

# Actionreport



www.metrosouthchamber.com

#### **Leading Businesses Leading Communities**



# **Chamber Mission**

To best serve the unique interests and needs of to champion the broader economic vitality of the region.



Jeanean Davis-Street, Ricciardi College of Business, BSU • Page 5



Director, Good Samaritan Medical Center • Page 4



Grace Olivieri, George Washington University, MSCC Intern • Page 10

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**Calendar of Events Good News New Members** 

Renewing Members 10

# **Business Assistance Zoom Call: Recovery & Resilience Resources**

Friday, June 04 | 2:00 pm - 3:00 pm | Virtual Event via ZOOM







Director, MOBD



Margaret Laforest, Regional Director, MOBD



Ili Spahiu, MA District Office, U.S. SBA

for Join continued COVID-19 economic recovery update series on Friday, June 4 at 2:00pm with the Metro South Chamber of Commerce, Massachusetts Office of **Business** Development, Mayor

Brockton Robert F. Sullivan, and U.S. Small Business Administration.

Topics covered include city, state, and national resources to help you, your business, and your community respond to COVID-19. Register online at metrosouthchamber.com/calendarregistration or contact Lexi for assistance, email AReinertson@metrosouthchamber.com













U.S. Small Business

# 23rd Annual ATHENA Award Recognizes Regional Leader, Sullivan-Jardim

Friday, June 18 | 12:00 pm - 1:00 pm | Virtual Event via ZOOM | Guest Speaker: Molly McPherson, M.S., APR





Sheila Sullivan-Jardim, MassHire Greater Brockton Workforce Board (MassHire GBWB)





On Friday, June 18th, the Metro South Chamber and Eastern Bank will present the 23rd Annual ATHENA Award program via Zoom at 12:00PM. This important award honors an exceptional individual who has achieved

excellence in his/her business or profession; has served the community in a meaningful way; and has assisted women in reaching their full leadership potential. The 23rd Annual ATHENA Award recipient is Sheila Sullivan-Jardim, Executive Director at the MassHire Greater Brockton Workforce Board.

To learn more, contact Lexi Reinertson at AReinertson@ metrosouthchamber.com, or call (508) 586-0500 x231. Register online at www.metrosouthchamber.com/calendar-registration. Continued on page 2.

# **Open & Expand a Business in** 5 Weeks: BSU "Bear's Den" **Business Plan Competition**



Good BSU's Ricciardi

Business "Bear's Den" Shark Tank style business competition filled instantly! Participants have the opportunity to grow their business over just five weeks of intensive virtual training. "With pandemic-induced the Unites States is in need of new and expanded businesses across many industries." Learn more on page 5.

# **Restaurant Revitalization Fund & More COVID-19** Relief Options from the SBA

This program provides emergency assistance for eligible restaurants, bars, and other qualifying businesses impacted by COVID-19.

You can apply through SBA-recognized Point of Sale (POS) vendors or directly via SBA in a forthcoming online application portal:

#### restaurants.sba.gov.

Participating POS providers include Square, Toast, Clover, NCR Corporation (Aloha), and Oracle. If you are working with Square or Toast, you do not need to register beforehand on the restaurants.sba.gov application portal.

Applications are now open. SBA will accept applications from all eligible applicants, processing priority groups first: women or veteran or socially and economically disadvantaged applications are the priority. Learn more on page 5, or visit sba.gov/funding-programs/ loans/covid-19-relief-options

# ATHENA Award - Celebrating the Advancement of Women; Sheila Sullivan-Jardim

Friday, June 18 | 12:00 pm - 1:00 pm | Virtual Event via ZOOM | Guest Speaker: Molly McPherson, M.S., APR



In June, the Metro South Chamber of Commerce and Eastern Bank will present the 23rd Annual ATHENA Award to an exceptional individual who has achieved excellence in their business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

The ATHENA Leadership Award® was inspired by the goddess of Greek mythology known for her strength, courage, wisdom and enlightenment — qualities embodied in the ATHENA Leadership Model. The Award is unique in both scope — local, national and international — and the ATHENA mission upon which it is based. The ATHENA Leadership Award is presented to a woman, or man, who is honored for professional excellence, community service and for actively assisting women in their attainment of professional excellence and leadership skills.

Since the program's start in 1982, more than 7,000 exemplary leaders in over 500 communities have received the prestigious ATHENA Award in the United States, Bermuda, Canada, China, Greece, India, Russia, Unite Arab Emirates and United Kingdom. By honoring exceptional leaders, the ATHENA Leadership Award Program seeks to inspire others to achieve excellence in their professional and personal lives.

The ATHENA Leadership Award is presented annually by chambers of commerce, women's organizations and universities. The award is established through local host organizations in partnership with ATHENA International. Learn more about the program at www.athenainternational.org.

The Metro South Chamber of Commerce believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

For more information please contact Lexi Reinertson at (508) 586-0500 x 231 or email at AReinertson@metrosouthchamber.com. Learn more online at metrosouthchamber.com/events/athena. Register online at metrosouthchamber.com/calendar-registration

Sponsored by:



# The Enterprise

**Prior ATHENA Recipients** 

2020 Nancy B. Gustafson, Brockton Public Schools

2019 Sharon Wolder, Brockton Public Schools

118 June Saba-Maguire, Brockton Public Schools

2017 Diane Bell, BSU

2016 Cheryl Opper, School on Wheels

2015 Mary Waldron, BSU

2014 Janet Trask, Brockton VA Hospital

2013 Kathleen Smith, Brockton Public Schools

2012 Ruth Bramson, Girl Scouts of Eastern MA

2011 Elaine Reiser, Brockton Area Multi-Services

2010 Anne DeMinico, St. Joseph Manor

2009 Sue Joss, Brockton Neighborhood Health Center 2008 Vanessa Tierny, Brockton Area Multi-Services

2007 C...... C....... D........ D.... III... D.......

2007 Susan Szachowicz, Brockton High Principal

2006 Loretta Degrazio, East Coast Petroleum

2005 Marianne Wroble Cox, WXBR 1460AM Radio

2004 Shailah Stewart, Brockton Public Schools 2003 Linda Faria Braun, The Adult Learning Center

2000 Chilat and Druon, the Adon Ecuming Come

2002 Christine Karavites, Proteas Consulting

01 Barbara Duffy, My Turn, Inc.

2000 Noelle Foye, Brockton Elementary School Nurse

1999 Janice Cunningham, East Bridgewater Police

"We develop, support and honor women leaders from the classroom to the boardroom."

- ATHENA International







Molly McPherson, M.S., APR



Molly McPherson, M.S., APR is a nationally recognized expert on crisis public relations management in the age of social media and author of the book, "Indestructible: Reclaim Control and Respond with Confidence in a Media Crisis". Molly combines her knowledge of current communication practices with years of media and crisis management experience to help organizations manage issues -- from emerging to a crisis -- to ensure organizations surface with their reputation intact.

Host of the podcast "Confident Communications with Molly McPherson," she frequently speaks about communication trends, crisis communications, public relations, and social media crisis response to executives and organizations. Through her experience in FEMA's Office of External Affairs during post-Hurricane Katrina efforts

and as Director of Communications for the Cruise Line International Association in Arlington, Virginia, Molly created a proven public relations framework for responding to a public backlash both online and in the press. @ mollymcpherson on Twitter. Please visit mollymcpherson.com to learn more.

Event attendees will have a chance to win a copy of her book, "Indestructible: Reclaim Control and Respond with Confidence in Media Crisis."



Sheila Sullivan-Jardim, MassHire Greater Brockton Workforce Board (MassHire GBWB)



Annual ATHENA Award Recipient: Sheila Sullivan-Jardim is the Executive Director of the Brockton Area Workforce Investment Board, a 24 member, business driven organization that brokers education and training programs throughout a ten-town region. Providing leadership for sector initiatives related to Healthcare, Manufacturing and Entrepreneurship, as a past Senior Examiner for the Baldridge Criteria for Performance Excellence, these initiatives are outcome based. Prior to her position at MassHire Greater Brockton Workforce Board, Ms. Sullivan-Jardim spent over 20 years in higher education administration and started her own business in Grant Writing, GrantConnections.

Skilled in planning and implementing workforce and economic development programs for targeted populations and the development of program assessment, tools and evaluation for multi-year proposals, Sheila is experienced in developing

partnerships with local, state and federal stakeholders for community collaborations and program development.

