



Actionreport

**Leading Businesses
Leading Communities**



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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New England Construction
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Fronto King
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106th Annual Meeting Speaker Billion-Dollar Philanthropist, Bill Cummings

Wednesday, November 20 | 10:30 AM - 3:00 PM | Multipurpose Auditorium @ Teen Challenge, 1315 Main Street, Brockton



"Watching a business develop momentum and establish a sustained pattern of growth is so satisfying in itself to the entrepreneur who makes the growth happen. Seeing the month-to-month and year-over-year improvements in sales and profits will stimulate competitive urges that drive business leaders and give them the resources to engage more and more qualified colleagues and eager clients at every level."



Bill Cummings

106th Annual Meeting Luncheon
12:00 pm - 1:30 pm

Premier Sponsor: **Crescent CREDIT UNION**
Supporting Sponsor: **UMASS DONAHUE INSTITUTE**

We invite you to join over 400 business people and community leaders to celebrate businesses working together for the future of the Metro South Region at our 106th Annual Meeting!

This special event will feature keynote speaker Bill Cummings, a billion-dollar philanthropist and author of *Starting Small and Making it Big*. There will be award presentations, fun raffles, valuable networking opportunities, and extraordinary giveaways for each attendee.

Tickets are \$100 for members and \$135 for future-members. To reserve your ticket now, please visit metrosouthchamber.com/calendar.
Continued on page 5.



BUSINESS-2-BUSINESS EXPO
10:30 am - 12:00 pm & 1:30 pm - 3:00 pm

Explore products and services of value to your business and make profitable contacts. Over 40 exhibitors are expected. Be sure to make time before or after the Annual Meeting to visit the Expo. It is free to walk the floor, but please register in advance.

Reserve Your Booth Space!

Expand your business and reach over 400 people at the Business-2-Business Connection Expo. The Expo was designed as a personal table top Expo for local businesses to share their products and services.

Tables are \$499 for members and \$599 for future-members. Luncheon tickets must be purchased separately. Space is limited and will be reserved on a first come-first service basis.

Expo Tables are going fast!

Expo Sponsor:



**Fred Clark Re-Elected
Chamber Chair**



The Chamber is pleased to announce that Fred Clark Esq., President of Bridgewater State University (BSU), was re-elected to serve another year as Chair of the Metro South Chamber of Commerce.

Fred joined the Chamber Board of Directors shortly after his inauguration as BSU President in 2015, serving one year as a director before being elected to Chair-Elect and now Chair.

Fred was born and raised in Brockton and lives in Easton with his family. He is the 12th president in the 175-year history of BSU, his alma-mater, and has held many roles at BSU prior to assuming the presidency. He also holds a law degree from Suffolk University.

Two More Chamber Networking Opportunities Left for 2019

Business After Hours | November 7 @ Romm Diamonds

Business Before Hours | December 5 @ Xfinity Store



Join us for Romm Diamonds & Michael's Plaza Business After Hours on Thursday, November 7th from 5:00 pm - 7:00 pm at Romm Diamonds Store located at 1280 Belmont Street in Brockton. Enjoy food catered by Brack's Grille & Tap as well as beer and wine. There will be a chance to win a diamond necklace, so don't forget to bring your business cards! *Continued on page 2.*



Join us for a special Business BEFORE Hours on Thursday, December 5th from 8:00 - 9:30 am at the Comcast Business store located at 200 Westgate Drive in Brockton. Enjoy a delicious Donut Wall with all kinds of flavors! There will be a chance to win Apple AirPods, so don't forget to bring your business cards! Both of these networking events are complimentary, but please RSVP in advance. *Continued on page 2.*

**Election Day is November 5
Don't Forget to Vote!**

Local elections will take place on Tuesday, November 5. Show your support for your local community and candidates by performing this important civic duty.



Chance to Win a Diamond Necklace, Nov. 7!

Thursday, November 7 | 5:00 PM - 7:00 PM | Michael's Plaza | 1280 Belmont Street, Brockton

ROMM

DIAMONDS



Join us for Romm Diamonds & Michael's Plaza Business After Hours on Thursday, November 7th from 5:00 pm - 7:00 pm at Romm Diamonds Store located at 1280 Belmont Street in Brockton. Enjoy food catered by Brack's Grille & Tap as well as beer and wine. There will be door prizes, so don't forget to bring your business cards!

"Romm Diamonds has been in our family for over a century. To us it is more than just a commercial enterprise; it is our family. That is why we offer sales associates with

GIA and AGS training. We go to great lengths to make sure our jewelry looks better, functions better and feels better than ordinary jewelry. A few of our more well-known brands include Hearts on Fire, Roberto Coin, Raymond Weil, and Pandora. We back up everything we sell and repair with our own unique Romm guarantee. Getting engaged? We even guarantee she'll say yes. Whatever jewelry you are looking for you will find a better experience at Romm's!"

This event is complimentary and includes refreshments and great networking opportunities! To register/learn more contact Lexi, (508) 586-0500 x 231, email AReinertson@metrosouthchamber.com

Business BEFORE Hours @ Xfinity, Brockton

Thursday, December 5 | 8:00 AM - 9:30 AM | Xfinity Store | 200 Westgate Drive, Brockton

Join us for a special **Business BEFORE Hours on Thursday, December 5th from 8:00 - 9:30 am at the Comcast Business store located at 200 Westgate Drive in Brockton.** Enjoy a delicious Donut Wall with all kinds of flavors! There will be a chance to win Apple AirPods, so don't forget to bring your business cards!

"Comcast Business has the largest IP network in the nation, serving small businesses through large enterprises. Technology offerings include Internet and Ethernet connectivity, voice solutions, and SD-WAN on ActiveCore(SM). Learn more at business.comcast.com/enterprise."

This event is complimentary and includes refreshments and great networking opportunities! You may register online at metrosouthchamber.com/calendar. Questions? E-mail Lexi, areinertson@metrosouthchamber.com or call (508) 586-0500 x 231. We look forward to seeing you at the event!

Free Small Business Workshop Series from SEED



Throughout the year, SEED offers free workshops and seminars designated to help you start or grow your small business. SEED will offer free small businesses workshops at the Metro South Chamber of Commerce on Thursday, November 14, 2019. These workshops are offered in cooperation with the sponsoring bank or credit union, the Massachusetts & Rhode Island Small Business Development Centers (SBDC), Veteran's Business Outreach Center, and SCORE and the local chamber of commerce and is offered in two sessions:

Session I "Business Fundamentals" 9:00 am - Noon

This workshop focuses on helping entrepreneurs understand the fundamentals of owning a business. Information on how to get started, where and how to get financing, and the loan application process will be presented. Attendees will also be provided with a free business plan guide and other materials.

