



# Actionreport

Leading Businesses  
Leading Communities



**CHAMBER MISSION**  
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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Anawan Street Productions  
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Stonehill College  
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## Regional Roundtable/Legislative Luncheon 2/22 in Easton

Friday, February 22 | Southeastern Technical Institute | 11:45 am - 1:30 pm

**Host:** **Sponsor:**

Providing services to the community since 1974

Join us Friday, February 22nd from 11:45 am - 1:30 pm for a special brunch edition of Good Morning Metro South. Hosted at Southeastern Technical Institute, located at 250 Foundry Street in South Easton. This program will feature Mayor of Brockton, Bill Carpenter who will provide a State of the City with emphasis on issues of regional importance.

Ray Ledoux, Administrator, Brockton Area Transit Authority (BAT) will act as a moderator for a panel of leaders and experts on topics of regional concern such as housing, transportation, infrastructure, and economic development.



André Leroux, Executive Director at Massachusetts Smart Growth Alliance

André Leroux, Executive Director of the Massachusetts Smart Growth Alliance is scheduled to serve on the panel as well as other leading housing representatives.

Registration is required for this event. Tickets are \$25 for members and free for prospective members with pre-registration. Includes lunch as well as networking opportunities. Season Ticket holders are encouraged to bring a guest for free, but please contact us in advance to reserve your seat. RSVP to Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231. *Learn more on page 2.*



Mayor Bill Carpenter, City of Brockton

## Sponsorship Opportunities A Taste of Metro South!



The region's most anticipated annual food event, the Taste of Metro South, will take place on April 24th at The Shaw's Center in Brockton!

This popular food event is a great way to gather with business leaders and community members to sample the tastes of local restaurants. Over 30 delicious and diverse area restaurants are expected to participate. Sponsorship Opportunities available! Gain exposure for your business! *Continued on page 5, read on to learn more.*

## Call for Nominations! Small Business & ATHENA Award

Now is the time to place your nominations for the Small Business Awards and also the ATHENA Award! It's easy to nominate someone, call Lexi Reinertson for details (508) 586-0500 x 231, AReinertson@metrosouthchamber.com *Learn more on page 5.*

## Promote Your Business in the 2019 Book for Business!

2019  
BOOK for  
BUSINESS

## 4th Annual Multi-Cultural Business Forum & Business After Hours

Thursday, March 7 | The Perfect Place | 5:00 pm - 7:30 pm

**Host:** **Sponsor:**



DJ Rashaud Garner, Entertainment One Stop Shop / Platinum City Gaming

The Metro South Chamber of Commerce will hold the 4th Annual Multi-Cultural Business Forum & Business After Hours on Thursday, March 7th from 5:00 pm - 7:30 pm at the Perfect Place in Brockton. Please join us as we celebrate the region's culturally diverse heritage and the success stories of various small businesses. The evening will consist of a Business Resource Expo and a Woman & Minority Owned Business Panel ft. Actor/Producer Brandon Scales, Entertainer Rashaud Garner, and more, followed by regular Business After Hours networking. Sponsorship opportunities still available! Contact Lexi at AReinertson@metrosouthchamber.com. *Learn more on page 2.*



Brandon Scales, Actor, Producer

*Learn how on page 11.*

## Town Officials Invited to Regional Roundtable

Friday, February 22 | Southeastern Technical Institute | 11:45 am - 1:30 pm



good morning  
**Metro South**



Host:  
Sponsor: **Old Colony Elder Services**  
Providing services to the community since 1974

**bat**



Ray Ledoux, BAT

Town and regional leaders are invited free of charge to the February Good Morning Metro South brunch at Southeastern Technical Institute! This event aims to encourage discussion of issues of regional importance. We welcome Ray Ledoux, Administrator of regional transportation, Brockton Area Transit Authority (BAT) as emcee; along with a panel of officials from throughout the Metro South region including Mayor of Brockton, Bill Carpenter and other town leaders. He will give a State of the City address with emphasis on the region and housing

André has been the Executive Director of the Massachusetts Smart Growth Alliance since 2007, where he established the Great Neighborhoods program to help local residents transform their communities through smart growth projects. He helped found Transportation for Massachusetts, which is a statewide coalition that advocates for increasing funding for walking, biking, and public transportation.



André Leroux, Executive Director at Massachusetts Smart Growth Alliance

**MASSACHUSETTS  
SMART GROWTH  
ALLIANCE**

Prior to that, André was the Director of Planning and Policy at Lawrence CommunityWorks, where he coordinated the Reviendo Gateway Initiative (RGI), an award-winning community revitalization effort in Lawrence, MA. He also led the creation of two smart growth zoning districts in the city, helped to found a cultural economic development initiative, and coordinated a community-university partnership with the Massachusetts Institute of Technology called MIT@Lawrence.

A graduate of Dartmouth College, André completed two years of graduate studies at El Colegio de México in Mexico City studying urban development and environmental impact assessment. He has worked at the David Rockefeller Center for Latin American Studies at Harvard University and the Massachusetts State Senate. André co-authored a PolicyLink report in 2007 with MIT Professor Lorlene Hoyt called Voices from Forgotten Cities: Innovative Revitalization Coalitions in America's Older Small Cities. He is fluent in Spanish.

To learn more, visit [metrosouthchamber.com/events/gmms](http://metrosouthchamber.com/events/gmms). RSVP to Lexi Reinertson at [AReinertson@metrosouthchamber.com](mailto:AReinertson@metrosouthchamber.com) or call (508) 586-0500 x 231.



Mayor Bill Carpenter, City of Brockton

## Multi-Cultural Business Forum & After Hours

Thursday, March 7 | The Perfect Place, Brockton | 5:00 pm - 7:30 pm



Host:



Sponsor:



**The Multi-Cultural Business Forum Panel will include:**



DJ Rashaud Garner, Entertainment One Shop / Platinum City Gaming



Brandon Scales, Actor, Producer, Production Manager

This is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses. Past partners include Haiti's United, Cape Verde Association, NAACP, SBA, SCORE, SEED, SBDC, and more. Call to register your business to participate in the expo!

**5:00 pm - Business Resource Expo & Networking**  
Learn about resources available to help start and grow your business. Experts will assist you on a variety of topics ranging from financing, developing a business plan, marketing your business, and winning government contracts.

**5:30 pm - Woman & Minority Owned Business Panel**  
Hear from a panel of local business as they share their success stories. Learn how they used their backgrounds to develop new ideas, leverage regional resources, and tap into new markets.

**6:15 - Business After Hours Networking**  
Meet hundreds of new potential clients during this Business After hours event. Enjoy delicious food and drink, along with the opportunity to win prizes. Be sure to bring your business cards!