Earning her Bachelor's Degree from UMass Amherst, she obtained a Master's Certificate for Women in Government and a Master's Degree in Public Administration from the McCormick Institute at UMass Boston. Sheila is active in her local community of Carver. Visit www.masshiregbwb.org to learn more about MassHire Greater Brockton Workforce Board, Sheila, and the important work her and her team do to assist Brockton and the Metro South region.

The MassHire Greater Brockton Workforce Board is located at 34 School Street in Brockton, MA 02301. Call: (508) 584-3234 or email admin@masshiregbwb.org for assistance.

#### **CHAMBER** Calendar **BOARD OF DIRECTORS DIRECTORS** Paul Anghinetti - Bank of America **OFFICERS** Networking at events is one of the most effective Michele Cinquegrano - Verizon ways to grow your business! Chair of the Board June **Joseph Casey** Carol Chin - McDonald's Franchisee HarborOne Bank 02 Todd Copeland - Copeland Auto Group Ambassador Meeting 9:00 am President and CEO Zoom Virtual Meeting Donald Donnalson - Beantown Builders, Inc. **Christopher Cooney, CCE, MPA** 03 Metro South Chamber of Commerce **Live Virtual Networking** 10:30 am Nelson Fernandes - JJ's Caffe Zoom Virtual Meeting Chair-Flect Rick Fisher - Bluestone Bank **Richard Hynes** 04 Business Assistance Zoom Call: Recovery & Resilience Barbour Corporation **Resources for COVID-19 Relief** Chuck Jones - Harbor Health 2:00 pm Zoom Virtual Meeting Treasurer Sue Joss-Brockton Neighborhood Health Center **Gregory Hart, CPA** 09 **Live Virtual Networking** 1:00pm Mike Lambert- Brockton Area Transit Authority Summer St Financial Advisors LLC Zoom Virtual Meeting Kelly Mallory - Mallory Headsets, Inc. Vice Chair Economic Development 17 **Live Virtual Networking** 10:30 am **Dan Evans** Zoom Virtual Meeting Dr. Marisela Marrero - Good Samaritan Medical Evans Machine Co. Inc. Center - Steward Health Care 18 23rd Annual ATHENA Award Ceremony 12:00pm Vice Chair Government Affairs Jeni Mather - J.M. Pet Resort Zoom Virtual Meeting **George Spilios** July Crown Uniform & Linen Service Matthew Osborne - Eastern Bank Jay Pike, CPA - Citrin Cooperman Vice Chair Community Affairs 07 Live Virtual Networking Mahsa Khanbabai, Esquire 1:00 pm ${\bf Andrew~Raczka} \hbox{-} Abington~Bank$ Zoom Virtual Meeting Khanbabai Immigration Law Albert Senesie - Victory Human Services 15 **Live Virtual Networking** Vice Chair Membership Development 10:30 am **Friend Weiler** Zoom Virtual Meeting Rich Spencer - North Easton Savings Bank Consultant 21 **Live Virtual Networking** 1:00 pm Lisa Strattan - The Enterprise Immediate Past Chair Zoom Virtual Meeting Fred Clark, Esquire David Teixeira- The Mattress Maker of New England **August** Bridgewater State University 03 **Executive Board Meeting** 3:00 pm Zoom Virtual Meeting **CHAMBER STAFF** (508) 586-0500 Front Desk x 221 05 **Business After Hours** @ Water Pointe **Christopher Cooney, CCE, IOM, MPA** Marcy Venezia, Nightingale Group LLC 5:00 pm President and CEO x 223 Membership Sales x 229 8 Island Court, South Easton 25 Theresa Lobo-Albin **Emma Stratton Board of Directors Meeting** 12:30 pm Director of Communications x 222 Finance x 230 Zoom Virtual Meeting **Lexi Reinertson** More events and details TBA! Membership, Programs & Events x 231

Newsletter Written & Designed by Emma Stratton.
Printing Provided by The Enterprise.



# ACCREDITED CHAMBER OF COMMERCE

CHAMBER MISSION: To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

#### Metro South Chamber of Commerce

Sixty School Street, Brockton, MA 02301-4087 tel: (508) 586-0500

fax: (508) 587-1340

info@metrosouthchamber.com www.metrosouthchamber.com

#### ACTION Report Volume 21 - Issue 6

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The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide universal access to all programs. If you or your employees require assistance in this area, please let us know by calling the Chamber at (508) 586-0500 at least 48 hours in advance.

Visit metrosouthchamber.com/calendar to register and learn more about any of these events. Additional networking events will be announced, contact Lexi to be placed on a mailing list. Email AReinertson@metrosouthchamber.com.

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources, member-to-member support, increasing awareness and promoting active participation in Chamber programs and services. To learn more, call the chamber at (508) 586-0500 or email info@metrosouthchamber.com

Note: All meetings are held at the Metro South Chamber Office (via Zoom) or Metro South Business Assistance Center (BAC), Sixty School Street, Brockton unless otherwise indicated.

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# **UP-TO-DATE** News

**Members - send Good News to** estratton@metrosouthchamber.com

Sponsored by: Good Samaritan Medical Center

# MASSDEVELOPMENT

#### MassDevelopment Monthly Office Hours at the Chamber with Jay Pateakos

Jay Pateakos, Vice President of Business Development for the South Region of MassDevelopment will host a series of virtual office hours through the Metro South Chamber of Commerce.

Pateakos will be available to provide information and answer questions about how the organization can help businesses, financial institutions, and municipalities in southeastern Massachusetts.

For more information, email Jay at jpateakos@massdevelopment.com or call (508) 678-0533 x 1201.

#### **Exclusive Staples Discounts for Chamber Members**

Members of the Metro South Chamber of Commerce have access to special partner discounts, 10% off in-store regularly priced purchases and 20% off Printing and Marketing Services, every time they shop in store. They can save on an assortment of products, from signage, to PPE, to business essentials, and more! Visit www.metrosouthchamber.com/ membership/savings/ to learn more.

#### "Music Matters" Free Brockton Symphony **Orchestra Concert Series**

Brockton Symphony is pleased to announce Music Matters, our FREE year-long series of topnotch online musical performances to soothe your soul during this time of Covid-19. This 12-concert chamber music series began in December 2019, with a new concert premiering on the first weekend of each month on your local cable television channel. These concerts are available for viewing anytimeatwww.BrocktonSymphony. org for you to watch at your leisure.

#### **MassExport Training Calendar - Webinars**

- June 11 Trends in U.S. Export Controls for the Electronics and Semiconductor Sectore in Greater China
- TBA June/July: Trends in Withhold Release Orders and Forced Labor **Customs Enforcement**

To learn more and register, visit www.msbdc.org/export/events.htm

#### Cardinal Spellman High School Golf **Tournament @ Willowbend Country Club**

Monday, June 21, 2021 - "We have sponsorship opportunities local businesses that come with great advertising, a complimentary foursome including carts, lunch, Puma golf shoes, entry to a VIP reception, and a day filled with lots WALK-INS WELCOME!

# **BROCKTON VACCINE CLINIC OPEN TO EVERYONE 12 & OLDER** IN THE REGION



- EVERYONE WHO IS 12 AND **OLDER IN BROCKTON AND THE** SURROUNDING COMMUNITIES CAN NOW COME TO THE SHAW'S CENTER FOR A COVID VACCINE.

\*The clinic is open noon to 6:45 p.m. Monday, and 9 a.m. to 3:45 p.m. Tuesday through Friday.

\*We are distributing the Pfizer vaccine at the Shaw's Center, 1 Feinberg Way, near Brockton High.



WALK IN, OR SCHEDULE YOUR VACCINE AT: WWW.BNHC.ORG OR:

WWW.TINYURL.COM/VACCINEREQUEST

of fun auction items and raffles." Visit www.spellman.com/golf2021 to learn

#### **Baby Cafe Opens in West Bridgewater**

"Baby Café, USA was the inspiration of Lucia Jenkins. "I am a nurse and an International Board Certified Lactation Consultant (IBCLC)and founder of baby café USA. Baby cafés are a national network of FREE drop in breast-feeding support sites funded by local communities. We are excited to 'support breast-feeding mothers and expecting moms in their

breast-feeding journey. We meet every Tuesday at 8:30 in the morning at Keeping Peace with Multiple Miracles at 398 West Center St. West Bridgewater MA. We have two nurse practitioners who are internationally board-certified lactation consultant and have worked in Labor and delivery. This is a great place to get your questions answered and find community and support. Please share this with mom's you know." Visit keepingpace.org to learn more.

