



Actionreport



January
2020

www.metroouthchamber.com

Leading Businesses
Leading Communities



CHAMBER MISSION
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



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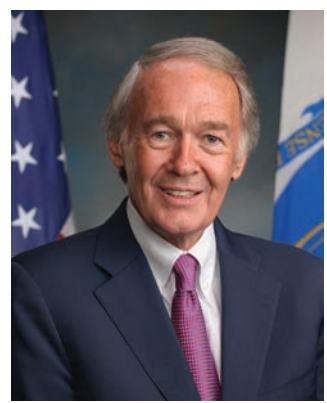
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Chamber Meeting with U.S. Senator Markey to Focus on Region

Friday, January 24 | 11:45 AM - 1:30 PM | The Martin Institute @ Stonehill College | 320 Washington Street, North Easton



U.S. Senator Edward J. Markey

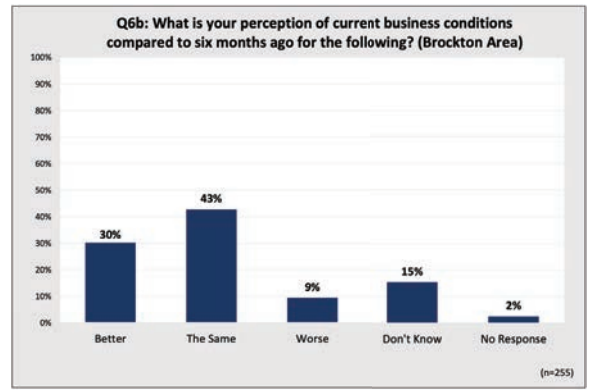
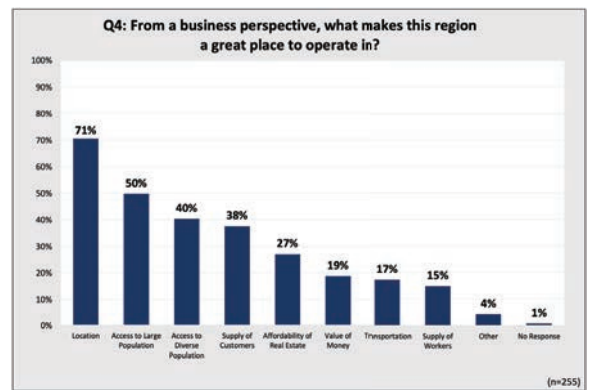


Join us on Friday, January 24 for a Good Morning Metro South brunch hosted by the Congressman Joseph Martin Institute at Stonehill College, 320 Washington Street in Easton from 11:45am - 1:30pm. Our guest speaker for this brunch is U.S. Senator Ed Markey.

"Senator Markey grew up in Malden, Massachusetts. As a member of the Senate Committee on Environment and Public Works, Senator Markey is a national leader on the environment and has made the climate crisis a priority by working to advance legislation on climate change, clean energy solutions, and clean-tech jobs. This past February he co-authored the Green New Deal, a ten-year national mobilization resolution to create a green economy, with Congresswoman Alexandria Ocasio-Cortez."

Tickets to attend are \$39 for members/\$49 for non-members; corporate tables of 8 are available for purchase at a discounted rate of \$275. Visit metrosouthchamber.com/events/GMMS to learn more, or email Lexi at AREinertson@metrosouthchamber.com for assistance. *Read on, continued on page 2.*

Increase the Demand for Commercial Property in Brockton - All Benefit



In a recent Economic Outlook Survey completed by the University of Massachusetts, Dartmouth: 71% of businesses state that the Metro South region is a great place to operate a business based upon the central location to so many customers.

Continue to page 7 to learn more about the Economic Outlook Survey.



Brockton is mostly built-out. Not much land remains. All of Brockton benefits when demand for commercial property increases. Increasing demand for commercial property generates higher selling prices, more investment, and larger valuations/tax collections. It also provides confidence in comparable sales - enabling banks to lend money and finance new investment. Brockton has never been closer, in the last generation, to turning a corner toward renewed interest and investment in commercial development. Brockton is a great location

- so near to many Massachusetts businesses and residents via rail-connections, roadways and fiber-optics. Brockton property value-for-the-money and proximity to so-much-and-so-many can't be beat. It's time for us all to rally around Brockton and resolve to do everything possible, with integrity and public safety paramount, to increase demand for commercial development in Brockton.

Chamber to Meet with Congressman Kennedy 2/14



Congressman Joseph P. Kennedy III



Join us on Friday, February 14 for a Good Morning Metro South brunch from 11:45am - 1:30pm. Hosted by Thorny Lea Golf Club, at 159 Torrey Street in Brockton. Our guest speaker for this brunch is Congressman Joe Kennedy III. *Cont. on page 2.*



Chamber Sponsorship Opportunities Available 2020

Sponsorship opportunities are available! Are you interested in hosting or sponsoring a Good Morning Metro South breakfast, Business After Hours, the Taste of Metro South, Legislative Reception, Small Business Awards, Multi-Cultural Business Forum, ATHENA Awards, Government Affairs, Annual Meeting, or Legislative Luncheon? Advertising in the Book for Business?, E-Update, or Action Report Newsletter? Join us in support of the Metro South region. Contact Lexi for sponsor details. Call (508) 586-0500 x 231 or email AREinertson@metrosouthchamber.com.

Chamber Mtg w/U.S. Senator Markey to Focus on Region

Friday, January 24 | 11:45 AM - 1:30 PM | The Martin Institute @ Stonehill College



Supporting Sponsor

This event is Government Affairs focused, and sponsored in part by UMass Boston.

About the Martin Institute for Law & Society: "The Joseph W. Martin Institute for Law & Society was established in memory of Joseph Martin Jr. (1884-1968), the former Speaker of the House of Representatives. As a Congressman representing a nearby district, Speaker Martin had a close relationship with the College and received an honorary Doctor of Letters degree in 1955.

In 1986, President Ronald Reagan signed into law legislation for the creation of an institute at Stonehill College in Martin's honor. Joseph W. Martin Institute for Law & Society was constructed by Stonehill in 1990 with Congressional funding." To learn more about the Martine Institute for Law & Society, visit www.stonehill.edu/martin-institute.



U.S. Senator Edward J. Markey

More about U.S. Senator Markey: "For nearly four decades, Senator Markey has been a national leader on telecommunications and technology policy, passing legislation that helped lay the foundation for the digital revolution. Now, Senator Markey is working to save net neutrality and ensure free and open internet access for all.

