



# Actionreport



February  
2021

www.metroouthchamber.com

Leading Businesses  
Leading Communities



## Chamber Mission

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



Ili Spahiu  
Small Business  
Administration • Page 2



Mayor of Brockton  
Robert F. Sullivan  
Page 2



Bryan Caplan  
Grow with Google  
Page 7

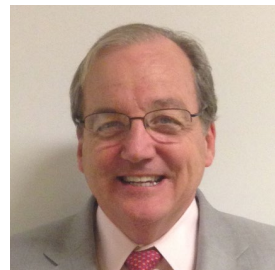
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## Biz. Assistance & Recovery Resources, Available through the Chamber

Friday, February 5 & Friday, February 19 | 2:00 pm - 3:00 pm | Zoom Virtual Meeting

Join us for more COVID-19 economic recovery updates on **Friday, February 5, and Friday, February 19 at 2:00pm** (via Zoom) with the Metro South Chamber of Commerce, Massachusetts Office of Business Development, Mayor of Brockton Robert F. Sullivan, and U.S. Small Business Administration (SBA). On February 19th, Our guest speaker is Paul Harrington, PhD, Director of the Center for Labor Markets and Policy (CLMP) at Drexel University.



Dr. Paul Harrington, Center for  
Labor Markets & Policy at Drexel U.

This virtual event is sponsored by OCES, Old Colony Elder Services. Register online at [metrosouthchamber.com/calendar-registration](https://metrosouthchamber.com/calendar-registration) or contact Lexi for assistance, email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com)

*Cont. on page 2.*



U.S. Small Business  
Administration



Sponsor:

## 6th Annual Multicultural Women & Minority Owned Business Forum

Friday, March 5 | 2:00 PM - 3:00 PM | Zoom Virtual Meeting



U.S. Small Business  
Administration



Center For Women  
& Enterprise



Widline Pyrame  
Fushion Dolls



David Teixeira  
Mattress Maker of New England



Kimberly Zouzoua  
Center for Women & Enterprise



Margaret Laforest  
MA Office of Business Development



Susan Whitaker  
MA Office of Business Development

You are cordially invited to join the Metro South Chamber of Commerce for a Live Virtual Business Forum on **Friday, March 5, from 2pm - 3pm** via Zoom Pro. This event is sponsored by North Easton Savings Bank.

This event is a great opportunity for potential and existing entrepreneurs to learn about helpful resources, network with local businesses, and hear from entrepreneurs who have successful businesses. Hear from a panel of local businesses as they share their success stories. Learn how they used their backgrounds to develop new ideas, leverage regional resources, and tap into new markets. This event is complimentary to attend and open to the community.

Our panel of speakers include Widline Pyrame, Fushion Dolls; David Teixeira, Mattress Maker of New England; and Kimberly Zouzoua, Center for Women & Enterprise.

During this call we will also hear from our city, state, and federal officials with COVID-19 economic recovery updates. Officials include Mayor of Brockton, Robert F. Sullivan; Regional Directors Margaret Laforest and Sue Whitaker from the Massachusetts Office of Business Development (MOBD); and Ili Spahiu, Assistant District Director for Lender Relations, U.S. Small Business Administration.

Register online at [metrosouthchamber.com/calendar-registration](https://metrosouthchamber.com/calendar-registration). Contact Lexi with questions, [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com). *Read on for more info on our panel of speakers, page 2.*

**SEED Corporation: Up to \$350,000 loans available to affected businesses!**



Has your business been affected by COVID-19? SEED Corporation has been awarded relief funds by the EDA CARES Act to aid Massachusetts small businesses navigating the financial challenges brought on by COVID-19. Eligible counties include Barnstable, Bristol, Dukes, Essex, Nantucket, Norfolk, Plymouth and Suffolk.

**Get back up and running with:**  
-introductory rates at 2%  
-flexible terms and longer amortizations  
-no pre-payment penalty  
-use of funds include acquisition of owner-occupied real estate, equipment, debt consolidation, or payment working capital. \$1.25 Million in relief funds already allocated!

Visit [www.seedcorp.com](https://www.seedcorp.com) for more information, or call (508) 822-1020.

**Put your Money Where Your Heart Is: Right Here in Massachusetts**



**Eat local. Stay local. Shop local.** My Local MA is how we stand united for local businesses and organizations across Massachusetts. Use the available media kits (featuring ready-to-use resources and customizable ones) to show your support, amplify your efforts, and make the case for local to customers, visitors, and everyone in your network. *Learn more on page 9!*





# Business Assistance Zoom Call, Feb. 19

Friday, February 19 | 2:00 pm - 3:00 pm | Zoom Virtual Meeting



Dr. Paul Harrington, Center for Labor Markets & Policy at Drexel U.



Paul Harrington is a labor economist who serves as the Director of the Center for Labor Markets and Policy (CLMP) at Drexel University. CLMP is a research and evaluation organization that undertakes studies of human resource development economics. He teaches in the College of Business and School of Education at Drexel University. Topics covered include city, state, and national resources to help you, your business, and your community respond to

COVID-19. Zoom into this very special forum to raise awareness and have your questions answered.

**Sponsor:** This event is sponsored by OCES. OCES provides a variety of services to those individuals most in need. Through our programs we offer significant life-supporting care contributing to an individual's ability to live within the community as independently as possible for as long as possible while preserving dignity and quality of life. OCES is the largest provider of these in-home and community based services for older adults and people living with disabilities in the southeastern part of Massachusetts.

Register online at [metrosouthchamber.com/calendar-registration](https://metrosouthchamber.com/calendar-registration) or contact Lexi for assistance, email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com)



## 6th Annual Multicultural Women & Minority Owned Business Forum, Plus COVID Recovery Call, March 5th



Widline Pyrame, Fusion Dolls



**Widline Pyrame, Fusion Dolls:** I was born in Haiti, a predominately black nation. I can remember as early as the age of 9 battling self-appreciation and self-esteem due to the bombardment of toys and media imagery fair complexion women with sleek straight hair. I remember that the perception of self-love started to enter my mind when my uncle gave my sister and I a black doll to share. I loved that doll. Some of my first memories are of my sister and I fighting over our Barbie. That doll was special because it was the first time we had a doll that looked like us. We were so shocked to see that one existed that we just stared at her in amazement. Now I try to help girls of all hue by creating a diversity of dolls that looks like them. Empowering them to love their looks.

I made a promise to create dolls that would provide that connection for other kids. Through my vision of inclusion for all children wanting to identify with something special to them, Fusion Dolls was created. It is a platform that gives parents easy access to black dolls. I believe it is important to learn about self-love at an early age. Since most little kids tend to identify with their dolls, having a doll that looks like them

can help build their confidence. Every child deserves to know they are beautiful just the way God created them. Fusion Dolls' mission is to spread diversity, awareness, and encourage our children to love themselves inside and out! Visit [www.fushiondolls.com](http://www.fushiondolls.com) to learn more.



Kimberly Zouzoua, Center for Women & Enterprise



**Kimberly E. Zouzoua** is an accomplished non-profit executive with 20+ years of experience leading high-level operations, planning, and development functions for a diverse range of businesses and philanthropic organizations. Throughout her career, she has been recognized for her ability to launch innovative programs that have consistently helped organizations construct and implement strategic plans, expand their reach, achieve financial stability, and create a strong and sustainable company culture.

