



## Leading Businesses Leading Communities



### Chamber Mission

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Robert Jenkins  
Brockton Redevelopment  
Authority • Page 6



Sheila Sullivan-Jardim  
MassHire Greater  
Brockton WB • Page 6



Secretary Kennealy  
Housing and Economic  
Development • Page 6

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## Businesses, Leadership Honored

Friday, June 19 | 2:00 pm - 3:00 pm | Live Virtual Event via ZOOM



Premier Sponsor:  
**Eastern Bank**  
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Media Sponsor:  
**The Enterprise**



### About our Keynote Speaker



Nancy B. Gustafson

Guild within the Brockton Community. *Continued on page 5.*

This year, the recipient is Nancy B. Gustafson. Nancy has achieved the highest level of professional excellence through her various positions in the Brockton School System, as well as through her leadership and overall dedication to the mission and impact of the Charity

### About the ATHENA Award

*"Creating A Balance In Leadership Worldwide."*

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, the United Arab Emirates, and the United Kingdom. The Metro South Chamber believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government. Visit [www.athenainternational.org](http://www.athenainternational.org) to learn more about the history of the ATHENA Leadership Award.

## SMALL BIZ & ENTREPRENEUR OF THE YEAR



Jeff Newman, South Shore SoftWash, LLC.

Small Business  
Month is sponsored  
by Bank of America



Francois and Irami Diatta. Photo courtesy of Marc Vasconcellos/The Enterprise.



May is Small Business Month! The Metro South Chamber of Commerce and Bank of America recognized the achievements and contributions of two small businesses in creating new jobs and economic opportunities in the Metro South region. Both businesses exhibit creativity and imagination in the development of their business, demonstrate growth, and a reflection on internal and external social responsibility.

Small Business of the Year: South Shore SoftWash, LLC is located in West Bridgewater and owned by former U.S. Army Major, Jeff Newman. Visit [www.southshoresoftwash.com](http://www.southshoresoftwash.com) or call (774) 300-9274 to learn more. Entrepreneur of the Year: Empower Nutrition is located at 828 Crescent Street in Brockton, where Francois and Irami Diatta serve up healthy juices and smoothies to Brocktonians. Visit [empower-nutrition-restaurant.business.site](http://empower-nutrition-restaurant.business.site) or call (508) 857-5931 to learn more.

*Continue to page 7 to read more about the 2020 Small Business & Entrepreneur Award recipients.*



## MA Business Openings Expanded June 8



On Sunday June 6th, the Baker-Polito Administration announced that Phase II of the Commonwealth's reopening plan will begin on June 8th.

Businesses and sectors set to begin opening in Phase II are subject to compliance with all mandatory safety standards. Please visit <https://www.mass.gov/info-details/reopening-massachusetts#general-business-guidance> to obtain posters for businesses planning to reopen. *Continued on page 5.*

## PPP Rules Eased for Businesses:

On June 5, 2020, President Trump signed into law the Paycheck Protection Program Flexibility Act (PPPFA) in an attempt to address many concerns expressed by the small business community around the Paycheck Protection Program (PPP) aimed at providing COVID-19 relief. What you need to know:

1. PPPFA changes amount of loan needed for payroll to 60%
2. PPPFA extends period of use funds from 8 to 24 weeks
3. PPPFA pushes back a June 30 deadline to rehire workers to December 31, 2020
4. PPPFA eases rehire requirements
5. PPPFA extends the repayment term from 2 years to 5 years

To read the full article, visit the link below: Hare, Neil. "Trump Signs New Law Relaxing PPP Rules: What You Need To Know." Forbes, Forbes Magazine, 5 June 2020, [www.forbes.com/sites/allbusiness/2020/06/05/trump-signs-new-law-relaxing-ppp-rules-what-you-need-to-know/#250fb30a31e3](https://www.forbes.com/sites/allbusiness/2020/06/05/trump-signs-new-law-relaxing-ppp-rules-what-you-need-to-know/#250fb30a31e3).

# One-Stop Business Resource Guide in Response to COVID-19

The Metro South Chamber has developed a web resource page with current offerings for our business community affected by the COVID-19 pandemic.

Resources include business assistance loans, labor & employment updates, legislative action, support of our small businesses, best practices when working from home, and services to help maintain communication and keep business moving forward! Please visit [www.metroouthchamber.com/covid-19-resource-guide](http://www.metroouthchamber.com/covid-19-resource-guide) for a list of helpful links provided by the Commonwealth of Massachusetts, MOBD, MEMA, the Executive Office of Labor & Workforce Development, U.S. Chamber of Commerce, Small Business Administration, SCORE, SEED, MSBDC, and more.

## Free Zoom Calls Every Friday at 2:00pm with City, State, and Federal Resources.

**Social distancing is everyone's responsibility.**

**However, you can reach us. Let us know how we can best help you!**

call: (508) 586-0500 x223 email: [chris@metroouthchamber.com](mailto:chris@metroouthchamber.com)





BOARD OF DIRECTORS

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Lisa Strattan - *The Enterprise*

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**(508) 586-0500**      **Front Desk x 221**

**Kayla May**  
Member Engagement x 221

**Marcy Venezia, Nightingale Group LLC**  
Membership Sales x 229

**Theresa Lobo-Albin**  
Finance x 230

Newsletter Written & Designed by Emma Stratton.  
Printing Provided by The Enterprise.



ACCREDITED  
CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**  
Sixty School Street, Brockton, MA 02301-4087

tel: (508) 586-0500  
fax: (508) 587-1340  
info@metrosouthchamber.com  
www.metroouthchamber.com

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

June - All Postponed Events to be Rescheduled

11	<b>Live Virtual Networking</b> <i>Zoom Virtual Meeting, register online</i>	2:00 pm
12	<b>Weekly COVID-19 Recovery Update with City, State, and Federal Officials</b> <i>Zoom Virtual Meeting, register online</i>	2:00 pm
18	<b>Live Virtual Networking</b> <i>Zoom Virtual Meeting, register online</i>	2:00 pm
19	<b>22nd Annual ATHENA Award</b> <i>Zoom Virtual Meeting, register online</i>	2:00 pm
25	<b>Live Virtual Networking</b> <i>Zoom Virtual Meeting, register online</i>	2:00 pm

July

8	<b>Ambassador Meeting</b> <i>Zoom Virtual Meeting</i>	8:00 am
TBA	<b>Nominating Committee</b>	
TBA	<b>COVID-19 Resource + Recovery Calls</b>	



The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, call the chamber at (508) 586-0500 or email info@metrosouthchamber.com



**Impact.**

It takes the right tools to start or grow a business. And it takes customers to keep business growing.

The Metro South Chamber of Commerce builds strong businesses and communities by connecting you to new customers and suppliers, as well as to those who influence the local economy and quality of life.

Access to the right tools. One more way the Chamber makes an impact.

