



March
2019

www.metroouthchamber.com

**Leading Businesses
Leading Communities**



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Susan Connelly
MA Housing Partnership
Page 6



Bill Carpenter
Mayor of Brockton
Page 6



Nicole Long
OCES
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4th Annual Multi-Cultural Business Forum & Business After Hours

Thursday, March 7 | The Perfect Place: 2039 Main Street, Brockton | 5:00 pm - 7:30 pm



Attorney Tiffanie Cherrie Ellis-Niles,
Lyles & Niles, LLP



Taisha Crayton, Author, Entrepreneur,
Business Builder



Brandon Scales, Actor
"Patriots Day"



DJ Rashaud Garner, Entertainment
One Stop Shop

The Metro South Chamber of Commerce will hold the 4th Annual Multi-Cultural Business Forum & Business After Hours on **Thursday, March 7th from 5:00 pm - 7:30 pm at the Perfect Place, located at 2039 Main Street in Brockton.** Please join us as we celebrate the region's culturally diverse heritage and the success stories of various small businesses. The evening will consist of a Business Resource Expo and a Woman & Minority Owned Business Panel featuring four individuals who will tell their stories: Attorney Tiffanie Cherrie Ellis-Niles; Author/Entrepreneur Taisha Crayton; Actor/Producer Brandon Scales; and Entertainer Rashaud Garner. The panel is followed by regular Business After Hours networking. Expo participation is free! Contact Lexi at AREinertson@metrosouthchamber.com. *Learn more about our panel of speakers on page 2.*

It's Taste Time! 27th Annual Taste of Metro South - April 24

Wednesday, April 24 | The Shaw's Center: One Feinberg Way, Brockton | 5:30 pm - 8:00 pm



RESTAURANT PARTICIPATION IS FREE!

specialties for a local audience. Guests receive delicious samples and a directory of participating restaurants. This is your opportunity to participate in the premier food and entertainment event of the year while receiving **FREE MARKETING for your business!** *Continued on page 5...*

Ribbon Cutting in Stoughton Saturday, March 9



CONNORS
CHIROPRACTIC HEALTH CENTER

On **Saturday, March 9**, new member Connors Chiropractic Health Center located at **1935 Washington Street in Stoughton** will hold an Open House from 11:00am - 3:00pm. The Chamber will facilitate a **ribbon cutting ceremony at 11:45am** with photo op., Connors' open house will follow. To RSVP, please contact Chris at (508) 586-0500 x 223 or email chris@metrosouthchamber.com. *Read more on page 5...*

Multi-Chamber After Hours @ Plainridge Park 4/8



Opening Day at the Harness Races! **Monday, April 8th from 4:30pm - 7:00 pm at Plainridge Park Casino** located at 301 Washington Street in Plainville. You're invited to the Opening Day of Live Harness Racing! This is a multi-chamber networking event. Enjoy refreshments and networking with other members of the Metro South community and beyond! To register, contact Lexi Reinertson at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com

4th Annual Multi-Cultural Business Forum & Business After Hours Expo, March 7: FREE!

Thursday, March 7 | The Perfect Place: 2039 Main Street, Brockton | 5:00 pm - 7:30 pm



Host:



Premier Sponsor:



Opening Remarks from President of Brockton City Council, Moises Rodrigues. EmCee: Mary Waldron, Bridgewater State University.

This is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses. Expo participants include: Barefoot Books, BC Tent & Awning, Bridgewater State University, Brockton Area Transit Authority, Brockton NAACP, Cape Verdean Association, CareerWorks, Center for Women & Enterprise, Consulate General - Cape Verde, Eastern Bank, Entertainment One Stop Shop LLC, LegalShield, Massachusetts Office of Business Development (MOBD), Massasoit Community College, MassHire Greater Brockton Workforce Board, MBJ Wines, Mutual Bank, Old Colony Planning Council, Rockland Trust, SCORE, SEED, Small Business Administration, South Shore Women's Business Network, Supplier Diversity Office OSD, and more. Call to register your business to participate in the expo!

5:00 pm - Business Resource Expo & Networking

Learn about resources available to help start and grow your business. Experts will assist you on a variety of topics ranging from financing, developing a business plan, marketing your business, and winning government contracts.

5:30 pm - Woman & Minority Owned Business Panel

Hear from a panel of local businesses as they share their success stories. Learn how they used their backgrounds to develop new ideas, leverage regional resources, and tap into new markets.

6:15 - Business After Hours Networking

Meet hundreds of new potential clients during this Business After hours event. Enjoy delicious food from Lady C&J Soulfood & Catering, desserts from Peppercorns Cafe, a cash bar, and chance to win prizes.

Last year's event was a success, drawing great interest among the diverse populations of the region, leading to new partnerships and business relationships. Expo space is still available. Sponsorships are still available. For more information, contact Lexi (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com



Attorney Tiffanie Cherie Ellis-Niles,
Lyles & Niles, LLP

Attorney Tiffanie Cherie Ellis-Niles is a founding partner of Lyles and Niles, LLP, a general practice Law Firm on the South Shore of Massachusetts. Tiffanie focuses her practice on bankruptcy, domestic relations and landlord/tenant disputes. Tiffanie also has extensive experience representing clients in family law, real estate transactions, estate planning, small claims and contract matters. Tiffanie is certified with the Committee of Public Counsel Family and Children division and represents children and parents involved with the Department of Children and Families. She holds a Bachelor of Science degree from the University of Massachusetts Boston and her Juris Doctorate from Suffolk University Law School. Tiffanie serves on the boards of the Lawyers for Civil Rights and New England Community Services and is a member of the Massachusetts Black Lawyer's Association and the Massachusetts Black Women Attorneys.



Taisha Crayton, Author, Entrepreneur,
Business Builder

Taisha Crayton is a Principal Chief Biz Builder, Speaker, Entrepreneur, Author, Wife, and Mom. Using the strategies she used to grow a multi-million dollar construction business, Taisha specializes in coaching and consulting with minority and women owned small businesses get in position to win to generate 6 and 7 figures. Taisha's passion to work with minority and women businesses lead her to obtain a certificate in Building a High-Performance Minority Business from Dartmouth College - TUCK Business School. Taisha is also an alumnus of the Minority and Women Business Programs of Suffolk Construction, Turner Construction, Gilbane Construction, and Blue Cross Blue Shield.



