



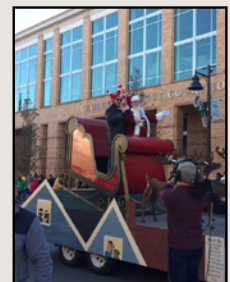
Leading Businesses Leading Communities



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



New Member Profile
Page 5



Brockton Holiday Parade
Page 6



New Board Members,
Page 10

CONTENTS

Calendar of Events	3
Good News	4
Annual Meeting	7-10
New Members	11
Renewing Members	11
Member Profiles	12

Governor Charlie Baker to Speak to Chamber at Massasoit

Enjoy lunch with guest speaker Governor Charlie Baker on Thursday, December 14 at the Conference Center at Massasoit, 770 Crescent Street in Brockton.

Since taking office, Governor Baker has been making Massachusetts a great place to live, work and raise a family – while delivering a customer-service oriented state government that is as hard working as the people of the Commonwealth. Governor Baker believes people are policy and has appointed a bipartisan Cabinet and developed strong relationships with the legislature to work across the aisle and deliver results for our state.

Charlie Baker was inaugurated in January of 2015 as the 72nd Governor of the Commonwealth of Massachusetts. Elected in November of 2014 on a platform of making Massachusetts great for everyone, Governor Baker's arrival in the Corner Office continues a long, successful career in both the private sector and public service where he has worked hard to put the people of Massachusetts first.

This program is held in conjunction with the Brockton Rotary Club in celebration of their centennial and is sponsored by Cambridge Savings Bank and is hosted by Massasoit Community College.



Governor Charlie Baker

Pre-register online now to reserve your seat and hear Governor Baker address the Metro South Chamber of Commerce. Tickets are \$39 for members and \$49 for future-members and include a full lunch and networking opportunities. Tables of ten are also available: \$390 for members and \$490 for non-members. Please register online at metrosouthchamber.com/calendar or contact Athena Lavoie at 508.586.0500 x231, alavoie@metro-southchamber.com.

Sponsored by:



Cambridge
SAVINGS BANK



MASSASOIT
COMMUNITY COLLEGE

Annual Meeting Focuses on Connectivity and Community

"Coming together is a beginning; keeping together is progress; working together is success."

– Henry Ford

A sold-out crowd of over 400 business people and community leaders attended the Metro South Chamber of Commerce 104th Annual Meeting & Expo on November 15, 2017 at the Conference Center at Massasoit in Brockton. Crescent Credit Union was the



Ted Reinstein, Author and Chronicle Reporter

premier event sponsor, with major sponsor UMass Donahue Institute. The event celebrated the Metro South Chamber's 104th year of serving businesses and recapped a very busy year. The theme of the program was connectivity and celebration of community.

The Annual Meeting featured an Expo of over 50 businesses, a General Store themed photo booth courtesy of FUN Enterprises, valuable raffles and give-aways, and keynote speaker Ted Reinstein of Chronicle and author of New England General Stores. Reinstein discussed the existence of General Store as a place where people could come together to connect with the community, share information, exchange ideas and learn about the latest products and services, much like a modern day Chamber of Commerce.

Premier Sponsor



Contributing Sponsor



**UMASS
DONAHUE
INSTITUTE**

*For more information on
Business Expo, see page 7
Awards, see page 8-9*

Holiday After Hours



Join us at the Residence Inn by Marriott Boston Bridgewater on 2020 Pleasant Street in Bridgewater on Thursday, December 7 from 5:00 pm - 7:00 pm.

Experience the comforts of home at the Residence Inn Bridgewater Hotel alongside Lake Nippenicket, in the rapidly expanding I-495 corridor, 4 miles from Bridgewater State University and 9 miles from Stonehill College. The Bridgewater location features spacious studio and one-bedroom suites providing fully equipped kitchen, pullout sofa, spacious work area, daily complimentary breakfast and stay connected with free Wi-Fi offered throughout the hotel.

This Business After Hours networking event will feature complimentary food and drink, desserts from Just Desserts, music from Bridgewater State University, and a door prize of an overnight stay at the hotel! Tickets to this event are complimentary, but please RSVP in advance. You may register online at www.metro-southchamber.com/calendar-registration or contact Athena Lavoie, Chamber Program Director, alavoie@metrosouthchamber.com.

Bridgewater

**Residence
Inn®
Marriott.**

Brewster Ambulance Announces Expansion in Brockton



Mayor Bill Carpenter introduced Mark Brewster to highlight recent purchase of Former Desantis Chevrolet to expand and add 120 new jobs in Brockton to serve Greater Metro South region.

Celebrating Petti’s Market – Then & Now



In honor of Ted Reinstein’s presentation at the Annual Meeting on New England’s General Stores, FUN Enterprises featured a photo booth with a photo of Brockton’s version of a general store, Petti’s Market. Left, Kathy from Petti’s Market stands with police during a Metro South Wellness Walk this summer in front of the market’s outdoor seating area. Right, historic photo picturing are founder Celestino M.Petti and Matty Williams.



BuyBrockton.org Offers Programs for Home Buyers

Are you considering buying a home in Brockton? The newly re-designed BuyBrockton.org website is your online one-stop resource solution. Learn about available mortgage programs and the lenders who offer them, available properties, and upcoming housing events. You will also find information on the City of Brockton, including town demographics, education, cultural attractions and transportation.



Located in the heart of the Metro South region only 30 minutes from Boston, Brockton, the “City of Champions,” was once a shoe manufacturing center and home to heavyweight boxing champion, Rocky Marciano. Brockton is now a bustling city with three large hospitals, four golf courses, diverse dining options, and a variety of cultural attractions including the Fuller Craft Museum, the Brockton Historical Society Museums, Campanelli “Rox” Stadium, Brockton Symphony Orchestra, and more.

Visit BuyBrockton.org and discover why almost 100,000 residents choose to live, work, shop, and play in Brockton!

WELCOME New Members

Reinvesting in Our Community

Chipotle Mexican Grill

200 Westgate Drive
Brockton, MA 02301
www.chipotle.com
Restaurants

EquipNet

Mr. Al Gauvin
5 Dan Road
Canton, MA 02021
(781) 821-3482
www.equipnet.com
Brokers

Hirsch Roberts Weinstein LLP

Mr. Peter Moser
24 Federal Street, 12th Floor
Boston, MA 02110
(617) 348-4300
www.hrlawyers.com
Human Resource Consultants

Protection One

Ms. Penny Ramseyer
245 Winter Street, Ste. 200
Waltham, MA 02451
(617) 275-7470
http://security.protection1.com
Security

WeCare 365

Ms. Gabriella Spinola
140 School Street
Brockton, MA 02301
(508) 584-2131
www.wecare365afc.com
Health Care

To Join the Chamber, contact Athena Lavoie at
(508) 586-0500 x 231,
alavoie@metrosouthchamber.com

Millions Available for Small Business Loans



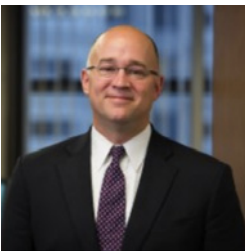
With \$3.8 million in new funds received in 2017, SEED was able to increase its small business loan volume of by 120 percent for loans up to \$250,000, for small businesses in Massachusetts and Rhode Island. Twelve financial institutions in the region provided contributions enabling SEED to obtain a \$1.4 million federal grant for loans up to \$250,000, and a \$1.25 million SBA interest free loan for micro loans up to \$50,000. SEED also received a \$250,000 grant from the State of Massachusetts, and a \$100,000 grant and \$900,000 interest free loan from RI Commerce Corporation. During Fiscal Year 2017, SEED made 75 loans totaling \$21.6 million and assisting in the creation of 384 new jobs. In participation with our banking partners, SEED closed on 17 SBA 504 loans, and approved another 20 for a total of \$18.6 million. These loans mainly financed real estate projects for growing small businesses. SEED closed on 38 small loans ranging from a \$15,000 to \$240,000 for a total of \$2.8 million.