**To join the chamber call 508.586.0500 or visit [www.metroouthchamber.com](http://www.metroouthchamber.com)**

Note: All meetings are held at the Metro South Chamber Office (viz Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

# UP-TO-DATE News

Members - send Good News to  
estratton@metrosouthchamber.com  
Sponsored by: Good Samaritan Medical Center



**MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos**  
Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

He is available the second week of each month, from 9:00-11:00 am.

**July 13, 2020**  
**August 10, 2020**

For more information, email Jay at [jpateakos@massdevelopment.com](mailto:jpateakos@massdevelopment.com) or call (508) 678-0533 x 1201.

**HarborOneU Online Classes: Creating a Marketing Calendar**  
Friday, June 19, 10:00 - 11:45 am. "As small business owners, our biggest problem in marketing is being organized and having enough time to create the content necessary for our audience. When we get busy, marketing flies out the window and our engagement wanes on social media. Let's look at creating monthly 'bites' of content that can be shared and re-purposed in numerous ways. We will discuss: brand message, demographic, transparency, important dates, brainstorming, and creating/sharing content." Register online: [www.harboroneu.com/harboroneu/classes/2020/june/creating-a-marketing-calendar](http://www.harboroneu.com/harboroneu/classes/2020/june/creating-a-marketing-calendar) Questions? Contact: [info@harboroneu.com](mailto:info@harboroneu.com)

**Need Individual Help for your Small Business?**  
Let MSBDC business advisors help you navigate the SBA Debt Relief Programs. The Massachusetts Small Business Development Center Southeast Regional Office provides free, confidential, one-to-one business assistance and free and low-cost training to prospective and existing small businesses. Visit [msbdc.org/semass](http://msbdc.org/semass) or call (508) 673-9783 to request counseling.

**MASS EXPORTS: USMCA Is Coming: What You Need to Know to Prepare Webinar June 12**  
The new U.S. Canada Mexico Agreement (USMCA) will go into effect on July 1, 2020, with no transition period from NAFTA. This means that companies currently taking advantage of NAFTA should be preparing now to meet the new requirements under the USMCA so that they can continue to benefit from preferential duty treatment between the U.S., Canada and Mexico under the new agreement. Under the new agreement, companies will see changes to the Rules of Origin, meaning that some products may no longer be eligible for preferential duty treatment. Additionally, certifying origin will no longer require a specific form, though certain data elements must be included in the declaration. Other changes include increased De Minimis levels, IP protection measures, and the inclusion of provisions for e-commerce and digital trade. Join us to hear from experts discussing these and other differences between NAFTA and USMCA, and learn what exporters and importers need to do now to prepare for the imminent changes. Register online: <https://clients.msbdc.org/workshop.aspx?key=170400018>

**MASS EXPORTS: Expansion of Export Controls on China, Russia and Venezuela Webinar 6/18**  
In the last few months, the United States has announced new rules that will significantly expand export restrictions on China, Russia and Venezuela. On April 28, the U.S. Department of Commerce Bureau of Industry and Security (BIS) published a highly-anticipated final rule that further tightens controls on exports, reexports and in-country transfers to military end users and end uses in China, Russia and Venezuela. It also issued a final rule withdrawing License Exception CIV for these countries. These final rules go into effect on June 29, 2020. On May 15, BIS issued an interim final rule, effective immediately, that significantly expands the foreign direct product rule to cover additional foreign-produced items destined to Huawei. And while these rules tighten restrictions on exports, reexports and in country transfers of certain controlled items and technology, there are also significant implications for companies that export EAR99 items and technology. Join us for this webinar to hear specifics on the new

### COVID-19 TESTING: THE SIX SIMPLE STEPS



**1. CALL TO REGISTER:**  
CALL 1-844-4TEST19 TO SIGN UP

**2. LINE UP AT BHS:**  
ENTER AT FOREST AVE. AND FOLLOW THE SIGNS

**3. DRIVE INTO TENT:**  
WHEN SIGNALLED, ENTER THE TENT SLOWLY

**4. UNDERGO TEST:**  
LOWER WINDOW AND FOLLOW INSTRUCTIONS

**5. EXIT TENT SLOWLY:**  
FOLLOW DIRECTIONS OUT OF BHS

**6. AWAIT RESULTS:**  
WE'LL CALL IN A FEW DAYS WITH RESULTS!

requirements under the rules and how they will impact your company. We will also discuss ways to mitigate compliance risk through licensing, export reporting, screening and KYC due diligence. Register online: <https://clients.msbdc.org/workshop.aspx?key=170400019>

**HELP RESTART OUR REGION - GET TESTED TODAY! FREE COVID-19 DRIVE THROUGH TESTING, 10 MINUTES - CALL AHEAD! 1-844-4test19**

**PRE-REGISTRATION AND APPOINTMENT REQUIRED**

**STEP 1:** Call COVID-19 Hotline 1-844-4TEST19 / 1-844-483-7819 to see if you meet our current testing criteria. If you have a primary care provider with Signature Medical Group, press 1. If you have a primary care provider with Brockton Neighborhood Health Center, press 2. If you have a primary care provider elsewhere, or do not have a primary care provider, press 3.

**STEP 2:** You will be pre-registered by staff from Signature Medical Group or Brockton Neighborhood Health Center and you will be given an appointment date and time for testing.

**STEP 3:** Return to the testing site at the appointment date and time given to you. Testing will take place at:

**Brockton High School - Parking Lot**  
470 Forest Avenue  
Brockton, MA 02301  
**PLEASE USE FOREST AVE ENTRANCE, NOT BELMONT STREET**

**At the testing site, please remember:** You should be wearing a mask covering your mouth and nose at all times. Do not exit the car, unless told to by a staff member on site. Leave the car window rolled up, unless told otherwise by a staff member on site.

**STEP 4:** Staff from Signature Medical Group or Brockton Neighborhood Health Center will call you when the results are available. Please keep in mind we are not conducting rapid testing at this time. You will get a call. This may take a few days.





22nd Annual ATHENA Award, June 19 @ 2:00pm

Business Openings Expanded in Phase 2 of Reopening

22nd  
ATHENA



Annual  
AWARDS

Friday, June 19 | 2:00 pm - 3:00 pm | Live Virtual Event via ZOOM

On Friday, June 19 from 2:00 pm - 3:00 pm, the Metro South Chamber of Commerce and Eastern Bank will present the 22nd Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. The event will be held via Zoom, please pre-register online to receive your unique attendance link.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation’s philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.



Nancy B. Gustafson

This year, the recipient is Nancy B. Gustafson. Nancy has achieved the highest level of professional excellence through her various positions in the Brockton School System, as well as through her leadership and overall dedication to the mission and impact of the Charity Guild within the Brockton Community. Nancy has positively impacted thousands of young people and families in Brockton and beyond. Her stewardship of the Oear Leadership Program at South Junior High and her dedication to the Charity Guild are both examples of how she leads through her actions. Her colleagues say Nancy is a "woman of wisdom, compassion, and grace." Her former students say "Nancy is a trusted confidant who helped guide us...

she instilled in us the importance of helping those who might be vulnerable or less fortunate...lessons carried with us throughout our adult lives."

