



September
2017

www.metroouthchamber.com

**Leading Businesses
Leading Communities**



CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



State Representative
Claire Cronin
Page 2



Jeffrey Charnel and
Donald Donalson
Page 6



Peter Godfrey and Chris Cooney,
Page 7

CONTENTS

Calendar of Events	3
Good News	4
Season Ticket	8
Legislative Updates	9
New Members	11
Renewing Members	11

Good Morning Metro South @ New Barrett's in West Bridgewater

Thursday, September 14 | 11:30 am - 1:00 pm

Mark your calendars for the Season kick-off of the new Good Morning Metro South season! Our first Good Morning program in the series will take place on Thursday, September 14 at the brand new Barrett's Alehouse on 674 West Center Street in West Bridgewater and will feature guest speaker Maria Stephanos, WCVB Channel 5 Boston. Please note the time of the event is: 11:30 am - 1:00 pm

Maria Stephanos, a highly-regarded local journalist with more than 25 years of experience as an anchor and reporter in New England, is co-anchor of NewsCenter 5 at 6:00, 7:00 and 11:00 PM with Ed Harding, Chief Meteorologist Harvey Leonard, and Sports Anchor Mike Lynch. Stephanos also anchors The 10 O'Clock News on MeTV Boston with co-anchor Ben Simmoneau.



Stephanos joined WCVB Channel 5 from Boston's WFXT-TV where she was a news anchor and reporter for nearly eighteen years. Before that, Stephanos was a reporter at WJAR-TV in Providence, RI. She began her career as a Statehouse reporter working for several local stations including WBUR in Boston. She has also reported for several NPR radio stations and WCBS Radio and WABC Radio in New York.

This program is sponsored by Brockton Area Workforce Investment Board. The Brockton Area Workforce Investment Board (BAWIB) is a business-led, policy-setting board that oversees workforce development initiatives in our ten-community region. BAWIB, along with the Mayor of Brockton, CareerWorks, the One Stop Career Center operated by the University of Massachusetts Donahue Institute and YouthWorks, the youth career and educational resource center. Provides oversight and leverages resources. BAWIB works with our community leaders to respond to current trends in our region. For more information please visit bawib.org.

You can register online at www.metroouthchamber.com/calendar-registration or by contacting Athena Lavoie at alavoie@metroouthchamber.com or at (508) 586-0500 x 231. Tickets are \$25 for members and \$35 for future-members. Tables of ten are also available for \$250.



Maria Stephanos, WCVB

Brockton Area Workforce
BAWIB
Investment Board

104th ANNUAL

November 15, 2017

Wednesday, November 15, 2017
The Conference Center @ Massasoit, Brockton

Premier Sponsor



ANNUAL MEETING LUNCHEON: 12:00 pm - 1:45 pm

Luncheon Speaker: Ted Reinstein, author and reporter for WCVB Channel 5 in Boston



Ted Reinstein, WCVB

Chronicle broadcast journalist Ted Reinstein will join us at our upcoming 104th Annual Meeting on **Wednesday, November 15**. When speaking about his new book, New England's General Stores: Exploring an American Classic, Ted Reinstein shares the rich and colorful history of this iconic institution, how they figured in the rise of early American commerce, why they began to fade, and why—like another New England icon, the diner—they have begun to come back and even be re-invented and re-imagined for a new era. Told with anecdotes from a variety of local landmark stores across the region, the presentation is accompanied by the wonderful photos of award-winning photographer, Art Donahue.

At the luncheon, there will also be awards, special give-aways, music, and more as we celebrate 104 years of serving the business community. Tickets are \$100 per person and benefit the Metro South Chamber Education Foundation, Business Assistance Center, and Chamber Innovation Fund.

BUSINESS-2-BUSINESS EXPO: 10:30 am - 12:00 pm • 1:45 pm - 3:00 pm

The Business-2-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time, and the right audience. The cost for an Expo table is \$499 for members, \$599 for future-members. Reserve your space now, Expo tables will run out. The Expo is free to walk the floor.

Continued on page 8



Meet Your Legislators!



The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on Wednesday, October 4 for the 28th Annual Legislative and Candidates Reception. The reception will be held at Donahue Hall, on the campus of Stonehill College in Easton from 5:00 - 7:30 pm.

Sponsored by:



Continued on page 10

Focus Group Studying Options on Proposal to Purchase Aquaria Desalination Plant



Gary Moran, Deputy Commissioner of the Mass DEP,
Pat Caramella, Old Colony Planning Council,
David Johnston, Lakeville Office of the DEP,
Chris Cooney, Chamber President and CEO

Brockton's largest employers, taxpayers, businesses, banks and accounting firm have worked steadily throughout the summer studying a proposal allowing Brockton to purchase the Aquaria desalination plant which provides up to 37% of the city's drinking water. The recommendation to purchase the plant was made by the city's CFO Jay Condon, the Brockton Water Commission and Mayor Bill Carpenter.

Continued on page 9

Tuesday, September 19: City of Brockton Primary Election (to find out your voting site, visit wheredoivotema.com).

McDonald's Ribbon Cutting- Celebrating Expansion

Monday, September 18 | 10:30 am - 11:30 am

Join us for a ribbon cutting ceremony to view the newly renovated McDonald's, located at 664 Crescent Street in Brockton, on Monday, September 18th at 10:30 am! This is a complimentary event and does not require pre-registration. This celebration will feature samples, amazing raffle prizes and a chance to view this new renovation.



We hope to see you for this ribbon cutting celebration and networking opportunity! To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231 or visit www.metro-southchamber.com/calendar-registration.

The Answers To Your Leadership Questions Lie Within You!

Tuesday, September 19 | 10:00 am - 11:00 am

As a child we were taught valuable lessons about hard work and success. In this 60 minute session, participants will learn how to use their perceptions, habits, and expectations to move them forward in unexpected ways. Objectives include

- Clarity on your personal value set
- Discover how you react to stress and how it effects your relationships
- Develop insight into your specific perceptions, beliefs, expectations and habits
- Learn what options and actions you can take to improve your results
- Leave with a process to redefine those things that hold you back



This member-led workshop is hosted by George Loan-Baker, co-founder of innerOvation, who is happy to share years of experience in municipal fire, pre-hospital emergency health care and disaster management experience. This complimentary event will be held at the Chamber on 60 School Street in Brockton. To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231 or visit www.metro-southchamber.com/calendar-registration.

After Hours and 30th Anniversary Party

Thursday, September 21 | 5:00 pm - 8:00 pm



Mark your calendars for September 21st! Rob Peters Entertainment will team up with the Comfort Inn on 1374 North Main Street in Randolph to host their 2nd Annual Business After Hours. It will feature plenty of food, a cash bar, prize giveaways, facilitated networking and fun activities and plenty of surprises too! This celebration will also recognize the 30th Anniversary of DJ Rob Peters with some special surprises and fun. To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231 or visit www.metro-southchamber.com/calendar-registration.

Perfecting Your Pitch to Lenders

Wednesday, September 27 | 9:00 am - 1:00 pm

On Wednesday, September 27 Crescent Credit Union and SCORE will host a workshop at their Community Learning Center on 115 Commercial Street in Brockton.



This meeting is divided into two parts. **Part one** will provide insight to the entrepreneur the concerns of a lender and/or angle investors in evaluating business loans/investments. This section's goal is to give the business owner the criteria necessary for both an effective business plan and the development of an effective loan/investment presentation. **Part two** will give the business owner a "look under the hood" of commercial bank decisions when granting loans to specifically prepare the business owner to successfully secure a business loan. This event is sponsored by Crescent Credit Union

After the workshop presentation SCORE mentors will be available to assist the business owner in starting these processes. To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231 or visit www.metro-southchamber.com/calendar-registration.



