Calendar of Events

Good News Taste of Metro South **New Members** Renewing Members 12

Small Business & Entrepreneur Awards Celebrated May 16



Wednesday, May 16

The Conference Center

@ Massasoit

770 Crescent Stret, Brockton

12:00 pm - 1:30 pm

Luncheon & Awards

featuring

Erin Moran McCormick

(See page 2)

Small Business

Awards Sponsor:

Bank of America

Merrill Lynch







The 2018 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on Wednesday, May 16, 2018 12:00 pm at the Conference Center at Massasoit, 770 Crescent Street, Brockton. Please join us in recognizing small business in the Metro South region!

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year", the Small Biz Luncheon will feature Keynote Speaker Erin Moran McCormick; entrepreneur, educator, techie, award-winning designer and author of Year of Action - How to Stop Waiting & Start Living Your BIG, Fabulous Life. She helps transform people (and organizations) by creating programs that develop confident, innovative and engaged employees and entrepreneurs that get results.

Continued on page 2

Prior Small Business of the Year Recipients

Wood Palace Kitchens • Strange Planet Printing • Maguire's Bar & Grill • J.M. Pet Resort • Solex Payroll Systems, Inc. • Vincente's Tropical Grocery • McGuiggan's Pub • Prisco's Market • MCG Partners • Heights Crossing • Westgate Lanes • Cindy's Kitchen • Northeast Wholesale Nail & Fastener Supply Co. • Duplitron, Inc. • Modern Auto Body • United Furniture, Inc. • Robert Sharkansky & Company, CPA

Prior Entrepreneur of the Year Recipients

Michael Rego, Epicure Wine & Jazz Bar • Sandra Martins, Elvera's Cafe • Shane Gooding, The Sound Lab • JJ & Nelson Fernandes, JJ's Cafe • James Tran, SKy8 Shrimp Farm, LLC • Billy Michaud, Sparky's Import Repair • Al Ata, Elie Baking Corp • Patricia Winberg, Topnotch Design Studio • Michelle Cully, XPressman Trucking & Courier • Robert Monahan, UPPAbaby • Howard Wright, Wright Technology • Rob Peters, Rob Peters Entertainment • Jeffrey Chrzanowski, Spark Street Autobody • Charles Bernard, The DJ Experience • James Messinger, The Crazy Chefs Caterers • Jerome Offutt, Top Quality Staffing • Randy Yanoff, Eye of the Tiger Karate

ATHENA Award Honoring Exceptional Leadership June 15



Save the Date Friday, June 15

Barrett's Alehouse 674 W Center Street, West Bridgewater (Former Charlie Horse)

On Friday, June 15th, the Metro South Chamber of Commerce and Eastern Bank will present the 20th Annual ATHENA Award during a special program from 12:00 pm - 1:30 pm at

Barrett's Alehouse Conference Center in West Bridgewater.

The ATHENA Award will be presented to an exceptional individual who has achieved the highest level of professional excellence; contributes time and energy to improve the quality of life of others in the community; and activitly assists others, particularly women, in realizing their full leadership potential.



Business After Hours

Tuesday, May 8

(Eastern Bank

Join the Metro South Chamber of Commerce at Eastern Bank, 35 Memorial Parkway Randolph on Tuesday, May 8 from 5:00 pm - 7:00 pm for a Business After Hours event. Enjoy an evening of refreshments and meeting others within the Metro South Region, don't forget your business cards! Networking at events is one of the most effective ways to grow your business! Continued on page 2.

Celebrate National Small Business Week!

Each May, the SBA recognizes outstanding entrepreneurs and small business owners from all across the 50 states and U.S. territories. Every year since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's and entrepreneurs business owners. More than half of Americans either own or work for a small business, and they create about two out of every three new jobs in the U.S. each year. As part of National Small Business Week, the U.S. Small Business Administration takes opportunity to highlight the impact of outstanding entrepreneurs, small business owners, and others from all 50 states and U.S. territories. Every day, they're working to grow small businesses, create 21st century jobs, drive innovation, and increase America's global competitiveness. Continued on page 8.

Evening Networking at Eastern Bank-Randolph Small Business Awards Luncheon

Tuesday, May 8 | 5:00 pm - 7:00 pm



the Ioin Metro South Chamber of Commerce at Eastern Bank, 35 Memorial Parkway in

Randolph on Tuesday, May 8 from 5:00 pm - 7:00 pm for a Business After Hours networking event.

In anticipation of Small Business Month in May, the Chamber is kicking off Small Business Month early with this networking event at Eastern Bank. Enjoy refreshments while meeting new contacts in the Metro South community. Don't forget your business cards! Tickets to this event are complimentary, but please RSVP in advance. Register online at www.metrosouthchamber.com/ calendar-registration/ or by e-mailing your RSVP with your full name and company name to Kelly at KTClark@metrosouthchamber.com.

Eastern Bank has helped generations of individuals, families, and businesses reach their goals for nearly two centuries. They've accomplished it with honest values and service that always puts their customers first. It's how they've grown to be the largest independent mutually owned bank and earned their reputation as a bank that cares about its customers, communities, and employees.

More Upcoming Spring & Summer Networking

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit metrosouthchamber.com/ calendar. All take place from 5:00 pm - 7:00 pm.



Wednesday, May 23 | 6 Harrison Avenue, Abington

Abington A Bank

On Wednesday, May 23 from 5:00 pm - 7:00 pm Abington Bank will host a complimentary **Business** After Hours

networking event at their location at 6 Harrison Avenue. "Are you tired of the 'big bank' impersonal service? It's time you tried the truly local alternative - Abington Bank. Abington Bank is a local bank with local employees, and a strong presence in the community. They have quietly met the financial needs of individuals, families, and businesses throughout Eastern Massachusetts since 1888. They are proud of their record and proud to be local. 24 Hour ATM available." For more information about Abington Bank, call (781) 878-0045 or visit www.theabingtonbank.com.

Thursday, June 28 | 25 E Nilsson Street, Brockton



On Thursday, June 28th, Connemara Senior Living Campello will hold a Business After Hours at 25 E Nilsson Street in Brockton, from 5:00pm - 7:00pm.

"At Connemara, we offer an exceptional residential experience for seniors. Our spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they need. We offer assisted living, memory care, and independent living programs, all supported by dedicated, caring staff members." Visit www.connemaraseniorliving.com for more information.