Senator Markey also serves on the Senate Committee on Small Business and Entrepreneurship, Senate Committee on Foreign Relations, and the Senate Committee on Commerce, Science, and Transportation.

His belief is that every child, no matter what town or city they are from, must have the opportunity to succeed. As the first in his family to go to college, Senator Markey knows that equal access to a quality education is necessary to level the playing field for our children, and works to ensure that every person has a voice in our democracy."

Visit metrosouthchamber.com/calendar-registration to reserve your seat. To learn more, visit metrosouthchamber.com/events/GMMS. Corporate tables of 8 are available for purchase at a discounted rate of \$275. Members: \$39; Non-Members: \$49. Questions? Contact Lexi at AREinertson@metrosouthchamber.com or call (508) 586-0500 x 231.



Host

Chamber to Meet with Congressman Kennedy 2/14

Friday, February 14 | 11:45 AM - 1:30 PM | Thorny Lea Golf Club, Brockton



Premier Sponsor



Supporting Sponsor



1900 Host

Join us Friday, February 14, 2020 for a Good Morning Metro South brunch, hosted at Thorny Lea Golf Club, located at 159 Torrey Street in Brockton. Premier Sponsor: OCES. This event is Government Affairs focused, and sponsored in part by UMass Boston.

About Congressman Joe Kennedy III: "As a member of the House Energy & Commerce Committee, Joe's legislative agenda is driven by the needs of the families

he is honored to represent. He has worked to expand STEM education to underserved students, fortify community health centers, increase legal assistance for low-income families, end discrimination in health care, and bring down monthly energy bills.



Congressman Joe Kennedy III

Joe has established national leadership on the issues of mental health and substance abuse disorder. He has led legislation to strengthen mental health parity laws, expand Medicaid coverage, and ensure that all children and pregnant women have access to mental health treatment.

In Washington, he has prioritized the economic development and rich manufacturing tradition of the 4th District. He is an advocate for vocational-technical schools, community colleges and the region's emerging clean energy industry. His Perkins Modernization Act and STEM Gateways Act, which focus on expanding educational opportunity to middle and working-class students, were both signed into law, as well as his Revitalize American Manufacturing and Innovation Act (RAMI).

From immigration reform to LGBTQ+ equality, Joe is a passionate advocate for civil rights, as well as a proud voice for a living wage, worker protections and economic justice."

Visit metrosouthchamber.com/calendar-registration to reserve your seat. Questions? Contact Lexi at AREinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

Secretary Kennealy, Housing & Economic Development at 5th Annual Multi-Cultural Business Forum & Expo

Thursday, March 5 | 5:00 PM - 7:30 PM | Location TBA



Premier Sponsor:



Past Participants Include:



U.S. Small Business Administration



Join us Thursday, March 5 from 5:00 pm - 7:30 pm for the 5th Annual Multi-Cultural Business Forum & Business After Hours. Location TBA.

Opening remarks will be given by Secretary of Housing and Economic Development, Mike Kennealy and U.S. SBA Administrator, Wendell Davis. New this year will be added expo tables for career recruitment in support of MassHire.

This is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses. Call to register your business to participate in the expo - it's free! Visit metrosouthchamber.com/calendar-registration to register. Questions? Contact Lexi at AREinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

5:00pm - Business Resource Expo & Networking
Learn about resources available to help start and grow your business. Experts will assist you on a variety of topics ranging from financing, developing a business plan, marketing your business, and winning government contracts.

5:30pm - Woman & Minority Owned Business Panel
Hear from a panel of local businesses as they share their success stories. Learn how they used their backgrounds to develop new ideas, leverage regional resources, and tap into new markets

6:15pm - Business After Hours Networking
Meet hundreds of new potential clients during this Business After Hours event. Enjoy delicious food and drink while browsing the expo, career fair, and networking with members of the Metro South community.



Mike Kennealy, MA Secretary of Housing and Economic Development



U.S. Small Business Administration Administrator, Wendell G. Davis

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Mike Lambert - Brockton Area Transit Authority

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Jeni Mather - J.M. Pet Resort

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Lexi Reinertson
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Kayla May
Member Engagement x 221

Marcy Venezia
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*Newsletter Written & Designed by Emma Stratton.
Printing Provided by The Enterprise.*



ACCREDITED
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087

tel: (508) 586-0500

fax: (508) 587-1340

info@metrosouthchamber.com

www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

January 2020

8	Ambassador Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	8:00 am
14	Executive Board Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	3:00 pm
20	Martin Luther King Jr. Day: Chamber Closed	
24	Good Morning Metro South: Brunch <i>Martin Institute @ Stonehill College, 320 Washington St., North Easton</i>	11:45 am
29	"Building an Effective Business Plan" <i>Workshop at the Chamber, led by SCORE</i>	9:30 am
29	Board of Directors Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	12:00 pm

February

5	Ambassador Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	8:00 am
14	Good Morning Metro South: Brunch <i>Thorny Lea Golf Club, 159 Torrey Street, Brockton</i>	11:45 am
26	"Customer Service" <i>Workshop at the Chamber, offered by Massasoit Community College</i>	9:00 am

March

4	Ambassador Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	8:00 am
5	5th Annual Multi-Cultural Business Forum <i>Location TBA</i>	5:00 pm
24	Executive Board Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	3:00 pm
30	"ServSafe" <i>Workshop at the Chamber, offered by Massasoit Community College</i>	8:30 am

April

1	Board of Directors Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	12:00 pm
3	"Cultural Competency" <i>Workshop at the Chamber, offered by Massasoit Community College</i>	9:00 am
3	"Discrimination" <i>Workshop at the Chamber, offered by Massasoit Community College</i>	1:00 pm
8	Ambassador Meeting <i>Metro South Chamber of Commerce, 60 School Street, Brockton</i>	8:00 am
29	28th Annual Taste of Metro South <i>Location TBA</i>	5:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

GOOD News

Upcoming Exhibitions at Fuller Craft Museum: **Stephanie Cole: Secular Cathedral**

Stephanie Cole: Secular Cathedral offers an intimate view into an artist's life through richly detailed, found object constructions. Working in a range of media – mosaic, stained glass, wood, fiber – Cole, 75, creates autobiographical artworks that are joyful and exuberant, yet poignant and introspective. The forms come alive with layers of deeply personal items collected by Cole over seven decades. From the minute to the monumental, these affecting bits and pieces symbolize the many phases of Cole's life and the complex arc of her spiritual journey. Themes explored include family, the Earth, special milestones, identity, grief and love. The exhibit opens January 25 at Fuller Craft Museum, located at 455 Oak Street in Brockton.