GOVERNMENT Affairs

The monthly Government Affairs meetings provide an opportunity for area businesses to discuss issues important to them with their elected officials.

Friday, September 22, 12:00 pm - 1:15 pm

The next Government Affairs meeting will be held at the Chamber on Friday, September 22 at 12:00 pm. The speaker will be State Representative Claire Cronin.



Representative Cronin was elected to the Massachusetts House of Representatives for the Eleventh Plymouth District, which includes both Brockton and Easton in 2012. She is a graduate of Stonehill College and Suffolk University Law School. Cronin is admitted to the Massachusetts bar and also admitted to practice in U.S. District Court and



State Representative Claire Cronin

the U.S. Supreme Court. Prior election, Representative Cronin maintained a law practice in Brockton. Representative Cronin currently sits as chairperson of the Joint Committee on the Judiciary.

If you would like to attend and learn more about these important topics, please register at www.metro-southchamber.com/calendar, or contact Athena Lavoie at alavoie@metro-southchamber.com or at (508) 586-0500 x231. The cost to attend is \$8 members, \$15 future-members. Lunch is included.

September Business After Hours in W. Bridgewater

Wednesday, September 27 | 5:00 pm - 7:00 pm

Please join us on Wednesday, September 27 from 5:00 pm - 7:00 pm for a Business After Hours networking event at Mansfield Bank, located at 728 West Center Street in West Bridgewater, to celebrate the tenth anniversary of this branch. Founded in 1883, Mansfield Bank has been a cornerstone of the Mansfield, Massachusetts community. Mansfield Bank features a five-location branch network, and an experienced staff of dedicated professionals. Visit mansfieldbank.bank for more information. Refreshments will be provided by Boston Tavern and music by the Sharon Community Chamber Orchestra.

This event is complimentary, but pre-registration is required. To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231. Bring your business cards and join us for an evening of networking, refreshments, great door prizes and more.



4 Steps to Boost Your Business to the Next Level

Thursday, October 12 | 10:00 am - 11:00 am

This member-led workshop, held at the Chamber on 60 School Street in Brockton, will help you build your business confidently and sustainably. This 4-step process, has proven powerful at creating an initial roadmap toward success. Objectives include:

- Gain clarity on the fundamentals of building a thriving business
- Discover which primary business areas matter most to you
- Develop deeper insight into specifics in the area of greatest potential for moving your business up to the next level
- Learn how to establish a clear next steps for scaling your business
- PDF workbook of materials

To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231 or visit www.metro-southchamber.com/calendar-registration.



Business After Hours at Wood Palace Kitchens

Thursday, October 19 | 5:00 pm - 7:00 pm

Join us on Thursday, October 19 from 5:00 pm - 7:00 pm for a Business After Hours Networking event in the Wood Palace Kitchens Showroom located at 7 Mill Street in Middleboro.



Wood Palace Kitchens creates excellence in kitchen style and design using natural, corian counter and quartz countertops along with beautiful contemporary kitchen cabinets and kitchen island designs. For more information about Wood Palace Kitchens, visit www.woodpalacekitchens.com.

This event is complimentary and includes refreshments from Italian Kitchen of Brockton. To register, contact Athena Lavoie, alavoie@metro-southchamber.com, (508) 586-0500 x 231 or visit www.metro-southchamber.com/calendar-registration.

BOARD OF DIRECTORS**OFFICERS**

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Director of Programs & Events x 231

Kelsey Lynch
Communications Coordinator x 222

*Newsletter Written & Designed by Kelsey Lynch
Printing Provided by The Enterprise*

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(508) 586-0500 **Front Desk x 221**

Alison van Dam, IOM
VP of Business Development & Memberships x 225

Janice Blodgett, Accountant
Finance x 230



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Networking at Events

is one of the most effective ways to grow your business!

September Calendar

6	Ambassador Meeting	8:00 am
13	Greater Brockton Young Professionals Fall Mixer	5:30 pm
	Tommy Doyle's Pub & Grill at Sidelines, 235 East Ashland Street, Brockton	
14	Good Morning Metro South	11:30 am
	Barrett's Alehouse, 674 West Center Street, West Bridgewater	
18	Ribbon Cutting	10:30 am
	McDonalds, 664 Crescent Street, Brockton	
19	Answers To Your Leadership Questions Workshop	10:00 am
21	After Hours 30th Anniversary with Rob Peters Entertainment	5:00 pm
	Comfort Inn, 1374 North Main Street, Randolph	
22	Government Affairs	12:00 pm
27	Perfect Your Pitch Workshop	9:00 am
	Crescent Credit Union Community Learning Center, 115 Commercial Street, Brockton	
27	Business After Hours at Mansfield Bank	5:00 pm
	Mansfield Bank, 728 West Center Street, West Bridgewater	

Coming Up October

4	28th Annual Legislative Reception	5:00 pm
	Donahue Institute at Stonehill University, 320 Washington Street, North Easton	
9	Columbus Day- Chamber Closed	
10	Executive Board Meeting	3:00 pm
11	Ambassador Meeting	8:00 am
12	Steps to Boost Your Business Workshop	10:00 am
19	Business After Hours at Wood Palace Kitchens	5:00 pm
	Wood Palace Kitchens, 7 Mill Street, Middleboro	
20	Board Retreat	8:00 am
	Bradley Estate, 2468 Washington Street, Canton	
25	Good Morning Metro South	11:30 am
	Harbor Health Elder Services, 479 Torrey Street, Brockton	

Save the Date November

1	Ambassador Meeting	8:00 am
15	Annual Meeting + Expo	
	Conference Center @ Massasoit, 770 Crescent Street, Brockton	
	Expo Begins	10:30 am
	Annual Meeting Luncheon	12:00 pm
	Expo Ends	3:00 pm
23	Thanksgiving- Chamber Closed	

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News

Members- Send Good News to
kelsey@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

Become a Yes Maker- DJ Henry Dream Fund Gala

Join in on October 21, 2017 at 5:00 pm at the Renaissance Boston Waterfront Hotel on 606 Congress Street in Boston for an amazing night of dinner, live music, a silent auction and special guests to support and honor The DJ Henry Dream Fund. Our annual gala is our primary fundraising event and your support helps thousands of local children grow and achieve goals through athletics, arts and community programs. The mission of the DJ Henry Dream Fund is to share DJ's love of sports by providing scholarships to enable children to say "YES" to a healthy and involved childhood by participating in community-based athletics, wellness, arts and summer programs. Our support is not just a scholarship. It is designed to empower young people to be the best that they can be in spite of their circumstance. For more information, please visit www.501auctions.com/djdreamfundgala.

Raising Awareness of Elder Abuse and Neglect

Old Colony Elder Services (OCES) organized two marches during Elder Abuse Awareness Month. Over 100 participants joined OCES and the Brockton Council on Aging in a march on June 15th, and more than 75 concerned citizens joined OCES and the Plymouth Center for Active Living in a march along the Plymouth waterfront on June 22nd. "Both marches were organized to raise awareness of the issues of elder abuse and neglect and were well-attended," said Teresa Kourtz, LSW, Protective Services Director at OCES, "The Massachusetts Executive Office of Elder Affairs logged 25,000 reports in a recent fiscal year. It is estimated that 1 in 10 elders have experienced some form of abuse - physical, mental, emotional or financial - and experts in the field say that number is considered low due to under-reporting."

Health Care Concerns- Good Samaritan Medical Center

Good Samaritan Medical Center Welcomes VP of Patient Care Services Mary Fuhro

Good Samaritan Medical Center is pleased to announce Mary Fuhro, RN, BSN, JD, CPHQ, has been appointed to the role of Vice President of Patient Care and Chief Nursing Officer. Ms. Fuhro joins THEM from Newark Beth Israel Medical Center and Children's Hospital of Newark, New Jersey where she served as the Vice President Patient Care Services / Chief Nursing Officer from 2011 through 2016. Prior to stepping into that role, Mary served as the VP of Outcomes Management for the same organization.

