


March  
2020

www.metroouthchamber.com

## Leading Businesses Leading Communities



### CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Kelly Mallory  
Mallory Headsets, Inc.  
Page 6



Rita Mendes  
Councilor-At-Large  
Page 6



Sabrina Victor  
Miss Massachusetts USA 2020  
Page 6

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## Tech Experts Speak Cyber Security at March Good Morning Metro South

Friday, March 27 | 11:45 AM - 1:30 PM | Student Center Building @ Massasoit Community College | Brockton Campus



Joe Lovetere, HUB Technical Services



good morning  
**Metro South**



Join us Friday, March 27 for a Good Morning Metro South brunch hosted by Massasoit Community College, 11:45 am - 1:30 pm. Our speaker for this event is HUB Technical Services President, Joe Lovetere.

Along with a panel of experts, Joe will present some of the Cyber Security strategies companies and organizations are using to combat the ever-expanding threat of network and data breaches. Security must keep pace the with ever changing technology. New vulnerabilities and concepts are developed by cyber-criminals constantly, learn about the threats and what steps can be taken to improve your security posture as a defense. The HUB Tech Security framework helps to keep you one step ahead of security threats in any IT environment.

You'll learn about data protection and compliance, email and endpoint security, identity and password management, mobile and network security, advanced threat detection, security training, and more. Visit [metrosouthchamber.com/GMMS](http://metrosouthchamber.com/GMMS) to register. *Learn more on page 2.*

## 28th Annual Taste of Metro South - New Location, Same Great Event!

Wednesday, April 29 | 5:30 PM - 8:00 PM | Annunciation Greek Orthodox Church | 457 Oak Street, Brockton



**RESTAURANT PARTICIPATION IS FREE!**

specialties for a local audience. Guests receive delicious samples and a directory of participating restaurants. This is your opportunity to participate in the premier food and entertainment event of the year while receiving **FREE MARKETING** for your business! *Continued on page 8...*

## Small Business & Entrepreneur of the Year: May 20th!

Small Business & Entrepreneur of the Year Awards | Wednesday, May 20 | 12:00 PM - 1:30 PM | Location TBA



★ METRO SOUTH CHAMBER OF COMMERCE ★

### CALL FOR NOMINATIONS!

Send us your suggestions for Small Business & Entrepreneur of the Year to be recognized on Wednesday, May 20th at the 20th annual awards ceremony.

*Nomination guidelines on page 8.* Visit [metrosouthchamber.com/small-biz-awards-expo](http://metrosouthchamber.com/small-biz-awards-expo) to download a nomination form, deadline to submit is April 17th.



## Ribbon Cuttings Through April! Welcoming New Businesses to Metro South



**March 23rd**  
**715 Belmont St.**  
**Brockton**

Join us at 10:00AM, Monday, March 23 at McDonald's on Belmont Street in Brockton for a Ribbon Cutting Ceremony, photo-op, chance to network and win a flat screen tv! Refreshments will be available. Register online at [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar). For more info contact Lexi at (508) 586-0500 x231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com).

**April 2nd, 10 North Pearl  
Street, Brockton**



Join us in welcoming Vitra Adult Day Health's newest facility to the region on **Thursday, April 2, from 4-6PM at 10 North Pearl Street in Brockton.** Following the ribbon cutting will be live music, free raffles, hors d'oeuvres and desserts, networking, and more.

**April 16th, 381  
Washington St., Braintree**



**Your CBD Store™**

Come network with us on **Thursday, April 16 from 4-6PM at Your CBD Store, located at 381 Washington Street in Braintree.** Ribbon cutting ceremony, DJ, food, drinks, free raffles, networking, and more!

# Joe Lovetere & HUB Tech Panel of Experts Advise on Cyber Security Best Practices for Businesses

Friday, March 27 | 11:45 AM - 1:30 PM | Student Center Building @ Massasoit Community College | One Massasoit Boulevard, Brockton



Joe Lovetere, HUB Technical Services



"Joe Lovetere serves as President of HUB Tech and is responsible for overall operations. Joe has led HUB Tech's continual evolution in the everchanging IT world to ensure client needs are met and expectations exceeded. HUB Tech is a long term HP and HPE Gold partner. The company has achieved 10 years of double-digit growth. Joe has over 35 years experience in enterprise computing services having served Compaq/Digital for 18 of those years as a Distributed Account Manager and Field Service Engineer. While at Compaq, Joe received numerous awards for his achievements in customer satisfaction and sales growth. Prior to joining HUB Tech in 2001 he served as



Join us on Friday, March 27 for a Good Morning Metro South brunch hosted by Massasoit Community College in the Louissou Board Room, Student Center Building at One Massasoit Blvd in Brockton from 11:45am - 1:30pm.

Our speaker, Joe Lovetere of HUB Technical Services will give insight into cyber security best practices used to protect your business. A Trusted Advisor to over 500 State Agencies, cities, towns and companies to help build, implement and manage their Networked systems and applications, HUB Tech has been delivering IT Solutions to State and Local Massachusetts government entities since 2003.



Sales Support Manager for a computer reseller and is an accomplished real estate developer. Joe has a history of community involvement and currently serves as Vice Chairman of the Board for MassHire BWB. His leisure time is spent with family and working on collector cars."

Registration is required for this event. Tickets are \$25 for members and \$35 for non-members. Register online at [metrosouthchamber.com/calendar](https://metrosouthchamber.com/calendar).

Space is very limited and available on a first come - first serve basis. This event will sell out, so register now and bring your HR / security team! Please email Lexi at [areinertson@metrosouthchamber.com](mailto:areinertson@metrosouthchamber.com) or call (508) 586-0500 x 231 for assistance.

## Upcoming Workshops at the Chamber



To learn more about any of these workshops or to register, visit [metrosouthchamber.com/workshops](https://metrosouthchamber.com/workshops). To inquire about how to hold a workshop at the Metro South Chamber, call Lexi at (508) 586-0500 x 231 or email [AReinertson@metrosouthchamber.com](mailto:AReinertson@metrosouthchamber.com)

## Website Accessibility and the American with Disabilities Act: What's My Responsibility?

Thursday, March 12 | 9:00 am - 10:00 am

Price: \$10/members, \$15/non-members

Topic: Does your website meet ADA requirements for people with disabilities? Have you heard about web accessibility, but are unsure if your business is at risk? Is this the first you've heard about it? Mike McKenna and Chris Herlihy of Adaptable will help you understand how the Americans with Disabilities Act applies to websites and other digital media, how to assess your own website, and what to do next. You'll leave with an understanding of digital accessibility and the tools you'll need to audit your own site. Adaptable will also be on-hand after the seminar to provide you with a free, 60-second on-site accessibility review.



## More Upcoming Spring & Summer Networking

Mark your calendar for upcoming networking events taking place this spring & summer! Enjoy networking, refreshments, and raffles. For more information and to register to attend, visit [metrosouthchamber.com/calendar](https://metrosouthchamber.com/calendar), or contact Lexi at (508) 586-0500 x 231.