Loans Available for Brockton Businesses

The Brockton Micro Loan Program is a partnership between SEED Corporation, the City of Brockton, Metro South Chamber and Brockton 21st Century Corporation, providing Brockton for-profit businesses loans ranging from \$1,000 to \$50,000 for working capital, leasehold improvements, machinery and equipment, furniture and fixtures, inventory, or refinancing of business credit card debt. Loan terms are good for up to 120 months at low fixed interest rates of 5-6%. For more information on the Brockton Micro Loan Program, contact Angela Knight at aknight@seedcorp.com, (508) 822-1020 x 312.

Special Edition Government Affairs Meeting, Employment Law Developments in 2018

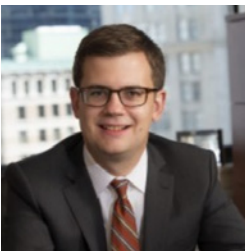
Friday, February 9 | 12:00 pm - 1:45 pm



Peter Moser

Every year brings new legal changes and challenges for employers throughout Massachusetts. As the new year closes in on us, it is already clear that 2018 will be no different. Please join Peter Moser, Arielle Kristan, and Tobias Crawford of Hirsch Roberts Weinstein LLP as they discuss new legal developments that will impact the workplace in 2018. Topics for discussion include:

- Compliance with two new state laws: the Massachusetts Pay Equity Act and the Massachusetts Pregnant Workers Fairness Act;
- Disability accommodations for medical marijuana users after the Massachusetts Supreme Judicial Court’s Barbuto v. Advantage Sales & Marketing LLC decision;
- Impending developments in wage and hour law, including an update on a possible increase of the salary threshold for exempt employees; and
- Changes at federal agencies under the Trump administration, and the anticipated impact on workplace requirements.



Tobias Crawford



Arielle Kristan

This event will take place in the chamber’s first floor conference room. Tickets are \$8 for members and \$15 for non-members. To register, please contact Athena Lavoie at (508) 586-0500 x231 or email her at alavoie@metrosouthchamber.com. Government Affairs is sponsored by UMass Boston.



RENEWING Members

Thank you!

AGM Industries, Inc.
Brockton Neighborhood Health Center
Burgess Pest Management
CohnReznick
Collins Crane & Rigging Service, Inc.
Creative Communications
Eagle Elevator Company, Inc.
East Coast Transit Services, Inc.
Fisher College

Home/Health & Child Care Servcies, Inc.
Koso America, Inc.
Law Office of Joseph M. Fidler
Law Office of Mark D. Petti
Lynch’s Towing Service & Auto Sales
Spark Street Auto Body
Sullivan Appraisal/Marlene Ann, Inc.
Sullivan Tire Company - Norwell

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Vice Chair Government Affairs
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Brockton Area Transit Authority

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Mahsa Khanbabai
Khanbabai Immigration Law

Vice Chair Membership Development
Friend Weiler
Consultant

Immediate Past Chair
Sue Joss
Brockton Neighborhood Health Center

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President and CEO x 223

Athena Lavoie
Director of Programs & Events x 231

Kelsey Lynch
Communications Coordinator x 222

Newsletter Written & Designed by Kelsey Lynch
Printing Provided by The Enterprise



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Metro South Chamber of Commerce
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fax: (508) 587-1340
info@metrosouthchamber.com
www.metroouthchamber.com

DIRECTORS

Paul Anghinetti - *Bank of America*

Jason Barbosa - *Vicente’s Tropical Grocery*

Joe Cardinal - *National Grid*

Joseph Casey - *HarborOne Bank*

Peter Dello Russo - *Bridgewater Savings Bank*

Nelson Fernandes - *JJ’s Caffè*

Kim Hollon - *Signature Healthcare*

Richard Hynes - *Barbour Corporation*

Jeni Mather - *J.M. Pet Resort*

Jim Murphy, LSP - *Tracey Environmental, LLC*

Matthew Osborne- *Eastern Bank*

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Kathleen Smith - *Brockton Public Schools*

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Lisa Stratton- *The Enterprise*

Stan Usovicz - *Verizon*

Peter Vlaco - *Brophy & Phillips Company, Inc.*

(508) 586-0500 **Front Desk x 221**

Alison van Dam, IOM
VP of Business Development & Memberships x 225

Janice Blodgett, Accountant
Finance x 230

Rohith Uppala, Graduate Intern

ACTION Report **Volume 17 - Issue 11**

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The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Networking at Events is one of the most effective ways to grow your business!

December Calendar

6 **Ambassador Meeting** 8:00 am
Holiday Inn, 405 Westgate Drive, Brockton

7 **Business After Hours** 5:00 pm
Residence Inn Boston-Bridgewater, 2020 Pleasant Street, Bridgewater

12 **Executive Board Meeting** 3:00 pm

14 **Good Morning Metro South** 11:45 am
Conference Center at Massasoit, 770 Crescent Street, Brockton

20 **Board Meeting** 12:00 pm

25 **Christmas- Chamber Closed**

Coming Up January

1 **New Year’s Day- Chamber Closed**

3 **Ambassador Meeting** 8:00 am

15 **Martin Luther King Day- Chamber Closed**

16 **Executive Board Meeting** 3:00 pm

17 **Good Morning Metro South** 7:30 am
Martin Institute at Stonehill College, 320 Washington Street, Easton

31 **SDO in the Community** 10:00 am

31 **Board Meeting** 12:00 pm

Save the Date February

7 **Ambassador Meeting** 8:00 am

Build Your Team Giveaway with WickedLocal



Now you can win one of 16 FREE hiring packages - including 4 full-year packages - to fill all of your hiring needs in 2018.

BUILD YOUR TEAM GIVEAWAY

Powered by ZipRecruiter

WickedLocal is holding a Build Your Team Giveaway. You can win one of 16 FREE hiring packages, including 4 full-year packages, to fill your hiring needs in 2018. Weekly prizes will be given away, including 24 \$50 gift cards. Enter today at <http://promotions.patriotledger.com/ZipRecruiter-Build-Your-Team-Giveaway/>.



METRO SOUTH CHAMBER OF COMMERCE

Leading Businesses. Leading Communities.

Impact.

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

To join the chamber call 508.586.0500 or visit www.metroouthchamber.com

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News

Members- Send Good News to
kelsey@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

SEED Names Rockland Trust President Gerard Nadeau "Regional Business Advocate of the Year"

The South Eastern Economic Development (SEED) Corporation has selected Gerard Nadeau, President of Rockland Trust Company as the "Regional Business Advocate of the Year". The award was presented at SEED's 35th Annual Meeting at 5:30 pm on Wednesday, November 29 at White's of Westport in Westport, Ma. "It is our pleasure to present the Regional Business Advocate of the Year award to Gerry Nadeau for his role in the growth of Rockland Trust Company over the last 33 years, and his commitment to many community organizations which have an impact on the region's economic development," stated Maria Gooch-Smith, SEED's executive director.

