

# Actionreport www.metrosouthchamber.com



### **Leading Businesses Leading Communities**

# **ACCREDITED**

### CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the South region.



Rarrett's Alehouse @ the Taste Page 6



Costco Wholesale @ the Taste Page 6



JJ's Caffe @ the Taste Page 6

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Renewing Members 11

## **Small Business & Entrepreneur Awards Celebrated; May 15**



Wednesday, May 15

The Fuller Craft Museum

455 Oak Street, Brockton

12:00 pm - 1:30 pm

Luncheon & Awards

**featuring** 

**MA State Treasurer** 

Deborah B. Goldberg

**Small Business Awards** 

**Premier Sponsor:** 

Bank of America 1

Merrill Lynch





MA State Treasurer & Receiver General Deborah B. Golberg

The 2019 Small Business & Entrepreneur of the Year Awards will be presented at a special Luncheon on Wednesday, May 15, 2019, 12:00 pm at the Fuller Craft Museum, located at 455 Oak Street in Brockton.

The Small Business and Entrepreneur Awards are presented to businesses that have displayed employment staying power, growth, innovation, and social responsibility.

This year the speaker is State Treasurer Deb Goldberg. As a business woman, local

official and community leader, Deb Goldberg brings to the State Treasurer's office innovative leadership, disciplined fiscal management and an unwavering commitment to ensure economic stability, security and opportunity for every Massachusetts resident. Additionally, the U.S. Chamber of Commerce

Foundation will present a Best Practice forum bringing Workforce Development together with Opiod Addiction Recovery, utilizing the new Sharing Solutions program. The panel will include Anton Bizzell, M.D. Chief Executive Officer, The Bizzell Group, and Fellow, United States Chamber of Commerce Foundation and Mayor of Brockton, Bill Carpenter. Continued information on page 2.





(Right) Mayor of Brockton, Bill Carpenter

(Left) Anton Bizzell, Chief Executive Officer, The Bizzell Group, and Fellow, U.S. Chamber of Commerce Foundation



Media Sponsor:

The Enterprise





### ATHENA Award Honoring Exceptional Leadership; June 21

Friday, June 21 | Barrett's Alehouse | 674 W Center Street, West Bridgewater | 12:00 pm - 1:45 pm

On Friday, June 21st, the Metro South Chamber of Commerce and Eastern Bank will present the 21st Annual ATHENA Award during a special program from 12:00 pm - 1:45 pm at Barrett's Alehouse Conference Center at 674 West Center Street in West Bridgewater. Our keynote speaker will be Marisela Marrero, MD, CEO at Good Samaritan Medical Center.



Marisela Marrero, MD, CEO at Good Samaritan Medical Center

improve the quality of life of others in the community; and actively assists others, particularly women, in realizing their full leadership potential. More on page 5. Media Sponsor:

**(()** Eastern Bank JOIN US FOR GOOD

The ATHENA Award will be presented to an

exceptional individual who has achieved the highest level

of professional excellence; contributes time and energy to

The Enterprise





### **Business After Hours at** Eastern Bank, Brockton 5/8

### **()**Eastern Bank

JOIN US FOR GOOD

Join the Metro South Chamber of Commerce at Eastern Bank, 1265 Belmont Street on Wednesday, May 8 from 5:00 pm - 7:30 pm for a Business After Hours event. Enjoy an evening of refreshments and meeting others within the Metro South Region, don't forget your business cards! Networking at events is one of the most effective ways to grow your business! Continued on page 2.

### **Celebrate National Small Business Week! 5/5 - 5/11**

Each May, the SBA recognizes outstanding entrepreneurs and small business owners from all across the 50 states and U.S. territories. Every year since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs business owners. More than half of Americans either own or work for a small business, and they create about two out of every three new jobs in the U.S. each year. As part of National Small Business Week, the U.S. Small Business Administration takes opportunity to highlight the impact of outstanding entrepreneurs, small business owners, and others from all 50 states and U.S. territories. Every day, they're working to grow small businesses, create 21st century jobs, drive innovation, and increase America's global competitiveness. Continued on page 9.





### **Business After Hours at Eastern Bank, Brockton**

Wednesday, May 8 | 5:00 pm -7:30 pm | Eastern Bank, 1265 Belmont St., Brockton



JOIN US FOR GOOD

Join the Metro South Chamber of Commerce at Eastern Bank, 1265 Belmont Street in Brockton on Wednesday,

May 8 from 5:00 pm - 7:30 pm for a Business After Hours networking event.

In anticipation of Small Business Month in May, the Chamber is kicking off Small Business Month early with this networking event at Eastern Bank. Enjoy refreshments from Georgio's in Brockton as well as beer and wine while meeting new contacts in the Metro South community. Don't forget your business cards! Register online at www.metrosouthchamber.com/calendar-registration/ or by e-mailing your RSVP with your full name and company name to Lexi at AReinertson@metrosouthchamber.com.

Eastern Bank has helped generations of individuals, families, and businesses reach their goals for nearly two centuries. They've accomplished it with honest values and service that always puts their customers first. It's how they've grown to be the largest independent mutually owned bank and earned their reputation as a bank that cares about its customers, communities, and employees.

**More Upcoming Spring & Summer Networking** 

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit metrosouthchamber.com/calendar, or contact Lexi at (508) 586-0500 x 231.



Business After Hours | Wednesday, May 22 | 5:00 pm - 7:00 pm | 95 N. Franklin St., Holbrook



Abington Bank is a local bank with local employees, and a strong presence in the community. They've been quietly meeting the financial needs of individuals, families and businesses throughout Eastern Massachusetts since 1888. Visit abingtonbank.com to learn more.

Business After Hours | Wednesday, June 26 | 5:00 pm - 7:30 pm | 756 Orchard Street, Raynham



As an independent community bank, Bridgewater Savings is dedicated to cultivating the financial well-being of the

community and are willing to go above and beyond to ensure each and every one of our customers achieves ultimate financial success. This unparalleled devotion may look "Uncommon," but it makes Bridgewater Savings who they are. Visit bridgewatersavings.com to learn more.

Business After Hours | Thursday, July 18 | 4:30 pm - 6:30 pm | 25 East Nilsson Street, Brockton



Connemara offers an exceptional residential experience for seniors. Their spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they

need. Connemara offer assisted living, memory care, and independent living programs, all supported by dedicated, caring staff members." Visit connemaraseniorliving.com to learn more.

Business After Hours | Wednesday, August 14 | 5:00 pm - 7:30 pm | Queset Garden, Easton



Crescent Credit Union will once again sponsor this very popular and elegant evening in August. Plans are being finalized

and a location and date will be announced soon - along with details of the reception and beverage provider. This is the fifth year the Chamber has teamed up with Crescent Credit Union to offer this wonderful mid-summer evening for networking and enjoyment. Visit crescentcredit.org to learn more.

