

# Actionreport



July/August

www.metrosouthchamber.com

### **Leading Businesses Leading Communities**

# **ACCREDITED**

# CHAMBER MISSION To best serve the unique

interests and needs of member businesses and to champion the broader economic vitality of the South



Marisela Marrero M.D. Good Samaritan Medical Center Page 6



Samuel Offei-Addo **BSC Group** Page 10



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# Face to Face Leads; Networking, Fun All Summer Long!

July 18 | 25 E. Nilsson St., Brockton





Please join us Thursday, July 18 from 4:30 pm - 6:30 pm at Connemara Senior Living Campello,

located at 25 E. Nilsson Street in Brockton for a summer kickoff Business After Hours! Enjoy an evening of delicious food and beverages while connecting with potential customers, existing chamber members, and friends in the Metro South community. Door prizes include Red Sox tickets and a Summer Fun gift basket so don't forget your business cards! Visit metrosouthchamber.com/events/ afterhours to learn more. This event is complimentary when you RSVP in advance! To register, call Lexi Reinertson, (508) 586-0500 x 231 or email AReinertson@ metrosouthchamber.com. Learn more on page 2.

July 25 | 8 Island Court, S. Easton

Live it. Love it.





Join us Thursday, July 25 from 5:00 pm - 7:30 pm at the brand new luxury waterfront condos at 8 Island Court, South Easton! "Water Pointe offers a luxurious, active lifestyle in a quiet village retreat overlooking a secluded freshwater pond. With 60 units on the shore of Morse Pond in Queset Commons, this budding, contemporary village in historic Easton is some 25 miles from Boston." downtown refreshments and networking as always with special guests, the Mandela Washington Fellows, Bridgewater State University, and Rotary Club of Brockton. Learn more on page 2.





For the fifth consecutive year, Crescent Credit Union will team up with the Metro South Chamber to present an elegant summer networking event. 'A Midsummer's Night in the Garden II". Wednesday, August 14 from 5:00 pm - 7:30 pm at Queset Garden located behind the Ames Free Library, 53 Main Street in North Easton. Enjoy the beautiful view, refreshments by Peppercorn's Catering, beer and wine, and entertainment while networking with Metro South community members!

"Queset Garden is a beautiful Italianate style garden and a newly restored historic location that links the Ames Free Library to Queset House. For twenty six years Queset Garden thrived..." Continued on page 2.

### **Developers Meet at Chamber, Tour Top 1% Opportunity** Zone in Nation



of Brockton and LOCUS Massachusetts, the Chamber offered resources & education centered around Opportunity Zones in Brockton. Among the designated 8,000 Opportunity Zones across Downtown Brockton ranks among the top 1% for financial Brockton's upside. Opportunity Zones rank in the top 14%, 11%, and 4% in terms of estimated financial return for investment in residential development. location and infrastructure are superior. Cont. on page 7.

### METRO SOUTH REGIONAL PRIORITIES MOVING FORWARD

### Lead on Issues of Regional Economic Infrastructure Importance

- *Advocate* Creation of Regional Water/Sewer Connections
- Investigate Best Use of Underutilized Parcels of Land and Expanded Rail Service
- Market Creative Economy as a Vehicle for Job Creation and Visitor Attraction
- Support Green/Clean Energy Initiatives for Regional Sustainability
- Champion Regional Bio-Ready Life-Sciences Study

### Attract, Train and Retain a Competitive Workforce

- Connect Competitive Workforce/Technical Training with Economic Development
- Celebrate Workforce Diversity and Capacity
- Endorse Employee Wellness Strategies
- Support Quality Housing, Higher Education and Health Care Worker Skills Development
- Create Pipelines for Career Advancement in Strategic Industries

### Collaborate for a Climate Conducive to Competitive Commercial Development

- Endorse Gateway Cities Incentives for Sustainable Development
- Advocate Attractive Commercial/Industrial Tax Rate Adoption
- Operate Business Assistance Center and Edison Small Business Incubator
- *Present* Educational Series Targeting Entrepreneurs and Top Industries • Promote - Regional Brand, Assets, and Development Ready Sites



Sharon Wolder, BPS

**ATHENA Award Recipient** 

Sharon Wolder, Chief Officer of Student Support Services, Brockton Public Schools

Sharon Wolder the Chief Officer of Student Support Services for the Brockton Public Schools. In this role, Sharon is committed to ensuring that all students have access and equity throughout their educational experiences. She strives to...*Cont. on page 6.* 

# **Summer Fun at Connemara, Brockton**

Business After Hours | Thursday, July 18 | 4:30 pm - 6:30 pm | 25 E. Nilsson Street, Brockton



"Connemara offers an exceptional residential experience for seniors. Their spacious apartments and full range of community amenities allow seniors to live life fully while taking advantage of the supports they need. Connemara offers assisted living,

memory care, and independent living programs, all supported by dedicated, caring staff members." Visit connemaraseniorliving.com to learn more.

Chamber Ambassador Marni Dunton has arranged a wonderful evening of networking, food, and fun. Owners John and Sally Burke purchased Connemara Senior Living Campello less than two years ago. Since that time they have made a number of improvements. Residents enjoy a high quality of facilities and programs.

This event is complimentary, but please RSVP in advance! To learn more, visit metrosouthchamber.com/events/afterhours. For further assistance, contact Director of Programs, Lexi Reinertson at (508) 586-0500 x 231, or email AReinertson@metrosouthchamber.com.

# A Midsummer's Night in the Garden II, Easton

Business After Hours | Wednesday, August 14 | 5:00 pm - 7:30 pm | 53 Main Street, North Easton





year, Crescent Credit Union will team up with the Metro South Chamber to present an elegant summer networking event, "A Midsummer's Night in the Garden II". Wednesday, August 14 from 5:00 pm - 7:30 pm at Queset Garden located behind the Ames Free Library, 53 Main Street in North Easton. Enjoy the beautiful view, refreshments by Peppercorn's Catering, beer and wine, and entertainment while networking with Metro

For the fifth consecutive

South community members!

Queset Garden is a beautiful Italianate style garden and a newly restored historic location that links the Ames Free Library to Queset House. For twenty six years Queset Garden thrived. Actors such as Leslie Howard and Katharine Cornell were frequent visitors. 1

This event is complimentary, but please RSVP in advance! To learn more, visit metrosouthchamber.com/events/afterhours. For further assistance, contact Director of Programs, Lexi Reinertson at (508) 586-0500 x 231, or email A Reinerts on @metrosouth chamber.com.

1 "Queset Garden." Queset Garden | Ames Free Library, 2011, www.amesfreelibrary.org/queset-garden.