Massasoit Community College On-the-Spot Admissions January 16

"We know how busy life can be. To assist you with completing your application and enrolling for the upcoming semester, the enrollment services division has scheduled an On-the-Spot Admissions Night. On-the-Spot Admissions will provide you with the opportunity to: meet with an admissions counselor, meet with a financial aid counselor, complete an application for admission, and receive a decision. If you have questions,

Members - send Good News to estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

please contact Admissions at 508-588-9100, x1411. We look forward to assisting you as you move forward with your academic career."

Brockton's own Ken Feinberg being played in movie by Michael Keaton (*The Enterprise*)

"Kenneth Feinberg, a Brockton native who became one of the country's most well known attorneys in the field of conflict resolution, is being played by Michael Keaton in the upcoming film 'Worth'. Feinberg told *The Enterprise* that he and his family are traveling to Salt Lake City to see the premier of 'Worth' at the Sundance Film Festival on January 24, 2020." (By Marc Larocque, *The Enterprise*.)

Stonehill Annual Job & Internship Expo Feb 12

Wednesday, February 12th from 1-3:30pm at Roche Dining Commons on the Stonehill Campus. \$175 to reserve your space, \$50 for non-profits. Visit stonehill.edu to learn more.

Frito-Lay Hiring Event in Randolph, Jan. 10

Frito-Lay, 663 North Street in Randolph will hold a hiring event for General Utility Technicians Friday, January 10 from 9:30am-12:30pm. Visit fritolayemployment.com for more info.

Randolph Chamber Lunch & Learn Jan 16.

Randolph Chamber Board Member, Ellen Greene, Vice President of

Membership for Old Colony YMCA, will host the Randolph Chamber's first Lunch & Learn of 2020. Learn what employers can do to support their staff in achieving workplace wellness. Health employees are happy and productive employees. To register and learn more, visit randolphchamberofcommerce.com.

Hiring Fair @ Father Bill's & MainSpring

Father Bill's & MainSpring is hosting a Hiring Fair on Monday, January 6 from 3 to 6 p.m. at 460 Belmont Street in Brockton. They will be conducting on-site interviews, so bring your resumé!

New Massachusetts Wage & Hour Laws Posters for 2020 Available Online

The updated MA Wage & Hour Law posters for 2020 are available for order online. The Paid Family and Medical Leave poster details updates under M.G.L. Chapter 175M. State law requires all employers to post a Wage & Hours notice at the workplace in a location where it can easily be read. M.G.L. Chapter 151, Section 16; 454 C.M.R. 27.07(1). Order yours online at www.mass.gov/service-details/massachusetts-workplace-poster-requirements.

Brockton Historical Society & Fire Museum host Author Wayen Miller "Burn Boston Burn" February 20th

"Burn Boston Burn-The Largest Arson Case in the History of the Country is an astounding true crime narration. A conspiracy of 9 men, including 3

Boston cops and a Boston firefighter, burned Boston and surrounding communities in the early 1980s due to tax-cutting measures that caused layoffs of hundreds of police and firefighters. Over 2 years, these fire buffs turned arsonists, torched 264 buildings, causing millions of dollars in damages and hundreds of injuries. The author, now retired ATF Special Agent Wayne Miller, lived this case for three years. Special guest appearance by Nat Whittemore, retired WBZ video journalist who helped break the case." Call the Brockton Fire Museum for details (508) 580-0039.

Treasurer Goldberg Launches BabySteps Savings Plan, Providing \$50 for Every Baby's Future Education

Every child born or adopted in Massachusetts is now eligible receive a \$50 down payment on their future education—at no cost to taxpayers. State Treasurer Deborah Goldberg said this week the BabySteps Savings Plan has been launched with private donations. This program guarantees each baby receives a \$50 seed deposit when a family member opens up a U.Fund 529 college or vocational savings account through the Massachusetts Educational Financing Authority. "With the rising cost of post-secondary education, the path forward is unclear for many of our kids," said Goldberg. "BabySteps will encourage thoughtful planning for higher education and vocational training for children across Massachusetts."

Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

Good Samaritan Medical Center
A STEWARD FAMILY HOSPITAL



Good Samaritan Medical Center Offers Programs for a Healthy 2020

Are you or someone you know a smoker? Get help to quit. Making the decision to quit smoking can dramatically improve overall health, including better heart and lung functions. In fact, the beneficial effects of stopping can be measured within the first 12 hours. Support can help you quit for good. Our smoking cessation classes are tailored to each individual. For more information about smoking cessation call 508-427-2327.

Lung Screening Program: The American Cancer Society

recommends an annual lung cancer screening for patients with a history of heavy smoking. A yearly lung cancer screening with low-dose CT, or LDCT, has been shown to save lives by finding lung cancer early, when it is easier to treat. Patients who are at risk for lung cancer and qualify for LDCT screening should discuss their options with their primary care physician. Good Samaritan Medical Center offers LDCT screening and is designated as an American College of Radiology ACR Lung Cancer Screening Center. For more information, call 508-427-2665 and press option 3.

About Good Samaritan Medical Center: Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level III Trauma emergency services to Brockton and

22 neighboring communities. The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, substance abuse treatment, and advanced diagnostic imaging. Good Samaritan Medical Center is part of Steward Health Care System. Additional information is available at www.goodsamaritanmedical.org.

About Steward Health Care:

Steward Health Care is the largest private, tax-paying physician-led health care network in the United States. Headquartered in Dallas, Texas, Steward operates 37 hospitals in the United States and the country of Malta that regularly receive top awards for quality and safety. The company employs approximately 42,000 health care professionals.

The Steward network includes multiple urgent care centers and skilled nursing facilities, substantial behavioral health services, over 7,900 beds under management, and approximately 2.2 million full risk covered lives through the company's managed care and health insurance services.

The Steward Health Care Network includes 5,000 physicians across 800 communities who help to provide more than 12 million patient encounters per year. Steward Medical Group, the company's employed physician group, provides more than six million patient encounters per year. The Steward Hospital Group operates hospitals in Malta and nine states across the U.S., including Arizona, Arkansas, Florida, Louisiana, Massachusetts, Ohio, Pennsylvania, Texas, and Utah.

