
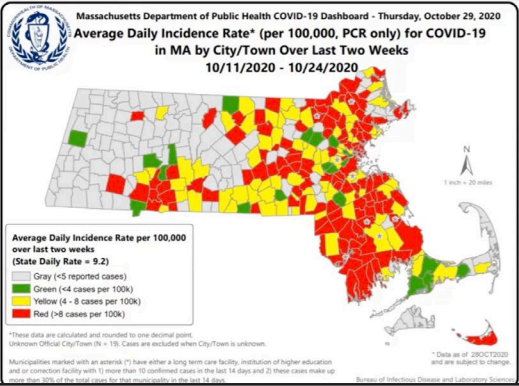


Reminder: Phase 3, Step Determination for Businesses - Red Zone Communities Return to Step 1



PHASE 3, STEP DETERMINATION – 121 RED MUNICIPALITIES as of 10-29-2020

Determinations about which communities may move ahead to Step 2 (3 weeks in green) or return to Step 1 (when red) will be made based on data in the weekly DPH reports released each Thursday.
<https://www.mass.gov/info-details/covid-19-response-reporting#covid-19-weekly-public-health-report->



Massachusetts Department of Public Health COVID-19 Dashboard - Thursday, October 29, 2020
Average Daily Incidence Rate* (per 100,000, PCR only) for COVID-19
in MA by City/Town Over Last Two Weeks
10/11/2020 - 10/24/2020

The Baker-Polito Administration announced that effective Monday, October 5th, lower risk communities will be permitted to move into Step II of Phase III of the Commonwealth’s reopening plan. All other communities will remain in Phase III, Step I. Governor Charlie Baker also issued a revised gatherings order. Industry specific guidance and protocols for a range of Phase I, II, and III businesses will also be updated. Visit <https://www.mass.gov/news/baker-polito-administration-announces-transition-to-step-ii-of-phase-iii-for-lower-risk-to-read-the-full-press-release>.

REMINDER: A community that has been classified as Lower Risk must revert back to Phase 3, Step 1 if it becomes classified and remains a High Risk / Red community for three consecutive weeks.

REOPENING: PHASE 3, STEP 1 & 2 - VIGILANT

Lower risk communities are defined as cities and towns that have not been a “red” community in any of the last three weekly Department of Public Health (DPH) weekly reports.

Effective October 5, a limited number of sectors will be eligible to reopen, with restrictions, in Step II of Phase III for lower risk communities only:

- Indoor performance venues will be permitted to open with 50% capacity with a maximum of 250 people.
- Outdoor performance venue capacity will increase to 50% with a max of 250 people.
- For arcades and indoor and outdoor recreation businesses, additional Step II activities like trampolines, obstacle courses, roller rinks and laser tag will also be permitted to open and capacity will increase to 50%.
- Fitting rooms will be permitted to open in all types of retail stores.
- Gyms, museums, libraries and driving and flight schools will also be permitted to increase their capacity to 50%.
- Read more: Governor’s COVID-19 Order #51

Revised Gatherings Order:

- The limit for indoor gatherings remains at a maximum of 25 people for all communities.
- Outdoor gatherings at private residences and in private backyards will remain at a maximum of 50 people for all communities.
- Outdoor gatherings at event venues and in public settings will have a limit of 50 people in Step I communities, and a limit of 100 people in lower risk, Step II communities.
- Read more: Governor’s COVID-19 Order #52

Questions? Contact the Executive Office of Housing & Economic Development: Massachusetts Office of Business Development (MOBD)
www.mass.gov/MOBD

GREATER BOSTON AND SOUTHEAST REGIONS

Margaret Laforest Cell: 617-939-3097 margaret.laforest@mass.gov	Susan Whitaker Cell: 617-620-1005 susan.whitaker@mass.gov
--	---

Business sector guidance for Phase 3, Steps 1 & 2

A community that has been classified as Lower Risk must revert back to Phase 3, Step 1 if it becomes classified and remains a High Risk/Red community for 3 consecutive weeks.

	Phase 3, Step 1	Phase 3, Step 2
Indoor Theaters and Performance Venues	Closed	Open - 50% capacity but no more than 250 people
Outdoor gatherings at event venues and in public settings	50 person limit	100 person limit
Outdoor Theater and Performance Venues	Open - 25% capacity but no more than 50 people	Open - 50% capacity but no more than 250 people
Roller Skating Rinks, Trampolines, Obstacle Courses, Laser Tag, and Escape Rooms	Closed	Open, 50% capacity
Arcades, Indoor and Outdoor Recreation Businesses - lower contact activities	Open, 40% capacity	Open, 50% capacity
Driving/Flight Schools	Open, 40% capacity	Open, 50% capacity
Gyms	Open, 40% capacity	Open, 50% capacity
Libraries	Open, 40% capacity	Open, 50% capacity
Museums	Open, 40% capacity	Open, 50% capacity
Restaurants	Music performances allowed indoors but no wind or brass instruments or singing	Music performances allowed indoors but no singing
Retail - fitting rooms	Open for businesses where operation is necessary	Open for all retail stores

For additional details and information visit mass.gov/reopening-protocols

Extension of Administrative Tax Relief for Local Biz



Massachusetts Announces Extension of Administrative Tax Relief For Local Businesses

The Baker-Polito Administration announced extended administrative tax relief measures for small local businesses that have been impacted by the ongoing COVID-19 outbreak, especially in the restaurant and hospitality sectors.

This includes the extension of the deferral of regular sales tax, meals tax, and room occupancy taxes for small businesses due from March 2020 through April 2021, so that they will instead be due in May 2021. Additionally, all penalties and interest that would otherwise apply will be waived.

Businesses that paid less than \$150,000 in regular sales plus meals taxes in the year ending February 29, 2020 will be eligible for relief for sales and meals taxes.

