



Leading Businesses Leading Communities



Chamber Mission
To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Jeni Mather
JM Pet Resort
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Bill Mitchell
Massasoit Community College • Page 8



Theresa Lobo-Albin,
Small Business Assistance
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Business Assistance Zoom Call: Recovery & Resilience Resources

Friday, January 22 | 2:00 pm - 3:00 pm | Zoom Virtual Meeting



Edward M. Lambert, Jr. Executive Director, Massachusetts Business Alliance for Education



U.S. Small Business Administration



Join us for a COVID-19 economic recovery call update on **Friday, Januray 22nd at 2:00pm** with the Metro South Chamber of Commerce, Massachusetts Office of Business Development, Mayor of Brockton Robert F. Sullivan, and U.S. Small Business Administration. Our guest speaker is Ed Lambert, Executive Director of the Massachusetts Business Alliance for Education. This virtual event is sponsored by Trinity Development & Management. Register online at [metroouthchamber.com/calendar-registration](https://www.metroouthchamber.com/calendar-registration) or contact Lexi for assistance, email AREinertson@metroouthchamber.com *Cont. on page 2.*

Sponsor:

Save the Dates! COVID-19 Economic Update Call Series Continues

Friday, February 5 & Friday, February 19 | 2:00 pm - 3:00 pm | Zoom Virtual Meeting

Join us for our continued COVID-19 economic recovery call update series on **Friday, February 5 and Friday February 19 at 2:00pm** with the Metro South Chamber of Commerce, Massachusetts Office of Business Development, Mayor of Brockton Robert F. Sullivan, and U.S. Small Business Administration.

Topics covered include city, state, and national resources to help you, your business, and your community respond to COVID-19. Zoom into this very special forum to raise awareness and have your questions answered. Register online at [metroouthchamber.com/calendar-registration](https://www.metroouthchamber.com/calendar-registration) or contact Lexi for assistance, email AREinertson@metroouthchamber.com



Mayor of Brockton,
Robert F. Sullivan



Susan Whitaker, Regional Director,
Massachusetts Office of Business Development (MOBD)



Margaret Laforest, Regional Director,
Massachusetts Office of Business Development (MOBD)



Ili Spahiu, Assistant District Director for Lender Relations, MA District Office,
U.S. Small Business Administration



U.S. Small Business Administration

6th Annual Multicultural Business Forum

Friday, March 5 | 2:00 pm - 3:00 pm | Zoom Virtual Meeting

Women & Minority Owned Biz Panel

Sponsor:



Widline Pyrame, Fusion Dolls



Kim Zouzoua, Center for Women & Enterprise



This event is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses. Hear from a panel of local businesses as they share their success stories. Learn how they used their backgrounds to develop new ideas, leverage regional resources, and tap into new markets. Register online, www.metroouthchamber.com/celandar.

Sector-Specific Relief Grant Program for Massachusetts Businesses



The Commonwealth of Massachusetts has made an additional \$668 million available to support businesses through new and existing programs. Massachusetts Growth Capital Corporation (MGCC) will target a portion of these funds to sectors experiencing the most significant economic hardship and a loss of revenue due to the COVID-19 pandemic. To learn more, visit www.empoweringsmallbusiness.org/covid-19-response/sector-specific-relief-grant-program-massachusetts-businesses. *Continued on page 2.*

MUST READ: What The New Stimulus Bill Means for Your Business, Starting January 11



S m a l l Business Update:
More on PPP Loans and the

Employee Retention Tax Credit. With the nearly \$900 billion coronavirus stimulus bill being signed into law on December 27, the federal government began the process of providing new aid to businesses and individuals impacted by COVID-19 disruptions.

Read on to learn who qualifies for the Employee Retention Tax Credit, the refundable and advanceable ERTC , new "second draw" PPP targets & EIDL grant, and more. Visit www.uschamber.com/co/events/small-business-update-town-hall/stimulus-employee-retention-tax-credit-ppp-update

Sector-Specific Relief Grant Program for MA Businesses



These funds were appropriated through the Commonwealth’s Operating Budget for Fiscal Year 2021 (FY21) as well as the CARES Act of 2020.

This business relief fund targets the hardest hit small businesses that have an exceptional need of cash relief. Though many businesses have

been negatively affected by the pandemic, not all needs are equal. To ensure that these limited funds get to the most severely impacted businesses, **you SHOULD NOT APPLY if you:**

- are not showing an operating loss due to the coronavirus pandemic
- have access to other sources of relief
- have been able to continue to operate without significant financial distress
- have adequate available reserves

Additionally, larger companies that are better positioned to endure this economic downturn and COVID-19 related restrictions should not apply.

An excessive number of applications submitted by businesses with lesser need will delay the awarding of grants to businesses facing extraordinary circumstances. An application review for a company without a truly exceptional need delays assistance for a business at risk of permanent closure.

Who Should Apply:

Preference will be given to the following sectors:

Priority Categories:

- Restaurants, bars, caterers, and food trucks that collect and remit meals tax
- Indoor Recreation or Entertainment Establishments
 - Indoor entertainment establishments (e.g. movie theaters, comedy clubs, performing arts venues/organizations)
 - Indoor recreation (e.g. arcades, bowling centers, pool/billiard halls, escape-the-rooms, trampoline parks, roller-skating rinks)
 - Indoor spectator sports venues
 - Other indoor recreation or entertainment venues
- Gyms or Fitness Centers
 - Gyms, athletic clubs, exercise centers, health clubs
 - Sports facilities (e.g. tennis clubs, racquetball clubs, hockey rinks, swimming facilities)
 - Fitness instruction centers (e.g. aerobics, dance, yoga, karate, etc.)
 - Other gyms or fitness centers
- Personal Services
 - Nail salons, barber shops, etc.
 - Independent pharmacies
- Event Support Companies - primary source (more than 50%) of revenue is event-related
 - Photography studios, videography studios, florists, limo services, event planning companies, event rentals, performers, convention and trade show organizations
- Independent Retailers
 - Businesses with brick and mortar locations that collect and remit sales tax
- Non-Priority Categories:
 - All other eligible business types

Application Submission Instructions:

Your application must be filled out and submitted along with attachments as stated in “Required Documentation” electronically through MGCC’s online application portal, Submittable. Hard copies or electronic copies submitted in any other way, such as mailed in or emailed, will not be considered. Additionally, only complete, accurate and legible applications will be considered.