Bridgewater Savings Charitable Foundation Donates \$6,500 to the Old Colony YMCA

Bridgewater Savings Bank and the Bridgewater Savings Bank Charitable Foundation donated \$6,500 to the Old Colony YMCA's Annual Support Campaign. The YMCA's annual campaign raises funds to ensure that the YMCA is available to those who need it most. By supporting the campaign, Bridgewater Savings is helping to ensure that children and families, regardless of circumstances, will be able to benefit from the YMCA's programs. The programs help people of all ages be healthier, confident, and connected. The donations were given to three local Old Colony branches located in East Bridgewater, Middleboro, and Taunton.

Signature Healthcare Brockton Hospital honored with Bronze Award for heart failure care

Signature Healthcare Brockton Hospital has received the GetWithTheGuidelines®-Heart Failure Bronze Quality Achievement Award for implementing specific quality improvement measures outlined by the American Heart Association/American College of Cardiology Foundation's secondary prevention guidelines for the treatment of patients with heart failure. Get With The Guidelines-Heart Failure is a quality improvement program that helps hospital teams provide the most up-to-date, research-based guidelines with the goal of speeding recovery and reducing hospital readmissions for heart failure patients.

Downtown Fest Brockton

From Thursday, September 28 through Monday, October 9, the Downtown Brockton Museum at 138 Main Street will host their Downtown Brockton Fest. This event will feature art, entertainment, sports, history, dancing, music, a marketplace, and food and fun for the whole family. For more information, please visit their Facebook page at www.facebook.com/Downtown-Fest-Brockton-672772762802994/.

Good Samaritan Medical Center Welcomes World Class Surgery Chairman Frank B. Pomposelli, Jr, MD

Good Samaritan Medical Center welcomes world-renowned vascular surgeon and Tufts Medical School Professor of Surgery Frank B. Pomposelli, Jr, MD, as chairman of the Department of Surgery. "Frank brings a stellar record of leadership in surgery and a commitment to excellence in the delivery of high quality care to surgical patients," said John A. Jurczyk, FACHE, President of Good Samaritan Medical Center. Consistently ranked among Boston's Top Doctors in Boston Magazine, Dr. Pomposelli has the education and experience to treat every aspect of vascular diseases.

Brockton Area Branch NAACP Student Wins Gold in Baltimore

Three Brockton area high school students competed in the 39th Annual NAACP ACT-SO National competition in Baltimore, MD on July 20th-23rd. Nessie Dubuisson, Brockton (Engineering), Dulcie Oreste, Brockton (Written Poetry and Short Story) and Kiera Perryman, Lakeville (Poetry Presentation) qualified for the National ACT-SO competition "Victory is Everything" by winning gold medals at the local competition in April at the Messiah Baptist Church in Brockton. Brockton High School's Nessie Dubuisson was awarded the First Place Gold Medal in Engineering. This was Dubuisson's first entry into the National competition. She won as a result of her project on combating global warming with a new air conditioner design that does not use harmful chemicals. Dubuisson is a 2017 graduate of Brockton High School and has been accepted into the honors program at UMass Amherst.

2017 Expanding Borders Campaign

Join Teen Challenge for their 2017 Expanding Borders banquet on Saturday, October 14 2017 at 5:00 pm at the Teen challenge Multipurpose Auditorium on 1315 Main Street in Brockton. Tickets are available for \$50 as well as tables of eight for \$400. Sponsorship opportunities are also available. For donation information please visit tcbrockton.org. For tickets, please visit tcnjenbanquets.org.

Bridgewater Savings Bank Donates \$1,500 to the Old Bridgewater Historical Society

Bridgewater Savings announced that it has donated \$1,500 to the Old Bridgewater Historical Society (OBHS). The donation will go towards the restoration of the 368-year-old "Bridgewater Deed". The ink on this historic document is fading and it needs a custom-made archival-quality casing. When Bridgewater Savings heard that the Old Bridgewater Historical Society was raising funds to save this priceless document, it was without second thought for the Bank to help with the preservation.

Good Samaritan Medical Center Welcomes Director of Community Health

Good Samaritan Medical Center is pleased to announce the appointment of Michael Blanchard of Foxboro as the new Director of Community Health. This position oversees all aspects of the Medical Center's population health outreach. Michael began his position on July 24, 2017. The Director of Community Health oversees all aspects of the Medical Center's population health outreach, including programming, identifying solutions to risk factors, developing and maintaining community partnerships, and oversight of funding requests.

Bringing Together Local Employers & Job Hunters!

Join Wickedlocal for their Career Fair on Thursday, October 19 from 1:00 pm to 4:00 pm at Lombardo's in Randolph on 6 Billings Street. Meet employees who are seeking careers in fields such as retail, professional, technical, health care, medical, manufacturing and more! For more information contact Jennifer Sheehan, at (617) 786-7136 or Jsheehan@wickedlocal.com

Staff Changes at the Brockton Public Library

Former Fiction Reader's Advisor Paula Jones is now the new Head of Adult Services for the Brockton Public Library. Additionally, former Senior Library Assistant Malice Veiga has been promoted to ESL Coordinator for the Brockton Public Library.

Pauline Neves, CFRE, Promoted to Vice President of Philanthropy at HopeHealth

HopeHealth is pleased to announce the promotion of Pauline Neves, CFRE, to vice president of philanthropy for HopeHealth in Massachusetts. Neves has been with HopeHealth since 2004, serving as director of philanthropy for the last five years. Neves is responsible for the leadership of a comprehensive and cost effective fundraising program, including annual giving, memorial gifts, major gifts, capital campaigns, planned giving and special events. She was an essential member of the leadership team during two mergers, and served as a member of the organization's rebranding task force.

Join the Say Something Week Campaign

Did you know that when it comes to violence, suicide and threats, most are known by at least one other individual before the incident takes place. Imagine how much tragedy could be averted if these individuals said something? Join the campaign by participating in Say Something Week this October 16 -20. For more information about Say Something, a no-cost violence prevention program for youth grades 6 - 12, and how your school or youth organization can participate in Say Something Week this October 16 - 20, please visit: <http://www.sandyhookpromise.org/say-somethingweek>.



Advertise; Update Your Listing Online!

In an effort to streamline communications and "go green," at the Chamber, the annual verification form can be completed online in the Members Only Section of the Chamber Website. The updated information will be used in the Annual Book for Business Member Directory. The information on the form will also be used for telephone referrals made by the Chamber.

The Metro South Book for Business is a colorful, 99+ page member directory and guide. It contains town information, business and residential demographics, legislative information and 2 free listings for each member. View last year's Book



for Business at www.metroouthchamber.com/news-media/book-for-business.

The 2017 Book for Business was distributed to 5,000 people, including all members, business leaders, town halls, libraries, all Brockton Businesses as well as businesses in the region, Business Associations, and more.

The Members Only Login Page can be at metrosouthchamber.com/membership/member-login. Please contact Kelsey Lynch at (508) 586-0500 x 222, kelsey@metrosouthchamber.com if you have not received your login information. A reminder with instructions and lo

Advertise in the 2018 Book for Business!

Don't miss the opportunity to advertise in the 2018 Book For Business, sent to over 5,000 businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will receive extra embellishment. This opportunity is sure to give you a leg up in the competition by receiving added exposure.

Don't have the time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in house graphic designer will create a professional quality full color ad for you, free of charge.

Call Kelsey at (508) 586-0500 x 222 or e-mail kelsey@metrosouthchamber.com for more information and ad rates..

