



Leading Businesses Leading Communities



CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Zikhona Miso
Mandela Washington Fellow
Page 6



Richard Hooke
Crescent Credit Union
Page 8



José Andrade
Bellavista Real Estate
Page 7

CONTENTS

Calendar of Events	3
Good News	4
New Members	8
Member Profiles	10
Renewing Members	10

Grazing with Bulls, Hunting for Bears: Economic & Market Outlook

Good Morning Metro South | Wednesday, September 18 | 11:45 AM - 1:30 PM | 159 Torrey Street, Brockton

good morning Metro South

Host:



1900

Sponsor:



Michael Tyler, CFA, Chief
Investment Officer, Eastern Bank



Jeff T. Behler, Regional Director,
U.S. Census Bureau - New York

Join us Wednesday, September 18, 2019 for a special brunch edition of Good Morning Metro South from 11:45 am - 1:30 pm, hosted at Thorny Lea Golf Club located at 159 Torrey Street in Brockton. This event is sponsored by HUB Technical Services.

This event aims to encourage discussion of issues of regional importance. We welcome Michael A. Tyler, CFA, Chief Investment Officer for Eastern Bank and Jeff T. Behler, Regional Director for the U.S. Census Bureau - New York. Michael Tyler will speak on the U.S. Economy and financial markets in a segment called "Grazing with Bulls, Hunting for Bears: Economic and Market Outlook".

Registration is required for this event. Tickets are \$39 for members, and \$49 for non-members. This event includes speakers and brunch, as well as networking opportunities.

Tables of ten are available as well: \$390 for members and \$490 for non-members. Contact Lexi (508) 586-0500 x 231 to RSVP. *Read more on page 2.*

Billion-Dollar Philanthropist at 106th Annual Meeting

BRING YOUR TEAM



106th ANNUAL meeting

November 20, 2019

Wednesday, November 20, 2019
Multipurpose Auditorium
at Teen Challenge
1315 Main Street, Brockton

Continued on page 5.

BE INSPIRED!

Premier Sponsor:



Supporting Sponsor:



ANNUAL MEETING LUNCHEON: 12:00 pm - 1:30 pm

Luncheon Speaker: Bill Cummings, Cummings Properties, an entrepreneur and author turned billion-dollar philanthropist. "Born during America's Great Depression, Bill Cummings grew up poor, but through a series of highly successful business ventures, became one of the wealthiest individuals in Massachusetts and, more importantly, one of the most prolific philanthropists in Massachusetts history. The Cummings' were the first Massachusetts couple to join the Giving Pledge, an international philanthropic organization founded by Bill and Melinda Gates and Warren Buffett. In 2018, Bill released his self-written memoir, *Starting Small and Making It Big: An Entrepreneur's Journey to Billion-Dollar Philanthropist*, which includes thoughtful reflections on the lessons he has learned about business, entrepreneurship, and philanthropy." At the luncheon, there will also be awards, special give-aways, music, and more as we celebrate 106 years of serving the business community. Tickets are \$100 per member and benefit the Metro South Chamber Education Foundation, Business Assistance Center, and Chamber Innovation Fund.

BUSINESS-2-BUSINESS EXPO:

10:30 am - 12:00 pm • 1:30 pm - 3:00 pm

The Business-2-Business Expo is a great opportunity to reach 500 business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. *Reserve your space now; expo tables will sell out.*



Expo Sponsor:



Celebrate 40 Years with Wood Palace Kitchens!



Join us in celebrating Wood Palace Kitchen's 40th Anniversary on **Thursday, September 19th from 5:00 - 8:00 pm** for a Business After Hours Networking event in the Wood Palace Kitchens Showroom located at **7 Mill Street in Middleboro**. Enjoy refreshments from Patricia's Palate as well as beer and wine from the Bartending Service of NE. There will be door prizes, so don't forget to bring your business cards! Tickets to this event are complimentary, but please RSVP in advance. *Read more on page 2.*

Meet Your Legislators! October 3 @ Stonehill

The Metro South Chamber of Commerce cordially invites members of the business community, candidates for public office, and state, federal and local elected officials to gather on **Thursday, October 3rd** for the **30th Annual Legislative Reception**. The reception will be held at Donahue Hall, at Stonehill College in Easton from 5:00 - 7:30pm. *Continued on page 5.*

Metro South Summit to Focus on Economic Growth & Financing Development

The Chamber is partnering with the New England Real Estate Journal to bring you the **Metro South of Boston 2019 Summit on Thursday, October 17 at Thorny Lea Golf Club**, featuring two panels discussing topics such as Opportunity Zones, new housing and redevelopment, transportation and improving infrastructure, and building the future of the Metro South region. *Continued on page 2.*

Good Morning: Bulls, Bears & Counting Noses

Wednesday, September 18 | 11:45 am - 1:30 pm | Thorny Lea Golf Club | 159 Torrey St., Brockton

good morning Metro South

Host:

Sponsor:



Join us **Wednesday, September 18th from 11:45 am - 1:30 pm** for a Good Morning Metro South Brunch hosted by **Thorny**

Lea Golf Club, located at 159 Torrey Street in Brockton. Guest speakers include Michael A. Tyler, CFA®, Chief Investment Officer for Eastern Bank, and U.S. Census Bureau Regional Director, Jeff T. Behler.

Michael A. Tyler, CFA®, sets investment policies and structures asset allocation strategies for approximately \$2 billion of client assets under management at Eastern Bank Wealth Management. As the primary spokesman for the firm's investment services, Michael develops and disseminates economic and financial market viewpoints. He is also responsible for selecting and overseeing providers of investment services. He will give insight on the U.S. economy and financial markets during his segment, "Grazing with Bulls, Hunting for Bears: Economic and Market Outlook".

Michael Tyler, CFA, Chief Investment Officer, Eastern Bank



Prior to joining Eastern Bank Wealth Management in 2012, Michael charted a successful career at both institutional and boutique investment firms. He was a partner, equity analyst, and portfolio manager at Wellington Management Company LLP in Boston. There, he built the firm's telecom investment practice and managed mutual funds specializing in the global telecom industry.

Michael then founded West Shore Investment Management LLC, a San Francisco-based independent investment advisor and strategic consultant, where he raised investment capital and launched an equity long/short hedge fund. He has served as chair of the independent investment committee of Align Impact LLC, a specialized impact consultant that helps wealth managers and their clients define their most important values and desired social outcomes and implement them through their investment portfolios. He is also a member of the Board of Economic Advisors of the Associated Industries of Massachusetts, the state's largest trade group.

Michael holds an MBA with highest honors from Harvard Business School and a BA with honors from Princeton University. He is a Chartered Financial Analyst.

Jeff T. Behler is the director for the Census Bureau's New York Regional Office. Behler began his Census Bureau career in the Detroit Regional Office in 1997. In 2002, he transferred to Census Bureau headquarters to work as a project manager on Census Tests. In January 2013, Behler became the director of the New York Regional Office. Behler earned a bachelor's degree in statistics, mathematics, and actuarial science from Central Michigan University.