Business After Hours | Wednesday, May 6 | 5:00 pm - 7:00 pm | 276 Quincy Street, Brockton



For nearly two centuries, Eastern Bank has helped generations of individuals, families, and businesses reach their goals. Their honest values and service that always puts their customers first is how they've grown to be the largest independent mutually owned bank. Visit [easternbank.com](https://easternbank.com) to learn more.

Business After Hours | Tuesday, May 19 | 5:00 pm - 7:00 pm | Location TBA



Abington Bank is a local bank with local employees, and a strong presence in the community. They've been quietly meeting the financial needs of individuals, families and businesses throughout Eastern Massachusetts since 1888. Visit [abingtonbank.com](https://abingtonbank.com) to learn more.

Business After Hours | Thursday, August 20 | 5:00 pm - 7:00 pm | Location TBA



Crescent Credit Union will once again sponsor this very popular and elegant evening in August. Plans are being finalized and a location and date will be announced soon - along with details of the reception and beverage provider. This is the fifth year the Chamber has teamed up with Crescent Credit Union to offer this wonderful mid-summer evening for networking and enjoyment. Visit [crescentcredit.org](https://crescentcredit.org) to learn more.

## DCAMM: Contractor Certification Workshop

Thursday, March 19 | 10:00 am - 12:00 pm

Price: Free!

Topic: The Division of Capital Asset Management and Maintenance (DCAMM) would like to invite you to their newly redesigned Certification Workshop. This workshop is geared toward assisting the MBA/WBE and Small Construction companies in becoming DCAMM-certified. This program will cover the DCAMM Certification Online Application requirements and the process for becoming certified as a Prime Contractor, A Small Prime Contractor, and a Filed Sub-bidder for those parties interested in bidding on M.G.L. Chapter 149 and 149A vertical building construction work in the Commonwealth. This workshop will give you the tools you need to complete your DCAMM online application.



## ServSafe (offered by Massasoit Community College)

Monday, March 30 & Monday, April 6 | 8:30 am - 1:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)



## Cultural Competency (offered by Massasoit Community College)

Friday, April 3 & Friday, April 10 | 9:00 am - 12:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)

## Discrimination (offered by Massasoit Community College)

Friday, April 3 & Friday, April 10 | 1:00 pm - 4:00 pm

Price: \$219 (50% discount: \$100 for chamber members!)

## Customer Service Camp (offered by Au Coeur Academy)

Friday, April 19 | 9:00 am - 12:00 pm

Price: \$99 per employee - group discounts available

**Au Coeur Academy**

Topic: Time to Get Ready for the 2020 Season with Hands-on Customer Service Training! DID YOU KNOW...When your customers experience positive emotions during their customer service interaction, they are 15x more likely to tell their friends and 7x more likely to purchase your products and services. At Cape Cod Customer Service Camp, your employees learn the evidence-based tools they need to consistently boost your success.



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*Newsletter Written & Designed by Emma Stratton.  
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**ACCREDITED**  
 CHAMBER OF COMMERCE

**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

**CHAMBER Calendar**

*Networking at events is one of the most effective ways to grow your business!*

**March****12**

**"Website Accessibility and the ADA"**  
 Workshop at the Chamber, offered by Adaptable

9:00 am

**19**

**DCAMM: Contractor Certification Workshop**  
 Workshop at the Chamber, offered by DCAMM

10:00 am

**23**

**Ribbon Cutting @ McDonald's**  
 McDonald's @ 715 Belmont Street, Brockton

10:00 am

**24**

**Executive Board Meeting**  
 Metro South Chamber of Commerce, 60 School Street, Brockton

3:00 pm

**27**

**Good Morning Metro South: Brunch**  
 Student Center Building @ Massasoit Community College, Brockton

11:45 am

**30**

**"ServSafe"**  
 Workshop at the Chamber, offered by Massasoit Community College

8:30 am

**April****1**

**Board of Directors Meeting**  
 Metro South Chamber of Commerce, 60 School Street, Brockton

12:00 pm

**2**

**Ribbon Cutting @ Vitra Adult Day Health**  
 Vitra Adult Day Health, 10 North Pearl Street, Brockton

4:00 pm

**3**

**"Cultural Competency"**  
 Workshop at the Chamber, offered by Massasoit Community College

9:00 am

**3**

**"Discrimination"**  
 Workshop at the Chamber, offered by Massasoit Community College

1:00 pm

**8**

**Ambassador Meeting**  
 Metro South Chamber of Commerce, 60 School Street, Brockton

8:00 am

**16**

**Ribbon Cutting @ Your CBD Store, Braintree**  
 Your CBD Store, 381 Washington Street, Braintree

4:00 pm

**17**

**Customer Service Camp**  
 Metro South Chamber of Commerce, 60 School Street, Brockton

9:00 am

**29**

**28th Annual Taste of Metro South**  
 Annunciation Greek Orthodox Church, 457 Oak Street, Brockton

5:00 pm

**May****5**

**Executive Board Meeting**  
 Metro South Chamber of Commerce, 60 School Street, Brockton

3:00 pm

**6**

**Ambassador Meeting**  
 Metro South Chamber of Commerce, 60 School Street, Brockton

8:00 am

**6**

**Business After Hours @ Eastern Bank**  
 276 Quincy Street, Brockton

5:00 pm

**8**

**HR Seminar with Luke Jackson**  
 Thorny Lea Golf Club, 159 Torrey Street, Brockton

11:45 am

**19**

**Business After Hours @ Abington Bank**  
 Location TBA

5:00 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

## GOOD News



### MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of office hours at the Metro South Chamber of Commerce offices at 60 School Street in Brockton.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the second week of each month, from 9:00-11:00 am.

April 13, 2020

May 11, 2020

June 8, 2020

July 13, 2020

August 10, 2020

For more information, email Jay at [jpateakos@massdevelopment.com](mailto:jpateakos@massdevelopment.com) or call (508) 678-0533 x 1201.

Members - send Good News to [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com)

Sponsored by: Good Samaritan Medical Center

opportunities for professional artists to engage with RJM by creating a series of work using RJM donated jewelry. Through their participation, the artists encourage honest conversations about the difficulties facing jewelers who strive for ethical studio practices that curtail damage to the environment and human health. Visit the Fuller Craft Museum at 455 Oak Street in Brockton through April 5th to view this exhibition.

### 2020 Women's National Softball Team Headed to Brockton's Campanelli Stadium before the Tokyo 2020 Olympics!

The 2020 USA Softball Women's National Team (WNT) is headed to the New England area as the "Stand Beside Her" tour rolls through the United States in preparation for the Tokyo 2020 Olympic Games. On June 18, 2020, Team USA will take on a group of NCAA All-Stars in Brockton's Campanelli Stadium as the U.S. looks to capture the Gold Medal in Tokyo where the sport of softball returns to the Olympic program for the first time since 2008. Already sold out!