# **Health Care Matters**

Sponsored by: Good Samaritan Medical Center

235 North Pearl Street, Brockton, MA 02301

508-427-3000

www.goodsamaritanmedical.org

# **Good Samaritan Medical Center**



Good Samaritan Medical Center Installs New, State-of-the-Art MRI Scanner Designed to Provide Exceptional Imaging, and Improved Patient Experience.



Good Samaritan Medical Center is pleased to announce the installation of a Philips Ingenia Ambition 1.5T MR system within its Diagnostic Imaging Suite. The new state-of-the-art MRI provides exceptional, high-quality

images, faster exams, and improved patient experience. It is one of the most advanced, high-performance MRIs in the region.

The new MRI, installed on the ground floor Radiology Suite in the Moakley Outpatient Center, incorporates sophisticated technologies designed to deliver exceptional image quality for a broad range of diagnostic applications. The high-resolution imaging provides Good Samaritan Medical Center's radiologists and physicians with highly detailed 3-D diagnostic data.

This innovative, state-of-theart MRI technology not only offers high-quality, faster imaging, but also offers patients a unique ambient experience that eases anxiety and improves the testing experience. Many patients report having anxiety during an MRI exam. However, thanks to the new patient comfort features, this MRI provides an immersive audiovisual environment thereby allowing patients to have a

virtual open magnet experience that eases anxiety.

"Steward Healthcare and Good Samaritan Medical Center's investment in a new-state-of-theart MRI system demonstrates our commitment to delivering the highest quality care and best possible patient experience," said Marisela Marrero, MD, President, Good Samaritan Medical Center. "This revolutionary scanner provides our radiology team with the tools to provide exceptional imaging and diagnostic services today and into the future.

To learn about more Good Samaritan Medical Center's Diagnostic Imaging services, visit goodsamaritanmedical.org.

About Good Samaritan Medical Center: Good Samaritan Medical Center is an acute-care, 267-bed hospital providing comprehensive inpatient, outpatient, and Level Trauma emergency services to Brockton and 22 neighboring communities.



Renee Puryear, Radiology Director cuts the ribbon in the new MRI Suite at Good Samaritan Medical Center. She is joined by radiology physicians, MRI staff and leadership from Good Samaritan Medical Center and Steward Health Care.

The hospital offers Centers of Excellence care in orthopedics, oncology, and cardiology, specialized care in surgery, family-centered obstetrics with Level II nursery, substance abuse treatment, and advanced diagnostic imaging. Good Samaritan Medical Center has earned the Gold Seal of Approval from the Joint Commission on Accreditation of Health Care Organizations. Good Samaritan Medical Center is part of Steward Health Care System. To learn more visit goodsamaritanmedical.org.

# "Bear's Den" Bridgewater State University Shark Tank Style Business Plan Competition: Full!



"Open or expand your business in five weeks! Free virtual training with cash awards for the best business plans. There has never been a better time to start or grow your business. With so many pandemic-induced closures, the Unites States is in need of new and expanded businesses across many industries."

An expedited business planning program based at Bridgewater State University, facilitated by the Center for Women and Enterprise, supported by the Metro South Chamber of Commerce and Judged by SCORE of Southeast Massachusetts is being held virtually, beginning in May.

This program was created for women, immigrants and people of color, who have been especially hard-hit by the pandemic; please be sure to enroll in the program. In five weeks' time, you will receive intensive training

and support to help you draft a business plan and succeed. All applicants will receive consultation and support. However, space is limited. So, click the link below to get your enrollment in right away.

This fast-paced intensive program is designed to inspire, encourage, and support you in your quest to start or grow your business. Our communities need more businesses! You can make that happen. Enroll now in this free opportunity. Thousands of dollars will be awarded to the best business plans!

Due to an overwhelming response, the application process is full and now closed. However, you may reach out to the Bridgewater State University Ricciardi College of Business Dean, Jeanean Davis-Street at JDavisStreet@bridgew.edu for more information if interested in a potential

second round of the "Bear's Den" business plan competition.

The Ricciardi College of Business prepares students to be knowledgeable and socially responsible business leaders through rigorous academic programs, which are guided by faculty dedicated to student learning. The Ricciardi College of Business aspires to be a scholarly environment in which: All students are actively engaged in relevant, rigorous, and real-world curricular opportunities; All faculty and staff of the RCOB have access to resources to achieve their professional goals and contribute meaningfully to the life of the college and university; Students, faculty and staff are empowered to serve the region, the commonwealth and the world as representatives of BSU's core value. Visit www.bridgew.edu/academics/collegesdepartments/ricciardi-college-business to learn more.

# **Live Virtual Networking is Free and Convenient!**





Take time to reconnect with your Metro South community; your opportunity to network is here! Join us for a chance to catch up and make new connections with live virtual Zoom networking.

Thursday, June 3 @ 10:30AM Wednesday, June 9 @ 1:00PM Thursday, June 17 @ 10:30AM

We want all of our members to know that we're here for you. Connect with potential customers, existing chamber members and friends in the Metro South community from the comfort and safety of your homes/work spaces. Every member attending will be asked to give a 60-second pitch (who you are, and what you do) and and then we will have an open discussion with the group.

Space is limited, so please RSVP in advance. For more information, contact Lexi at AReinertson@metrosouthchamber.com Visit our online calendar for details, metrosouthchamber.com/calendar-registration.

# My Local MA - Join the Branding to Support Local Biz!



YOUR HEART IS: RIGHT HERE

IN MASSACHUSETTS

Learn more at lovemylocalMA.com

If you own or manage a local business or organization, you already wear a lot of hats. But maybe visual designer is not one of them. You can use these resources as is, without special knowledge of

graphics applications. Put up a flyer in your store. Show your support on social media. Let people know that local matters. OR, make it your own! Visit www.lovemylocalma.

> com/downloads/ for flyers, info sheets, posters, social media posts, email signatures, logos, and templates to customize your own!

# Ribbon Cutting, June 2 in West Bridgewater

Wednesday, June 02 | 12:00 pm - 1:00 pm | 1 Bert Drive, Unit #6, West Bridgewater



Join us for a ribbon cutting ceremony at Support the Soupman's new facility in West Bridgewater! Following the ribbon cutting there will be music, free raffles and more! Hors d'oeuvres and desserts will be provided.

The ribbon cutting ceremony will be outside, with adequate space and conditions for social distancing. This is a complimentary event and open to the public. For more information, email Lexi at areinertson@metrosouthchamber.com. We hope to see you there!

# My Local MA: Guide to the Metro South Region



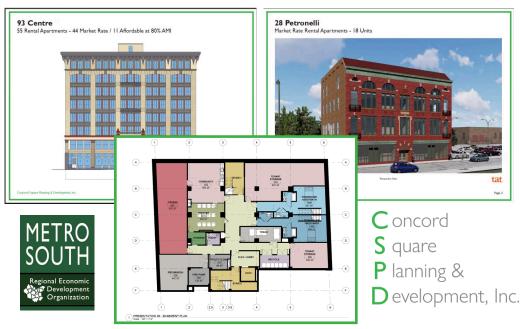
The Metro South Chamber's 2021 Regional Guide and Member Directory is here! Keep an eye out for it in the mail over the next few weeks. This year, we have adopted the State's most recent Travel & Tourism campaign, "My Local MA" - designed to encourage in-state support for our local businesses effected by the COVID-19

pandemic. Put your money where your heart is: right here in Massachusetts.

Our member businesses, among the finest in their respective fields, are featured in this My Local Metro South, MA Guide. Their appreciation of you as consumers, employees and customers has never been greater. In turn, it is so important for us to remember how vital these local businesses are to our American way of life and our great democracy. More than ever, they need our recognition and support!