Brandon Scales, Actor, "Patriots Day"

Brandon Scales is an American actor discovered by Peter Berg on the set of Patriots Day originally cast as an extra then given a role by the Hollywood director. Brandon is known for Patriot's Day (2016), Mile 22 (2018), and Fire (2017). Brandon overcame challenges as a child including navigating the foster care system. He eventually graduated from Southeastern Regional Voc. Tech. in Brockton and went on to attend the New England College of Business while pursuing his acting career. Brandon is military trained, fought as an amateur boxer out of the Petronelli gym in Brockton.



DJ Rashaud Garner, Entertainment
One Stop Shop / Platinum City
Gaming

Rashaud Garner is a DJ, entrepreneur, and small business owner of Entertainment One Stop Shop, LLC and Platinum City Gaming, a new arcade and gaming lounge in Taunton. He also cofounded SiypNow (Step Into Your Potential NOW), an organization focused on providing career readiness opportunities to educate and empower youth to find their true place in society while building on individual talents and skills, with a goal of moving toward and sustaining economic self-sufficiency. SiypNow will be the platform that he along with the overseers will utilize to make sure that all who participates will become successful and reach their full potential.

To learn more and to register for this event, visit www.metrosouthchamber.com/events/afterhours. This event is free, but please RSVP!

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Amanda Alfani

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**ACCREDITED**
CHAMBER OF COMMERCE**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.**Metro South Chamber of Commerce**

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

March

5**Executive Board Meeting**

3:00 pm

6**Ambassador Meeting**

8:00 am

7**4th Annual Multi-Cultural Business Forum & BAH** 5:00 pm*The Perfect Place, 2039 Main Street, Brockton***9****Ribbon Cutting / Open House**

11:45 am

*Connors Chiropractic Health Center, 1935 Washington Street, Stoughton***20****SEED Workshop**

8:00 am

27**Board Meeting**

12:00 pm

April

2**Career Day Conference**

8:00 am

*Teen Challenge, 1315 Main Street, Brockton**The Chamber is a sponsor of MassHire GBWB for this event.***3****Ambassador Meeting**

8:00 am

8**Multi-Chamber After Hours Opening Day**

4:30 pm

*Plainridge Park Casino, 301 Washington Street, Plainville***24****Taste of Metro South**

5:30 pm

The Shaw's Center, One Feinberg Way, Brockton

May

8**Business After Hours @ Eastern Bank**

5:00 pm

*1265 Belmont Street, Brockton***15****Small Business Awards Luncheon & Expo***Fuller Craft Museum, 455 Oak Street, Brockton**Small Business Expo*

10:30 am

Luncheon and Awards Ceremony

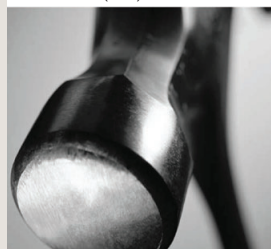
12:00 pm

22**Business After Hours @ Abington Bank**

5:00 pm

1 East Main Street, Avon

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, call Kayla at the Chamber (508) 586-0500 x 221.

**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

**METRO
SOUTH**
CHAMBER OF
COMMERCE

Leading Businesses.

Leading Communities.

**To join the chamber call 508.586.0500
or visit www.metroouthchamber.com**

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News



MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the fourth Tuesday of each month, from 9:00 am - noon.

March 26, 2019

April 23, 2019

May 28, 2019

June 25, 2019

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

programs and overall personalized care. It has always been a dream of mine to work with animals, understand their behaviors and put their overall welfare first." - Jeni Mather. Congrats Jeni!

Help Transform the MBTA's Commuter Rail System. Attend the Open House!

The MBTA's Rail Vision will identify cost-effective strategies to transform the existing Commuter Rail system. Join them to learn about the Rail Vision alternatives and share your vision for improved mobility and the future of the MBTA's rail system. March 5, 2019 from 4:30pm - 7:00pm at the State Transportation Building, 2nd Floor, Transportation Board Room, 10 Park Plaza in Boston. Open to the General Public. For more info visit www.mbt.com/projects/rail-vision.

Eight-week Online IMC Course: Gain Ground Without Complicating Your Summer

This summer at Stonehill College, launch or advance your quest for an integrated marketing communication master's degree with one of our fully online courses. It's a great way to keep your goals on track and your summer uncomplicated. Classes start May 28 and end July 19. Registration opens April 1. Learn more at www.stonehill.edu/academics/graduate/imc/imc-summer2019.

Signature Healthcare Earns Prestigious "with Distinction" Status in Harvard Pilgrim's 17th annual Physician Group Honor Roll

Highlighting its achievements in patient safety and quality, Signature Medical Group was again named to Harvard Pilgrim Health Care's 17th annual Physician Group Honor Roll, this time "With Distinction." Only 12 of the sixty-

one practices on the Physician Group Honor Roll achieved "With Distinction" status, meaning they were in the National Committee for Quality Assurance (NCQA)'s top 10th percentile nationally in all domains of clinical care. For more information, visit bit.ly/2XdjJPH

Family & Community Resources Spring Gala

"On Friday, May 3rd, we are 'off to the races' to end domestic violence, as we host our annual fundraiser with a Kentucky Derby themed Casino Night. Come join us for a fun-filled evening complete with inspirational moments that will warm your heart! An engaging presentation highlighting the work of FCR as seen through the eyes of the folks we serve, as well as the recognition of FCR's 2019 Wayne McAllister Community Service Awardee, Mr. George Carney, promise to delight. Event tickets are \$100, and Sponsorships are available starting at \$250!" Visit fcr-ma.org for more info.

HarborOne College Scholarships: Open App.

Applications are now available until March 15, 2019 for HarborOne's ONECommunity Scholarship: 20 college scholarships are available to high school seniors in the amount of \$5000. Visit www.harborone.com/about-us/community/scholarship to apply.