For more information or to register for this event, visit metrosouthchamber.com/events/gmms. Registration is required for this event. Tickets are \$39 for members and \$49 for non-members. Tables of 10 are available, \$390 for members and \$490 for non-members. This event includes brunch as well as networking opportunities. Call (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com.



Jeff T. Behler, Regional Director, U.S. Census Bureau - New York



Celebrating 40 Years with Wood Palace Kitchens!

Thursday, September 19 | 5:00 pm - 8:00 pm | Wood Palace Kitchens | 7 Mill St., Middleborough



Join us in celebrating Wood Palace Kitchens' 40th Anniversary on **Thursday, September 19th from 5:00 - 8:00**

pm for a Business After Hours Networking event in the **Wood Palace Kitchens Showroom located at 7 Mill Street in Middleborough.**

Enjoy refreshments from Patricia's Palate as well as beer and wine from the Bartending Service of NE. Door prizes include a \$100 gift card to Limoncello (in the North End), a \$100 gift card to Crispi's Italian Cuisine (Bridgewater), and a \$100 gift card to Italian Kitchen of Brockton!

"Wood Palace Kitchens creates excellence in kitchen style and design using natural, corian counter and quartz countertops along with beautiful contemporary kitchen cabinets and kitchen island designs. Wood Palace Kitchens has been helping people build their dream kitchen/baths for 40 years. They assist in creating the perfect design for your lifestyle, needs, space and budget." For more information about Wood Palace Kitchens, visit www.woodpalacekitchens.com.

This event is complimentary and includes refreshments and great networking opportunities, but please RSVP in advance! For more information visit www.metrosouthchamber.com/events/afterhours. Contact Lexi Reinertson with questions at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com

Metro South of Boston 2019 Summit with NEREJ

Thursday, October 17 | 8:00 am - 12:00 pm | Thorny Lea Golf Club | 159 Torrey St., Brockton

The Chamber is partnering with the New England Real Estate Journal to bring you the **Metro South of Boston 2019 Summit on Thursday, October 17 at Thorny Lea Golf Club**, featuring two panels discussing topics such as Opportunity Zones, new housing and redevelopment, transportation, improving infrastructure, and building the future of the Metro South region.

Session I, "Driving Economic Growth Through Innovative Suburban Development" will be moderated by Bridgewater State University President, Fred Clark Esq. and feature Clark Ziegler, Executive Director of the Massachusetts Housing Partnership; Jason Korb, Principal, Capstone Communities LLC; Tyler McGrail, Broker, Campanelli; and Mark Donahue from Donahue Associates.

Session II, "Financing Development Is Driving Business to Metro South" will feature Rockland Trust President, Gerry Nadeau; Director of Business Development at New England Construction Co., Inc., Kimberly Sluter; James Keefe, Principal, Trinity Financial; and Edmund Tucker, Fronto King CEO.

Registration is required for this event. Early bird registration rate is \$79 and includes breakfast plus time for networking. Register now, tickets for this event will sell out. Sponsorship opportunities are available. To register or for more information, contact Lexi at call (508) 586-0500 x 231.

Session I
DRIVING ECONOMIC GROWTH
through Innovative Suburban Development
9:00 am - 10:00 am

Session II
FINANCING DEVELOPMENT
Is Driving Business to Metro South
10:00 am - 11:00 am



Host:



BOARD OF DIRECTORS**DIRECTORS****OFFICERS**

Chair of the Board
Fred Clark, Esquire
Bridgewater State University

President and CEO
Christopher Cooney, CCE, MPA
Metro South Chamber of Commerce

Chair-Elect
Joseph Casey
HarborOne Bank

Treasurer
Gregory Hart, CPA
Summer St Financial Advisors LLC

Vice Chair Economic Development
Pat Ciaramella
Old Colony Planning Council

Vice Chair Government Affairs
Ray Ledoux
Brockton Area Transit Authority

Vice Chair Community Affairs
Mahsa Khanbabai, Esquire
Khanbabai Immigration Law

Vice Chair Membership Development
Friend Weiler
Consultant

Immediate Past Chair
Gerry Nadeau
Rockland Trust

Paul Anghinetti - Bank of America

Joe Cardinal - National Grid

Michele Cinquegrano - Verizon

Todd Copeland - Copeland Auto Group

Dan Evans - Evan's Machine Co., Inc.

Nelson Fernandes - JJ's Caffe

Rick Fisher - Bridgewater Savings Bank

Gena Glickman - Massasoit Community College

Kim Hollon - Signature Healthcare

Richard Hynes - Barbour Corporation

Chuck Jones - Harbor Health

Marisela Marrero - Good Samaritan Medical Center

Jeni Mather - J.M. Pet Resort

Matthew Osborne - Eastern Bank

Jonathan "Jay" Pike - Citrin Cooperman

Andrew Raczka - Abington Bank

Albert Senesie - Victory Human Services

Kathleen Smith - Brockton Public Schools

George Spiliotis - Crown Linen

Lisa Stratton - The Enterprise

Peter Vlaco - Brophy & Phillips Company, Inc.

CHAMBER STAFF**(508) 586-0500****Front Desk x 221**

Christopher Cooney, CCE, IOM, MPA
 President and CEO x 223

Lexi Reinertson
 Membership, Programs & Events x 231

Ann Marrese
 Director of Accounting and Finance x 230

Kayla May
 Member Engagement x 221

Emma Stratton
 Director of Communications x 222

Marcy Venezia
 Membership Sales x 229

*Newsletter Written & Designed by Emma Stratton.
 Printing Provided by The Enterprise.*



ACCREDITED
 CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
 Sixty School Street, Brockton, MA 02301-4087
 tel: (508) 586-0500
 fax: (508) 587-1340
 info@metrosouthchamber.com
 www.metroouthchamber.com

ACTION Report Volume 19- Issue 8

(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.

POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

September

- 4** **Ambassador Meeting** 8:00 am
Downstairs Conference Room at the Chamber, 60 School Street, Brockton
- 6 & Oct. 9** **"Guaranteed Dollar for Dollar Grant Talk"** 12:00 pm
Workshop at the Chamber, led by Greg Nanigian, GNA
- 12** **"Heart Disease Facts vs. Fiction"** 10:00 am
Workshop at the Chamber, led by Healing Hearts Holistically
- 14** **"First Time Homebuyers Workshop"** 9:00 am
Workshop at the Chamber, led by Bridgewater Savings Bank
- 18** **Good Morning Metro South: Brunch Edition** 11:45 am
Thorny Lea Golf Club, 159 Torrey Street, Brockton
- 19** **"Is Your Business Positioned to Remain Your Business?"** 1:00 pm
Workshop at the Chamber, led by Concord Wealth Management
- 19** **Business After Hours @ Wood Palace Kitchens** 5:00 pm
7 Mill Street, Middleborough

October

- 3** **30th Annual Legislative Reception** 5:00 pm
Donahue Hall, Stonehill College, 320 Washington Street, North Easton
- 9** **Ambassador Meeting** 8:00 am
Downstairs Conference Room at the Chamber, 60 School Street, Brockton
- 17** **Metro South of Boston 2019 NEREJ Summit** 8:00 am
Thorny Lea Golf Club, 159 Torrey Street, Brockton
- 18** **"OSHA 10 Hour General Industry"** 9:00 am
Workshop at the Chamber, offered by Massasoit Community College
- & 25**
- 22** **"Business Writing"** 9:00 am
Workshop at the Chamber, offered by Massasoit Community College
- & 29**
- 23** **Good Morning Metro South: Brunch Edition** 11:45 am
New museum: Museum of Family Prayer, 518 Washington Street, N. Easton
- 24** **"When Your Brand is Tested by Crisis"** 9:00 am
Workshop at the Chamber, led by Ball Consulting Group, LLC
- 30** **Board of Directors Meeting** 12:00 pm
Downstairs Conference Room at the Chamber, 60 School Street, Brockton

November

- 6** **Ambassador Meeting** 8:00 am
Downstairs Conference Room at the Chamber, 60 School Street, Brockton
- 12** **"Coping with Grief During the Holiday Season"** 9:00 am
Workshop at the Chamber, led by Renz Counseling
- 14** **SEED Corp. Small Business Workshop Series** 9:00 am
Workshop at the Chamber, led by SEED Corporation

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News



MASSDEVELOPMENT

MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the fourth week of each month, from 9:00 am - noon.

September 24, 2019

October 23, 2019

November 27, 2019

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Massasoit Community College Launches New Bachelor's in Nursing Program in Brockton

"In a partnership with Curry College, Massasoit Community College launched a program for registered nurses holding associate degrees in nursing to obtain their bachelor of science in nursing from Curry College, while attending classes as Massasoit's Brockton campus. The program was launched in response

Members - send Good News to
estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

to changes in hiring requirements at hospitals, said Massasoit President Dr. Gena Glickman. Although local hospitals grandfather in Massasoit students who hold an associate's degree in nursing, a number of them are moving towards requiring a bachelor of science in nursing when hiring, she said. The new program track is a way to help Massasoit nursing students to receive the credentialing they need to get hired and to provide it at a cost-effective and convenient way in Brockton." (The Enterprise).

Stonehill Launches New Data Analytics MPS

Recognizing that today's business world is increasingly dependent on data, Stonehill College will launch a new Data Analytics Master's Degree Program this fall at its Leo J. Meehan School of Business. Stonehill's Data Analytics Master of Professional Studies (MPS) Degree Program will provide students with the skills needed to fill a noticeable job market gap: According to a study by Accenture, one of the world's largest consulting firms, some 90 percent of clients have data analytics goals in their strategic plans—but when it came time to hire employees with these skills, over 60 percent of searches failed.

Health Insurance Options for Massachusetts Food Service Companies 9/18 Webinar

Food service companies in Massachusetts can join the Health Connector for a free 1-hour webinar to learn more about navigating the health insurance

landscape. Topics include eligibility, state and federal requirements, and affordability. Register: bit.ly/2Zsajdq.

Brockton Greek Festival September 19-22

Thursday 11am-8pm, Friday & Saturday 11am-11pm, Sunday 12pm-6pm. Raffles, delicious Greek food and pastries, Greek marketplace, kid's corner, Kafenio, live Greek music by Athenian Entertainment, church tours, traditional Greek folk dancing, and more. Annunciation Greek Orthodox Church, 457 Oak Street, Brockton. Visit annunciationbrockton.org for more information.

BSU Fall Internship / Job Fair 9/25

The Internship & Job Fair is a great way for employers to meet a large number of candidates looking for internships and or full time professional positions. This event is open to all Bridgewater State University students, alumni and community members. This year's event is on Wednesday, September 25, 2019 from 1:00 - 3:00 pm. Visit bridgew.edu for details.

6th Annual Mayor Carpenter Cup

Friday, September 13 at D.W. Field Golf Course, 331 Oak Street, Brockton. 7:30am registration, 8:30am shotgun start. Tournament entry includes welcome gifts, green fees + cart, and awards luncheon. Visit the Mayor Carpenter Champion Foundation page for more info facebook.com/MayorBillCarpenter.

Museum of Family Prayer Grand Opening 9/15

The region's newest museum opens on September 15, 2:00pm and will remain open Wednesdays through Sundays,

from 10 am to 4 pm. Admission is free, and all faiths and ages are welcome! Located at 518 Washington Street in North Easton, on the Stonehill Campus. Visit museumoffamilyprayer.org to learn more.

Brockton VNA Receives Accreditation from the Community Health Accreditation Partner (CHAP) Organization

This signifies that BVNA's Hospice program has met their Standards of Excellence and demonstrated a commitment to providing quality patient care and services. This is a major step for the Hospice program and is reflective of the outstanding work that their Hospice team has done in providing care to an initial group of patients and their families. For more information visit www.brocktonvna.org/campaign-page.

15th Annual D.W. Field Triathlon 9/22

Elite triathletes and eager tri teams alike will gather for the 14th time on September 22, at beautiful D.W. Field Park just a mile off route 24 at Exit 18b. It's the perfect closer for your tri season and you can leave the wetsuit at home for this one. The race features a 14 mile bike leg, 2 mile canoe/kayak leg and finishes with a 4 mile run. Race starts at 9:00 am rain or shine at D.W. Field Park, Oak Street entrance in Brockton. Visit dwftriathlon.org for more info.

Shoe City Festival & Community Event 10/5

The Mayor's Office will showcase Brockton's cultural wealth through art installations made out of SHOES on October 5 from 12pm-6pm at Sycamore Grove. Call Andrea Burton (508) 897-6813

Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center

A STEWARD FAMILY HOSPITAL



Good Samaritan Medical Center Names Chairman of Surgery; Omar Y. Kudsi, MD, appointed to lead Department of Surgery

Dr. Kudsi received his medical degree from The University of Aleppo and completed his residency at Lankenau Medical Center, Thomas Jefferson Medical College. He completed fellowships at Beth Israel Deaconess Medical Center, Brigham and Women's Hospital and Strasbourg University.

Dr. Kudsi completed his advanced surgical training at Harvard Medical School. He has an additional

board certification from the American Society of Metabolic Surgery and a Diploma in Laparoscopic Surgery. He serves as the Co-Chair of the Robotic Committee at the Society of American Gastrointestinal Endoscopic Surgeons, Assistant Professor at Tufts University School of Medicine, and served as an Instructor of Surgery at Harvard Medical School. Dr. Kudsi also holds a Master's Degree in Business Administration.