Last year's event was a success, drawing great interest among the diverse populations of the region, leading to new partnerships and business relationships. Sponsorships are still available. **For more information or to register, contact Lexi Reinertson, (508) 586-0500 x 231 or email [AReinertson@metrosouthchamber.com](mailto:AReinertson@metrosouthchamber.com)**

## Actor Brandon Scales & Producer Rui Lopes at "HR" Premier, Movie Filmed at Chamber



"HR" movie poster from the premier at the Cameo Theaters in Weymouth, on Saturday, January 26 starring Aaron Wilson.



Rui Lopes, filmmaker and CEO of Anawan Street Productions with Chris Cooney, Metro South Chamber of Commerce President, at the premier of HR, partially filmed at the Chamber offices in Brockton.

Brandon Scales, Actor, Producer, Production Manager; and Chris Cooney, Metro South Chamber of Commerce President & CEO.



Chamber CEO, Chris Cooney, recently attended a movie premier at the invitation of actor, Brandon Scales, (actor in *Patriots Day*). The movie titled *HR*, was filmed locally with scenes from the Metro South Chamber of Commerce offices and the Quincy Chamber of Commerce offices. Anawan Street Productions, a Brockton based company, filmed the movie and provided production and editing services. To learn more, visit [anawanstreetproductions.com](http://anawanstreetproductions.com)

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**Emma Stratton**

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**Amanda Alfani**

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Membership, Programs & Events x 231

Newsletter Written & Designed by Emma Stratton. Printing Provided by The Enterprise.



**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

# CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

## February

- 6** Ambassador Meeting 8:00 am
- 22** Good Morning Metro South \*Brunch Edition\* 11:45 am  
Regional Roundtable / Legislative Luncheon / Southeastern Technical Institute, 250 Foundry Street, Easton
- 22** 8th Annual STEM Career Exploration Event 9:00 am  
Bridgewater State University  
The Chamber is a sponsor of MassHire GBWB for this event.

## March

- 5** Executive Board Meeting 3:00 pm
- 6** Ambassador Meeting 8:00 am
- 7** 4th Annual Multi-Cultural Business Forum & BAH 5:00 pm  
The Perfect Place, 2039 Main Street, Brockton
- 20** SEED Workshop 8:00 am
- 27** Board Meeting 12:00 pm

## April

- 2** Career Day Conference 8:15 am  
Location TBA  
The Chamber is a sponsor of MassHire GBWB for this event.
- 3** Ambassador Meeting 8:00 am
- 24** Taste of Metro South 5:30 pm  
The Shaw's Center, One Feinberg Way, Brockton

## May

- 15** Small Business Awards Luncheon & Expo  
Location TBA  
Small Business Expo 10:30 am  
Luncheon and Awards Ceremony 12:00 pm

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, call Kayla at the Chamber (508) 586-0500 x 221.



**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.



**To join the chamber call 508.586.0500 or visit www.metroouthchamber.com**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

## GOOD News

Members - send Good News to [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com)

Sponsored by: Good Samaritan Medical Center

### Signature Healthcare Brockton Hospital Named Top Teaching Hospital

Highlighting its nationally recognized achievements in patient safety and quality, Signature Healthcare Brockton Hospital was named a Top Teaching Hospital by The Leapfrog Group for the second year in a row. The Leapfrog Top Hospital award is widely acknowledged as one of the most competitive honors American hospitals can receive. The Top Hospital designation is awarded by The Leapfrog Group, an independent hospital watchdog organization. The Top Hospital Award comes following the hospital's 13th straight consecutive "A" Hospital Safety Grade, also from the Leapfrog Group. "It is an honor to receive the Top Teaching Hospital award from The Leapfrog Group. It is a testament to the high quality and safe care we strive to provide to our patients every day and it is a privilege to help teach new doctors who are entering into the healthcare field", said Kim Hollon, Signature Healthcare, President & CEO.

### Love Your Heart Day @ Vicente's Supermarket

Join WeCare365 & United Healthcare in celebration of American Heart Month & learn all of the benefits the program has to offer. February 12, 2019 from 4-7pm at Vicente's Supermarket, located at 160 Pleasant St. in Brockton. Receive a free gift and get a picture with cupid!

### Brockton Rotary Club's 5th Annual Pancake Breakfast with the Easter Bunny: 4/13

The Rotary Club of Brockton will hold their 5th Annual Chief Burrell Memorial Pancake Breakfast on Saturday, April 13th from 8-11am at Annunciation Greek

Orthodox Church, 457 Oak Street in Brockton. Have a photo taken with the Easter Bunny, enjoy raffle items, silent auction, 50/50 raffle, kids entertainment, and music by the Brockton Symphony Orchestra. Tickets available at the door, \$5 per person, children under 3 are free.

### Fuller Craft Museum Current Exhibitions: "Tom Kiefer: El Sueño Americano - The American Dream" through July 2019

Fuller Craft Museum presents the powerful work of photographer Tom Kiefer and his series, "El Sueño Americano". This powerful body of work features the confiscated belongings of migrants apprehended near a U.S. Customs and Border Patrol facility in southern Arizona. Images of personal effects deemed "non-essential" or "potentially lethal" by Border Patrol agents evoke the humanity and struggle of the refugees who are willing to risk their lives searching for a better life in America. Visit [fullercraft.org](http://fullercraft.org) for more.

### Downtown Holiday Parade Winners Announced, Ceremony to be Held 2/23/19

The 2018 theme was Favorite Holiday Story and parade participants were encouraged to select their favorite holiday book, movie, or song and express it creatively on a float. The following winners will receive cash prizes of \$1,500, \$1,000, and \$500, respectively: 1st Place: Love Alliance, 2nd Place: Massasoit Community College, 3rd Place: Brookfield School. In addition, Bands and Dance Groups were judged on their cohesiveness, creativity, and performance. The following bands and troupes will each be awarded a trophy:

High School Band - 1st Place: Bridgewater Raynham HS, 2nd Place: Oliver Ames HS. Middle School Band - 1st Place: Plouffe Academy, 2nd Place: North & West Middle School.

Dance Troupe - 1st Place - The Matta Dance Company, 2nd Place - Spirit of Excellence, 3rd Place - BCity Reps Dance Studio. Congratulations to all!

### Seussical the Musical @ Cardinal Spellman

Directed by Mr. Steve Bergman, Spellman's Director of Performing Arts. Friday, March 8th from 7-9pm. Saturday, March 9th from 7-9pm. Sunday March 10th from 2-4pm. To learn more, visit [www.spellman.com](http://www.spellman.com).

### OCES Raises \$8,000 for Emergency Fund

Old Colony Elder Services (OCES) thanks community members for their support during their #GivingTuesday campaign. The non-profit agency raised over \$8,000 for their Emergency Fund program. OCES' Emergency Fund helps meet the needs of at-risk low-income older adults and individuals with disabilities who are in a crisis or emergency circumstance that threatens their health and/or living situation. Although the fund helps a significant number of people during the winter months, OCES strives to ensure that there are funds available for those in need, year-round.