# **Wood Palace Kitchens Celebrates 40 Years!**

Business After Hours | Thursday, September 19 | 5:00 pm -8:00 pm | 7 Mill Street, Middleboro



Wood Palace Kitchens creates excellence in kitchen natural, corian counter and quartz countertops along with beautiful

contemporary kitchen cabinets and kitchen island designs. Wood Palace Kitchens has been helping people build their dream kitchen/baths for 40 years. They assist in creating the perfect design for their lifestyle, needs, space and budget. Visit www.woodpalacekitchens.com to learn more.

This event is complimentary, but please RSVP in advance! To learn more, visit metrosouthchamber.com/events/afterhours. For further assistance, contact Director of Programs, Lexi Reinertson at (508) 586-0500 x 231, or email AReinertson@metrosouthchamber.com.

# **Open House, Tour at New Water Pointe, Easton**

Business After Hours | Thursday, July 25 | 5:00 pm - 7:30 pm | 8 Island Court, South Easton



Check out the perfect lifestyle for people seeking city-level luxury and carefree homes at country prices, at the brand new Water Pointe luxury condominiums! Tour the residence with us on Thursday,

July 25 at 8 Island Court in South Easton from 5:00 pm - 7:30 pm.

Douglas A. King, owner of the new Water Pointe residences, has been building and developing housing and commercial buildings for the last 50+ years. He says, "I think equally important, is we give back to all the communities. The design of Water Pointe was so important, for me, to be quality & energy efficient, and have all the latest technology and building materials available. I think Water Pointe is definitely a community within a community in Easton." Visit www.waterpointehome.com to learn more.

Enjoy appetizers catered by Maguire's Bar & Grill and craft beer provided by the 2018 Entrepreneur of the Year, Shovel Town Brewery. Take advantage of an opportunity to win a bottle of wine and gift card to Stoneforge. Don't forget your business cards! This



is a complimentary event but please RSVP in advance. To register, contact Lexi at AReinertson@metrosouthchamber.com or call (508) 585-0500 x 231.

# Mandela Washington Fellows To Attend Reception

The 2018 Mandela Washington Fellows outside Boyden Hall at Bridaewater University.





FOR YOUNG AFRICAN LEADERS



The Chamber is also excited to welcome back, for the fourth year, the Mandela Washington Fellows. "For the fourth consecutive year, the U.S. Department of State-sponsored Mandela Washington Fellowship for Young African Leaders has chosen BSU to host some of the continent's brightest emerging leaders. This year, Bridgewater is the only college or university in New England - and one of just 27 across the

country - selected as an institute partner."

"This flagship program was launched in 2010 to support young African leaders as they spur growth and prosperity, strengthen democratic governance, and enhance peace and security across Africa. BSU welcomed 25 fellows beginning June 19 for a six-week leadership in public management institute. The program is designed for those who work or hope to work in government, regional or international organizations, or other fields of public service. Fellows, who range in age from 25 to 35, learn about U.S. public management models and best practices."

"BSU's goal is to connect the Fellows with local institutions, organizations and leaders in our community and to broaden thinking about social, cultural and economic issues in a spirit of mutual dialog."

The Rotary Club of Brockton will also join us for the occasion. Rotary is a global network of 1.2 million neighbors, friends, leaders, and problem-solvers who come together to make positive, lasting change in communities at home and abroad. For more than 110 years, Rotary members have used their passion, energy, and intelligence to take action on sustainable projects.



The Mandela Fellows will be attending the Water Pointe Business After Hours event on Thursday, July 25 at 8 Island Court in Easton. To register or to learn more, contact Lexi at AReinertson@metrosouthchamber.com or call

(508) 586-0500 x 231.

2 Benson, Brian. "Mandela Fellows Returning." Bridgewater State University, 13 Feb. 2019, www.bridgew.edu/ news-events/news/mandela-fellows-returning.

### **BOARD OF DIRECTORS DIRECTORS** Paul Anghinetti - Bank of America **OFFICERS** Joe Cardinal - National Grid Chair of the Board Fred Clark, Esquire Michele Cinquegrano - Verizon Bridgewater State University

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Jeni Mather - J.M. Pet Resort

Matthew Osborne - Eastern Bank

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Albert Senesie - Victory Human Services

Kathleen Smith - Brockton Public Schools

George Spilios - Crown Linen

Lisa Strattan - The Enterprise

Peter Vlaco - Brophy & Phillips Company, Inc.

### **CHAMBER STAFF** (508) 586-0500

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**Emma Stratton** 

Director of Communications x 222

Lexi Reinertson

Membership, Programs & Events x 231

Kayla May

Member Engagement x 221

Marcy Venezia

Membership Sales x 229

*Newsletter Written & Designed by Emma Stratton.* Printing Provided by The Enterprise.



ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce

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The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance

# **CHAMBER** Calendar

Networking at events is one of the most effective ways to grow your business!

# July

Independence Day - Chamber Closed

18 Business After Hours @ Connemara Senior Living 4:30 pm 25 E. Nilsson Street, Brockton

25 **Business After Hours @ Water Pointe** 5:00 pm 8 Island Court, Easton

31 Starting and Growing a Successful Business 9:00 am Workshop at the Chamber, led by SBA

# **August**

14 A Midsummer's Night in the Garden II 5:00 pm with Crescent Credit Union

Queset Garden, (behind Ames Free Library) 53 Main Street, North Easton

21 Social Media Marketing Workshop 9:00 am Workshop at the Chamber, led by SCORE

# September

14 First Time Homebuyers Workshop 8:00 am Workshop at the Chamber, led by Bridgewater Savings Bank

18 **Good Morning Metro South: Brunch Edition** 11:45 am Thorny Lea Golf Club, 159 Torrey Street, Brockton

19 Business After Hours @ Wood Palace Kitchens 5:00 pm 7 Mill Street, Middleborough

# October

2 30th Annual Legislative Reception 5:00 pm Donahue Hall, Stonehill College, 320 Washington Street, North Easton

Metro South of Boston 2019 NEREJ Summit 8:00 am Thorny Lea Golf Club, 159 Torrey Street, Brockton

23 **Good Morning Metro South: Brunch Edition** 11:45 am New museum: Museum of Family Prayer, 518 Washington Street, N. Easton



It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

Leading Businesses. Leading Communities

To join the chamber call 508.586.0500 or visit www.metrosouthchamber.com

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC). Sixty School Street, Brockton unless otherwise indicated.

# **GOOD** News



# MASSDEVELOPMENT

# MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the fourth Tuesday of each month, from 9:00 am - noon.

July 23, 2019 August 27, 2019 September 25, 2019 October 23, 2019 November 27, 2019

For more information, email Jay at **jpateakos@massdevelopment.com** or call (508) 678-0533 x 1201.