During his tenure at Good Samaritan Medical Center, Dr. Kudsi has managed a busy surgical practice while developing clinical education and research programs. Dr. Kudsi has been extensively published and is the editor of two robotic text books. He has served as Director of the Good Samaritan Medical Center Robotic and Minimally Invasive Surgery Clinical and Research Fellowship Programs.

Dr. Kudsi founded the Robotic Surgery Collaboration, a virtual robotic learning platform with over 7,000 members worldwide. He has instructed over 1,000 surgeons on robotic and minimally invasive surgical techniques and has helped to develop robotic surgery programs in the United States, Brazil, Europe, and Japan.

"Dr. Kudsi brings a commitment to clinical excellence, a spirit of innovation and a dedication to learning that builds on the strength and expertise of our surgical services department and will position the program for the future," said Marisela Marrero, MD, President of Good Samaritan Medical Center. "We look forward to his leadership of the Department of Surgery."

Dr. Kudsi practices at SMG Surgical Specialties, 1 Pearl Street, Suite 2000, Brockton MA 02301, (508) 584-4104.



Dr. Omar Y. Kudsi, MD, MBA, FACS, Chairman of Surgery for Good Samaritan Medical Center in Brockton.

30th Annual Legislative Reception, October 3

Thursday, October 3 | 5:00 pm - 7:30 pm | Donahue Hall @ Stonehill College, Easton



LEGISLATIVE RECEPTION



You are cordially invited to attend the 30th Annual Legislative Reception on **Thursday, October 3, 2019 from 5:00 pm - 7:30 pm**. This is a casual event at which business leaders, elected officials, and candidates for public office can discuss important issues while enjoying complimentary refreshments and hors d'oeuvres. It will take place at **Stonehill College's Donahue Hall on 320 Washington Street in North Easton**.

The Metro South Chamber Legislative Reception is an excellent and cost-effective way for you, your key staff, and colleagues to initiate or renew face-to-face contacts at the state, federal, and local level. We encourage you to participate and support the unified voice of the Metro South Chamber of Commerce. Together, we can ensure that government understands and supports the needs and concerns of the business community in our region.

Sponsor:



Host:



STONEHILL COLLEGE

SECURE YOUR SEAT FOR THE 2019-2020 SEASON

The new season of Metro South Chamber events is about to begin, and we want you to be there! Reserve your 2019 - 2020 Season Ticket now and get access to events all year long. The season ticket includes:

- Now including the Legislative Reception
 - All Good Morning Metro South Programs (5 Programs, \$195 value)
 - All Business After Hours (12, up to \$60 value)
 - Annual Legislative Luncheon (\$39 value)
 - ATHENA Award Luncheon (\$39 value)
 - Small Business Awards Luncheon (\$39 value)
 - 1 Taste of Metro South Ticket (\$35 value)
- All for just \$289 (Savings of 19%+)

SEASON TICKET AND ADDITIONAL SAVINGS OPTIONS

Season Ticket: # _____ Discounted Tickets x \$289 = \$ _____

For more information, contact Lexi Reinertson at AREinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

106th Annual Meeting & Business Expo featuring Bill Cummings: Billion-Dollar Philanthropist

ANNUAL MEETING LUNCHEON

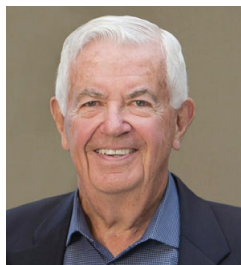
106th ANNUAL meeting

November 20, 2019

12:00 pm - 1:30 pm

Join other business people & community leaders and attend the Annual Meeting to celebrate businesses working together for the future of the Metro South Region. The

Annual Meeting will feature entrepreneur and author turned billion-dollar philanthropist, Bill Cummings as well as networking, awards, and raffles. Attendees will receive a special giveaway. The cost to attend is \$100 for members and \$135 for future members. Tables of 10 are available for \$1000. For information and to reserve your ticket, contact Lexi Reinertson at (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com. You may also purchase tickets online at www.metroouthchamber.com/calendar-registration.



Bill Cummings, Cummings Properties

BUSINESS-2-BUSINESS EXPO

10:30 am - 3:00 pm

At the Expo, explore the products and services of value to your business and profitable business contacts with over five hundred attendees. Be sure to schedule time either before or after the annual meeting to participate in the Business-to-Business Expo.

Reserve Your Booth Space Now:

The Business-to-Business Expo is a great opportunity to reach five hundred business people throughout the Metro South region. Designed to be a personal table-top expo, presenters will be provided with meaningful opportunities to promote their company to prospect after prospect. It is the right place, the right time and the right audience. The cost of a table is \$499 for members. (Future-Member rate: \$599). Since space is limited, registrations are on a first come, first served basis. To reserve your table, contact Lexi Reinertson at AREinertson@metrosouthchamber.com or call (508) 586-0500 x 231.



THANK YOU TO THE FOLLOWING SPONSORS

Premier Sponsor:



Supporting Sponsor:



Contributing Sponsors:



Expo Sponsor:



After Hours Fun at Connemara Senior Living



Sally and John Burke, Connemara Senior Living Campello; Rob Sheldon, ABC Specialties; Joanne Schneider, Eastern Bank; Marni Dunton, Connemara Senior Living Campello; and Lexi Reinertson, Metro South Chamber of Commerce.



In July, Metro South Chamber and community members had the pleasure of joining Connemara Senior Living Campello, located at 25 East Nilsson Street in Brockton for a Business After Hours.



Jennifer Grondell, Sally Burke, and Marni Dunton, Connemara Senior Living; Nancy Andrie, The Residence at Five Corners.



Michael Joseph, MassHire GBWB; Cheryl Miller, Legal Shield; and Ermithe Fleurime, Holiday Inn Express.

Photography courtesy of Rich Morgan Photography.

Together we kicked off the summer season with delicious food prepared by Connemara catering, beer and wine, and networking. Some lucky winners brought home door prizes of Red Sox tickets and Summer Fun Gift basket.

We were joined by special guests MA State Auditor Suzanne Bump, State Representative Gerry Cassidy, and City Councilor Anne Beauregard.

Interested in hosting a Business After Hours of your own? Contact Lexi at (508) 586-0500 x 231.



Nick McCummings, Bearingstar Insurance; Richard Hooke, Crescent Credit Union, and State Rep Gerry Cassidy.

Water Pointe & Mandela Washington Fellows



MANDELA WASHINGTON FELLOWSHIP
FOR YOUNG AFRICAN LEADERS



Fran Dillon, Stonehill College; Phil Cormier, Integrity Construction; Doug King, Douglas A. King Builders; Brian Droukas, Droukas Real Estate; Steve Lainas; and Josué Zabsonre, Mandela Washington Fellowship.

The Chamber celebrated Doug King, Douglas A. King Builders, as he opened the doors of his newest apartments in Easton with a Business After Hours evening of networking. Water Pointe, located at 8 Island Court, offers 5 different floor plans and the perfect balance for people seeking city-level luxury and carefree homes at country prices.