### Mayor Carpenter + U.S. Chamber Panel at Small Biz.

Wednesday, May 15 | 12:00 pm - 1:30 pm | Fuller Craft Museum, 455 Oak St., Brockton

#### Join the Metro South Prior Small Business of the Year Recipients

Just Desserts Bakery & Cafe • Wood Palace Kitchens • Strange Planet Printing • Maguire's Bar & Grill • J.M. Pet Resort • Solex Payroll Systems, Inc. • Vincente's Tropical Grocery • McGuiggan's Pub • Prisco's Market • MCG Partners • Heights Crossing • Westgate Lanes • Cindy's Kitchen • Northeast Wholesale Nail & Fastener Supply Co. • Duplitron, Inc. • Modern Auto Body • United Furniture, Inc. • Robert Sharkansky & Company, CPA

#### **Prior Entrepreneur of the Year Recipients**

Shovel Town Brewery • Michael Rego, Epicure Wine & Jazz Bar • Sandra Martins, Elvera's Cafe • Shane Gooding, The Sound Lab • JJ & Nelson Fernandes, JJ's Cafe • James Tran, SKy8 Shrimp Farm, LLC • Billy Michaud, Sparky's Import Repair • Al Ata, Elie Baking Corp • Patricia Winberg, Topnotch Design Studio • Michelle Cully, XPressman Trucking & Courier • Robert Monahan, UPPAbaby • Howard Wright, Wright Technology • Rob Peters, Rob Peters Entertainment • Jeffrey Chrzanowski, Spark Street Autobody • Charles Bernard, The DJ Experience • James Messinger, The Crazy Chefs Caterers • Jerome Offutt, Top Quality Staffing • Randy Yanoff, Eye of the Tiger Karate



MA State Treasurer & Receiver General Deborah B. Golberg

In addition to honoring a deserving "Small Business of the Year" and "Entrepreneur of the Year", this program will feature speaker MA Treasurer Deborah Goldberg. Deb is a graduate of Boston University, Boston College Law School and Harvard Business School, and lives in Brookline with her family.

Elected in 2014, Deb's focus is to protect taxpayer dollars, bring new levels of transparency to state government and advance policies that break down barriers and create economic empowerment

through wage equality, financial literacy, and college savings plans, to name a few. Prior to her career in public service, Deb worked in retail operations, buying and consumer affairs at The Stop & Shop Companies, Inc., a business her family grew from a small grocery store in the North End into a \$1.2 billion New York Stock Exchange (NYSE) company with 50,000 employees.

In addition to presenting awards and hearing from State Treasurer Deb Goldberg, the United States Chamber of Commerce Foundation will present a focused panel discussion regarding workplace best practices and the new Sharing Solutions program. The panel will include Anton Bizzell, M.D., CEO of The Bizzell Group and Fellow of the US Chamber of Commerce Foundation and Mayor of Brockton, Bill Carpenter.



Anton Bizzell, CEO, The Bizzell Group, and Fellow, United States Chamber of Commerce Foundation

for non-members.

Anton has 20+ years of combined clinical, research, health services, policy and management experiences with various private and public organizations and agencies within Health and Human Services (HHS), including Substance Abuse and Mental Health Services Administration (SAMHSA) and Nation Institutes of Health (NIH). Most of his career has been spent on public health issues related to access and quality of medical, substance abuse and behavioral health services. He has extensive experience in collaborating and interacting with health professional and community organizations as well as expert knowledge in identifying and treating

medical diseases in the fields of primary care, mental health and substance

Now in his third term as Mayor of the City of Brockton, Bill Carpenter serves on a Substance Abuse Task Force co-chaired by Marty Walsh and Mayor Nan Whaley. He is recognized state-wide as a leader in fighting the Opiate Crisis and was the only Mayor selected by Governor Baker to serve on the Governor's Opioid Addiction Working Group. During his second term, he created "The Champion Plan" - an addiction outreach program meant to help



Mayor of Brockton, Bill Carpenter

those with substance use disorders in addiction treatment facilities.

To register and learn more, visit www.metrosouthchamber.com/
events/small-biz-awards-expo. Tickets are \$39 for members and \$49 for nonmembers. Corporate tables of 10 are available for \$390 for members and \$490

#### **CHAMBER** Calendar **BOARD OF DIRECTORS DIRECTORS** Paul Anghinetti - Bank of America **OFFICERS** Networking at events is one of the most effective ways to grow your business! Joe Cardinal - National Grid Chair of the Board May **Fred Clark** Michele Cinquegrano - Verizon Bridgewater State University Todd Copeland - Copeland Auto Group Business After Hours @ Eastern Bank 5:00 pm President and CEO 1265 Belmont Street, Brockton Dan Evans - Evan's Machine Co., Inc. **Christopher Cooney** 9 Metro South Chamber of Commerce "SBA 504 Program Lunch & Learn" 12:00 pm Nelson Fernandes - JJ's Caffè Workshop at the Chamber, led by Eastern Bank & SEED Corp. Chair-Elect Rick Fisher - Bridgewater Savings Bank Joseph Casey "ServSafe" 13 & 20 8:30 am HarborOne Bank Gena Glickman - Massasoit Community College Workshop at the Chamber, led by Massasoit Community College Treasurer Kim Hollon - Signature Healthcare 15 Gregory Hart, CPA Small Business Awards Luncheon & Expo 12:00 pm Summer St Financial Advisors LLC Richard Hynes - Barbour Corporation Fuller Craft Museum, 455 Oak Street, Brockton 17 Chuck Jones - Harbor Health Vice Chair Economic Development "Cultural Competency" 9:00 am Pat Ciaramella Workshop at the Chamber, led by Massasoit Community College Marisela Marrero - Good Samaritan Medical Center Old Colony Planning Council 22 **Business After Hours** @ **Abington Bank** 5:00 pm Jeni Mather - J.M. Pet Resort **Vice Chair Government Affairs** 95 North Franklin Street, Holbrook Ray Ledoux Matthew Osborne - Eastern Bank June Brockton Area Transit Authority Jonathan "Jay" Pike - Citrin Cooperman Vice Chair Community Affairs Membership Drive 9:00 am Mahsa Khanbabai Andrew Raczka - Abington Bank Stonehill College, 320 Washington Street, Easton Khanbabai Immigration Law Albert Senesie - Victory Human Services 12 "WHY PEOPLE BUY" 11:30 am Vice Chair Membership Development Workshop at the Chamber, led by Greg Nanigian Associates Kathleen Smith - Brockton Public Schools **Friend Weiler** Consultant 19 George Spilios - Crown Linen "Putting Social Media to Work for Your Business" 1:00 pm Workshop at the Chamber, led by Next Level Digital Solutions Immediate Past Chair Lisa Strattan - The Enterprise Gerry Nadeau 21 ATHENA Award Luncheon 12:00 pm Peter Vlaco - Brophy & Phillips Company, Inc. Rockland Trust Barrett's Alehouse Conference Center, 674 W Center Street, West Bridgewater 26 Business After Hours @ Bridgewater Savings Bank 5:00 pm 756 Orchard Street, Raynham **CHAMBER STAFF** (508) 586-0500 Front Desk x 221 July Christopher Cooney, CCE, IOM, MPA Kayla May President and CEO x 223 Member Engagement Specialist x 221 18 Connemara Senior Living Campello 4:30 pm Marcy Venezia **Ann Marrese** 25 E. Nilsson Street, Brockton Director of Accounting and Finance x 230 Membership Sales x 229 25 **Business After Hours** @ Water Pointe 5:00 pm **Emma Stratton** Amanda Alfani 8 Island Court, Easton Graduate Intern x 227 Director of Communications x 222