Metro South Chamber of Commerce Strategic Plan Overview

Mission

What is the Chamber's enduring sense of purpose?

We connect, support, and energize member businesses focused on improving the economic vitality of life of the Metro South region.

Values

To which standards does the Chamber hold itself?

- Steadfast commitment to **independence, objectivity, and transparency** underscoring all forms of engagement, advocacy, and decision making.
- Outstanding corporate citizenship that is deeply invested in the broader development of the region.
- An **adaptive resource** that serves all sizes and varieties of area businesses and ventures.
- **Inclusive leadership/membership** reflecting the region's diversity.

Vision

What is on the distant horizon of the Chamber's work?

We envision a Metro South region known for:

- A **business community that is continually collaborating, innovating, and thriving.**
- **Robust pipelines of success that foster new business and advance careers.**
- **Citizens that are well informed and quick to mobilize on key public issues.**
- An **overwhelmingly positive reputation for its many competitive advantages.**

Goals

How is the Chamber advancing its mission and reaching for its vision while reflecting its values?

1. Business Community Convener

FOCUS the aggregate energy and resources of the regional business community to capitalize on mutually beneficial opportunities, share perspectives, and respond to common challenges.

2. Connecting Members

CULTIVATE and INVIGORATE the region's human capital by fostering robust opportunity pathways and professional development networks among members.

3. Issue Advocacy

ARTICULATE, CONVEY, and ADVANCE the Chamber's position on political issues of great importance to the membership and the overall business climate of the region.

4. Positioning the Region for Success

LEVERAGE the membership's collective influence, expertise, and capital to expand current business activity, attract new ventures to the region, and project the Metro South as a place of economic opportunity and vitality.

5. Sustainability

SOLIDIFY and EXPAND the Chamber's member and financial base.

Areas of Focus

What is the Chamber doing to better align itself with changing external and internal dynamics?

External

- Targeting membership growth areas of younger professionals and non-English-speaking immigrants
- Focusing on small/micro business startups
- Showcasing regional diversity as a strength
- Understanding and conveying regional attractiveness more effectively
- Overcoming growing problem of labor shortages
- Boosting regional collaborations for international commerce
- Clarifying roles/core functions of myriad regional economic development agencies
- Coping with the impacts of regional business consolidations
- Revitalizing derelict industrial spaces

Internal

- Introducing career development programming
- Leveraging higher education partners
- Further diversifying the Board of Directors
- Hitting a business development "home run"
- Developing mentorship opportunities for startups
- Increasing number of Chamber-sanctioned positions on key business and economic issues
- Rethinking and refining content/purpose/timing of current slate of regular events
- Deepening political relationships in Brockton
- Broadening political relationships beyond Brockton
- Adding expertise/capacity for social media efforts
- Adding additional multilingual staff capacity
- Transitioning to a tiered membership model
- Developing a bona fide membership strategy

LOL Chamber Breakfast at Good Samaritan



Dan Trout, North Easton Savings Bank interviews the premier sponsor of the event, Robert Kershaw, Cambridge Savings Bank.



Rolando Lima, Bay Equity Home Loans; Senator Mike Brady; Jeff Charnel and Devon Tremblay, North Easton Savings Bank.



Matthew Cotti, Chief Financial Officer, Good Samaritan Medical Center.



Chris Cooney, Metro South Chamber; Dan Evans, Evan's Machine Co., Inc.; Marisela Marrero, Good Samaritan Medical Center; Mayor Moises Rodrigues, City of Brockton; Sue Joss, Brockton Neighborhood Health Center; Dan Trout, North Easton Savings Bank; Sue Whitaker, MOBD; Senator Brady, Commonwealth of Massachusetts.



Guest Speaker: Norm Laviolette, Co-Founder/CEO of Improv Asylum and author of "The Art of Making Sh!t Up"

Metro South Chamber and community members gathered at Good Samaritan Medical Center in Brockton last month for the final Good Morning Metro South of 2019. Dan Trout, North Easton Savings Bank interviewed the event's sponsor, Robert Kershaw from Cambridge Savings Bank.

The hospital's Chief Financial Officer, Matthew Cotti gave a comprehensive overview of Good Samaritan Medical Center's history and progress over the last year, and where they are projected to land in 2020, offering many new programs and services to the region.

Our guest speaker, Co-Founder of Improv Asylum and Laugh Boston, Norm Laviolette had the room roaring with laughter as he told stories and cracked jokes with the audience, eventually leading up to how to implement a skillset of improv tactics into your business, and how it actually helps improve communication with your team. A lucky winner from each table went home with a copy of his new book "The Art of Making Sh!t Up".

The next Good Morning Metro South is Friday, January 24th at Stonehill College! To view more photos from this event, visit [flickr.com/photos/metrosouthchamber/](https://www.flickr.com/photos/metrosouthchamber/). Photos courtesy of Rich Morgan Photography.

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Commissioner Santiago at December Board Mtg



Carlos E. Santiago, Commissioner of Higher Education for the Commonwealth of Massachusetts.

Commissioner of Higher Education for the Commonwealth of Massachusetts, Carlos E. Santiago, joined us in December at the Chamber Board of Directors Meeting. Carlos E. Santiago is Commissioner of Higher Education for Massachusetts, appointed to this position by the Board of Higher Education (BHE) in July 2015. Working with the BHE, he is responsible for providing overall direction to public higher education in Massachusetts and helping shape state-level policies that maximize the benefits of higher education to the Commonwealth and its citizens.

Commissioner Santiago addressed the board on trending topics in higher education and the need for business support of worker preparation through public colleges and universities.

Regional Business Owners Talk State Certifications



Connecting Your Business to the Commonwealth, instructed by Erin Powers on November 21 at Crescent Credit Union, located at 115 Commercial Street in Brockton.



Supplier Diversity Office (SDO) Pre-Certification, instructed by Katherine Thomas, Training & Development, and Wanda Colón-D'Angelo, Director of State Certification on December 13 at Crescent Credit Union.

The Chamber recently partnered with the Operational Services Division (OSD) and Crescent Credit Union to offer two free vendor workshops in the City of Brockton.

During Session I: *Connecting Your Business to the Commonwealth*, Erin Powers, Training, led business owners through instructions on how to do business with the State. The workshop provided participants with information about the bidding process and where to find bidding opportunities, the basics of COMMBUYs (the Commonwealth's online Market Center), how to market to public entities (include state and local agencies), and the Small Business Purchasing Program and SDO Certification.