Ribbon Cutting with Village Mortgage Company

On Wednesday, December 13 from 2:00 pm to 6:00 pm, Village Mortgage Company will host a ribbon cutting at their new Brockton office at 1280 Belmont Street. This event will feature beer, wine, and hors d'oeuvres. Email efernandes@villagemtg.com to let them you are coming.

Easton Festival of Trees

Through December 10, join us at the Easton Country Club, 265 Purchase St., S Easton Thursdays-Sundays through December 10 for this popular annual fundraiser featuring magnificent displays of over 50 beautifully decorated holiday trees. There will also be special events including caroling, gingerbread house workshop and kids days.

It's A Wonderful Life

Massasoit Theatre Company presents It's a Wonderful Life, December 2nd at 8:00 pm and December 3rd at 3:00 pm at the Buckley Performing Arts Center Large Theatre on the Brockton campus of Massasoit Community College. Tickets are \$16 for students and seniors and \$18 for general tickets.

Health Care Matters

Signature Earns Vascular Accreditation

Signature Healthcare's Vascular Laboratory Services recently earned accreditation by the Intersocietal Accreditation Commission (IAC), the leading accreditation body in the industry. There are many factors that contribute to accurate vein treatment and management. The training and experience of the vein specialist performing the procedure, the type of equipment used, and quality assessment metrics each facil-

2017 Jingle Bell Run

Join the Enterprise of Brockton on Saturday, December 2 for the 2017 Jingle Bell Run, the 2-mile Fun Run/Walk to benefit The Enterprise Helping Hands Fund. Registration begins at noon at the Conference Center at Massasoit, 770 Crescent Street, Brockton, with the fun beginning at 1 p.m. and continuing until 4 p.m. Free hot buffet lunch, prizes for best costumes, dozens of raffle prizes and much, much more. This Brockton tradition benefits the Helping Hands Fund during an important time of year.

Women Who Care Expo

An expo that is all about women will be presented by the Brockton Charity Guild at the Promenade Lounge at Raynham Park on Route 138 on December 7 from 6 pm. to 9 pm. It will be a ladies' night out for shopping, pampering and swag bags. Claudia Denelle of That's Tasty will serve elegant edibles, and more than 25 vendors will offer fashion, crafts, holiday gifts, skin care and massages. DJ Joe Lupica will provide the soundtrack. Tickets for this fund-raiser are \$50 and can be reserved through Facebook at www.facebook.com/thecharityguild/.

Ugly Sweater Pub Crawl

Join us on Friday, December 8 for the Brockton Firefighters Pipes & Drums Ugly Sweater Pub Crawl. Schedule: 6:00 pm at Shooters, 36 Main Street, Avon; 8:00 pm at Tin Rays, 9 Winter Street, Brockton; 10:00 pm at Mickey Malone's, 347 N Pearl Street, Brockton. Featuring 50/50 raffle and ugly sweater contest. Proceeds benefit the Brockton Firefighters Pipes and Drums.

Christmas On The Common

This annual holiday event is held directly on the Bridgewater Town Common (even in the snow!). Bring the family to meet Santa Claus and get your photo taken, and enjoy pony rides, holiday music, food and hot drinks. Visit over 90 vendors in 3 venues: outside in the square, inside the Central Square Congregational Church, and in the Bridgewater Masonic Lodge. Held on Sunday, December 3.

ity measures all contribute to a positive patient outcome. IAC accreditation is a "seal of approval" that patients can rely on as an indicator of consistent quality care and a dedication to continuous improvement. Signature Healthcare's Vascular Lab offers a range of vascular exams on an outpatient basis, at both our 110 Liberty Street and Brockton Hospital locations and we treat a wide variety of conditions, including Spider and Varicose Veins and Lymphedema.

Simpson Spring's Holiday Marketplace

Simpson Spring's Saturday Marketplace located at 719 Washington Street in Easton transforms into a Holiday Marketplace on December 9 from 10:00 am - 2:00 pm! This highly anticipated event will feature: A Visit with Santa and Mrs. Claus; A Reading of The Misfit Sock by author Karen Kiefer; Horse Drawn Carriage Rides with Hickory Knoll Farm (from 10:30-1:30, weather permitting); and Unique Holiday Gift Ideas from Local Artisans and Vendors!

Stoughton Parade Of Lights

Join us on Saturday, December 9 for Stoughton's Annual Parade of Lights. The best place to watch is the center of town, with our MC Mark Snyder. The route is from Stoughton High School (Pearl Street), thru the Center, bears left onto Park Street (Route 27), and ends at the corner of Leech and Park Streets. Following the Parade, please join us at the Middle School for the Winter Warm Up from 6pm-8pm, with performances, crafts and photos with Santa!

The Enchanted Village

Visit the Enchanted Village at Jordan's Furniture located at 100 Stockwell Drive in Avon! The Enchanted Village premiered at Jordan Marsh in 1958. The collection has been restored and is on display, featuring 59 mechanical figurines and 18 vignettes. Free for all ages. While you there, skate on the Enchanted Ice, a 4,000 sq ft indoor ice skating park, ride The Polar Express 4-d ride, and get your picture taken with Santa. You can visit through January 1.

Boston Southcoast Comic Con

Held the weekend of December 9-10, the Boston SouthCoast Comic Con & Collectibles Extravaganza is a family friendly entertainment event taking place at the Hanover Mall, 1775 Washington Street, Hanover. This event features all things that appeal to fans of Comics, Collectibles, Movies, Television, Video Games, Cosplay, Personal Experiences, Nerd, Geek and Pop Culture. Including celebrities, artists, live entertainment, panels, workshops, table top gaming and more. 10:00 am - 5:00 pm. Day tickets range from \$12-\$20.

Hopehealth Brings Palliative Care Services

Sturdy Memorial Hospital in conjunction with HopeHealth Palliative Care, part of the HopeHealth family of services, will begin offering inpatient palliative care services to patients at Sturdy Memorial Hospital, according to a statement issued jointly by nonprofit entities. "Touching and bettering the lives of people living with a serious illness takes dedicated services and special

Brockton Symphony Holiday Pops

'TIS THE SEASON to celebrate with your family and friends at the 2017 Brockton Symphony Holiday Pops Concert, December 17 at 3:00 pm. Conductor Dr. Emilian Badea will have your hands clappin' and toes tappin' as you listen (and sing along) to all your favorites, as well as new gems from around the world. Rejoice and celebrate life at this memorable performance at the spacious Brockton High School located at 470 Forrest Avenue! Advance prices: \$25 adults; \$20 seniors and students. At door: \$30 adults; \$25 seniors and students. 18 and under are free.

Free Santa Photo @ Westgate Mall

Santa has a very special gift for all the good girls and boys this year. Westgate Mall, located at 200 Westgate Drive in Brockton, will be offering FREE photo with Santa November 24 through December 24, 2017. Every family that visits with Santa will receive two FREE 4"x6" Santa photo prints and a high res digital download of single image. Additional photos and merchandise available for purchase. One giveaway per family, per Christmas season. Some restrictions may apply. Valid only through December 24, 2017.

