



Actionreport

Leading Businesses
Leading Communities

A Taste of Metro South - the Most Anticipated Food & Fun Event

Wednesday, April 24 | The Shaw's Center | One Feinberg Way, Brockton | 5:30 pm - 8:00 pm



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Taisha Crayton
Author, Business Builder
Page 6



Moises Rodrigues
Pres. Brockton City Council
Page 6



Nhat Le
MOBD
Page 6

CONTENTS

- Calendar of Events 3
- Good News 4
- New Members 11
- Renewing Members 11

A TASTE OF METRO SOUTH
Wednesday, April 24
5:30 pm - 8:00 pm
The Shaw's Center
One Feinberg Way, Brockton

ENJOY Delicious Samples **INVITE Your Favorite Restaurants!**

Celebrating living & working in the Metro South region.
To purchase tickets, register to participate, or for more info, contact Lexi (508) 586-0500 x 231

METROSOUTHCHAMBER.COM

Join us for a Taste of Metro South as we return to the Shaw's Center at One Feinberg Way in Brockton. We invite your restaurant to participate in the very popular and highly anticipated Taste of Metro South! 500+ Potential customers in attendance. **Restaurant participation is FREE!**

Metro South is home to a variety of multi-cultural cuisines, unique hidden gems, and fine dining options. A Taste of Metro South celebrates these restaurants, placing them in front of local customers and businesses by showcasing their specialties for an audience of up to 500 people. Guests receive delicious samples and a directory of participating restaurants.

This is your opportunity to participate in the premier food and entertainment event of the year while receiving free marketing for your business. For more information please email Lexi Reinertson at AREinertson@metrosouthchamber.com, call (508) 586-0500 x 231, or visit metrosouthchamber.com/events/taste. Tickets are \$35.

More on page 2.

Taste Participants

- 2 Jerks BBQ
- Barrett's Alehouse
- Brockton Farmer's Market
- Brockton Rox
- Christo's To Go
- C.M. Petti Market & Deli
- Fine Arts Cafe BHS
- Hill's Home Market

- JJ's Caffe
- Just Desserts Bakery
- Lady C&J Soulfood
- Lindsey's Family Restaurant
- Not Your Average Joe's
- Peppercorn's Cafe
- Stoneforge Grille
- Teen Challenge Catering
- AND MUCH MORE!

Entertainment:

- Breakaway Band
- Brockton High School Jazz Band
- BSU Khakatay Drumming Ensemble
- George Cataldo "The Silver Fox"
- and more!

Former Stop & Shop Exec., State Treasurer at Small Biz. Awards

Wednesday, May 15 | 12:00 pm-1:30 pm | Fuller Craft Museum | 455 Oak Street, Brockton



Call for Nominations & Exhibitors! The 2019 Small Business & Entrepreneur of the Year Awards will be presented at a special Luncheon on Wednesday, May 15, 2019, 12:00 pm at the Fuller Craft

Museum, located at 455 Oak Street in Brockton.

The Small Business and Entrepreneur Awards are presented to businesses that have displayed employment staying power, growth, innovation, and social responsibility. We are now accepting nominations (more on page 5). There are limited spaces available

to participate in the table-top Business Expo running from 11:00 am - 12:00 pm and 1:30 pm - 2:30 pm. Expand your business and promote your company to hundreds of prospective clients at the 2019 Business Expo; exhibitor tabletops are available for purchase at the rate of \$149 for members, \$199 for future-members.



This year, the keynote speaker will be State Treasurer Deb Goldberg. As a business woman, local official and community leader, Deb Goldberg brings to the State Treasurer's office innovative leadership, disciplined fiscal management and an unwavering commitment to ensure economic stability, security and opportunity for every Massachusetts resident.

More on page 5.

Multi-Chamber After Hours @ Plainridge Park 4/8



Opening Day at the Harness Races! **Monday, April 8th from 4:30pm - 7:00 pm at Plainridge Park Casino located at 301 Washington Street in Plainville.** You're invited to the Opening Day of Live Harness Racing! This is a multi-chamber networking event. Enjoy refreshments and networking with other members of the Metro South community and beyond! \$5 members, \$10 non-members. To register, contact Lexi Reinertson at AREinertson@metrosouthchamber.com

CALL FOR NOMINATIONS



The Metro South Chamber and Bank of America recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. We welcome you to nominate businesses for the 2019 *Small Business of the Year* and *Entrepreneur of the Year* awards.

Nominating someone is easy!
You may nominate your own business or any other business you deem worthy. For nomination forms, call Lexi at (508) 586-0500 x 231. More on page 5.





27th Annual TASTE OF METRO SOUTH

April 24th @ The Shaw's Center
One Feinberg Way, Brockton
Sponsorship Opportunities Available!

TICKETS AVAILABLE AT WWW.METROSOUTHCHAMBER.COM

Ticket Price: \$35. Tickets must be purchased in advance.
Call Lexi, (508) 586-0500 x 231 for tickets and more information.

Like us at www.facebook.com/metrosouthchambercommerce to stay up to date on participating restaurants, organizations, and entertainment.

Calling All Restaurants! Taste of Metro South

We invite your restaurant to participate in the widely popular and anticipated "A Taste of Metro South." Celebrate living and working in the region with a night of food and entertainment. You provide your specialty in sample sizes for 500 people, and we provide the opportunity to market your business to the ideal target audience. Participating restaurants will be listed on our website with a logo and link, receive promotion in "The Action Report" newsletter, receive mentions on Facebook and social media, will have their logo and contact information placed in the program, and receive the opportunity for television promotion.

Sponsorships are also available. For more information, please contact Lexi Reinertson at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com. Download the vendor application and see photos from last year at metrosouthchamber.com/events/taste.

DO YOU KNOW OF A NEW RESTAURANT IN TOWN, OR IS THERE A RESTAURANT YOU WOULD LIKE TO SEE PARTICIPATE?

SPONSORS & PARTICIPANTS



Promote Your Business at Taste of Metro South

Grand Band Sponsor (\$2,500):

- Banner on main stage next to band for full event
- Logo on event program cover
- Logo on Chamber website
- Logo in Action Report newsletter (2)
- 15 complimentary tickets

Corporate Sponsor (\$500):

- Logo in event program
- Logo on Chamber website
- Logo in Action Report newsletter (2)
- 12 complimentary tickets

Program Sponsor (\$150):

- Name listed in program as Program Sponsor
- 2 complimentary tickets

Tasting Floor Sponsor (\$1,250):

- Logo on Taste website
- Logo in event program
- Logo in Action Report newsletter (2)
- E-update side column ad - 2 weeks
- 15 complimentary tickets

To sign up for one of these sponsorship packages, or customize a sponsorship for your business, please contact Lexi, (508) 586-0500 x 231, or email AREinertson@metrosouthchamber.com.