### Award-Winning Film, "Path of the Daff" at Brockton Garden Club's March Meeting

The Brockton Garden Club will show "Path of the Daff", an award-winning film, at its general meeting, 6 p.m., Monday, March 23, at Harbor Health, 479 Torrey St., Brockton. In the wake of the Boston Marathon

bombing in 2013, co-owners of Olson's Greenhouses of Raynham and many volunteers started a project to plant daffodils along the route of the Marathon. "Path of the Daff," an award-winning documentary traces the path of one daffodil, from Holland to Boston and its placement along the route. Refreshments will be served. This event is free. Visitors and newcomers are welcome. For more information, please visit our website at [www.brocktongc.org](http://www.brocktongc.org). Please RSVP at [brocktongarden@gmail.com](mailto:brocktongarden@gmail.com) in order to insure a seat for the film.

### Rotary Club of Brockton's 6th Annual Pancake Breakfast with the Easter Bunny, April 4th

The Rotary Club of Brockton will celebrate its 6th Annual Chief Burrell Memorial with a Pancake Breakfast featuring the Easter Bunny! Saturday, April 4th, from 8:00 am - 11:00 am at the Annunciation Greek Orthodox Church located at 457 Oak Street in Brockton. Come have your photo taken with the Easter Bunny. There will also be kids entertainment, raffle items, a silent auction, and musical entertainment by the Brockton Symphony Orchestra. Tickets are available at the door, \$5 per person, children under 3 years of age are free.

### Brockton Neighborhood Health Center 25th Anniversary Gala

"Brockton Neighborhood Health Center will celebrate more than a quarter century of providing healthcare to the Greater Brockton region, and honors Brockton native and renowned Washington attorney Ken Feinberg at our 2020 Gala.

BNHC will mark "25 Years in Your Neighborhood" with special guests, dinner, music from members of the Brockton Symphony Orchestra, and much more. The event, with Brockton attorney Michael Curry as emcee, will be held in the Grand Ballroom of the Bridgewater State University Rondileau Campus Center. For tickets and sponsorship information, please go to: [www.bnhc.org/bnhcgala2020](http://www.bnhc.org/bnhcgala2020)

### Brockton Symphony Orchestra Night of Passion, Night of Love April 26

Thrill to the tone paintings of Josef Suk and Piotr Ilyich Tchaikowsky through Pohádka, the classic Czech romantic fairytale, and Pathétique, his 6th Symphony, the quintessential musical portrait of drama and love. April 26, 3PM @ Christ Congregational Church, 1350 Pleasant St., Brockton.

### Envision Bank Wine Tasting & Investment Seminar March 25 in Braintree

"Join us for a complimentary wine tasting event and learn about strategies to help you exit your business when nearing retirement. Hosted by Envision Bank's SVP and Senior Commercial Banking Lender Nancy Curry, you'll learn about business valuation, succession planning and buy-sell agreements. Guest Speakers: Fred Mariano, Financial Advisor, Infinex Investments, Inc. and Patrick M. Glynn, VP, Highland Capital Brokerage. You'll also receive a free workbook created just for this presentation. The workbook contains key information, worksheets and questions to help you remember important points from the seminar."

## Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

[www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org)

**Good Samaritan Medical Center**  
A STEWARD FAMILY HOSPITAL



Good Samaritan Medical Center was awarded the Total Hip and Knee Replacement Certification from The Joint Commission and the American Academy of Orthopaedic Surgeons

BROCKTON - Good Samaritan Medical Center has earned The Joint Commission's Gold Seal of Approval® for Total Hip and Knee Replacement Certification by demonstrating continuous compliance with its performance standards. The Gold Seal is a symbol of quality that reflects a healthcare organization's commitment to providing safe and

quality patient care.

"We want to recognize and congratulate the orthopedic team for their commitment in providing the highest standard of care for our hip and knee replacement patients. The orthopedic team has received this designation for consistently delivering exceptional care, and most importantly, improving patient outcomes," said Marisela Marrero, MD, President, Good Samaritan Medical Center.

The Total Hip and Knee Replacement Certification recognizes healthcare organizations committed to fostering continuous quality improvement in patient safety and quality of care," says Mark Pelletier, RN, MS, chief operating officer, Accreditation and Certification Operations, and chief nursing executive, The Joint Commission.

The Orthopedic team at Good Samaritan Medical Center, led by Dr. Stephen McNeil, Chairman, Division of Orthopedic Surgery, includes board-certified surgeons and anesthesiologists, registered nurses specializing in orthopedics, and experienced physical and occupational therapists. Patients and families may participate in a pre-surgical education class to prepare for their surgical experience and are guided through the surgical planning and rehab process by an orthopedic nurse navigator who is dedicated to assisting patients achieve optimal results and recovery.

In addition to knee and hip replacement surgeons, the orthopedic team includes specialists in arthroscopic surgery, hand surgery, surgical and non-surgical sports medicine, orthopedic trauma, arm

and shoulder surgery, spine surgery, and general orthopedics. Together, these expertly trained orthopedic surgeons perform more than 3,500 orthopedic procedures annually at the hospital and at the surgery center located in North Easton.

For more information about the Good Samaritan Medical Center Orthopedic Center of Excellence visit [www.goodsamaritanmedical.org/orthopedic](http://www.goodsamaritanmedical.org/orthopedic).



Stephen McNeil, MD, Chairman, Division of Orthopedic Surgery



## Brockton Venture Loan Fund Announced

"A new \$1 million small business loan fund aims to breath new life into small businesses in the downtown Brockton area. Elvera's Cafe is using a loan to expand and buy new equipment, including a nitro cold brew coffee infuser.

Caffeine addicts at a downtown Brockton cafe will soon be able to sip on a nitro cold brew coffee with the optimal smoothness and a frothy head, thanks in part to a new business loan program offered to small businesses, through a partnership of community banks teaming up to inject life into the local economy.

Elvera's Cafe, established five years ago by Brockton resident Sandra Martin at 132 Main St., is the first recipient of a small business loan through the Brockton Venture Loan Fund, which is providing loans of up to \$50,000 to eligible businesses in the downtown area. Representatives of HarborOne Bank, Eastern Bank and other partners, including the nonprofit administering the loan program, NeighborWorks Housing Solutions, packed into Elvera's Cafe on Thursday morning to celebrate the launch of the \$1 million fund.

For Martin, it's a chance to grow her business, which now has four employees who serve up breakfast foods, sandwiches, desserts and gourmet coffee, leveraging a small business loan to purchase new equipment and to start offering catering services. And it's also an opportunity for Elvera's Cafe, which is named after Martin's grandmother, to buy a nitro infuser, which will allow her to make cold brew coffees with a nice, frothy head on top.

'It's going to mean opportunity for growth,' said Martin, who's coffee shop attracts loads of downtown Brockton business people, area residents, city employees and others, including visitors to the nearby district court. 'We have a lot of loyal customers. It's been great. Our customers are like family.'

Martin also said that she hopes the loan program can attract other small businesses to open in the downtown area, generating more foot traffic and potentially allowing her to extend the business hours of Elvera's Cafe into the weekends, when it's normally closed.

Robert Corley, chief executive officer of NeighborWorks Housing Solutions, said his organization is proud to be part of the initiative, which is also being supported by Crescent Credit Union, North Easton Savings Bank and Rockland Trust, along with a group called the Brockton Partnership. Corley also mentioned that NeighborWorks is building a mixed-income apartment building across the street from Elvera's at the former Kresge department store property, with a retail component on the first floor. Corley said as more residential development occurs downtown, there will be a greater need for coffee shops, dry cleaners, restaurants and other places to socialize.