She is a highly sought after speaker and consultant in the areas of youth development, leadership, strategic business planning, and organizational development. She has presented to a diverse range of institutions including: Youthbuild Providence, Beijing +15 Massachusetts Women's Summit, Northeast Computing Program Conference (NERCOMP), Lott Carey Foreign Mission Convention, Massasoit Community College, and Wellesley University.

Kimberly has a passion for serving underserved communities and an undeniable belief in the citizens' ability to succeed when given the right opportunities. This is evident in her work through her positions within the corporate sector, to her post as Vice President of Strategic Partnerships for the Center for Women and Enterprise (CWE); Vice President of Business Development for the Robert F. Kennedy Children's Action Corps, Managing Director, Coalition of Schools Educating Boys of Color, Executive Director, Northern Region for Education Pioneers; Director of Apprenticeships with the distinguished non-profit Year-UP, Inc., with her contributions to the Girl Scouts of Eastern MA, as visiting Scholar and Principle Investigator at UMass Boston and her consulting work with the Urban League of Eastern MA and International Youth Partnerships. Kimberly officially launched Wassia Consulting LLC in 2017 to aid business leaders in developing structurally sound, efficiently run, highly impactful, mission driven organizations.

Kimberly has a Master of Business Administration degree from Northeastern University, a Bachelor of Science in Management and an Associate of Science in Finance and Investments both from Johnson and Wales University. Additionally, she is Chair of the Brockton Commission on Women's Issues, President of the Psi Iota Omega Chapter of Alpha Kappa Alpha Sorority, Inc.; Adjunct teacher with Stonehill College; sits on the leadership committee for the Women of the Harvard Club and is a member of over a dozen professional organizations and sits on numerous boards.

Kimberly enjoys Intercultural Learning and dialogue. She has traveled across the world visiting Africa, Central America, China, Thailand, Cambodia, and Europe. Visit [www.cweonline.org](http://www.cweonline.org) to learn more.



David Teixeira, President & Owner, Mattress Maker of New England



**Mattress Maker of New England** at 200 Montello Street in Brockton (former Hanson Printing building) moved from their Main Street location in 2012. The new location features 30,000 square feet of factory and warehouse space and 25-foot ceilings - compared to the 18,000 square feet and 14-foot ceilings they moved from.

The new space has allowed the company to add at least three times more full-time workers to the previous 13 positions. "It's keeping jobs, keeping local business in Brockton. It's part of redeveloping Brockton and keeping Brockton alive." said former Ward 2 Brockton Councilor, Dennis DeNapoli. Visit [www.themattressmaker.com](http://www.themattressmaker.com) to learn more.

BOARD OF DIRECTORS	DIRECTORS
OFFICERS	Paul Anghinetti - Bank of America
Chair of the Board Joseph Casey HarborOne Bank	Michele Cinquegrano - Verizon
President and CEO Christopher Cooney, CCE, MPA Metro South Chamber of Commerce	Carol Chin - McDonald's Franchisee
Chair-Elect Richard Hynes Barbour Corporation	Todd Copeland - Copeland Auto Group
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Vice Chair Community Affairs Mahsa Khanbabai, Esquire Khanbabai Immigration Law	Chuck Jones - Harbor Health
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	Kelly Mallory - Mallory Headsets, Inc.
	Dr. Marisela Marrero - Good Samaritan Medical Center - Steward Health Care
	Jeni Mather - J.M. Pet Resort
	Matthew Osborne - Eastern Bank
	Jay Pike, CPA - Citrin Cooperman
	Andrew Raczka - Abington Bank
	Albert Senesie - Victory Human Services
	Rich Spencer - North Easton Savings Bank
	Lisa Strattan - The Enterprise
	David Teixeira- The Mattress Maker of New England

CHAMBER STAFF	(508) 586-0500	Front Desk x 221
Christopher Cooney, CCE, IOM, MPA President and CEO x 223	Kayla May Member Engagement x 221	
Emma Stratton Director of Communications x 222	Marcy Venezia, Nightingale Group LLC Membership Sales x 229	
Lexi Reinertson Membership, Programs & Events x 231	Theresa Lobo-Albin Finance x 230	

Newsletter Written & Designed by Emma Stratton.  
Printing Provided by The Enterprise.



CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

# CHAMBER Calendar

Networking at events is one of the most effective ways to grow your business!

## February

03	Ambassador Meeting Zoom Virtual Meeting	9:00 am
04	Live Virtual Networking Zoom Virtual Meeting	10:30 am
05	Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief Zoom Virtual Meeting	2:00 pm
09	Grow with Google: Get Your Local Business on Google Search and Maps Workshop offered by Grow with Google	12:00 pm
11	Live Virtual Networking Zoom Virtual Meeting	10:30 am
18	Multi-Chamber MegaMixer Zoom Virtual Meeting	5:00 pm
19	Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief Zoom Virtual Meeting	2:00 pm

## March

03	Ambassador Meeting Zoom Virtual Meeting	9:00 am
04	Live Virtual Networking Zoom Virtual Meeting	10:30 am
05	6th Annual Multicultural Business Forum & COVID-19 Economic Recovery Update Call Zoom Virtual Meeting	2:00pm
10	Live Virtual Networking Zoom Virtual Meeting	1:00pm
16	Executive Board Meeting Zoom Virtual Meeting	3:00pm
18	Live Virtual Networking Zoom Virtual Meeting	10:30 am
19	Business Assistance Zoom Call: Recovery & Resilience Resources for COVID-19 Relief Zoom Virtual Meeting	2:00 pm
24	Live Virtual Networking Zoom Virtual Meeting	1:00pm
31	Board Meeting Zoom Virtual Meeting	12:30pm

Visit [metrosouthchamber.com/calendar](https://www.metroouthchamber.com/calendar) to register and elarn more about any of these events. Additional networking events will be announced, contact Lexi to be placed on a mailing list. Email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com).

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.



UP-TO-DATE News



**MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos**  
Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at [jpateakos@massdevelopment.com](mailto:jpateakos@massdevelopment.com) or call (508) 678-0533 x 1201.

**Brockton High School 2021 Alumni Awards Nominations Sought**

Nominations for the Brockton High School Alumni Association's three prestigious annual awards are being accepted until March 1, 2021. They include:

- Alumni Achievement – for Brockton High alumni who have distinguished themselves in their field of professional or personal work;
- Alumni Service - for BHS alumni who have contributed to the betterment of Brockton High School or the Brockton community; and
- Young Alumni - for Brockton High alumni who have graduated within the past 10 years, who are

Members - send Good News to [estratton@metrosouthchamber.com](mailto:estratton@metrosouthchamber.com)  
Sponsored by: Good Samaritan Medical Center

making outstanding contributions to society and whose contributions and careers reflect favorably on Brockton High School. Nominations are open until March 1, fill out the form at [www.bpsma.org/alumni](http://www.bpsma.org/alumni).

**Massachusetts COVID-19 Vaccination Locations**  
Everyone in Phase 1 & individuals 75+ can get the COVID-19 vaccine now. The vaccine is safe, effective, and free. Massachusetts has started to vaccinate against COVID-19. We continue to expand eligibility to more groups of people, but vaccine supply is severely limited. Below you will find tools to help determine when you are eligible, how to find a vaccination location, and how to prepare for your appointment. Visit [www.mass.gov/info-details/covid-19-vaccination-locations](http://www.mass.gov/info-details/covid-19-vaccination-locations) and use your zip code to determine a vaccination location near you. This page has a map of COVID-19 vaccination locations with contact details and sign-up information for individuals currently eligible to be vaccinated. Additional locations will be added in the coming weeks. Appointments at mass vaccination sites are released weekly on Thursdays. Individuals will need to confirm they are eligible to get vaccinated in the current phase. Please use the zip code search or the map to find a vaccination location near you. The vaccine requires two doses. You should make sure you have a second appointment scheduled from the same site, or know how to schedule it, before leaving your first appointment.