FOOD VENDORS

BOARD OF DIRECTORS

DIRECTORS

OFFICERS

Chair of the Board

Fred Clark
Bridgewater State University

President and CEO

Christopher Cooney
Metro South Chamber of Commerce

Chair-Elect

Joseph Casey
HarborOne Bank

Treasurer

Gregory Hart, CPA
Summer St Financial Advisors LLC

Vice Chair Economic Development

Pat Ciaramella
Old Colony Planning Council

Vice Chair Government Affairs

Ray Ledoux
Brockton Area Transit Authority

Vice Chair Community Affairs

Mahsa Khanbabai
Khanbabai Immigration Law

Vice Chair Membership Development

Friend Weiler
Consultant

Immediate Past Chair

Gerry Nadeau
Rockland Trust

CHAMBER STAFF

Christopher Cooney, CCE, IOM, MPA
President and CEO x 223

Ann Marrese
Director of Accounting and Finance x 230

Emma Stratton
Director of Communications x 222

Lexi Reinertson
Membership, Programs & Events x 231

Paul Anghinetti - Bank of America

Jason Barbosa - Vicente's Tropical Grocery

Joe Cardinal - National Grid

Michele Cinquegrano - Verizon

Todd Copeland - Copeland Auto Group

Dan Evans - Evan's Machine Co., Inc.

Nelson Fernandes - JJ's Caffè

Rick Fisher - Bridgewater Savings Bank

Gena Glickman - Massasoit Community College

Kim Hollon - Signature Healthcare

Richard Hynes - Barbour Corporation

Chuck Jones - Harbor Health

Marisela Marrero - Good Samaritan Medical Center

Jeni Mather - J.M. Pet Resort

Matthew Osborne - Eastern Bank

Jonathan "Jay" Pike - Citrin Cooperman

Andrew Raczka - Abington Bank

Albert Senesie - Victory Human Services

Kathleen Smith - Brockton Public Schools

George Spilios - Crown Linen

Lisa Stratton - The Enterprise

Peter Vlado - Brophy & Phillips Company, Inc.

(508) 586-0500 **Front Desk x 221**

Kayla May
Member Engagement Specialist x 221

Marcy Venezia
Membership Sales x 229

Amanda Alfani
Graduate Intern x 227

Newsletter Written & Designed by Emma Stratton. Printing Provided by The Enterprise.



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087

tel: (508) 586-0500

fax: (508) 587-1340

info@metrosouthchamber.com

www.metroouthchamber.com

ACTION Report **Volume 19- Issue 4**

(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

April

2 **Career Day Conference** 8:00 am

Teen Challenge, 1315 main Street, Brockton
The Chamber is a sponsor of MassHire GBWB for this event.

3 **Ambassador Meeting** 8:00 am

8 **Multi-Chamber After Hours Opening Day** 4:30 pm

Plainridge Park Casino, 301 Washington Street, Plainville

24 **Taste of Metro South** 5:30 pm

The Shaw's Center, One Feinberg Way, Brockton

May

3 & 10 **OSHA 10 Hour General Industry Workshop** 9:00 am

at the Chamber, led by Massasoit Community College

8 **Business After Hours @ Eastern Bank** 5:00 pm

1265 Belmont Street, Brockton

9 **SBA 504 Program Lunch & Learn** 12:00 pm

at the Chamber, led by Eastern Bank & SEED Corp.

13 & 20 **ServSafe Workshop** 8:30 am

at the Chamber, led by Massasoit Community College

15 **Small Business Awards Luncheon & Expo**

Fuller Craft Museum, 455 Oak Street, Brockton
Small Business Expo 10:30 am
Luncheon and Awards Ceremony 12:00 pm

17 **Cultural Competency Workshop** 9:00 am

at the Chamber, led by Massasoit Community College

22 **Business After Hours @ Abington Bank** 5:00 pm

95 North Franklin Street, Holbrook

June

5 & 6 **Membership Drive** 9:00 am

Stonehill College, 320 Washington Street, Easton

21 **ATHENA Award Luncheon** 12:00 pm

674 West Center Street, West Bridgewater



Impact.

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.



To join the chamber call 508.586.0500 or visit www.metroouthchamber.com

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News



MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the fourth Tuesday of each month, from 9:00 am - noon.

April 23, 2019

May 28, 2019

June 25, 2019

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Massasoit Community College Job Fair, April 3

The Massasoit Career Services Office will be hosting a Job Fair at the Massasoit Brockton Campus on Wednesday, April 3rd from 10am - 1pm in the Student Center Building, Upper lounge on the Brockton Campus (One Massasoit Blvd.) Open to the public, all are welcome, business attire required. For more information, call (508) 588-9100 x 1406 or visit massasoit.edu/jobfair

BSU Education Career Fair on May 8th

Attend the region's premier recruiting event for Careers in Education on Wednesday, May 8th. Over 55 public

Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

school districts, charter schools, private/independent schools and educational non-profits will be on the BSU campus recruiting candidates for opportunities in teaching, tutoring, school counseling, school administration, ABA therapy, and more. The fair will be held in the Rondileau Campus Center, the event is free and parking is available. To learn more, contact BSU Career Services at (508) 531-1328 or email Katie Vagen at KVagen@bridgew.edu.

Fuller Craft Museum presents "Fertile Ground: Hilltown 6 and the Asparagus Valley Trail"

This exhibit features work from the principle potters of the Asparagus Valley Pottery Trail and Hilltown 6, two groups of renowned ceramic artists working in Western Massachusetts. This region of the Bay State is rich in agricultural history and cultural vitality, with longstanding connections between pottery, food, and community that inform the ceramic practice of the represented artists. This exhibition will overlap with the Asparagus Valley Pottery Trail Tour, April 27-28, 2019, as well as be a precursor to the July tour of the Hilltown 6 potters. Reception is Saturday, April 13, 4-7pm. Visit fullercraft.org for more info.

Bridgewater-Raynham High School Credit for Life Fair, May 23rd Seeking Volunteers

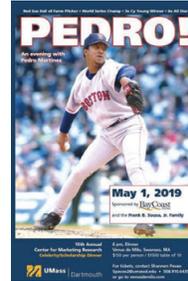
Participate in the Financial Reality Fair at Bridgewater-Raynham High School from 8-12pm. Approx. 400 students will attend. Volunteers do not need to be financial experts, a general understanding of fundamental financial decisions is all you need. A Volunteer Orientation session will be held on May 7th. For more info, email David Ferreira at David.Ferreira@bridge-rayn.org

Massachusetts Paid Family Leave: Employer and Employee Toolkits Now Available

The Department of PFML has released employer and employee toolkits to help everyone comply with the new Massachusetts Paid Family Leave Program. The toolkits contain information on employer responsibilities and timeline; employer communication including the new Mandated Employer Poster; Rate Calculation Tool to calculate your contribution; Link to the Mass Tax Connect website to register your business, and more. Visit <https://bit.ly/2UZG2Xv> for the employer toolkit, and <https://bit.ly/2Ow1e57> for the employee toolkit.