Business that paid less than \$150,000 in room occupancy taxes in the year ending February 29, 2020 will be eligible for relief with respect to room occupancy taxes.

For businesses with meals tax and room occupancy tax obligations that do not otherwise qualify for this relief, late-file and late-pay penalties will be waived during this period.

The Department of Revenue will issue emergency regulations and a Technical Information Release to implement these administrative relief measures. Visit www.mass.gov/news/massachusetts-announces-extension-of-administrative-tax-relief-for-local-businesses for details.

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Emma Stratton Director of Communications x 222	Marcy Venezia, Nightingale Group LLC Membership Sales x 229	
Lexi Reinertson Membership, Programs & Events x 231	Theresa Lobo-Albin Finance x 230	

Newsletter Written & Designed by Emma Stratton.
Printing Provided by The Enterprise.



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

Metro South Chamber of Commerce
Sixty School Street, Brockton, MA 02301-4087

tel: (508) 586-0500
fax: (508) 587-1340
info@metrosouthchamber.com
www.metroouthchamber.com

ACTION Report **Volume 20 - Issue 10**

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER

Calendar

Networking at events is one of the most effective ways to grow your business!

November

03	Election Day	9:00 am
Visit www.sec.state.ma.us/ele/elevoterresources.htm to find your voting location.		
03	"Cash is King! When to get it, how to keep it, and how to use it productively"	12:00 pm
Member led workshop: GleeWorks		
04	Ambassador Meeting	9:00 am
Zoom Virtual Meeting		
05	"Using Data to Drive Business Growth"	10:00 am
Grow with Google Webinar Series		
05	Live Virtual Networking	10:30 am
Zoom Virtual Meeting		
10	"Contagious: Creating Customer Rituals that Your Consumers Will Talk About"	12:00 pm
Member led workshop: GleeWorks		
12	Live Virtual Networking	10:30 am
Zoom Virtual Meeting		
13	COVID-19 Economic Recovery Update with City, State, and Federal Officials	2:00 pm
Zoom Virtual Meeting		
17	"Attract New Clients with 'Like, Know, Trust'"	12:00 pm
Member led workshop: GleeWorks		
18	107th Annual Meeting & Business Expo	12:00 pm
Virutally via Zoom Pro.		
24	Live Virtual Networking	10:30 am
Zoom Virtual Meeting		
26	Thanksgiving: Chamber Closed	

December


02	Ambassador Meeting	9:00 am
Zoom Virtual Meeting		
08	Executive Board Meeting	3:00 pm
Zoom Virtual Meeting		
16	Board Meeting	12:30 pm
Zoom Virtual Meeting		
24	Christmas Eve: Half Day	
25	Christmas Day: Chamber Closed	

Additional networking events will be announced, contact Lexi to be placed on a mailing list. Email AREinertson@metrosouthchamber.com

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

UP-TO-DATE News

Members - send Good News to
estration@metroouthchamber.com
Sponsored by: Good Samaritan Medical Center



MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

FULLER CRAFT MUSEUM PRESENTS

Makers and Mentors: The Art and Life of Snow Farm—The New England Craft Program

November 28, 2020 — July 4, 2021

Makers and Mentors: The Art and Life of Snow Farm—The New England Craft Program exhibition is a tribute to a beloved arts education institution and craft community known across the country. This nonprofit residential craft school in Williamsburg, MA, located in the foothills of the Berkshire Mountains brings people together “who share a belief that creating is powerful, and creating with others can be life-changing.” This November, Fuller Craft Museum celebrates the numerous ways contemporary craft

has been impacted through Snow Farm, the famed 50-acre craft school in Williamsburg, Massachusetts. This invitational exhibition highlights the work of multiple generations of artists who have been part of the school; makers who have been an enormous influence on those in the classroom, workshop, and studio—as well as those whose careers have been pivotally-shaped by the institution. Along with the work of veteran, mid-career, and young artists, Makers and Mentors will also highlight the historical development of the school, providing museum visitors with valuable insight into how Snow Farm has, and continues to be, a pioneering force in the realm of studio craft. Visit fullercraft.org to learn more.

Massachusetts Export Center Global Marketing & Sales Series: Information You Need to Market in a Global Pandemic

The pandemic has caused massive disruption in our ability to meet with international customers, drive new leads, close new business and even provide good customer service and support to existing customers. Trade shows have been cancelled. Customer visits aren't possible. How can you maintain a vibrant, active international presence and drive business when you can't be anywhere but here? This series will present a range of options and give you the tools to help you develop or upgrade your digital strategies and drive international sales. Their free webinar schedule is listed below: November 5 @ 12:00pm "Drive Inbound Global Sales". November 12 @ 12:00pm "Reach Global Markets

COVID-19 TESTING: THE SIX SIMPLE STEPS



1. CALL TO REGISTER:
CALL 1-844-4TEST19 TO
SIGN UP

2. LINE UP AT BHS:
ENTER AT FOREST AVE.
AND FOLLOW THE SIGNS

3. DRIVE INTO TENT:
WHEN SIGNALLED, ENTER
THE TENT SLOWLY



4. UNDERGO TEST:
LOWER WINDOW AND
FOLLOW INSTRUCTIONS

5. EXIT TENT SLOWLY:
FOLLOW DIRECTIONS
OUT OF BHS

6. AWAIT RESULTS:
WE'LL CALL IN A FEW
DAYS WITH RESULTS!

Through Social Media and Creative Content Development". November 19 @ 12:00pm "Global Privacy, Cybersecurity & Data Protection Laws. Visit msbdc.org/exports/events to learn more.