Lexi Reinertson

Membership, Programs & Events x 231

Newsletter Written & Designed by Emma Stratton. Printing Provided by The Enterprise.



**ACCREDITED** CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance



It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

1etro Leading Businesses. Leading Communities

To join the chamber call 508.586.0500 or visit www.metrosouthchamber.com

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC). Sixty School Street, Brockton unless otherwise indicated.

## **GOOD** News



### **MASSDEVELOPMENT**

# MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the fourth Tuesday of each month, from 9:00 am - noon.

May 29, 2019 June 26, 2019

For more information, email Jay at **jpateakos@massdevelopment.com** or call (508) 678-0533 x 1201.

## Massasoit Arts Festival Sunday, May 19 @ Canton Campus, 900 Randolph St.

"The Arts Festival is a well-recognized community event held annually at Massasoit Community College, Canton Campus, attracting artists and art patrons alike. Your support contributes to its success and most importantly, it helps provide scholarships for Massasoit's visual arts students graduating with a 3.0 or above grade point average, transferring to an accredited institution in pursuit of a Bachelor's Degree in the Visual Arts. Event highlights include: Local High School Exhibits, Massasoit Students Juried Show, Open Juried Show, Fine Art Crafters & Artisans, Ceramics Studio Demonstration, Giant Steamroller Printmaking Demonstration, Awards Presentation, Food, Raffles, Children's Activities and more!"

### Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

#### Independent MA Hospital Systems Launch Value Alliance, Signature Healthcare Joins

A coalition of ten independent Massachusetts health systems, including 14 community hospitals, have formed the Massachusetts Value Alliance (MVA) to enhance their efforts in delivering high quality, patient-centered and costeffective care to their communities. This alliance is unique in Massachusetts as the only collaboration of independent health care systems. The specific goals of the MVA include: Development of group purchasing and shared service Identification arrangements; sharing of best practices to enhance each organization's ability to affect and lower the total cost of care while enhancing the quality of care; Support for the development of population health management and care coordination skill sets and capabilities. To learn more about the Massachusetts Value Alliance, please visit www.massvaluealliance.org

#### Spring Brings the Brockton Garden Club's Annual Plant Sale 5/18 plus a Pruning Tips Presentation 5/20

The Brockton Garden Club's Annual Plant Sale will be from 8:30 a.m. to 11 a.m., Saturday, May 18 at the Parks Department, 45 Meadow Lane, Brockton. This will be a great chance for spring gardeners to pick up new plants and old favorites including perennials, shrubs, herbs, daylilies and some annuals. Most plants are grown by local gardeners. Geraniums will be on sale to help the Scholarship Fund. Proceeds from the plant sale go towards maintaining several sites across the city, including at D.W. Field Park, the East Side and Campello Fire stations, the Burton Memorial and many others. The Brockton Garden Club will next host "Cutting Back", a presentation on pruning tips by Gretel Anspach of the Massachusetts Horticultural Society,

at its general meeting, 7 p.m., Monday, May 20, at the Stacy Adams Cultural Arts Bldg., 33 Dover St., Brockton.

#### Mini Greek Food Festival, May 17 - 19

The 2019 Spring Mini Greek Food Festival will begin on Friday, May 17th with a Gyro night followed by full menu on Saturday, May 18th and May 19th. Friday, 5pm-10pm; Saturday, 11am-10pm; Sunday, 12pm-6pm. Enjoy delicious greek food and pastries and live music. Free admission, rain or shine. Annunciation Greek Orthodox Church, 457 Oak Street, Brockton.

#### Kids Road Races in Brockton, Every Saturday

"The Kids Road Races started over thirty years ago with the intent of offering children an introduction to the importance of physical fitness and a healthy lifestyle. As such, KRR is a youth running program designed for children from ages four to fourteen. The program 'runs' for eight consecutive weeks in the spring (April 27 - June 15). Participants pay as they go. The price per race is a family (and budget) friendly \$1. The races are held at D.W. Field Park in Brockton on Saturday mornings at 10 a.m. Runners race over a scenic course of 2.2 miles, culminating in the ascent of the famous Tower Hill. What a sense of accomplishment young runners have when they successfully crest this daunting hill! "Visit kidsroadraces.org for additional information.

#### Open Application for the 2019-20 program of Leadership South Shore

This yearlong, "thought provoking" community leadership program examines regional issues through the perspectives of experts, on-site visits, readings, discussion groups, and other experiential activities. Programs take place October through May with a September graduation date. Topics explored include: Health & Human Services Education, The Local Justice System, Regional Economic

Development, and Arts Culture Day. To learn more, visit www.southshorebank.com/about/leadershipsouthshore

#### 6th Annual Night at the Brewseum: Craft Beer Expo at The Children's Museum in Easton

"Night at the Brewseum returns on Saturday, August 10th, 2019 from 4-7 pm at the Children's Museum Easton. Once again, we will be closing down Sullivan Avenue to make way for all of the great tasting brews for you to enjoy while raising important funds to support the Museum's mission. This is an adultonly fundraiser and will be held rain or shine! PROPER ID IS REQUIRED. New this year: exclusive VIP ticket for no more than 100 guests. This \$50 ticket includes 3:30 admission (half hour early), a special raffle drawing for a custom cornhole set, and more. VIP tickets will not be available for day-of purchase; get yours today to guarantee yourself early admission! Brewers include Crue Brew, Downeaster Cider House, Exhibit A, High Limb Cider, Jack's Abby Craft Lagers, Nauti Seltzer, Shovel Town Brewery, Two Roads Brewing Co., Wachusett Brewing Co., and more." Learn more at cmeaston.org

#### A Chance to Win Premium Pats, Sox, Bruins, Celtics Tickets: Annual Sports Drawing to Benefit "Above the Clouds"

"Above the Clouds brings joy and hope through the wonder of small aircraft flight to children and teens who are seriously ill, disabled, underserved, or facing other serious adversity. Premium tickets to the Celtics, Bruins, Red Sox and Patriots (2 tix each team - 8 in all). Amazing seats (loge and club seats). Value of tickets is \$2,500. Tickets are \$50 each and only 300 will be sold. The person who buys or sells the most tickets will earn a pair of Round Ttrip Jetblue tickets to ANYWHERE in the U.S.! Winner will be drawn in June and need not be present to win. To purchase tickets, visit abovethecloudskids.org/donate"

### **Health Care Matters**

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

### Good Samaritan Medical Center

A STEWARD FAMILY HOSPITA



#### Free Skin Cancer Screening

Register for a free skin cancer screening, a community service offered by Good Samaritan Medical Center in partnership with South Shore Dermatology Physicians, North Easton, MA. Screenings to take place Tuesday, May 7 and Wednesday, May 8 from 5:00 pm - 6:15 pm. This event is free and open to the public. However space is limited, advance registration is required. To register, please call (508) 427-2900.