'That's why the timing of this Brockton venture loan fund is so important right now, to meet that need, and attract new business and support existing business,' Corley said. 'We're very excited to be a part of it.'

Brockton Venture Loan Fund helping small businesses downtown Mayor Robert Sullivan said the loan fund comes as Brockton is 'poised for greatness,' due to its MBTA Commuter Rail stops, including one in the downtown area, and the relatively low rent in the city compared to Boston.

'If Brockton was a stock, we should all be buying it,' Sullivan said. 'The young professionals, who can't afford the price point of Southie, Dorchester, Charlestown, Boston, Quincy and Braintree – they're coming to Brockton. We welcome them with open arms. But we need to provide them the services such as this. Come here and grab yourself a bagel. I came here the other day. Best tea I've ever had.'

James Blake, chief executive officer of the Brockton-based HarborOne Bank, the largest state-chartered cooperative bank in New England, called the loan fund an 'angel' fund, helping people with insufficient funding or credit to take a business they started at their home off the ground, and into a brick and mortar location in the downtown area."

To learn more about the Brockton Venture Loan Fund, contact Elvira Calderia, Lending Director at (508) 895-1307 x 134.

Larocque, Marc. "Brockton 'Angel' Fund Helping Downtown Cafe, Other Small Businesses." The Enterprise, Brockton, MA, The Enterprise, Brockton, MA, 5 Mar. 2020, 3:55 PM, www.enterprisene.com/news/20200305/brockton-angel-fund-helping-downtown-cafe-other-small-businesses.



Sandra Elvera Martin, Elvera's Cafe with the \$1 million check supporting the new Brockton Venture Loan Fund.

## Building Biotech Training in Brockton



### MASSACHUSETTS LIFE SCIENCES CENTER

"A core mission of the MLSC is preparing students for successful employment in the life sciences and enhancing the talent pipeline for life sciences companies in Massachusetts. A foundational piece of that core mission is supporting experiential learning

opportunities for students at both the college and high school level. 'In particular for the life sciences, we cannot rely only on supporting students at the colleges and universities,' said MLSC President and CEO Travis McCready. 'Through partnerships with industry and school districts across the Commonwealth, we can extend these experiential learning opportunities into the high school by pairing dedicated young people, such as those in Brockton, with the training, education, and career opportunities to spark and cultivate their interests in the sciences.'

The month of May marked the completion of the MLSC's intensive, biotechnology lab training program for 24 Brockton High School students. In recognition of their successful completion of the training program, students received certificates of completion and \$500 stipends for their participation.

The MLSC is grateful for the partnership and commitment experienced from the ground level up in Brockton. This past year, Brockton High School biotech teacher David Mangus received the 2019 Ron Mardigian Memorial Bio-Rad Explorer Award from the National Science Teaching Association. The award recognizes and rewards an outstanding high school teacher who has made biotechnology learning accessible to the classroom.

'The Apprenticeship Challenge is an amazing opportunity given to kids to help them further their knowledge in biotechnology,' said Brockton High School student Angela Thevenin, who is interested in pursuing a degree in biomedical engineering. 'In this program, I believe I was given the most memorable experiences Brockton High has to offer to kids interested in going into the field of biotechnology. With the help of this program, I was given the opportunity to put one foot forward in achieving my goals for the future.'

The largest high school in Massachusetts, Brockton High School is a previous recipient of three STEM equipment grants from the MLSC. Overall, the MLSC has provided Brockton High School with approximately \$400,000 in STEM equipment and supplies funding, teacher professional development, and annual support of the lab training program. As part of the MLSC's fiscal year 2019 STEM District Grant Program, Brockton also received \$200,000 for Brockton middle schools. The middle school grant will catalyze the district's plans to adopt a comprehensive and innovative science curriculum for all seven of their middle schools."

"Championing Biotech in Brockton." Massachusetts Life Sciences Center, 20 Feb. 2020, www.masslifesciences.com/championing-biotech-in-brockton/.

## SBA Funds for Organizations Training Women Vets.



U.S. Small Business Administration

"WASHINGTON – The U.S. Small Business Administration today announced that nonprofit organizations, state and local agencies, and institutions of

higher learning are eligible to compete for funding of up to \$300,000 to deliver entrepreneurship training to women service members, women veterans, and women military spouses.

'Women veteran entrepreneurs have contributed in a major way to the growth of the U.S. economy, bringing in \$10 billion in receipts over a five-year period,' said Larry Stubblefield, Associate Administrator for SBA's Office of Veterans Business Development. 'The SBA is committed to supporting women veterans with the training and resources they need to start, grow, or expand a small business.'

Eligible organizations should submit applications for the Women Veteran Entrepreneurship Training Program funding opportunity (WVETP-2020-01) through Grants.gov. Applications not submitted via Grants.gov will not be evaluated. The submission deadline is Tuesday, March 17th."



## 5th Annual Multicultural Business Panel Showcases Metro South Businesses and Resources

Exhibitors @ Fuller Craft, Brockton included: Bridgewater State University, Brockton Area Transit Authority, Brockton Area Branch - NAACP, Brockton Interfaith Community, Brockton Redevelopment Authority, Cape Verdean Association of Brockton, Center for Women & Enterprise, City of Brockton, Consulate General of Cape Verde, DCAMM, Eastern Bank, Envision Bank, Family and Community Resources, Fuller Craft Museum, Greater Brockton Young Professionals, HarborOne Bank, Inspired Outcome, LegalShield, Massachusetts Office of Business Development (MOBD), Massachusetts Small Business Development Center Network (MSBDC), Massasoit Community College, MassHire Greater Brockton Workforce Board, Mentor Network/South Shore Haitian Adult Day Health, New York Life, North Easton Savings Bank, Old Colony Planning Council, Old Colony YMCA, Polished on Purpose, Rockland Trust Company, SCORE, SEED Corp., Small Business Administration (SBA), Supplier Diversity Office (SDO), UMass Dartmouth, Victory Human Services, and U.S. Census 2020.

Photos courtesy of Rich Morgan Photography. Visit [flickr.com/metrosouthchamber](https://www.flickr.com/photos/metrosouthchamber/) to view more from this event.



Premier Event Sponsor: North Easton Savings Bank



Sabrina Victor, Miss Massachusetts USA 2020.



Attorney Rita Mendes, Brockton City Councilor-At-Large.



Kelly Mallory, Mallory Headsets Inc.



Carol Chin, McDonald's Franchise owner.



Denise Lebiga, Fuller Craft Museum.



Richard Spencer, President of North Easton Savings Bank.



Wendell Davis, U.S. SBA Regional Administrator.



Mayor of Brockton, Robert Sullivan, Esquire.



Mary Waldron, OCPC.



Josh Epps; Cleonie Mainville, Inspired Outcome; and Tony Branch, Southeastern Regional School Committee.



Karen Lai-Fook and Elizabeth Symynkiewicz, Victory Human Services; Sheryl Savage; and Joanne Schneider, Eastern Bank.



Victory Human Services, and Mayor Sullivan, Brockton.