SBA's PPP Loan Forgiveness Tips & Hints

Thursday, November 5 @ 1:00 p.m. Join Ili Spahiu, Assistant District Director for Lender Relations, MA District Office, U.S. Small Business Administration (SBA) for a discussion about available loan forgiveness application forms (3508, 3508EZ, & 3508S) and submission process/timelines. Hear about FTE/Wage/Salary Reductions and Safe Harbors/Exceptions and when borrowers should use each form and helpful hints to avoid pitfalls. Register online: <https://bit.ly/3kSvt5l>

Top 3 Things to Look at When Your Businesses is Facing Financial Difficulty

Friday, November 13 @ 1:00 p.m. Join Leland "Lee" Goldberg and Cliff Robbins, MSBDC Business Advisors, for an online discussion of the top 3 things to look at when facing a financial crisis in your business. You will also hear 3 successful pivoting stories from veteran small business owners facing a substantial loss in revenue when Covid-19 hit in March 2020: Deanna Junge, owner of Landmark Finish; Molly McPherson, owner of Molly McPherson & Associates; George Jackman, owner of Truly, Truly, Clean Contact Lee Goldberg at lelandg@vetrn.org with questions. Visit bit.ly/3kLONBk to learn more and register.

Health Care Matters

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org



A STEWARD FAMILY HOSPITAL



Good Samaritan Medical Center Celebrates the Completion of the Newly Renovated SMG Hematology Oncology Infusion Center

The newly renovated Steward Medical Group (SMG) Hematology Oncology Infusion Center was celebrated with a ribbon cutting on October 7. Good Samaritan Medical Center leadership joined SMG Hematology Oncology physicians, nurses and Cancer Program leadership to mark

the completion of the project. The renovated center provides patients with a contemporary space and new features that will improve the delivery of care.

The SMG Hematology Oncology Infusion Center is located in The Medical Office Building (MOB) at 830 Oak Street, Brockton. Services offered at the Infusion Center include: chemotherapy; biological and other targeted therapies; hematology; bone marrow biopsies; hormone therapy; GI infusions; asthma allergy injections; neurological infusions and patient support services.

The center features 8 infusion chairs

(including 2 new private infusion chairs), 3 exam rooms, and a new pharmacy.

Physicians providing Hematology and Oncology Services in the Center include:

Jonathan Croopnick, MD; Carmen Pisc, MD and Richard Junghans, MD.

For more information visit: <https://www.goodsamaritanmedical.org/cancer-care>.



L-R: A. Jason Zauls, MD, Cancer Program Medical Director; Jonathan Croopnick, MD, Hematology Oncology; Marisela Marrero, MD, President, Good Samaritan Medical Center; Richard Junghans, MD, Hematology Oncology.

Boston Marathon Race Director at 107th Annual Meeting - November 18th, 2020



Annual meeting Expo Participants are receiving **FOUR Months of promotion** this year! There is still time to benefit from this extraordinary on-line and print promotion.

All Annual Meeting Expo participants will receive promotion in four editions of the Chamber’s Monthly Action Report newsletter. They will also be featured for four months on the Chamber’s website and promoted in the Chamber’s weekly e-update via a link encouraging direct access to exhibitors websites and email contact information. The cost is \$499 for members and \$599 for non-members.

More than a dozen companies and non-profits have already signed up to participate. Please contact Lexi to learn more and begin your promotion right away. Email AREinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

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www.citrincooperman.com
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Mr. John G. Murray
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Brockton, MA 02301
(508) 513-3400
www.masshiregbcc.org
Employment

MassHire Greater Brockton Workforce Board
Ms. Sheila Sullivan-Jardim
34 School Street, 2nd Floor
Brockton, MA 02301
(508) 584-3234 x 17
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Employment

North Easton Savings Bank
Mr. Richard Spencer
20 Eastman Street
South Easton, MA 02375
(508) 297-8000
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OCES - Old Colony Elder Services
Ms. Brenda Carrens
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www.ocesma.org
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Mr. Grant Nickerson
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Ms. Lisa Strattan
15 Pacella Park Drive
Randolph, MA 02368
(508) 427-4036
www.enterpriseneews.com
Media

Veterans Day Virtual Job Fair, November 10th

MassHire Department of Career Services Veterans Program
and the MassHire Career Center System
Cordially invite you to the

Veterans Day Virtual Job Fair

Statewide Virtual Job Fair on Tuesday November 10th from
09:00 am to 2:00 pm Veterans only from 9:00 am to 10:00 am

This event is open to Veterans and the General Public



GREATER BROCKTON
WORKFORCE BOARD

For more information, contact MassHire
Greater Brockton Career Center at
(508) 513-3400. Visit [masshiregbcc.org/
veterans-day-virtual-job-fair/](https://masshiregbcc.org/veterans-day-virtual-job-fair/) for details.

Funds Still Available for Brockton Businesses



GREATER BROCKTON
WORKFORCE BOARD

In Collaboration with the City of Brockton
and the Brockton Redevelopment Authority

The Brockton Business Assistance program is designated for businesses experiencing financial hardship due to the COVID-19 pandemic. This program will aid small businesses in job creation & job retention and to maintain business continuity. Funded through the City of Brockton's COVID-19 Community Development Block Grant program and managed by Brockton Redevelopment Authority and MassHire Greater Brockton Workforce Board, Applicants may request up to \$10,000.00 for the proposed need. Applicants can utilize funds to support initiatives that will allow them to continue operating during and/or after the COVID-19 pandemic. Business Assistance Program (Free Google account is required to submit application). Visit <https://forms.gle/cmSEizk325goZKes5> for info.

The grant funding may be used for the following critical needs:

- Expenses that would not have usually occurred without the COVID-19 pandemic
- Business continuity assessment and planning
- Marketing, such as paid digital advertisements during and post COVID-19 pandemic
- General business continuity expenses
- Payroll or employee training
- Or any other applicable expenses incurred since State of Emergency declared in MA on March 10, 2020

Review of applications will begin with completed applications as of Monday, June 15, 2020. Applications will continue to be reviewed on an "as received" basis until all funds are expended or October 31, 2020, whichever is first. Disbursement of funds will start on July 1, 2020.