Fuller Craft Holiday Shop

Each year Fuller Craft Museum, located at 455 Oak street in Brockton, expands its Museum shop across the entire Upper Tarlow gallery space and transforms it into the holidaySHOP full of new merchandise offered especially for the holiday months. Choose from an array of hand-crafted jewelry, unique items for the home, elegant jackets and scarves, children's toys, books, and more. We have something for everyone, items to fit every budget. Also, don't forget to book your holiday party at Fuller Craft! The holiday shop is held through January 14.

NAACP MLK Jr. Breakfast

Join the Brockton NAACP on Saturday, January 20 for their annual Rev. Dr. Martin Luther King Jr. Breakfast at Lombardo's on 6 Billings Street in Randolph, MA from 9:00 am - 12:00 pm. Tickets are \$40 for adults and \$20 for children. Please visit <http://naacp-brocktonbranch.org/home> for more information.

Last Chance to Advertise in 2018 Business Book!

Advertise in the 2018 Book for Business

The Metro South Chamber of Commerce is getting ready to publish the 2018 Book for Business (B4B), a four-color publication that includes a complete membership directory and guide to the Metro South region. The Book for Business is a valuable tool for you and your business.

Why Advertise?

- **Exposure:** The Book for Business is distributed to over 5,000 people and businesses in the region and receives over 10,000 views online annually. Advertising is a great way to put your business in the forefront of thousands of fellow businesses, city and state officials, visitors, and more!
- **It's Worthwhile:** Advertising in the Book for Business is a one-time investment that you can benefit from all-year round. The Book for Business is distributed all year, and available for viewing online.
- **Convenience:** Don't have the time to create and ad yourself or the money to pay a designer? Our in-house designer will create a full-color ad for you, free of charge. The ad is yours to use for additional promotions or other publications.
- **It's Cost Effective:** Ad rates start at \$450. In addition to your ad, your business listing will receive extra embellishment in the alphabetical and categorical listings, and be included on a Advertising Index page.

Don't miss the opportunity to place an ad in the 2018 Book For Business! Call Kelsey at (508) 586-0500 x 222 or email kelsey@metrosouthchamber.com for more information and for ad rates.



Member Profile- Meet Village Mortgage



Rolando Lima
Village Mortgage Company
 1280 Belmont Street Brockton MA, 02301

Year Established:
 Company- 1996; Brockton branch: 2017

Products or Services:
 Residential Lending/Financial Services

Number of Employees:
 130- 2 in Brockton

What is unique or special about your firm and the products and services you offer?

Village Mortgage Company offers a full array of products for purchase and refinance transactions. For the past twenty years, Village Mortgage has grown steadily and has earned a well-respected reputation in the mortgage, finance and real estate industries throughout New England. Over the years, we have increased the footprint of borrowers we serve by delivering on our "Welcome Home" philosophy.

What is your market area?
 New England, Florida, Nevada, and Colorado

Village Mortgage Company will host its grand opening on December 13 from 2:00 pm - 6:00 pm. Come and welcome this new business to Brockton!

What markets do you serve?
 Greater Boston Area

Please list awards, honors or special recognition your firm has received:

2013 Women on Fire recipient, presented by The Commercial Record; 2013 Top Workplaces, presented by Hearst Media; 2013 Best of Residential Lending, GOLD, presented by The Commercial Record, 2014 Top Workplaces, presented by Hearst Media, 2014 FAST 50, presented by Commercial Record, Residential Mortgages by Vol. #7, 205% growth, and Number of Residential Mortgages rank # 6, 201% growth.

What is your main business objective concerning your customers and the business community?

Our main business is to provide quality residential mortgage loan financing to the communities we serve by helping borrowers of varying incomes improve their lives through home ownership.

Biography of the Branch Manager:

Rolando Lima has been in the lending and Financial Services field for 23 years. As a trusted advisor, he helps his clients build wealth through home ownership and devises mortgage solutions that fit their needs and goals. His goal is to continually build relationships with realtors, bankers builders and generating mortgage leads.

It's Here! The Application for the MA Wellness Tax Credit is Now Available!

Small businesses (those with 200 or fewer employees) that establish a certified wellness program may be eligible to apply for a state tax credit of up to 25% of the cost of their wellness program (maximum credit is \$10,000 per year). Businesses must meet certain eligibility requirements and must apply by December 31st, 2017 to be considered.

Tax Credit Checklist:

- See if your business and wellness program qualify: www.mass.gov/wellnesstaxcredit
- Certify your wellness program by completing a short, online application available at www.mass.gov/wellnesstaxcredit
- Obtain your Certificate of Compliance with the Department of Unemployment Assistance (DUA) and e-mail it to DPHWellness.taxcredit@state.ma.us. If you need assistance accessing your certificate, please visit www.mass.gov/dua or contact the Department of Unemployment Assistance at (617) 626-5750.

This is the final year of the Wellness Tax Credit incentive program. If you are interested in this cost saving opportunity that can help you bring wellness to your employees, learn more at www.mass.gov/wellnesstaxcredit.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** will host a Holiday Party at the Bridgewater Citizens Club at 60 Hale Street, Bridgewater from 6:30 - 8:00 pm on December 14. For more information you can visit bridgewaterbiz.biz or email membership@bridgewaterbiz.biz.

The **Stoughton Chamber of Commerce** helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** will host a holiday party on Wednesday, December 13 from 5:30 pm - 7:30 pm at Laura's Center for the Arts on 97 Mill Street in Hanover. Join the Norwell Chamber for great food and casual networking. Tickets are \$25 a person.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org for more information



The **South Shore Women's Business Network (SSWBN)** will host their December Quarterly Breakfast on December 4th at the Derby Clubhouse, Linden Ponds on 203 Ponds Way in Hingham from 7:30 am - 9:30 am. For more information, visit <http://sswbn.com/>.

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
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Shelley Tierney
 OWNER

SERVING AREA BUSINESS SINCE 1975

Brockton Holiday Parade Celebrates the Season



Alison van Dam, Chamber Vice President, and Joanne Schneider, Chamber Ambassador Chair, Eastern Bank drive the Brockton Holiday Parade Marshall, Andreia Gibau, Miss Earth United States 2017 and Brockton High Graduate in a 2017 Camaro courtesy of Copeland Chevrolet.



Santa Claus visits the parade



Hallamore Clydesdales trotting in the parade



Crowds in santa hats celebrate the holiday season



Brockton High School Jazz Band

Display Your Commitment to Business & Community



The Metro South Chamber of Commerce has produced a new 2018 members' window decal. Showcase your Chamber member pride by displaying one on your storefront window! The decal promotes Metro South Chamber of Commerce as "The Place for Face to Face," and will be mailed to all new members and renewing members upon their anniversary date moving forward. For more information about becoming a member, please contact Athena Lavoie, (508) 586-0500 x231, alavoie@metrosouthchamber.com.

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MA SBA Releases 2017 Annual Report



The Massachusetts Small Business Association released their 2017 Annual Report. Almost 3000 SBA loans were made to Massachusetts based businesses last year for just under \$700 million by 130 different lenders. The MA SBA ended the FY ranking #4 out of 68 offices nationwide on overall loan approvals and #1 on loans of \$50,000 or less. Just under 30,500 clients were trained and counseled across the state with the help of SCORE, the Massachusetts Small Business Development Center (MSBDC) and the Center for Women & Enterprise.