## American Red Cross/Good Samaritan Medical Center Blood Drive

Donating blood makes a big difference in the lives of others. Every 2 seconds someone in the United States needs blood. The blood drive will take place in the Good Samaritan Medical Center Moakley Conference Center, located at 235 North Pearl Street in Brockton, Tuesday May 21 from 11:30 am - 4:30 pm. To register, call 1-800-733-2767 or visit RedCrossBlood.org and enter "Good Samaritan" to schedule an appointment.

#### **About Good Samaritan Medical Center**

Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level III Trauma emergency services to Brockton and 22 neighboring communities. The hospital offers Centers of Excellence in oncology, orthopedics, cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, substance abuse treatment, and advanced diagnostic imaging. Good Samaritan Medical Center is part of Steward Health Care System. Additional information is available at www. goodsamaritanmedical.org.



Friday, June 21 | 12:00 pm - 1:45 pm | Barrett's Conference Center, West Bridgewater

On Friday, June 21 from 12:00 pm - 1:45pm, the Metro South Chamber of Commerce and Eastern Bank will present the 21st Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. This year the event will be held at Barrett's Alehouse Conference Center, located at 674 W Center Street in West Bridgewater.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.



Marisela Marrero, MD, CEO at Good Samaritan Medical Center

This year, the keynote speaker is Marisela Marrero, MD, CEO at Good Samaritan Medical Center. Marisela Marrero, M.D. is a Harvard-trained Emergency Room physician with an interest in developing top-tier public healthcare knowledge within the Latino community and broadening the use of proper healthcare among Hispanic people. Originally from Puerto Rico, Marisela has been living in the New England area for the past 22 years, having attained her undergraduate degree from Yale University and her medical degree from Harvard Medical School. She was

the co-founder and chair of ALPFA Healthcare, an organization dedicated to the promotion and proliferation of Latino leaders. In addition to this, she served as the medical correspondent for both Telemundo Boston and NECN. Most recently, Marisela worked as VP of Clinical Operations at Good Samaritan Medical Center, focusing on efficiency and throughput within the hospital setting. With a sense of commitment and enthusiasm that is palpable, Marisela continues to raise the bar, and acts as a driving force at the forefront of healthcare improvement and change.

To nominate an individual for an ATHENA Award, or for more information please contact Lexi Reinertson at (508) 586-0500 x 231 or email at AReinertson@metrosouthchamber.com. Learn more online at metrosouthchamber.com/events/athena.

Prior ATHENA Recipients

2018 June Saba-Maguire, Brockton Public Schools

2017 Diane Bell, BSU

2016 Cheryl Opper, School on Wheels

2015 Mary Waldron, BSU

2014 Janet Trask, Brockton VA Hospital

Kathleen Smith, Brockton Public Schools

2012 Ruth Bramson, Girl Scouts of Eastern MA

2011 Elaine Reiser, Brockton Area Multi-Services

2010 Anne DeMinico, St. Joseph Manor

2009 Sue Joss, Brockton Neighborhood Health Center

2008 Vanessa Tierny, Brockton Area Multi-Services

2007 Susan Szachowicz, Brockton High Principal 2006 Loretta Degrazio, East Coast Petroleum

2005 Marianne Wroble Cox, WXBR 1460AM Radio

2004 Shailah Stewart, Brockton Public Schools

2003 Linda Faria Braun, The Adult Learning Center

2002 Christine Karavites, Proteas Consulting

2001 Barbara Duffy, My Turn, Inc. 2000 Noelle Foye, Brockton Elementary School Nurse 1999 Janice Cunningham, East Bridgewater Police

Premier Sponsor:



### ATHENA Award - Call for Leadership Nominations SBA 504 Loan Program: Lunch & Learn - May 9

# **(Eastern Bank)**

### JOIN US FOR GOOD



Dan Donovan, VP Business Banking at Eastern Bank Lisa Holmes, SVP and Lending Team Leader from S.E.E.D, will be

hosting a Lunch & Learn to discuss the SBA 504 Loan Program on Thursday, May 9th from 12:00 pm -1:30 pm.

The SBA 504 is a special financing product that

companies to buy fixed assets such as their owner occupied building or perhaps large equipment with incredibly favorable terms. In addition, they will be available to discuss any other SBA Programs or traditional bank financing programs that attendees may inquire about. The Lunch and Learn is being offered to Commercial Real Estate Brokers, Residential Brokers transitioning to commercial real estate sales, Accountants, Lawyers and Business Consultants, along with any business owner who may have interest in purchasing a building or other fixed assets either now or in the future. Lunch will be provided!

Registration is free, but please RSVP at metrosouthchamber.com/ calendar-registration.

### **Upcoming Member-Led Workshops at the Chamber**

# **UPCOMING WORKSHOPS**

### Massasoit Community College: "ServSafe" (2 parts)

Mondays, May 13 & 20 | 8:30 am - 1:00 pm

Price: \$219 (The first 10 Members to register will receive a discount of 50%) To register: download the registration form at www.massasoit.edu/corporateand-community-education/corporate-education/current-schedule and send it to SLitcoff@massasoit.mass.edu

#### Massasoit Community College: "Cultural Competency"

Friday, May 17 | 9:00 am - 3:30 pm

Price: \$219 (The first 10 Members to register will receive a discount of 50%) To register: download the registration form at www.massasoit.edu/corporateand-community-education/corporate-education/current-schedule and send it to SLitcoff@massasoit.mass.edu

### Greg Nanigian: "WHY PEOPLE BUY"

Wednesday, June 12 | 11:30 am - 1:30 pm

Member Price: \$10; Non-Member Price: \$15

Topic: Greg Nanigian is an award-winning Sandler trainer, author, coach, and speaker. His columns on cutting-edge sales and business topics have appeared regularly in the Boston Business Journal. He has published over 50 articles and authored the book "Why People Buy", published by Sandler Training, the leading sales and sales management development firm. Harvard Business School has partnered with Sandler Training to incorporate the Sandler Methodology into their curriculum.