Session II "Understanding Financial Statements" 1:00 - 4:00 pm

This workshop helps attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate the business more efficiently.

Complimentary breakfast and lunch will be provided. For more information, visit seedcorp.com or contact Jessica Mello at (508) 822-1020 x 318.

Laugh Out Loud; Improv Breakfast 12/13

Friday, December 13 | 7:30 AM - 9:00 AM | Good Samaritan | 235 N. Pearl Street, Brockton



Sponsor:



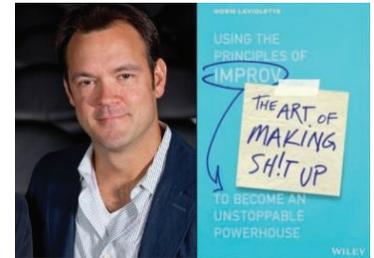
Host:



good morning
Metro South

Join us for Good Morning Metro South from 7:30 am - 9:00 am at the Moakley Center at Good Samaritan Medical Center in Brockton on Friday, December 13th. Our speaker for this breakfast will be Co-Founder/CEO of Improv Asylum and Author of *The Art of Making Sh!t Up*, Norm Laviolette.

"As co-founder, and CEO of Improv Asylum, IA innovation, Laugh Boston and Asylum Gaming and E Sports (A.G.E.). Norm brings the experience of building companies from the ground up into multi-million dollar businesses. Norm understands first hand why culture is integral to long term success and has built a team that exemplifies why communicating, listening and trusting are so important.



Norm is on a never-ending quest toward the continued development and expansion of Improv Asylum's theatrical and IA Innovation's business divisions and leads Improv Asylum and IA Innovation's strategic business and artistic vision locally, nationally and globally.

With appearances on NBC, ABC, CBS, NPR and Fox, Norm's recently released book, *The Art of Making Sh!t Up* is a much sought after inspirational message that tells the story of how the skill sets of improv has positively impacted businesses, organizations and lives, including his!"

To register, contact Lexi at (508) 586-0500 x 231, email Areinertson@metrosouthchamber.com. Visit metrosouthchamber.com/calendar.

2 Free Vendor Workshops: SDO & COMMBUYS



The Metro South Chamber of Commerce will once again sponsor two free vendor workshops in December given by the Operational Services Division (OSD) and hosted at **Crescent Credit Union, located at 115 Commercial Street in Brockton.** These workshops have been well attended in the past with excellent reviews and feedback provided by those that have taken advantage of this opportunity in the past.

Connecting Your Business to the Commonwealth: This workshop will be held on **Thursday, November 21st from 10:00 am - 12:00 pm.** This workshop is designed for businesses that are interested in learning how to do business with the State. The workshop will provide participants with information about the bidding process and where to find bidding opportunities, the basics of COMMBUYS (the Commonwealth's online Market Center), how to market to public entities (including state and local agencies), and the Small Business Purchasing Program and SDO Certification. Register online: <https://bit.ly/32dpQEP>

Supplier Diversity Office (SDO) Pre-Certification: This workshop will be held on **Friday, December 13th from 11:30 - 1:30 pm.** This workshop is designed for businesses that are interested in learning how to apply for SDO certification. Attendance at a Pre-Certification Workshop is required before a business may apply for certification as a Minority, Woman, and/or Veteran Business Enterprise. This workshop will provide information on how to begin the certification process. Certification may help your business to become more marketable for government entities, learn about new government bidding opportunities, and create Business to Business (B2B) partnerships. Register online: <https://bit.ly/2qhg8Ej>

For additional information, contact the Operational Services Division located at One Ashburton Place, Suite 1017, Boston, MA. Call (617) 720-3300, or email osdtraining@mass.gov.

BOARD OF DIRECTORS

OFFICERS

Chair of the Board
Fred Clark, Esquire
Bridgewater State University

President and CEO
Christopher Cooney, CCE, MPA
Metro South Chamber of Commerce

Chair-Elect
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Khanbabai Immigration Law

Vice Chair Membership Development
Friend Weiler
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Immediate Past Chair
Gerry Nadeau
Rockland Trust

CHAMBER STAFF

Christopher Cooney, CCE, IOM, MPA
 President and CEO x 223

Ann Marrese
 Director of Accounting and Finance x 230

Emma Stratton
 Director of Communications x 222

*Newsletter Written & Designed by Emma Stratton.
 Printing Provided by The Enterprise.*



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
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 tel: (508) 586-0500
 fax: (508) 587-1340
 info@metrosouthchamber.com
 www.metroouthchamber.com

DIRECTORS

Paul Anghinetti - *Bank of America*

Joe Cardinal - *National Grid*

Michele Cinquegrano - *Verizon*

Todd Copeland - *Copeland Auto Group*

Dan Evans - *Evan's Machine Co., Inc.*

Nelson Fernandes - *JJ's Caffe*

Rick Fisher - *Bridgewater Savings Bank*

Gena Glickman - *Massasoit Community College*

Kim Hollon - *Signature Healthcare*

Richard Hynes - *Barbour Corporation*

Chuck Jones - *Harbor Health*

Marisela Marrero - *Good Samaritan Medical Center*

Jeni Mather - *J.M. Pet Resort*

Matthew Osborne - *Eastern Bank*

Jonathan "Jay" Pike - *Citrin Cooperman*

Andrew Raczka - *Abington Bank*

Albert Senesie - *Victory Human Services*

Kathleen Smith - *Brockton Public Schools*

George Spilius - *Crown Linen*

Lisa Stratton - *The Enterprise*

Peter Vlaco - *Brophy & Phillips Company, Inc.*

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ACTION Report Volume 19- Issue 10
 (USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

November

- 5** "Drive Business with Social Media" 10:00 am
Workshop at the Chamber, led by Constant Contact
- 6** **Ambassador Meeting** 8:00 am
Metro South Chamber of Commerce, 60 School Street, Brockton
- 7** **Business After Hours @ Romm Diamonds** 5:00 pm
Michael's Plaza, 1280 Belmont Street, Brockton
- 8** "Free One-on-One Legal Clinic" 1:00 pm
30 minute one-on-one appointments with Partridge Snow & Hahn, LLP
- 12** "Coping with Grief During the Holiday Season" 9:00 am
Workshop at the Chamber, led by Renz Counseling
- 14** **SEED Corp. Session I: Business Fundamentals** 9:00 am
Workshop at the Chamber, led by SEED Corporation
- 14** **Session II: Understanding Financial Statements** 1:00 pm
Workshop at the Chamber, led by SEED Corporation
- 20** **106th Annual Meeting B2B Expo** 10:30 am
Teen Challenge Multipurpose Auditorium, 1315 Main Street, Brockton
- 20** **106th Annual Meeting Luncheon** 12:00 pm
Teen Challenge Multipurpose Auditorium, 1315 Main Street, Brockton
- 21** "Connecting Your Business to the Commonwealth" 10:00 am
OSD Workshop @ Crescent Credit Union, 115 Commercial Street, Brockton