UMass Dartmouth's Center for Marketing Research Hosts Annual Celebrity Scholarship Dinner featuring Pedro Martinez

The UMD CMR is hosting its 19th Annual Celebrity Scholarship Dinner headlined by none other than Red Sox HOF pitcher Pedro Martinez! This is an



opportunity to enjoy a 4-course meal at The Venus de Milo in Swansea, MA where Martinez will speak, as well as a participate in a Q&A session with the crowd. The event will hold a raffle of Pedro Martinez' signed signature red glove and a silent auction including various Boston Sports memorabilia. There will also be glossy 8x10" photographs available to purchase that will be signed onsite by Pedro accompanied by a photo opportunity. The dinner will be held on Wednesday, May 1, 2019. Tickets cost \$150 each, or \$1500 per table of 10. Visit umassd.edu/cmrc/celebrityscholarshipdinner for more info.

U.S. Chamber of Commerce Releases "Sharing Solutions" Opioid Toolkit: Businesses Combat the Opioid Crisis

The U.S. Chamber of Commerce Foundation has created a toolkit to help the business community combat the opioid crisis. "On this site, you'll discover how companies have taken action to address the crisis through changes in business processes, employee involvement, and community engagement. The opioid epidemic is destroying communities and families across America and addressing a crisis of this scope and magnitude requires everyone who has a stake to be part of the solution, including the business community. Discover the valuable resources at sharingsolutions.us"

MassHire BizWorks Information Session

Wednesday, April 17 10:00am-12:30pm at Massasoit Community College, Business Building, Room B546/Professional Development Center. "Join us to learn more BizWorks and the various committees that meet in your area as well as grants available." For more info contact Eileen Wagner (617) 745-4004

20th Champions Fighting Cancer Walk 5/5

Join Signature Healthcare in their fight against cancer, Sunday May 5th. Be a team captain, individual, or volunteer. Free Red Sox tickets to the Community Donor who raises the most money for the walk. Visit www.championsfightingcancerwalk.org for more info.

New Stoughton Branch of HarborOne Grand Opening Ribbon Cutting Ceremony 4/3

Join HarborOne on Wednesday, April 3 at 5:00pm in celebration of their new Stoughton branch located at 470 Washington Street. Refreshments, appetizers, and more. RSVP to Peggy at pwatts@harborone.com

Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center

A STEWARD FAMILY HOSPITAL



World renowned surgical oncologist Claudius Conrad, MD, PhD, FACS, brings highly specialized cancer care to Steward Health Care. Expertise will benefit patients with liver and pancreatic cancers.

Steward Health Care and Good Samaritan Medical Center welcome internationally renowned surgical oncologist Claudius Conrad, MD, PhD, FACS. Dr. Conrad is the Chief of

General Surgery and Surgical Oncology, and the Director of Hepato-Pancreato-Biliary Surgery, at St. Elizabeth's Medical Center in Brighton, Massachusetts. Prior to joining Steward, he was a surgical oncologist at the prestigious MD Anderson Cancer Center in Houston, Texas.

Dr. Conrad is based at St. Elizabeth's Medical Center, however, he works collaboratively with colleagues throughout Steward Health Care's New England hospitals, including Good Samaritan Medical Center.

"Liver and pancreatic cancers require dedicated and specialized treatment of care," said Dr. Conrad. "I am

excited to be able to grow this program for the benefit of patients throughout the Steward system. My goal is to build an interdisciplinary program focused on excellent patient outcomes, less trauma through minimally invasive approaches, and a wonderful patient experience, working collaboratively with local providers to ensure patients receive the highest quality of care."

Dr. Conrad also focuses his care on diseases and cancers of the gallbladder, bile ducts, duodenum and spleen. He is an international pioneering expert in minimally invasive surgery who uses both laparoscopic and robotic-assisted techniques in treating these conditions.

Liver and pancreatic cancers affect thousands of people in the United States annually. This year, the American Cancer Society estimates that more than 42,000 people will be diagnosed with liver and other cancers that start in the bile duct, and another 56,770 are estimated to be diagnosed with pancreatic cancer.

He is welcoming patients today and can be reached at:

St. Elizabeth's Medical Center, Medical Office Building, Suite 201, 11 Nevins Street, Brighton, Massachusetts 02135, Phone: (617) 789-2442 Fax: (617) 202-4349

Business After Hours at Eastern Bank, Brockton

Wednesday, May 8 | 5:00 pm - 7:30 pm | Eastern Bank, 1265 Belmont St., Brockton



JOIN US FOR GOOD®

May 8 from 5:00 pm - 7:30 pm for a Business After Hours networking event.

In anticipation of Small Business Month in May, the Chamber is kicking off Small Business Month early with this networking event at Eastern Bank. Enjoy refreshments by Georgio's in Brockton and beer and wine by Muckey's while meeting new contacts in the Metro South community. Don't forget your business cards! Register online at www.metroouthchamber.com/calendar-registration/ or by e-mailing your RSVP with your full name and company name to Lexi at AREinertson@metrosouthchamber.com.

Eastern Bank has helped generations of individuals, families, and businesses reach their goals for nearly two centuries. They've accomplished it with honest values and service that always puts their customers first. It's how they've grown to be the largest independent mutually owned bank and earned their reputation as a bank that cares about its customers, communities, and employees.

More Upcoming Spring & Summer Networking

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit metrosouthchamber.com/calendar, or contact Lexi at (508) 586-0500 x 231.



Business After Hours | Wednesday, May 22 | 5:00 pm - 7:00 pm | 95 N. Franklin St., Holbrook



Abington Bank is a local bank with local employees, and a strong presence in the community. They've been quietly meeting the financial needs of individuals, families and businesses throughout Eastern Massachusetts since 1888. Visit abingtonbank.com to learn more.

Business After Hours | Wednesday, June 26 | 5:00 pm - 7:30 pm | 756 Orchard Street, Raynham



As an independent community bank, Bridgewater Savings is dedicated to cultivating the financial well-being of the community and are willing to go above and beyond to ensure each and every one of our customers achieves ultimate financial success. This unparalleled devotion may look "Uncommon," but it makes Bridgewater Savings who they are. Visit bridgewateravings.com to learn more.

Business After Hours | Thursday, July 18 | 4:30 pm - 6:30 pm | 25 East Nilsson Street, Brockton



Connemara offers an exceptional residential experience for seniors. Their spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they need. Connemara offer assisted living, memory care, and independent living programs, all supported by dedicated, caring staff members." Visit connemaraseniorliving.com to learn more.

Business After Hours | Wednesday, August 14 | 5:00 pm - 7:30 pm | Location TBA



Crescent Credit Union will once again sponsor this very popular and elegant evening in August. Plans are being finalized and a location and date will be announced soon - along with details of the reception and beverage provider. This is the fifth year the Chamber has teamed up with Crescent Credit Union to offer this wonderful mid-summer evening for networking and enjoyment. Visit crescentcredit.org to learn more.