To register: visit the Chamber Calendar page at metrosouthchamber.com/ calendar-registration.

### Next Level Solutions: "It's Not That Hard: Putting Social Media to Work for Your Business"

Wednesday, June 19 | 1:00 pm - 2:00 pm

Price: Free!

Topic: Learn how to develop a social media strategy for your business using simple factors that you already know about your target audience.

To register: email Will Longwe, Digital Marketer & Web Designer at Next Level Solutions LLC at will@hitnextlevel.com

If you are a member that would like to host a workshop of your own, contact Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231. To learn more about these workshops, visits metrosouthchamber.com/events/ workshops.

### 27th Annual A Taste of Metro South: Food, Fun, Smiling Faces!





Vicente's Tropical Grocery, Brockton



Teen Challenge Catering, Brockton



Montilio's Baking Co., Brockton



Barrett's Alehouse, West Bridgewater



Lindsey's Restaurant, Wareham



Shovel Town Brewery, Easton



Webster Bank, Brockton



Italian Kitchen, Brockton



Peppercorns Cafe & Catering, Stoughton



Morrell's BBQ, Stoughton



Mutual Bank, Whitman



Costco Wholesale, Avon



**Brockton Farmers Market, Brockton** 



Signature Healthcare, Brockton



Brockton Day Nursery, Brockton



JJ's Caffe, Brockton



Papa Gino's, Brockton



2 Jerks BBQ, Raynham



Thorny Lea Golf Club, Brockton



Venus de Milo Catering & Banquet, Swansea

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Brockton High School Fine Arts Café, Brockton

### 27th Annual Taste of Metro South: Music, Musings, and More!



Thank you...

to all of those that participated in the 27th Annual Taste of Metro South on April 24, 2019 at the Shaw's Center in Brockton. We were lucky enough to have the following as our Taste Committee this year: Glenna Angelo; Brenda Carrens, OCES; Mark D'Agostino, D'Agostino Insurance; Marni Dunton, Connemara Senior Living

Campello; Richard Hooke, Crescent Credit Union; Dee Landry; Karen Lai-Fook, Victory Human Services; Katherine Light, Envision Bank; Krystel Love, MassHire GBWB; Reiko McNeil, Bridgewater Savings Bank; Donna O'Connor; Penny Ramseyer, ADT | Protection1; and Joanne Schneider, Eastern Bank.

#### **ENTERTAINMENT**

Breakaway Band · Bridgewater State University's West African Drumming Ensemble, "Khakatay" • Brockton High School Jazz Band • George Cataldo "The Silver Foxx" • Nick Moreira on Acoustic Guitar • Rob Peters Entertainment



George Cataldo, The Silver Foxx



Breakaway Band



Brockton High School's Jazz Band



BSU's West African Drumming Ensemble, "Khakatay

### **PARTNERS & SPONSORS**











































RICHM RGAN



















More than 550 people gathered to celebrate the Metro South region and all the wonderful food, fun, and fantastic music available close-by. Over 40 exhibitors combined to create an extraordinary evening at the Shaw's Center in Brockton. To see more photos from this event, visit www.flickr.com/metrosouthchamber

### **RESTAURANTS, FOOD VENDORS & ORGANIZATIONS**

2 Jekrs BBQ • Alleyoop Party Rentals • Barrett's Alehouse • Brockton Day Nursey • Brockton Farmer's Market • Brockton Garden Club • Brockton High School Fine Arts Café • Brockton Redevelopment Authority • Brockton Rox • Brockton Symphony Orchestra • C.M. Petti Market & Deli • Christo's To Go • Classic Selfies Photo Booth LLC • Connemara Senior Living Campello • Costco Wholesale • Hill's Home Market • Italian Kitchen • JJ's Caffe • Just Desserts Bakery & Cafe • Lady C&J Soulfood & Catering • Lindsey's Family Restaurant • MBJ Wines • Mike Shea's Coffee Roasting Co. • Montilio's Baking Co. • Morrell's BBQ • Mutual Bank • Papa Gino's • Peppercorns Cafe & Catering • Press It Juicery • Rob Peters Entertainment • Rotary Club of Brockton • Salem Media Group • Shovel Town Brewery • Signature Healthcare Cafe • Simpson Spring • St. Joseph Manor Health Care • Stoneforge Grill • Teen Challenge Catering Brockton • Thorny Lea Golf Club • Twins Catering • Venus de Milo Banquets & Catering • Vicente's Tropical Grocery • Webster Bank

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### Multi-Chamber Networking Event, Plainville



Lexi Reinertson, Programs & Events with a race horse.

Great evening of networking with other chambers and community members across the region on April 8. This even was a Multi-Chamber After Hour / Opening Day of Live Harness Racing at Plainridge Park Casino in Plainville. Photos courtesy of Rich Morgan Photography. To view from photos from this event, visit flickr.com/ metrosouthchamber



Rosie McNeill, John Feist, Michelle Feist, and Joanne Schneider, Eastern Bank.



Krystel Love, John Nesti, Nicoline Batista, Michael Joseph, MassHire Greater Brockton Workforce Board.

### Ambassador of the Quarter: Marni Dunton



Marni Dunton, Connemara Senior Living

Marni Dunton Connemara Senior Living-Campello 25 E Nilsson Street Brockton, MA 02301 (508) 588-5334 www.connemaraseniorliving.com

#### What is your business?

I am the Assistant Executive Director for Connemara Senior Living Campello. Connemara is an Independent, Assisted Living and Memory Care Community, providing compassionate and

exceptional care to its residents.

#### How long have you been in this business?

I have worked in healthcare for over 14 years and have been in my current role for a 1 and a half years. I love working at Connemara, as it is a small, family run business and has a home-like atmosphere. It's like Cheers, "Where everyone knows your name!"

#### Please list your past experience and educational background.

My previous experience includes Admissions, Marketing and Electronic Medical Record training and implementation. I really enjoy the Marketing side of my job because I can get out and meet new and interesting people, and work with the amazing residents and families at Connemara. I received my Bachelor of Science from then Bridgewater State College, now Bridgewater State University.

How long have you belonged to the Chamber? When did you become an Ambassador?

I started with the Chamber back in 2005. I was a newcomer to the healthcare field and did not have many contacts in the area. I enjoyed it so much I joined the Ambassador Committee a few years later-it was a great decision!

#### How does your Chamber membership work for you?

The membership has helped me grow my network. I must say 85-90% of my network started with the Metro South Chamber of Commerce. There are just so many opportunities to meet new people and connect with new businesses.