"Public Service is OUR Business. The MA SBA team and our partner network continue to work in overdrive to help our small businesses to start, grow and thrive. We are proud to serve all of you here in the Commonwealth."
-Bob Nelson, District Director

TOP 5 LENDING CATEGORIES:

1. Construction
2. Professional, Scientific, and Technical Services
3. Accommodation and Food Services
4. Retail Trade
5. Other Services (except Public Administration)

86 Surety Bonds issued for: \$20.5 MILLION	Contracting Awards to Massachusetts Small Businesses (estimated):	New HUBZone firms
	Small Businesses \$2.3 billion	✓ Merrimack Environmental Solutions, Inc
	Hub Zone \$55 million	✓ W.S. Anderson
	8A Business Development \$61 million	✓ Starflex, Inc
	Veterans \$185 million	✓ Spartro, LLC
	Service-Disabled Veterans \$161 million	
	Women-Owned \$292 million	
		New 8A firms
		✓ APSS Futuristics LLC
		✓ Creagen Biosciences, Inc
		✓ Arimann Building Services
		✓ New Chapter Home Improvement
		✓ Lucianos Excavation
		✓ Advot, LLC
		✓ USA Couriers

Penny Ramseyer Joins Protection One



Protection One, a thirty year member of the Metro South Chamber of Commerce, recently appointed Penny Ramseyer to serve new and existing clients within the Metro South and South Shore regions of Massachusetts. Penny has served as an Ambassador of the Metro South Chamber of Commerce for many years in the recent past. Please welcome her back the next time you see her at a Chamber event.

Chamber President and Canadian Consulate General

Canadian Consulate General David Alward, motivational speaker Craig McFarlane, and Christopher Cooney, Chamber CEO and President, met this month at the New England Association of Chamber of Commerce Executives' Annual Conference.



2017 Division One BHS Soccer Champions at City Council



The Brockton High School soccer team lived up to Brockton's name of the City of Champions when they took the state Division 1 title this month after defeating Longmeadow high school in a 5-3 victory. "It was my mission," said coach Hermonio Furtado, "Like most of my fellow Brockton soccer alumni, we believed for a long time that we had the talent to go all the way. They are so proud to see this group achieve what they were dedicated to doing."

Celebrating Sue Joss: Recognized for Commitment

Sue Joss, CEO of the Brockton Neighborhood Health Center was recognized for her role as Chair of the Massachusetts League of Community Health Centers. Pictured here are Senator Michael Brady, State Representative Gerry Cassidy, Sue Joss, Brockton Neighborhood Health Center, Brockton Mayor Bill Carpenter, and State Representative Michelle DuBois.



More Than 40 Companies Exhibit and Make Connections at the 104th Annual Business Expo



Humberto Santiago
Bank of America



Gene LaPierre
B.C. Tent and Awning Co.



Robin Urcioli
Beacon Financial Planning



Alexandra Parham and Jess Rubino
Brewster Ambulance Services



Joe Mech
Brockton Area Transit Authority



David Edwards, BAWIB with
Connie Hundt, United Way



Jane Feroli and Michelle Bolton
Brockton Public Schools



Matt Tolman and Dave White
Burgess Pest Management



Jonah Wein and Stephen Spooner,
Crescent Credit Union



Derek O'Connor
Eastern Bank



Jean Delaney
Father Bill's and MainSpring



Patrick Wendt,
Fisher College



Rob Lewis
Hub Tech



Kelly Enos
Murphy, Hesse, Toomey, and Lehane, LLP



Linda Ford, Darcy Paiva, Diane Sanderson,
Kristin Jones, Jody Cumming, and Roman Davis
Old Colony YMCA



Jody Escary
Rafferty Insurance-Allstate



Nazliol Islamaj, Jamison Torres
Rockland Trust



Donna O'Connor
SCORE Business Counselling



Marie Kelly and Douglas Smith
Stonehill College



Amanda Miller and Nicole Chiello,
The Children's Workshop



Derrick Goldsmith
The Ockers Company, Inc.

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Recognition for \$73 Million Investment and Over 360 Jobs!

The Metro South Chamber of Commerce is thrilled to honor eleven local businesses whose economic contributions significantly benefitted their area. We honor eleven companies who have made a significant economic impact in the region, creating jobs and adding to the rich business culture by providing valuable products, resources and services to help our region thrive. Whether small entrepreneurs or franchisees of international corporations, the following profiles detail these companies and their positive impact.

The eleven recipients are Barrett's Alehouse of West Bridgewater, Beanery on Washington of North Easton, Copeland Chevrolet of Brockton, Harbor Health Elder Services of Brockton, JJ's Caffè of Brockton, McDonald's of Brockton, Signature Healthcare of Brockton, The Children's Workshop of West Bridgewater, Union Point of Abington, Rockland and Weymouth, Woodcraft Designers and Builders of Canton, and Workspace@45 of Canton. We congratulate these awardees and hope they continue to support and expand their influence throughout the Metro South Region. You may read more about these individual companies below.



Beanery on Washington, N. Easton

The Beanery on Washington is a quaint coffee shop that has opened at the former location of McMenamy's Hamburger House, a longstanding Easton establishment located at 181 Washington Street. The Beanery serves coffee made with brewing methods from around the world, including Italian espresso, French press and a Japanese iced pour-over method. They also serve baked goods and breakfast sandwiches made with Portuguese muffins and sweet breads. The Beanery is a continuation of a food service business started in the 1930's. Through this local investment, 8 jobs have been created or retained. For more information, visit <http://beanery-washington.com>.



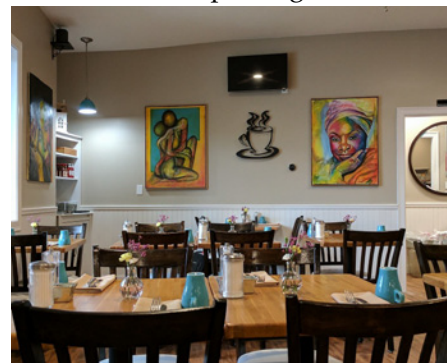
Copeland Chevrolet, Brockton

Copeland Chevrolet has constructed a 30,000 sq ft building located at 955 Pearl Street in Brockton, relocating from their former site on Main Street. Chevrolet's first Essential Brand Elements 2.0 store features a spacious showroom, one of Chevrolet's largest inventories around, complimentary snack bar, large customer lounge, climate controlled Service Drive, state-of-the-art service equipment, 60" 4k Ultra HDTV, and easy access to Route 24. The project represents an investment of approximately \$8.5 million. 51 employees have been retained and 25 jobs have been created. Todd Copeland first purchased Copeland Chevrolet from Dan DeSantis in 2014. For more information, visit www.copelandchevrolet.com.



Harbor Health Elder Service Plan, Brockton

Harbor Health Elder Service Plan renovated the former 27,000 sq ft Temple Beth Emanuh located at 479 Torrey Street, transforming it into a medical facility and adult day care center serving frail elders who strive to remain in their homes. This is Harbor Health's second PACE (Program of All-Inclusive Care for Elders) program, the first to serve Southeastern Massachusetts. Harbor Health also operates 5 Federally Qualified Health Centers located in Dorchester, Plymouth and Hynannis. This project represents an investment of \$12 million and the creation of 50 jobs. Local business partners were used in the re-construction, including BKA Architects, DeZine Landscaping and WB Mason. For more information, visit www.elderserviceplan.org.