# PROVA Returns to Brockton, July 11 @ New Location: 147 Main Street

PROVA! (a word that means "Proof" in Creole) is designed to be a rich, colorful "garden": a dynamic venue to celebrate Brockton's rich multicultural heritage through food and drink, family fun, and diverse arts and entertainment. The PROVA! team is made up of businesses, local nonprofits, city officials, and volunteers who are working to transform various underutilized lots in the heart of downtown Brockton into a

# Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

safe, fun and vibrant outdoor spaces for building community. PROVA! is open to the public on Thursday and Friday evenings from 4 to 9 p.m. The mission is to prove that Brockton can come together as one community and have fun doing it, while also demonstrating the potential that exists for businesses to be successful in Downtown Brockton. Visit facebook. com/PROVABrockton to stay up to date on entertainment, food, and fun.

### Brockton Fair Returns June 28 - July 7

One of America's oldest fairs returns with thrilling rides, fireworks, demolition derby, live music, & more; located on Route 123, Belmont Street in Brockton. To learn more call 508-586-8000 or visit www.brocktonfair.net.

Schedule of events: Live local bands every night, fireworks July 3, 4, & 6 at 10:45pm, demolition derby July 3-7 at 7:00pm. Tough Truck competition July 2 at 7:00pm.

Monday, July 1 | 5:00pm-midnight Tuesday, July 2 | 5:00pm-midnight Wednesday, July 3 | 2:00pm-midnight Thursday, July 4 | 2:00pm-midnight Friday, July 5 | 5:00pm-midnight Saturday, July 6 | 2:00pm-midnight Sunday, July 7 | 2:00pm-midnight

### **Brockton VNA 30th Annual Gold Tournament**

September 16, 2019 @ Thorny Lea Golf Club in Brockton! Enjoy a day of golf, food, and camaraderie while raising money to support BVNA's new Hospice program. "For 30 years, the BVNA Annual Golf Tournament has supported programs that were both innovative and beneficial to the communities we serve. This year, we are pleased to have the tournament proceeds go towards our new Hospice

program." Visit brocktonvna.org/30th-annual-golf-tournament to learn more.

### Brockton Council on Aging July Special Events, 10 Father Kenney Way, Brockton

Call (508) 580-7811 for more information. Starting July 5: Free Fun Fridays Monday, July 8: Craft with West Acres Monday, July 15: Be Sun Smart Wednesday, July 17: Journey to the Moon and Beyond

Monday, July 22: "Ask Dottie": Islet of Langerhans

Tuesday, July 23: Origami with Dr. Claire Appling

Monday, July 29: Life's Little Lessons: #7 Tropical Fruits Version 2.0

Wednesday, July 31: Jeopardy with Sachem Center for Health & Rehab.

### 6th Annual Night at the Brewseum: A Craft Beer Expo

"Our 6th Annual Night at the Brewseum returns on Saturday, August 10th, 2019 from 4:00-7:00 pm at the Children's Museum Easton. Once again, we will be closing down Sullivan Avenue to make way for all of the great tasting brews for you to enjoy while raising important funds to support the Museum's mission. Confirmed breweries include Downeast Cider House, Jack's Abby Craft Lagers, Shovel Town Brewery, Wachusetts Brewing Company, and more." Visit bit.ly/2KPVDHR for details.

### **Bridgewater Music Alley - Summer 2019**

Free live music in the heart of Central Square in Bridgewater, live shows Thursday evenings during the summer, 5:00 pm - 8:00 pm. Visit bridgewatermusicalley.com for a season schedule through September 5, 2019.

### Brockton Farmers Market 2019

Every friday, July 12 - October 25, 10:00

am - 2:00pm, Ctiy Hall Plaza, 45 School Street in Brockton. Enjoy live music, fun activities, and vendors from local farms, bakeries, caterers, and more. Visit brocktonfarmersmarket.com for details.

### Become a Season Ticket Holder 2019-2020

- Now including the Legislative Reception
- All Good Morning Metro South Programs (5 Programs, \$195 value)
- All Business After Hours (at least 12, \$60 value)
  - Annual Legislative Luncheon (\$39 value)
     ATHENA Award Luncheon
    - (\$39 value)
       Small Business Awards
  - Luncheon (\$39 value)
     1 Taste of Metro South Ticket

Taste of Metro South Ticke (\$35 value) All This for \$289

(Savings of 19%)
Call Lexi:

(508) 586-0500 x 231



Travis McCready, Massachusetts Life Science Center



Joe Kennedy III, Massachusetts Congressmo

Maura Healey,

# **Health Care Matters**

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

# Good Samaritan Medical Center

A STEWARD FAMILY HOSPITA



Good Samaritan Medical Center Receives The Mission: Lifeline® Gold Receiving Quality Achievement Award from The American Heart Association for the treatment of patients who suffer heart attacks.

Every year, more than 250,000 people experience an ST elevation myocardial infarction (STEMI), the deadliest type of heart attack, caused

by a blockage of blood flow to the heart that requires timely treatment. To prevent death, it's critical to restore blood flow as quickly as possible, either by mechanically opening the blocked vessel or by providing clot-busting medication.

The American Heart Association's Mission: Lifeline program's goal is to reduce system barriers to prompt treatment for heart attacks, beginning with the 9-1-1 call, to EMS transport and continuing through hospital treatment and discharge. The initiative provides tools, training and other resources to support heart attack care following protocols from the most recent evidence-based treatment guidelines.

Good Samaritan Medical Center earned the award by meeting specific criteria and standards of performance for quick and appropriate treatment through emergency procedures to reestablish blood flow to blocked arteries in heart attack patients coming into the hospital directly or by transfer from another facility.

"Good Samaritan Medical Center is dedicated to providing optimal care for heart attack patients," said Marisela Marrero, MD, President. "We are pleased to be recognized for our dedication and achievements in cardiac care through Mission: Lifeline."

"We commend Good Samaritan

Medical Center for this award in recognition for following evidence-based guidelines for timely heart attack treatment," said Tim Henry, M.D., Chair of the Mission: Lifeline Acute Coronary Syndrome Subcommittee. "We applaud



the significant institutional commitment to their critical role in the system of care for quickly and appropriately treating at a ting heart attack patients."

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# **Good Morning: Economics, Financial Market**

Wednesday, September 18 | 11:45 am - 1:30 pm | Thorny Lea Golf Club | 159 Torrey St., Brockton

# good morning Metro South



Join us **Wednesday**, **September 18th from 11:45 am - 1:30 pm** for a Good Morning Metro South Brunch hosted by **Thorny Lea Golf Club**, **located at 159 Torrey Street in Brockton**. Guest speakers include Michael A. Tyler, CFA®, Chief Investment Officer for Eastern Bank, and U.S. Census Bureau Regional Director, Jeff T. Behler.