Small Business Awards - Call for Nominations

Wednesday, May 15 | 12:00 pm - 1:30 pm | Fuller Craft Museum | 455 Oak Street, Brockton



The 2019 Small Business and Entrepreneur of the Year Awards will be presented at a special Luncheon on Wednesday, May 15, 2019, from 12:00pm - 1:30 pm at the Fuller Craft Museum, located at 455 Oak Street in Brockton. Please join the Chamber and premier sponsor, Bank of America in recognizing the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region!

You may nominate your own business or any other business you deem worthy. For nomination forms, call Lexi at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com. You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber. To learn more, visit metrosouthchamber.com/events/small-boz-awards-expo.

Small Business of the Year Criteria:
50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

Entrepreneur of the Year Criteria:
10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility. Nominations are due to the Chamber by April 5, 2019. Recipients will be announced at the Small Business and Entrepreneur Lunch on May 15, 2019.

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year", this program will featured speaker MA Treasurer Deborah Goldberg. Deb is a graduate of Boston University, Boston College Law School and Harvard Business School, and lives in Brookline with her family.

Elected in 2014, Deb's focus is to protect taxpayer dollars, bring new levels of transparency to state government and advance policies that break down barriers and create economic empowerment through wage equality, financial literacy, and college savings plans, to name a few. Deb remains deeply aware that even as our economy recovers ahead of many other states, too many families struggle to maintain ongoing financial security, lacking the tools, resources and skills they need to get ahead. Prior to her career in public service, Deb worked in retail operations, buying and consumer affairs at The Stop & Shop Companies, Inc., a business her family grew from a small grocery store in the North End into a \$1.2 billion New York Stock Exchange (NYSE) company with 50,000 employees. At Stop & Shop, workers earn fair pay and good benefits to provide for their families.



MA State Treasurer & Receiver General
Deborah B. Goldberg



Prior Small Business of the Year Recipients

- 2018 Just Desserts Bakery & Cafe
- 2017 Wood Palace Kitchens
- 2016 Strange Planet Printing
- 2015 Maguire's Bar & Grill
- 2014 J.M. Pet Resort
- 2013 Solex Payroll Systems, Inc.
- 2012 Vincente's Tropical Grocery
- 2011 McGuigan's Pub
- 2010 Prisco's Market
- 2009 MCG Partners

Prior Entrepreneur of the Year Recipients

- 2018 Shovel Town Brewery
- 2017 Epicure Wine & Jazz Bar
- 2016 Elvera's Cafe
- 2015 The Sound Lab
- 2014 JJ's Cafe
- 2013 James Tran, SKy8 Shrimp Farm, LLC
- 2012 Billy Michaud, Sparky's Import Repair
- 2011 Al Ata, Elie Baking Corp
- 2010 Patricia Winberg, Topnotch Design Studio
- 2009 Michelle Cully, XPressman Trucking & Courier



Sponsored by:



Hosted by:



State of the City is Under Construction: "Buildings Going Up; Crime Coming Down."



The Mayor of Brockton, Bill Carpenter, recently gave his annual state of the city address before a standing room only audience assembled at the War Memorial Building on West Elm Street in Brockton. The Mayor highlighted many economic development initiatives underway including a dozen buildings permitted for downtown Brockton. A new 400 space parking garage, several new mixed use buildings and more than 250 units of new housing are in various stages of construction within the city.

In addition, the Mayor mentioned three of the properties recently studied by the Metro South Chamber of Commerce and singled out one that recently received a \$150,000 planning grant. The Chamber commissioned studies on three sites of regional importance, CSX Railyards (31 acres in downtown), the Fairgrounds (50 + acres along Belmont Street) and exit 18 off of route 24 (Good Samaritan Campus, Oak/Pearl Street, and West Gate Mall area).

The Chamber is also currently conducting a UMass-Dartmouth Center for Marketing Research study/survey of economic developers throughout the state regarding the eight approved Opportunity Zones within the Metro South region. Good Samaritan CEO, Marisela Marrero, credited the Chamber and the city for their leadership in receiving the grant and further the planning process regarding the possibility of bio-technology and life-sciences development in Brockton.

Women & Minority Owned Business Panel at 4th Annual Multi-Cultural Business Forum

Photos courtesy of Rich Morgan Photography. To see more photos from this event, visit flickr.com/metrosouthchamber.



Mayor Bill Carpenter, City of Brockton



Moises Rodrigues, President Brockton City Council



Premier Sponsor: Mutual Bank



Our 2019 Women & Minority Owned Business Panel



Cape Verdean Association of Brockton



Attorney Tiffanie Ellis-Niles, Lyles & Niles LLP



Nhat Le, MOBD and Chris Cooney, MSCC



Paul Chenard, Old Colony Planning Council



Cooney; Scales; and Jimmy Pereira (OCPC)



Lady C&J Catering Soulfood & Catering



Andrea Burton, City of Brockton; Taisha Crayton



MassHire Greater Brockton Career Center



Norman Eng, SBA and Donna O'Connor, SCORE



The Mentor Network/South Shore Haitian ADH

HOLMES-McDUFFY FLORISTS, INC.

Since 1927
3rd Generation Family Owned & Operated

Offering Elegant Floral Designs for all occasions including Weddings, Sympathy, Birthday, Anniversary, New Baby and more

Think Spring

- Daily Prompt Deliveries to Brockton and 13 Surrounding Towns or Anywhere in the world

110 North Leyden Street
Brockton, MA 02302
508-586-2000
www.holmesmcduffy.com

All Major Credit Cards Accepted

Thank you for voting us #1 Florist Brockton!

2018

4th annual multi-cultural BUSINESS FORUM & BUSINESS after hours

Host: **The Perfect Place**

Premier Sponsor: **Mutual Bank**

METRO SOUTH Regional Economic Development Organization

ASSOCIACAO CAROVEDIANA DE BROCKTON, INC. "New day, New beginning, New vision"

HAITIAN COMMUNITY PARTNERS FOUNDATION

ASSOCIATION OF THE ADVANCEMENT OF NEGROES IN BROCKTON - FLORES INC. NAACP

BRIDGEWATER STATE UNIVERSITY

Mass Export Assisting Businesses with Going Global



Muryanne Burke, U.S. Department of Commerce; Paula Murphy and Kathleen Newell, Massachusetts Expo Center presented a "Powering Your Exports" workshop at the Chamber.

Mass Export, headed by seasoned export professional, Paula Murphy, recently met with a dozen or so business people to discuss exporting goods from Massachusetts. The session was held at the Chamber's Business Assistance Center and featured speakers from the U.S. Department of Commerce and Trade as well as bankers who provide export finance

support. In addition, Chamber CEO, Chris Cooney, spoke about certificates of origin and the process businesses are required to go through to export some goods to some nations. To learn more about MassExport visit mdbdc.com/export.