Stay Up-To-Date with Chamber's e-Update



Sign up for the Chamber's weekly e-Update to stay informed about the latest news, updates, and upcoming events at the Metro South Chamber and in the region. e-Updates are mobile-friendly, so you can read them on the go. From the e-Update, you can

Bridgewater Savings

register for events on the Chamber's website, view upcoming events, and more.

To sign up to receive e-mail updates, visit metrosouthchamber.com/news-media/e-update. Interested in placing an advertisement in the weekly e-Update? Rates start at just \$25 per week and includes a link to your site. Contact Kelsey Lynch for more information at (508) 586-0500 x222, kelsey@metrosouthchamber.com.

The Metro South Chamber weekly e-Update is sponsored by Bridgewater Savings Bank. Visit bridgewatersavings.com to learn more.

Display Your Commitment to Business & Community



The Metro South Chamber of Commerce has produced a new 2018 members' window decal. Showcase your Chamber member pride by displaying one on your storefront window! The decal promotes Metro South Chamber of Commerce as "The Place for Face to Face," and will be mailed to all new members and renewing members upon their anniversary date moving forward. For more information about becoming a member, please contact Alison van Dam, (508) 586-0500 x225, avandam@metrosouthchamber.com.

It's Here! The 2017 Application for the MA Wellness Tax Credit is Now Available!

Small businesses (businesses with 200 or fewer employees) that establish a certified wellness program may be eligible to apply for a state tax credit of up to 25% of the cost of their wellness program (maximum credit is \$10,000 per year).

Businesses must meet certain eligibility requirements and must apply by December 31st, 2017 to be considered.

Tax Credit Checklist:

- See if your business and wellness program qualify: www.mass.gov/wellnesstaxcredit
- Certify your wellness program by completing a short, online application available at www.mass.gov/wellnesstaxcredit
- Obtain your Certificate of Compliance with the Department of Unemployment Assistance (DUA) and e-mail it to DPHWellness.taxcredit@state.ma.us. If you need assistance accessing your certificate, please visit www.mass.gov/dua or contact the Department of Unemployment Assistance at (617) 626-5750.

This is the final year of the Wellness Tax Credit incentive program. If you are interested in this cost saving opportunity that can help you bring wellness to your employees, learn more at www.mass.gov/wellnesstaxcredit.

Greater Brockton Young Professionals Fall Mixer



Join the Greater Brockton Young Professionals (GBYP) on Wednesday, September 13 from 5:30 pm – 7:30 pm for a Fall Mixer at Tommy Doyle's Pub & Grill at Sidelines located at 235 E. Ashland Street in Brockton. This event will feature networking opportunities, complimentary food, cash bar, interactive visioning wall, DJ Joe Lupica, door prizes, and more!

This complimentary event is sponsored by Beantown Builders, the developer of the Champion Co-Working space opening in downtown Brockton this fall! For more information about Beantown Builders, please visit www.beantownbuilders.com.

To register, visit gbyp-fallmixer.eventbrite.com or email gbyp@metrosouthchamber.com. For more information on GBYP or to join the mailing list, visit www.metroouthchamber.com/gbyp.



Tommy Doyle's Pub & Grill at Sidelines



BEANTOWN BUILDERS

SEED Corp. Offers Brockton Small Business Loans

As a regional nonprofit economic development corporation, South Eastern Economic Development (SEED) Corporation focuses on job creation by financing all types of small businesses in Massachusetts and Rhode Island.

SEED Corp. offers different types of loan programs specifically for Brockton businesses to help finance your small business in the City of Champions.

- **Micro Loan Program:** loans up to \$50,000; unsecured loans up to \$10,000;
- **Small Loan Program:** loans from \$1,000 to \$200,000 for start-up and existing businesses;
- **Eligible Businesses:** for-profit businesses including restaurants, retail shops, arts/culture, home-based businesses, and many more;
- **Use of Funds:** Working capital, Leasehold improvements, Machinery & equipment, Furniture & fixtures, Inventory, Refinancing of business credit card debt

SEED Corp. loans have low fixed interest rates from 5 - 6% depending on bank participation with terms up to 120 months, 90-100% financing, no prepayment penalty, and business assistance. For more information on the Brockton Business Loan Program, please visit seedcorp.com or call (508) 822-1020.



A Midsummer Night at the Elegant Bradley Estate, Canton

Photography by Rich Morgan; Sponsored by Crescent Credit Union



Nikki Draves, Good Samaritan Medical Center, and Carolina Mallea, Signature Healthcare



John Nesti, Lorraine Albert, and Nicoline Batista, BAWIB, Maryellen Brett, Massasoit Community College



Joanne Schneider, Eastern Bank, Michael Molyneux, The Charity Guild



Jeff Charnell, Mutual Bank, Chris Cooney Chamber President and CEO, Bettie Howarth, ACCS, and Robert Gustafson, Crescent Credit Union



Jeff Charnell, Mutual Bank and Greater Brockton Young Professionals, Chris Cooney Chamber President and CEO, Dane Solimine, D+D Window Design, and Robert Gustafson, Crescent Credit Union

Chamber Features DBAM Festival And Young Pros

Photography by Rich Morgan
Presented in partnership with the GBYP.



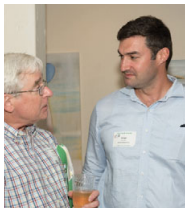
Nicoline Batista and John Nesti, BAWIB



Artist Versha Barber, Brockton Mayor Bill Carpenter, Arnie Danielson, Brockton Arts, and Chris Cooney, Chamber President and CEO



Joe Cronin, Sandy Hook Promise, and Lewis Victor, Law Offices of Victor and Goldman



Michael Molyneux, The Charity Guild, George Durante, MassDevelopment



Brockton Mayor Bill Carpenter and freelance Painter Mr. J.B.



Arnie Danielson, President, Brockton Arts



Howard Miselman, Dover Street Artist Studios

BSU, Rotary Club, Chamber Featured at Victory Human Services After Hours

Photography by Rich Morgan



Ore Lipide, Bridgewater State University, Asmaru Senesie, Victory Human Services



Mary Waldron, Bridgewater State University, Brockton Mayor Bill Carpenter



Albert Senesie, Victory Human Services



Andrea Masamba, Boys and Girls Club of Brockton, Inc., Jackie Lupica, Fuller Craft Museum



The Metro South Chamber of Commerce and Victory Human Services welcomed Bridgewater State University Mandela Fellows, twenty-five of Africa's brightest emerging public administrators.



Mayor Bill Carpenter presents special citations to Alfred Senesie, CEO of Victory Human Services, with the help of the Mandela Fellows

How Video Can Benefit Your Company

Anawan Street Productions' Duane Denny recently presented a workshop at the Chamber entitled "How Video Can Benefit Your Company in Today's Market." He described methods including brand recognition, viewer statistics, returns on interest that can help a company stand out. For more information on upcoming workshops, please visit the Chamber's calendar page at www.metroouthchamber.com/calendar-registration. Learn more about Anawan Street Productions at anawanstreetproductions.com.



Bank Supports Small Business Assistance



The Metro South Business Assistance Center (BAC) recently hosted a luncheon at Barrett's Alehouse in West Bridgewater. Information about the BAC's services was presented to guests from local businesses. For more information on other upcoming events, please visit the Chamber's calendar page at www.metroouthchamber.com/calendar-registration. Pictured are Chris Cooney, Chamber CEO and President, Mike Barrett, Dan Trout, and Bill Morse, Mutual Bank, and Joanne Schneider, Eastern Bank.

New First Assistant DA Speaks at Chamber

Richard Savignano (former District Court Judge) recently spoke to the DBA at the Metro South Chamber of Commerce to discuss DA Tim Cruz's priorities. The DA recently opened a new office in downtown Brockton. Savignano now leads Cruz's office in his role as First Assistant District Attorney.