Michael Tyler, CFA, Chief Investment Officer, Eastern Bank



Michael A. Tyler, CFA®, sets investment policies and structures asset allocation strategies for approximately \$2 billion of client assets under management at Eastern Bank Wealth Management. As the primary spokesman for the firm's investment services, Michael develops and disseminates economic and financial market viewpoints. He is also responsible for selecting and overseeing providers of investment services. He will give insight on the U.S. economy and financial markets during his segment, "Grazing with Bulls, Hunting for Bears: Economic and Market Outlook".

Prior to joining Eastern Bank Wealth Management in 2012, Michael charted a successful career at both institutional and boutique investment firms. He was a partner, equity analyst, and portfolio manager at Wellington Management Company LLP in Boston. There, he built the firm's telecom

investment practice and managed mutual funds specializing in the global telecom industry.

Michael then founded West Shore Investment Management LLC, a San Francisco-based independent investment advisor and strategic consultant, where he raised investment capital and launched an equity long/short hedge fund. He has served as chair of the independent investment committee of Align Impact LLC, a specialized impact consultant that helps wealth managers and their clients define their most important values and desired social outcomes and implement them through their investment portfolios. He is also a member of the Board of Economic Advisors of the Associated Industries of Massachusetts, the state's largest trade group.

Michael holds an MBA with highest honors from Harvard Business School and a BA with honors from Princeton University. He is a Chartered Financial Analyst.

Jeff T. Behler is the director for the Census Bureau's New York Regional Office. Behler began his Census Bureau career in the Detroit Regional Office in 1997. In 2002, he transfered to Census Bureau headquarters to work as a project manager on Census Tests. Behler transferred to the Dallas Regional Office as the deputy regional director and was responsible for the 2010 Census in the Dallas region. In October 2010, Behler was selected as the director for the Detroit Regional Office; he led restructuring efforts as Detroit was one of six regional offices to close in 2012. In January 2013, Behler became the director of the New York Regional Office. Behler earned a bachelor's degree in statistics, mathematics, and actuarial science from Central Michigan University.

For more information or to register for this event, visit metrosouthchamber.com/events/gmms.



Jeff T. Behler, Regional Director, U.S. Census Bureau - New York



Registration is required for this event. Tickets are \$35 for members and \$45 for non-members. Tables of 10 are available, \$350 for members and \$450 for non-members. This event includes brunch as well as networking opportunities. Season ticket holders must contact Lexi to reserve their complimentary seat. Call (508)  $586-0500 \times 231$  or email AReinertson@metrosouthchamber.com.

# **Brockton Plumbing Hosts Brockton Partnership Meeting**



Brockton Partnership Meeting at Brockton Plumbing & Heating Supply, 109 N. Montello Street, Brockton

Andrew St. Pierre recently purchased the business on Montello Street in Brockton. The St. Pierre family also owns New Bedford Plumbing Supply and have invested significantly in the Brockton Plumbing location. Building improvements and inventory are two of the largest investments the family has made at the Brockton location. The Brockton Partnership recently accepted the St. Pierre's offer to host a meeting of business leaders to see the improvements to the business.

The Brockton Partnership discussed many recent and anticipated economic development projects in the city of Brockton. More than a dozen buildings are in the process of development with 250 new housing units anticipated.

# **Chamber Board Member Bids Farewell**



Superintendent Kathy Smith has retired from the Brockton Public Schools at the end of June. Her retirement party drew more than three hundred people to mark the end of her 40 years of service to the Brockton School Department. Chamber CEO Chris Cooney was in attendance to wish her all the best in her future endeavors.

(L-R) Senator Mike Brady; Kathleen Smith, Superintendent of Brockton Public Schools; State Representatives Claire Cronin, Michaelle DuBois, and Gerry Cassidy.

# **Small Business Summit Held at UMass Boston**



(Center, speaking) Nhat Le, Chief Operating Officer, MA
Office of Business Development (MOBD) during the Small
Business Summit at University of Massachusetts, Boston.

Chamber CEO Chris Cooney was in attendance at the Small Business Summit held at the new science center on the campus of UMass Boston. The event featured several speakers and panels on current topics important to small businesses and their employees. The Massachusetts Office of Business Development Director of Regional Economic Development Organizations (REDO), Nhat Le, spoke about the importance of regional collaboration and resources deployed to assist businesses of all sizes throughout

the state. The Metro South Chamber of Commerce is a REDO partner and worked collaboratively with UMass Boston and MOBD throughout the year. The conference was kicked off by interim chancellor of the University of Massachusetts Boston, Dr. Katherine S. Newman.

# **Another Brockton Building Leased-Up**



It appears everywhere one looks in downtown Brockton, another building is being purchased, renovated and leased or occupied. Comparative sales amounts are up and many banks have stepped up lending in downtown Brockton. This building at the corner of West Elm and Main streets had been vacant for a few years. It is now occupied by Luminosity Associates. The building is next door to PROVA's

new site. Tuxedos by Merian is on the other side of PROVA. PROVA is an outdoor entertainment space initiated last year in partnership with the city, Metro South Chamber of Commerce and many additional busineses and sponsors. To learn more about dates and entertainment at PROVA go to facebook.com/PROVABrockton.

# ATHENA Program Honors Sharon Wolder, Brockton Public Schools; Features Dr. Marisela Marrero

### 2019 ATHENA Award Recipient - Sharon Wolder

Chief Officer of Student Support Services for the Brockton Public Schools



Sharon Wolder, Chief Officer of Student Support Services, Brockton Public Schools

Sharon Wolder is the Chief Officer of Student Support Services for the Brockton Public Schools. In this role, Sharon is committed to ensuring that all students have access and equity throughout their educational experiences. She strives to help the school system create opportunities for students by working collaboratively with several educators within and outside the district as well as with community partners to obtain grants, design curriculum and create professional development opportunities. For the past two years, Sharon has led the development of the Principals' Academy, which provides professional

learning opportunities for leaders in the district that focus on current issues in the field of education. Sharon remains steadfast in her efforts to ensure students in Brockton experience rigorous learning opportunities that connect to who they are and prepare them for the opportunities that lie ahead. Sharon is determined to remain a role model for girls and women by leading by example and sharing her learning experiences. She also works to encourage girls to take academic risks and pursue non-traditional opportunities.

Sharon has worked in the Brockton Public Schools for 24 years as a teacher, school leader and a district administrator. Having served the system in various capacities, Sharon is able to consider multiple perspectives and remains open to the ideas and needs of others. She began her career at Brockton High School in 1995, as a teacher in the Social Science department. Sharon taught history and worked on the department's steering committee to develop curriculum for seven years before being promoted to Social Science Department Head in 2002, and then on to the position of Dean in 2004. In 2010, Sharon was promoted to the position of Associate Principal for Curriculum and Instruction. Sharon became the Principal of Brockton High School in 2013. She led the school's Restructuring Committee and was actively involved in developing, implementing and monitoring school-wide initiatives geared toward improving student achievement. Sharon cocreated the school's credit recovery program for struggling learners and rigorous enrichment opportunities for students including the STEM/ Aviation Camp. In 2017, Sharon became the Chief Officer of Student Support Services, overseeing several departments and developing committees focused on ensuring equitable treatment of all students. Sharon has been a mentor and advisor to many students and educators, always focused on helping them to use education to reach their fullest potential.