Massachusetts Exporting Population

Rank	State	Number of Exporters			Value (\$ Millions) ¹			
		All Exporters	SME	%SME	All Exporters	SME	% SME	
1	California	72,665	69,387	95.5%	151,051	64,965	43%	
2	Florida	58,104	55,137	94.9%	47,524	27,844	58.6%	
3	New York	36,739	34,413	93.7%	62,898	34,665	55.1%	
4	Texas	39,482	36,590	92.7%	217,841	85,617	39.3%	
5	New Jersey	20,281	18,606	91.7%	27,411	11,180	40.8%	
6	Washington	12,147	10,890	89.7%	73,411	12,714	17.3%	
7	Illinois	22,551	20,182	89.5%	55,018	13,932	25.3%	
8	Michigan	14,446	12,873	89.1%	50,520	12,016	23.8%	
9	Massachusetts	10,085	8,967	88.9%	24,368	8,750	35.9%	
10	Pennsylvania	15,015	13,345	88.9%	33,245	10,624	32%	
11	Ohio	15,729	13,986	88.9%	44,509	10,210	22.9%	
12	Georgia	14,068	12,334	87.7%	31,967	8,455	26.4%	
13	Louisiana	3,588	3,034	84.6%	46,446	16,143	34.8%	
14	Puerto Rico	1,433	1,210	84.4%	19,770	9,004	45.5%	
15	Kentucky	4,471	3,479	77.8%	27,835	12,155	43.7%	
United States		287,314	280,229	97.5%	1,290,213	429,252	33.3%	

SEED Presents Small Biz. Workshops at Chamber



Jessica Mello, Business Assistance & Marketing Officer at SEED leads "Business Fundamentals" workshop to a full conference room at the Metro South Chamber of Commerce.



Nancy Lowd, Senior Business Advisor at the Small Business Development Center leads "Understanding Financial Statements" workshop to inquiring small business owners.

SEED Corp. recently held two free workshops at the chamber designated to help start or grow a small business. These workshops were offered



in cooperation with Rockland Trust, the Massachusetts & Rhode Island Small Business Development Centers (SBDC), Veteran's

Business Outreach Center, and SCORE and the Metro South Chamber of Commerce, and is offered in two sessions where entrepreneurs can learn the fundamentals of planning, preparing for and financing a business; and learn to understand financial statements and how they help to determine the health of your business. For information on future SEED workshops, contact Jessica Mello at (508) 822-1020 x 318 or visit seedcorp.com.

44 Luxury Apts Beind Added on West Elm St., Brockton



Philip Griffin, Chairman of the Brockton Redevelopment Authority; Robert Jenkins, Brockton Redevelopment Authority; Mayor Bill Carpenter, City of Brockton; Jeff Charnel, Mutual Bank; Geoffrey Anatole, South Shore Property Management, LLC; David Seibert, BKA Associates, Inc.

Geoffrey Anatole, owner of South Shore Property Management, LLC recently broke ground at 47 West Elm Street on a brand new 44 unit luxury housing development. The new construction takes place on the heels of his recent completion of 24 units in the former Standard Modern Printing building on Pleasant Street. Geoffrey was joined by Robert Jenkins, CEO of the Brockton Redevelopment Authority, Rich Spencer, CEO of Mutual Bank and the Mayor of Brockton, Bill Carpenter. More than two hundred people attended to view the renderings and celebrate the development. The site is next to the Elm Court Hotel, a 65 room historic hotel with bar and restaurant.

Ribbon Cutting in Stoughton



Connors Chiropractic Health Center Ribbon Cutting/Open House

The Chamber welcomed new members Connors Chiropractic Health Center with a Ribbon Cutting during their Open House last month where they offered tours of their facility with brand new equipment.

Local businesses such as The Beanery, The Beauty Point, The Soy Bean Candle Company, and Stoughton Music Center joined them for food and entertainment.

Dr. Mary Connors is a second-generation chiropractor who has been practicing for over 35 years. Connors Chiropractic Health Center is located at 1935 Washington Street in Stoughton. To learn more about their services, visit www.connorschiropractic.com.

Take your business to the next level.

We have the business banking solutions for you!

- Business Term Loans
- Commercial Lines of Credit
- Commercial Real Estate Loans

Visit BridgewaterSavings.com/business-financing or call 800.356.8622



Member FDIC Member DIF Equal Housing Lender An SBA Preferred Lender



ATHENA Award - Call for Leadership Nominations



Friday, June 21 | 12:00 pm - 1:30 pm | Barrett's Conference Center, West Bridgewater

On Friday, June 21 from 12:00 pm - 1:30pm, the Metro South Chamber of Commerce and Eastern Bank will present the 21st Annual **ATHENA Award** to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. This year the event will be held at Barrett's Alehouse Conference Center, located at 674 W Center Street in West Bridgewater.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.



Good Samaritan Medical Center
A STEWARD FAMILY HOSPITAL
Marisela Marrero, MD, CEO at Good Samaritan Medical Center

This year, the keynote speaker is Marisela Marrero, MD, CEO at Good Samaritan Medical Center. Marisela Marrero, M.D. is a Harvard-trained Emergency Room physician with an interest in developing top-tier public healthcare knowledge within the Latino community and broadening the use of proper healthcare among Hispanic people. Originally from Puerto Rico, Marisela has been living in the New England area for the past 22 years, having attained her undergraduate degree from Yale University and her medical degree from Harvard Medical School. She was

the co-founder and chair of ALPFA Healthcare, an organization dedicated to the promotion and proliferation of Latino leaders. In addition to this, she served as the medical correspondent for both Telemundo Boston and NECN. Most recently, Marisela worked as VP of Clinical Operations at Good Samaritan Medical Center, focusing on efficiency and throughput within the hospital setting. With a sense of commitment and enthusiasm that is palpable, Marisela continues to raise the bar, and acts as a driving force at the forefront of healthcare improvement and change.

To nominate an individual for an ATHENA Award, or for more information please contact Lexi Reinertson at (508) 586-0500 x 231 or email at AREinertson@metrosouthchamber.com. Learn more online at metrosouthchamber.com/events/athena.

Prior ATHENA Recipients

2018 June Saba-Maguire, Brockton Public Schools
2017 Diane Bell, BSU
2016 Cheryl Opper, School on Wheels
2015 Mary Waldron, BSU
2014 Janet Trask, Brockton VA Hospital
2013 Kathleen Smith, Brockton Public Schools
2012 Ruth Bramson, Girl Scouts of Eastern MA
2011 Elaine Reiser, Brockton Area Multi-Services
2010 Anne DeMinico, St. Joseph Manor
2009 Sue Joss, Brockton Neighborhood Health Center
2008 Vanessa Tierny, Brockton Area Multi-Services
2007 Susan Szachowicz, Brockton High Principal
2006 Loretta Degrazio, East Coast Petroleum
2005 Marianne Wroble Cox, WXBR 1460AM Radio
2004 Shailah Stewart, Brockton Public Schools
2003 Linda Faria Braun, The Adult Learning Center
2002 Christine Karavites, Proteas Consulting

2001 Barbara Duffy, My Turn, Inc.
2000 Noelle Foye, Brockton Elementary School Nurse
1999 Janice Cunningham, East Bridgewater Police

Sponsored by:



Easton's Queset Commercial District Plan



Dottie Fulginiti, Board of Selectmen for the Town of Easton, speaks during the presentation of Queset Commercial District Economic Development Strategic Plan.