Brockton Rotary Club's 5th Annual Pancake Breakfast with the Easter Bunny: 4/13

The Rotary Club of Brockton will hold their 5th Annual Chief Burrell Memorial Pancake Breakfast on Saturday, April 13th from 8-11am at Annunciation Greek Orthodox Church, 457 Oak Street in Brockton. Have a photo taken with the Easter Bunny, enjoy raffle items, silent auction, 50/50 raffle, kids entertainment, and music by the Brockton Symphony Orchestra. Tickets available at the door; \$5 per person, children under 3 are free.

Fuller Craft Museum Current Exhibitions: "Donna Dodson: Zodiac" through May 19

This lively exhibition presents acclaimed woodworker Donna Dodson's two sculptural series referencing animal characters associated with the Chinese and Western zodiacs. With such charming creatures as a lion, a bull, a ram, a penguin, a beaver, and a falcon, Dodson's carved wood menagerie is sure to delight and inspire audiences of all ages. Visit fullercraft.org for more.

Seussical the Musical @ Cardinal Spellman

Directed by Mr. Steve Bergman, Spellman's Director of Performing Arts. March 8th from 7-9pm. March 9th from 7-9pm. March 10th from 2-4pm. To learn more, visit www.spellman.com.

Shade Gardening Presentation at Brockton Garden Club's March General Meeting

The Brockton Garden Club will host a presentation on "Shade Gardening", by Chuck Doughty of Cochato Nursery at its general meeting, 7 p.m., Monday, March 25, at the Stacy Adams Cultural Arts Building, 33 Dover Street, Brockton. Visitors and newcomers are welcome. For more info, email brocktongarden@gmail.com or visit www.brocktongc.org.

2019 Haitian American Young Professionals Awards Gala in Randolph 3/16

The Haitian American Young Professional Awards recognize Young Professionals under the age of 45 who continually demonstrate outstanding leadership, exemplary professional accomplishments and commitment to their communities. The event will be hosted by Brockton City Councilor At-Large, Jean Bradley Derenoncourt and Wanda Tima. Saturday, March 16 from 7:00 pm - 10:00 pm at The Lantana, at 43 Scanlon Drive in Randolph. Visit ushaitianchamber.org for more info.

Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center

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Good Samaritan Medical Center Sponsors Successful Women's Heart Health Event - Alpha Kappa Alpha Sorority at Westgate Mall to Recognize Heart Health

Good Samaritan Medical Center was proud to partner with the Psi Iota Omega chapter of Alpha Kappa Alpha Sorority, Inc. (AKA), The American Heart Association and Westgate Mall in an event to raise awareness for

Women's Heart Health. The five-hour free event in honor of The American Heart Association's Go Red Campaign, featured educational talks, "Walk with a Doc", blood pressure screenings, demonstrations, and giveaways. Brockton Mayor Bill Carpenter attended the event and is pictured with the President of Psi Iota Omega chapter of Alpha Kappa Alpha Sorority, Kimberly E. Zouzoua, and David Mudd, MD, a Steward Medical Group primary care physician, who led the "Walk with a Doc" portion of the event.

Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient,

outpatient, and Level III Trauma emergency services to Brockton and 22 neighboring communities. The hospital offers Centers of Excellence care in oncology and cardiology, specialized care in surgery, family-centered obstetrics with level-two nursery, substance abuse treatment, and advanced diagnostic imaging. Good Samaritan Medical Center is part of Steward Health Care System. Additional information is available at www.goodsamaritanmedical.org.

(L-R) Mayor of Brockton, Bill Carpenter; Kimberly E. Zouzoua, President of Psi Iota Omega chapter of Alpha Kappa Alpha Sorority; and David Mudd, MD, a Steward Medical Group primary care physician.





27th Annual TASTE OF METRO SOUTH

April 24th @ The Shaw's Center

One Feinberg Way, Brockton

Sponsorship Opportunities Available!

TICKETS AVAILABLE AT WWW.METROSOUTHCHAMBER.COM

Ticket Price: \$35. Tickets must be purchased in advance.

Call Lexi, (508) 586-0500 x 231 for tickets and more information.

Like us at www.facebook.com/metrosouthchambercommerce to stay up to date on participating restaurants, organizations, and entertainment.

Calling All Restaurants! Taste of Metro South

We invite your restaurant to participate in the widely popular and anticipated "A Taste of Metro South." Celebrate living and working in the region with a night of food and entertainment. You provide your specialty in sample sizes for 500 people, and we provide the opportunity to market your business to the ideal target audience. Participating restaurants will be listed on our website with a logo and link, receive promotion in "The Action Report" newsletter, receive mentions on Facebook and social media, will have their logo and contact information placed in the program, and receive the opportunity for television promotion.

Sponsorships are also available. For more information, please contact Lexi Reinertson at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com. Download the vendor application and see photos from last year at metrosouthchamber.com/events/taste.

DO YOU KNOW OF A NEW RESTAURANT IN TOWN, OR IS THERE A RESTAURANT YOU WOULD LIKE TO SEE PARTICIPATE?

SPONSORS & PAST PARTICIPANTS



Promote Your Business at Taste of Metro South

Grand Band Sponsor (\$2,500):

- Banner on main stage next to band for full event
- Logo on event program cover
- Logo on Chamber website
- Logo in Action Report newsletter (2)
- 15 complimentary tickets

Tasting Floor Sponsor (\$1,250):

- Logo on Taste website
- Logo in event program
- Logo in Action Report newsletter (2)
- E-update side column ad - 2 weeks
- 15 complimentary tickets

Corporate Sponsor (\$500):

- Logo in event program
- Logo on Chamber website
- Logo in Action Report newsletter (2)
- 12 complimentary tickets

Program Sponsor (\$150):

- Name listed in program as Program Sponsor
- 2 complimentary tickets

To sign up for one of these sponsorship packages, or customize a sponsorship for your business, please contact Lexi, (508) 586-0500 x 231, or email AREinertson@metrosouthchamber.com.

Ribbon Cutting in Stoughton, March 9

Saturday, March 9 | 11:45 am | 1935 Washington Street, Stoughton

"Dr. Mary Connors is a second-generation chiropractor who, under the tutelage of her father, Dr. John Connors, opened her first practice in Saugus, MA over 35 years ago. Dr. John was a chiropractic pioneer who helped chiropractors gain licensure in MA, and he passed on his skills and knowledge to Dr. Mary. In 1991, she sold her Saugus practice and moved to Stoughton with her husband and raised two daughters while practicing part-time in Stoughton, North Easton and Brockton.