### G.T. Reilly & Company Announces Promotions

G.T. Reilly & Company is a full-service accounting and consulting firm whose clients include corporations, individuals, closely-held family businesses, multi-national companies, nonprofit organizations, and financial institutions. Sean S. McNeil, CPA, was promoted to Accounting & Auditing Supervisor. Michael A. Abrahamian was promoted

to In-Charge Accountant & Auditor. Jennifer C. Murgia was promoted to In-Charge Accountant & Auditor. Matthew Q. Murray was promoted to In-Charge Accountant & Auditor. Congratulations to all!

### Massasoit Community College Theatre Company presents: Freedom Riders

Freedom Riders is set in 1961 as two young women from Harvard try to decide if they should join the Freedom Riders of the 1960's. Saturday, March 9 at 8:00pm. Visit [massasoit.edu/about-massasoit/theater/](http://massasoit.edu/about-massasoit/theater/) to learn more.

### Work of Marilyn Murphy at Bridgewater State University's Wallace Anderson Gallery

Murphy's series of charcoal and pencil drawings are on display through February 2019 at the Wallace Anderson Gallery at Bridgewater State University. The gallery is open M-F 8am-4pm. To learn more, visit [www.BSUarts.com](http://www.BSUarts.com)

### Bridgewater Savings Bank Donates to Housing Solutions for Southeastern MA

Bridgewater Savings Bank announced that its Charitable Foundation has made a donation of \$2,500 to Housing Solutions for Southeastern Massachusetts. Housing Solutions for Southeastern Massachusetts is committed to helping low- and moderate- income families and individuals by providing decent, safe and affordable housing. Bridgewater Savings Charitable Foundation donated \$2,500 to Housing Solutions' Scattered Site Transitional Apartment Program (SSTAP) which provides shelter and support services for families who are homeless due to domestic violence. For more information, please visit: [housingolutionssema.org](http://housingolutionssema.org)

## Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

[www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org)

### Good Samaritan Medical Center

A STEWARD FAMILY HOSPITAL



### Good Sam. Joins Innovative Effort to Solve America's Drug Shortage Crisis

Good Samaritan Medical Center joins Civica Rx. Mission-driven initiative aims to ensure essential generic medicines are affordable and available to all. Good Samaritan Medical Center, a Steward family hospital, will be a part of Civica Rx, a new, innovative effort to ensure essential generic medications are available, affordable and accessible to all. Civica

Rx is a highly-collaborative not-for-profit generic drug company whose mission is to drive down costs and increase supply of life-saving medicines. Good Samaritan Medical Center's participation in the initiative is made possible thanks to the hospital being part of Steward Health Care, the largest privately operated health care network in the United States, and a founding member of Civica Rx. Good Samaritan Medical Center and Steward Health Care join prominent health systems, including Mayo Clinic and HCA Healthcare, to sign on with Civica. Overall, approximately 800 U.S. hospitals have joined the venture, with many more health systems expressing interest. Through a collaborative approach, the

partnership will identify the production needs of in-demand drugs and develop high-quality, FDA approved medications at affordable prices, closing gaps in the drug marketplace. "Good Samaritan Medical Center and Steward are proud to join Civica because a new, highly-collaborative approach is needed to solve America's drug shortage crisis," said Dr. Joseph Weinstein, Chief Medical Officer of Steward Health Care. "Over the past decade, Steward has created a different kind of health care company, one that prioritizes wellness and unlocks access to high-quality, affordable care - which aligns with the critically important mission of Civica." "We are thrilled to welcome these highly-regarded

health systems to Civica as founding members," said Martin VanTrieste, CEO of Civica Rx. "Drug shortages have become a national crisis where patient treatments and surgeries are canceled, delayed or suboptimal. We thank these organizations for joining us to make essential generic medicines accessible and affordable in hospitals across the country." Civica Rx expects to bring over 14 hospital-administered generic drugs to hospitals and health care systems in 2019 as the initial focus of the company's efforts, with many additional medications prioritized by the health care systems as the next phase of focus for the company. To learn more, visit [goodsamaritanmedical.org](http://goodsamaritanmedical.org).



## 27th Annual TASTE OF METRO SOUTH

April 24th @ The Shaw's Center

One Feinberg Way, Brockton

Sponsorship Opportunities Available!

**TICKETS AVAILABLE AT WWW.METROOUTHCHAMBER.COM**

Ticket Price: \$35. Tickets must be purchased in advance.

Call Lexi, (508) 586-0500 x 231 for tickets and more information.

Like us at [www.facebook.com/metrosouthchambercommerce](http://www.facebook.com/metrosouthchambercommerce) to stay up to date on participating restaurants, organizations, and entertainment.

### Calling All Restaurants! Taste of Metro South

We invite your restaurant to participate in the widely popular and anticipated "A Taste of Metro South."



Celebrate living and working in the region with a night of food and entertainment. You provide your specialty in sample sizes for 500 people, and we provide the opportunity to market your business to the ideal target audience.

Participating restaurants will be listed on our website with a logo and link, receive promotion in "The Action Report" newsletter, receive mentions on Facebook and social media, will have their logo and contact information placed in the program, and receive the opportunity for television promotion.

Sponsorships are also available. For more information, please contact Lexi Reinertson at (508) 586-0500 x 231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com). Download the vendor application and see photos from last year at [metrosouthtaste.com](http://metrosouthtaste.com).

### Promote Your Business at Taste of Metro South



#### Grand Band Sponsor (\$2,500):

- Banner on main stage next to band for full event
- Logo on event program cover
- Logo on Chamber website
- Logo in Action Report newsletter (2)
- 15 complimentary tickets

#### Tasting Floor Sponsor (\$1,250):

- Logo on Taste website
- Logo in event program
- Logo in Action Report newsletter (2)
- E-update side column ad - 2 weeks
- 15 complimentary tickets

#### Corporate Sponsor (\$500):

- Logo in event program
- Logo on Chamber website
- Logo in Action Report newsletter (2)
- 12 complimentary tickets

#### Program Sponsor (\$150):

- Name listed in program as Program Sponsor
- 2 complimentary tickets

To sign up for one of these sponsorship packages, or customize a sponsorship for your business, please contact Kayla May, (508) 586-0500 x 221, or email [KMAY@metrosouthchamber.com](mailto:KMAY@metrosouthchamber.com).

## Call For 2019 Small Biz Award Nominations



The Metro South Chamber and Bank of America recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. We welcome you to nominate businesses for the 2019 *Small Business of the Year* and *Entrepreneur of the Year* awards.