#### What additional community organizations do you belong to, if any?

I belong to The Alzheimer's Partnership of the South Shore, and I am a member of the speaker committee for the Bristol Norfolk Networking Group

### Christo's/Massasoit Site Redevelopment Study



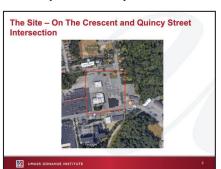
### **UMASS DONAHUE** INSTITUTE

The Metro South Chamber of Commerce recently commissioned a study conducted by the UMass Donahue Institute of the vacant land and buildings once owned by Christo's on Crescent Street in Brockton.

The study was led by researcher Branner Stewart of Umass Donahue Institute and focused on identifying data and trends that could provide a pathway forward. The best use of the site is one that makes best use of the potential 7+ acres. Many business and community leaders were interviewed for the study and promising elements for a positive development identified.

Proximity to retail, education, transportation, and health care open the site to many possibilities.

To learn more about the plan, view the study, and see a video of Branner presenting the preliminary findings to the Metro South Chamber of Commerce Board of Directors, visit metrosouthchamber.com/



### **UMD Study on Opportunity Zone Awareness**



Dartmouth

The Metro South Chamber of Commerce recently engaged Dr. Nora Barnes and the UMass Dartmouth Center for Marketing Research to conduct research regarding new federally designated

Opportunity Zones (OZ).

There are eight Opportunity Zones in the Metro South region with four being in the city of Brockton. OZs provide tax incentives for the benefit of investors and the host community.





SPRING 2019

metrosouthchamber.com/studies.

The study conducted by senior marketing students at the University Massachusetts Dartmouth under the direction Nora Barnes, Dr. focused on simple random sampling of developers, investors, contractors, bankers.

To learn more and see the report,

## **METRO SOUTH OPPORTUNITY** Stoughton Brockton Rockland Randolph Holbrook Bridgewater

www.metrosouthchamber.com ACTION Report May 2019 9

### **National Small Business Week Virtual Conference**



The U.S. Small Business Administration and SCORE will host a 2-Day Virtual Conference during National Small Business Week. The conference will take place Tuesday, May 7 – Wednesday, May 8 between 11:00 AM – 5:30 PM each day.

Registration is FREE to the public.

Attend this live online conference to learn new business strategies, meet other business owners, and chat with industry experts! This 2-day action-packed event will include educational webinars, business advice from mentors, giveaways, free resources from sponsor booths, and networking chat rooms for business owners and aspiring entrepreneurs. Get the information you need to succeed as a small business owner – for free.

The conference will offer 8 educational webinars. You will hear from industry experts, such as Visa, Constant Contact, Square, Google, Chase and the SBA.

The live webinars include:

- The U.S. Economic Outlook and Its Impact on Small Businesses
- Making Sense of Online Marketing: A Simple Checklist for Success
- · Mastering Control of Your Cash Flow
- Creating Effective Online Ads
- The Culture Imperative: Drive Growth with Customer Obsession
- SBA Funding Programs Explained
- How to do Business with the Federal Government
- Disasters Happen: How to Prepare Your Business and Recover

All you need to participate in this virtual event is a computer or mobile device with an internet connection and speakers/headphones. Register now to get all of the best parts of an in-person conference – without the hassle of traveling! Visit score.org for more information on the virtual conference.

To find a SCORE mentor in the Metro South region, visit www.score. org/find-mentor, enter your zip code, and request a meeting with a mentor.

### SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:



- · Micro Loans up to \$50,000
- · Small Loans up to \$250,000
- · Terms up to 10 years at 5% 6% fixed
- Working Capital, equipment,

inventory, furniture and fixtures, and leasehold improvements

- · No pre-payment penalties
- · Technical Assistance

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

### **Networking Group USA at Stoneforge, Easton**



Networking Group USA is starting an Easton Chapter at Stoneforge Grill on the 2nd and 4th Wednesdays of the Month 8:30-9:30 am. This is the ideal group for small business owners and business leader to work together to help each other grow their businesses.

Networking Group USA is a FREE networking group where members give a 60 second pitch, followed by and 8 minute presentation by one

of the members, ending with referrals and thank yous. It is a flexible vibrant alternative to some of the other networking models.

The first official kick off meeting is June 12, 2019 8:30-9:30 at the Stoneforge Grill, 10 Roosevelt Circle (Rt 138) in South Easton. If you are small business leader interested in joining a networking group that helps business thrive through shared goals and supporting each other, visit them and bring a couple of friends.

If you are interested in being a member, call/email Jennifer Jule of Keller Williams at jennjulerealestate@gmail.com or 774-218-3398 and attend the formation meeting on May 29th, 8:30--9:30 at the Stoneforge Grill 10 Roosevelt Circle on Rt 138.

### Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect



FOR THE LIFE OF YOUR BUSINESS

with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work life balance. With SCI

customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

May 15: Plan & Grow - Understanding the Value of Your Business

**May 16:** Steps to Improved Productivity in Your Business

May 21: Career in Transition? Consider Franchise Ownership

May 23: Create Infographics to Turn Your Data into a Powerful Marketing Tool

May 30: Nextgen Retail-Integrating On and Offline for the Perfect Customer Experience

### **Looking for Commercial Space to Grow? Sitefinder!**

The Metro South Chamber of Commerce shares available commercial property and space within the Metro South region here and online at www. metrosouthchamber.com. If you would like help finding space to grow your business, contact Chris at the chamber, (508) 586-0500 x 223.

### 628 Belmont Street, Route 123, Brockton, MA 02301

#### metrosouthchamber.com/site-finder



Contact: Donahue Associates (508) 588-1717

**Sale:** \$675,000 **Size:** 3,550 SF

**Category:** Investment

Classification: Single tenant net leased retail building.

Hi-visibility corner location at signalized intersection in major retail area with two dominant supermarkets. Tenant: Rent-A-Center East Inc. Annual NNN income \$53,747. Lease expiration April 30, 2022. Building size: 3,550 SF. Land Area: 6,185 SF +/-. City sewer & water, public transportation.

#### 1933 Main Street, Brockton, MA 02324



Contact: Jack Conway Commercial (781) 982-2333

Sale: \$1,300,000 Lot Size: 1,000 SF Category: Commercial

Acres: 0.02 Buildings: 1 Stories: 1 Total Units: 1 Year Built: 1995

Total Sq. Ft.: 10,100 MLS#: 72294170 Parking Spaces: 27

**Utilities:** Public Water & Sewer

### GRO-N-THINGS, INC.

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### **New Construction & Development throughout Brockton**



Montello development in Brockton, New Member and Business, Brockton Plumbing & Heating Supply.



New commercial building going in on the corner of Montello and Lawrence.