Please be advised, applications must include all required documentation by the program deadline in order to be considered. Please see full list of “Required Documentation” details below. Common omissions that would exclude your application from consideration:

- Certificate of Good Standing from the Massachusetts Secretary of State’s office (required prior to funding)
- Complete 2019 Federal Business Tax Return
- Complete 2019 Federal Personal Tax Returns for each business owner with 20% or greater ownership

Timeline:

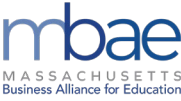
01/15/2021 at 11:59 PM – Application closes.

Business Assistance, Guest Speaker MBAE (continued)

Friday, January 22 | 2:00 pm - 3:00 pm | Zoom Virtual Meeting



Edward M. Lambert, Jr. Executive Director, Massachusetts Business Alliance for Education



Before joining MBAE in January of 2019, Ed served as vice chancellor for university relations at UMass Boston, where he was responsible for government and community relations, corporate relations and communications.

Ed was founding director of the Urban Initiative of UMass Dartmouth, a research center focusing on urban policy and leadership issues. There, he helped organize the state’s Gateway Cities Coalition and assisted in designing and implementing state programs and legislation to support them, and led the Initiative’s work in urban schools assessing practices and serving as the regional satellite of the National Dropout Prevention Center. He also taught Public Policy and Public Management and served as the Chair of the Education Policy Committee of the Kaput Center for STEM Education and Research.

Ed’s record of service also includes seven years as a member of the Massachusetts House of Representatives, where, as a member of the Education Committee, he assisted in the creation and passage of the 1993 Education Reform Act. He co-chaired the legislature’s Literacy Caucus in support of increased funding for Adult Basic Education and literacy programs. He also served twelve years as the mayor of Fall River, initiating a comprehensive school building campaign and creating a series of community education summits. He served 22 years on the Fall River School Committee, earning himself the Massachusetts Association of School Committees Lifetime Achievement Award.

Ed served 8 years as a mentor to at-risk youth in the SMILES Mentoring program. He also served on a national task force for the development of the 21st Century Workforce of the Urban Serving Universities.

He was appointed Commissioner of the Massachusetts Department of Conservation and Recreation by Governor Patrick and, earlier in his career, served as the director of social services at Saint Vincent's Home in Fall River. He earned his BA in psychology at UMass Dartmouth and his MEd in counseling at Bridgewater State College.

Sponsor:



U.S. Small Business Administration



Next Phase, Trinity Downtown Development



The Boston-based firm is expected to break ground on the second phase of its Enterprise Block development in 2021.

The Enterprise Block, a development seen by many as a proof-of-concept for downtown’s viability as a hub for new

construction, is slated to get even bigger.

Trinity Financial, the Boston-based firm overseeing the project, returned to the Planning Board last week to shore up approval for a second phase of the Enterprise Block’s development, which would bring 102 units of new residential construction to the corner of Montello Street and Petronelli Way.

The proposed building, rising five stories high in current renderings, would stretch from Montello Street all the way up to the recently completed Mayor Bill Carpenter garage, a \$17 million project that Trinity initially planned to develop itself. The Brockton Redevelopment Authority later took over the project, with the help of a \$10 million infrastructure grant from the state government.

Chris Cooney, president of the Metro South Chamber of Commerce, called the project “the biggest investment in downtown Brockton in 50 years.”

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Paul Anghinetti - Bank of America
Chair of the Board Joseph Casey HarborOne Bank	Michele Cinquegrano - Verizon
President and CEO Christopher Cooney, CCE, MPA Metro South Chamber of Commerce	Carol Chin - McDonald's Franchisee
Chair-Elect Richard Hynes Barbour Corporation	Todd Copeland - Copeland Auto Group
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Vice Chair Membership Development Friend Weiler Consultant	Sue Joss- Brockton Neighborhood Health Center
Immediate Past Chair Fred Clark, Esquire Bridgewater State University	Mike Lambert- Brockton Area Transit Authority

CHAMBER STAFF	(508) 586-0500	Front Desk x 221
Christopher Cooney, CCE, IOM, MPA President and CEO x 223	Kayla May Member Engagement x 221	
Emma Stratton Director of Communications x 222	Marcy Venezia, Nightingale Group LLC Membership Sales x 229	
Lexi Reinertson Membership, Programs & Events x 231	Theresa Lobo-Albin Finance x 230	

Newsletter Written & Designed by Emma Stratton.
Printing Provided by The Enterprise.



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

January

01	New Year's Day: Chamber Closed	
12	Executive Board Meeting	3:00 pm
	Zoom Virtual Meeting	
13	Ambassador Meeting	9:00 am
	Zoom Virtual Meeting	
14	Live Virtual Networking	10:30 am
	Zoom Virtual Meeting	
18	Martin Luther King, Jr. Day: Chamber Closed	
21	Live Virtual Networking	10:30 am
	Zoom Virtual Meeting	
22	Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief	2:00 pm
	Zoom Virtual Meeting	
26	"Basic Entrepreneurial Workshop: Business Fundamentals with Eastern Bank"	10:00 am
	Workshop offered by SEED Corp. & Eastern Bank, via Zoom	
27	Board Meeting	12:30 pm
	Zoom Virtual Meeting	
28	"Basic Entrepreneurial Workshop: Understanding Business Financials with Eastern Bank"	10:00 am
	Workshop offered by SEED Corp. & Eastern Bank, via Zoom	

February


03	Ambassador Meeting	9:00 am
	Zoom Virtual Meeting	
04	Live Virtual Networking	10:30 am
	Zoom Virtual Meeting	
05	Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief	2:00 pm
	Zoom Virtual Meeting	
11	Live Virtual Networking	10:30 am
	Zoom Virtual Meeting	
18	Multi-Chamber MegaMixer	5:00 pm
	Zoom Virtual Meeting	
19	Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief	2:00 pm
	Zoom Virtual Meeting	

Visit [metrosouthchamber.com/calendar](https://www.metroouthchamber.com/calendar) to register and elarn more about any of these events. Additional networking events will be announced, contact Lexi to be placed on a mailing list. Email AREinertson@metrosouthchamber.com.