Soft Opening at the People's Museum of Brockton



The People's Museum of Brockton held a soft opening on August 26 at Enso Gallery at 50 Center Street, Brockton. The exhibit, on display til mid September, features objects of significance on loan from Brockton residents, accompanied by a story about its meaning to the owner and their life in the city. Pictured are Kara McCormack, curator and Janet Trask

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Buying a Home With Bridgewater Savings

Interested in buying your first home but need to know more? Bridgewater Savings Bank is sponsoring a Neighborworks Homebuyer Education Workshop at the Metro South Chamber of Commerce in Brockton (60 School Street) on Saturday, October 21 and Saturday, October 28, from 9:00 am to 1:00 pm. Cost to attend is \$20, and those who complete both sessions will receive a CHAPA/ HUD/ MassHousing-approved First Time Homebuyer Certificate. Information and registration can be found at <http://nwsoma.org/events/october-21-28-2017-brockton-homebuyer-workshop/> or by calling Elvira Caldeira of Neighborworks at (617)770-2227, ext 34.

Brockton Greek Festival- September 14-17

Visit the Annual 4-Day Greek Festival at the Annunciation Brockton Greek Orthodox Church, 457 Oak Street, Brockton. Free admission, delicious greek food and pastries, raffle, marketplace, kids activities and more. The hour are Thursday September 14 from 11:00 am-8:00 pm, Friday September 15 from 11:00 am-11:00 pm, Saturday September 16 from 11:00 am-11:00 pm, and Sunday September 17: from 12:00 pm-6:00 pm. Festivities include traditional Greek Dancing By the Annunciation Paradosi Dancers. Music provided by Giorgos Karatzas and Athenian Entertainment Friday & Saturday evening from 6:00 pm-11pm.

An Eye and an Ear for Business

Pictured here are Peter Godfrey of SCORE of Southeastern Massachusetts and Christopher Cooney, Chamber President and CEO. Chris met with Peter to further the strategic partnership between the Metro South Chamber and SCORE. Small businesses interested in meeting with SCORE professionals can now schedule appointments through the Chamber and receive input on running a successful business. For more information, please contact Kelsey at (508) 586-0500 x222.



New Harbor Health Adult Medical Day Center Opens

Temple Beth Emunah on Torrey Street has reopened as a Harbor Health adult medical day center. Harbor Health, with assistance from Citizens Bank, completely renovated the facility, creating a modern healthcare center designed to accommodate four hundred clients each day. For more information please visit www.hhsi.us.



U.S. SBA Turbo Charges Your Business at Recent Session

The United States Small Business Administration recently hosted a workshop at the Metro South Chamber where they guided local businesses on how to expand their enterprises. Resources detailed included the Massachusetts Small Business Development center, SCORE Counselors, SBA guarantee loan programs, and government contracting opportunities. For more information on the SBA's services, please visit sba.gov.



Mueller Corporation- History of Success!



In July, Maria Marasco of MOBD toured the site of Mueller Corporation, an East Bridgewater industrial metalizing company. Mueller's mission is "to offer our customers a diversity of vacuum metalized and industrial coatings to satisfy any decorative or functional finishing needs. By developing innovative coatings through research and development and continual improvement of our process, we will meet the ever-changing needs of our customers." Sheila Sullivan-Jardim of BAWIB and Chamber CEO Chris Cooney also toured the corporation to learn from their success.

Center Street Improvements Nearly Complete

This summer, a \$1.2 million renovation project on Brockton's Center Street began. This reconstruction, funded by a MassWorks grant, will update the area between Montello and Main Streets. Work is expected to conclude in the fall, so keep an eye out for this new and improved section of Brockton's downtown area.



Wellness Walks Work for Good Health



Downtown Brockton Wellness Walks program features regular walks for people working in downtown. Walks are scheduled regularly on Fridays at noon in partnership with the Chamber of Commerce, Brockton Police Department and many businesses along Main Street. Walk routes are varied and feature new businesses, attractions and historic sites. Two miles is the typical distance of the walk. The walks are free and everyone is encouraged to get out and walk. This is a great way to clear your mind, do some networking and get some fresh air. Walking as little as two miles in a day can improve your health and worksite performance. To learn more...please visit www.metroouthchamber.com/wellness.



Copeland Chevy Hosts Business Leaders

The Partnership, a group of 20 local business people, recently met to tour Copeland Chevrolet's facilities. Copeland Chevrolet opened its doors to customers with a Chamber ribbon cutting early in June, and owner Todd Copeland provided a personal tour of the modern facility.



Chamber Recognized for Promoting Financial Education



Global Vision Communication's President & CEO Neil Hare and Mastercard Executive Ravi Aurora presenting the Master Your Card Champion Partner Award to Alison Van Dam, VP of the Metro South Chamber during the Association of Chamber of Commerce Executives (ACCE) Convention in Nashville this summer. Master Your Card empowers people to achieve their financial goals through resources and events. For more information, visit www.masteryourcardusa.org or see article on page 9.

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104th Annual Meeting & Business Expo

SAVE THE DATE!

Wednesday, November 15, 2017

10:30 am - 3:00 pm, Conference Center at
Massasoit, 770 Crescent Street, Brockton

104th ANNUAL
meeting

November 15, 2017

ANNUAL MEETING LUNCHEON

12:00 pm - 12:45 pm

Join other business people and community leaders and attend the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The Annual Meeting will feature Ted Reinstein, of Chronicle as well as networking, awards, and raffles. Attendees will receive a special giveaway. The cost to attend is \$100 for members and \$135 for future members. Tables of 10 are available for \$1000. For information and to reserve your ticket, contact Athena Lavoie at (508) 586-0500 x 231 or email alavoie@metrosouthchamber.com. You may also purchase tickets online at www.metroouthchamber.com/calendar-registration.

BUSINESS-TO-BUSINESS EXPO

10:30 am - 3:00 pm

At the Expo, explore the products and services of value to your business and profitable business contacts with over five hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

Reserve Your Booth Space Now:

The Business-to-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time and the right audience. The cost of a table is \$499 for members. (Future-Member rate: \$599). Since space is limited, registrations are on a first come, first served basis. To reserve your table, call Athena Lavoie, at (508) 586-0500 x231.



SPONSORSHIP OPPORTUNITIES AVAILABLE

Sponsoring the Annual Meeting and EXPO offers your company exposure to the local business community and creates awareness for your products and services. Sponsorships can be tailored to fit your company needs. Call Athena Lavoie at (508) 586-0500 x 231 or email alavoie@metrosouthchamber.com.

Fuller Craft Museum Open House- September 9

On Saturday, September 9, from 10:00 am - 3:00 pm, join us for a fun day of craft and community as Fuller Craft Museum, located at 455 Oak Street in Brockton, celebrates the city's residents with a Museum Open House. Admission is free to all Brockton residents. The day will include:

- A ribbon-cutting ceremony at 11:00 am with words from the Mayor of Brockton, Bill Carpenter and Interim Director of Fuller Craft Museum Denise Lebiga
- The amazing box truck tiny house created by Alex Eaves and Deek Diedricksen
- A pop-up art exhibition by artist Duken Delpé and our Social Medium contest winner Haley Cormier
- Open studios with live demos and craft activities for kids and adults
- The Brockton Youth Creates exhibition- view before it closes!
- Tours of the Museum, food, music and more
- Guest organizations representing the Brockton Community.

This event is one step in Fuller Craft Museum's effort to demonstrate its commitment to the city and to improve arts access to the residents of Brockton. By opening the Museum doors, Fuller Craft Museum hopes to inspire more Brockton residents to embrace, visit, and use the Museum as their own cultural resource. for more information please visit fullercraft.org.

Metro South Chamber is
the Place for Face to Face ...