Jimmy Pereira, Old Colony Planning Council (OCPC).



Center for Women & Enterprise.



MOBD Regional Reps; Sue Whitaker and Margaret LaForest.



Chin Family with Chris Cooney, MSCC and Senator Mike Brady.



Derek O'Connor, Envision Bank.



Kelly Mahoney, University of Massachusetts Dartmouth.



Old Colony YMCA.



Polished on Purpose & Family and Community Resources.



Brockton Area Transit Authority (BAT).



Jill Beresford, MSBDC; and Jessica Mello, SEED Corp.



South Shore Women's Business Network (SSWBN).



Rockland Trust Company.

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Representatives from U.S. Small Business Administration, SCORE Business Counselors, Massachusetts Office of Business Development (MOBD); and the 5th Annual Multicultural Woman & Minority Owned Business Panel at Fuller Craft Museum on March 5, 2020.

Over 200 community members gathered at Fuller Craft Museum last week for the Metro South Chamber's 5th Annual Multicultural Business Forum, featuring a business resource expo and woman & minority owned business panel. The event was sponsored by North Easton Savings Bank.

**North Easton Savings Bank**

**METRO SOUTH**  
Regional Economic Development Organization



## Congressman Kennedy III Addresses Metro South



Chris Cooney, MSCC; Sue Joss, Brockton Neighborhood Health Center and Chamber Board member; Mahsa Khanbabai, Khanbabai Immigration Law and Chamber Board member; Congressman Joseph Kennedy III; Dottie Fulginiti, Town of Easton; and Steve McAllister, U.S. Chamber of Commerce.

good morning  
**Metro South**



Congressman Joseph Kennedy III and Chamber Chair, Fred Clark, Bridgewater State University.

Metro South Chamber members convened at Thorny Lea Golf Club on February 14th to hear from Congressman Kennedy III.

Kennedy addressed many current affairs including issues around immigration and workforce, education, infrastructure, and social justice.

Brenda Carrens of OCES and Rev. John Denning of Stonehill

College were both interviewed as program sponsors, by Chamber Vice Chair of Community Affairs, Mahsa Khanbabai, Khanbabai Immigration Law.

The following elected & selected officials were also in attendance: Steve McAllister of the U.S. Chamber of Commerce; State Representative Claire Cronin; Plymouth County DA, Tim Cruz; Mayor Sullivan, City of Brockton; Dottie Fulginiti, Town of Easton; Brockton City Councilor-At-Large, Rita Mendes; City Councilor-At-Large, Tina Cardoso; City Concil President, Shirley Asack, Dennis Earniri (Ward 3), Jeffrey Thompson (Ward 5), Jack Lally (Ward 6), and CFO Troy Clarkson.

This event was filmed and is available for view thanks to Brockton Community Access. Visit [metrosouthchamber.com/chamber-videos](http://metrosouthchamber.com/chamber-videos) to watch.

To view more photos from this event, visit [flickr.com/metrosouthchamber](https://www.flickr.com/photos/metrosouthchamber/). Photos courtesy of Rich Morgan Photography.

## U.S. SBA Extends Strategic Alliance With Chamber



Chris Cooney, Metro South Chamber of Commerce President and Bob Nelson, Small Business Administration.



U.S. Small Business Administration

SBA Massachusetts District Director Bob Nelson visited the Chamber to discuss further collaboration and cooperation, joining for a ceremonial signing of a Strategic Alliance Memorandum. We look forward to continuing to offer business support to the region through SBA. Visit [www.metroouthchamber.com/resources/building-resource-partners/](http://www.metroouthchamber.com/resources/building-resource-partners/) to learn more and make an appointment to meet with SBA during Chamber office hours.

## Planet Fitness Ribbon Cutting - Stoughton



Planet Fitness Stoughton Ribbon Cutting with Senator Walter Timilty and State Rep William Galvin, along with Chamber Ambassadors Katherine Light and Derek O'Connor of Envision Bank, and other friends and community members of the Metro South region.

The Chamber was joined by Senator Walter Timilty, State Representative William Galvin, and community members on February 18 as we welcomed the newest Planet Fitness club to the region at 638 Washington Street in Stoughton. The new facility was full of exercise enthusiasts, many of which joined in on the fun hosted by 98.5 SPORTS HUB. Lucky winners received Red Sox tickets, Rascal Flatts tickets, Boston Bruins merch, and more prizes and giveaways.

## Cape Cod Cafe Hosts Chamber Board Orientation

The Chamber recently held a board member orientation at Cape Cod Cafe in Brockton, welcoming Sue Joss, Brockton Neighborhood Health Center, Mike Lambert, Brockton Area Transit Authority (BAT), and David Teixeira, The Mattress Maker of New England.

Chamber Board members represent a diverse cross-section of members from Brockton and throughout the Metro South region. Many industry sectors are represented and include both large and small businesses. The Metro South Chamber of Commerce is a private, not-for-profit business networking and advocacy organization established originally as the Brockton Board of Trade and in 1913 as a Chamber of Commerce serving Brockton and the surrounding communities. The Metro South Chamber hosts, promotes and convenes more than one hundred programs each year. It is accredited by the U.S. Chamber of Commerce with five-stars, one of only three chambers in New England to have achieved such an honor.



Chris Cooney, Metro South Chamber of Commerce President & CEO; Pat Ciaramella, Old Colony Planning Council; Dan Evans, Evans Machine Co., Inc.; David Teixeira, The Mattress Maker of New England; Joe Casey, HarborOne Bank; Mike Lambert, BAT; George Spiliotis, Crown Linen; Greg Hart, Summer St Financial Advisors; Friend Weiler, Consultant; Rich Hynes, Barbour Corporation; and Board Chair, Fred Clark, Bridgewater State U.

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## 28th Annual TASTE OF METRO SOUTH

April 29th @ Annunciation Greek Church  
457 Oak Street, Brockton

**TICKETS AVAILABLE AT [WWW.METROSOUTHCHAMBER.COM](http://WWW.METROSOUTHCHAMBER.COM)**

Ticket Price: \$35. Tickets must be purchased in advance.  
Call Lexi, (508) 586-0500 x 231 for tickets and more information.

Like us at [www.facebook.com/metrosouthchambercommerce](http://www.facebook.com/metrosouthchambercommerce) to stay up to date on participating restaurants, organizations, and entertainment.

### Calling All Restaurants! Taste of Metro South

We invite your restaurant to participate in the widely popular and anticipated "A Taste of Metro South." Celebrate living and working in the region with a night of food and entertainment. You provide your specialty in sample sizes for 500 people, and we provide the opportunity to market your business to the ideal target audience. Participating restaurants will be listed on our website with a logo and link, receive promotion in "The Action Report" newsletter, receive mentions on Facebook and social media, will have their logo and contact information placed in the program, and receive the opportunity for television promotion.

Sponsorships are also available. For more information, please contact Lexi Reinertson at (508) 586-0500 x 231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com). Download the vendor application and see photos from last year at [metrosouthchamber.com/events/taste](http://metrosouthchamber.com/events/taste).