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

UP-TO-DATE News

Members - send Good News to
estration@metroouthchamber.com
Sponsored by: Good Samaritan Medical Center



MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

Craft in Art Therapy: The Transformative Potential of Craft - January 16, 1:00 pm

Fuller Craft Museum is excited to host a panel discussion based on the new book *Craft in Art Therapy: Diverse Approaches to the Transformative Power of Craft Materials and Methods* (Routledge, 2020). *Craft in Art Therapy* is the first book dedicated to illustrating the incorporation of craft materials and methods into art therapy theory and practice. It demonstrates that when practiced in a culturally sensitive and socially conscious manner, craft practices are more than therapeutic—they also hold transformational potential. Panelists will share how they have used craft in their own art and self-care, and in

individual, group, and community art therapy practice. Discussion and audience Q&A to follow will explore the therapeutic benefits of craft materials and media, as well as craft's potential to build community and to support individuals in caring for themselves and each other. This is a virtual event to be held live on Zoom at 1:00 pm EST on January 16, 2021. You will receive the zoom link with your ticket confirmation via email. Visit fullercraft.org/product-category/events to learn more.

11th Annual Export Expo - Thursday, January 14 & Friday, January 15, 2021

This year's Export Expo will be a virtual event that will include an exhibit area featuring government, non-profit and private sector service providers serving the export community. The Export Expo will also feature a lineup of workshops, panel discussions and special addresses on a wide variety of export-related topics. This year's Export Expo will focus on the challenges and imminent developments in our global trade environment, including the impact of both the presidential election and the global pandemic on trade policy and operations. Hot-button issues such as two-way trade with China and Hong Kong, free trade and tariff policy, enhanced export controls and foreign investment restrictions, shifts needed to conduct business in a global pandemic and more will be addressed, with a focus on helping companies to navigate a dynamic and increasingly complex global trade environment. Special guest speakers include Kevin Wolf, former Assistant

Secretary of Commerce for Export Administration; and Barbara Weisel, former Assistant U.S. Trade Rep. for Southeast Asia. Visit <https://www.msbd.org/export/expo/> to register and learn more.

MassHire Greater Brockton Career Center Virtual Job Fair, Tuesday January 26

Set up your company booth and interact with job seekers during the fair through the text or chat feature. This is a great opportunity to highlight your job openings and connect with interested job seekers. There is no cost to participate, register today to reserve your spot. <https://bit.ly/3hVxdKq>

Brockton High School 2021 Alumni Awards Nominations Sought

Nominations for the Brockton High

COVID-19 TESTING: THE SIX SIMPLE STEPS



1. CALL TO REGISTER:
CALL 1-844-4TEST19 TO SIGN UP



2. LINE UP AT BHS:
ENTER AT FOREST AVE. AND FOLLOW THE SIGNS



3. DRIVE INTO TENT:
WHEN SIGNALLED, ENTER THE TENT SLOWLY



4. UNDERGO TEST:
LOWER WINDOW AND FOLLOW INSTRUCTIONS



5. EXIT TENT SLOWLY:
FOLLOW DIRECTIONS OUT OF BHS




6. AWAIT RESULTS:
WE'LL CALL IN A FEW DAYS WITH RESULTS!

School Alumni Association's three prestigious annual awards are being accepted until March 1, 2021. They include:

- Alumni Achievement – for Brockton High alumni who have distinguished themselves in their field of professional or personal work;
- Alumni Service - for BHS alumni who have contributed to the betterment of Brockton High School or the Brockton community; and
- Young Alumni - for Brockton High alumni who have graduated within the past 10 years, who are making outstanding contributions to society and whose contributions and careers reflect favorably on Brockton High School. Nominations are open until March 1, fill out the form at www.bpsma.org/alumni.

Health Care Matters

Sponsored by: Good Samaritan Medical Center 235 North Pearl Street, Brockton, MA 02301 508-427-3000 www.goodsamaritanmedical.org



Good Samaritan Medical Center
A STEWARD FAMILY HOSPITAL


Cheer Goes Up in Brockton as Good Samaritan Gives First COVID Vaccine

Nearly a year after the start of the global COVID-19 pandemic and in the midst of another surge, front-line workers at Good Samaritan Medical Center have begun to receive the vaccine so they can continue to care for patients. "This is the beginning," said Chief Medical Officer Kenneth Lawson. "This is really the first time

we have something to try and prevent (the virus.)" The Pfizer COVID-19 vaccine arrived in Massachusetts three days after the Federal Drug Administration approved it for emergency use. Good Samaritan is following state and Centers for Disease Control and Prevention guidance to provide the vaccine in phases, Lawson said.


To learn more visit www.goodsamaritanmedical.org.

To learn when you can get your COVID-19 vaccine, visit www.mass.gov/info-details/when-can-i-get-the-covid-19-vaccine




PHASE ONE
In order of priority

- Clinical and non-clinical healthcare workers doing direct and COVID-facing care
- Long term care facilities, rest homes and assisted living facilities
- First responders (EMS, Fire, Police)
- Congregate care settings (including corrections and shelters)
- Home-based healthcare workers
- Healthcare workers doing non-COVID-facing care



PHASE TWO
In order of priority

- Individuals with 2+ comorbidities and/or age 75+ (high risk for COVID-19 complications)
- Early education and K-12 workers, transit, grocery, utility, food and agriculture, sanitation, public works and public health workers
- Adults 65+
- Individuals with one comorbidity