While you are here, you can visit the extraordinary Fuller Craft Museum, enjoy the acclaimed Brockton Symphony Orchestra, cheer on the Brockton Rox and command a Formula-1 go-kart on a state-of-the-art outdoor track. With plentiful hotel rooms and within easy reach of Boston, Providence, Plymouth and Cape Cod, you will find many fun shopping experiences, peaceful parks, dynamic sporting events and rich cultural activities all within reach. If you are new to this region, we aim to inform you. If you live here, we want to remind you. If you do business here, we wish to thank you.

# Building Development Continues in Brockton; With More Housing & Commercial Plans on the Horizon



Former Kresge building site at 121 Main Street, 60% complete Construction in 2021 Built in 1945

Ted Carmen, Concord Square Planning & Development Inc. recently briefed the Chamber board of directors on plans for the redevelopment of 93 Centre Street and 28 Petronelli Way in Brockton. Both sites are certified historic locations and approved for preservation and rehabilitation in the downtown Brockton area.

28 Petronelli Way, being the former Petronelli Gym, will offer 18 units of market rate rental apartments and feature an exhibit with a nod to the building's role in history as a training center for regional boxers, including the late Marvin Hagler. The site will also feature a workout area.

93 Centre Street, (former Furnitre Building) will be converted to house 55 rental apartments, 44 being market rate / 11 affordable at 80% AMI. Visit www.concordsqdev.com/ to learn more.

Where the former Kresge building at 121 Main Street once stood, "Sycamore on Main" has now been erected. The new building will feature 48 new residences and commercial space on the ground floor, where Brokton Beer Company is expected to open later this summer/early fall. The residential portion grand opening of Sycamore on Main is scheduled for mid to late June, 2021.

The second phase of the Enterprise Block's development,

which will bring 102 units of new residential construction to corner of Montello Street and Petronelli Way, is underway.

"Trinity's proposed development will be the catalyst to bring significant reinvestment back to downtown Brockton and reinvigorate what was

once a bustling downtown location," the company said on its website. Trinity said the land it purchased between Centre Street, Main Street, Montello Street

**Trinity Financial Plans for** 

**Enterprise Block Expansion** 

and Petronelli Way suffered from "considerable blight and physical deterioration" before work crews broke ground on the project. Combining the completed and proposed phases of development, a fully realized Enterprise Block will create 215 income-restricted and market-rate apartments, all within a short walk of the commuter rail. Chris Cooney, president of the Metro South Chamber of Commerce, called the project "the biggest investment in downtown Brockton in 50

1 Berke, Ben. "Trinity Planning Another Building with 100+ Apartments in Downtown Brockton." The Enterprise, Brockton, MA, The Enterprise, Brockton, MA, 12 Feb. 2020, www.enterprisenews.com/news/20200212/trinity-planning-another-building-with-100-apartments-in-downtown-brockton.

# Commercial Real Estate Hot Across Metro South Region; Growth Expected to Continue as City Develops



FOR SALE: 1208 Montello Street, Brockton, MA 02301

Contact: Doug Crane, Jack Conway 843-7985 dcrane@ jackconway.com

\*Zoning Approved for 24 Residential

Units\* Transit-oriented housing development opportunity! This project is steps from the Campello commuter rail station platform and directly across from the newly renovated city park! This is zoning approved for 12 one bedroom & 12 two bedroom units 1-1 parking on ground level...trophy project! Seller will transfer any engineering completed thus far (plans attached). Recently the city of Champions has become the city of opportunities, Brockton's real estate market is experiencing one of the highest property valuation increases in the state and some say its swiftly becoming the new Boston (with its highway access, public transportation systems & train)! This would be a gem in anyone's portfolio! Present your offer & plan today!



MA/21701467/

FOR SALE: Westgate Business Center, 365 Westgate Drive, Brockton, MA 02301

Contact: Cesar Miranda, Keller Williams Realty • (508) 326www.loopnet.com/ Listing/365-Westgate-Dr-BrocktonInvestment. Property type: office. Property Subtype: Medical. Building Class: C. Year built: 1970. 2 Stories. Typical floor size: 13,500 SF. Zoning: C2-General Commercial. Parking: 100 Spaces (3.48 Spaces per 1,000 SF leased).

#### Office Building Portfolio

508-942-0408 sd@donahueassociates.com Contact: Steve Donahue







37 Belmont Street, Brockton

221 Main Street, Brockton



Next to Brockton Court House; Easy Commuter Rail access; Located on Public Transportation. Current NOI \$311,643.00. Potential NOI if full \$403,352.00.

FOR SALE: 537 Turnpike Street, South Easton, MA 02375

**Contact:** Paul Dunn • (508) 472-2215 • paul@ donahueassociates.com

178' ft Frontage on Route 138, 3 Phase Power, Business Zoned, Near the junctions of Routes 138 & 106, just west of Route 24.

# Webinars, Workshops, Endless Ways to Grow Your Biz. Marvelous Hagler Day Celebrated in Brockton

Join SCORE Mentors for the following live webinars. Visit www.score.org/ take-workshop to register.

#### June 3: Growing your Business Globally - Three Fearless Female Founders **Share the Keys to Success**

Doing business with the world is right at your fingertips, provided you have an internet connection, develop the right mindset to reinvent your future, and make the commitment to take on the world. In this webinar, three fearless women entrepreneurs Laurel Delaney, Jill Bishop, and Cherry Miyake share success growing globally, connecting across languages and entering China all to help you make the world your business. Join this webinar to learn: Why going global ignites growth for a business; How to go global with renewed gusto and emerge stronger; Why engaging multilingual audiences is necessary to expand your global reach; How translation can help create trust and ensure brand nuance internationally; Why China is a market of opportunity; Where the growth industries and demands are in China; What can you do to get started in China?

#### June 10: A Step-by-Step Approach to Writing a One-Page Business Plan

"If you don't know where you are going, you'll end up someplace else," said the great Yogi Berra. Writing a one-page plan is highly useful because it forces you to be very focused and clear in your statements. As a result, it enables you to see quickly in a glance what you need to know to keep moving your business forward in the right direction. In this hands-on workshop, led by expert business coach Jennifer Dawn, you will learn: How to create a one-page business plan to guide the direction and growth of your company; Eliminate distraction and begin working with focus and purpose; How to take a step back and understand the scope and the strategy behind your tactics. Come prepared with a pen and paper, as you'll walk away with a business plan that you can begin to execute immediately.

# **Prostate Cancer Awareness Event, June 17**

Virtual Educational Event Prostate Cancer Awareness in Times of the COVID-19 Pandemic: Know Your Risks & Take Charge of Your Health

Hosted By: Brockton Area NAACP in conjunction with AdMeTech Foundation

Join this Facebook Live Event on June 17th 2021 at 6:30pm https://www.facebook.com/manogram/



Prostate Cancer Discriminates.

Black men are 2.5 times more likely to die.

Are you ready to fight back?

#### **FEATURING**

**Michael Curry Esq.,** President and CEO at Massachusetts League of Community Health Centers

**Phyllis Ellis,** President, Brockton NAACP

**Dr. Ryan Frankel** Urologist and Prostate Cancer Expert at Greater Boston Urology, North Easton and Good Samaritan Medical Center

**Dr. Guy Fish** Health care strategist and innovation specialist

Faina Shtern, MD
President and CEO, AdMeTech Foundation

Quoc-Dien Trinh, MD

Associate Professor of Surgery, Harvard Medical School, Urology

# THE GOAL OF THIS EVENT IS TO ADDRESS YOUR QUESTIONS AND CONCERNS:

- 1) What is the status of the COVID-19 Pandemic in Brockton and related community resources?
- 2) What can you do today to protect yourself and your family?
- 3) How do you take charge of your prostate health in the face of the pandemic?
- 4) What are the cutting-edge advances in prostate cancer care?

ADDITIONAL INFORMATION: www.admetech.org









Graffiti artist Merk Aveli unveils a piece on Marvelous Marvin Hagler at the first-ever Marvelous Marvin Hagler Day at the Marciano Stadium in Brockton on Sunday, May 23, 2021. PC: Alyssa Stone/The Enterprise

Hagler family joined by hundreds of boxing fans, celebrities, city residents and friends for a Marvelous Marvin Hagler Day celebration. Hagler, who unexpectedly died in March, would have turned 67 years old on Sunday. To honor the former middleweight boxing champion, Gov. Charlie Baker in March proclaimed May 23 as Marvelous Marvin Hagler Day in Massachusetts. During a visit to the city on Friday, Baker gave the official signed proclamation to Mayor Robert Sullivan.