**Bright Health Pharmacy on Main Street** 



Chiele fil A at Wastanta Driva

# New HarborOne Branch in Stoughton

Together with Stoughton community and business leaders, HarborOne Bank kicked off its official Grand Opening with a Ribbon Cutting Ceremony on April 3, 2019 at its new branch at 470 Washington Street in Stoughton. To learn more, visit harborone.com.

New Dovle's on Oak Street





(L-R) Ben Green, VP, Stoughton YMCA; Vinnie Marturano, President & CEO, Stoughton YMCA; Scott Sanborn, EVP HarborOne; Barry Crimmins, Esq.; Noreen O'Toole; Pam McCarthy, Stoughton Economic Development Director; John Heraty; Lisa Whelan, Principal, Wilkins Elementary School; Joseph Casey, President, HarborOne; Gordon Jezard, Director, HarborOne; Brenda Kerr, SVP, HarborOne; David Frenette, Director, HarborOne, John Abdelahad; Terry Schneider, Executive Director, Stoughton Chamber; Jim Blake, CEO, HarborOne.

### **Workforce Training Fund & Safety Grant Infosession**



The MassHire Greater Brockton Workforce Board is hosting a Workforce Training Fund AND Workplace Safety Grant Info Session at **34 School Street on Friday, May 10 from 9:30am-11:30am.** The Info Session is Free to attend, and Commonwealth Corporation will be on hand to provide an overview of the

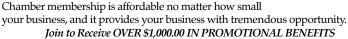
grant program and will outline initial steps to take towards applying.

Since the beginning of the Baker-Polito Administration, the Workforce Training Fund has awarded 661 grants totaling over \$57 million to train more than 50,000 workers from over 800 different Massachusetts businesses. This is expected to result in over 6,000 new jobs. The Workforce Training Fund provides General Program grants ranging from \$10,000 to \$250,000 to companies in Massachusetts to pay for employee training over a two-year period. Grant recipients contribute a matching investment of at least one dollar for each grant-dollar awarded, with wages paid to trainees during training hours included in that investment.

Approximately \$6.9 million is currently available for additional Workforce Training Fund grants. Businesses are encouraged to visit WorkforceTrainingFund.org to learn more about how to use these grants to address workforce training needs. To register, visit https://bit.ly/2Lt9mFt

### Join the Chamber, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business.



FREE Member Listing in the Action Report newsletter (distributed to over 20,000) FREE Member Profile in Action Report newsletter, distributed through *the Enterprise* 2 FREE Listings in the 2020 Book for Business

FREE 2019 Book for Business

FREE Chamber Business List in Excel or mailing labels, \$150 value

FREE Enhanced member listing on the Chamber website with hotlink to website FREE access to members-only page of website to post discounts, events, and more FREE opportunity to promote company at event share tables and at the Chamber FREE opportunity to promote company in the Action Report

**FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, And More!! (Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508)  $586-0500 \times 229$  or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metrosouthchamber.com.

### Call for Membership Drive: Volunteers & Prizes

This is an important time for the Metro South Chamber of Commerce as we focus on growing our membership. The membership campaign will culminate in a Membership Telephone Drive on Wednesday, June 5 & Thursday, June 6 at Stonehill College in Easton. Becoming a member of the Metro South Chamber provides your business



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opportunities to accelerate its growth. If you are interested in participating in the drive and forming a stronger business community while expressing to others what Chamber membership has meant to you, please contact Marcy Venezia at (508) 586-0500 x 229, MVenezia@metrosouthchamber.com. For additional information, visit metrosouthchamber.com

#### *Important Dates for Drive Volunteers*

- Friday, May 10 Kick-off lunch meeting at Thorny Lea Golf Club, located at 159 Torrey Street in Brockton, 12:00pm 1:30pm.
- Wednesday, May 8th / Wednesday, May 22 / Wednesday, June 26 Drive volunteers are invited to bring a membership prospect for free to an upcoming Business After Hours event! www.metrosouthchamber.com/calendar-registration
- June 5th / June 6th Call slots are 8:30am 12:00pm or 12:30pm 4:00pm call drive shift at Stonehill College. Breakfast & lunch will be provided.
- Thursday, June 28 Deadline for new members to join and receive special membership drive benefits package.
- Thursday, July 18 Membership Drive Wrap Up Party and After Hours at Connemara Senior Living Campello in Brockton.

#### Prize Donations Needed; Gain New Potential Customers

The Metro South Chamber asks for your support in this valuable campaign by donating a prize to the 2019 Membership Drive. This is a simple way to promote your business, gain extra visibility and introduce your business to new, potential customers. Suggested donations include: gift certificates, savings bonds, bottles of wine/liquor, free passes to cultural or education events, tickets to concerts/sporting events, free ads, clothing, vacation getaways, promotional products (pencils, mugs, mouse pads), sports memorabilia and other traditional or creative prizes.

For your donation, you will receive recognition in upcoming Action Report Newsletters, recognition on the Chamber website (hundreds of views daily), the Chamber e-Update (sent to 4,200+ subscribers weekly), direct promotion to campaign volunteers, and listed as a sponsor/donor in press releases sent to our media outlets.

### **RENEWING** Members

### Thank you!

AccuRounds Aqua Leisure Industries, Inc. B.N. Yanow Company Bridgewater Savings Bank Brockton Educational Foundation, Inc. **Brockton Redevelopment Authority** Brockton VNA Brophy & Phillips Co., Inc. Cars In Transport, Inc. Chase Corporation, Global Operations Ctr ChriMark Financial Services Columbia Gas of Massachusetts Congressman Stephen Lynch Edwina Martin House / EMH Recovery INC. Father Bill's and MainSpring G.T. Reilly & Company Good Days Restaurant, Inc. Hackwell-Boone Insurance Agency, Inc. Healy & Healy, CPA Irving's Home Center John Corcoran & Company McGuiggan's Pub Montello Heel Manufacturing, Inc.

North Easton Savings Bank Old Colony Planning Council Packard Paper Corporation Paramount Rug Company, Inc. Philip Nessralla, Jr., Esq. Protection One Robert Berks, Attorney at Law Roberts Joseph Staffing School on Wheels of MA Simpson Spring Company Southeastern Regional School District Stadelmann Electrical Services Stonebridge Homes Inc. The Brockton Rox The Children's Museum in Easton The Stacy Adams Cultural Arts Trojan Recycling, Inc. and Transfer Station W.B. Mason Company, Inc. Wainwright Law Office, P.C. Walker-Clay, Inc. Ward Enterprises Weiss Sheet Metal

### **WELCOME** New Members

### Reinvesting in Our Community

### Alleyoop Party Rentals

Ms. Lorri Inglis 934 Washington Street Easton, MA 02357 (781) 706-8624 www.alleyooppartyrentals.com Entertainment

### Budge It Drains, Inc.

Mr. Joseph Comeau 571 Elm Street, Unit B Bridgewater, MA 02324 (781) 351-2088 www.budgeitdrains.com Cleaning/Janitorial-Residential & Commercial

#### Classic Selfies Photo Booth, LLC

Mr. Jeff Newman 17 West Street West Bridgewater, MA 02379 (855) 735-3431 www.classicselfiesphotobooh.com Photographic Retail & Service

### Fronto King, LLC

Mr. Edmund Tucker 22 Court Street Brockton, MA 02301 (617) 282-6100 www.frontking.com Cigars/Tobacco

### Greg Nanigian & Associates, Inc.

Mr. Gregory C. Nanigian 400 Washington Street, #302 Braintree, MA 02184 (781) 848-0993 www.gnatraining.com Sales

#### LegalShield

Ms. Cheryl Miller 17 Prospect Street Stoughton, MA 02072 (781) 679-1386 cherylmiller.wearelegalshield.com Insurance

### Moldguys Restoration, LLC

Wood Palace Kitchens Inc.