This virtual event is complimentary, but please consider making a donation to the Chamber. The Metro South Chamber of Commerce is a private, non-prodit business association that works to support and promote the local business community through leadership in public advocacy, education, networking, information, and community development.

To register contact Lexi Reinertson at AReinertson@metrosouthchamber.com. Learn more online at metrosouthchamber.com/events/athena.

- Prior ATHENA Recipients
- 2019 Sharon Wolder, Brockton Public Schools
  - 2018 June Saba-Maguire, Brockton Public Schools
  - 2017 Diane Bell, Bridgewater State University
  - 2016 Cheryl Oppen, School on Wheels
  - 2015 Mary Waldron, Bridgewater State University
  - 2014 Janet Trask, Brockton VA Hospital
  - 2013 Kathleen Smith, Brockton Public Schools
  - 2012 Ruth Bramson, Girl Scouts of Eastern MA
  - 2011 Elaine Reiser, Brockton Area Multi-Services
  - 2010 Anne DeMinico, St. Joseph Manor
  - 2009 Sue Joss, Brockton Neighborhood Health Center
  - 2008 Vanessa Tierny, Brockton Area Multi-Services
  - 2007 Susan Szachowicz, Brockton High Principal
  - 2006 Loretta Degrazio, East Coast Petroleum
  - 2005 Marianne Wroble Cox, WYBR 1460AM Radio
  - 2004 Shailah Stewart, Brockton Public Schools
  - 2003 Linda Faria Braun, The Adult Learning Center
  - 2002 Christine Karavites, Proteas Consulting

- 2001 Barbara Duffy, My Turn, Inc.
- 2000 Noelle Foye, Brockton Elementary School Nurse
- 1999 Janice Cunningham, East Bridgewater Police

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REOPENING MASSACHUSETTS IN PHASES

The goal of this phased reopening plan is to methodically allow businesses, services, and activities to resume, while avoiding a resurgence of COVID-19 that could overwhelm our healthcare system and erase the progress we've made so far.

Current state: Stay at home	Phase 1: Start	Phase 2: Cautious	Phase 3: Vigilant	Phase 4: New normal
Essential business and services only	Limited industries resume operations with severe restrictions	Additional industries resume operations with restrictions and capacity limitations	Additional industries resume operations with guidance	Development of vaccines and / or treatments enable resumption of "new normal"

- Each phase will last a minimum of three weeks and could last longer before moving to the next phase
- If public health data trends are negative, specific industries, regions, and/or the entire Commonwealth may need to return to an earlier phase
- The Commonwealth will partner with industries to draft Sector-Specific Protocols in advance of future phases (example: restaurant specific protocols will be drafted in advance of Phase 2)
- If we all work together to defeat COVID-19, we can proceed through each phase

REOPENING MASSACHUSETTS

All public health criteria included in this document are subject to change. As research and data on this novel coronavirus continue to develop, this plan can and will be updated to reflect the latest science and data.

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On May 18, the Baker-Polito Administration released a four-phased plan to reopen the economy based on public health data, spending at least three weeks in each phase. Key public health data, such as new cases and hospitalizations, has been closely monitored and seen a significant decline allowing for Phase II to begin on June 8th.

The public health dashboard designating the progress of key COVID-19 data metrics has been updated to reflect the number of COVID-19 patients in Massachusetts hospitals to green, indicating a positive trend.


Since mid-April, the 7-day average for the positive COVID-19 test rate is down 82 percent, the 3-day average of hospitalized patients is down 55 percent, and the number of hospitals in surge is down 76 percent.

A total of 630,000 viral COVID-19 tests have been completed, and testing continues to increase throughout the state.

The following businesses will be eligible to reopen in Step One of Phase II on June 8, with contingencies: Retail, with occupancy limits; Childcare facilities and day camps, with detailed guidance; Restaurants, outdoor table service only; Hotels and other lodgings, no events, functions or meetings; Warehouses and distribution centers; Personal services without close physical contact, such as home cleaning, photography, window washing, career coaching and education tutoring; Post-secondary, higher education, vocational-tech and occupation schools for the purpose of completing graduation requirements; Youth and adult amateur sports, with detailed guidance; Outdoor recreation facilities; Professional sports practices, no games or public admissions; Non-athletic youth instructional classes in arts, education or life skills and in groups of less than 10; Driving and flight schools; Outdoor historical spaces, no functions, gatherings or guided tours; Funeral homes, with occupancy limits.

The following businesses will be eligible reopen in Step Two of Phase II at a later date to be determined: Indoor table service at restaurants; Close-contact personal services, with restrictions, including: Hair removal and replacement, Nail care, Skin care, Massage therapy, Makeup salons and makeup application services, Tanning salons, Tattoo, piercing and body art services, Personal training, with restrictions.

TEMPLATE (I/II)  
COVID-19 Control plan



All businesses in the state of MA must develop a written control plan outlining how its workplace will comply with the mandatory safety standards for operation in the COVID-19 reopening period. This template may be filled out to meet that requirement. Control plans do not need to be submitted for approval but must be kept on premise and made available in the case of an inspection or outbreak.

All individually listed businesses must complete a control plan, even if the business is part of a larger corporation or entity.

BUSINESS INFORMATION | please provide the following information

Business name:  ☐ Check if part of a larger corporation

Address:

Contact information (Owner/Manager):

Contact information (HR representative, if applicable):

Number of workers on site:

SOCIAL DISTANCING | check the boxes to certify that you have:

☐ Ensured that all persons, including employees, customers, and vendors remain at least six feet apart to the greatest extent possible, both inside and outside workplaces

☐ Established protocols to ensure that employees can practice adequate social distancing

☐ Posted signage for safe social distancing

☐ Required face coverings or masks for all employees

☐ Implemented additional procedures. Please describe them here:

HYGIENE PROTOCOLS | check the boxes to certify that you have:

☐ Provided hand washing capabilities throughout the workplace

☐ Ensured frequent hand washing by employees and provided adequate supplies to do so

☐ Provided regular sanitization of high touch areas, such as workstations, equipment, screens, doorbells, restrooms throughout work site

☐ Implemented additional procedures. Please describe them here:

A full list and safety protocols are available at [www.mass.gov/reopening](http://www.mass.gov/reopening). Visit <https://www.mass.gov/info-details/reopening-massachusetts#general-business-guidance> for additional information to help businesses meet the self-certification requirement to reopen. All businesses must meet these requirements before reopening. Download, fill out, and display the COVID-19 Control Plan, Compliance Attestation poster, employer/employee posters, and find a list of supply vendors online at <https://www.mass.gov/info-details/reopening-massachusetts#general-business-guidance>.