For more information contact Sheila Sullivan-Jardim at ssjardim@masshiregbwb.org or Robert Jenkins at rjenkins@brocktonredevelopmentauthority.com

RAFT (Residential Assistance to Families in Transition) Program Offers \$10,000 Grants for Housing



(Residential Assistance to Families in Transition), provides short-term emergency financial assistance to help eligible homeowners and renters by

assisting with mortgage payments, rent, utility bills, and other costs. This special program targets households facing instability as a result of a COVID-19

(Coronavirus) related housing crisis due to a loss of wages or increase in expenses (e.g., medical expenses). For more info, visit NHSMass.org.

SBA Working Capital Loans Available in Massachusetts Following Secretary of Agriculture Disaster Declaration for Drought Beginning Aug. 18



U.S. Small Business
Administration

The U.S. Small Business Administration announced on October 22, 2020 that Economic Injury Disaster Loans (EIDL) are available to small businesses,

small agricultural cooperatives, small businesses engaged in aquaculture, and private nonprofit organizations in Massachusetts as a result of drought that began on Aug. 18, 2020.

The loans are available in the following counties: Berkshire, Essex, Franklin, Hampden, Hampshire, Middlesex, Nantucket, Plymouth and Suffolk in Massachusetts.

"When the Secretary of Agriculture issues a disaster declaration to help farmers recover from damages and losses to crops, the Small Business Administration issues a declaration to eligible entities, affected by the same disaster," said Michael Lampton, acting director of SBA's Field Operations Center East.

Under this declaration, the SBA's Economic Injury Disaster Loan program is available to eligible farmrelated and nonfarm-related entities that suffered financial losses as a direct result of this disaster. Except for aquaculture enterprises, SBA cannot provide disaster loans to agricultural producers, farmers and ranchers. Nurseries are eligible to apply for economic injury disaster loans for losses caused by drought conditions.

The loan amount can be up to \$2 million with interest rates of 3 percent for small businesses and 2.75 percent for private nonprofit organizations of all sizes, with terms up to 30 years. The SBA determines eligibility based on the size of the applicant, type of activity and its financial resources. Loan amounts and terms are set by the SBA and are based on each applicant's financial condition. These working capital loans may be used to pay fixed debts, payroll, accounts payable, and other bills that could have been paid had the disaster not occurred. The loans are not intended to replace lost sales or profits.

Applicants may apply online using the Electronic Loan Application (ELA) via SBA's secure website at DisasterLoan.sba.gov and should apply under SBA declaration # 16741, not for the COVID-19 incident. Disaster loan information and application forms may also be obtained by calling the SBA's Customer Service Center at 800-659-2955 (800-877-8339 for the deaf and hard-of-hearing) or by sending an email to DisasterCustomerService@sba.gov.

COVID-19 Grants for MA Small Businesses



The Commonwealth of Massachusetts has made \$50.8 million in grants available to support small businesses, microenterprises, and their employees, families and communities. Massachusetts Growth Capital Corporation (MGCC) will be administering these funds to businesses experiencing economic hardship and a loss of income due to the COVID-19 pandemic.

These funds were appropriated through the Commonwealth's Supplemental Budget for Fiscal Year 2021 (FY21) as well as the CARES Act of 2020 and are divided into two programs.

Grant funding is intended to help businesses adversely impacted by the pandemic. Preference will be given to small businesses whose owners are women, minorities, veterans, members of other underrepresented groups, who are focused on serving the Gateway Cities of Massachusetts, and those most negatively impacted by the COVID-19 pandemic. Preference will also be given to applicants that have not been able to receive aid from other federal programs related to COVID-19. Visit www.empoweringsmallbusiness.org/covid-19-response/covid-19-grants-massachusetts-small-businesses for details.

Baker-Polito Administration Announces Partnerships for Recovery, \$774 Million Economic Recovery Plan



The Baker-Polito Administration announced a \$774 million comprehensive plan to stabilize and grow the Massachusetts economy. The plan focuses on getting people back to work, supporting small businesses, fostering innovation, revitalizing downtowns and ensuring housing stability. Partnerships for Recovery begins today by directing \$115 million in new funding to small businesses and Main Streets hardest hit by the COVID-19 pandemic and for workforce training efforts. Additionally, the Administration is aligning multiple funding sources, both existing and proposed, to appropriately respond to the crisis.

Partnerships for Recovery supports five key recovery efforts: Getting Massachusetts back to work; Supporting small businesses; Revitalizing downtowns; Supporting housing equity and stability; and Fostering innovation.

“This plan represents a comprehensive strategy to get people back to work and to support the small businesses hit the hardest by the pandemic, putting the Commonwealth on a path to recovery,” said Governor Charlie Baker. “By leveraging existing tools and programs and implementing new ones this plan will allow us to make critical resources and assistance to those who need it most available now.” Visit <https://www.mass.gov/news/baker-polito-administration-announces-partnerships-for-recovery-774-million-economic-recovery> for the full press release.

Commercial Real Estate Available in Metro South



FOR SALE: \$699,999
229 Main Street
N Easton MA

Contact: Brian Droukas
Droukas Real Estate
(781) 844-0755

Prime office building (3098 sqft) FOR SALE on Main Street in North Easton, MA. Features: Parking, ADA Access, Onsite generator, additional square footage in basement, downtown N Easton, close proximity to Route 24.



FOR SALE: \$1,900,000
785 Washington Street
Easton MA 02375

Contact: Brian Droukas
Droukas Real Estate
(781) 844-0755

Commercial property located right on Route 138 in Easton. Former Sports Performance Center. Professional landscaped entrance with a fenced in yard with artificial turf and a half court basketball court on the exterior. One overhead drive-in door with approx 8,120 sqft of warehouse space with additional office space on the first and second floor. Restrooms with showers.