December

- 2 & 9** "ServSafe" 9:00 am
Workshop at the Chamber, led by Massasoit Community College
- 5 & 12** "OSHA 10 Hour Construction" 9:00 am
Workshop at the Chamber, led by Massasoit Community College
- 5** **Business Before Hours @ Xfinity Store** 8:00 am
Comcast, 200 Westgate Drive, Brockton
- 10** **Executive Board Meeting** 3:00 pm
Metro South Chamber of Commerce, 60 School Street, Brockton
- 13** **Good Morning Metro South: Breakfast** 7:30 am
Good Samaritan Medical Center, 235 N. Pearl Street, Brockton
- 13** "SDO Pre-Certification Workshop" 11:30 am
OSD Workshop @ Crescent Credit Union, 115 Commercial Street, Brockton
- 18** **Board of Directors Meeting** 12:00 pm
Metro South Chamber of Commerce, 60 School Street, Brockton

January

- 24** **Good Morning Metro South** 11:45 am
Martin Institute @ Stonehill College, North Easton

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News



MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the fourth week of each month, from 9:00 am - noon.

November 27, 2019

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

means of textile art. Quilts from SJSA have been showcased in exhibitions across the United States, and Fuller Craft Museum is proud to host a selection of these magnificent works, quilts of both aesthetic fascination and powerful content – reflecting on an even larger scale the recent rise of craftivism and the current state of fiber art in the U.S." Visit fullercraft.org for additional information.

"Thankful Vibes" Wine Tasting with Monikka Collection at Athena Int'l Foods Nov. 16

"Join Monikka for a fab Afternoon of Spanish wine tasting. If you love Monikka wines this is one Tasting you don't want to miss. Must be 21 years or over. Cheers!" November 16, 3-6PM at Athena International Foods Inc. 753 Pleasant Street in Brockton.

Brockton Area Branch NAACP 65th Anniversary

Join the Brockton NAACP from 7PM-midnight at Lantana's in Randolph on November 16th to celebrate "65 years of keeping the civil rights flame burning in Brockton". Awards, live music, DJ, formal dinner, and networking are included in this event. For more information, contact phyllis@naacp-brocktonbranch.org.

Brockton Area Networking Group Comedy Fundraiser November 21 @ Randolph Elks

Join BANG for a night of comedy to

benefit Teen Challenge Thursday, November 21 at the Elks Lodge, 21 School Street in Randolph. Doors open at 6:30pm, show begins at 7:30pm. This event features a cash bar, 50/50 silent auction, and entertainment. For tickets, to donate, or sponsor, visit funny4funds.com/events or contact Bob McNulty at (508) 588-9961.

An Evening with James Edgar November 29

"A free program designed for children grades K through 5 – and the young at heart! Hear the story of James Edgar and the very first department store Santa, created right here in Brockton. Enjoy the music of the Brockton Symphony Orchestra's Brass Quintet and the songs of the Brockton High School Concert Choir, and an energetic performance by BCity Rep Dance Studio. Listen to "A Night Before Christmas" as read to us by Mayor Moises Rodrigues. And then, if we are lucky, a special visit from a VIP from the North Pole! Hosted by USA Christmas Town and the City of Brockton. At The War Memorial Auditorium, 156 West Elm Street in Brockton." Learn more at <https://bit.ly/2WHQ8xL>.

USA Christmas Town presents the 33rd Annual Holiday Parade "Joys of Toys" November 30

"Celebrate the 33rd Anniversary of the Downtown Brockton Parade! 2019 Theme: The Joys of Toys. Share your favorite toys! The ones you loved, the ones you had to have, the ones you

want again! Floats will be judged on creativity, interpretation of the theme, and clarity of the theme." Visit usachristmastown.org for more info.

100 Second Film Festival in Easton, Nov. 16

"An exceptionally unique array of short films from around the world, all 100-seconds or less in duration. Since 2004, this celebration of independent vision, creative storytelling, community media and electronic art has been delivering a delightful and vibrant moviegoing experience. This year, 66 films have been hand picked for this special screening followed by a panel discussion." Visit <https://bit.ly/2PLdrFG> for more info.

Holiday Kick-Off Craft & Vendor Fair, Nov. 16 at Arbors Assisted Living, Stoughton

"Come out and start your Holiday shopping with local vendors, crafts, bake sales, and lunch! For more information please contact Brooke at bphillips@arborsassistedliving.com or (781) 344-0310"

Winterlights at The Bradley Estate, Nov. 23-24

"Trustees' Winterlights returns and is bigger and better than ever. Join us for magical experiences at Eleanor Cabot Bradley Estate in Canton, as they sparkle with thousands of shimmering and artfully designed holiday lights. Bring the family for scavenger hunts, crafts, seasonal characters and experiences, food and refreshments, and more."

Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center

A STEWARD FAMILY HOSPITAL



Good Samaritan Medical Center Celebrates New Cardiac Catheterization Lab

Good Samaritan's cardiology team marked the opening of a new Cardiac Catheterization Lab (Cath Lab) on October 18. The Cath Lab features all new equipment, including the most contemporary, state-of-the-art cardiac diagnostic imaging and treatment technology.

Good Samaritan's cardiac catheterization lab and interventional cardiology team provide world class care to those suffering from a heart attack. The team has been recognized for meeting quality and response time benchmarks related to life-saving interventions for heart attack patients.

"Our new cardiac catheterization lab enhances our ability to treat critically ill patients and saves lives when seconds count. The catheterization team has a long track record of providing exceptional cardiac care for patients undergoing both emergency and elective procedures. The addition of new, state-of-the-art technology and equipment raises the bar on the caliber of cardiovascular care we are providing for the communities we serve," said Marisela Marrero, MD, President Good Samaritan Medical Center.

The Cardiac Cath Lab team at Good Samaritan performs an average of 800 procedures a year. These procedures include both emergency interventions for those suffering a heart attack as well as elective procedures such as angioplasty and stenting to treat cardiovascular disease. The team includes interventional cardiologists, cardiac nurses and radiology technologists.