More Funds for Brockton Businesses



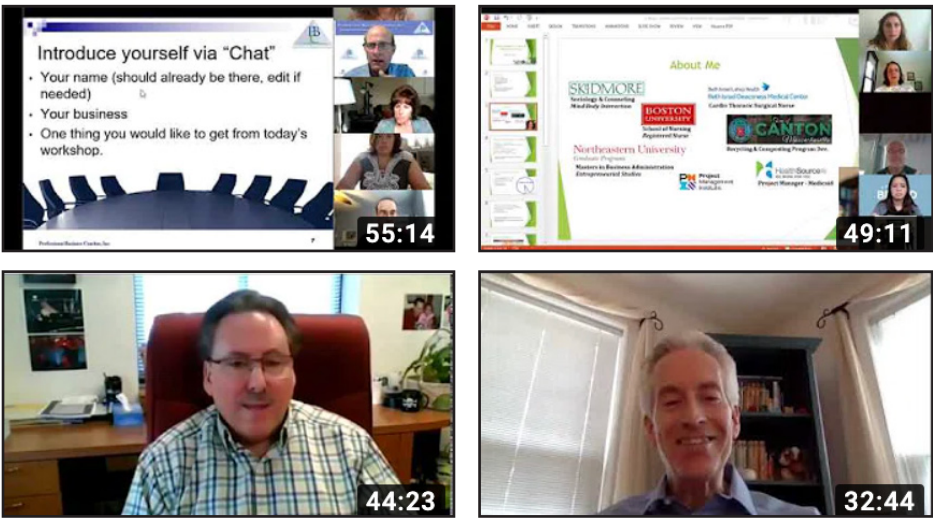
The Brockton Business Assistance program is designated for businesses experiencing financial hardship due to the COVID-19 pandemic. This program will aid small businesses in job creation & job retention and to maintain business continuity. Funded through the City of Brockton’s COVID-19 Community Development Block Grant program and managed by Brockton Redevelopment Authority and MassHire Greater Brockton Workforce Board, Applicants may request up to \$10,000.00 for the proposed need. Applicants can utilize funds to support initiatives that will allow them to continue operating during and/or after the COVID-19 pandemic. Business Assistance Program (Free Google account is required to submit application). Visit <https://forms.gle/cmSEizk325goZKes5> for info.

- The grant funding may be used for the following critical needs:
- Expenses that would not have usually occurred without the COVID-19 pandemic
  - Business continuity assessment and planning
  - Marketing, such as paid digital advertisements during and post COVID-19 pandemic
  - General business continuity expenses
  - Payroll or employee training
  - Or any other applicable expenses incurred since State of Emergency declared in MA on March 10, 2020

Review of applications will begin with completed applications as of Monday, June 15, 2020. Applications will continue to be reviewed on an “as received” basis until all funds are expended or October 31, 2020, whichever is first. Disbursement of funds will start on July 1, 2020.

For more information contact Sheila Sullivan-Jardim at [ssjardim@masshiregbwb.org](mailto:ssjardim@masshiregbwb.org) or Robert Jenkins at [rjenkins@brocktonredevelopmentauthority.com](mailto:rjenkins@brocktonredevelopmentauthority.com)

Chamber Records Free Business Resource Videos



The Metro South Chamber of Commerce has created a series of videos aimed at sharing recovery resources and advice for small businesses impacted by the COVID-19 pandemic. Included in the ongoing series is an interview with Rod Clark, Co-Chair of the SBA/SCORE Program serving southeastern Massachusetts, talking about free online small business counseling and resources. Other videos include Jill Beresford, Senior Advisor at the Massachusetts Small Business Development Center (MSBDC); an overview of the SBA Economic Injury Disaster Loan (EIDL); recorded Q&A with U.S. Senator Ed Markey, and Tips for Working from Home with Howard Wright, Wright Technology Group.

The videos mentioned above and future additions are available on the Chamber's YouTube channel, [shorturl.at/aoAK1](https://shorturl.at/aoAK1).

Weekly Series; Live SBA/COVID-19 Relief Calls



Since March, the Metro South Chamber of Commerce has held weekly live webinars with the U.S. Small Business Administration (SBA); Mayor of Brockton, Robert F. Sullivan; and Massachusetts Office of Business Development (MOBD) to provide updates on a range of economic relief packages and resources being developed in response to the COVID-19 Pandemic.

The most recent call (June 5, 2020) focused on efforts to Return to Work and highlighted the Brockton-specific Community Development Block Grant (CDBG) administered by MassHire Greater Brockton Workforce Board, Brockton Redevelopment Authority, and the City of Brockton.

May 29 featured Speaker of the House Robert DeLeo and U.S. Senator Ed Markey. May 22nd featured Massachusetts Secretary of Housing and Economic Development, Mike Kennealy.

Previous guests have included Congressman Joe Kennedy III, SEED Corporation, and the U.S. Chamber of Commerce; with focuses on PPP, EIDL, OSHA Guidelines, and toolkits for employers to use when navigating returning to work. To register for future Friday update calls, contact Lexi at [AReinertson@metrosouthchamber.com](mailto:AReinertson@metrosouthchamber.com)

Featuring City, State, and Federal Officials





ENTREPRENEUR OF THE YEAR



Francois and Irami Diatta. Photo courtesy of Marc Vasconcellos/The Enterprise.

**Empower Nutrition**  
828 Crescent Street  
Brockton, MA 02301  
(508) 857-5931  
empower-nutrition-restaurant.  
business.site

Francois and Irami Diatta launched Empower Nutrition, a healthy shake and tea bar in late October. After immigrating to the U.S. and graduating from Wheaton College,

they began this journey as online wellness coaches where they focused on guiding people to adopt a healthy, active lifestyle through various weight loss challenges and get-fit camps.

Through this work they became inspired to bring similar programming to Brockton where they could create a space that felt safe, welcoming, and comfortable for all their guests. In a recent news article, Irami was quoted, "Brockton has given us a lot, so we also see this as a way of giving back to the community," "We're not just pouring shakes, we're pouring love into people's lives and seeing them smiling and happy is our number one objective. We want people to feel good about Brockton and about themselves."

Empower Nutrition offers over 87 gourmet smoothies and energizing teas. Many drinks are custom-made and then added to the regular menu. To promote their new business, they networked with local businesses by providing them with complimentary tea samples. They also focused on social media and provided discount coupons redeemable at Empower Nutrition. This has helped their business grow tremendously, tripling the number of customers they're serving each day.

They believe that community matters and that's why they prioritize giving back. Since opening their doors in October of 2019, they have sponsored numerous charitable campaigns including one providing energizing and immunity teas delivered to front-line workers such as doctors, nurses, grocery workers, police, and firefighters during the recent COVID-19 outbreak. They also try to uplift the community by hosting events like Teacher Appreciation Day and by offering college students discounts for healthy combination drinks. They always look for ways to support and lift-up the community.

They have plans to open a second location in the fall and have a sister location opening in Lakeville, MA called Marathon Nutrition, at the end of June. Marathon Nutrition will be managed by one of their amazing independent wellness coaches.