You may nominate your own business or any other business you deem worthy. For nomination forms, call Lexi at (508) 586-0500 x 231. You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber.

#### Small Business of the Year Criteria:

50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

#### Entrepreneur of the Year Criteria:

10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due to the Chamber by April 5, 2019. Recipients will be announced at the Small Business and Entrepreneur Lunch in May of 2019.

Sponsored by: **Bank of America**

#### The Enterprise

#### Prior Small Business of the Year Recipients

- 2018 Just Desserts Bakery & Cafe
- 2017 Wood Palace Kitchens
- 2016 Strange Planet Printing
- 2015 Maguire's Bar & Grill
- 2014 J.M. Pet Resort
- 2013 Solex Payroll Systems, Inc.
- 2012 Vincente's Tropical Grocery
- 2011 McGuiggan's Pub
- 2010 Prisco's Market
- 2009 MCG Partners
- 2008 Heights Crossing
- 2007 Westgate Lanes
- 2006 Cindy's Kitchen
- 2005 Northeast Wholesale Nail & Fastener Supply Co.
- 2004 Dupliron, Inc.
- 2003 Modern Auto Body
- 2002 United Furniture, Inc.
- 2001 Robert Sharkansky & Company, CPA

#### Prior Entrepreneur of the Year Recipients

- 2018 Shovel Town Brewery
- 2017 Epicure Wine & Jazz Bar
- 2016 Elvera's Cafe
- 2015 The Sound Lab
- 2014 JJ's Cafe
- 2013 James Tran, Sky8 Shrimp Farm, LLC
- 2012 Billy Michaud, Sparky's Import Repair
- 2011 Al Ata, Elie Baking Corp
- 2010 Patricia Winberg, Topnotch Design Studio
- 2009 Michelle Cully, XPressman Trucking & Courier
- 2008 Robert Monahan, UPPAbaby
- 2007 Howard Wright, Wright Technology
- 2006 Rob Peters, Rob Peters Entertainment
- 2005 Jeffrey Chrzanowski, Spark Street Autobody
- 2004 Charles Bernard, The DJ Experience
- 2003 James Messinger, The Crazy Chefs Caterers
- 2002 Jerome Offutt, Top Quality Staffing
- 2001 Randy Yanoff, Eye of the Tiger Karate

## ATHENA Award - Call for Leadership Nominations

This June, the Metro South Chamber of Commerce and Eastern Bank will present the 20th Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact Lexi Reinertson at (508) 586-0500 x 231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com). Learn more online at [metrosouthchamber.com/events/athena](http://metrosouthchamber.com/events/athena)

Sponsored by:



The Enterprise

# Chamber Brunch Provides Overview of New Opportunity Zones (OZ) in the Metro South Region

Photos courtesy of Rich Morgan Photography. To see more photos from this event, visit flickr.com/metrosouthchamber.



More than 100 people attended a recent Chamber briefing on Opportunity Zones at Stonehill College.

Among attendees, many private investors were present and public officials from throughout the region also attended. The Tax Law Congress approved in 2018 opens up opportunity for many communities in 2019 and beyond. The more that is learned about how the tax law works the greater the interest in Brockton, who hosts four Zones, and several other communities that each have one designated. Russell Stein and Jay Peabody provided an extraordinary presentation complete with examples and a Q&A portion of the program. Brockton has seen the first approved Opportunity Zone investment project approved recently. It is among the first to receive permitting approval for the state of Massachusetts. To receive the slide deck from the presentation, contact Kayla May, KMay@metrosouthchamber.com For more information on Opportunity Zones within the Metro South region, contact Chris at the chamber, (508) 586-0500 x 223.



Dottie Fulginiti, Town of Easton; George Durante, MassDevelopment; Rob May, City of Brockton; Mary Ellen DeFrias, MassDevelopment; Russell Stein and Jay Peabody, Partridge Snow & Hahn; Chris Cooney, Metro South Chamber of Commerce.



Russell Stein, Partridge Snow & Hahn LLP



Jay Peabody, Partridge Snow & Hahn LLP



MA State Representatives Claire Cronin and Gerry Cassidy; Dottie Fulginiti of the Town of Easton; Chris Cooney, MSCC; Mahsa Khanbabai, Esq., Khanbabai Immigration Law.



Chamber Ambassador, Katherine Light, VP at Mansfield Bank and new chamber member, Blessing Rogers, Unified Family & Youth Network, Inc.



Russell Stein and Jay Peabody of Partridge Snow & Hahn LLP gave a comprehensive overview of Opportunity Zones (OZ) designated in Brockton and other towns within the Metro South Region at the Good Morning Metro South program hosted at Stonehill College's Martin Institute on Friday, January 25, 2019.



EmCee Fran Dillon, Stonehill College



Mahsa Khanbabai, Khanbabai Immigration Law interviewing Kathleen Currul-Dykeman, Director of the Martin Institute for Law and Society at Stonehill College.



Jessica Melching and Grant Nickerson, Rockland Trust Company; Joshua Levine, Samet & Company, PC;



Suzanne Fernandes, Mutual Bank; Robin Mukhsian, Town of Stoughton; Barbara Fox, School on Wheels of MA.



Stephanie Danielson and Dottie Fulginiti, both from the Town of Easton.



Frank Lynam, Town of Whitman; Joe Grivers, MassDevelopment; Bruce Hughes, OCPC.



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## Full Room Again: SDO & COMMBUYS Workshops



Standing room only as business owners gathered at Crescent Credit Union on Commercial Street for a popular OSD workshop.



Recently, the Operational Services Division (OSD), sponsored by the Metro South Chamber of Commerce held another round of free workshops at Crescent Credit Union. It was standing room only as business owners gathered to learn how to do business with the State.

- During this workshop, participants learn:
- About the bidding process and where to find bidding opportunities
  - The basics of COMMBUYS, the Commonwealth's online Market Center
  - How to market to public entities (including state and local agencies)
  - About the Small Business Purchasing Program and SDO Certification.

COMMBUYS Vendor registration assistance is also available! For more information, contact the OSD Training Department located at 1 Ashburton Place, Suite 1017 in Boston. If you'd like to attend a workshop like this, call (617) 720-3300 or email [osdtraining@state.ma.us](mailto:osdtraining@state.ma.us).



## Ribbon Cutting in Brockton: Registrar of Deeds



Elected and Selected Officials gather for the ribbon cutting celebration of the new Plymouth County Registry of Deeds at 32 Belmont Street, Brockton.

the recent ribbon cutting. "With more than 250 new units of housing, complementing tens of thousands of square feet of new office and retail space already permitted, it's nice to see developers discovering what we already know. Brockton offers an extraordinary value so close to Boston and the growing population of Metro South. With the 800 acres of parks, 4 golf courses, 3 commuter rail stops and multiple centers for education and healthcare, Brockton is sure to experience a growing level of interest among many segments of the development community," he said.