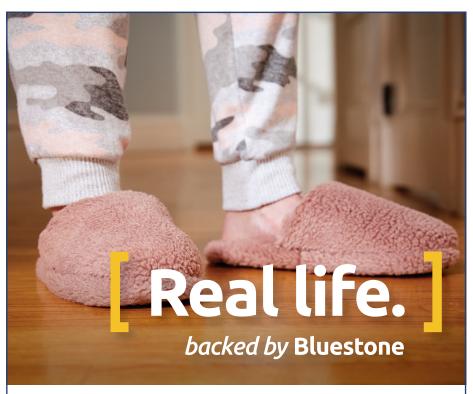
"Today is a memorial day — it should not be a sad day, should be a wonderful day, a happy day," Sullivan said. "If you're a Brocktonian or a boxing fan, what could be better? A beautiful day in Rocky Marciano Stadium remembering Marvelous Marvin Hagler. Doesn't get much better than that."

Peter Czymbor, the president of Boston Boxing Promotions, acted as the master of ceremonies and special guest speakers included ESPN host Stephen A. Smith, legendary boxing champion Bernard Hopkins, Showtime Championship Boxing analyst Al Bernstein, WCVB Channel 5 sports anchor Mike Lynch and acclaimed boxing writer and historian Ron Borges.

"I consider Marvin Hagler to be one of the greatest boxers we've ever seen, one of the greatest fighters that we've ever seen," Smith said. "... Whatever you want to say about him as a fighter, think about what he represented as a champion. Think about the two-to-three months he went away before fighting because he wanted to have himself ready. Think about the level of consistency he brought inside that squared circle every time he stepped in there."

Hagler was 62-3-2 with 52 knockouts in his career and the undisputed middleweight champion from 1980 to April 6, 1987. He was born in Newark, New Jersey, and moved with his family to Brockton in the late 1960s. He was trained and managed by the Petronelli brothers, Guerino "Goody" and Pasquale "Pat," at the downtown Brockton Petronelli Gym. <sup>2</sup>

2 Saint-Ciel, Alisha. "'One of the Greatest Boxers We've Ever Seen': Hagler Day Celebrated in Brockton." Enterprise News, The Enterprise, 24 May 2021, www.enterprisenews.com/story/news/local/2021/05/23/brockton-marvelousmarvin-hagler-day-celebration-event-marciano-stadium-boxing-legend/5236930001/.





bluestone.bank

Member FDIC | Member DIF



# Support Local Restaurants with Outdoor/Indoor Dining and Take-Out Menus!



JOIN US FOR GOOD®

Sponsor: Eastern Bank

Please remember our wonderful eateries and enjoy their outdoor and indoor dining. You may also order some delicious food to-go. You may discover a new taste or visit a favorite place while helping them during this challenging time. Offerings are subject to change. For the best service, please contact the restaurant directly. This list is comprised from various sources including the City of Brockton. To include your restaurant on this list, contact Lexi at AReinertson@metrosouthchamber.com or call (508) 586-0500 x 231.

**2 Jerks BBQ** 701 Broadway Street Raynham, MA (508) 386 2737

Abington Ale House 1235 Bedford Street Abington, MA (781) 871-6811

Back Bay Bagel 1280 Belmont Street Brockton, MA (508) 580-6565

**Barrett's Alehouse** 674 W. Center Street West Bridgewater, MA (508) 510-4204

Bertucci's Brick Oven Pizzeria 1285 Belmont Street Brockton, MA (508) 584-3080

Boston Fried Chicken 95 Montello Street Brockton, MA (774) 776-2734

Brack's Grille & Tap 1280 Belmont Street Brockton, MA (508) 271-7777

**Buena Vista Restaurant** 526A Main Street Brockton, MA (508) 580-7745

**Buffalo Wild Wings** 486 Westgate Drive Brockton, MA (508) 559-1409

**Cape Cod Cafe, Inc.** 979 Main Street Brockton, MA 02301 (508) 583-9420

Charlie Chan's Restaurant 1270 Main Street Brockton, MA (508)559-1776

Chinatown 51 Oak Street Ext Brockton, MA (508) 580-2885

Chipotle Mexican Grill 500 Westgate Drive Brockton, MA (508) 586-0102 Christo's To Go 785 Bedford Street Whitman, MA (508) 588-4200

Classic Subs & Pizza 144 Howard Street Brockton, MA (508) 580-0577

Crown Fried Chicken 1012 Main Street Brockton, MA (508) 580-5222

**D'Angelo Grilled Sandwiches** 648 Pleasant Street Brockton, MA (508) 427-9395

**Doe E Duck Donuts** 199 Belmont Street Brockton, MA (508) 583-9571

Domino's Pizza 1940 Main Street Brockton, MA (508) 588-3412

**Domino's Pizza** 1085 N. Montello Street Brockton, MA (508) 587-1299

El Rincon Del Sabor 330 N. Main Street Brockton, MA (617) 301-0289

Empower Nutrition 828 Crescent Street Brockton, MA (508) 857-5931

**Five Star Pizza & More** 739 Crescent Street Brockton, MA (508) 427-5555

Flames 804 Main Street Brockton, MA (508) 510-5608

Frank's Restaurant 265 N. Pearl Street Brockton, MA (508) 588 9604

George's Cafe 228 Belmont Street Brockton, MA 02301 (508) 588-4231 Georgio's Pizza and Roast Beef 1041 Pearl Street Brockton, MA (508) 580-0160

Good Days Restaurant 99 South Main Street West Bridgewater, MA (508) 584-0077

Hill's Home Market 413 River Road Hudson, MA (978) 567-1402

Home Cafe 677 N. Main Street Brockton, MA (508) 583-9768

IHOP 540 Westgate Drive Brockton, MA (508) 521-6050

**Italian Kitchen** 1071 Main Street Brockton, MA (508) 586-2100

JJ's Caffe 610 N Main Street Brockton, MA (508) 510-4227

Jo's Best Diner 1050 Pearl Street Brockton, MA (508) 584-8334

Joe Angelo's Cafe & Deli 11 Crescent Street Brockton, MA (508) 588-8331

**Just Desserts Bakery** 1 Main Street Bridgewater, MA (508) 807-0387

**Lady C&J Soulfood** 10 Perkins Ave Brockton, MA (508) 510-4668

Leal's Kitchen 707 Warren Avenue Brockton, MA (508) 588-5955

Little Sami's 1145 W. Chestnut Street Brockton, MA (508) 436-4766 LongHorn Steakhouse 800 US Road, Route 44 Raynham, MA (508) 821-9246

Maui Restaurant 1875 Main Street Brockton, MA (508) 583-1010

McDonald's 908 N. Montello Street Brockton, MA (508) 588-9920

McDonald's 664 Crescent Street Brockton, MA (508) 586-4594

McGuiggan's Pub 546 Washington Street Whitman, MA (781) 447-7333

McMenamy Seafood 810 Belmont Street Brockton, MA (508) 586-1122

Mee King Garden 187 Crescent Street Brockton, MA (508) 588-1311

Mike Shea's Coffee Roasting 30 First Street Bridgewater, MA (508) 807-5754

Miko's Cafe 912 Crescent Street Brockton, MA (508) 232-6754

Monikka Collection by MBJ Wines mbjwine.com

Montillio's Baking Company 134 Spark Street Brockton, MA (508) 894-8855

Nagoya Fusion 739 Crescent Street Brockton, MA (508) 588-8388

Only One Jamaican Restaurant II 192 Warren Avenue Brockton, MA (617) 833-5872 Panera Bread 1301 Belmont Street Brockton, MA (508) 587-1520

Papa Gino's 885 Belmont Street Brockton, MA (508) 588-1911

Peppercorns Café 445 Central Street Stoughton, MA (781) 341-0006

**The Peruvian Place** 55 City Hall Plaza Brockton, MA (508) 580-0147

Petti's Market & Deli Market 216 Belmont Street Brockton, MA (508) 586-6210

Pizza Maria 180 Oak Street Brockton, MA (508) 559-0701

Pizza Palace 350 Oak Street Brockton, MA (508) 559-0707

Press It Juicery 3 Roche Brothers Way North Easton, MA (508) 297-2585

**Restaurant Panorama** 180 N. Main Street Brockton, MA (508) 427-1649

Rod's Pizza 567 N. Main Street Brockton, MA (508) 583-8500

Shovel Town Brewery 50 Oliver Street North Easton, MA (508) 205-7151

Somewhere Else Tavern 65 School Street Pembroke, MA (339) 933-8300

**Stelios Pizza House** 25 Pearl Street Brockton, MA 02301 (508) 894-8160 Stonebridge Cafe 1285 Belmont Street Brockton, MA (508) 584-5200