C O N N O R S
CHIROPRACTIC HEALTH CENTER

She finally got up the courage to open Connors Chiropractic Health Center in Stoughton, MA in 2018! Dr. Connors is a 1984 graduate of Palmer College of Chiropractic. She is an active Toastmaster and Rotarian, and is a member of the Massachusetts Chiropractic Society, and the Metro South Chamber of Commerce.

The word doctor means teacher, and Dr. Connors holds regular workshops at her office for her patients and the community at large, promoting health for all ages. Please join us at our Ribbon Cutting hosted by the Metro South Chamber of Commerce on March 9th, 2019 from 11am to 3pm. Everyone is invited! The Beanery, The Beauty Point, The Soy Bean Candle Company, and Stoughton Music Center will be in attendance.

The ribbon cutting ceremony and photo will take place at 11:45 am, but please feel free to come earlier and/or stay after to take advantage of the open house and networking opportunities!

Housing Bill Gains Support from Businesses

Governor Charlie Baker has renewed his calls for 17,000 new housing units each year to keep up with demand in the Commonwealth. The goal is targeted toward keeping the state competitive. New housing stock will generate construction jobs while alleviating some of the pressure in the housing market that is leading to higher residential rent costs. The Governor's new bill will allow cities and towns to adopt zoning changes that promote housing production with a simple majority rather than the two-thirds supermajority currently required. This reform is an important first step to generate more workforce housing in Greater Boston/Brockton which will in turn improve employers ability to attract and retain a talented workforce.

Calling All Businesses: Support Career Day!



MASSHIRE
GREATER BROCKTON
WORKFORCE BOARD



Announcing the 22nd Annual Connecting Activities Partnership (CAP) Career Day Event, being held at Teen Challenge in Brockton on April 2, 2019 from 8:00am - 1:00pm in the Multipurpose

Auditorium. Co-Sponsored by the Metro South Chamber of Commerce, this event with MassHire YouthWorks is designed as an opportunity to build stronger connections between schools, businesses, and the community. Local high school students within the region will be provided with the opportunity to explore careers such as:

Animal Care, Architecture, Armed Services, Arts, Aviation, Business Management, Construction Trades, Cosmetology, Court Systems, Education, Finance, Government, Health Care, Hospitality, Human Services, Information Sales, Law Enforcement, Manufacturing Trades, Marketing Media & Communications, Retail, Science, Technology, Travel, and much more.

Each business/organization will be provided with a display table, along with information on MassHire opportunities. The intention is to provide students with information about careers in a variety of areas and ask that your approach includes information on the education & skills required in your field and career pathways for your industry. For more information, please contact Nicoline Batista at nbatista@masshiregbwb.org.

Regional Leaders Meet in Discussion of Housing, Economic Development, Transportation, etc.

Photos courtesy of Rich Morgan Photography. To see more photos from this event, visit [flickr.com/metroouthchamber](https://www.flickr.com/photos/metroouthchamber/).



Mayor Bill Carpenter recently presented an update on issues of regional importance to a full house at the Southeastern Technical Institute (STI) in Easton. More than one hundred and forty people from throughout the region attended the roundtable discussion where a panel of housing experts also provided directed comments focused upon the Metro South region.

Chair of the Chamber's Government Affairs division, Ray Ledoux of Brockton Area Transit Authority (BAT) was the master of ceremonies for the program and kept the focus on regional issues and the expansion of housing stock in the region. To view a video of the program visit [metroouthchamber.com/news-media/chamber-videos](https://www.metroouthchamber.com/news-media/chamber-videos).



Panel of Regional Leaders: (L-R) Mayor of Brockton, Bill Carpenter; André Leroux, Massachusetts Smart Growth Alliance; Susan Connelly, Massachusetts Housing Partnership; and Scott Hamway, Massachusetts Department of Transportation.



Nicole Long, CEO at OCES



Patricia Illsley, Southeastern Technical Institute



Mayor of Brockton, Bill Carpenter



André Leroux, Massachusetts Smart Growth Alliance



Mayor Bill Carpenter gave a State of the City Address at our Regional Roundtable Good Morning Metro South focused on infrastructure, housing, transportation, and economic development at Southeastern Technical Institute (STI) on February 22.



Susan Connelly, Massachusetts Housing Partnership



Scott Hamway, Massachusetts Department of Transportation



(L-R) Senator Michael Brady; Nicholas Mollo, North Easton Savings Bank; Connor Read, Craig Barger, Stephanie Danielson, Town of Easton;



Gerry Nadeau, Rockland Trust; André Leroux, Massachusetts Smart Growth Alliance; Rob Pellegrini, Law Offices of Rob Pellegrini; Ray Ledoux, Brockton Area Transit



Brenda Carrens, Kerry Zingaro, Korin Kane, OCES



State Rep. Gerry Cassidy and Nick Giaquinto, City of Brockton.

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New MA Economic Head Meets with Chambers



Secretary of Economic Development, Mike Kennealy; State Senate President Karen Spilka; Lieutenant Governor Karyn Polito; Chris Cooney, Metro South Chamber of Commerce President.

The Massachusetts Regional Economic Development Organizations and Chambers of Commerce recently met with the State's new Economic Development Head, Mike Kennealy who was introduced by Lt. Governor Karyn Polito. The meeting was hosted by State Senate President, Karen Spilka. Chamber CEO, Chris Cooney had the opportunity to speak with each of them and provided an overview of recent REDO activity. Various studies, forums, marketing initiatives and meetings were highlighted. The Governor and the Senate

have committed to maintaining a focus on strengthening economic development initiatives beyond Boston. Areas of focus moving forward are growth in number of new housing units, expansion of infrastructure and promotion of the State's new Opportunity Zones to investors.

Developers Surveyed on Opportunity Zones in Region



UMass Dartmouth Center for Marketing Research students (L-R): Griffin Butler, Katie Bridge, Ciara Anderson, Julia Leon, Christina Fergiste, and Bridget Young. Not pictured: Jeffson Cemeus, Ryan Ainslie, and Anastasia Siegel.