Thursday, July 26 | 8 Island Court, Easton



Check out the brand new upscale community of Water Pointe on Thursday, July 6 from 5:00 pm -7:00 pm with the Chamber. Water Pointe offers a luxurious, active lifestyle located on a quite village island retreat. A 60-unit condominium building

on the shore of Morse Pond in Queset Commons, a budding, contemporary Village in Historic Easton, Massachusetts, some 25-miles from downtown Boston, the perfect lifestyle for people seeking city-level luxury and carefree homes at country prices. Visit www.waterpointehome.com to learn more.

Wednesday, May 16 | 12:00 pm - 5:00 pm



The 2018 Small Business Entrepreneur of the Year Awards will be presented at a special Luncheon on Wednesday, May 16, 2018, from 12:00pm - 1:30 pm at the Conference Center at Massasoit, 770 Crescent Street, Brockton. Please join the Chamber and premier sponsor, Bank of America in recognizing the achievements and contributions of small businesses and entrepreneurs in

creating new jobs and economic opportunities in the Metro South region!

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year," the Small Biz Luncheon will feature Keynote Speaker Erin Moran McCormick. McCormick is the Founder of Year of

Action and Director of the Center for Innovation & Entrepreneurship at UMass Boston where her focus is on advancing women and people of color. She has started three companies, been CIO twice and was the former Director of Curriculum Innovation & Technology at Babson College - #1 in the world for entrepreneurship education and Partner at the International Entrepreneurship Center.

McCormick is the author of Year of Action -How to Stop Waiting & Start Living Your BIG, Fabulous Life – adventures, advice and action steps to create the life you want. The book was a catalyst to create a new kind of action-based, online business boot camps. They were featured in Forbes saying, "Erin is a true specialist in building momentum to translate small steps into big action. The timing is ripe for a program like this...'



Her new book is Launching Your Life: How to use the business principles of entrepreneurship to launch a life you love. It uses the principles of launching a successful business as a framework to help you launch a life you love throughout your career. It's a how-to guide to create the successful BUSINESS

There's still time to nominate your favorite businesses and entrepreneurs (it's easy!)

You may nominate your own business or any other business you deem worthy. For nomination forms, visit www.metrosouthchamber.com/events/ small-biz-awards-expo, or call Kelly at (508) 586-0500 x 229.

You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber.

Small Business of the Year Criteria: 50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

Entrepreneur of the Year Criteria: 10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due to the Chamber by May 4, 2018. Recipients will be announced at the Small Business Awards Luncheon on May 16, at the Conference Center @ Massasoit. Tickets to the event are \$39 for members and \$49 for future-members and includes lunch. Register online at metrosouthchamber.com/calendar. The Small Business Awards Luncheon is sponsored by Bank of America and The Enterprise.

Sponsored by:



The Enterprise

Networking at Events **BOARD OF DIRECTORS DIRECTORS** is one of the most effective ways Paul Anghinetti - Bank of America **OFFICERS** to grow your business! Harry Bane - Good Samaritan Medical Center Chair of the Board Calendar Gerry Nadeau May Jason Barbosa - Vicente's Tropical Grocery Rockland Trust Joe Cardinal - National Grid **Ambassador Meeting** 8:00 am President and CEO **Christopher Cooney** Joseph Casey - Harbor One Bank Metro South Chamber of Commerce 8 **Executive Board Meeting** 3:00 pm Michele Cinquegrano - Verizon Chair-Elect 8 **Business After Hours** 5:00 pm Fred Clark Peter Dello Russo - Bridgewater Savings Bank Eastern Bank, 35 Memorial Parkway, Randolph Bridgewater State University Nelson Fernandes - JJ's Caffè 16 Treasurer Small Business Awards Luncheon & Expo Kim Hollon - Signature Healthcare **Gregory Hart, CPA** Massasoit Conference Center, 770 Crescent Street, Brockton Cohn Reznick Luncheon and Awards Ceremony 12:00 pm Richard Hynes - Barbour Corporation Vice Chair Economic Development 18 Jeni Mather - J.M. Pet Resort **SEED Workshop** 12:00 pm Pat Ciaramella Small Business Lending Lunch & Learn Old Colony Planning Council Jim Murphy, LSP - Tracey Environmental, LLC 23 12:00 pm **Board Meeting Vice Chair Government Affairs** Matthew Osborne - Eastern Bank Ray Ledoux Brockton Area Transit Authority 23 Jonathan "Jay" Pike - Sharkansky, LLP **Business After Hours** 5:00 pm Abington Bank, 6 Harrison Avenue, Abington Vice Chair Community Affairs Andrew Raczka - Abington Bank Mahsa Khanbabai June Khanbabai Immigration Law Albert Senesie - Victory Human Services Flag Day Kathleen Smith - Brockton Public Schools Vice Chair Membership Development Friend Weiler George Spilios - Crown Linen 5-7 Consultant Membership Drive Ambassador Meeting to take place during Membership Drive on June 6 Lisa Strattan - The Enterprise Immediate Past Chair 15 Peter Vlaco - Brophy & Phillips Company, Inc. ATHENA Awards 12:00 pm Brockton Neighborhood Health Center Barrett's Alehouse, 674 W Center Street, West Bridgewater **CHAMBER STAFF** (508) 586-0500 Front Desk x 221 20 **SCORE Workshop** 8:30 am Business Start-Up Boot Camp Christopher Cooney, CCE, IOM, MPA **Emma Stratton** President and CEO x 223 Communications Coordinator x 222 28 **Business After Hours & Ribbon Cutting** 5:00 pm **Kelly Thompson Clark, IOM** Doris Flecchia, RSVP - Office Manager Connemara Senior Living Campello, 25 E Nilsson Street, Brockton Front Desk x 225 Executive Vice President of Membership Sales & Development x 229 July

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Ann Marrese

Director of Accounting and Finance x 230

Rohith Uppala, Technology & Programs Graduate Intern x 228

Newsletter Written & Designed by Emma Stratton Printing Provided by The Enterprise



ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce

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www.metrosouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.



Business After Hours

Water Pointe, 8 Island Court, Easton

Leading Businesses.

Leading Communities.



It takes the right tools to start or grow a business. And it takes customers to keep business growing. The Metro South Chamber of Commerce builds

12:00 pm

strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metrosouthchamber.com

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC). Sixty School Street, Brockton unless otherwise indicated.