Stoneforge Grill 10 Roosevelt Circle South Easton, MA (508) 238-0550

Stoughton House of Brews 28 Porter Street Stoughton, MA (781) 436-8435

Sunset Cafe 1110 Main Street Brockton, MA (508) 857-2289

**Table 22**25 Pleasant Street Brockton, MA (508) 897-8801

Tamboo Bistro 252 Main Street Brockton, MA (508) 584-8585

**Teen Challenge Catering**20 Clifton Avenue
Brockton, MA
(508) 510-7674

**Terra Nossa** 1030 N. Montello Street Brockton, MA 02301 (508) 580-4463

**Texas Roadhouse** 124 Westgate Drive Brockton, MA (508) 427-6244

**Tinrays Family** 9 Winter Street Brockton, MA 02302 (508) 584-8900

Village Pizza & Subs 830 Crescent Street Brockton, MA (508) 580-1920

Westside Pizza 35 Torrey Street Brockton, MA (508) 588-1331

White's Bakery & Cafe 1041 Pearl Street Brockton, MA (508) 584-5100

# Federal, State & Regional COVID-19 Resources



The Metro South Chamber of Commerce is dedicated to providing support for our business community now more than ever - we're here for

you. Below, please find an extensive list of federal, state, and regional resources available to you during the COVID-19 pandemic.

**Brockton Redevelopment Authority** Contact: Robert Jenkins (508) 586-3887

Center for Women & Enterprise Contact: Carla Akalatian (617) 532-0244

Massachusetts Office of Business Development (MOBD)

Contact: Margaret Laforest (617) 973-8537 Contact: Susan Whitaker

(617) 973-8537

MA Small Business Development Center Network (MSBDC)

Contact: Jill Beresford (508) 673-9783

Massachusetts Supplier Diversity Office (SDO)

Contact: John Fitzpatrick (617) 720-3300

MassDevelopment

Contact: Jay Pateakos (508) 678-0533

MassHire Greater Brockton Workforce Board (MassHire GBWB) Contact: Sheila Sullivan-Jardim (508) 584-3234

MassHire Greater Brockton Career Center (MassHire GBCC)

Contact: John Murray (508) 513-3400

**SCORE Business Counselors** 

Contact: Rod Clark (508) 587-2673

South Eastern Economic Development (SEED) Corporation Contact: Sue Murray (508) 822-1020

**U.S. Small Business Administration (SBA)** Contact: Susan Lourie (617) 565-5564

# RAFT (Residential Assistance to Families in Transition) Program Offers \$10K Grants for Housing



(Residential Assistance to Families in Transition), provides short-term emergency financial assistance to help eligible homeowners and renters by assisting with mortgage payments, rent, utility bills, and other costs. This special

program targets households facing instability as a result of a COVID-19 (Coronavirus) related housing crisis due to a loss of wages or increase in expenses (e.g., medical expenses). For more info, visit NHSMass.org.

# Small Business Resource; We Speak Portuguese!



Theresa Lobo-Albin, Small Business Assistance



Theresa Lobo-Albin, has joined the chamber staff this past year and is fluent in Portuguese. She is available to communicate with businesses that may require help in learning about various business assistance programs serving entrepreneurs, businesses and non-profits throughout the region.

Theresa holds a degree in business and accounting and has worked with many small businesses from numerous industries over her career in accounting.

The Chamber (in partnership with many regional, state, and federal resources) operates the Metro South Business Assistance Center and Thomas Edison Business Incubator in support of business development. Many of the BAC resources can be found online and are being offered remotely,

including one-on-one coaching through SCORE Counselors.

To learn more about business assistance resources in English and Portuguese contact Theresa Lobo-Albin at finance@metrosouthchamber.com or call (508) 586-0500 x 230. To learn more about the Business Assistance Center (BAC) and available business resources, visit www.metrosouthchamber. com/resources/business-assistance. Individual counseling is available by appointment.

# **SBA Programs Provide Relief to Small Businesses**





The Shuttered Venue Operators Grant (SVOG) program was established through the Economic Aid to Hard-Hit Small Businesses,

Nonprofits and Venues Act and amended by the American Rescue Plan Act to provide over \$16 billion in grants to shuttered venues. Visit svograntportal. sba.gov to learn more.

Eligible applicants may qualify for grants equal to 45% of their gross.

Eligible applicants may qualify for grants equal to 45% of their gross earned revenue, with the maximum amount available for a single grant award of \$10 million. \$2 billion is reserved for eligible applications with up to 50 full-time employees. *Eligible entities include:* 

- Live venue operators or promoters
- Theatrical producers
- Live performing arts organization operators
- Museum operators
- Motion picture theater operators (including owners)
- Talent representatives

Other requirements of note:

- Must have been in operation as of February 29, 2020
- Venue or promoter who received a PPP loan on or after December 27, 2020, will have the SVOG reduced by the PPP loan amount



**Restaurant Revitalization Fund:** The American Rescue Plan Act established the Restaurant Revitalization Fund (RRF) to provide funding to help restaurants and other eligible businesses keep their doors open. This program will provide restaurants with funding

equal to their pandemic-related revenue loss up to \$10 million per business and no more than \$5 million per physical location. Recipients are not required to repay the funding as long as funds are used for eligible uses no later than March 11, 2023. Visit https://www.sba.gov/funding-programs/loans/covid-19-relief-options/restaurant-revitalization-fund to learn more. *Eligible entities who have experienced pandemic-related revenue loss include:* 

- Restaurants
- Food stands, food trucks, food carts
- Caterers
- Bars, saloons, lounges, taverns
- Snack and nonalcoholic beverage bars
- Bakeries (onsite sales to the public comprise at least 33% of gross receipts)
- Brewpubs, tasting rooms, taprooms (onsite sales to the public comprise at least 33% of gross receipts)
- Breweries and/or microbreweries (onsite sales to the public comprise at least 33% of gross receipts)
- Wineries and distilleries (onsite sales to the public comprise at least 33% of gross receipts)
- Inns (onsite sales of food and beverage to the public comprise at least 33% of gross receipts)
- Licensed facilities or premises of a beverage alcohol producer where the public may taste, sample, or purchase products

#### MORE COVID-19 RELIEF OPTIONS FROM THE SBA:



**Paycheck Protection Program**: This forgivable loan helps businesses keep their workforce employed during the COVID-19 crisis.



**COVID-19 EIDL**: This loan provides economic relief to small businesses and non-profit organizations currently experiencing a temporary loss of revenue.



**SBA Debt Relief:** SBA provides a financial reprieve to existing borrowers during the pandemic.



**Cross-Program Eligibility**: A summary of the criteria to meet when considering different funding options.

Visit www.sba.gov/funding-programs/loans/covid-19-relief-options to learn more about any of the programs listed above.

# Bridgewater State University Virtual Career Fair Olivieri Joins Chamber Staff for Summer





During Spring 2021, Bridgewater State University's Career Services will be hosting all career fairs and recruiting events in a virtual format through our Handshake platform.

#### Virtual Education Career Fair | Wednesday, June 9th

The BSU Virtual Education Career Fair is a recruiting opportunity for educational organizations including public school districts, charter schools, private and independent schools, and non-profits. This fair allows school hiring personnel to network with top-caliber teacher, counselor, and administrator candidates from Bridgewater State University. With dozens of school districts and 100+ students and alumni in attendance, this is a can't miss recruiting event!

Please note that registration for all interviews and events will be on BSU's Handshake platform, where you will be able to post your opportunities and submit interview and/or event requests. If you have questions about these events or need assistance with setting up a Handshake account, contact BSU Career Services at (508) 531-1328.

# CRN Names HUB Tech To Its 2021 MSP 500 List



THE**CHANNEL**CO.