Cardiac catheterization is a procedure used to assess of the heart's

performance, including its valves and the coronary arteries, and to locate blockages or narrowing of the arteries. During cardiac catheterization, a long thin tube called a catheter is inserted in an artery or vein in the groin, neck, or arm and threaded through blood vessels to the heart. Angioplasty involves inserting a balloon-tipped catheter to clear blocked arteries. Stenting is a procedure in which the physician implants an expandable coil in a narrowed artery to keep it open. The Cath Lab (which originally opened in 2005) is located on the Medical Center's first floor. The lab is now equipped with the most sophisticated cardiovascular diagnostic and imaging technology including:

- A diagnostic cardiac imaging system that provides sharper images and improves the ability for physicians to see a patient's anatomy during a procedure, in addition to offering safety by reducing the radiation dose.
- An advanced, highly specialized computer that allows the

physicians to better visualize vessels and blockages. The enhanced image quality allows for quicker interventions and shorter procedural times. The new system also couples technology to measure the pressure inside the arteries that leads to improved outcomes.

Good Samaritan Medical Center has been recognized by the American Heart Association with the Mission: Lifeline Gold Receiving Quality Achievement Award for the treatment of patients who suffer from heart attacks.



(L-R) Clifford Berger, MD, Cardiologist and Marisela Marrero, MD, President, Good Samaritan Medical Center.

NEW LOCATION!

Multipurpose Auditorium @ Teen Challenge
1315 Main Street, Brockton

106th ANNUAL meeting

November 20, 2019

Premier Sponsor



Media Sponsor

The Enterprise

Supporting Sponsor



UMASS DONAHUE INSTITUTE

B2B Expo Exhibitors

FREE TO WALK THE EXPO FLOOR

November 20, 2019

10:30 am - 12:00 pm

1:30 pm - 3:00 pm

Multipurpose Auditorium @ Teen Challenge, Brockton



Expo Sponsor:



- Alleyoop Party Rentals
- Bank of America Merrill Lynch
- Bethel Family Medicine
- Bridgewater Savings Bank
- Bridgewater State University
- Brockton Area Multi-Services, Inc.
- Brockton Area Transit Authority
- Burgess Pest Management
- Capital Lease Group, LTD.
- Classic Selfies Photo Booth, LLC
- Costco Wholesale, Avon
- Crescent Credit Union
- Curry College, Graduate & Cont. Studies
- Eastern Bank
- The Enterprise
- Envision Bank
- Fun Enterprises, Inc.
- Good Samaritan Medical Center
- HarborOne Bank
- House of Possibilities
- Hub Technical Services
- Hutcheon's Flowers
- J.M. Pet Resort
- Massachusetts Health Connector
- Massasoit Community College
- MassHire GBCC
- MassHire GBWB
- Metro South Chamber of Commerce
- Murphy, Hesse, Toomey & Lehane, LLP
- North Easton Savings Bank
- The Ockers Company, Inc.
- OCES - Old Colony Elder Services
- Old Colony YMCA
- Plymouth 400
- Renewal by Andersen
- Rockland Trust Company
- SCORE
- Sign Design, Inc.
- Signature Healthcare
- TD Bank
- U.S. Small Business Administration
- and more...

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- Bank of America Merrill Lynch
- Brewster Ambulance
- Bridgewater Savings Bank
- Bridgewater State University
- Bridgewater Trophy
- Bill Cummings
- Brockton Area Transit Authority
- Brockton Community Access
- Brockton Housing Authority
- Cardinal Spellman High School
- Citrin Cooperman
- Classic Selfies Photo Booth, LLC
- Concord Foods
- Copeland Toyota
- Crescent Credit Union
- Crown Uniform & Linen Service
- Eastern Bank
- The Enterprise
- Good Samaritan Medical Center
- HarborOne Bank
- Hub Technical Services
- Hutcheon's Flowers
- J.M. Pet Resort
- MassHire GBCC
- MassHire GBWB
- MBJ Wines
- National Grid
- North Easton Savings Bank
- Old Colony Elder Services
- Old Colony Planning Council
- Old Colony YMCA
- Plymouth 400
- Rich Morgan Photography
- Rockland Trust Company
- Teen Challenge, Brockton
- UMass Donahue Institute
- Victory Human Services

Promote Your Product or Service at Annual Meeting

Donate a prize for the Metro South Chamber of Commerce's 106th Annual Meeting Raffle and you will receive valuable exposure and direct promotion of your products and services. Examples of prizes to donate include: gift certificates, savings bonds, bottles of wine, passes to cultural and educational events, free ads, clothing, and more. Feel free to be traditional or creative! Proceeds go to the Metro South Chamber of Commerce Educational Foundation. Contact Lexi Reinertson at (508) 586-0500 x 231 for more information.



Economic Impact Award Recipients

- | | |
|---|---|
| 100 TECH
<i>Stoughton</i> | Father Peyton Center
<i>Easton</i> |
| Atlantic Shipping
<i>Brockton</i> | Fronto King
<i>Brockton</i> |
| Brack's Grille & Tap
<i>Brockton</i> | HarborOne Bank
<i>Stoughton</i> |
| Brockton Plumbing & Heating Supply
<i>Brockton</i> | McGuiggan's Pub
<i>Whitman</i> |
| Connemara Senior Living Campello
<i>Brockton</i> | Stoneridge Mutual Properties
<i>Brockton</i> |
| Copeland Volkswagon
<i>Brockton</i> | Westgate Lanes
<i>Brockton</i> |

Giveaways & Entertainment



Enjoy networking and celebrating the region together, plus...

- Music & Entertainment
- Interactive Photobooth with Classic Selfies Inc.
- Caricatures from FUN Enterprises, Inc.
- Balloon Displays from Alleyoop Party Rentals
- Students of Cardinal Spellman High School will sing the national anthem
- Chance to win an assortment of prizes including:

- new snacks from Concord Foods
- gift pen from J.M. Pet Resort
- a bottle of Prosecco, courtesy of MJB Wines

PLUS: Purchase raffle tickets at the Annual Meeting to win one of many prize packages that include professional sports memorabilia, hotel stays, museum and cultural attraction passes and restaurant and retail gift cards. Tickets are 1 for \$5 or 5 for \$20. Proceeds benefit the Chamber Education Foundation.