GOOD News

Fuller Craft Museum 2018 Biennial Members Exhibition: Reception Sunday May 20th

The 2018 Biennial Members Exhibition celebrates the diversity of talents in the Museum¹s membership base. This biennial exhibition is an important opportunity for artists at all levels of their careers to exhibit their work to the Fuller Craft community. Artists both inside and outside of Massachusetts will participate, showcasing stunning works of ceramics, glassware, furniture, textiles, basketry, woodturning, jewelry, and other craft-based media. For this particular exhibition, the museum grants eligibility for works of painting and photography as well. In the past, the opening reception for this exhibition has been particularly successful at bringing together communities of artists that are vital to the Fuller Craft Museum mission. The reception is Sunday, May 20th from 2:00 pm - 5:00 pm at Fuller Craft, located at 455 Oak Street in Brockton.

Family and Community Resources: Cinco de Mayo Celebration of Women

Family and Community Resources will host their 3rd Annual Cinco de Mayo event on Friday, May 4th from 6:00 pm - 9:00 pm at Thorny Lea Golf Club located at 159 Torrey Street in Brockton. They will celebrate their 50th Anniversary and honor Dr. Claire Appling and Erin Spaulding, as well as award Mark Linde a Wayne McAllister Community Service Award. Mariachi Band Fiesta Del Norte & DJ Matteo will entertain. Visit www.fcr-ma.org for more information.

Brockton Public Library: Professor Hylander, 1968 and the Assasinations of Two Leaders

The Brockton Public Library, 304 Main Street, will host author and Professor Gary Hylander on Tuesday, May 1, 2018 beginning at 6:30 p.m. This free event is open to the public and is the second in a series 1968 and fifty years ago. Professor Hylander is well known throughout southeastern Massachusetts and has presented for over twenty years he will

Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

discuss the assassinations of both Dr. Martin Luther King and US Senator Robert Kennedy. For more information on this and other events visit us at www.brocktonpubliclibrary.org

Massasoit Community College Info Session

Wednesday, June 6, 2018 from 1:30 pm - 3:30 pm at Massasoit Community College, 770 Crescent Street in Brockton. Come and learn about the many noncredit programs available at Massasoit Community College! Including: EKG Technician, Electrician D License, EMT, ESOL, Event Planning, High School Equivalency Prep, Home Health Aide, Human Resources, Interior Design & Decoration, Medical Interpreter, Online courses, Ophthalmic Assistant, Paralegal, Pharmacy Technician, Professional Tax Preparer, Real Estate Sales License, Veterinary Asssistant, and more. For more information, call (508) 588-9100 x1312.

Congratulations to ComForCare Home Care, MA SBA Minority Small Business of the Year

ComForCare Home Care is a womanowned and operated small business established in 2013 and located in Canton, providing non-medical services to those requiring help with daily activities in their home. Su Madan manages the day to day operations including client visits, marketing and supervising caregivers and individuals with RN, LPN and physical therapy certifications. ComForCare provides personal care, meal preparation, medication reminders, bill paying, safety supervision, and transportation. In 2017, SEED named ComForCare its Start-Up Small Business of the Year. Today, ComForCare provides services in Bristol County, northern Plymouth County, and Norfolk and Suffolk counties. Visit their website at www. comforcare.com.

The Children's Museum in Easton: Mother's Day Flower Fundraiser

A great way for Moms, Grandmas, Nanasand all special women to celebrate

the season of maternal goodness. Join The Children's Museum in Easton (located at 9 Sullivan Avenue in North Easton) to make a beautiful, fresh, floral crown with your loved ones and enjoy yummy treats and creative fun. Friday, May 11 from 4:30 pm - 6:30 pm. Visit www.childrensmuseumineaston.org/mothers-day/ to register.

Brockton Gets New Music

Randy Klein - Award winning composer, pianist, record producer, music educator, and author composes *Brockton*, a musical work inspired by, embodies, and paints the storied history of the City of Brockton, its immigrants, champions, and diversity. The three movements entitled "Shoe City", "City of Champions", and "A New Diversity", world premiered by the Brockton High School Advanced Concert Band on April 4, 2018.

Good Samaritan Medical Center Continues 50th Anniversary Celebration

Good Samaritan Medical Center unveiled the Memory Wall on April 26, 2018 in honor of the 50th anniversary of the hospital. Key milestones and historical moments have been memorialized and will remain on permanent display within the hospital, including: 1968, the hospital's first patient from Boston was treated; 1976, construction of a new Emergency Department began; 1980, the first CT scanner in the region was installed at Good Samaritan; 1994, the merger of Cardinal Cushing and Goddard Memorial Hospital; 2009, a full accredited Radiation Oncology Center was built on the campus; 2017, Good Samaritan earned the designation as the first and only Level III Trauma Center in the area, servicing over 70 cities and towns representing more than 1.2 million residents. Congratulations!

Native American Music Performance

The Brockton Public Library, 304 Main Street presents Jerry Lagadec on Saturday, May 5, 2018 beginning at 2:00 pm in the Driscoll Gallery. This free event is open to the public and is for all ages it is the chance to hear the Native American flute and learn about

the instrument, too. There is plenty of parking in the lot on White Ave. For more information on this and other events visit www.brocktonpubliclibrary. org.

New Works Play Festival

The Festival will premiere the original work of five playwrights and will be held in the Buckley Performing Arts Center at Massasoit Community College, Brockton. On May 11th four short plays will be performed beginning at 8:00 pm. The long play will begin at 3:00 pm on May 12th. The festival is a collaboration between Massasoit Theatre Company and Massasoit Community College, seeking to offer local playwrights an opportunity to showcase their work. Admission is free, reservations are recommended. Visit www.massasoit.edu/about-massasoit/ theater for more information.