**DO YOU KNOW OF A NEW RESTAURANT IN TOWN, OR IS THERE A RESTAURANT YOU WOULD LIKE TO SEE PARTICIPATE?**

**SPONSORS & PAST PARTICIPANTS**



**Brockton High School Jazz Band!**

**Endless Treats!**



**AND MORE!**

## Nominate Your Favorite Small Business!

Wednesday, May 20 | 12:00 PM - 1:30 PM | Location TBA



The Metro South Chamber and Bank of America recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. We welcome you to nominate businesses for the 2020 *Small Business of the Year* and *Entrepreneur of the Year* awards.

**You may nominate your own business or any other business you deem worthy. For nomination forms, call Lexi at (508) 586-0500 x 231.** You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber. Visit [metrosouthchamber.com/small-biz-awards-expo](http://metrosouthchamber.com/small-biz-awards-expo) to download a nomination form, or contact Lexi at [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com) (508) 586-0500 x 231 for assistance.

**Small Business of the Year Criteria:**  
50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.

**Entrepreneur of the Year Criteria:**  
10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due to the Chamber by April 17, 2020. Recipients will be announced at the Small Business and Entrepreneur Lunch in May of 2020.

Sponsored by: **Bank of America**   
**The Enterprise**

### Prior Small Business of the Year Recipients

2019 Immerse Agency  
2018 Just Desserts Bakery & Cafe  
2017 Wood Palace Kitchens  
2016 Strange Planet Printing  
2015 Maguire's Bar & Grill  
2014 J.M. Pet Resort  
2013 Solex Payroll Systems, Inc.  
2012 Vincent's Tropical Grocery  
2011 McGuigan's Pub  
2010 Prisco's Market  
2009 MCG Partners  
2008 Heights Crossing  
2007 Westgate Lanes  
2006 Cindy's Kitchen  
2005 Northeast Wholesale Nail & Fastener Supply Co.  
2004 Dupliron, Inc.

### Prior Entrepreneur of the Year Recipients

2019 LAUNCH Web Marketing  
2018 Shovel Town Brewery  
2017 Epicure Wine & Jazz Bar  
2016 Elvera's Cafe  
2015 The Sound Lab  
2014 JJ's Cafe  
2013 James Tran, SKy8 Shrimp Farm, LLC  
2012 Billy Michaud, Sparky's Import Repair  
2011 Al Ata, Elie Baking Corp  
2010 Patricia Winberg, Topnotch Design Studio  
2009 Michelle Cully, XPressman Trucking & Courier  
2008 Robert Monahan, UPPAbaby  
2007 Howard Wright, Wright Technology  
2006 Rob Peters, Rob Peters Entertainment  
2005 Jeffrey Chrzanowski, Spark Street Autobody  
2004 Charles Bernard, The DJ Experience

## ATHENA Award - Call for Leadership Nominations

This June, the Metro South Chamber of Commerce and Eastern Bank will present the 22nd Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact Lexi Reinertson at (508) 586-0500 x 231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com). Learn more online at [metrosouthchamber.com/events/athena](http://metrosouthchamber.com/events/athena).

Sponsored by: **The Enterprise**  **JOIN US FOR GOOD**



## Chamber Meets with Plymouth County Tourism Head



Lea Filson, Plymouth County CVB and Destination Plymouth Executive Director; Chris Cooney, Metro South Chamber of Commerce President; and Paula Fisher, Director of Marketing and Group Services, Plymouth County Development Council & CVB.

Chamber CEO, Chris Cooney recently met with Lea Filson, Executive Director and Paula Fisher of the Plymouth County CVB to discuss tourism and marketing. Filson was recently hired to head tourism for the county wide organization. Fisher has worked for PCDC for many years in support of tourism.

For the past thirteen years, Filson has worked in tourism in New Orleans, LA. A former broadcast anchor and reporter prior to that, she was among the industry professionals who came back after Hurricane Katrina and built visitation from seasonal to year-round in New Orleans.

Her Plymouth tie comes through the General Society of Mayflower Descendants. She served as Governor General for the Society between 2014 – 2017 and was part of the team that negotiated the donation of the National Pilgrim Memorial Meetinghouse from

First Parish Church.

The three discussed a variety of state and county initiatives and how Brockton and the Metro South Region along with the route 24 corridor can play a more prominent role in future marketing. "With more than one thousand rooms throughout the region including 500 in Brockton alone, the region can play host to many travelers interested in the region while also providing an extraordinary value for hub and spoke hotel stays", said Chris Cooney, Chamber CEO. The Chamber often participates in cooperative marketing media buys with the Convention and Visitors Bureau. Expansion of this partnership is sought for the future.

## 2020 Job, Internship, and Recruitment Fairs



**GREATER BROCKTON  
WORKFORCE BOARD**



### 2020 Spring Job Fair @ Southeastern Technical Institute

Thursday, March 12 from 3:30 PM - 5:30 PM

Contact MassHire Greater Brockton Career Center for details (508) 513-3400.

### Spring Job & Internship Fair @ Bridgewater State University

Thursday, April 9 from 11:00 AM - 2:00 PM

To participate contact Career Services at (508) 531-1328.

### CORI Friendly Career Day @ War Memorial Building, Brockton

Wednesday, April 15 from 12:00 PM - 3:00 PM

To participate contact Jim Frazier at Plymouth County Development Council, (508) 830-6200 x 438.

### Education Career Fair @ Bridgewater State University

Tuesday, May 5 from 4:00 PM - 6:00 PM

To participate contact Career Services at (508) 531-1328.

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## BSU & Stonehill Partner on Photonics Hub



Rev. John Denning, Stonehill College President



Fred Clark Esq., Bridgewater State University President.



"The field of photonics — the use of light in everything from lasers to optic cables and its application in industries from healthcare to aviation to autonomous cars — is booming, and workers and regions who get in now will reap benefits for decades to come.

This science is poised to become an everyday necessity, and like transistors and processing chips, will pay enormous benefits to early adapters who have the workforce to pull in research and development, labs and manufacturing.

An argument can be made that the region south of Boston missed the computer and IT revolution that drove economic prosperity in the Route 128 corridor. That's in part why the state's \$3.8 million grant for a new photonics training center and lab for this region located at Stonehill College and Bridgewater State University (BSU) is so crucial.

Stonehill and BSU are leveraging the state grant to forge a public-private regional integrated photonics hub that combines the strengths, resources, and know-how of each institution to further technology, innovation, workforce training, and manufacturing in Massachusetts in Photonic Integrated Circuits. The lab will train new technicians and also develop a badly-needed engineering workforce. Those workers will support new economic growth and development in areas such as telecommunication and data-communication, precision measurements, biomedical sensing and imaging, optic and laser development.

This center is vital because photonics is the future, not just for increasingly ubiquitous fiber-optic cables, but as a way to replace electricity in myriad applications. Photons move a thousand times faster than electrons, reduce the need for cooling and dramatically improve efficiency. As manufacturers of everything from autonomous vehicles, jets and smart phones apply photonics to new products, the demand for skilled and experienced workers will also be vast. These jobs range from technicians to engineers to research scientists.