30th Annual Legislative Reception at Stonehill

Stonehill College hosted the 30th Annual Metro South Chamber of Commerce Legislative Reception. Chamber Vice Chair of Government Affairs Ray Ledoux, Brockton Area Transit Authority moderated the event, providing welcoming remarks. After 29 years of serving BAT and the Metro South community, Ray retires this year. He was honored by the Chamber for his leadership. *Photos courtesy of Rich Morgan Photography, visit flickr.com/metrosouthchamber to view more.*

Premier Sponsor:



Fred Clark, BSU; Ray Ledoux, BAT; Fran Dillon, Stonehill College; and Chris Cooney, Metro South Chamber.



State Representative Michelle DuBois; and Bob Gustafson, President & CEO of Crescent Credit Union.



Doug Smith, Stonehill College; Fred Clark, Bridgewater State University; and Jay Pike, Citrin Cooperman.



Jack Lally, Brockton City Councilor, Ward 6; and Jimmy Pereira, Brockton Mayoral Candidate.



Robert Sullivan, City Council President & Brockton Mayoral Candidate; and Bob Gustafson, Crescent Credit Union.



Sandra Wright, Michael Joseph, MassHireGBWB; Plymouth County Commissioner; Pat Ciaramella, Old Colony Planning Council; and John Nesti, MassHireGBWB.



Frank Lynam and Lisa Green, Town of Whitman; Plymouth Country D.A., Timothy Cruz; and Justin Evans, Selectman, Whitman.

Chamber Holds Economic Summit with NEREJ

Last month, the Chamber and the New England Real Estate Journal (NEREJ) partnered with business leaders from throughout the Metro South region to present the 2019 Metro South of Boston Summit at Thorny Lea Golf Club in Brockton. Two sessions entitled "Driving Economic Growth Through Innovative Suburban Development" and "Financing/Development is Driving Business to Metro South"



2019 Metro South of Boston Summit with NEREJ: "Driving Economic Growth Through Innovative Suburban Development"

featured discussion topics ranging from Opportunity Zones, housing and redevelopment, to transportation and improving infrastructure, and building for the future in the Metro South region.

Fred Clark, Bridgewater State University President, joined us as moderator. Participating panelists included Clark Ziegler, Executive Director of the Massachusetts Housing Partnership; Jason Korb, Principal, Capstone Communities LLC; Tyler McGrail, Broker, Newmark Knight Frank; Mark Donahue, Donahue Associates; Rockland Trust President, Gerry Nadeau; Director of Business Development at New England Construction Co., Inc., Kimberly Sluter; James Keefe, Principal, Trinity Financial; and Edmund Tucker, Fronto King CEO.

A video recording courtesy of Brockton Community Access is available on the chamber website at www.metroouthchamber.com/news-media/chamber-videos. *Photography courtesy of Elisif Brandon.*

Session I DRIVING ECONOMIC GROWTH through Innovative Suburban Development



Session II FINANCING DEVELOPMENT Is Driving Business to Metro South



Panel I: "Driving Economic Growth Through Innovative Suburban Development". (L-R) Chris Cooney, Metro South Chamber of Commerce; Clark Ziegler, Massachusetts Housing Partnership; Tyler McGrail, Newmark Knight Frank; Mark Donahue, Donahue Associates; Jason Korb, Capstone Communities LLC; and Mod. Fred Clark, BSU.



Panel II: "Financing/Development is Driving Business to Metro South". (L-R) Mod. Fred Clark, BSU; Gerry Nadeau, Rockland Trust; Edmund Tucker, Fronto King; Jim Keefe, Trinity Development & Management; Kim Sluter, New England Construction; and Chris Cooney, Metro South Chamber of Commerce.



Fred Clark, BSU; Margaret Laforest, MOBD; Jim Keefe, Trinity Development & Management; Tom Howes, Delphi Construction; and Chris Cooney, Metro South Chamber.



Fred Clark, BSU; Jim Keefe, Trinity Development & Management; Margaret Laforest, MOBD; Susan Laurie, SBA, Rick Kaplan, NEREJ and Chris Cooney, Metro South Chamber.

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NVCN13843796

Museum Hosts Chamber Networking Brunch



Grant Nickerson, Rockland Trust (event sponsor) interviewed by Chamber Vice Chair of Community Affairs, Mahsa Khanbabai, Khanbabai Immigration Law.



Our event speaker: Don Wilson, Prospecting Intel.



Grant Nickerson of Rockland Trust and Don Wilson from Prospecting Intel. Tours of the museum and facility were provided after the lunch with many business people participating. Lunch was prepared by Chef Charles Hermann and his associates from Teen Challenge Catering Services in Brockton.

The Museum is expected to draw tens of thousands of visitors in the years to come. Father Peyton is known as the Rosary Rally priest who once hosted Rosary Rallies with celebrities at locations throughout the world. Father Peyton is in the process of becoming the first person in New England to be Sainted. His work continues at the center in Easton, named in his honor. To learn more about this new museum and its future, contact Holy Cross Family Ministries Executive Director, Development Tom McKenney at (508) 930-7882 or visit www.museumoffamilyprayer.org. Photos courtesy of Rich Morgan Photography. Visit flickr.com/metrosouthchamber to view more.

Brockton CFO Speaks to Chamber Board



Dan Evans, EMI; Greg Hart, CPA, Summer St. Financial Advisors LLC; Troy Clarkson, MPA, CFO City of Brockton; and Chris Cooney, Metro South Chamber of Commerce.

Troy Clarkson, MPA, CFO for the City of Brockton recently met with the Board of Directors of the Metro South Chamber of Commerce. He briefed the Chamber Board on his professional background and various aspects of his new role as CFO of the City of Brockton. He also highlighted various needs of the community being anticipated and on the horizon. Items include the renovation or replacement of the High School, Police and Fire (public safety) facilities and water/sewer infrastructure renovations.

Chamber Board members raised suggestions with the new CFO about adopting best practices designed to increase demand and values for all property in the city (residential, commercial and industrial). Increasing demand for Brockton property raises property values and generates new and innovative residential and commercial ventures driving tax revenues higher. In turn, public improvements can more easily be financed and paid for with attractive bond rates. Best practices adopted by permitting, building, parking, transportation, fire safety and all departments can make Brockton business-friendly and drive demand for property in the city higher.



Susan Wallace, Museum of Family Prayer spoke on behalf of the newest museum to the region.

Mayoral Candidates Tackle Business Questions



Ray Ledoux, BAT; mayoral candidates Robert Sullivan and Jimmy Pereira; and Chris Cooney, Metro South Chamber.