Chris Cooney, MSCC; Senator Michael Brady; John Buckley, Plymouth County Register of Deeds; State Representative Gerry Cassidy; Mayor Bill Carpenter, City of Brockton.



New Plymouth County Registry of Deeds in Brockton.

## Ribbon Cutting in Brockton: Source4



Source4 recently moved their Brockton offices into the Crescent Credit Union headquarters building on Belmont Street. Source4 is a national company and has been in business for over 40 years. They provide a broad range of Integrated Business and Marketing Solutions to fulfill client's operational and marketing needs. Their extensive fulfillment and distribution capabilities and the ability to provide a wide range of technology solutions allows for the delivery of complete custom solutions for their clients.

Source4 has achieved success by continually tailoring products and service offerings to meet the ever-changing needs of their clients. They have built their business on the concepts of innovation and flexibility...a willingness to think outside the box, embrace and utilize new technologies, and identify and implement cost-effective solutions to help you better manage your business or organization. To learn more, visit [www.source4.com](http://www.source4.com).



Photos courtesy of Rich Morgan Photography.

(L-R) Tom Myles, Source4 Graphic Designer; Terri Gurney, Source4 Customer Service Representative; Pamela DiCastro, Source4 Customer Service Representative; Ken Amand, Source4 Sales Representative; Nick Kerwin, Source4 Graphic Designer; Murray Vetstein, Source4 Sales Representative; Richard Hooke, Crescent Credit Union Commercial Lending; Jonah Wein, Crescent Credit Union VP Marketing; Leah Page, Crescent Credit Union Branch Manager; Chris Cooney, Metro South Chamber of Commerce President & CEO.

### Looking for a new perspective on Your Business?

Our custom business solutions will change the way you look at banking.

- New Equipment Financing
- Commercial Lines of Credit
- Business Online Banking
- Checking Account Options

To get started: Visit our website or Call 800.356.8622

**BridgewaterSavings**  
UNCOMMON BUSINESS BANKING

[bridgewatersavings.com/business](http://bridgewatersavings.com/business)



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## New Good Sam. CEO Elected to Chamber Board



Good Samaritan Medical Center President Marisela Marrero, MD and Chris Cooney, MSCC President & CEO.

New Good Samaritan Medical Center CEO, Marisela Marrero, MD and Chamber CEO, Chris Cooney recently met to discuss various topics of local, regional and sector concern. Good Samaritan, a division of Steward, is one of the largest employers in Brockton and the Metro South Region. They are also operating within the biggest industry sector in the region (health care) and pay more taxes than any other entity in Brockton. Their campus at exit 18 along route 24 is an extraordinary site with plenty of room for growth and expansion. The Chamber recently commissioned a study to inventory the site and explore expanded possible uses in the future. Good Samaritan is among the largest supporters of the Metro

South Chamber of Commerce and has consistently served on the Chamber Board. Marisela Marrero, MD, was recently elected to the Chamber Board at their most recent meeting in January.

Marisela Marrero, M.D. is a Harvard-trained Emergency Room physician with an interest in developing top-tier public healthcare knowledge within the Latino community and broadening the use of proper healthcare among Hispanic people.

Originally from Puerto Rico, Marisela has been living in the New England area for the past 22 years, having attained her undergraduate degree from Yale University and her medical degree from Harvard Medical School. She was the co-founder and chair of ALPFA Healthcare, an organization dedicated to the promotion and proliferation of Latino leaders. In addition to this, she served as the medical correspondent for both Telemundo Boston and NECN. Most recently, Marisela worked as VP of Clinical Operations at Good Samaritan Medical Center, focusing on efficiency and throughput within the hospital setting. With a sense of commitment and enthusiasm that is palpable, Marisela continues to raise the bar, and acts as a driving force at the forefront of healthcare improvement and change.

## Plans for Original Ocean Spray Site in Hanson

Metro South Chamber of Commerce CEO, Chris Cooney, recently met with Consultant and former Hanson Selectman, David Soper, to discuss various aspects of a proposal to renovate and preserve a historic building site in Hanson.

Ocean Spray Cranberry Cooperative was originally formed from this site in 1930, by three cranberry growers who wanted to expand their market for cranberries. Led by grower Marcus L. Urann, who had created a cranberry sauce, the cooperative developed more cranberry-based products. In the same year Ocean Spray became the first producer of cranberry juice drinks with the introduction of Cranberry Juice Cocktail. (A.D. Makepeace Company, one of the original founders of Ocean Spray, has been in continual operation since the late 19th century and is currently the world's largest grower of cranberries.)

Ocean Spray employs more than 2,000 people today with sales of 1.3 billion dollars annually. "It's great to discuss the extraordinary history of this site and even better the plans underway to strengthen the area with expanded mixed-use facilities", said Chris Cooney, Chamber CEO.



Chris Cooney, Metro South Chamber of Commerce; David Soper, former Hanson Selectman and CEO of WLM (Wicked Local Marketing)

## State Treasurer Team Meets with Chamber to Plan Small Business Program

The Chamber staff recently met with representatives from the Office of the Treasurer, Deborah Golberg to discuss an announcement of a program designed to provide more financing for small businesses in Massachusetts. Banks operating in Massachusetts will be selected to partner with the State Treasurers office through a program aimed at making more financial deposits available to lend within the local business communities of Massachusetts. Plans are still underway for an announcement of the program and an announcement by the State Treasurer, Deb Goldberg, in the months to come. Chamber CEO, Chris Cooney; Emma Stratton, Communications; Amanda Alfani, BSU Graduate Intern; Lexi Reinertson, Programs/Events met with Lizandra Gomes, Special Assistant to the State Treasurer - Deborah Goldberg; Keenen Grooms, Assistant Director of Strategic Partnerships from the Office of Economic Empowerment; Nina Hollien, Assistant Director of Cash Management Operations; Jameel Moore, Assistant General Counsel; Aliah Pierce, Jr. HR Business Partner; and Elizabeth Zelnick, Senior Policy Analyst.



(Back row, L-R) Amanda Alfani and Lexi Reinertson, MSCC; Lizandra Gomes, Nina Hollien, Keenen Grooms, and Jameel Moore, all from the Office of the State Treasurer - Deborah Goldberg; Emma Stratton and Chris Cooney, MSCC; (seated, L-R) Elizabeth Zelnick, and Aliah Pierce, both from the Office of the State Treasurer.