A report published by BCC Research in 2017 shows just how high the ceiling is for photonics, estimating the \$500 million global industry is expected to nearly triple to \$1.4 billion by 2022. And the market for photonics just in telecommunications and computing could exceed \$5 billion by 2025.

And by replacing electricity with light we are helping to make serious strides in the fight against climate change. According to the U.S. Department of Energy, cloud computing data centers use 2 percent of all the energy in the county. Switching to integrated photonics technology cuts that energy use in half.

By centering a cutting-edge training lab and education programs in the heart of Southeastern Massachusetts, the state and the colleges are creating the kind of workforce that not only supports existing tech companies but can help attract new companies that require an educated, tech-ready workforce.

The vast majority of our students at Stonehill and Bridgewater remain in Massachusetts after graduation to work, create businesses, raise families and support our economy. It's crucial we make sure they have a step up in vibrant, cutting edge industries to support those careers and startups. This new integrated photonics hub will be a tremendous tool to achieve these goals, while also helping Massachusetts remain a national leader in technology and innovation."

Denning, Rev. John, and Fred Clark. "Op-Ed: Public Investment in Photonics Will Reap Workforce Rewards." Bizjournals.com, 21 Feb. 2020, 5:51 AM, [www.bizjournals.com/boston/news/2020/02/21/op-ed-public-investment-in-photonics-will-reap.html](http://www.bizjournals.com/boston/news/2020/02/21/op-ed-public-investment-in-photonics-will-reap.html).

## MEMBER Profile - Law Office of Philip Nessralla



*Law Office of Philip Nessralla*  
1063 North Main Street  
Brockton, MA 02301

*Year Established:* 1980

*Products or Services:* General practice of Law in areas of real estate, municipal law, zoning and land use planning, litigation, family law, contracts, and leases.

*Number of Employees:* 6

Philip Nessralla, Law Office of Philip Nessralla

*What is unique or special about your firm and the products and services you offer?* We provide specialized and individual attention to the needs of each client striving to obtain their objectives in an effective and cost conscious manner.

*What is your market area?* Massachusetts.

*Anything additional we should know about your company?* The effective practice of law is a result of experience combined with excessive effort and attention to the details of each client's objectives. Having been in practice since 1980, I have had the opportunity to be involved in most areas of the law. I also focused a significant amount of time in Municipal Law, having served as Chairman of the Brockton Zoning Board of Appeals for 10 years and as the Brockton City Solicitor for 10 years; serving in such capacity for four mayors, and presently maintain a full time law practice. The knowledge and experience have proven to be invaluable and extremely beneficial in the private practice of law. In addition to the transactional aspects of law, I also litigate matters in both state and federal courts.

## MEMBER Profile - Thorny Lea Golf Club

*Thorny Lea Golf Club*  
159 Torrey Street  
Brockton, MA 02301  
(508) 584-7060  
[www.thornyleagc.com](http://www.thornyleagc.com)

*Year Established:* 1900

*Products or Services:* Golf Club

*Number of Employees:* 50

*What is unique or special about your firm and the products and services you offer?* Premium golf course with membership amenities.

*What is your market area / what markets do you serve?* Metro South and South Shore.

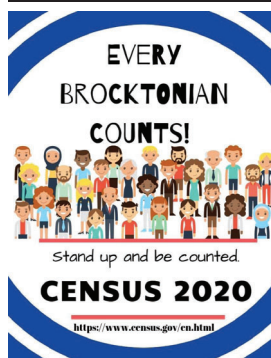
*Please list awards, honors, or special recognition your firm has received.* Nationally recognized golfers.

*What is your main business objective concerning your customers and the business community?* Private golf club/social events.

*Anything additional we should know about your company?* A variety of membership opportunities at Thorny Lea Golf Club. Thorny Lea Golf Club was established in 1900 as a private company of friends who, for starters, built a motley array of holes on Brockton's West Side. Bit by bit over the next quarter-century, the members added to their property and by 1925 the full 18-hole complement of holes was in place, along with a clubhouse that fit the times. More than a century after the first ball was struck at Thorny Lea, our course remains a challenge for golfers of all ages and talents. In addition, our beautiful clubhouse has become a popular gathering place for those seeking fine dining and first-class amenities for family celebrations and community events.



## Stand Up and Be Counted; 2020 Census



An accurate census count results in more representation and resources for the region.

The 2020 Census is hiring hundreds of residents for office and field positions to conduct the 2020 Census. Learn how you can help collect important data that will determine your state's representation in Congress, as well as how funds are spent in your community on things like roads, schools, and hospitals.

For more information on extra income, flexible hours, weekly pay, and paid training, apply online at [2020census.gov/jobs](https://2020census.gov/jobs). Full and part-time jobs are available.

## WELCOME NEW MEMBERS!

### Reinvesting in Our Community

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Brockton, MA 02301  
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[www.aplusbluelion.com](http://www.aplusbluelion.com)  
*Insurance*

#### Acti-Kare

Mr. Christopher Daly  
205 West Grove Street  
Middleboro, MA 02346  
(508) 217-4082  
[www.plymouth.actikare.com](http://www.plymouth.actikare.com)  
*Home Health Care*

#### Grand Canyon University

Mr. Guimard St. Germain  
5 Gloversbrook Road  
Randolph, MA 02368  
(781) 747-8456  
[www.gcu.edu/c/guimard.saintgermain](http://www.gcu.edu/c/guimard.saintgermain)  
*Education*

#### Fairview Millwork and Kitchens

Mr. Aaron Clive  
100 Pearl Street  
Bridgewater, MA 02324  
(508) 697-6128  
[www.fairvu.com](http://www.fairvu.com)  
*Remodeling Kitchen & Bath*

#### Keeping Pace with Multiple Miracles

Ms. Pamela Pace  
389 West Center Street  
West Bridgewater, MA 02379  
(508) 559-0040  
[www.keepingpace.org](http://www.keepingpace.org)  
*Non-Profit*

#### Old Colony Hospice

Ms. Heidi Garcia  
321 Manley Street  
West Bridgewater, MA 02379  
(781) 341-4145  
[www.oldcolonyhospice.org](http://www.oldcolonyhospice.org)  
*Health Care*

#### Red Ball Promotions

Ms. Lisa Wheeler  
1017 Turnpike Street, STE 32  
Canton, MA 02021  
(781) 828) 9290  
[www.redballpromotions.com](http://www.redballpromotions.com)  
*Promotional Products*

#### Vitra Adult Day Health

Mr. Max Voshchin  
10 North Pearl Street  
Brockton, MA 02301  
(508) 594-1801  
[www.vitraadh.com](http://www.vitraadh.com)  
*Adult Day Health*

To Join the Chamber, contact one of our Membership Coordinators

Marcy Venezia: (508) 586-0500 x 229 • [MVenezia@metrosouthchamber.com](mailto:MVenezia@metrosouthchamber.com)

Evan deLacy: (508) 586-0500 x 227 • [EDelacy@metrosouthchamber.com](mailto:EDelacy@metrosouthchamber.com)

## RENEWING Members

### Thank you!

Bank of America Merrill Lynch  
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Curry College  
Friend S. Weiler  
Michael Haikal Real Estate  
Packard Paper Corporation  
Parker Property Management Inc.  
Philadelphia Insurance Companies  
Rexa, Inc.