Become a Season Ticket Holder
2017-2018



The new season of Metro South Chamber events is about to begin, and we want you to be there! Reserve your 2017-2018 Season Ticket now and get access to events all year long. The season ticket includes:

- All Good Morning Metro South Programs (5 Programs, \$125 value)
 - All Business After Hours (12, up to \$60 value)
 - Annual Legislative Reception (\$5 value)
 - Annual Legislative Luncheon (\$45 value)
 - ATHENA Award Luncheon (\$39 value)
 - Small Business Awards Luncheon (\$39 value)
 - 1 Taste of Metro South Ticket (\$35 value)
- All for just \$249.- (Savings of \$100+)

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Email 3: _____

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Email 4: _____

SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$249 = \$ _____

Additional Taste Tickets (limit 2): # _____ Discounted Tix x \$25 = \$ _____

2016 Annual Meeting Expo Table: _____ x \$399 (Discounted) = \$ _____

Book for Business Advertising (5% Discount)

___ 1/6 page, \$428 ___ 1/3 page, \$546 ___ 1/2 page, \$808 ___ full page, \$1592

I am interested in being a Good Morning Metro South Corporate Sponsor
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_____ Invoice Me _____ Credit Card _____ Check Enclosed

(We will contact you for card number if paying by credit card)

Please fax to (508) 586-340 or mail to Metro South Chamber of Commerce, 60 School Street, Brockton, MA 02301. Questions? Contact Athena Lavoie, (508) 586-0500 x 231, alavoie@metrosouthchamber.com.

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Employers Alert! Pregnant Workers Fairness Act

In anticipation of this April 1, 2018 effective date, it will be important for employers to update their policies and employee handbooks to comply with the written notice requirements of the law. Specifically, employers are required to provide written notice to all employees of their rights under the PWFA no later than April 1, 2018. Employers must also provide new employees with written notice of their rights under the PWFA either at or prior to the commencement of their employment. In addition, when an employee notifies an employer of a pregnancy or related medical condition, the employer will have 10 days to provide the employee with written notice regarding the employee's rights under the PWFA.

The PWFA amends Massachusetts' anti-discrimination statute, M.G.L. c. 151B, to include pregnancy and related medical conditions (e.g., breastfeeding) as protected categories. The PWFA applies to employees and prospective employees, and makes it unlawful for employers to discriminate or retaliate against an individual on the basis of a pregnancy or related medical condition.

The PWFA also makes it unlawful for employers to discriminate or retaliate against an individual who requests a reasonable accommodation because of a pregnancy or related medical condition. Employers will be required to engage in a timely and good faith interactive process with individuals who request a reasonable accommodation related to pregnancy, childbirth, or other related condition, and will be required to grant such requests so long as doing so will not cause an undue hardship to the employer.

For a discussion of these and other legal issues, please visit our website at www.mhltl.com. To receive legal updates via e-mail, contact information@mhltl.com. Last month, we alerted you to the legislature's passage of the Pregnant Workers Fairness Act ("PWFA"). On July 27, 2017, Governor Charlie Baker signed the PWFA into law. It takes effect April 1, 2018.

Focus Group Studying Options on Proposal to Purchase Aquaria Desalination Plant

Business leaders convened by the Chamber of Commerce have come together to analyze the numbers, ask questions, employ a researcher and provide information to the community and the Brockton City Council. The Council is responsible for making the final decision. The intent of the focus group is to provide as much accurate information as possible to increase the likelihood that the City Council and community make the best possible decision for the long term benefit of those who have the most at stake. The largest stakeholders impacted by this decision are the residents and businesses who make their home and livelihood in Brockton.

Data presented by the MWRA at a recent city council meeting highlighted the requirements necessary for Brockton to become a MWRA member community and connect to the water supply via a new water supply pipe (as recommended by MWRA officials). The MWRA option involves five costs: the MWRA membership fee, the cost of water, the cost of permitting, the cost of pipe and easements, and the chemical water cleaning process upgrade to match MWRA requirements.

Focus group CFO's calculated the costs based upon MWRA interviews and the numbers were verified at the recent city council meeting. The costs to secure MWRA water equal to what the Aquaria desalination plant is permitted to supply today equals more than 90 million dollars in today's dollars. With MWRA plans to implement a redundancy water supply plan an additional assessment to MWRA member communities is also likely.

With this calculated, focus shifted to calculating current lease costs versus the proposed costs to purchase the plant. These numbers have been updated based upon actual filings by Aquaria to the Massachusetts Department of Public Utilities. These numbers provide a careful analysis of comparative costs. When combined with indirect cost/benefit analysis, the prospect of purchasing the plant draws more attention from the business community. With water issues plaguing the city and region for decades and water being a necessary component for sustaining a community, Brockton is in a unique position to determine how best to secure a secondary long-term source of water for its residents and businesses alike.

The business community, like residents, have a vested interest in getting this decision correct. For more information, contact chamber president and ceo, Chris Cooney at chris@metrosouthchamber.com.

Employers Alert! Medical Marijuana in the Workplace

In a much anticipated ruling, the Massachusetts Supreme Judicial Court ("SJC") issued a decision recognizing a potential claim for disability discrimination if an employer terminates or otherwise takes an adverse employment action against an employee who uses lawfully prescribed medicinal marijuana while off-duty. In short, this decision prohibits blanket restrictions on the off-duty use of marijuana and requires employers to engage in an interactive process to determine whether the off-duty use of lawfully prescribed medicinal marijuana may be a reasonable accommodation under Massachusetts anti-discrimination law, M.G.L. c. 151B.

In *Barbuto v. Advantage Sales and Marketing, LLC*, the Plaintiff, Christina Barbuto, was offered an entry level position at Advantage Sales and Marketing ("ASM") and was told that she was required to take a mandatory drug test as an incoming employee. Barbuto told an ASM representative that she would test positive for marijuana because she takes it medicinally, pursuant to the Massachusetts Medicinal Marijuana Act, in connection with her disability, Crohn's disease. Barbuto did not use marijuana daily and told the employer that she would not use it before work or at work. Barbuto completed her first day of work at ASM but was subsequently told that she was terminated for testing positive for marijuana on her drug test.

Barbuto filed suit under M.G.L. c. 151B, among other causes of action, alleging that ASM failed to provide her a reasonable accommodation (allowing the off-duty use of medicinal marijuana). ASM argued that permitting an exception to its neutral drug policies prohibiting off-duty use of marijuana was "facially unreasonable" because such use violates federal law. The Superior Court ruled in favor of Barbuto and dismissed the discrimination claim.

The SJC reversed the Superior Court's decision and held: "where, in the opinion of the employee's physician, medical marijuana is the most effective medication for the employee's debilitating medical condition, and where any alternative medication whose use would be permitted by the employer's drug policy would be less effective, an exception to an employer's drug policy to permit its use is a facially reasonable accommodation." The SJC remanded the case for further proceedings.

Master Your Card Program Increases Security

Cards are safer than cash or checks—and they are about to get even safer for you. New EMV chip cards are being introduced in the U.S. to help prevent fraudulent purchases from counterfeit cards. Millions of chip cards are now in consumers' wallets. You can prevent counterfeit card fraud when you use cards with chip technology. Master Your Card is here to help you make the change.



Why chip cards are important: Magnetic stripe cards are vulnerable to counterfeiting because the data that fraudsters need is easy to read and copy since it never changes. Because the U.S. is one of the last markets to convert from magnetic stripe to chip cards, our businesses have become the prime target for criminals and fraud has increased. Chip cards will help protect you with better payment technology.

Advanced security with chip cards: Chip technology moves sensitive card information that's currently stored in the magnetic stripe to a small gold or silver colored computer chip embedded in the card. Instead of sliding the card, you insert the chip card into a slot or tap it on a chip-enabled payment terminal to complete your purchase. The chip on the card and the terminal work together to generate an encrypted code that makes each transaction unique. That makes it harder for counterfeiters to get the information they need to duplicate your card. It's that simple. And that's why chip cards have been so successful everywhere they are used.