## Victory Human Services Goes Solar

Victory Human Services recently announced the addition of solar energy production on the roof of their corporate headquarters in Brockton. Albert Senesie, CEO of Victory recently discussed the project with Chamber CEO, Chris Cooney. Like many businesses in the Metro South Region, Victory identified the opportunity to go green and generate savings at the same time. Albert highlighted the ease in making the decision and how positive employee,

clients and tenants are about the clean energy source. To learn more about the Chamber's initiative to encourage wind and solar please visit [chambersforinnovation.com](http://chambersforinnovation.com)



## Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

### Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

(Base Rate is \$325 + \$5 per full time employee)

For more information or to set up an appointment, contact the chamber at (508) 586-0500 or email us at [info@metroouthchamber.com](mailto:info@metroouthchamber.com). You can also find more information on our website at [www.metroouthchamber.com](http://www.metroouthchamber.com).



## Congratulations to Ambassador Marni Dunton!

Congratulations to one of our Chamber Ambassadors, Marni Dunton of Connemara Senior Living Campello on her recent promotion to Assistant Executive Director! In addition to her role as Director of Marketing, Marni will assist the President in all matters relating to the operations of Connemara Senior Living.

Marni has been an active participant of the Chamber for years and is a valued member of the Chamber Ambassador Committee. Congratulations, Marni!



Marni Dunton, Connemara Senior Living Campello

## SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:



- Micro Loans up to \$50,000
- Small Loans up to \$250,000
- Terms up to 10 years at 5% - 6% fixed
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements

· No pre-payment penalties

· Technical Assistance

For more information call (508) 822-1020 x 312 or visit [www.seedcorp.com](http://www.seedcorp.com)

## NeighborWorks SOMA Homebuyer Workshops



NeighborWorks Southern Mass is offering First Time Homebuyer classes for the following dates/locations in the Metro South region. A majority of the classes are hybrid: 4 hours online education and one 4 hour in person class. Workshop price: \$45 per person

for 8 hours of CHAPA/HUD certified education. Prior to the class, you will be required to complete an online course. To register or to learn more, visit [nwsoma.org/events](http://nwsoma.org/events).

**March 2 @ 9:00 am - 1:00 pm** | Randolph Intergenerational Community Center, 128 Pleasant Street, Randolph.

**March 27 @ 5:00 pm - 9:00 pm** | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

**April 4 @ 5:00 pm - 9:00 pm** | Rockland Trust Hanover, 2036 Washington Street, Hanover.

**April 22 & 24 @ 5:00 pm - 9:00 pm** |(PORTUGUESE CREOLE) HarborOne Bank, 68 Legion Parkway, Brockton.

**April 27 @ 8:30 am - 12:30 pm** | Stonehill College, Gartland Dining, 320 Washington Street, Easton.

**May 8 @ 5:00 pm - 9:00 pm** | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

## Affordable Housing Lottery in Stoughton

MassHousing and the Town of Stoughton are currently partnering to provide affordable rental housing.

Taj Estates is a 179 unit rental apartment community located in Stoughton. This is the lottery for Phase 2 of the property (Phase 1 properties may still be available). 28 affordable units in Buildings 3, 4, and 5 will be made available through this application and lottery process. All units have contemporary kitchens with modern cabinetry, stainless steel appliances, quartz countertops, and tile flooring. The living areas will feature 9' ceilings, and all units contain full size washer and dryers.

Maximum Household Income Limits: \$56,800 (1 person), \$64,900 (2 people), \$73,000 (3 people), \$81,100 (4 people). Completed applications and required documentation must be received (not postmarked) by 2:00 pm on February 28, 2019. For more information, go to [www.s-e-b-.com/lottery](http://www.s-e-b-.com/lottery) or call (617) 782-6900 (x1 then x2) and leave a message.

## Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting [www.sema.score.org](http://www.sema.score.org) or by calling (508) 587-2673. Ahead for February...

**February 7:** *Hot Businesses, Markets & Trends for 2019*

**February 12:** *Save Money and Time by Automating Your Finances*

**February 14:** *Developing a Marketing Strategy for Your Startup Business*

**February 21:** *Live Q&A - Masters of Marketing with John Lawson and Ramon Ray*

**March 5:** *What Small Business Owners Should STOP Doing to Stay Sane*

**March 14:** *Create a Powerful & Practical PR Strategy for Your Small Business*



FOR THE LIFE OF YOUR BUSINESS



## Looking for Commercial Space to Grow?

The Metro South Chamber of Commerce shares available commercial property and space within the Metro South region here and online at [www.metroouthchamber.com](http://www.metroouthchamber.com). If you would like help finding space to grow your business, contact Chris at the chamber, (508) 586-0500 x 223.

117-119 N. Main Street, Brockton, MA 02301



**Contact: M. Donahue Associates, Inc.**  
(508) 588-1717

**Federal Opportunity Zone FOR SALE**  
**Size:** 63,000 SF +/- Mill Building/  
Development Site  
**Acres:** 2.4

Less than 1/2 mile to commuter rail / intermodal facility, sewer water and natural gas to site, possible historic tax credits available, **zoning allows marijuana cultivation.**

363-365 North Main Street, Brockton, MA 02301



**Contact: Jack Conway & Company**  
(781) 871-0080

**Lease:** \$16 SF  
**Lot Size:** 75,054 SF Total  
**Category:** Commercial

**Acres:** 1.72  
**Buildings:** 1  
**Stories:** 3  
**Total Units:** 24  
**Year Built:** 2017

**Total Sq. Ft.:** 9,500  
**MLS#:** 72255864  
**Parking Spaces:** 80+  
**Utilities:** Public Water & Sewer

## GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246  
Middleboro, MA 02346  
508.947.8433 (p)  
781.767.2244 (f)



Shelley Tierney  
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SERVING AREA BUSINESS SINCE 1975

## BOARD Profile - Richard Fisher, Bridgewater Savings Bank



Richard Fisher, EVP of Bridgewater Savings Bank

**Bridgewater Savings Bank**  
756 Orchard Street  
Raynham, MA  
(508) 884-3336  
www.bridgewatersavings.com

**Year Established:** 1872

**Products or Services:** Community bank

**Number of Employees:** 120+

**What is unique or special about your firm and the products and services you offer?**  
As a nearly 150 year old community bank, we have been a long-time partner with many of the consumers and small businesses in our market area offering deposit, loan and investment products and advice.

**What is your market area?** Plymouth; Bristol & Norfolk counties

**What markets do you serve?** Retail consumers and small to mid-size businesses.

**What are some of the job positions that you have held?** Senior Vice President - Director of New England Operations at Bank of Boston from 1990-1991; Executive Vice President and Treasurer at Old Colony Mortgage Corporation from 1991-2004; Executive Vice President and Treasurer of Stonebridge Mortgage Company, LLC (subsidiary of Bridgewater Savings Bank) from 2004-2007; First Senior Vice President - Senior Retail Loan Officer at Bridgewater Savings Bank from 2007-2014; Executive Vice President - Chief Operating Officer at Bridgewater Savings Bank from 2014-present.