PHASE THREE
Vaccine available to general public

December - February

February - April

April - June

Estimated timeframes

Metro South Chamber of Commerce Strategic Plan Overview

Mission	<p><i>What is the Chamber's enduring sense of purpose?</i></p>	<p>We connect, support, and energize member businesses focused on improving the economic vitality of life of the Metro South region.</p>
Values	<p><i>To which standards does the Chamber hold itself?</i></p>	<ul style="list-style-type: none">• Steadfast commitment to independence, objectivity, and transparency underscoring all forms of engagement, advocacy, and decision making.• Outstanding corporate citizenship that is deeply invested in the broader development of the region.• An adaptive resource that serves all sizes and varieties of area businesses and ventures.• Inclusive leadership/membership reflecting the region's diversity.
Vision	<p><i>What is on the distant horizon of the Chamber's work?</i></p>	<p>We envision a Metro South region known for:</p> <ul style="list-style-type: none">• A business community that is continually collaborating, innovating, and thriving.• Robust pipelines of success that foster new business and advance careers.• Citizens that are well informed and quick to mobilize on key public issues.• An overwhelmingly positive reputation for its many competitive advantages.
Goals	<p><i>How is the Chamber advancing its mission and reaching for its vision while reflecting its values?</i></p>	<p>1. Business Community Convener FOCUS the aggregate energy and resources of the regional business community to capitalize on mutually beneficial opportunities, share perspectives, and respond to common challenges.</p> <p>2. Connecting Members CULTIVATE and INVIGORATE the region's human capital by fostering robust opportunity pathways and professional development networks among members.</p> <p>3. Issue Advocacy ARTICULATE, CONVEY, and ADVANCE the Chamber's position on political issues of great importance to the membership and the overall business climate of the region.</p> <p>4. Positioning the Region for Success LEVERAGE the membership's collective influence, expertise, and capital to expand current business activity, attract new ventures to the region, and project the Metro South as a place of economic opportunity and vitality.</p> <p>5. Sustainability SOLIDIFY and EXPAND the Chamber's member and financial base.</p>
Areas of Focus	<p><i>What is the Chamber doing to better align itself with changing external and internal dynamics?</i></p>	<div><div>External</div><ul style="list-style-type: none">• Targeting membership growth areas of younger professionals and non-English-speaking immigrants• Focusing on small/micro business startups• Showcasing regional diversity as a strength• Understanding and conveying regional attractiveness more effectively• Overcoming growing problem of labor shortages• Boosting regional collaborations for international commerce• Clarifying roles/core functions of myriad regional economic development agencies• Coping with the impacts of regional business consolidations• Revitalizing derelict industrial spaces</div> <div><div>Internal</div><ul style="list-style-type: none">• Introducing career development programming• Leveraging higher education partners• Further diversifying the Board of Directors• Hitting a business development "home run"• Developing mentorship opportunities for startups• Increasing number of Chamber-sanctioned positions on key business and economic issues• Rethinking and refining content/purpose/timing of current slate of regular events• Deepening political relationships in Brockton• Broadening political relationships beyond Brockton• Adding expertise/capacity for social media efforts• Adding additional multilingual staff capacity• Transitioning to a tiered membership model• Developing a bona fide membership strategy</div>

Support Local Restaurants with Outdoor/Indoor Dining and Take-Out Menus!

Please remember our wonderful eateries and enjoy their outdoor and indoor dining. You may also order some delicious food to-go. You may discover a new taste or visit a favorite place while helping them during this challenging time. Offerings are subject to change. For the best service, please contact the restaurant directly. This list is comprised from various sources including the City of Brockton. To include your restaurant on this list, contact Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

2 Jerks BBQ 701 Broadway Street Raynham, MA (508) 386 2737	Christo's To Go 785 Bedford Street Whitman, MA (508) 588-4200	Georgio's Pizza and Roast Beef 1041 Pearl Street Brockton, MA (508) 580-0160	LongHorn Steakhouse 800 US Road, Route 44 Raynham, MA (508) 821-9246	Panera Bread 1301 Belmont Street Brockton, MA (508) 587-1520	Stonebridge Cafe 1285 Belmont Street Brockton, MA (508) 584-5200
Abington Ale House 1235 Bedford Street Abington, MA (781) 871-6811	Classic Subs & Pizza 144 Howard Street Brockton, MA (508) 580-0577	Good Days Restaurant 99 South Main Street West Bridgewater, MA (508) 584-0077	Maui Restaurant 1875 Main Street Brockton, MA (508) 583-1010	Papa Gino's 885 Belmont Street Brockton, MA (508) 588-1911	Stoneforge Grill 10 Roosevelt Circle South Easton, MA (508) 238-0550
Back Bay Bagel 1280 Belmont Street Brockton, MA (508) 580-6565	Crown Fried Chicken 1012 Main Street Brockton, MA (508) 580-5222	Hill's Home Market 413 River Road Hudson, MA (978) 567-1402	McDonald's 908 N. Montello Street Brockton, MA (508) 588-9920	Peppercorns Café 445 Central Street Stoughton, MA (781) 341-0006	Stoughton House of Brews 28 Porter Street Stoughton, MA (781) 436-8435
Barrett's Alehouse 674 W. Center Street West Bridgewater, MA (508) 510-4204	D'Angelo Grilled Sandwiches 648 Pleasant Street Brockton, MA (508) 427-9395	Home Cafe 677 N. Main Street Brockton, MA (508) 583-9768	McDonald's 664 Crescent Street Brockton, MA (508) 586-4594	The Peruvian Place 55 City Hall Plaza Brockton, MA (508) 580-0147	Sunset Cafe 1110 Main Street Brockton, MA (508) 857-2289
Bertucci's Brick Oven Pizzeria 1285 Belmont Street Brockton, MA (508) 584-3080	Doe E Duck Donuts 199 Belmont Street Brockton, MA (508) 583-9571	IHOP 540 Westgate Drive Brockton, MA (508) 521-6050	McGuigan's Pub 546 Washington Street Whitman, MA (781) 447-7333	Petti's Market & Deli Market 216 Belmont Street Brockton, MA (508) 586-6210	Table 22 25 Pleasant Street Brockton, MA (508) 897-8801
Boston Fried Chicken 95 Montello Street Brockton, MA (774) 776-2734	Domino's Pizza 1940 Main Street Brockton, MA (508) 588-3412	Italian Kitchen 1071 Main Street Brockton, MA (508) 586-2100	McMenamy Seafood 810 Belmont Street Brockton, MA (508) 586-1122	Pizza Maria 180 Oak Street Brockton, MA (508) 559-0701	Tamboo Bistro 252 Main Street Brockton, MA (508) 584-8585
Brack's Grille & Tap 1280 Belmont Street Brockton, MA (508) 271-7777	Domino's Pizza 1085 N. Montello Street Brockton, MA (508) 587-1299	JJ's Caffe 610 N Main Street Brockton, MA (508) 510-4227	Mee King Garden 187 Crescent Street Brockton, MA (508) 588-1311	Pizza Palace 350 Oak Street Brockton, MA (508) 559-0707	Teen Challenge Catering 20 Clifton Avenue Brockton, MA (508) 510-7674
Buena Vista Restaurant 526A Main Street Brockton, MA (508) 580-7745	El Rincon Del Sabor 330 N. Main Street Brockton, MA (617) 301-0289	Jo's Best Diner 1050 Pearl Street Brockton, MA (508) 584-8334	Mike Shea's Coffee Roasting 30 First Street Bridgewater, MA (508) 807-5754	Press It Juicery 3 Roche Brothers Way North Easton, MA (508) 297-2585	Terra Nossa 1030 N. Montello Street Brockton, MA 02301 (508) 580-4463
Buffalo Wild Wings 486 Westgate Drive Brockton, MA (508) 559-1409	Empower Nutrition 828 Crescent Street Brockton, MA (508) 857-5931	Joe Angelo's Cafe & Deli 11 Crescent Street Brockton, MA (508) 588-8331	Miko's Cafe 912 Crescent Street Brockton, MA (508) 232-6754	Restaurant Panorama 180 N. Main Street Brockton, MA (508) 427-1649	Texas Roadhouse 124 Westgate Drive Brockton, MA (508) 427-6244
Cape Cod Cafe, Inc. 979 Main Street Brockton, MA 02301 (508) 583-9420	Five Star Pizza & More 739 Crescent Street Brockton, MA (508) 427-5555	Just Desserts Bakery 1 Main Street Bridgewater, MA (508) 807-0387	Monikka Collection by MBJ Wines mbjwine.com	Rod's Pizza 567 N. Main Street Brockton, MA (508) 583-8500	Tinrays Family 9 Winter Street Brockton, MA 02302 (508) 584-8900
Charlie Chan's Restaurant 1270 Main Street Brockton, MA (508)559-1776	Flames 804 Main Street Brockton, MA (508) 510-5608	Lady C&J Soulfood 10 Perkins Ave Brockton, MA (508) 510-4668	Montillio's Baking Company 134 Spark Street Brockton, MA (508) 894-8855	Shovel Town Brewery 50 Oliver Street North Easton, MA (508) 205-7151	Village Pizza & Subs 830 Crescent Street Brockton, MA (508) 580-1920
Chinatown 51 Oak Street Ext Brockton, MA (508) 580-2885	Frank's Restaurant 265 N. Pearl Street Brockton, MA (508) 588 9604	Leal's Kitchen 707 Warren Avenue Brockton, MA (508) 588-5955	Nagoya Fusion 739 Crescent Street Brockton, MA (508) 588-8388	Somewhere Else Tavern 65 School Street Pembroke, MA (339) 933-8300	Westside Pizza 35 Torrey Street Brockton, MA (508) 588-1331
Chipotle Mexican Grill 500 Westgate Drive Brockton, MA (508) 586-0102	George's Cafe 228 Belmont Street Brockton, MA 02301 (508) 588-4231	Little Sami's 1145 W. Chestnut Street Brockton, MA (508) 436-4766	Only One Jamaican Restaurant II 192 Warren Avenue Brockton, MA (617) 833-5872	Stelios Pizza House 25 Pearl Street Brockton, MA 02301 (508) 894-8160	White's Bakery & Cafe 1041 Pearl Street Brockton, MA (508) 584-5100