In Session II: *Supplier Diversity Office (SDO) Pre-Certification*, Katherine Thomas, Training & Development and Wanda Colón D'Angelo, Director of State Certification, taught how to apply for SDO Certification. Attendance at a Pre-Certification Workshop is required before a business may apply for certification as a Minority, Woman, and/or Veteran Business Enterprise. The workshop provided information on how to begin the certification process. Earning this certification may help your business to become more marketable for government entities, learn about new government bidding opportunities, and create Business to Business (B2B) partnerships.

For additional information, contact the Operational Services Division located at One Ashburton Place, Suite 1017, Boston, MA. Call (617) 720-3300, or email osdtraining@mass.gov.

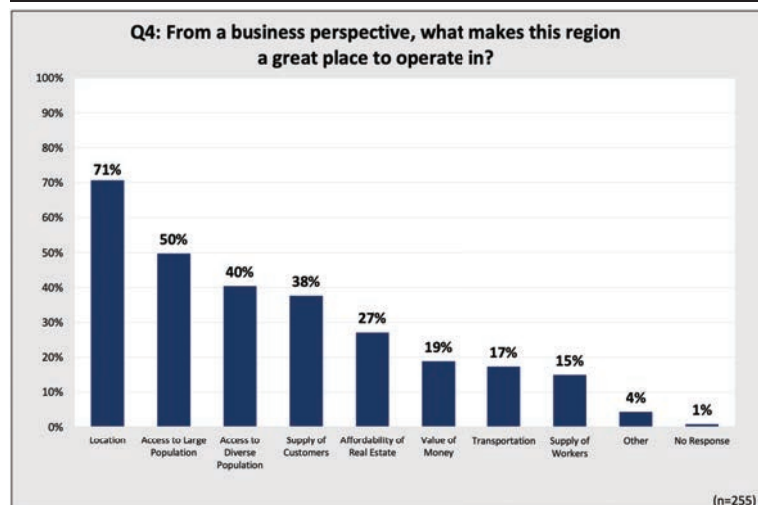
Massasoit Workshops Held Downtown at Chamber



Marc Bianco instructing part one of a 10 Hour OSHA workshop at the Chamber, offered by Massasoit Community College.

Massasoit Community College and the Chamber have partnered to offer workshops in downtown Brockton. Last month, Marc Bianco instructed a two part 10 Hour OSHA Construction workshop, teaching safety regulations to area construction workers. More Massasoit workshops are set to be held at the chamber through April. Visit metrosouthchamber.com/workshops to learn more.

UMassD Completes Economic Outlook Survey



The UMass Dartmouth Center for Marketing Research (UMD CMR) recently completed an Economic Outlook Survey of businesses within the Metro South Region. The Center, led by Dr. Nora Barnes, conducted simple random surveying of business owners and operators. Questions focused on both current and future priorities, expenditures, and trends in business and the economy

from the responders' perspective. 71% of businesses state that the Metro South region is a great place to operate a business based upon the central location. 43% of businesses reported that their business condition has improved. In the next six months, 37% of businesses are expecting increases in revenue. 66% of businesses use Facebook as a social media tool to promote their business, making Facebook the most popular social media tool used.

The findings were presented to the Chamber during a Client Dinner that Chamber CEO Chris Cooney and Program Director Lexi Reinertson attended at UMass Dartmouth. Lexi was a student researcher and came to the Metro South Chamber from UMass Dartmouth, herself working with Dr. Nora Barnes on similar student operated surveys through the Center for Marketing Research.

To learn more about this study and the results, visit metrosouthchamber.com/resources/studies. For more info on UMass Dartmouth Center for Marketing Research, visit umassd.edu/cmr.



(L-R back row) Jerry Joseph, Clifford Bourdeau, and Wes Pinto, UMD. (L-R front row) Stephanie Pineda and Tevin Afonseca, UMD; Chris Cooney and Lexi Reinertson, Metro South Chamber; Evan deLacy and Moussa Sarr, UMD.

Brockton Partnership Meets at Shaw's Center



December Brockton Partnership Meeting at The Shaw's Center

Brockton more desirable to business residents and businesses within the city.

The Mayor was met with a warm reception as he emphasized his goals of adopting updated planning, permitting and promotion of Brockton as a place to develop and grow businesses.

Brockton City Councillor Tim Cruise also attended and pledged his ongoing support of making Brockton more desirable for business development and growth in the new year.

The Brockton Partnership's December meeting was held at The Shaw's Center where Teen Challenge Catering prepared a delicious brunch while the Partnership met to discuss the goal of increasing demand for Brockton Real Estate.

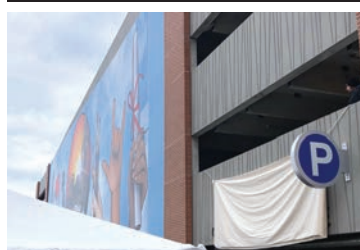
Newly elected Mayor Bob Sullivan met with thirty or so members of the Brockton Partnership to discuss plans for the city and how efforts to make

investment would be beneficial to all

New Garage Opens Possibilities for Downtown



Ward 7 Brockton City Councilor Shirley Asack; MA Senator Michael Brady; Sue Whitaker, MOBD; Ted Carman, Concord Square Planning & Development, Inc.; Geoffrey Anatole South Shore Property Management; and Chris Cooney, Metro South Chamber of Commerce.



New "Mayor Bill Carpenter Garage" with mural by Brockton artists Andy Vicente and Salena McAlarney.



Dedicated in memory of Mayor Bill Carpenter.

More than one-hundred business and community leaders were on hand to celebrate the new 400 space parking garage in downtown Brockton. The garage opening was attended by Governor Charlie Baker and Lt. Governor, Karyn Polito.

In tribute to former Mayor Bill Carpenter, the garage is named after him. The garage will provide enough parking to support hundreds of new jobs and housing units within blocks of the transit oriented location, near the Brockton MBTA Commuter Rail Station.



New "Mayor Bill Carpenter Garage" at Petronelli Way in Brockton, open to the public in early 2020 for downtown use.

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Upcoming Workshops at the Chamber

To learn more about any of these workshops or to register, visit metrosouthchamber.com/workshops.

Building an Effective Business Plan (offered by SCORE)

Wednesday, January 29 | 9:30 am - 11:30 am

Price: \$25

Topic: This workshop will walk you through the steps needed to build an effective business plan. It is intended for individuals starting a business or those who have a business and are in need of funding for growth. It can also be of benefit to existing businesses that are looking to develop a plan to improve performance and profits.