The town of Easton recently released a plan designed to enhance the Queset area of town and its connection to surrounding villages. The meeting to release the plan was held at Stonehill College where it attracted twenty-five or so business and community leaders. Selectperson, Dottie Fulginiti, spoke to the audience about the unique and valuable history of the area and how the study was able to identify various opportunities for the town and for those who visit, work and

live within the area. Goals for Queset Commercial District include: Transition auto-centric, singular destination to walkable, multi-offering area; Enhance image and appearance to make attractive and welcoming to prospective customers; Strengthen market for new and existing businesses; encourage re-investment; Grow local real estate tax base, etc. To learn more about the area and view the study, visit easton.ma.us.

SBA 504 Loan Program: Lunch & Learn - May 9



Dan Donovan, VP Business Banking at Eastern Bank and Lisa Holmes, SVP and Lending Team Leader from S.E.E.D, will be hosting a Lunch & Learn to discuss the SBA 504 Loan Program on **Thursday, May 9th from 12:00 pm - 1:30 pm**.

The SBA 504 is a special financing product that helps companies to buy fixed assets such as their owner occupied building or perhaps large equipment with incredibly favorable terms. In addition, they will be available to discuss any other SBA Programs or traditional bank financing programs that attendees may inquire about. The Lunch and Learn is being offered to Commercial Real Estate Brokers, Residential Brokers transitioning to commercial real estate sales, Accountants, Lawyers and Business Consultants, along with any business owner who may have interest in purchasing a building or other fixed assets either now or in the future. Lunch will be provided! Registration is free, but please RSVP at metrosouthchamber.com/calendar-registration.

Signature Healthcare + YMCA = Healthy Living Ctr.



Signature Healthcare and the Old Colony YMCA's East Bridgewater Branch have collaborated to establish a Healthy Living Center at 635 Plymouth Street. The center will bring together



medically integrated programs between Signature Healthcare and the YMCA with the goal of helping individuals achieve and maintain a healthy lifestyle.

A Signature Healthcare Health Coach will be positioned at the YMCA and will partner with YMCA members to encourage positive health choices and help members improve their overall health. The Health Coach will provide an initial assessment which will include a biometric screening. Upon the results of the initial assessment, the Health Coach will make recommendations for programs or services that will improve a patient's health, such as programs at the YMCA or referrals to primary care providers or specialists at Signature Healthcare.

"Wellness is one of our top priorities at Signature Healthcare, for our employees, patients and the community," said Kim Hollon, President & CEO of Signature Healthcare. "When we help raise the overall health of individuals, everyone benefits, and as a community-based healthcare delivery system, collaboration with a local organization like the YMCA is a perfect complement to our goal of empowering patients to take control of their health." Visit signature-healthcare.org for more information.

B.R.A. Annual Meeting Hosted and Sponsored



Mayor Bill Carpenter, City of Brockton, speaks to the Brockton Redevelopment Authority during their Annual Meeting.



Rob Corley, Executive Director of NeighborWorks Southern MA

The Brockton Redevelopment Authority (B.R.A.) recently held its annual meeting at the Metro South Chamber of Commerce where it announced a number of projects and initiatives for the coming year. Rob Corley, Executive Director of NeighborWorks Southern Mass, provided the keynote address highlighting his organization's construction of a mixed-use property on the site of the former Kresge's Department Store at the corner of Frederick Douglas Way and Main Street in Brockton. The new building will feature on-site parking, street level retail, offices space and more than 40 units of new housing above. NeighborWorks already operates many housing developments in Quincy and throughout the region. Chamber CEO, Chris Cooney and Corley recently toured the Watson at 115 East Howard Street in Quincy. The new building recently opened in November and is similar in construction and finishes to the proposed building in Brockton. The Watson features extensive

common areas, on-site parking and beautifully appointed apartments. Many apartments are offered at reduces rents based upon income, perfect for moderate income households and recent retirees. To learn more about the Watson and the new building planned for Main Street in Brockton, visit www.TheWatsonQuincy.com or nwsoma.org.

NeighborWorks SOMA Homebuyer Workshops



NeighborWorks Southern Mass is offering First Time Homebuyer classes for the following dates/locations in the Metro South region. A majority of the classes are hybrid: 4 hours online education and one 4 hour in person class. Workshop price: \$45 per person

for 8 hours of CHAPA/HUD certified education. Prior to the class, you will be required to complete an online course. To register or to learn more, visit nwsoma.org/events.

April 22 & 24 @ 5:00 pm - 9:00 pm | (PORTUGUESE CREOLE) HarborOne Bank, 68 Legion Parkway, Brockton.

April 27 @ 8:30 am - 12:30 pm | Stonehill College, Gartland Dining, 320 Washington Street, Easton.

May 8 @ 5:00 pm - 9:00 pm | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

May 11 @ 8:30 am - 12:30 pm | Randolph Intergenerational Community Center, 128 Pleasant Street, Randolph.

May 22 @ 5:00 pm - 9:00 pm | HarborOne Bank, 68 Legion Parkway, Brockton.

June 5 @ 5:00 pm - 9:00 pm | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

June 24 @ 8:00 am - 5:00 pm | HarborOne Bank, 68 Legion Parkway, Brockton.

August 7 @ 5:00 pm - 9:00 pm | Brockton Neighborhood Health Center, 63 Main Street, Brockton.

August 26 & 28 @ 5:00 pm - 9:00 pm | (PORTUGUESE CREOLE) HarborOne Bank, 68 Legion Parkway, Brockton.

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

April 4: *Scale Your Business Through Outsourcing*

April 9: *Succeeding in the Gig Economy*

April 16: *Savvy Branding Strategies to Build Your Customer Base*

April 18: *Create a Plan for Your Business with a Powerful "GPS"*

April 25: *Best Financing Options for Your Small Business*

Looking for Commercial Space to Grow? Sitefinder!

The Metro South Chamber of Commerce shares available commercial property and space within the Metro South region here and online at www.metroouthchamber.com. If you would like help finding space to grow your business, contact Chris at the chamber, (508) 586-0500 x 223.

628 Belmont Street, Route 123, Brockton, MA 02301

metrosouthchamber.com/site-finder



Contact: Donahue Associates
(508) 588-1717

Sale: \$675,000
Size: 3,550 SF

Category: Investment

Classification: Single tenant net leased retail building.

Hi-visibility corner location at signalized intersection in major retail area with two dominant supermarkets. Tenant: Rent-A-Center East Inc. Annual NNN income \$53,747. Lease expiration April 30, 2022. Building size: 3,550 SF. Land Area: 6,185 SF +/- . City sewer & water, public transportation.