Mayoral Candidates Jimmy Pereira and Bob Sullivan recently participated in a forum/debate during the October Metro South Chamber of Commerce Government Affairs Division meeting. The meeting was moderated by Committee Chair, Ray Ledoux of Brockton Area Transit Authority. *MSCC Governemnt Affairs is sponsored by UMass Boston.*

Candidates answered numerous business oriented questions ranging from regional infrastructure initiatives to smart growth strategies. To see video of the forum courtesy of Brockton Community Access (BCA), please visit www.metroouthchamber.com/news-media/chamber-videos. Please remember to VOTE! Tuesday, November 5, 2019. Polls are open until 9:00 p.m.



Fuller Craft Museum 50th Anniversary Gala



Denisa Lebica, Director of the Fuller Craft Museum with Chris Cooney, Metro South Chamber of Commerce.

More than four hundred people celebrated the Fuller Craft Museum's 50th "Gold" Anniversary recently at the Museum's location on Oak Street in Brockton. "It is such a nice way to celebrate a special and fun space in the city. The Fuller Craft Museum sparkles like gold this evening with so many people enjoying the fine craft, food, music and fun. On behalf of the business community, it is a pleasure to support the museum tonight and always." said Chris Cooney, Chamber President and CEO. Museum Director, Denise Lebica welcomed everyone who attended during two special light and sound shows featured during the reception. To learn more about the museum and the recent celebration go to fullercraft.org or facebook.com/fullercraft.

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Comcast Business Offers Specials for Members



Marcy Venezia, Chamber Membership Development; Ryan Bettencourt and Jim Badeau, Comcast Business; and Chris Cooney, Metro South Chamber President.

Comcast Business Services Division recently launched a Chamber friendly high speed business initiative in Brockton. Ryan Bettencourt, Sr. Sales Manager for the Greater Boston Region and Jim Badeau, Sr. Business Account Executive, are contacting businesses of all sizes in Brockton and the region to make them aware of the new program and its competitive pricing.

Chamber CEO, Chris Cooney and Membership representative Marcy Venezia recently met with Ryan and Jim to learn more about the new Comcast Business internet and phone program and the benefits provided. To learn more call (508) 586-0500 or email KMay@metrosouthchamber.com.

There is also an open house for businesses December 5 at the Comcast regional offices in Brockton (Westgate Mall). See page 2 for more information, or visit metrosouthchamber.com/calendar.

Upcoming Workshops at the Chamber

Constant Contact: "Drive Business with Social Media"

Tuesday, November 5 | 10:00 am - 12:00 pm

Member Price: \$10; Non-Member Price: \$15

Topic: Join Doreen Nicastro from Constant Contact and learn how to Drive Business with Social Media. This seminar will give the keys to the most effective social media marketing to use to drive business to your venue and website. Learn how to choose the correct social media platforms to utilize and engage new business.

Partridge Snow & Hahn LLP: "A Free One-on-One Legal Clinic"

Friday, November 8 | 30 minute one-on-one appointments between 1-4:00 pm
Topic: The Massachusetts Small Business Development Center (MSBDC) is pleased to announce that the law firm of Partridge Snow & Hahn LLP (PSH) has generously offered to hold free Legal Clinics in our office and outreach sites on Friday afternoon of each month. Entrepreneurs and small business owners can meet one-on-one, for 30 minutes, with Chris Cassara, Esq., a partner at PSH, to discuss general legal questions such as corporate structure, leases, contracts, insurance, employment, franchising, and various other business related issues.

Renz Counseling: "Bereavement Support Group - Coping with Grief During the Holiday Season"

Tuesday, November 12 | 9:00 am - 10:30 am

Topic: Support during the grieving process can help you cope more effectively. Join with others and find compassion and comfort. Our support groups are informal gatherings of 6-12 people, led by Cathy Renz, LICSW. Participants listen and share their feelings in a supportive environment.

ServSafe (offered by Massasoit Community College)

Monday, December 2 & Monday, December 9 | 9:00 am - 3:30 pm with 1/2 hour of breaks

Price: \$219 (50% discount: \$100 for chamber members!)

To register, email [Steven Litcoff](mailto:SLitcoff@massasoit.mass.edu), Associate Director of Corporate Education at Massasoit Community College, SLitcoff@massasoit.mass.edu

OSHA 10 Hour Construction (offered by Massasoit Community College)

Thursday, December 5 & Thursday, December 12 | 9:00 am - 3:30 pm with 1 hour of breaks

Price: \$219 (50% discount: \$100 for chamber members!)

To register, email [Steven Litcoff](mailto:SLitcoff@massasoit.mass.edu), Associate Director of Corporate Education at Massasoit Community College, SLitcoff@massasoit.mass.edu

To learn more about any of these workshops or to register, visit metrosouthchamber.com/workshops.

Mall Re-Use Topic of Chamber Sponsored Program



Edmond Callahan, PECO Real Estate Partners, Hanover Mall

The Metro South Chamber of Commerce and Regional Economic Development Organization recently sponsored a Boston Society of Civil Engineers session in Bridgewater on the topic of Shopping Mall redevelopment and re-use.

Representatives and Contractors related to several regional malls participated. Malls included, South Shore, Westgate, Hanover and Silver City Galleria. Panelists spoke about trends in reuse of malls including

redevelopment as smaller outdoor shopping centers, mixed-use space, distribution sites and reinvestment of traditional mall usages. Moderator Rob Pellegrini, PK Boston, guided the six panelists over a three hour discussion through a variety of topics highlighting market trends, best practices and financing. To learn more visit bsces.org.

UMD CMR Accepting Spring Marketing Clients



The University of Massachusetts Dartmouth Center for Marketing Research (CMR) is accepting clients for the spring semester. The UMD CMR has 20 years of experience in marketing research and is comprised of staff, faculty, and undergraduate and graduate marketing students.

They offer high quality, affordable and customized market research; statistically valid survey research rivaling the best commercial companies; and delivery of final report at a dinner reception concluding each semester.

UMD CMR clients include small and start-up businesses to Fortune 500 Companies, from commercial and non-profit sectors; approximately eight clients are selected per semester. For more information, contact CMR Director Nora Ganim Barnes at nbarnes@umassd.edu or call (508) 999-8756.

Avon Police Department Ribbon Cutting



New Avon Police Department located at 86 Fagan Drive, Avon.

Campello T Station Site of New Housing

Another building is anticipated along the commuter rail line to Boston, in Brockton. Increasingly, Brockton is the choice for developers building new, modern housing and mixed-use facilities. Public investment in rail, roads and infrastructure often draws private development and community growth. Brockton has experienced hundreds of thousands of dollars in public investment in the form of commuter rail, roads, streetscapes, new schools, water/sewer infrastructure and more within the past decade or so. Private developers have taken notice and are beginning to show up in larger numbers researching properties and making plans. At Campello Station (former Lynch's Towing site), 94 apartments have received initial approval of plans for construction. Apartments will be new and modern and have excellent access to the commuter rail to Boston or Bridgewater just steps away. To read more about these apartments and development in Brockton, go to <https://bit.ly/2PMHM6A>.