**What is your educational background?** B.S. in Accounting from Bentley College.

**How long have you been at your present job?** 5 years in this position, 15 years at Bridgewater Savings.

## AG's Office Community Engagement Webinars

The Attorney General's Office Community Engagement Division is offering the Winter and Spring Webinars listed below. The Community Engagement Division is continuing their effort to inform the public about Attorney General's Office resources and will provide train-the-trainer webinars every month. These webinars are an excellent opportunity for service providers to learn about new tools on how to assist clients and community members. The webinar training topics include, but are not limited to: Worker's Rights; Consumer Protection Tips; Non-Profit Organization Board Training; Identity Theft and Scam Prevention; and Landlord-Tenant Rights. All webinars begin at 10:30am.

**February 13** | Labor Trafficking Overview for Massachusetts Municipal Employees (register: [learnthesigns.eventbrite.com](http://learnthesigns.eventbrite.com))

**March 6 @** | National Consumer Protection Week (register: [consumerprotectionwebinar.eventbrite.com](http://consumerprotectionwebinar.eventbrite.com))

**April 9 @ 10** | Landlord-Tenant Rights & Responsibilities (register: [ltwebinar.eventbrite.com](http://ltwebinar.eventbrite.com))

**May 7** | Identity Theft and Scams Prevention (register: [idtheftwebinar.eventbrite.com](http://idtheftwebinar.eventbrite.com))

**May 21** | Workers' Rights (register: [mayworkersrights.eventbrite.com](http://mayworkersrights.eventbrite.com))

## MEMBER Profile - Anawan Street Productions



Anawan Street Productions

**Anawan Street Productions**  
Brockton, MA 02302  
www.anawanstreetproductions.com

**Year Established:** 2016

**Products or Services:** Full scale video production

**Number of Employees:** 6

**What is unique or special about your firm and the products and services you offer?** We bring our background as narrative storytellers to the world of commercial advertising.

**What is your market area?** New England

**What markets do you serve?** Commercial video advertising

**Please list awards, honors, or special recognition your firm has received:** Gold Key award for Excellence in Advertising; Bronze Key in Digital Marketing, both from The Boys and Girls Club of America.

**What is your main business objective concerning your customers and the business community?** Our goal is to work hand in hand with our clients in creating visuals that captivate and create interest in our clients' product/service.

**Anything additional we should know about your company?** We create professional work at competitive pricing and provide consultation on how to market the visuals after production.

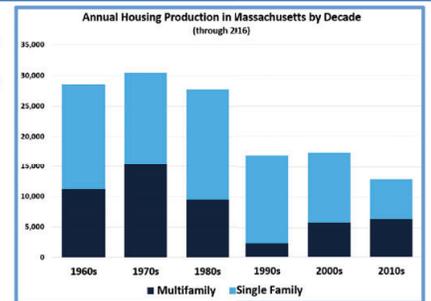
## Housing Need Rises at Fastest Rate in U.S.

To learn more, attend the Chamber Regional Roundtable February 22, at Southeastern Technical Institute in Easton at 11:45 am.

### NEED FOR MORE HOUSING

Massachusetts home prices have increased at the fastest rate in the nation, and metropolitan Boston rent prices rank among the highest in the country. **The Commonwealth must add to its housing stock to support a growing economy and provide new housing choices.**

But we can't do it alone: municipalities have control over local zoning and permitting, and they must be partners if the Commonwealth is to successfully overcome these housing challenges. Cities and towns are encouraged to adopt **best practices and zoning** that supports sustainable housing production.



*The Housing Choice Initiative provides incentives, rewards, technical assistance and targeted legislative reform to encourage and empower municipalities to plan and build the diverse housing stock that the Commonwealth needs to continue to thrive.*

### NEW AND BETTER COORDINATED TECHNICAL ASSISTANCE

To assist municipalities to achieve Housing Choice status, DHCD's Housing Choice Program Director coordinates existing technical assistance and provide "one-stop shopping" for information about **technical assistance grants** for local governments. In addition, MassHousing established the **Planning for Housing Production** grant program with **\$2 million** in planning assistance to help cities and towns take actions to implement affordable housing goals under Chapter 40B.

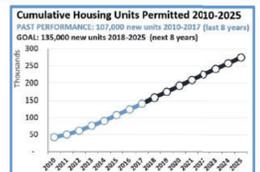


Learn more at [www.mass.gov/housingchoice](http://www.mass.gov/housingchoice)

### TRACK PROGRESS TOWARD THE HOUSING GOAL

The Housing Choice Initiative is tracking progress toward a goal of **135,000 new housing units statewide by 2025**, or about 17,000 new units per year.

- This goal requires sustaining the level of production over the last three years
- Represents a 26 percent increase in housing production compared to the last eight years
- Keeps pace with projected increases in housing demand
- Closely aligned with the housing production goals required for designation as a Housing Choice community



## Free Small Business Workshops from SEED



**SEED CORPORATION**  
SOUTH EASTERN ECONOMIC DEVELOPMENT

Throughout the year, SEED offers free workshops and seminars designated to help you start or grow your small business. SEED will offer free small businesses workshops at the Metro South Chamber of Commerce on Wednesday, March 20th. These workshops are offered in cooperation with the sponsoring bank or credit union, the Massachusetts & Rhode Island Small Business Development Centers (SBDC), Veteran's Business Outreach Center, and SCORE and the local chamber of commerce and is offered in two sessions:

### Session I "Business Fundamentals" 9:00 am - Noon

This workshop focuses on helping entrepreneurs understand the fundamentals of owning a business. Information on how to get started, where and how to get financing, and the loan application process will be presented. Attendees will also be provided with a free business plan guide and other materials.

### Session II "Understanding Financial Statements" 1:00 - 4:00 pm

This workshop helps attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate the business more efficiently.