Strategic Planning: Focus Company Efforts for Success in 2020

(offered by GleeWorks)

Thursday, January 30 | 10:00 am - 12:00 pm

Price: \$25/members, \$35/non-members

Topic: Business owners and leaders, strategic planning provides organizations with a unified sense of direction and outlines measurable goals. Clear and public goals provides a guide for day-to-day decision making and is essential for company success. This 2 hour workshop includes the value of strategic planning, a worksheet to develop your own strategic plan with practical tips. You will learn to evaluate the business cycle and baseline business achieved last year; perform SWOT Analysis (Strengths, Weaknesses, Opportunities, and Threats); identify Long Term goals, identify 1 year SMART goals with tasks and dates that will focus company efforts; and implement your plan and track progress throughout the year.

Customer Service (offered by Massasoit Community College)

Wednesday, February 26 & Wednesday, March 18 | 9:00 am - 12:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)

ServSafe (offered by Massasoit Community College)

Monday, March 30 & Monday, April 6 | 8:30 am - 1:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)

Cultural Competency (offered by Massasoit Community College)

Friday, April 3 & Friday, April 10 | 9:00 am - 12:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)

Discrimination (offered by Massasoit Community College)

Friday, April 3 & Friday, April 10 | 1:00 pm - 4:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)



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BSU Hires deMacedo to Forge Regional Partnership

Massachusetts State Senator Viriato (Vinny) deMacedo has been appointed as the new Director of Regional Partnerships at Bridgewater State University, bringing his 20-plus years of experience in serving Southeastern Massachusetts and Cape Cod to the university.

"This position is critical to helping our students, to connecting them to pathways to employment, and in turn helping regional employers to find the talent, resources and programs they need to thrive," said Bridgewater State University President Frederick W. Clark Jr., Esq., "There simply is no one who understands Southeastern Massachusetts better or is more respected than Senator deMacedo."

The Director of Regional Partnerships position will be deeply involved in determining how BSU fulfills its strategic objective of serving as a regional catalyst for economic, cultural and intellectual engagement. This position will be responsible for fostering strong relationships with employers, municipalities, regional officials, K-12 districts, health care systems, and other regional higher education institutions, and leveraging BSU resources to address regional workforce needs. The Director will serve in the largest sense as an ambassador for BSU, charged with advancing the University's strategic priorities in the region and state.

Mr. deMacedo has represented Plymouth and Barnstable in the Massachusetts Senate since January 2015, where he serves as ranking minority member on the Senate Committee on Ways and Means, the Joint Committee on Ways and Means, and the Committee on Health Care Financing. Previously he served Plymouth in the Massachusetts House of Representatives for 16 years.

His strong relationships with the business and the larger employer community will enable BSU to further build the pipeline of future workers through its growing paid internship program and identify ways in which BSU can serve the needs of companies through programming and other activities.

"As a small businessman himself he understands the needs of local companies and will help to build upon the already extensive relationships BSU has with the employer community," said Clark.

BSU has deep ties to the island nation of Cape Verde, including serving as a founder of Universidade de Cabo Verde, and has helped forge strong connections between Cape Verde and the Cape Verdean community in Southeastern Massachusetts – the largest concentration of Cape Verdeans living outside of the country.

Born on the Cape Verdean island of Brava, Mr. deMacedo is one of the leading United States citizens of Cape Verdean descent. In the position of Director of Regional Partnerships, he will be able to build on his extensive experience in enabling BSU to deepen engagement between the university, region and Cape Verde.



Massachusetts Senator Viriato (Vinny) deMacedo



Nadine Boone, Assistant District Director/ Business Development, SBA at Brockton Rotary Club



Nadine Boone, Assistant District Director for Business Development, U.S. Small Business Administration (SBA)

Brockton Rotary Club recently hosted guest speaker Nadine Boone, Assistant District Director for Business Development for the U.S. Small Business Administration.

SBA is focused on visiting rotary clubs and other business organizations, offering their services on how they "help Power the American Dream" by assisting small businesses in starting, growing, and succeeding.

For business assistance in the Metro South region, contact Susan Lourie at susan.lourie@sba.gov or call (617) 565-5560 to make an appointment. To learn more, visit www.sba.gov



The following business organizations provide assistance and resources for businesses and hold office hours / appointments at the Metro South Chamber:

Peter Godfrey @ SCORE (508) 587-2673

John Fitzpatrick @ OSD (508) 287-9606

Jay Pateakos @ MassDevelopment (508) 678-0533

Jill Beresford @ Massachusetts Small Business Development Center (508) 673-9783



(L-R) Sue Whitaker, MOBD Regional Director; Nadine Boone, SBA; and Chris Cooney, Metro South Chamber of Commerce.

2020 Holiday Calendar

	Manufacturing	Retail Stores/Supermarket	Liquor Stores	Taverns/Bars	Banks	Stock Markets	State/County/Municipal Offices	Schools	Libraries	Mail Delivery
New Year's Day Wednesday, January 1	■	■	■	■	●	●	●	●	●	No
Dr. Martin Luther King Day Monday, January 20	■	■	■	■	□	■	●	●	●	No
President's Day Monday, February 17	■	■	■	■	□	■	●	●	●	No
Patriot's Day Monday, April 20	■	■	■	■	□	■	●	●	●	No
Memorial Day Monday, May 25	○	■	●	■	●	●	●	●	●	No
Independence Day (observed) Friday, July 3	○	■	■	■	●	●	●	●	●	No
Labor Day Monday, September 7	○	■	■	■	●	●	●	●	●	No
Columbus Day Monday, October 12	◆	◆	■	■	●	■	●	●	●	No
Veteran's Day Wednesday, November 11	✕	✕	●	■	●	■	●	●	●	No
Thanksgiving Day Thursday, November 26	●	●	●	■	●	●	●	●	●	No
Christmas Day Friday, December 25	●	●	●	■	●	●	●	●	●	No

- Open
- Closed
- Manufactures and other non-retailers may not open without local police permit
- Opens at the discretion of the individual bank. Most banks are expected to be closed on Martin Luther King Day.
- ◆ Blue Laws apply before noon. Local police permit is required to operate before noon.
- ✕ Blue Laws apply before 1:00 pm. Local police permit is required to operate before 1:00.