The Chamber was also joined by the Mandela Washington Fellows hosted by Bridgewater State University for the fourth year, as well as the Brockton Rotary Club, where past-president, Richard Hooke of Crescent Credit Union spoke. Visit www.waterpointehome.com to learn more about Water Pointe.

Appetizers catered by Maguire's Bar & Grill, and craft beer provided by the 2018 Entrepreneur of the Year, Shovel Town Brewery. Photography courtesy of Rich Morgan Photography.



Mahsa Khanbabai, Khanbabai Immigration Law; Grace Mganga, Mandela Washington Fellows; Richard Hooke, Crescent Credit Union.



Mahsa Khanbabai, Khanbabai Immigration Law; Ibrahima Diba and Saloum Toure, Mandela Washington Fellowship; and Craig Barger, Town of Easton.

October Chamber Event at New Easton Museum

Wednesday, October 23 | 11:45 am - 1:30 pm | Museum of Family Prayer, North Easton

Host:



Sponsor:



good morning
Metro South

Join us Wednesday, October 23, 2019 at the brand new Museum of Family Prayer, located on the Stonehill Campus within the Holy Cross Ministries' Father Peyton Center, 518 Washington Street, North Easton for a Good Morning Metro South Brunch.



Don Wilson, Prospecting Intel LLC and Woobie

Don Wilson, Prospecting Intel LLC will talk to us about how to maximize opportunity by referral and improve your networking activity to create new opportunities for yourself and your group. Tickets to this event are \$39 for members and \$49 for non-members. For more information and to register, visit metrosouthchamber.com/events/GMMS, or contact Lexi Reinertson at (508) 586-0500 x 231.



Wendy Haynes, Bridgewater State University and Nomonde Ndwalaza, Mandela Washington Fellowship.



Frank Altieri, Shovel Town Brewery and Doug King, Douglas A. King Builders, Inc.



Marcy Venezia, Metro South Chamber of Commerce; Bob Saltzman, Brockton Public Schools; and Elaine Reiser, Rotary Club of Brockton.



(Second from left) Zikhona Miso, Mandela Washington Fellowship; Paula McNeil, Coudry Gardens of Easton; and Geoffrey M'bougou, Mandela Washington Fellowship.

A Midsummer's Night in Queset Garden with Crescent Credit Union & Many Friends



Metro South Chamber and community members enjoy the picturesque Queset Garden at Crescent Credit Union's Midsummer's Night in the Garden II, Easton.



entertainment provided by Joe Ramage Acoustic Entertainment, and photographs courtesy of Rich Morgan Photography. In addition, Monica Jenkins of MJB Wines provided a wine tasting, featuring her Red Love wine. To see additional photos from this evening, visit [flickr.com/metroouthchamber.com](https://www.flickr.com/photos/metroouthchamber.com). To see a listing of upcoming Chamber workshops, luncheons, receptions, and special events, visit [metroouthchamber.com](https://www.metroouthchamber.com). To host a Business After Hours event of your own and showcase your business, contact Chamber Program Director, Lexi Reinertson at AREinertson@metroouthchamber.com or call (508) 586-0500 x 231.

Chamber Hosts Business Workshops

If you are a member that would like to host a workshop of your own, contact Lexi at AREinertson@metroouthchamber.com or call (508) 586-0500 x 231. To learn more and register, visit [metroouthchamber.com/events/workshops](https://www.metroouthchamber.com/events/workshops).



U.S. Small Business Administration

Small Business Administration Representative, Susan Lourie presenting a SBA infocession: "Starting and Growing a Successful Business- The SBA Advantage", in July.



Art Penardi, CNC/Gatehouse Media; Hilary Feldman, Meditech; and Jonah Wein, Crescent Credit Union.



Katherine Light, Envision Bank; and Alison Van Dam, General Dynamics.



Dottie Fulginiti, Town of Easton; Pat Ciaramela and Bruce Hughs, Old Colony Planning Council.



Marni Duntion, Connemara Senior Living; Joanne Schneider, Eastern Bank; Laura Streise, The Charity Guild.



Robert Gustafson, Crescent Credit Union; Jose Andrade, Bellavista Real Estate; Chris Cooney, Metro South Chamber.



Monica Jenkins, MJB Wines; Nicole Perkins, Weichert Realtors Briarwood Real Estate; and Audrey Andrade.

During the event, the Chamber also recognized the two leading members of the 2019 Membership Drive. In First Place, bring in the most new memberships to the Chamber is Dan Trout, Mutual Bank. Second Place was awarded to Joanne Schneider of Eastern Bank, and Chamber Ambassador.



Robert Gustafson, Crescent Credit Union; Dan Trout, Mutual Bank; Chris Cooney, Metro South Chamber.



Robert Gustafson, Crescent Credit Union; Joanne Schneider, Eastern Bank; Chris Cooney, Metro South Chamber.



SCORE
FOR THE LIFE OF YOUR BUSINESS

Daniel Sapir, Branch Manager of the Quincy SCORE office, leads a "Social Media Marketing" workshop this past August.

Take your business to the next level.

We have the business banking solutions for you!

- Business Term Loans
- Commercial Lines of Credit
- Commercial Real Estate Loans

Visit [BridgewaterSavings.com/business-financing](https://www.BridgewaterSavings.com/business-financing) or call 800.350.8822

Bridgewater Savings
COMMUNITY FINANCIAL GROUP

Member FDIC Member NCUA Equal Housing Lender An SBA Preferred Lender



Upcoming Workshops at the Chamber

Greg Nanigian: "Guaranteed (almost) Dollar for Dollar Grant Talk"

Friday, September 6 & Wednesday, October 9 | 12:00 pm - 1:30 pm

Price: \$10

Topic: Massachusetts has a grant program that will pay half of the cost of training. Hardly anyone has heard of the Workforce Training Fund Express Program, but it awards millions of dollars each year for training. Our speaker, Greg Nanigian, CEO of GNA, will focus on how to get funding for companies that have 100 or less employees. Your odds of winning funding are close to 100%! The Workforce Training Fund Express Program helps address business productivity and competitiveness by providing resources to Massachusetts businesses to fund training for current and newly hired employees. Greg Nanigian company, GNA, has been helping companies win funding for eleven years.

Healing Hearts Holistically: "Heart Disease Facts vs. Fiction"

Thursday, September 12 | 10:00 am - 11:30 am

Members: \$25 Non-Members: \$35

Topic: This will be an interactive session focused on dispelling misconceptions about heart health that you may have heard in the media. Heart healthy treats will be provided.

NeighborWorks and Bridgewater Savings Bank: "First Time Homebuyers Workshop"

Saturday, September 14 | 9:00 am - 1:00 pm

Price: \$45 per person for the full 8 hours of certified education.

Topic: This is a hybrid course. Prior to the class, you will be required to complete an online course. 4 hours of online education and one 4 hour in person class at the Chamber, totaling 8 hours of CHAPA/HUD certified education.

Concord Wealth Management: "Is Your Business Positioned to Remain Your Business?"