Artist Rendering of Proposed Housing at Lynch's Tow Yard

U.S. SBA Heads Meet to Talk Brockton



Wendall Davis, SBA Director of New England; Chris Cooney, Metro South Chamber of Commerce; and Bob Nelson, SBA Massachusetts Director.



Chamber CEO, Chris Cooney met with SBA Director of New England, Wendall Davis and Massachusetts Director, Bob Nelson recently to discuss Brockton and the Metro South Region. The Metro South Chamber of Commerce hosts SBA activities at its offices in Brockton and has for more than three decades. The three discussed programs and events for 2020 that would provide more promotion of the various resources available to small businesses by the SBA in Brockton. To learn more about meeting with a SBA representative and/or small business resource partner contact: SCORE, (508) 587-2673; Susan Lourie at SBA: (617) 565-5560; Jill Beresford at the Massachusetts Small Business Development Center: (508) 673-9783; or Jay Pateakos at MassDevelopment: (508) 678-0533.



Chamber Hosts CSX Public Information Session



Current CSX parcel, Brockton rail yard.



Emily Innes, Director of Urban Planning, Harriman

The Chamber recently hosted an evening information session on the topic of the CSX railyards. The Chamber has commissioned a study with Dan Hodge, an economic development specialist, to study and inventory the CSX site. Since that time, the Brockton City Planner has commissioned a follow-up study and developed a possible plan for re-use of the thirty plus acre site. To learn more visit brockton.ma.us/city-departments/planning/planning-the-future.

Travel to Vietnam! November 1, 2020



CHAMBER TRAVEL

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discover exciting opportunities!

The Metro South Chamber of Commerce is partnering with Citilinc to offer a 10-Day trip to Vietnam for less than \$3000. Visit Hanoi, Halong Bay, Hoi An, and HCM City! Your package includes...

- Roundtrip international airfare & Tax
- 4- and 5-star hotel accommodations
- 3 meals each day
- Deluxe bus tours
- Fluent English-speaking tour guides
- Entrance fees to attractions.

You will experience the following:

Hanoi: A Full day city tour includes the Tran Quoc Pagoda, Temple of Literature, Vietnam's first university dating back to the 11th Century, followed by St. Joseph Cathedral.

Hanoi / Halong Bay: Tour bus excursion to the harbor, board the Cruise Boat for an overnight cruise.

Halong Bay / Hanoi / Hoi An: Tai Chi session on the sundeck of the Cruise Boat. Short excursion to Soi Sim Island, pass by Thieh Cung and Dau Go Caves.

Hoi An: Bus excursion to the world heritage My Son Sanctuary, the remains of remarkable towers constructed by the Cham builders, many centuries ago.

Hoi An / HCM City (Saigon): Bus ride to Tien Giang, board a vessel to explore the 4 mythical islets of the Dragon, Unicorn and Paradise, located in the Mekong Delta. Visit the Cu Chi Tunnels, a byzantine maze of underground passages. Then visit the Reunification Palace, War Museum, and Ben Thanh Market.

For more information, visit metrosouthchamber.com/events/travel.

Paid Family & Medical Leave: HR Hotline

Are you PFML ready? Massachusetts' Paid Family and Medical Leave program is here. And if you employ anyone, you are now required to get your business or non-profit PFML ready. Act now: withholding starts October 1st.

Find out everything you need to know, including contribution rates, important deadlines, who is covered and who is excluded, and how to apply for an exemption. Visit mass.gov/pfml today.

IMPORTANT DATES:

Withholding started on October 1.

Apply for Exemption by December 20.

Remit Contributions by January 31, 2020.

Call the Chamber's HR Hotline for more information (508) 586-0500.



Bridgewater Savings Bank Ribbon Cutting

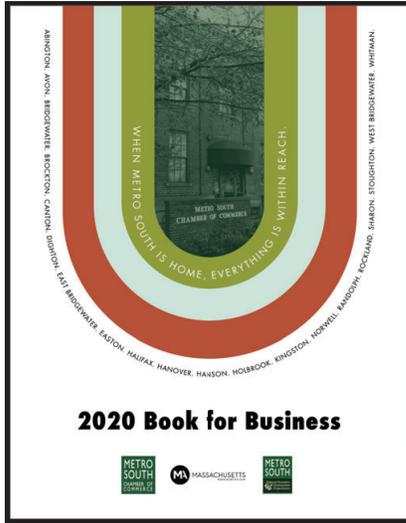


Bridgewater Savings Bank celebrated the remodel of their Bridgewater branch at 14 Main Street.

Bridgewater Savings Bank recently celebrated the completion of their Bridgewater branch remodel at 14 Main Street at Central Square. The branch kept its original safe while giving a contemporary feel to the rest of the space, including large screens displaying rotating employee information and beautiful new lights, counters, and sitting area. To learn more visit www.bridgewatersavings.com.

Advertise in the 2020 Book for Business!

Don't miss the opportunity to advertise in the **2020 Book for Business**, the region's best quality of life guide. Your ad will be listed in close proximity to your free business directory listing. In addition, your alphabetical and categorical listing will receive extra embellishment. This opportunity is sure to give you a leg up on the competition by receiving added exposure.



Last year we doubled the print copies and mailed them to over 10,000 registered businesses across the Metro South region.

Don't have time to create an ad, or the money to pay a designer? If you reserve your ad space now, our in-house graphic designer will create a professional quality full color ad for you, free of charge!

For additional information, call Emma Stratton, Director of Communications at (508) 586-0500 x 222, or email ESTratton@metrosouthchamber.com. Visit metrosouthchamber.com/book-for-business for more info.

RENEWING Members

Thank you!