Webinars, Virtual Workshops & Expos, Endless Ways to Grow & Maintain Your Business From Home

To learn more about any of these workshops or to register, visit metrosouthchamber.com/calendar.

Throughout the year, SEED holds and participates in events geared toward educating, preparing, and empowering small business owners as well as all those who serve budding and seasoned entrepreneurs. All upcoming small business workshops, lender trainings, and annual networking events are listed below. Due to COVID-19, all workshops and events will be offered virtually until further notice. To participate in one of these events, click on the event link and fill out the reservation form. Contact jmello@seedcorp.com with any questions regarding upcoming events.



Basic Entrepreneurial Workshop: Business Fundamentals with Eastern Bank

Tuesday, January 26 | 10:00AM - 11:00AM

SEED Corporation and Eastern Bank will be holding a free, virtual workshop focused on helping entrepreneurs understand the fundamentals of owning a business. Information on how to get started, where and how to get financing, and the loan application process will be presented. Other topics being covered will include creating a business plan, marketing, and management considerations. Attendees will be provided with a free business plan guide and other supplemental materials.



Basic Entrepreneurial Workshop: Understanding Business Financials with Easter Bank

Thursday, January 28 | 10:00AM - 11:00AM

SEED Corporation and Eastern Bank will be holding a free virtual workshop, in which participants will learn how to read and create a balance sheet, income statement, and cash flow statement, and keep on top of their business finances. The workshop will also explain how a small business owner can anticipate financial needs in order to operate the business more efficiently. This workshop will be presented by a business advisor from the Massachusetts Small Business Development Center.



Pre-Certification Session *(offered by Massachusetts Supplier Diversity Office (SDO))*

Tuesday, January 12, 2021 | 10:00AM-12:00PM
Tuesday, March 16, 2021 | 10:00AM-12:00PM
Thursday, April 29, 2021 | 10:00AM-12:00PM

This is a required workshop for all businesses interested in applying for certification as a Minority, Woman, Veteran, and/or Portuguese Business Enterprise. The workshop will include information about the regulations, qualifications, process, and other information needed to begin the certification process. This session will run for two hours. Visit www.sdo.osd.state.ma.us/WorkShop/xwrk_main.aspx to register.



Connecting Your Business to the Commonwealth *(offered by Massachusetts Supplier Diversity Office (SDO) / OSD)*

Thursday, February 25, 2021 | 10:00AM-12:00PM
Wednesday, April 28, 2021 | 10:00AM-12:00PM

The Operational Services Division offers this FREE two-hour-long workshop designed for businesses who are interested in learning how to do business with the State. This workshop includes: an overview of Statewide and Departmental Contracting procurement process and associated programs and services such as the Supplier Diversity Program (SDP) and the Small Business Purchasing Program (SBPP). Attendees will also learn about marketing to

public entities and using COMMBUYS and other resources. In most cases, a COMMBUYS registration session follows the program. Visit www.sdo.osd.state.ma.us/WorkShop/xwrk_main.aspx to register.

Want to host a member led workshop of your own through the Metro South Chamber of Commerce? Join us! We'll help you market your workshop and share your knowledge with the Metro South business community. Inquiries may be sent to Lexi Reinertson at AREinertson@metrosouthchamber.com, or call (508) 586-0500 x 231

Commercial Real Estate Available in Metro South



FOR SALE: 5 Terminal Place, Brockton, MA

Contact: Brian Droukas

Droukas Real Estate • (781) 844-0755 • brian@droukasrealestate.com

This property is fully approved & permitted for a 99 unit mixed use 100% market rate apartment complex. The unit mix consists of 32 one bedroom units, 62 two bedroom units and 5 retail spaces. The Lot size is 1.256 acres and the site has 100 parking spaces (53 Indoor & 47 Outdoor). The property has city water/sewer, natural gas and electric. Residents will have less than a 30 second walk to the Campello Station, MBTA Commuter Rail facility. The train is a 35 minute commute to Boston. There has been over \$200 Million of new development in downtown Brockton in the past year including multi family and office.

bluestone.bank

YOUR NEXT MOVE

[backed by Bluestone]

As a true community bank, we share in your success.