SMALL BUSINESS OF THE YEAR



Jeff Newman, South Shore SoftWash, LLC.

**South Shore SoftWash**  
West Bridgewater  
(774) 300-9274  
southshoresoftwash.com

Owner, Jeff Newman is a retired US Army Major, a former Homeland Security Officer and a successful business owner. Jeff opened South Shore Soft Wash six years shy of his planned retirement

date from The Department of Homeland Security. In his time with Homeland Security Jeff deployed to many national emergencies and is honored and humbled to have been a first responder to the attack on New York City's twin towers on September 11, 2001 and was also activated to security operations as the result of the Boston Marathon bombings.

Jeff's drive to be an entrepreneur, took a hold in 2013 when he established South Shore Soft Wash, a part time venture he launched on the weekends and in between the requirements of his Department of Homeland Security responsibilities.

He started the soft wash exterior cleaning company to specialize in washing roofs to rid them of the black algae streaks. He expanded his services to washing houses, decks and windows as time allowed. Jeff is hands-on and operates a Soft Wash truck with an assistant to provide safe, gentle, eco-friendly soft wash methods to remove moss, mold and algae from roofs and houses. He has residential and commercial clients and has also completed training to sanitize and disinfect exterior areas such as playgrounds using CDC recommended methods for both business and community spaces. Jeff has recently reached out to both Bridgewater and West Bridgewater volunteering his services to sanitize the community playgrounds and day-care centers, to give back to the community that has supported him. In addition, Jeff has for two years volunteered South Shore Soft Wash to clean the exterior of the Animal Protection Center of Southeastern Massachusetts located in Brockton.

Jeff is a board member of the Bridge-waters Chapter of Networking Group USA and is a member of the Metro South Chamber of Commerce where he also promotes his "Classic Selfies" business.

Prior Small Business of the Year Recipients

- 2019 Immerse Agency
- 2018 Just Desserts Bakery & Cafe
- 2017 Wood Palace Kitchens
- 2016 Strange Planet Printing
- 2015 Maguire's Bar & Grill
- 2014 J.M. Pet Resort
- 2013 Solex Payroll Systems, Inc.
- 2012 Vincente's Tropical Grocery
- 2011 McGuigan's Pub
- 2010 Prisco's Market
- 2009 MCG Partners
- 2008 Heights Crossing
- 2007 Westgate Lanes
- 2006 Cindy's Kitchen
- 2005 Northeast Wholesale Nail & Fastener Supply
- 2004 Duplitrn, Inc.
- 2003 Modern Auto Body
- 2002 United Furniture, Inc.
- 2001 Robert Sharkansky & Company, CPA

Prior Entrepreneur of the Year Recipients

- 2019 LAUNCH
- 2018 Shovel Town Brewery
- 2017 Epicure Wine & Jazz Bar
- 2016 Elvera's Cafe
- 2015 The Sound Lab
- 2014 JJ's Caffee
- 2013 James Tran, SKy8 Shrimp Farm, LLC
- 2012 Billy Michaud, Sparky's Import Repair
- 2011 Al Ata, Elie Baking Corp
- 2010 Patricia Winberg, Topnotch Design Studio
- 2009 Michelle Cully, XPressman Trucking & Courier
- 2008 Robert Monahan, UPPAbaby
- 2007 Howard Wright, Wright Technology
- 2006 Rob Peters, Rob Peters Entertainment
- 2005 Jeffrey Chrzanowski, Spark Street Auto Body
- 2004 Charles Bernard, The DJ Experience
- 2003 James Messinger, The Crazy Chefs Caterers
- 2002 Jerome Offutt, Top Quality Staffing
- 2001 Randy Yanoff, Eye of the Tiger Karate

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Weekly COVID-19 Update, June 12 @ 2PM


Return to Work: COVID-19  
Economic Recovery Update  
with City, State, and Federal Officials


Friday, June 12 @ 2:00PM


Updates on COVID-19 Economic & Business Recovery

Join us for an update from the Metro South Chamber, Brockton Mayor Robert F. Sullivan, the Massachusetts Office of Business Development, and U.S. Small Business Administration (SBA).

 U.S. Small Business Administration

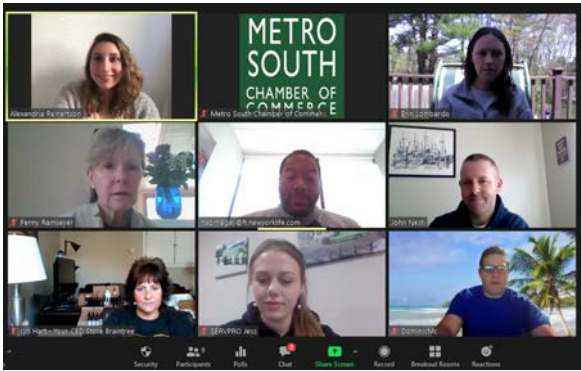






Join us for a COVID-19 Economic recovery call update on **Friday, June 12 at 2:00pm** with the Metro South Chamber of Commerce, Massachusetts Office of Business Development, Mayor of Brockton Robert F. Sullivan, and U.S. Small Business Administration. For more information, contact Lexi at [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com) Visit our online calendar for details, [metrosouthchamber.com/calendar-registration](https://metrosouthchamber.com/calendar-registration).

Stay Connected w/Virtual Networking, Thursdays



LIVE VIRTUAL MEETING  
JUNE 11

zoom  
2:00PM - 3:00PM

NETWORKING  
event



LIVE VIRTUAL MEETING  
JUNE 18

zoom  
2:00PM - 3:00PM

NETWORKING  
event



LIVE VIRTUAL MEETING  
JUNE 25

zoom  
2:00PM - 3:00PM

NETWORKING  
event



LIVE VIRTUAL MEETING  
JULY 02

zoom  
2:00PM - 3:00PM

NETWORKING  
event



Take time to reconnect with your Metro South community. Your opportunity to network is here! Join us every Thursday, from 2:00 - 3:00 pm for a chance to catch up and make new connections with live virtual Zoom networking.

Thursday, June 11: 2PM - 3PM  
Thursday, June 18: 2PM - 3PM  
Thursday, June 25: 2PM - 3PM  
Thursday, July 02: 2PM - 3PM

We want all of our members to know that we're here for you. Connect with potential customers, existing chamber members and friends in the Metro South community from the comfort and safety of your homes/work spaces. Every member attending will be asked to give a 60-second pitch (who you are, and what you do) and then we will have an open discussion with the group.

Space is limited, so please RSVP in advance. For more information, contact Lexi at [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com) Visit our online calendar for details, [metrosouthchamber.com/calendar-registration](https://metrosouthchamber.com/calendar-registration).