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 Bay State Shredding
 Bell Stoughton
 Bethel Family Medicine
 Bridgewater Savings Bank
 Brockton Area Arc, Inc.
 Brockton Area Multi-Services, Inc.
 Brockton Area Transit Authority
 Brockton Education Association
 Brockton Neighborhood Health Center
 Brockton Visiting Nurse Association
 Burgess Pest Management
 Cambridge Savings Bank
 Cape Cod Cafe, Inc.
 Collins Crane & Rigging Service, Inc.
 Copeland Chevrolet
 Crown Uniform & Linen Service
 Curry College, Graduate & Continuing Studies
 Eastern Bank Wealth Management
 Envision Bank
 EquipNet
 Harbor Health Elder Service Plan
 HarborOne Bank
 Hilliards Chocolate System
 Hirsch Roberts Weinstein LLP

Home/Health & Child Care Servcies, Inc.
 House of Possibilities
 J.M. Pet Resort
 Joe Angelo's Cafe & Deli
 Manny's Night & Day Cleaning Service
 Massasoit Community College
 MassHire Greater Brockton Career Center
 Old Colony YMCA
 Prophet- Chapman Cole & Gleason
 Funeral Homes & Cremation Serv
 Rotary Club of Brockton
 Self Help, Inc.
 Sign Design, Inc.
 South Eastern Economic Development (SEED) Corp.
 South Shore Disposal
 Spark Street Auto Body
 Stonehill College
 Summer St Financial Advisors LLC
 The Woodlands at Abington Station
 Town of East Bridgewater

Brockton Area Construction Career Day Success



On October 2nd, 275 area high school students from 12 different schools attended this annual career showcase highlighting career pathways in construction/engineering, and skilled trades related industries. Over 30 organizations were present with hands-on activities, demonstrations, and industry professionals answering questions and showing students what it'll take to enter into these career pathways.

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Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

- FREE** Member Listing in the Action Report newsletter (distributed to over 20,000)
- FREE** Member Profile in Action Report newsletter, distributed through *the Enterprise*
- 2 FREE** Listings in the 2020 Book for Business
- FREE** 2019 Book for Business
- FREE** Chamber Business List in Excel or mailing labels, \$150 value
- FREE** Enhanced member listing on the Chamber website with hotlink to website
- FREE** access to members-only page of website to post discounts, events, and more
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For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

November 7: *Become a Better Business Using 3 Top Marketing Trends*

November 12: *Angel Investing 101-What is an Angel Investor and Do I Need One?*

November 14: *Year-End Tax Planning for Your Business*

November 19: *Next Level Branding Hacks to Promote Your Business Online*



Networking Group USA Partners with Chamber



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

Lakeside Chapter - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

Easton Area Networking Group USA - Meets the 2nd & 4th Wednesdays 8:30-9:30 AM at StoneForge Grill 10 Roosevelt Circle in South Easton.

Waters Networking Group - Meets the 1st & 3rd Thursdays 8:30-9:30 AM at the Canoe Club Ball Room in West Bridgewater.

To learn more about Networking Group USA and Additional chapters visit networkinggroupusa.com/our-story. For more information about Chamber Membership and Networking Groups contact Marcy at MVenezia@metrosouthchamber.com

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

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www.wildheartstherapeutic.org

Wild Hearts Therapeutic Equestrian Program is a non-profit, charitable 501(c)(3) organization, founded in 2009. Our mission is to transform the lives of our participants, their families, and all who work with us through the healing power of horsemanship. Help us in our fight against veteran suicide. All programming for veterans and their families is offered free of charge.



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Brack's is a casual sports bar and restaurant focused on service with a laid back atmosphere. The menu is upscale casual American Cuisine with Portuguese and International twists. We have 16 beers on tap, including a rotating selection of craft beers, along with some live acoustic music and trivia nights.



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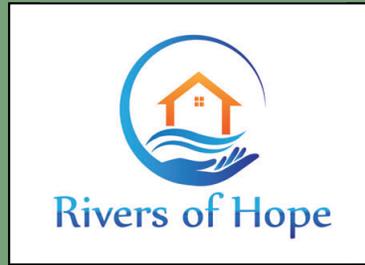
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Rivers of Hope is a family oriented, community based organization dedicated to providing the highest quality of services and advocacy for children and adults with intellectual, developmental, and physical disabilities. Our mission is to empower patients to self-advocate for their rights to autonomy. An extension of our mission is to provide financial, educational, and instructional support to family members who will be assisting the individuals.



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We offer excellent service and great auto and home insurance rates. We believe in assisting you with your coverage questions, claims service, registry service and other insurance needs and in making sure you are paying the lowest rates without cutting corners on your coverage. You are a person, not a number with our local insurance agency.

BUSINESS EVENTS Planner

<p>November 7</p> <p>Business After Hours 5:00 pm - 7:00 pm Romm Diamonds Michael's Plaza, 1280 Belmont Street, Brockton</p> <p>Join the Chamber for an evening of networking with fantastic food by Brack's Grille & Tap.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>November 14</p> <p>SEED Workshops 9:00 am - 4:00 pm Metro South Chamber of Commerce 60 School Street, Brockton</p> <p>Two free small business workshops offered by SEED Corp. "Business Fundamentals" and "Understanding Financial Statements"</p> <p>Cost: Free!</p> <p>To register call Jessica Mello at (508) 822-1020 x 318</p>	<p>November 20</p> <p>106th Annual Meeting 12:00 pm - 1:30 pm Multipurpose Auditorium at Teen Challenge 1315 Main Street, Brockton</p> <p>Join the Chamber for a presentation by Bill Cummings, networking, B2B expo, door prizes, and more.</p> <p>Members: \$100 Non-members: \$135</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>November 20</p> <p>106th Annual B2B Expo 10:30 am - 12:00 pm & 1:30 pm - 3:00 pm Multipurpose Auditorium at Teen Challenge 1315 Main Street, Brockton</p> <p>Expand your business and reach over 400 business people at the Business-to-Business expo, over 40 exhibitors are expected. This is the right place, the right time, and the right audience!</p> <p>Members: \$499 Non-members: \$599</p> <p>Register online: metrosouthchamber.com/calendar</p>
<p>December 5</p> <p>Business Before Hours 8:00 am - 9:30 am Xfinity Store by Comcast 200 Westgate Drive, Brockton</p> <p>Join the Chamber for a morning of networking.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>December 13</p> <p>Good Morning Metro South 7:30 am - 9:00 am Good Samaritan Medical Center 235 N. Pearl Street, Brockton</p> <p>Join the Chamber for a business breakfast.</p> <p>Members: \$25 Non-members: \$35</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>January 24</p> <p>Good Morning Metro South 11:45 am - 1:30 pm Martin Institute @ Stonehill College 320 Washington Street, North Easton</p> <p>Join the Chamber for a business brunch.</p> <p>Members: \$39 Non-members: \$49</p> <p>Register online: metrosouthchamber.com/calendar</p>	<div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  LIVE </div> <div style="text-align: center;">  WORK </div> </div> <div style="display: flex; justify-content: space-around; margin-top: 20px;"> <div style="text-align: center;">  SHOP </div> <div style="text-align: center;">  PLAY </div> </div> <p style="text-align: center; color: red;">www.BuyBrockton.org</p>