Thursday, September 19 | 1:00 pm - 2:00 pm

Price: Free

Topic: Business owners start a business to do something that they love. And usually that does not mean running a business, but doing the work. This seminar will help you to realize what is important to you in order to remain in business but not have your business run you (into the ground).

To learn more about any of these workshops or to register, visit metrosouthchamber.com/workshops.

Ambassador of the Quarter: Richard Hooke



Richard Hooke
Crescent Credit Union
PO Box 4290
Brockton, MA 02303
(508) 559-5400
www.crescentcredit.org

What is your business? Commercial Lending & Business Development

How long have you been in this business? I've been in banking for 30 years and in the Commercial area for 17 years and I worked for the F.D.I.C. for 8 years.

How long have you belonged to the Chamber? When did you become an Ambassador? Chamber member for 12 years and Ambassador for 10.

How does your Chamber membership work for you? Chamber membership has given me the opportunity to meet several business owners as well as community leaders and have had the experience / pleasure to join other groups and organizations.

What additional community organizations do you belong to, if any? Old Colony Y, Brockton Rotarian, and the Grow Hope Foundation.

3rd Annual Construction Career Day, October 2



On October 2nd from 9AM-1PM at the historic Brockton Fairgrounds, MassHire Greater Brockton Workforce Board (MassHire GBWB) will hold the 3rd Annual Brockton Area Construction Career Day, giving area high school students an exciting, immersive opportunity to learn about career pathways in many varied construction related industries. Incorporating hands-on activities and live demonstrations, professionals from a wide variety of these industries are available to answer questions and give students a taste of what it would be like to work in their respective fields. Over 300 students from 10 different area high schools will attend this one-of-a-kind career exploration event.

This is your opportunity to inspire the next generation of our local workforce. Registration should be completed by Monday, September 16. To learn how to exhibit and participate, volunteer or sponsor this event, contact John Nesti at MassHire Greater Brockton Workforce Board: (508) 584-3234, or email JNesti@masshiregbwb.org.

WELCOME NEW MEMBERS!

Reinvesting in Our Community

Bellavista Real Estate

Mr. Jose Andrade
423 Belmont Street
Brockton, MA 02301
(774) 259-4110
www.josethebroker.com
Real Estate/Residential

Brack's Grille & Tap

Mr. Frank Brack
1280 Belmont Street
Brockton, MA 02301
(508) 271-7777
www.bracksgrilleandtap.com
Restaurants

Designs to Signs, LLC

Mr. Adam St. Ours
2465 Williams Street
Dighton, MA 02715
(774) 955-3089
www.designstosigns.com
Advertising Specialties/Promotional Products

Holmes Investment Management, Inc.

Mr. Howard Holmes
831 Pleasant Street
Brockton, MA 02301
(508) 941-5888
www.hhrria.com
Financial Service

Humphrey Realty Group, LLC

Ms. Kathy Humphrey
11 Center Street
North Easton, MA 02356
(508) 219-4707
www.humphreyrealtygroup.com
Real Estate/Residential

Rapid Marketing

Mr. Robert Baker
129 Liberty Street
Brockton, MA 02301
(781) 858-7319
www.rapidmarketingnb.com
Advertising Specialties/Promotional Products

Rivers of Hope

Ms. Francineglide Victoria
4 Main Street, Suite 22
Brockton, MA 02301
(508) 857-0629
www.riversofhope.com
Human Service Organization

The Barber Shoppe

Ms. Debra A. Meredith
(781) 447-5672
Barber Shop

W.L. Churchill Insurance Agency, Inc.

Ms. Gayle Hulbert
111 Belmont Street, Suite 6
South Easton, MA 02375
(508) 238-7911
www.churchillagency.com
Insurance

To Join the Chamber
contact **Marcy** for Membership
(508) 586-0500 x 229
MVenezia@metrosouthchamber.com

Brockton Development & Construction Update



Copeland adds Volkswagen to Toyota and Chevrolet Dealerships in Brockton.



Volkswagen expansion on Liberty Street.



Irving, coming to Pleasant Street, Brockton.



New Linwood Street Homes, under construction.



Edmund Tucker, Fronto King CEO.



Cumberland Farms expands on Belmont Street.



Atlantic Shipping, New Building in Brockton.



Fronto King moves to Brockton, expands already.

Business, Education Leaders; Talk YouScience



Armando Garza, YouScience, presents to the Metro South Chamber of Commerce Board of Directors, August 2019.

Armando Garza of YouScience, presented key elements of the program. His presentation included the following.

Uncover Talent YouScience combines objective measures of aptitudes (natural abilities most important to career choice) with interests to match talent with best-fit careers. Aptitudes cut through gender & societal biases that limit visions of opportunities, creating a larger, more diverse workforce. Building Communities By Aligning Talent, Education & Industry **Align Education**

YouScience Analytics enable educators to better guide students to their best-fit pathways and ensure that program offerings align with student and community needs. Visit youscience.com to learn more.

Tour of Randolph Stetson Hall and The HUB



Chris Cooney, Metro South Chamber; Jeanette C. Travoline, Randolph Chamber CEO; Katie Goldrick, The Hub @ Stetson Hall in Randolph.

Chamber CEO, Chris Cooney recently visited with business and chamber leaders in Randolph. Cooney met with Randolph CEO, Jeanette C. Travoline to discuss business and some upcoming programs being held in Randolph. The pair then met with, Katie Golderick, The Hub @ Stetson Hall Manager to learn about the innovative HUB program and the space available to new and expanding businesses.

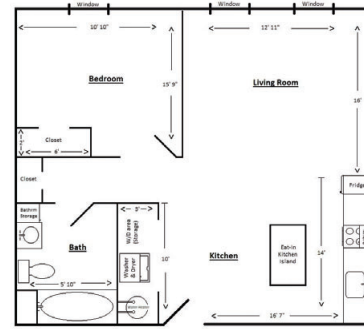
After, Cooney met with Mary Fernandes, owner of Vermanje Tea Company (www.vermarje.com) and a member of the Artisans at Stetson Cooperative.

The Artisans at Stetson Cooperative operates from Stetson Hall and features many products from a variety of artists and craftspeople from throughout the Metro South Region. Plans are being discussed for some workshops and a reception to highlight the dynamic atmosphere of the building and the organizations operating from the Stetson Hall building. Please see the following websites to learn more: randolphchamberofcommerce.com; thehubstetsonhall.spaces.nexodus.com; randolph-ma.gov.

Mary Fernandes, owner of Vermanje Tea Company in Randolph, and Chris Cooney, Metro South Chamber of Commerce President & CEO.



New Apartments Available in Prime Downtown



22 One-Bedroom & 2 Studio Apartments ranging from \$1100 - \$1400 available September 1, 2019 at 75 Commercial Street in Brockton. Next to MBTA Commuter Rail Station (Brockton Center) and BAT Bus Terminal. Features secure building with key fobs, intercom & integrated camera systems, secure USPS & UPS delivery room, designer eat-in kitchens, granite countertops, dual HVAC system for customize comfort, valet trash pick-up.