COVID-19 TESTING: THE SIX SIMPLE STEPS



**1. CALL TO REGISTER:**  
CALL 1-844-4TEST19 TO SIGN UP



**2. LINE UP AT BHS:**  
ENTER AT FOREST AVE. AND FOLLOW THE SIGNS



**3. DRIVE INTO TENT:**  
WHEN SIGNALLED, ENTER THE TENT SLOWLY



**4. UNDERGO TEST:**  
LOWER WINDOW AND FOLLOW INSTRUCTIONS



**5. EXIT TENT SLOWLY:**  
FOLLOW DIRECTIONS OUT OF BHS



**6. AWAIT RESULTS:**  
WE'LL CALL IN A FEW DAYS WITH RESULTS!



**PHASE ONE**  
In order of priority

- Clinical and non-clinical healthcare workers doing direct and COVID-facing care
- Long term care facilities, rest homes and assisted living facilities
- First responders (EMS, Fire, Police)
- Congregate care settings (including corrections and shelters)
- Home-based healthcare workers
- Healthcare workers doing non-COVID-facing care



**PHASE TWO**  
In order of priority

- Individuals with 2+ comorbidities and/or age 75+ (high risk for COVID-19 complications)
- Early education and K-12 workers, transit, grocery, utility, food and agriculture, sanitation, public works and public health workers
- Adults 65+
- Individuals with one comorbidity



**PHASE THREE**  
Vaccine available to general public

**December - February**  
Estimated timeframes

**February - April**

**April - June**

Health Care Matters

Sponsored by: Good Samaritan Medical Center 235 North Pearl Street, Brockton, MA 02301 508-427-3000 [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org)



**Steward Medical Group and Good Samaritan Medical Center Welcome Swetha Yenduru, MD, Internal Medicine.**

Dr. Swetha Yenduru, Internal Medicine, has joined Steward Medical Group, Brockton Internal Medicine.

Dr. Yenduru earned her medical degree from Manipal Academy of Higher Education, Kasturba Medical College in Manipal, India and a master's degree in Biomedical

Informatics from Oregon Health and Sciences University in Portland. She completed an internal medicine residency at the University of Alabama in Montgomery. Dr. Yenduru speaks Telugu and Hindi.

Dr. Yenduru will provide primary care services and is accepting new patients at SMG Brockton Internal Medicine, 1 Pearl Street, Suite 2100, Brockton, MA 508-897-6015.

**About Good Samaritan Medical Center:** Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level

III Trauma emergency services to Brockton and 22 neighboring communities.

The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, and advanced diagnostic imaging. Good Samaritan Medical Center has the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations.

Good Samaritan Medical Center is part of Steward Health Care System. To learn more visit [www.goodsamaritanmedical.org](http://www.goodsamaritanmedical.org).



Dr. Swetha Yenduru



# Mega Networking with 8 Chambers! Feb. 18



## Multi-Chamber Mega Mixer

FEBRUARY 18<sup>TH</sup> FROM 5:30 PM TO 7 PM.

THIS WILL BE AN INTERACTIVE AND ENTERTAINING EVENT WITH BREAK OUT ROOMS, GAMES AND OF COURSE PRIZES!!!



REGISTER NOW WITH YOUR CHAMBER AND GET READY TO MEET NEW PEOPLE WHILE GROWING YOUR BOOK OF BUSINESS!

Join us on **Thursday, February 18, 2021 from 5:30pm-7:00pm for a Multi-Chamber Mega Mixer Virtual Networking event via Zoom.**

We're partnering with the Cape Cod Canal, Cranberry Country, One SouthCoast, Plymouth Area, The United Regional, Taunton Area, and Tri-Town Chamber of Commerce for this Mega Mixer. This will be an interactive and entertaining event with breakout rooms, games, and of course prizes! Space is limited, so please RSVP in advance. You will receive a personal email from Lexi Reinertson the morning of the networking with the Zoom link. Please make sure to register with your correct email address.

For more information on this event or to register, contact **Lexi Reinertson** at [areinertson@metrosouthchamber.com](mailto:areinertson@metrosouthchamber.com). We are looking forward to seeing all of you!

# Bridgewater State U. 2021 Virtual Career Fairs



During Spring 2021, Bridgewater State University's Career Services will be hosting all career fairs and recruiting events in a virtual format through our Handshake platform. Below is the current programing list:

**Spring Virtual Campus Interviews: March 15 – April 30, 2021**

Employers can submit their interview request on Handshake. Students will apply by your due date giving you the chance to review resumes and make your selections of interview candidates. You can then schedule your one-on-one interviews via Handshake providing your virtual interview link (Zoom, Teams, etc.) as the "room location" for students. Organizations can reach out to Laurent Troland at: [ltroland@bridgew.edu](mailto:ltroland@bridgew.edu) to discuss hybrid/alternate strategies.

**Virtual Job & Internship Fair | Thursday, April 1st , 2 - 5:30 pm**


The BSU Virtual Job & Internship Fair hosted on Handshake will allow you to setup virtual information sessions and one-on-one video chats with interested candidates. This event will be open to all students and alumni, so you can expect to meet with a wide variety of candidates. Organizations attending must have full-time, professional and/or internship opportunities to participate. You are welcome to feature any other roles such as part-time, volunteer, networking events, etc.

**Virtual Education Career Fair | Wednesday, June 9th, 3 - 5:30 pm**

The BSU Virtual Education Career Fair is a recruiting opportunity for educational organizations including public school districts, charter schools, private and independent schools, and non-profits. This fair allows school hiring personnel to network with top-caliber teacher, counselor, and administrator candidates from Bridgewater State University. With dozens of school districts and 100+ students and alumni in attendance, this is a can't miss recruiting event!

Please note that registration for all interviews and events will be on BSU's Handshake platform with registration opening in late January. If you are not already using Handshake, create your company and profile. Once approved, you will be able to post your opportunities and submit interview and/or event requests. Details regarding setting up and operation of virtual events will be provided in your confirmation email. If you have questions about these events, contact Career Services at: 508-531-1328.

# Call For 2021 Small Biz Award Nominations



★ METRO SOUTH CHAMBER OF COMMERCE ★

The Metro South Chamber and Bank of America recognize the achievements and contributions of small businesses and entrepreneurs in creating new jobs and economic opportunities in the Metro South region. We welcome you to nominate businesses for the *2021 Small Business of the Year and Entrepreneur of the Year awards.*

**You may nominate your own business or any other business you deem worthy. For nomination forms, call Lexi at (508) 586-0500 x 231.** You may include any additional documentation that will help illustrate why the business is deserving of the award. Nominees do not need to be members of the Chamber.

- Small Business of the Year Criteria:**

  - 50 or less full-time employees (or equivalent); in business more than 3 consecutive years under the current ownership; for-profit business.
- Entrepreneur of the Year Criteria:**

  - 10 or less full-time employees (or equivalent); in business less than 3 years; a for-profit business.

Companies will be rated on their creativity and imagination in the development of their business, demonstration of growth, and a reflection on internal and external social responsibility.

Nominations are due to the Chamber by April 2, 2021. Recipients will be announced at the Small Business and Entrepreneur Lunch in May of 2021.