Randolph Based Candy Company Named Small Business Persons of the Year

The Small Business Administration (SBA) has named Gary and Joseph Melville of Melville Candy Company the 2018 Small Business Persons of the Year for Massachusetts. Melville Candy Company, located at 28 York Avenue in Randolph, earned the recognition for outstanding growth in sales, manufacturing innovation, and job creation. Melville Candy, based out of Randolph, Massachusetts, produces hard candy lollipops, chocolate treats and crispy marshmallow confections. They hand-craft each confection in small batches and are able to create custom items to fulfill specialty requests. Some of their extensive selection includes: gourmet flavored lollipops, honey spoons, lobster lollipops, chocolate dipped stirrers and an extensive variety of seasonal & trendy collections. Melville Candy's products are sold nationally and internationally and can currently be found in gift and souvenir shops, large scale retailers, specialty food & grocery stores, theme parks, and marketing promotional companies. Visit www.sba.gov to read more about Melville Candy and other small business success stories.

www.melvillecandy.com

Sponsored by:



Health Care Matters

Good Samaritan Medical Center Hosted Birgdewater Raynham Robotics Club

"Students from the FIRST TJ2 Team 88 Robotics Club at Bridgewater Raynham Regional High School recently visited Good Samaritan Medical Center for an opportunity to learn about the da Vinci Robotics Surgical System which is used in the Good Samaritan Medical Center Operating Room by eight robotically trained surgeons. Representatives from Intuitive, the creators of the da Vinci

System, brought a traveling robot to the hospital to allow the 23 students a hands-on experience and to learn about the mechanics and evolution of this particular surgical instrument. Vikas Merchia, MD, Uro-Gynecologist, Good Samaritan Medical Center, spoke to the group about how robotics has changed his approach to surgery before offering a demonstration. Each student was given the opportunity to have their performance on the robot simulation

scored with seven members of the team scoring 100%."

Autisum Awareness Month Recap: Dispelling Misconceptions about Autism Spectrum Disorder

"By raising public awareness about autism and talking to your friends and family, we can end harmful stereotypes that hurt people with autism and frustrate their loved ones. Here, we debunk some of the most common myths with facts and evidence from the latest research:*

- 1) Vaccines have no effect on Autism.
- 2) People with autism express emotions, sometimes in different ways.
- 3) Autism does not affect every person the same way.
- 4.) People living with autism are capable of building solid relationships."

*Visit www.goodsamaritanmedical.org to learn more.

ATHENA Award - Call for Leadership Nominations Leadership Program Now Enrolling

Friday, June 15 | 12:00 pm - 1:30 pm

On Friday, June 15 from 12:00 pm - 1:30pm, the Metro South Chamber of Commerce and Eastern Bank will present the 20th Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. This year the event will be held at Barrett's Alehouse Conference Center, located at 674 W Center Street in West Bridgewater.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact Kelly Thompson Clark at (508) 586-0500 x 229 or email at KTClark@metrosouthchamber. com. Learn more online at metrosouthchamber.com/events/



The Enterprise

Costco: Drive to Benefit Children's Miracle Network





Every year, during the month of May, something very special happens in Costco Warehouse across the country to help children.

Costco Employees, their valued members, local merchants as well as other members of the local business community all step up to raise money for the Children's Miracle Network Hospitals, an international non-profit organization that raises funds for children's hospitals, medical research and community awareness of children's health issues. Costco Avon's assigned hospital is Children's Hospital in Boston - where many children's lives are not only saved but made better due to the care they receive there.

Costco is asking for your help in supporting this wonderful and very worthy cause. However, they are not just asking you to simply write out of check. They would like to give you the opportunity to promote and showcase your business or service to the thousands of local Costco members who come through our door every day, in exchange for your donation.

The way it works is that a poster displaying your company name and logo will be prominently displayed at the Avon Costco for the entire month of May/June—directly over the front end cash registers—advertising your business or service and letting all their members know you are a proud sponsor of Children's Miracle Network Hospitals. Over 100,000 members will see your 24" x 36" poster on the Front End during the month of May/June, all for just a donation of \$250. For a donation of \$100 or more, you will receive a 16" x 24" balloon with your business name and location. The donation is tax deductible for your business, and 100% of your donation goes to CMN.

Last year, Avon Costco raised over \$24,000. With your help, they would like to exceed that amount in 2018. Since 1988 Costco Wholesale has raised over \$345 million dollars for Children's Miracle Network Hospitals.

If possible, Costco would like to have the donation as early as possible so that they can have the posters made and ready before May 10th. This is your once a year opportunity to market your business directly to Costco's over 1000+ members that visit the Avon location daily. Donations may be mailed to Costco Wholesale, 120 Stockwell Drive, Avon, MA 02322, Attention: Mark Ofstein. Please feel free to contact Mark in the Membership/Marketing directly with any questions (508) 232-4002 after 1:00 pm on weekdays. Thank you in advance for helping Costco raise money to improve the quality of life of a sick child and their families.



Applications are now open for the 2018-19 Program

What is Leadership South Shore?

Leadership South Shore was established in 2016 by South Shore Bank in partnership with the South Shore Chamber Commerce. celebrated program selects participants from a pool of applicants and then leads

the participants through a yearlong experiential learning curriculum.

Why this Program?

Leaders and emerging leaders play an important role in the workplace, in their homes and in our communities. As such, it is important that they be well versed in the opportunities and challenges unique to our region and that knowledge of community issues be channeled into transformative, positive community influence. Informed leaders make informed decisions.

Leadership South Shore was established to develop, connect and inspire a diverse group of experienced and emerging leaders in order to increase civic engagement, build vibrant communities and strengthen the region.

Program Content:

This yearlong, "thought provoking" community leadership program examines regional issues through the perspectives of experts, on-site visits, readings, discussion groups, and other experiential activities. Programs take place October through May with a September graduation date. Topics explored include: Health & Human Services; Education; The Local Justice System; Regional Economic Development; Arts Culture Day.

Particiapants:

Leadership South Shore graduated its first class of participants last September. October 2018 marks the beginning of the 2018-19 Program. Applications are now open for the 2018-19 Program Year.

Who Should Apply:

Each year Leadership South Shore selects a diverse group of established and emerging leaders to participate in the program. Those who seek to advance their personal and professional development and who want to influence positive change and impact the quality of life in the community, are ideal candidates for Leadership South Shore.

How to Apply:

- Visit www.southshorebank.com/leadershipsouthshore to register
- File Save the application to your computer.
- Complete the candidate portion.
- Have your employer complete the Employer Commitment Form and provide a letter of recommendation. If you are self-employed or a CEO/President supervisor portion is not applicable and letter of recommendation can come from a professional peer.
- Scan and email the application or print and mail as indicated below.

Email completed form to Rayna Minder at: rminder@southshorebank.com or mail to: Rayna Minder, Marketing Department, South Shore Bank located at 1530 Main St. Weymouth, MA 02190

Application Deadline is June 1, 2018!