Romm Diamonds  
Rose Therese Cap & Gown Company  
Send Out Cards  
South Shore Bank  
The Enterprise  
The Guardian Center for Skilled  
Nursing and Rehabilitation  
Westgate Mall



## Networking Group USA Partners with Chamber



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

**Lakeside Chapter** - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

**Easton Area Networking Group USA** - Meets the 2nd & 4th Wednesdays 8:30-9:30 AM at StoneForge Grill 10 Roosevelt Circle in South Easton.

**Waters Networking Group** - Meets the 1st & 3rd Thursdays 8:30-9:30 AM at the Canoe Club Ball Room in West Bridgewater.

To learn more about Networking Group USA and Additional chapters visit [networkinggroupusa.com/our-story](http://networkinggroupusa.com/our-story). For more information about Chamber Membership and Networking Groups contact Marcy at [MVenetia@metrosouthchamber.com](mailto:MVenetia@metrosouthchamber.com)

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.com](http://www.randolphchamberofcommerce.com) for more information.



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.

## Chamber Drafts Letter of Support for Brockton Casino



GOODWIN ON BEHALF OF MG&E

18

With a new round of discussions regarding the Region C Casino license, the Chamber has participated in several meetings and encouraged the Gaming Commission to restart the process of choosing a site for the region C casino. After a five year delay, the MA Gaming Commission has three new members and an opportunity to entertain proposals to place the final casino in Brockton. Brockton presented the only qualified casino proposal for region C on the site of the former Brockton Fairgrounds. The recent plans feature a hotel, conference center and attractions on more than 30 acres on Belmont Street in Brockton. The site is near route 24 at exit 17 and presents an extraordinary opportunity for investment and job creation. To learn more visit [www.metroouthchamber.com/studies](http://www.metroouthchamber.com/studies).

## SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at ALL-TIME LOW 3.48% Fixed for 20 years for Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
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## Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

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Take advantage of their free live webinar series! Learn more by visiting [www.sema.score.org](http://www.sema.score.org) or by calling (508) 587-2673. Ahead for the month...

**March 10:** Why Diversity and Inclusion Need to Be Small Business Priorities

**March 12:** Actionable Lead Generation and Nurturing Strategies for Entrepreneurs

**March 19:** Understanding Cash Flow - A Critical Component to the Life of Your Business

**March 24:** Business Succession Planning - Making It a Seamless Transition



FOR THE LIFE OF YOUR BUSINESS



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[www.cantonma.minutemanpress.com](http://www.cantonma.minutemanpress.com)

Minuteman Press International is the number one rated business marketing and printing franchise that offers world class training and unparalleled ongoing local support. Started in 1973 by Roy Titus and his son Bob, Minuteman Press began franchising in 1975 and has grown to nearly 1,000 business service franchise locations worldwide. Minuteman Press is ranked #1 in category by Entrepreneur 27 times and 16 years in a row, including 2019.

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909 Washington Street, Stoughton • (888) 239-9911  
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The principals at Platinum Partners bring over 60 years of combined experience assisting their clients in the areas of land use planning, permitting and consulting in both the private and public sectors. Their extensive knowledge and experience is what sets them apart and allows them to offer services in zoning and land use permitting, project management, feasibility studies, and regulatory analysis in order to help expedite the permitting process at the federal, state, and local level.

**Streamline Realty, LLC**


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[www.myslrealty.com](http://www.myslrealty.com)

"Whether this is your first home or your tenth, this guide is intended to help you navigate the home buying process. I want to ensure you are educated before, excited during, and overjoyed at the end of your home buying experience." - David Fasano, CEO

**Tractor Supply Company**


800 South Franklin Street, Holbrook • (781) 826-8080  
[www.tractorsupply.com](http://www.tractorsupply.com)

Tractor Supply offers an extensive mix of products necessary to care for home, land, pets and animals with a focus on product localization, exclusive brands and legendary customer service that addresses the needs of the Out Here lifestyle. With over 32,000 team members, the Company leverages its physical store assets with digital capabilities to offer customers the convenience of purchasing products they need anytime, anywhere and any way they choose at everyday low prices.

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205 West Grove Street, Middleboro • (508) 217-4082  
[www.actikare.com/plymouth](http://www.actikare.com/plymouth)

Acti-Kare Responsive In Home Care provides care services to families in Plymouth, MA and surrounding areas. Acti-Kare offers compassionate in home care that can help your aging loved one remain the comfort of home as long as possible. Our services are designed not only to provide a healthy and safe environment, but to bring everyday joy and hope to the lives of the clients we serve.

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5 Gloversbrook Road, Randolph • (781) 747-8456  
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Earning your degree from Grand Canyon University (GCU) represents a positive next step in achieving your career goals. Founded in 1949, GCU offers a wide variety of bachelor's, master's and doctoral degree programs in business, education, Christian studies, liberal arts, fine arts and production, science, technology, engineering and math (STEM), and nursing and health sciences. Classes can be taken at our Phoenix campus or online.

**Keeping Pace with Multiple Miracles**


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## BUSINESS EVENTS *Planner*

**Monday, March 23**
**Ribbon Cutting Ceremony**

10:00 am - 11:00 am

**McDonald's**  
 715 Belmont Street, Brockton

Join the Chamber for a ribbon cutting ceremony & chance to win a flat screen tv!

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Friday, March 27**
**Good Morning Metro South**

11:45 am - 1:30 pm

**Massasoit Community College**  
 Student Center Building, 1 Massasoit Blvd, Brockton

Join the Chamber for special brunch focused on cyber security at the Louissou Board Room @ Massasoit.

Members: \$25

Non-members: \$35

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Thursday, April 2**
**Ribbon Cutting Ceremony & Networking**

4:00 pm - 6:00 pm

**Vitra Adult Day Health**  
 10 N. Pearl Street, Brockton

Join the Chamber for a ribbon cutting ceremony and grand opening of the new Vitra facility in Brockton.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Thursday, April 16**
**Ribbon Cutting Ceremony & Networking**

4:00 pm - 6:00 pm

**Your CBD Store, Braintree**  
 381 Washington Street, Braintree

Join the Chamber for a ribbon cutting ceremony & networking, raffles, and more!

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Wednesay, April 29**
**Taste of Metro South**

5:30 pm - 8:00 pm

**Annunciation Greek Orthodox Church**  
 457 Oak Street, Brockton

Join the Chamber for an evening of food, fun, entertainment, and networking!

Cost: \$35 Restaurant Participation: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Wednesday, May 6**
**Business After Hours**

5:00 pm - 7:00 pm

**Eastern Bank**  
 276 Quincy Street, Brockton

Join the Chamber for an evening of networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Tuesday, May 19**
**Business After Hours**

5:00 pm - 7:00 pm

**Abington Bank**  
 Location TBA.

Join the Chamber for an evening of networking.

Cost: Free!

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

**Wednesday, May 20**
**Small Business Awards**

12:00 pm - 1:30 pm

**Location TBA**

Join the Chamber for an afternoon of awards & networking.

Members: \$39

Non-members: \$49

Register online: [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)