FOR LEASE: \$17.00 - \$19.00 /SF/ Yr.
1280 Belmont St.
Brockton, MA

Contact: Brian Droukas
Droukas Real Estate
(781) 844-0755

Ideally located off Route 123 near the Easton line Busy trade area featuring coffee shops, national restaurants, and daily needs retailers Upgrades to the center including new pylon, landscaping, and roof Various size configurations available - Call for details

Dr. Richard Herman Addresses Chamber Board



Dr. Richard Herman, Good Samaritan Medical Center. Photo courtesy of The Enterprise.

Dr. Richard Herman, former chief of emergency medicine at Good Samaritan Medical Center and Signature Healthcare addressed the Metro South Chamber Board of Directors at the October board meeting.

Dr. Herman has been in practice for 40 years and specializes in emergency medicine. He currently works part-time in the Emergency Department at Good Samaritan Medical Center. He served as

the ED chief at Brockton Hospital for nearly twenty years before moving over to Good Samaritan where he served as chief of the ED for nearly ten years. He has held various leadership roles in the specialty of Emergency Medicine at the state and national level. In his hospital leadership roles, Dr. Herman was active in emergency preparedness activities and pandemic planning.

He is a graduate of Tufts University and Tufts University School of Medicine in Boston. He did his residency at St. Elizabeth’s Medical Center. Dr Herman is board certified in both Emergency Medicine and Internal Medicine.

Since May 2020, he has worked as a medical consultant for the City of Brockton, assisting Mayor Robert Sullivan in dealing with the current pandemic. Dr. Herman briefed the Board members on the recent spikes in COVID cases and plans in place to provide healthcare for those impacted.

Visit www.brockton.ma.us/covid19 to learn more.

bluestone.bank

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Member FDIC | Member NCUA

Bridgewater Division Branches: Bridgewater, Bridgewater Center, East Bridgewater, Lakeville, Pembroke, Raynham, Taunton, West Bridgewater

Mansfield Division Branches: Mansfield, Norton, Plainville & West Bridgewater

Live Economic Recovery Calls w/City, State & Fed. Officials

Return to Work: COVID-19 Economic Recovery Update with City, State, and Federal Resources

Friday, October 30 @ 2:00PM

Updates on COVID-19 Economic & Business Recovery

Join us for an update from the Metro South Chamber, Brockton Mayor Robert F. Sullivan, the Massachusetts Office of Business Development, the U.S. Small Business Administration (SBA), and special guest: Lisa Field, Massachusetts Nurses Association.

SBA U.S. Small Business Administration METRO SOUTH CHAMBER OF COMMERCE



Return to Work: COVID-19 Economic Recovery Update with City, State, and Federal Resources

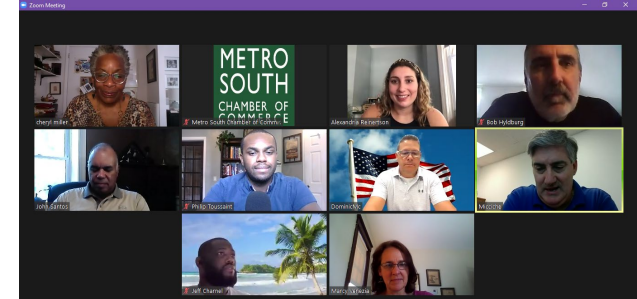
Friday, October 16 @ 2:00PM

Updates on COVID-19 Economic & Business Recovery

Join us for an update from the Metro South Chamber, Brockton Mayor Robert F. Sullivan, the Massachusetts Office of Business Development, the U.S. Small Business Administration (SBA), and special guest: Lisa Field, Massachusetts Nurses Association.

SBA U.S. Small Business Administration METRO SOUTH CHAMBER OF COMMERCE MNA Massachusetts Nurses Association

Strengthen Your Network - From Home!



Participating Businesses, Join Us!:

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BuzzAround Brockton

BEARINGSTAR INSURANCE

GleeWORKS Holistic Coaching

LegalShield

VITRA ADULT DAY HEALTH

North East Savings Bank

PBI Pressure BioSciences Inc.

LEONE Marketing Solutions

SERVPRO of Plymouth/Wareham

Take time to reconnect with your Metro South community. Your opportunity to network is here! Join us every Thursday, from 10:30AM-11:30AM for a chance to catch up and make new connections with live virtual Zoom networking.

Thursday, November 5 @ 10:30AM
Thursday, November 12 @ 10:30AM
Tuesday, November 24 @ 10:30AM

We want all of our members to know that we're here for you. Connect with potential customers, existing chamber members and friends in the Metro South community from the comfort and safety of your homes/work spaces. Every member attending will be asked to give a 60-second pitch (who you are, and what you do) and then we will have an open discussion with the group.

Space is limited, so please RSVP in advance. For more information, contact Lexi at AReinertson@metrosouthchamber.com Visit our online calendar for details, metrosouthchamber.com/calendar-registration.

SCORE - Upcoming Live Business Workshops



Massasoit Community College Corporate Education and SCORE South Eastern Mass (SEMA) are pleased to offer a new program designed for existing businesses, aspiring entrepreneurs, and students alike. SCORE is the nation's largest network of volunteer business mentors dedicated to helping small businesses get off the ground, grow and achieve their goals.

The program, *NextPhase Learning*, consists of a series of business essential workshops covering five key topics: marketing, finance, social media, entrepreneurship, and the restaurant/hospitality sector.

- Entrepreneurship Essentials: 11/9 @ 9:30AM-12PM
- Social Media Marketing Essentials: 11/16 @ 9:30AM-12PM
- Market Focus Essentials - Hospitality Sector: 11/23 @ 10AM-12PM
- Finance Essentials 101 & 102: 10/14 @ 1PM-4PM
- Marketing Essentials: 12/07 @ 9:30AM-12PM
- Entrepreneurship Essentials: 12/15 @ 9:30AM-12PM

By design, *NextPhase Learning* will span the learning continuum – from workshops to one-on-one business mentoring to longer-term consulting and advising. All sessions are delivered live online via Zoom. For additional information call 508-588-9100 x1322

Utilize free live webinars offered by SCORE business counseling any time, any where. To register and learn more, visit www.score.org/live-webinars.