It's easy to chip-in: If your card has a gold or silver colored rectangular chip, you have all you need. Just follow the prompts at the terminal. Your new chip card will still include the magnetic stripe on the back, so you won't get stuck at a business that doesn't have a chip-enabled payment terminal. If you don't have a chip on your payment card, let your bank know you are interested. If your employer offers a payroll card, tell them as well.

For more information on how Master Your Card can help you through the upcoming EMV transition, email info@masteryourcardusa.org.

Justine Narcisse and Divine Onyeoziri, Complete Internships at Chamber of Commerce



Justin Narcisse, University of Massachusetts-Dartmouth

The Chamber would like to thank Justine Narcisse and Divine Onyeoziri for their hard work interning during the summer months at the Metro South Chamber of Commerce.

Justin will be entering his third year at The University of Massachusetts-Dartmouth. In the fall he will continue to study for a degree in Management Information Systems. Divine Onyeoziri will enter her senior year at the Brockton High School, whereafter she

hopes to pursue a career in computer science and animation.

Divine was connected to the Chamber through the Brockton Area Workforce Investment Board (BAWIB)'s YouthWorks summer job program. YouthWorks is a state-funded youth jobs program, which provides funds that communities use to pay wages to youth for summer jobs—usually in the public or non-profit sector. The primary component of the YouthWorks program is subsidized employment at public or non-profit agencies, departments, and authorities. For more information, visit www.bawib.org.



Divine Onyeoziri, Brockton High School

Report of the Nominating Committee

The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2020 are Greg Hart, Cohn Reznick CPAs; Friend Weiler, Consultant/Moderator; Jason Barbosa, Vincente's; Richard Hynes, Barbour Corporation; Reinald Ledoux, Brockton Area Transit; Andrew Raczk, Abington Bank; John Jurczyk, Good Samaritan Medical Center; Joe Casey, HarborOne Bank;

Nominated to serve a two-year term in the Class of 2019 are Kim Hollon, Signature Health Care; Nelson Fernandes, JJ's Café; Jay Pike, Sharkansky LLP CPAs; Stan Usovich, Verizon;

Nominated up to five of the following to serve a one-year term in the

Class of 2018 are Jeni Mather, J.M. Pet Resort; Alfred Senesie, Victory Human Services; Dan Evans, Evans Machine; Matthew Osborne, Eastern Bank; Lisa Strattan, Wicked Local/Enterprise News; Chavonne Baldwin, Columbia Gas; and George Spiliotis, Crown Linen.

In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by September 11, 2017. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting.

New Board members will take office at the Chamber's Annual Meeting on November 15, 2017. All Board of Directors meetings are open to any Chamber member who wishes to attend.

New Website for MA Manufacturers



Massachusetts manufacturers for problem-solving and business solutions.

A new website is available to manufacturers in Massachusetts, www.mamanufacturing.com. This site provides a variety of resources to build your workforce, as well as relevant local news and events. It also features the Enterprise Massachusetts Network Manufacturing Matchmaking Tool, which helps start-ups and small and medium-sized businesses (SMEs) innovate and grow by connecting them directly to other Massachusetts

Legislative Reception at Stonehill, 10/4



LEGISLATIVE RECEPTION



The reception is a casual event at which business leaders, elected officials, and candidates for public office can renew face-to-face contacts and discuss issues of importance to them and the business community while enjoying complimentary refreshments and hors d'oeuvres.

As a member of the Metro South Chamber, your organization has a vested interest in helping foster stronger relationships with local officials. The Metro South Chamber Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or re-

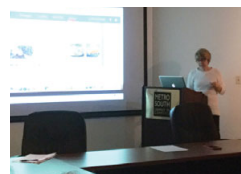
new face-to-face contacts at the state, federal, and local level. We encourage your firm to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Register online at metrosouthchamber.com/calendar or contact Athena Lavoie, 508.586.050 x231, alavoie@metro-southchamber.com. This event is \$5 for members and \$15 for future-members.

Elected/Selected Representatives Attending

Ms. Anne Beauregard, City Councilor, Ward 5 City of Brockton
 Chief Scott Benton, Police Chief, Whitman Police Department
 The Honorable Thomas Calter, State Representative
 Mr. Troy Clarkson, Town Manager, Town of Hanover
 The Honorable Claire Cronin, State Representative
 Mr. Christopher Cutter, Deputy Chief, Town of Abington
 Mr. Dick Dalton, Regional Director, Massachusetts Office of Business Development
 The Honorable William C. Galvin, State Representative
 Mr. Shawn George, Town Council, Town of Bridgewater
 Ms. Lisa Green, Selectman, Town of Whitman
 Ms. Lisa Green Asst Town Administrator, Town of Whitman
 Mr. Philip Griffin, Deputy Detail Coordinator, Plymouth County Sheriff's Department
 Mr. Edward Haley, Vice President - Councillor at Large, Town of Bridgewater
 Mr. Carl Kowalski, Chairman of the Board of Selectmen, Town of Whitman
 Mr. Jack Lally, City Councilor, Ward 6, City of Brockton
 Mr. Scott Lambiase, Selectman, Town of Whitman
 Mr. Scott Lambiase, Selectman, Town of Whitman
 Mr. Mark Linde, Chairman, Southeastern Regional Vocational-Technical High School
 Mr. Frank Lynam, Town Administrator, Town of Whitman
 Chief David Majenski Police Chief, Town of Abington
 The Honorable Matt McDonough, Plymouth County Register of Probate
 Mr. Paul Meoni Councillor, Town of Randolph
 The Honorable Mathew Muratore, State Representative
 The Honorable Keiko Orrall, State Representative
 The Honorable Marc R. Pacheco, State Senator
 Mr. Connor Read Acting Town Administrator, Town of Easton
 Mr. Daniel Salvucci, Vice Chairman, Town of Whitman
 Mr. Robert Sullivan, Council President - Councilor at Large, City of Brockton
 Chief Walter Sweeney, Police Chief, Hanover Police Department

Interested in Hosting a Member-Led Workshop?



Learn to Use Constant Contact, presented by Tricia White of T. White Creations
 586-0500 x231, alavoie@metrosouthchamber.com.

Do you have knowledge you'd like to share with the business community? Host a member-led workshop at the Metro South Chamber of Commerce and help others learn about an important topic. Hosting a workshop is free of charge for members and includes conference space at the Chamber office building in Brockton.

Past topics have included: investing, marketing, social media, and more. If you are interested in hosting a member-led workshop, contact Athena Lavoie at (508)

RENEWING *Members*

Thank you!