JJ's Caffè, Brockton

JJ's Caffè expanded their 610 N. Main Street diner in Brockton. Updates include a larger dining room, reconfigured countertop, new flooring, recessed lighting, updated paint scheme and upgraded cooking equipment and dishwasher. The renovation also created a better workflow for its employees. JJ's Caffè is a casual upscale eatery specializing in gourmet breakfast and lunch. Recently, JJ's Caffè was recognized by Yelp, as one of the top 100 places to eat in the United States. They have also been featured on Phantom Gourmet, Yankee Magazine, The Boston Globe, The Enterprise, Channel 5 and Channel 7. In the near future, JJ's plans to test a new monthly dinner series and is working on a fast, casual restaurant concept for Downtown Brockton. For more information, visit www.jjscaffè.com.



McDonald's, Brockton

Chin Management, LLC, owners of a McDonald's Franchise that includes 8 locations in Brockton and Boston, has renovated their 3,200 sq ft restaurant located at 664 Crescent Street in Brockton. The complete remodeling of the interior and exterior represents the latest building and lobby design under the McDonald's corporate brand. The upgraded facility also features large touch screens for food ordering and table service. The project represents an investment of \$1 million, the retention of 35 jobs and the creation of 10 jobs. For more information on McDonald's, please visit www.mcdonalds.com.



Signature Healthcare, Brockton

Signature Healthcare has made significant investments within the Metro South region in the past year, expanding their services through the opening of: the state-of-the-art Greene Cancer Center in affiliation with Beth Israel Deaconess Medical Center (next to the main hospital in Brockton); an additional Physical Therapy location in newly renovated space in the East Bridgewater YMCA; and a second location for their eye services department on Quincy Avenue in Brockton. These three projects represent an investment of more than \$24 million of over 37,000 sq ft of space. 2,500 employees have been retained. For more information, visit www.MySignatureCare.org.



Barrett's Alehouse, W. Bridgewater

Barrett's Alehouse has opened within the former Charlie Horse located at 674 West Center Street in West Bridgewater, with top-to-bottom renovations of the 23,000 sq ft restaurant, bar, arcade and function venue. It now features 530 seats, including a dining room, two bars, an outdoor deck and four private function areas that can accommodate up to 200 people. Barrett's has also purchased an adjacent lot for extra parking and an additional entrance. The renovations represent a significant investment and the creation of more than 100 jobs. For more information, visit <http://barrettsalehouse.com/westbridgewater>.



The Children's Workshop West Bridgewater

The Children's Workshop purchased a former child care center located at 199 West Center Street in West Bridgewater and completely renovated it, updating all the interior finishes and redesigning the space for optimal use and enjoyment by children, teachers, and families. In addition, new furniture, playground equipment, and supplies were brought in. The project represents an investment of \$1.5 million. 11 new jobs have been created and is expected to grow to 20 employees as the location matures. The Children's Workshop, founded in 1990, is a family owned and operated business based out of Rhode Island and operates 10 early learning schools in Massachusetts and Rhode Island serving children 6 weeks to 12 years old. For more information, visit www.childrensworkshop.com.



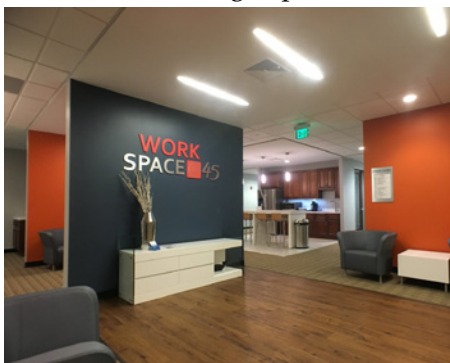
Union Point Abington, Rockland, Weymouth

Union Point is a 1,400 acre property envisioned as a master-planned, urban, sustainable city located in the former South Weymouth Naval Air Station located off of Route 18. Plans include more than 10 million square feet of commercial space, 4 thousand private residences, and 50 miles of hiking and biking trails. After years of stalled projects under the previous developer, Union Point has 850 occupied residential units. Prodrive Technologies will break ground on its headquarters in 2018. Union Point also partnered with GE to transform the property into a cutting-edge smart-city with street sensors, solar panels and experimental technology. Union Point is still in its first stage of development; the expected investment is approximately \$5 billion over 15 years. For more information, visit www.unionmpointma.com.



Woodcraft Designers and Builders Canton

WoodCraft Designers & Builders, a leading provider of Architectural Millwork in New England, recently relocated to a new 30,000 sq ft manufacturing facility located at 45 North Street in Canton. This modern production facility, 3x the size of Woodcraft's original shop, contains state of the art equipment, 6-shipping & receiving bays, manufacturing floor, paint room, warehouse, conference space, professional offices, product sample room, and a separate shipping & receiving wing. The new facility will allow Woodcraft to triple its sales & production volume over the next five years. The project represents an investment of \$900,000 made possible through a SEED Corporation SBA 504 Loan. 20 employees were retained and 10 jobs were added. For more information, visit www.woodcraftgroup.com.



Workspace@45 Canton

Workspace@45, located at 45 Dan Road in Canton, is a newly expanded, flexible office center, providing furnished private offices, a co-working space, and virtual office services with flexible terms at affordable prices. The facility caters to the modern professional and home office professionals in need of flexible office solutions. The brand new co-working space is an alternative to working at home and coffee shops. The furnished area includes 16 workstations and a lounging area, with unlimited coffee and free secure internet. It also features a fitness center and courtyard. Workspace@45 recently announced that it has joined the Workbar Network. For more information, visit www.workspace45.net.

Robert Wisgirda Receives Charles Fuller Award

At its 104th Annual Meeting, the Metro South Chamber presented the Charles A. Fuller Chamber Service Award to Bob Wisgirda.

Bob's roots within the Brockton and Chamber community span decades. Bob began his professional career in 1960 when he managed a family owned Brockton pharmacy. He earned his degree in Pharmacy from the Massachusetts College of Pharmacy.

Bob continued working in the pharmaceutical industry before becoming a marketing specialist for WXB Radio AM 1460 in Brockton. Most recently, he has been a host on Hometown Talk Radio, AM 1530 WVBF and also started his own marketing consulting company, Metro South Media Resources.

Bob joined the Chamber in 1982 and the Ambassador team in 1999. He has been one of the greatest advocates for the Chamber. His volunteering efforts, especially during the Annual Taste of Metro South, have been instrumental to the success of many Chamber programs.

In the community, Bob has served as the President of the Massachusetts Lions Club, Brockton Library Association, D.W. Field Park Association, Brockton Symphony Orchestra, Plymouth County Charter Commission, and as a Brockton Emergency Management Media Advisor.

The late Mr. Charles A. Fuller served as Chairman of the Board for the Chamber and was very dedicated to the organization and the community. The Fuller Award recognizes an individual whose leadership performance, personal example, and good influence has done the most to advance the welfare of the Metro South Chamber of Commerce and the community.