November 5 @ 1:00PM: Re-Strategize Your Business Planning to Prevail the Pandemic

Entrepreneurs and small business owners are most vulnerable to failure in a global pandemic. They rely on a sustainable supply chain, whereby products and services flow from their suppliers, through their company, and on to their customers. The pandemic virus destroyed this self-sustaining business model, making strategic and tactical plans no longer relevant. Join this webinar, presented by seasoned business educator George Slook, and learn how to re-strategize your business planning to maintain an adequate level of cash on hand, and get suppliers and vendors to make their payments when due. Attendees will learn: How to determine the "Strategic Intent" of your company based on strategic planning sessions; In-depth details of "Strategic Integration" approaches, such as Forwards, Backwards, Horizontal, Vertical, and Balanced; Why the teachings of the renowned Sun Tzu are important to your business, who profoundly said "Knowing the enemy enables you to take the offensive; Knowing yourself enables you to stand on the defensive."

November 12 @ 1:00PM: Navigating Your Small Business through Financial Uncertainty

The economic environment in 2020 has caused many unexpected challenges for the small business community as they navigate through times of financial uncertainty. Many business owners are facing decisions around cutting expenses, adjusting business models and finding new sources of revenue. Join financial expert from U.S. Bank, Morris Jackson as he discusses these topics and with Deluxe's Amanda Brinkman and expands on advice and guidance he provides to small businesses in season five of the hit series, *Small Business Revolution*. Topics include: Understanding operating expenses; Business financial planning and decision making; Managing cash flow; Understanding the importance of margins; Accessing business purchasing/spending; Business growth and expansion; Identifying opportunities for additional revenue streams.

November 17 @ 1:00PM: Google Analytics 101 - Improve Your Online Business by Understanding Essential Data

Google Analytics is a fantastic tool. Best part is, it's free to use for everyone! No matter if you have a 2-page website or a massive e-commerce website, you can use Google Analytics to understand how your customers are using your website and where you can improve their experience. During this webinar, expert in business data analytics Mo Hossain will walk you through the steps of how to set up Google Analytics so you can start getting data from your own website. In this workshop you'll learn: The basics of Google Analytics; Why Google Analytics is important; How you can use it for your benefit.

Lauching Your Business Webinar Series, Google Workshops, and More! Register Online

To learn more about any of these workshops or to register, visit metrosouthchamber.com/calendar.



(offered by GleeWorks)



Jill Beresford, MSBDC



and restructuring industry, filling the positions of CEO, CFO, CRO, and/or CMO as needed. Jill has worked in a wide variety of corporate environments including private, public, international, start-ups, family-held businesses, Fortune 500 corporations, Chapter 11 bankruptcies, and turn-around situations. She brings a unique problem-solving and strategic perspective to troubled situations and turns them into profitable business-building solutions. Jill received an M.B.A. is from Boston University. She is a volunteer mentor, active participant, and officer at several regional nonprofits.

Grow with Google Using Data to Drive Business Growth (offered by Grow with Google)

Thursday, November 5 | 10:00AM - 11:00AM



actionable decisions. A focus on Google Analytics and how to use this tool to make better business decisions.



Talk About (offered by GleeWorks)

Tuesday, November 10 | 12:00PM - 2:00PM

Mind blowing customer service is a must for 2021. Are you ready?

86% of consumers say they are willing to pay more for a great customer experience. Entrepreneurs will need to deliberately craft and design customer rituals that are remembered and talked about with their contacts. Successful brands will need to be experienced and shared in addition to solving customer needs.

Join the conversation with Marcy Venezia & Francis Miranda as they discuss customer experiences and getting customers to be madly in love with our brands to the point of contagiousness!

Francis Miranda is a 17 year advertising veteran who worked in

Launching Your Business Series: Cash is King! When to get it, how to keep it, and how to use it productively

Tuesday, November 3 | 12:00PM - 2:00PM

How are you making financial choices when building your business?

The number one reason small businesses go bankrupt is lack of cash. We will discuss how you can avoid this pitfall. We will discuss how to get cash when you don't need. How to plan for, monitor and measure your cash use strategically. Making good strategic choices to avoid running out of cash is key.

Join the conversation with Marcy Venezia & Jill Beresford of MSBDC as they discuss ways to conserve cash and build your business.

Jill joined the Massachusetts Small Business Development Center Network in August 2014 as a senior business advisor with over 25 years of executive management and advisory experience. Most recently Jill has been active in the turnaround



Francis Miranda, Unapologetic Training and Inspiration

Barcelona, Kuala Lumpur, Manila and now lives and works in Boston, USA. He is an international speaker and trainer whose irreverent style has helped countless of people transform their lives. He is CEO and Co-Founder of Skills Simplified, an eLearning company. Francis loves innovation and creativity and speaks extensively about this. To date he has given talks to over 71 US cities and 24 US states. He is also an avid traveler who misses being in the road these days but hopes to get the chance when life returns back to normal. He is also an author of two books: Unapologetic and WTF.



Launching Your Business Series: Attract New Clients with "Like, Know, Trust" (offered by GleeWorks)

Tuesday, November 17 | 12:00PM - 2:00PM

How do I get potential customers or clients to know, like and trust me?

Now more than ever, customer experience is critical to having the opportunity to solve your customer's challenges.



Rachel Leone, Leone Marketing Solutions



leonemarketing.com

Join the conversation with Marcy Venezia, as we hear Rachel's Story of building a successful solution for her clients and discuss 7 touch points to formulate trust and to generate clients and referrals. The key is in the follow up!