Complimentary breakfast and lunch will be provided. For more information, visit [seedcorp.com](http://seedcorp.com) or call (508) 822-1020 x 318

## RENEWING Members

### Thank you!

Alternative Compassion Services  
Anania Plumbing & Heating, Inc.  
Beacon Financial Planning, Inc  
Bearce Insurance Agency, Inc.  
Bridgewater Square Chiropractic  
Brockton 21st Century Corporation  
Brockton Area Transit Authority  
Curahealth Stoughton  
Curry College  
Douglas A. King Builders, Inc.  
Eastern Bank  
Fuller Craft Museum  
Grant's Rental

Hajjar Management Co., Inc.  
Holmes-McDuffy Florists, Inc.  
J. Frank Conley, Inc.  
M. Donahue Associates, Inc.  
Massasoit Community College  
Mutual Bank  
NorthEast Electrical Distributors  
Siri C. Steinle Orthodontics  
South Shore Bank  
The Children's Workshop  
USA Mobile Drug Testing of Greater Brockton  
Westgate Mall

## WELCOME New Members

### Reinvesting in Our Community

**Altus Dental Insurance Company, Inc.**  
Ms. Lisa Stabile  
10 Charles Street  
Providence, RI, 02904  
(401) 457-7286  
[www.altusdental.com](http://www.altusdental.com)  
Insurance

**G & S Cleaning Service, Inc.**  
Ms. Sandra Tremblay  
863 Washington Street  
South Easton, MA 02375  
(508) 230-7400  
[www.gandscleaning.com](http://www.gandscleaning.com)  
Cleaning/Janitorial

**DJP Rightfit Recruiting, LLC**  
Ms. Debra Parent  
373 Lawton Street  
Somerset, MA 02725  
(508) 884-6798  
[www.rightfitrecruitingofmass.com](http://www.rightfitrecruitingofmass.com)  
Human Resource Consultants

**Unified Family and Youth Network, Inc.**  
Ms. Blessing Rogers  
418 Belmont Street  
Brockton, MA 02301  
(508) 427-6334  
[www.unifiedfamily.care](http://www.unifiedfamily.care)  
Human Service Organizations

To Join the Chamber, call or email Kayla!  
(508) 586-0500 x 221 • [KMay@metrosouthchamber.com](mailto:KMay@metrosouthchamber.com)

## Advertise in the 2019 Book for Business!



Don't miss the opportunity to advertise in the 2019 **Book for Business**, sent to over 5,000 businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will receive extra embellishment. This opportunity is sure to give you a leg up on the competition by receiving added exposure.

Don't have time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in-house graphic designer will create a professional quality full color ad for you, free of charge!

For additional information, call Emma Stratton, Director of Communications at (508) 586-0500 x 222, or email [EStratton@metrosouthchamber.com](mailto:EStratton@metrosouthchamber.com). You can view the 2018 Book for Business online at [issuu.com/metrosouthchamber/docs/b4b\\_2018](http://issuu.com/metrosouthchamber/docs/b4b_2018).

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.org](http://www.randolphchamberofcommerce.org) for more information.



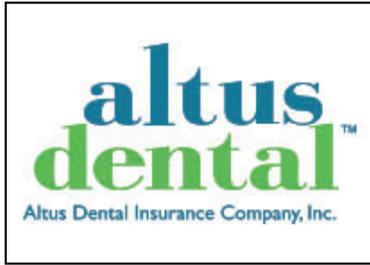
The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.

**Altus Dental Insurance Company, Inc.**

**DJP Rightfit Recruiting, LLC**

**G & S Cleaning Service, Inc.**

**Unified Family and Youth Network, Inc.**



10 Charles Street, Providence • (401) 457-7286  
www.altusdental.com

373 Lawton Street, Somerset • (508) 884-6798  
www.rightfitrecruitingofmass.com

863 Washington Street, South Easton • (508) 230-7400  
www.gandscleaning.com

418 Belmont Street, Brockton • (508) 427-6334  
www.unifiedfamily.care

Altus Dental provides affordable, quality dental insurance to nearly 161,000 members through Massachusetts, Rhode Island, and southern New Hampshire. Altus Dental offers first-class customer and online services, as well as prompt claims processing. Our business customers ranked us #1 for affordability, flexibility and employee satisfaction. Altus has great relationships with employers, municipalities, brokers, health and welfare organizations, and retiree groups.

A full service Human Resources Consulting firm serving client companies in the Boston and Southeastern Massachusetts area. We have an experienced team of HR professionals to address our clients HR needs. Specializing in designing and auditing HR programs, HR consulting, and recruiting; DJP Rightfit Recruiting helps companies see a long-term return on their investment in people.

We're passionate about delivering an exceptional cleaning experience. When you hire us, you're hiring a team of professionals who are trained and skilled in up to date cleaning methods. We apply the most comprehensive cleaning service and techniques to clean your office or commercial space. You can rely on our team to make recommendations that fit your taste and style but always give you the final word.

Our mission is to provide high quality health care and support families in their home setting. We accomplish this through partnership with the people we serve, with a highly skilled team of diverse and culturally competent staff. The AFC program is designed to offer a living option for individuals with a medical or psychiatric diagnosis who require assistance with their activities of daily living (ADLs) in order to maintain a safe lifestyle within the community.

## Starting a Business?

Need help starting your business?  
Looking for money to start your business?

The Metro South Business Assistance Can Help!

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

Premier Sponsor:

Major Sponsors:

(508) 586-0500 • metroouthchamber.com/resources/business-assistance

## When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South Regional Economic Development Organization  
For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • www.metroouthchamber.com

## BUSINESS EVENTS *Planner*

### February 22

#### Good Morning Metro South - Brunch

11:45 am - 1:30 pm  
Southeastern Technical Institute (STI)  
250 Foundry Street, Easton

Join the Chamber for a special brunch edition of our business breakfast program; ft. a panel of town representatives, focusing on issues of regional importance with Mayor Bill Carpenter, Brockton.

Cost: \$25 for members, future-members free with pre-registration

Register online: metroouthchamber.com/calendar

### March 7

#### 4th Annual Multi-Cultural Business Forum & BAH

5:00 pm - 7:30 pm  
The Perfect Place  
2039 Main Street, Brockton

Join the Chamber at The Perfect Place for a night of networking and a multi-cultural business forum / expo.

Cost: Free! Call to register to participate in the expo!  
(508) 586-0500

Register online: metroouthchamber.com/calendar

### April 24

#### A Taste of Metro South

5:30 pm - 8:00 pm  
Location TBA

Join the Chamber for an evening of food, fun, entertainment, and networking!

Cost: \$35 | Restaurant Participation Fee: Free!

Register online: metroouthchamber.com/calendar

#### IT'S EASY TO REGISTER!

(508) 586-0500 ☎  
(508) 587-1340 📠  
E-mail: info@metroouthchamber.com 📧  
Online: www.metroouthchamber.com



Send reservation and payment to:  
**Metro South Chamber of Commerce**  
Sixty School Street  
Brockton, MA 02301-4087



**LIVE**



**WORK**



**SHOP**



**PLAY**

## www.BuyBrockton.org

Buy Brockton is a cooperative effort of the Metro South Chamber of Commerce, City of Brockton, Brockton 21st Century Corporation/Building a Better Brockton, Brockton Housing Partnership, and participating lenders: Avon Co-Operative Bank, Bank of Canton, Bridgewater Savings Bank, Crescent Credit Union, Dedham Institution for Savings, Eastern Bank, HarborOne Credit Union, Mutual Bank, North Easton Savings Bank, Rockland Trust, and South Shore Bank.