ACE Surgical Supply Company
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Apollo Lighting
Bayside Financial Insurance
BFI Print Communications
BFI Waste Services
BlumShapiro & Company, P.C.
Bobs Auto Body
Bridgewater State University
Brockton Area Arc, Inc.
Brockton Day Nursery
Brockton First Foundation, Inc.
Brookhaven Hospice
Buzz Around, LLC
C.M. Petti Market & Deli
Capital Lease Group, LTD.
Cardinal Spellman High School
CareerWorks/UMDI
Cary Hill Discount Liquors, Inc.
Compass Medical
Conway Insurance Agency
D.W. Clark, Inc.
Edible Arrangements
Electrical Wholesalers, Inc.
Emmanuel House Residence
Freda's Fine Food & Spirits
Fun Enterprises, Inc.
Graziano Redi-Mix Inc.
GROW Associates, Inc.
Harbor Health Elder Service Plan
Heights Crossing Assisted Living, LLC
Hub Technical Services

Irving's Home Center
Landerholm Electric Company, Inc.
Living the Dream Auto Care
Lucini Bus Lines
Lynch Cleaning Contractors
M. Donahue Associates, Inc.
Makeovers Salon & Spa
Old Colony Planning Council
Peppercorns Cafe & Catering
Pine Craft Signs
Plymouth County Development Council
Precision Installations Inc.
Premier Diagnostic Services, Inc.
Robert G. Roy
Robert L. McCormack, Public Adjusters
Rockland Ice Rink
Saphire Event Group
Sharkansky LLP, CPA's
Shoe City Auto Sales, Inc.
Siskind & Siskind LLC
St. Joseph Manor Health Care, Inc.
Stonebridge Cafe
U.S. Small Business Administration
Viking Sheet Metal, Inc.
Wal Mart #2122
Walkover Commons Apartments
Ward Enterprises
WATD 95.9FM
Webster Bank
Westside Behavioral Health, LLC
Wright Technology Group

WELCOME *New Members*

Reinvesting in Our Community

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www.barrettsalehousewestbridgewater.com

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www.marinershillapartmentsbc.com

Apartment Rental

Restaurants

Function Facilities

Arcade

To Join the Chamber, contact Alison van Dam
(508) 586-0500 x 225, avandam@metrosouthchamber.com

Upcoming Workshops With MassMEP

MassMEP will host business workshops this month dedicated to workplace efficiency. For registration and additional information, please visit <http://massmep.org/events-workshops> or call (508) 831-7020.

Leader Effectiveness Training-

September 13, 20, 27 - 2, 8:00 am - 4:00 pm, 100 Grove Street, Suite 108 Worcester, MA
L.E.T. teaches Dr. Thomas Gordon's world-renowned model of human relationships. Participants learn both the basic philosophy underlying the model and, more importantly, have an opportunity to develop the skills to make it work in real life situations.



Principles of Lean Office-

October 12, 8:00 am - 4:00 pm, 100 Grove Street, Suite 108 Worcester, MA
Learn to apply standard work concepts in an office, develop teamwork and cross training for more efficiency, apply lean tools to reduce waste - including visual controls, and identify waste in business processes.

10 Reasons to Join the Metro South Chamber of Commerce

1. New Business Contacts
2. Legislative Action
3. Professional Development
4. Economic Development
5. Human Resource Hotline
6. Publicity & Exposure
7. Referrals
8. Discounts & Savings
9. Business News & Info
10. Community Investment

**METRO
SOUTH
CHAMBER OF
COMMERCE**

For more information, please contact Alison van Dam at avandam@metrosouthchamber.com, (508) 586-0500 x225, or visit metrosouthchamber.com.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



Join the **Bridgewater Business Association (BBA)** for the 29th Annual Autumn-Fest on Saturday, September 30 from 10:00 am - 4:00 pm in front of Boyden Hall on the Quad of Bridgewater State University's campus. For more information, please visit <http://members.bridgewaterbiz.biz/>.

The **Stoughton Chamber of Commerce** helps to preserve the overall community's interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic, and social welfare of its members and the town of Norwell. For more information about this chamber and the town of Norwell, please visit norwellchamberofcommerce.com



Join the **East Bridgewater Business Association (EBBA)** on Saturday, September 16 from 10:00 am to 2:00 pm for a free Business EXPO and Family Fun Day at the East Bridgewater Town Common. Festivities include face painting, balloon art, live demonstrations, and more. For more information please visit www.eastbridgewaterbiz.com.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org for more information



The **South Shore Women's Business Network (SSWBN)** will host the September Quarterly Breakfast on September 28 from 7:30 - 9:30 am at the Derby Clubhouse in Hingham. SSWBN offers many opportunities to make new contacts and strengthen existing relationships. To register, please visit <http://sswbn.com/events/>.

Gain Exposure - Sponsorships Available Now

Sponsorship of a Chamber event offers your company exposure to the local business community and an opportunity to network with business leaders in the area. Not only does it create an awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South region. Sponsorships may include interview segments or business descriptions/logos in e-marketing, newsletter, press releases and at events. Please call **Athena Lavoie** at (508) 586-0500 ext 231 for more information.

Sponsorships still available for the 2017/2018 season are:

Annual Meeting (Attendance: 500)
Business After Hours (Attendance: 75-100)
Good Morning Metro South (Attendance: 150-200)
Legislative Reception (Attendance: 100-125)
A Taste of Metro South (Attendance: 700-750)
Small Business Awards Program (Attendance: 150-175)
ATHENA Awards (Attendance: 150-175)
Book for Business (Over 5000 copies printed)
Brockton Information Boards (6 locations in Brockton)

Ribbon Cutting at InStyle Salon, Easton



The Metro South Chamber of Commerce and InStyle Hair Salon and Spa held a ribbon cutting in July to commemorate the opening of their new spa facilities. They now offer nail design, waxing, facials, and other relaxing and rejuvenating services in addition to hair care. Learn more at instylehairdesigneaston.com. InStyle Hair Salon is located on 479 Turnpike Street, South Easton.

Starting a Business?
 Need help starting your business?
 Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • metrosouthchamber.com/resources/business-assistance

Premier Sponsor:

Major Sponsors:

When Metro South is Home, Everything's Within Reach
 Hundreds of Dining Options • Great Conference Space
 Over 500 Hotel Rooms • Many Parks & Lakes

Massachusetts
 It's all here

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South Regional Economic Development Organization
 For more info, contact the Metro South Chamber of Commerce,
 508.586.0500 • www.metroouthchamber.com

BUSINESS EVENTS *Planner*

September 14

Good Morning Metro South

Registration: 11:30 am

Main Program: 12:00 - 1:00 pm

Barrett's Alehouse

674 West Center Street, West Bridgewater

Join us for our kick-off breakfast program with WCVB's Maria Stephanos.

Cost: \$25 members, \$35 future members

Register online: metrosouthchamber.com/calendar

September 18

Ribbon Cutting

10:30 am - 11:30 am

McDonald's

664 Crescent Street, Brockton

Join us for a ribbon cutting ceremony at the newly renovated McDonald's and networking event.

Cost: Free to attend

Register online: metrosouthchamber.com/calendar

September 19

Leadership Questions Workshop

10:00 am - 11:00 am

Metro South Chamber

60 School Street, Brockton

This workshop can answer your questions about leadership. It will feature personal introspection, learning, and lively interaction between the presenter and the audience throughout.

Cost: Free to attend

Register online: metrosouthchamber.com/calendar

IT'S EASY TO REGISTER!

(508) 586-0500 x231 ☎

(508) 587-1340 ☎

E-mail: alavoie@metrosouthchamber.com ✉

Online: www.metroouthchamber.com

Send reservation and payment to:

Metro South Chamber of Commerce

Sixty School Street

Brockton, MA 02301 - 4087

FIND US

September 21

After Hours and 30th Anniversary with Rob Peters Entertainment

5:00 pm - 8:00 pm

Comfort Inn

1374 North Main Street, Randolph

Rob Peters Entertainment and the Comfort Inn in Randolph to host an interactive and fun networking event.

Cost: Free to attend

Register online: metrosouthchamber.com/calendar

September 27

The Pitch Workshop

9:00 am - 1:00 pm

Crescent Credit Union Community Learning Center

115 Commercial Street, Brockton

This workshop will help prelate business owners to evaluate business loans and allow attendees to "look under the hood" of commercial bank decisions when granting loans.

Cost: Free to attend

Register online: metrosouthchamber.com/calendar

September 27

Business After Hours

5:00 pm - 7:00 pm

Mansfield Bank

728 West Center Street, West Bridgewater

This event will include networking, food, door prizes and more. It is complimentary to attend, but pre-registration is required.

Cost: Free to attend

Register online: metrosouthchamber.com/calendar

facebook.com/metrosouthchambercommerce
 twitter.com/MetroSouth
 linkedin.com/groups?gid=1830527
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