Sponsored by: **Bank of America**  **The Enterprise**

Prior Small Business of the Year Recipients	Prior Entrepreneur of the Year Recipients
2020 South Shore SoftWash, LLC	2020 Empower Nutrition
2019 Immerse Agency	2019 LAUNCH Web Marketing
2018 Just Desserts Bakery & Cafe	2018 Shovel Town Brewery
2017 Wood Palace Kitchens	2017 Epicure Wine & Jazz Bar
2016 Strange Planet Printing	2016 Elvera's Cafe
2015 Maguire's Bar & Grill	2015 The Sound Lab
2014 J.M. Pet Resort	2014 JJ's Cafe
2013 Solex Payroll Systems, Inc.	2013 James Tran, Sky8 Shrimp Farm, LLC
2012 Vincente's Tropical Grocery	2012 Billy Michaud, Sparky's Import Repair
2011 McGuigan's Pub	2011 Al Ata, Elie Baking Corp
2010 Prisco's Market	2010 Patricia Winberg, Topnotch Design Studio
2009 MCG Partners	2009 Michelle Cully, XPressman Trucking & Courier
2008 Heights Crossing	2008 Robert Monahan, UPPAbaby
2007 Westgate Lanes	2007 Howard Wright, Wright Technology
2006 Cindy's Kitchen	2006 Rob Peters, Rob Peters Entertainment
2005 Northeast Wholesale Nail & Fastener Supply	2005 Jeffrey Chrzanowski, Spark Street Autobody
2004 Duplitrion, Inc.	2004 Charles Bernard, The DJ Experience
2003 Modern Auto Body	2003 James Messinger, The Crazy Chefs Caterers
2002 United Furniture, Inc.	2002 Jerome Offutt, Top Quality Staffing
2001 Robert Sharkansky & Company, CPA	2001 Randy Yanoff, Eye of the Tiger Karate

# ATHENA Award - Call for Leadership Nomina-

This June, the Metro South Chamber of Commerce and Eastern Bank will present the 23rd Annual **ATHENA Award** to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Canada, the United Kingdom, the United Arab Emirates, Russia, and China. The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

To nominate an individual for an ATHENA Award, or for more information please contact **Lexi Reinertson** at (508) 586-0500 x 231 or email [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com). Learn more online at [metrosouthchamber.com/events/athena](http://metrosouthchamber.com/events/athena).

Sponsored by: **The Enterprise**  **JOIN US FOR GOOD**

Commercial Real Estate Available in Metro South



**FOR SALE: 5 Terminal Place, Brockton, MA**  
**Contact: Brian Droukas**  
Droukas Real Estate • (781) 844-0755 • [brian@droukasrealestate.com](mailto:brian@droukasrealestate.com)

This property is fully approved & permitted for a 99 unit mixed use 100% market rate apartment complex. The unit mix consists of 32 one bedroom units, 62 two bedroom units and 5 retail spaces. The Lot size is 1.256 acres and the site has 100 parking spaces (53 Indoor & 47 Outdoor). The property has city water/sewer, natural gas and electric. Residents will have less than a 30 second walk to the Campello Station, MBTA Commuter Rail facility. The train is a 35 minute commute to Boston. There has been over \$200 Million of new development in downtown Brockton in the past year including multi family and office.



**FOR LEASE: 117 Eastman Street, South Easton, MA**  
**Contact: Betsy Donahue**  
Donahue Associates • (339) 206-7422 • [betsy@donahueassociates.com](mailto:betsy@donahueassociates.com)

6,500 SF +/- Office Space- Newly Renovated 2nd Floor, 7 Private Offices, Large Conference Room, Kitchenette, Reception Area, Located On Route 106, Easy Access to Rt. 495 & 95, High Visibility Signage.

MEMBER Profile - Revered Metal Roofing



*Revered Metal Roofing*  
1282 Main Street, #3C  
Hanson, MA 02341  
(781) 536-4589  
[www.reveredroofing.com](http://www.reveredroofing.com)

**Year Established:** 2013

**Products or Services:** roofing contractor, specialize in metal roofing

**Number of Employees:** 2

**What is unique or special about your firm and the products and services you offer?** Our metal roofing is backed by our lifetime warranty, quality products.

**What is your market area?** South Shore, South Coast, Upper Cape.

**What markets do you serve?** Roofing / home improvement.

**Please list awards, honors, or special recognition your firm has received:**  
A+ Better Business Bureau rating

**What is your main business objective concerning your customers and the business community?** Invest in the last roof you'll ever need. 50 year warranty.

**Anything additional we should know about your company?** Revered Metal Roofing has built a solid client base in Massachusetts, offering concierge customer service with total satisfaction guaranteed. We are a full service roofing company that features metal panel, standing seam, metal shingle, rubber, and asphalt roofing. Revered Roofing is a locally owned and operated business that provides friendly and reliable service with a 100% customer satisfaction guarantee. We are licensed and insured. HIC #177383 We offer asphalt and rubber also! Specialize in metal roofing - standing seam, metal shingles, and metal panels.

Favorable Retroactive Changes to the Employee Retention Credit; Could This Mean Money for You?



allows many businesses to take advantage of this credit retroactively, as well as prospectively. The biggest change allows eligible businesses to apply for the credit even though they obtained a PPP loan in the past. However, the credit cannot be claimed for any wages paid with the proceeds received from the PPP loan.

When Congress passed the CARES Act in March 2020, it included the Employee Retention Credit (ERC). This credit was created to reward businesses that continued to pay their employees, even though their business operations were either fully or partially suspended by a governmental order as a result of COVID-19 (only for the period that the order was in force), or whose gross receipts were less than 50% of the gross receipts for the same quarter in 2019, until the quarter in which the gross receipts are at least 80% of the gross receipts for the same quarter in 2019. A company with more than 100 employees could not take the credit for wages paid to employees who were actually performing services for the company. The ERC was limited to 50% of an eligible employee's wages, up to an annual cap of \$10,000 of wages, for a maximum credit of \$5,000. However, the ERC was not available to a business if it had received a PPP loan. Thus, many businesses were unable to take advantage of the ERC.

On December 27, 2020, the Consolidated Appropriations Act, 2021 was signed into law. Included in the law were a few changes to the ERC that allows many businesses to take advantage of this credit retroactively, as well as prospectively. The biggest change allows eligible businesses to apply for the credit even though they obtained a PPP loan in the past. However, the credit cannot be claimed for any wages paid with the proceeds received from the PPP loan.

On December 27, 2020, the Consolidated Appropriations Act, 2021 was signed into law. Included in the law were a few changes to the Employee Retention Credit (ERC) that

Among the other changes allowing more taxpayers to obtain this credit are as follows:

- The period that the credit is available has been extended to qualified wages paid before July 1, 2021. The previous limitation was for wages paid before January 1, 2021.
- For 2021, the eligibility requirement has been changed to include businesses whose operations were either fully or partially suspended by a governmental order as a result of COVID-19 (only for the period that the order was in force), or whose gross receipts were less than 80% of the gross receipts for the same quarter in 2019.
- For wages paid in 2021, the credit is increased to 70% of an eligible employee's wages, up to \$10,000, for each of the first two quarters. Thus, an employer can obtain up to \$14,000 of ERC for each employee (\$7,000 per quarter x 2 quarters). An employer is eligible for the full credit in 2021, even if they received the \$5,000 credit in 2020.
- Prior to 2021, a business with more than 100 employees could not take credit for wages paid to employees actually performing services to the business. As of 2021, this threshold is increased to 500 employees. Thus, a business, with 500 employees or less, will be eligible for the credit even if the employees are working.
- The credit is now available for hazardous pay increases, such as increase in wage rates to reward employees for working during the pandemic. The prior law did not allow this.
- For 2021, public colleges and universities, medical or hospital care organizations and federal credit unions are eligible for the credit. These organizations were not eligible in 2020.