1933 Main Street, Brockton, MA 02324



Contact: Jack Conway Commercial
(781) 982-2333

Sale: \$1,300,000
Lot Size: 1,000 SF
Category: Commercial

Acres: 0.02

Buildings: 1

Stories: 1

Total Units: 1

Year Built: 1995

Total Sq. Ft.: 10,100

MLS#: 72294170

Parking Spaces: 27

Utilities: Public Water & Sewer

GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

SERVING AREA BUSINESS SINCE 1975

AMBASSADOR Initiative - Marni Dunton

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increase awareness, and promote active participation in Chamber programs and services. The Ambassador Team ensures that the Chamber is responsive to the needs of its members through personal contact and networking. Contact a member of the Ambassador Team to learn how Chamber Membership has worked for them. To learn more about becoming a Metro South Chamber of Commerce Ambassador, contact Kayla May at (508) 586-0500 x 221 or email KMayer@metrosouthchamber.com.

Metro South Chamber of Commerce Ambassador Team

***Ambassador Chair**
Joanne Schneider, Eastern Bank
 Brenda Carrens, OCES
 Mark D'Agostino, D'Agostino Insurance
 Steve Damon, Jack Conway & Company
 Todd Drager, Eastern Insurance
 Marni Dunton, Connemara Senior Living

Dan Genannt, TD Bank
 Richard Hooke, Crescent Credit Union
 Karen Lai-Fook, Victory Human Services
 Al Lawrence, Capital Lease Group
 Katherine Light, Mansfield Bank
 Reiko McNeil, Bridgewater Savings Bank
 Penny Ramseyer, ADT Protection1



Marni Dunton
 Assistant Executive Director
 Connemara Senior Living Campello
 25 East Nilsson Street
 Brockton, MA 02301
 (508) 588 5334
www.connemaraseniorliving.com

How long have you been a member of the Metro South Chamber of Commerce Ambassador Team? What is your role as an Ambassador?

I have been a member for about 14 years. My role as an ambassador is to help get the word about the chamber out to the community and businesses. Also, encourage business to join, as being a member has many benefits that can assist their business growth.

How has this involvement in the community benefited you or your business?

When I started with the chamber back in 2005, I knew nobody. I was new to marketing for healthcare.

Here we are 14 years later, and I can say that my strong network of colleagues is all because of the people I have met through the various chamber events. 85% of my network grew from the chamber.

What is your favorite annual Metro South Chamber event, why?

My favorite by far is the Taste of Metro South. It is such an excitable event, music, food, and great networking. There is something for everyone!

Would you recommend volunteering to be an ambassador? What would you say to someone who is interested in becoming an ambassador?

Yes. It is a great way to give back to the community, and strengthen your business and network.

Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business.

Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

- FREE** Member Listing in the Action Report newsletter (distributed to over 20,000)
- FREE** Member Profile in Action Report newsletter, distributed through *the Enterprise*
- 2 FREE** Listings in the 2020 Book for Business
- FREE** 2019 Book for Business
- FREE** Chamber Business List in Excel or mailing labels, \$150 value
- FREE** Enhanced member listing on the Chamber website with hotlink to website
- FREE** access to members-only page of website to post discounts, events, and more
- FREE** opportunity to promote company at event share tables and at the Chamber
- FREE** opportunity to promote company in the Action Report
- FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**
 (Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

Call for Membership Drive: Volunteers & Prizes

This is an important time for the Metro South Chamber of Commerce as we focus on growing our membership. The membership campaign will culminate in a Membership Telephone Drive on **Wednesday, June 5 & Thursday, June 6 at Stonehill College in Easton**. Becoming a member of the Metro South Chamber provides your business opportunities to accelerate its growth. If you are interested in participating in the drive and forming a stronger business community while expressing to others what Chamber membership has meant to you, please contact Marcy Venezia at (508) 586-0500 x 229, MVenezia@metrosouthchamber.com. For additional information, visit metrosouthchamber.com

Prize Donations Needed; Gain New Potential Customers

The Metro South Chamber asks for your support in this valuable campaign by donating a prize to the 2019 Membership Drive. This is a simple way to promote your business, gain extra visibility and introduce your business to new, potential customers. Suggested donations include: gift certificates, savings bonds, bottles of wine/liquor, free passes to cultural or education events, tickets to concerts/sporting events, free ads, clothing, vacation get-aways, promotional products (pencils, mugs, mouse pads), sports memorabilia and other traditional or creative prizes.

For your donation, you will receive recognition in upcoming Action Report Newsletters, recognition on the Chamber website (hundreds of views daily), the Chamber e-Update (sent to 4,200+ subscribers weekly), direct promotion to campaign volunteers, and listed as a sponsor/donor in press releases sent to our media outlets.

For more information or to donate a prize, contact Marcy Venezia at (508) 586-0500 x 229, or email MVenezia@metrosouthchamber.com

Important Dates for Drive Volunteers

- **Wednesday, May 8th / Wednesday, May 22 / Wednesday, June 26** - Drive volunteers are invited to bring a membership prospect for free to an upcoming Business After Hours event!
- **June 5th / June 6th** - Teams will select an 8:30am - 12:00pm or 12:30pm - 4:00pm call drive shift at Stonehill College. Refreshments will be provided.
- **Thursday, June 27** - Deadline for new members to join and receive special membership drive benefits package.
- **Thursday, July 18** - Membership Drive Wrap Up Party and After Hours at Connemara Senior Living Campello in Brockton.



A
M
B
A
S
S
A
D
O
R

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:



- Micro Loans up to \$50,000
- Small Loans up to \$250,000
- Terms up to 10 years at 5% - 6% fixed
- Working Capital, equipment,

inventory, furniture and fixtures, and leasehold improvements

- No pre-payment penalties
- Technical Assistance

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

RENEWING Members

Thank you!

Anderson Insulation, Inc.
B C Tent & Awning Company, Inc.
Back Bay Bagel
Bayside Financial Insurance
Brockton Community Access (BCA)
Brockton Housing Authority
Celia Insurance Agency, Inc.
Central Glass Company, Inc.
ECO Recycling Systems, Inc.
Everett's Auto Parts
Fitzgerald Appraisals
Friend S. Weiler
Greenwoods
Holiday Inn Express
James E. Holmgren, CPA
John E. McCluskey, Esq. PC
Maplewood Country Day Camp & Enrichment Center
Massachusetts School Counselor Association
Michael Haikal Real Estate
Morse Insurance Agency, Inc.
Neponset Restoration, DBA
SERVPRO of Milton/Braintree
Niccoli Oil & Energy

OCES - Old Colony Elder Services
Old Colony YMCA
Old Town Real Estate LLC
Parker Property Management Inc.
Platinum City Gaming;
Entertainment One Stop Shop
R.E. Lyons & Son Fire Equipment Corp
Signature Healthcare
Southeastern Oral & Maxillofacial Surgeons
Super 8 Metro South
Teen Challenge New England, Inc.
Torrey & Associates
Trinity Development and Management
TWB Associates, Inc.
VHS Transportation Company, Inc.
Victory Human Services
Westfield Child Center
Willwork Inc., Exhibit & Event Services
Woodwards Auto Parts & Spring Shop
Wright Technology Group