Summary of State Laws Relative to Legal Holidays Blue Law

- apply until midnight
- on Columbus Day apply until noon
- on Veteran's Day apply until 1 pm

Work permits for "Blue Law" holidays

- can be obtained at the discretion of local authorities
- should be requested 60 days in advance
- shall not cover more than one day Overtime

Other Holiday Facts

- When January 1 falls on a Sunday, retailers may open for regular hours the following day.
- The provisions of the law relating to overtime, to the stipulation that a person cannot be required to work and to permits concerning the opening of retail stores on restricted holidays, are enforced by the department of Fair Labor & Business Practices.

For further information

- The information contained in this calendar is based on current state statutes and regulations. For further information, contact the agencies listed below.
- For questions regarding permit regulations, contact the Executive Office of the Attorney General, Division of Fair Labor and Business Practices at (617) 727-2200.
- For all other questions, please contact the Citizen's Information Service at (617) 727-7030 or 1(800) 392-6090
- When a legal holiday falls on a Sunday, it is observed on the following day.
- When a legal holiday falls on a Saturday, it is observed on that day.

* Chapter 136, Section 6 of the Massachusetts General Law provides a list of 55 clauses which detail different activities that are not prohibited on Sundays or holidays. These are known as exceptions to the Blue Laws.

** As defined in Chapter 136, Section 6, Clauses 25, 27, and 50 and in Chapter 138.

Local Martin Luther King Jr. Celebrations Planned



Reverend Dr. Martin Luther King, Jr.

The Martin Luther King, Jr. Holiday celebrates the life and legacy of a man who brought hope and healing to America. We commemorate as well the timeless values he taught us through his example -- the values of courage, truth, justice, compassion, dignity, humility and service that so radiantly defined Dr. King's character and empowered his leadership. On this holiday, we commemorate the universal, unconditional love, forgiveness and nonviolence that empowered his revolutionary spirit.

On this day we commemorate

Dr. King's great dream of a vibrant, multiracial nation united in justice, peace and reconciliation; a nation that has a place at the table for children of every race and room at the inn for every needy child. We are called on this holiday, not merely to honor, but to celebrate the values of equality, tolerance and interracial sister and brotherhood he so compellingly expressed in his great dream for America.

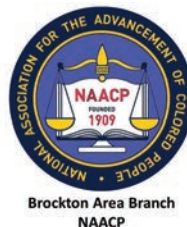
We call you to commemorate this Holiday by making your personal commitment to serve humanity with the vibrant spirit of unconditional love that was his greatest strength, and which empowered all of the great victories of his leadership. And with our hearts open to this spirit of unconditional love, we can indeed achieve the Beloved Community of Martin Luther King, Jr.'s dream.

Area MLK Day Events: Monday, January 20, 2020

The Metro South Region wants to honor the legacy of one of history's most influential peacemakers. Upcoming events include annual Martin Luther King, Jr. breakfasts and more! Contact the following organizations for further information on these and additional Martin Luther King Jr. Day celebrations that will continue into the month of February:

- Bridgewater State University at (508) 531-2446
- Brockton Area NAACP at (508) 587-0502
- Massasoit Community College at (508) 588-9100 x 1309
- University of Massachusetts: Dartmouth at (508) 999-8060

Brockton NAACP Hosts 34th Annual Rev. Dr. Martin Luther King Jr. Tribute Breakfast



On Saturday, January 18, the Brockton Chapter of the NAACP will host the 34th Annual Reverend Dr. Martin Luther King Jr. Breakfast Celebration. The event will take place at Lombardo's at 6 Billings Street in Randolph, MA, 02368 from 9:00 am to noon. The keynote speaker will be Reverend Huston Crayton, Pastor Lincoln Congregational Church, Brockton. Tickets are \$40 for adults and \$20 for children 17 and under. Tickets can be purchased online at www.naacp-brocktonbranch.org. For more

information please visit www.naacp-brocktonbranch.org or call Phyllis Ellis of the NAACP at (508) 944-8212.

18th Annual Rev. Dr. Martin Luther King, Jr. Breakfast @ UMass Dartmouth



On Friday, January 21, the University of Massachusetts Dartmouth will hold their 18th Annual Martin Luther King, Jr. Breakfast at 8:30 am in

Woodland Commons, located at UMass Dartmouth, 285 Old Westport Road, Dartmouth, MA. Tickets are free for students with online registration, \$25 for all others. Proceeds from the event will fund campus diversity and inclusion initiatives. Register online at bit.ly/2FbGoE8 or visit www.umassd.edu for details.

MEMBER Profile - Bridgewater Savings Bank



Reiko McNeil, Assistant Vice President
and Branch & Client Relationship Officer,
Bridgewater Savings Bank



Bridgewater Savings Bank
756 Orchard Street
Raynham, MA 02767
(508) 884-3330
www.bridgewatersavings.com

Year Established: 1872

Products or Services: Community Bank

Number of Employees: 120

What is unique or special about your firm and the products and services you offer? As a nearly 150 year old community bank, we have been a long-time partner with many of the consumers and small businesses in our market area offering deposit, loan and investment products and advice.

What is your market area? Plymouth; Bristol & Norfolk counties

What markets do you serve? Retail consumers and small to mid-size businesses.

Anything additional we should know about your company? Bridgewater Savings Bank has been serving the Metro South communities since 1872. We are a full-service independent community bank offering commercial and residential loans as well as business and personal banking services with the most up-to-date technologies. Dedicated to cultivating the financial well-being of our community, we strive to deliver unique personalized service for each of our customers. It's what we call "Uncommon Banking".

Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

FREE Member Listing in the Action Report newsletter (distributed to over 20,000)

FREE Member Profile in Action Report newsletter, distributed through the Enterprise

2 FREE Listings in the 2020 Book for Business

FREE 2019 Book for Business

FREE Chamber Business List in Excel or mailing labels, \$150 value

FREE Enhanced member listing on the Chamber website with hotlink to website

FREE access to members-only page of website to post discounts, events, and more

FREE opportunity to promote company at event share tables and at the Chamber

FREE opportunity to promote company in the Action Report

FREE business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**

(Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com. You can also find more information on our website at www.metroouthchamber.com.



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Stoughton, MA 02072
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Randolph, MA 02368
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Raynham, MA 02767
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Mr. Peter J. Quinn
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(508) 588-5600
www.quinnassociatesinc.com
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Travel to Vietnam! November 1, 2020

The Metro South Chamber of Commerce is partnering with Citilinc to offer a 10-Day trip to Vietnam for \$2,449. Visit Hanoi, Halong Bay, Hoi An, and HCM City! Your package includes...