Helping you get where you want to be is very important to us. We look forward to proving that to you, our neighbors, every day.

Bluestone BANK

Let's get there, together.

Member FDIC | Member NCUA

Bridgewater Division Branches: Bridgewater, Bridgewater Center, East Bridgewater, Lakeville, Pembroke, Raynham, Taunton, West Bridgewater

Mansfield Division Branches: Mansfield, Norton, Plainville & West Bridgewater

Businesses Celebrated; Recognizing Investment in Metro South Region - Thank You!



Chin Management LLC
Ms. Carol Chin
150 Staniford Street, Suite #3
Boston, MA 02114
(617) 391-0038
mcdonalds.com



Rosen Realty, Inc.
Mr. Rich Rosen
80 Temple Street
Whitman, MA 02382
(781) 447-1111
rosenrealty.com



South Shore Property Management, LLC
Mr. Geoffrey Anatole
15 Torrey Street, Unit 3
Brockton, MA 02301
(508) 588-3061
sspm-llc.com



Stoughton House of Brews
Mr. Macgregor Morgan
28 Porter Street
Stoughton, MA 02072
(781) 436-8435
hobstoughton.com



Your CBD Store Braintree
Ms. Lyn Hart
381 Washington Street
Braintree, MA 02184
(781) 228-6179
yourcbdstorebraintree.com



JM Pet Resort & Pet Vet Clinic
Mrs. Jeni Mather
1014 Pearl Street
Brockton, MA 02301
(508) 588-5661
jmpetresort.com

Square Footage of Building/Property: 34,000 sq. ft.

of New Jobs Created: 22 (current total employees: 77)

Project Details: Setting the standard in a new forward-thinking pet care center, JM Pet Resort has invested in a brand-new facility. The first floor features a larger space for retail, boarding, grooming and PLAYtrain® doggie daycare. Additionally, our JM Pet Vet Clinic moved into the first floor and now has its own entrance. The Clinic features six Health4PETS® exam rooms, surgical suites, dental suite, X-Ray room and specifically designed pet recovery rooms.

The second floor features all new luxury boarding suites along with an indoor/outdoor PLAYtrain® Dog Park, and a large cat-only cattery room located away from boarding dogs to provide a stress-free environment. The customized designed PLAYtrain® Dog Park provides a safe indoor/outdoor area to play, socialize and exercise dogs. The second floor also features office space, conference rooms, employee break room and a community run program room.

The outdoor play space expanded to a total of 20,000 sq. ft. and is enjoyed by boarding dogs as well as PLAYtrain® Doggie Daycare dogs. Outdoor yards are blanketed in K9Grass®, an anti-microbial turf designed to keep dogs clean and safe. As part of the construction project, new play structures and doggie pools have been added to the backyard landscape.

To keep our customers and staff as safe as possible, we have installed iWave air purifiers throughout our facility. These purifiers have been proven to eliminate over 90% of bacteria, mold, and viruses, including COVID-19. iWave accomplishes this without developing harmful ozone, maintaining a healthy environment.

About the Company: JM Pet Resort is a state-of-the-art pet-care facility located on Boston's South Shore. JM Pet Resort is a full-service premium Resort offering a variety of services and accommodations for pets including luxury boarding, spa grooming, PLAYtrain® doggie daycare, pet sitting, pet taxi, and motivational obedience training. JM Pet Resort is also home to a premium retail store offering top-of-the line natural, holistic and frozen pet foods, nutritional supplements, treats, and other pet-care items – all of these products are also found on our online retail store. JM Pet Resort supports the care, health and wellness, through our veterinary clinic – JM Pet Vet.

JM Pet Resort prides themselves on being the area's only all-inclusive Resort that provides affordable, convenient and professional pet care services that completes 360 of Happy Health®

JM Pet Resort serves communities throughout the South Shore, including Brockton, Easton, Mansfield, Stoughton, Taunton, Raynham, Attleboro, Hull, Bridgewater, Randolph, and Weymouth. We are pleased to contribute toward tax revenue dollars the city benefits by having our clients come from budding towns and spending in the City of Brockton.



Massasoit Community College
Dr. Gena Glickman
One Massasoit Boulevard
Brockton, MA 02302
(508) 588-9100
massasoit.edu

Total Amount Invested: \$3,043,430

Project Details: Massasoit Community College renovated its dining hall in 2019, which also included the addition of Student Central, a one-stop enrollment center on the College's Brockton campus. The project included two phases: first, the dining hall, and second, Student Central. The modern, open dining hall has provided students (in non-COVID times) a place to study, socialize, and eat in a comfortable and clean setting. Student Central has allowed Massasoit to co-locate and integrate enrollment-related services including admissions, financial aid, registration, and student accounts. This project provides a centralized single point of service; services are complemented with a series of self-service kiosk stations to enhance efficiency and customer service. In this new space, we provide comprehensive, tiered-level service to students, eliminating shuffling between buildings.

About the Company: Founded in 1966, Massasoit Community College is one of the largest community colleges in Massachusetts. Massasoit offers more than 60 associate degree and certificate programs across arts, sciences, and applied sciences. With three locations in Brockton, Canton, and Middleborough, Massasoit serves students from all across the metro south region. More than 900 students graduate with an associate degree or certificate each year from Massasoit, and 2,600 students annually enroll in non-credit community education or workforce development courses. Massasoit offers a wide variety of support services to help students develop academic, emotional, and social skills.

Any additional information (Contractors, Hours of Operations, Future plans for expansion, clients, additional offices, etc): Due to COVID-19, our Student Central offices are operating remotely, serving our students virtually.



Somewhere Else Tavern
Ms. Lori Cook
65 School Street
Pembroke, MA 02359
(339) 933-8300
facebook.com/somewhereelsetavern

Total Amount Invested: \$650,000

of new jobs created: 20

Project Details: We have created a unique and friendly dining space and currently have 2 large tents out back with heaters, full bar and entertainment. Our "traveling" menu will start post-COVID.

About the Company: Creative cooking, catering, and tent rentals are a small part of our operation. Local vibe.

Economic Impact Awards, Continued from Page 8



Somewhere Else Tavern
Ms. Lori Cook
65 School Street
Pembroke, MA 02359
(339) 933-8300
facebook.com/somewhereelsetavern

Have you relocated? This is a second location for Lori + Jason Cook.