Sharon received her Bachelor of Arts degree in Sociology from the University of Iowa. She earned her Master of Education in Secondary History from Boston College and her Certificate of Advanced Graduate Studies (C.A.G.S.) from Bridgewater State University.









Mary Waldron, Bridgewater State University; State Representative Claire Cronin; State Senator Michael Brady; Sue Joss, Brockton Neighborhood Health Center; Marisela Marrero, M.D., Good Samaritan Medical Center; Sharon Wolder, Brockton Public Schools; Joanne Schneider, Eastern Bank; and Chris Cooney, Metro South Chamber of Commerce.





Sharon Wolder, Brockton Public Schools



State Rep. Claire Cronin; Andrea Burton, City of Brockton



ATHENA Award Recipient, Sharon Wolder, Brockton Public Schools with other members of BPS faculty and friends.

Media

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Anna Clune, Eastern Bank



MA Senator Michael Brady; Sharon Wolder, BPS



Marisela Marrero, M.D., President of Good Samaritan Medical Center, Chamber Board, Speaker.



Centerpiece Sponsor:

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# **Chambers Convene Regional Businesses**





# BridgewaterSavings uncommon Banking







Bridgewater Savings Bank recently hosted a business after hours networking program in collaboration with

three regional chambers of commerce at their headquarters in Raynham. More than one hundred fifty people gathered to celebrate Bridgewater Savings Bank success throughout the region. The Taunton Area Chamber, Cranberry Country Chamber and the Metro South Chamber of Commerce joined together to bring businesses together to expand their collective network and strengthen the regional economy. To learn more about Bridgewater Savings Bank, visit Bridgewatersavings.com. Photos Courtesy of Rich Morgan Photography, richmorganphotography.com



Rick Fisher, Katie Lynch, Joe Mitchell, Jeffrey Smith, Bridgewater Savings Bank



Valerie Glynn, Cranberry Country Chamber; Peter Dello Russo, Bridgewater Savings Bank; April Leahy, New York Life; Chris Cooney, Metro South Chamber



Lexi Reinertson, Metro South Chamber of Commerce; Greg Morgan, Curahealth Stoughton



Debbie Dutra, The Lopes Companies, incoming Taunton Area Chamber of Commerce Board Chair

# Sycamore at Main Residences Break Ground







(Left) Lieutenant Governor Karyn Polito, and (right) Gerry Nadeau, President of Rockland Trust at ground breaking of new construction at 121 Main Street in Brockton. to be 48 residential unites and 1st floor commercial space.

Lt. Governor Karyn Polito breaks ground on new mixed use development on Main Street in Brockton. More than one hundred business and community leaders were on hand to celebrate the construction of a new five story building that will include parking, retail space, offices and residences on the site of the former Kresge's Department Store. Rob Corley, CEO of NeighborWorks, the organization constructing the building was on hand to guide the celebration of progress. The Sycamore at Main building is among more than a dozen buildings/sites in downtown Brockton experiencing recent investment and redevelopment.

# **Developers Tour Downtown; Discuss Incentives**



More than thirty-five people interested in developing downtown Brockton and the incentives that go with it were on site for a tour last week. Massachusetts Office of Business Development REDO Director, Nhat Le participated in the three hour meet-up and tour featuring more than a dozen buildings throughout the downtown. Special

Opportunity Zone incentives as well as six other levels of tax and investment credits were outlined to participants by city Planner, Rob May. The new 400 space parking garage, Sycamore at Main, Trinity Development, Standard Modern, 47 West Elm and several other buildings were visited along the two mile walking tour. To learn more about Opportunity Zones and receive a comprehensive prospectus on

investing in Brockton, visit metrosouthchamber.com/studies.

# **NEREJ To Feature Metro South of Boston**

Thursday, October 17 | 8:00 am - 12:00 pm | Thorny Lea Golf Club | 159 Torrey St., Brockton



The New England Real Estate Journal and the Metro South Chamber of Commerce are joining forces to host a Real Estate Forum featuring the area along route 24 that runs from the Blue Hills to Fall River. The morning program

will be hosted at Thorny Lea Golf Club in Brockton. Panels with some of the state and region's most knowledgeable experts will be on hand to address real estate trends, incentives and investments. Register today to make sure you are included in this extraordinary program. You will be glad you did...

Contact Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231. Early bird registration rate before October 11 is \$79, registration after that is \$99. Sponsorship opportunities are available.



# **WELCOME NEW MEMBERS!**

### Reinvesting in Our Community

### **Back Yard Living, LLC**

Mr. Peter Fiore 340 Brockton Avenue Abington, MA 02351 (781) 871-2220

www.mybackyardliving.com Landscapers/Designers

### **Bethel Medical Group**

Ms. Gail Alten 111 Torrey Street Brockton, MA 02301 (508) 588-0005 www.bethelfamilymedicine.com Medical

### **Brockton Pharmacy**

Mr. Fredrick Alamba 90 Main Street Brockton, MA 02301 (774) 517-5528 www.brocktonpharmacy.com Pharmacies

### **Depina Credit Solutions**

Mr. Athur Depina 1308 Belmont Street Brockton, MA 02301 (978) 580-8579 www.depinacreditsolutions.com Credit Data/Collection

### Do Brazil Market

Ms. Louisa F. 22 Porter Street Stoughton, MA 02072 (508) 942-4869 www.dobrazilmarket.com Food Suppliers

# **E.A.S.T. Functional Accurate Strength Training**

Mr. Fredrick R. Allen 127 Centre Street Brockton, MA 02302 (617) 763-6009 www.training-fast.com Health and Fitness

### **Fort Point Strategies**

Mr. Christopher Koczela 20 Ashburton Place, 2nd Floor Boston, MA 02108 (617) 449-8515 www.fortpointstrategies.com Consultants

### **Fusion Dolls**

Ms. Widline Pyrame (617) 291-7177 www.fusiondolls.com Gifts

### **Integrity Services**

Mr. Kenneth Bernard 121 Spring Street Bridgewater, MA 02324 (508) 807-0705 www.iscgllc.com Repair

### Mallard Printing, Inc.

Mr. Jeff Marques 657 Quarry Street Fall River, MA 02723 (508) 675-5733 www.mallardprinting.com Printing Equipment Sales & Service

### Massachusetts Growth Capital Corp.

Mr. John Santos 529 Main Street, Suite 201 Charlestown, MA 02129 (617) 337-2805 www.empoweringsmallbusiness.org Financial Services