- Roundtrip international airfare & Vietnamese domestic airfare & Tax
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Hanoi / Halong Bay: Tour bus excursion to the harbor, board the Cruise Boat for an overnight cruise.

Halong Bay / Hanoi / Hoi An: Tai Chi session on the sundeck of the Cruise Boat. Short excursion to Soi Sim Island, pass by Thieh Cung and Dau Go Caves.

Hoi An: Bus excursion to the world heritage My Son Sanctuary, the remains of remarkable towers constructed by the Cham builders, many centuries ago.

Hoi An / HCM City (Saigon): Bus ride to Tien Giang, board a vessel to explore the 4 mythical islets of the Dragon, Unicorn and Paradise, located in the Mekong Delta. Visit the Cu Chi Tunnels, a byzantine maze of underground passages. Then visit the Reunification Palace, War Museum, and Ben Thanh Market.

For more information, visit metrosouthchamber.com/events/travel.

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

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- **Technical Assistance**

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com



Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

January 7: Move Your Business Beyond Its Competition: Recognize Non-Obvious Trends

January 16: Get Predictable Returns with a Recurring Revenue Business Model

January 23: How to Take Your Business Global in the Digital Age

January 28: 7 Smart Credit Card Strategies for Entrepreneurs



Networking Group USA Partners with Chamber



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

Lakeside Chapter - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

Easton Area Networking Group USA - Meets the 2nd & 4th Wednesdays 8:30-9:30 AM at StoneForge Grill 10 Roosevelt Circle in South Easton.

Waters Networking Group - Meets the 1st & 3rd Thursdays 8:30-9:30 AM at the Canoe Club Ball Room in West Bridgewater.

To learn more about Networking Group USA and Additional chapters visit networkinggroupusa.com/our-story. For more information about Chamber Membership and Networking Groups contact Marcy at MVenezia@metrosouthchamber.com

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Servpro of Plymouth/Wareham

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Because of our unique ties to the founding of our country and its traditions, we value the historical properties that exist throughout Plymouth and its surrounding areas. We know how vital a fast and knowledgeable response is for any restoration need you might have, and we can mobilize quickly with the skilled personnel and cutting-edge equipment to address nearly any post-disaster effect that might exist.

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Headquartered in Addison, Texas, Neora is a global relationship marketing company offering breakthrough, proprietary age-fighting skincare and wellness products. Validated by years of scientific research, our product line incorporates exclusive ingredients designed and proven to deliver visible results.

Bridgewater Polyvinyl, Inc.

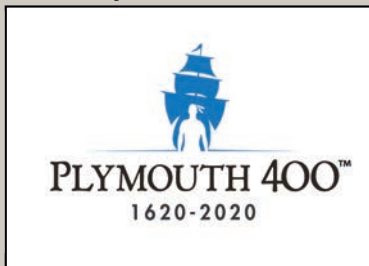
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We carry a wide range of vinyl products so your clients have an array of options to select from, including: fencing, post caps, mailboxes and lampposts, arbors and pergolas, and railings. Our on-site fabrication facility can customize any project at reasonable pricing. Ensuring you and your customers get what you want at an affordable price.

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Welcome to the brand new Holiday Inn Express & Suites Boston South-Randolph. We are less than 1 mile from Stoughton & Canton, 4 miles to both Braintree & Quincy and a 12 mile commute into Boston, MA. We welcome business travelers, families, friends and anyone coming to visit the Boston South Shore. Sports enthusiasts will appreciate our short distance to Gillette Stadium, the Dana Barros Basketball Club and Canton Ice House.

Plymouth 400, Inc.

6 Main Street Ext., Suite 615, Plymouth • (508) 812-2020
www.plymouth400inc.org

The Plymouth 400 Anniversary will highlight the cultural contributions and American traditions that began with the interaction of the Wampanoag and English peoples, a story that significantly shaped the building of America. Plymouth 400, Inc. is planning Signature Events and Programs honoring this historic Anniversary – America's story of exploration, innovation, self-governance, religious expression, and thanksgiving; the legacies sparked by these historic events.

Tempus Unlimited, Inc.

600 Technology Center Drive, Stoughton • (877) 479-7577
www.tempusunlimited.org

Tempus Unlimited exists to provide a continuum of community based services that support the efforts of children and adults with disabilities to live as independently as possible in the least restrictive environment. Through personal involvement, individual decision-making is supported and encouraged to enhance the control of a person over their own lives and foster self-sufficiency.

Inivas Financial

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Rick Hern, RICP, MBA Certified Financial Planner. My team and I understand that individuals face unique challenges as they prepare for retirement. We can help take the mystery out of preparing for today and tomorrow. Whether your goal is saving for retirement, college savings or estate strategy, our personalized service focuses your needs, wants, and financial goals and objectives.

BUSINESS EVENTS Planner**January 24, 2020****Good Morning Metro South**

11:45 am - 1:30 pm

Martin Institute @ Stonehill College

320 Washington Street, North Easton

Join the Chamber for a government affairs focused business brunch with U.S. Senator Markey.

Members: \$39 Non-members: \$49

Register online: metrosouthchamber.com/calendar

February 14, 2020**Good Morning Metro South**

11:45 am - 1:30 pm

Thorny Lea Golf Club

159 Torrey Street, Brockton

Join the Chamber for a government affairs focused business brunch with Congressman Kennedy III.

Members: \$39 Non-members: \$49

Register online: metrosouthchamber.com/calendar

March 5, 2020**5th Annual Multi-Cultural Business Forum & After Hours**

5:00 pm - 7:30 pm

Location TBA

Join the Chamber for a night of networking and a multi-cultural business forum & expo.

Cost: Free!

Register online: metrosouthchamber.com/calendar



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THE
DATE!**

**WEDNESDAY,
APRIL 29**



Buy Brockton is a cooperative effort of the Metro South Chamber of Commerce, City of Brockton, Brockton 21st Century Corporation/ Building a Better Brockton, Brockton Housing Partnership, and participating lenders: Avon Co-Operative Bank, Bank of Canton, Bridgewater Savings Bank, Crescent Credit Union, Dedham Institution for Savings, Eastern Bank, HarborOne Credit Union, Mutual Bank, North Easton Savings Bank, Rockland Trust, and South Shore Bank.