Contact Greg Keefe at Stoneridge Mutual Properties for more information. Call (617) 980-0512, or email 75commercialstation@gmail.com. Ribbon Cutting September 25, 2019.



STONE · RIDGE PROPERTIES
STREET SMART. MARKET WISE.

Rotary Club of Brockton Fire Side Chat 9/24



Curious about Brockton Rotary Club? Please join fellow Rotarians for an enjoyable evening of fun, friends and fellowship. Tuesday, September 24, 2019 at 5:30pm. Sit by the fire and learn about Rotary Club! RSVP to Elaine Reiser: elaine1216@comcast.net

Report of the Nominating Committee



The Chamber Board of Directors, composed of a broad cross-section of Chamber members, is responsible for policy direction for the organization. For continuity, board terms are staggered over three years. The Chamber's Nominating Committee has prepared the following slate of candidates to fill terms expiring this year on the Board of Directors.

Nominated to serve in the Class of 2022 are Fred Clark, Bridgewater State University; Nelson Fernandes, JJ's Caffe;

Gena Glickman, Massasoit Community College; Charles Jones, Harbor Health Elder Service Plan; and Sue Joss, Brockton Neighborhood Health Center.

Nominated to serve a two-year term in the Class of 2021 are Lisa Strattan, The Enterprise/WickedLocal; Rick Fisher, Bridgewater Savings Bank; Mike Lambert, Brockton Area Transit Authority; and Todd Copeland, Copeland Auto Group.

Nominated to serve a one-year term in the Class of 2020 are Gerry Nadeau, Rockland Trust; and David Teixeira, The Mattress Maker of New England.

In accordance with the Chamber bylaws, additional names of Chamber members can be nominated by petition bearing the signatures of at least 30 member firms in good standing. Such petitions must be filed by September 9, 2019. If a legal petition is presented with additional candidates, the names of all candidates will be mailed to all active members. If no petition is filed, the nominations shall be closed and the nominated slate will be elected by the Board at their October meeting.

New Board members will take office at the Chamber's Annual Meeting on November 20, 2019. All Board of Directors' meetings are open to any Chamber member who wishes to attend.

GRO-N-THINGS, INC. Interior Plant Maintenance and Design Service

P.O. Box 1246
Middleboro, MA 02346
508.947.8433 (p)
781.767.2244 (f)



Shelley Tierney
OWNER

SERVING AREA BUSINESS SINCE 1975

RENEWING Members

Thank you!

Abington Ale House
ACS Services, Inc.
Barrett's Alehouse
BizChecks Payroll Service
Bob's Auto Body
Bridgewater Pediatrics, LLC
Bridgewater State University
Brockton Area Arc, Inc.
Brockton Area Multi-Services, Inc.
Brockton Symphony Orchestra
Capital Lease Group, LTD.
Cardinal Spellman High School
Concord Wealth Management
Copeland Chevrolet
Copeland Toyota
Curtin Bros. Oil
D.W. Clark, Inc.
Droukas Real Estate
Family & Community Resources, Inc.
Farley Funeral Home, Inc.
Fun Enterprises, Inc.
Gary R. Oman, CPA, PFS, MST U.S.
Wealth Management
Good Samaritan Medical Center
GROW Associates, Inc.
H.W. Temps, Inc.
Hajjar Management Co., Inc.
Harbor Health Elder Service Plan
Healing Hearts Holistically
Heights Crossing Assisted Living, LLC

Independence Associates, Inc.
Jackson Welding
John T. Veale, D.M.D., Peter G. Veale,
D.M.D. Inc.
Mansfield Bank
MassHire Greater Brockton Career Center
MassHire Greater Brockton
Workforce Board
Modern Auto Body
Office of Plymouth County District
Attorney
Plymouth County Development
Council
Pop Tops Sportswear
Precision Installations Inc.
Premier Diagnostic Services, Inc.
Ranfac Corp
Robert G. Roy
Russell & Pica Funeral Home, Inc.
Shoe City Auto Sales, Inc.
St. Joseph Manor Health Care, Inc.
Standard Modern Company, Inc.
Sullivan Tire & Auto Service
TD Bank
The Ockers Company, Inc.
Trufant Real Estate, Inc.
U.S. Small Business Administration
Walkover Commons Apartments
Webster Bank

MEMBER Profile - Fusion Dolls

Fusion Dolls

www.Fusiondolls.com

Year Established: 2019

Products or Services: Multicultural Dolls

What is unique or special about your firm and the products and services you offer?

What make us unique is I am directly connected to the product that I'm selling. When I was younger I did not have dolls that looked like me. I struggled to accept who I was; I don't want any little girl going through what I went through, like perming my hair at the age of 9 without my mom's consent. We offer multicultural dolls to our community to help promote diversity awareness.

What is your market area? My market area is all over the U.S and Canada

What markets do you serve? I serve Afrocentric and Biracial kids and their families.

Please list awards, honors, or special recognition your firm has received: I received 500 dollars from powered by the key to everything Virtual Pitch Competition

What is your main business objective concerning your customers/the business community? Our main Objective is to increase self-esteem among our kids and spread diversity awareness. We want to promote self-love and confidence. We want our customers to embrace themselves inside and out, all of us are unique, many times we end up comparing ourselves to others but each of us have our own uniqueness. I want to encourage our community to accept themselves and invest on their children by investing a company that promotes self-love for their children.

Anything additional we should know about your company? I grew up in the Beautiful Island of Haiti, when I was younger I didn't have dolls that looked like me. I use to always want to be something that I wasn't. I wanted my hair to be longer, my skin to be lighter and my nose to be pointier. I use to get tease about things that I had no control over. I ended up perming my hair at a very young age without my mom's consent. I just wanted my hair to be straight. Fast forward 2002 I came to the U.S, 2006-2010 got a BS in Psychology at Salem State University, 2015 Graduated Wheelock with a Master in Social Work I knew I wanted to do more for my community and the kids.

I believe that every little girl should have a doll that they can relate with. Fusion Dolls Mission is to promote self-love, self Confidence and encouraging our kids to love and embrace themselves for who they are. We believe on promoting diversity awareness. We want to take our dolls everywhere we go. We are currently working on a new Doll; we are very excited and looking forward to share our dolls with our community.

We thank everyone who has been encouraging us to push forward and we are open to meet with individuals who are interested on investing in our vision. We want to have our dolls everywhere and we want to give back to our community and support non-profit organizations that are working with kids in Haiti.

Over the course of the past year we have worked with the Association for Haitian Women in Boston, Kako's Kids, The Beehives, Haitian Gospel Group concerts, Haitian Medical Missionary trips, Haitian orphanages, and more.