Many businesses are now eligible for significant ERC credits for 2020, as well as 2021, as a result of these changes. Should you have any questions, please reach out to your Citrin Cooperman advisor.

Kline, Michael. "Favorable Retroactive Changes to the Employee Retention Credit." Citrin Cooperman, 12 Jan. 2021, [www.citrincooperman.com/infocus/favorable-retroactive-changes-to-the-employee-retention-credit](http://www.citrincooperman.com/infocus/favorable-retroactive-changes-to-the-employee-retention-credit).



# Webinars, Virtual Workshops & Expos, Endless Ways to Grow & Maintain Your Business From Home

To learn more about any of these workshops or to register, visit [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar).

Throughout the year, SEED holds and participates in events geared toward educating, preparing, and empowering small business owners as well as all those who serve budding and seasoned entrepreneurs. All upcoming small business workshops, lender trainings, and annual networking events are listed below. Due to COVID-19, all workshops and events will be offered virtually until further notice. To participate in one of these events, click on the event link and fill out the reservation form. Contact [jmello@seedcorp.com](mailto:jmello@seedcorp.com) with any questions regarding upcoming events.

## Grow with Google Get Your Local Business on Google Search and Maps



*(offered by Grow with Google)*  
Tuesday, February 9, 2021 | 12:00PM-1:00PM

Join Bryan Caplan, Speaker for Grow with Google, for an info-packed webinar dedicated to growing your business online. In this 45-minute webinar, you'll learn about Google My Business, a free tool for local businesses who want to connect with customers on Google Search and Maps. Get hands-on help creating or updating your business profile or a simple website. In this workshop we'll discuss best practices for:

- Create or claim your Business Profile on Google
- Manage your business info across Google Search and Maps
- Use Google My Business to connect with potential customers



**Pre-Certification Session** *(offered by Massachusetts Supplier Diversity Office (SDO))*  
Thursday, April 29, 2021 | 10:00AM-12:00PM

This is a required workshop for all businesses interested in applying for certification as a Minority, Woman, Veteran, and/or Portuguese Business Enterprise. The workshop will include information about the regulations, qualifications, process, and other information needed to begin the certification process. This session will run for two hours. Visit [www.sdo.osd.state.ma.us/WorkShop/xwrk\\_main.aspx](http://www.sdo.osd.state.ma.us/WorkShop/xwrk_main.aspx) to register.



Massasoit Community College Corporate Education and SCORE South Eastern Mass (SEMA) are pleased to offer a new program designed for existing businesses, aspiring entrepreneurs, and students alike. SCORE is the nation's largest network of volunteer business mentors dedicated to helping small businesses get off the ground, grow and achieve their goals.

The program, **NextPhase Learning**, consists of a series of business essential workshops covering these five key topics: Entrepreneurship, Finance, Marketing, Restaurant/Hospitality Sector, and Social Media.

By design, NextPhase Learning will span the learning continuum – from workshops to one-on-one business mentoring to longer-term consulting and advising.

All sessions are delivered live online via Zoom. For additional information call 508-588-9100 x1322.

Class/Workshop Schedule:  
**ENTREPRENRUSHIP:** Monday, March 8 | 9:30 AM – 12:00 PM | \$75 (scholarships available! Contact Kayla at the Chamber, [kmay@metrosouthchamber.com](mailto:kmay@metrosouthchamber.com))

Do you have the “right stuff” to succeed as a business owner? Is now the right time to start a business? Attend the SCORE “Entrepreneurship Essentials” course to get answers to these questions. We will review the risks, rewards and critical activities you need to accomplish to start a business.

**FINANCE:** Monday, February 8 | 10:00 AM – 12:00 PM | \$75 (scholarships available! Contact Kayla at the Chamber, [kmay@metrosouthchamber.com](mailto:kmay@metrosouthchamber.com))

What “story” are your financial documents telling you? The SCORE Finance Essentials workshop consists of two sessions, a basic financial accounting overview followed by an intermediary look at budgeting and cash flow. As a result of attending this course, you will be able to read your financial statements to develop winning business strategies and tactics.

**RESTAURANT/HOSPITALITY SECTOR:** Wednesday, February 17 | 10:00 AM - 12:00 PM | \$75 (scholarships available! Contact Kayla at the Chamber, [kmay@metrosouthchamber.com](mailto:kmay@metrosouthchamber.com))

No business group has been affected more by COVID19 than the restaurant, hospitality sector. The SCORE Market Focus Essentials course is “straight talk” for anyone thinking of opening a restaurant or surviving with an existing business in this sector. Safe service, employee management and managing cash flow discussion are all “on the table” at this course.

Please visit [www.massasoit.edu/corporate-community-education/corporate-education/business-essentials-series/](http://www.massasoit.edu/corporate-community-education/corporate-education/business-essentials-series/) to view the full class schedule.

Want to host a member led workshop of your own through the Metro South Chamber of Commerce? Join us! We'll help you market your workshop and share your knowledge with the Metro South business community. Inquiries may be sent to **Lexi Reinertson** at [AReinertson@metrosouthchamber.com](mailto:AReinertson@metrosouthchamber.com), or call (508) 586-0500 x 231

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**Mansfield Division Branches:** Mansfield, Norton, Plainville & West Bridgewater

# Support Local Restaurants with Outdoor/Indoor Dining and Take-Out Menus!

Please remember our wonderful eateries and enjoy their outdoor and indoor dining. You may also order some delicious food to-go. You may discover a new taste or visit a favorite place while helping them during this challenging time. Offerings are subject to change. For the best service, please contact the restaurant directly. This list is comprised from various sources including the City of Brockton. To include your restaurant on this list, contact Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