Tuition fee will cover all programrelated activities and materials, meals during program days, and transportation to offsite programs.



26th Annual Taste of Metro South: Food, Fun, Smiling Faces!



Annunciation Greek Orthodox Church, Brockton



Wood Palace Kitchens, Middleborough



Leandros Italian Restaurant, South Easton



Italian Kitchen, Brockton



Heights Crossing, Brockton



Connemara Senior Living Campello, Brockton



Good Samaritan Medical Center, Brockton



Athena International Foods, Brockton



Fresser's Delicatessen, Randolph



Hill's Home Market, Hudson



Brockton High School Fine Arts Café



St Joseph Manor, Brockton



Brockton Rox, Brockton



Just Desserts, Bridgewater



Lindsey's Family Restaurant, Wareham



Niko Bar & Grill, West Bridgewater



Stoneforge Grill, Easton



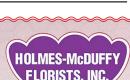
Christo's To Go, Whitman



Bertucci's, Brockton



2 Jerks BBQ, Raynham



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C.M. Petti's Market, Brockton



JJ's Caffè and Mayor of Brockton, Bill Carpenter

26th Annual Taste of Metro South: Music, Musings, and More!

people gathered to celebrate the Metro South region and all the wonderful food, fun, fantastic music available close-by. Over 40 exhibitors combined to create extraordinary at the evening Shaw's Center in Brockton. To see



more photos from this event, visit www.flickr.com/metrosouthchamber.



George Cataldo, "The Silver Fox"



Nick Moreira, Acoustic Guitar



BSU's West African Drumming Ensemble, "Khakatay"



Brockton High School's Jazz Band

A TASTE OF Metro South

Thank you...

to all of those that participated in the 26th Annual Taste of Metro South on April 24, 2018 at the Shaw's Center in Brockton. We were lucky enough to have the following as our Taste Committee this year: Glenna Angelo; Brenda Carrens, OCES; Marni Dunton, Connemara Senior

Living Campello; Mike Gallerani, Brockton 21st Century Corporation; Dan Genannt, TD Bank; Richard Hooke, Crescent Credit Union; Connie Hundt, United Way; John King Jr., Cirees, Inc.; Dee Landry; Karen Lai-Fook, Victory Human Services; Katherine Light, Mansfield Bank; Kayla May, Brockton 21st Century Corporation; Reiko McNeil, Bridgewater Savings Bank; Penny Ramseyer, ADT | Protection1; Joanne Schneider, Eastern Bank; Kelly Thompson Clark, Metro South Chamber; Murray Vetstein, Source4; and Bob Wisgirda.

RESTAURANTS & FOOD VENDORS

2 Jerks BBQ · Annunciation Greek Orthodox Church · Bertucci's - Brockton · Brockton 21st Century Corporation (beverages) · Brockton Farmer's Market · Brockton High School Fine Arts Café · Brockton Rotary Club · the Brockton Rox · Christo's To Go · Connemara Senior Living Campello · C.M. Petti Market & Deli · Good Samaritan Medical Center • Edible Arrangements • Fresser's Deli • Height's Crossing · Hill's Home Market · Italian Kitchen · Just Desserts · Mutual Bank (beverages) · Niko Bar & Grill · Simpson Spring (beverages) · St Joseph Manor Health Care • Stoneforge Grill • Wood Palace Kitchens

ORGANIZATIONS

BAWIB (Brockton Area Workforce Investment Board) YouthWorks • Brockton Redevelopment Authority • Symphony Orchestra • Republic Services • Signature Healthcare

ENTERTAINMENT

Bridgewater State University's West African Drumming Ensemble, "Khakatay" • Brockton High School Jazz Band • George Cataldo "The Silver Fox" • Nick Moreira on Acoustic Guitar · Rob Peters Entertainment · WROL 100.3FM Radio

SPONSORS



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NATIONAL SMALL BUSINESS WEEK VIRTUAL CONFERENCE

May 1 - 3, 2018

12:30 - 6:30 PM EDT / 9:30 - 3:30 PM PDT



The U.S. Small Business Administration and SCORE Association will host a free, 3-Day Virtual Conference during National Small Business Week. The conference will take place Tuesday, May 1 – Thursday, May 3 between 12:30 pm ET - 6:30 pm ET each day. Registration is free to the public. Participate in all the webinars or pick and choose the topics you like. You will also have the opportunity to meet other business owners and chat with industry experts. The Virtual Conference offers all the best parts of an in-person conference, but without the hassle of traveling. You also have the chance to win a prize for participating, including but not limited to a \$200 gift card, Amazon Echo, t-shirts, and more. The webinars include:

- How Changing Consumer Behavior Impacts Your Business May 1 at 1:00 PM ET/ 10:00 AM PT
- Addressing Discrimination and Harassment in the Workplace May 1 at 2:30 PM ET / 11:30 AM PT
- Get New and Repeat Business On Autopilot with Email Marketing May 1 at 4:00 PM ET / 1:00 PM PT
- Creating and Sustaining a Strong Social Presence May 1 at 5:30 PM ET /
- The U.S. Economic Outlook and Its Impact on Small Businesses May 2 at 1:00 PM ET/ 10:00 AM PT
- Managing Your Finances in the Cloud May 2 at 2:30 PM ET / 11:30 AM PT
- Grow Your Business in 2018 May 2 at 4:00 PM ET / 1:00 PM PT
- Simple Steps to Choosing the Right Financing May 2 at 5:30 PM ET / 2:30
- Hug Your Haters: How to Embrace Complaints & Keep Your Customers -May 3 at 1:00 PM ET / 10:00 AM PT
- Sharing Your Story Through Video May 3 at 2:30 PM ET / 11:30 AM PT
- Pop & Play: How Opening a Pop-Up Shop Can Help Launch Your Retail **Brand -** May 3 at 4:00 PM ET / 1:00 PM PT
- Fusion Marketing: The Next Generation of Marketing May 3 at 5:30 PM ET / 2:30 PM PT

Visit www.sba.gov for more information. To register, visit www.score.6connex. com/event/vc/nsbw/login?lang=en-us&mcc=sba.