Rachel Leone is president of Leone Marketing Solutions a trade show and event marketing firm specializing in promotional products. For over two decades she has helped startups, small businesses and Fortune 500 brands stand out in the crowd with promotional products, premiums and gifts that create awareness and attract attention. For more information or a complimentary brainstorming session contact her at 781.740.3171 or rachel@leonemarketing.com



Marcy Venezia, GleeWorks

Marcy Venezia, MBA, RN, PMP MO4, GMO2, Holistic Coach and Speaker. She advises businesses facing challenges using a mind, body spirit approach. She uses mindset research, mindful techniques to help leaders shift their perspective and identify new opportunities. Intuition, collective consciousness and a higher power is an incredibly powerful aspect of her work and she shows you how you can use your spiritual capabilities to thrive.

Marcy guides small businesses with tools, resources and experience in the areas of marketing, strategy and solutions to challenges. She consults with the Metro South Chamber of Commerce, Heads the Easton Chapter Networking Group USA and is on the leadership council of Above the Clouds A Charity that engages children facing challenges in the wonder of flight.

Want to host a member led workshop of your own through the Metro South Chamber of Commerce? Join us! We'll help you market your workshop and share your knowledge with the Metro South business community. Inquiries may be sent to Lexi Reinertson at AREinertson@metrosouthchamber.com, or call (508) 586-0500 x 231

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OWNER

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Support Your Chamber: Advertise Your Business to Every Business, 9,000+ Copies!



Look out for the Chamber of Commerce Book for Business & COVID-19 Recovery Resource Guide! The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.

Additional information and resources have been included in this year's publication to assist small businesses with economic recovery in light of the impact of COVID-19 on the business community.



Over 9,000 copies of the Book are being distributed to every registered business within the Metro South region*, as well as to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses and families interested in the Metro South area.

Advertising in a Chamber publication offers your company exposure to the Metro South business community and an opportunity to network with business leaders from the area. Not only does it create awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

The Book for Business Member Directory & Guide is a 100 page publication printed annually. It contains a listing of Chamber member, both alphabetically and categorically. The Book for Business is distributed to over 9,000 people, including all members, prospective members, town halls, libraries, legislators and more. It is also posted online where it receives another 5,000 views annually. Rates start at just \$472.

Ad Size	Dimensions	Investment
Enhanced Listing	--	\$236
1/6 page ad	3.5" x 3"	\$472
1/3 page ad	3.5" x 6.5"	\$603
1/2 page ad	7.25" x 4.75"	\$892
Full page ad	7.25" x 10"	\$1,795
Inside Front Cover	7.25" x 10"	\$2,595
Inside Back Cover	8.5" x 11"	\$2,595
Back Cover	8.5" x 11"	\$2,595
Your Business Logo on the Front Cover, Plus Full Page Ad Inside	8.5" x 11"	\$3,995

More Opportunities to Gain Exposure for your Biz.

Advertise in the E-Update: our online email blast sent to over 4,600 people weekly through Constant Contact. This newsletter keeps subscribers informed about upcoming Chamber events, legislative actions, helpful services, and resources. In addition, it offers active links to other websites for more information and links to register for events. All members are invited to submit content to the Community/Member Events section. *Advertising rates start at just \$30 per week.*

Advertise on www.metroouthchamber.com! The website contains information for Chamber members as well as for tourists and those considering relocation to the region. Contained on the website is event registration, newsletters, blog, videos and photos, members-only page, business resources, town profiles, what to do in the region and more. The Metro South Chamber website receives 60,000 views annually. *Advertising rates start at just \$85 per month.*

For more information on participating in the Book for Business Member Directory, advertising in the E-Update Weekly Newsletter, or the chamber website contact Director of Communications, Emma Stratton at (508) 586-0500 x 222 or email estratton@metroouthchamber.com. To view the book online, visit metroouthchamber.com/news-media/book-for-business. For additional advertising info, visit metroouthchamber.com/membership/advertising.

*from an aquired list.

RENEWING Members

Thank you!

- A Plus Blue Lion Insurance Agency, LLC
Abington Bank
ACE Surgical Supply Company
Anania Plumbing & Heating, Inc.
Auburn Construction Co., Inc.
Bay Copy
Bay State Shredding
Belmont West Associates
Bridgewater Polyvinyl, Inc.
Brockton Community Schools
Burgess Pest Management
Cape Cod Cafe, Inc.
Capeway Aluminum & Vinyl, Inc.
Chapel of New Hope, Inc.
Council on Aging Mary Cruise
Kennedy Senior Center
Do Brazil Market
Fisher College
Hajjar Management Co., Inc.
- Hart Design DBA Edible South Shore & South Coast
Hirsch Roberts Weinstein LLP
Holy Cross Family Ministries
Home/Health & Child Care Servcies, Inc.
HR Alternatives
J.M. Pet Resort
Kent, Parker & Associates, Inc.
Melissa Batista, LMFT
MIS Alliance
Providing Excellence Through Technology
Residence Inn by Marriott Boston/Brockton
Rose Therese Cap & Gown Company
SERVPRO of Plymouth/Wareham
Sullivan Tire & Auto Service - Norwell
Tempus Unlimited, Inc.
Town of East Bridgewater
TRACEY Environmental
Wal Mart #2122

WELCOME NEW MEMBERS!