WELCOME New Members

Reinvesting in Our Community

Brockton Plumbing & Heating Supply
Mr. Andrew St. Pierre
sales@brocktonphs.com
109 N Montello Street
Brockton, MA 02301
(508) 587-5700
Plumbing & Heating

Tiger Eye Leadership
Mr. Naphtali Anderson
21 Ardsley Street
Brockton, MA 02302
(781) 964-5155
www.tigereyleadership.com
Training Consultants

Stoneridge Mutual Properties
Mr. Darrin DeCoste
362 Montello Street
Brockton, MA 02301
(617) 710-7760
Real Estate / Development

Webster Park, A Division of Marquis Health Services
Ms. Amanda Glidwell
56 Webster Street
Rockland, MA 02370
(781) 871-0555
www.websterparkhc.com
Nursing Homes/Rehabilitation Centers

To Join the Chamber, contact Marcy for Membership
(508) 586-0500 x 229 • MVenezia@metrosouthchamber.com

OCES Moving Heels for Meals on Wheels: 5K



Start Spring off on the right foot by supporting a great cause! Old Colony Elder Services (OCES) has announced the 4th Annual Moving Heels for Meals on Wheels 5K Road Race/Walk will be held **Sunday, April 28, 2019 at 9 a.m. at Silver Lake Regional High School in Kingston, MA.**

Registration is \$25 for adults; \$20 for students age 11-18; \$15 for children and children in carriages ride free. Runners/walkers registered by April 16th will receive a race T-shirt.

All funds raised support OCES' vital Nutrition program. OCES delivers 1,600 nutritious meals a day to older adults and individuals with disabilities living within 23 communities in greater Plymouth County. These "Meals on Wheels" are planned by a nutritionist, and with the help of hundreds of volunteers, are delivered either to individual homes or to Community Dining Sites, which provide older adults opportunities for social interaction.

More than \$11,000 was raised at last year's Moving Heels for Meals on Wheels 5K for OCES' Meals on Wheels program. Sponsorship opportunities are available. For more information visit www.ocesma.org/5k

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.org for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.



Brockton Plumbing & Heating Supply

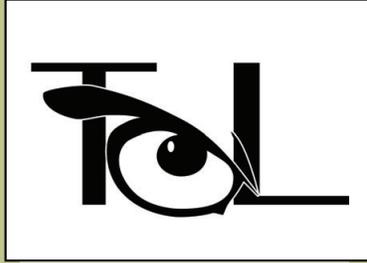
Tiger Eye Leadership

Webster Park Rehabilitation & Healthcare Center
A Division of Marquis Health Services

Join the Chamber!



109 N Montello Street • (508) 587-5700
sales@brocktonphs.com



21 Ardsley Street • (781) 964-5155
www.tigereyeleadership.com



56 Webster Street, Rockland • (781) 871-0555
www.websterparkhc.com

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.
Call us at (508) 586-0500,
info@metrosouthchamber.com

Brockton Plumbing & Heating Supply- Brockton's new way to find plumbing and heating solutions for your home or business! A Family-Owned and Operated Wholesale Distributor of plumbing and hydronic heating supplies, Brockton Plumbing & Heating Supply is here to serve the needs of all Plumbing and Heating Contractors, real estate investors, and home owners.

Naphtali Anderson is an accomplished Senior Executive and Thought Leader with more than 20 years of success across the engineering, manufacturing, retail, communication, design animation, and technology industries. Leveraging extensive experience as an influential change agent, driving sustainable business growth, executive coaching, and improving business processes, he is a valuable advisor for an organization seeking business transformation guidance.

Webster Park Rehabilitation and Healthcare Center is renowned throughout Massachusetts' South Shore for its outstanding record of staff longevity, extensive rehabilitative success and exemplary customer service. Our medical staff includes dedicated RN's, LPN's and physicians with varying specialties, who are affiliated with top local and Boston area hospitals.

Join The Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and more. Call to learn more today!

Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • metrosouthchamber.com/resources/business_assistance

Premier Sponsor:

Major Sponsors:

When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

METRO SOUTH
Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com

BUSINESS EVENTS *Planner*

<p>April 8</p> <p>Multi-Chamber After Hours Opening Day @ Plainridge Park Casino</p> <p>4:30 pm - 7:00 pm Plainridge Park Casino 301 Washington Street, Plainville</p> <p>Join the Chamber for opening day at the races at Plainridge Park Casino for a multi-chamber networking event.</p> <p>Members: \$5 Non-members: \$10 Register online: metrosouthchamber.com/calendar</p>	<p>April 24</p> <p>A Taste of Metro South</p> <p>5:30 pm - 8:00 pm The Shaw's Center One Feinberg Way, Brockton</p> <p>Join the Chamber for an evening of food, fun, entertainment, and networking!</p> <p>Cost: \$35 Restaurant Participation: Free! Register online: metrosouthchamber.com/calendar</p>	<p>May 8</p> <p>Business After Hours</p> <p>5:00 pm - 7:30 pm Eastern Bank 1265 Belmont Street, Brockton</p> <p>Join the Chamber for an evening of networking.</p> <p>Members: \$ Free Non-members: \$ Free Register online: metrosouthchamber.com/calendar</p>
<p>May 15</p> <p>Small Business Awards</p> <p>12:00 pm - 1:30 pm Fuller Craft Museum 455 Oak Street, Brockton</p> <p>Join the Chamber for an afternoon of awards and networking.</p> <p>Members: \$39 Non-members: \$49 Register online: metrosouthchamber.com/calendar</p>	<p>May 22</p> <p>Business After Hours</p> <p>5:00 pm - 7:30 pm Abington Bank 95 North Franklin Street, Holbrook</p> <p>Join the Chamber for an evening of networking.</p> <p>Members: \$ Free Non-members: \$ Free Register online: metrosouthchamber.com/calendar</p>	<p>June 21</p> <p>ATHENA Award Luncheon</p> <p>12:00 pm - 1:30 pm Barrett's Conference Center 674 West Center Street, West Bridgewater</p> <p>Join the Chamber for an afternoon of awards and networking.</p> <p>Members: \$39 Non-members: \$49 Register online: metrosouthchamber.com/calendar</p>



www.BuyBrockton.org

Buy Brockton is a cooperative effort of the Metro South Chamber of Commerce, City of Brockton, Brockton 21st Century Corporation/ Building a Better Brockton, Brockton Housing Partnership, and participating investors: Avon Co-Operative Bank, Bank of Canton, Bridgewater Savings Bank, Crescent Credit Union, Dedham Institution for Savings, Eastern Bank, HarborOne Credit Union, Mutual Bank, North Easton Savings Bank, Rockland Trust, and South Shore Bank.