AMBASSADOR Profile - Paul Key, Massasoit Community College



Paul Key, Associate Director of Corporate & Community Engagement, Massasoit Community College



MASSASOIT  
COMMUNITY COLLEGE

Massasoit Community College  
1 Massasoit Blvd  
Brockton, MA 02301  
(508) 588-9100  
[www.massasoit.edu](http://www.massasoit.edu)

Year Established: 1966

**Products or Services:** Associate degree programs in arts, sciences, and applied sciences, as well as one-year and short-term certificates for a range of occupations and interests.

**Number of Employees:** 1,000

**What is unique or special about your firm and the products and services you offer?** Massasoit is one of the largest of the 15 community colleges within the Massachusetts Public Higher Education system. More than 900 students graduate with an associate degree or certificate each year. More than 40% of graduates continue their education at four-year institutions—most often Bridgewater State University, University of Massachusetts, Stonehill College, and Northeastern University—within one year of graduation. Massasoit has Partnerships with more than 100 companies and agencies in the area, as well as corporate training programs tailored to assess and meet the individual needs of each organization.

**What is your market area?** Massasoit serves students in 38 cities and towns throughout Southeastern Massachusetts.

**What markets do you serve?** In Fall 2019, there were 6,637 students enrolled for credit. Fifty two percent are first generation college students.

**Please list awards, honors or special recognition your firm has received:**

- In Fall 2019 Boston Mayor Martin J. Walsh announced that Massasoit would be the fifth college to join the City of Boston’s Tuition-Free Community College Plan.
- Also beginning in Fall 2019, area students who have completed their associate degree in nursing now have the opportunity to earn their bachelor of science in nursing from Curry College right at our Brockton campus.
- Massasoit will have a presence in the currently-under-construction Department of Unemployment Assistance building at 226 Main Street in downtown Brockton.

**What is your main business objective concerning your customers and the business community?**

Massasoit Community College is a dynamic, diverse learning community that supports all students in their education, leading to a career, transfer to four-year institutions, and the pursuit of lifelong learning. Faculty and staff are committed to student success and strive to offer accessible and innovative programs with comprehensive support services to prepare students for membership in a global society. Massasoit works closely with the local business community to develop mutually beneficial partnerships that lead to a better-educated workforce



BOARD Profile - Sue Joss, Brockton Neighborhood Health Center (BNHC)



Sue Joss, Brockton Neighborhood Health Center

*Brockton  
Neighborhood  
Health Center*  
63 Main Street  
Brockton, MA  
02301  
www.bnhc.org

**Year Established:**  
1994

**Products or  
Services:**  
Community  
health: primary  
care for all ages,  
OB/gyn, dental,  
vision, nutrition,

behavioral health, substance use disorder  
treatment

**Number of Employees:** 630

**What is unique or special about your firm and the products and services you offer?** We provide services to diverse patients regardless of ability to pay. We provide care in a variety of languages including English, Cape Verdean Creole, Haitian

Creole, Spanish, Portuguese, and French. We offer behavioral health services integrated into primary care. Pharmacy discounts make medications affordable.

**What is your market area?** Brockton and surrounding communities

**What markets do you serve?** Primary low-income, diverse patients.

**Please list awards, honors or special recognition your firm has received:** National Association on Quality Assurance Patient Centered Medical Home; accredited by the Joint Commission;

**What is your main business objective concerning your customers and the business community?** Brockton Neighborhood Health Center is a multicultural organization that collaborates with community agencies and residents to provide high quality comprehensive health care that is responsive to community health needs and is linguistically, culturally and financially accessible. We are committed to health promotion and disease prevention.

**How long have you been a Chamber Board**

**Member?** termed off after about 13 years, just rejoined in January

**What is your Chamber Involvement?** Board member

**What are some of the job positions that you have held?** Board Chair, Government Affairs Committee chair

**In addition, would you please list family and any hobbies or interests that you have.**

Brian-husband and 2 grown children and 5 dogs. Hobbies: swimming, hiking, reading, jigsaw puzzles, camping

**What is your educational background?** BA in journalism, Masters in Labor and Industrial Relations, both from Michigan State University

**How long have you been at your present job?** 26 years



BOARD Profile - Dan Evans, Evans Machine Company, Inc. (EMI)



Dan Evans, Evan's Machine Company (EMI)

*Evan's Machine  
Company, Inc.*  
32 N. Manchester  
Street

Brockton, MA  
02302  
(508) 584-8085  
www.emievans.  
com

**Year Established:**  
1968

**Products or  
Services:** EMI  
is a world class

manufacturer of the highest quality precision machined parts. Our services include but are not limited to: Milling, Turning, Grinding, Welding, and Quality Assurance

**Number of Employees:** 62

**What is unique or special about your firm and the products and services you offer?** EMI has learned that we are only limited by our facilities list and quality of our employees. We hire only the finest talent this industry has to offer and we invest in state-of-the-art equipment all while maintaining a quality shop which provides quick turn services 24/7.

**What is your market area?** We service local, nationally and internationally

**What markets do you serve?** Defense, Automotive,

Medical, Construction, Food and Health Industries to name a few, however, if you need a part manufactured out of metal, plastic, wood, etc. We can accommodate you.

**Please list awards, honors or special recognition your firm has received:** We were METRO SOUTH Chamber of Commerce "Small Business of the Year Nominee - 2013", METRO SOUTH Chamber of Commerce "Economic Development Impact Award Recipient - 2015" - Manufacturer of the year, Ninth Plymouth District 2018, SEED Small Business of the year 2019. SBA's 2020 Honoree: Family Owned Business of the Year (MA & New England)

**What is your main business objective concerning your customers and the business community?** Our focus is on producing quality precision-machined parts for many industries - supporting our client's needs all the way through the process; from design and engineering to final quality inspection. We offer a quick turnaround time and one stop shopping

**How long have you been a Chamber Board Member?** 2 Years

**What is your Chamber Involvement?** Board member

**What are some of the job positions that you have held?** My father, Daniel Evans, Sr., started Evans Machine Co., Inc. (EMI) in 1968. It's been a family run business for over 50 years. In 1988, I started working for the company, which at the time was a small Manufacturing Company. Through market diversification and continuous re-investment

into the business, namely technology, EMI has grown to become an industry leader in product development.

**In addition, would you please list family and any hobbies or interests that you have.**

I have two children, Sean and Lisa. I enjoy fishing, biking, swimming, the ocean and being outdoors. I've served as the Xaverian Brothers High School Class Agent since '83 and Norwich class of '87 Agent for 30 years. Leading all the committees involved with reunions, class gifts and other social events. Currently lives in Milton, Ma. Involved with many local High Schools and Colleges helping to bring education and awareness pertaining to Manufacturing. Manufacturing is coming back to the USA and is currently booming, but there is a definite shortage of skilled labor and making people aware of this opportunity is a service embraced.