<b>2 Jerks BBQ</b> 701 Broadway Street Raynham, MA (508) 386 2737	<b>Christo's To Go</b> 785 Bedford Street Whitman, MA (508) 588-4200	<b>Georgio's Pizza and Roast Beef</b> 1041 Pearl Street Brockton, MA (508) 580-0160	<b>LongHorn Steakhouse</b> 800 US Road, Route 44 Raynham, MA (508) 821-9246	<b>Panera Bread</b> 1301 Belmont Street Brockton, MA (508) 587-1520	<b>Stonebridge Cafe</b> 1285 Belmont Street Brockton, MA (508) 584-5200
<b>Abington Ale House</b> 1235 Bedford Street Abington, MA (781) 871-6811	<b>Classic Subs &amp; Pizza</b> 144 Howard Street Brockton, MA (508) 580-0577	<b>Good Days Restaurant</b> 99 South Main Street West Bridgewater, MA (508) 584-0077	<b>Maui Restaurant</b> 1875 Main Street Brockton, MA (508) 583-1010	<b>Papa Gino's</b> 885 Belmont Street Brockton, MA (508) 588-1911	<b>Stoneforge Grill</b> 10 Roosevelt Circle South Easton, MA (508) 238-0550
<b>Back Bay Bagel</b> 1280 Belmont Street Brockton, MA (508) 580-6565	<b>Crown Fried Chicken</b> 1012 Main Street Brockton, MA (508) 580-5222	<b>Hill's Home Market</b> 413 River Road Hudson, MA (978) 567-1402	<b>McDonald's</b> 908 N. Montello Street Brockton, MA (508) 588-9920	<b>Peppercorns Café</b> 445 Central Street Stoughton, MA (781) 341-0006	<b>Stoughton House of Brews</b> 28 Porter Street Stoughton, MA (781) 436-8435
<b>Barrett's Alehouse</b> 674 W. Center Street West Bridgewater, MA (508) 510-4204	<b>D'Angelo Grilled Sandwiches</b> 648 Pleasant Street Brockton, MA (508) 427-9395	<b>Home Cafe</b> 677 N. Main Street Brockton, MA (508) 583-9768	<b>McDonald's</b> 664 Crescent Street Brockton, MA (508) 586-4594	<b>The Peruvian Place</b> 55 City Hall Plaza Brockton, MA (508) 580-0147	<b>Sunset Cafe</b> 1110 Main Street Brockton, MA (508) 857-2289
<b>Bertucci's Brick Oven Pizzeria</b> 1285 Belmont Street Brockton, MA (508) 584-3080	<b>Doe E Duck Donuts</b> 199 Belmont Street Brockton, MA (508) 583-9571	<b>IHOP</b> 540 Westgate Drive Brockton, MA (508) 521-6050	<b>McGuiggan's Pub</b> 546 Washington Street Whitman, MA (781) 447-7333	<b>Petti's Market &amp; Deli Market</b> 216 Belmont Street Brockton, MA (508) 586-6210	<b>Table 22</b> 25 Pleasant Street Brockton, MA (508) 897-8801
<b>Boston Fried Chicken</b> 95 Montello Street Brockton, MA (774) 776-2734	<b>Domino's Pizza</b> 1940 Main Street Brockton, MA (508) 588-3412	<b>Italian Kitchen</b> 1071 Main Street Brockton, MA (508) 586-2100	<b>McMenamy Seafood</b> 810 Belmont Street Brockton, MA (508) 586-1122	<b>Pizza Maria</b> 180 Oak Street Brockton, MA (508) 559-0701	<b>Tamboo Bistro</b> 252 Main Street Brockton, MA (508) 584-8585
<b>Brack's Grille &amp; Tap</b> 1280 Belmont Street Brockton, MA (508) 271-7777	<b>Domino's Pizza</b> 1085 N. Montello Street Brockton, MA (508) 587-1299	<b>JJ's Caffé</b> 610 N Main Street Brockton, MA (508) 510-4227	<b>Mee King Garden</b> 187 Crescent Street Brockton, MA (508) 588-1311	<b>Pizza Palace</b> 350 Oak Street Brockton, MA (508) 559-0707	<b>Teen Challenge Catering</b> 20 Clifton Avenue Brockton, MA (508) 510-7674
<b>Buena Vista Restaurant</b> 526A Main Street Brockton, MA (508) 580-7745	<b>El Rincon Del Sabor</b> 330 N. Main Street Brockton, MA (617) 301-0289	<b>Jo's Best Diner</b> 1050 Pearl Street Brockton, MA (508) 584-8334	<b>Mike Shea's Coffee Roasting</b> 30 First Street Bridgewater, MA (508) 807-5754	<b>Press It Juicery</b> 3 Roche Brothers Way North Easton, MA (508) 297-2585	<b>Terra Nossa</b> 1030 N. Montello Street Brockton, MA 02301 (508) 580-4463
<b>Buffalo Wild Wings</b> 486 Westgate Drive Brockton, MA (508) 559-1409	<b>Empower Nutrition</b> 828 Crescent Street Brockton, MA (508) 857-5931	<b>Joe Angelo's Cafe &amp; Deli</b> 11 Crescent Street Brockton, MA (508) 588-8331	<b>Miko's Cafe</b> 912 Crescent Street Brockton, MA (508) 232-6754	<b>Restaurant Panorama</b> 180 N. Main Street Brockton, MA (508) 427-1649	<b>Texas Roadhouse</b> 124 Westgate Drive Brockton, MA (508) 427-6244
<b>Cape Cod Cafe, Inc.</b> 979 Main Street Brockton, MA 02301 (508) 583-9420	<b>Five Star Pizza &amp; More</b> 739 Crescent Street Brockton, MA (508) 427-5555	<b>Just Desserts Bakery</b> 1 Main Street Bridgewater, MA (508) 807-0387	<b>Monikka Collection by MBJ Wines</b> mbjwine.com	<b>Rod's Pizza</b> 567 N. Main Street Brockton, MA (508) 583-8500	<b>Tinrays Family</b> 9 Winter Street Brockton, MA 02302 (508) 584-8900
<b>Charlie Chan's Restaurant</b> 1270 Main Street Brockton, MA (508)559-1776	<b>Flames</b> 804 Main Street Brockton, MA (508) 510-5608	<b>Lady C&amp;J Soulfood</b> 10 Perkins Ave Brockton, MA (508) 510-4668	<b>Montillio's Baking Company</b> 134 Spark Street Brockton, MA (508) 894-8855	<b>Shovel Town Brewery</b> 50 Oliver Street North Easton, MA (508) 205-7151	<b>Village Pizza &amp; Subs</b> 830 Crescent Street Brockton, MA (508) 580-1920
<b>Chinatown</b> 51 Oak Street Ext Brockton, MA (508) 580-2885	<b>Frank's Restaurant</b> 265 N. Pearl Street Brockton, MA (508) 588 9604	<b>Leal's Kitchen</b> 707 Warren Avenue Brockton, MA (508) 588-5955	<b>Nagoya Fusion</b> 739 Crescent Street Brockton, MA (508) 588-8388	<b>Somewhere Else Tavern</b> 65 School Street Pembroke, MA (339) 933-8300	<b>Westside Pizza</b> 35 Torrey Street Brockton, MA (508) 588-1331
<b>Chipotle Mexican Grill</b> 500 Westgate Drive Brockton, MA (508) 586-0102	<b>George's Cafe</b> 228 Belmont Street Brockton, MA 02301 (508) 588-4231	<b>Little Sami's</b> 1145 W. Chestnut Street Brockton, MA (508) 436-4766	<b>Only One Jamaican Restaurant II</b> 192 Warren Avenue Brockton, MA (617) 833-5872	<b>Stelios Pizza House</b> 25 Pearl Street Brockton, MA 02301 (508) 894-8160	<b>White's Bakery &amp; Cafe</b> 1041 Pearl Street Brockton, MA (508) 584-5100



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# Small Businesses; We Speak Portuguese



Theresa Lobo-Albin, Small Business Assistance



Theresa Lobo-Albin, has joined the chamber staff this past year and is fluent in Portuguese. She is available to communicate with businesses that may require help in learning about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region.

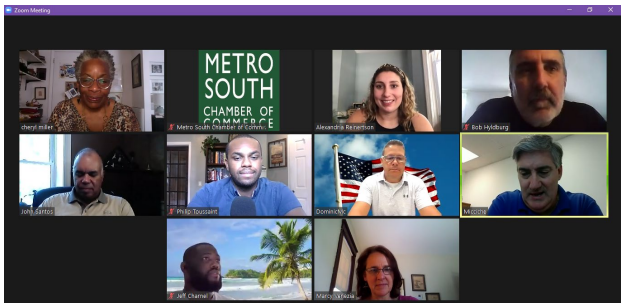
Theresa holds a degree in business and accounting and has worked with many small businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely, including one-on-one coaching through SCORE

Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at [finance@metrosouthchamber.com](mailto:finance@metrosouthchamber.com) or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit [www.metroouthchamber.com/resources/business-assistance](http://www.metroouthchamber.com/resources/business-assistance). Individual counseling is available by appointment.