Mr. Curtis Macfarland East Bridgewater, MA 02333 (781) 910-5029 www.moldguysrestoration.com Cleaning/Janitorial-Residential & Commercial

#### **Next Level Digital Solutions**

Mr. William Longwe 585 Sumner Street Stoughton, MA 02072 (339) 900-6398 www.hitnextlevel.com Web Development/Design

### South Shore SoftWash, LLC

Mr. Jeff Newman 17 West Street West Bridgewater, MA 02379 (774) 300-9274 www.southshoresoftwash.com Cleaning/Janitorial-Residential & Commercial

To Join the Chamber, contact Marcy for Membership (508) 586-0500 x 229 MVenezia@metrosouthchamber.com

### The 2019 Book for Business is Here!



Look out for the Chamber of Commerce 2019 Book for Business & Quality of Life Guide! The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.

For the first time, over 9,000 copies of the Book are being distributed to every registered business within the Metro South region, as well as to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses

and families interested in the Metro South area.

For more information on the Book for Business, contact Director of Communications, Emma Stratton at (508) 586-0500 x 222 or email estratton@ metrosouthchamber.com. To view last year's book, visit metrosouthchamber. com/news-media/book-for-business.

### **Chamber Affiliation News & Events**

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The Bridgewater Business Association (BBA) promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the

community they serve. Visit bridgewaterbiz.biz for more information.

The Stoughton Chamber of Commerce helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The Norwell Chamber of Commerce's mission is to promote the civic,



economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.

The East Bridgewater Business Association (EBBA) was founded in 1993 "to promote a healthy business environment in East

Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The Avon Industrial Park Association is a non-profit group seeking to advance the advocacy and business of its members in public and

private affairs. Membership is open to all companies who Industrial Park Association operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.

Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information





The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and

business owners on the South Shore. Visit sswbn.org for more information.

### **Alleyoop Party Rentals**

### Classic Selfies Photo Booth, LLC

### **Moldguys Restoration, LLC**

### South Shore SoftWash, LLC



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We are your premier photo booth company! Make your event the new party standard, and have all of your guests saying "Remember that fun time?...Classic!" Classic Selfies Photo Booth, LLC provides high quality, high value photo booth services to your event! Our Luxury Mirror Booth, Social Media Digi-Pod booth and Selfie Ring Roamer bring the fun and lasting memories to you and your guests.



East Bridgewater • (781) 910-5029 www.moldguysrestoration.com

For many, mold remediation from professionals is a necessity. If you have any reason to believe your home contains this type of harmful growth, come to Moldguys Restoration LLC for help. Restore your home or office to its former glory with mold removal. We offer quick response and services, including: air duct cleaning services, air quality control, commercial mold remediation, dry vent duct cleaning, indoor air quality, mildew remediation, mildew cleaning, mold clean up, surfaces will remain the focus as a means of providing



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Experienced and Reliable Roof Wash, House Wash, Exterior Window and Gutter Brightening Services. We provide safe, SoftWash roof cleaning and treatments utilizing low-pressure, non-damaging roof wash methods, use proprietary SoftWash Systems Eco-friendly, bio-degradable cleaning solutions for your roof and exterior cleaning needs. Specialization in the cleaning and treatment of roofs and siding, and exterior superior value to the customers.



### Starting a Business?

**Need help starting your business?** Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business lan Pro, Loan Builder, Microsoft Office, and more

EDUCATION: Workshops include OuickBooks, Writing a Business Plan, SEED Commercial

(508) 586-0500 • metrosouthchamber.com/resources/business assistance



### When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space Over 500 Hotel Rooms • Many Parks & Lakes









The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features top notch education, including three institutes of higher education, receptional health care facilities, including four major hospitals. Rich in culture, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many recreational activities, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a great place to stay and competitive housing costs offer affordable and varied living opportunities

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. Ride the rail to Boston in only 35 minutes! Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organ For more info, contact the Metro South Chamber of Commerce, 508.586.0500 • www.metrosouthchamber.com



### **BUSINESS EVENTS** Planner

### May 8

### **Business After Hours**

5:00 pm - 7:30 pm **Fastern Bank** 

1265 Belmont Street, Brockton

Join the Chamber for an evening of networking.

Members: \$ Free Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

### Mav 15

#### **Small Business Awards**

12:00 pm - 1:30 pm Fuller Craft Museum

455 Oak Street, Brockton

Join the Chamber for an afternoon of awards and networking.

Members: \$39 Non-members: \$49

Register online: metrosouthchamber.com/calendar

### **May 22**

#### **Business After Hours**

5:00 pm - 7:00 pm **Abinaton Bank** 

95 North Franklin Street, Holbrook

Join the Chamber for an evening of networking.

Members: S Free Non-members: S Free

Register online: metrosouthchamber.com/calendar

### June 21

#### ATHENA Award Luncheon

12:00 pm - 1:45 pm

**Barrett's Conference Center** 

674 West Center Street, West Bridgewater

Join the Chamber for an afternoon of awards and networking.

Members: \$39 Non-members: \$49

Register online: metrosouthchamber.com/calendar

### June 26

#### **Business After Hours**

5:00 pm - 7:30 pm **Bridgewater Savings Bank** 

756 Orchard Street, Raynham

Join the Chamber for an evening of networking.

Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

#### **Business After Hours**

4:30 pm - 6:30 pm

**Connemara Senior Living Campello** 

Join the Chamber for an evening of networking.

Non-members: \$ Free Members · S Free

Register online: metrosouthchamber.com/calendar

### July 25

### **Business After Hours**

5:00 pm - 7:30 pm

**Water Pointe Luxury Condominiums** 8 Island Court, Easton

Join the Chamber for an evening of networking.

Register online: metrosouthchamber.com/calendar

Non-members: \$ Free







www.BuyBrockton.org

### July 18

25 E. Nilsson Street, Brockton

Members: \$ Free