Any additional information (Contractors, Hours of Operations, Future plans for expansion, clients, additional offices, etc): COVID Hours T-Sun 11:30-9pm. Post-COVID 11:30-11pm. We are planning an outdoor beer garden and entertainment area for the spring (open). Our sister company is A Fork in the Road, Pembroke MA.

RAFT (Residential Assistance to Families in Transition) Program Offers \$10K Grants for Housing



(Residential Assistance to Families in Transition), provides short-term emergency financial assistance to help eligible homeowners and renters by assisting with mortgage payments, rent, utility bills, and other costs. This special program targets households facing instability as a result of a COVID-19 (Coronavirus) related housing crisis due to a loss of wages or increase in expenses (e.g., medical expenses). For more info, visit NHSMass.org.

SCU Credit Union Leads Chamber in Celebration



Now, more than ever, the need to champion, communicate, and celebrate business success is vitally important in the face of this pandemic interruption. We wish to thank all those sponsors who made the Chamber's 107th Annual Meeting possible. The positive messages and feelings generated by such an event is a nice reminder of what we are all working towards in the new year!

Premier Sponsor:



Supporting Sponsors:



Small Businesses; We Speak Portuguese



Theresa Lobo-Albin, Small Business Assistance



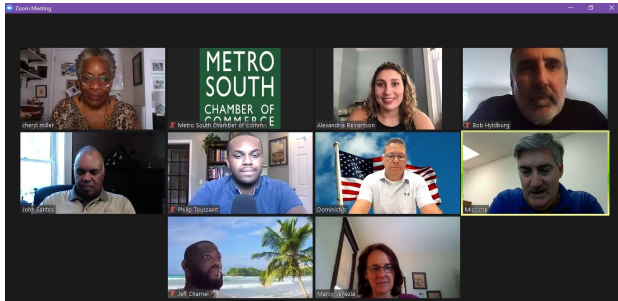
Theresa Lobo-Albin, has joined the chamber staff this past year and is fluent in Portuguese. She is available to communicate with businesses that may require help in learning about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region. Theresa holds a degree in business and accounting and has worked with many small businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely, including one-on-one coaching through SCORE

Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at finance@metrosouthchamber.com or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit www.metroouthchamber.com/resources/business-assistance. Individual counseling is available by appointment.

Strengthen Your Network - From Home!



Participating Businesses, Join Us!:



Take time to reconnect with your Metro South community. Your opportunity to network is here! Join us Thursdays, from 10:30AM-11:30AM for a chance to catch up and make new connections with live virtual Zoom networking.

Thursday, January 14 @ 10:30AM
Thursday, January 21 @ 10:30AM
Thursday, February 4 @ 10:30AM

We want all of our members to know that we're here for you. Connect with potential customers, existing chamber members and friends in the Metro South community from the comfort and safety of your homes/work spaces. Every member attending will be asked to give a 60-second pitch (who you are, and what you do) and then we will have an open discussion with the group.

Space is limited, so please RSVP in advance. For more information, contact Lexi at AREinertson@metrosouthchamber.com Visit our online calendar for details, metrosouthchamber.com/calendar-registration.

Support Your Chamber: Advertise Your Business to Every Business, 9,000+ Copies!



Look out for the Chamber of Commerce Book for Business & COVID-19 Recovery Resource Guide! The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.

Additional information and resources have been included in this year's publication to assist small businesses with economic recovery in light of the impact of COVID-19 on the business community.

Over 9,000 copies of the Book are being distributed to every registered business within the Metro South region*, as well as to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses and families interested in the Metro South area.

Advertising in a Chamber publication offers your company exposure to the Metro South business community and an opportunity to network with business leaders from the area. Not only does it create awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

The Book for Business Member Directory & Guide is a 100 page publication printed annually. It contains a listing of Chamber member, both alphabetically and categorically. The Book for Business is distributed to over 9,000 people, including all members, prospective members, town halls, libraries, legislators and more. It is also posted online where it receives another 5,000 views annually. Rates start at just \$472.

Ad Size	Dimensions	Investment
Enhanced Listing	--	\$236
1/6 page ad	3.5" x 3"	\$472
1/3 page ad	3.5" x 6.5"	\$603
1/2 page ad	7.25" x 4.75"	\$892
Full page ad	7.25" x 10"	\$1,795
Inside Front Cover	7.25" x 10"	\$2,595
Inside Back Cover	8.5" x 11"	\$2,595
Back Cover	8.5" x 11"	\$2,595
Your Business Logo on the Front Cover, Plus Full Page Ad Inside	8.5" x 11"	\$3,995

More Opportunities to Gain Exposure for your Biz.

Advertise in the E-Update: our online email blast sent to over 4,600 people weekly through Constant Contact. This newsletter keeps subscribers informed about upcoming Chamber events, legislative actions, helpful services, and resources. In addition, it offers active links to other websites for more information and links to register for events. All members are invited to submit content to the Community/Member Events section. *Advertising rates start at just \$30 per week.*

Advertise on www.metroouthchamber.com! The website contains information for Chamber members as well as for tourists and those considering relocation to the region. Contained on the website is event registration, newsletters, blog, videos and photos, members-only page, business resources, town profiles, what to do in the region and more. The Metro South Chamber website receives 60,000 views annually. *Advertising rates start at just \$85 per month.*

For more information on participating in the Book for Business Member Directory, advertising in the E-Update Weekly Newsletter, or the chamber website contact Director of Communications, Emma Stratton at (508) 586-0500 x 222 or email estratton@metroouthchamber.com. To view the book online, visit metroouthchamber.com/news-media/book-for-business. For additional advertising info, visit metroouthchamber.com/membership/advertising.

*from an aquired list.



RENEWING Members

Thank you!

Acti-Kare
Affordable Closet Systems
AGM Industries, Inc.
Alternative Compassion Services
Bearce Insurance Agency, Inc.
Boys and Girls Club of Brockton, Inc.
Brightview Canton
Brockton Neighborhood Health Center
Brockton VNA
Concord Foods, LLC
Cushman Insurance Group
Douglas A. King Builders, Inc.
Droukas Real Estate
EquipNet
Frenette & Associates, P.C.
Fuller Craft Museum
Gary R. Oman, CPA, PFS, MST U.S.
Wealth Management
Hampden Technologies
Hart Design DBA Edible South Shore & South Coast

Home Health Resources, Inc.
Independence Insurance Agency
Koso America, Inc.
LegalShield
Manny's Night & Day Cleaning Service
Massasoit Community College
McCaul Land Title Company
Pierce Refrigeration, Inc.
Rapid Marketing
Roberts Joseph Staffing
Rockland Ice Rink
Signature Healthcare
South Shore Bank
Stonehill College
Texas Roadhouse
The Woodlands at Abington Station
Trans Courier Systems, Inc.
United Way of Greater Plymouth County
William M. Callahan Realty Group/
Keller Williams Realty

WELCOME NEW MEMBERS!