**What is your educational background?**

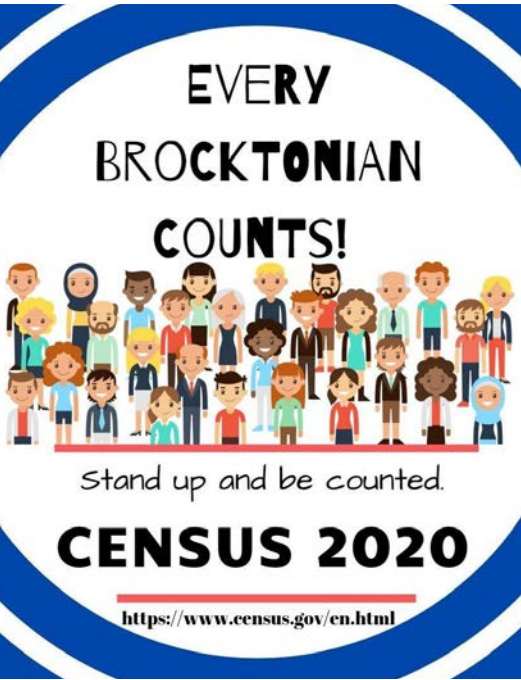
BA Computer Science Business  
Norwich University

**How long have you been at your present job?** 32 Years





# Stand Up and Be Counted; 2020 Census



An accurate census count results in more representation and resources for the region.

The 2020 Census is hiring hundreds of residents for office and field positions to conduct the 2020 Census. Learn how you can help collect important data that will determine your state's representation in Congress, as well as how funds are spent in your community on things like roads, schools, and hospitals.

For more information on extra income, flexible hours, weekly pay, and paid training, apply online at [2020census.gov/jobs](https://2020census.gov/jobs). Full and part-time jobs are available.

## WELCOME NEW MEMBERS!

### Reinvesting in Our Community

**Joel H. Schwartz, P.C.**  
Mr. Steven Schwartz  
450 Pleasant Street  
Brockton, MA 02301  
(508) 588-9490  
[www.joelhschwartz.com](http://www.joelhschwartz.com)  
*Attorneys*

**Skyline Glass & Glazing, Inc.**  
Ms. Cherie A. Maguire  
21 Hampden Drive, Unit 2  
South Easton, MA 02375  
(508) 297-1559  
[www.skylineglassglazing.com](http://www.skylineglassglazing.com)  
*Glass/Windows*

**Law Office of Paul E Clancey, Jr.**  
Mr. Paul E. Clancy Jr.  
71 Legion Parkway, STE 26  
Brockton, MA 02301  
(508) 586-6777  
[www.defendingcriminallaw.com](http://www.defendingcriminallaw.com)  
*Attorneys*

**Tecta America New England**  
Mr. John Donovan  
1010 West Chestnut Street  
Brockton, MA 02301  
(781) 982-5684  
[www.tectaamerica.com](http://www.tectaamerica.com)  
*Home Improvements*

For membership, contact Marcy Venezia  
(508) 586-0500 x 229 • [MVenezia@metrosouthchamber.com](mailto:MVenezia@metrosouthchamber.com)

## RENEWING Members

### Thank you!

Aqua Leisure Industries, Inc.  
B.N. Yanow Company  
Bethel Family Medicine  
Bridgewater Pediatrics, LLC  
Brockton Housing Authority  
Budge It Drains, Inc.  
Buffalo Wild Wings  
Collins Crane & Rigging Service, Inc.  
Edwina Martin House / EMH Recovery  
Good Days Restaurant, Inc.  
Healy & Healy, CPA  
Ideal Jewelry & Loan  
Jack Conway & Company, Inc.  
Jackson Welding  
JJ's Caffe  
John Corcoran & Company  
John DeCosta Jr., Inc. Lock & Security  
John E. McCluskey, Esq. PC  
MassHire Greater Brockton Workforce Board  
McGuigan's Pub

MJ3 Partners, Inc.  
Modern Auto Body  
OCES - Old Colony Elder Services  
Philip Nessralla, Jr., Esq.  
Pop Tops Sportswear  
Premier Diagnostic Services, Inc  
Simpson Spring Company  
Spilldam Environmental, Inc.  
Stadelmann Electric  
Stonebridge Cafe  
Stonebridge Homes Inc.  
Stoughton Co-Operative Bank  
Super 8 Metro South  
The Stacy Adams Cultural Arts Building  
TRACEY Environmental  
Walker-Clay, Inc.  
WeCare 365  
Westfield Child Center

# Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



**Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS**  
**FREE** Member Listing in the Action Report newsletter (distributed to over 20,000)  
**FREE** Member Profile in Action Report newsletter, distributed through the Enterprise  
**2 FREE** Listings in the 2021 Book for Business  
**FREE** 2020 Book for Business  
**FREE** Chamber Business List in Excel or mailing labels, \$150 value  
**FREE** Enhanced member listing on the Chamber website with hotlink to website  
**FREE** access to members-only page of website to post discounts, events, and more  
**FREE** opportunity to promote company at event share tables and at the Chamber  
**FREE** opportunity to promote company in the Action Report  
**FREE** business workshops  
Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**  
(Base Rate is \$325 + \$5 per full time employee)  
For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email [MVenezia@metrosouthchamber.com](mailto:MVenezia@metrosouthchamber.com). You can also find more information on our website at [www.metroouthchamber.com](http://www.metroouthchamber.com).

## Ribbon Cuttings Postponed, Will Be Rescheduled!



The Metro South Chamber plans to reschedule all ribbon cuttings and welcoming celebrations that have been delayed due to the COVID-19 pandemic and social distancing advisories from Governor Charlie Baker. We hope to see you at one of our many member grand opening ceremonies to come once it is safe to do so!



McDonald's Restaurant at 715 Belmont Street in Brockton (DATE TBA).



Vitra Adult Day Health at 10 N. Pearl Street in Brockton (DATE TBA).

Your CBD Store, Braintree at 381 Washington Street in Braintree (DATE TBA).

Questions? Contact Lexi Reinertson at (508) 586-0500 x 231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com).

### GRO-N-THINGS, INC.

Interior Plant Maintenance and Design Service

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Middleboro, MA 02346  
508.947.8433 (p)  
781.767.2244 (f)

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SERVING AREA BUSINESS SINCE 1975



## Networking Group USA Partners with Chamber



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

**Lakeside Chapter** - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

**Easton Area Networking Group USA** - Meets the 2nd & 4th Wednesdays 8:30-9:30 AM at StoneForge Grill 10 Roosevelt Circle in South Easton.

**Waters Networking Group** - Meets the 1st & 3rd Thursdays 8:30-9:30 AM at the Canoe Club Ball Room in West Bridgewater.

To learn more about Networking Group USA and Additional chapters visit [networkinggroupusa.com/our-story](http://networkinggroupusa.com/our-story). For more information about Chamber Membership and Networking Groups contact Marcy at [MVenetia@metrosouthchamber.com](mailto:MVenetia@metrosouthchamber.com). Please contact each group for updates on their meetings during COVID-19.

## Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



The **Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.com](http://www.randolphchamberofcommerce.com) for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.



## Join the Chamber Now, \$1,000 in Incentives

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**2 FREE** Listings in the 2020 Book for Business  
**FREE** 2019 Book for Business  
**FREE** Chamber Business List in Excel or mailing labels, \$150 value  
**FREE** Enhanced member listing on the Chamber website with hotlink to website  
**FREE** access to members-only page of website to post discounts, events, and more  
**FREE** opportunity to promote company at event share tables and at the Chamber  
**FREE** opportunity to promote company in the Action Report  
**FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**  
(Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email [MVenetia@metrosouthchamber.com](mailto:MVenetia@metrosouthchamber.com).

## SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at ALL-TIME LOW 3.48% Fixed for 20 years for Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
- **Technical Assistance**



For more information call (508) 822-1020 x 312 or visit [www.seedcorp.com](http://www.seedcorp.com)

## Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.



Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their free live webinar series! Learn more by visiting [www.sema.score.org](http://www.sema.score.org) or by calling (508) 587-2673. Ahead for the month...

- June 9:** Simple Ways to Boost Your Productivity While Working Remotely
- June 11:** National Safety Guidance to Protect You and Your Workers from COVID-19 Exposure
- June 16:** How Female Founders Can Innovate and Disrupt the World of Business
- June 18:** Protecting Your Business From Fraud
- June 24:** A Simple Recipe for Social Media Success





Joel H. Schwartz, P.C.



JOEL H. SCHWARTZ, P.C.  
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www.joelhschwartz.com

Law Office of Paul E Clancy, Jr.



71 Legion Parkway, Suite 26, Brockton • (508) 586-6777  
www.defendingcriminallaw.com

Skyline Glass & Glazing, Inc.



21 Hampden Drive, Unit 2, S. Easton • (508) 297-1559  
www.skylineglassglazing.com

Tecta America New England



1010 West Chestnut Street, Brockton • (781) 982-5684  
www.tectaamerica.com

"Joel H. Schwartz, P.C. has been one of the most widely recognized and respected names in personal injury law for more than 50 years. Our partners and associates bring more than 185 years of combined litigation experience to your potential claim. With our longevity and vast experience, we have successfully resolved more than 30,000 claims and recovered hundreds of millions of dollars for our clients in the Boston metro area and beyond."

"I became a sole practioner upon graduating from New England School of Law in 1996. I fight and defend my clients constitutional right from the beginning until the end of their case. I have successfully at trial defended and afforded my clients in District and Superior Court Dismissal and Not Guilty verdicts throughout the Commonwealth of Massachusetts. I am a seasoned experienced attorney who can help you understand and advise you on the complexity of your matter."

"Established in 2017, Skyline Glass & Glazing, Inc. provides quality glass and glazing systems including the sales and installation of custom high performance curtainwalls, storefronts, glass handrails, aluminum panels, windows, doors, shower doors, skylights, mirrors, interior walls, glass canopies and related systems. Skyline Glass & Glazing employs experienced Local 1044 Glaziers for small to large glass & glazing projects. Skyline Glass & Glazing, Inc is a professional, family company, owned and operated by John and Cherie Maguire."

"In 2000, ten roofing companies became one. We were 17 locations and 1,250 people strong, united by a single objective: creating a national company comprised of the best of the best local companies. Based in Rosemont, Illinois, Tecta America is the leading national commercial roofing company in the U.S. Our services span installation, replacement, new construction, repairs, disaster response, portfolio management, and advanced sustainability options. We have the experience you're looking for, with our locations averaging over 60 years in the roofing industry."



### Starting a Business?

Need help starting your business?  
Looking for money to start your business?

The Metro South Business Assistance Can Help!

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 • [metrosouthchamber.com/resources/business-assistance](http://metrosouthchamber.com/resources/business-assistance)

Premier Sponsor:



Major Sponsors:





### When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes

*Massachusetts*  
It's all here!

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

**METRO SOUTH**  
Regional Economic Development Organization

For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • [www.metroouthchamber.com](http://www.metroouthchamber.com)



# BUSINESS EVENTS Planner

<div><div>Thursday, June 11</div><div>Live Virtual Networking</div><div>2:00 pm - 3:00 pm</div><div>ZOOM Meeting</div><div>Live Virtual Event.</div><div>Join the Chamber for an afternoon of networking.</div><div>Cost: Free!</div><div>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></div></div>	<div><div>Friday, June 12</div><div>COVID-19 Economic Recovery</div><div>Call Update: Return to Work</div><div>2:00 pm - 3:00 pm</div><div>ZOOM Meeting</div><div>Live Virtual Event.</div><div>Join the Chamber for a live COVID-19 update call with local, state, and federal resources.</div><div>Cost: Free!</div><div>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></div></div>	<div><div>Thursday, June 18</div><div>Live Virtual Networking</div><div>2:00 pm - 3:00 pm</div><div>ZOOM Meeting</div><div>Live Virtual Event.</div><div>Join the Chamber for an afternoon of networking.</div><div>Cost: Free!</div><div>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></div></div>	<div><div><div>LIVE</div><div>WORK</div><div>SHOP</div><div>PLAY</div></div><div><a href="http://www.BuyBrockton.org">www.BuyBrockton.org</a></div></div>
<div><div>Friday, June 19</div><div>22nd Annual ATHENA Award</div><div>2:00 pm - 3:00 pm</div><div>ZOOM Meeting</div><div>Live Virtual Event.</div><div>Join the Chamber for an afternoon of awards &amp; networking.</div><div>Cost: Free! Donations Accepted</div><div>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></div></div>	<div><div>Thursday, June 25</div><div>Live Virtual Networking</div><div>2:00 pm - 3:00 pm</div><div>ZOOM Meeting</div><div>Live Virtual Event.</div><div>Join the Chamber for an afternoon of networking.</div><div>Cost: Free!</div><div>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></div></div>	<div><div>Thursday, July 2</div><div>Live Virtual Networking</div><div>2:00 pm - 3:00 pm</div><div>ZOOM Meeting</div><div>Live Virtual Event.</div><div>Join the Chamber for an afternoon of networking.</div><div>Cost: Free!</div><div>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></div></div>	<div><div>FIND US ON SOCIAL MEDIA</div><div><div><a href="https://facebook.com/metrosouthchambercommerce">facebook.com/metrosouthchambercommerce</a></div></div><div><div><a href="https://twitter.com/MetroSouth">twitter.com/MetroSouth</a></div></div><div><div><a href="https://linkedin.com/groups?gid=1830527">linkedin.com/groups?gid=1830527</a></div></div><div><div><a href="https://www.youtube.com/channel/UC140ap-wsyV-Z6aZONQHLvaw">www.youtube.com/channel/UC140ap-wsyV-Z6aZONQHLvaw</a></div></div><div><div><a href="https://flickr.com/photos/metrosouthchamber">flickr.com/photos/metrosouthchamber</a></div></div></div>