The Center for Market Research at the University of Massachusetts Dartmouth is conducting a study of NAIOP members for the purpose of gauging their level of understanding regarding recently designated Opportunity Zones (OZ) and the tax avoidance benefits derived from investing in commercial property within them. Dr. Nora Barnes, the Director of the Center at UMD, has been commissioned by the Chamber and the Regional Economic Development Organization (REDO) to conduct the survey. Senior Marketing Research students are participating in gathering the data and will be generating a report of the findings under Dr. Barnes supervision. The survey is focused on the Metro South Region and asks questions about how developers value various aspects of community attributes and permitting processes. The study is due to be released by the end of May. To learn more about the UMD CMR visit www.umassd.edu/cmr.

Cape Cod Cafe Hosts Chamber Board Orientation

The Chamber recently held a board member orientation at Cape Cod Cafe in Brockton, welcoming Rick Fisher of Bridgewater Savings Bank, Gena Glickman of Massasoit Community College, Marisela Marrero of Good Samaritan Medical Center, Fred Clark of Bridgewater State University, Chuck Jones of Harbor Health, and Dan Evans of Evans Machine Company, Inc.



Chris Cooney, Metro South Chamber of Commerce; Rick Fisher, Bridgewater Savings Bank; Gena Glickman, Massasoit Community College; Marisela Marrero, Good Samaritan Medical Center; Fred Clark, Bridgewater State University (BSU); Chuck Jones, Harbor Health; Ray Ledoux, Brockton Area Transit Authority (BAT); and Dan Evans, Evans Machine Company, Inc.

Chamber Board members represent a diverse cross-section of members from Brockton and throughout the Metro South region. Many industry sectors are represented and include both large and small businesses. The Metro South Chamber of Commerce is a private, not-for-profit business networking and advocacy organization established originally as the Brockton Board of Trade and in 1913 as a Chamber of Commerce serving Brockton and the surrounding communities. The Metro South Chamber hosts, promotes and convenes more than one hundred programs each year. It is accredited by the U.S. Chamber of Commerce with five-stars, one of only three chambers in New England to have achieved such an honor.

Chamber/REDO Sponsor STEM Career Day



Dr. Jennie Aizenman, Director of the Center for the Advancement of STEM Education (CASE) at BSU.

Recently more than three hundred high school students from throughout the Metro South Region attended an extraordinary STEM (Science, Technology, Engineering and Math) exploration program at Bridgewater State University (BSU) where they could test out virtual welding, robotics, and other STEM career possibilities. Chamber Board member Dan Evans of Evans Machine was featured as a key employer in the field of advanced manufacturing. Students were encouraged

to seek careers in STEM from Dr. Jennie Aizenman, Director of the Center for the Advancement of STEM Education (CASE) at BSU.

The Metro South Chamber of Commerce and Regional Economic Development Organization had a prominent expo table featuring materials on the region's top businesses and provided thumb drives to students interested in learning more about pursuing a STEM career within the Metro South region. For more information visit any of the following websites: masshiregbwb.org, microsites.bridgew.edu/case, or metrosouthchamber.com.



Full room of potential STEM students at BSU.



Virtual welding at STEM Career Day at BSU.

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More Upcoming Spring & Summer Networking

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit metrosouthchamber.com/calendar, or contact Lexi at (508) 586-0500 x 231.



Business After Hours | Wednesday, May 8 | 5:00 pm - 7:30 pm | 1265 Belmont Street, Brockton

Eastern Bank For nearly two centuries, Eastern Bank has helped generations of individuals, families, and businesses reach their goals. Their honest values and service that always puts their customers first is how they've grown to be the largest independent mutually owned bank. Visit easternbank.com to learn more.

Business After Hours | Wednesday, May 22 | 5:00 pm - 7:00 pm | 1 East Main Street, Avon



Abington Bank is a local bank with local employees, and a strong presence in the community. They've been quietly meeting the financial needs of individuals, families and businesses throughout Eastern Massachusetts since 1888. Visit abingtonbank.com to learn more.

Business After Hours | Wednesday, June 26 | 5:00 pm - 7:30 pm | 756 Orchard Street, Raynham



As an independent community bank, Bridgewater Savings is dedicated to cultivating the financial well-being of the community and are willing to go above and beyond to ensure each and every one of our customers achieves ultimate financial success. This unparalleled devotion may look "Uncommon," but it makes Bridgewater Savings who they are. Visit bridgewatersavings.com to learn more.

Business After Hours | Thursday, July 18 | 4:30 pm - 6:30 pm | 25 East Nilsson Street, Brockton



Connemara offers an exceptional residential experience for seniors. Their spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they need. Connemara offer assisted living, memory care, and independent living programs, all supported by dedicated, caring staff members." Visit connemaraseniorliving.com to learn more.

Business After Hours | Wednesday, August 14 | 5:00 pm - 7:30 pm | Location TBA



Crescent Credit Union will once again sponsor this very popular and elegant evening in August. Plans are being finalized and a location and date will be announced soon - along with details of the reception and beverage provider. This is the fifth year the Chamber has teamed up with Crescent Credit Union to offer this wonderful mid-summer evening for networking and enjoyment. Visit crescentcredit.org to learn more.

Economic Impact Awards Delivered



Chamber Ambassador Chair Joanne Schneider, Eastern Bank and Ambassador Murray Vetstein, Source4 hand delivered Economic Impact Awards to Gerry Banks, Store Manager for ALDI in Brockton, as well as Russell & Pica Funeral Home in West Bridgewater.

Each year the Chamber presents Economic Impact Awards to local businesses that have made a significant investment in the region. The companies were highlighted for their impact in the Metro South region during the Chamber's 105th Annual Meeting in November.

Gerry Banks, Store Manager for ALDI Brockton and Joanne Schneider, Eastern Bank. Not pictured: Murray Vetstein, Source4, and representative of Russell & Pica Funeral Home.

Call For 2019 Small Biz Award Nominations



The Metro South Chamber and Bank of America recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. We welcome you to nominate businesses for the 2019 *Small Business of the Year* and *Entrepreneur of the Year* awards.