As a Social worker we believe on giving back to our community. We always open to find ways to support our community. We go to different Market in our community including the Black Market, the Boston Black Owned Business Market, Mattapan love and many other Markets in the community. We also been to events in Brockton like Faces of Haiti and other events at Tamboo Bristol. We bring our dolls everywhere! Our mission is to reach the world.



SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at ALL-TIME LOW 3.66% Fixed for 20 years for Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
- **Technical Assistance**

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com



Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

- FREE** Member Listing in the Action Report newsletter (distributed to over 20,000)
- FREE** Member Profile in Action Report newsletter, distributed through the Enterprise
- 2 FREE** Listings in the 2020 Book for Business
- FREE** 2019 Book for Business
- FREE** Chamber Business List in Excel or mailing labels, \$150 value
- FREE** Enhanced member listing on the Chamber website with hotlink to website
- FREE** access to members-only page of website to post discounts, events, and more
- FREE** opportunity to promote company at event share tables and at the Chamber
- FREE** opportunity to promote company in the Action Report
- FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**
(Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.



Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

September 5: What Small Businesses Need to Know About Cybersecurity

September 12: 5 Easy Marketing Tricks to Grow Your Business

September 19: Improve Your Consulting Business with a Quality Management System

September 24: Funding Options for Veteran Entrepreneurs

Southeastern SCORE Awarded National Leader



Rod Clark, Southeastern MA SCORE chairperson; Peter Godfrey, SCORE Counselor; Chris Cooney, Metro South Chamber.



The Southeastern Massachusetts SCORE Chapter was honored with two prestigious awards during the 2019 SCORE National Leadership Conference in August. The SCORE Chapter, which holds office hours at the Metro South Chamber of Commerce, 60 School Street in Brockton, was presented with "Chapter of the Year for the Massachusetts, Rhode Island District," and "National 'Turn Around' Chapter of the Year." To learn more about SCORE and its free business mentoring, visit sema.score.org or call (508) 587-2673.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Depina Credit Solutions

1308 Belmont Street, Brockton • (978) 580-8579
www.depinacreditsolutions.com

We are a growing credit counseling company, specializing in restructuring and building your loss credit, and re-establishing your score in the consumer world. We understand the importance of good credit, and will help you become creditworthy again by utilizing the finest tools in the industry.

Functional Accurate Strength Training

127 Centre Street, Brockton • (617) 763-6009
www.training-fast.com

Functional Accurate Strength Training services the community by offering group classes, personalized one-on-one training, and nutritional guidance to those who struggle to live healthy lifestyles. The goal is to help people move better, feel better, and live better through a consistent exercise regimen.

Fort Point Strategies

20 Ashburton Place, 2nd Floor, Boston • (617) 449-8515
www.fortpointstrategies.com

Fort Point Strategies brings nearly three decades of proven experience to their clients' individual lobbying and government relations needs. With an approach rooted in dedication, Fort Point Strategies is poised to help you navigate Massachusetts' complex political climate.

Fusion Dolls

(617) 291-7177
www.fusiondolls.com

Fusion Doll was created to empower young girls of color and to embrace diversity awareness. Every child deserves to know they are beautiful just the way God made them. Fusion doll goals is to encourage young girls of color to love themselves inside out.

Integrity Services

121 Spring Street, Bridgewater • (508) 807-0705
www.iscglc.com

Our mission is to provide clients with effective construction services with professionalism and integrity. Our services include water damage, fire damage, reconstruction, storm damage, mold removal, contents restoration, board-up, carpet cleaning, and emergency response.

Mallard Printing, Inc.

657 Quarry Street, Fall River • (508) 675-5733
www.mallardprinting.com

Established in 1998, we have grown through quality work, referrals, community involvement, competitive pricing and most of all, our dedication to quality customer service. We employ a staff with over 100 years of combined graphic design, marketing and printing experience. Mallard Printing occupies 16,000 square feet of production, warehouse and office space allowing us to provide a wide variety of services.

MA Growth Capital Corp.

529 Main Street, Suite 201, Charlestown • (617) 337-2805
www.empoweringsmallbusiness.org

MGCC is a quasi-public agency of the Commonwealth established in 2010 to provide financial services and managerial assistance that saves and creates jobs at small businesses, women, minority, immigrant, and veteran-owned businesses in Massachusetts. MGCC promotes economic development throughout the Commonwealth, focusing on Gateway Cities and low to moderate-income, underserved communities.

Miracle Ear Center

776 Belmont Street, Brockton • (508) 586-9950
www.miracle-ear.com

A trusted resource for hearing solutions for over 65 years, Miracle-Ear uses state-of-the-art technology to remove the barriers of hearing loss. The Plymouth, MN-based company specializes in custom hearing solutions that feature discreet, comfortable products designed to meet each individual's hearing loss needs. Free hearing tests are available at all of the company's 1,200 franchised locations nationwide.

BUSINESS EVENTS Planner**September 18****Good Morning Metro South**

11:45 am - 1:30 pm
Thorny Lea Golf Club
159 Torrey Street, Brockton

Join the Chamber for a brunch edition of our business breakfast program.

Members: \$39 Non-members: \$49

Register online: metrosouthchamber.com/calendar

September 19**Business After Hours**

5:00 pm - 8:00 pm
Wood Palace Kitchens
7 Mill Street, Middleborough

Join the Chamber for an evening of networking.

Members: \$ Free Non-members: \$ Free

Register online: metrosouthchamber.com/calendar

October 3**30th Annual Legislative Reception**

5:00 pm - 7:30 pm
Donahue Hall, Stonehill College
320 Washington Street, Easton

Join the Chamber for an evening of networking in a wonderful setting with Elected & Selected Officials.

Members: \$5 Non-members: \$15

Register online: metrosouthchamber.com/calendar

October 17**Metro South of Boston 2019**

NEREJ Summit
8:00 am - 12:00 pm
Thorny Lea Golf Club
159 Torrey Street, Brockton

Join the Chamber for an evening of networking.

Early Bird Rate Before October 11: \$79

Regular Rate After October 11: \$99

Register online: metrosouthchamber.com/calendar

October 23**Good Morning Metro South**

11:45 am - 1:30 pm
Museum of Family Prayer
159 Torrey Street, Brockton

Join the Chamber for a brunch edition of our business breakfast program.

Members: \$39 Non-members: \$49

Register online: metrosouthchamber.com/calendar

November 20**106th Annual Meeting**

12:00 pm - 1:30 pm
Multipurpose Auditorium at Teen Challenge
1315 Main Street, Brockton

Join the Chamber for a presentation by Bill Cummings, networking, B2B expo, door prizes, and more

Members: \$100 Non-members: \$135

Register online: metrosouthchamber.com/calendar

December 13**Good Morning Metro South**

7:30 am - 9:00 am
Good Samaritan Medical Center
235 N. Pearl Street, Brockton

Join the Chamber for a business breakfast.

Members: \$25 Non-members: \$35

Register online: metrosouthchamber.com/calendar



LIVE



WORK



SHOP



PLAY

www.BuyBrockton.org