Brockton Redevelopment Authority: Resident Survey



Brockton Redevelopment Authority

The City of Brockton is in the process of developing an Annual Action Plan and a Consolidated Five Year Plan that will establish community goals and guide resource allocations. These plans are a requirement by the US Department of Housing and Urban Development. The Annual Action Plan begins July

1, 2018 and ends on June 30, 2019. The Consolidated Five Year Plan covers the period July 1, 2018 through June 30, 2022. BRA invites you to assist the City in establishing community needs and priorities. "Be real, be honest, let us know what you think." The survey is available in Spanish, Portuguese, and Créole as well as English. To participate in this survey, visit www.bit.ly/BRASurveyE

SBA: National Small Business Week Conference Supplier Diversity Office: Pre-Certification Workshop

The series of free vendor workshops have begun. On Monday, April 30th, Crescent Credit Union in Brockton hosted their first of two OSD & SDO workshops, sponsored by the Metro South Chamber of Commerce.

This first workshop was lead by Katherine Thomas, an OSD Trainer. This free Supplier Divertisty Office (SDO) Pre-Certification workshop is designed for businesses that are interested in learning how to apply for SDO certification. To apply for certification as a Minority, Woman, Veteran, and/or Disadvantaged Business Enterprise, attending this Pre-Certification Workshop is required. Get information on how to begin the certification process. Certification may help you to:

- Become more marketable for government entities
- Learn about new government bidding opportunities
- Create Business to Business (B2B) partnerships

More than 50 businesses attended the pre-certification workshop. See article below for next workshop! Visit www.bit.ly/2BvcTfX for more information.





Katherine Thomas, Trainer at OSD conducts workshop to a full house, where they will become certified to do business with the state

Connecting Your Business to the Commonwealth

Operational Services Division (OSD), sponsored by the Metro South Chamber of Commerce presents a free workshop on Monday, May 7, 2018 from 10:00 am - 12:00 pm at Crescent Credit Union, located at 115 Commercial Street in Brockton.



This free workshop is designed

for businesses that are interested in learning how to do business with the State. During this workshop, participants will learn:

- About the bidding process and where to find bidding opportunities
- The basics of COMMBUYS, the Commonwealth's online Market Center
- How to market to public entities (including state and local agencies)
- About the Small Business Purchasing Program and SDO Certification. COMMBUYS Vendor registration assistance is also available! Register by visiting www.bit.ly/2BvcTfX. For more information, contact the OSD Training Department located at 1 Ashburton Place, Suite 1017 in Boston. Call (617) 720-3300 or email osdtraining@state.ma.us.

SBA 504 Loan Program: Lunch & Learn



()Eastern Bank

Dan Donovan, VP Business Banking at Eastern Bank and Lisa Holmes, SVP and Lending Team Leader from S.E.E.D, will be hosting a Lunch & Learn to discuss the SBA 504 Loan Program on Friday, May 18th from 12:00 pm -1:30 pm.

The SBA 504 is a special financing product that helps companies to buy fixed assets such as their owner occupied building or perhaps large equipment with incredibly favorable terms. In addition, they will be available to discuss any other SBA Programs or traditional bank financing programs that attendees may inquire about. The Lunch and Learn is being offered to Commercial Real Estate Brokers, Residential Brokers transitioning to commercial real estate sales, Accountants, Lawyers and Business Consultants, along with any business owner who may have interest in purchasing a building or other fixed assets either now or in the future. Lunch will be provided! Registration is free, but please RSVP at metrosouthchamber.com/calendar-registration.

National Resource Network Benefits Brockton



Debra Vaughan, The National Resource Network

The National Resource Network is working with Brockton planners to establish stronger, more diverse community leaders throughout the city. The National



Mayor of Brockton, Bill Carpenter

Resource Network (the Network) develops and delivers innovative solutions to American cities to help them address their toughest economic challenges.

The Network works with local leaders to identify practical solutions, share real-world expertise and best practices, and help cities develop the tools and strategies they need to grow their economies.

Initially funded with \$10 million from the U.S. Department of Housing and Urban Development (HUD), the Network designed an innovative approach that leverages the expertise, partnerships, and resources of the public and private sectors to help cities comprehensively tackle their most pressing challenges. The Network provides cities with customized tools and advice to build strategic partnerships, strengthen their economic competitiveness, and marshal public and private sector resources. At the most recent meeting held at Harbor Health on Pearl Street, a plan was unveiled highlighting a new Brockton Asset-Based Communications Strategy. The Strategy developed with community participants over the past year focuses on the creation and growth of neighborhood Associations led by local community and business leaders for the benefit of Brockton. Welcome signs and place making workshops are a

couple of components of the plan. To learn more and to get involved go to www.nationalresourcenetwork.org.



Tito, Ash Street Park; Chris Cooney, Metro South Chamber. Brockton's Asset-Based Communications Strategy

Seeking Shaw's Center Proposals

The Brockton 21st Century Corporation (B21) is seeking proposals for the Shaw's Center, a 15,000 square foot conference, function, and event facility located in Brockton, MA. To request a RFP packet or for additional information, please contact Michael Gallerani at (508) 586-0021, or mgallerani@ brockton21.com



Stipends Available for Tech Companies w/Interns

The Commonwealth of Massachusetts is offering funds to growing technology companies in the state to support summer internships for Massachusetts college and graduate students.

Massachusetts digital technology companies, especially those within the Cybersecurity, Digital Health, Internet of Things (IoT), and Robotics sectors, are eligible to apply for stipend reimbursements for summer interns. The MassTech Intern Partnership (MTIP) provides stipends that support

internships for Massachusetts college students and graduates at digital technology companies that are starting and scaling-up across Massachusetts to help drive innovation and strengthen the talent pipeline here in the Commonwealth. Visit www.masstech.org/masstech/ programs-accelerating-innovationcommonwealth/masstech-internpartnership to find out more.



Looking for Funds for Interns?



MASSTECH.ORG/INTERN

massRIDES: Bike To Work Day, May 18

Join cyclists across the country in celebrating Bike to Work Day on Friday, May 18th. Celebrate biking as a fun,

healthy, and safe way to travel to work by opting to bike to work on May 18th.

Employees of MassRIDES partner companies registered for Bike to Work Day who log their bike trips in Bay State Commute on May 18th will be automatically entered to win great bike-themed giveaways, including Kryptonite Bike U-Locks, bike fenders, REI gift cards, and more.

If you're a commuter interested in having your company participate, please reach out to your Employer Transportation Coordinator or Human Resources department to enroll your company as a MassRIDES partner. Visit www.commute.com/events/bike-to-work-day for more information.