Gerry Nadeau, Rockland Trust and Chamber Chair of the Board, Bob Wisgirda, Fuller Award Recipient, and Christopher Cooney, Chamber President and CEO

Chamber Celebrates 104th Annual Meeting

During the program, Chamber Chair Gerry Nadeau reflected on the Chamber's recent accomplishments, including hosting over 70 programs and serving as the "place for face to face," connecting people with tools, resources, referrals, elected officials and each other. In the past year, the Chamber hosted a Mayoral Forum, advocated for business friendly legislation, assisted over 160 businesses in their goals to expand, and held 21 workshops. The Chamber also marketed studies on the Brockton Fairgrounds, Regional Water and Sewer Study, CSX Rail Yard and branding study, supported workforce development and kicked off a wellness program that included a Downtown Brockton Wellness Walk.

During his remarks, Chairman Gerry Nadeau also discussed the results of a recent planning session at the Metro South Chamber Board Retreat. "We have derived a pivot point on how we approach our value proposition. We realized that the connection with our members and between our members is what sets us apart. By working with you, supporting you, and providing opportunities for you, we will improve the economic vitality and the quality of life within the Metro South region... You can expect a closer eye to inclusive leadership and membership that reflects one of the region's greatest assets; our diversity. You can also expect the Chamber to be your adaptive resource that serves all sizes and varieties of businesses, provides more opportunities for engagement and shared perspectives, and serves as a convener for public discussion on key issues. Through these principles, we will capitalize on mutually beneficial opportunities and be positioned to respond to common challenges as a unified business voice within the region."

The Metro South Chamber thanks the business community for their collective commitment and strategic investment and looks forward to serving the business community as the local business hub in the coming years.



Gerry Nadeau, Chamber Chair

104th ANNUAL
meeting

November 15, 2017

Chronicle Reporter, Entertainment at Annual Meeting

Photos by Rich Morgan Photography, Video by Brockton Community Access, Sound by Rob Peters Entertainment



Cardinal Spellman students sing the national anthem



Christopher Cooney, Chamber President and CEO, Bob Wisgirda, Fuller Award Recipient, Gerry Nadeau, Rockland Trust and Chamber Chair, and Dick Dalton, MOBD



A crowd of over 450 business and community leaders attended the Chamber's 104th Annual Meeting Luncheon & Business Expo



Peter Patchak, Bruce Hughes, and Bill McNulty, Old Colony Planning Council



Ted Reinstein, Author and Chronicle Reporter



Dick Dalton, MOBD, Brockton Mayor Bill Carpenter, Bob Wisgirda, Fuller Award Recipient, Ted Reinstein, Chronicle, Christopher Cooney, Chamber President and CEO, Gerry Nadeau, Rockland Trust

Chamber Elects New Board Members



Lisa Strattan, WickedLocal The Enterprise



Matthew Osborne, Eastern Bank



George Spilios, Crown Uniform and Linen Service



Albert Senesie, Victory Human Services

The Metro South Chamber of Commerce welcomes four new members to its Board of Directors: Lisa Strattan of WickedLocal and The Enterprise, Matthew Osborne of Eastern Bank, George Spilios of Crown Uniform and Linen Service, and Albert Senesie of Victory Human Services.

The Metro South Chamber Board of Directors is responsible for helping the Chamber carry out its mission: to best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.

The Board of Directors meets regularly to address policy and issues of economic and community concern. The next Board of Directors meeting will be held on Wednesday, December 20 at 12:00 pm at the Metro South Chamber. We are pleased to add these business leaders to our lineup and welcome their input in future meetings.

Chamber Recognizes Outgoing Board Members



Left to Right: Francis M. Dillon, Stonehill College; Gerry Nadeau, Rockland Trust and Chamber Chair of the Board, Christopher Cooney, Chamber President and CEO; Jane Callahan, HR Alternatives; and Peter Neville, Concord Foods

Businesses Awarded for Economic Impact



Left to Right: Gerry Nadeau, Rockland Trust and Chamber Chair of the Board; Bruce Hughes of the Old Colony Planning Council on behalf of Barrett's Alehouse; Kim Hollon, Signature Healthcare; Carol Chin, McDonald's; Charles Jones, Harbor Health; Todd Copeland, Copeland Chevrolet; Wendy Chambers, The Beanery on Washington, and Christopher Cooney, Chamber President and CEO



Left to Right: Maciek Butkiewicz, Woodcraft Designers and Builders; Stephen Krall, Union Point; Gerry Nadeau, Rockland Trust and Chamber Chair of the Board; Amanda Miller, The Children's Workshop; Nelson Fernandes, JJ's Caff ; and Christopher Cooney, Chamber President and CEO accepting on behalf of Workspace @45, Canton

THANK YOU to our 110% Contributors!

The following businesses have contributed 10% above their annual membership investment, allowing the Chamber to stay up-to-date with the most effective technology and resources available to support innovative programming and services.



Thank you!

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Aqua Leisure Industries, Inc.
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Block Advisors
BlumShapiro & Company, P.C.
Bobs Auto Body
Braemoor Health Center
Bridgewater Pediatrics, LLC
Bridgewater Savings Bank
Brockton 21st Century Corporation
Brockton Area Arc, Inc.
Brockton Area Multi-Services, Inc.
Brockton Area Workforce Investment Board
Brockton Community Schools
Brockton Day Nursery
Brockton Education Association
Brockton Educational Foundation, Inc.
Brockton Fair
Brockton First Foundation, Inc.
Brockton Housing Authority
Brockton Neighborhood Health Center
Brookhaven Hospice
Brophy & Phillips Co., Inc.
Burgess Pest Management
Busy Bee Jumpers & Tents
C.M. Petti Market & Deli
Cambridge Savings Bank
Canoe Club Ballroom, Inc.
Capeway Aluminum & Vinyl, Inc.
Capital Lease Group, LTD.
Capstone Communities
Cars Transport, Inc.
Cary Hill Discount Liquors, Inc.
Catholic Charities South
Central Glass Company, Inc.
Chapel of New Hope, Inc.
Chase Corporation,
Global Operations Center
Cheer Pack North America
Cheryl Hodge-Spencer, DMD
ChriMark Financial Services
City of Brockton
CohnReznick
Collins Crane & Rigging Service, Inc.
Columbia Gas of Massachusetts
Comcast Spotlight
Comeau & Kelly Construction, Inc
Commonwealth Mediation & Conciliation
Concord Foods, LLC
Congressman Stephen Lynch
Contract Decor International, Inc.
Conway Insurance Agency, Inc.
Copeland Chevrolet
Copeland Toyota
Corcoran Management Company
Courtyard by Marriott Boston Stoughton
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Energy Conservation, Inc.
Evans Machine Company, Inc.
Extreme Limo & Shuttle Service
Fairway Lawn Care
Family & Community Resources, Inc
Farley Funeral Home, Inc.
Father Bill's and MainSpring
First Evangelical Lutheran Church
Four Points Realty
Freda's Fine Food & Spirits
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GROW Associates, Inc.
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HarborOne Bank
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Hennessey's Package Store
Hilliards Chocolate System
Holiday Inn Express
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Law Office of Joseph M. Fidler
LongHorn Steakhouse
Lynch's Towing Service & Auto Sales
Makeovers Salon & Spa
Manny's Night & Day Cleaning Service
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Mansfield Bank - Easton
Maplewood Country Day Camp &
Enrichment Center
Massachusetts School Counselor Association
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Montello Heel Manufacturing, Inc.
Morse Insurance Agency, Inc.
Motorcars International, Inc.
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National Grid
NECCO Painting
New England Baling Wire, Inc.
New York Life - Rodney Kornegay
Niccoli Oil & Energy
North Easton Savings Bank
North Main Street Veterinary Clinic, Inc.
NorthEast Electrical Distributors
OCES
Old Colony Council Boy Scouts of America
Old Colony Planning Council
Old Colony YMCA
Old Town Real Estate LLC
Pamela L Sande Associates, LLC
Paramount Rug Company, Inc.
Parker Property Management Inc.
Paul E Saperstein Company, Inc.
Peppercorns Cafe & Catering
Philadelphia Insurance Companies
Pop Tops Sportswear
Precision Installations Inc.
Prophett- Chapman Cole & Gleason Funeral Homes