### Miracle Ear Center

Mr. Paul Beckner 776 Belmont Street Brockton, MA 02301 (508) 586-9950 www.miracle-ear.com Medical

### MJ3 Partners, Inc.

Mr. Mark O'Brien 4 Buckskin Drive Mansfield, MA 02048 (508) 769-3564 www.mj3partners.com Consultants

# MRL Realty Management, LLC Bella Vista Real Estate

Mr. Jose Andrade 24 N. Walker Street Taunton, MA 02780 (774) 259-4110 Real Estate/Residential

### Nickerson Mechanical Service

Mr. Kevin Nickerson 612 Plymouth Street, Unit 2F East Bridgewater, MA 02333 (508) 269-3383 HVAC Contractors

### **Renz Counseling**

Ms. Cathy Renz 378 Page Street, Suite 6 Stoughton, MA 02072 (339) 364-8510 www.renzcounseling.com Medical

### **Residential Property Acquisitions**

Mr. David Offutt 540 Oak Street Brockton, MA 02301 (508) 942-4110 Investments

### **Stoughton Co-Operative Bank**

Mr. Luis Fortuna 950 Park Street Stoughton, MA 02072 (781) 344 3080 www.stoughtoncoop.bank Banks/Financial

### The Frame Man

Mr. Rich Riman 1195 N. Main Street Randolph, MA 02368 (781) 963-4552 www.frameman.com Photographic Retail & Service

### Uncle Joey's Cannoli

Mr. Joseph Sidelinger (617) 909-6360 www.unclejoeyscannoli.com Catering

### Vicente Realty, LLC

Mr. Adelino A. Vicente 101 Torrey Street Brockton, MA 02301 (508) 944-3144 www.vicenterealty.com Real Estate/Residential

### Vieira & DiGianfilippo, Ltd.

Attorney Daniel J. Vieira 480 Turnpike Street South Easton, MA 02375 (508) 287-6163 www.vieira-digianlaw.com Attorneys

# Wild Hearts Therapeutic Equestrian Program

Ms. Julie Lovely 150 West Street West Bridgewater, MA 02379 www.wildheartstherapeutic.org Non-Profit

### THANK YOU!



# Two Day Metro South Chamber Membership Drive Success Thanks to Dedicated Volunteers, Thank You!







(Left) Day 2 drive volunteers working hard at the Stonehill call center.

(Middle) First sale of Day 1 of the membership drive, Jeff Charnel, Vice President Commercial Lending, Mutual Bank.

(Right) Second sale of Day 1 of the membership drive, Marni Dunton, Assistant Executive Director, Connemara Senior Living Campello.

The Chamber would like to thank all of the volunteers and sponsors that supported the 2019 membership drive from May 1st to June 30th. The Chamber is happy to welcome more than 50 new members to our already strong membership network. For more information on Membership, contact Marcy Venezia at (508) 586-0500 x 229 or MVenezia@metrosouthchamber.com. An extra measure of gratitude is extended to Drive Co-Chairs, Joanne Schneider, Eastern Bank and Friend Weiler, Vice Chair of Membership Development on the Chamber Board of Directors. Their willingness to support the staff and volunteers throughout the entirety of the Drive was a key to another successful drive! Visit www.metrosouthchamber.com/membership/join/ to learn about your chamber benefits.

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# **Upcoming Important Workshops at the Chamber Chamber Hosts Business Workshops**

### Building and Growing a Successful Business-The SBA Advantage Wednesday, July 31 | 9:00 am - 10:30 am

Member Price: \$5; Non-Member Price: \$10

Topic: This session will provide information on the various Small Business Administration (SBA) programs and services available for start-up and existing businesses. Learn how the SBA can assist in starting and growing your business. General information will be provided on the following programs and services: Resource Partners, Government Contracting Opportunities, Business Funding & Grants, International Trade or Exporting, Disaster Recovery. Come to this information session and learn how your business can benefit from SBA's free or low-cost programs and services.

### SCORE: Social Media Marketing Workshop

Wednesday, August 21 | 9:00 am - 12:00 pm

Price: Free!

Topic: Whether you're a social butterfly, or apprehensive when it comes to using social media, there is no escaping the power inherent in social media marketing and the rules one should follow to leverage the various platform. This workshop will provide you with practical guidelines and tutorials that will help you enhance your social media skills

### NeighborWorks and Bridgewater Savings Bank: First Time Homebuyers Workshop

Saturday, September 14 | 9:00 am - 1:00 pm

Price: \$45 per person for the full 8 hours of certified education.

Topic: This is a hybrid course. Prior to the class, you will be required to complete an online course. 4 hours of online education and one 4 hour in person class at the Chamber, totaling 8 hours of CHAPA/HUD certified education.

### **OSHA 10 Hour General Industry**

Dates: Friday, October 18 & Friday, October 25, 2019 Schedule: 9:00 am - 3:30 pm with 1 hour of breaks

Price: \$219 (\$110 for chamber members!)

### **Business Writing**

Dates: Tuesday, October 22 & Tuesday, October 29, 2019

Schedule: 9:00 am - 12:00 pm Price: half off for chamber members!

### ServSafe

Dates: Monday, December 2 & Monday, December 9, 2019 Schedule: 9:00 am - 3:30 pm with a 1/2 hour lunch break

Price: \$219 (\$110 for chamber members!)

### **OSHA 10 Hour Construction**

Dates: Friday, December 6 & Friday, December 13, 2019 Schedule: 9:00 am - 3:30 pm with 1 hour of breaks

Price: half off for chamber members!

To learn more about any of these workshops or to register, visit metrosouthchamber.com/workshops.

If you are a member that would like to host a workshop of your own, contact Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231. To learn more and register, visit metrosouthchamber.com/events/workshops.





Greg Nanigian, Greg Nanigian & Associates, Inc. Sandler trainer and author, during his workshop, "Why People Buy"



Will Longwe, Next Level Digital Solutions, conducting a workshop on the importance and ease of of social media marketing, "Putting Social Media to Work for Your Business."







U.S. Small Business Administration

Small Business Administration Representative, Susan Lourie presenting a SBA infosession: "Starting and Growing a Successful Business- The SBA Advantage.

# **MSCC Meets with Bridgewater to Discuss Development**



Chris Cooney, Metro South Chamber of Commerce; Elijah Romulus, Town of Bridgewater.

Chamber CEO, Chris Cooney and Elijah Romulus, Assistant Town Planner of the Bridgewater Planning Department recently met to discuss contemporary and future development in the town of Bridgewater.

The Chamber has been working with a number of Bridgewater businesses recently on a number of ideas around economic development. The town's Economic Development Committee is engaging various businesses and organizations as part of an interview assessment. Barrett Consulting is conducting interviews and Chamber CEO, Chris Cooney recently met with them to share information and renew contacts with the expanded town planning office. To learn more about the Bridgewater Planning

Department visit, bridgewaterma.org

MASSASOIT

# SCORE: A Checklist for Social Media Marketing. Get Free and Confidential Advice on Marketing!

"Every smart marketer needs a go-to checklist for social media marketing. It's how you maintain important fundamentals when everything's about to change.