Reinvesting in Our Community

- Boston Pallet Recycling**
Ms. Norma Aldridge
80 Skinner Street
Brockton, MA 02302
617-592-5799
www.bostonpalletsrecycling.com
Contractors General
- My Brother's Keeper**
Mr. Erich Miller
534 Washington Street
Easton, MA
(508) 238-7512
www.mybrotherskeeper.org
Non-Profit

McCormick & Sons Insurance Agency, Inc.
Mr. David McCormick
800 West Main Street
Avon, MA 02322
(508) 586-2973
www.mccormickinsurance.com
Insurance

For membership,
contact Marcy Venezia
(508) 586-0500 x 229
MVenezia@metroouthchamber.com

SEED: Free Small Business Workshop Series



Throughout the year, SEED holds and participates in events geared toward educating, preparing, and empowering small business owners as well as all those who serve budding and seasoned entrepreneurs. All upcoming small business workshops, lender trainings, and annual networking events are listed below. Due to COVID-19, all workshops and events will be offered virtually until further notice. To participate in one of these events, click on the event link and fill out the reservation form. Contact jmello@seedcorp.com with any questions regarding upcoming events.

November 5, 2020 @ 10:00AM - Basic Entrepreneurial Workshop: Business Fundamentals with Bluestone Bank

This workshop focuses on helping entrepreneurs understand the fundamentals of owning a business. Information on how to get started, where and how to get financing, and the loan application process will be presented. Attendees will also be provided with a free business plan guide and other materials.

November 12, 2020 @ 10:00AM - Basic Entrepreneurial Workshop: Understanding Business Financials with Bluestone Bank

This workshop helps attendees understand a balance sheet, income statement, and cash flow statement. The workshop also explains how a small business owner can anticipate financial needs in order to operate the business more efficiently.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.

Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



- Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS**
- FREE** Member Listing in the Action Report newsletter (distributed to over 20,000)
 - FREE** Member Profile in Action Report newsletter, distributed through the Enterprise
 - 2 FREE** Listings in the 2021 Book for Business
 - FREE** 2020 Book for Business
 - FREE** Chamber Business List in Excel or mailing labels, \$150 value
 - FREE** Enhanced member listing on the Chamber website with hotlink to website
 - FREE** access to members-only page of website to post discounts, events, and more
 - FREE** opportunity to promote company at event share tables and at the Chamber
 - FREE** opportunity to promote company in the Action Report
 - FREE** business workshops
 - Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!** (Base Rate is \$325 + \$5 per full time employee)
- For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com.

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at ALL-TIME LOW 3.48% Fixed for 20 years for Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
- **Technical Assistance**



For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.



Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.



- Take advantage of their **free** live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...
- Nov. 3:** Year-End Tax Planning for Your Business
 - Nov. 5:** Re-Strategize Your Business Planning to Prevail the Pandemic
 - Nov. 12:** Navigating Your Small Business through Financial Uncertainty
 - Nov. 17:** Google Analytics 101 - Improve Your Online Business by Understanding Essential Data
 - Nov. 19:** Building Inclusion and Diversity Strategies into Your Small Business

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www.bostonpalletsrecycling.com

"Recycle your old, scrap or used wooden pallets with Boston Pallet Recycling. BPR is one of the most diverse pallet and shipping crate manufacturers in the New England area. Because we are a green privately-owned, independent company, we are able to be more flexible and diverse than other companies, while still offering superior reliability and consistency to our customers."

McCormick & Sons Insurance



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www.mccormickinsurance.com

"McCormick & Sons Insurance Agency, Inc. has been servicing your insurance needs for years. We are built on the principles of providing superior customer service and quality insurance solutions for our customers. As an independent agent, we work with select insurance companies that have proven their performance over the years. We are dedicated to getting you the best insurance products and services available today to protect you, your family, and your business. Contact one of our offices in either Avon (508) 586-2973 today!"

My Brother's Keeper



534 Washington Street, Easton • (508) 238-7512
www.mybrotherskeeper.org

"My Brother's Keeper is a vibrant, welcoming Christian ministry with locations in Easton and Dartmouth, MA which delivers furniture and food to families in need. Our mission is "To bring the Love and Hope of Jesus Christ to those we serve." Anyone living in our service area in Southeastern Massachusetts is eligible to receive our help, regardless of religion. We are a 501(c)(3) non-profit and all services are provided free of charge."

Join the Chamber!

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.
Call us at (508) 586-0500,
info@metrosouthchamber.com

60 School Street, Brockton • (508) 586-0500
www.metroouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and more. Call to learn more today!

Starting a Business?

Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metrosouthchamber.com/resources/business-assistance.

Major Sponsors:

When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com

BUSINESS EVENTS Planner

<p>Wednesday, Nov. 4</p> <p>Ambassador Meeting 9:00 am - 10:00 am Zoom Meeting Live Virtual Event.</p> <p>The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.</p> <p>Contact: KMay@metrosouthchamber.com</p>	<p>Thursday, Nov. 5</p> <p>Live Virtual Networking 10:30 am - 11:30 am Zoom Meeting Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Thursday, Nov. 12</p> <p>Live Virtual Networking 10:30 am - 11:30 am Zoom Meeting Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Friday, Nov. 13</p> <p>COVID-19 Economic Recovery Call Update with City, State, and Federal Resources 2:00 pm - 3:00 pm ZOOM Meeting Join the Chamber for a live COVID-19 update call with local, state, and federal resources.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>
<p>Wednesday, Nov. 18</p> <p>107th Annual Meeting Virtual B2B Expo 10:00 am - 3:00 pm Zoom Meeting Live Virtual Event.</p> <p>Join the Chamber for a presentation by Dave McGillivray, awards & recognitions, and more.</p> <p>Members: \$499 Non-Members: \$599</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Wednesday, Nov. 18</p> <p>Boston Marathon Race Director at 107th Annual Meeting! 12:00 pm - 1:30 pm Zoom Meeting Live Virtual Event.</p> <p>Join the Chamber for a presentation by Dave McGillivray, awards & recognitions, and more.</p> <p>Members: \$100 Non-Members: \$135</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Tuesday, Nov. 24</p> <p>Live Virtual Networking 10:30 am - 11:30 am Zoom Meeting Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<div><div></div><div></div><div></div><div></div></div> <p>LIVE WORK SHOP PLAY</p> <p>www.BuyBrockton.org</p>