HUB Technical Services, LLC., A full-service IT Managed Services provider, announced today that CRN®, a brand of The Channel Company, has named HUB Tech to its 2021 Managed Service Provider (MSP) 500 list in the MSP Pioneer 250 category. The list, released annually, recognizes

the leading North American solution providers that have demonstrated innovative and forward-thinking approaches to managed services. These services help end users improve operational efficiencies and navigate the ongoing complexities of IT solutions, while maximizing their return on IT investments.

With cutting-edge approaches to delivering managed services, MSPs have become an integral part of the success of businesses worldwide. They help empower organizations to leverage complex technologies, keeping a strict focus on their core business without straining their budgets. CRN's 2021 MSP 500 list identifies the market's key managed services players who are setting themselves apart with best-of-breed solutions that provide the business outcomes customers need.

The MSP 500 list is divided into three sections: the MSP Pioneer 250, recognizing companies with business models weighted toward managed services and largely focused on the SMB market; the MSP Elite 150, recognizing large, data center-focused MSPs with a strong mix of on-premises and offpremises services; and the Managed Security 100, recognizing MSPs focused primarily on off-premises and cloud-based security services. As a proven IT solutions provider for over 25 years, "HUB Tech provides tailored, packaged IT service offerings to secure any organization's environment from outside threats and to provide the active management and oversight you need to ensure your IT environments have maximum uptime for your users, both remote and onpremise, said HUB Tech President, Joseph Lovetere. Our HUBcare keeps you Connected, Managed and Secured."

"Effective MSPs enable companies to focus on their core objectives while improving the quality and reliability of their cloud computing capabilities," said Blaine Raddon, CEO of The Channel Company. "The solution providers on CRN's 2021 MSP 500 list deserve recognition for their innovative and forward-thinking approaches to managed services, and the ability to optimize operational efficiencies and systems to maximize return on investments."

"We are pleased to receive recognition from CRN magazine as an MSP Pioneer 250 for our growth and continued customer satisfaction," Lovetere said. "We are proud of the incredible support team we have built, allowing us to continue leading in the area of Managed IT Services." The MSP 500 list is featured online at www.CRN.com/msp500.

To learn more about HUB Technical Services, visit www.hubtech.com, call (508) 238-9887, or visit their South Easton location at 44 Norfolk Avenue, Suite #4 for computer consultantations.



Grace Olivieri, George Washington University

The Chamber welcomes George Washington University student, Grace Olivieri to our team for the summer. Grace will be the Business Assistant, handling member services and program coordination.

Grace is a resident of Scituate, MA and is pleased to be working with chamber staff and members. At George Washington University, she studies business with a concentration in marketing strategy and analytics. "We are delighted to have Grace with us this summer and appreciate the thought and energy she brings to the chamber during her time here." said Chamber

President & CEO, Chris Cooney.

# **RENEWING** Members

#### Thank you!

All American Gasket Bethel Family Medicine **Brockton Parking Authority Brockton Redevelopment Authority** Brothers Pest Control, Inc. Buzz Around, LLC C.M. Petti Market & Deli Colonial Maintenance Contractors Inc. D.E. Dupie, LLC D.J. Jeff Fowler Productions Do Brazil Market Edwina Martin House / EMH Recovery INC. Elite Health and Fitness Good Days Restaurant, Inc. Hart Design DBA Edible South Shore & South Coast Jack Conway & Company, Inc. John F. Creedon P.C. LegalShield Lion Labels, Inc. MassHire Greater Brockton Workforce Board

Packard Paper Corporation Philip Nessralla, Jr., Esq. Premier Diagnostic Services, Inc Prism Energy Services Providing Excellence Through Technology R.F. D'Agostino Insurance Agency Stadelmann Electric Standard Modern Company, Inc. Stonebridge Cafe Stonebridge Homes Inc. Stoughton Co-Operative Bank TD Bank Tecta America New England The Mattress Maker of New England The Stacy Adams Cultural Arts Building TRACEY Environmental University of Massachusetts Boston Vicente's Tropical Grocery Walker-Clay, Inc. Wood Wealth Group Yard Services, LLC

# **WELCOME NEW MEMBERS!**

#### Reinvesting in Our Community

Anytime Fitness - East Bridgewater Megan Caroll 225 Bedford Street East Bridgewater, MA 02333 (508) 456-4046 www.anytimefitness.com/gyms/4879/ east-bridgewater-ma-02333/ Health and Fitness

New England Baling Wire, Inc.

#### **Combined Insurance of America**

Mary Jane Anene 44 Bearfoot Road, Suite 150 Northborough, MA 01532 (508) 840-6474 www.combinedinsurance.com Insurance

> For membership, contact Marcy Venezia (508) 586-0500 x 229

MVenezia@metrosouthchamber.com

#### **Global International Reading Literacy Institute** Rosnel Joseph Ed.D

377 Belmont Street Brockton, MA 02301 (857) 615-2007

www.globalinternationalliteracy.com Education

#### KMA Web Design, LLC

Kerry Aglugub (781) 775-3102 www.kmawebdesign.com Web Development/Design

#### **Tetreault Law Group**

Jaime Tetreault Esq. 288 Grove Street #351 Braintree, MA 02184 (781) 383-5051 Attorneys

# **Networking Group USA Partners with Chamber**



The Metro Chamber and Networking Group USA have formed a partnership to engage emerging businesses and help them grow. This is a low cost way to network, and in combination with Chamber membership, is great way to grow your

business. Visitors are always welcome. Networking Meetings:

Lakeside Chapter - Meets the 1st and 3rd Tuesday every month from 8:30-9:30 AM at Grille 58, 284 Monponsett Street in Halifax.

Easton Area Networking Group USA - Meets the 2nd & 4th Wednesdays 8:00-9:00 AM via Zoom, contact Marcy at marcyvenezia@gmail.com

Waters Networking Group - Meets the 1st & 3rd Thursdays 8:30-9:30 AM. Contact jane@rightkeymortgage.com, in-person meetings at Keeping Pace with Multiple Miracles in West Bridgewater.

For more information about Chamber Membership and Networking Groups contact Marcy at MVenezia@metrosouthchamber.com. Please contact each group for updates on their meetings during COVID-19.

# **Chamber Affiliation News & Events**

To become an affiliate organization of the Chamber, contact Christopher Cooney at (508) 586-0500 x 223 or e-mail chris@metrosouthchamber.com.



The Bridgewater Business Association (BBA) promotes unity between local government and the business community and is committed to promoting goodwill among business owners, operating in an ethical manner, and supporting the community they serve. Visit bridgewaterbiz.biz for more information.

The Stoughton Chamber of Commerce helps to preserve the community's overall interests and needs. As an advocacy for the business community, the SCC promotes wellness of the entire community through charitable donations, fundraising and scholarship programs for our graduating students. Visit stoughtonma.com for more information.



The Norwell Chamber of Commerce's mission is to promote the civic, economic and social welfare of its members and the Town of Norwell. They actively assist the Chamber members with the challenges of business growth, management and entrepreneurship. Visit norwellchamberofcommerce.com for more information.

The East Bridgewater Business Association (EBBA) was founded in 1993 "to promote a healthy business environment in East Bridgewater and to provide services to assist its members including education, networking and fellowship." Please www.eastbridgewaterbiz.com for more information.



The Avon Industrial Park Association is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who Industrial Park Association operate within the confines of Avon Industrial Park in Avon, Massachusetts. For more information please visit avonindustrialpark.org.

Randolph Chamber of Commerce is a not-for-profit corporation founded in 1986 representing businesses in Randolph and the surrounding communities. The chamber provides leadership in fostering business success, growth and development. Visit www.randolphchamberofcommerce.com for more information





The South Shore Women's Business Network (SSWBN), established in 1991, was the inspiration of six women who felt that the needs of women in business were not being met by traditional organizations. They further believed there was a need for an organization that would provide networking opportunities to women and

business owners on the South Shore. Visit sswbn.org for more information.

# Join the Chamber Now, \$1,000 in Incentives

Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you



and your business. Chamber membership is affordable no matter how small your business, and it provides your business with tremendous opportunity.