& Cremation Services
R.E. Lyons & Son Fire Equipment Corp
Randolph Savings Bank
Republic Services
Residence Inn by Marriott Boston/Brockton
Rexa, Inc.
Rich Morgan Photography
Robert Berks, Attorney at Law
Robert G. Roy
Roger Keith & Sons Insurance
Rogers & Gray Insurance
Saphire Event Group
Sharkansky LLP, CPA's
Sign Design, Inc.
Signature Healthcare
Simpson Spring Company
Siri C. Steinle Orthodontics
Siskind & Siskind LLC
Source4
South Eastern Economic
Development (SEED)Corp.
South Shore Bank
South Shore Rehab & Skilled Care Center
South Shore Tractor & Farm Supply
Southeastern Oral & Maxillofacial Surgeons
Spark Street Auto Body
Spilldam Environmental, Inc.
St. Joseph Manor Health Care, Inc.
Stonebridge Homes Inc.
Stonehill College
Stoughton Motel
Sulmonte & Frenier, LLP
Super 8 Metro South
Supreme Enterprises

T.F. Kinnealey & Co.
TD Bank
The Charity Guild, Inc.
The Guardian Center for Skilled Nursing and Rehabilitation
The Ockers Company, Inc.
The Woodlands at Abington Station
Timber Lanes, Inc.
Torrey & Associates
Town of East Bridgewater
TRACEY Environmental
Trans Courier Systems, Inc.
Trauma to Wellness
Trojan Recycling, Inc. and Transfer Station
Trufant Real Estate, Inc.
TWB Associates, Inc.
U.S. Wealth Management
VHS Transportation Company, Inc.
Vicente's Tropical Grocery
Victory Human Services
Viking Sheet Metal, Inc.
W.B. Mason Company, Inc.
Walker-Clay, Inc.
Walkover Commons Apartments
Wal-Mart #2122
Ward Enterprises
Weiss Sheet Metal
Westgate Mall
Westside Behavioral Health, LLC
Wood Palace Kitchens Inc.
Woodwards Auto Parts & Spring Shop
Wright Technology Group
Wynn & Wynn, P.C.
Yamato Japanese Steak House

Aldi Opens in Brockton

The Metro South Chamber is pleased to welcome the german grocery store Aldi to the Westgate complex. Beginning as a small mining-town food store in Essen Germany, Aldi grew over the last century to become one of the leading discount supermarket chains in the world. For more information please visit www.aldi.us.



SEED Business Planning Workshop



Last month, the Metro South Chamber hosted a workshop for the South Eastern Economic Development Corporation. The first session covered the fundamentals of planning, preparing, and financing a new business while the second session offered information on the purpose of financial statements and how they can determine a company's health. If you would like to know more about SEED and future meetings, please visit www.seedcorp.com. Sponsored by Bridgewater Savings Bank.



Chamber & South Shore Bank CEOs Discuss Partnerships

Christopher Cooney, Chamber President & CEO (right), recently met with Jim Dunphy, President & CEO of South Shore Bank (left) to discuss strategic partnerships around leadership training.



New MassDevelopment VP Visits JJ's Caffè



Mary Ellen DeFrias, MassDevelopment's new VP of Community Development for the South Region recently met with the Chamber and toured local businesses, including the recently expanded JJ's Caffè which was featured in Yankee Magazine. Pictured: JJ and Nelson Fernandes of JJ's Caffè with Mary Ellen DeFrias, MassDevelopment

Property Assessed Clean Energy- (PACE) Massachusetts

PACE Massachusetts for commercial buildings is a new mechanism to finance energy improvements, such as energy-efficiency projects, renewables, and gas line extensions, on commercial and industrial properties in Massachusetts. To finance improvements, a property owner agrees to a betterment assessment on their property, which repays the financing. This approach enables owners to undertake more comprehensive energy upgrades with longer payback periods of up to 20 years. At property sale, the lien stays with the property and is transferred to subsequent property owners.

PACE Background

Commercial Property Assessed Clean Energy was passed as part of the energy legislation signed by Governor Baker in August 2016. MassDevelopment and the Massachusetts Department of Energy Resources (DOER) will administer the PACE program. PACE financing will be available in 2018.

PACE Process and Eligibility

- Individual municipalities may opt into PACE one time by a majority vote of the city or town council or the board of selectmen, as appropriate.
- Properties eligible for financing through PACE include:
 - Commercial buildings
 - Industrial buildings
 - Multi-family buildings with five or more units
- Improvements eligible for financing through PACE must be permanently fixed to the property. Eligible improvements include:
 - Energy efficiency upgrades
 - Renewable energy
 - Extension of existing natural gas distribution to a property

Benefits of PACE

- Property owners: Advantageous, non-recourse, upfront, long-term, potentially off balance sheet financing that remains with the property if sold. Capital improvements could reduce operating costs and increase property values.
- Municipalities: Job creation, business growth, and environmental benefits associated with reducing energy consumption.
- Lenders/Mortgage holders: Improved cash flow and reduced credit risk from lower operating costs via financing that cannot be accelerated. Capital improvements could also increase collateral property value.

PACE is an economic development tool for cities and towns across Massachusetts. Energy upgrades create a more competitive environment for attracting and retaining businesses through lower energy costs. Email pace@massdevelopment.com with your questions.

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BUSINESS EVENTS *Planner*

December 7

Business After Hours

5:00 pm - 7:00 pm

Residence Inn, Boston-Bridgewater
2020 Pleasant Street, Bridgewater

Join us for an evening of networking and refreshments at a Chamber member business!

Cost: Free, but pre-registration is requested

Register online: metrosouthchamber.com/calendar

December 14

Good Morning Metro South

11:45 am - 1:15 pm

Massasoit Conference Center
770 Crescent Street, Brockton

Join us for brunch and a presentation by Governor Charlie Baker.

Cost: \$39 for members, \$49 for non-members

Register online: metrosouthchamber.com/calendar

January 17

Good Morning Metro South

7:30 am - 9:00 am

Martin Institute
Stonehill College, Easton

Join the Metro South Chamber us for an informative breakfast.

Cost: \$25 for members, \$35 for non-members

Register online: metrosouthchamber.com/calendar

February 9

HR Law Update

12:00 pm - 1:45 pm

Metro South Chamber
60 School Street, Brockton

Join the Chamber for a lesson in future employment law developments.

Cost: \$8 for members, \$15 for non-members

Register online: metrosouthchamber.com/calendar