You may nominate your own business or any other business you deem worthy. For nomination forms, call Lexi at (508) 586-0500 x 231. You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber.

Small Business of the Year Criteria:

50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

Entrepreneur of the Year Criteria:

10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due to the Chamber by April 5, 2019. Recipients will be announced at the Small Business and Entrepreneur Lunch on May 15, 2019.

Sponsored by:



The Enterprise

Prior Small Business of the Year Recipients

2018 Just Desserts Bakery & Cafe
2017 Wood Palace Kitchens
2016 Strange Planet Printing
2015 Maguire's Bar & Grill
2014 J.M. Pet Resort
2013 Solex Payroll Systems, Inc.
2012 Vincente's Tropical Grocery
2011 McGuigan's Pub
2010 Prisco's Market
2009 MCG Partners
2008 Heights Crossing
2007 Westgate Lanes
2006 Cindy's Kitchen
2005 Northeast Wholesale Nail & Fastener Supply Co.
2004 Dupliron, Inc.
2003 Modern Auto Body
2002 United Furniture, Inc.
2001 Robert Sharkansky & Company, CPA

Prior Entrepreneur of the Year Recipients

2018 Shovel Town Brewery
2017 Epicure Wine & Jazz Bar
2016 Elvera's Cafe
2015 The Sound Lab
2014 JJ's Cafe
2013 James Tran, Sky8 Shrimp Farm, LLC
2012 Billy Michaud, Sparky's Import Repair
2011 Al Ata, Elie Baking Corp
2010 Patricia Winberg, Topnotch Design Studio
2009 Michelle Cully, XPressman Trucking & Courier
2008 Robert Monahan, UPPAbaby
2007 Howard Wright, Wright Technology
2006 Rob Peters, Rob Peters Entertainment
2005 Jeffrey Chrzanowski, Spark Street Autobody
2004 Charles Bernard, The DJ Experience
2003 James Messenger, The Crazy Chefs Caterers
2002 Jerome Offutt, Top Quality Staffing
2001 Randy Yanoff, Eye of the Tiger Karate

ATHENA Award - Call for Leadership Nominations

This June, the Metro South Chamber of Commerce and Eastern Bank will present the 21st Annual **ATHENA Award** to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact **Lexi Reinertson** at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com. Learn more online at metrosouthchamber.com/events/athena

Sponsored by:



The Enterprise

Free Small Business Workshops from SEED



SEED
CORPORATION

SOUTH
EASTERN
ECONOMIC
DEVELOPMENT

Throughout the year, SEED offers free workshops and seminars designated to help you start or grow your small business. SEED will offer free small businesses workshops at the **Metro South Chamber of Commerce on Wednesday, March 20th**. These workshops are offered in cooperation with the sponsoring bank or credit union, the Massachusetts & Rhode Island Small Business Development Centers (SBDC), Veteran's Business Outreach Center, and SCORE and the local chamber of commerce and is offered in two sessions:

Session I "Business Fundamentals" 9:00 am - Noon

This workshop focuses on helping entrepreneurs understand the fundamentals of owning a business. Information on how to get started, where and how to get financing, and the loan application process will be presented. Attendees will also be provided with a free business plan guide and other materials.

Session II "Understanding Financial Statements" 1:00 - 4:00 pm

This workshop helps attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate the business more efficiently.

Complimentary breakfast and lunch will be provided. For more information, visit seedcorp.com or call (508) 822-1020 x 318

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:



SEED
CORPORATION

SOUTH
EASTERN
ECONOMIC
DEVELOPMENT

- Micro Loans up to \$50,000
- Small Loans up to \$250,000
- Terms up to 10 years at 5% - 6% fixed
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements

- No pre-payment penalties
- Technical Assistance

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

NeighborWorks SOMA Homebuyer Workshops



NeighborWorks Southern Mass is offering First Time Homebuyer classes for the following dates/locations in the Metro South region. A majority of the classes are hybrid: 4 hours online education and one 4 hour in person class. Workshop price: \$45 per person

for 8 hours of CHAPA/HUD certified education. Prior to the class, you will be required to complete an online course. To register or to learn more, visit nwsoma.org/events.

March 27 @ 5:00 pm - 9:00 pm | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

April 4 @ 5:00 pm - 9:00 pm | Rockland Trust Hanover, 2036 Washington Street, Hanover.

April 22 & 24 @ 5:00 pm - 9:00 pm |(PORTUGUESE CREOLE) HarborOne Bank, 68 Legion Parkway, Brockton.

April 27 @ 8:30 am - 12:30 pm | Stonehill College, Gartland Dining, 320 Washington Street, Easton.

May 8 @ 5:00 pm - 9:00 pm | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

May 22 @ 5:00 pm - 9:00 pm | HarborOne Bank, 68 Legion Parkway, Brockton.

June 5 @ 5:00 pm - 9:00 pm | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

June 24 @ 8:00 am - 5:00 pm | HarborOne Bank, 68 Legion Parkway, Brockton.

Own A Small Biz? Thinking of Starting One? Call SCORE!



To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

March 5: *What Small Business Owners Should STOP Doing to Stay Sane*

March 14: *Create a Powerful & Practical PR Strategy for Your Small Business*

March 19: *Ask the CPA 2019 - Tax Advice for Small Business*

March 21: *Pictures Speak Louder Than Words: Visual Content Strategies*

March 28: *How to Grow Your Business Using Competitive Intelligence*

Looking for Commercial Space to Grow? Sitefinder!

The Metro South Chamber of Commerce shares available commercial property and space within the Metro South region here and online at www.metroouthchamber.com. If you would like help finding space to grow your business, contact Chris at the chamber, (508) 586-0500 x 223.

628 Belmont Street, Route 123, Brockton, MA 02301

metrosouthchamber.com/site-finder



Contact: Donahue Associates
(508) 588-1717

Sale: \$675,000
Size: 3,550 SF

Category: Investment

Classification: Single tenant net leased retail building.

Hi-visibility corner location at signalized intersection in major retail area with two dominant supermarkets. Tenant: Rent-A-Center East Inc. Annual NNN income \$53,747. Lease expiration April 30, 2022. Building size: 3,550 SF. Land Area: 6,185 SF +/- City sewer & water, public transportation.