China Travel Forum Scheduled For May 15



Interested in traveling to China? Depart from Boston for a 9 day trip from October 27 - November 4, 2018 for only \$2,399. Your trip includes roundtrip international airfaire & Chinese domestic airfare & Tax, 4 and 5-star hotel accommodations, 3 meals each day, deluxe bus tours, fluent Englishspeaking tour guides, entrances fees for attractions. Visit Beiging, Shanghai, Suzhou, and Hangzou. An orientation meeting will be held Monday, May 15, 2018 from 5:00 pm - 6:00 pm. Call Doris at the Chamber, (508) 586-0500 x221 to find out how to take advantage of this travel opportunity!

Save the Date: September After Hours

Thursday, September 13 | 111 Torrey Street, Suite 1, Brockton



On Thursday, September 13th, R.F. D'Agostino Insurance Agency will hold a Business After Hours at 7 Christys Drive, Suite 2 in Brockton, 5:00 pm - 7:00 pm.

Founded in 1986 by Ron D'Agostino,

R.F. D'Agostino Insurance Agency is a full service insurance agency, whose goal is to be their clients' go to resource for personal and business insurance and financial planning needs. Join us to celebrate their 32nd year serving the greater Brockton area. Visit www.rfdinsurance.com for more information.

Ambassador of the Quarter: Marni Dunton



Marni Dunton, Connemara Senior Living Campello

Marni Dunton Connemara Senior Living-Campello 25 E Nilsson Street Brockton, MA 02301 (508) 588-5334 www.connemaraseniorliving.com

What is your business?

I am the Director of Marketing & Admissions at Connemara Senior Living Campello in Brockton. Connemara Senior Living is a community with Independent, Assisted Living, and Memory Care. Connemara Senior Living Campello has taken ownership of what was once Emmanuel House Residence on March 1, 2018. John P. Burke purchased Emmanuel House and will be offering an exceptional residential experience for seniors in the community and surrounding areas.

How long have you been in this business?

I started with the organization prior to the sale, which was back in September 2017, however, I have been in healthcare since 2005.

Please list your past experience and educational background.

I have my Bachelor of Science in Psychology from Bridgewater State University. I have been the Director of Marketing & Admissions for two skilled nursing facilities, and now assisted living. I also have experience in managing an electronic medical record system regionally; which included implementation, training, auditing, and troubleshooting technical issues.

How long have you belonged to the Chamber? When did you become an Ambassador?

I have been a member of the Chamber since 2005 and joined the Ambassador Committee in 2013-2014. I took a brief break from the chamber, as my work took me out of the area, however, have been back since September of 2017.

How does your Chamber membership work for you?

The Chamber membership allows me to network with Metro South professionals to educate them about Connemara Senior Living and what it has to offer, not only its residents (current or prospective), but the community as well

What additional community organizations do you belong to, if any?

Nothing official, but I do participate in several area networking groups and assist on the Taste of Metro South Committee. Previously, I served on the Board of Trustees for Grow Associates.

2nd Annual Brockton Area Construction Career Day



BAWIB & YouthWorks are excited to present the 2nd Annual Brockton Area Construction Career Day on **Thursday**, **May 3rd** at the Brockton Fairgrounds. Last year's inaugural event generated

such positive feedback and response, and we are thrilled to again partner with a number of area high schools to put forth this unique opportunity for their vocational program students. This year we have invited even more schools to join us and we anticipate another great turnout of exhibiting local companies and organizations. Brockton Area Construction Career Day will give area high school students an exciting, immersive opportunity to learn about career pathways in many varied construction related industries. Incorporating hands-on activities and live demonstrations, professionals from a wide variety of these industries are available to answer questions and give students a taste of what it could be like to work in their respective fields. To learn how to exhibit and participate, or for sponsorship or volunteering opportunities, call John Nesti at BAWIB. (508) 584-3234, or email JNesti@BAWIB.org.

Family and Community Resources, Inc. After Hours



Chris Cooney, Metro South Chamber; Francesca Alves, Andrade Associates; Patricia Kelleher, FCR.

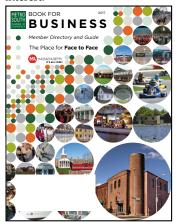


Joanne Hoops, Patricia Kelleher, Linda Kenney Logan of FCR with Joanne Schneider of Eastern Bank

Family and Community Resources hosted a wonderfull and interesting Business After Hours evening of networking on Thursday, April 5. The historic Brockton house where FCR is located now features a whimsical painted ceiling, brightly colored walls, and toys to make children feel at home when visiting. Photos were provided by Rich Morgan Photography, to see more photos from this event visit www.flickr.com/metrosouthchamber.

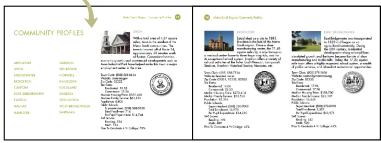
The 2018 Book for Business is Here!

Look out for the Chamber of Commerce 2018 Metro South Book for Business! The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.



Five thousand copies of the Book are being distributed throughout the region to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses and families interested in the Metro South area.

This year's Book design incorporates the Metro South regional branding colors, theme, and tagline "When Metro South is Home, Everything is Within Reach." For more information on the Book for Business, contact Emma Stratton at (508) 586-0500 x 222, or estratton@metrosouthchamber.com. To view last year's book, visit metrosouthchamber. com/news-media/book-for-business.



A Letter from President & CEO, Christopher Cooney, CCE:

Whether you are looking for a bustling urban atmosphere, peaceful lakes and parks, diverse multicultural dining, fun sporting events, or rich cultural activities, Metro South has it right within reach! In Metro South, you can visit the one-of-a-kind Fuller Craft Museum, listen to the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox, or try your hand at Formula 1 kart racing. Metro South is also within reach of world-class cities such as Boston and Providence, postcard perfect landscapes, and some of the most beautiful beaches in the country, conveniently accessed by road or rail.

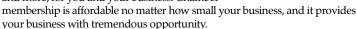
This directory is your guide for living, working, and visiting the Metro South region. It contains listings of local business members, representing the finest in their respective fields, as well as an abundance of interesting and useful information including visitor attractions, economic development data, and regional statistics to help you better understand this dynamic region.