# Strengthen Your Network - From Home!



Participating Businesses, Join Us!:

# RAFT (Residential Assistance to Families in Transition) Program Offers \$10K Grants for Housing



(Residential Assistance to Families in Transition), provides short-term emergency financial assistance to help eligible homeowners and renters by assisting with mortgage payments, rent, utility bills, and other costs. This special program targets households facing instability as a result of a COVID-19 (Coronavirus) related housing crisis due to a loss of wages or increase in expenses (e.g., medical expenses). For more info, visit [NHSMass.org](http://NHSMass.org).

# SCU Credit Union Leads Chamber in Celebration



Now, more than ever, the need to champion, communicate, and celebrate business success is vitally important in the face of this pandemic interruption.

We wish to thank all those sponsors who made the Chamber's 107th Annual Meeting possible. The positive messages and feelings generated by such an event is a nice reminder of what we are all working towards in the new year!

Visit [www.scucu.com](http://www.scucu.com) to learn more.

Premier Sponsor:

Supporting Sponsors:

Take time to reconnect with your Metro South community. Your opportunity to network is here! Join us Thursdays, from 10:30AM-11:30AM for a chance to catch up and make new connections with live virtual Zoom networking.

Thursday, February 4 @ 10:30AM  
Thursday, February 11 @ 10:30AM  
Thursday, February 18 @ 5:30PM

We want all of our members to know that we're here for you. Connect with potential customers, existing chamber members and friends in the Metro South community from the comfort and safety of your homes/work spaces. Every member attending will be asked to give a 60-second pitch (who you are, and what you do) and then we will have an open discussion with the group.

Space is limited, so please RSVP in advance. For more information, contact Lexi at [AREinertson@metrosouthchamber.com](mailto:AREinertson@metrosouthchamber.com) Visit our online calendar for details, [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration).



# Support Your Chamber: Advertise Your Business to Every Business, 9,000+ Copies!



Look out for the Chamber of Commerce Book for Business & COVID-19 Recovery Resource Guide! The book features area dining, lodging, public golf courses, recreation, legislative leaders, regional and economic data, and a complete membership listing. The book also includes a full color map of Metro South and highlights hotels, golf courses, industrial parks, and other points of interest.

Additional information and resources have been included in this year's publication to assist small businesses with economic recovery in light of the impact of COVID-19 on the business community.

Over 9,000 copies of the Book are being distributed to every registered business within the Metro South region\*, as well as to all Chamber members, banks, real estate offices, town halls, area colleges, libraries, legislators, and sent to all relocating businesses and families interested in the Metro South area.

Advertising in a Chamber publication offers your company exposure to the Metro South business community and an opportunity to network with business leaders from the area. Not only does it create awareness for your products and services, it allows you to target your marketing efforts to business professionals and potential customers in the Metro South Region.

The Book for Business Member Directory & Guide is a 100 page publication printed annually. It contains a listing of Chamber member, both alphabetically and categorically. The Book for Business is distributed to over 9,000 people, including all members, prospective members, town halls, libraries, legislators and more. It is also posted online where it receives another 5,000 views annually. Rates start at just \$472.

Ad Size	Dimensions	Investment
Enhanced Listing	--	\$236
1/6 page ad	3.5" x 3"	\$472
1/3 page ad	3.5" x 6.5"	\$603
1/2 page ad	7.25" x 4.75"	\$892
Full page ad	7.25" x 10"	\$1,795
Inside Front Cover	7.25" x 10"	\$2,595
Inside Back Cover	8.5" x 11"	\$2,595
Back Cover	8.5" x 11"	\$2,595
Your Business Logo on the Front Cover, Plus Full Page Ad Inside	8.5" x 11"	\$3,995

## More Opportunities to Gain Exposure for your Biz.

**Advertise in the E-Update:** our online email blast sent to over 4,600 people weekly through Constant Contact. This newsletter keeps subscribers informed about upcoming Chamber events, legislative actions, helpful services, and resources. In addition, it offers active links to other websites for more information and links to register for events. All members are invited to submit content to the Community/Member Events section. *Advertising rates start at just \$30 per week.*

**Advertise on [www.metroouthchamber.com](http://www.metroouthchamber.com)!** The website contains information for Chamber members as well as for tourists and those considering relocation to the region. Contained on the website is event registration, newsletters, blog, videos and photos, members-only page, business resources, town profiles, what to do in the region and more. The Metro South Chamber website receives 60,000 views annually. *Advertising rates start at just \$85 per month.*

For more information on participating in the Book for Business Member Directory, advertising in the E-Update Weekly Newsletter, or the chamber website contact Director of Communications, Emma Stratton at (508) 586-0500 x 222 or email [estratton@metroouthchamber.com](mailto:estratton@metroouthchamber.com). To view the book online, visit [metroouthchamber.com/news-media/book-for-business](http://metroouthchamber.com/news-media/book-for-business). For additional advertising info, visit [metroouthchamber.com/membership/advertising](http://metroouthchamber.com/membership/advertising).

\*from an aquired list.



## RENEWING Members

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Compass Medical  
Computer Sports Medicine, Inc.  
Congressman Stephen Lynch  
Crescent Credit Union  
Edward J. Deluca Jr. & Company, PC.  
Energy Conservation, Inc.  
Fusion Dolls  
G & S Cleaning Service, Inc.  
G.T. Reilly & Company  
Grant's Rental  
HarborOne Bank
- Hart Design DBA Edible South Shore & South Coast  
J. Frank Conley, Inc.  
McCormick & Sons Insurance Agency  
Murphy, Hesse, Toomey & Lehan, LLP  
NorthEast Electrical Distributors  
Philadelphia Insurance Companies  
Pressure BioSciences, Inc.  
Protection One  
Providing Excellence Through Technology  
Romm Diamonds  
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U.S. Small Business Administration  
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**Manufacturers**
- Single Source Energy Solutions, Inc.**  
Philip Caliendo  
95 State Road  
Plymouth, MA 02360  
(617) 733-0954  
[www.singlesourceenergysolutions.com](http://www.singlesourceenergysolutions.com)  
**Energy Management**
- North Star Distributors, Inc.**  
Elio Silva  
121 Liberty Street  
Brockton, MA 02301  
(508) 627-2000  
[www.vineyardgrocer.com](http://www.vineyardgrocer.com)  
**Grocers/Deli**
- St. Anne's Credit Union**  
Michael Fleming  
585 State Road  
Dartmouth, MA 02747  
(877) 782-6637  
[www.stannes.com](http://www.stannes.com)  
**Banks/Financial**

For membership, contact Marcy Venezia  
(508) 586-0500 x 229 • [MVenezia@metroouthchamber.com](mailto:MVenezia@metroouthchamber.com)



Networking Group USA Partners with Chamber



The Metro South Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

**Lakeside Chapter** - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

**Easton Area Networking Group USA** - Meets the 2nd & 4th Wednesdays 8:30-9:30 AM at StoneForge Grill 10 Roosevelt Circle in South Easton.

**Waters Networking Group** - Meets the 1st & 3rd Thursdays 8:30-9:30 AM at the Canoe Club Ball Room in West Bridgewater.

To learn more about Networking Group USA and Additional chapters visit [networkinggroupusa.com/our-story](http://networkinggroupusa.com/our-story). For more information about Chamber Membership and Networking Groups contact Marcy at [MVenetia@metrosouthchamber.com](mailto:MVenetia@metrosouthchamber.com). Please contact each group for updates on their meetings during COVID-19.