1933 Main Street, Brockton, MA 02324



Contact: Jack Conway Commercial
(781) 982-2333

Sale: \$1,300,000
Lot Size: 1,000 SF
Category: Commercial

Acres: 0.02
Buildings: 1
Stories: 1
Total Units: 1
Year Built: 1995

Total Sq. Ft.: 10,100
MLS#: 72294170
Parking Spaces: 27
Utilities: Public Water & Sewer

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

SERVING AREA BUSINESS SINCE 1975

MEMBER Profile - The Charity Guild, Inc.



The Charity Guild: Food Pantry & Thrift Shop



New Executive Director of The Charity Guild, Laura Striese

The Charity Guild, Inc. a Food Pantry & Thrift Shop

501 Main St. P.O. Box 4856

Brockton, MA 02303-4856

(508) 583-5280

www.thecharityguild.org

www.facebook.com/thecharityguild

www.instagram.com/thecharityguild

Year Established: 1971

Products or Services: Food Pantry & Thrift Shop

Number of Employees: 11 part-time employees / 26 volunteers

What is unique or special about your firm and the products and services you offer? The Charity Guild is a nonprofit 501(c)(3) organization. TCG was formed in 1971 by a group of local women whose goal was clear – to provide clothing and food for those in need. Nearly five decades later, our mission remains the same: "To provide basic and necessary services to those unable to meet their primary needs of food, clothing and household goods." As a member agency of The Greater Boston Food Bank, we work to serve more than 12,000 members of the Greater Brockton area each year.

What is your market area? We serve the Greater Brockton area and those who need our help. Among our clients, 33% are children and 19% are elderly. We also help the employed, unemployed, disabled and homeless. While clients visit our food pantry and thrift shop for resources, we also deliver to homebound members of our community.

What is your main business objective concerning your customers and the business community? We are focused on providing fresh, nutritious food for our clients and make it a priority to cater to special dietary needs. The demand for these goods is high and depends on both in-kind and financial donations. While we are a member of the Greater Boston Food Bank, we are responsible for our own funding. Each year we rely on members of our community, local businesses and foundations to provide the financial support that enables us to continue our mission. As we move into 2019, we are focused on increasing our membership and developing partnerships with local businesses that support community-focused educational initiatives. As our 50th anniversary approaches in 2021 it is imperative that we work together to educate the youth and young adults of our community about food insecurity and community service. Their help will be crucial to the success of our organization for years to come as we stay focused on ending hunger.

Anything additional we should know about your company? Our doors are always open to receive donations of gently used clothing and small household appliances. Our thrift shop sales directly support our food pantry budget. For more information or to make a donation please contact The Charity Guild's executive director, Laura Striese laura@thecharityguild.org. We welcome volunteers, schools programs, community organizations and local businesses to join us.

AG's Office Community Engagement Webinars

The Attorney General's Office Community Engagement Division is offering the Winter and Spring Webinars listed below. The Community Engagement Division is continuing their effort to inform the public about Attorney General's Office resources and will provide train-the-trainer webinars every month. These webinars are an excellent opportunity for service providers to learn about new tools on how to assist clients and community members. The webinar training topics include, but are not limited to: Worker's Rights; Consumer Protection Tips; Non-Profit Organization Board Training; Identity Theft and Scam Prevention; and Landlord-Tenant Rights. All webinars begin at 10:30am.

March 6 @ | National Consumer Protection Week (register: consumerprotectionwebinar.eventbrite.com)

April 9 @ 10 | Landlord-Tenant Rights & Responsibilities (register: ltwebinar.eventbrite.com)

May 7 | Identity Theft and Scams Prevention (register: idtheftwebinar.eventbrite.com)

May 21 | Workers' Rights (register: mayworkersrights.eventbrite.com)

Massasoit Classes to be Offered at Chamber

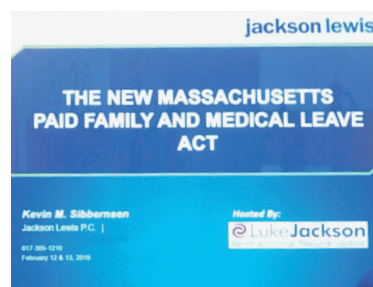


Steve Litcoff, Associate Director of Corporate Education at Massasoit Community College and Chris Cooney, Metro South Chamber President

Chamber CEO, Chris Cooney recently met with Steve Litcoff, Associate Director of Corporate Education at Massasoit Community College, to discuss offering classes that will benefit small businesses and their employees. The Chamber is located in the former Thomas A. Edison Power Station across from Brockton City Hall in downtown. With two classrooms and plenty of meeting space, the Chamber and Massasoit Community College are planning to provide classes on multi-cultural awareness in the workplace, OSHA training and SafeServe certification to name a few. Classes are being schedule for May/June time frame. Contact Lexi for more

information, AREinertson@metrosouthchamber.com or (508) 586-0500 x 231.

"Grand Bargain" Explained at LukeJackson Session



Attorney Kevin Sibbernson, Jackson Lewis PC

Attorney Kevin Sibbernson of Jackson Lewis PC recently presented important information about the new human resources laws passed by the State of Massachusetts. The new law covers minimum wage, employee leave and a host of other rule changes on the horizon. Chamber member Jack Meyers of Luke Jackson Benefit and HR Solutions hosted the program at the Stoneforge in Raynham. To learn more about these changes and receive a copy of the power point presentation contact Jack Meyers at jmeyers@lukejacksoncorp.com.

Jack Myers, President and founder of LukeJackson Benefit Solutions



Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

FREE Member Listing in the Action Report newsletter (distributed to over 20,000)

FREE Member Profile in Action Report newsletter, distributed through the Enterprise

2 FREE Listings in the 2020 Book for Business

FREE 2019 Book for Business

FREE Chamber Business List in Excel or mailing labels, \$150 value

FREE Enhanced member listing on the Chamber website with hotlink to website

FREE access to members-only page of website to post discounts, events, and more

FREE opportunity to promote company at event share tables and at the Chamber

FREE opportunity to promote company in the Action Report

FREE business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**

(Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.