#### Join to Receive OVER \$1,000.00 IN PROMOTIONAL BENEFITS

FREE Member Listing in the Action Report newsletter (distributed to over 20,000)

FREE Member Profile in Action Report newsletter, distributed through the Enterprise 2 FREE Listings in the 2022 Book for Business

FREE 2021 Book for Business

FREE Chamber Business List in Excel or mailing labels, \$150 value

FREE Enhanced member listing on the Chamber website with hotlink to website

FREE access to members-only page of website to post discounts, events, and more

FREE opportunity to promote company at event share tables and at the Chamber

FREE opportunity to promote company in the Action Report

**FREE** business workshops

Health Insurance Opportunities, Energy Power Purchasing Program, And More!! (Base Rate is \$325 + \$5 per full time employee)

For more info or to set up an appointment contact Marcy for Membership! Call (508) 586-0500 x 229 or email MVenezia@metrosouthchamber.com.

# SEED Corp. Offers Brockton Business Loan Program

South Eastern Economic Development (SEED) Corporation focuses on job creation by financing small business in Massachusetts and Rhode Island through:

- · Micro & Small Loans up to \$250,000 available at 5-6%
- · SBA 504 rate at ALL-TIME LOW 3.09% Fixed for 20 years for Commercial **Real Estate and Fixed Assets**
- ·Working Capital, equipment, inventory, furniture and fixtures, and leasehold improvements
- · No pre-payment penalties
- · Technical Assistance

For more information call (508) 822-1020 x 312 or visit www.seedcorp.com

# Own A Small Biz? Thinking of Starting One? Call SCORE!

To succeed, you have to stay ahead of the competition; whether you're looking a business direction sheet or working to tap into value creation, connect



with a SCORE mentor to help you! If you're just starting a business, SCORE mentors can provide the practical action plan, education and tools you need to open your doors and establish a customer base.

Already own a business? Our volunteer mentors can help identify ways to increase profit, improve employee and customer satisfaction, and achieve work/life balance. With SCORE, you can have the honest, confidential and sometimes tough conversations about

raising money, motivating your team, marketing your business, and other topics. Take advantage of their free live webinar series! Learn more by visiting

www.sema.score.org or by calling (508) 587-2673. Ahead for the month...

June 3: Growing Your Business Globally - Three Fearless Female Founders Share the Keys to Success

**June 10:** A Step-by-Step Approach to Writing a One-Page Business Plan

**June 17:** Connect with Customers and Manage Your Business Remotely

**June 22:** What's My Business Worth? July 1: Power Branding - Getting and Keeping Your Next Customer

#### **Anytime Fitness - East Bridgewater**



225 Bedford Street, East Bridgewater • (508) 456-4046 www.anytimefitness.com/gyms/4879/east-bridgewater-ma-02333/

At Anytime Fitness East Bridgewater, our mission is to provide you with a total fitness experience designed to help you reach your goals. A healthy lifestyle doesn't start and stop at the gym—it starts with a plan, which is why we offer solutions that incorporate fitness, nutrition and recovery to provide a 360 approach to your wellness journey. The first step begins with a coach, so contact us today to get started!

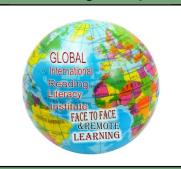
#### **Combined Insurance of America**



44 Bearfoot Road, Suite 150, Northborough

Combined Insurance Company of America (Chicago, IL) is a leading provider of individual and group supplemental accident, disability, health and life insurance products and a Chubb company. We are committed to making the world of supplemental insurance easy to understand. Whether you're a family working with a local Combined Insurance agent, a business working with our Worksite Solutions account executives or an independent agent or broker offering our products as part of your portfolio, you can expect personalized service and products that offer protection for the unexpecte

#### **Global Int. Reading Literacy Institute**



820 Crescent Street, Brockton • (617) 308-8581 www.luxdental.com

Elementary Education K-5, Middle School 6-8, High School 9-12, Afterschool Programs, Tutoring, ESOL,and GED, Educational Consultancy, Certified Nursing Assistant (CNA), License Practical Nurse (LPN), Financial Learning, Computer Applications, Prepared Income Tax, Information Technology (IT), Immigration Services, Document Translations."

## KMA Web Design, LLC.



(781) 775-3102 .kmawebdesign.com

KMA Web Design has twenty years of experience in digital marketing and designing, building, and managing websites of all sizes. We specialize in WordPress and provide excellent customer service while delivering the right solution on time and on budget.



# Starting a Business?

Need help starting your business? Looking for money to start your business?

The Metro South Business Assistance Center Can Help!

COUNSELING: Individual counseling is available by appointment for startup and existing businesses. Counselors are working or retired professionals, highly experienced and willing to share their knowledge in financing, marketing, management, and more.

REFERENCE MATERIALS: An outstanding collection of reference materials that include hundreds of fully detailed, step-by-step guides for every aspect of starting and maintaining a small business.

ACCESS: To computer and business-related software, including Quick-Books Pro, Business Plan Pro, Loan Builder, Microsoft Office, and more.

EDUCATION: Workshops include QuickBooks, Writing a Business Plan, SEED Commercial, Social Media Series, DCAMM Certification, and more.

(508) 586-0500 metrosouthchamber.com/resources/business-assistance.

# Major Sponsors: **□** Bluestone **©**Eastern Bank The Enterprise A HARBORONE North Easton Savinas Bank ROCKLAND

## When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space Over 500 Hotel Rooms • Many Parks & Lakes

Massachusetts\_











The Metro South region offers the best of all worlds; cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features top notch education, including three institutes of higher education, exceptional health care facilities, including four major hospitals. Rich in culture, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many recreational activities, including baseball outings, golfing and many parks and lakes for walking, biking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. Ride the rail to Boston in only 35 minutes! Call 508,586,0500 for your free map.



Metro South Regional Economic Development Organization For more info, contact the Metro South Chamber of Commerce, 508.586.0500 • www.metrosouthchamber.com



# **BUSINESS EVENTS** Planner

# Wednesday, June 02

#### **Ambassador Meeting**

9:00 am - 10:00 am

**Zoom Meeting** Live Virtual Event.

The Ambassador Team meets on a monthly basis to serve fellow members by providing information, resources,  $member\mbox{-to-member support, increasing awareness and}$ promoting active participation in Chamber programs

Want to join? Contact: info@metrosouthchamber.com

# Wednesday, June 02

#### **Ribbon Cutting**

12:00 pm - 1:00 pm **Support the Soupman** 

1 Bert Drive, Unit 6, West Bridgewater

Join us for a ribbon cutting ceremony at Support the Soupman's new facility in West Bridgewater! Following the ribbon cutting there will be music, free raffles and more! Hors d'oeuvres and desserts will be provided. This is a complimentary event.

Register online: metrosouthchamber.com/calendar

# Thursday, June 03

#### **Live Virtual Networking**

10:30 am - 1:30 am **Zoom Meeting** 

Live Virtual Event.

Stay connected; join us for a free networking session.

Register online: metrosouthchamber.com/calendar

## Friday, June 04

#### **Business Assistance Zoom Call: Recovery & Resilience Resources** for COVID-19 Relief

2:00 pm - 3:00 pm **ZOOM Meeting** 

Join the Chamber for a live COVID-19 update call with local, state, and federal resources.

Register online: metrosouthchamber.com/calendar

# Wednesday, June 09

## **Live Virtual Networking**

1:00 pm - 2:00 pm **Zoom Meeting** 

Live Virtual Event.

Stay connected; join us for a free networking session.

Cost: Free!

Register online: metrosouthchamber.com/calendar

# Thursday, June 17

#### **Live Virtual Networking**

10:30 am - 11:30 am **Zoom Meeting** 

Live Virtual Event.

Stay connected; join us for a free networking session.

Register online: metrosouthchamber.com/calendar

# Friday, June 18

#### 23rd Annual ATHENA Award

12:00 pm - 1:00 pm **Zoom Meeting** 

Live Virtual Event.

Join us along with Eastern Bank as we recognize the 23rd annual recipient of the ATHENA Award, Sheila Sullivan-Jardim, MassHire Greater Brockton Workforce Board.

Register online: metrosouthchamber.com/calendar

# Thursday, August 05

#### **Business After Hours**

5:00 pm - 7:00 pm Water Pointe Condominiums 8 Island Court, South Easton

Join us for our first in-person event of 2021! Outdoor cookout with local craft beer, pizza, hamburgers & hot dogs at Water Pointe luxury condos in Easton.

Cost- Free!

Register online: metrosouthchamber.com/calendar