Chamber Affiliation News & Events

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).



The **Bridgewater Business Association (BBA)** promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit [stoughtonma.com](http://stoughtonma.com) for more information.



The **Norwell Chamber of Commerce's** mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com) for more information.



The **East Bridgewater Business Association (EBBA)** was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com) for more information.



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit [avonindustrialpark.org](http://avonindustrialpark.org).



**Randolph Chamber of Commerce** is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit [www.randolphchamberofcommerce.com](http://www.randolphchamberofcommerce.com) for more information



The **SouthShore Women's Business Network (SSWBN)**, established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and business owners on the South Shore. Visit [sswbn.org](http://sswbn.org) for more information.



Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.



**Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS**  
**FREE** Member Listing in the Action Report newsletter (distributed to over 20,000)  
**FREE** Member Profile in Action Report newsletter, distributed through the Enterprise  
**2 FREE** Listings in the 2021 Book for Business  
**FREE** 2020 Book for Business  
**FREE** Chamber Business List in Excel or mailing labels, \$150 value  
**FREE** Enhanced member listing on the Chamber website with hotlink to website  
**FREE** access to members-only page of website to post discounts, events, and more  
**FREE** opportunity to promote company at event share tables and at the Chamber  
**FREE** opportunity to promote company in the Action Report  
**FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, **And More!!**  
(Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email [MVenetia@metrosouthchamber.com](mailto:MVenetia@metrosouthchamber.com).

SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- **Micro & Small Loans** up to \$250,000 available at 5-6%
- **SBA 504 rate at ALL-TIME LOW 3.48% Fixed for 20 years for Commercial Real Estate and Fixed Assets**
- Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- **No pre-payment penalties**
- **Technical Assistance**



For more information call (508) 822-1020 x 312 or visit [www.seedcorp.com](http://www.seedcorp.com)

Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking for a business direction sheet or working to tap into value creation, connect with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.



Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about raising money, motivating your team, marketing your business, and other topics.

Take advantage of their **free** live webinar series! Learn more by visiting [www.sema.score.org](http://www.sema.score.org) or by calling (508) 587-2673. Ahead for the month...

- Feb. 9:** How Packaging Can Build Your Brand, Reduce Damages and Waste, and Even Save Money
- Feb. 11:** Get Your Local Business On Google Search and Maps
- Feb. 16:** Mastering Finances for Black-Owned Businesses
- Feb. 18:** Choose the Right E-Commerce Technology to Grow Your Small Business
- Feb. 23:** Shoestring Solutions to Common Startup Issues



Anchor an Oldcastle Company



46 Spring Street, Holbrook • (781) 767-2202  
www.oldcastleapg.com

"With over 150 locations and a commitment to customer satisfaction, we adhere to a level of service and consistency that no other supplier can match. The combination of a local presence with national capabilities allows us to meet and exceed the demanding needs of an ever-changing industry."

North Star Distributions, Inc.



121 Liberty Street, Brockton • (508) 627-2000  
www.vineyardgrocer.com

"Vineyard Grocer is Martha's Vineyard's friendly one-stop market for Groceries, Wellness, Meats, Supplements, Gluten Free, Organic, Local, and Fresh Prepared Foods and Produce"

Single Source Energy Solutions, Inc.



95 State Road, Plymouth • (617) 733-0954  
www.singlesourceenergysolutions.com

"Single Source Energy Solutions Inc. is the nation's premier green energy-consulting firm. We strategize with property owners to identify and develop energy management programs and then guide them throughout implementation. Our objective is to work on behalf of our customers and in conjunction with our network of channel partners to revolutionize the energy savings business."

St. Anne's Credit Union



585 State Road, Dartmouth • (877) 782-6637  
www.stannes.com

"Founded in 1936 and headquartered in Fall River, MA, St. Anne's Credit Union has been providing financial products and services to SouthCoast communities for over 80 years. With over \$900 million in assets and more than 55,000 members, St. Anne's Credit Union has more than 150 employees servicing eight branches including Dartmouth, Fairhaven, Fall River, New Bedford, Somerset, and Swansea. St. Anne's Credit Union has also been recognized by Banker and Tradesman as the #1 Credit Union in Massachusetts in addition to being named one of the leading lenders in Bristol County."

### Starting a Business?

Need help starting your business?  
Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

**COUNSELING:** Individual counseling is available by appointment for start-up and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

**REFERENCE MATERIALS:** An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

**ACCESS:** To computer and business-related software, including QuickBooks Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

**EDUCATION:** Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 [metrosouthchamber.com/resources/business-assistance](http://metrosouthchamber.com/resources/business-assistance).

Major Sponsors:

### When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes

*Massachusetts*  
It's all here! [massvacation.com](http://massvacation.com)

The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care** facilities, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.

**Metro South Regional Economic Development Organization**  
For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • [www.metroouthchamber.com](http://www.metroouthchamber.com)

BUSINESS EVENTS Planner

<p><b>Wednesday, Feb. 03</b></p> <p><b>Ambassador Meeting</b> 9:00 am - 10:00 am <b>Zoom Meeting</b> Live Virtual Event.</p> <p>The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services.</p> <p>Contact: <a href="mailto:KMay@metrosouthchamber.com">KMay@metrosouthchamber.com</a></p>	<p><b>Thursday, Feb. 04</b></p> <p><b>Live Virtual Networking</b> 10:30 am - 11:30 am <b>Zoom Meeting</b> Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>	<p><b>Friday, Feb. 05</b></p> <p><b>Business Assistance Zoom Call: Recovery &amp; Resilience Resources for COVID-19 Relief</b> 2:00 pm - 3:00 pm <b>ZOOM Meeting</b> Join the Chamber for a live COVID-19 update call with local, state, and federal resources.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>	<p><b>Thursday, Feb. 09</b></p> <p><b>Grow with Google: Get Your Local Business on Google Search and Maps</b> 12:00 pm - 1:00 pm <b>ZOOM Meeting</b> Learn about Google My Business, a free tool for local businesses who want to connect with customers on Google.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>
<p><b>Thursday, Feb. 11</b></p> <p><b>Live Virtual Networking</b> 10:30 am - 11:30 am <b>Zoom Meeting</b> Live Virtual Event.</p> <p>Stay connected; join us for a free networking session.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>	<p><b>Thursday, Feb. 18</b></p> <p><b>Multi-Chamber Mega Mixer</b> 5:30 pm - 7:00 pm <b>Zoom Meeting</b> Live Virtual Event.</p> <p>Join us along with the Cape Cod Canal, Cranberry Country, One SouthCoast, Plymouth Area, United Regional, Taunton Area, and Tri-Town Chambers of Commerce for a mega networking session.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>	<p><b>Friday, Feb. 19</b></p> <p><b>Business Assistance Zoom Call: Recovery &amp; Resilience Resources for COVID-19 Relief</b> 2:00 pm - 3:00 pm <b>ZOOM Meeting</b> Join the Chamber for a live COVID-19 update call with local, state, and federal resources.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>	<p><b>Friday, March 05</b></p> <p><b>6th Annual Multicultural Business Forum</b> 2:00 pm - 3:00 pm <b>ZOOM Meeting</b> Hear from a panel of local businesses as they share their success stories. Learn how they used their background to develop new ideas, leverage regional resources, and tap into new markets.</p> <p>Cost: Free!</p> <p>Register online: <a href="http://metrosouthchamber.com/calendar">metrosouthchamber.com/calendar</a></p>