RENEWING Members

Thank you!

Associação Caboverdiana De
Brockton, Inc.
Bank of America Merrill Lynch
Brockton Public Library
Canoe Club Ballroom, Inc.
Chapel of New Hope, Inc.
Colonial Maintenance Contractors
Inc.
Correct Care Recovery Solutions/
Bridgewater State Hospital
Four Points Realty
HarborOne Bank

Khanbabai Immigration Law
Loureiro Engineering
Pressure BioSciences, Inc.
Rexa, Inc.
Rich Morgan Photography
Romm Diamonds
Schuerch Corporation
The Enterprise
The Guardian Center for Skilled
Nursing and Rehabilitation
WeCare 365
William M. Callahan Real Estate

WELCOME New Members

Reinvesting in Our Community

**Bridgewater Credit Union, a Division
of Merrimack Valley Credit**
Ms. Theresa Hayes
75 Main Street
Bridgewater, MA 02324
(800) 897-0343
www.bridgewatercu.com
Banks/Financial

Send Out Cards
Mr. Lew Corcoran
P.O. Box 75
Elmwood, MA 02337
(508) 258-8039
www.sendoutcards.com/lewcocoran
Marketing/Public Relations

Greenough
Ms. Christine Williamson
1 Brook Street
Watertown, MA 02372
(617) 275-6500
www.greenough.biz
Marketing/Public Relations

Wheelchair Strong Foundation
Mr. Mark Chaupetta
37 Belmont Street, 4th Floor
Brockton, MA 02301
(508) 889-2882
www.wheelchairstrong.com
Non-Profit

To Join the Chamber, contact Marcy for Membership
(508) 586-0500 x 229 • MVenezia@metrosouthchamber.com

Advertise in the 2019 Book for Business!



Don't miss the opportunity to advertise in the 2019 **Book for Business**, sent to over 5,000 businesses. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will receive extra embellishment. This opportunity is sure to give you a leg up on the competition by receiving added exposure.

Don't have time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in-house graphic designer will create a professional quality full color ad for you, free of charge!

For additional information, call Emma Stratton, Director of Communications at (508) 586-0500 x 222, or email EStratton@metrosouthchamber.com. You can view the 2018 Book for Business online at issuu.com/metrosouthchamber/docs/b4b_2018.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Bridgewater Credit Union

A Division of Merrimack Valley Credit



75 Main Street, Bridgewater • (800) 897-0343
www.bridgewatercu.com

Our mission is to serve our community and partner with our members to offer value-added financial products, services, solutions, and no-compromise member service by delivering unparalleled experiences; providing resources and leadership to enhance our community presence; and ensuring opportunities for associates' professional development.

Greenough



1 Brook Street, Watertown • (617) 275-6500
www.greenough.biz

Greenough Brand Storytellers provides public relations and marketing support to a portfolio of healthcare, life sciences, professional services, technology, mission-based and consumer clients. Our dedicated team of storytellers knows how to analyze, understand and speak to the constantly changing preferences and behaviors of our clients' audiences. We know how to align organizations' messages with what decision-makers want to hear, helping to achieve clients' core business objectives through effective brand storytelling.

Send Out Cards



P.O. Box 75, Elmwood • (508) 258-8039
www.sendoutcards.com/lewcorcoran

We are an online greeting card and gift company with over 80 million cards sent, making us the largest first-class mailing company in the U.S. and one of the fastest growing network marketing companies in the world. The prompting to reach out and touch someone's life is something every person experiences. SendOutCards is enabling people to act on these prompts by providing an online service which helps you send personalized, printed greeting cards and gifts as a way to make a difference in the lives of others.

Wheelchair Strong Foundation



37 Belmont Street, 4th Floor, Brockton • (508) 889-2882
www.wheelchairstrong.com

The Wheelchair Strong Foundation is dedicated to raising money and awareness for Duchenne Muscular Dystrophy through laughter and entertainment. Our goal is to fund specific research programs and to help families, not just specific to Duchenne Muscular Dystrophy, with our grant programs that will assist with out of pocket medical expenses and adaptive sports programs. We always promise to be unique to others with our fundraising efforts.



Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • metrosouthchamber.com/resources/business_assistance

Premier Sponsor:



Major Sponsors:



When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com



BUSINESS EVENTS Planner

March 7

4th Annual Multi-Cultural Business Forum & BAH

5:00 pm - 7:30 pm

The Perfect Place

2039 Main Street, Brockton

Join the Chamber at The Perfect Place for a night of networking and a multi-cultural business forum / expo.

Cost: Free! Call to register to participate in the expo!

(508) 586-0500

Register online: metrosouthchamber.com/calendar

March 9

Ribbon Cutting / Open House

11:45 am

Connors Chiropractic Health Center

1935 Washington Street, Stoughton

Join the Chamber for a ribbon cutting ceremony at Connors Chiropractic in Stoughton. An open house will occur between 11:00 am - 3:00 pm courtesy of Connors Chiropractic.

(508) 586-0500

April 8

Multi-Chamber After Hours Opening Day @ Plainridge Park

4:30 pm - 7:00 pm

Plainridge Park Casino

301 Washington Street, Plainville

Join the Chamber for opening day at the races at Plainridge Park Casino for a multi-chamber networking event.

Members: \$5

Non-members: \$10

Register online: metrosouthchamber.com/calendar

April 24

A Taste of Metro South

5:30 pm - 8:00 pm

The Shaw's Center

One Feinberg Way, Brockton

Join the Chamber for an evening of food, fun, entertainment, and networking!

Cost: \$35 | Restaurant Participation: Free!

Register online: metrosouthchamber.com/calendar



LIVE



WORK



SHOP



PLAY

www.BuyBrockton.org

Buy Brockton is a cooperative effort of the Metro South Chamber of Commerce, City of Brockton, Brockton 21st Century Corporation/Building a Better Brockton, Brockton Housing Partnership, and participating lenders: Avon Co-Operative Bank, Bank of Canton, Bridgewater Savings Bank, Crescent Credit Union, Dedham Institution for Savings, Eastern Bank, HarborOne Credit Union, Mutual Bank, North Easton Savings Bank, Rockland Trust, and South Shore Bank.