MEMBER

Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's means potential new business prospects, new savings, access to valuable resources and

most dynamic advocacy organization. Membership information, a variety of marketing opportunities, and more, for you and your business. Chamber



Join During This Spring Promotion to Receive:

FREE Member Listing in the Action Report newsletter (distributed to over 30,000)

FREE Member Profile in Action Report newsletter, distributed through the Enterprise

2 FREE Listings in the 2017 Book for Business

FREE 2016 Book for Business

FREE Chamber Business List in Excel or mailing labels, \$150 value

FREE Enhanced member listing on the Chamber website with hotlink to website

FREE admission to your first 2 Business After Hours networking events

FREE admission to ATHENA Awards Program, \$35 value

FREE access to members-only page of website to post discounts, events, and more

FREE opportunity to promote company at event share tables and at the Chamber

FREE opportunity to promote company in the Action Report and the e-Update

FREE business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, and savings And More!!

= OVER \$1,000.00 IN PROMOTIONAL BENEFITS

(Base Rate is \$320 + \$5 per full time employee)

For more information or to set up an appointment, contact Kelly Thompson Clark at (508) 586-0500 x 229 or email KTClark@metrosouthchamber.com. You can also find more information on our website at www.metrosouthchamber.com.

Gain Exposure with Brockton Information Boards



Gain business exposure while supporting the revitalization of the city of Brockton by sponsoring a space on the **Brockton Information Boards!**

The Brockton Information Boards (BIBs) feature local attractions as well as a map of Brockton containing major

routes, transportation services, schools, and train stations. Sponsors will be highlighted with a photo, logo, contact information, and description of their business

Your sponsor space will be displayed on each of the 7 boards across 6 locations. With increased visitors in Downtown Brockton due to recent and continuing developments such as Station Lofts, the Enterprise Block, and City Hall Plaza, the Boards are sure to receive increased attention. Prices to sponsor are \$1,500 for a one-year agreement. See photos below of some of the featured high-volume traffic locations of our Information Boards. For more information, contact Emma Stratton, (508) 586-0500 x 222, estratton@ metrosouthchamber.com.



Metro South Chamber of Commerce & City Hall, School Street



BAT Intermodal Centre (2 Boards), Corner of Commercial & Centre Street



Downtown Commuter Rail, Commercial Street, Police Station

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The Bridgewater Business Association (BBA) promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the

bridgewaterbiz.biz for more information. community they serve. Visit

The Stoughton Chamber of Commerce helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The Norwell Chamber of Commerce's mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and

entrepreneurship. Visit norwellchamberofcommerce.com for more information. The East Bridgewater Business Association (EBBA) was founded in 1993

promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The Avon Industrial Park Association is a non-profit group seeking to advance

the advocacy and business of its members in public and private affairs. Membership is open to all companies who Industrial Park Association operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.

Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org for more information





The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

WELCOME New Members

Reinvesting in Our Community

Vector Media

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The Max Challenge Ms. Deborah Mimoso 109 Sharon Street Canton, 02072 (617) 275-4473 www.themaxchallenge.com Fitness/Nutrition

To Join the Chamber, contact Kelly Thompson Clark in Membership (508) 586-0500 x 229 • ktclark@metrosouthchamber.com

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(and one even Shakespeare could get behind). At Vector Media, we help brands Tell Better Stories.

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We work with brands to create meaningful experiences out in the world that make people stop, look up from their phones, and smile. How? The answer is simple to your appearance and overall well-being. We do this by combining nutritional counseling, fitness classes and motivation. Being part of THE MAX is like having a personal trainer, nutritional counselor and success coach.

Starting a Business? Need help starting your business?

Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial , Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • metrosouthchamber com/resources/business assistance



RENEWING Members

Thank you!

Annunciation Greek Orthodox Church of Brockton, Inc. BizChecks Payroll Service Brookhaven Hospice **CareerWorks** City of Brockton Conway Insurance Agency, Inc. Conway Insurance Agency, Inc. Council on Aging Mary Cruise Kennedy Senior Center Cromwell Consulting, Inc. F1 Outdoors Fun Enterprises, Inc.

Hurkett & Associates Lynch Cleaning Contractors Mariner's Hill Apartments Prospect Hill Company Republic Services Residential Mortgage Services Road To Responsibility Russell & Pica Funeral Home, Inc. Santander Servpro of Brockton, Weymouth & Quincy Siskind & Siskind LLC South Shore Tractor & Farm Supply The Arbors of Stoughton Westside Behavioral Health, LLC



BUSINESS EVENTS Planner

May 8

Business After Hours

GROW Associates, Inc.

Harbor Health Elder Service Plan

Heights Crossing Assisted Living, LLC

5:00 pm - 7:00 pm Eastern Bank 35 Memorial Parkway, Randolph

Join the Chamber for an evening of networking.

Cost: Free!

Register online: metrosouthchamber.com/calendar

May 16

Small Business Awards

12:00 pm - 1:30 pm

The Conference Center @ Massasoit

770 Crescent Street, Brockton

Join the Chamber for an afternoon of awards and networking.

Cost: \$39 for members. \$49 for non-members

Register online: metrosouthchamber.com/calendar

May 18

SEED Workshop

12:00 pm - 1:30 pm **Metro South Chamber**

60 School Street, Brockton

Join the Chamber for an Eastern Bank sponsored workshop.

Cost: Free!

Register online: metrosouthchamber.com/calendar

May 23

Business After Hours

5:00 pm - 7:00 pm **Abington Bank**

6 Harrison Avenue, Abington

Join the Chamber for an evening of networking.

Cost: Free!

Register online: metrosouthchamber.com/calendar

June 15

ATHENA Awards

12:00 pm - 1:30 pm **Barrett's Alehouse Conference Center** 674 W Center Street, West Bridgewater

(former Charlie Horse)

Join the Chamber for an afternoon of awards and networking.

Cost: \$39 for members, \$49 for non-members

Register online: metrosouthchamber.com/calendar

June 20

SCORE Workshop

8:30 am - 12:00 pm Metro South Chamber 60 School Street, Brockton

Join the Chamber for a Business Start-Up Boot Camp.

Cost: \$20

Register online: metrosouthchamber.com/calendar

June 28

Business After Hours

5:00 pm - 7:00 pm **Connemara Senior Living Campello** 25 E Nilsson Street, Brockton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: metrosouthchamber.com/calendar

July 26

Business After Hours

5:00 pm - 7:00 pm **Water Pointe**

8 Island Court, Easton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: metrosouthchamber.com/calendar