Reinvesting in Our Community

LBP Solutions, LLC
Jeffrey W. Harris
231 Main Street, Suite 201
Brockton, MA 02301
(508) 543-1109
www.LBPSOLUTIONS.com
Environmental Consultants

Revered Metal Roofing
Paul Welch
1282 Main Street, 3C
Hanson, MA 02341
(781) 536-4589
www.reveredroofing.com
Construction - Specialty

Leone Marketing Solutions, Inc.
Rachel Leone
6 Baker Hill Drive
Hingham, MA 02043
(781) 740-3171
www.leonemarketing.com
Promotional Products

**For membership,
contact Marcy Venezia**
(508) 586-0500 x 229
MVenezia@metroouthchamber.com

Networking Group USA Partners with Chamber



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

Lakeside Chapter - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

Easton Area Networking Group USA - Meets the 2nd & 4th Wednesdays 8:30-9:30 AM at StoneForge Grill 10 Roosevelt Circle in South Easton.

Waters Networking Group - Meets the 1st & 3rd Thursdays 8:30-9:30 AM at the Canoe Club Ball Room in West Bridgewater.

To learn more about Networking Group USA and Additional chapters visit networkinggroupusa.com/our-story. For more information about Chamber Membership and Networking Groups contact Marcy at MVenetia@metrosouthchamber.com. Please contact each group for updates on their meetings during COVID-19.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit www.eastbridgewaterbiz.com for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.



Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information



The **South Shore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit sswbn.org for more information.



Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS
FREE Member Listing in the Action Report newsletter (distributed to over 20,000)
FREE Member Profile in Action Report newsletter, distributed through the Enterprise
2 FREE Listings in the 2021 Book for Business
FREE 2020 Book for Business
FREE Chamber Business List in Excel or mailing labels, \$150 value
FREE Enhanced member listing on the Chamber website with hotlink to website
FREE access to members-only page of website to post discounts, events, and more
FREE opportunity to promote company at event share tables and at the Chamber
FREE opportunity to promote company in the Action Report
FREE business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**
(Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenetia@metrosouthchamber.com.

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at ALL-TIME LOW 3.48% Fixed for 20 years for Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
- **Technical Assistance**



For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.



Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

- Jan. 14:** SEO Simplified in 30 Minutes
- Jan. 19:** How to Find and Get a Small Business Grant
- Jan. 28:** Data Privacy - Why it Should be a Top Priority for Your Business
- Feb. 2:** Shipping as a Small Business Growth Strategy
- Feb. 9:** How Packaging Can Build Your Brand, Reduce Damages and Waste, and Even Save Money



LBP Solutions, LLC



844-LBP-LEAD

231 Main Street, Suite 201, Brockton • (508) 543-1109
www.LBPSolutions.com

"BP Solutions, LLC, specializes in lead-based paint risk assessments, asbestos and mold testing and other environmental solutions and consultations. Since 2002 owner Jeffrey W. Harris and his experienced team of professionals have conducted thousands of inspections for residential, commercial, industrial and government clients. LBP Solutions is licensed, insured and committed to providing its clients with the specialized service and information they need to make the best decisions possible involving potential environmental hazards."

Leone Marketing Solutions, Inc.



6 Baker Hill Drive, Hingham • (781) 740-3171
www.leonemarketing.com

"Leone Marketing Solutions is a Boston based promotional products and apparel firm with roots in the industry for over 25 years. We are marketing experts, 100% women-owned and a member of ASI® with top industry credentials. We make it easy for you to do business with us.

Ready to stand out from the competition?"

Revered Metal Roofing



1282 Main Street, 3C, Hanson • (781) 536-4589
www.reveredroofing.com

"Revered Metal Roofing offers a Lifetime Metal Roofing System, rubber and asphalt shingles at the best prices around. Our expert craftsmen and trained installation staff have the experience and knowledge to install the roofing system your property deserves. Our environmentally friendly building choices reduce energy consumption, smog, and urban heat islands which saves you money."

Join the Chamber!

YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.
Call us at (508) 586-0500,
info@metrosouthchamber.com

60 School Street, Brockton • (508) 586-0500
www.metroouthchamber.com

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and more. Call to learn more today!



Starting a Business?
Need help starting your business?
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metrosouthchamber.com/resources/business-assistance.

Major Sponsors:



When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

Metro South Regional Economic Development Organization
For more info, contact the Metro South Chamber of Commerce,
508.586.0500 • www.metroouthchamber.com





BUSINESS EVENTS *Planner*

<p>Wednesday, Jan. 13</p> <p>Ambassador Meeting 9:00 am - 10:00 am Zoom Meeting Live Virtual Event.</p> <p>The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.</p> <p>Contact: KMay@metrosouthchamber.com</p>	<p>Thursday, Jan. 14</p> <p>Live Virtual Networking 10:30 am - 11:30 am Zoom Meeting Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Thursday, Jan. 21</p> <p>Live Virtual Networking 10:30 am - 11:30 am Zoom Meeting Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Friday, Jan. 22</p> <p>Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief 2:00 pm - 3:00 pm ZOOM Meeting Join the Chamber for a live COVID-19 update call with local, state, and federal resources.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>
<p>Tuesday, Jan. 26</p> <p>SEED Business Entrepreneurial Workshop Series: Business Fundamentals 10:00 am - 11:00 am ZOOM Meeting Learn the fundamentals of planning, preparing for, and financing your business.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Thursday, Jan. 28</p> <p>SEED Business Entrepreneurial Workshop Series: Understanding Business Financials 10:00 am - 11:00 am ZOOM Meeting Learn to understand financial statements and how they help to determine the health of your business.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<p>Thursday, Feb. 04</p> <p>Live Virtual Networking 10:30 am - 11:30 am Zoom Meeting Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: metrosouthchamber.com/calendar</p>	<div></div> <p>www.BuyBrockton.org</p>