Step 1: Define Your Audience. Identify your target customer's demographic, including age, gender, occupation, income level, educational level, type of industry, # of employees, type of business, and revenue.

Step 2: Create Shareable Content. Keep these tips in mind: keep posts between 300-500 words; include a featured image and relevant meta description in your post; optimize posts to include target keyword (so search engines can find and rank); make sure you have a call to action (CTA); make sure you have a social sharing button. An easy way to make your content shareable is to make it visual. People love to share stunning

images. The best news is, they only take a few minutes to create - and you can even brand them with your own messaging.

Step 3: Get your Social on! Facebook, Twitter, LinkedIn, Pinterest, Youtube, SlideShare. Each has their own set of rules, tips & tricks to keep in mind.

And now...the infographic: Information graphics or infographics are graphic visual representations of information, data or knowledge intended to present information quickly and clearly. A well-designed infographic can help you simplify a complicated subject or turn an otherwise boring subject into a captivating experience.

To learn more about marketing your small business, contact SCORE SE Massachusetts at sema.score.org."

# SAVE THE DATE! 106th Annual Meeting Nov. 20



# **New Museum in Easton Honors New England Priest**





The Museum of Family Prayer, located on Stonehill College's campus at 518 Washington Street in North Easton, at the Father Peyton Center, Holy Cross Family Ministries



A brand new museum comes to the Metro South region September 15, 2019. The Museum of Family Prayer, an extended exhibit of the Father Peyton Center located on Stonehill College's campus showcases "a contemporary, unique experience of family prayer. The Museum of FAMILY MINISTRIES Family Prayer engages people in the world prayer traditions, the history of prayer, and the inspiring story and legacy of Venerable

Patrick Peyton, who founded Holy Cross Family Ministries." With Unique exhibits, special programs, and peaceful spaces to pray, people will come to learn about prayer and faith of all kinds in an engaging and fun way. The Museum of Family Prayer is an interactive experience welcoming families and individuals of all ages and faiths. Using the latest technology, the Museum exposes visitors to the beauty, goodness, power and promise of family prayer through the ages." Visit museumoffamilyprayer.org for more info.

# Two-Way Traffic Revisited for Downtown Brockton



A focus group of business leaders met recently with city planners and contracted engineers to discuss the possibility of returning two-way traffic to downtown Brockton. Samuel Offei-Addo, PE, PTOE, Traffic Engineer of BSC



Samuel Offei-Addo, PE, PTOE, Traffic Engineer, BSC

Group presented comprehensive plans of possible changes to be made in the effort. Business participants responded to several inquires and provided helpful information on a number of points raised with the possible traffic pattern changes. Planning is preliminary but very necessary to move the possibility forward toward implementation. To learn more about the possibility of returning two-way traffic to Brockton visit, www.bscgroup.com.

# **MEMBER** Profile - The Frame Man

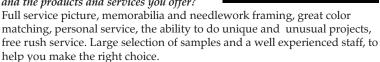
The Frame Man (781) 963-4552 1195 N. Main Street, Randolph www.frameman.com

Year Established: 1976

Products or Services: Picture framing for all décors and budgets, 1000s of standard frames, photo restoration, archival printing, framed and unframed art

Number of Employees: 4

What is unique or special about your firm and the products and services you offer?



What is your market area? Well beyond Metro South, even out of state. Check out the map on our website.

What markets do you serve? Individuals, and all types of commercial, medical and educational facilities

Please list awards, honors, or special recognition your firm has received: We have won 108 awards, more than any framer in the country. We have a full list in our store.

What is your main business objective concerning your customers/the business community? We try to be a good neighbor, satisfy our customers and live up to our motto "most of all it will be beautiful!

Anything additional we should know about your company? "Most of our customers have become our friends."

The Frame Man is a local, full service family owned picture framing business. It is run by the mother and daughter team of Carol Riman and Simone Stone, who over the years have provided unique and beautiful framing to tens of thousands of customers from multi generations.

Carol and Simone choose the name "The Frame Man" because "At that time (1976) most frame shops were run by men. We felt that very few people would believe women could produce the beautiful, unique and sometimes complicated framing that we were able to do, so we named the shop The Frame Man".

The Frame Man provides complete picture framing services for all budgets and décor to individuals and businesses. They also do photo restoration, archival printing and offer art for sale. They have over 4,000 custom frame moldings and 500 mat samples to choose from. Also thousands of standard size frames. This massive selection enables customers, to achieve a "beautiful combination that is "just right" for their décor and budget.

No project is too small or large in size or scope for The Frame Man. They do single units or production runs. They offer photo restoration, archival printing and framing, fix broken glass or wire, change mats, restore frames, frame diplomas, prints, photos, collages, awards, sports shirts, newspaper articles, mirrors, whatever you need! They also do framing for several well known needlework shops. No project is too complicated for them to make your framing look beautiful.

To date The Frame Man has won "108" awards. More than any other picture framer in the country. Even some of their customer's pieces have won awards. Visit their shop and check out The Frame Man's website: www.frameman.com. Guaranteed, you'll see designs you have never seen before! Look at the map on their website or in their shop. See how conveniently located they are, and how far away some customers have come. There must be a reason!



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# **SEED Corp. Offers Brockton Business Loan Program**

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:



- · Micro Loans up to \$50,000
- · Small Loans up to \$250,000
- · Terms up to 10 years at 5% 6% fixed Capital, ·Working equipment,

inventory, furniture and fixtures, and leasehold improvements

- · No pre-payment penalties
- · Technical Assistance

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

# Join the Chamber in July, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



### Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

- FREE Member Listing in the Action Report newsletter (distributed to over 20,000)
- FREE Member Profile in Action Report newsletter, distributed through the Enterprise
- 2 FREE Listings in the 2020 Book for Business
- FREE 2019 Book for Business
- FREE Chamber Business List in Excel or mailing labels, \$150 value
- FREE Enhanced member listing on the Chamber website with hotlink to website
- FREE access to members-only page of website to post discounts, events, and more
- FREE opportunity to promote company at event share tables and at the Chamber
- FREE opportunity to promote company in the Action Report
- **FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, And More!! (Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metrosouthchamber.com.

# Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking a business direction sheet or working to tap into value creation, connect



FOR THE LIFE OF YOUR BUSINESS

with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and

customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

July 9: Make Your Marketing Work- Track the Correct Analytics

**July 11:** *Top 4 Considerations When Buying a Business* 

July 18: Expert Tips to Keep Your Online Customers Excited and Engaged

July 25: Get More Clients...While You Sleep

# **RENEWING** Members

### Thank you!

Annunciation Greek Orthodox Church of Brockton, Inc. Arista Associates, Inc. Beacon Telecom, Inc. BlumShapiro & Company, P.C. Brent Warren Law Brockton First Foundation, Inc. City of Brockton Compass Medical Conway Insurance Agency Conway Insurance Agency

Cromwell Consulting, Inc. **Envision Bank Hub Technical Services Lynch Cleaning Contractors** Makeovers Salon & Spa New England Baling Wire, Inc. Paul E Saperstein Company, Inc. Premium Printer Supplies Prospect Hill Company South Shore Tractor & Farm Supply WATD 95.9FM

### GRO-N-THINGS, INC. Interior Plant Maintenance and Design Service

P.O. Box 1246 Middleboro, MA 02346 508.947.8433 (p)



**Shelley Tierney** OWNER

781.767.2244 (f)

**SERVING AREA BUSINESS SINCE 1975** 

# **Chamber Affiliation News & Events**

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The Bridgewater Business Association (BBA) promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the

community they serve. Visit bridgewaterbiz.biz for more information.

The Stoughton Chamber of Commerce helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.

The Norwell Chamber of Commerce's mission is to promote the civic, economic and social welfare of its members and the Town They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.

The East Bridgewater Business Association (EBBA) was founded in 1993 promote a healthy business environment in East

Bridgewater and to provide services to assist its members including education, networking and fellowship." Please www.eastbridgewaterbiz.com for more information.



The Avon Industrial Park Association is a non-profit group seeking to advance <:>AVON

the advocacy and business of its members in public and private affairs. Membership is open to all companies who Industrial Park Association operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.

Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information





The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

### **Next Level Digital Solutions**



585 Sumner Street, Stoughton • (339) 900-6398 www.hitnextlevel.com

We are a marketing agency dedicated to maximizing your business's presence in the digital space; offering service in Search Engine Optimization (SEO), Social Media Marketing, Pay Per Click (PPC), and Web Design. "With my educational roots in computer science, my greatest strength is in systematizing my approaches so steps, statues and stones, pergolas, ponds and pavers, that they can be easily adapted to a business's specific retaining walls, outdoor kitchens and outdoor furniture, needs. Even though I love working out new approaches, I can deliver the most value with clients who focus on B to C." - Digital Marketing Specialist, Will Longwe

### **Back Yard Living, LLC**



340 Brockton Avenue, Abington • (781) 871-2220 www.mvbackvardliving.com

Back Yard Living is the place for inspiration and imagination. Don't wonder what your backyard will look like? COME SEE IT, FEEL IT, WALK AROUND IN IT, SIT AND CHAT IN IT, REALLY LIVE IN IT. 20,000 square feet of fountains, fireplaces and footpaths, your backyard.

### **Bethel Medical Group**



111 Torrey Street, Brockton • (508) 588-0005 www.bethelfamilymedicine.com

Bethel Medical Group was incorporated in 1990. Our We are a local & independently owned retail pharmacy. mission is to provide comprehensive healthcare to every member of the family in an excellent and convenient fashion. Bethel Medical Group desires to be the medical home for the entire family. Our providers are skilled and knowledgeable concerning all aspects of healthcare for infants, children, adolescents and adults. We provide onsite comprehensive diagnostic testing in a state-of-theart spacious medical facility in a beautiful area. We offer ample parking and are on the major bus lines.

### **Brockton Pharmacy**



90 Main Street, Brockton • (774) 517-5528

Brockton Pharmacy was founded by a Brockton native and is dedicated to providing premium pharmacy services to the people of Brockton and its surrounding neighborhoods. We pride ourselves on the unique customer service experience and individualized patient care that is provided to every single patient. Specialty Care includes HIV/AIDs, Multiple Sclerosis (MS), Rheumatoid Arthritis (RA), Hepatitis (C), Behavioral Health, Addiciton Medication Management, and more.



# Starting a Business?

Need help starting your business? Looking for money to start your business?

The Metro South Business Assistance Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business lan Pro, Loan Builder, Microsoft Office, and more

EDUCATION: Workshops include OuickBooks, Writing a Business Plan, SEED Commercial

(508) 586-0500 • metrosouthchamber.com/resources/business assistance

ROCKLAND

**Ø**Eastern Bank

The Enterprise

A HARBORONE

Mutual Bank

### When Metro South is Home, Everything's Within Reach Hundreds of Dining Options • Great Conference Space Over 500 Hotel Rooms • Many Parks & Lakes Mossachusetts COUNTRY REGION 8 H Town Sall The Metro South region offers the best of all worlds; cultural and corporate advantages,

natural beauty, and the serenity of historic New England.

The region features top notch education, including three institutes of higher education, exceptional health care facilities, including four major hospitals. Rich in culture, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many recreational activities, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. Ride the rail to Boston in only 35 minutes! Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organ For more info, contact the Metro South Chamber of Commerce, 508.586.0500 • www.metrosouthchamber.com



# **BUSINESS EVENTS** Planner

# July 18

### **Business After Hours**

4:30 pm - 6:30 pm Connemara Senior Living Campello 25 E. Nilsson Street, Brockton

Join the Chamber for an evening of networking.

Members: \$ Free Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

### July 25

### **Business After Hours**

5:00 pm - 7:30 pm **Water Pointe Luxury Condominiums** 

8 Island Court, Easton

Join the Chamber for an evening of networking.

Members: S Free

Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

### August 14

### A Midsummer's Night in the Garden II with Crescent Credit Union

5:00 pm - 7:30 pm

Queset Garden

53 Main Street, North Easton

Join the Chamber for an evening of networking.

Members: \$ Free

Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

### September 18

### **Good Morning Metro South**

11:45 am - 1:30 pm Thorny Lea Golf Club

159 Torrey Street, Brockton

Join the Chamber for a brunch edition of our business breakfast program.

Members: \$35 Non-members: \$45

Register online: metrosouthchamber.com/calendar

# September 19

### **Business After Hours**

5:00 pm - 8:00 pm **Wood Palace Kitchens** 7 Mill Street Middlehoro

Join the Chamber for an evening of networking.

Members: \$ Free Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

### October 17

### **Metro South of Boston 2019 NEREJ Summit**

8:00 am - 12:00 pm Thorny Lea Golf Club

159 Torrey Street, Brockton

Join the Chamber for an evening of networking.

Early Bird Rate Before October 11: \$79 Regular Rate After October 11: \$99

Register online: metrosouthchamber.com/calendar

### October 23

### **Good Morning Metro South**

11:45 am - 1:30 pm **Museum of Family Prayer** 

159 Torrey Street, Brockton

Join the Chamber for a brunch edition of our business breakfast program.

Members: \$35 Non-members: \$45 Register online: metrosouthchamber.com/calendar









www.BuyBrockton.org